Third Quarter **Accounts** 2014







Company Information

DIRECTORS

Lt Gen Muhammad Mustafa Khan, HI(M), (Retd)

Chairman

Lt Gen Muhammad Haroon Aslam, HI(M), SBt, (Retd)

Chief Executive & Managing Director

Lt Gen Naeem Khalid Lodhi, HI(M), (Retd)

Mr Qaiser Javed

Dr Nadeem Inayat

Maj Gen Syed Jamal Shahid, HI(M), (Retd)

Maj Gen Nasir Mahmood, HI(M), (Retd)

Maj Gen Muhammad Farooq Iqbal, HI(M), (Retd)

Brig Muhammad Saeed Khan, (Retd)

Mr Naved A. Khan

Mr Nasier A. Sheikh

Dr Rashid Bajwa

COMPANY SECRETARY

Brig Shaukat Yaqub Malik, SI(M), (Retd)

CFO

Syed Aamir Ahsan

REGISTERED OFFICE

73 Harley Street, Rawalpindi, Pakistan Tel: (051) 9272196-97, 9270923

Fax: (051) 9272198-9

E-mail: secretary@ffbl.com Website: http://www.ffbl.com

PLANTSITE

Bin Qasim, Karachi, Pakistan

LEGAL ADVISORS

Orr Dignam & Co Advocates, 3-A, Street 32, Sector F-8/1, Islamabad, Pakistan

AUDITORS

KPMG Taseer Hadi & Co Chartered Accountants 6th Floor, State Life Building, Jinnah Avenue, Islamabad.

SHARES REGISTRAR

Corplink (Pvt) Limited
Wings Arcade, 1-K, Commercial,
Model Town, Lahore.

Tel: (042) 35839182, 35887262 Fax: (042) 35869037



Directors' Review

For the Period Ended 30 Sept, 2014

The Board of Directors is pleased to present a brief overview of the operational and financial performance of the Company for the period ended 30 Sept, 2014.

By the grace of Almighty, the overall performance of the plants remained satisfactory during the period despite severe gas curtailment faced by FFBL. The curtailment increased to 41% for nine months against the 37% in the corresponding period and adversely affected the overall operations of the plants. Ammonia, Urea and DAP plants remained closed for 49, 135 and 67 days respectively. Production of Ammonia at 205 thousand tonnes, Urea at 158 thousand tonnes and DAP at 500 thousand tonnes was lower by 25 thousand tonnes, 25 thousand tonnes and 46 thousand tonnes respectively, comparing with the corresponding period.

GoP had imposed Gas Infrastructure Development Cess (GIDC) effective from Jan 01, 2012 on Feed and Fuel gas. The rate of GIDC was increased during 2014. GIDC increased w.e.f. Jan 01, 2014 on Feed gas to Rs 300 per MMBTU from Rs 197 per MMBTU and Fuel gas to Rs 100 per MMBTU from Rs 50 per MMBTU, which was further increased to Rs 150 per MMBTU w.e.f. Jul 01, 2014. This has affected the profitability of the Company during the period as FFBL has not passed on its impact to the customers.

FFBL Urea (G) sales during the period under review were 156 thousand tonnes, which is 16% less as compared to 185 thousand tonnes sales of corresponding period due to low production. Sona DAP sales during the period were 402 thousand tones, 9% lower than 442 thousand tonnes sales of the corresponding period.

Urea industry sales during the period under review are estimated at 4,099 thousand tonnes which is 2% less as compared to 4,196 thousand tonnes sales during the same period of 2013. DAP industry sales during the period under review are estimated at 799 thousand tonnes, 4% lower than 762 thousand tonnes sales of the corresponding period.

Urea import during the period under review was 425 thousand tonnes which is 14% lower than the imports of 494 thousand tonnes during the corresponding period.

FFBL share in Urea and DAP market is estimated to be 4% and 50% respectively for the period.

FFBL financial results have shown decline for the period ended Sept 30, 2014 as compared with corresponding period. The main reasons are increase in GIDC and gas curtailment which resulted in lower production and sales. The Company earned a gross profit of Rs 6,141 million as compared to gross profit of Rs 9,136 million in the corresponding period.

Net profit after tax, as a result of above stated factors stood at Rs 1,772 million for the period ended Sept 30, 2014, decreased by Rs 1,523 million against the corresponding period. Company's



earnings per share as at Sept 30, 2014 stand at Rs 1.90 against earnings per share of Rs 3.53 in the corresponding period.

FFBL holds 21.57% shares of Askari Bank Limited (AKBL). The results of AKBL have shown improvement during half year ended June 30, 2014. FFBL has received dividend of Rs 272 million from AKBL during the period. Further Fauji Cement Company Limited declared final dividend of Rs 0.75 per share for the year ended June 30, 2014. FFBL share of dividend comes to Rs 14 million.

The overall performance of PMP plant remained satisfactory for the period Jan-Sept 2014. PMP produced 292 thousand tonnes of P_2O_5 out of which 205 thousand tonnes was exported to FFBL. PMP reported a profit of MAD 16 million for the 2^{nd} quarter ended June 30, 2014.

Consistent gas supply is still a challenge for fertilizer sector in the days to come. FFBL is in close coordination with Ministry of Petroleum and SSGC for improvement of gas supply.

For and on behalf of the Board

Rawalpindi 23 October 2014 Lt Gen Muhammad Mustafa Khan, HI(M), (Retd)
Chairman

CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2014

Un - audited September 30, 2014

9,341,100

3,253,436

45,564,200

228.350

Audited December 31, 2013

9,341,100

3,460,397

37,162,123

228,350

Note

(Rupees '000)

EQUITY AND LIABILITIES

Share capital

Capital reserve

ISSUED SHARE CAPITAL AND RESERVES

| | | -, | ., |
|---|---|------------|------------|
| Statutory reserve | | 6,380 | 6,380 |
| Translation reserve | | 984,490 | 1,041,870 |
| Accumulated profit | | 1,907,281 | 3,170,674 |
| | | 12,467,601 | 13,788,374 |
| NON-CURRENT LIABILITIES | | | |
| Long term loan and deferred Government assistance | 5 | 10,000,000 | 584,119 |

CUI

Deferred liabilities

| | | 13,253,436 | 4,044,516 |
|-----------------------------------|---|------------|------------|
| JRRENT LIABILITIES | | | |
| Trade and other payables | | 11,016,629 | 8,371,789 |
| Mark - up accrued | | 239,621 | 236,052 |
| Short term borrowings | 7 | 6,448,063 | 7,985,128 |
| Current portion of long term loan | 5 | 1,944,600 | 2,008,682 |
| Provision for income tax - net | | 194,250 | 727,582 |
| | , | 19,843,163 | 19,329,233 |
| | | | |
| | | | |
| | | | |

CONTINGENCIES AND COMMITMENTS

8

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.



Un - audited September 30, 2014 Audited December 31, 2013

Note

(Rupees '000)

ASSETS

| NON | | IDDENIT | ASSETS |
|-----|------|---------|--------|
| NON | I-CU | KKENI | ASSEIS |

| Property, plant and equipment | 9 | 12,475,580 | 13,059,509 |
|---|----|------------|------------|
| Long term investments | 10 | 10,479,305 | 9,864,133 |
| Long term deposits | | 78,643 | 78,643 |
| | | 23,033,528 | 23,002,285 |
| CURRENT ASSETS | | | |
| Stores and spares | | 2,240,381 | 2,107,493 |
| Stock in trade | 11 | 6,848,243 | 1,129,257 |
| Trade debts | | 937,315 | 1,603,643 |
| Advances | | 613,312 | 572,966 |
| Trade deposits and short term prepayments | | 59,430 | 29,877 |
| Interest accrued | | 20,143 | 19,729 |
| Other receivables | | 1,401,060 | 705,513 |
| Sales tax refundable | | 224,588 | 190,691 |
| Short term investments | 12 | 7,208,935 | 5,323,136 |
| Cash and bank balances | | 2,977,265 | 2,477,533 |
| | | 22,530,672 | 14,159,838 |
| | | | |
| | | | |
| | | | |
| | | | |

CHAIRMAN

CHIEF EXECUTIVE



37,162,123



45,564,200

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER $30,\,2014$

| | | Quarter ended September 30, | | Nine months ended Septembe | | | |
|--|-------|-----------------------------|-------------|----------------------------|--------------|--|--|
| | | 2014 | 2013 | 2014 | 2013 | | |
| | Note | (Rupe | es '000) | (Rupe | es '000) | | |
| | | | | | | | |
| Sales - net | | 12,907,933 | 13,638,589 | 28,656,915 | 33,781,215 | | |
| Cost of sales | 13 | (9,983,940) | (9,764,526) | (22,515,816) | (24,645,458) | | |
| Gross profit | | 2,923,993 | 3,874,063 | 6,141,099 | 9,135,757 | | |
| Selling and distribution expenses | | (955,702) | (970,718) | (2,292,267) | (2,390,469) | | |
| Administrative expenses | | (374,701) | (255,534) | (986,507) | (695,160) | | |
| | | 1,593,590 | 2,647,811 | 2,862,325 | 6,050,128 | | |
| Finance costs | | (634,088) | (624,996) | (1,031,346) | (1,248,774) | | |
| Other operating expenses | | (92,874) | (151,583) | (176,196) | (367,066) | | |
| | | 866,628 | 1,871,232 | 1,654,783 | 4,434,288 | | |
| Other operating income | | | | | | | |
| Share of profit / (loss) of joint venture and associates - net | | 291,975 | 30,176 | 186,291 | (90,378) | | |
| Others | | 151,697 | 131,581 | 487,550 | 489,523 | | |
| | | 443,672 | 161,757 | 673,841 | 399,145 | | |
| Profit before taxation | | 1,310,300 | 2,032,989 | 2,328,624 | 4,833,433 | | |
| Taxation | | | | | | | |
| Current | | (386,320) | (728,795) | (847,754) | (1,840,312) | | |
| Deferred | | 46,539 | 173,281 | 291,592 | 301,698 | | |
| | | (339,781) | (555,514) | (556,162) | (1,538,614) | | |
| Profit after taxation | | 970,519 | 1,477,475 | 1,772,462 | 3,294,819 | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Earnings per share - basic and diluted (Ru | pees) | 1.04 | 1.58 | 1.90 | 3.53 | | |

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2014

| | Quarter ended | September 30, | Nine months ended September 30, | | | |
|--|---------------|---------------|---------------------------------|-----------|--|--|
| | 2014 | 2013 | 2014 | 2013 | | |
| | (Rupe | es '000) | (Rupe | ees '000) | | |
| Profit after taxation | 970,519 | 1,477,475 | 1,772,462 | 3,294,819 | | |
| Other comprehensive income | | | | | | |
| Exchange difference on translating a joint venture | 83,285 | (61,675) | (54,249) | 120,089 | | |
| Effect of translation - share of Askari Bank Limited under equity method | 119 | - | (3,131) | - | | |
| Changes in accounting policy for recognition of actuarial gains and losses | | (29,125) | - | (29,125) | | |
| Total comprehensive income | 1,053,923 | 1,386,675 | 1,715,082 | 3,385,783 | | |

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE







CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2014

| | 2014 | 2013 |
|---|-------------|-------------|
| Note | (Rup | ees '000) |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Cash generated from operations 14 | 395,279 | 1,705,623 |
| Income tax paid | (1,381,086) | (1,253,375) |
| Finance cost paid | (914,793) | (915,734) |
| Compensated absences paid | (30,138) | (14,460) |
| Payment to Gratuity Fund | (51,301) | - |
| Payment to Workers' (Profit) Participation Fund | (49,808) | (17,042) |
| Net cash used in operating activities | (2,031,847) | (494,988) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Fixed capital expenditure | (455,019) | (507,393) |
| Proceeds from sale of property, plant and equipment | 17,941 | 14,495 |
| Long term deposits | - | (2,331) |
| Long term investments | (500,322) | (5,853,767) |
| Short term investments | (1,248,173) | (3,592,175) |
| Profit received on bank balances and term deposits | 174,863 | 345,989 |
| Net cash used in investing activities | (2,010,710) | (9,595,182) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Long term loan - net | 9,351,799 | (648,201) |
| Short term borrowings - net | (5,550,000) | 5,300,000 |
| Dividend paid | (2,895,365) | (3,262,425) |
| Net cash generated from financing activities | 906,434 | 1,389,374 |
| Net decrease in cash and cash equivalents | (3,136,123) | (8,700,796) |
| Cash and cash equivalents at beginning of the period | 3,042,405 | 4,717,307 |
| Cash and cash equivalents at end of the period | (93,718) | (3,983,489) |
| CASH AND CASH EQUIVALENTS Cash and cash equivalents included in the cash flow statement comprises the following balance sheet amounts: | | |
| - Cash and bank balances | 2,977,265 | 2,561,220 |
| - Short term highly liquid investments | 1,577,080 | 900,000 |
| - Short term running finance | (4,648,063) | (7,444,709) |
| | (93,718) | (3,983,489) |

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2014

| | | | Reserves | | | |
|---|---------------|-----------------|-------------------|---------------------|--------------------|-------------|
| | Share capital | Capital reserve | Statutory reserve | Translation reserve | Accumulated profit | Total |
| | | | (Rup | ees'000) | | |
| Balance as at January 01, 2013 - restated | 9,341,100 | 228,350 | 6,380 | 712,205 | 2,270,219 | 12,558,254 |
| Total comprehensive income | | | | | | |
| Profit for the period after taxation Changes in accounting policy for recognition of | - | - | - | - | 3,294,819 | 3,294,819 |
| actuarial gains and loses | - | - | - | - | (29,125) | (29,125) |
| Other comprehensive income for the period | | | | 120,089 | - | 120,089 |
| Total comprehensive income for the period | | | | 120,089 | 3,265,694 | 3,385,783 |
| Transactions with average recorded directly in accity | | | | | | |
| Transactions with owners, recorded directly in equity Distributions to owners | | | | | | |
| Final dividend 2012 (Rs. 2.25 per ordinary share) | | | | | (2,101,748) | (2,101,748) |
| First interim dividend 2013 (Rs. 1.75 per ordinary share) | | | | | (1,634,693) | (1,634,693) |
| Total transactions with owners | | | | | (3,736,441) | (3,736,441) |
| Balance as at September 30, 2013 | 9,341,100 | 228,350 | 6,380 | 832,294 | 1,799,472 | 12,207,596 |
| balance as at september 30, 2013 | 5,541,100 | | | | 1,730,472 | 12,207,000 |
| | | | | | | |
| Balance as at January 01, 2014 | 9,341,100 | 228,350 | 6,380 | 1,041,870 | 3,170,676 | 13,788,376 |
| Total comprehensive income | | | | | | |
| Profit for the period after taxation | - | - | - | - | 1,772,462 | 1,772,462 |
| Other comprehensive income for the period | - | - | - | (57,380) | - | (57,380) |
| Total comprehensive income for the period | - | - | - | (57,380) | 1,772,462 | 1,715,082 |
| | | | | | | |
| Transactions with owners, recorded directly in equity | | | | | | |
| Distributions to owners | | | | | | |
| Final dividend 2013 (Rs. 2.25 per ordinary share) | - | - | - | - | (2,101,747) | (2,101,747) |
| First interim dividend 2014 (Rs. 1.00 per ordinary share) | | | | | (934,110) | (934,110) |
| Total transactions with owners | - | | | | (3,035,857) | (3,035,857) |
| Balance as at September 30, 2014 | 9,341,100 | 228,350 | 6,380 | 984,490 | 1,907,281 | 12,467,601 |

The annexed notes 1 to 16 form an integral part of this condensed interim financial information.

CHAIRMAN

CHIEF EXECUTIVE



DIRECTOR



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE PERIOD ENDED SEPTEMBER 30, 2014

- 1. Fauji Fertilizer Bin Qasim Limited ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984, and its shares are quoted on the Karachi, Lahore and Islamabad stock exchanges in Pakistan. The registered office of the Company is situated at Rawalpindi, Pakistan. The Company is domiciled in Rawalpindi, Pakistan. The principal objective of the Company is manufacturing, purchasing and marketing of fertilizers. The Company commenced its commercial production effective January 1, 2000. The Company is a subsidiary of Fauji Fertilizer Company Limited (the holding company) with shareholding of 50.88%.
- 2. This condensed interim financial information of the Company for the nine months period ended September 30, 2014 has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

The disclosures in this condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended December 31, 2013. Comparative balance sheet is extracted from annual financial statements as of December 31, 2013 whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are extracted from unaudited condensed interim financial information of the Company for the nine months period ended September 30, 2013.

This condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the listing regulations of the Islamabad, Karachi and Lahore Stock Exchanges.

The accounting policies and method of computation adopted for the preparation of this condensed interim financial information is same as those applied in preparation of financial statements for the preceding year ended December 31, 2013.

Shares

Percentage

4. Status of significant shareholding as at September 30, 2014 is given below:

| | Fauji Fertilizer Company Limited | 475,232,996 | 50.88 |
|----|---|---------------------------------------|---------------------------------|
| | Fauji Foundation | 161,501,286 | 17.29 |
| | | Un - audited September 30, 2014 | Audited December 31, 2013 |
| | Note | e (Rupe | es '000) |
| 5. | LONG TERM LOANS AND DEFERRED GOVERNMENT ASSISTANCE | | |
| | Long term loans-secured 5.1 | 10,000,000 | - |
| | Government of Pakistan (GoP) loan | 1,906,395 | 2,514,867 |
| | Less: Current portion shown under current liabilities | 1,944,600 | 2,008,682 |
| | | (38,205) | 506,185 |
| | Deferred Government assistance | 38,205 | 77,934 |
| | | - | 584,119 |
| | | 10,000,000 | 584,119 |

5.1 The Company has long term loan facilities aggregating to Rs. 10,000,000 thousand (2013: Rs. Nil). These are secured against hypothecation charge over stocks and current assets of the Company which will be converted to ranking charge against fixed assets in due course and carry mark up ranging between 10.34% to 10.68% per annum (2013: Nil).



| | | | September 30, 2014 | December 31, 2013 |
|-----|---|------|-----------------------|----------------------|
| | | Note | (Rupe | es '000) |
| 6. | DEFERRED LIABILITIES | | | |
| | Compensated leave absences | | 442,685 | 358,052 |
| | Deferred tax | 6.1 | 2,810,751 | 3,102,345 |
| | | | 3,253,436 | 3,460,397 |
| 6.1 | The balance of deferred tax is in respect of the following major temporary differences: | | | |
| | Accelerated depreciation | | 2,847,120 | 3,155,906 |
| | Share of profit of associates - net | | 18,262 | 2,726 |
| | Provision for inventory obsolescence | | (54,631) | (56,287) |
| | | | 2,810,751 | 3,102,345 |

7. SHORT TERM BORROWINGS - SECURED

The Company has short term running finance and demand finance facilities limits aggregating to Rs. 23,960,000 thousand (2013: Rs. 21,660,000 thousand). These are secured against hypothecation charge over stocks and current assets of the Company and carry mark up ranging between 10.28% to 11.02% per annum (2013: 9.16% to 11.01% per annum).

8. CONTINGENCIES AND COMMITMENTS

| _ | | | | | |
|----|----|------|-----|----|------|
| (: | ٥r | ıtır | UUE | nc | IPS. |
| | | | | | |

9.

| 00 | iningenoies | | |
|------------------------------------|--|-------------|-------------|
| i) | Indemnity bonds and undertakings given to the customs authorities for machinery imported by the Company for installation at plant site | 119,650 | 119,650 |
| ii) | Guarantees issued by banks on behalf of the Company | 1,200,995 | 29,698 |
| iii) | Company's share of contingent liabilities of Fauji Cement Company Limited as at June 30, 2014 | 22,465 | 21,764 |
| iv) | Company's share of contingent liabilities of Foundation Wind Energy - I Limited as at June 30, 2014 | 60,484 | 69,619 |
| v) | Company's share of contingent liabilities of Foundation Wind Energy - II (Pvt) Limited as at June 30, 2014 | 60,484 | 60,975 |
| vi) | Company's share of contingent liabilities of Askari Bank Limited as at June 30, 2014 | 32,854,405 | 35,378,051 |
| Co | Commitments | | |
| i) | Capital expenditure - contracted | 964,140 | 614,631 |
| ii) | Letters of credit for purchase of raw materials and stores and spares | 1,193,835 | 1,759,208 |
| iii) | Commitments with Fauji Foundation for investment in wind projects | 142,248 | 3,022,155 |
| iv) | Company's share of commitments of Pakistan Maroc Phosphore S.A., Morocco (PMP) as at June 30, 2014 | 102,421 | 271,442 |
| v) | Commitments on behalf of Fauji Meat Limited | 1,901,292 | - |
| vi) | Commitments on behalf of FFBL Power Company Limited | 6,364,800 | - |
| PR | PROPERTY, PLANT AND EQUIPMENT | | |
| Оре | Opening written down value | | 13,832,122 |
| Add | litions 9.1 | 455,018 | 619,069 |
| Dis | posals | (43,576) | (30,454) |
| Depreciation 9.1 | | (1,035,052) | (1,386,791) |
| Depreciation on disposed off items | | 39,681 | 25,563 |
| Clo | sing written down value | 12,475,580 | 13,059,509 |
| | | | |

9.1 Additions and depreciation in property, plant and equipment during the nine months period ended September 30, 2013 were Rs. 507,393 thousand and Rs. 1,044,416 thousand respectively.

Un - audited

Audited

Un - audited Audited September 30, December 31, 2014 2013 (Rupees '000)

Note

10. LONG TERM INVESTMENTS

| . LONG TERM INVESTMENTS | | |
|--|--|--|
| Investment in joint venture - equity method Pakistan Maroc Phosphore S.A., Morocco (PMP) Balance brought forward Share of profit / (loss) (Loss) / Gain on translation of net assets Closing balance | 2,346,725 31,218 (54,249) 2,323,694 | 2,225,794 (205,972) 326,903 2,346,725 |
| Investment in associates - equity method Fauji Cement Company Limited (FCCL) Balance brought forward Share of profit Dividend Closing balance 10.1 | 358,313 26,769 (28,125) 356,957 | 351,588 30,162 (23,437) 358,313 |
| Foundation Wind Energy-I Limited (FWE-I) Opening balance Advance paid during the period / year against issue of shares Share of loss Closing balance | 923,941 189,043 (9,672) 1,103,312 | 329,390 603,664 (9,113) 923,941 |
| Foundation Wind Energy-II (Pvt) Limited (FWE-II) Opening balance Advance paid during the period / year against issue of shares Share of loss Closing balance | 971,100 96,226 (2,932) 1,064,394 | 620,290 357,546 (6,736) 971,100 |
| Askari Bank Limited (AKBL) Opening balance Investment during the period Share of profit Effect of translation Dividend Closing balance 10.2 | 5,262,054 - 140,908 (3,130) (271,884) 5,127,948 | 5,230,990 28,302 2,762 - 5,262,054 |
| Investment in subsidiaries Fauji Meat Limited (FML) Balance brought forward Advance paid during the period / year against issue of shares Closing balance | 1,000 500,000 501,000 | 1,000 1,000 |
| Fauji Foods Limited (FFL) Balance brought forward Advance paid during the period / year against issue of shares Closing balance | 1,000 - 1,000 | - 1,000 1,000 |
| Investment in FFBL Power Company Limited (FPCL) Investment - available for sale - unquoted Arabian Sea Country Club Limited Less: Impairment in value of investment | 3,000 (3,000) | 3,000 (3,000) |
| | 10,479,305 | 9,864,133 |



- 10.1 Fair value of the investment in FCCL as at September 30, 2014 was Rs. 365.438 million (December 31, 2013: Rs. 299.063 million).
- **10.2** Fair value of the investment in AKBL as at September 30, 2014 was Rs. 5,859.100 million (December 31, 2013: Rs. 3806.376 million).

AKBL is a banking company engaged in commercial banking and related services. Accordingly, equity accounting of the associate is based on financial statements prepared under accounting framework applicable to banking companies in Pakistan. Share of profit / (loss) of AKBL has been accounted for upto the half year ended June 30, 2014.

11. STOCK IN TRADE

13.

This mainly includes stock of DAP held at the period end and is expected to be sold during upcoming Rabi season.

12. SHORT TERM INVESTMENTS

Balance at the period end represents investment in term deposit receipts of various banks having maturity period upto 3 months carrying mark up between 9.0% to 10.40% per annum (2013: 8.6% to 9.15% per annum) and investment in various mutual funds.

Un - audited

Un - audited

| 2014 2013 2014 2013 | | |
|--|---------------|--|
| | | |
| (Rupees '000) (Rupees '000) | (Rupees '000) | |
| COST OF SALES | | |
| Raw materials consumed 8,637,802 8,143,031 20,991,080 23,271 | ,770 | |
| Packing materials consumed 166,186 162,381 414,417 433 | ,386 | |
| Fuel and power 755,858 720,839 1,958,991 1,838 | ,572 | |
| Chemicals and supplies consumed 69,141 85,683 178,739 215 | ,316 | |
| Salaries, wages and benefits 546,642 462,321 1,375,394 1,186 | ,756 | |
| Rent, rates and taxes 5,780 5,827 70,151 17 | ,581 | |
| Insurance 24,755 23,885 74,668 77 | ,514 | |
| Travel and conveyance 49,048 50,003 122,969 111 | ,861 | |
| Repairs and maintenance 177,535 151,055 657,620 736 | ,281 | |
| Communication, establishment and others 31,686 20,685 111,135 99 | ,151 | |
| Depreciation 335,107 335,563 1,004,892 1,025 | ,483 | |
| Opening stock - work in process 65,713 50,980 26,936 13 | ,615 | |
| Closing stock - work in process (52,088) (34,628) (32,088) | 628) | |
| Cost of goods manufactured 10,813,165 10,177,625 26,934,904 28,992 | ,658 | |
| Opening stock - finished goods 4,137,459 5,928,099 547,596 1,993 | ,998 | |
| Closing stock - finished goods (4,966,684) (6,341,198) (4,966,684) (6,341 | 198) | |
| Cost of sales 9,983,940 9,764,526 22,515,816 24,645 | ,458 | |

| | • | Un - audited Nine months ended September 30, | |
|--|-------------|---|--|
| | 2014 | 2013 | |
| | (Rupee | s '000) | |
| 14. CASH GENERATED FROM OPERATIONS | | | |
| Profit before taxation | 2,328,624 | 4,833,433 | |
| Adjustment for: | | | |
| Provision for gratuity | 53,533 | 40,239 | |
| Exchange losses | 112,639 | 364,543 | |
| Provision for compensated absences | 114,770 | 66,663 | |
| Provision for Workers' (Profit) Participation Fund | 125,182 | 259,976 | |
| Provision for Workers' Welfare Fund | 49,840 | 106,105 | |
| Depreciation | 1,035,052 | 1,044,416 | |
| Finance cost | 918,707 | 884,230 | |
| Profit on bank balances and term deposits | (175,277) | (321,073) | |
| Share of (profit) / loss of joint venture and associates - net | (186,291) | 65,905 | |
| Gain on sale of investments | (260,546) | (147,111) | |
| Gain on sale of property, plant and equipment | (14,045) | (11,987) | |
| Operating profit before working capital changes | 4,102,188 | 7,185,339 | |
| Changes in working capital | | | |
| Stores and spares | (132,888) | (45,794) | |
| Stock in trade | (5,718,986) | (3,229,180) | |
| Trade debts | 666,328 | 1,226,871 | |
| Advances | (40,346) | (144,676) | |
| Trade deposits and short term prepayments | (29,553) | (28,756) | |
| Other receivables | (715,382) | (126,195) | |
| Trade and other payables | 2,263,918 | (3,131,986) | |
| | (3,706,909) | (5,479,716) | |
| Cash generated from operations | 395,279 | 1,705,623 | |
| | | .,. 55,525 | |



2014 2 (Rupees '000)

15. RELATED PARTY TRANSACTIONS

| Transactions with the holding company | | |
|---|------------|-------------|
| Services and material acquired | 599,382 | 574,283 |
| Services and material provided | 6,281 | 6,806 |
| Commission charged to the Company | 11,161 | 12,532 |
| Dividend | 1,544,507 | 1,900,932 |
| Balance receivable (included in other receivables) - unsecured | 745,385 | 572,623 * |
| Transactions with subsidiary companies | | |
| Services provided | 14,688 | - |
| Investment in Fauji Meat Limited (FML) | 500,000 | - |
| Investment in FFBL Power Company Limited (FPCL) | 1,000 | - |
| Transactions with associated undertakings due to common directorship | | |
| Rent charged to the Company | 989 | 900 |
| Dividend | 524,879 | 646,005 |
| Investment in wind power projects (FWE-I, FWE-II) | 285,269 | 647,355 |
| Investment in Askari Bank Limited (AKBL) | - | 5,230,990 |
| Transactions with joint venture company | | |
| Purchase of raw materials | 17,325,157 | 18,259,837 |
| Expenses incurred on behalf of joint venture company | 13,142 | 11,316 |
| Balance payable (included in trade and other payables) - secured | 4,394,196 | 3,370,005 * |
| Balance receivable (included in other receivables) - unsecured | 30,578 | 19,989 * |
| Other related parties | | |
| Contribution booked towards Provident Fund | 43,076 | 36,285 |
| Contribution booked towards Gratuity Fund | 53,533 | 40,002 |
| Remuneration including benefits and perquisites of Chief Executive Officer and executives | | |
| No of persons September 30, 2014 : 1 and 19 (September 30, 2013 : 1 and 19) | 203,010 | 187,808 |
| Payment to Workers' (Profit) Participation Fund | 49,808 | 17,042 |
| Balance payable - unsecured | 1,124,119 | 989,559 * |
| | | 1-0-0-0-0 |

^{*}Balance of accounts appearing as comparatives are as at December 31, 2013

16. GENERAL

16.1 Figures have been rounded off to the nearest thousand rupees.

Payable to Gratuity Fund

- 16.2 Corresponding figures have been re-arranged / restated, wherever necessary, for the purpose of comparison.
- 16.3 The Board of Directors in their meeting held on October 23, 2014 have proposed an interim dividend of Rs. 0.75 per ordinary share.
- 16.4 This condensed interim financial information was authorized for issue by the Board of Directors of the Company in their meeting held on October 23, 2014.

CHAÍRMAN CHIEF EXECUTIVE

Ser Jan

175.885

173.653 *

