Quarterly Report September 30, **2014** 



fcibank

FIRST CREdIT AND INVESTMENT BANK LTd.

Major Joint Venture Partners:







# Vision

Be a preferred investment bank enhancing value for the stakeholders and contributing to the National goals.

# Mission Statement

Contributing through innovative financing and investment in quality portfolio, advisory services delivered in an environment of trust and customer confidence supported by a team of professionals.



# CONTENTS

BOARD OF DIRECTORS	11
COMPANY INFORMATION0	12
DIRECTORS' REVIEW0	13
CONDENSED INTERIM BALANCE SHEET0	)5
CONDENSED INTERIM PROFIT & LOSS ACCOUNT0	16
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME0	)7
CONDENSED INTERIM CASH FLOW STATEMENT0	18
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY0	19
NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS1	0



### **BOARD OF DIRECTORS**



*Mr. Wajahat A. Baqai*Chairman



Mr. Ahsanullah Khan President & CEO



Mr. Najib Tariq Director



Mr. Anwar-ul-Haq Director



Mr. Asad Ullah Saleem
Director



Mr. Muhammad Naeemuddin Director



Mr. Imdad Ali Shaikh
Director
(subject to approval from SECP)



Mr. Jehangir Akber
Director
(subject to approval from SECP)



Mr. Saghir Ahmed
Director
(subject to approval from SECP)



Mr. Muhammad Ameen
Director
(subject to approval from SECP)



### **COMPANY INFORMATION**

**AUDIT COMMITTEE:** 

Mr. Najib Tariq

Chairman

Mr. Anwar-ul-Haq

Mr. Muhammad Naeemuddin

HR AND REMUNERATION COMMITTEE:

Mr. Asad Ullah Saleem

Chairman

Mr. Najib Tariq

Mr. Muhammad Naeemuddin

Mr. Ahsanullah Khan

**COMPANY SECRETARY:** 

Mr. Muhammad Mohsin Ali

**AUDITORS:** 

M/s. Anjum Asim Shahid Rahman

Chartered Accountants

**LEGAL ADVISOR:** 

Ahmed & Qazi

**BANKERS:** 

MCB Bank Limited National Bank of Pakistan

SHARE REGISTRAR:

THK Associates (Pvt.) Limited Second Floor, State Life Building-3

Dr. Ziauddin Ahmed Road,

Karachi. 75530

Ph. # +92 (21) 111-000-322 Fax # +92 (21) 35655595

**HEAD OFFICE / REGISTERED OFFICE:** 

2nd Floor, Sidco Avenue Centre, Stratchen Road, Karachi - 74200

Pakistan.

Ph. #: 35658750-1, 35670452, 35688490

Fax. #: 35689331, 35686310 E-mail: info@fcibank.com.pk Website: www.fcibank.com.pk



### **DIRECTORS' REVIEW**

On behalf of the Board of Directors, I have the privilege of presenting un-audited financial statements of **First Credit & Investment Bank Limited** for the quarter ended September 30, 2014.

### **Operating Results**

Financial results of the Bank are as under:

	For the quarter ended		
	Sep 30, 2014 Sep 30		
	(Unaudited)		
	(Rupees in	n thousand)	
Profit & Loss Account			
Total revenue	18,367	14,683	
Operating profit	4,834	1,153	
Profit before tax	3,760	702	
Profit after tax	2,683	505	
Earning per share (Rs.)	0.04	0.01	
	As	s at	

Sep 30, 2014	June 30, 2014
(Unaudited)	(Audited)

### **Balance Sheet**

Shareholders' equity	652,100	649,417
Total assets	847,187	737,554

Despite slowdown in investment activities and restriction imposed by SECP on raising deposits, total income for the quarter ended September 30, 2014 increased to Rs.18.37 million as compared to Rs.14.68 million for the quarter ended September 30, 2013. Similarly, the Company reports operating profit of Rs.4.83 during the first quarter ended September 30, 2014 as compared to operating profit of Rs. 1.15 million for the corresponding period last year showing a significant increase of Rs.3.68 million. Further, after taking effect of provisions against nonperforming investments, the Company was able to report profit before tax of Rs.3.76 million as against Rs.0.70 million for the corresponding period of previous year. Similarly, the Company closed this quarter with a net profit after tax of Rs.2.68 million as compared to profit after tax of Rs.0.51 million for the corresponding quarter last year. As a result, shareholders equity increased by Rs.2.68 million to Rs.652.10 million as at September 30, 2014 from Rs.649.42 million as at June 30, 2014. Total balance sheet footing as at September 30, 2014 was Rs.847.19 million as against Rs.737.55 million as at June 30, 2014. The increase was mainly due to increase in short term repo borrowings.



### **Credit Rating**

JCR-VIS Credit Rating Company Limited vide its report dated December 31, 2013 maintained the medium to long-term entity rating of the Company at 'A-' (Single A Minus) and Short-term rating at 'A-2' (A-Two).

#### **Future Outlook**

We are vigilant for diversifying our business and increasing revenue streams, which hopefully will be forthcoming with improvement in economic and business conditions of the country. Your Company would endeavour to restore reasonable quality of its assets, improve its infrastructure, recover non-performing assets, build capacity through training of existing personnel and hiring key professionals, diversify products and services, and updating policies and procedures to meet the requirements of the new challenges and opportunities.

#### Acknowledgement

The directors wish to express their appreciation to our stakeholders, valued customers and financial institutions for their continued trust and patronage. We are grateful to the regulatory authorities especially the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the Karachi Stock Exchange for their continued guidance and support. We also acknowledge hard work and dedication of the employees.

By order of the Board

Karachi October 29, 2014 Ahsanullah Khan President & Chief Executive



### **CONDENSED INTERIM BALANCE SHEET (UN-AUDITED)**

AS AT SEPTEMBER 30, 2014

		September 30, 2014	June 30, 2014
	Note	Rupe (Un-audited)	es (Audited)
ASSETS		(On-addited)	(Addited)
Non-Current Assets			
Fixed assets -tangible	6	5,439,656	6,101,657
Fixed assets - intangible Long-term investments	7	403,942 393,501,066	496,727 413,543,663
Long-term investments  Long-term loans and finances	1	40,182,968	41,983,792
Long-term security deposits		50,000	50,000
Deferred tax assets		92,915,565	92,526,192
		532,493,197	554,702,031
Current Assets			
Short-term investments	8	69,683,434	71,319,699
Short-term placements		125,000,000	
Current portion of non-current assets			
Long-term Investments		70,324,263	63,127,188
Long-term loans and finances Mark-up/interest accrued		8,380,874 14,761,776	9,380,833 23,742,603
Advances, prepayments and other receivables		11,459,679	1,111,621
Advance tax - net		13,438,655	13,788,017
Cash and bank balances		1,644,967	381,619
		314,693,648	182,851,580
Total Assets		847,186,845	737,553,611
EQUITIES & LIABILITIES			
Share Capital and Reserves			
Authorized capital		750,000,000	750,000,000
Issued, subscribed and paid-up capital		650,000,000	650,000,000
Reserves		2,100,472	(582,510)
		652,100,472	649,417,490
Deficit on revaluation of investments -net	9	(11,328,860)	(10,385,063)
Non-Current Liabilities			
Long-term certificates of deposit		5,000,000	5,000,000
Deferred Liability - Staff Gratuity		3,168,454	3,168,454
		8,168,454	8,168,454
Current Liabilities			
Short-term borrowings	10	125,607,178	-
Short-term running finance		1,371,594	3,238,403
Current portion of long-term loan	14	62,500,000	78,125,000
Accrued mark-up Accrued expenses and other liabilities	11	3,786,588 4,981,419	2,784,511 6,204,816
Adorada expenses and other habilities		198,246,779	90,352,730
Contingencies and commitments	12		
<del>-</del>		847,186,845	737,553,611
The enveyed notes from 1 to 17 form on integral part	-f.41 fii-		

The annexed notes from 1 to 17 form an integral part of these financial statements.

Drullaren AHSANULLAH KHAN

MUHAMMAD NAEEMUDDIN





# **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT -(UN-AUDITED)**FOR THE QUARTER ENDED SEPTEMBER 30, 2014

		September 30, 2014	September 30, 2013
	Note	Rupe	es
INCOME			
INCOME			
Income from term finances and fund placements		1,922,978	3,566,999
Income from investments		13,435,262	9,965,328
Capital gains on sale of securities		1,155,787	284,613
Dividend Income Fees and commission		180,000	572,557
Others		142,075 1,531,135	204,189 89,060
Others		18,367,237	14,682,746
EXPENSES			
EXPENSES			
Finance cost			
Mark-up on long term loan		1,669,666	2,986,849
Mark-up on short-term borrowings		917,105	-
Mark-up on short-term running finance Mark-up on certificate of deposits		350,511	129,202
Mark-up on certificate of deposits		144,931 3,082,213	1,038,769 4,154,820
Administrative and operating expenses		10,447,321	9.368.433
Others		3,388	6,201
		13,532,922	13,529,454
Operating Profit before taxation and provisions		4,834,316	1,153,292
Provision for mark-up/interest accrued		(320,214)	-
Provision for non-performing investments		(825,000)	(1,201,679)
Reversal for non-performing finances		-	750,000
Unrealized gain on held for trading investment		70,507	-
Profit before taxation		3,759,609	701,613
Provision for taxation	13	(1,076,627)	(196,913)
Profit after taxation		2,682,982	504,700
Earnings per share -basic and diluted	14	0.04	0.01
The annexed notes from 1 to 17 form an integral part	of these financia	al statements.	

The annexed notes from 1 to 17 form an integral part of these financial statements.

AHSANULLAH KHAN President & CEO

MUHAMMAD NAEEMUDDIN





# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

	2014	September 30, 2013 pees
Profit after taxation	2,682,982	504,700
Other comprehensive income not transferred to equity		
Unrealized loss on re-measurement of available-for-sale investment	(943,797)	(572,645)
Total comprehensive income/(loss) for the period	1,739,185	(67,945)

The annexed notes from 1 to 17 form an integral part of these financial statements.

AHSANULLAH KHAN President & CEO MUHAMMAD NAEEMUDDIN





# **CONDENSED INTERIM CASH FLOW STATEMENT - (UN-AUDITED)**FOR THE QUARTER ENDED SEPTEMBER 30, 2014

TON THE QUARTER ENDED SER	ILIVIDE	11 30, 2014	
		September 30, 2014	September 30, 2013
	Note	Rupe	es
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation Less: Dividend income		3,759,609 (180,000)	701,613 (572,557)
Adjustments for:			
Depreciation Amortization Provision for the gratuity Gain on disposal of fixed assets Provision for mark-up / interest accrued Provision for non-performing investments Provision for non-performing finances Provision for dim in value of investments		662,000 92,785 72,600 (1,465,000) 320,214 825,000 - (70,507) 437,092	701,322 204,824 75,000 - 1,201,679 (750,000) - 1,432,825
Operating cash flows before working capital changes		4,016,701	1,561,881
(Increase) / decrease in current assets			
Short-term investments Short-term placements Mark-up/interest accrued Advances, prepayments and other receivables		1,636,265 (125,000,000) 8,980,827 (10,348,058)	7,753,153 2,000,000 4,107,654 (289,747)
Increase / (decrease) in current liabilities		(124,730,966)	13,571,060
Accrued expenses and other liabilities Accrued mark-up Short-term borrowings		(1,223,398) 1,002,077 125,607,178 125,385,858	(1,454,691) (1,149,275) - (2,603,966)
Cash generated from operations		4,671,592	12,528,975
Gratuity contribution paid Income tax paid		(111,250) (1,506,011) (1,617,261)	(105,289) (105,289)
Net cash generated from operating activities		3,054,331	12,423,686
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES			
Proceeds from disposals Long-term investments Dividend income received Long-term loans and finances Net cash generated from investing activities		1,465,000 11,822,043 (387,000) 2,800,783 15,700,826	14,291,809 5,557 (184,820) 14,112,546
CASH FLOWS FROM FINANCING ACTIVITIES			
Short-term running finance Certificates of deposit Long term loan Net cash generated from financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period		(1,866,809) - (15,625,000) (17,491,809) 1,263,348 381,619	(12,305,000) (15,625,000) (27,930,000) (1,393,768) 5,634,049
Cash and cash equivalents at the end of the period		1,644,967	4,240,281
The annexed notes from 1 to 17 form an integral part of these	financial	statements.	<u> </u>

AHSANULLAH KHAN
President & CEO

MUHAMMAD NAEEMUDDIN

Director



# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY - (UN-AUDITED)**FOR THE QUARTER ENDED SEPTEMBER 30, 2014

	Issued,	d, Reserves		
	subscribed and paid-up capital		Unappro- priated profit	Total
		(Ru	pees)	
Balance as at July 01, 2013	650,000,000	117,663,484	(116,417,880)	651,245,604
Net profit for the quarter	-	-	504,700	504,700
Balance as at September 30, 2013	650,000,000	117,663,484	(115,913,180)	651,750,304
Balance as at October 01, 2013	650,000,000	117,663,484	(115,913,180)	651,750,304
Net profit for the nine months Remeasurement of net defined benefit	-	-	2,549,443	2,549,443
liability -Deficit	-	-	(4,882,257)	(4,882,257)
	-	-	(2,332,814)	(2,332,814)
Transfer to statutory reserve	-	610,829	(610,829)	-
Balance as at June 30, 2014	650,000,000	118,274,313	(118,856,823)	649,417,490
Balance as at July 01, 2014	650,000,000	118,274,313	(118,856,823)	649,417,490
Net profit for the quarter	-	-	2,682,982	2,682,982
Balance as at September 30, 2014	650,000,000	118,274,313	(116,173,841)	652,100,472

The annexed notes from 1 to 17 form an integral part of these financial statements.

AHSANULLAH KHAN President & CEO

MUHAMMAD NAEEMUDDIN Director



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS - (UN-AUDITED)

For the Quarter Ended September 30, 2014

#### 1. STATUS AND NATURE OF BUSINESS

First Credit and Investment Bank Limited ("the Company") was incorporated in Pakistan on August 31, 1989 as a private limited company under the name of First Credit and Discount Corporation (Private) Limited and thereafter converted into a public limited company. Subsequently, the name of the Company was changed to First Credit and Investment Bank Limited. During 2008-09, the Company was listed on the Karachi Stock Exchange by way of issue of shares to general public. The registered office of the Company is situated at 2nd Floor, Sidco Avenue Centre, Stratchen Road, R.A. Lines, Karachi, Pakistan. The Company is an associated undertaking of Water and Power Development Authority (WAPDA) and National Bank of Pakistan (NBP) and each holds 30.77% holding in the Company.

The Company is licensed to undertake business of investment finance services as a Non-Banking Finance Company ("NBFC") under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 ("the NBFC Rules") issued by the Securities and Exchange Commission of Pakistan (SECP). The company as per rule 5 of NBFC Rules, 2003 applied to SECP for renewal of the license w.e.f January 16, 2014 for a period three years vide letter dated December 09, 2013. The medium to long term credit rating of the company, rated by JCR-VIS Credit Rating Company Limited, on December 31, 2013 is 'A-1' and short term rating of the Company is 'A-2'. The outlook of the rating is negative.

1.2 Minimum equity requirement as per NBFCs & NEs Regulations 2008 for the companies undertaking business of investment finance services as at June 30, 2014 is Rs. 1.0 billion (2013: Rs. 1. billion). Further, the regulation 4 of the said NBFCs Regulations prescribed the procedure for applying to the Commission for obtaining relaxation in case minimum equity requirement is not met. The Non-Banking Financial Sector Reform Committee of SECP in its Report issued for public comments in March 2013 has suggested that minimum equity for companies undertaking business of investment finance services be fixed at Rs.300 million for the time being , to be enhanced to Rs.600 million till June 30, 2016 and further enhanced to Rs.1.0 billion by June 30, 2018. In view of the above the company awaits for the finalization of minimum equity requirement to be complied by NBFC thereupon.

### 2. STATEMENT OF COMPLIANCE

This condensed interim financial information of the company for the quarter ended September 30, 2014 has been prepared in accordance with the requirements of the International Accounting Standards, Interim Financial Reporting Standards, provisions of and directives issued under the Companies Ordinance, 1984, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 ("the NBFC Regulations") and the directives issued by SECP. Wherever the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

The SECP has deferred the applicability of International Accounting Standards, IAS-39, 'Financial Instruments: Recognition and measurement' and IAS-40, 'Investment Property' through Circular No.19 dated August 13, 2003 to NBFCs providing investment finance services, discounting services and housing finance services. The SECP has also deferred the applicability of International Financial Reporting Standard, IFRS-7, 'Financial Instruments: Disclosures' through Circular No. 411(1)/2008 dated April 28, 2008 to NBFCs providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in preparation of these condensed interim financial statements.

This condensed interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2014.

### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended as at June 30, 2014.



### 4. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended June 30, 2014.

#### 5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of this un-audited condensed interim financial information is in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Actual results may differ from these estimates. Requires management to make judgments, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses.

In preparing this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and key sources of estimation were the same as those that applied to the preceding published financial statements as at and for the year ended June 30, 2014.

#### 6 FIXED ASSETS -TANGIBLE

	30-Se <sub>l</sub>	30-Sep-14		ıne-14
	Additions	Disposals	Additions	Disposals
	Rupe	es	Rup	oees
-Furniture and Fixture	-	-	-	247,620
-Office Equipment	-	-	127,305	239,708
-Computers	-	-	452,898	1,295,598
-Air Conditioners	-	-	81,000	121,277
-Vehicles	-	2,188,490	-	1,286,250
-Leasehold Improvements		-	-	665,218
	-	2,188,490	661,203	3,855,671

Note	30-Sep-14	30-Jun-14
	Rup	ees

### 7 LONG-TERM INVESTMENTS

### Held-to-maturity

-Term finance certificates/Sukuk - Unlisted -Term finance certificates - Listed -Government securities - PIB's	7.1	416,354,880 49,812,189 172,340,165 638,507,234	427,951,399 49,818,173 172,266,812 650,036,384
Less: Provision against Investments		(193,187,943)	(192,362,943)
Available-for-sale			
Investment in listed shares		1 000 277	2 400 740

Available-ioi-sale		
- Investment in listed shares	1,999,377	2,490,749
-Term finance certificates - Listed	21,313,376	21,313,376
	23,312,753	23,804,125
Less: Provision against Investments	(4,806,716)	(4,806,716)
Less: Current Portion of TFCs	(70,324,263)	(63,127,188)
•	393,501,066	413,543,663



7.1 This includes investment in government securities to comply with the requirement of Regulation 14(4)(i) of NBFC Regulations 2008.

		Note	30-Sep-14	30-Jun-14
8.	SHORT-TERM INVESTMENTS		Rup	ees
	Available for sale			
	- Dewan Cement Ltd Pre IPO term finance certificate - Investment in shares - Listed	s	50,000,000 13,982,822	50,000,000 16,609,022
	<ul><li>Investment in mutual funds</li><li>Investment in preference shares - Listed</li></ul>		13,484,489 15,000,000	11,588,802 15,000,000
	Less: Provision for non-performing investments		92,467,311 (25,000,000)	93,197,824 (25,000,000)
	Held-for-trading -Investment in shares - Listed		2,216,124 69,683,434	3,121,875 71,319,699
9	DEFICIT ON REVALUATION OF INVESTMENTS			
	Available-for-sale - Listed Securities			
	- Term finance certificates - Shares - Mutual funds		58,987 (14,027,620) 2,639,773	58,987 (11,188,136) 744,086
			(11,328,860)	(10,385,063)
10	SHORT-TERM BORROWINGS	10.1	125,607,178	
10.1	This represents funds borrowed from National Bank C government securities carrying mark-up rate of 10.25%			
11	ACCRUED MARK-UP	Note	30-Sep-14 Rup	30-Jun-14
	Mark-up allocated on:		-	
	Secured - Loans and borrowings including running finance	11.1	2,932,753	2,075,607
	Unsecured - Certificates of deposits		853,835 3,786,588	708,904 2,784,511
11.1	This amount represents mark-up due to National Bank of	of Pakistan ar	n associated under	taking.
12	CONTINGENCIES AND COMMITMENTS			

### **CONTINGENCIES AND COMMITMENTS**

### Contingencies

There are no material contingencies as at the reporting date (June 30, 2014: Nil)

### Commitments

-Bank Guarantee 5,000,000 5,000,000 58,937,500 63,937,500 -Standby letter of credit facility 57,183,750 62,183,750





13	TAXATION	30-Sep-14 Ruր	30-Sep-13 bees
	-Current -Deferred	1,466,000 (389,373) 1,076,627	355,000 (158,087) 196,913
14	EARNING PER SHARE- BASIC AND DILUTED		
	Profit after taxation	2,682,982	504,700
	Weighted average number of shares outstanding during the period	65,000,000	65,000,000
	Earnings per share - basic and diluted	0.04	0.01

### 15 TRANSACTION WITH RELATED PARTIES

The related parties comprise associated undertakings, key management personnel and post employment benefit schemes. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to associated undertakings, executives and remuneration of directors and executives are disclosed in the relevant notes. Transactions with related parties are as follows:

Nature of relationship of the related party with the company	Nature of Transaction	30-Sep-14 Rupees	30-Sep-13 Rupees
Associated Undertakings	Mark-up accrued on long-term loan Mark-up on short-term running finance Mark-up on repo borrowing Rent paid Balance at period end -NBP	1,669,666 350,511 917,105 659,816 189,478,772	2,986,849 129,202 - 527,835 125,000,000
Key Management Personnel	Salaries, benefits and other allowances Retirement benefits Return on long-term loans Balance at period ended	3,205,260 292,627 31,977 5,215,761	2,099,086 207,117 60,415 9,360,913
Staff Retirement Plans	Contributions made to staff retirement plans	398,527	308,022

### 16 DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorised for issue on October 29, 2014 by the Board of Directors of the Company

### 17 GENERAL

Figures have been rounded off to the nearest rupee.

AHSANULLAH KHAN
President & CEO

MUHAMMAD NAEEMUDDIN
Director