

# Quarterly Report March 31, 2016



**fcibank**

**FIRST CREDIT AND INVESTMENT BANK LTD.**

**Major Joint Venture Partners:**





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**FIRST CREDIT AND INVESTMENT BANK LIMITED**

## **BOARD OF DIRECTORS**



**Mr. Wajahat A. Baqai**  
Chairman



**Mr. Ahsanullah Khan**  
President & CEO



**Mr. Najib Tariq**  
Director



**Mr. Anwar-ul-Haq**  
Director



**Mr. Asad Ullah Saleem**  
Director



**Mr. Muhammad Naeemuddin**  
Director



**Mr. Javed Rashid**  
Director



**Mr. Jehangir Akber**  
Director  
(subject to approval from SECP)



**Mr. Muhammad Ameen**  
Director



**Mr. Muhammad Iqbal Hussain**  
Director

**QUARTERLY REPORT MARCH 2016**



## **FIRST CREDIT AND INVESTMENT BANK LIMITED**

### **COMPANY INFORMATION**

#### **AUDIT COMMITTEE:**

Mr. Muhammad Naeemuddin      Chairman  
Mr. Anwar-ul-Haq  
Mr. Javed Rashid

#### **HR AND REMUNERATION COMMITTEE:**

Mr. Asad Ullah Saleem      Chairman  
Mr. Najib Tariq  
Mr. Muhammad Naeemuddin  
Mr. Ahsanullah Khan

#### **RISK MANAGEMENT COMMITTEE**

Mr. Najib Tariq      Chairman  
Mr. Asad Ullah Saleem  
Mr. Muhammad Iqbal Hussain  
Mr. Ahsanullah Khan

#### **COMPANY SECRETARY:**

Mr. Muhammad Mohsin Ali

#### **AUDITORS:**

Grant Thornton Anjum Rahman  
Chartered Accountants

#### **LEGAL ADVISOR:**

Ahmed & Qazi

#### **BANKERS:**

MCB Bank Limited  
National Bank of Pakistan  
Khushhali Bank Limited

#### **SHARE REGISTRAR:**

THK Associates (Pvt.) Limited  
2nd Floor, State Life Building-3  
Dr. Ziauddin Ahmed Road,  
Karachi. 75530  
Ph. # +92 (21) 111-000-322  
Fax # +92 (21) 35655595

#### **HEAD OFFICE / REGISTERED OFFICE:**

2nd Floor, Sidco Avenue Centre,  
Stratchen Road, Karachi - 74200  
Pakistan.  
Ph. # : 35658750-1, 35670452, 35688490  
Fax. # : 35689331, 35686310  
E-mail: info@fcibank.com.pk  
Website: www.fcibank.com.pk

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

### DIRECTORS' REVIEW

On behalf of the Board of Directors, I have the honour of presenting the un-audited financial statements of **First Credit & Investment Bank Limited** for the nine-months ended March 31, 2016.

#### Operating Results

Financial results of the Bank are as under:

	For the nine months period ended	
	March 31, 2016	March 31, 2015
	(Unaudited)	
	(Rupees in thousand)	
<b>Profit &amp; Loss Account</b>		
Total revenue	85,630	68,491
Operating profit	52,990	27,070
Profit before tax	81,132	30,063
Profit after tax	55,176	25,656
Earning per share (Rs.)	0.85	0.39
	As at	
	March 31, 2016	June 30, 2015
	(Unaudited)	(Audited)
<b>Balance Sheet</b>		
Shareholders' equity	727,952	672,776
Total assets	837,893	692,618

Total income for the nine months ended March 31, 2016 increased to Rs.85.63 million as compared to Rs.68.49 million for the nine months year ended March 31, 2015. Similarly, the Company reports operating profit of Rs.52.99 million during the period ended March 31, 2016 as compared to operating profit of Rs.27.07 million for the corresponding period last year. Further, after taking effect of provisions and reversals against nonperforming portfolio, the Company was able to report profit before tax of Rs.81.13 million against Rs.30.06 million for the corresponding period of previous year showing a significant increase of Rs.51.07 million. Similarly, the Company closed subject nine months period with a profit after tax of Rs.55.18 million as compared to profit after tax of Rs.25.66 million for the corresponding nine months of last year. The net profit increased by 115% over corresponding previous period. As a result, shareholders equity increased by Rs.55.17 million to Rs.727.95 million as at March 31, 2016 from Rs.672.78 million as at June 30, 2015. Total balance sheet footing as at March 31, 2016 is Rs.837.89 million as against Rs.692.62 million as at June 30, 2015. The increase in balance sheet footing is mainly due to increase in borrowings.



## **FIRST CREDIT AND INVESTMENT BANK LIMITED**

### **Credit Rating**

JCR-VIS Credit Rating Company Limited vide its report dated December 30, 2015 maintained the medium to long-term entity rating of the Company at 'A-' (Single A Minus) and Short-term rating at 'A-2' (A-Two). The outlook of the rating is 'Stable'.

### **Future Outlook**

Your Company would endeavour to restore reasonable quality of its assets, improve its infrastructure, recover non-performing assets, build capacity through training of existing personnel and hiring key professionals, diversify products and services, and updating policies and procedures to meet the requirements of the new challenges and opportunities.

### **Acknowledgement**

The directors wish to express their appreciation to our stakeholders, valued customers and financial institutions for their continued trust and patronage. We are grateful to the regulatory authorities especially the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the Pakistan Stock Exchange for their continued guidance and support. We also acknowledge hard work and dedication of the management/ employees.

**By order of the Board**

**Ahsanullah Khan**  
**President & Chief Executive**

Karachi  
April 23, 2016



# FIRST CREDIT AND INVESTMENT BANK LIMITED

## CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2016

	Note	March 31, 2016 ..... Rupees (Un-audited)	June 30, 2015 ..... (Audited)
<b>ASSETS</b>			
Non -Current Assets			
Fixed assets			
-Property and equipment	6	3,757,437	6,076,764
-Intangible assets		183,588	269,799
Long-term investments	7	83,381,748	199,525,617
Long-term loans and finances		57,035,893	34,488,666
Long-term security deposits		57,500	50,000
Deferred tax assets -net	8	79,687,972	91,918,895
		<b>224,104,138</b>	<b>332,329,741</b>
<b>Current Assets</b>			
Short-term investments	9	68,417,874	65,360,177
Short-term placements	10	465,000,000	211,500,000
Current portion of			
Long-term investments		22,223,372	41,335,526
Long-term loans and finances		7,946,122	7,418,569
Accrued Mark-up		45,037,362	14,722,412
Advances prepayments and other receivables		1,386,138	720,634
Advance taxation - net		-	10,351,316
Cash and bank balances		3,778,449	8,879,700
		<b>613,789,317</b>	<b>360,288,334</b>
		<b>837,893,455</b>	<b>692,618,075</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHAREHOLDERS' EQUITY</b>			
Authorized share capital			
75,000,000 (June 30, 2015: 75,000,000)			
shares of Rs. 10 each		<b>750,000,000</b>	<b>750,000,000</b>
Issued, subscribed and paid-up share capital			
65,000,000 (June 30, 2015: 65,000,000)			
shares of Rs. 10 each		<b>650,000,000</b>	<b>650,000,000</b>
Statutory reserves		<b>133,580,786</b>	<b>122,545,534</b>
Accumulated loss		<b>(55,628,494)</b>	<b>(99,769,501)</b>
		<b>727,952,292</b>	<b>672,776,033</b>
<b>Deficit on revaluation of investments - net</b>	11	<b>(11,165,066)</b>	<b>(10,372,080)</b>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred liability - staff gratuity		<b>4,853,847</b>	<b>3,925,700</b>
<b>Current Liabilities</b>			
Short-term borrowings	12	<b>100,000,000</b>	<b>-</b>
Current portion of long-term loan		<b>-</b>	<b>15,625,000</b>
Current portion of long-term certificate of deposit		<b>5,000,000</b>	<b>5,000,000</b>
Accrued markup	13	<b>2,702,465</b>	<b>1,610,740</b>
Accrued expenses and other liabilities		<b>5,098,004</b>	<b>4,052,682</b>
Provision for taxation		<b>3,451,913</b>	<b>-</b>
		<b>116,252,382</b>	<b>26,288,422</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	14	<b>-</b>	<b>-</b>
		<b>837,893,455</b>	<b>692,618,075</b>

The annexed notes from 1 to 20 form an integral part of these condensed interim financial information.

AHSANULLAH KHAN  
President & CEO

MUHAMMAD NAEEMUDDIN  
Director

QUARTERLY REPORT MARCH 2016



# FIRST CREDIT AND INVESTMENT BANK LIMITED

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

FOR THE PERIODS ENDED MARCH 31, 2016

Note	For the nine months period ended		For the Three months ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
	(Un-audited)			
	Rupees			
<b>INCOME</b>				
Income from finances and fund placements	41,590,535	15,110,808	33,785,359	7,964,418
Income from investments	42,868,041	50,336,510	9,110,815	7,721,140
Fees and commission	985,260	306,645	280,336	102,135
Other income	186,303	2,736,768	76,282	1,142,094
	<b>85,630,139</b>	<b>68,490,731</b>	<b>43,252,792</b>	<b>16,929,787</b>
<b>EXPENDITURES</b>				
<b>Finance cost</b>				
Mark-up on bank loan	3,592	3,701,382	-	777,153
Mark-up on repo borrowings	1,147,260	4,571,084	1,147,260	1,830,774
Mark-up on short term running finance	-	513,648	-	-
Mark-up on certificates of deposits	271,302	431,644	74,794	141,781
Others	73,617	21,852	49,282	4,028
	<b>1,495,771</b>	<b>9,239,610</b>	<b>1,271,336</b>	<b>2,753,736</b>
Administrative and operating expenses	31,144,383	32,181,120	10,209,474	8,632,935
	<b>32,640,154</b>	<b>41,420,730</b>	<b>11,480,810</b>	<b>11,386,671</b>
<b>Operating income</b>	<b>52,989,985</b>	<b>27,070,001</b>	<b>31,771,982</b>	<b>5,543,116</b>
<b>(Provision) / Reversals</b>				
(Provision)/reversal for non performing investments	(3,305,409)	(1,900,000)	-	(1,075,000)
Reversal of provision for non performing finances	14,149,088	-	-	-
Reversal of provision for accrued mark-up	3,088,110	8,789,832	4,469,577	-
Unrealized loss on re-measurement of investments classified as held-for-trading	(2,204,262)	(596,540)	(309,590)	(613,567)
Reversal of provision for non-performing investment	18,069,617	-	-	-
Impairment in investments classified as available-for-sale	-	(2,686,952)	-	-
	<b>82,787,129</b>	<b>30,676,341</b>	<b>35,931,969</b>	<b>3,854,549</b>
Workers welfare fund	(1,654,905)	(613,436)	(717,802)	(77,000)
<b>PROFIT BEFORE TAXATION</b>	<b>81,132,224</b>	<b>30,062,905</b>	<b>35,214,167</b>	<b>3,777,549</b>
Taxation	15 (25,955,965)	(4,406,859)	(9,940,001)	(2,255,406)
<b>PROFIT FOR THE PERIOD</b>	<b>55,176,259</b>	<b>25,656,046</b>	<b>25,274,166</b>	<b>1,522,143</b>
Earnings per share -basic and diluted	17 0.85	0.39	0.39	0.02

The annexed notes from 1 to 20 form an integral part of these condensed interim financial information.

**AHSANULLAH KHAN**  
President & CEO

**MUHAMMAD NAEEMUDDIN**  
Director

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIODS ENDED MARCH 31, 2016

	For the nine months period ended		For the three months ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
	(Un-audited)			
	Rupees			
<b>INCOME FOR THE PERIOD</b>	<b>55,176,259</b>	<b>25,656,046</b>	<b>25,274,166</b>	<b>1,522,143</b>
Other comprehensive income				
<b>Items that may be reclassified to profit and loss account subsequently:</b>				
Loss on remeasurement of investment classified as 'available for sale'	(792,986)	(1,307,811)	(1,178,601)	(723,620)
<b>Items that will not be subsequently reclassified to profit and loss account:</b>	-	-	-	-
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>54,383,273</b>	<b>24,348,235</b>	<b>24,095,565</b>	<b>798,523</b>

The annexed notes from 1 to 20 form an integral part of these condensed interim financial information.

AHSANULLAH KHAN  
President & CEO

MUHAMMAD NAEEMUDDIN  
Director

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## AS AT MARCH 31, 2016

The annexed notes from 1 to 20 form an integral part of these condensed interim financial information.

**AHSANULLAH KHAN**  
President & CEO

**MUHAMMAD NAEEMUDDIN**  
Director

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# FIRST CREDIT AND INVESTMENT BANK LIMITED

## CONDENSED INTERIM CASH FLOW STATEMENT

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2016

	March 31, 2016	March 31, 2015
Note	Un-audited	
	Rupees	
<b>Cash flows from operating activities</b>		
Profit before taxation	82,787,129	30,676,341
<b>Adjustments for non-cash and other items:</b>		
Depreciation	2,417,993	2,105,316
Amortisation	86,211	285,273
Reversal of provision for accrued mark-up	(3,088,110)	(8,789,832)
Reversal of provision for for non-performing finances	(14,149,088)	-
Provision for non performing investment	3,305,409	1,900,000
Unrealised loss on held-for-trading investments	2,204,262	596,540
Reversal of provision for non-performing investment	(18,069,617)	-
Impairment in investments classified as available-for-sale	-	2,686,952
Dividend income	(1,049,074)	(963,261)
Gain on disposal of property and equipment	-	(2,546,000)
Gratuity	928,147	213,904
Other Charges	(1,654,905)	(613,436)
	<u>(29,068,772)</u>	<u>(5,124,544)</u>
	53,718,357	25,551,797
<b>(Increase) / decrease in current assets</b>		
Short-term investments	(5,261,959)	15,475,286
Accrued mark-up	(27,226,840)	21,682,366
Advances, prepayments and other receivables	(665,504)	(507,322)
	<u>(33,154,303)</u>	<u>36,650,330</u>
<b>Increase / (decrease) in current liabilities</b>		
Mark-up paid	1,091,725	(866,810)
Accrued expenses and other liabilities	1,045,322	(2,526,934)
	<u>2,137,047</u>	<u>(3,393,744)</u>
<b>Cash (used in) / generated from operations</b>	<u>22,701,101</u>	<u>58,808,383</u>
Income tax paid	78,187	(1,590,399)
<b>Net cash (used in) / generated from operating activities</b>	<u>22,779,288</u>	<u>57,217,984</u>
<b>Cash flows from investing activities</b>		
Additions in property and equipments	(98,666)	-
Proceeds from disposal of property and equipment	-	694,864
Long-term deposits paid	(7,500)	-
Proceeds from disposal of investments	134,463,037	221,303,072
Dividend received	1,049,074	963,261
Long-term loans and finances recovered - net of disbursement	5,838,516	5,655,156
<b>Net cash generated from investing activities</b>	<u>141,244,461</u>	<u>228,616,353</u>
<b>Cash flows from financing activities</b>		
Long-term loan repaid	(15,625,000)	(46,875,000)
<b>Net cash used in financing activities</b>	<u>(15,625,000)</u>	<u>(46,875,000)</u>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<u>148,398,749</u>	<u>238,959,338</u>
<b>Cash and cash equivalents at the beginning of the period</b>	<u>220,379,700</u>	<u>381,619</u>
<b>Cash and cash equivalents at the end of the period</b>	<u>368,778,449</u>	<u>239,340,957</u>

The annexed notes from 1 to 20 form an integral part of these condensed interim financial information.

AHSANULLAH KHAN  
President & CEO

MUHAMMAD NAEEMUDDIN  
Director

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2016

#### 1 STATUS AND NATURE OF BUSINESS

First Credit and Investment Bank Limited ("the Company") was incorporated in Pakistan on August 31, 1989 as a private company with its liability limited by shares under the name of 'First Credit and Discount Corporation (Private) Limited', converted into a public company. Subsequently, the name of the Company was changed to First Credit and Investment Bank Limited. During the year ended June 30, 2009, the Company was listed on the Karachi Stock Exchange limited by way of issue of shares to general public. The registered office of the Company is situated at 2nd floor, Sidco Avenue Centre, Stratchen Road, R.A. Lines, Karachi, Pakistan. The Company is an associated undertaking of Water and Power Development Authority (WAPDA) and National Bank of Pakistan (NBP) which each holds 30.77% holding in the Company.

1.2 The Company was licensed to undertake business of investment finance services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 ("the NBFC Rules") issued by the Securities and Exchange Commission of Pakistan (SECP). The Company as per rule 5 of NBFC Rules, 2003 applied to SECP for renewal of the license with effect from January 16, 2014 for a period three years vide letter dated December 9, 2013. The medium to long term credit rating of the Company, rated by JCR-VIS Credit Rating Company, on December 30, 2015 is 'A-' and Short term rating of the Company is 'A-2'. The outlook of the rating is stable.

1.3 SECP vide SRO # 1160/(1)/2015 dated November 25, 2015 has made certain amendments in NBFCs & Notified Entities Regulations 2008 which inter alia also specify the minimum equity requirement for the companies undertaking business of deposit taking investment finance companies as Rs.750.0 million and non-deposit taking investment finance services as Rs.100.0 million. Further, SECP has advised the company to take decision of opting to act as a deposit taking NBFC or otherwise by the end of September 30, 2016. SECP has given time period of one year to the existing lending NBFCs to meet the minimum equity requirement provided that during the interim period of one year, the total deposits of such NBFCs shall be capped at the existing level i.e. outstanding deposits at the date of coming into force of these regulations i.e. November 25, 2015.

#### 2 STATEMENT OF COMPLIANCE

This condensed interim financial information of the Company for the nine months period ended March 31, 2016 has been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting Standards", provisions of and directives issued under the Companies Ordinance, 1984, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 ("the NBFC Regulations") and the other directives issued by the SECP. Wherever the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

This condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2015.

#### 3 ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are same as those applied in the preparation of the annual financial statements for the year ended June 30, 2015.

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

### 4 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are same as disclosed in the annual financial statements for the year ended June 30, 2015.

### 5 ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation are same as those applied by the Company in the annual financial statements for the year ended June 30, 2015.

### 6 PROPERTY AND EQUIPMENT

There have been no deletions during the period ended March 31, 2016. Additions during the period are as under:

	For the nine months period ended March 31, 2016		As at June 30, 2015	
	Unaudited		Audited	
	Additions (cost)	Disposal (book value)	Additions (cost)	Disposal (book value)
	----- Rupees -----			
Office Equipments	9,300	-	208,000	8,500
Computers	49,576	-	726,809	-
Air conditioner	39,790	-	81,978	-
Vehicles	-	-	1,851,137	3,173,230
	<u>98,666</u>	<u>-</u>	<u>2,867,924</u>	<u>3,181,730</u>

Note	As at March 31, 2016 Un-audited	As at June 30, 2015 Audited
	..... Rupees .....	

### 7 LONG-TERM INVESTMENTS

#### Held-to-maturity

Term finance certificates and Sukkuk - unquoted		218,275,686	369,918,307
Term finance certificates - quoted		69,938,247	49,797,017
		<u>288,213,933</u>	<u>419,715,324</u>
Less: Provision against investments	7.1	<u>(196,412,943)</u>	<u>(196,412,943)</u>
		<u>91,800,990</u>	<u>223,302,381</u>

#### Available-for-sale

Term finance certificates - quoted		19,729,227	20,412,633
Less: Provision against investments		<u>(8,112,125)</u>	<u>(4,806,716)</u>
		<u>11,617,102</u>	<u>15,605,917</u>
Investment in shares - quoted		2,187,028	1,952,845
Total long-term investments		<u>13,804,130</u>	<u>17,558,762</u>
Less: Current portion of long-term investments		<u>(22,223,372)</u>	<u>(41,335,526)</u>
		<u>83,381,748</u>	<u>199,525,617</u>

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

	Note	As at March 31, 2016 Un-audited ..... Rupees .....	As at June 30, 2015 Audited
<b>7.1 Provision against investments</b>			
Opening balance		196,412,943	192,362,943
(Charged) / Reversed during the period/year		-	4,050,000
Closing balance		<u>196,412,943</u>	<u>196,412,943</u>
<b>8</b>	The management of the Company has prepared financial projections. The said projections are based on certain key assumptions made for the estimation of recoveries against provisions. The determination of future taxable profits and recoveries are most sensitive to certain key assumptions. A significant change in the key assumptions and estimates may have an effect on the recovery of the deferred tax asset.. The management believes that the Company will be able to achieve the recovery and profit projected in the financial projections and consequently the deferred tax asset accounted for in the financial statements will be fully realized in the future.		
	Note	As at March 31, 2016 Un-audited ..... Rupees .....	As at June 30, 2015 Audited
<b>9 SHORT-TERM INVESTMENTS</b>			
<b>Held-to-maturity</b>			
Government securities-T-Bills	9.1	971,950	914,424
<b>Available for sale</b>			
Pre- IPO term finance certificates	9.2	50,000,000	50,000,000
Less: Provision against investment	9.2	(6,930,383)	(25,000,000)
		43,069,617	25,000,000
Investment in shares - quoted		12,838,337	15,307,253
Investment in preference shares		-	15,000,000
<b>Held-for-trading</b>			
Investment in shares - quoted		11,537,970	9,138,500
		<u>68,417,874</u>	<u>65,360,177</u>
<b>9.1</b>	These represents investments in government securities to comply with the requirement of regulation 14(4)(g) of the Non-Banking Finance Companies and Notified Entities Regulation, 2008.		
<b>9.2</b>	The investment was made for a period of five years at the rate of six-months Kibor + 2%. This is secured by way of first pari passu charge over assets of the investee company. The Company has made provision in respect thereof in accordance with the NBFC Regulations.		
	Note	As at March 31, 2016 Un-audited ..... Rupees .....	As at June 30, 2015 Audited
<b>10 SHORT TERM PLACEMENT</b>			
Placements - Unsecured		55,000,000	211,500,000
Term Deposit Receipts (TDRs)		310,000,000	-
Reverse repo agreement - Secured		100,000,000	-
		<u>465,000,000</u>	<u>211,500,000</u>
<b>11 DEFICIT ON REVALUATION OF INVESTMENTS - net</b>			
<b>Available-for-sale investments</b>			
Listed Securities			
Shares		(11,165,066)	(10,427,478)
Term finance certificates		-	55,398
		<u>(11,165,066)</u>	<u>(10,372,080)</u>

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

		As at March 31, 2016 Un-audited ..... Rupees .....	As at June 30, 2015 Audited ..... Rupees .....
<b>12 SHORT-TERM BORROWING</b>			
Under repurchase agreement - Secured		<u>100,000,000</u>	<u>-</u>
<b>12.1</b>	This represent funds borrowed from National Bank of Pakistan, an associated undertaking against government securities, carrying mark-up at 6.25% per annum maturing in April 2016. This borrowing is secured against PIBs amounting to Rs. 100,000,000.		
	<b>Note</b>	<b>As at March 31, 2016 Un-audited ..... Rupees .....</b>	<b>As at June 30, 2015 Audited ..... Rupees .....</b>
<b>13 ACCRUED MARK-UP</b>			
<b>Secured</b>			
Loans and borrowings including running finances and short-term borrowings	13.1	<u>1,147,260</u>	<u>326,836</u>
<b>Unsecured</b>			
Long-term certificate of deposit		<u>1,555,205</u>	<u>1,283,904</u>
		<u>2,702,465</u>	<u>1,610,740</u>
<b>13.1</b>	This amount is due to National Bank of Pakistan, an associated undertaking.		
<b>14 CONTINGENCIES AND COMMITMENTS</b>			
<b>14.1 Commitments</b>			
Bank guarantee - secured by way of lien on long-term certificate of deposit		<u>5,000,000</u>	<u>5,000,000</u>
Stand-by letter of credit facility amounting to USD 575,000 to Hub Power Company Limited		<u>60,806,250</u>	<u>59,167,500</u>
<b>14.2</b>	There are no contingencies at the balance sheet date.		
		<b>For the nine-months period ended March 31, 2016 Un-audited ..... Rupees .....</b>	<b>For the nine-months period ended March 31, 2015 Un-audited ..... Rupees .....</b>
<b>15 TAXATION</b>			
Current		<u>13,725,042</u>	<u>6,076,000</u>
Deferred - net		<u>12,230,923</u>	<u>(1,669,141)</u>
		<u>25,955,965</u>	<u>4,406,859</u>
<b>16 CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances		<u>3,778,449</u>	<u>4,340,957</u>
Short-term placements		<u>465,000,000</u>	<u>235,000,000</u>
Short-term borrowings		<u>(100,000,000)</u>	<u>-</u>
		<u>368,778,449</u>	<u>239,340,957</u>

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

	For the nine-months period ended March 31, 2016 Un-audited ..... Rupees .....	For the nine-months period ended March 31, 2015 Un-audited ..... Rupees .....
<b>17 EARNINGS PER SHARE (EPS)</b>		
<b>17.1 Basic EPS</b>		
Earnings for the period	<u>55,176,259</u>	<u>25,656,046</u>
Weighted average number of shares outstanding	<u>65,000,000</u>	<u>65,000,000</u>
Earnings per share - basic	<u>0.85</u>	<u>0.39</u>

### 17.2 Diluted EPS

There is no dilution effect on the basic earnings per share as the Company has no convertible dilutive potential ordinary shares outstanding on March 31, 2016.

## 18 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertaking, key management personnel and post employment benefit scheme. The Company in the normal course of business carries out transactions with various related parties.

Nature of relationship with related party	Nature of transactions and balances	For the nine-months period ended and as at March 31, 2016 Rupees	For the nine-months period ended March 31, 2015 and as at June 30, 2015 Rupees
<b>Associate Undertakings</b>	<b>Transactions for the nine-months period:</b>		
	<b>National Bank of Pakistan</b>		
	Markup - paid on long term loan	<u>3,592</u>	<u>2,924,229</u>
	Markup - paid on short term running finance	<u>-</u>	<u>513,648</u>
	Markup - paid on repo borrowing	<u>1,147,260</u>	<u>4,571,084</u>
	Rent paid	<u>2,177,529</u>	<u>1,979,449</u>
	<b>Taurus Securities Limited</b>		
	Brokerage expenses	<u>2,670</u>	<u>3,050</u>
	<b>NBP Fullerton Asset Management Ltd (NAFA)</b>		
	Capital gain on mutual fund	<u>240,671</u>	<u>-</u>
	<b>Balances as at period-end/year - end</b>		
	National Bank of Pakistan		
	Investment in shares at cost	<u>3,573,569</u>	<u>3,573,569</u>
	Long term Loan	<u>-</u>	<u>15,625,000</u>

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## FIRST CREDIT AND INVESTMENT BANK LIMITED

Nature of relationship with related party	Nature of transactions and balances	For the nine-months period ended and as at March 31, 2016 Rupees	For the nine-months period ended March 31, 2015 and as at June 30, 2015 Rupees
<b>Associate Undertakings</b>	<b>Transactions for the nine-months period:</b>		
<b>Key management personnel</b>	Transactions for the nine-months period:		
	Salaries, benefits and allowances	<u>10,075,903</u>	<u>9,418,730</u>
	Retirement benefits	<u>845,886</u>	<u>819,130</u>
	Return on long-term loans	<u>71,274</u>	<u>91,184</u>
	Balances as at period-end/year - end	<u>3,859,158</u>	<u>4,281,084</u>
<b>Staff Retirement Plans</b>	Transactions for the nine-months period:		
	Contributions made to staff retirement fund	<u>385,382</u>	<u>465,131</u>

### 19 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information are authorized for issue on April 23, 2016 by the Board of Directors of the Company.

### 20 CORRESPONDING FIGURES

In order to comply with the requirements of IAS 34 'Interim financial reporting', the condensed interim balance sheet has been compared with the balance of annual audited financial statements of preceding financial year. Whereas, the condensed interim income statement, condensed interim statement of other comprehensive income, condensed interim statement of statement of changes in equity and condensed interim cash flow statement has been compared with the balances of comparable period of immediately preceeding financial year.

**AHSANULLAH KHAN**  
President & CEO

**MUHAMMAD NAEEMUDDIN**  
Director

**QUARTERLY REPORT MARCH 2016**

