

# 59th Annual Report 2 0 1 5



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### CORPORATE INFORMATION

#### **Board of Directors**

Mrs. Akhter Khalid Waheed Mr. Osman Khalid Waheed

Mrs. Amna Piracha Khan Ms. Munize Azhar Peracha

Mr. Faroog Mazhar Mr. Nihal Cassim

Mr. Shahid Anwar

Chairperson & Chief Executive

President

Nominee of the NIT

**Executive Director Executive Director** 

Independent Director

Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director

#### **Audit Committee**

Mr. Shahid Anwar Mrs. Amna Piracha Khan Mr. Faroog Mazhar Mr. Nihal Cassim

### **Investment Committee**

Mr. Faroog Mazhar

Mr. Osman Khalid Waheed

Mr. Nihal Cassim

#### **HR & Remuneration Committee**

Mr. Shahid Anwar Mr. Faroog Mazhar Mr. Nihal Cassim

### Company Secretary/Chief Financial Officer

Syed Ghausuddin Saif

### Head of Internal Audit

Mr. Rizwan Hameed Butt

#### **External Auditors**

KPMG Taseer Hadi & Co. Chartered Accountants

#### Internal Auditors

Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

#### Rankers

Habib Bank Limited MCB Bank Limited Meezan Bank Limited Bank Al-Habib Limited Bank Alfalah Limited Habib Metropolitan Bank Limited

Allied Bank Limited

### Legal Advisors

Khan & Piracha

### Registered Office

Ferozsons Laboratories Limited 197-A, The Mall Rawalpindi-46000, Pakistan Telephone: +92-51-4252155-57

Fax: +92-51-4252153

Email: cs@ferozsons-labs.com

Chairman Member Member Member

Chairman Member Member

Chairman Member Member

### Share Registrar

CorpTec Associates (Pvt.) Limited 503-E, Johar Town, Lahore, Pakistan Telephone: +92-42-35170336-37

Fax: +92-42-35170338

#### Factory

P.O. Ferozsons Amangarh

Nowshera (KPK), Pakistan Telephone: +92-923-614295, 610159

Fax: +92-923-611302

#### Head Office

5 K.M - Sunder Raiwind Road

Lahore, Pakistan

Telephone: +92-42-36026700 Fax: +92-42-36026701

#### Sales Office Lahore

43-Al Noor Building Bank Square, The Mall, Lahore, Pakistan

Telephone: +92-42-37358194 Fax: +92-42-37313680

### Sales Office Karachi

House No. 9, Block 7/8,

Maqbool Cooperative Housing Society, Shahrah-e-Faisal, Karachi, Pakistan Telephone: +92-21-34386852

Fax: +92-21-34386754





### KEY OPERATING AND FINANCIAL DATA - FOR THE LAST SIX YEARS

DESCRIPTION		FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	FY 2010
UNCONSOLIDATED							
Operating Results	(D. MIII)	1.121	2.525	1.050	1.771	1.427	1 272
Revenue - net	(Rs. Million) (Rs. Million)	4,434 2,016	2,535 1,304	1,950	1,771	1,437 730	1,273
Gross Profit Profit Before Taxation	(Rs. Million)	1,083	567	451	425	363	384
Profit After Taxation	(Rs. Million)	749	418	409	411	327	369
Total Table		TA 1000	10.4 %	2000		30,700	
Financial Position Share Capital	(Rs. Million)	302	302	302	287	250	208
	(Rs. Million)	2,401	2,039	1,919	1,649	1,303	1,067
Accumulated Profit Non Current Assets	(Rs. Million)	1,533	1,367	1,589	1,555	1,538	1,391
Non Current Liabilities	(Rs. Million)	40	46	42	84	88	101
Curent Assets	(Rs. Million)	2,856	1,786	1,328	1,055	728	478
Current Liabilties	(Rs. Million)	1,275	392	276	206	234	250
Summary of Cashflow Statement							
Cash generated from operations	(Rs. Million)	973	512	284	372	134	227
Net Cash (used in) / generated from investing activi		(223)	(172)	(147)	(223)	(42)	(196
Net Cash used in Financing activities	(Rs. Million)	(400)	(303)	(128)	(111)	(87)	(38
Key Financial Ratios							
Profitability Ratios							
Gross Profit ratio	(%)	45.5	51.4	53.1	51.3	50.8	49.7
Net Profit After Tax to Sales	(%)	16.9	16.5	20,0	23.2	22.8	29.0
Return on Equity	(%)	27.7	17.8	18.4	21.2	21.0	28.9
Return on Capital Employed	(%)	40.6	24.9	20.8	22.4	24.1	29.6
Liquidity Ratios							
Current Ratio	(Times)	2.2	4.6	4.8	5.1	3.1	1.9
Quick Ratio/Acid Test Ratio	(Times)	1.3	2.9	2.7	3.1	1,4	0.7
Turnover Ratios							
Debtor Turnover Period	(Days)	19	21	26	22	26	13
Inventory Turnover Period	(Days)	187	196	230	179	212	172
Creditors Turnover Period	(Days)	141	82	78	54	41	43
Working Capital Cycle	(Days)	66	135	178	147	198	142
Non-Current Asset Turnover Ratio	(Times) (%)	2.9	20.2	1.2	21.0	9.3	0.9 17.8
Operating Cash Flow To Sales Ratio	(70)	21.9	20.4	14.0	21.0	9.3	17.0
Investment/Market Ratios							
Earnings per Share Basic & Diluted (Adjusted)	(Rs.)	24.8	13.8	13.5	13.5	10.5	12.7
Cash Dividend per Share	(Rs.)	19.0	12.0	7.0	4.5	2.5	20.0
Bonus Share Issued	(%)	35.0	16.7	8.2	5.0	15.0 9.0	20.0
Price Earning Ratio	(Times)	25.8	16.7		6.0		8.2 104
Market Price per Share Cash Dividend Payout Ratio	(Rs.) (%)	76.6	230 86.8	51.7	33.3	23.9	- 104
Capital Structure Ratios  Debt To Equity Ratio	(%)				-		3.4
Interest Cover	(Times)	78.5	34.2	39.4	54.9	33.6	67.8
CONSOLIDATED	10000000		125				
Operating Results							
Revenue - net	(Rs. Million)	5,706	3,832	2,879	2,766	2,203	1,537
Gross Profit	(Rs. Million)	2,591	1,828	1,380	1,309	1,129	700
Profit Before Taxation	(Rs. Million)	1,360	761	523	493	508	261
Profit After Taxation	(Rs. Million)	944	552	466	476	426	244
Financial Position							- P
Share Capital	(Rs. Million)	302	302	302	287	250	208
Accumulated Profit	(Rs. Million)	2,811	2,289	2,061	1,744	1,343	1,007
Non Current Assets	(Rs. Million)	1,751	1,642	1,528	1,491	1,473	1,300
Non Current Liabiltiies	(Rs. Million)	101	122	65	103	122	138
Curent Assets	(Rs. Million)	3,474	2,115	1,737	1,529	1,091	682
Current Liabilties	(Rs. Million)	1,456	524	387	440	410	361





### REVENUE & GROSS PROFIT (Rs. MILLION)



### PROFITABILITY RATIOS (%)



### INVESTORS' RATIOS



#### CAPITAL RETURNS RATIOS



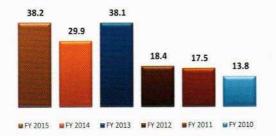
### MARKET RATIOS



### LIQUIDITY & ASSET TURNOVER RATIOS



# NON CURRENT ASSETS TO NON CURRENT LIABILITIES (RATIO)



### INTEREST COVER (TIMES)







### Vertical Analysis

	2015	2014	2013	2012	2011	2010
			9	Vo		
BALANCE SHEET ANALYSIS						
Share Capital and Reserves	86.1	89.1	88.9	85.8	81.2	77.1
Non Current Liabilities	1.5	1.4	3.2	3.9	5.4	9.7
Current Liabilities	12.4	9.5	7.9	10.3	13.4	13.2
Total Equity and Liabilities	100.0	100.0	100.0	100.0	100.0	100.0
Non Current Assets	43.4	54.5	59.6	67.9	74.4	66.5
Current Assets	56.6	45.5	40.4	32.1	25.6	33.5
Total Assets	100.0	100.0	100.0	100.0	100.0	100.0
PROFIT AND LOSS ANALYSIS						
Revenue - net	100.0	100.0	100.0	100.0	100.0	100.0
Cost of sales	54.5	48.6	46.9	48.7	49.2	50.3
Gross Profit	45.5	51.4	53.1	51.3	50.8	49.7
Administrative expenses	4.3	6.3	7.2	7.6	8.0	6.5
Selling and distribution expenses	16.6	23.7	24.9	24.8	22.7	18.4
Other expenses	1.8	1.9	1.7	1.6	1.9	2.3
Other income	2.0	3.5	4.4	7.1	7.7	8.1
Operating Profit	24.7	23.0	23.7	24.5	26.0	30.6
Finance costs	0.3	0.7	0.6	0.4	0.8	0.5
Profit Before Taxation	24.4	22.4	23.1	24.0	25.2	30.2
Taxation	7.5	5.9	2.2	0.8	2.5	1.2
Profit After Taxation	16.9	16.5	21.0	23.2	22.8	29.0





### **Horizontal Analysis**

	2015	2014	2013	2012	2011	2010	
	(%) Change from preceding year						
BALANCE SHEET ANALYSIS							
Share Capital and Reserves	13.2	4.4	12.0	19.4	28.0	24.7	
Non Current Liabilities	(12.4)	9.8	(50.6)	(4.2)	(12.8)	(34.3)	
Current Liabilities	225.3	42.1	34.0	(12.1)	(6.5)	19.9	
Total Equity and Liabilities	39.2	8.1	11.7	15.2	21.2	18.3	
Non Current Assets	12.2	(14.0)	2.2	1.1	10.5	32.4	
Current Assets	59.9	34.5	25.8	45.0	52.3	(9.7)	
Total Assets	39.2	8.1	11.7	15.2	21.2	18.3	
PROFIT AND LOSS ANALYSIS							
Revenue - net	74.9	30.0	10.1	23.2	12.8	17.3	
Cost of sales	96.4	34.6	6.2	22.0	10.3	27.7	
Gross Profit	54.6	25.9	13.9	24.5	15.3	8.4	
Administrative expenses	20.2	14.4	4.8	16.7	37.8	2.8	
Selling and distribution expenses	22.3	23.5	10.6	35.0	39.1	(10.4)	
Other expenses	68.3	47.3	14.0	6.9	(6.9)	3.1	
Other income	(0.9)	3.5	(31.6)	14.3	7.3	(6.2)	
Operating Profit	87.7	26.3	6.8	15.9	(4.2)	20.5	
Finance costs	(18.3)	45.4	48.9	(29.1)	93.6	56.5	
Profit Before Taxation	90.9	25.8	6.0	17.3	(5.6)	20.1	
Taxation	123.3	253.2	202.8	(60.6)	133.3	(75.8)	
Profit After Taxation	79.3	2.2	(0.7)	25.8	(11.4)	43.6	





# Our Vision

We will grow to be the top or second-ranked company in each targeted market segment, on the strength of motivated employees, who see every day as a new opportunity to earn customer trust and credibility.

# Mission Statement

We aim to improve the Quality of Life through the ethical promotion and sales of world class medicines at locally relevant prices.

In doing so we will:

Strive to provide best-in-industry returns to our shareholders.

Be the Second to None in Employee Training, Reward and Motivation.

Maintain the Highest Levels of Ethics while focusing on building our portfolio of Prescription Brands.





### NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the **59**<sup>th</sup> Annual General Meeting of **FEROZSONS LABORATORIES LIMITED** will be held at its Registered Office, 197-A, The Mall, Rawalpindi, on Monday, October 19, 2015, at 12:30 P.M. to transact the following business:

### **ORDINARY BUSINESS:**

- 1. To receive, consider and approve the audited financial statements of the Company together with the Directors' and Auditors' Reports for the year ended June 30, 2015.
- To approve the payment of final cash dividend of Rs. 15.00 per share i.e. 150% as recommended by the Board of Directors. It is in addition to the interim cash dividend of Rs. 4.00 per share i.e. 40% already paid to the shareholders, thus making a total cash dividend of Rs. 19.00 per share i.e. 190% for the year ended June 30, 2015.
- To appoint auditors for the year ending June 30, 2016 and fix their remuneration. The present auditors Messrs KPMG Taseer Hadi & Co., Chartered Accountants, retire and being eligible, offer themselves for appointment.
- 4. To transact any other business with the permission of the Chair.

By the order of board

Rawalpindi 29 August 2015 Syed Ghausuddin Saif Company Secretary

### Notes:

### 1. Closure of share transfer books:

The share Transfer Books of the Company will remain closed and no transfer of shares will be accepted for registration from 13 October 2015 to 19 October 2015 (both days inclusive). Transfers received in order at the office of our Shares Registrar M/s CorpTec Associates (Pvt.) Limited, 503-E, Johar Town, Lahore., by the close of the business on 12 October 2015 will be in time for the purpose of payment of final dividend to the transferees.

### 2. Participation in the annual general meeting:

A member entitled to attend and vote at this meeting is entitled to appoint another member/any other person as his/her proxy to attend and vote.

Duly completed instrument of proxy, and the other authority under which it is signed, thereof, must be lodged with the Secretary of the Company at the company's registered office 197-A, The Mall, Rawalpindi at least 48 hours before the time of the Meeting.





### 3. Change of address:

Any change of address of Members should be immediately notified to the company's share registrars, CorpTec Associates (Pvt.) Limited, 503-E, Johar Town, Lahore.

# 4. CDC Account Holders will further have to follow the under-mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan:

### A) For attending the Meeting:

- In case of individuals, the account holder or sub-account holder and/or the person whose securities
  are in group account and their registration details are uploaded as per the Regulations, shall
  authenticate his identity by showing his original computerized national identity card (CNIC) or
  original passport at the time of attending the meeting.
- ii. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced at the time of meeting.

### B) For appointing Proxies:

- In case of individuals, the account holder or sub-account holder and/or person whose securities
  are in group account and their registration details are uploaded as per the Regulations, shall
  submit the proxy form accordingly.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii. Attested copies of CNIC or the passport.
- iv. The proxy shall produce his/her original CNIC or original passport at the time of meeting.
- v. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted along with proxy form to the Company.

# 5. Conformation for filing status of income tax return for application of revised rates pursuant to the provisions of Finance Act, 2015

All members of the Company are hereby informed that pursuant to the provisions of Finance Act, 2015, Effective July 01, 2015, reforms have been made with regards to deduction of income tax for cash dividend; the rates of deduction of income tax under section 150 of the Income Tax Ordinance, 2001 have been revised as follows:

1	Rate of tax deduction for filer of income tax returns	12.50%
2	Rate of tax deduction for non-filer of income tax returns	17.50%

In case of joint account, each holder is to be treated individually as either a filer or non-filer and tax will be deducted on the basis of shareholding of each joint holder as may be notified by the shareholder, in





writing as follows, to the Company by sending following detail on the registered address of the Company and the members who have deposited their shares into Central Depository Company of Pakistan Limited (CDC) are requested to send a copy of detail regarding tax payment status also to the relevant member stock exchange and CDC if maintaining CDC investor account, or if no notification, each joint holder shall be assumed to have an equal number of shares.

Company Name	Folio/CDS ID/AC #	Total Shares	Principle Shareholder		Join	t Shareholder
			Name and CNIC No.	Shareholding Proportion (No. of Shares)	Name and CNIC No.	Shareholding Proportion (No. of Shares)

The CNIC number / NTN detail is now mandatory and is required for checking the tax status as per the Active Taxpayers List (ATL) issued by the Federal Board of Revenue (FBR) from time to time.

### 6. Payment of cash dividend electronically (e-dividend)

In accordance with the SECP's Circular No. 18 of 2012 dated June 2012, the shareholders have been given an opportunity to authorize the Company to make payment of cash dividend through direct credit to shareholder's bank account. To opt for the dividend mandate option as stated, the Dividend mandate option as stated, the Dividend Mandate Form is available at Company's website i.e. www.ferozsonslabs.com needs to be duly filled and submitted to the Company on its registered address.

CDC account holders are requested to submit their mandate instruction to the relevant member stock exchange and CDC if maintaining CDC investor account.

### 7. Submission of computerized national identity card (CNIC) for payment of final cash dividend 2014-15

Members are requested to provide attested photocopies of their CNIC to the Company on its registered address in order to meet the mandatory requirements of SRO 831 (1) 2012 of 5th July 2012 which provides that the dividend warrant should bear the Computerized National Identity Card (CNIC) number of the registered member.

CDC account holders are requested to submit attested copy of their CNIC to the relevant member stock exchange and CDC if maintaining CDC investor account.

### 8. Circulation of Annual Audited Financial Statements to shareholders through email.

The directive of SECP contained in SRO 787(1) 2014 dated September 8, 2014, whereby Securities and Exchange Commission of Pakistan (SECP) has allowed companies to circulate annual balance sheet, profit and loss account, auditor's report and directors' report etc. (Audited Financial Statements) along with notice of annual general meeting (Notice) to its members through e-mail. Members are requested to provide their email addresses on registered address of the Company.

CDC account holders are requested to submit attested to provide their email addresses to the relevant member stock exchange and CDC if maintaining CDC investor account.

9. Audited accounts of the company for the year ended 30 June 2015 will be provided on the website <a href="https://www.ferozsons-labs.com">www.ferozsons-labs.com</a> at least 21 days before the date of Annual General Meeting.





### DIRECTOR'S REPORT TO SHAREHOLDERS FOR THE YEAR ENDED 30 JUNE 2015

We are pleased to present the 59th Annual Report which includes the Audited Financial Statements of your Company for the financial year ended 30 June 2015 along with the Consolidated Financial Statements of its subsidiaries, BF Biosciences Limited and the Farmacia retail venture.

### Your Company's Individual and Consolidated Financial Results

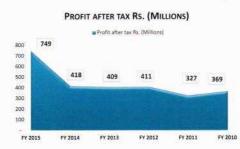
A summary of the operating results for the year and appropriation of the divisible profits as compared to last year are given below:

	Individual		Consolio	lated
_	2015	2014	2015	2014
		(Rupees in th	ousands)	
Profit before tax	1,082,539	567,075	1,359,610	760,720
Taxation	(333,948)	(149,547)	(415,822)	(208,557)
Profit after tax	748,591	417,528	943,788	552,163
Profit available for appropriation	2,401,057	2,039,310	2,811,333	2,289,472
Appropriations				
Interim cash dividend for the FY 2015 @ Rs. 4/ share (FY 2014: @ Rs. 3/Share)	(120,747)	(90,561)	(120,747)	(90,561)
Final cash dividend for the FY 2015 @ Rs.15/ share (FY 2014: @ Rs. 9/share)	(452,803)	(271,682)	(452,803)	(271,682)

The year ended 30 June 2015 has been a landmark year for the Company. We have been privileged, through our partnership with Gilead Sciences, Inc., to bring its USFDA-approved breakthrough treatment for Hepatitis C, Sovaldi ®, to patients in Pakistan at a fraction of its international price under the Gilead Access Program. With over 10 million patients infected with the disease, Pakistan has one of the highest burdens of Hepatitis C anywhere in the world. Sovaldi ®, with its superior safety and high cure rates, has helped address a large unmet need for patients of this critical disease.



The Company would like to acknowledge the unprecedented steps taken by Gilead Sciences to reduce the cost of therapy of this breakthrough drug for patients in developing countries like Pakistan, and the efforts of the Federal Ministry of National Health Services and the Drug Regulatory Authority of Pakistan to ensure that Pakistan became the world's first country to receive Sovaldi ® under this special access program.

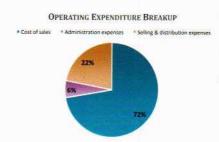


We are also pleased to inform our shareholders that in addition to its marketing agreement for Sovaldi ®, your Company has entered into a new licensing agreement with Gilead Sciences to locally manufacture an authorized generic of Sovaldi, to further help reduce the cost of treatment and broaden access for patients in Pakistan on an expedited basis.

We have also filed, on behalf of Gilead Sciences, an application







for registration of its break-through combination product, Harvoni ® (Sofosbuvir/Ledipasvir), which has a shorter duration of treatment and is particularly effective in the cure of Hepatitis C Genotype I. This genotype affects over a million Pakistanis. Harvoni ® was also granted breakthrough status by the FDA and approved in the United States in October, 2014. This product will also be made available in Pakistan at a specially reduced access price.

WORKING CAPITAL CYCLE (DAYS)

■ FY 2015 ■ FY 2014 ■ FY 2013 ■ FY 2012 ■ FY 2011 ■ FY 2010

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During the year under review, your Company's consolidated top line increased by nearly Rs. 2 billion to reach Rs. 5,706 Million for the year, a growth of almost 49%. On a stand-alone basis, Net Sales of your

Company grew to Rs. 4,434 Million, demonstrating a strong growth of 75% over the figure of Rs. 2,535 Million achieved in the previous year.

The Company's portfolio of prescription products demonstrated a healthy growth during the year. In particular, our cardiology portfolio grew by 21%, exports by 33%, and medical devices by 10%.

grew by 21%, exports by 33%, and medical devices by 10%.

While our margins were reduced substantially in percentage terms

While our margins were reduced substantially in percentage terms following Sovaldi's addition to the portfolio, in absolute terms the

company benefitted from an increase in gross profit by 55%. Profit from Operations stood at Rs. 1,082 Million, an improvement of 91% over the previous year. The Net Profit After Tax (NPAT) of the Company closed at Rs. 748.591 Million, 79% higher than the figure of Rs. 417.528 Million achieved last year. Consolidated Net Profit of the Company grew by 71% to Rs, 943.788 Million.

Although in the market sales of subsidiary BF Biosciences have shown a growth, overall sales of subsidiary company have declined slightly during the year under review, mainly due to the deferral of government tenders, which were reflected in the previous year's numbers. Net Sales of BF Biosciences Limited stand at Rs. 1,197 Million for the year, compared to Rs. 1,262 million achieved last year. Owing to improved market sales, the EPS of BF Biosciences Limited increased to Rs. 10.48, an improvement of 50% over the EPS of Rs. 7.00 achieved last year.

Cash and cash equivalent of your Company increased by Rs. 349.8 Million (2014: Rs. 36.9 Million) during the year. Cash flows generated from operating activities at Rs. 973 Million were 90% higher than last year.

### **Key Operating and Financial Data**

A summary of key operating and financial data of the individual and consolidated financial statements for the last six years is annexed.

EARNING PER SHARE & CASH DIVIDEND PER SHARE

### **Earnings Per Share**

Based on the net profit for the year ended 30 June 2015 the earnings per share (EPS) stand at Rs. 24.80 per share, compared to prior year adjusted EPS of Rs. 13.83 on capital of Rs. 301.868 Million. Consolidated earnings per-share increased from Rs. 17.41 last year to Rs. 29.97 for the year under review.







### **Dividend Announcement**

The Directors have recommended a final cash dividend of 150% i.e. Rs. 15.00 per 10- Rupee share. Added to the interim cash dividend of 40% declared earlier during the year, this amounts to a total payout of 190% for the year ended 30 June 2015.

These appropriations will be accounted for in the subsequent financial statements, in compliance with the revised Forth Schedule of the Companies Ordinance, 1984.

### Statement of Compliance with the Code of Corporate Governance

Our statement of compliance with the Code of Corporate Governance of Pakistan along with the Auditor's Report thereon forms part of our Annual Report 2015.

### Statement of Compliance with Corporate & Financial Reporting Framework

The Board of Directors of your Company is committed to the principal of good corporate management practices. The Management of Company is continuing to comply with the provisions of best practice set out in the Code of Corporate Governance.

As per the requirements of the Code of Corporate Governance, following specific statements are being given hereunder:

- The financial statements prepared by the management of the Company present its state of affairs fairly, the results of its operations, cash flows and changes in equity.
- Proper books of account of the Company have been maintained.
- Appropriate Accounting Policies have been consistently applied in preparation of the Company's financial statements which confirm to the approved accounting standards as applicable in Pakistan.
- The International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed
  in preparation of financial statements and any departure there from has been adequately disclosed and
  explained.
- The systems of internal controls are sound in design and have been effectively implemented by
  the management and monitored by the internal auditors as well as Board of Directors and the audit
  Committee. The Board reviews the effectiveness of established internal controls through the Audit
  Committee and suggest, whenever required, further improvement in the internal control system.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of Corporate Governance as detailed in the Listing Regulations.
- The Company does not envisage corporate restructuring or discontinuation of its operations in the foreseeable future.
- All major Government levies in the normal course of business, payable as on 30 June 2015 have been cleared subsequent to the year end.





- During the year, the Company has complied with all applicable provisions, filed all returns/forms and furnished all the relevant particulars as required under the Companies Ordinance, 1984 and allied rules, the Securities and Exchange Commission of Pakistan (SECP) Regulations and listing requirements.
- Director's spouse and Executives of the Company traded in a total of 6,200 shares of the Company during the year. Besides this no other trading in the Company shares was carried out by the Directors, Executives or their spouse(s) and minor children.
- The values of investments of employees' provident fund based on latest audited accounts as of 30 June 2014 are Rs. 266.062 million.

### Corporate Social Responsibility (CSR)

During the year under review we have continued following our belief that the success of our business is directly connected with the socio-economic wellbeing of society we live in. Education and Health are perhaps the foremost needs in Pakistan's development.

In line with this philosophy your company supports primary education in Pakistan in collaboration with the Citizen Foundation (TCF), as well as supporting need-based scholarships for undergraduate students at Pakistan's premier university, the Lahore University of Management Sciences (LUMS) through its National Outreach Programme (NOP).

### Meetings of the Board of Directors

The information regarding the meetings of the board of directors held during the year ended 30 June 2015 is annexed.

### Share Capital and Pattern of Shareholding

The issued, subscribed and paid up capital of the Company as at 30 June 2015 was Rs. 301.868 million. The statement indicating the number of shareholders as on 30 June 2015 and their categories forming the pattern of shareholding as required under the Code of Corporate Governance is annexed.

#### Risk Management

Our risk management approach is primarily based on understanding, identifying, assessing and then prioritizing risk areas in order to mitigate these risks through evolving operational strategies.

The following are some of the primary risks being faced by our Company:

- Economic and political risks: The ever changing economic and political condition in our country has
  exposed our Company to this risk as well. In order to mitigate this risk the management monitors the
  financial market conditions and political climate very closely and appropriate actions and strategies are
  discussed at the management level to counter unfavorable situations.
- Competition risks: Due to the weak regulatory controls over illegal and low quality products in
  the market, the pharmaceutical industry in Pakistan is exposed to unhealthy competition risks. In
  order to mitigate these risks your Company along with other members of the Pakistan Pharmaceutical
  Manufacturers Association, is in continuous lobbying for improved Government regulations and
  policies.





- Supply chain risks: The supply chain process plays a pivotal role in day-to-day operations of the Company. We are mitigating this risk through comprehensive production planning and integrating it with the sales forecasting and ordering systems.
- Information technology risks: The Company continues to invest in its IT infrastructure keeping in mind its future needs.
- **Financial risks:** These are the risks that are directly attributable to the financial viability of the Company. These have been elaborated in detail in note 37 of the financial statements.

### Auditors

The Auditors Messer KPMG Taseer Hadi & Co., Chartered Accountants retire and offer themselves for reappointment for the financial year ending 30 June 2016.

#### Affirmation

It is our privilege to recognize the tireless efforts of the Company's management and staff at all levels. Without their dedication and hard work, the improved financial and operational results reflected in this report would not have been possible.

We would also like to thank all our stakeholders and business partners for their continued trust in the Company and our products. With their support, we are committed to expanding our efforts to bring the highest quality medical solutions for the benefit of patients in the markets we serve.

On behalf of the Board

Rawalpindi 29 August 2015 (Mrs. Akhter Khalid Waheed) Chairperson & Chief Executive





### DATES AND ATTENDANCE OF BOARD MEETINGS HELD DURING THE YEAR ENDED JUNE 30, 2015

A total of Four Board Meetings were held during the Financial Year 2014-2015 on the following dates:

September 15, 2014 October 24, 2014 February 16, 2015 April 27, 2015

The detail of attendance by Directors is as under:

Director	Number of meetings attended
Mrs. Akhter Khalid Waheed	4
Mr. Osman Khalid Waheed	4
Mrs. Amna Piracha Khan	3
Mrs. Munize Azhar Peracha	4
Mr. Farooq Mazhar	3
Mr. Nihal Cassim	3
Mr. Shahid Anwar	3

Leaves of absence were granted in all cases to Directors.

On behalf of the Board

Rawalpindi 29 August 2015 (Mrs. Akhter Khalid Waheed) Chairperson and Chief Executive



KPMG Taseer Hadi & Co. Chartered Accountants 2nd Floor, Servis House 2-Main Gulberg Jail Road, Lahore Pakistan Telephone + 92 (42) 3579 0901-6 Fax + 92 (42) 3579 0907 Internet www.kpmg.com.pk

# Review Report to the Members on Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Ferozsons Laboratories Limited ("the Company") for the year ended 30 June 2015 to comply with the requirements of Listing Regulation no. 35 of Karachi, Lahore and Islamabad Stock Exchanges where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our a::dit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Director's statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of the requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 June 2015.

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Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph 23 where these are stated in the Statement of Compliance.

S. No.	Paragraph reference	Description
1.	23	The office of Chairperson and Chief Executive of the Company is being held by Mrs. Akhtar Khalid Waheed who is not a non-executive director. However roles and responsibilities of Chairperson and Chief Executive have been separately outlined.

Lahore

Date: 29 August 2015

KPMG Taseer Hadi & Co Chartered Accountants (M. Rehan Chughtai)





## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (Code) contained in Regulation No. 35 of the listing regulations of Karachi, Lahore and Islamabad Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the Code in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes:

Category	Names			
Independent Director	Mr. Shahid Anwar			
Executive Directors	Mrs. Akhter Khalid Waheed			
	Mr. Osman Khalid Waheed			
Non-Executive Directors	Mrs. Amna Piracha Khan			
	Mrs. Munize Azhar Peracha			
	Mr. Farooq Mazhar			
	Mr. Nihal Cassim			

The independent director meets the criteria of independence under clause 1 (b) of the Code.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company.
- All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of stock exchange, has been declared as a defaulter by that stock exchange.
- 4. No casual vacancy has occurred on the Board of Directors during the year.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions, including
  appointment and determination of remuneration and terms and conditions of employment of the CEO,
  other executive and non-executive directors, have been taken by the Board.





- 8. The meetings of the Board were presided over by the Chairperson and, in her absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- During the year one director of the Company attended Directors' Certification Training Program and obtained certificate from an institute duly approved by the Securities and Exchange Commission of Pakistan.
- 10. There were no new appointments of the CFO, Company Secretary and Head of Internal Audit during the year, however, all such appointments including their remuneration and terms and conditions of employment are duly approved by the Board.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises four members of whom all are non-executive directors and the Chairman of the Committee is an independent director.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration (HR&R) Committee. It comprises three members, of whom one is independent, two are non-executive directors. The chairman of the Committee is an independent director.
- 18. The board has outsourced the internal audit function to Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.





- 21. The 'closed period' prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, employees and stock exchanges.
- 22. Material/price sensitive information has been disseminated among all market participants at once through Stock Exchanges.
- 23. We confirm that all other material principles enshrined in the Code have been complied with except that the office of chairperson and chief executive of the Company is being held by Mrs. Akhter Khalid Waheed who is not a non-executive director; however the roles and responsibilities of chairperson and chief executive have been separately outlined.

MRS. AKHTER KHALID WAHEED Chairperson & Chief Executive







Unconsolidated Financial Statements for the Year Ended 30 June 2015



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### Auditors' Report to the Members

We have audited the annexed unconsolidated balance sheet of **Ferozsons Laboratories Limited** ("the Company") as at 30 June 2015 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - the unconsolidated balance sheet and unconsolidated profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;

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- c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated balance sheet, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2015 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the Company, and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Date: 29 August 2015

Lahore

KPMG Taseer Hadi & Co. Chartered Accountants (M. Rehan Chughtai)





### UNCONSOLIDATED BALANCE SHEET AS

EQUITY AND LIABILITIES	Note	2015 Rupees	2014 Rupees
Share capital and reserves			
Authorized share capital			
50,000,000 (2014: 50,000,000) ordinary			
shares of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid up capital	4	301,868,410	301,868,410
Capital reserve	5	321,843	321,843
Accumulated profit		2,401,056,940	2,039,310,336
		2,703,247,193	2,341,500,589
Surplus on revaluation of property,		THE STATE OF THE S	
plant and equipment - net of tax	6	371,101,820	373,911,368
Non current liabilities			
Deferred taxation	7	40,137,245	45,796,633
Current liabilities			
Trade and other payables	8	1,250,144,914	388,179,695
Accrued mark-up		10,634	3,645,618
Provision for taxation - net		24,395,580	-
		1,274,551,128	391,825,313
		4,389,037,386	3,153,033,903
Contingencies and commitments	10		

The annexed notes from 1 to 39 form an integral part of these unconsolidated financial statements.

Director





### AT 30 JUNE 2015

	Note	2015 Rupees	2014 Rupees
ASSETS			
Non-current assets			
Property, plant and equipment	11	1,287,233,593	1,136,181,457
Intangibles	12	1,040,462	55,381
Long term investments	13	241,708,087	227,255,201
Long term deposits		3,458,825	3,786,100
14.		1,533,440,967	1,367,278,139
Current assets			3
Stores, spare parts and loose tools	14	23,422,301	14,977,483
Stock in trade	15	1,216,591,555	646,619,797
Trade debts - considered good	16	232,931,043	145,664,372
Current portion of long term loan	17	-	100,000,000
Loans and advances - considered good	18	33,559,605	20,239,144
Deposits and prepayments	19	51,496,028	25,094,850
Mark-up accrued			4,421,701
Other receivables	20	2,629,658	3,966,227
Short term investments	21	841,000,000	718,578,075
Income tax - net		-	2,073,122
Cash and bank balances	22	453,966,229	104,120,993
		2,855,596,419	1,785,755,764
		4,389,037,386	3,153,033,903





### UNCONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2015

	Note	2015 Rupees	2014 Rupees
Revenue - net	23	4,433,552,219	2,534,928,325
Cost of sales	24	(2,417,655,623)	(1,231,294,748)
Gross profit		2,015,896,596	1,303,633,577
Administrative expenses	25	(192,837,874)	(160,493,145)
Selling and distribution expenses	26	(733,990,364)	(600,132,625)
Finance costs	27	(13,964,279)	(17,085,720)
Other expenses	28	(81,100,687)	(48,180,659)
Other income	29	88,535,346	89,333,419
Profit before taxation		1,082,538,738	567,074,847
Taxation	30	(333,948,031)	(149,546,613)
Profit after taxation		748,590,707	417,528,234
Earnings per share - basic and diluted	31	24.80	13.83

The annexed notes from 1 to 39 form an integral part of these unconsolidated financial statements.





### UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2015

	2015 Rupees	2014 Rupees
Profit after taxation	748,590,707	417,528,234
Other comprehensive income for the year	7.=	1.5
Total comprehensive income for the year	748,590,707	417,528,234

The annexed notes from 1 to 39 form an integral part of these unconsolidated financial statements.





# UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2015

	Share capital	Capital reserve	Accumulated profit	Total
	Rupees			
Balance as at 30 June 2013	301,868,410	321,843	1,918,841,956	2,221,032,209
Total comprehensive income for the year	# 65 5 # 6	-	417,528,234	417,528,234
Surplus / (deficit) transferred to accumulated profit:				
-on account of incremental depreciation charged during the year - net of tax	-	*	5,570,467	5,570,467
<ul> <li>on account of disposal of fixed assets during the year-net of tax</li> </ul>	-	12	(761,911)	(761,911)
T		(8)	4,808,556	4,808,556
Transactions with owners of the company: -Final dividend for the year ended 30 June 2013 at Rs. 7 per share -Interim dividend for the year ended		5.46	(211,307,887)	(211,307,887)
30 June 2014 at Rs. 3 per share		14	(90,560,523)	(90,560,523)
		5#	(301,868,410)	(301,868,410)
Balance as at 30 June 2014	301,868,410	321,843	2,039,310,336	2,341,500,589
Total comprehensive income for the year	•	-	748,590,707	748,590,707
Surplus / (deficit) transferred to accumulated pro	ofit:			
<ul> <li>on account of incremental depreciation charged during the year - net of tax</li> <li>on account of disposal of fixed assets during</li> </ul>	-	-	5,654,868	5,654,868
the year - net of tax	-	12 ( <u>12</u> )	(70,038)	(70,038)
	-		5,584,830	5,584,830
Transactions with owners of the company:				
-Final dividend for the year ended 30 June 2014 at Rs. 9 per share -Interim dividend for the year ended	-		(271,681,569)	(271,681,569)
30 June 2015 at Rs. 4 per share		12	(120,747,364)	(120,747,364)
			(392,428,933)	(392,428,933)
Balance as at 30 June 2015	301,868,410	321,843	2,401,056,940	2,703,247,193

The annexed notes from 1 to 39 form an integral part of these unconsolidated financial statements.

Director

Chairperson & Chief Executive





### UNCONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2015

		2015	2014
	Note	Rupees	Rupees
Cash flow from operating activities			•
Profit before taxation		1,082,538,738	567,074,847
Adjustments for:			
Depreciation		111,238,016	99,501,791
Amortisation		296,050	1,829,328
Gain on disposal of property, plant and equipment		(12,193,695)	(6,545,444)
Finance costs		13,964,279	17,085,720
Gain on re-measurement of short term investments to fair value			(36,059,419)
Gain on sale of short term investments		(41,027,036)	(1,278,991)
Mark-up on long term loan		(5,367,897)	(26,609,083)
Share in profit of Farmacia		(14,452,886)	(2,523,125)
Provision for Worker's Profit Participation Fund		57,600,151	30,455,148
Provision for Central Research Fund		11,636,394	6,152,555
Provision for Worker's Welfare Fund		11,864,141	11,572,956 93,581,436
		-	Commence of the Commence of th
Cash generated from operations before working capital changes		1,216,096,255	660,656,283
Effect on cash flow due to working capital changes			
(Increase) / decrease in current assets		(0.444.040)	(£ 200 210)
Stores, spare parts and loose tools		(8,444,818)	(6,288,219)
Advances, deposits, prepayments and other receivables		(38,385,070)	5,469,489
Stock in trade		(569,971,758)	(80,029,197)
Trade debts - considered good		(87,266,671) (704,068,317)	(6,573,442) (87,421,369)
Increase in current liabilities		(704,000,317)	(67,421,309)
Trade and other payables		822,043,954	87,211,216
Cash generated from operations		1,334,071,892	660,446,130
Taxes paid		(310,363,435)	(113,782,764)
Worker's Profit Participation Fund paid		(33,250,628)	(22,610,064)
Worker's Welfare Fund paid		(11,572,956)	(7,945,921)
Central Research Fund paid		(6,152,555)	(4,554,728)
Long term deposits		327,275	-
Net cash generated from operating activities		973,059,593	511,552,653
Cash flow from investing activities			
Acquisition of property, plant and equipment		(266,687,745)	(158,702,698)
Acquisition of intangibles		(991,131)	
Proceeds from sale of property, plant and equipment		16,301,288	13,553,863
Interest income received on long term loan		9,789,598	30,953,247
Recovery of long term loan		100,000,000	225,000,000
Acquisition of short term investments - net		(81,394,889)	(282,386,676)
Net cash used in investing activities		(222,982,879)	(171,582,264)
Cash flow from financing activities			
Repayment of short term borrowings		_	(695,869)
Finance cost paid		(17,599,263)	(12,514,948)
Dividend paid		(382,632,215)	(289,882,690)
Net cash used in financing activities		(400,231,478)	(303,093,507)
Net increase in cash and cash equivalents		349,845,236	36,876,882
Cash and cash equivalents at beginning of the year		104,120,993	67,244,111
Cash and cash equivalents at end of the year	22	453,966,229	104,120,993

The annexed notes from 1 to 39 form an integral part of these unconsolidated financial statements.

Director

Chairperson & Chief Executive





### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015

### 1 Reporting entity

Ferozsons Laboratories Limited ("the Company") was incorporated as a private limited company on 28 January 1954 and was converted into a public limited company on 08 September 1960. The Company is listed on the Karachi, Lahore and Islamabad stock exchanges and is primarily engaged in the imports, manufacture and sale of pharmaceuticals products. Its registered office is situated at 197-A, The Mall, Rawalpindi and the factory is located at Amangarh, Nowshera, Khyber Pakhtun Khwa.

### 2 Basis of preparation

### 2.1 Separate financial statements

These financial statements are the separate financial statements of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results and net assets of the investee. Consolidated financial statements of the Company are prepared separately.

The Company has following major investments:

Name of the company	Shareholding
<u>Subsidiaries</u>	
- BF Biosciences Limited	80%
- Farmacia	98%

### 2.2 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as notified under the provisions of the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case, the requirements differ, the provisions or directives of the Companies Ordinance, 1984, shall prevail.

### 2.3 Standards, interpretations and amendments to published approved accounting standards

#### 2.3.1 Standards, amendments or interpretations which became effective during the year

During the year certain amendments to standards or new interpretations became effective. However, the amendments or interpretations did not have any material effect on the unconsolidated financial statements of the Company.

# 2.3.2 New / revised accounting standards, amendments to published accounting standards, and interpretations that are not yet effective

The following standards, amendments and interpretations of approved accounting standards





will be effective for accounting periods beginning on or after 01 July 2015. The Company either does not expect to have any effect or any material / significant effect on its accounting policy due to their application when become effective other than increase in disclosures, if any.

- Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortisation methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on the Company's unconsolidated financial statements.
- IFRS 10 'Consolidated Financial Statements'—(effective for annual periods beginning on or after 1 January 2015) replaces the part of IAS 27 'Consolidated and Separate Financial Statements'. IFRS 10 introduces a new approach to determining which investees should be consolidated. The single model to be applied in the control analysis requires that an investor controls an investee when the investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. IFRS 10 has made consequential changes to IAS 27 which is now called 'Separate Financial Statements' and will deal with only separate financial statements. Certain further amendments have been made to IFRS 10, IFRS 12 and IAS 28 clarifying the requirements relating to accounting for investment entities and would be effective for annual periods beginning on or after 1 January 2016. The management is currently considering the effect of the new standard.
- IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2015) replaces IAS 31 'Interests in Joint Ventures'. Firstly, it carves out, from IAS 31 jointly controlled entities, those cases in which although there is a separate vehicle, that separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/ operations under IAS 31 and are now called joint operations. Secondly, the remainder of IAS 31 jointly controlled entities, now called joint ventures, are stripped of the free choice of using the equity method or proportionate consolidation; they must now always use the equity method. IFRS 11 has also made consequential changes in IAS 28 which has now been named 'Investment in Associates and Joint Ventures'. The amendments requiring business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business are effective for annual periods beginning on or after 1 January 2016. The adoption of this standard is not likely to have an impact on the Company's unconsolidated financial statements.
- IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after 1 January 2015) combines the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities, into one place. The adoption of this standard is not likely to have an impact on the Company's unconsolidated financial statements.
- IFRS 13 'Fair Value Measurement' (effective for annual periods beginning on or after 1 January 2015) defines fair value, establishes a framework for measuring fair value and sets out disclosure





requirements for fair value measurements. IFRS 13 explains how to measure fair value when it is required by other IFRSs. It does not introduce new fair value measurements, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. The adoption of this standard is not likely to have an impact on the Company's unconsolidated financial statements.

- Amendments to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after 1 January 2016). The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The adoption of the amended standard is not likely to have an impact on the Company's unconsolidated financial statements.
- Agriculture: Bearer Plants [Amendments to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The adoption of the amended standard is not likely to have an impact on the Company's unconsolidated financial statements.
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) [effective for annual periods beginning on or after 1 January 2016]. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The adoption of these amendments is not likely to have an impact on the Company's unconsolidated financial statements.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:

- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.
- IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for





inclusion in condensed interim financial statements for all interim periods.

- o IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.
- IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

### 2.4 Basis of measurement

These unconsolidated financial statements have been prepared on the historical cost convention except for certain items of property, plant and equipment that are stated at revalued amounts and investment in listed securities and financial instruments that are stated at their fair values. The methods used to measure fair values are discussed further in their respective policy notes.

### 2.5 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistani Rupee ("Rs.") which is the Company's functional currency. All financial information presented in Rupees has been rounded off to the nearest rupee, unless otherwise stated.

### 2.6 Use of estimates and judgements

The preparation of financial statements in conformity with the approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgment about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on a continuous basis. Revisions to accounting estimates are recognized in the period in which estimates are revised if the revision affects only that period, or in the period of the revision and any future periods affected.

Judgments made by the management in the application of approved accounting standards that have significant effect on the unconsolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed in the ensuing paragraphs.

### 2.6.1 Property, plant and equipment

The Company reviews the useful lives and residual value of property, plant and equipment on regular basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge and impairment.





# 2.6.2 Intangibles

The Company reviews the rate of amortisation and value of intangible assets for possible impairment, on an annual basis. Any change in the estimates in future years might affect the carrying amounts of intangible assets with a corresponding affect on the amortisation charge and impairment.

# 2.6.3 Stores, spare parts, loose tools and stock in trade

The Company reviews the stores, spare parts, loose tools and stock in trade for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of stores, spare parts and loose tools and stock in trade with a corresponding affect on the provision and net realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

# 2.6.4 Provision against trade debts, advances and other receivables

The Company reviews the recoverability of its trade debts, advances and other receivables to assess impairment and provision required there against on annual basis.

## 2.6.5 Provisions

Estimates of the amount of provisions recognized are based on current legal and constructive requirements. Because actual outflows can differ from estimates due to changes in laws, regulations, public expectations, technology, prices and conditions, and can take place many years in the future, the carrying amounts of provisions are regularly reviewed and adjusted to take account of such changes.

# 2.6.6 Impairment

The management of the Company reviews carrying amounts of its assets including receivables and advances and cash generating units for possible impairment and makes formal estimates of recoverable amount if there is any such indication.

# 2.6.7 Fair value of investments

The Company regularly reviews the fair value of investments, the estimate of fair values are directly linked to market value. Any change in estimate will effect the carrying value of investments with the corresponding impact on profit and loss account.

#### 2.6.8 Taxation

The Company takes into account the current income tax laws and decisions taken by appellate authorities. Instances where the Company's view differs from the view taken by the income tax department at the assessment stage and the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.





# 3 Significant accounting policies

# 3.1 Employee benefits

Salaries, wages and benefits are accrued in the period in which the associated services are rendered by employees of the Company and measured on an undiscounted basis. The accounting policy for employee retirement benefits is described below:

# 3.1.1 Staff provident fund

The Company operates a recognized provident fund as a defined contribution plan for employees who fulfil conditions laid down in the trust deed. Provision is made in the financial statements for the amount payable by the Company to the fund in this regard. Contribution is made to the fund equally by the Company and the employees at the rate of 10% of basic salary.

# 3.1.2 Compensated absences

The Company provides for compensated absences for its employees on unavailed balance of leave in the period in which leave is earned.

#### 3.2 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account, except to the extent that it relates to items recognized directly in other comprehensive income or equity, in which case it is recognized in other comprehensive income or equity respectively.

## 3.2.1 Current

Provision for current taxation is based on taxable income at the enacted or substantively enacted rates of taxation after taking into account available tax credits and rebates, if any. The charge for current tax includes adjustments to charge for prior years, if any.

#### 3.2.2 Deferred

Deferred tax is recognized using balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates of taxation.

The Company recognizes a deferred tax asset to the extent that it is probable that taxable profits for the foreseeable future will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.





# 3.3 Property, plant and equipment, depreciation and capital work in progress

## 3.3.1 Owned

Property, plant and equipment of the Company other than freehold land, building and plant and machinery are stated at cost less accumulated depreciation and impairment loss, if any. Cost in relation to property, plant and equipment comprises acquisition and other directly attributable costs. Building, plant and machinery are stated at revalued amount less accumulated depreciation and impairment loss, if any. Freehold land is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.

Depreciation is provided on a straight line basis and charged to profit and loss account to write off the depreciable amount of each asset, except for freehold land, over its estimated useful life at the rates specified in note 11 to these financial statements. Depreciation on depreciable assets is commenced from the date asset is available for use up to the date when asset is retired.

Surplus arising on revaluation is credited to the surplus on revaluation of fixed asset account. Deficit, if any, arising on subsequent revaluation of property, plant and equipment is adjusted against the balance in the above mentioned surplus account. The surplus on revaluation of fixed assets to the extent of incremental depreciation charged on the related assets is transferred to equity, net of related deferred tax.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Gain and loss on sale of an item of property, plant and equipment are determined by comparing the proceeds from sale with the carrying amount of property, plant and equipment, and are recognised net within "other income / other expenses" in profit or loss account. When revalued asset is sold, the amount included in the surplus on revaluation of property, plant and equipment, net of deferred tax, is transferred directly to equity.

# 3.3.2 Capital work in progress

Capital work in progress is stated at cost less identified impairment loss, if any, and includes the expenditures on material, labour and appropriate directly attributable overheads. These costs are transferred to property, plant and equipment as and when assets are available for their intended use.

## 3.4 Intangibles

Expenditure incurred on intangible asset is capitalized and stated at cost less accumulated amortisation and any identified impairment loss. Intangible assets with finite useful life are amortised using the straight-line method over the estimated useful life of three years.





Amortisation of intangible assets is commenced from the date an asset is capitalized.

## 3.5 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. The Company de-recognizes a financial asset or a portion of financial asset when, and only when, the enterprise looses control of the contractual rights that comprise the financial asset or portion of financial asset. A financial liability or part of financial liability is de-recognized from the balance sheet, when and only when, it is extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on the recognition or de-recognition of the financial assets and liabilities is included in the profit and loss account currently.

Significant financial assets include long term deposits, short term investments, trade debts, loans and advances, other receivables, mark-up accrued and cash and bank balances.

Significant financial liabilities are classified according to the substance of the contractual agreements entered into. Significant financial liabilities include trade and other payables.

# 3.6 Financial assets and liabilities

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortised cost or cost, as the case may be. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

#### 3.7 Investments

## 3.7.1 Investments in subsidiaries

Investments in subsidiaries are initially valued at cost. At subsequent reporting dates, the Company reviews the carrying amount of the investment to assess whether there is any indication that such investments have suffered an impairment loss. If any such indication exists, the recoverable amount is estimated in order to determine the extent of the impairment loss, if any.

# 3.7.2 Investments at fair value through profit or loss

These include investments classified as held for trading or upon initial recognition are designated by the Company at fair value through profit or loss. Investments which are acquired principally for the purpose of generating a profit from short term fluctuations in price or dealer's margin are classified as held for trading. After initial recognition, these are stated at fair values with any resulting gains and losses recognized directly in income. Fair value of investments is their quoted bid price at the balance sheet date. Transaction costs are charged to income currently.





# 3.7.3 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At initial recognition these financial assets are measured at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. After initial recognition, these are measured at amortized cost using the effective interest rate method less impairment loss, if any.

# 3.7.3.1 Trade debts

Trade debts are stated initially at the fair value, subsequent to initial recognition. These are stated at their amortised cost as reduced by appropriate provision for impairment, known impaired receivables are written off, while receivables considered doubtful are fully provided for.

The allowance for doubtful accounts is based on the Company's assessment at the collectability of counterparty accounts. The Company regularly reviews its trade debts that remain outstanding past their applicable payment terms and establishes allowance and potential write-offs by considering facts such as historical experience, credit quality, age of the accounts receivable balances and current economic conditions that may effect customers ability to pay.

# 3.8 Settlement date accounting

Regular way purchases and sales of financial assets are recognized on trade dates.

# 3.9 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods or services received.

# 3.10 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet only when the Company has a legally enforceable right to set off the recognized amounts and intends to either settle on a net basis or realize the asset and settle the liability simultaneously.

#### 3.11 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.





# 3.12 Foreign currency

All monetary assets and liabilities in foreign currencies are translated into rupees at exchange rates prevailing at the balance sheet date. Transactions in foreign currencies are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Exchange gains and losses are included in the income currently.

# 3.13 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at lower of cost and net realizable value. Cost is determined on weighted average cost basis. Items in transit are valued at cost comprising invoice value plus other incidental charges incurred thereon.

### 3.14 Stocks in trade

Stocks are valued at the lower of average cost and net realizable value. Cost is determined as follows:

Raw material

at moving average cost

Work in process

at weighted average cost of purchases and

Finished goods

applicable manufacturing expenses - for those purchased for

onward sale are carried at moving average cost

Cost comprises of purchase and other costs incurred in bringing the material to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs necessarily to be incurred in order to make a sale.

# 3.15 Cash and cash equivalents

For the purpose of cash flow, cash and cash equivalents mainly comprise cash and bank balances which are stated in the balance sheet at cost.

# 3.16 Revenue recognition

Revenue represents the fair value of the consideration received or receivable for sale of pharmaceutical products, net of discounts. Revenue is recognized when the goods are dispatched and title passes to the customer, it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue, and the associated cost incurred, or to be incurred, can be measured reliably.





# 3.17 Borrowing costs

Mark-up, interest and other direct charges on borrowings are capitalized to the related qualifying asset till substantially all the activities necessary to prepare the qualifying asset for its intended use are complete. All other mark-up, interest and related charges are charged to the profit and loss account as finance cost.

## 3.18 Other income

Other income comprises interest income on funds invested, dividend income, exchange gain and changes in the fair value of financial asset at fair value through profit or loss. Income on bank deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Foreign currency gains and losses are reported on a net basis.

Dividend income relating to post acquisition profit is recognized when the right to receive is established.

Gains and losses on sale of investments are accounted for on sale of security.

## 3.19 Impairment

# Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of the asset.

An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Impairment loss in respect of a financial asset measured at fair value is determined by reference to that fair value. All impairment losses are recognized in profit and loss account. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. An impairment loss is reversed only to the extent that the financial asset's carrying amount after the reversal does not exceed the carrying amount that would have been determined, net of amortization, if no impairment loss had been recognized.

#### Non financial assets

The carrying amount of the Company's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash generating unit is the greater of its value in use





and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash generating unit.

An impairment loss is recognized if the carrying amount of the assets or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in profit and loss account. Impairment losses recognized in respect of cash generating units are allocated to reduce the carrying amounts of the assets in a unit on a pro rata basis. Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to that extent that the asset's carrying amount after the reversal does not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss had been recognized.

# 3.20 Earnings per share (EPS)

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the year.

# 3.21 Dividend distribution

Dividend is recognized as a liability in the period in which it is approved.

		2015 Rupees	2014 Rupees
4	Issued, subscribed and paid up capital		
	1,441,952 (2014: 1,441,952) ordinary shares of Rs. 10 each fully paid in cash	14,419,520	14,419,520
	119,600 (2014: 119,600) ordinary shares of Rs. 10 each issued in lieu of NWF Industries Limited and Sargodha Oil and Flour Mills Limited since merged	1,196,000	1,196,000
	28,625,289 (2014: 28,625,289) ordinary shares of Rs. 10 each issued as fully paid bonus shares	286,252,890 301,868,410	286,252,890 301,868,410

KFW Factors (Private) Limited, an associated company held 8,286,942 (2014: 8,286,942) ordinary shares of Rs. 10 each of the Company.

# 5 Capital reserve

This represents capital reserve arose on conversion of shares of NWF Industries Limited and Sargodha



6



Oil & Flour Mills Limited, since merged.

	2015 Rupees	2014 Rupees
Surplus on revaluation of property, plant and equipment - net of ta	x	1. <b>4.</b> 0.0000421
Surplus on revaluation of property, plant and equipment as at 1 July	395,088,740	402,374,432
Surplus transferred to equity on account of incremental depreciation		-
charged during the year net of deferred tax	(5,654,868)	(5,570,467)
Related deferred tax liability	(2,785,234)	(2,869,635)
	(8,440,102)	(8,440,102)
Deficit transferred to equity:		(5,1.0,102)
- on account of disposal of assets during the year		
net of deferred tax	70,038	761,911
- Related deferred tax liability	34,497	392,499
	104,535	1,154,410
	386,753,173	395,088,740
Related deferred tax liability:		
- On revaluation as at 1 July - Transferred	(21,177,372)	(23,654,508)
- on account of incremental depreciation		
charged during the year	2,785,234	2,869,635
- on account of disposal of fixed assets during the year	(34,497)	(392,499)
- tax rate adjustment	2,775,282	-
	(15,651,353)	(21,177,372)
Surplus on revaluation of property, plant and	AND MISSELVANIES	N 2 6 - 2
equipment as at 30 June	371,101,820	373,911,368
( <u>-</u>		VALIDIC SECTION AND SECTION AN

The freehold land, building and plant and machinery were revalued by independent valuers in years 1976, 1989, 2002, 2006 and 2011 respectively. These revaluations had resulted in a cumulative surplus of Rs. 490 million, which has been included in the carrying values of free hold land, building and plant and machinery respectively and credited to the surplus on revaluation of property, plant and equipment. The surplus is adjusted on disposal of revalued assets, if any, and incremental depreciation, net of deferred tax.





		2015	
	Opening	During the year	Closing
		Rupees	
Deferred taxation			
Taxable temporary difference		>=	
Accelerated tax depreciation allowances	24,619,261	(133,369)	24,485,892
Surplus on revaluation of property, plant and equipment	21,177,372	(5,526,019)	15,651,353
-	45,796,633	(5,659,388)	40,137,245
		2014	
_	Opening	During the year	Closing
•		Rupees	
Taxable temporary difference			
Accelerated tax depreciation allowances	18,060,264	6,558,997	24,619,261
Surplus on revaluation of property,			
plant and equipment	23,654,508	(2,477,136)	21,177,372
	41,714,772	4,081,861	45,796,633



8



	Note	2015 Rupees	2014 Rupees
Trade and other payables			
Creditors	8.1	1,037,954,638	245,459,086
Accrued liabilities		16,100,700	17,118,520
Advances from customers		24,653,717	8,432,347
Unclaimed dividend		45,185,439	35,388,721
Provision for compensated absences		14,741,104	6,697,449
의 맛있는데 물리하는 ''(THE CONTROL OF CONT	8.2	62,211,241	33,250,628
Central Research Fund	8.3	11,636,394	6,152,555
Workers' Welfare Fund	28	11,864,141	11,572,956
Advances from employees against purchase of vehicles		18,687,699	17,750,642
		3,209,052	4,433,357
			September 2 Mesero 174
Other payables		1,300,276	1,923,434
		1,250,144,914	388,179,695
	Creditors Accrued liabilities Advances from customers Unclaimed dividend Provision for compensated absences Workers' Profit Participation Fund Central Research Fund Workers' Welfare Fund Advances from employees against purchase of vehicles Due to subsidiary (unsecured) - Farmacia Due to subsidiary (unsecured) - BF Biosciences	Trade and other payables  Creditors 8.1  Accrued liabilities  Advances from customers  Unclaimed dividend  Provision for compensated absences  Workers' Profit Participation Fund 8.2  Central Research Fund 8.3  Workers' Welfare Fund 28  Advances from employees against purchase of vehicles  Due to subsidiary (unsecured) - Farmacia  Due to subsidiary (unsecured) - BF Biosciences	Trade and other payables  Creditors 8.1 1,037,954,638 Accrued liabilities 16,100,700 Advances from customers 24,653,717 Unclaimed dividend 45,185,439 Provision for compensated absences 14,741,104 Workers' Profit Participation Fund 8.2 62,211,241 Central Research Fund 8.3 11,636,394 Workers' Welfare Fund 28 11,864,141 Advances from employees against purchase of vehicles Due to subsidiary (unsecured) - Farmacia 3,209,052 Due to subsidiary (unsecured) - BF Biosciences 2,600,513 Other payables 1,300,276

8.1 This includes payable to related party, BF BioSciences Limited amounting to Rs. 0.51 million (2014: Rs. Nil).

# 8.2 Workers' Profit Participation Fund

	22,600,594 2,804,950
The second secon	
57,600,151	30,455,148
95,461,869	55,860,692
(33,250,628)	(22,610,064)
62,211,241	33,250,628
	(33,250,628)

The fund balance has been utilized by the Company for its own business and interest at the rate of 90% (2014: 52.50%) has been credited to the fund. Interest is calculated at higher of 75% of dividend rate or 2.5% plus bank rate, as required under Companies Profits (Workers' Participation) Act, 1968.

		2015	2014
		Rupees	Rupees
8.3	Central Research Fund		
	Balance at beginning of the year	6,152,555	4,554,728
	Provision for the year	11,636,394	6,152,555
		17,788,949	10,707,283
	Payments made during the year	(6,152,555)	(4,554,728)
		11,636,394	6,152,555





## 9 Short term borrowings - secured

The Company has short term borrowing facilities available from various commercial banks under mark up arrangements having aggregate sanctioned limit of Rs. 750 million (2014: Rs. 515 million). These facilities carry mark-up at the rates ranging from three months KIBOR plus 0.1% to 0.9% per annum (2014: three months KIBOR plus 0.3% to 1% per annum) on the outstanding balances. Out of the aggregate facilities, Rs. 450 million are secured by first pari passu charge over present and future current and movable assets of the Company and remaining Rs. 300 million (2014: Rs. 300 million) facility is secured by lien on Company's short term investments in TDR which should be 110% of the maximum limit allowed for utilization. Under this arrangement, Rs. 330 million (2014: Rs. 330 million) is marked under lien. These facilities are renewable on annual basis latest by 30 September 2015.

# 10 Contingencies and commitments

## 10.1 Contingencies

## 10.1.1 Guarantees issued by banks on behalf of the Company

Out of the aggregate facility of Rs. 25 million (2014: Rs. 25 million) for letter of guarantees, the amount utilized at 30 June 2015 was Rs. 2.44 million (2014: Rs. 2.32 million).

10.1.2 The Company has filed a suit before the Honorable High Court of Sindh challenging SRO related to pharmaceutical pricing issued by Drug Regulatory Authority being ultra vires the constitution. The issues relates to fixation of prices of certain products of the Company and the SRO issued in this regard whereby the products of the Company were notified as controlled drugs. The matter is subjudice. However, the management based on obtained legal opinion believes that the Company has a strong case on merit and is likely to succeed in obtaining relief.

## 10.2 Commitments

## 10.2.1 Letter of credits

Out of the aggregate facility of Rs. 600 million (2014: Rs. 205 million) for opening letters of credit, the amount utilized at 30 June 2015 for capital expenditure was Rs. 188.75 million (2014: Rs. 24.3 million) and for other than capital expenditure was Rs. 50.57 million (2014: Rs. 112.62 million).

## 10.2.2 Guarantees issued on behalf of subsidiary companies

The Company has issued cross corporate guarantees of Rs. 218.8 million (2014: Rs.125 million) to Habib Bank Limited, Rs.150 million (2014: Rs. 150 million) to Allied Bank Limited and Rs. 150 million (2014: Nil) to MCB Bank Limited respectively, on behalf of its subsidiary company, BF Biosciences Limited.







					Owned				
	Freehold land	Building on freehold land	Plant and machinery	Office equipment	Furniture and fittings	Computers	Vehicles	Capital work-in- progress	Total
300 T 3015					Rupees			************	* * * * * * * * * * * * * * * * * * * *
30 June 2015 Cost / revalued amount									
Balance as at 01 July 2014	410,000,000	355,135,827	326,015,846	43,792,917	14,222,595	16,926,010	178,042,085	73,823,756	1,417,959,036
Additions	***	.*	•	9,298,356	3,080,805	3,468,989	60,796,720	190,042,875	266,687,745
Transfers / adjustments		18,945,424	64,016,456	180,133	*	697,116	10,511,500	(94,640,629)	(290,000)
Disposals / write off	*		(1,353,834)	(102,700)	1.46	(1,767,885)	(27,045,573)		(30,269,992)
Balance as at 30 June 2015	410,000,000	374,081,251	388,678,468	53,168,706	17,303,400	19,324,230	222,304,732	169,226,002	1,654,086,789
Depreciation  Release of 01 Inly 2014	٠	88 445 667	60.935.702	20.806.789	5.777.525	13.019.468	92.792.428		281,777,579
Charge for the year	٠	35,961,363	34,595,628	4,403,268	1,583,241	2,946,128	31,748,388	183	111,238,016
On disposals	*	•	(477,916)	(83,858)		(1,764,964)	(23,835,661)	•	(26,162,399)
Balance as at 30 June 2015		124,407,030	95,053,414	25,126,199	7,360,766	14,200,632	100,705,155		366,853,196
Net book value as at 30 June 2015	410,000,000	249,674,221	293,625,054	28,042,507	9,942,634	5,123,598	121,599,577	169,226,002	1,287,233,593
30 June 2014									
Cost / revalued amount									
Balance as at 01 July 2013	410,000,000	340,931,218	299,095,868	53,623,091	20,660,851	24,640,714	162,755,046	18,466,312	1,330,173,100
Additions	# S	9,299,901	23,239,057	4,987,512	1,800,958	2,348,970	44,598,099	72,428,201	158,702,698
Transfers / adjustments		4,904,708	11,843,151	616,111		139,979	71,000	(17,070,757)	*
Disposals / write off	*	ĕ	(8,162,230)	(14,929,605)	(8,239,214)	(10,203,653)	(29,382,060)	¥i	(70,916,762)
Balance as at 30 June 2014	410,000,000	355,135,827	326,015,846	43,792,917	14,222,595	16,926,010	178,042,085	73,823,756	1,417,959,036
Depreciation Release as at 0.1 July 2013	4	53 583 728	32,641,346	31,482,001	12,290,059	20.182.381	96.004.616	8	246.184.131
Charge for the year		34,861,939	30,658,435	3,897,558	1,503,991	3,040,430	25,539,438	<b>4</b> 9	162,105,66
On disposals		•	(2,364,079)	(14,572,770)	(8,016,525)	(10,203,343)	(28,751,626)	2365	(63,908,343)
Balance as at 30 June 2014		88,445,667	60,935,702	20,806,789	5,777,525	13,019,468	92,792,428		281,777,579
Net book value as at 30 June 2014	410,000,000	266,690,160	265,080,144	22,986,128	8,445,070	3,906,542	85,249,657	73,823,756	1,136,181,457
Depreciation Rate %		01	10	10	10	33.33	20		





11.1 The last revaluation was carried out on 30 June 2011. Freehold land and building revaluations were carried out under the market value basis whereas plant and machinery were revalued on net replacement cost basis. All the revaluations were carried out by independent valuers.

Had there been no revaluation, carrying value of land, building and plant and machinery would have been as follows:

				Net
			_	book value
				Rupees
	Freehold land			75,418,037
	Building on freehold land			149,438,481
	Plant and machinery		_	341,689,584
	Balance as at 30 June 2015			566,546,102
	Balance as at 30 June 2014		_	546,681,564
			2015	2014
		Note	Rupees	Rupees
50 21		Note	Kupees	Rupees
11,2	Capital work-in-progress - movement			
	Opening balance		73,823,756	18,466,312
	Additions during the year		190,042,875	72,428,201
	Transfers during the year		(94,640,629)	(17,070,757)
	Closing balance		169,226,002	73,823,756
11.3	Capital work-in-progress - breakup			
	Building and civil works		117,856,079	47,634,312
	Plant and machinery		3,475,377	5,088,643
	Advances to suppliers		47,894,546	21,100,801
			169,226,002	73,823,756
11.4	Depreciation is allocated as under:			
	Cost of sales	24	56,131,949	50,125,174
	Administrative expenses	25	29,990,951	27,454,002
	Selling and distribution expenses	26	25,115,116	21,922,615
	A CARLOTTON CONTRACTOR AND A CONTRACTOR	-	111,238,016	99,501,791
		-		





Particulars of assets	Cost	Net book value	Sale proceeds	Gain / (loss) on disposal	Mode of disposal	Particulars of buyer
		Ru	Rupe es			
Vehicles disposed off:						
Suzuki Mehran	529,000	52,899	413,000	360,101	Negotiation	Islam Khan
Suzuki Mehran	267,000	132,300	100,000	(32,300)	Negotiation	Aman I Illah Khan
Suzuki Mehran	267,000	170,100	459,000	288.900	Negotiation	Leman Chahid
Suzuki Mehran	567,000	179,550	484,500	304,950	Negotiation	Khalid Rasheed
Suzuki Mehran	267,000	198,450	565,000	366,550	Insurance Claim	FEIT Incurance Communic
Suzuki Mehran	267,000	207,900	338,000	130,100	Company Policy	Shekeel Shakir
Suzuki Mehran	000,509	221,833	525,000	303,167	Company Policy	Khalil Ahmad
Suzuki Mehran	663,813	354,033	555,000	200.967	Nepotiation	Abdul Wagas
Suzuki Mehran	663,813	354,033	525,500	171.467	Neootiation	Khalid Bachaad
Suzuki Mehran	632,000	400,267	635,000	234.733	Insurance Claim	FEIT Insurance Commons
Suzuki Cultus	985,500	410,625	731.052	320,427	Company Policy	Emerging Channel
Vehicles with individual				<u>:</u>	company toncy	Culanul Onaun
book value not exceeding Rs. 50,000	20,131,447	527,924	10,928,236	10,400,312	Company Policy	Various persons
	27 045 573	3 200 014	16.750.700			
Office equipment disposed off:		+16,607,6	997,627,01	13,049,374		
Office equipment with individual book value not exceeding Rs. 50,000  Assets written off:	102,700	18,840	42,000	23,160	Company Policy	Vendor
Plant and Machinery	1,353,834	875,918	*	(875,918)	Obsolete items-written off	n off
Computers	1,767,885	2,921	343	(2,921)	Obsolete items-written off	noff.
	3,121,719	878,839	1	(878,839)		
2015 Rupees	30,269,992	4,107,593	16,301,288	12,193,695		
2014 Rupees	70,916,762	7,008,419	13,553,863	6,545,444		

Disposal of property, plant and equipment





2.5	* n.			Rupees
12	Intangibles			
	Computer softwares and software licence fees			
	Cost			
	Balance at 01 July 2013			5,543,356
	Balance at 30 June 2014			5,543,356
	Balance at 01 July 2014 Addition during the year Transfers			5,543,356 991,131 290,000
	Balance at 30 June 2015			6,824,487
	Amortisation			
	Balance at 01 July 2013 Amortisation for the year			3,658,647 1,829,328
	Balance at 30 June 2014			5,487,975
	Balance at 01 July 2014 Amortisation for the year			5,487,975 296,050
	Balance at 30 June 2015			5,784,025
	Amortisation rate per annum ( % )			Percentage 33.33%
	Carrying amounts	-		Rupees
	At 30 June 2014			55,381
	At 30 June 2015			1,040,462
		Note	2015 Rupees	2014 Rupees
13	Long term investments			
	Related parties - at cost			
	Farmacia (Partnership firm)	13.1	89,708,127	75,255,241
	BF Biosciences Limited (unlisted subsidiary)	13.2	151,999,960 241,708,087	151,999,960 227,255,201
			CHEST HETE	

- 13.1 This represents Company's 98% share in "Farmacia", a subsidiary partnership duly registered under the Partnership Act, 1932 and engaged in operating retail pharmacies. Share of profit, if any, for the year not withdrawn is reinvested in capital account of partnership.
- 13.2 This represents investment made in 15,199,996 ordinary shares of Rs. 10 each, in BF Biosciences Limited.





BF Biosciences Limited has been set up for establishing a Biotech Pharmaceutical Plant to manufacture mainly Cancer and Hepatitis related medicines. The Company holds 80% of equity of the subsidiary and the remaining 20% is held by Laboratories Bagó S.A., Argentina.

14	Stores, spare parts and loose tools	Note	2015 Rupees	2014 Rupees
	Stores Spare parts		16,160,950	10,656,769
	Spare parts Loose tools		7,048,932 212,419	4,136,133 184,581
			23,422,301	14,977,483
15	Stock in trade			
	Raw material		279,911,865	241,413,478
	Work in process		31,321,035	45,827,685
			311,232,900	287,241,163
	Finished goods		890,680,428	358,535,743
	Less: Provision for write down to net realisable value		-	(517,711)
			890,680,428	358,018,032
	Stock in transit		14,678,227	1,360,602
			1,216,591,555	646,619,797

# 16 Trade debts - considered good

This includes due from related parties, Farmacia amounting to Rs. 0.14 million (2014: Rs. 0.24 million) and BF Biosciences Limited amounting to Rs. 0.79 million (2014: Rs. 12.15 million).

17	Current portion of long term loan	Note	2015 Rupees	2014 Rupees
	Related party - considered good			
	Loan at beginning of the year	17.1	100,000,000	325,000,000
	Less: Receipt during the year		(100,000,000)	(225,000,000)
	Amount due within twelve months, shown under current assets			100,000,000

17.1 This represented the conversion of overdue mark up and trade receivables from subsidiary company, BF Biosciences Limited into a term loan and rescheduling the payment of overall outstanding term loan in five years with one year grace period starting from 01 July 2010. The conversion was carried out under the authority of a special resolution passed by the Shareholders in the Extraordinary General Meeting held on 14 June 2010, in accordance with the provisions





of Section 208 of the Companies Ordinance, 1984. Mark-up charged on the loan was not less than the borrowing cost of the Company. This loan has been fully recovered during the year.

		Note	2015 Rupees	2014 Rupees
18	Loans and advances - considered good			
	Advances to employees - secured Advances to suppliers - unsecured Others	18.1	18,196,445 11,949,483 3,413,677	14,070,254 5,287,420 881,470
			33,559,605	20,239,144

18.1 Advances given to staff are in accordance with the Company's policy and terms of employment contract. These advances are secured against provident fund. Advances to staff includes amount due from executives of the Company amounting to Rs. 7.1 million (2014: Rs. 0.55 million).

		Note	2015 Rupees	2014 Rupees
19	Deposits and prepayments			
	Deposits		49,342,510	23,945,976
	Prepayments		2,153,518	1,148,874
	3		51,496,028	25,094,850
20	Other receivables			
	Due from subsidiary - BF Biosciences Limited			41,204
	Others		2,629,658	3,925,023
			2,629,658	3,966,227
21	Short term investments			
	Loans and receivables			
	Term deposits with banks - local currency	21.1	841,000,000	
	Investments at fair value through profit or loss - listed securities			
	Held for trading	21.2		718,578,075
	Constitution and the Constitution of the Const		841,000,000	718,578,075

21.1 The local currency short-term deposits have a maximum maturity period of 30 days, carrying profit ranging from 5.92 % to 7.25 % (2014: Nil) per annum.





						2015	2014	
					Note	Rupees	Rupees	
	21.2	There investments are that I for it at a						
	21.2	These investments are 'held for trading' Carrying value at 01 July				710 570 0	692.510	
		Redemption during the year				718,578,0 (718,578,0		000
		Unrealized gain on re-measurement of investment - during the year				(/10,5/0,0	36,059,	419
		Carrying and fair value of short term investments at 30 June			21.3		718,578,	
				Units		F	air value	
			2015		2014	2015	2014	
	21.3	Mutual fund wise detail is as follows:		Number		**********	-Rupees	
		Mutual Funds						
		HBL Money Market Fund		-	6,265,634		- 628,578,	447
		HBL Income Fund		4	147,088		- 14,892,	
		MCB DCF Units		-	751,071		- 75,107,0	
					=	- W	- 718,578,0	075
					2015		2014	
			Note		Rupees	S	Rupees	
22	Cas	h and bank balances					)E	
	Cas	h in hand			5,415,1	194	2,277,375	
		h at bank:			3,413,1	104	2,211,312	)
	C	current accounts						
		- foreign currency			26,784,0	)91	15,592,475	5
		- local currency			305,372,2	231	86,147,441	
					332,156,3	322	101,739,916	5
	D	Deposit accounts - local currency	22.1		116,394,7		103,702	
		r r san a		=	# 100 m/d 10/00	_		_
				-	453,966,2	229	104,120,993	_
					Markovania i rapportante del	V.	The second secon	2002000
	22.1		- 6.8%	per an	num on day	end bala	nces (2014: 1	7%
		- 7.10% per annum).						
					2015		2014	
					Rupees		Rupees	
23	Dov	enue - net			reupees		Rupces	
43	Kev	enue - net						
	_							
	Gro	ss sales:						
		Local			4,428,683,5	572 2	,536,872,092	2
		Export			260,915,6	535	196,655,904	1
				_	4,689,599,2	207 2	,733,527,996	_
	Lac				1,007,399,4	.01 Z.	,133,341,990	,
	Less			Î	(0.51 - 0.1 )		105050 ===	
		Sales returns, discounts and commission			(251,104,4)	200	195,969,737)	8
		Sales tax			(4,942,52	22)	(2,629,934)	)
					(256,046,98	88) (3	198,599,671)	)
					4,433,552,2	19 2	,534,928,325	_
				=	to to og on my		00,020,020	_

23.1 This includes own manufactured and imported products sales.





24	Cost of sales	Note	2015 Rupees	2014 Rupees
24	Cost of sales			
	Raw materials consumed	24.1	615,955,125	540,133,057
	Salaries, wages and other benefits	24.2	119,082,730	98,059,421
	Fuel and power		20,609,866	14,838,668
	Repair and maintenance		11,011,382	6,030,974
	Stores, spare parts and loose tools consumed		17,499,543	15,917,122
	Packing charges		21,471,203	14,642,127
	Rent, rates and taxes		606,891	1,084,541
	Printing and stationery		2,130,360	1,216,992
	Postage and telephone		2,462,399	1,957,511
	Insurance		1,758,010	5,352,233
	Travelling and conveyance		6,079,465	5,089,857
	Canteen expenses		6,179,564	5,124,586
	Security expenses		3,149,370	2,147,795
	Depreciation	11.4	56,131,949	50,125,174
	Laboratory and other expenses		10,374,157	10,826,825
			894,502,014	772,546,883
	Work in process:			2 70
	Opening		45,827,685	23,733,370
	Closing		(31,321,035)	(45,827,685)
			14,506,650	(22,094,315)
	Cost of goods manufactured		909,008,664	750,452,568
	Finished stock:			
	Opening		358,018,032	273,111,967
	Purchases made during the year		2,041,309,355	565,748,245
	Closing		(890,680,428)	(358,018,032)
			1,508,646,959	480,842,180
			2,417,655,623	1,231,294,748
	24.1 Raw materials consumed			
	Opening		241,413,478	254,880,083
	Purchases made during the year		654,453,512	526,666,452
	Contracts a standard authorized authorized and a contract trace of the contract of the contrac		895,866,990	781,546,535
	Closing		(279,911,865)	(241,413,478)
			615,955,125	540,133,057

24.2 Salaries, wages and other benefits include Rs. 4.81 million (2014: Rs. 3.93 million) charged on account of defined contribution plan.





		Note	2015 Rupees	2014 Rupees
25	Administrative expenses			
	Salaries and other benefits	25.1	102,469,468	80,350,893
	Directors fees and expenses		1,155,848	1,614,955
	Rent, rates and taxes		944,249	656,849
	Postage and telephone		5,194,081	4,795,256
	Printing, stationery and office supplies		2,233,508	2,258,955
	Travelling and conveyance		7,354,042	6,819,532
	Transportation		6,571,008	4,239,958
	Legal and professional charges		3,115,200	4,668,629
	Fuel and power		6,903,690	1,643,281
	Auditors' remuneration	25.2	995,500	885,500
	Repair and maintenance		7,007,370	6,025,799
	Fee and subscriptions		1,908,439	1,298,998
	Donations	25.3	7,500,000	7,700,000
	Insurance		2,789,875	2,511,591
	Depreciation	11.4	29,990,951	27,454,002
	Amortisation		296,050	1,829,328
	Canteen expenses		5,331,359	4,371,384
	Other administrative expenses		1,077,236	1,368,235
	anuscialistics ( december on the consection pages and ). Little #47 (Addition) also		192,837,874	160,493,145

25.1 Salaries and other benefits include Rs. 4.04 million (2014: Rs. 3.29 million) charged on account of defined contribution plan.

	2015 Rupees	2014 Rupees
Auditors' remuneration		
Fee for annual audit	575,000	575,000
Audit of consolidated financial statements	57,500	57,500
Review of half yearly financial statements	86,250	86,250
Special certificates and others	196,250	86,250
Out-of-pocket expenses	80,500	80,500
	995,500	885,500
	Audit of consolidated financial statements Review of half yearly financial statements Special certificates and others	Auditors' remuneration  Fee for annual audit Audit of consolidated financial statements Review of half yearly financial statements Special certificates and others Out-of-pocket expenses  Rupees  575,000  86,250  196,250  98,500

25.3 Donations were given to "The National Management Foundation", "The Citizen Foundation", "Cancer Research & Treatment Foundation", "The Garage School" and "Lahore Literary Festival". Donations include amount of Rs. 3.5 Million (2014: Rs. 4 million) paid to the National Management Foundation located at DHA Lahore Cantt., where Mr. Osman Khalid Waheed (Director) is one of the trustees and an amount of Rs. 1 million paid to The Garage School located at 96/7 Minerva Court, Clifton Karachi, where Mrs. Zubaida Farooq, wife of Mr. Farooq Mazhar (Non - Executive Director) is member of Executive Board.





	₩	Note	2015 Rupees	2014 Rupees
26	Selling and distribution cost			
	Salaries and other benefits	26.1	325,063,945	256,337,274
	Travelling and conveyance		135,467,210	118,258,091
	Fuel and power		8,843,646	588,727
	Rent, rates and taxes		4,648,854	4,042,630
	Advertisement and publicity		85,095,384	77,062,286
	Freight and forwarding		34,840,445	25,361,685
	Printing and stationary		3,875,862	3,606,182
	Postage and telephone		12,167,298	8,186,980
	Fee and subscription		9,506,634	10,481,430
	Insurance		11,734,843	7,988,807
	Repairs and maintenance		4,148,530	3,237,571
	Legal and professional charges		2,305,458	1,222,950
	Conferences, seminars and training		63,787,116	51,095,062
	Medical research and patient care		5,819,773	1,495,679
	Depreciation	11.4	25,115,116	21,922,615
	Other selling expenses		1,570,250	9,244,656
	S THE STATE OF THE STATE OF		733,990,364	600,132,625

**26.1** Salaries and other benefits include Rs. 10.07 million (2014: Rs. 8.09 million) charged on account of defined contribution plan.

2015 Rupees	2014 Rupees
2,049,373	8,761,224
7,303,816	5,519,546
4,611,090	2,804,950
13,964,279	17,085,720
2015	2014
Rupees	Rupees
57,600,152	30,455,148
11,864,141	11,572,956
11,636,394	6,152,555
81,100,687	48,180,659
	2,049,373 7,303,816 4,611,090 13,964,279  2015 Rupees  57,600,152 11,864,141 11,636,394





29	Other income	Note	2015 Rupees	2014 Rupees
	From financial assets			
	Profit on deposits with banks		5,477,824	380,584
	Exchange gain		7,516,993	15,736,773
	Unrealized gain on re-measurement of sho investments to fair value	ort term		24.050 410
	Gain on sale of short term investments		41 005 000	36,059,419
	Gain on sale of short term investments		41,027,036	1,278,991
	From related party		54,021,853	53,455,767
	Mark-up on long term loan to subsidiary		5,367,897	26,609,083
	Share in profit of Farmacia - 98% owned partnership firm		14 453 006	2 522 125
	Others		14,452,886 200,000	2,523,125 200,000
	Silvis		20,020,783	29,332,208
	From non - financial assets		20,020,700	27,332,200
	Gain on sale of property, plant and			
	equipment - net of write off	11.5	12,193,695	6,545,444
	Commission income		2,299,015	-
			14,492,710	6,545,444
			88,535,346	89,333,419
30	Taxation			
	Current	· ·		
	- For the year		343,733,734	157,490,198
	- Prior years		(6,901,597)	(12,025,446)
			336,832,137	145,464,752
	Deferred		(2,884,106)	4,081,861
			333,948,031	149,546,613



30.1



2015 Rupees	2014 Rupees
	c
1,082,538,738	567,074,847
33%	34%
357,237,784	192,805,448
(31,119,051)	(13,017,089)
(8,216,646)	(4,139,002)
(8,161,145)	(12,260,202)
29,329,198	=
(5,122,109)	(13,842,542)
(23,289,753)	(43,258,835)
333,948,031	149,546,613
	33%  357,237,784  (31,119,051) (8,216,646) (8,161,145) 29,329,198 (5,122,109)  (23,289,753)

The Finance Act, 2015 introduced a new tax under Section 5A of the Income Tax Ordinance, 2001 on every public company other than a scheduled bank or modaraba, that derives profits for tax year and does not distribute cash dividend within six months of the end of said tax year or distribute dividends to such an extent that its reserves, after such distribution, are in excess of 100% of its paid up capital. However, this tax on undistributed reserves is not applicable to a public company which distributes profit equal to either 40 percent of its after tax profits or 50% of its paid up capital, whichever is less, within six months of the end of the tax year.

As explained in note 38 to the unconsolidated financial statements, the Board of Directors in their meeting held on 29 August 2015 has recommended a final cash dividend of Rs. 15 per ordinary share which is in addition to interim cash dividend of Rs. 4 per ordinary share for the year ended 30 June 2015 which complies with the above stated requirements. Accordingly, no provision for tax on undistributed reserves has been recognized in these unconsolidated financial statements for the year ended 30 June 2015.

			2015	2014
31	Earnings per share - basic and diluted			
	Profit after taxation for distribution to			
	ordinary shareholders	Rupees	748,590,707	417,528,234
	Weighted average number of ordinary shares	Numbers	30,186,841	30,186,841
	Basic and diluted earnings per share	Rupees	24.80	13.83

#### 31.1 There is no dilutive effect on the basic earnings per share of the Company.





## 32 Remuneration of Directors, Chief Executive and Executives

	S-	2015	
	Directors	Chief Executive	Executives
		Rupees	
Managerial remuneration	12,486,501	11,048,664	119,058,229
Utilities	-	453,732	
LFA	1,071,139	947,796	7,612,104
Bonus	2,846,250	2,518,500	15,776,218
Contribution to provident fund	805,584	761,976	7,226,137
	17,209,474	15,730,668	149,672,688
Numbers	1	1	60
	=	2014	
	Directors	Chief Executive	Executives
		Rupees	***************************************
Managerial remuneration			01.005.016
8	19,389,000	10,074,000	94,285,846
- 554	19,389,000	10,074,000 481,684	94,285,846
Utilities	19,389,000 - 1,615,750	W - 25/	
Utilities LFA	2 - 120 21	481,684	5,806,276
Utilities LFA Bonus	1,615,750	481,684 839,500	5,806,276 10,849,656
Utilities  LFA  Bonus  Contribution to provident fund  Numbers	1,615,750 3,934,000	481,684 839,500 2,044,000	94,285,846 - 5,806,276 10,849,656 5,559,269 116,501,047

In addition, the Chief Executive, one working directors and certain executives of the Company are allowed free use of the Company's vehicles.

The Company has 4 (2014: 3) non executive directors. Non executive directors are not paid any remuneration or benefits other than the meeting fee and reimbursement of expenses. All the members of the Board of Directors were paid Rs. 310,000 (2014: Rs. 380,000) as meeting fee and Rs. 845,848 (2014: Rs. 1,234,955) as reimbursement of expenses for attending the Board of Directors' meetings.





# 33 Related party transactions

The Company's related parties include subsidiaries, associated company, entities over which directors are able to exercise influence, staff retirement fund, directors and key management personnel. Balances with the related parties are shown in respective notes in the unconsolidated financial statements. Transactions with related parties are as follows:

	2015 Rupees	2014 Rupees
Farmacia - 98% owned subsidiary partnership firm		
Sale of medicines Payment received from Farmacia against sale of medicine Rental Share of profit reinvested	1,959,621 2,060,702 2,767,146 14,452,886	1,811,551 1,893,789 2,515,590 2,523,125
BF Biosciences Limited - 80% owned subsidiary company		
Recovery of long term loan and mark-up Mark-up accrued on long term loan Interest on long term loan charged during the year Sale of finished goods Payment received Purchase of goods Payment made Lease rentals Marketing fee Expenses incurred Cross corporate guarantee (refer note 10)  Pakistan Pharma Forum - associated company	5,367,897 112,701,591 124,066,481 897,875 4,960,965 200,000 825,529 8,241,585	255,953,247 4,421,701 26,609,083 121,985,268 127,844,954 4,156,028 4,156,777 200,000 453,079 1,834,828
Membership fee and annual dues	-	615,174
Khan & Piracha - associated		
Professional services charges	18,000	30,000
Other related parties		
Contribution towards employees' provident fund Remuneration including benefits and perquisites of	18,934,138	15,499,882
key management personnel	89,125,822	78,167,720
Dividend to KFW Factors (Private) Limited	107,730,246	82,869,420
Dividend to directors	49,902,623	42,984,510





# 34 Plant capacity and production

The production capacity of the Company's plant cannot be determined, as it is a multi-product production facility with varying manufacturing processes.

35	Number of employees	2015	2014
	Total number of employees as at 30 June	769	687
	Average number of employees during the year	742	668
36	Disclosures relating to provident fund	Un-audited 2015 Rupees	Audited 2014 Rupees
	Size of the fund / trust	337,608,183	274,920,772
	Cost of investments made	309,885,764	254,228,842
	Percentage of investments made %	96%	97%
	Fair value of investment	324,601,757	266,062,022
	Break up of investment		
	Special accounts in scheduled banks Term deposit receipts Government securities Mutual funds Shares of listed companies	7,548,093 - 148,182,372 146,604,589 22,266,703	4,577,808 85,197,361 99,358,220 70,143,481 6,785,152
	•	324,601,757	266,062,022
		2015	2014
	Break up of investment	% age of s	ize of fund
	Special accounts in scheduled banks Term deposit receipts Government securities Mutual funds Shares of listed companies	2% 0% 44% 43% 7%	2% 31% 36% 26% 2%
		96%	97%





# 36.1 The provident fund trust is a common fund for employees of the Group. Entity wise break up of the fund as on 30 June is as follows:

	(Un-audited) 30 June 2015		(Audited) 30.	June 2014
	% of Total Fund	Rupees	% of Total Fund	Rupees
Ferozsons Laboratories Limited - Parent Compan	y 88%	295,871,529	89%	244,074,215
BF Biosciences Limited	11%	37,098,884	10%	27,823,422
Farmacia - Partnership firm	1%	4,637,770	1%	3,023,135
	100%	337,608,183	100%	274,920,772

The figures for 2015 are based on the un-audited financial statements of the Provident Fund. Investments out of Provident Fund have been made in accordance with the provisions of section 227 of the Ordinance and rules formulated for this purpose.

# 37 Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital.

# Risk management framework

The Company's Board of Directors has overall responsibility for establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. All derivative activities for risk management purposes are carried out by specialist teams that have the appropriate skills, experience and supervision. It is the Company's policy that no trading in derivatives for speculative purposes shall be undertaken. The Board of Directors reviews and agrees policies for managing each of these risks.

The Company's audit committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. Audit committee is assisted in its oversight role by internal audit department. Internal audit department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.





#### 37.1 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The Company's credit risk arises from long term deposits, trade debts, other receivables, loans and advances, deposits, short term investments and balances with banks. The Company has no significant concentration of credit risk as its exposure is spread over a large number of counter parties.

# 37.2 Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the balance sheet date was:

	2015	2014
	Rupees	Rupees
Long term loan		100,000,000
Long term deposits	3,458,825	3,786,100
Trade debts - considered good	232,931,043	145,664,372
Short term deposits	49,342,510	23,945,976
Other receivables	2,629,658	3,966,227
Mark-up accrued		4,421,701
Loans and advances - considered good	21,610,122	14,951,724
Short term investments	841,000,000	718,578,075
Bank balances	448,551,045	101,843,618
	1,599,523,203	1,117,157,793

# 37.3 Credit quality of financial assets

#### Bank balances & short term investments

The credit quality of Company's bank balances and short term investments can be assessed with reference to external credit rating agencies as follows:

Y	Ra	ting	Rating	2015	2014
Institutions	Short term	Long term	Agency	Rı	ipees
Bank balances					
Habib Bank Limited	A-1+	AAA	JCR-VIS	289,382,766	55,868,096
Bank Al-Habib Limited	A1+	AA+	PACRA	78,642,289	(A
Bank Alfalah Limited	A1+	AA	<b>PACRA</b>	42,932,424	44,155,448
Habib Metropolitan Bank Limite	ed A1+	AA+	<b>PACRA</b>	36,185,538	122 CAL
Meezan Bank Limited	A-1+	AA	JCR-VIS	726,242	
MCB bank Limited	A1+	AAA	<b>PACRA</b>	592,958	
National Bank of Pakistan	A1+	AAA	PACRA	51,031	51,031
Allied Bank Limited	A1+	AA+	<b>PACRA</b>	26,365	1,757,369
Faysal Bank Limited	A1+	AA	PACRA	9,791	10,209
NIB Bank Limited	A1+	AA-	PACRA	1,641	1,465
				448,551,045	101,843,618





Institutions	Ra	ting	Rating	2015	2014	
Thistitutions	Short term	Long term	Agency	R	Rupees	
Short term investments						
Habib Bank Limited - TDR	A-1+	AAA	JCR-VIS	341,000,000	104	
Meezan Bank Limited - TDR	A-1+	AA	JCR-VIS	500,000,000	-	
HBL Income Fund	-5	A(f)	JCR-VIS	-	14,892,578	
HBL Money Market Fund		AA(f)	JCR-VIS		628,578,447	
MCB DCF Units	<sub>g</sub> at.	A+(f)	PACRA	-	75,107,050	
				841,000,000	718,578,025	
				1,289,551,045	820,421,693	

#### Trade debts

The aging of trade debts at the reporting date was:

	Related party	Related party	Other	Other
	2015	2014	2015	2014
	Rupees	Rupees	Rupees	Rupees
Past due 0 - 30 days	904,108	1,152,052	87,726,953	50,923,520
Past due 31 - 120 days	23,500	2,320,825	90,768,424	40,531,718
Past due 121 - 365 days	-	8,920,707	44,008,926	28,620,942
More than 365 days	2		9,499,132	13,194,608
	927,608	12,393,584	232,003,435	133,270,788

Trade debts are essentially due from government departments / projects and the Company is actively pursuing for recovery of debts and the Company does not expect these companies to fail to meet their obligations.

Loans, deposits and other receivables are mostly due from related parties, employees and Government Institutions. Based on past experience the management believes that no impairment allowance is necessary in respect of these financial assets. There are reasonable grounds to believe that these amounts will be recovered in short course of time.

#### 37.4 Concentration of credit risk

Concentration of credit risk exists when the changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The Company's portfolio of financial instruments is broadly diversified and all other transactions are entered into with credit-worthy counterparties there-by mitigating any significant concentrations of credit risk.

# 37.5 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure as far as possible to always have sufficient liquidity to meet its liabilities when due. The Company is not materially





exposed to liquidity risk as substantially all obligations / commitments of the Company are short term in nature and are restricted to the extent of available liquidity.

The following are the contractual maturities of financial liabilities:

		20	)15	
	Carrying amount	Less than one year	One to five years	More than 5 years
		Ru	pees	
Financial liabilities				
Trade and other payables	1,061,165,179	1,061,165,179	2	=
Accrued mark-up	10,634	10,634	¥	
	1,061,175,813	1,061,175,813	-	-
		20	014	
	Carrying amount	Less than one year	One to five years	More than 5 years
Financial liabilities	313211100000000000000000000000000000000	Rt	ipees	
Trade and other payables	268,934,397	268,934,397	121	12.7
Accrued mark-up	3,645,618	3,645,618	<u> </u>	22
	272,580,015	272,580,015	<u> </u>	120

#### 37.6 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.

Market risk comprises of three types of risks:

- currency risk.
- interest rate risk
- other price risk

#### 37.6.1 Currency risk

Pakistani Rupee is the functional currency of the Company and exposure arises from transactions and balances in currencies other than Pakistani Rupee as foreign exchange rate fluctuations may create unwanted and unpredictable earnings and cash flow volatility. The Company's potential currency exposure comprises of:

- Transactional exposure in respect of non functional currency monetary items.
- Transactional exposure in respect of non functional currency expenditure and revenues.

The potential currency exposures are discussed below:

#### Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Company are periodically restated to rupee equivalent, and the associated gain or loss is taken to the profit and loss account. The foreign currency risk related to monetary items is managed as part of the risk management strategy.





# Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Company in currency other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Company. These currency risks are managed as a part of overall risk management strategy. The Company does not enter into forward exchange contracts.

## Exposure to currency risk

The Company's exposure to foreign currency risk at the reporting date was as follows:

			2015		
	Rupees	US Dollars	Euro	UAE Dirham	Pound Sterling
Cash and cash equivalents	28,021,796	208,793	58,540	98	945
Trade and other payables	(996,342,147)	(9,806,517)	-	-	_
Trade receivables	61,331,280	397,387	54,054	386,760	-
Balance sheet exposure	(906,989,071)	(9,200,337)	112,594	386,858	945
balance sheet exposure	(700,707,071)	(1)			The state of the s
balance sieer exposure	(200,707,071)	(Column Column C	2014		
Balance sieer exposure	Rupees	US Dollars	2014 Euro	UAE Dirham	Pound Sterling
Cash and cash equivalents Trade and other payables	Rupees	US Dollars	Euro	UAE Dirham	Pound Sterling
Cash and cash equivalents	Rupees 17,150,692	US Dollars	Euro	UAE Dirham	Pound Sterling

The following significant exchange rates were applied during the year:

	Balance st	neet date rate	Averag	Average rate	
	2015	2014	2015	2014	
US Dollars	101.60	98.65	101.41	102.80	
Euro	113.68	134.60	120.98	139.80	
UAE Dirham	27.67	26.86	27.61	27.99	
Pound Sterling	159.75	167.96	159.66	168.01	

#### Sensitivity analysis

A 10% strengthening of the Pakistani Rupee against foreign currencies at the reporting date would have increased / (decreased) profit by the amounts shown below. This analysis assumes that all other variables, in particular interest rates remain constant. The analysis is performed on the same basis as for the previous year.

Profit and loss			
2015	2014		
Rupees	Rupees		
90,698,907	14,407,230		

Profit and loss account





A 10% weakening of the Pakistani Rupee against foreign currencies at the reporting date would have had the equal but opposite effect on the amounts shown above, on the basis that all other variables remain constant.

# 37.6.2 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). The Company is exposed to equity price risk because of investments held by the Company and classified on the Balance Sheet at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio within the eligible stocks in accordance with the risk investment guidelines approved by the investment committee.

## Sensitivity analysis

The table below summarizes the Company's equity price risk as of 30 June 2015 and 2014 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the year end. The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios. Indeed, results could be worse because of the nature of equity markets and the aforementioned concentrations existing in the Company's equity investment portfolio.

	Fair value	"Hypothetical price change"	Estimated fair value after hypothetical change in prices"	"Hypothetical increase (decrease) in profit / (loss) before tax"
		Ru	oees	
2015				
Short term investments				
Investments at fair value through profit or loss		10% increase 10% decrease	-	
	Fair value	"Hypothetical price change"	Estimated fair value after hypothetical change in prices"	"Hypothetical increase (decrease) in profit / (loss) before tax"
		Ru	pees	
2014				
Short term investments				
Investments at fair value through profit or loss	718,578,075	10% increase 10% decrease	790,435,883 646,720,267	71,857,808 (71,857,808





#### 37.6.3 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying value of all financial assets and liabilities on the balance sheet approximate to their fair value.

# a) Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet are as follows:

	2015		2014	
	Carrying	Fair	Carrying	Fair
	amount	value	amount	value
		Rupe	es	
Financial assets				
Long term loan	(F)	T.S.	100,000,000	100,000,000
Long term deposits	3,458,825	3,458,825	3,786,100	3,786,100
Trade debts - considered good	232,931,043	232,931,043	145,664,372	145,664,372
Short term deposits	49,342,510	49,342,510	23,945,976	23,945,976
Other receivables	2,629,658	2,629,658	3,966,227	3,966,227
Mark-up accrued	145	-	4,421,701	4,421,701
Loans and advances - considered good	21,610,122	21,610,122	14,951,724	14,951,724
Short term investments	841,000,000	841,000,000	718,578,075	718,578,075
Bank balances	448,551,045	448,551,045	101,843,618	101,843,618
	1,599,523,203	1,599,523,203	1,117,157,793	1,117,157,793
Financial liabilities				
Trade and other payables	1,061,165,179	1,061,165,179	268,934,397	268,934,397
Accrued mark-up	10,634	10,634	3,645,618	3,645,618
	1,061,175,813	1,061,175,813	272,580,015	272,580,015

# b) Valuation of financial instruments

In case of equity instruments, the Company measures fair value using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market.
- Level 2: Valuation techniques based on observable inputs.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data.

Fair values of financial assets that are traded in active markets are based on quoted market prices. For all other financial instruments the Company determines fair values using valuation techniques.





Valuation techniques used by the Company include discounted cash flow model. Assumptions and inputs used in valuation techniques include risk-free rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the balance sheet date that would have been determined by market participants acting at arm's length.

Valuation models for valuing securities for which there is no active market requires significant unobservable inputs and a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued and selection of appropriate discount rates, etc.

The table below analyses equity instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

30 June 2015	Level 1	Level 2	Level 3	Total
		Rupe	es	·
Financial assets at fair value through				
profit or loss				
30 June 2014				
Financial assets at fair value through				
profit or loss	718,578,075			718,578,075





# 37.6.4 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. At the reporting date the interest rate profile of the Company's significant interest bearing financial instruments was as follows:

	2015	2014	2015	2014	
		Interest range / Effective rate		Carrying amount	
PARTY AND ALTOHOUS AND A STATE OF THE STATE	(in Percentage)		(Rupees)		
Fixed rate instruments Financial assets					
Short term investments	5.92 to 7.25	-	841,000,000	-	
Net Exposure			841,000,000		
Variable rate instruments					
Financial assets					
Long term loans	10.29	10.7	-	100,000,000	
Cash at bank - deposit accounts	5.65	7.1	116,394,723	103,702	
			116,394,723	100,103,702	
Net Exposure			116,394,723	100,103,702	

# Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / decreased for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2014.

	Profit or loss	
	100 bps Increase	100 bps Decrease
	Rupees	
As at 30 June 2015		
Cash flow sensitivity - Variable rate financial liabilities	1,163,947	(1,163,947)
As at 30 June 2014		
Cash flow sensitivity - Variable rate financial liabilities	1,001,037	(1,001,037)

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.





# 37.7 Capital management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

Neither there were any changes in the Company's approach to capital management during the year nor the Company is subject to externally imposed capital requirements.

# 38 Non adjusting events after the balance sheet date

The Board of Directors of the Company in its meeting held on 29 August 2015 has proposed a final cash dividend of Rs. 15 per share, for the year ended 30 June 2015, for approval of the members in the Annual General Meeting to be held on 19 October 2015.

#### 39 Date of authorisation for issue

These unconsolidated financial statements have been authorized for issue by the Board of Directors of the Company on 29 August 2015.







Consolidated Financial Statements for the Year Ended 30 June 2015



KPMG Taseer Hadi & Co. Chartered Accountants 2nd Floor, Servis House 2-Main Gulberg Jail Road, Lahore Pakistan Telephone + 92 (42) 3579 0901-6 Fax + 92 (42) 3579 0907 Internet www.kpmg.com.pk

# Auditors' Report on Consolidated Financial Statements

We have audited the annexed consolidated financial statements comprising consolidated Balance Sheet of Ferozsons Laboratories Limited ("the Holding Company") and its subsidiary companies as at 30 June 2015 and the related consolidated Profit and Loss Account, consolidated Statement of Comprehensive Income, consolidated Cash Flow Statement and consolidated Statement of Changes in Equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of Ferozsons Laboratories Limited and its subsidiary companies. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Ferozsons Laboratories Limited and its subsidiary companies as at 30 June 2015 and the results of their operations for the year then ended.

Date: 29 August 2015

Lahore

KPMG Taseer Hadi & Co. Chartered Accountants (M. Rehan Chughtai)





# CONSOLIDATED BALANCE SHEET AS

	Note	2015 Rupees	2014 Rupees
EQUITY AND LIABILITIES			Tapees
Share capital and reserves			
Authorized share capital			
50,000,000 (2014: 50,000,000) ordinary shares of Rs. 10 each		500,000,000	500,000,000
Issued, subscribed and paid up capital	4	301,868,410	301,868,410
Capital reserve	5	321,843	321,843
Accumulated profit		2,811,333,056	2,289,472,502
Equity attributable to owners of the Company		3,113,523,309	2,591,662,755
Non-controlling interests		138,654,363	98,750,513
		3,252,177,672	2,690,413,268
Surplus on revaluation of property,			
plant and equipment - net of tax	6	416,429,177	420,677,699
Non current liabilities			
Deferred taxation	7	100,559,565	121,832,192
Current liabilities			
Trade and other payables	8	1,432,772,579	519,557,301
Accrued mark-up		10,634	3,645,618
Provision for taxation - net		21,768,977	-
Short term borrowings - secured	9	1,875,013	495,829
		1,456,427,203	523,698,748
		5,225,593,617	3,756,621,907
Contingencies and commitments	10		

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.





# AT 30 JUNE 2015

	Note	2015 Rupees	2014 Rupees
ASSETS			
Non-current assets			
Property, plant and equipment	11	1,742,245,896	1,633,330,817
Intangibles	12	1,489,071	939,398
Long term deposits		7,430,825	7,758,100
		1,751,165,792	1,642,028,315
Current assets			
Stores, spare parts and loose tools	13	41,505,418	33,225,587
Stock in trade	14	1,389,867,596	863,607,592
Trade debts	15	280,770,732	174,178,229
Loans and advances - considered good	16	41,485,927	25,848,100
Deposits and prepayments	17	78,201,585	46,460,968
Other receivables		2,629,658	3,925,022
Short term investments	18	857,925,094	748,688,343
Income tax - net		-	52,804,745
Cash and bank balances	19	782,041,815	165,855,006
		3,474,427,825	2,114,593,592
			V
		5,225,593,617	3,756,621,907





# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2015

	Note	2015 Rupees	2014 Rupees
Revenue - net	20	5,705,868,875	3,831,560,333
Cost of sales	21	(3,114,691,589)	(2,003,510,028)
Gross profit		2,591,177,286	1,828,050,305
Administrative expenses	22	(218,229,954)	(196,185,011)
Selling and distribution expenses	23	(966,052,071)	(852,798,246)
Finance costs	24	(16,043,156)	(18,781,869)
Other expenses	25	(105, 267, 862)	(64,082,168)
Other income	26	74,026,186	64,516,505
Profit before taxation		1,359,610,429	760,719,516
Taxation	27	(415,822,452)	(208,556,709)
Profit after taxation		943,787,977	552,162,807
Attributable to:			
Owners of the Company		904,848,233	525,502,792
Non-controlling interests		38,939,744	26,660,015
Profit for the year		943,787,977	552,162,807

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.





# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2015

	2015 Rupees	2014 Rupees
Profit after taxation	943,787,977	552,162,807
Other comprehensive income for the year	*	-
Total comprehensive income for the year	943,787,977	552,162,807
Attributable to:		
Owners of the Company Non-controlling interests	904,848,233 38,939,744	525,502,792 26,660,015
	943,787,977	552,162,807

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.





# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2015

Cash flow from operating activities	2015 Rupees	2014 Rupees
Profit before taxation		CORPORATE TO A CHARLEST AND A CORPORATE AND A
Adjustments for:	1,359,610,429	760,719,516
Depreciation	107 207 170	174 070 277
Amortisation	197,306,158	174,872,366
Gain on disposal of property, plant and equipment	731,458	2,264,735
Finance costs	(13,824,461)	(7,323,943)
Provision for doubtful debts	16,043,156 607,107	18,781,869
Un-realised gain on re-measurement of short term investments to fair va	lue (1,095,253)	(37,195,544)
Gain on sale of short term investments	(43,819,884)	(2,106,603)
Provision for Workers' Profit Participation Fund	72,876,300	40,506,542
Provision for Workers' Welfare Fund	17,669,077	15,392,486
Provision for Central Research Fund	14,722,485	8,183,140
110 (internal for Central Accounts I tale		
	261,216,143	213,375,048
Cash generated from operations before working capital changes  Effect on cash flow due to working capital changes  (Increase) / decrease in current assets	1,620,826,572	974,094,564
Stores, spare parts and loose tools	(8,279,831)	(13,672,926)
Advances, deposits, prepayments and other receivables	(46,083,080)	(4,520,125)
Stock in trade	(526,260,004)	(16,701,507)
Trade debts - considered good	(107,199,610)	32,053,910
\$2	(687,822,525)	(2,840,648)
Increase in current liabilities Trade and other payables	860,342,322	100,182,952
Cash generated from operations	1,793,346,369	1,071,436,868
Taxes paid	(356,364,518)	
Workers' Profit Participation Fund paid	(43,420,315)	(157,285,671)
Workers' Welfare Fund paid	(15,392,486)	(26,729,838) (9,499,692)
Central Research Fund paid		
Long term deposits	(8,183,140) 327,275	(5,244,372)
		(25,000)
Net cash generated from operating activities	1,370,313,185	872,652,295
Cash flow from investing activities		8-11-11-11-11-11-11-11-11-11-11-11-11-11
Acquisition of property, plant and equipment	(311,252,163)	(226,924,593)
Acquisition of intangibles	(991,131)	***
Proceeds from sale of property, plant and equipment	18,565,387	15,465,849
Acquisition of short term investments - net	(64,321,614)	(295,887,277)
Net cash used in investing activities	(357,999,521)	(507,346,021)
Cash flow from financing activities		
Finance cost paid	(14,873,824)	(15,858,023)
Dividend paid	(382,632,215)	(289,882,689)
Net cash used in financing activities	(397,506,039)	(305,740,712)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the year	614,807,625 165,359,177	59,565,562 105,793,615
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Cash and cash equivalents at end of the year	780,166,802	165,359,177
Cash and cash equivalents comprise of the following:		
Cash and bank balances 19	782,041,815	165,855,006
Running finance	(1,875,013)	(495,829)
	780,166,802	165,359,177

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.

Director

Chairperson & Chief Executive





# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2015

	Attributa	ible to Owners	of the Company			
	Share capital	Capital reserve	Accumulated profit	Total	Non-controlling interest	Total
			Ru	pees ·····		
Balance as at 30 June 2013	301,868,410	321,843	2,061,029,564	2,363,219,817	72,090,498	2,435,310,315
Total comprehensive income for the year	:e:	35.5	525,502,792	525,502,792	26,660,015	552,162,807
Surplus / (deficit) transferred to accumulated profit:						
-on account of incremental depreciation charged		7/10/20				
during the year - net of tax	( <del>4</del> 0)		5,570,467	5,570,467	*	5,570,467
-on account of disposal of fixed assets during the year-net of tax	-		(761,911)	(761,911)		(761,911)
PREMIUM TEATHORN SERVICES CONTRACTOR OF THE STATE OF THE		970	4,808,556	4,808,556		4,808,556
Transactions with owners of the Company:						
-Final dividend for the year ended 30 June 2013 at Rs. 7 per share	-		(211,307,887)	(211,307,887)	*	(211,307,887)
-Interim dividend for the year ended 30 June 2014 at Rs. 3 per share		175	(90,560,523)	(90,560,523)		(90,560,523)
	·	-	(301,868,410)	(301,868,410)	-	(301,868,410)
Balance as at 30 June 2014	301,868,410	321,843	2,289,472,502	2,591,662,755	98,750,513	2,690,413,268
Total comprehensive income for the year	4		904,848,233	904,848,233	38,939,744	943,787,977
Surplus / (deficit) transferred to accumulated profit:						
-on account of incremental depreciation charged	(C			~=~-		
during the year - net of tax			9,511,292	9,511,292	964,106	10,475,398
-on account of disposal of fixed assets during the year - net of tax	-		(70,038)	(70,038)		(70,038)
			9,441,254	9,441,254	964,106	10,405,360
Transactions with owners of the Company:						
-Final dividend for the year ended 30 June 2014 at Rs. 9 per share	(C)	2	(271,681,569)	(271,681,569)	-	(271,681,569)
-Interim dividend for the year ended 30 June 2015 at Rs. 4 per share		: #4	(120,747,364)	(120,747,364)		(120,747,364)
		19.0	(392,428,933)	(392,428,933)	1	(392,428,933)
Balance as at 30 June 2015	301,868,410	321,843	2,811,333,056	3,113,523,309	138,654,363	3,252,177,672
SECOND CONTRACTOR OF SECOND SECOND	modern and and				The second second	

The annexed notes from 1 to 35 form an integral part of these consolidated financial statements.





# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015

# 1 Reporting entity

Ferozsons Laboratories Limited ("the Holding Company") was incorporated as a private limited company on 28 January 1954 and was converted into a public limited company on 08 September 1960. The Holding Company is listed on the Karachi, Lahore and Islamabad stock exchanges and is primarily engaged in the imports, manufacture and sale of pharmaceuticals products. Its registered office is situated at 197-A, The Mall, Rawalpindi and the factory is located at Amangarh, Nowshera, Khyber Pakhtoon Khwa.

"The Group" consists of the following subsidiaries:

Company	Country of	Nature of business	Effective	holding %
Company	incorporation	Nature of business	2015	2014
BF Biosciences Limited	Pakistan	Import, manufacturing and sale of pharmaceutical products.	80	80
Farmacia	Pakistan	Sale and distribution of medicines and other related products.	98	98

#### 2 Basis of preparation

#### 2.1 Consolidated financial statements

These consolidated financial statements have been prepared from the information available in the audited separate financial statements of the Holding Company for the year ended 30 June 2015 and the audited financial statements of the subsidiary companies for the year ended 30 June 2015.

#### 2.2 Statement of compliance

These consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as notified under the provisions of Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case, requirements differ, the provisions or directives of the Companies Ordinance, 1984, shall prevail.

# 2.3 Standards, amendments or interpretations which became effective during the year

During the year certain amendments to standards or new interpretations became effective. However, the amendments or interpretations did not have any material effect on the consolidated financial statements of the Group.

# 2.3.1 New / revised accounting standards, amendments to published accounting standards, and interpretations that are not yet effective

The following standards, amendments and interpretations of approved accounting standards





will be effective for accounting periods beginning on or after 01 July 2015. The Group either does not expect to have any effect or any material / significant effect on its accounting policy due to their application when become effective other than increase in disclosures, if any.

- Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on the Group's financial statements.
- IFRS 10 'Consolidated Financial Statements' (effective for annual periods beginning on or after 1 January 2015) replaces the part of IAS 27 'Consolidated and Separate Financial Statements'. IFRS 10 introduces a new approach to determining which investees should be consolidated. The single model to be applied in the control analysis requires that an investor controls an investee when the investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. IFRS 10 has made consequential changes to IAS 27 which is now called 'Separate Financial Statements' and will deal with only separate financial statements. Certain further amendments have been made to IFRS 10, IFRS 12 and IAS 28 clarifying the requirements relating to accounting for investment entities and would be effective for annual periods beginning on or after 1 January 2016. The management is currently considering the effect of the new standard.
- IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2015) replaces IAS 31 'Interests in Joint Ventures'. Firstly, it carves out, from IAS 31 jointly controlled entities, those cases in which although there is a separate vehicle, that separation is ineffective in certain ways. These arrangements are treated similarly to jointly controlled assets/ operations under IAS 31 and are now called joint operations. Secondly, the remainder of IAS 31 jointly controlled entities, now called joint ventures, are stripped of the free choice of using the equity method or proportionate consolidation; they must now always use the equity method. IFRS 11 has also made consequential changes in IAS 28 which has now been named 'Investment in Associates and Joint Ventures'. The amendments requiring business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business are effective for annual periods beginning on or after 1 January 2016. The adoption of this standard is not likely to have an impact on the Group's financial statements.
- IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after 1 January 2015) combines the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or consolidated structured entities, into one place. The adoption of this standard is not likely to have an impact on the Group's financial statements.
- IFRS 13 'Fair Value Measurement' (effective for annual periods beginning on or after 1 January 2015) defines fair value, establishes a framework for measuring fair value and sets out disclosure





requirements for fair value measurements. IFRS 13 explains how to measure fair value when it is required by other IFRSs. It does not introduce new fair value measurements, nor does it eliminate the practicability exceptions to fair value measurements that currently exist in certain standards. The adoption of this standard is not likely to have an impact on the Group's financial statements.

- Amendments to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after 1 January 2016). The amendments to IAS 27 will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The adoption of the amended standard is not likely to have an impact on the Group's financial statements.
- Agriculture: Bearer Plants [Amendments to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The adoption of the amended standard is not likely to have an impact on the Group's financial statements.
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) [effective for annual periods beginning on or after 1 January 2016]. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The adoption of these amendments is not likely to have an impact on the Group's financial statements.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:

- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.
- o IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7)' are not specifically required for





inclusion in condensed interim financial statements for all interim periods.

- IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.
- IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

# 2.4 Basis of measurement

These consolidated financial statements have been prepared on the historical cost convention except for certain items of property, plant and equipment that are stated at revalued amounts and investment in listed securities and financial instruments that are stated at their fair values. The methods used to measure fair values are discussed further in their respective policy notes.

# 2.5 Functional and presentation currency

These consolidated financial statements are presented in Pakistani Rupee ("Rs.") which is the Group's functional currency. All financial information presented in Rupees has been rounded off to the nearest rupee, unless otherwise stated.

# 2.6 Use of estimates and judgements

The preparation of consolidated financial statements in conformity with the approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgment about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on a continuous basis. Revisions to accounting estimates are recognized in the period in which estimates are revised if the revision affects only that period, or in the period of the revision and any future periods affected.

Judgments made by the management in the application of approved accounting standards that have significant effect on the consolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed in the ensuing paragraphs.

### 2.6.1 Property, plant and equipment

The Group reviews the useful lives and residual value of property, plant and equipment on regular basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge and impairment.





# 2.6.2 Intangibles

The Group reviews the rate of amortisation and value of intangible assets for possible impairment, on an annual basis. Any change in the estimates in future years might affect the carrying amounts of intangible assets with a corresponding affect on the amortisation charge and impairment.

# 2.6.3 Stores, spare parts, loose tools and stock in trade

The Group reviews the stores, spare parts, loose tools and stock in trade for possible impairment on an annual basis. Any change in the estimates in future years might affect the carrying amounts of the respective items of stores, spare parts, loose tools and stock in trade with a corresponding affect on the provision and net realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

# 2.6.4 Provision against trade debts, advances and other receivables

The Group reviews the recoverability of its trade debts, advances and other receivables to assess impairment and provision required there against on annual basis.

#### 2.6.5 Provisions

Estimates of the amount of provisions recognized are based on current legal and constructive requirements. Because actual outflows can differ from estimates due to changes in laws, regulations, public expectations, technology, prices and conditions, and can take place many years in the future, the carrying amounts of provisions are regularly reviewed and adjusted to take account of such changes.

### 2.6.6 Impairment

The Group reviews carrying amounts of its assets including receivables and advances and cash generating units for possible impairment and makes formal estimates of recoverable amount if there is any such indication.

# 2.6.7 Fair value of investments

The Group regularly reviews the fair value of investments, the estimate of fair values are directly linked to market value. Any change in estimate will effect the carrying value of investments with the corresponding impact on profit and loss account.

#### 2.6.8 Taxation

The Group takes into account the current income tax laws and decisions taken by appellate authorities. Instances where the Group's view differs from the view taken by the income tax department at the assessment stage and the Group considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.





# 3 Significant accounting policies

#### 3.1 Basis of consolidation

The consolidated financial statements include the financial statements of the Parent Company and its subsidiary companies. The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

# Subsidiaries

Subsidiaries are those entities in which the Parent Company directly or indirectly controls, beneficially owns or holds more than 50 percent of its voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of subsidiaries are included in the consolidated financial statements from the date control commences. The financial statements of the subsidiaries are consolidated on a line-by-line basis and the carrying value of investment held by the Parent Company is eliminated against the Parent Company's share in paid up capital of the subsidiaries. The Group applies uniform accounting policies for like transactions and events in similar circumstances except where specified otherwise.

#### Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

Changes in the Holding Company's interest in a subsidiary that do not result in a loss of control are accounted for as a equity transactions.

#### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions are eliminated.

### 3.2 Employee benefits

Salaries, wages and benefits are accrued in the period in which the associated services are rendered by employees of the Group and measured on an undiscounted basis. The accounting policy for employee retirement benefits is described below:

#### 3.2.1 Staff provident fund

The Holding Company and the subsidiary companies operate a recognized provident fund as a defined contribution plan for employees who fulfil conditions laid down in the trust deed. Provision is made in the consolidated financial statements for the amount payable by the Group to the fund in this regard. Contribution is made to the fund equally by the Group and the employees at the rate of 10% of basic salary.





# 3.2.2 Compensated absences

The Holding Company and the subsidiary companies provide for compensated absences for its employees on unavailed balance of leave in the period in which leave is earned.

#### 3.3 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the profit and loss account, except to the extent that it relates to items recognized directly in other comprehensive income or equity, in which case it is recognized in other comprehensive income or equity respectively.

#### 3.3.1 Current

Provision for current taxation is based on taxable income at the enacted or substantively enacted rates of taxation after taking into account available tax credits and rebates, if any. The charge for current tax includes adjustments to charge for prior years, if any.

#### 3.3.2 Deferred

Deferred tax is recognized using balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates of taxation.

The Group recognizes a deferred tax asset to the extent that it is probable that taxable profits for the foreseeable future will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

### 3.4 Property, plant and equipment, depreciation and capital work in progress

### 3.4.1 Owned

Property, plant and equipment of the Group other than freehold land, building and plant and machinery are stated at cost less accumulated depreciation and impairment loss, if any. Cost in relation to property, plant and equipment comprises acquisition and other directly attributable costs. Building, plant and machinery are stated at revalued amount less accumulated depreciation and impairment loss, if any. Freehold land is stated at revalued amount. Revaluation is carried out every five years unless earlier revaluation is necessitated.

Depreciation is provided on a straight line basis and charged to profit and loss account to write off the depreciable amount of each asset, except for freehold land, over its estimated useful life at the rates specified in note 11 to these financial statements. Depreciation on depreciable assets is commenced from the date asset is available for use up to the date when asset is retired.





Surplus arising on revaluation is credited to the surplus on revaluation of fixed asset account. Deficit, if any, arising on subsequent revaluation of property, plant and equipment is adjusted against the balance in the above mentioned surplus account. The surplus on revaluation of fixed assets to the extent of incremental depreciation charged on the related assets is transferred to equity, net of related deferred tax.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

Gain and loss on sale of an item of property, plant and equipment are determined by comparing the proceeds from sale with the carrying amount of property, plant and equipment, and are recognized net within "other income / other expenses" in profit or loss account. When revalued asset is sold, the amount included in the surplus on revaluation of property, plant and equipment, net of deferred tax, is transferred directly to equity.

# 3.4.2 Capital work in progress

Capital work in progress is stated at cost less identified impairment loss, if any, and includes the expenditures on material, labour and appropriate directly attributable overheads. These costs are transferred to property, plant and equipment as and when assets are available for their intended use.

# 3.5 Intangibles

Expenditure incurred on intangible asset is capitalized and stated at cost less accumulated amortisation and any identified impairment loss. Intangible assets with finite useful life are amortised using the straight-line method over the estimated useful life of three years. Amortisation of intangible assets is commenced from the date an asset is capitalized.

#### 3.6 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instruments. The Group de-recognizes a financial asset or a portion of financial asset when, and only when, the enterprise loses control of the contractual rights that comprise the financial asset or portion of financial asset. A financial liability or part of financial liability is de-recognized from the balance sheet, when and only when, it is extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on the recognition or de-recognition of the financial assets and liabilities is included in the profit and loss account currently.

Significant financial assets include long term deposits, short term investments, trade debts, loans and advances, other receivables, advane tax - net and cash and bank balances.

Significant financial liabilities are classified according to the substance of the contractual





agreements entered into. Significant financial liabilities include trade and other payables.

#### 3.7 Financial assets and liabilities

Financial assets and liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument. All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortised cost or cost, as the case may be. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

#### 3.8 Investments

# 3.8.1 Investments at fair value through profit or loss

These include investments classified as held for trading or upon initial recognition are designated by the Group at fair value through profit or loss. Investments which are acquired principally for the purpose of generating a profit from short term fluctuations in price or dealer's margin are classified as held for trading. After initial recognition, these are stated at fair values with any resulting gains and losses recognized directly in income. Fair value of investments is their quoted bid price at the balance sheet date. Transaction costs are charged to income currently.

#### 3.8.2 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At initial recognition these financial assets are measured at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset. After initial recognition, these are measured at amortised cost using the effective interest rate method less impairment loss, if any.

#### 3.8.2.1 Trade debts

Trade debts are stated initially at the fair value, subsequent to initial recognition. These are stated at their amortised cost as reduced by appropriate provision for impairment, known impaired receivables are written off, while receivables considered doubtful are fully provided for.

The allowance for doubtful accounts is based on Group's assessment at the collectability of counterparty accounts. The Group regularly reviews its trade debts that remain outstanding past their applicable payment terms and establishes allowance and potential write-offs by considering facts such as historical experience, credit quality, age of the accounts receivable balances and current economic conditions that may effect customers ability to pay.

### 3.9 Settlement date accounting

Regular way purchases and sales of financial assets are recognized on trade dates.





# 3.10 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods or services received.

# 3.11 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet only when the Group has a legally enforceable right to set off the recognized amounts and intends to either settle on a net basis or realize the asset and settle the liability simultaneously.

#### 3.12 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the obligation can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

# 3.13 Foreign currency

All monetary assets and liabilities in foreign currencies are translated into rupees at exchange rates prevailing at the balance sheet date. Transactions in foreign currencies are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Exchange gains and losses are included in the income currently.

#### 3.14 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at lower of cost and net realizable value. Cost is determined on weighted average cost basis. Items in transit are valued at cost comprising invoice value plus other incidental charges incurred thereon.

#### 3.15 Stocks in trade

Stocks are valued at the lower of average cost and net realizable value. Cost is determined as follows:

Raw material

at moving average cost

Work in process

at weighted average cost of purchases and

Finished goods

applicable manufacturing expenses - for those purchased for onward

sale are carried at moving average cost





Cost comprises of purchase and other costs incurred in bringing the material to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs necessarily to be incurred in order to make a sale.

# 3.16 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash and bank balances and short term running finance facilities.

# 3.17 Revenue recognition

Revenue represents the fair value of the consideration received or receivable for sale of pharmaceutical products, net of discounts. Revenue is recognized when the goods are dispatched and title passes to the customer, it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of revenue, and the associated cost incurred, or to be incurred, can be measured reliably.

# 3.18 Borrowing costs

Mark-up, interest and other direct charges on borrowings are capitalized to the related qualifying asset till substantially all the activities necessary to prepare the qualifying asset for its intended use are complete. All other mark-up, interest and related charges are charged to the profit and loss account as finance cost.

#### 3.19 Other income

Other income comprises interest income on funds invested, dividend income, exchange gain and changes in the fair value of financial asset at fair value through profit or loss. Income on bank deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Foreign currency gains and losses are reported on a net basis.

Dividend income is recognized when the right to receive is established.

Gains and losses on sale of investments are accounted for on sale of security.

### 3.20 Impairment

#### Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of the asset.





An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. Impairment loss in respect of a financial asset measured at fair value is determined by reference to that fair value. All impairment losses are recognized in profit and loss account. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. An impairment loss is reversed only to the extent that the financial asset's carrying amount after the reversal does not exceed the carrying amount that would have been determined, net of amortisation, if no impairment loss had been recognized.

#### Non financial assets

The carrying amount of the Group's non-financial assets, other than inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash generating unit is the greater of its value in use and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash generating unit.

An impairment loss is recognized if the carrying amount of the assets or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in profit and loss account. Impairment losses recognized in respect of cash generating units are allocated to reduce the carrying amounts of the assets in a unit on a pro rata basis. Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to that extent that the asset's carrying amount after the reversal does not exceed the carrying amount that would have been determined, net of depreciation and amortisation, if no impairment loss had been recognized.

# 3.21 Operating segment

Operating segment is reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Director of the Group that makes strategic decisions. The management has determined that the Group has a single reportable segment as the Board of Directors views the Group's operations as one reportable segment. However, the Group derives revenue from local and export sales.

### 3.22 Dividend distribution

Dividend is recognized as a liability in the period in which it is approved.





		2015 Rupees	2014 Rupees
4	Issued, subscribed and paid up capital		
	1,441,952 (2014: 1,441,952) ordinary shares of Rs. 10 each fully paid in cash	14,419,520	14,419,520
	119,600 (2014: 119,600) ordinary shares of Rs. 10 each issued in lieu of NWF Industries Limited and Sargodha Oil and Flour Mills Limited since merged	1,196,000	1,196,000
	28,625,289 (2014: 28,625,289) ordinary shares of Rs. 10 each issued as fully paid bonus shares	286,252,890 301,868,410	286,252,890 301,868,410
	KFW Factors (Private) Limited, an associated company holds 8, shares of Rs. 10 each of the Holding Company.	286,942 (2014: 8,2	86,942) ordinary
5	Capital reserve		
	This represents capital reserve arose on conversion of shares of N'Oil & Flour Mills Limited, since merged.		
		2015	2014
		KIIIIAAK	Kunees
6	Surplus on revaluation of property, plant and equipment - net of tax	Rupees	Rupees
6		467,036,942	474,322,634
6	plant and equipment - net of tax	467,036,942	474,322,634
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax	(10,475,398)	474,322,634 (5,570,467)
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation	(10,475,398) (5,159,525)	(5,570,467) (2,869,635)
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability	(10,475,398)	474,322,634 (5,570,467)
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:	(10,475,398) (5,159,525)	(5,570,467) (2,869,635)
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity: - on account of disposal of assets during the year	(10,475,398) (5,159,525) (15,634,923)	(5,570,467) (2,869,635) (8,440,102)
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax	(10,475,398) (5,159,525) (15,634,923)	(5,570,467) (2,869,635) (8,440,102)
6	plant and equipment - net of tax  Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity: - on account of disposal of assets during the year	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax	(10,475,398) (5,159,525) (15,634,923)	(5,570,467) (2,869,635) (8,440,102)
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535 451,506,554	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410 467,036,942
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:  - On revaluation as at 1 July  - Transferred	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:  - On revaluation as at 1 July  - Transferred  - on account of incremental depreciation	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535 451,506,554 (46,359,243)	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410 467,036,942 (48,836,379)
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:  - On revaluation as at 1 July  - Transferred  - on account of incremental depreciation charged during the year	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535 451,506,554 (46,359,243)	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410 467,036,942 (48,836,379) 2,869,635
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:  - On revaluation as at 1 July  - Transferred  - on account of incremental depreciation charged during the year  - on account of disposal of fixed assets during the year	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535 451,506,554 (46,359,243) 5,159,524 (34,497)	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410 467,036,942 (48,836,379) 2,869,635 (392,499)
6	Surplus on revaluation of property, plant and equipment as at 1 July  Surplus transferred to equity on account of incremental depreciation charged during the year net of deferred tax  Related deferred tax liability  Deficit transferred to equity:  - on account of disposal of assets during the year net of deferred tax  - Related deferred tax liability  Related deferred tax liability:  - On revaluation as at 1 July  - Transferred  - on account of incremental depreciation charged during the year	(10,475,398) (5,159,525) (15,634,923) 70,038 34,497 104,535 451,506,554 (46,359,243)	(5,570,467) (2,869,635) (8,440,102) 761,911 392,499 1,154,410 467,036,942 (48,836,379) 2,869,635





Surplus net of tax at the year end includes Rs. 8.39 million (2014: Rs. 9.35 million) which relates to shareholders of the subsidiaries (Non-controlling interests). This amount has not been included in statement of changes in equity due to the requirements of 4th Schedule of the Companies Ordinance, 1984.

The revaluations had resulted in a cumulative surplus of Rs. 562 million, which has been included in the carrying values of free hold land, building and plant and machinery respectively and credited to the surplus on revaluation of property, plant and equipment. The surplus is adjusted on disposal of revalued assets, if any, and incremental depreciation, net of deferred tax.

#### 7 Deferred taxation

Deferred taxation		2015	
	Opening	During the year	Closing
		Rupees	
Taxable temporary difference			
Accelerated tax depreciation allowances Surplus on revaluation of property,	75,472,949	(9,990,761)	65,482,188
plant and equipment	46,359,243	(11,281,866)	35,077,377
r	121,832,192	(21,272,627)	100,559,565
	121,832,192	(21,272,627)	100,559,565
	Opening	year	Closing
	Ononing	2014 During the	Closing
		Rupees	
Taxable temporary difference			
Accelerated tax depreciation allowances	76,963,673	(1,490,724)	75,472,949
Surplus on revaluation of property, plant and equipment	48,836,378	(2,477,135)	46,359,243
P	125,800,051	(3,967,859)	121,832,192
<u>Deductible temporary difference</u>			
Unused tax losses	(26,229,145)	26,229,145	7-
Minimum tax recoverable against normal tax in future	(9,456,875)	9,456,875	_
normal tax in rature		CONTROL OF THE PROPERTY OF THE	
	(35,686,020)	35,686,020	1





7.			Note	2015 Rupees	2014 Rupees
8	Trac	le and other payables			
	Cred	litors		1,099,346,483	335,171,181
	Acci	rued liabilities		17,276,050	18,256,243
	Adv	ances from customers		104,218,612	26,412,230
	Uncl	aimed dividend		45,185,439	35,388,721
	Tax	deducted at source		413,601	1,169,342
	Prov	ision for compensated absences		16,760,224	8,499,035
	Worl	kers' Profit Participation Fund	8.1	77,680,616	43,420,315
	Cent	ral Research Fund	8.2	14,722,862	8,183,517
	Worl	kers' Welfare Fund		17,669,077	15,392,486
	Adva	ances from employees against purchase of vehicles		23,474,526	21,868,671
	Due	to related parties - unsecured		13,790,547	2,959,716
	Othe	r payables		2,234,542	2,835,844
	0.4			1,432,772,579	519,557,301
	8.1	Workers' Profit Participation Fund			
		Balance at the beginning of year		43,420,315	26,720,368
		Interest on funds utilized		4,804,316	2,923,243
		Provision for the year	25	72,876,300	40,506,542
				121,100,931	70,150,153
		Payments made during the year		(43,420,315)	(26,729,838)
				77,680,616	43,420,315

The fund balance has been utilized by the Holding Company and the subsidiary company, BF Biosciences Limited, for their own business and interest at the rate of 90% per annum (2014: 52.5% per annum) by Holding Company and 12.92% per annum (2014: 11.88% per annum) by subsidiary company, BF Biosciences have been credited to the funds respectively. Interest is calculated at higher of 75% of dividend rate or 2.5% plus bank rate, as required under Companies Profit (Workers' Participation) Act, 1968.

	8.2	Central Research Fund		Rupees	Rupees
		Balance at the beginning of the year		8,183,517	5,244,749
		Provision for the year	25	14,722,485	8,183,140
				22,906,002	13,427,889
		Payments made during the year		(8,183,140)	(5,244,372)
				14,722,862	8,183,517
9	Shor	t term borrowings - secured	=		
	Runr	ning finance facility from:			
	Habi	b Bank Limited		1,875,013	-
	Allie	d Bank Limited		-	495,829
			9.1	1,875,013	495,829





9.1 The Group has short term borrowing facilities available from various commercial banks under mark up arrangements having aggregate sanctioned limit of Rs. 1,000 million (2014: Rs. 665 million). These facilities carry mark-up at the rates ranging from one to three months KIBOR plus 0.1% to 1.5% per annum (2014: one to three months KIBOR plus 0.3% to 1.5% per annum) on the outstanding balances. Out of aggregate facilities, facilities amounting to Rs. 700 million (2014: Rs. 365 million) are secured by first pari passu charge over present and future assets of the respective companies in the Group and remaining facility amounting to Rs. 300 million (2014: Rs. 300 million) is secured by lien on the Holding Company's short term investments in TDR which should be 110% of the maximum limit allowed for utilization. Under this arrangement Rs. 330 million (2014: Rs. 330 million) is marked under lien. These facilities are renewable on annual basis latest by 30 November 2015.

# 10 Contingencies and commitments

#### 10.1 Contingencies

#### 10.1.1 Guarantees issued by banks

Out of the aggregate facility of Rs. 180 million (2014: Rs. 130 million) for letter of guarantees, the amount utilized by the Group at 30 June 2015 was Rs. 10.84 million (2014: Rs. 30.32 million).

10.1.2 The Holding Company has filed a suit before the Honorable High Court of Sindh challenging SRO related to pharmaceutical pricing issued by Drug Regulatory Authority being ultra vires the constitution. The issues relates to fixation of prices of certain products of the Holding Company and the SRO issued in this regard whereby the products of the Holding Company were notified as controlled drugs. The matter is subjudice. However, the management based on obtained legal opinion believes that the Holding Company has a strong case on merit and is likely to succeed in obtaining relief.

#### 10.2 Commitments

#### 10.2.1 Letter of credits

Out of the aggregate facility of Rs. 750 million (2014: Rs. 355 million) for opening letters of credit, the amount utilized by the Group at 30 June 2015 for capital expenditure was Rs. 188.75 million (2014: Rs. 38.3 million) and for other than capital expenditure was Rs. 63.17 million (2014: Rs. 118.62 million).

#### 10.2.2 Guarantees issued on behalf of subsidiary company

The Holding Company has issued cross corporate guarantees of Rs. 218.8 million (2014: Rs. 125 million) to Habib Bank Limited, Rs.150 million (2014: Rs. 150 million) to Allied Bank Limited and Rs. 150 million (2014: Nil) to MCB Bank Limited respectively, on behalf of its subsidiary company, BF Biosciences Limited.



Total

Capital work-in-

progress

2,311,620,814 311,252,163 (290,000) (33,345,689)

99,553,557 220,438,807 (147,712,124)

2,589,237,288

172,280,240

678,289,997 197,306,158 (28,604,763)

846,991,392 1,742,245,896

172,280,240



678,289,997

99,553,557

568,949,576 174,872,366 (65,531,945)

(1,319,415)

2,311,620,814

99,553,557

2,159,689,487 226,924,593

19,785,727 98,158,002 (18,390,172)

Proceional land   Proceional						Owned			П
String   S		Freehold land	Building on freehold land	Plant and machinery	Office equipment	Furniture and fittings	Computers	Vehicles	Capit
410,000,000 572,852,926 992,005,785 51,979,013 20,946,419 20,322,281 2	30 June 2015					Rupees			
410,000,000 572,852,926 992,005,783 51,979,013 20,946,419 20,322,231 3,797,848  410,000,000 598,271,525 1,012,957,697 (10,700) (1,707,885)	Cost / revalued amount								
1,000,000   558,481,317   1,000,010,010   1,000,010,010   1,000,010,010   1,000,010,010   1,000,010,010   1,000,010,010   1,000,010,010   1,000,010,010   1,000,	Balance as at 01 July 2014	410,000,000	572,852,926	902,005,783	51,979,013	20,946,419	20,322,281	233,960,835	
\$ 410,000,000 \$586,683,17 \$88,099,929 \$61,067,443 \$17,535,843 \$17,545,893 \$17,545,893 \$11,963,403 \$17,545,893 \$11,963,403 \$17,545,893 \$17,	Additions			1,690,972	10,695,487	4,033,961	3,797,848	70,595,088	
\$ 410,000,000 \$\$88,271,525 \$\$\$ 1,012,957,697 \$\$\$ (102,700) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$ (1,767,885) \$\$\$\$ (1,767,916) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,79) \$\$\$ (23,21,21) \$\$\$ (23,21	Transfers / adjustments	*	25,418,599	110,614,776	180,133		697,116	10,511,500	
5 410,000,000	Disposals / write off	#/>	10 To	(1,353,834)	(102,700)	#0	(1,767,885)	(30,121,270)	
191,965,540   326,925,639   23,518,009   8,415,737   16,003,974   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,964   17,545,105   10,716,203   17,545,105   17,545,105   10,716,203   17,545,105   17	Balance as at 30 June 2015	410,000,000	598,271,525	1,012,957,697	62,751,933	24,980,380	23,049,360	284,946,153	
5	Depreciation								
5 - 249,373,426	Balance as at 01 July 2014	ĸ	191,963,540	326,925,639	23,518,009	8,415,737	16,003,974	111,463,098	
5         -         (477.916)         (83.858)         -         (1.764.964)           5         -         249.373.426         412,046.970         28.726.330         10,716.203         17.535,105         1           nne 2015         410,000,000         348,898,099         600,910,727         34,025,603         14,264,177         5,514,255         1           4         410,000,000         588,648,317         858,099,929         61,067,443         27,353,543         27,873,676         1           4         4,904,708         11,843,151         111,919         -         1,832,090         2,512,279         -           4         4,904,708         11,843,151         111,919         -         1,832,090         2,512,276         1,832,090         2,512,279           5         134,367,865         258,062,185         33,404,184         14,257,961         20,2445,046         1           6         191,963,546         356,75         33,404,184         14,257,961         22,445,046         1           1         10         10         10         10         10,203,343         10,003,374         1           4         4         10,000,000         390,893,366         2575,080,199         10 <t< td=""><td>Charge for the year</td><td>340</td><td>57,409,886</td><td>85,599,247</td><td>5,292,179</td><td>2,300,466</td><td>3,296,095</td><td>43,408,285</td><td></td></t<>	Charge for the year	340	57,409,886	85,599,247	5,292,179	2,300,466	3,296,095	43,408,285	
5         -         249,373,426         412,046,970         28,756,330         10,716,203         17,535,105           me 2015         410,000,000         348,898,099         600,910,727         34,025,603         14,264,177         5,514,255         1           410,000,000         558,648,317         858,099,929         61,067,443         27,353,543         27,873,676         1           -         9,299,901         40,809,933         5,729,256         1,832,090         2,512,79           -         4,904,708         11,843,151         111,919         138,290           -         4,904,708         11,843,151         111,919         138,292           -         4,904,708         11,843,151         111,919         138,292           -         4,904,708         11,843,151         111,919         138,292           -         134,367,865         228,062,183         33,404,184         14,257,961         20,322,281           -         134,367,865         228,062,185         33,404,184         14,257,961         22,445,046           -         191,865,406         326,925,638         23,518,009         8,415,737         16,003,343           -         10         10         10         10 <td< td=""><td>On disposals</td><td>56</td><td>*</td><td>(477,916)</td><td>(83,858)</td><td>28.</td><td>(1,764,964)</td><td>(26,278,025)</td><td></td></td<>	On disposals	56	*	(477,916)	(83,858)	28.	(1,764,964)	(26,278,025)	
4 410,000,000 348,898,999 600,910,727 34,025,603 14,264,177 5,514,255 14,000,000 558,648,317 858,099,929 61,067,443 27,333,543 27,873,676 139,979 11,847,151 111,919 27,873,676 139,979 11,847,151 111,919 27,873,676 139,979 11,847,151 111,919 27,873,676 2,512,279 27,873,676 272,872,256 272,090,138,404,184 14,257,961 22,445,046 272,986,595 275,080,144 28,685,595 27,174,301 27,873,61 22,445,046 2014 410,000,000 380,889,386 575,080,144 28,461,004 110,330,333 140 140 333,333 27,333,333	Balance as at 30 June 2015	ı x	249,373,426	412,046,970	28,726,330	10,716,203	17,535,105	128,593,358	
4 410,000,000 558,648,317 858,099,929 61,067,443 27,353,543 27,873,676 1,832,090 2,599,901 40,809,933 5,729,256 1,832,090 2,512,279 111,919 111,919 139,979 111,919 111,919 139,979 111,919 111,919 139,979 111,843,151 111,919 139,979 111,843,151 111,919 139,979 11,832,926 2,1747,230 (14,929,605) (8,239,214) (10,203,633) 20,346,419 20,322,281 20,322,281 20,322,281 20,322,281 20,322,485,046 20,322,281 20,322,322,381 20,322,322,381 20,322,322,381 20,322,322,381 20,322,322,322,322,322,322,322,322,322,3	Net book value as at 30 June 2015	410,000,000	348,898,099	600,910,727	34,025,603	14,264,177	5,514,255	156,352,795	
4 410,000,000 558,648,317 858,099,929 61,067,443 27,353,543 27,873,676 1,822,090 2,299,901 40,809,933 5,729,256 1,832,090 2,512,279 1,949,708 11,843,151 111,919 111,919 139,979 139,979 (8,747,230) (14,929,605) (8,239,214) (10,203,653) (10,203,653) (10,203,653) (11,843,67,865 258,062,185 33,404,184 14,257,961 22,445,046 11,441,533 4,686,595 2,174,301 3,762,271 (2,598,079) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (8,016,525) (10,203,343) (14,572,770) (14,57	30 June 2014							, le	
4 410,000,000 558,648,317 858,099,929 61,067,443 27,353,543 27,873,676 1,929,001 40,809,933 5,729,256 1,832,090 2,512,279 11,843,151 11,843,151 11,19199 11,1919 11,191999 11,19199 11,19199 11,19199 11,19199 11,19199 11,19199 11,191999 11,19199 11,19199 11,19199 11,19199 11,19199 11,19199 11,1919999 11,191999 11,191999 11,1919999 11,1919999 11,1919999 11,19199999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,1919999 11,19199999 11,1919999 11,19199999 11,19199999 11,19199999 11,1919999 11,19199999 11,1919999 11,1919999 11,19199999 11,19199999 11,191999999 11,19199999	Cost / revalued amount								
4 410,000,000 572,852,926 1,832,000 2,512,279 111,919 (8,239,214) (10,203,653) (8,245,046 184) (10,203,653) (1,4,929,605) (1,4,9	Balance as at 01 July 2013	410,000,000	558,648,317	858,099,929	61,067,443	27,353,543	27,873,676	196,860,852	
4 410,000,000 572,852,926 902,005,783 51,979,013 20,946,419 20,322,281 2 20,322,281 2 21,45,046 2 258,062,185 33,404,184 14,257,961 22,445,046 1 25,595,675 71,461,533 4,686,595 21,74,301 3,762,271 (0,203,343)	Additions	¥0	9,299,901	40,809,933	5,729,256	1,832,090	2,512,279	68,583,132	
4 410,000,000 572,852,926 902,005,783 51,979,013 20,946,419 20,322,281 2  - 134,367,865 288,062,185 33,404,184 14,257,961 22,445,046 1  - 57,595,675 71,461,533 4,686,595 2,174,301 3,762,271 (0,203,343)  - 191,963,540 326,925,639 23,518,009 8,415,737 16,003,974 11  - 10 10 10 10 333,33	Transfers / adjustments	74 - 1	4,904,708	11,843,151	111,919	Contract of	139,979	71,000	
4 410,000,000 572,852,926 902,005,783 51,979,013 20,946,419 20,322,281 2 33,404,184 14,257,961 22,445,046	Lisposais / wine on	i		(00,141,0)	(500,626,41)	(417,657,0)	(10,202,033)	(51,554,149)	
4 - 191,963,540 328,062,185 33,404,184 14,257,961 22,445,046 37,595,675 71,461,533 4,686,595 2,174,301 3,762,271 (2,598,079) (14,572,770) (8,016,525) (10,203,343) 326,925,639 326,925,639 23,518,009 8,415,737 16,003,974 10,000,000 380,889,386 575,080,144 28,461,004 12,530,682 4,318,307 33,33	Balance as at 30 June 2014	410,000,000	572,852,926	902,005,783	51,979,013	20,946,419	20,322,281	233,960,835	
4 - 191,963,546 258,062,185 33,404,184 14,257,961 22,445,046 - 57,595,675 71,461,533 4,686,595 2,174,301 3,762,271 - 191,963,540 326,925,639 23,518,009 8,415,737 16,003,974 and 2014 410,000,000 380,889,386 575,080,144 28,461,004 12,530,682 4,318,307 and 2014 10 10 10 33,33	Depreciation								
une 2014         -         \$7,595,675         71,461,533         4,686,595         2,174,301         3,762,271           at 30 June 2014         -         191,963,540         326,925,639         23,518,009         8,415,737         16,003,974         16,003,974           w,         -         10         10         10         10         10         10         33,333	Balance as at 01 July 2013	<b>3</b>	134,367,865	258,062,185	33,404,184	14,257,961	22,445,046	106,412,335	
-         (2,598,079)         (14,572,770)         (8016,525)         (10,203,343)           -         191,963,540         326,925,639         23,518,009         8,415,737         16,003,974         1           -         10         10         10         10         33,33	Charge for the year	¥2	57,595,675	71,461,533	4,686,595	2,174,301	3,762,271	35,191,991	
-         191,963,540         326,925,639         23,518,009         8,415,737         16,403,974           410,000,000         380,889,386         575,080,144         28,461,004         12,530,682         4,318,307           -         10         10         10         33,33	On disposals	2021	•	(2,598,079)	(14,572,770)	(8,016,525)	(10,203,343)	(30,141,228)	
410,000,000         380,889,386         575,080,144         28,461,004         12,530,682         4,318,307           -         10         10         10         33,33	Balance as at 30 June 2014	)   	191,963,540	326,925,639	23,518,009	8,415,737	16,003,974	111,463,098	
. 10 10 33.33	Net book value as at 30 June 2014	410,000,000	380,889,386	575,080,144	28,461,004	12,530,682	4,318,307	122,497,737	
	Depreciation Rate %	*	10	10	10	10	33.33	20	





11.1 The last revaluation was carried out on 30 June 2011. Freehold land and building revaluations were carried out under the market value basis whereas plant and machinery were revalued on net replacement cost basis. All the revaluations were carried out by independent valuers.

Had there been no revaluation, carrying value of land, building and plant and machinery would have been as follows:

			4	Net book value
			10-	Rupees
	Freehold land			75,418,037
	Building on freehold land			258,442,730
	Plant and machinery			574,441,505
	Balance as at 30 June 2015			908,302,272
	Balance as at 30 June 2014		=	898,932,587
			2015	2014
		Note	Rupees	Rupees
11.2	Capital work-in-progress - movement			
	Opening balance		99,553,557	19,785,727
	Additions during the year		220,438,807	98,158,002
	Transfers during the year		(147,712,124)	(18,390,172)
	Closing balance		172,280,240	99,553,557
11.3	Capital work-in-progress - breakup			
	Building and civil works		120,910,316	47,634,312
	Plant and machinery		3,475,377	30,818,442
	Advances to suppliers		47,894,547	21,100,803
			172,280,240	99,553,557
11,4	Depreciation is allocated as under:			
	Cost of sales	21	130,261,759	114,866,572
	Administrative expenses	22	33,617,935	31,204,021
	Selling and distribution expenses	23	33,426,464	28,801,773
			197,306,158	174,872,366





Vehicles disposed of:         985,500           Suzuki Cultus         923,500           Suzuki Mehran         923,500           Suzuki Mehran         666,108           Suzuki Mehran         632,000           Suzuki Mehran         567,000				modern	
985,500 923,500 666,108 663,813 663,813 663,813 663,813 665,000 567,000 567,000 567,000 567,000 567,000 567,000 567,000 567,000 367,000 567,00		Kupees			
Cultus  Cultus  Mehran	410,625 169,308 333,054				
Cultus  Mehran  S67,000  Mehran  Mehran  S67,000  Mehran  Mehran  S67,000  Mehran	169,308 333,054	731,052	320,427	Company Policy	Emanul Ghauri
Mehran         666,108           Mehran         663,813           Mehran         663,813           Mehran         632,000           Mehran         567,000           Acte 70 CC         72,099           Ss with individual book         21,545,437           ot exceeding Rs. 50,000         30,121,270           equipment disoposed of:           equipment with individual           value not exceeding Rs. 102,700	333,054	750,000	580,692	Company Policy	Sheraz khan
Mehran         663,813           Mehran         663,813           Mehran         632,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         529,000           Swith individual book         21,545,437           ot exceeding Rs. 50,000         21,545,437           equipment disoposed of:           equipment with individual           value not exceeding Rs. 102,700	254 000	495,000	161,946	Company Policy	Usman Shahid
Mehran         663,813           Mehran         632,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Swith individual book         21,545,437           swith individual book         21,545,437           equipment disoposed of:         30,121,270           equipment with individual         102,700	324,033	525,500	171,467	Negotiation	Khalid Rasheed
Mehran         632,000           Mehran         605,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Seed 70 CC         72,099           Ss. with individual book of exceeding Rs. 50,000.         21,545,437           equipment disoposed of:         30,121,270           equipment with individual value not exceeding Rs. 102,700         102,700	354,034	555,000	200,966	Negotiation	Abdul Waqas
Mehran         605,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Swith individual book         21,545,437           ot exceeding Rs. 50,000.         21,545,437           equipment disoposed of:           equipment with individual           value not exceeding Rs.         102,700	400,268	635,000	234,732	Insurance Claim	EFU Insurance Company
Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         529,000           Swith individual book of exceeding Rs. 50,000         21,545,437           autition of exceeding Rs. 50,000           switten of:	221,833	525,000	303,167	Company Policy	Khalil Ahmad
Mehran         567,000           Mehran         567,000           Mehran         567,000           Mehran         567,000           Sycle 70 CC         72,099           Swith individual book of exceeding Rs. 50,000         21,545,437           aduipment disoposed of:           equipment with individual value not exceeding Rs. 102,700	132,300	100,000	(32,300)	Negotiation	Aman Ullah Khan
Mehran         567,000           Mehran         567,000           Mehran         567,000           Sycle 70 CC         72,099           Swith individual book of exceeding Rs. 50,000.         21,545,437           aduipment disoposed of:           equipment with individual           value not exceeding Rs. 102,700	198,450	565,000	366,550	Insurance Claim	EFU Insurance Company
Mehran         567,000           Mehran         567,000           Mehran         529,000           Sycle 70 CC         72,099           Swith individual book of exceeding Rs. 50,000.         21,545,437           adjunant disoposed of:           equipment disoposed of:           equipment with individual value not exceeding Rs. 102,700	179,550	484,500	304,950	Negotiation	Khalid Rasheed
Mehran         567,000           Mehran         529,000           Swith individual book of exceeding Rs. 50,000.         21,545,437           adjustified of equipment disoposed of:           equipment disoposed of:           equipment with individual value not exceeding Rs. 102,700	207,900	338,000	130,100	Company Policy	Shekeel Shakir
Mehran 529,000  Sycle 70 CC 72,099  ss with individual book 21,545,437  equipment disoposed of: equipment with individual value not exceeding Rs. 102,700  written off:	170,100	459,000	288,900	Negotiation	Usman Shahid
Sycle 70 CC ss with individual book of exceeding Rs. 50,000.  equipment disoposed of: equipment with individual value not exceeding Rs. 102,700  written off:	52,900	413,000	360,100	Negotiation	Islam Khan
ss with individual book 21,545,437 ot exceeding Rs. 50,000.  30,121,270 equipment disoposed of: aquipment with individual value not exceeding Rs. 102,700 written off:	68,495	72,099	3,604	Insurance Claim	EFU General Insurance
equipment disoposed of: equipment with individual value not exceeding Rs. 102,700	590,395	11,875,236	11,284,841	Company Policy	Various persons
equipment disoposed of: equipment with individual value not exceeding Rs.	3,843,245	18,523,387	14,680,142		
equipment with individual value not exceeding Rs.					
Assets written off:	18,842	42,000	23,158	Company Policy	Vendor
Plant and machinery 1,353,834	875,918	x	(875,918)	Obsolete items-written off	
Computers 1,767,885	2,921	a	(2,921)	Obsolete items-written off	
3,121,719	878,839	( <b>.</b>	(878,839)		
2015 Rupees 4	4,740,926	18,565,387	13,824,461		
2014 Rupees 73,673,851 8	8,141,906	15,465,849	7,323,943		

11.5 Disposal of property, plant and equipment





			Rupees
12	Intangibles		
	Computer softwares and software licence fees		
	Cost		
	Balance at 01 July 2013		5,543,356
	Transfers		1,319,415
	Balance at 30 June 2014		6,862,771
	Balance at 01 July 2014		6,862,771
	Addition during the year		991,131
	Transfers		290,000
	Balance at 30 June 2015		8,143,902
	Amortisation		
	Balance at 01 July 2013		3,658,638
	Amortisation for the year		2,264,735
	Balance at 30 June 2014		5,923,373
	Balance at 01 July 2014		5,923,373
	Amortisation for the year		731,458
	Balance at 30 June 2015		6,654,831
	Amortisation rate per annum ( % )		33.33%
	Carrying amounts		
	At 30 June 2014		939,398
	At 30 June 2015		1,489,071
		2015	2014
		Rupees	Rupees
13	Stores, spare parts and loose tools		
	Stores	34,244,067	28,904,873
	Spare parts	7,048,932	4,136,133
	Loose tools	212,419	184,581
		41,505,418	33,225,587





14	Stock in trade	Note	2015 Rupees	2014 Rupees
	Raw material Work in process		365,200,196 44,914,516	337,052,623 97,330,065
			410,114,712	434,382,688
	Finished goods Less: Provision for write down to net realisable value		956,803,313	424,946,380 (517,711)
			956,803,313	424,428,669
	Stock in transit		22,949,571	4,796,235
			1,389,867,596	863,607,592
15	Trade debts - unsecured			
	Considered good Considered doubtful	22	280,770,732 607,107	174,178,229
	Less: Provision for doubtful debts		(607,107)	
			280,770,732	174,178,229
16	Loans and advances - considered good			
	Advances to employees - secured Advances to suppliers - unsecured Others		19,452,827 18,542,038 3,491,062	15,257,527 9,598,879 991,694
			41,485,927	25,848,100
	16.1 Advances given to staff are in accordance with contract. These advances are secured against produce from executives of the Holding Company amillion).	vident fu	ind. Advances to stat	ff includes amount

		2015	2014
		Rupees	Rupees
17	Deposits and prepayments		
	Deposits	76,048,067	45,312,094
	Prepayments	2,153,518	1,148,874
		78,201,585	46,460,968



18



		No	201 te Rup		2014 Rupees
Shor	rt term investments				
Loai	ns and receivables				
Tern	n deposits with banks - local currency	18.	1 841,0	00,000	-
	estments at fair value through profit loss - listed securities				
271 / July 20 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	l for trading	18.	2 16,9	25,094 74	18,688,343
			857,9	225,094 74	18,688,343
18.2	profit ranging from 5.92 % to 7.25 % (2  These investments are 'held for trading' Carrying value at 01 July Redemption during the year Unrealized gain on re-measurement of investment - Carrying and fair value of short term investments at	during the year	Note	2015 Rupees 748,688,343 (732,858,502) 1,095,253 16,925,094	2014 Rupees 711,492,799 - 37,195,544 748,688,343
	Carrying and an value of short term in comment				
	· · · · · · · · · · · · · · · · · · ·	Unit	ALL CONTRACTOR OF THE PARTY OF	Fair va	300 F 20 L
		2015 Numb	2014 er	2015 Rup	2014 ees
18.3	Mutual fund wise detail is as follows:				
	Mutual Funds				
	HBL Money Market Fund	14,897	6,422,696	1,506,800	644,345,838
	ABL Income Fund	70,123	Σ	703,042	112
	Faysal Money Market Fund	145,638	135,083	14,715,252	13,620,453
	HBL Income Fund	<b>*</b>	147,088	-	14,892,578
	MCB DCF Units	=	751,071	S-1	75,107,050
	ABL Cash Fund	_ <del>_</del> =	72,064		722,424

748,688,343

16,925,094





		Note	2015 Rupees	2014 Rupees
19	Cash and bank balances	71010	Rupees	Rupces
	Cash in hand		7,948,206	4,793,603
	Cash at banks:		100	
	Current accounts			
	- foreign currency		27,210,758	16,387,456
	- local currency		376,743,033	126,469,644
			403,953,791	142,857,100
	Deposit accounts - local currency	19.1	370,139,818	18,204,303
			782,041,815	165,855,006
	19.1 These carry interest at the rates ranging from per annum).	m 4.5% to 6.8	35% per annum (2	2014: 6.1% to 7.3%
	per annum).	m 4.5% to 6.8  Note	2015 Rupees	2014: 6.1% to 7.3% 2014 Rupees
0			2015	2014
0	per annum).		2015	2014
0	per annum).  Revenue - net  Gross sales  Local	Note	2015	2014
0	per annum).  Revenue - net  Gross sales	Note	2015 Rupees	2014 Rupees
0	per annum).  Revenue - net  Gross sales  Local	Note 20.1	2015 Rupees 5,816,319,933	2014 Rupees
0	per annum).  Revenue - net  Gross sales  Local Export  Less:	Note 20.1	2015 Rupees 5,816,319,933 275,796,533 6,092,116,466	2014 Rupees 3,967,643,048 203,742,045 4,171,385,093
0	per annum).  Revenue - net  Gross sales  Local Export  Less:  Sales returns, discounts and commission	Note 20.1	2015 Rupees 5,816,319,933 275,796,533 6,092,116,466	2014 Rupees 3,967,643,048 203,742,045 4,171,385,093
0	per annum).  Revenue - net  Gross sales  Local Export  Less:	Note 20.1	2015 Rupees 5,816,319,933 275,796,533 6,092,116,466	2014 Rupees 3,967,643,048 203,742,045

20.1 This includes own manufactured and imported products sales.





	Note	2015 Rupees	2014 Rupees
Cost of sales	Tiole	Rupees	Rupces
Raw materials consumed	21.1	945 502 266	847,792,039
	21.1	845,503,266	
Salaries, wages and other benefits	21.2	171,695,595	143,240,491
Fuel and power		79,640,894	115,474,605
Repairs and maintenance		15,238,209	10,428,925
Stores, spare parts and loose tools consumed		29,318,463	27,762,200
Packing charges		21,524,272	15,722,763
Rent, rates and taxes		606,891	1,084,541
Printing and stationery		2,130,360	1,216,992
Postage and telephone		3,026,315	2,428,989
Insurance		5,927,405	10,708,089
Travelling and conveyance		12,061,269	11,902,711
Canteen expenses		8,549,502	6,350,831
Security expenses	- Disc. 1001	3,149,370	2,147,795
Depreciation	11.4	130,261,759	114,866,572
Laboratory and other expenses		25,736,530	22,528,036
		1,354,370,100	1,333,655,579
Work in process:	F F		
Opening	0	97,330,065	94,418,678
Closing	a c	(44,914,516)	(97,330,065
		52,415,549	(2,911,387
Cost of goods manufactured		1,406,785,649	1,330,744,192
Finished stock:			
Opening		424,428,669	425,048,851
Purchases made during the year		2,240,280,584	672,145,654
Closing		(956,803,313)	(424,428,669
		1,707,905,940	672,765,836
		3,114,691,589	2,003,510,028
21.1 Raw materials consumed	•		
Opening		337,052,623	310,046,452
Purchases made during the year		873,650,839	874,798,210
9	24	1,210,703,462	1,184,844,662
Closing		(365,200,196)	(337,052,623
	-	845,503,266	847,792,039

21.2 Salaries, wages and other benefits include Rs. 7.01 million (2014: Rs. 5.83 million) charged on account of defined contribution plan.



22



		Note	2015 Rupees	2014 Rupees
2	Administrative expenses			E.20 <b>4</b> (1728
	Salaries and other benefits	22.1	116,048,313	103,936,649
	Directors fees and expenses		1,155,848	1,614,955
	Rent, rates and taxes		1,619,003	1,587,098
	Postage and telephone		6,056,461	5,888,644
	Printing, stationery and office supplies		2,808,262	2,852,097
	Travelling and conveyance		7,928,180	7,239,174
	Transportation		6,701,345	4,255,138
	Legal and professional charges		3,169,200	4,807,214
	Fuel and power		7,591,288	2,404,292
	Auditors' remuneration	22.2	1,361,700	1,295,605
	Repairs and maintenance		7,986,821	6,833,014
	Fee and subscriptions		2,000,304	1,415,873
	Donations	22.3	7,500,000	9,300,000
	Insurance		3,638,178	3,348,794
	Depreciation	11.4	33,617,935	31,204,021
	Amortisation	12	731,458	2,264,735
	Canteen expenses		5,739,834	4,371,385
	Provision for doubtful debts	15	607,107	-
	Other administrative expenses		1,968,717	1,566,323
			218,229,954	196,185,011

22.1 Salaries and other benefits include Rs. 5 million (2014: Rs. 3.90 million) charged on account of defined contribution plan.

		2015	2014
		Rupees	Rupees
22.2	Auditor's remuneration		
	Fee for annual audit	575,000	575,000
	Audit of consolidated financial statements	57,500	57,500
	Review of half yearly financial statements	86,250	86,250
	Annual audit - BF Biosciences	172,500	172,500
	Annual audit - Farmacia	30,000	30,000
	Special certificates and others	322,500	232,500
	Out-of-pocket expenses	117,950	141,855
		1,361,700	1,295,605

22.3 Donations were given to "The National Management Foundation", "The Citizen Foundation", "Cancer Research & Treatment Foundation", "The Garage School" and "Lahore Literary Festival". Donations include amount of Rs. 3.5 Million (2014: Rs. 4 million) paid to the National Management Foundation located at DHA Lahore Cantt., where Mr. Osman Khalid Waheed (Director) is one of the trustees and an amount of Rs. 1 million paid to The Garage School located at 96/7 Minerva Court, Clifton Karachi, where Mrs. Zubaida Farooq, wife of Mr. Farooq Mazhar (Non - Executive Director) is member of Executive Board.





		2015	2014
	Note	Rupees	Rupees
Selling and distribution expenses			
Salaries and other benefits	23.1	393,649,486	309,646,850
Travelling and conveyance		155,211,676	145,606,042
Fuel and power		8,843,646	588,727
Rent, rates and taxes		3,789,494	3,640,484
Advertisement and publicity		124,437,731	116,980,242
Freight and forwarding		39,545,445	30,810,538
Printing and stationary		4,433,434	3,899,445
Postage and telephone		13,743,292	9,431,617
Royalty, fee and subscription		15,944,252	17,030,614
Insurance		13,683,716	9,984,992
Repairs and maintenance		4,971,635	4,213,433
Legal and professional charges		2,305,458	1,222,950
Conferences, seminars and training		96,655,126	93,851,244
Medical research and patient care		33,622,809	25,138,932
Depreciation	11.4	33,426,464	28,801,773
Service charges on sales		19,539,570	41,706,537
Other selling expenses		2,248,837	10,243,826
		966,052,071	852,798,246

# 23.1 Salaries other benefits include Rs. 11.57 million (2014: Rs. 9.54 million) charged on account of defined contribution plan.

			2015 Rupees	2014 Rupees
24	Finance cost			3 H3 175 M 2 T 2 T 2 T 2 T 2 T 2 T 2 T 2 T 2 T 2
	Mark-up on bank financing		2,759,878	9,184,025
	Bank charges		8,478,962	6,674,601
	Interest on Workers' Profit Participation Fund		4,804,316	2,923,243
			16,043,156	18,781,869
25	Other expenses			
	Workers' Profit Participation Fund	8.1	72,876,300	40,506,542
	Workers' Welfare Fund		17,669,077	15,392,486
	Central Research Fund	8.2	14,722,485	8,183,140
			105,267,862	64,082,168





			2015	2014
12331	20.0		Rupees	Rupees
26	Othe	rincome		
	From financial assets			¥
	Profit on deposits with banks		8,222,933	1,280,800
	Exchange gain		4,764,640	15,825,214
		alised gain on re-measurement of short term	10. 947 (0.400) (0.400)	MARKET ROSSESS INVESTOR
	investments to fair value		1,095,253	37,195,544
	Gain on sale of short term investments		43,819,884	2,106,603
			57,902,710	56,408,161
		non - financial assets		
		on sale of property, plant and		
	equipment - net of write off		13,824,461	7,323,943
	Commission income		2,299,015	784,401
			16,123,476	8,108,344
			74,026,186	64,516,505
27	Taxa	tion		
	Curre			
	- For the year		445,123,472	189,524,072
	- Prior years		(14,185,232)	(12,685,524)
		Thoi years	430,938,240	176,838,548
	Defer	red	(15,115,788)	31,718,161
	D 0.10.		415,822,452	208,556,709
		Name of the second seco	413,022,432	200,330,707
	27.1	Tax charge reconciliation		
				1
		Numerical reconciliation between tax expense		î
		and accounting profit		
		Profit before taxation	1,359,610,429	760,719,516
		Applicable tax rate as per Income Tax Ordinance, 2001	33%	34%
		Tax on accounting profit	448,671,442	258,644,635
		Effect of final tax regime	(31,386,523)	(21,043,553)
		Effect of tax credit	(8,216,646)	(16,668,837)
		Effect of prior year and permanent difference	(8,161,145)	(12,260,202)
		Effect of minimum tax	-	2,020,086
		Effect of super tax	29,329,198	70 (80
		Others (including effect of change in tax rate)	(14,413,874)	(2,135,420)
			(32,848,990)	(50,087,926)

The Finance Act, 2015 introduced a new tax under Section 5A of the Income Tax Ordinance, 2001 on every public (listed) company other than a scheduled bank or modaraba, that derives profits for tax year and does not distribute cash dividend within six months of the end of said tax year or distribute





dividends to such an extent that its reserves, after such distribution, are in excess of 100% of its paid up capital. However, this tax on undistributed reserves is not applicable to a public (listed) company which distributes profit equal to either 40 percent of its after tax profits or 50% of its paid up capital, whichever is less, within six months of the end of the tax year.

As explained in note 34 to the consolidated financial statements, the Board of Directors of the Holding Company in their meeting held on 29 August 2015 has recommended a final cash dividend of Rs. 15 per ordinary share which is in addition to interim cash dividend of Rs. 4 per ordinary share for the year ended 30 June 2015 which complies with the above stated requirements. Accordingly, no provision for tax on undistributed reserves has been recognized in these consolidated financial statements for the year ended 30 June 2015.

# 28 Remuneration of Directors, Chief Executive and Executives

		2015			2014	
	Director	Chief Executive	Executives	Directors	Chief Executive	Executives
		Rupees		*********	Rupees	
Managerial remuneration	12,486,501	11,048,664	142,593,394	19,389,000	10,074,000	116,952,950
Utilities		453,732	453,732	~	481,684	34
LFA :	1,071,139	947,796	9,631,039	1,615,750	839,500	7,527,187
Bonus	2,846,250	2,518,500	21,140,968	3,934,000	2,044,000	13,888,093
Contribution to provident fund	805,584	761,976	8,793,697	1,237,307	687,212	7,054,688
Î	17,209,474	15,730,668	182,612,830	26,176,057	14,126,396	145,422,918
Numbers	1	1	78	2	1	68

In addition, the Chief Executive, one working director and certain executives of the Holding Company are allowed free use of the Company vehicles. The directors, chief executive officer and managing partner of the subsidiary companies are not paid any remuneration.

The Holding Company has 4 (2014: 3) non executive directors. Non executive directors are not paid any remuneration or benefits other than the meeting fee and reimbursement of expenses. All the members of Board of Directors were paid Rs. 310,000 (2014: Rs. 380,000) as meeting fee and Rs. 845,848 (2014: Rs. 1,234,955) as reimbursement of expenses for attending the Board of Directors' meetings.

#### 29 Related party transactions

The Group's related parties include associated company, entities over which directors are able to exercise influence, staff retirement fund, directors and key management personnel. Balances with the related parties are shown in respective notes in the consolidated financial statements. Transactions with related parties are as follows:





		2015 Rupees	2014 Rupees
Pakistan Pharma Foru	m - associated company		
Membership fee and an	nual dues	-	1,031,355
Khan & Piracha - asso	<u>ciated</u>		
Professional service cha	nrges	18,000	30,000
Other related parties			
Remuneration including	benefits and perquisites of		
key management pers		101,603,497	89,664,519
Contribution towards er	nployees' provident fund	23,613,785	19,193,658
Dividend to KFW Facto	ors (Private) Limited	107,730,246	82,869,420
Dividend to directors		49,902,623	42,984,510
Plant capacity and pr	oduction		
	ry of the Holding company as alti-product production facility w		
		2015	2014
Number of employees			
Total number of employ	ees as at 30 June	940	865
Average number of emp	loyees during the year	911	839
		Un-audited - 2015 Rupees	Audited 2014 Rupees
Disclosures relating to	provident fund	Rupees	Rupees
Size of the fund / trust		337,608,183	274,920,772
Cost of investments made	de	309,885,764	254,228,842
Percentage of investmen	nts made %	96%	97%
Fair value of investmen	t	324,601,757	266,062,022
Break up of investment			
Special accounts in sche	eduled banks	7,548,093	4,577,808
Term deposit receipts		-	85,197,361
Government securities		148,182,372	99,358,220
Mutual funds		146,604,589	70,143,481

22,266,703

324,601,757

6,785,152

266,062,022

Shares of listed companies

30

31

32





	2015	2014
	% age of s	ize of fund
Break up of investment		
Special accounts in scheduled banks	2%	2%
Term deposit receipts	0%	31%
Government Securities	44%	36%
Mutual funds	43%	26%
Shares of listed companies	7%	2%
	96%	97%

32.1 The provident fund trust is a common fund for employees of the Group. Entity wise break up of the fund as on 30 June is as follows:

(Un-audited) 30 June 2015		(Audited) 30 June 2014		
% of Total Fund	Rupees	% of Total Fund	Rupees	
y 88%	295,871,529	89%	244,074,215	
11%	37,098,884	10%	27,823,422	
1%	4,637,770	1%	3,023,135	
100%	337,608,183	100%	274,920,772	
	% of Total Fund y 88% 11% 1%	% of Total Fund Rupees  y 88% 295,871,529 11% 37,098,884 1% 4,637,770	% of Total Fund Rupees % of Total Fund  y 88% 295,871,529 89% 11% 37,098,884 10% 1% 4,637,770 1%	

The figures for 2015 are based on the un-audited financial statements of the Provident Fund. Investments out of Provident Fund have been made in accordance with the provisions of section 227 of the Ordinance and rules formulated for this purpose.

#### 33 Financial risk management

The Group has exposure to the following risks arising from financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

## Risk management framework

The Group's Board of Directors has overall responsibility for establishment and oversight of the Group's risk management framework. The Board is responsible for developing and monitoring the Group's risk management policies.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk





management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations. All derivative activities for risk management purposes are carried out by specialist teams that have the appropriate skills, experience and supervision. It is the Group's policy that no trading in derivatives for speculative purposes shall be undertaken. The Board of Directors reviews and agrees policies for managing each of these risks.

The Group's audit committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. Audit committee is assisted in its oversight role by internal audit department. Internal audit department undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

#### 33.1 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The Group's credit risk arises from long term deposits, trade debts, other receivables, loans and advances, short term deposits, short term investments and balances with banks. The Group has no significant concentration of credit risk as its exposure is spread over a large number of counter parties.

# 33.2 Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the balance sheet date was:

	2015	2014
	Rupees	Rupees
Long term deposits	7,430,825	7,758,100
Trade debts - considered good	280,770,732	174,178,229
Short term deposits	76,048,067	45,312,094
Other receivables	2,629,658	3,925,022
Loans and advances - considered good	22,943,889	16,249,221
Short term investments	857,925,094	748,688,343
Bank balances	774,093,609	161,061,403
	2,021,841,874	1,157,172,412





# 33.3 Credit quality of financial assets

# Bank balances & short term investments

The credit quality of Group's bank balances and short term investments can be assessed with reference to external credit rating agencies as follows:

	Ra	ting	Rating	2015	2014
Institutions	Short term Long term		Agency	R1	upees
Bank balances					
Habib Bank Limited	A-1+	AAA	JCR-VIS	562,334,883	95,868,811
Bank Al-Habib Limited	A1+	AA+	PACRA	78,642,289	19
Bank Alfalah Limited	A1+	AA	<b>PACRA</b>	79,571,345	60,177,821
Habib Metropolitan Bank	A1+	AA+	PACRA	36,342,138	
Meezan Bank Limited	A-1+	AA	JCR-VIS	726,242	
MCB Bank Limited	A1+	AAA	PACRA	1,605,882	
National Bank of Pakistan	A1+	AAA	<b>PACRA</b>	51,031	51,031
Allied Bank Limited	A1+	AA+	PACRA	14,808,367	4,952,047
Faysal Bank Limited	A1+	AA	PACRA	9,791	10,209
NIB Bank Limited	A1+	AA-	PACRA	1,641	1,465
Short term investments					
Habib Bank Limited - TDR	A-1+	AAA	JCR-VIS	341,000,000	
Meezan Bank Limited - TDR	A-1+	AA	JCR-VIS	500,000,000	
HBL Income Fund	* 1	A(f)	JCR-VIS		644,345,83
HBL Money Market Fund	-	AA(f)	JCR-VIS	1,506,800	14,892,57
MCB DCF Units	2	A+(f)	<b>PACRA</b>	=	75,107,05
ABL Cash Fund	12	AA(f)	JCR-VIS	-	722,42
ABL Income Fund	5	A+(f)	<b>PACRA</b>	703,042	
Faysal Money Market Fund	5	AA+(f)	PACRA	14,715,252	13,620,45
				1,632,018,703	909,749,746
Trade debts					
The aging of trade debts at	the reporting	date was:			
				2015	2014
				Rupees	Rupees
				112 021 502	60.550.364
Past due 0 - 30 days				112,931,592	68,550,269
Past due 31 - 120 days				108,367,277	54,845,13.
Past due 121 - 365 days				49,303,214	36,291,29
More than 365 days				10,168,649	14,491,530
				280,770,732	174 178 229





Trade debts are essentially due from government departments / projects and the Group is actively pursuing for recovery of debts and the Group does not expect these companies to fail to meet their obligations.

Loans, deposits and other recievables are mostly due from related parties, employees and Government Institutions. Based on past experience the management believes that no impairment allowance is necessary in respect of these financial assets. There are reasonable grounds to believe that these amounts will be recovered in short course of time.

# 33.4 Concentration of credit risk

Concentration of credit risk exists when the changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group's portfolio of financial instruments is broadly diversified and all other transactions are entered into with credit-worthy counterparties there-by mitigating any significant concentrations of credit risk.

# 33.5 Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure as far as possible to always have sufficient liquidity to meet its liabilities when due. The Group is not materially exposed to liquidity risk as substantially all obligations / commitments of the Group are short term in nature and are restricted to the extent of available liquidity.

The following are the contractual maturities of financial liabilities:

		20	015			
	Carrying amount	Less than one year	One to five years	More than 5 years		
		Ru	ipees			
Financial liabilities						
Trade and other payables	1,132,647,622	1,132,647,622	ie iW	-		
Accrued mark-up	10,634	10,634	175	15		
Short term borrowings	1,875,013	1,875,013	-			
	1,134,533,269	1,134,533,269	-	-		
	2014					
	Carrying amount	Less than one year	One to five years	More than 5 years		
		Ru	pees			
Financial liabilities						
Trade and other payables	359,222,984	359,222,984	( <del>**</del>	3%		
Accrued mark-up	3,645,618	3,645,618	7.4	52		
Short term borrowings	495,829	495,829	<b>%</b> €	-		
	359,718,813	359,718,813	S#	0.00		





#### 33.6 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Groups's income or the value of its holdings of financial instruments.

Market risk comprises of three types of risks:

- currency risk.
- interest rate risk
- other price risk

#### 33.6.1 Currency risk

Pakistani Rupee is the functional currency of the Group and exposure arises from transactions and balances in currencies other than Pakistani Rupee as foreign exchange rate fluctuations may create unwanted and unpredictable earnings and cashflow volatility. The Group's potential currency exposure comprises of:

- Transactional exposure in respect of non functional currency monetary items.
- Transactional exposure in respect of non functional currency expenditure and revenues.

The potential currency exposures are discussed below:

#### Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Group are periodically restated to rupee equivalent, and the associated gain or loss is taken to the profit and loss account. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

## Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Group in currency other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Group. These currency risks are managed as a part of overall risk management strategy. The Group does not enter into forward exchange contracts.

# Exposure to currency risk

The Group's exposure to foreign currency risk at the reporting date was as follows:

				2015			
	Rupees	US Dollars	Euro	UAE Dirham	Pound Sterling	JPY	Aus Dollars
Cash and cash equivalents	29,954,437	217,563	61,160	98	4,355	146,000	1,000
Trade and other payables	(1,045,244,970)	(10,287,844)		-	*	*	350
Trade receivables	65,697,845	440,365	54,054	386,760	*	*	14
Gross balance sheet exposure	(949,592,688)	(9,629,916)	115,214	386,858	4,355	146,000	1,000
	-			2014			
	Rupees	US Dollars	Euro	UAE Dirham	Pound Sterling	JPY	Aus Dollars
Cash and cash equivalents	18,702,071	24,840	115,242	1,198	2,815	146,000	1,000
Trade and other payables	(276,344,723)	(2,801,264)		5±3	€	2	
Trade receivables	43,310,445	334,191	76,839			<u>\$</u>	
Gross balance sheet exposure	(214,332,207)	(2,442,233)	192,081	1.198	2.815	146,000	1,000





The following significant exchange rates were applied during the year:

	Balance sh	neet date rate	Averag	e rate
	2015	2014	2015	2014
US Dollars	101.60	98.65	101.41	102.80
Euro	113.68	134.60	120.98	139.80
UAE Dirham	27.67	26.86	27.61	27.99
Pound Sterling	159.75	167.96	159.66	168.01
JPY	0.83	0.97	0.88	1.01
Aus Dollars	77.84	92.88	84.20	94.07

#### Sensitivity analysis

A 10% strengthening of the Pakistani Rupee against foreign currencies at the reporting date would have increased / (decreased) profit by the amounts shown below. This analysis assumes that all other variables, in particular interest rates remain constant. The analysis is performed on the same basis as for the previous year.

	Profit	and loss
	2015 Rupees	2014 Rupees
Profit and loss account	94,959,269	21,433,221

A 10% weakening of the Pakistani Rupee against foreign currencies at the reporting date would have had the equal but opposite effect on the amounts shown above, on the basis that all other variables remain constant

# 33.6.2 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). The Group is exposed to equity price risk because of investments held by the Group and classified on the Balance Sheet at fair value through profit or loss. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio within the eligible stocks in accordance with the risk investment guidelines approved by the investment committee.

#### Sensitivity analysis

The table below summarizes the Group's equity price risk as of 30 June 2015 and 2014 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the year end. The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios. Indeed, results could be worse because of the nature of equity markets and the aforementioned concentrations existing in the Group's equity investment portfolio.





	Fair value	"Hypothetical price change"	Estimated fair value after hypothetical change in prices"	"Hypothetical increase (decrease) in profit / (loss) before tax"
2015	12000000000000000000000000000000000000	Ru	pees	
Short term investments Investments at fair value through profit or loss	16,925,094 16,925,094	10% increase 10% decrease	18,617,603 15,232,585	1,692,509 (1,692,509)
	Fair value	"Hypothetical price change"	Estimated fair value after hypothetical change in prices"	"Hypothetical increase (decrease) in profit / (loss) before tax"
		Ru	pees	
2014				
Short term investments				
Investments at fair value through profit or loss	748,688,343 748,688,343	10% increase 10% decrease	823,557,177 673,819,509	74,868,834 (74,868,834)

# 33.6.3 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying value of all financial assets and liabilities on the balance sheet approximate to their fair value.

# a) Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet are as follows:





	20	15	20	14
	Carrying amount	Fair value	Carrying amount	Fair value
Fig. 1.1		Ru	pees	·
Financial assets				
Long term deposits	7,430,825	7,430,825	7,758,100	7,758,100
Trade debts	280,770,732	280,770,732	174,178,229	174,178,229
Short term deposits	76,048,067	76,048,067	45,312,094	45,312,094
Other receivables	2,629,658	2,629,658	3,925,022	3,925,022
Loans and advances - considered good	22,943,889	22,943,889	16,249,221	3,925,022
Short term investments	857,925,094	857,925,094	748,688,343	748,688,343
Bank balances	774,093,609	774,093,609	161,061,403	161,061,403
	2,021,841,874	2,021,841,874	1,157,172,412	1,144,848,213
Financial liabilities				
Trade and other payables	1,132,647,622	1,132,647,622	523,202,919	523,202,919
Accrued mark-up	10,634	10,634	3,645,618	3,645,618
Short term borrowing	1,875,013	1,875,013	495,829	495,829
	1,134,533,269	1,134,533,269	527,344,366	527,344,366

## b) Valuation of financial instruments

In case of equity instruments, the Group measures fair value using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Quoted market price (unadjusted) in an active market.

Level 2: Valuation techniques based on observable inputs.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data.

Fair values of financial assets that are traded in active markets are based on quoted market prices. For all other financial instruments the Group determines fair values using valuation techniques.

Valuation techniques used by the Group include discounted cash flow model. Assumptions and inputs used in valuation techniques include risk-free rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the balance sheet date that would have been determined by market participants acting at arm's length.

Valuation models for valuing securities for which there is no active market requires significant unobservable inputs and a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued and selection of appropriate discount rates, etc.





The table below analyses equity instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

Level 1	Level 2	Level 3	Total
I THE RESERVE THE PARTY OF THE	Ru	pees	
16,925,094	191	-	16,925,094
748,688,343	31		748,688,343
	16,925,094	16,925,094 -	

#### 33.6.4 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. At the reporting date the interest rate profile of the Group's significant interest bearing financial instruments was as follows:

	2015	2014	2015	2014
	Interest range	Effective rate	Carrying a	mount
	(in Perc	entage)	(Rupe	es)
Fixed rate instruments				
Financial assets				
Short term investments	5.92 to 7.25	¥	841,000,000	5.00
Financial liabilities			4	糧
Net Exposure			841,000,000	je.
Variable rate instruments				
Financial assets				
Cash at bank - deposit accounts	5.65	7.1	370,139,818	18,204,303
Financial liabilities				
Short term borrowings secured	11.05	11.10	(1,875,013)	(495,829)
Net Exposure			368,264,805	17,708,474
	Financial assets  Short term investments  Financial liabilities  Net Exposure  Variable rate instruments  Financial assets  Cash at bank - deposit accounts  Financial liabilities  Short term borrowings secured	Fixed rate instruments  Financial assets  Short term investments  5.92 to 7.25  Financial liabilities  Net Exposure  Variable rate instruments  Financial assets  Cash at bank - deposit accounts  Financial liabilities  Short term borrowings secured	Tinterest range / Effective rate (in Percentage)  Fixed rate instruments  Financial assets  Short term investments  5.92 to 7.25  -  Financial liabilities  Net Exposure  Variable rate instruments  Financial assets  Cash at bank - deposit accounts  5.65  7.1  Financial liabilities  Short term borrowings secured  11.05  11.10	Interest range / Effective rate (in Percentage)  Fixed rate instruments  Financial assets  Short term investments  Financial liabilities  Net Exposure  Variable rate instruments  Financial assets  Cash at bank - deposit accounts  Financial liabilities  Short term borrowings secured  11.05  11.10  Carrying a (Rupe (Ru

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / decreased for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2014.





Profit or loss		
100 bps	100 bps	
Increase	Decrease	
Rupees		
3,682,648	(3,682,648)	
177,085	(177,085)	
	100 bps Increase Rup 3,682,648	

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Group.

#### 33.6.5 Capital management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence and to sustain the future development of its business. The Board of Directors monitors the return on capital employed, which the Group defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Group's objectives when managing capital are:

- (i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, and
- (ii) to provide an adequate return to shareholders.

The Group manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

Neither there were any changes in the Group's approach to capital management during the year nor the Group is subject to externally imposed capital requirements.

## 34 Non Adjusting events after the balance sheet date

The Board of Directors of the Holding Company in its meeting held on 29 August 2015 has proposed a final cash dividend of Rs. 15 per share, for the year ended 30 June 2015, for approval of the members in the Annual General Meeting to be held on 19 October 2015.

#### 35 Date of authorization for issue

These consolidated financial statements have been authorized for issue by the Board of Directors of the Holding Company on 29 August 2015.





# PATTERN OF SHAREHOLDING AS AT 30 JUNE 2015

Number of		AS AT 3	U JUNE 201	13		Total Shares
Shareholders		Shareh	olding			held
1,182	From	1	to	Shares	100	29,960
615	From	101	to	Shares	500	174,933
322	From	501	to	Shares	1,000	246,937
375	From	1,001	to	Shares	5,000	881,133
117	From	5,001	to	Shares	10,000	864,910
23	From	10,001	to	Shares	15,000	278,621
19	From	15,001	to	Shares	20,000	342,058
15	From	20,001	to	Shares	25,000	345,800
18	From	25,001	to	Shares	30,000	500,269
	From	30,001	to	Shares	35,000	303,353
9 2	From	35,001	to	Shares	40,000	71,004
7	From	40,001	to	Shares	45,000	299,976
	From	45,001	to	Shares	50,000	192,247
4 2 3 2 2 2 1	From	50,001	to	Shares	55,000	105,400
3	From	55,001	to	Shares	60,000	174,012
2	From	60,001	to	Shares	65,000	122,548
2	From	70,001	to	Shares	75,000	146,050
2	From	95,001	to	Shares	100,000	191,352
1	From	100,001	to	Shares	105,000	104,750
1	From	110,001	to	Shares	115,000	114,420
1	From	145,001	to	Shares	150,000	147,753
2	From	150,001	to	Shares	155,000	302,906
2 2 1	From	155,001	to	Shares	160,000	312,892
1	From	160,001	to	Shares	165,000	163,692
1	From	175,001	to	Shares	180,000	179,503
1	From	180,001	to	Shares	185,000	180,235
1	From	210,001	to	Shares	215,000	211,200
1	From	220,001	to	Shares	225,000	225,000
1	From	270,001	to	Shares	275,000	274,696
1	From	280,001	to	Shares	285,000	282,500
1	From	295,001	to	Shares	300,000	300,000
1	From	300,001	to	Shares	305,000	300,463
	From	330,001	to	Shares	335,000	666,946
2 2 1	From	335,001	to	Shares	340,000	674,500
ī	From	350,001	to	Shares	355,000	351,761
1	From	355,001	to	Shares	360,000	359,116
ĺ	From	360,001	to	Shares	365,000	362,314
1	From	365,001	to	Shares	370,000	369,531
ī	From	380,001	to	Shares	385,000	384,955
1	From	385,001	to	Shares	390,000	387,150
1	From	410,001	to	Shares	415,000	410,979
	From	430,001	to	Shares	435,000	869,763
2	From	435,001	to	Shares	440,000	437,416
1	From	485,001	to	Shares	490,000	485,250
1	From	650,001	to	Shares	655,000	651,347
1	From	905,001	to	Shares	910,000	906,427
1	From	960,001	to	Shares	965,000	964,441
1	From	1,715,001	to	Shares	1,720,000	1,718,825
i	From	1,795,001	to	Shares	1,800,000	1,799,392
i	From	1,810,001	to	Shares	1,815,000	1,814,867
î						
	From	8,200,001	to	Shares	8,205,000	8,201,288





Categories of Shareholder	Physical	CDC	Total	Percenta
Directors, Chief Executive Officer, Their Spouses and Minor Childern				
Chief Executive				
Mrs. Akhter Khalid Waheed	1,814,867	-	1,814,867	6.01
Directors				
Mr. Osman Khalid Waheed	434,822	651,347	1,086,169	3.60
Mrs. Amna Piracha Khan	437,416	8,531	445,947	1.48
Mrs. Munize Azhar Peracha	333,473	15-1	333,473	1.10
Mr. Farooq Mazhar	-	147,753	147,753	0.49
Mr. Nihal F. Cassim	2	9,762	9,762	0.03
Spouses and Minor Children				
Mst. Sadia Amin spouse of Mr. Osman Khalid Waheed	₹.	3,000	3,000	0.01
	3,020,578	820,393	3,840,971	12.72
Executives	906,427	1,008	907,435	3.01
Associated Companies, Undertakings & Related Parties				5.01
KFW Factors (Pvt) Limited	58,181	8,228,761	8,286,942	27.45
	58,181	8,228,761	8,286,942	27.45
NIT & ICP (Name Wise Detail)		8 0	8 %	24662
CDC - Trustee National Investment (Unit) Trust	-	1,718,825	1,718,825	5.69
	3.5	1,718,825	1,718,825	5.69
Mutual Funds (Name Wise Detail)				
CDC - Trustee Pak, Int. Element Islamic Asset Allocation Fund		12,300	12,300	0.04
CDC - Trustee Al Meezan Mutual Fund		25,150	25,150	0.08
CDC - Trustee Meezan Islamic Fund	-	387,150	387,150	1.28
CDC - Trustee UBL Stock Advantage Fund	741	338,300	338,300	1.12
CDC - Trustee Al-Ameen Islamic Ret. Sav. Fund-Equity Sub Fund	<del>*</del>	73,450	73,450	0.24
CDC - Trustee UBL Retirement Savings Fund - Equity Sub Fund	-	104,750	104,750	0.35
CDC - Trustee NAFA Islamic Principal Protected Fund - II		20,250	20,250	0.07
CDC - Trustee Al-Ameen Islamic Asset Allocation Fund	( <del>**</del> )	41,550	41,550	0.14
CDC - Trustee Al-Ameen Shariah Stock Fund	-	485,250	485,250	1.61
CDC - Trustee NAFA Stock Fund	(#S)	29,000	29,000	0.10
CDC - Trustee NAFA Islamic Asset Allocation Fund	(#)	8,600	8,600	0.03
CDC - Trustee NAFA Islamic Principal Protected Fund - I		10,000	10,000	0.03
CDC - Trustee Faysal Balanced Growth Fund		9,500	9,500	0.03
CDC - Trustee Faysal Asset Allocation Fund	5 <del>4</del> 25	19,000	19,000	0.06
CDC - Trustee NAFA Islamic Stock Fund	•	15,500	15,500	0.05
	***	1,579,750	1,579,750	5.23
Banks, NBFCs, DFIs, Takaful, Pension Funds	3,223	762,175	765,398	2.54
Modarabas	( <del>-</del> )	21,200	21,200	0.07
Insurance Companies	163,892	3,021,838	3,185,730	10.55
Other Companies, Corporate Bodies, Trust etc.	7,408	749,125	756,533	2.51
General Public				
A. Local	5,006,420	3,405,983	8,412,403	27.87
B. Foreign		711,654	711,654	2.36
	5,006,420	4,117,637	9,124,057	30.23
Grand Total	9,166,129	21,020,712	30,186,841	100.00
Shareholders More Than 5.00%				
KFW Factors (Pvt) Limited			8,286,942	27.45
Akhter Khalid Waheed			1,814,867	6.01
State Life Insurance Corp. of Pakistan			1,799,392	5.96
CDC - Trustee National Investment (Unit) Trust			1,718,825	5.69

# Trade in shares of the Company by Directors, executives and their spouses and minor children

Name	Category	Nature of Transaction	No. of Shares
Mst. Sadia Amin	Director's Spouse	Purchase	3,000
Syed Ghausuddin Saif	Executive	Sale	2,200
Mr. Sohail Manzoor	Executive	Purchase	1,000





# FORM OF PROXY

59th Annual General Meeting

I/We,	<i>fi</i>		of_		being a me	ember of Ferozson	s Laboratories
Limi	ted and hold	ler of	ordinary Sha	res as per	share register	r Folio No	hereby
appoi	int Mr./Mrs				of	another	r member of the
Comp	pany Folio N	lo	or failing him	her Mr./N	Ars.		
		of	who is also	a membe	er of the Comp	any.	
Folio	No						
For b	eneficial owi	ners as per CL	OC List				
CDC	Participant I	.D. No		_ Sub-A	ecount No		
CNIC	C No.		or	Passport N	No		
hereb	by appoint N		A				
Com	pany, Folio N	lo	of failing him/her			of	
	Five R						
	Revenue	e Stamp			s	Signature of ! (The signature should pecimen registered with	agree with the
Date	d this	day of	2015	Sigr	nature of Proxy		
1.	Witness:	30 N <del>E 1992</del>	<del></del> -	2.	Witness:		
	Signature :				Signature:		
	Name:				Name:		
	Address				Address		
					CALLET CONTROL OF THE PARTY OF		
	CNIC No.				CNIC No.		

**Note:** Proxies, in order to be effective, must be received with the secretary of the company at the company's registered office 197-A, The Mall, Rawalpindi at least 48 hours before the time of the Meeting.

CDC Shareholders and their Proxies are each requested to attach an attested photocopy of their CNIC or Passport with the proxy form before submission to the Company.

# **INCOME TAX RETUN FILING STATUS FORM**

# Confirmation for filing status of income tax return for application of revised rates pursuant to the provisions of Finance Act, 2015

The same of the sa	boratories Limited			
197-A, The N				
Rawalpindi				
I, Mr./Mrs./N	1s		<u> </u>	9 
S/O,/D/O,W,	/0			
hereby confi below:	rm that I am regist	ered as National	Tax Payer, My re	elevant detail is given
Folio/CDS ID/AC #	Name	National Tax#	CNIC # (in case of individuals)**	Income Tax return for the year 2014 filed (Yes or No)***
It is stated t	hat the above-mer	itioned informati	on is correct.	

The Shareholders having their accounts with Central Depository Company (CDC) have also to communicate confirmation of tax payment status information to relevant

Signature of Shareholder

Member Stock Exchange in addition to the Company Secretary.

<sup>\*\*</sup>Please attach attested photocopy of the CNIC.

<sup>\*\*\*</sup>Please attach attested photocopy of receipt of income tax return.

# **DIVIDEND MANDATE FORM**

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	is correct and that I will intimate Company and the concerned

and Shareholders having their accounts with Central Depository Company (CDC) have to communicate mandate information to relevant Member Stock Exchange.

197-A, The Mall Rawalpindi

<sup>\*\*</sup>Please attach attested photocopy of the CNIC.

<sup>\*\*\*</sup>Please attach attested photocopy of the Passport.