# First Habib Modaraba

(An Islamic Financial Institution)



# **Quarterly Accounts**

for the period ended March 31, 2017 (Unaudited)



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# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

Mr. Syed Rasheed Akhtar	- (Non-Executive Independent Director)
Mr. Mohammad Hashim	- (Non-Executive Director)
Mr. Muhammad Shoaib Ibrahim	- Chief Executive Officer
Mr. Wazir Mumtaz Ahmed	- Chairman (Non-Executive Director)

## **AUDITORS**

Muniff Ziauddin & Company Chartered Accountants

## **LEGAL ADVISOR**

Mohsin Tayebaly & Company Ahmed & Qazi Advocates & Legal Consultants

# **AUDIT COMMITTEE**

Mr. Syed Rasheed Akhtar	- Chairman
Mr. Wazir Mumtaz Ahmed	- Member
Mr. Mohammad Hashim	- Member
Mr. Shakeel Ahmed	- Secretary

#### **HUMAN RESOURCE COMMITTEE**

Mr. Syed Rasheed Akhtar	- Chairman
Mr. Wazir Mumtaz Ahmed	- Member
Mr. Mohammad Hashim	- Member

## **COMPANY SECRETARY**

Mr. Adnan Thanwey

## REGISTRAR:

Central Depository Company of Pakistan Limited Share Registrar Department CDC House, 99-B, Block "B", S.M.C.H.S Main Shahrah-e-Faisal, Karachi, Pakistan. Tel: 111-111-500

## **BANKERS**

Habib Metropolitan Bank Limited (Islamic Banking)
Meezan Bank Limited
Al Baraka Bank Pakistan Limited
Bankislami Pakistan Limited
Burj Bank Limited
Dubai Islamic Bank Pakistan Limited

#### **REGISTERED OFFICE**

5<sup>th</sup> Floor, HBZ Plaza (Hirani Centre) I.I. Chundrigar Road, Karachi. Tel : 021-32635949-51 Fax : 021-32627373

UAN: 111-346-346
Web: www.habibmodaraba.com
Email: fhm@habibmodaraba.com

#### **GEOGRAPHICAL PRESENCE - BRANCH OFFICES**

## Lahore Branch:

1st Floor, 5-Z Block, Phase III, Defence Housing Authority, Lahore. Tel: 042-35693074-76. Fax: 042-35693077

#### Islamabad Branch:

Office No. 508, 5th Floor, ISE Towers, Jinnah Avenue Blue Area, Islamabad.

Tel: 051-28994571-73. Fax: 051-2894574

#### **Multan Branch:**

Mezzanine Floor, Abdali Tower, Abdali Road, Multan.

Tel: 061-4500121-3, Fax: 061-4588810



# **DIRECTORS' REPORT**

Karachi: 19 April, 2017

On behalf of the Board of Directors, it is my great pleasure to present the un-audited accounts of the Modaraba for the period ended March 31, 2017

Alhamdullilah, during the review the performance of 3rd quarter ended 31st March, 2017 continued to be satisfactory. We have completed business operation of nine months of current financial year. Total disbursements of Rs. 2.873 billion were made as compared to Rs.2.440 billion, an increase of around 18% over same corresponding period of last year. Likewise, deposit under the scheme of Certificate of Investment (Musharkah arrangement) was also raised by around 28% i.e. from Rs. 2.665 billion to Rs. 3.400 billion in similar period.

Due to enhancement in financing and deposit size, overall size of balance sheet has also been increased from Rs.6.687 billion in March, 2016 to Rs.7.806 billion in March, 2017, which reflect growth of around 17%. Despite lower lending rates which directly impacting core revenues, the stability in profitability was facilitated by improved financing assets size.

Last month, the State Bank of Pakistan (SBP) announced monetary policy and kept the policy rate unchanged. The real economic activity continues to improve due to better agricultural output, increase in key Large-scale Manufacturing sectors, and a healthy growth in the credit to private sector. This expansion is helped by a range of factors including low cost of inputs, upbeat economic sentiments and improved energy supplies. As a result, GDP growth is expected to further improve in FY17.

The inflation in the current fiscal year continues to remain well in control. However, rising real incomes in a low interest rate environment since last three years may further pick up in domestic demand which may push the essential prices and core inflation. On other side gap of trade deficit has more widened due to decline in exports and rising imports. According to Pakistan Bureau of Statistics trade deficit rose to historic \$23.385 billion during the first nine months of the current fiscal year, up by 38.8 percent from \$16.848 billion for the same period a year before.

Furthermore, current statistics of current account deficit revealed a massive deterioration in said account. The C/A deficit also increased to 6.13 billion dollars in July-March 2017 in comparison to 2.35 billion dollars in the comparable period of last year which is 2.6 times higher than the deficit recorded a year ago.

However, overall businesses of the country are moving in positive directions due to macroeconomic stability, improved law & order and China Pakistan Economic Corridor related investments promising well for the future prospects. With these positive changes, we are confident that we will close our current financial year with our set target of business volume.

We are pleased to inform that transfer of management right of our Modaraba to Habib Metropolitan Modaraba Management Company (Private) Limited (HMMML) has been completed. The HMMML a fully own subsidiary of Habib Metropolitan Bank Limited, has acquired Management Right after completion of all required legal and statuary formalities. Now First Habib Modaraba is fully functional under the new management company.

We feel that It is good move to be part of Habib Metro Bank through its subsidiary of HMMML. We are confident that FHM will be greatly benefited with this association for further development and expansion of its business activities and for further promotion of Islamic Finance within Islamic Financial Services Industry of Pakistan.

In conclusion I am extremely grateful to our valued customers, Registrar Modaraba, Securities & Exchange Commission of Pakistan for their patronage, to our employees for their continued commitment, our certificate holder for their trust and confidence and other regulatory bodies for their continued guidance.

For and on behalf of Board of Directors

Muhammad Shoaib Ibrahim Chief Executive Officer



# ڈائریکٹر کی ربورٹ

بورڈ آف ڈئر کیٹر کی جانب ہے، 31 مارچ 2017 کو ختم ہونے والی مدت کی غیر آڈٹ شدہ رپورٹ پیش کرتے ہوئے بہت خوشی محسوس کر رہاہوں۔ الحمد للّٰد، تیسری سہ ماہی کی کار کردگی کے جائزے کے دوران جس کا ختتام اسمارچ ۲۰۱۷ کو ہوا، اطمینان بخش رہی۔

ہم مالی سال کے نوماہ تکمل کر چکے ہیں۔ کل قرضہ جات کی فراہمی گذشتہ سال اس مدت کے دوران کی 2،440 بلین روپے میں تقریباً 18 فیصداضا نے کے ساتھ اس مدت میں 873ء کے بلین روپے رہی۔اس طرح ہے، سرمایہ کاری کے سرشیفیکیٹس (مشار کہ انتظام)اسکیم کے تحت گذشتہ سال اس مدت کے کے ڈپازٹس 2،665ء کملین روپے میں 28 فیصداضا فہ کے ساتھ اس مدت میں ان کی مالیت 400ء کملین روپے رہی۔

سرمایہ کاریاورڈ پازٹس میں اضافے کی وجہ سے مارچ 2016میں ہماری بیلنس شیٹ کاسائز 6،687ء کمبلین روپے سے بڑھ کرمارچ 2017میں 806ء 7 8 بلین روپے ہو گیا جو 17 فیصد اضافہ دکھارہاہے۔ کم تر قرضہ جات کی فراہمی کے نرخوں کے باوجود جو براور است بنیاد کی مالگذاری (revenues) کو متاثر کرتاہے، منافع بخشی میں استحکام اثاثہ جات کی سرمایہ کاری کے سائز میں بہتری کی وجہ سے رہا۔

گذشتہ ماہ بینک دولت پاکستان(SBP) نے مالیاتی پالیسی کااعلان کیااور پالیسی نرخ میں کوئی تبدیلی نہیں کی۔اصل معاشی سر گرمیاں بہتری کی جانب گامزن رہیں جس کی وجہ بہتر زرعمی ہیداوار،اہم بڑے پیداواری صنعتی شعبے میں اضافہ اور نبی شعبہ کوقڑ ضد جات کی فراہمی میں صحت مند ترقی ہے۔اس اضافے میں متعدد عوامل نے معاونت کی بشمول خام مال کی کم قیمت،معیشت کی لیےا پھے احساسات اور توانائی کی فراہمی کی بہتر ہوتی ہوئی صور تحال نے کی۔ اس وجہ سے توقع ہے کہ سال 2017میں مجموعی قومی پیداوار (GDP) مزید بہتر ہوگی۔

موجودہ اقتصادی سال میں افراطِ زربہت قابو میں رہا۔ تاہم، گذشتہ تین سالوں میں کم سودی زخ کے ماحول میں بڑھتی ہوئی حقیقی آمدنی کی وجہ سے ہو سکتا ہے کہ ملکی طلب بڑھے اور وہ بنیادی قیمتوں اور افراطِ زر میں اضافہ کرے۔ اور دوسری جانب تجارتی خسارے کی خلیج اور بڑھ گئے ہے جس کی وجہ تھٹتی ہوئی برآمدات اور بڑھتی ہوئی در آمدات ہیں۔ پاکستان کے ادارہ شاریات کے مطابق موجودہ الی سال کے پہلے نوماہ میں گذشتہ سال کی اس مدت کے تجارتی خسارہ 168848 بلین امر کی ڈالر میں تاریخی 868 فیصداضانے کے ساتھ بڑھ کر 385 و 23 بلین امر کی ڈالر ہوگا۔

علاوہ ازیں، بڑے کلی معیشت (macroeconomic) میں استحکام ،امن وامان کی بہتر صور تحال اور پاک چین راہداری سے متعلق سر ماہیہ کاری مستقبل کے امکانات کے لیے اچھی امید ہے۔ان تمام مثبت تبدیلیوں کی وجہ سے ہم پر اعتاد ہیں کہ ہم موجودہ اقتصادی سال میں اپنے کاروبار کے تجم کے اہداف کو مکمل کریں گے۔

ہمیں یہ بات بتاتے ہوئے نو ثی ہور ہی ہے کہ اپنے مضاربہ کے انتظامی حقوق کا انتقال حبیب میٹر و پولیٹن مضاربہ منیجمٹ کمپنی (پرائیویٹ) کمیٹرڈ (HMMML) کو کیا جا چاہے کا ہے۔ HMMML جو حبیب میٹر و پولیٹن بینک کمیٹر کی کامکمل طور پر ننگ ایتقا میک ذیلی ادارہ ہے ، نے انتظامی حقوق تمام قانونی اور دستوری کار وائیوں کو تکمل کرنے کے بعد حاصل کئے ہیں۔اب فرسٹ حبیب مضاربہ مکمل طور پر ننگ انتظامیہ کے تحت کام کر رہاہے۔

ہم سیجھتے ہیں کہ حبیب میٹر پولیٹن بینک کے ذیلی ادورے HMMML کے ذریعے سے اس کا حصہ بنیاا یک اچھاعمل ہے۔ ہم پراعتاد ہیں اس اشتر اک سے اس کی کار و باری سر گرمیوں میں اضافہ اور توسیع ہوگی اور اس کے ساتھ ساتھ پاکستان میں اسلامی مالیاتی خدمات کی صنعت میں اسلامی سرمایہ کار کی ترویخ ہوگی۔

آخر میں میں اپنے معزز صار فین ،ر جسٹر ار مضاربہ ،سیکیوریٹیز ایکھینچ کمیشن آف پاکستان کی سرپر ستی اور حمائت ،اپنے ملاز مین کے مسلسل لگن اور سرٹیفیکیٹ کنندہ کے اعتاد اور دیگر دستوری ادار وں کی رہنمائی کے انتہائی ممنون ہیں

بور ڈ آف ڈائیر کیٹر زکے لیے اور ان کی جانب سے

محمد شعیب ابراہیم مینجنگ ڈائریکٹراور چیف ایکزیکیٹیو آفیسر کراچی:19اپریل 2017



# CONDENSED INTERIM BALANCE SHEET

As at March 31, 2017

		(Unaudited)	(Audited)
	Note	March 31, 2017	June 30, 2016
		Rupe	es
ASSETS NON-CURRENT ASSETS			
Fixed assets - tangible			
Lease Financing Assets		2,427,828,026	2,725,212,037
Assets in own use		11,585,532	8,552,118
		2,439,413,558	2,733,764,155
Intangible assets		81,724	307,651 5,692,200
Long term advances, deposit and prepayments Diminishing musharaka financing		8,989,105 2,424,754,877	1,812,456,774
CURRENT ASSETS		4,873,239,264	4,552,220,780
Investments		1,095,064,748 1,649,433,829	1,011,035,269 1,239,061,566
Diminishing musharaka financing - current portion Lease financing installments receivable Advances		6,615,138	881,616
and short term prepayments Other receivables		1,793,207 38,959,927	5,926,930 24.001.015
Tax refund		79,479,382	79,479,382
Cash and bank balances		61,939,333 2,933,285,564	248,143,222 2,608,529,000
TOTAL ASSETS EQUITY AND LIABILITIES		7,806,524,828	7,160,749,780
CAPITAL AND RESERVES			
Certificate capital :			
Authorized : 220,000,000 (June 2016: 220,000,000) certificates of Rs.5 each		1,100,000,000	1,100,000,000
leaved subscribed and asid on		4 000 000 000	1 000 000 000
Issued, subscribed and paid-up Reserves		1,008,000,000 2,433,198,751	1,008,000,000 2,308,055,273
Certificate holders' equity		3,441,198,751	3,316,055,273
NON-CURRENT LIABILITIES			
Security deposits against Lease financing assets		251,698,477	304,061,240
CURRENT LIABILITIES			
Certificate of Investment (Musharaka)		3,400,209,844	3,050,913,721
Security deposits against Lease financing assets (current portion)  Advance Lease financing and diminishing musharaka installments		110,703,467 20,845,754	93,882,475 22,846,363
Unearned Lease financing and diminishing musharaka installments		19,389,600	10,482,879
Trade and other liabilities Profit payable on Certificate of Investment (Musharaka)		297,125,081 32,615,803	285,006,414 46,565,887
Advance against Murabaha Taxation		197,964,000 2,790,833	2,790,833
Unclaimed profit distribution		28,030,370	28,144,694
Profit distribution payable		3,952,848 4,113,627,600	3,540,633,267
TOTAL EQUITY AND LIABILITIES		7,806,524,828	7,160,749,780

The annexed notes from 1 to 4 form an integral part of these financial statements.

For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)

CHIEF EXECUTIVE DIRECTOR DIRECTOR



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2017

	Nine Months Ended		Quarter	Ended
	March 31,2017 March 31,2016		March 31,2017	March 31,2016
	Rupees			
Income from Lease Financing Profit on diminishing musharaka	176,707,232 233,755,364	195,150,047 159,961,984	49,560,153 86,632,278	63,183,883 59,158,952
Tront on diffinishing musharaka	410.462.596	355.112.031	136.192.431	122.342.835
	,,	333, 1.2,33	100,102,101	,0,000
Administrative expenses	(71,538,593)	(64,769,754)	(25,571,734)	(21,017,525)
	338,924,003	290,342,277	110,620,697	101,325,310
Other income	70,772,933	80,588,659	29,553,744	24,287,315
Other charges	(500,250)	(1,077,840)	(159,600)	(745,840)
	409,196,686	369,853,096	140,014,841	124,866,785
Financial charges	(149,365,633)	(112,618,815)	(53,225,239)	(39,506,027)
	259,831,053	257,234,281	86,789,602	85,360,758
Modaraba company's management fee	_	_	-	_
g	259,831,053	257,234,281	86,789,602	85,360,758
Workers Welfare Fund	(4,670,114)	(4,622,912)	(1,559,926)	(1,185,442)
PROFIT FOR THE PERIOD	255,160,939	252,611,369	85,229,676	84,175,316
Earning per certificate basic & diluted	1.27	1.25	0.42	0.42

The annexed notes from 1 to 4 form an integral part of these financial statements.

For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)

CHIEF EXECUTIVE DIRECTOR DIRECTOR



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2017

	Nine months ended		Quarter	ended		
	March 31,2017	March 31,2016	March 31,2017	March 31,2016		
		Rupees				
Profit for the period	255,160,939	252,611,369	85,229,676	84,175,316		
Net unrealizable (loss)/gain on investments available for sale	71,582,539	(26,674,002)	(15,521,168)	(15,521,168)		
Total comprehensive income/(loss) for the						
period	326,743,478	225,937,367	69,708,508	68,654,148		

The annexed notes from 1 to 4 form an integral part of these financial statements.

For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)



# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2017

		(Unaudited)	(Audited)
	Note	March 31, 2017	March 31, 2016
Cash Flow From Operating Activities		Rupo	es
Cash generated from operations Diminishing musharaka financing Purchase of Leased financing assets Sale proceeds of Leased financing assets Lessee's security deposit - net Financial charges paid	4	1,159,026,431 (1,022,670,366) (691,335,212) 232,254,397 (35,541,771) (163,315,717)	1,193,832,436 (870,641,277) (861,213,326) 288,523,493 (215,072) (109,728,985)
Net cash (outflow)/inflow from operating activities  Cash Flow From Investing Activities		(521,582,238)	(359,442,731)
Purchase of assets owned (including intangibles) Purchase of investments-available for sale Proceeds from disposal of owned assets Proceeds from disposal of investments Redemption of sukuk Long term advances and deposit Dividend received		(5,400,356) (16,423,572) 179,496 2,314,096 - (3,296,905) 8,506,943	(1,941,830) (821,795,548) 22,000 3,880,153 800,000,000 (6,042,800) 6,567,564
Net cash inflow investing activities		(14,120,298)	(19,310,461)
Cash Flow From Financing Activities			
Dividend paid Murabaha financing Certificate of Musharaka Net cash inflow/(outflow) in financing activities		(197,761,476) 197,964,000 349,296,123 349,498,647	(219,166,764) - 305,094,733 85,927,969
Net increase/(decrease) in cash and cash equivalents		(186,203,889)	(292,825,223)
Cash and cash equivalents at the beginning of the year		248,143,222	487,512,972
Cash and cash equivalents at the end of the period		61,939,333	194,687,750

The annexed notes from 1 to 4 form an integral part of these financial statements.

For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)

CHIEF EXECUTIVE DIRECTOR DIRECTOR



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2017

Capital Reserves Revenue Reserves Unrealized gain Statutory Unappropriated Certificate General Total Total Reserves capital Balance as at July 01, 2015 1.008.000.000 378.000.000 911.165.803 640.000.000 71.203.913 248.485.605 2.248.855.321 3.256.855.321 Profit distribution for the year ended June 30, 2015 @ 22% (221,760,000) (221,760,000) (221,760,000) Total comprehensive income for the period (26,674,002) 252,611,369 225,937,367 225,937,367 Balance as at March 31, 2016 1.008.000.000 378.000.000 911.165.803 640.000.000 44.529.911 279.336.974 2.253.032.688 3.261.032.688 Balance as at July 01, 2016 1,008,000,000 378,000,000 1,000,656,671 640.000.000 53,807,297 235,591,305 2,308,055,273 3,316,055,273 Profit distribution for the year ended June 30, 2016 @ 20% (201,600,000) (201,600,000) (201,600,000)

71,582,539

1,008,000,000 378,000,000 1,000,656,671 640,000,000 125,389,836 289,152,244 2,433,198,751 3,441,198,751

255,160,939

326,743,478

326,743,478

The annexed notes from 1 to 4 form an integral part of these financial statements.

Total comprehensive income for the period

Balance as at March 31, 2017

For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2017

## 1. THE COMPANY AND ITS OPERATIONS

First Habib Modaraba (the Modaraba) is a perpetual, multi-purpose modaraba managed by Habib Metropolitan Modaraba Management Company (Private) Limited (the Modaraba Management Company) having its registered office at 5th Floor, HBZ Plaza, I.I. Chundrigar Road, Karachi. The Modaraba is listed on Pakistan Stock Exchange Limited. The Modaraba is engaged in the business of leasing, Musharaka, Murabaha financing and other related business.

## 2. BASIS OF PREPARATION

These condensed interim financial statement are unaudited and being submitted to the certificate holders as required under Rule 10 of Modaraba Companies and Modaraba Rules, 1981 and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) -34, "Interim Financial Reporting.

#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation followed for the preparation of these condensed interim financial statements are same as those applied in the preparing the financial statements for the year ended June 30, 2016.

#### 4. CASH GENERATED FROM OPERATIONS

	Note	March 31,2017	March 31, 2016
		Rup	ees
Profit for the year		255,160,939	252,611,369
Adjustment for :			
Profit on disposal of assets-			
Lease Financing		(18,275,906)	(24,435,836
assets in owned use		(179,460)	(21,996)
Depreciation - Lease financing assets		774,740,732	855,653,195
- assets in owned use		2,321,239	2,684,086
Amortization of intangible assets		271,558	268,329
Amortization of premium on sukuk		2,230,128	-
Dividend income		(8,506,943)	(6,567,564
Gain on sale of investments Owned		(567,589)	(171,041)
assets written off		29	-
Loss on sale of investments		-	595,840
Financial charges		149,365,633	112,618,815
Movement in working capital	4.1	2,466,071	597,239
		1,159,026,431	1,193,832,436



597,239

2,466,071

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

FOR THE PERIOD ENDED MARCH 31, 2017

	March 31,2017	March 31, 2016
	Rupo	ees
4.1 Movement in working capital:		
Decrease/(Increase) in current assets:		
Advances and short term prepayments	4,133,723	292,152
Other receivables	(14,958,912)	39,021,703
Tax refund due from Government	0	(20,294,509)
Lease financing Installments receivable	(5,733,522)	2,044,122
	(16,558,711)	21,063,468
Increase/(decrease) in current liabilities:		
Advance lease financing and diminishing musharaka installments	(2,000,609)	2,371,442
Unearned lease financing and diminishing musharaka installments	8,906,721	(3,413,623)
Trade and other liabilities	12,118,670	(19,424,048)
	19,024,782	(20,466,229)
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For Habib Metropolitan Modaraba Management Company (Private) Limited (Modaraba Management Company)