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Vision

Be a preferred investment bank enhancing value for the stakeholders and contributing to the National goals.

Mission Statement

Contributing through innovative financing and investment in quality portfolio, advisory services delivered in an environment of trust and customer confidence supported by a team of professionals.



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BOARD OF DIRECTORS



Mr. Wajahat A. Baqai Chairman



Mr. Ahsanullah Khan President & CEO



Mr. Najib Tariq Director



Mr. Anwar-ul-Haq Director



Mr. Asad Ullah Saleem Director



Mr. Muhammad Naeemuddin Director



Mr. Javed Rashid
Director



Mr. Jehangir Akber
Director
(subject to approval from SECP)



Mr. Muhammad Ameen Director



Mr. Muhammad Iqbal Hussain Director



COMPANY INFORMATION

AUDIT COMMITTEE:

Mr. Muhammad Naeemuddin

Mr. Anwar-ul-Haq Mr. Javed Rashid

Chairman

Chairman

Chairman

HR AND REMUNERATION COMMITTEE:

Mr. Asad Ullah Saleem

Mr. Najib Tariq

Mr. Muhammad Naeemuddin

Mr. Ahsanullah Khan

RISK MANAGEMENT COMMITTEE

Mr. Najib Tariq

Mr. Asad Ullah Saleem Mr. Muhammad Igbal Hussain

Mr. Ahsanullah Khan

COMPANY SECRETARY:

Mr. Muhammad Mohsin Ali

AUDITORS:

Grant Thornton Anjum Rahman

Chartered Accountants

LEGAL ADVISOR:

Ahmed & Qazi

BANKERS:

MCB Bank Limited

National Bank of Pakistan

FINCA Microfinance Bank Limited NRSP Microfinance Bank Limited Tameer Microfinance Bank Limited

Khushhali Bank Limited

SHARE REGISTRAR:

THK Associates (Pvt.) Limited 2nd Floor, State Life Building-3 Dr. Ziauddin Ahmed Road.

Karachi. 75530

Ph. # +92 (21) 111-000-322 Fax # +92 (21) 35655595

HEAD OFFICE / REGISTERED OFFICE:

2nd Floor, Sidco Avenue Centre, Stratchen Road, Karachi - 74200

Pakistan.

Ph. #: 35658750-1, 35670452, 35688490

Fax. #: 35689331, 35686310 E-mail: info@fcibank.com.pk Website: www.fcibank.com.pk



NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that 27th Annual General Meeting of the shareholders of First Credit & Investment Bank Limited will be held on Wednesday, October 26, 2016 at 5:00 p.m. at PIIA (Pakistan Institute of International Affairs) Auditorium, Aiwan-e-Saddar Road, Karachi to transact the following business:

- 1. To confirm the minutes of the Annual General Meeting held on October 19, 2015.
- 2. To receive, consider and adopt the audited financial statements of the Company together with the Auditors' and Directors' Reports thereon for the year ended June 30, 2016.
- 3. To appoint the statutory auditors for the year ending June 30, 2017 and fix their remuneration. The present auditors M/s. Grant Thornton Anjum Rahman, Chartered Accountants, retire and being legible, have offered themselves for re-appointment.
- 4. To transact any other business with the permission of the Chair.

By Order of the Board

Muhammad Mohsin Ali Company Secretary

Karachi October 04, 2016

Notes:

- The share transfer books of the Company will remain closed from October 16, 2016 to October 26, 2016 (both days inclusive). Transfers received in order at the office of our Share Registrar M/s. THK Associates (Pvt.) Ltd, 2nd Floor, State Life Building # 3, Dr. Ziauddin Ahmed Road, Karachi, 75530 upto the close of business on October 15, 2016, will be considered in time for purpose of entitlement of shareholders to attend and vote at the meeting.
- 2. A member entitled to attend, speak and vote at the Annual General Meeting is entitled to appoint another person as his/her proxy in writing to attend the meeting who shall have such rights as respects attending, speaking and voting at the meeting as are available to a member. A proxy need not be a member of the Company.
- 3. In order to be effective, proxy form must be received at the office of our Registrar not later than forty eight (48) hours before the meeting, duly signed, stamped and witnessed by two persons with their names, address, CNIC numbers and signatures.
- 4. In case of individuals, attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- 5. In case of the proxy by a corporate entity, Board of Directors resolution/ power of attorney and attested copy of CNIC or passport of the proxy shall be submitted along with the proxy form.
- 6. Accountholders and sub-accountholders holding book entries securities of the Company in the Central Depository Company of Pakistan Ltd, who wish to attend the meeting, are requested to bring their original CNIC with copies thereof duly attested for identification purpose.
- 7. The shareholders are requested to timely notify any change in their addresses to our Registrar office.



DIRECTORS' REPORT TO THE MEMBERS

On behalf of the Board of Directors, I am pleased to present to you the 27th Annual Report of the First Credit & Investment Bank Limited alongwith the audited financial statements and Auditors' Report thereon, for the year ended June 30, 2016.

State of Pakistan's Economy

Pakistan economy posted notable improvements in FY16. Both external and domestic factors have contributed towards improvement in the economy. On the external front, despite a decline in exports growth, foreign exchange market remained broadly stable due to lower petroleum prices, healthy workers' remittances and adequate official capital inflow. While on the domestic side, an increase in FBR revenues has helped increase development spending, while at the same time maintaining the fiscal deficit close to the target level.

The real GDP growth touched an eight year high of 4.7 percent in FY16 which is higher than 4.2 percent recorded in FY15. The economy could not achieve the targeted growth rate of 5.5 percent due to lower growth of Agriculture sector (-0.19 percent) mainly due to decrease in output of cotton rice and maize. However, Industrial sector recorded the growth of 6.8 percent and Services sector accelerated at the rate of 5.7 percent.

The trade deficit for FY16 increased by 7.4% over FY15 despite the relief provided by low petroleum prices. Exports declined by 8.6% mainly due to slowdown in the textile sector, while imports reduced by only 2.0% as other than petroleum imports, led by machinery, mostly offset lower petroleum imports. Remittance growth continued, albeit at a slower pace of 6.4% and, coupled with inflows from multilateral agencies, continued to support the external account surplus. Foreign exchange reserves strengthened to historic levels of USD 23 billion, resulting in a stable exchange rate throughout 2016.

The IMF concluded the 12th and final review of the Extended Fund Facility (EFF) and expressed satisfaction on the progress that the economy has made over the course of the program. The IMF board is expected to approve the disbursement of the last tranche of USD 102 million under the EFF. This will represent a significant milestone as this will be the country's first ever completion of a medium term IMF program. Foreign exchange reserves held by SBP recorded steady increase and while covering four months of imports stood at USD18.1 billion by end June 2016.

Pakistan has entered into a new era of equity trading after merger of all the three stock exchanges into a single Pakistan Stock Exchange (PSX) during the current financial year. Further, much awaited MSCI decision to reclassify Pakistan from its Frontier to Emerging Market index from May 2017 lifted investors' sentiment. FY16 has witnessed a significant and an overall steady rise in the stock market indices. PSX-100 index reached to record peak to 37,783 level as of June 30, 2016 against 34,398 points as of June 30, 2015 showing a gain of 9.8 percent. Inflation has maintained its downward trajectory with the significantly lower FY16 CPI average of 2.9% from 4.5% in the previous fiscal year 2015.

Discreetly evaluating the outlook of improvements on economic front and low inflation, the State Bank of Pakistan maintained its monetary easing stance which transpired its policy rate cut of cumulative 75 bps in FY16.

Financial Results

Financial results of the Company for 2015-16 are summarized below, comparative data for 2014-15 has also been provided:

| | 2015-16 | 2014-15 |
|---|------------------|------------------|
| | (Rupees in ,000) | (Rupees in ,000) |
| Total revenue | 99,018 | 81,247 |
| Operating profit before provisions | 52,651 | 27,550 |
| Profit before taxation | 65,203 | 28,665 |
| Profit after taxation | 43,864 | 23,016 |
| Shareholders' equity | 716,956 | 672,776 |
| Deficit in revaluation of investments | (10,524) | (10,372) |
| Total assets | 1,012,248 | 692,618 |
| Earning per share-basic and diluted (Rs.) | 0.67 | 0.35 |



Review of Operations

Previous few years were not good for the NBFC sector particularly for investment banks due to adverse market and economic conditions and overall law and order situation in the country. Most of the investment banks are continuously facing serious problems in terms of liquidity, profitability and viability. FCIBL was, however, successful in maintaining its liquidity and viability. Prudent approach was adopted while undertaking new business due to lack of viable opportunities. Despite all the difficulties being faced, the Company was able to improve all its financial indicators. The Company reported Operating Profit of Rs.52.7 million for FY16 against Operating Profit of Rs. 27.6 million reported for FY15 showing a healthy increase of Rs. 25.1 million. Further, due to reversal of provision made and recovery against already provided classified portfolio, the Profit before Tax increased by Rs.36.6 million. The Company reported Profit before Tax of Rs.65.2 million against Profit before Tax of Rs. 28.7 million for the previous year. Similarly, Profit after Tax for the year ended June 30, 2016 was Rs.43.9 million against Profit after Tax of Rs.23.0 million for the last year, showing an improvement of Rs.20.9 million in Profit after Tax.

On the Balance Sheet side, the shareholders' equity increased Rs.44.2 million to Rs.717.0 million as at June 30, 2016 from Rs.672.8 million as at June 30, 2015. The increase in shareholders equity was on account of profit for the year. Total assets of the Company increased to Rs.1,012.2 million as at June 30, 2016 from Rs.692.6 million as at June 30 2015. The assets increased due to bank loan and money market borrowing.

To comply with the NBFCs Rules and Regulations, an amount equivalent to 20% of after tax profit has been transferred to the Statutory Reverse.

Minimum Equity Requirement

The auditors of the Company in their report to the members on audit of financial statement have invited attention in respect of minimum equity requirements prescribed under the Non-Banking Finance Companies and Notified Entities Regulations 2008. The management of the Company has explained the same in detail under Note 1.3 annexed to the financial statements.

Changes since Balance Sheet Date

There have not been any material events or changes that occurred subsequent to the date of the Balance Sheet that require adjustments to the enclosed financial statements, except those which have already been made or disclosed.

Dividend

Dividend policy of the Company in the past has been a mix of offering attractive cash dividends, bonus shares to the shareholders, improving its credit rating and allowing the availability of adequate funds to meet its investment and expansion plans. The Directors do not recommend any dividend for the year ended June 30, 2016

Credit Rating

JCR-VIS Credit Rating Company Limited vide its report dated December 30, 2015 maintained the medium to long-term entity rating of the Company at 'A-' (Single A Minus) and Short-term rating at 'A-2' (A-Two). The outlook of the rating is 'Stable'.



Corporate and Financial Reporting Framework

As required by the Code of Corporate Governance, the directors are pleased to report the following:

- a) These financial statements, prepared by the management of the Company, present fairly its state of affairs, the results of its operations, cash flows and change of equity.
- b) Proper books of accounts of the company have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- e) The system of internal control, which is in place, is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon the Company's ability to continue as a going concern.
- g) There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.

Key operating and financial data

The key operating and financial data of the company for the last six years is as under:

| Year ended June 30 | 2016 | 2015 | 2014 Restated Rupees in | | 2012 Restated | 2011 |
|--------------------------------|-------|------|-------------------------------|--------|------------------|--------|
| Total revenue | 99 | 81 | 60 | 93 | 139 | 138 |
| Profit/ (loss) before taxation | 65 | 29 | 4 | (14) | (85) | (136) |
| Profit/ (loss) after taxation | 44 | 23 | 1 | (6) | (71) | (88) |
| Shareholders' equity | 717 | 673 | 649 | 651 | 658 | 727 |
| Total assets | 1,012 | 693 | 738 | 838 | 1,222 | 1,518 |
| Earning/ (loss) per share (Rs) | 0.67 | 0.35 | 0.02 | (0.10) | (1.10) | (1.36) |

Staff Retirement Benefit Schemes

Value of the investment of Employees' Provident Fund and Gratuity Fund based on their latest audited financial statements as at June 30, 2015 were Rs.14,093,839/- and Rs.6,662,297/-, respectively.

Board of Directors

During the year one casual vacancy occurred on the Board due to resignation of Mr. Saghir Ahmed as director. The Board appointed Mr. Muhammad Ameen as independent director to fill the casual vacancy.



During the year five (5) Board meetings were held, in which Directors' attendance was as follows:

| Name of Directors | Number of meetings Eligible to attend | Number of meetings attended |
|----------------------------|--|--------------------------------|
| Mr. Wajahat A. Baqai | 5 | 5 |
| Mr. Najib Tariq | 5 | 5 |
| Mr. Anwar-ul-Haq | 5 | 5 |
| Mr. Asad Ullah Saleem | 5 | 5 |
| Mr. Muhammad Naeemuddin | 5 | 5 |
| Mr. Muhammad Iqbal Hussain | 5 | 5 |
| Mr. Javed Rashid | 5 | 5 |
| Mr. Muhammad Ameen | 2 | 1 |
| Mr. Jehangir Akber* | | |
| Mr. Sahgir Ahmed* | | \ |
| Mr. Ahsanullah Khan | 5 | 5 |
| | | |

^{*} approval from SECP under Fit & Proper Criteria is awaited

Leave of absence was granted to the directors who could not attend the meetings.

Audit Committee and Internal Controls

Audit Committee of the Board comprises of three non-executive directors majority of which are independent director including the Chairman of the Committee. Terms of reference of the Audit Committee have been formulated by the Board in accordance with the Code of Corporate Governance. During the year four (4) meetings of Audit Committee were held, in which directors' attendance was as follows:

| | Name of Directors | No. of meetings attended |
|----|-------------------------|--------------------------|
| 1. | Mr. Muhammad Naeemuddin | 4 |
| 2. | Mr. Anwar-ul-Haq | 4 |
| 3. | Mr. Javed Rashid | 4 |

HR and Remuneration Committee

Board constituted its HR and Remuneration Committee to assist the directors in discharging their responsibilities with regard to selection, evaluation and succession planning of key management personnel. The committee consists of four members. Majority of members are non-executive directors including the Chairman of the Committee. During the year three (3) meetings of HR and Remuneration Committee were held, in which directors' attendance was as follows:

| | Name of Directors | No. of meetings attended |
|----|-------------------------|--------------------------|
| 1. | Mr. Asad Ullah Saleem | 3 |
| 2. | Mr. Najib Tariq | 3 |
| 3. | Mr. Muhammad Naeemuddin | 3 |
| 4. | Mr. Ahsanullah Khan | 3 |

Training Programs

The directors have been provided with copies of Listing Regulations of the Karachi Stock Exchange, Memorandum and Articles of Association, NBFCs Rules 2003 and NBFCs & NEs Regulation 2008 and they are well conversant with their duties and responsibilities. During the year one director obtained the certification under directors training program. Similarly, training opportunities will be provided to employees for upgrading their skills for the long term growth of the Company.



Auditors

The present auditors M/s. Grant Thornton Anjum Rahman, Chartered Accountants, retire and being eligible offer themselves for re-appointment. As required under the Code of Corporate Governance the Audit Committee has recommended the appointment of M/s. Grant Thornton Anjum Rahman, Chartered Accountants, as auditors for the year ending June 30, 2017.

Pattern of Shareholdings

The Pattern of Shareholding including Categories of Shareholders of the Company as on June 30, 2016 is annexed at the end of the annual report. During the year, no trade of shares of the Company was carried out by the Directors, CEO, CFO, Company Secretary and their spouses and minor children, except as those reported in pattern of shareholding.

Future Outlook & Strategy

We are vigilant for diversifying our business focusing on new avenues and increasing revenue streams, which hopefully will be forthcoming with improvement in economic and business conditions of the country. Your Company would endeavour to restore reasonable quality of its assets, improve its infrastructure, build capacity through training of existing personnel and hiring key professionals, diversify products and services, and updating policies and procedures to meet the requirements of the new challenges and opportunities.

Acknowledgement

The directors wish to express their appreciation to our stakeholders, valued customers and financial institutions for their continued trust and patronage. We are grateful to the regulatory authorities especially the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan and the Pakistan Stock Exchange for their continued guidance and support. We also acknowledge hard work and dedication of the management and employees.

By order of the Board

Karachi September 28, 2016 Ahsanullah Khan President & CEO



REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the code) prepared by the board of directors of First Credit and Investment Bank Limited (the Company) for the year ended June 30, 2016 to comply with the requirements of Regulation No. 5.19 contained in the Rule book of the Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange Limited) where the Company is listed.

The responsibility for compliance with the code is that of the board of directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the code and report if it does not and to highlight any non-compliance with the requirements of the code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the board of directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the board of directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the board of directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the code as applicable to the Company for the year ended June 30, 2016.

Date: September 28, 2016

Grant Thornton Anjum Rahman

Grat Menter My Rolen

Chartered Accountants

Khaliq-ur-Rahman Engagement Partner



Karachi

STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the requirements of Rule Book of Pakistan Stock Exchange Limited, chapter 5.19.23 of the Code of Corporate Governance (CCG) where the company is listed for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

| Name of Direct | tors | Category | | | | |
|------------------------|-------|----------|------|---------------|-----------|---|
| | | Indepen | dent | Non-Executive | Executive | • |
| | | Direct | ors | Directors | Directors | 5 |
| Mr. Wajahat A. Baqai | | | | ✓ | | |
| Mr. Najib Tariq | | | | ✓ | | |
| Mr. Anwar-ul-Haq | | | | ✓ | | |
| Mr. Asad Ullah Saleem | | | | ✓ | | |
| Mr. Muhammad Naeemu | ddin | / | | √ | | |
| Mr. Muhammad Iqbal Hu | ssain | ✓ | | √ | | |
| Mr. Javed Rashid | | ✓ | | ✓ | | |
| Mr. Muhammad Ameen | | ✓ | | ✓ | | |
| Mr. Jehangir Akber* | | | | ✓ | | |
| Mr. Ahsanullah Khan-CE | 0 | | | | 1 | |

^{*} approval under Fit & Proper criteria from SECP is awaited.

The independent directors meet the criteria of independence under clause 5.19.1 (b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company.
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a Broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. A casual vacancy occurring on the Board on November 26, 2015 was filled up by the directors within 67 days.
- 5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.



- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
- 8. The meetings of the board were presided over by the Chairman and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged one training program for its director during the year.
- 10. There were no new appointments of CFO, Company Secretary or Head of Internal Audit during the year under review.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14. The company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee. It comprises three members, of whom all are non-executive directors and the Chairman of the Committee is an Independent Director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR & Remuneration Committee. It comprises four members, of whom three are non-executive directors including the chairman of the HRR Committee.
- 18. The board has set up an effective internal audit function manned by suitably qualified and experienced personnel who are conversant with the policies and procedures of the company.
- 19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.



- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. We confirm that all other material principles enshrined in the CCG have been complied with.

Karachi

Date: September 28, 2016

By order of the Board

Ahsanullah Khan President & CEO



AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of **First Credit and Investment Bank Limited** ('the Company') as at **June 30, 2016** and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also include assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements, We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion;
 - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with, the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
 - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2016 and of the profit, its total comprehensive income, cash flows and changes in equity for the year then ended; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).



We draw attention to the following:

- note 1.3 to the financial statements which inter alia states that equity of the Company is falling short to meet prescribed minimum equity as required under the Non-Banking Finance Companies and Notified Entities Regulation, 2008 for the Companies undertaking business of deposit taking investment finance services.
- note9.1 to the financial statements in which, the management of the Company has described their assumptions and estimates affecting deferred tax asset.

Our opinion is not qualified in respect of above matters.

Date: September 28, 2016

Karachi

Grant Menter My Recur

Khaliq-ur-Rahman Engagement Partner

Chartered Accountants



BALANCE SHEET

| | Note | 2016 Rupees | 2015 Rupees |
|---|----------------------------------|---|--|
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Fixed assets -Property and equipment -Intangible assets Long-term investments Long-term loans and finances Long-term deposits Deferred tax asset Total non-current assets | 4 5 6 7 8 9 | 3,237,549 154,852 85,853,121 43,550,106 57,500 77,489,307 210,342,435 | 6,076,764 269,799 199,525,617 34,488,666 50,000 91,918,895 332,329,741 |
| CURRENT ASSETS | | | |
| Current portion of non-current assets Short-term investments Short-term placements Markup/interest accrued Prepayments and other receivables Taxation-net Cash and bank balances Total current assets | 10 11 12 13 14 15 | 44,788,556 138,679,770 550,000,000 47,221,748 891,025 4,049,015 16,275,509 801,905,623 | 48,754,095 65,360,177 211,500,000 14,722,412 720,634 10,351,316 8,879,700 360,288,334 |
| Total assets | | 1,012,248,058 | 692,618,075 |

AHSANULLAH KHAN President & CEO



The annexed notes from 1 to 40 form an integral part of these financial statements

AS AT JUNE 30, 2016

| | Note | 2016 Rupees | 2015 Rupees |
|---|--------------|-----------------------------|-----------------------------|
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorized share capital | | | |
| 75,000,000 (2015: 75,000,000) ordinary shares of Rs. 10 each | | 750,000,000 | 750,000,000 |
| | | | |
| Issued, subscribed and paid-up share capital 65,000,000 (2015: 65,000,000) | | | |
| shares of Rs. 10 each | 16 | 650,000,000 | 650,000,000 |
| Statutory reserve Accumulated loss | 17.1 | 131,318,417 (64,362,577) | 122,545,534 (99,769,501) |
| Total shareholders' equity | | 716,955,840 | 672,776,033 |
| Deficit on remeasurement of investments - net | 18 | (10,524,449) | (10,372,080) |
| benote on remeasurement of investments - net | 10 | (10,024,440) | (10,072,000) |
| NON-CURRENT LIABILITIES | | | |
| Long-term certificates of deposits | 19 | - | - |
| Deferred liability - Staff gratuity | 20 | 4,717,766 | 3,925,700 |
| Long-term loan Total non-current liabilities | 22 | 190,000,000 194,717,766 | 3,925,700 |
| | | ,, | 0,020,100 |
| CURRENT LIABILITIES | | | |
| Short-term repo borrowing | 21 | 100,000,000 | - |
| Current portion of long-term loan | 22 | - | 15,625,000 |
| Current portion of long-term certificates of deposit Markup / interest accrued | 19 23 | 1,734,039 | 5,000,000 1,610,740 |
| Accrued and other payables | 23 | 9,364,862 | 4,052,682 |
| Total current liabilities | 24 | 111,098,901 | 26,288,422 |
| Total liabilities | | 305,816,667 | 30,214,122 |
| Contingencies and commitments | 25 | | |
| Total equity and liabilities | | 1,012,248,058 | 692,618,075 |
| The annexed notes from 1 to 40 form an integral part of | hese financi | ial statements | |



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2016

| | Note | 2016 Rupees | 2015 Rupees |
|--|--------------|---|-------------------------------|
| INCOME | | | |
| Income from term finances and funds placements | 26 | 50,564,195 | 20,074,678 |
| Income from investments Fees and commission income | 27 28 | 47,118,124 | 57,860,342 |
| Other income | 28 29 | 1,041,407 294,696 | 409,031 2,902,714 |
| Other income | 29 | 99,018,422 | 81,246,765 |
| EXPENDITURE | | | |
| Finance cost | 30 | 3,152,987 | 9,723,265 |
| Administrative and operating expenses | 31 | 43,214,299 | 43,973,866 |
| | | 46,367,286 | 53,697,131 |
| Operating income before provisions | | 52,651,136 | 27,549,634 |
| (Provision) / Reversals Reversal of provision for accrued mark-up (Provision) for diminution in value of investments Reversal of provision for non-performing finances | 6.6 7.2.6 | 3,088,110 (19,781,548) 14,149,088 | 8,789,832 (4,050,000) - |
| Un-realized loss on re-measurement of investment classified as held-for-trading Reversal of provision for non-performing investment | 11.4 | (1,642,710) 18,069,617 | (352,943) |
| Impairment in investments classified as available-for-sale Profit before taxation and workers welfare fund | 6.4 & 11.2 | 66,533,693 | (2,686,952) 29,249,571 |
| Workers' welfare fund | | (1,330,674) | (584,991) |
| PROFIT BEFORE TAXATION | - | 65,203,019 | 28,664,580 |
| Taxation | 32 | (21,338,605) | (5,648,503) |
| PROFIT FOR THE YEAR | = | 43,864,414 | 23,016,077 |
| Earning per share - basic and diluted | 33 | 0.67 | 0.35 |

The annexed notes from 1 to 40 form an integral part of these financial statements

AHSANULLAH KHAN President & CEO



STATEMENT OF COMPREHENSIVE INCOME **FOR THE YEAR ENDED JUNE 30, 2016**

| | Note | 2016 Rupees | 2015 Rupees |
|--|--------------|----------------------|----------------------|
| PROFIT FOR THE YEAR | | 43,864,414 | 23,016,077 |
| | | | |
| Other comprehensive income: | | | |
| Components of comprehensive income not reflected in equity: | | | |
| Items that may be reclassified to profit and loss account subsequently: | | | |
| Unrealized (loss) /gain on re-measurement of available- for-sale investment | 18 | (152,369) | 12,983 |
| Comprehensive income for the year transferred to equity | | | |
| Items that will not be subsequently reclassified to profit and loss account: | | | |
| Remeasurement of net defined benefit liability | 20.5 | 445,464 | 503,627 |
| Related tax impact | | (130,071) 315,393 | (161,161) 342,466 |
| Total comprehensive income for the year | | 44,027,438 | 23,371,526 |
| The annexed notes from 1 to 40 form an integral part of the | ese financia | al statements | |

President & CEO



CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2016

| | Note | 2016 | 2015 |
|---|-----------------|--------------------------|---|
| CACH ELONG EDOM ODEDATINO ACTIVITIES | | Rupees | Rupees |
| CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation | | 65,203,019 | 28,664,580 |
| Adjustments for: | | , , , , , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Depreciation | 4 | 3,106,016 | 2,892,817 |
| Amortization | 5 | 114,947 | 375,242 |
| Gain on disposal of property and equipment | | (59,500) | (2,586,800 |
| Gratuity expense | 20.6 | 1,237,530 | 1,260,873 |
| Dividend income | 27 | (1,337,964) | (1,119,230 |
| Finance cost | 30 | 3,152,987 | 9,723,265 |
| Provision for non-performing investments | 6.6 | 19,781, <mark>548</mark> | 4,050,000 |
| Reversal of provision for accrued markup Impairment in investments classified as | | (3,088,110) | (8,789,832 |
| available-for-sale | 6.4 & 11.2 | | 2 696 052 |
| | 7.2.6 | (4.4.440.000) | 2,686,952 |
| Reversal for non-performing finances | | (14,149,088) | - |
| Reversal of provision for non-performing investment | | (18,069,617) | 252.042 |
| Unrealized loss on held-for-trading investments | 11.4 | 1,642,710 | 352,943 |
| | | (7,668,541) | 8,846,230 |
| Operating cash flows before working capital changes | S | 57,534,478 | 37,510,810 |
| (Increase) / decrease in current assets | | | _ |
| Short-term investments | 11 & 11.4 | (74,962,303) | 5,606,579 |
| Prepayments and other receivables | 14 | (170,391) | 390,987 |
| Markup/interest accrued | 13 | (29,411,226) | 17,810,023 |
| Impressor / (do out oct) impressor the hilliding | | (104,543,920) | 23,807,589 |
| Increase / (decrease) in current liabilities Accrued expenses and other liabilities | 24 | 5,312,180 | (2,152,134 |
| Cash (used in)/ generated from operations | | (41,697,262) | 59,166,265 |
| Income tax paid | | (736,787) | (1,765,666 |
| Dividend income received | | 1,337,964 | 1,119,230 |
| Markup on finance cost paid | | (3,029,688) | (10,897,036 |
| Markup on infance cost paid | | (2,428,511) | (11,543,472 |
| Net cash (used in)/ generated from operating activiti | es | (44,125,773) | 47,622,793 |
| | | | |
| SH FLOWS FROM INVESTING ACTIVITIES | 4 | (266 904) | (2.967.024 |
| Acquisition of property and equipment | 5 | (266,801) | (2,867,924 |
| Acquisition of intangible assets | 5 | F0 F00 | (148,314 |
| Proceed from disposal of property and equipment | | 59,500 | 2,586,800 |
| Long-term deposit paid | | (7,500) | 222 425 720 |
| Long-term investments - net | | 132,197,682 | 233,135,739 |
| Long-term finances-net | | (11,336,299) | 5,407,390 |
| Net cash generated from investing activities | | 120,646,582 | 238,113,691 |
| SH FLOWS FROM FINANCING ACTIVITIES | | | |
| Received/ (repayment) of long term loans | 22 | 174,375,000 | (62,500,000 |
| Certificates of deposit | 19 | (5,000,000) | - |
| Net cash generated from/(used in) financing activitie | S | 169,375,000 | (62,500,000 |
| Net increase in cash and cash equivalents | | 245,895,809 | 223,236,484 |
| Cash and cash equivalents at the beginning of the year | ear | 220,379,700 | (2,856,784 |
| Cash and cash equivalents at the end of the year | 34 | 466,275,509 | 220,379,700 |
| The annexed notes from 1 to 40 form an integral par | t of these fina | incial statements | |
| $\langle \Omega \rangle$ // . | | ^ | J. |
| 1 Konullallen | | (6) | |
| AHSANULLAH KHAN | | MUHAMMAI | NAEEMUDDI |
| Dragidant 9 CEO | | D: | |

AHSANULLAH KHAN President & CEO

FIRST CREDIT AND INVESTMENT BANK LTd.

Director



STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2016

| | | | | Reserve | | |
|-------------------------------|------|--------------------------------------|----------------------|------------------|------------|----------------------------------|
| | | Issued. | Capital | Revenue | _ | |
| | Note | subscribed and paid-up share capital | Statutory Reserve | Accumulated loss | Total | Total shareholder's equity |
| | | | | (Rupees) | | |
| Balance as at July 01, 2014 | | 650,000,000 | 117,942,319 | (118,524,829) | (582,510) | 649,417,490 |
| Profit for the year | | - | - | 23,016,077 | 23,016,077 | 23 ,016,077 |
| Other comprehensive income | | - | - | 342,466 | 342,466 | 342,466 |
| | | | | 23,358,543 | 23,358,543 | 23,358,543 |
| Transfer to statutory reserve | 17.1 | - | 4,603,215 | (4,603,215) | - | - |
| Transaction with owner | | - | - | - | - | - |
| Balance as at June 30, 2015 | | 650,000,000 | 122,545,534 | (99,769,501) | 22,776,033 | 672,776,033 |
| Balance as at July 01, 2015 | | 650,000,000 | 122,545,534 | (99,769,501) | 22,776,033 | 672,776,033 |
| Profit for the year | | - | - | 43,864,414 | 43,864,414 | 43,864,414 |
| Other comprehensive income | | - | - | 315,393 | 315,393 | 315,393 |
| | | - | - | 44,179,807 | 44,179,807 | 44,179,807 |
| Transfer to statutory reserve | 17.1 | - | 8,772,883 | (8,772,883) | - | - |
| Transaction with owner | | | - | - | - | - |
| Balance as at June 30, 2016 | | 650,000,000 | 131,318,417 | (64,362,577) | 66,955,840 | 716,955,840 |

The annexed notes from 1 to 40 form an integral part of these financial statements

AHSANULLAH KHAN President & CEO



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

1 LEGAL STATUS AND OPERATIONS

- 1.1 First Credit and Investment Bank Limited ("the Company") was incorporated in Pakistan on August 31, 1989 as a private company with its liability limited by shares under the name of 'First Credit and Discount Corporation (Private) Limited', converted in to a public company. Subsequently, the name of the Company was changed to First Credit and Investment Bank Limited. During the year ended June 30, 2009, the Company was listed on the Karachi Stock Exchange limited by way of issue of shares to general public. The registered office of the Company is situated at 2nd floor, Sidco Avenue Centre, Stratchen Road, R.A. Lines, Karachi, Pakistan. The Company is an associated undertaking of Water and Power Development Authority (WAPDA) and National Bank of Pakistan (NBP) which each holds 30.77% holding in the Company.
- 1.2 The Company is licensed to undertake business of investment finance services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 ("the NBFC Rules") issued by the Securities and Exchange Commission of Pakistan (SECP). The license has been renewed and is valid till January 15, 2017. Further, the medium to long term credit rating of the Company, rated by JCR-VIS Credit Rating Company, on December 29, 2015 is 'A-' and short term rating of the Company is 'A-2'. The outlook of the rating is stable.
- 1.3 SECP vide SRO # 1160/(1)/2015 dated November 25, 2015 has made certain amendments in NBFCs & Notified Entities Regulations 2008 which inter alia also specify the minimum equity requirement for the companies undertaking business of deposit taking investment finance companies as Rs.750 million and the Company is short by Rs. 33.045 million and for non-deposit taking investment finance services as Rs.100 million. Further, SECP has advised the company to take decision of opting to act as a deposit taking NBFC or otherwise by the end of September 30, 2016. SECP has given time period of one year to the existing lending NBFCs to meet the minimum equity requirement provided that during the interim period of one year, the total deposits of such NBFCs shall be capped at the existing level i.e. outstanding deposits at the date of coming into force of these regulations i.e. November 25, 2015.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984 ("the Ordinance"), the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 ("the NBFC Regulations") and the directives issued by the SECP. Wherever the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by SECP differ with the requirements of IFRS, the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.

The SECP has deferred the applicability of International Accounting Standard, IAS-39, 'Financial Instruments: Recognition and measurement' and IAS-40, 'Investment Property' through Circular No. 19 dated August 13, 2003 to NBFCs providing investment finance services. The SECP has also deferred the applicability.

Financial Reporting Standard, IFRS-7 'Financial Instruments: Disclosures' through Circular No. 411(1) / 2008 dated April 28, 2008 to NBFCs providing investment finance services. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements.



2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for the measurement of certain financial instruments at fair value and at amortized costs and retirement benefits at present value.

2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All financial information presented in Pak Rupees has been rounded to the nearest rupee.

2.4 Use of estimates and judgments

The preparation of the financial statements in conformity with approved accounting standards as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenditures. Actual results may differ from these estimates.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

In preparing these financial statements, the significant judgment made by the management in applying accounting policies include:

- Provision for current and deferred taxation (Note 3.10 and 9.1)
- Classification, impairment and provisioning of investments (Note 3.2, 3.3 and 3.15)
- Provision against finances (Note 3.15)
- Staff retirement benefits (Note 3.11)
- Depreciation and amortization on fixed and intangible assets (Note 3.1)

2.5 Standards, Amendments and Interpretations to Approved Accounting Standards

2.5.1 Standards, amendments and interpretations to the published standards that are relevant to the company and adopted during the year

The Company has adopted the following new standards which became effective during the current year.

Standards, amendments and interpretations

Effective date

IFRS 13 - Fair Value Measurement

January 1, 2015

Adoption of the above revisions, amendments and interpretations of the standards have no significant effect on the amounts for the year ended June 30, 2015 and 2016.



2.5.2 Standards, amendments to published standards and interpretations that are effective but not relevant.

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on June 01, 2015 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are therefore not presented here.

2.5.3 Standards, amendments and interpretations to the published standards that are relevant but not yet effective and not early adopted by the Company

The following new standards, amendments to published standards and interpretations would be effective from the dates mentioned below against the respective standard or interpretation.

| | Standards, amendments or interpretations | Effective date |
|---|--|-----------------|
| - | IAS 1 - Disclosure Initiative (Amendments to IAS 1 Presentation of Financial Statements) | January 1, 2016 |
| - | Annual Improvements to IFRS 2012 - 2014 Cycle | January 1, 2016 |
| - | IAS 16 and IAS 38 - Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to IAS 16 and IAS 38) | January 1, 2016 |
| - | IAS 7 - Disclosure Initiative (Amendments to IAS 7) | January 1, 2017 |
| - | IAS 12 - Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to IAS 12) | January 1, 2017 |

- The Company is in the process of assessing the impact of these Standards, amendments and interpretations to the published standards on the financial statements of the Company.
- 2.5.4 Standards, amendments and interpretations to the published standards that are not yet notified by the Securities and Exchange Commission of Pakistan (SECP).
 - Following new standards have been issued by the International Accounting Standards Board (IASB) which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

2.5.5 Standards, amendments or interpretations

IASB effective date (Annual periods beginning on or after)

- IFRS 9 - Financial Instruments (2014)

- IFRS 16 - Leases

January 1, 2019

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Fixed assets

Property and equipment

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged to profit and loss account using the straight line method whereby the depreciable cost of an asset is written-off over its estimated useful life at straight line rates specified in note 4 to the financial statements. In respect of additions and disposals during the year, depreciation is charged from the month of acquisition and up to the month preceding the disposal, respectively.

Subsequent costs are included in the book value as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the profit and loss account during the year in which they are incurred.



Maintenance and normal repairs are charged to profit and loss account as and when incurred.

Gains or losses on disposal or retirement of property and equipment are taken to profit and loss account.

Intangible assets

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses, if any. The depreciable cost of intangible asset is amortized over its estimated useful life, using straight line method at rate specified in note 5 to the financial statements.

3.2 Impairment

The carrying amount of assets is reviewed at each balance sheet date for impairment whenever events or changes in circumstances indicate that the carrying amount of assets may not be recoverable. If such indication exists, where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to the profit and loss account.

3.3 Investments

The Company determines the classification of its investments at the time of acquisition of investment and re-evaluates this classification on a regular basis. The existing investment portfolio of the Company has been categorized as follows:

a) Classification of investments

Held-for-trading

These are investments which are acquired principally for the purpose of generating profits from short-term fluctuations in market prices, interest rate movements, dealer's margin or are investments included in a portfolio in which a pattern of short-term profit taking exists.

Available-for-sale

These are investments that are intended to be held for an indefinite period of time and which may be sold in response to need for liquidity or changes to interest rates, exchange rates or equity prices.

Held-to-maturity

These are investments with fixed or determinable payments and fixed maturity that the Company has the positive intention and ability to hold to maturity.

b) Initial and subsequent measurement

All investments are initially recognized at cost, being the fair value of the consideration given. Cost includes transaction costs associated with the investment. Subsequent to initial recognition, held-for trading and available-for-sale investments for which active market exists, are measured at their market value while held-to maturity investments are stated at amortized cost determined using the effective interest rate method, less impairment, if any.

Any surplus or deficit on revaluation of held-for-trading investments are charged to profit and loss, while in case of available-for-sale investments, the resulting surplus/(deficit) is kept in a separate account and is shown in the balance sheet below the shareholders' equity as surplus/(deficit) on revaluation of investments. At the time of disposal the respective surplus or deficit is transferred to income currently.

Unquoted available for sale investments, except where an active market exists, are carried at cost less accumulated impairment losses, if any.



Impairment of investments is recognized when there is a permanent diminution in their values. Provision for impairment in the value of investment, if any, is taken to the profit and loss account.

3.4 Trade date accounting

All purchases and sales of investments that require delivery within the time frame established by the regulations or market conventions are recognized on the trade date. Trade date is the date on which the Company commits to purchase or sell the investment.

3.5 Derivatives instruments

Derivative instruments held by the Company generally comprise of future and forward contracts in the capital and money markets. These are stated at fair value at the balance sheet date. The fair value of derivatives is equivalent to the unrealized gain or loss from marking the derivatives to market using prevailing market rates at the balance sheet date. Derivatives with positive market values (unrealized gains) are included in other assets and derivatives with negative market values (unrealized losses) are included in other liabilities. The corresponding gains and losses are included in the profit and loss account.

3.6 Securities under repurchase and reverse repurchase agreements

Transactions of repurchase / reverse repurchase of investment securities are entered into at contracted rates for specified periods of time and are accounted for as follows:

Re-purchase agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repo) continue to be recognized in the balance sheet and are measured in accordance with accounting policies for investments. The counter party liability for amounts received under these agreements is included in borrowings from banks /financial institutions. The difference between sale and repurchase price is treated as mark-up on borrowings from banks/financial institutions and accrued over the life of the repo agreement.

Reverse repurchase agreements

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognized in the balance sheet. Amounts paid under these agreements are recorded as fund placements. The difference between purchase and resale price is treated as return from fund placements with financial institutions and accrued over the life of the reverse repo agreement.

3.7 Margin Trading System (MTS) transactions

Receivable against MTS transactions are recorded at the fair value of the consideration given. The MTS transactions are accounted for on the settlement date. The difference between the purchase and sale price is treated as income from MTS transactions and recognized in the profit and loss account and is recognized over the term of the respective transaction.

3.8 Term finance / credit facilities / loans

Term finances originated by the Company are stated net of provision for losses on such assets. The specific provision for bad and doubtful loans, if any, is determined in accordance with the requirements of the NBFC Regulations. Loans are written off when there is no realistic prospect of recovery.

3.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose statement of cash flows, cash and cash equivalents' comprise of cash in hand, balances in current accounts with banks, short-term bank deposits, short-term placements, short-term running finance and short-term repo borrowing.



3.10 Taxation

Current

The provision for current taxation is based on taxable income at current tax rates after taking into account tax credits, rebates and exemptions available, if any. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime. The charge for current tax also includes adjustments where necessary relating to prior years which arise from assessments framed / finalized during the year.

Deferred

Deferred tax is recognized using the liability method in respect of all temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amounts used for financial reporting purpose. Deferred tax asset is recognized for all deductible temporary differences and tax losses, if any, to the extent that it is probable that the temporary differences will reverse in the future and the taxable profits will be available against which the temporary differences and tax losses can be utilized.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the deferred tax asset to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates that have been enacted at the balance sheet date.

3.11 Staff retirement benefits

3.11.1 Defined benefit plan

The Company operates an approved funded gratuity scheme for its permanent employees. The net defined benefit liability recognized in the balance sheet in respect of defined benefit gratuity scheme, is the present value of the defined benefit obligation both computed at the balance sheet date less the fair value of plan assets. An independent actuary using the projected unit credit actuarial cost method calculates the defined benefit obligation periodically. Last valuation was the balance sheet date. Amounts arising as a result of re-measurements, representing the actuarial gains and losses and the difference between the actual investment returns and the return implied by the net interest cost are recognized in the balance sheet immediately, with a charge or credit to Other Comprehensive Income in the periods in which they occur.

3.11.2 Defined contribution plan

The Company also operates a recognized contributory provident fund for all of its regular employees. Equal monthly contributions are made, both by the Company and the employees to the fund at the rate of 10% of basic salary.

3.12 Term financing- term finance certificates (TFCs)

Term finance certificates are initially recognized at its fair values less transaction costs that are directly attributable to the issue of TFCs and subsequently carried at amortized cost using effective interest rate method. The transaction costs are also amortized over the term of TFCs using the effective interest method.

3.13 Finances, certificate of deposits and other borrowings

Deposits are initially recorded at the amounts of proceeds received. Mark-up accrued on deposits is recognized separately as part of other liabilities and is charged to the profit and loss account over the period.



3.14 Return on certificates of deposit

Return on certificates of deposit (CODs) issued by the Company is recognized on time proportionate basis taking into account the relevant CODs issue date and final maturity date.

3.15 Provisions, contingent assets and contingent liabilities

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

Provisions for legal disputes, onerous contracts or other claims are recognised when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the company and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognised as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognised if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote.

3.16 Accrued and other liabilities

Other liabilities are measured at amortized cost which equals/ estimated fair value of the consideration to be paid in the future for goods and services received by the Company.

3.17 Proposed dividend and transfer between reserves

Proposed dividend are transfer between reserves, except appropriations which are required by law, made subsequent to the balance sheet date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends are declared / transfers are made.

Dividend distribution to the shareholders is recognised as a liability in the period in which it is approved by the shareholders.

3.18 Finance cost

Finance costs are recognized as an expense in the year in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any, are capitalized as part of the cost of the relevant asset.



3.19 Revenue recognition

- a) Return on term finances and funds placements, is recognized on time proportion basis taking into account the principal / net investment outstanding and applicable rates of profit thereon except in case of classified loans on which income is recognized on receipt basis.
 - Interest/markup on rescheduled/restructured advances and investments is recognized in accordance with the guidelines given in the NBFC Regulations.
- **b)** Return on government securities and term finance certificates is represents interest income earned using effective interest rate.
- c) Dividend income on equity investments is recognized when the right to receive the dividend is established.
- d) Income from fees, commission and brokerage is recognized, when such services are provided.
- e) Other income is recognized as and when incurred.

3.20 Earnings per share (EPS)

The Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

3.21 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and de-recognized when the Company loses control of the contractual rights that comprise the financial asset and in case of financial liability when the obligation specified in the contract is discharged, cancelled or expired.

3.22 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements only when the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

3.23 Related party transactions

All transactions with related parties are carried out by the Company at arm's length prices using the comparable uncontrolled valuation method.



4 PROPERTY AND EQUIPMENT

| | Furniture & Fittings | Office equipment | Computers | Air Conditioners | Vehicles | Leasehold Improvements | Total |
|------------------------------|-------------------------|------------------|-------------|---------------------|-------------|---------------------------|--------------|
| Year ended June 30, 2015 | | | | (Rupees) | | | |
| Opening net book value | 326,155 | 183,343 | 637,550 | 486,518 | 2,091,426 | 2,376,665 | 6,101,657 |
| Additions during the year | - | 208,000 | 726,809 | 81,978 | 1,851,137 | - | 2,867,924 |
| Disposals | | 200,000 | 120,000 | 01,070 | 1,001,101 | | 2,007,021 |
| Cost | _ | 8,500 | | _ | 3,173,230 | _ | 3,181,730 |
| Accumulated depreciation | _ | (8,500) | _ | | (3,173,230) | _ | (3,181,730) |
| 7 todamatata depresidation | | (0,000) | | | (0,110,200) | | (0,101,100) |
| Depreciation for the year | (75,578) | (56,895) | (340,809) | (155,787) | (1,023,750) | (1,239,998) | (2,892,817) |
| Closing net book value | 250,577 | 334,448 | 1,023,550 | 412,709 | 2,918,813 | 1,136,667 | 6,076,764 |
| As at June 30, 2015 | | | | <u> </u> | | | |
| Cost | 1,141,088 | 2,054,468 | 3,524,591 | 1,552,050 | 8,196,132 | 6,200,000 | 22,668,329 |
| Accumulated depreciation | (890,511) | (1,720,020) | (2,501,041) | (1,139,341) | (5,277,319) | (5,063,333) | (16,591,565) |
| Net book value | 250,577 | 334,448 | 1,023,550 | 412,709 | 2,918,813 | 1,136,667 | 6,076,764 |
| | | | | | | | |
| Year ended June 30, 2016 | | | | | | | |
| Opening net book value | 250,577 | 334,448 | 1,023,550 | 412,709 | 2,918,813 | 1,136,667 | 6,076,764 |
| Additions during the year | | 32,467 | 153,706 | 80,628 | | | 266,801 |
| Disposals | | | | | | | |
| Cost | - | 157,278 | 145,785 | 210,956 | | - | 514,019 |
| Accumulated depreciation | - | (157,278) | (145,785) | (210,956) | | - | (514,019) |
| | | | | | | | |
| Depreciation for the year | (71,433) | (89,345) | (446,506) | (169,303) | (1,192,762) | (1,136,667) | (3,106,016) |
| Closing net book value | 179,144 | 277,570 | 730,750 | 324,034 | 1,726,051 | | 3,237,549 |
| | | | | | | | |
| As at June 30, 2016 | | | | | | | |
| Cost | 1,141,088 | 1,929,657 | 3,532,512 | 1,421,722 | 8,196,132 | 6,200,000 | 22,421,111 |
| Accumulated depreciation | (961,944) | (1,652,087) | (2,801,762) | (1,097,688) | (6,470,081) | (6,200,000) | (19,183,562) |
| Net book value | 179,144 | 277,570 | 730,750 | 324,034 | 1,726,051 | - | 3,237,549 |
| Annual rates of depreciation | 15% | 20% | 33% | 15% | 20% | 20% | |
| | | | | | | | |



| | | Note | 2016 Rupees | 2015 Rupees |
|---|--|------|---------------------------|---|
| 5 | INTANGIBLE ASSETS | | | |
| | Opening net book value | | 269,799 | 496,727 |
| | Additions during the year | | - | 148,314 |
| | Amortization for the year | | (114,947) | (375,242) |
| | Closing net book value | | 154,852 | 269,799 |
| | As at June 30 | | | |
| | Cost | | 3,753,930 | 3,753,930 |
| | Accumulated amortization | | (3,599, <mark>078)</mark> | (3,484,131) |
| | Net book value | | 154,852 | 269,799 |
| | | | | |
| | Annual rates of amortization | | 33% | 33% |
| 6 | LONG-TERM INVESTMENTS | | | |
| | Held-to-maturity | | | |
| | - Term finance certificates/sukuk - unlisted | 6.1 | 15,000,001 | 132,819,000 |
| | - Term finance certificates/sukuk - listed | 6.2 | 67,424,465 | 49,775,861 |
| | - Government securities | 6.3 | - | - |
| | | | 82,424,466 | 182,594,861 |
| | Available-for-sale | | | |
| | - Investment in listed shares | 6.4 | 2,079,253 | 1,952,845 |
| | - Term finance certificates - listed | 6.5 | 1,349,402 | 14,977,911 |
| | Total investments at market value * | 0.5 | 85,853,121 | 199,525,617 |
| | ioui invostinente at mainet value | | | ======================================= |
| | | | | |

^{*}Total investment taken to balance sheet at mark to market



6.1 Term finance certificates/Sukuk - Unlisted

| | | 2016 | 2015 | | | |
|---|---------------------|---------------------------------------|---|---|--|--|
| Number of Certificates | | Daw Wales | Importor | Amortized cost | | |
| 2016 | 2016 2015 Par Value | | Investee | Rupees | Rupees | |
| - | 28,400 | 5,000 | Chemical Engro Fertilizer Limited - TFC | | 127,566,300 | |
| | 15,900 | 5,000 | Cable & electrical goods Pak Electron Limited - sukuk | · | 26,263,511 | |
| 8,000 | 8,000 | 5,000 | New Allied Electronics Industries (Private) limited (refer note 6.1.1) | 38,160 <mark>,166</mark> | 38,160,166 | |
| 5,000 | 5,000 | 5,000 | Textile Amtex Limited (refer note 6.1.2) | 18,750,001 | 18,750,001 | |
| 28,000 | 28,000 | 5,000 | Three Star Hosiery (Private) Limited (refer note 6.1.3) | 140,000,000 | 140,000,000 | |
| | 4,995 | 5,000 | Pak Libya Holding Company (Private) Limited | - | 8,318,329 | |
| 860 | 860 | 5,000 | Textile Composite Azgard Nine Limited | 4,300,000 | 4,300,000 | |
| | | | Miscellaneous | | | |
| 10,000 | 10,000 | 5,000 | Eden Housing Limited - sukuk | 6,560,000 | 6,560,000 | |
| 6,000 - 5,000 NRSP Micro finance Bank Limited - TFC | | NRSP Micro finance Bank Limited - TFC | 30,000,000 | | | |
| | | 237,770,167 | 369,918,307 | | | |
| | | | Less: Provision for non-performing investment (refer note 6.6) Less: Current maturity (refer note 10) | (202,972,943) (19,797,223) 15,000,001 | (196,412,943) (40,686,364) 132,819,000 | |

- 6.1.1 This represents Sukuk Certificates issued on December 3, 2007 for a period of five years and markup rate of 3 month KIBOR + 2.20% with a floor of 7% and cap of 20% payable half yearly. These certificates are secured against bank guarantee of First Dawood Investment Bank Limited and ranking charge over present and future assets of the company. This has been classified as non performing investment by the Company under loss category and the Company has made 100% provision.
- 6.1.2 This represents Sukuk Certificates issued on October 12, 2007 for a period of five years and markup rate of 3 month KIBOR + 2% with a floor of 11% and cap of 25% payable quarterly. These certificates are secured against bank guarantee of Bank of Punjab. This has been classified as non performing investment by the Company under loss category and the Company has made 100% provision after considering the amount received by registrar Lahore High Court in March 2011.



6.1.3 This represents Sukuk Certificates issued on August 5, 2008 for a period of five years and markup rate of 3 month KIBOR + 3.25% with a floor of 11% and cap of 25%. These certificates are secured against bank guarantee of First Dawood Investment Bank and ranking charge over assets of the investee. This was due to mature on August 6, 2013. This has been classified as non performing investment by the Company under loss category and the Company has made 100% provision . The Company has filed suit to recover the amount in Sindh High Court Karachi in year 2013.

6.2 Term finance certificate / sukuk - listed

| | | | | 2016 | 2015 | |
|------------------------|-------------------------|---|---|-----------------------------|--------------------------------------|--|
| Number of Certificates | | . | N. C | Cost | | |
| 2015 | Par value | investee | Note | Rupees | Rupees | |
| | | Commercial Banks | | | | |
| 5,984 | 5,000 | Allied Bank Limited | 6.2.1 | | 29,854,176 | |
| 3,995 | 5,000 | Summit Bank Limited | 6.2.2 | 19,933, <mark>653</mark> | 19,942,841 | |
| | | Petroleum | | | | |
| - | 5,000 | Hascol Petroleum Limited | 6.2.3 | 50,000,000 | - | |
| | | | | 69,933,653 | 49,797,017 | |
| | | Less: current maturity | 10 | (2,509,188) | (21,156) | |
| | | | | 67,424,465 | 49,775,861 | |
| | 2015 5,984 3,995 | 2015 Par Value 5,984 5,000 3,995 5,000 | 2015 Par Value Investee Commercial Banks 5,984 5,000 Allied Bank Limited 3,995 5,000 Summit Bank Limited Petroleum - 5,000 Hascol Petroleum Limited | Par Value Investee Note | Par Value Investee Note Rupees | |

- 6.2.1 This represents Term Finance Certificates issued on August 28, 2009 for a period of ten years. Markup payment are made semi annually at the rate of 6 month KIBOR+0.85% to 1.30% (2015: 6 month KIBOR+0.85% to 1.30%). These were due to mature on August 28, 2019. The issuer excercised the call option and redeemed the whole issue during the current year.
- 6.2.2 This represents Term Finance Certificates issued on October 27, 2011 for a period of seven years. Markup payment are made semi annually at the rate of 6 month KIBOR+3.25% (2015: 6 month KIBOR+3.25%). These are due to mature on October 26, 2018.
- 6.2.3 This represents Sukuk issued on January 7, 2016 for a period of six years including one year grace period. Profit payment are due for on quarterly basis at the rate of 3 month KIBOR+1.25% per annum. These are due to mature on January 6, 2022.

| | | Note | 2016 Rupees | 2015 Rupees |
|-----|---|--------------------|------------------|--|
| 6.3 | Government securities - Pakistar | n Investment Bonds | | |
| | Cost Opening Purchased during the year Matured during the year Disposed off during the year | | | 172,185,000 - - (172,185,000) |
| | Amortization Opening Charged during the year Matured during the year Disposed off during the year | | - - - - | 81,812 - - (81,812) |
| | Closing | | | |



6.4 Investment in listed shares

| | | | | | 20 | 16 | | 2015 |
|----------|-----------|-------|---|--------|--------------------------|--------------|--------------------------|--------------|
| Number o | of Shares | Par | Par Value Investee Company | N-4- | Cost | Market Value | Cost | Market Value |
| 2016 | 2015 | Value | | Note | Rupees | Rupees | Rupees | Rupees |
| - | 1,522 | 10 | Tariq Glass Industries limited | 1 | - | - | 89,022 | 89,022 |
| 242,055 | 242,055 | 10 | Agritech Limited (refer note | 6.4.1) | 7,857,102 | 2,079,253 | 7,857,102 | 1,863,823 |
| | | | Less: Deficit on remeasurem (refer note 6.7 & 18) | ent | (5,777,849) 2,079,253 | | (5,993,279) 1,952,845 | 1,952,845 |

6.4.1 This represents 242,055 shares of Agritech Limited acquired from Azgard Nine Limited as part of multiple agreements including the Master Restructuring Agreement (MRA). These shares have been transferred and pledge in favor of Faysal Bank Limited in its capacity as the trustee of the TFC issue under Share Transfer and Debt Settlement Agreement. The subject shares are to be held by the trustee subject to the terms and condition of the Shareholder Investor Agreement dated July 26, 2012 (also refer note 6.5.1).

6.5 Term finance certificates - Listed

| | | | | 2016 | | | 2015 |
|-----------|--------------|-------|--|--------------|--------------|-------------|--------------|
| Number of | Certificates | Par | I and the Original and | Cost | Market Value | Cost | Market Value |
| 2016 | 2015 | Value | Investee Company | Rupees | Rupees | Rupees | Rupees |
| | | | Textile Composite | | | | |
| | | | Azgard Nine Limited | | | | |
| 4,000 | 4,000 | 5,000 | (refer note 6.5.1) | 6,507,678 | 6,507,678 | 6,507,678 | 6,507,678 |
| | | | Technology and Communication | | | | |
| 6,886 | 6,886 | 5,000 | Worldcall Telecom Limited | 13,221,549 | 13,221,549 | 13,849,557 | 13,904,955 |
| | | | (refer note 6.5.2) | | | | |
| | | | Balance carried forward | 19,729,227 | 19,729,227 | 20,357,235 | 20,412,633 |
| | | | Balance brought forward | 19,729,227 | 19,729,227 | 20,357,235 | 20,412,633 |
| | | | Less: Provision against | | | | |
| | | | non-performing investments | (18,028,265) | | (4,806,716) | |
| | | | Add: Surplus on remeasurement | | | | |
| | | | (refer note 18) | | | 55,398 | |
| | | | | 1,700,962 | 19,729,227 | 15,605,917 | 20,412,633 |
| | | | Less: Current maturity (refer note 10) | (351,560) | (351,560) | (628,006) | (628,006) |
| | | | | 1,349,402 | 19,377,667 | 14,977,911 | 19,784,627 |



- 6.5.1 This represents Term Finance Certificates issued on September 20, 2005 at the rate of 6 month KIBOR + 2.4%. These certificates have been restructured and rescheduled under Master Restructuring Agreement (MRA) dated December 1, 2010, and shall now mature on September 20, 2017. This has been classified as non performing investment by the Company under loss category and the Company has made 100% provision of the principal amount after considering FSV of the collateral as per NBFC's & NE's Regulations. These certificates are secured by first pari passu charge on the present and future assets of the investee Company.
- 6.5.2 This represents Term Finance Certificates issued on October 7, 2008 for a period of five years. Markup payment are made semi annually at the rate of 6 month KIBOR + 1.6%. The issue is secure by first pari passu charge on the present and future fixed assets of the investee Company. These were due to mature on October 7, 2015. Further, these TFCs are restructured on April 3, 2015 and due to mature on October 7, 2021. This has been classified as non performing investment by the Company under loss category and the Company has made 100% provision .

| | | Note | 2016 Rupees | 2015 Rupees |
|-----|--|-----------|----------------|------------------------|
| 6.6 | PROVISION FOR DIMINUTION IN VALUE O INVESTMENTS | F | | |
| | Balance at the beginning of the year | | 201,219,659 | 197,169,659 |
| | Charged for the year | 6.1 & 6.5 | 19,781,548 | 4,300,000 |
| | Reversal for the year | | 19,781,548 | (250,000) 4,050,000 |
| | Balance at the end of the year | | 221,001,207 | 201,219,659 |
| 6.7 | DEFICIT ON REMEASUREMENT OF INVES - Available for sale | TMENTS | | |
| | Balance at the beginning of the year | | 5,937,881 | 5,922,186 |
| | Charge during the year | | (160,032) | 15,695 |
| | Balance at the end of the year | 6.4 | 5,777,849 | 5,937,881 |
| 7 | LONG-TERM LOANS AND FINANCES | | | |
| | Loan to employees | 7.1 | 5,928,291 | 6,756,995 |
| | Loan to others- Term finance facility | 7.2 | 37,621,815 | 27,731,671 |
| | 25a. 15 5aloro Tolli marios lasilly | | 43,550,106 | 34,488,666 |
| | | | | |



| | | Note | 2016 Rupees | 2015 Rupees |
|-----|-----------------------------------|-------|----------------|-----------------------|
| 7.1 | Loan to employees | | | |
| | Housing loan - secured: | | | |
| | - Executives | 7.1.1 | 1,937,407 | 2,595,007 |
| | - Employees | | 2,792,852 | 3,089,984 |
| | | | 4,730,259 | 5,684,991 |
| | Mark-up receivable on house loans | 7.1.2 | 2,118,835 | 1,908,939 |
| | | | 6,849,094 | 7,593,930 |
| | Other loans - unsecured | | | |
| | - Executives | | - | - |
| | - Employees | 7.1.3 | 109,023 | 32 <mark>1,634</mark> |
| | | | 109,023 | 321,634 |
| | Current portion | | | |
| | - House loans | | (954,732) | (954,732) |
| | - Other loans | | (75,094) | (203,837) |
| | | 10 | (1,029,826) | (1,158,569) |
| | | | 5,928,291 | 6,756,995 |
| | | | | |

7.1.1 There is no long-term loans to Chief Executive Officer however reconciliation of carrying amount of Executives is as follows:

| | 20 | 16 | 20 | 15 |
|------------------------------------|-------------------|------------|-------------------|-------------|
| | President and CEO | Executives | President and CEO | Executives |
| | | Rupe | es | |
| Opening balance | | 2,595,007 | - | 3,252,607 |
| Disbursements during the year | - | - | - | - (255 250) |
| Payment/(Receipts) during the year | - | (657,600) | - | (657,600) |
| Transfer to executive category | - | - | - | - |
| | | 1,937,407 | - | 2,595,007 |

- 7.1.2 These represent loans provided to the executives and employees for purchase of property in accordance with the human resource policy and are repayable on monthly basis over a period of 15 years. These loans carry mark-up rate at 4% (2015: 4%) per annum. These loans are secured against mortgage of properties.
- **7.1.3** These represent loans provided to the executives and employees and are repayable on monthly basis over a period upto 3 years. These loans are unsecured and interest free.



| | | Note | 2016 Rupees | 2015 Rupees |
|-----|--|-------|----------------------------|----------------|
| 7.2 | Loan to others - Term finance facility (secure | ed) | | |
| | Interest bearing | | | |
| | Gharibwal Cement Limited | 7.2.1 | 25,840,000 | 30,400,000 |
| | Chenab Limited | 7.2.2 | 14,978,125 | 15,078,125 |
| | Hashwani Hotels Limited | 7.2.3 | 14,566,815 | - |
| | Loans to individuals | 7.2.4 | 2,375,000 | - |
| | | | 57,759,940 | 45,478,125 |
| | Non - interest bearing | | | |
| | Al - Zamin Leasing Modaraba | 7.2.5 | 1,891,6 <mark>71</mark> | 3,591,671 |
| | | | 59,651, <mark>611</mark> | 49,069,796 |
| | Less: Provision for non-performing finances | 7.2.6 | (929, <mark>037)</mark> | (15,078,125) |
| | Less: Current maturity | 10 | (21,100,7 <mark>59)</mark> | (6,260,000) |
| | | | 37,621,815 | 27,731,671 |

- 7.2.1 This represents Term Finance Facility issued on September 9, 2005 for a period of ten years. Markup payment are made at the rate of 3 month KIBOR. This was restructured on March 1, 2013 and is due to mature on February 28, 2023. This is secured by pari passu charge over all fixed assets of the borrower.
- 7.2.2 This represents Term Finance Facility issued on January 30, 2008 for a period of five years at markup rate of 6 month KIBOR + 3% .The facility is secured against first pari passu charge over fixed assets. This was matured on January 30, 2013. The Company has classified the balance and accordingly made 100% provision after considering FSV of the colletral held as per NBFC and NE regulations. The Company has filed suit to recover the outstanding amount in Banking Court. The case is still pending in court.
- 7.2.3 This represents participation in Syndicated Term Finance Facility to the extent of Rs. 50.0 million and disbursed Rs. 14.567 million. The tenor of the facility is six years at markup rate of 6 month KIBOR+ 2.30% upto two principal repayments and thereafter 6 month KIBOR+ 1.80%. Facility is secured by way of charge over fixed assets of the Marriott hotel karachi with 25% margin.
- **7.2.4** This represents financing to individuals against pledge of units of mutual funds.
- 7.2.5 This represents Term Finance Facility issued on January 30, 2008 for a period of four years. This facility is secured by hypothecation charge of assets of the investee Company. This was restructured on May 7, 2012 due to be matured on March 20, 2017.

| | | 2016 Rupees | 2015 Rupees |
|-------|---|---------------------------|----------------|
| 7.2.6 | Provision for non-performing finances | | |
| | Opening balance | (15,078,125) | (15,078,125) |
| | Reversal during the year | 14,149,088 | |
| | Closing balance | (929,037) | (15,078,125) |
| | | | |
| 8 | LONG TERM DEPOSIT | | |
| | Security deposit with Central Depository Company of Pakistan Limited Others | 50,000 7,500 57,500 | 50,000 |



| | | Note | 2016 Rupees | 2015 Rupees |
|---|---|------|----------------|----------------|
| 9 | DEFERRED TAX ASSET | | | |
| | Deferred tax asset on deductible temporary differences: | | | |
| | -Unused tax losses | | - | 5,158,407 |
| | -Provisions | | 74,223,108 | 84,765,054 |
| | -Accelerated tax depreciation allowance | | 1,888,659 | 758,179 |
| | -Gratuity | | 1,377,540 | 1,237,255 |
| | | 9.1 | 77,489,307 | 91,918,895 |
| | | | | |

9.1 The management of the Company has prepared financial projections. The said projection are based on certain key assumptions made for the estimation of recoveries against provisions and future profitability. The determination of future taxable profit and recoveries are most sensitive to certain key assumptions. A significant change in the key assumptions and estimates may have an effect on the recovery of the deferred tax asset. The management believes that the Company will be able to achieve the recovery and profit projected in the financial projections and consequently the deferred tax asset accounted for in the financial statements will be fully realized in the future.

| | | Note | 2016 Rupees | 2015 Rupees |
|----|--|------------|---|---|
| 10 | CURRENT PORTION OF NON - CURRE | NT ASSETS | | |
| | Investments | | | |
| | Current portion of term finance | | | |
| | certificates - unlisted | 6.1 | 19,797,223 | 40,686,364 |
| | Current portion of term finance | | | |
| | certificates - listed | 6.2 & 6.5 | 2,860,748 | 649,162 |
| | | | 22,657,971 | 41,335,526 |
| | Advances | | | |
| | Current portion of long-term loans to empl | lovees 7.1 | 1.029.826 | 1.158.569 |
| | | , | | |
| | can one person or long term reams to early | · · · - | _ , , | , , |
| | | | | |
| | | | | |
| | Advances Current portion of long-term loans to employerm portion of long-term loans to other | • | 1,029,826 21,100,759 22,130,585 44,788,556 | 1,158,569 6,260,000 7,418,569 48,754,095 |



| | Note | 2016 Rupees | 2015 Rupees |
|--|--|---|--|
| SHORT-TERM INVESTMENTS Available-for-sale | | | |
| | | | |
| | | , , | 25,000,000 |
| - Investment in shares - listed | 11.2 | 13,497,707 | 15,307,253 |
| - Investment in preference shares | 11.3 | - | 15,000,000 |
| | | 56,567,324 | 55,307,253 |
| Held-for-trading | | | |
| - Investment in shares - listed | 11.4 | 7,982,986 | 9,138,500 |
| - Investment in shares - Ready Future | | 74,129,460 | - |
| , and the second | | 82,112,446 | 9,138,500 |
| Held-to-maturity | | | |
| - Government securities - Market treasury bills | 11.5 | | 914,424 |
| Investments at market value | | 138,679,770 | 65,36 _{0,177} |
| | | | |
| Pre IPO term finance certificates | | | |
| Dewan Cement Limited Less: provision Term finance certificate - Dewan Cement Limited | | 50,000,000 (6,930,383) 43,069,617 | 50,000,000 (25,000,000) 25,000,000 |
| | Available-for-sale - Dewan Cement Limited - Pre IPO term finance certificates - Investment in shares - listed - Investment in preference shares Held-for-trading - Investment in shares - listed - Investment in shares - Ready Future Held-to-maturity - Government securities - Market treasury bills Investments at market value Pre IPO term finance certificates Dewan Cement Limited Less: provision | SHORT-TERM INVESTMENTS Available-for-sale - Dewan Cement Limited - Pre IPO term finance certificates 11.1 - Investment in shares - listed 11.2 - Investment in preference shares 11.3 Held-for-trading - Investment in shares - listed 11.4 - Investment in shares - Ready Future Held-to-maturity - Government securities - Market treasury bills Investments at market value Pre IPO term finance certificates Dewan Cement Limited Less: provision | SHORT-TERM INVESTMENTS Available-for-sale - Dewan Cement Limited - Pre IPO term finance certificates - Investment in shares - listed - Investment in preference shares - Investment in shares - listed - Investment in shares - listed - Investment in shares - Ready Future - Investment in shares - Ready Future - Government securities - Market treasury bills Investments at market value Dewan Cement Limited Less: provision Note Rupees Rupees Rupees 11.1 43,069,617 11.2 13,497,707 - 56,567,324 Held-for-trading - 11.4 7,982,986 - 74,129,460 - 82,112,446 11.5 - 138,679,770 138,679,770 Pre IPO term finance certificates Dewan Cement Limited Less: provision (6,930,383) |

This investment has been classified under loss category and accordingly made 100% provision after considering FSV of the collateral held as per NBFC and NE regulations.

11.2 Investments in shares - Listed

| | | | 20 | 16 | | 2015 | | | |
|---|----------|---|-------------|--------------|-------------|--------------|--|--|--|
| Number o | f Shares | Investor | Cost | Market Value | Cost | Market Value | | | |
| 2016 | 2015 | Investee | Rupees | Rupees | Rupees | Rupees | | | |
| (The face value of each share is Rs.10/-) | | | | | | | | | |
| | | Commercial Banks | | | | | | | |
| 50,000 | 50,000 | National Bank Limited (refer note 11.2.1) | 2,269,029 | 2,890,500 | 2,269,029 | 2,659,500 | | | |
| 10,088 | 14,488 | Habib Bank Limited | 1,694,851 | 1,992,985 | 2,434,081 | 3,117,093 | | | |
| | | Chemicals | | | | | | | |
| 815,800 | 815,800 | Agritech limited | 13,428,068 | 7,007,722 | 13,428,068 | 6,281,660 | | | |
| | | Equity Investment Instruments | | | | | | | |
| 30,000 | 40,000 | PICIC Growth Fund | 446,248 | 714,000 | 594,997 | 1,098,000 | | | |
| | | Electricity | | | | | | | |
| 10,000 | 25,000 | Kot Addu Power Company Limited | 406,111 | 892,500 | 1,015,277 | 2,151,000 | | | |
| | | | 18,244,307 | 13,497,707 | 19,741,452 | 15,307,253 | | | |
| | | Less: Deficit on remeasurement | | | | | | | |
| | | (refer note 18 & 11.6) | (4,746,600) | | (4,434,199) | - | | | |
| | | | 13,497,707 | 13,497,707 | 15,307,253 | 15,307,253 | | | |

11.2.1 This represents an investment in shares of associated undertaking.



11.3 Investment in preference shares

| | | | 20 | 16 | | 2015 | |
|------------------|------|------------------|------|--------|--------------|--------|--------------|
| Number of Shares | | | N. 4 | Cost | Market Value | Cost | Market Value |
| 2016 | 2015 | Investee Company | Note | Rupees | Rupees | Rupees | Rupees |

Listed Shares

| | | Cable and Electrical Goods | | | |
|---|-----------|----------------------------|-------|------------|------------|
| - | 1,500,000 | Pak Electron Limited | - | 15,000,000 | 15,000,000 |
| | | | | 15,000,000 | 15,000,000 |

2016

2015

11.4 Investments in shares - Listed

| Number of Shares | | | Cost | Market Value | Cost | Market Value |
|-------------------|------------------|---|-------------|--------------|-----------|--------------|
| 2016 | 2015 | Investee Company | Rupees | Rupees | Rupees | Rupees |
| The face value of | of each share is | s Rs.10/-) | | , | | |
| | | | | | | |
| | | Oil and Gas | | | | |
| 5,000 | 5,000 | Pakistan Petroleum Limited | 1,190,684 | 775,250 | 1,190,684 | 821,300 |
| - | 2,500 | Pakistan State Oil Company Limited | - | | 971,585 | 964,475 |
| | | Chemicals | | | | |
| 10,000 | 10,000 | Engro Polymer & Chemicals | 169,097 | 85,000 | 169,097 | 97,900 |
| 7,500 | 7,500 | Engro Fertilizers Limited | 657,738 | 483,600 | 657,738 | 665,175 |
| | | Commercial Banks | | | | |
| 20,000 | 20,000 | Allied Bank Limited | 2,223,121 | 1,799,199 | 2,223,121 | 1,998,800 |
| 20,000 | 20,000 | National Bank of Pakistan (refer note 11.4.1) | 1,304,540 | 1,156,200 | 1,304,540 | 1,063,800 |
| 3,000 | - | Habib Bank Limited | 700,162 | 592,680 | - | - |
| | | Cement | | | | |
| - | 5,000 | D.G.Khan Cement Company Limited | | | 715,196 | 713,850 |
| - | 5,000 | Lucky Cement Limited | | | 2,437,544 | 2,598,100 |
| | | Personal Goods | | | | |
| 10,000 | - | Treet Corporation | 758,849 | 494,300 | - | - |
| | | Electricity | | | | |
| - | 2,500 | Kot Addu Power Company Limited | | | 210,126 | 215,100 |
| | | Insurance | | | | |
| 15,000 | - | Pakistan Reinsurance | 568,912 | 453,900 | - | - |
| | | Automobile Assembler | | | | |
| 1,900 | - | Hinopak Motors Limited | 2,393,614 | 1,822,157 | - | - |
| | | Transport | | | | |
| 10,000 | - | Pakistan Int. Bulk Terminal | 400,110 | 320,700 | - | |
| | | | 10,366,827 | 7,982,986 | 9,879,631 | 9,138,500 |
| | | Less: Deficit on remeasurement | | | | |
| | | (refer note 11.6) | (2,383,841) | | (741,131) | |
| | | | 7,982,986 | 7,982,986 | 9,138,500 | 9,138,500 |
| | | | | | | |



11.4.1 This represents an investment in shares of an associated undertaking.

| 11.5 Government securities - market treasury bills | Note | 2016 Note Rupees | |
|--|------|---------------------|---|
| | | 11.5.1 | - |

11.5.1 This represents investment in government securities to comply with the requirement of Regulation 14(4)(i) of the NBFC Regulations.

| | | Note | 2016 Rupees | 2015 Rupees |
|------|--|--------------|--|--|
| 11.6 | DEFICIT ON REMEASUREMENT OF | INVESTMENTS" | | |
| | Held for trading | | | |
| | Opening balance | | 741,131 | 388,188 |
| | Charged for the year | | 1,642,710 | 352,943 |
| | Balance at the end of the year | 11.4 | 2,383,841 | 741,131 |
| | Available-for-sale | | | |
| | Opening balance | | 4,434,199 | 4,462,877 |
| | Charged for the year | | 312,401 | 744,086 |
| | Reversal for the year | | - | 772,764 |
| | Balance at the end of the year | 11.2 | 312,401 4,746,600 | (28,678) 4,434,199 |
| 12 | SHORT-TERM PLACEMENTS-CONSI | DERED GOOD | | |
| | Reverse repo agreement - secured Term deposit receipts (TDR) Clean Placement : | 12.1 12.2 | 100,000,000 450,000,000 - 550,000,000 | 120,500,000 91,000,000 211,500,000 |

- **12.1** This represents placements against government securities under reverse repo agreement carrying markup rate of 8.5% per annum (2015: nil).
- 12.2 This represents placements with financial institutions under term deposit receipts and money market carrying markup rate of 7.2 % to 10.75% per annum (2015: 7% to 7.55% per annum)



| 13 | MARKUP / INTEREST ACCRUED | Note | 2016 Rupees | 2015 Rupees |
|------|--|---------------|-------------------------|-------------------------|
| | Accrued profit/markup/interest on: | | | |
| | Term finance certificates/sukukGovernment securities | | 25,056,745 - | 29,745,242 50,685 |
| | Term financesPlacements | | 40,480,859 6,016,110 | 11,555,109 791,452 |
| | Less : provision for markup/interest on non-performing investment | | 71,553,714 (24,331,966) | 42,142,488 (27,420,076) |
| | | | 47,221,748 | 14,722,412 |
| 14 | PREPAYMENTS AND OTHER RECEIVABLE | | | |
| | Prepayments - considered good | | 720,443 | 690,634 |
| | Other receivable | | | |
| | Dividend receivableMiscellaneous | | 170,582 | 30,000 |
| | | | 891,025 | 720,634 |
| 15 | CASH AND BANK BALANCES | | | |
| | Balance with banks - Deposit accounts | 15.1 | 16,121,589 | 8,651,922 |
| | - Current account with SBP | | 132,240 | 202,778 |
| | Cash in hand | | 21,680 | 25,000 |
| | | | 16,275,509 | 8,879,700 |
| 15.1 | Effective markup rate in respect of deposit account annum. | ts ranges fro | om 5 % to 8 % (2015: | 5 % to 6 %) per |
| 16 | ISSUED, SUBSCRIBED AND PAID-UP SHARE C | APITAL | | |
| | | | 2016 Rupees | 2015 Rupees |
| | 285,000,000 (2015: 285,000,000) Ordinary shares | | 295 000 000 | 285 000 000 |
| | of Rs. 10 each issued as fully paid in cash. 36,500,000 (2015: 36,500,000) Ordinary shares | | 285,000,000 | 285,000,000 |
| | of Rs. 10 each issued as fully paid bonus shares. | | 365,000,000 | 365,000,000 |
| | | | 650,000,000 | 650,000,000 |



| | | Note | 2016 Rupees | 2015 Rupees |
|------|--|------|----------------------------|--------------------------|
| 17 | RESERVES | | | |
| | Capital Statutory reserve | 17.1 | 131,318,417 | 122,545,534 |
| | Revenue | | | |
| | Accumulated loss | | (64,362,577) 66,955,840 | (99,769,501) |
| 17.1 | Statutory reserve | | | |
| | Opening balance | | 122,545,534 | 117,94 ² ,319 |
| | Transferred from profit and loss account | 17.2 | 8,772,883 | 4,603,215 |
| | Closing balance | | 131,318,417 | 122,545,534 |

17.2 Statutory reserve represents amount set aside at the rate of 20% of profit for the year after taxation as per the requirements of clause 16 of Non-Banking Finance Companies and Notified Entities Regulations, 2008.

| | | | Note | 2016 Rupees | 2015 Rupees |
|----|--|-------------------|--------------------|--|--|
| 18 | (DEFICIT) / SURPLUS ON REM INVESTMENTS - Available for | | | | |
| | Term finance certificates Shares-long term Shares-short term | | 6.5 6.4 11.2 | (5,777,849) (4,746,600) (10,524,449) | 55,398 (5,993,279) (4,434,199) (10,372,080) |
| 19 | LONG-TERM CERTIFICATE O | F DEPOSIT | | | |
| | Opening balance Current portion of long-term cer Closing balance | tificate of depos | it 19.1 | <u> </u> | 5,000,000 (5,000,000) - |

19.1 This represents certificate issued for a term of three years at the rate of 6% to 11.5% (2015: 11.5%) per annum payable half yearly and matured during current year.

20 DEFFERED LIABILITY - STAFF GRATIUTY

20.1 Actuarial Assumptions

As disclosed in note 3.11.1, the company operates a funded gratuity scheme for its staff employees. The latest actuarial valuation was carried out as at June 30, 2016, using the Projected Unit Credit Actuarial Cost Method.



| | | 2016 Rupees | 2015 Rupees |
|------|--|---|---|
| 20.2 | Defined benefit liability recognized in balance sheet: | | |
| | Present value of defined benefit obligation Fair value of plan assets Defined benefit liability recognized | 10,640,382 (5,922,616) 4,717,766 | 9,966,985 (6,041,285) 3,925,700 |
| 20.3 | Changes in the present value of the defined benefit obligation | | |
| | Opening defined benefit obligation Current service cost Interest cost Benefits paid Re-measurements chargeable in other comprehensive income | 9,966,985 854,774 926,278 (933,395) (174,260) 10,640,382 | 10,222,305 848,974 1,224,623 (1,604,257) (724,660) 9,966,985 |
| 20.4 | Changes in the fair value of plan assets | | |
| | Opening fair value of plan assets Interest income on plan assets Benefits paid Return on plan assets, excluding interest income | 6,041,285 543,522 (933,395) 271,204 5,922,616 | 7,053,851 812,724 (1,604,257) (221,033) 6,041,285 |
| 20.5 | Movement in net liability | | |
| | Opening liability Expense recognized in profit and loss Re-measurements recognized in other comprehensive income Closing liability | 3,925,700 1,237,530 (445,464) 4,717,766 | 3,168,454 1,260,873 (503,627) 3,925,700 |
| 20.6 | Expense recognized in profit and loss | | |
| | Current service cost Interest cost Expected return on plan assets | 854,774 926,278 (543,522) 1,237,530 | 848,974 1,224,623 (812,724) 1,260,873 |
| 20.7 | Re-measurements recognized in other comprehensive income | | |
| | Experience adjustments Return on plan assets - excluding interest income Total re-measurements chargeable in other comprehensive income | (174,260) (271,204) (445,464) | (724,660) 221,033 (503,627) |



20.8 The present value of defined benefit obligation, fair value of plan assets and surplus or deficit on gratuity fund for the five years is as follows:

| | 2016 | 2015 | 2014 | 2013 | 2012 |
|--|-------------|-------------|-------------|--------------|-------------------|
| | | | Rupees | | |
| Present value of defined obligation | 10,640,382 | 9,966,985 | 10,222,305 | 11,966,231 | 9,657,498 |
| Fair value of plan assets | (5,922,616) | (6,041,285) | (7,053,851) | (14,094,280) | (11,650,324) |
| Deficit/(surplus) | 4,717,766 | 3,925,700 | 3,168,454 | (2,128,049) | (1,992,826) |
| | | | | | |
| | | | 2016 | | 2015 |
| Breakup of Investments - at fair v | alue | | Rupees | | Rupees |
| · | | | | | |
| Investment in National Savings | | | | | |
| (including accrued interest) | . 01 | | 6,792,6 | 92 | 6,128,765 |
| Investment in KAPCO Shares - 500 | | | 44,6 | 25 | 42.020 |
| @ Rs. 89.25 each (2015: 86.04 e Cash at bank | acri) | | 124,2 | | 43,020 318,250 |
| Less: assets for Defined Contribution | n Scheme | | (1,038,9 | | (448,750) |
| | | | 5,922,6 | | 6,041,285 |
| | | | | | |
| Significant Actuarial Assumption | | | | | |
| Discount rate used for interest cost | in | | | | |
| profit and loss charge | | | 9.7 | | 13% |
| Discount rate used for year end obl | igation | | 7.2 | 5% | 9.75% |
| Maturity profile of Present value of benefit obligation | of defined | | | | |
| Weighted average duration of the P of defined benefit obligation (in year | | | 8. | .00 | 8.00 |
| Plan Assets Comprise | | | | | |
| Bond | | | 114.69 | 9% | 101.45% |
| Equity | | | 0.7 | | 0.71% |
| Cash and /or deposits | | | 2.10 | 0% | 5.27% |
| Others | | | -17.5 | 4% | -7.43% |
| | | | 100.00 | 0% | 100.00% |
| Sensitivity Analysis on significan assumptions: | t actuarial | | | | |
| Discount Rate +100 bps | | | 9,847,6 | 86 | 9,174,645 |
| Discount Rate - 100 bps | | | 11,527,1 | | 10,860,097 |
| Expected rate of salary increase + | 100 bps | | 11,518,4 | 68 | 10,851,534 |
| The state of the s | 00 | | 0.040.0 | 20 | 0.407.700 |

These figures are based on the latest actuarial valuation as at June 30, 2016. The valuation uses the Projected Unit Credit Actuarial Cost Method.

The Company recognizes expense in accordance with IAS 19 "Employee Benefits". The expected gratuity expense for the year ending June 30, 2017 works out to be Rs. 1.13 million.



Expected rate of salary increase - 100 bps

FIRST CREdIT AND INVESTMENT BANK LTd.

9,840,630

9,167,782

| | | Note | 2016 Rupees | 2015 Rupees |
|------|--|------------------------------|--|---|
| 21 | SHORT-TERM REPO BORROWING | | | |
| | Short term Repo Borrowing | 21.1 | 100,000,000 | |
| 21.1 | This represent short term repo borrowing obtained a Bank Limited carrying markup rate of 6.15% (2015: | | | s (PIBs) from J.S. |
| | | Note | 2016 Rupees | 2015 Rupees |
| 22 | LONG-TERM LOAN | | | |
| | From Banking Companies - Secured | | | |
| | National Bank of Pakistan (NBP) - an associated ur Current portion of long term loans | ndertaking 22.1 | 190,000,000 | 15,625,000 (15,625,000) |
| 22.1 | The Company has obtained a five year term loan in a grace period of one year. The loan is repayable in June 2016 and carried markup @ 3 months KIBOF June 2021. The loan is secured by first pari passu assets of the Company. | n 16 equal q R plus 0.75% | uarterly installments c 6 per annum (2015: 0. ion charge over all pr | ommencing from 4%), maturing in resent and future |
| | | Note | 2016 Rupees | 2015 Rupees |
| 23 | MARKUP / INTEREST ACCRUED | | | |
| | Mark-up accrued on: Secured | | | |
| | - Loans and borrowings including running finance | 23.1 | 173,902 | 326,836 |
| | Unsecured - Certificates of deposits | | 1,560,137 | 1,283,904 |
| | Continuated of appeals | | 1,734,039 | 1,610,740 |
| 23.1 | This amount represents markup due to National Ba | nk of Pakist | an, an associated und | ertaking. |
| | | | 2016 | 2015 |
| 24 | ACCRUED AND OTHER PAYABLES | | Rupees | Rupees |
| | Accrued expenses Other liabilities | | 6,481,872 2,882,990 9,364,862 | 1,315,278 2,737,404 4,052,682 |
| 25 | CONTINGENCIES AND COMMITMENTS | | | |
| | Contingencies | | | |
| | There are no material contingencies as at the repor | ting date (20 | 015: Nil) | |



Commitments

Bank guarantee

Standby letter of credit facility

60,403,750 60,403,750 5,000,000

59,167,500

64,167,500

25.1

2016 2015 Note Rupees Rupees This represents the company's share in standby letter of credit under agreement of participation dated December 13, 2010 with Allied Bank Limited. Under the said agreement, the company irrevocably agrees and undertakes with Allied Bank Limited to take undivided share of 2.5% in standby letter of credit up to November 17, 2017. 26 **INCOME FROM TERM FINANCES AND FUNDS PLACEMENTS"** Income from long-term finances 30,244,365 3,172,546 Return on fund placements with financial institutions 26.1 20,319,830 16,902,132 50,564,195 20,074,678 26.1 Return on fund placements with financial institutions - bank balance 626,342 268.682 term deposit receipts 11,778,489 9,488,795 3.974.990 reverse repo placements 3,679,452 clean placement 4,235,547 3,169,665 16,902,132 20,319,830 27 **INCOME FROM INVESTMENTS** 8,223,479 Return on government securities 62,942 Return on term finance certificates / sukuks 27.1 29,199,828 30,423,687 Dividend income 27.2 1,337,964 1,063,969 Dividend income on mutual fund 55,261 15,293,531 19,317,805 Capital gain on securities (non-shariah compliant) 47,118,124 57,860,342 27.1 This includes Rs. 1,905,151 pertaining to sukuk certificates which are permissible under shariah. 27.2 Scripwise details of dividend is as follows: 330,000 National Bank Of Pakistan 525,000 Habib Bank Limited 198,632 50,708 Hinopak Motors Limited 170,582 55.000 Allied Bank Limited 140,000 Kot Addu Power Company Limited 112,500 193,750 Engro Fertilizer Limited 45,000 Lucky Cement Limited 45,000 Pakistan Reinsurance Company Limited 37,500 Pakistan Petroleum Limited 31,250 60,000 Pakistan State Oil 22.500 15.000 **Treet Corporation Limited** 10,000 Arif Habib Corporation 151.250 Crescent Steel and Allied products Limited 7,500 Kohinoor Textile Limited 10,000 Nishat Chunian Limited 10,000 PICIC Growth Fund 180,000 Tariq Glass Industries Limited 761 1,337,964 1,063,969 28 **FEES AND COMMISSION INCOME** Guarantee commission 409,031 416,407 Participation fee 625,000 1,041,407 409,031 29 **OTHER INCOME**



Documentation Charges

Interest income on loan to employees

Gain / loss on disposal of fixed asset

25,600

209,596

59,500

294,696

315,914 2,586,800

2,902,714

| | | Note | 2016 Rupees | 2015 Rupees |
|------|--|---------------|--------------------------|------------------------|
| 30 | FINANCE COSTS | | • | |
| | Markup/Interest on: | | | |
| | - Long-term loans - Short-term repo borrowings | | 110,096 2,681,797 | 4,028,218 4,571,084 |
| | - Short-term running finances - Certificate of deposits | | - 276,234 | 513,648 575,000 |
| | - Other charges | | 84,860 | 35,315 |
| | 5 | | 3,152,987 | 9,723,265 |
| 31 | ADMINISTRATIVE AND OPERATING EXPENS | SES | | |
| 31 | ADMINISTRATIVE AND OPERATING EXPENS | SES | | |
| | Salaries and allowances | 31.1 to 31.3 | 24,299, <mark>924</mark> | 23,412,530 |
| | Travelling, conveyance and meeting charges | | 3,310,333 | 2,051,655 |
| | Printing and stationery | | 436,458 | 480,352 |
| | Rent, rates and taxes | | 3,058,385 | 2,793,825 |
| | Legal and professional | | 1,009,571 | 1,110,800 |
| | Repairs and maintenance Auditors' remuneration | 31.4 | 371,686 750,000 | 803,664 729,025 |
| | Newspaper and periodicals | 31.4 | 17,439 | 24,009 |
| | Postage and courier services | | 62,623 | 74,026 |
| | Telephone, telex and fax | | 466,607 | 442,743 |
| | Electricity, gas and water charges | | 976,029 | 1,161,711 |
| | Advertisement and business promotion | | 540,487 | 445,474 |
| | Fees and subscription | | 1,755,907 | 1,509,835 |
| | Security guards | | 350,790 | 318,780 |
| | Insurance | | 492,093 | 492,266 |
| | Brokerage and commission | | 107,953 | 2,329,830 |
| | Motor vehicle running expenses Office supplies | | 1,273,622 221,173 | 1,557,728 |
| | IT support | | 242,256 | 220,255 295,519 |
| | Training | | 250,000 | 451,780 |
| | Depreciation | 4 | 3,106,016 | 2,892,817 |
| | Amortization | 5 | 114,947 | 375,242 |
| | | | 43,214,299 | 43,973,866 |
| | | | | |
| 31.1 | It includes charge for gratuity and provident fun | d as follows: | | |
| | - Gratuity | | 1,237,530 | 1,260,873 |
| | - Provident fund | | 595,664 | 618,646 |
| | | | 1,833,194 | 1,879,519 |
| 31.2 | Disclosures relating to provident fund | | (Un-audited) | (Audited) |
| | (i) Size of the fund - net assets | | 14,554,120 | 13,726,145 |
| | (ii) Cost of Investment made | | 14,799,293 | 13,816,904 |
| | (iii) Percentage of Investment made | | 101.7% | 100.7% |
| | Dunalium of Investment of Street | | | |
| | Breakup of Investment -at fair value | | 0 040 000 | 7 660 E04 |
| | Investment in National Savings Deposit with NBP NIDA Account | | 8,812,222 5,987,071 | 7,662,591 6,154,313 |
| | Deposit with NDF INIDA Account | | 14,799,293 | 13,816,904 |
| | | | | |



| Percentage of Investment | Note | 2016 Rupees | 2015 Rupees |
|---|------|----------------|----------------|
| Investment in National Savings Deposit Account | | 59.5% 40.5% | 55.5% 44.5% |
| | | 100% | 100% |

These investments are made meeting the requirement of section 227 of Companies Ordinance 1984 and Employee's Provident Fund Rules, 1996.

31.3 The aggregate amounts incurred during the year for remuneration including all benefits to Chief Executive Officer, directors and executives of the Company are given below:

| | 2016 | | | | | |
|---|---|---------------------------------------|-----------------|---|--|--|
| | | Rupee | es | | | |
| | President & Chief Executive Officer | Executive | Directors | Total | | |
| Director's meeting fee | - | - | 1,968,750 | 1,968,750 | | |
| Managerial remuneration | 6,004,046 | 6,870,467 | - | 12,874,513 | | |
| Annual allowance | 262,500 | 845,656 | - | 1,108,156 | | |
| Retirment benefits | 485,981 | 682,835 | - | 1,168,816 | | |
| Others | 262,500 | | - | 262,500 | | |
| Total | 7,015,027 | 8,398,958 | 1,968,750 | 17,382,735 | | |
| Number of persons | 1 | 3 | 9 | | | |
| | | | | | | |
| | 2015 | | | | | |
| | | | | | | |
| | | 201 Rupe | | | | |
| | President & Chief Executive Officer | | | Total | | |
| Director's meeting fee | Chief Executive | Rupee | es | | | |
| Director's meeting fee Managerial remuneration | Chief Executive | Rupee | es Directors | | | |
| o de la companya de | Chief Executive Officer | Executive | es Directors | 1,375,000 | | |
| Managerial remuneration | Chief Executive Officer - 5,126,968 | Executive - 6,599,722 | es Directors | 1,375,000 11,726,690 | | |
| Managerial remuneration Annual allowance | Chief Executive Officer - 5,126,968 250,000 | Executive - 6,599,722 489,612 | es Directors | 1,375,000 11,726,690 739,612 | | |
| Managerial remuneration Annual allowance Retirment benefits | Chief Executive Officer - 5,126,968 250,000 454,800 | Executive - 6,599,722 489,612 647,278 | es Directors | 1,375,000 11,726,690 739,612 1,102,078 | | |

- **31.3.1** In addition, the chief executive officer and executives are provided with free use of company provided cars in accordance with the terms of their employment.
- **31.3.2** The total number of employees as at June 30, 2016 are 17 (June 30, 2015: 21) and the average number of employees during the year are 19 (2015: 22).



| | | 2016 Rupees | 2015 Rupees |
|------|--|---|--|
| 31.4 | Auditor's remuneration | | |
| | Statutory audit Half yearly review Other services Out of pocket expenses and tax | 475,000 135,000 40,000 100,000 | 475,000 135,000 40,000 79,025 |
| | | 750,000 | 729,025 |
| 32 | TAXATION | | |
| | Current Prior Deferred | 8,458,768 (1,419,680) 14,299,517 21,338,605 | 4,967,924 234,443 446,136 5,648,503 |
| 32.1 | Relationship between tax expense and accounting profit | | |
| | Profit before tax | 65,203,019 | 28,664,580 |
| | Tax at applicable rate of 32% (2015: 33%) | 32% | 33% |
| | Tax calculated at applicable tax rate Impact of taxability at different rate Tax effect other than temporary difference Effect of change in tax rate Prior year tax adjustment Tax charge for the year | 20,864,966 (3,897,231) 12,975,689 (7,185,139) (1,419,680) 21,338,605 | 9,459,311 (3,657,886) 5,191,413 (5,578,778) 234,443 5,648,503 |
| 32.2 | The income tax assessment of the Company has been finalize assessment scheme. | d up to the tax year | 2015 under self |
| | | 2016 Rupees | 2015 Rupees |
| 33 | EARNINGS PER SHARE - Basic & Diluted | | |
| | Profit after income tax | 43,864,414 | 23,016,077 |
| | | Number o | f shares |
| | Weighted average number of shares outstanding during the year | 65,000,000 | 65,000,000 |
| | Earnings per share (EPS) - Basic & Diluted-Rupee | 0.67 | 0.35 |



| 34 | CASH AND CASH EQUIVALENT | Note | 2016 Rupees | 2015 Rupees |
|----|--|----------|--|---|
| | Cash and bank balances | 15 | 16,275,509 | 8,879,700 |
| | Short-term placements Short-term repo borrowing | 12 21 | 550,000,000 (100,000,000) 466,275,509 | 211,500,000 |
| 35 | FINANCIAL INSTRUMENTS | | 400,275,509 | 220,379,700 |
| | Financial assets as per balance sheet | | | |
| | Long-term investments Long-term loans and finances Long-term deposits Short-term investments Short-term placements Markup/interest accrued Advances and other receivables Cash and bank balances | | 108,511,092 65,680,691 57,500 138,679,770 550,000,000 47,221,748 170,582 16,275,509 | 240,861,143 41,907,235 50,000 65,360,177 211,500,000 14,722,412 30,000 8,879,700 |
| | Financial liabilities as per balance sheet | | 926,596,892 | 583,310,667 |
| | Long-term loans Certificate of deposit | | 190,000,000 | 15,625,000 5,000,000 |
| | Short-term repo borrowing Accrued markup | | 100,000,000 1,734,039 | 1,610,740 |
| | Other liabilities | | 2,882,990 294,617,029 | 2,737,404 24,973,144 |

36 FINANCIAL RISK MANAGEMENT

Financial risk factors

The Company's activities expose it to a variety of financial risks, market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on having cost efficient funding as well as to manage financial risk to minimize earnings volatility and provide maximum return to shareholders.

Risk management is carried out by the Company's Finance Department under policies approved by the Board.

36.1 Market risk

Market risk is the risk that the fair value or the future cash flows of financial instrument may fluctuate as a result of changes in market prices. The Company is exposed to market risk as a result of mismatches or gaps in the amounts of financial assets and financial liabilities that mature or re-price in a given period. The Company manages this risk by matching the re-pricing of financial assets and liabilities through risk management strategies.

Market risk mainly comprises of currency risk and interest rate risk.



36.1.1 Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company, at present is not exposed to currency risk as all transactions are carried out in

36.1.2 Interest rate risk

Yield risk is the risk of decline in earnings due to adverse movements of the yield curve. Market rate risk arises from the possibility that changes in market rates of return will affect the value of the financial instruments. An entity is exposed to yield / market rate risk as a result of mismatches or gaps in the amounts of financial assets and financial liabilities that mature or re-price in a given period, the Company manages this risk by matching the re-pricing of financial assets and liabilities through risk management strategies.

Financial assets and liabilities include balances of Rs.778,948,191 (2015: Rs.539,651,306) and Rs.290,000,000 (2015: Rs.20,625,000) respectively, which are subject to interest / markup rate risk. Applicable interest /mark-up rates for financial assets and liabilities have been indicated in respective notes.

The Company's exposure to yield / market rate risk and the effective rates on its financial assets and liabilities are summarized as follows:

| | | Exposed to yield / market rate risk | | | | |
|--------------------------------|------------------|-------------------------------------|-----------------|----------------------------------|----------------------|-------------------------------|
| | Effective rate % | Total | Within one year | More than one year and less than | More than five years | Not exposed to yield / market |
| As at June 30, 2016 | | | | five years | | rate risk |
| Financial Assets | | | | | | |
| Investments | 8.57% | 247,190,862 | 139,857,048 | 2,144,408 | 7,500,000 | 97,689,406 |
| Long term loans and finances | 5.37% | 65,680,691 | 22,130,585 | 35,143,369 | 6,178,879 | 2,227,858 |
| Long-term security deposits | | 57,500 | - | - | - | 57,500 |
| Placements | 7% | 550,000,000 | 550,000,000 | - | - | - |
| Markup / interest accrued | | 47,221,748 | - | - | - | 47,221,748 |
| Advances and other receivables | | 170,582 | - | - | - | 170,582 |
| Cash and bank balance | 6% | 16,275,509 | 16,121,589 | - | - | 153,920 |
| | | 926,596,892 | 728,109,222 | 37,287,777 | 13,678,879 | 147,521,014 |
| Financial Liabilities | | | | | | |
| Term Loans | 6.88% | 190,000,000 | - | 190,000,000 | - | - |
| Short-term repo borrowing | 6.21% | 100,000,000 | 100,000,000 | - | - | - |
| Interest and markup accrued | | 1,734,039 | - | - | - | 1,734,039 |
| Other liabilities | | 2,882,990 | - | - | - | 2,882,990 |
| | | 294,617,029 | 100,000,000 | 190,000,000 | - | 4,617,029 |
| On-balance sheet gap | | 631,979,863 | 628,109,222 | (152,712,223) | 13,678,879 | 142,903,985 |



Total

Effective

Exposed to yield / market rate risk

More than

More than Not exposed

Within

| | rate % | | one year | one year and less than | five years | to yield / market rate risk |
|--------------------------------|-----------|-------------|-------------|---------------------------|------------|-----------------------------------|
| As at June 30, 2015 | | | | five years | | rate risk |
| Financial Assets | | | | | | |
| | | | | | | |
| Investments | 12.02% | 306,221,320 | 82,249,950 | 193,966,887 | 3,605,885 | 26,398,598 |
| Long term loans and finances | 4.80% | 41,907,235 | 7,418,569 | 23,204,204 | 9,053,889 | 2,230,573 |
| Long-term security deposits | | 50,000 | - | - | - | 50,000 |
| Placements | 7% | 211,500,000 | 211,500,000 | - | - | - |
| Markup / interest accrued | | 14,722,412 | - | - | - | 14,722,412 |
| Advances and other receivables | | 30,000 | - | - | - | 30,000 |
| Cash and bank balance | 6% | 8,879,700 | 8,651,922 | - | - | 227,778 |
| | | 583,310,667 | 309,820,441 | 217,171,091 | 12,659,774 | 43,659,361 |
| | | | | | | |
| Financial Liabilities | | | | | | |
| | | | | | | |
| Term Loans | 8.39% | 15,625,000 | 15,625,000 | - | - | - |
| Certificates of deposit | 11.50% | 5,000,000 | 5,000,000 | - | - | - |
| Short-term running finance | 10.52 | - | - | - | - | - |
| Interest and markup accrued | | 1,610,740 | - | - | - | 1,610,740 |
| Other liabilities | | 2,737,404 | - | - | - | 2,737,404 |
| | | 24,973,144 | 20,625,000 | - | - | 4,348,144 |
| | | | | | | |
| On-balance sheet gap | | 558,337,523 | 289,195,441 | 217,171,091 | 12,659,774 | 39,311,217 |

36.1.3 Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest/ mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. Presently, daily stock market fluctuation is controlled by government authorities with cap and floor of 5%. The restriction of floor prices reduces the volatility of prices of equity and debt securities and the chances of market crush at any moment. The company manages the price risk through diversification and placing limits on individual and total equity and debt instruments in accordance with NBFC's regulation and internal investment policy. Reports on the equity and debt portfolio are submitted to the company's senior management on regular basis. The company's Board of Directors reviews and approves all equity and debt investment decisions. The Company is exposed to price risk since it has investments in quoted equity and debt securities amounting to Rs. 84.7 million (2015: 95.06 million).



The carrying value of investments subject to equity price risk is based on quoted market prices as of the reporting date. Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Fluctuation in the market price of a security may result from perceived changes in the underlying economic characteristics of the investee, the relative price of alternative investments and general market conditions. Furthermore, amount realized in the sale of a particular security may be affected by the relative quantity of the security being sold.

Sensitivity analysis

For the purpose of price risk sensitivity analysis it is observed that the benchmark KSE 100 Index has increased by 9.84% during the financial year.

The table below summarizes Company's equity price risk as of June 30, 2016 and 2015 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the year end reporting dates. The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios. Indeed, results could be worse because of the nature of equity markets and the aforementioned concentrations existing in Company's equity and debt investment portfolio.

| | | | Fair value | Hypothetical price change | Estimated fair value after hypothetical change in prices | Hypothetical increase (decrease) in shareholders' equity | Hypothetical increase (decrease) in profit / (loss) after tax |
|----------|------|--------|------------|------------------------------|--|---|--|
| June 30, | 2016 | Rupees | 84,702,387 | 10% increase 10% decrease | 93,172,626 76,232,148 | 8,470,239 (8,470,239) | 8,470,239 (8,470,239) |
| June 30, | 2015 | Rupees | 95,061,025 | 10% increase | 104,567,128 85,554,923 | 9,506,103 (9,506,102) | 9,506,103 (9,506,102) |

36.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counter parties in various industries and by continually assessing the credit worthiness of counter parties.

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet their contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of an entity's performance to developments affecting a particular industry.

The Company follows two sets of guidelines. It has its own operating policy and the management of the Company also adheres to the regulations issued by the SECP. The operating policy defines the extent of fund and non-fund based exposures with reference to a particular sector or group.

The Company seeks to manage its credit risk through diversification of financing activities to avoid undue concentrations of credit risk with individuals or groups of customers in specific locations or businesses. Its also obtains securities when appropriate. Details of the composition of finance portfolios of the Company are given below:



| 20 | 016 | 2015 | | |
|-------------|---|--|--|--|
| Rupees | % | Rupees | % | |
| | | | | |
| 50,840,000 | 24.1% | 58,711,950 | 10.60% | |
| 9,655,575 | 4.6% | 136,474,858 | 24.60% | |
| 50,775,250 | 24.0% | 1,785,775 | 0.30% | |
| 892,500 | 0.4% | 81,789,777 | 14.70% | |
| 20,547,274 | 9.7% | 192,954,133 | 34.70% | |
| 60,970,888 | 28.8% | 63,325,881 | 11.40% | |
| - | 0.0% | 13, <mark>904,955</mark> | 2.50% | |
| - | 0.0% | 6,560,000 | 1.20% | |
| 494,300 | 0.2% | - | 0.00% | |
| 453,900 | 0.2% | | 0.00% | |
| 1,822,157 | 0.9% | - | 0.00% | |
| 320,700 | 0.2% | - | 0.00% | |
| 14,566,815 | 6.9% | - | 0.00% | |
| | | | | |
| 211,339,359 | 100% | 555,507,329 | 100% | |
| | 80,840,000 9,655,575 50,775,250 892,500 20,547,274 60,970,888 - 494,300 453,900 1,822,157 320,700 14,566,815 | 50,840,000 24.1% 9,655,575 4.6% 50,775,250 24.0% 892,500 0.4% 20,547,274 9.7% 60,970,888 28.8% - 0.0% - 0.0% 494,300 0.2% 453,900 0.2% 1,822,157 0.9% 320,700 0.2% 14,566,815 6.9% | Rupees % Rupees 50,840,000 24.1% 58,711,950 9,655,575 4.6% 136,474,858 50,775,250 24.0% 1,785,775 892,500 0.4% 81,789,777 20,547,274 9.7% 192,954,133 60,970,888 28.8% 63,325,881 - 0.0% 13,904,955 - 0.0% 6,560,000 494,300 0.2% - 453,900 0.2% - 1,822,157 0.9% - 320,700 0.2% - 14,566,815 6.9% - | |

^{*} Investment and finances are net of provisions.

The credit quality of the Company's bank balances can be assessed with reference to external credit rating as follows:

| Banks | Rating Agency | Rating | |
|---------------------------|---------------|------------|-----------|
| | | Short term | Long term |
| National Bank of Pakistan | PACRA | A1+ | AAA |
| MCB Bank Limited | PACRA | A1+ | AAA |

36.3 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet the commitments associated with financial instruments. To safeguard this risk, the Company has diversified sources of funds and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities. The maturity profile of assets and liabilities is monitored to ensure adequate liquidity is maintained. The Company has the ability to mitigate any short-term liquidity gaps by disposal of short-term investments and the availability of liquid funds at short notice.

The table below summarizes the maturity profile of the Company assets and liabilities. The contractual maturities of assets and liabilities at the year-end have been determined on the basis of the remaining period at the reporting date to the contractual maturity date and do not take account of the effective maturities as indicated by the Company's history and the availability of liquid funds. Assets and liabilities not having a contractual maturity are assumed to mature on the expected date on which the assets / liabilities will be realized / settled.



| As at June 30, 2016 | Total | Within one year Rupe | More than one year and less than five years | More than five years |
|---|--|--|---|---|
| Financial Assets | | | | |
| Investments Long term loans and finances Long-term security deposits Placements Markup / interest accrued Advances, and other receivables Cash and bank balance | 247,190,862 65,680,691 57,500 550,000,000 47,221,748 170,582 16,275,509 926,596,892 | 161,337,741 22,130,585 550,000,000 47,221,748 170,582 16,275,509 797,136,165 | 78,353,121 37,371,227 57,500 - | 7,500,000 6,178,879 - - - 13,736,379 |
| Financial Liabilities Term loans Certificates of deposit Interest and markup accrued Accrued expenses and other liabilities | 190,000,000 100,000,000 1,734,039 2,882,990 294,617,029 631,979,863 | 100,000,000 1,734,039 2,882,990 104,617,029 | 190,000,000 - - 190,000,000 (74,275,652) | 13,736,379 |
| As at June 30, 2015 | Total | Within one year | More than one year and less than five years | More than five years |
| Financial Assets | | | | |
| Investments Long term loans and finances Long-term security deposits Placements Markup / interest accrued Advances, and other receivables Cash and bank balance | 306,221,320 41,907,235 50,000 211,500,000 14,722,412 30,000 8,879,700 583,310,667 | 106,695,703 7,418,569 211,500,000 14,722,412 30,000 8,879,700 349,246,384 | 195,919,732 25,434,777 - - - 221,354,509 | 3,605,885 9,053,889 50,000 - - - 12,709,774 |
| Financial Liabilities Term loans Certificates of deposit Interest and markup accrued Other liabilities | 15,625,000 5,000,000 1,610,740 2,737,404 24,973,144 | 15,625,000 5,000,000 1,610,740 2,737,404 24,973,144 | | - - - - |
| | 558,337,523 | 324,273,240 | 221,354,509 | 12,709,774 |



37 CAPITAL RISK MANAGEMENT

The objective of managing capital is to safeguard the Company ability to continue as a going concern, so that it could continue to provide adequate returns to shareholders by pricing products and services commensurately with the level of risk. It is the policy of the Company to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Company recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The capital structure of the Company consist of equity comprising issued share capital, statutory reserves and unappropriated profits.

Minimum equity requirement as per Non Banking Finance Companies & Notified Entities Regulations 2008 for the companies undertaking business of deposit taking investment finance services as at June 30, 2016 is Rs. 750 Million (2015: Rs. 1.0 billion) and is short by amounting to Rs: 33.044 million (2015: Rs. 419.14 million). Further, the regulation 4 of the NBFCs Regulations prescribed the procedure for applying to the Commission for obtaining relaxation in case minimum equity requirement is not met.

Goals of managing capital

The goals of managing capital of the Company are as follows:

- To be an appropriately capitalized institution, as defined by regulatory authorities and comparable to the peers;
- Maintain strong ratings and to protect against unexpected events;
- Availability of adequate capital at a reasonable cost so as to expand and achieve low overall cost of capital with appropriate mix of capital elements.

The NBFCs & NEs Regulations 2008 issued by SECP prescribed the minimum equity requirements for NBFCs licensed by the Commission to undertake different form of business.

38 FAIR VALUE OF FINANCIAL INSTRUMENTS

38.1 As at June 30, 2016, the fair values of all financial instruments are based on the valuation methodology outlined below:

a) Finance and certificates of deposit

For all finances (including certificates of deposit) the fair values have been taken at carrying amounts as these are not considered materially different from their fair values based on the current yields / market rates and re-pricing profits of similar finance and deposit portfolios.

b) Investments

The fair values of quoted investments are based on quoted market prices. Unquoted investments, except where an active market exists, are carried at cost less accumulated impairment, if any, which approximates their fair value in the absence of an active market.



The Company uses following fair value hierarchy that reflects significance of inputs used in making the measurements:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2 -** Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- **Level 3 -** Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

| | | 2016 | | |
|--|------------|--|---------|--|
| | Level 1 | Level 2 | Level 3 | |
| | | Rup <mark>ees</mark> | | |
| Listed securities Unlisted securities | 93,493,599 | 19,729,227 280,839,784 300,569,011 | - | |
| | | 2015 | | |
| | Level 1 | Level 2 | Level 3 | |
| | | Rupees | | |
| Listed securities | 91,195,615 | 20,412,633 | - | |
| Unlisted securities | | 394,918,307 | _ | |
| | 91,195,615 | 415,330,940 | | |

c) Other financial instruments

The fair values of all other financial instruments are considered to approximate their carrying amounts.

39 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, key management personnel and retirement benefit schemes. The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to associated undertakings, executives and remuneration of directors and executives are disclosed in the relevant notes. Transactions with related parties are as follows:

| Associated Undertakings | Note | 2016 Rupees | 2015 Rupees |
|---------------------------------------|------|----------------|----------------|
| National Bank of Pakistan | | | |
| Mark-up on repo transactions | 30 | 2,614,400 | 4,571,084 |
| Mark-up on reverse repo transactions | | | 42,789 |
| Mark-up on long-term loan | 30 | 110,096 | 4,028,218 |
| Mark-up on short-term running finance | 30 | | 513,648 |
| Dividend income | | 525,000 | 330,000 |
| Rent paid | | 2,903,372 | 2,639,265 |
| Taurus Securities Limited | | 2 670 | 0.500 |
| Brokerage Expense | | 2,670 | 9,500 |



| | Note | 2016 Rupees | 2015 Rupees |
|---|-------------|----------------|----------------|
| Balance at year end | | | |
| National Bank of Pakistan | | | |
| Investment in shares at cost | 11.2 & 11.4 | 3,573,569 | 3,573,569 |
| long-term loan | 22 | 190,000,000 | 15,625,000 |
| Key Management Personnel | | | |
| Salaries, benefits and other allowances | 31.3 | 13,982,669 | 12,486,302 |
| Retirement benefits | 31.3 | 1,168,816 | 1,102,078 |
| Return on long-term loans | | 91,744 | 118,045 |
| Balance at year end | | 3,715,228 | 4,281,084 |
| | | | |
| Staff Retirement Plans | | | |
| Contribution to staff retirement Plans | 31.1 | 595,664 | 618,646 |

40 DATE OF AUTHORIZATION FOR ISSUE

These financial statements was authorized for issue on September 28, 2016 by the Board of Directors of the Company.

AHSANULLAH KHAN President & CEO MUHAMMAD NAEEMUDDIN
Director



PATTERN OF SHAREHOLDING AS AT JUNE 30, 2016

| Number | r of | Shareholding | | Total number of | Percentage |
|----------|-----------|--------------|------------|-----------------------|------------|
| Sharehol | ders Fro | n To | | Shares held | % |
| 328 | | 1 100 7 | | 7,477 | 0.0115 |
| 536 | 10 | 1 | 500 | 262,330 | 0.4036 |
| 72 | 50 | 1 | 1,000 | 71,501 | 0.1100 |
| 55 | 1,00 | 1 | 5,000 | 1 <mark>29,129</mark> | 0.1987 |
| 8 | 5,00 | 1 | 10,000 | 62,000 | 0.0954 |
| 3 | 10,00 | 1 | 15,000 | 37 <mark>,000</mark> | 0.0569 |
| 1 | 15,00 | 1 | 20,000 | 20,000 | 0.0308 |
| 1 | 20,00 | 1 | 25,000 | 25,000 | 0.0385 |
| 1 | 30,00 | 1 | 35,000 | 34,500 | 0.0531 |
| 1 | 40,00 | 1 | 45,000 | 45,000 | 0.0692 |
| 1 | 50,00 | 1 | 55,000 | 51,500 | 0.0792 |
| 1 | 55,00 | 1 | 60,000 | 56,236 | 0.0865 |
| 1 | 4,800,00 | 1 | 4,805,000 | 4,801,703 | 7.3872 |
| 1 | 6,605,00 | 1 | 6,610,000 | 6,606,246 | 10.1635 |
| 1 | 12,790,00 | 1 | 12,795,000 | 12,790,378 | 19.6775 |
| 2 | 19,995,00 | 1 | 20,000,000 | 40,000,000 | 61.5385 |
| 1,013 | | | | 65,000,000 | 100.0000 |

The Slabs representing nil holding have been omitted

| Categories of Shareholders | Number | Shares Held | Percentage |
|---|--------|-------------|------------|
| Directors | 4 | 2,000 | 0.0031% |
| Associated companies, undertakings related parties sponsors & acquirers | 5 | 64,198,327 | 98.7667% |
| General Public | | | |
| Local | 999 | 781,172 | 1.2018% |
| Foreign | 2 | 13,001 | 0.0200% |
| Others | 3 | 5,500 | 0.0085% |
| Total | 1013 | 65,000,000 | 100.0000% |



PATTERN OF SHAREHOLDING AS REQUIRED UNDER THE CODE OF CORPORATE GOVERNANCE AS AT JUNE 30, 2016

| Categories of Shareholders | Number of Shareholders | Shares Held | Percentag % |
|--|---------------------------|--------------------------|----------------------|
| Associated Companies, Undertakings | | | |
| Related Parties Sponsors & Acquirers | | | |
| National Bank of Pakistan Water and Power Development Authority | 1 | 20,000,000 20,000,000 | 30.7692% 30.7692% |
| Sardar Mohammad Ashraf D. Baluch | | 20,000,000 | 30.7692% |
| & Co. (Pvt.) Ltd. | 1 | 12,790,3 <mark>78</mark> | 19.6775% |
| Lilley International (Pvt.) Ltd. Sardar Mohammad Ashraf D. Baluch | 1 | 6,606,246 | 10.1635% |
| (Pvt.) Ltd. | 1 | 4,801,703 | 7.3872% |
| | 5 | 64,198,327 | 98.7666% |
| Mutual Fund | | | |
| NIT and ICP | | | |
| Directors, Chief Executive and | | | |
| their spouses and minor children | | | |
| Mr. Muhammad Naeemuddin | 1 | 500 | 0.0008% |
| Mr. Muhammad Iqbal Hussain | 1 | 500 | 0.0008% |
| Mr. Javed Rashid Mr. Muhammad Ameen | 1 | 500 500 | 0.0008% 0.0008% |
| ivii. Iviunammau Ameen | ' | 500 | 0.000876 |
| Executives | 1 | 1,500 | 0.0023% |
| Public Sector Companies & Corporation Banks, Development Finance Institutions Non-Banking Companies and Mutual Funds | | | |
| General Public | 1,000 | 792,673 | 1.2195% |
| Others | 3 | 5,500 | 0.0085% |
| Total | 1,013 | 65,000,000 | 100.0000% |
| Shareholders holding 5% | | | |
| or more voting interest | | | |
| National Bank of Pakistan | 1 | 20,000,000 | 30.7692% |
| Water & Power Development Authority | | 00 000 000 | 00 70000 |
| (WAPDA) Sardar Mohammad Ashraf D. Baluch & | 1 | 20,000,000 | 30.7692% |
| Co. (Pvt.) Ltd. | 1 | 12,790,378 | 19.6775% |
| Lilley International (Pvt.) Limited | 1 | 6,606,246 | 10.1635% |
| Sardar Mohammad Ashraf D. Baluch (Pvt.) Ltd | d. 1 | 4,801,703 | 7.3872% |







FORM OF PROXY

The Company Secretary
First Credit and Investment Bank Ltd.
2nd Floor, Sidco Avenue Centre,
Stratchen Road,
Karachi -74200
Pakistan.

| I/We | | | | |
|--|--|------------------------|--|------------------------------|
| - f | | (name) | 1 | -: |
| of | | | | eing member(s) |
| of First Credi | t and Investment Bank Ltd. and | (address) holder of | | Ordinary |
| Shares as pe | er Share Registered Folio No | | (number <mark>of shares)</mark> articipan <mark>t I.D No.</mark> _ | |
| and Sub Acc | ount No | hereby appoint | \ | of |
| | | | (name | 1 |
| | (address) | or failing him/her | (nome | .) |
| of | (address) | | (Hallie | ny proxy to vote |
| OI | | (address) | uo | my proxy to rote |
| | on my behalf at the Annual G 2016 at 05:00 p.m. at PIIA (Pakis hi. | | | |
| Signed this _ | | day of20 | 016. | |
| Name Address CNIC or Passport # | | Signature (: | Signature o Rs. 5/- Revenue Sta Signature should agr specimen register the Compan | mp ee with the ed with |
| CNIC or | | | | |

IMPORTANT:

- In order to be effective, the proxy forms must be received at the office of our Registrar THK Associates (Pvt.) Limited, Second Floor, State Life Building-3, Dr. Ziauddin Ahmed Road, Karachi not later than 48 hours before the meeting duly signed and stamped and witnessed by two persons with their signatures, names, address and CNIC numbers given on the form.
- In the case of individuals attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- In the case of proxy by a corporate entity, Board of Directors Resolution / power of attorney and attested copy CNIC or passport of the proxy shall be submitted alongwith proxy form.
- Proxy shall authenticate his / her identity by showing his / her original national identity card or original
 passport and bring folio number at the time of attending the meeting.



FIRST CREdIT AND INVESTMENT BANK LTd.



AFFIX CORRECT POSTAGE

FIRST CREdIT AND INVESTMENT BANK LTd.

Registrar:

THK Associates (Pvt.) Limited
Second Floor, State Life Building-3
Dr. Ziauddin Ahmed Road,
Karachi. 75530

Fold : Here

Fold : Here Fold : Here



First Credit And Investment Bank Ltd.



| براکسی فارم | |
|--|---|
| יגו ט טולין | سمینی سیرٹری |
| | فرسٹ کریڈٹ اینڈ انویسٹنٹ بینک لمیٹڈ |
| | سيكث فلور سدكو سيغثر |
| | اسٹیر بچن روڈ کراچی 74200 |
| | پاکستان۔ |
| بحثيت ممبر فرست كرنارث اخذ انويستمنيف ببنك | پ سے متمی امت <mark>ماۃ ساکن </mark> |
| کے تحت اور ایا کا ڈی کا تاکہ ان آگا ڈی | لمينلدُ اور حاملعام حصص هير رجسْرة فوليو نمبر |
| | یمبر سیاور ذیلی اکاؤنٹ نمبر یہاں محرم ا |
| | · ــــــــــــــــــــــــــــــــــــ |
| | میری جگہ سمپنی کے سالانہ عام اجلاس جو بروز بدھ 26 اکتوبر 2016 یوف |
| 0.00,000,000,000,000,000,000,000,000,00 | منعقد مورہا ہے شرکت کرے۔ |
| | برونہ ہے رک دیے۔ برونہ بتاریخ 2016 کو وستخدا کیا گیا۔ |
| | بررو <u> </u> |
| | وستخط |
| یا پنج رویے کے ربوٹیو اسٹیپ بر | |
| و شخط سینی کے باس رجسرو | نام نام |
| معرفے سے مطابقت ہونا لازی ہے۔ | پیغة |
| | |
| | محواه نمبرير |
| | وشخط |
| | |
| | |

باضابطہ و موفر ہونے کیئے و شخط شدہ مہرشدہ اوردوگواہوں کو شخط کے نام ہے اورکہیوٹرائذ ڈشاختی کارڈنمبر کے ساتھ یہ پراکی فارم اجلاس کے وقت سے کم از کم 48 گھٹے قبل جارے رجٹرار ٹی ایک کے ایسوی ایٹ پرائیوٹ کمیٹر کے دفتر بمقام اسٹیٹ لائف بلڈنگ نمبر 3 ڈاکٹر ضیاء الدین احمد روڈ کراچی میں بحق کرانا لازی ہے۔

- ۔ انفرادی مالکان کی صورت میں سیفیعل مالکان اور پراس کمپیوٹرائند وشانتی کارڈ یا پاسپورٹ کی تصدیق شدہ نقول پراسی قارم کے ساتھ چیش کرنا ہوگئی۔
- ۔ کارپوریٹ ادارے کی صورت میں بورڈ آف ڈائر یکٹرز کی قرارداد ر پاور آف اٹارٹی سی این آئ سی یا پاسپدرٹ کی تقدیق شدہ نقول پراکس فارم کے ساتھ پیش کرنا ہوگئی۔
 - _ براكس كو اجلاس كے وقت بطور شافت اپنا اصل كمپيوٹرائذ دشاختى كارد يا ياسيورے اور فوليو نمبر بھى مراه لانا ہوگا۔



یاسپورٹ/CNIC نمبر

اہم نکات۔

گکٹ چسپاں کریں۔

فرسٹ کریڈٹ اینڈ انویسٹمنٹ بینک لمیٹڈ

شیمر رجسٹرار: THKایسوی ایٹس (پرائیوٹ) کمیٹٹر سیکٹڈ فلوراسٹیٹ لائف بلڈنگ نمبر 3 ڈاکٹر ضیاءالدین روڈ کراچی -75530

Fold : Here

Fold : Here Fold : Here





سمپنی میں خیر ہولڈنگ 30 جون 2016 کو سمپنی میں خیر ہولڈنگ

| هٔیر مولدنگ کی درجہ بندی | هٔیر بولڈرز کی تعداد | هٔیرکی تعداد | غيركا نيمد % |
|--|----------------------|--------------|--------------|
| ايسوى لدوله الذر فيكتكر | | | |
| متعلقه فريقين اسيإنسرزاوررا يكواريز | | | |
| میشل بینک آف با <i>کتان</i> | 1 | 20,000,000 | 30.7692% |
| واثر اینڈ یاور ڈویلیسٹ اقعارثی | 1 | 20,000,000 | 30.7692% |
| سردار محمد اشرف ڈی. بلوچ | 1 | 12,790,378 | 19.6775% |
| اینڈ کو. (پرائیویٹ) لمینڈ | | | |
| للَّى اعْرِیشْل <mark>(پرائیویٹ) لمیٹڈ</mark> | 1 | 6,606,246 | 10.1635% |
| سردار محمد اش <mark>رف ڈی. بلوچ</mark> | 1 | 4,801,703 | 7.3872% |
| (پرائیویث)لمینڈ | // | 04.400.007 | 70000/ |
| ميوچل فنژز | 5 | 64,198,327 | 98.7666% |
| این آئ فی اور آئ ی بی | | | |
| 1 | | | |
| ڈائریکٹرز چیف اگیریکیٹی _و آفیسر ، | | | |
| شوہر ا بیوی اور تابالغ بچ | | | |
| مسترمحم هيم الدين | 1 | 500 | 0.0008% |
| مسرٌ محمد اقبال حسين | 1 | 500 | 0.0008% |
| مسثر جاويد رشيد | 1 | 500 | 0.0008% |
| مستر محمد ابين | 1 | 500 | 0.0008% |
| ا گِزيكيني | 1 | 1,500 | 0.0023% |
| يلک سکفر کمپنيز اور کارپوريين | | | |
| چیک عمر چیر اور کارچرسی بینک ڈویلپیشٹ فائنانس ادارے | | | |
| بیف وونی مسل کا من رور کے نان میکنک فائنانس کمپنیز | | | |
| دور پيك حزل پيك | 1,000 | 792,673 | 1.2195% |
| دیگر دیگر | 3 | 5,500 | 0.0085% |
| وش | 1,013 | 65,000,000 | 100.000% |
| یاخ فیصداورزا کدشیئر ہولڈنگ | .,,,,, | 30,000,000 | |
| | | | |
| میشل بینک آف پاکستان | 1 | 20,000,000 | 30.7692% |
| وافر اینڈ پاور ڈوبلپیشٹ افغارٹی | 1 | 20,000,000 | 30.7692% |
| سردار محمد اشرف ڈی. بلوچ مدر کے حدید سرمان | 1 | 12,790,378 | 19.6775% |
| اینڈ کو. (پرائیویٹ) کمیٹڈ لا یہ میشنا دیر سر کرا ہو | _ | | |
| للَّى انترنیشن (پرائیویٹ) لمیپنڈ میریشن میریشن کا میاری | 1 | 6,606,246 | 10.1635% |
| سردار محمد اشرف ڈی. بلوچ دیمی سام | 1 | 4,801,703 | 7.3872% |
| (پرائيويث)لمينز | | | |



خَير ہولڈنگ پیٹرن بمطابق30جون 2016

| فصد | كل خيرزى مكيت | _ | خَير بولڈنگ | خجير جولڈرز |
|-----------|----------------------|------------|---|---------------------------------------|
| % | | كتك | _ | ئىر جول <i>ڈرز</i> كى تعداد |
| 0.0115 | 7,477 | 100 | 1 | 328 |
| 0.4036 | 262,330 | 500 | 101 | 536 |
| 0.1100 | 71,501 | 1,000 | 501 | 72 |
| 0.1987 | 129,129 | 5,000 | 1,001 | 55 |
| 0.0954 | 62,000 | 10,000 | 5,001 | 8 |
| 0.0569 | 37,000 | 15,000 | 10,001 | 3 |
| 0.0308 | 20,000 | 20,000 | 15,001 | 1 |
| 0.0385 | 25,000 | 25,000 | 20,001 | 1 |
| 0.0531 | 34,500 | 35,000 | 30,001 | 1 |
| 0.0692 | 45,000 | 45,000 | 40,001 | 1 |
| 0.0792 | 51,500 | 55,000 | 50,001 | 1 |
| 0.0865 | 56,236 | 60,000 | 55,001 | 1 |
| 7.3872 | 4,801,703 | 4,805,000 | 4,800,001 | 1 |
| 10.1635 | 6,606,246 | 6,610,000 | 6,605,001 | 1 |
| 19.6775 | 12,790,378 | 12,795,000 | 12,790,001 | 1 |
| 61.5385 | 40,000,000 | 20,000,000 | 19,995,001 | 2 |
| 100.0000 | 65,000,000 | | | 1,013 |
| | | | ولڈنگ کوشال نہیں کیا گیاہے | مندرجه بالاسليب بين صفرة |
| يْمد % | <u>ځير</u> زکی کمکيت | تمبر | بولنڈنگ کوشائل نہیں کیا گیا ہے ۔ نہ | فیر مولڈرزک درچہ بندی |
| 00.0031% | 2,000 | 4 | | دُا رُيكِٹرز |
| 98.7667% | 64,198,327 | 5 | | يسوى لدوز ، انڈر کیکنگر |
| | | | نسرزاوررا يكواريز | تتعلقه فريقين اسيآ |
| | | | 7 | سعلقه فریقین اسپا جزل پلک مقامی |
| 1.2018% | 781,172 | 999 | | مقامی |
| 0.0200% | 13,001 | 2 | | غيرمككي |
| 0.0085% | 5,500 | 3 | | دیگر |
| 100.0000% | 65,000,000 | 1,013 | | ي ^ن ونل نونل |



سالانه اجلاس علم کی اطلاع

بذریعه بذااطلاع دی جاتی ہے کہ فرسٹ کریڈٹ اینڈ انوسٹمنٹ بینک کمیٹڈ کے شیئر ہولڈرز کا 27 واں سالا نہ اجلاس عام بروز بدھ 26 اکتو بر2016 کو شام 05:00 بجے PIIA (پاکستان انسٹی ٹیوٹ آف انٹز بیشل آفیئر ز) آڈیٹوریم ،ایوان صدرروڈ ،کراچی میں منعقد ہوگا جس میں مندرجہ ذیل امور سر انجام دیئے جائیں گے:

- (1) سالانه اجلاس عام منعقده 19 اكتوبر 2015 كى كاروائى كى توثيق_
- (2) 30 جون2016 کوختم شدہ سال کیلئے کمپنی کے آڈٹ شدہ مالیاتی اسٹیمیٹس مع ان پر آڈیٹرزاور ڈائر بکٹرز کی رپوٹوں کی وصولی ،غوروخوش اور منظوری۔
- (3) 30 جون<mark>2017 کوختم ہونے والے سال کیلئے قانونی آؤیٹرز کا تقرر اور ان کے مشاہرہ کا تعین کرنا۔ سبکدوش ہونے والے آؤیٹرزمیسرز گرانث تھور<mark>ٹن، انجم رخمان، جارٹرڈا کا ونٹنٹس کی جانب خود کودو ہارہ تقرری کیلئے چیش کیا گیاہے۔</mark></mark>
 - (4) صدراجلاس كى اجازت سے ديگرامورانجام دينا۔



كراچى _04 كتوبر 2016

. وٹ:

- (1) کمپنی شیئر ٹرانسفر بکس 16 اکتوبر 2016 ہے 26 اکتوبر 2016 تک (دونوں دن شامل ہیں) بندر ہیں گی۔جومشقلیاں 15 اکتوبر 2016 کے کارباری اوقات کے اختیام تک ہمارے شیئر رجٹر ارمیسر نکا السوی ایٹس (پرائیوٹ) لمیٹیڈ سیئٹر فلور اسٹیٹ لائف بلڈنگ نمبر 3 ڈاکٹر ضیاء الدین روڈ کراچی 75530 کے دفتر میں باضا بط طور پرموصول ہونگی وہ اجلاس میں شرکت کرنے اور ووٹ دینے کیلئے شیئر ہولڈرز کے استحقاق کے مقصد کیلئے بروقت بھی جائیں گی۔
- (2) کوئی بھی ممبر جوسالانہ اجلاس عام میں شرکت کرنے تقریر کرنے اور ووٹ دینے کا حقدار ہے وہ اجلاس کرنے کیلیے کسی بھی دوسر فی حض کوتح پر لبطور اپنا اپنی پراکسی مقرر کرنے کا ا کی مجاز ہے۔ جسے اجلاس میں شرکت کرنے ، تقریر کرنے اور ووٹنگ کے شمن میں وہی حقوق حاصل ہو نگے جیسا کہ ایک ممبر کوحاصل ہیں۔ پراکسی کیلئے کمپنی کاممبر ہونا ضروری نہیں۔
- (3) موثر ہونے کی غرض سے پراکسی فارم ہمارے رجشر ارکے دفتر میں اجلاس سے کم از کم ارتالیس (48) تھنے قبل لاز ماموصول ہوجانے چاہئیں جودو اشخاص کی جانب سے ان کے نام، پینة CNIC نمبرز اور دشتخطوں کیساتھ با قاعدہ دشخط شدہ ،مہر شدہ اور گواہی شدہ ہوں۔
 - (4) افراد کی صورت میں براکسی فارم کیسا تھاصل شیئر ہولڈراور براکسی کےCNIC پاسپورٹ کی تقدیق شدہ نقول پیش کی جائیں۔
- (5) کارپوریٹ entitly کی جانب سے پراکسی کی صورت میں بورڈ آف ڈائر کیٹرز کی قرارداد ایا ورآف اٹارنی اور پراکس کے CNIC یا پاسپورٹ کی تصدیق شدہ کانی پراکسی فارم کیساتھ پیش کی جائے۔
- (6) اکاؤنٹ ہولڈرزاورسب اکاؤنٹ ہولڈرز جوسینٹرل ڈپازٹری کمپنی آف پاکستان کمیٹٹر میں کمپنی کی بک انٹریز سیکورٹیز کے حامل ہوں جواجلاس میں شرکت کرنے کے خواہشند ہوں ،ان سے درخواست ہے کہ وہ اپناصل CNIC مع اس کی نقول جو با قاعدہ تقدیق شدہ ں ، شاخت کی غرض سے ساتھ لائیں۔
 - (7) شيئر جوللرز سے درخواست ہے کہ وہ اپنے چول میں کسی بھی تتم کی تبدیلی سے متعلق ہمارے رجسٹر ارآفس کو برونت مطلع کریں۔



انسانی وسائل اور معاوضوں کی کمیٹی :

بورڈ آف ڈائر کیٹرز نے کلیدی عہدوں کے انتخاب ، تخیینے اور متبادل پلانگ کے حوالے سے اپنی ذیدار یوں کو پورا کرنے میں مدد کے لیے ایک انسانی وسائل اور معاوضے کی کمیٹی تھکیل دی ہے۔ یہ کمیٹی چارمبران پر مشتمل ہے۔ بیٹمول چیر مین زیادہ ترمبران نان ایکڑیکیو ڈائر کیٹرز ہیں۔سال کے دوران کمیٹی کی تین میٹنگر منعقد کی گئیں،جس میں درج ذیل ڈائر کیٹرز ہیں۔سال کے دوران کمیٹی کی تین میٹنگر منعقد کی گئیں،جس میں درج ذیل ڈائر کیٹرز ہیں۔سال کے دوران کمیٹی کی تین میٹنگر منعقد کی گئیں،جس میں درج ذیل ڈائر کیٹرز ہیں۔سال کے دوران کمیٹی کی تین میٹنگر منعقد کی گئیں۔

| كتنى ميلنكول مين حاضر موئ | <u>ڈاتر ی</u> کٹرکانام | |
|---------------------------|-------------------------------|---|
| 3 | <mark>جناب</mark> اسدالله ليم | 1 |
| 3 | جناب نجيب طارق - | 2 |
| 3 | جناب محمر نعيم الدين | 3 |
| 3 | جناب احسان الله خان | 4 |

ٹریننگ پروگرامز

ڈائر یکٹرزکو پاکستان اسٹاک ایمچیخ کی اسٹنگ ریگولیشن، میموریڈم اینڈ آرٹیکل آف ایسوی ایش، این بی ایف سی رولز 2003 اور این ایس کی گئی ہیں اور وہ اپنی فرائض اور ذھے داریوں سے اچھی طرح واقف ہوں۔اس سال کے دوران ایک ڈائر یکٹر نے ڈائر یکٹرزٹر یننگ پروگرام کا شوقییٹ حاصل کیا ہے۔اس طرح ملاز مین کو کمپنی کی ترقی کے لئے طویل مدتی ٹریننگ کے مواقع فراہم کئے جائیں گئا کہ ان کی صلاحیتیں بہتر ہو کیس۔

آڈیٹرز

موجودہ آڈیٹرزمیسرزگرانٹ تھارنگن انجم رحمان چارٹرڈ اکاؤنٹنٹس، ریٹائر ہوگئے ہیں اور وہ دوبارہ تقرری کے اہل ہیں اور اپنے آپ کو دوبارہ تقرری کے نیش کیا ہے۔ کوڈ آف کارپوریٹ گورنٹس 3 کے تحت آڈٹ کمیٹی نے 30 جون 2017ء کوئتم ہونے والے سال کے لئے میسرزگرانٹ تھارنگن انجم رحمان چارٹرڈ اکاؤنٹنٹس کو تقررکرنے کی سفارش کی ہے۔

شیئر هولڈنگ پیٹرن:

30 جون2016 پر شیئر ہولڈنگ پیٹرن بشمول کمپنی کے مصص یافتگان کی کٹیگری سالاندر پورٹ کے ساتھ منسلک ہے۔ دوران سال شیئر ہولڈنگ پیٹرن کے مطابق ڈائر کیٹرز ہی ای او، ہی ایف او، کمپنی سیکریٹری اوران کی ہوی، بچوں کی طرف سے کمپنی کے صص کا کاروبارنہیں کیا گیا ماسواُ ہے جو کہ شیئر ہولڈنگ پیٹرن میں دکھایا گیا ہے۔



| میننگ کی تعدادجن میں شامل ہوئے | میٹنگ کی تعداد جن میں شامل ہونے کے | ۋائر يكٹرز <u>ك</u> نام |
|--------------------------------|------------------------------------|-----------------------------------|
| | ایل میں | |
| 5 | 5 | جناب وجاهت اے بقائی |
| 5 | 5 | جناب نجيب طارق |
| 5 | 5 | جناب انوارالحق |
| 5 | 5 | جناب اسدالله سليم |
| 5 | 5 | جناب محرفيم الدين |
| 5 | 5 | جناب محمدا <mark>قبال حسين</mark> |
| 5 | 5 | جناب جاويدرشيد |
| 1 | 2 | جناب محمدامين |
| - | - | جناب جهائگيرا كبر* |
| | - | جناب ساغراحمه* |
| 5 | 5 | جناب احسان الله خان |

*فٹ اینڈ پراپر (Fit & Proper) کے معیار کے تحت SECP سے منظوری کا انتظار ہے۔ جو ڈائر یکٹر زمیٹنگ میں شریک نہ ہوسکے ان کی غیر حاضری پرچھٹی منظور کی گئی۔

آڈٹ کمیٹی اورداخلی کنٹرول:

بورڈ کی آؤٹ کمیٹی تین نان ایگزیکیٹو ڈائر کیٹرز پر مشتمل ہے جن میں بشمول چیئر مین کمیٹی زیادہ تر آزاد ڈائر کیٹرز ہیں۔کارپوریٹ قانون وقواعد کے مطابق کام کرنے کے مروجہ امور (Terms of reference) کانتین بورڈ نے کیا ہے۔سال کے دوران آؤٹ کمیٹی کی چار میٹنگز منعقد کی گئیں جس میں درج ذیل ڈائر کیٹرز نے شرکت کی:

| كتنى ميثنگوں ميں حاضر ہوئے | ڈائر <u>ب</u> کٹرکانام | |
|----------------------------|----------------------------------|---|
| 4 | جناب محرنعيم الدين | 1 |
| 4 | جناب انوارالحق جناب انوارالحق | 2 |
| 4 | جناب جاويدرشيد | 3 |



g) لسٹنگ کے ضابطوں میں موجود کارپوریٹ گورنس کے بہترین طریقہ کارسے کوئ مادی انحراف نہیں کیا گیا۔

كليدى آپريٹنگ اور مالياتي نتائج:

كمينى كے بچھلے چوسال كے كليدى آپريننگ اور مالياتى نتائج ورج ذيل ہيں:

| سال جو30 <mark>جون کوختم ہوا</mark> | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 |
|-------------------------------------|------|------|-----------|--------------|------------|--------|
| | | | تضجيح شده | لضحيح شده | تضجيح شاره | |
| | - / | / | ملير | ن رو پول بيل | | |
| کل آمدنی | 99 | 81 | 60 | 93 | 139 | 138 |
| قبل ازمیک منافع/(نقصان) | 65 | 29 | 4 | (14) | (55) | (136) |
| بعداز عيس منافع/(نقصان) | 44 | 23 | 1 | (6) | (71) | (86) |
| حصص يافتكان كاسرماييه | 717 | 673 | 649 | 651 | 658 | 727 |
| كل اثاثي | 1012 | 693 | 738 | 838 | 1,222 | 1,516 |
| منافع/نقصان فی حصص(روپے میں) | 0.67 | 0.35 | 0.02 | (0.10) | (1,10) | (1,36) |

استاف ریتانرمنٹ بینفٹ (منفعت) اسکیمز:

ایمپلائز پروڈنٹ فنڈ اور گریجویٹ فنڈ کی سرمایہ کاری کا تحمدہ 30 جون2015 کے آڈنڈ مالیاتی گوشواروں کے مطابق بالترتیب -/Rs. 6,662,297 اور -/14,093,839 ہے۔

بورڈ آف ڈائریکٹرز

اس سال کے دوران ڈائر یکٹر جناب صغیراحمہ کے استعفی کے باعث ایک وقتی (اتفاقی) آسامی خالی ہوئی۔ بورڈ نے جناب محمدامین کو ایک آزاد ڈائر یکٹر کی حیثیت سے اس وقتی آسامی کو بھرنے کے لئے ایوائٹ کیا۔

دورانِ سال پانچ بور ڈمیٹنگز منعقد ہوئیں جن میں ڈائر یکٹرز کی حاضری کاریکار ڈ مندرجہ درج ذیل ہے۔



بیلنس شیٹ کی تاریخ سے اب تک تبدیلی:

بیلنس شیٹ کی تاریخ سے اب تک کوئی بھی مادی تبدیلی رونمانہیں ہوئی جس کونسلک مالیاتی گوشوارہ کے ساتھ ہم آ ہنگ کرنے کی ضرورت ہے،سوائے ان کے جو پہلے ہی ظاہر کردی گئیں ہیں۔

حصص پر منافع (ڈیویڈنڈ)

ماضی میں کمپنی کی حصص پرمنافع (ڈیویڈنڈ) کی پالیسی میں پرکشش نقد منافع ، حصص یافت گان کو بونس حصص ، کریڈٹ رینٹنگ میں اضافہ , سرمایہ کاری کی ضرورت اور توسیعی منصوبے کے مطابق وافر فنڈ کی دستیا بی وغیرہ سب شامل تھے۔ ڈائر کیکٹرز نے 30 اضافہ , عصر منافع) دینے کی کوئ سفارش نہیں کی ہے۔ 2016 June

کریڈٹ ریٹنگ

JCR-VIS کریڈٹ ریٹنگ کمپنی نے اپنی رپورٹ مور ند 20 و مبر 2015 میں کمپنی کی درمیانے سے طویل مدتی اینٹیٹ ریٹنگ کو 'A-VIS' (سنگل ۸ منفی) اور مختصر مدتی ریٹنگ کو 'A-L' بربرا قرار رکھا ہے۔ ریٹنگ کا آوٹ لگ منتکم ہے۔

كارپوريث اورفنائنش رپورٹنگ فريم ورك:

کار پوریٹ کے انظامی توانین کے مطابق ڈائز میٹر درج ذیل رپورٹ پش کرتے ہوئے خوشی محسوس کرتے ہیں:

- a) سیمپنی کی انتظامیہ کے تیار کردہ مالی گوشواروں میں اس کے امور عملدرآ مدکے نتایئے بنقذی بہاؤاورا کیٹیوٹی میں تبدیلیاں واضح اور منصفانہ طور پر پیش کی گئی ۔
 - b) کمپنی کے حساب کی کتابوں کو ہا قاعدگی سے تیار کیا گیا ہے۔
- c) مالی گوشوارں کی تیاری میں اکا وَعَنْک پالیسیاں تسلسل کے ساتھ برؤے کارلاک کی جیں اور کے اندازے معقول اور دانشمندانہ فیصلوں برمنی ہے۔
- ین الاقوامی حساب کتاب کے معیارات (IFRS) جیسے پاکستان میں نافذعمل ہیں کوان گوشواروں کی تیاری میں اپنایا گیا ہے اور کسی مجھی انحراف کو یا قاعدہ ظاہر کیا گیا۔
 - e) داخلى كنشرول كاجونظام قائيم كيابوه ديزاين مين مضبوط باورموثر انداز مين الاكوكيا كياب-
- f) کمپنی کے مستقبل میں کام کرنے کی صلاحیت برکوئ قابل ذکرتشویش نبیں ہے اور مالی گوشواروں کواسی بنیاد برتیار کیا گیاہے۔



آيريشن كا جائزه:

ملک میں امن وامان کی صورتحال اور مارکیٹ اور اقتصادی حالات کی خرابی کی وجہ سے پچھلے چند برس NBFC کے شعبہ کے لئے خاص طور پر انویسٹمنٹ بینک کے لئے اجھے نہیں سے۔ بیشتر انویسٹمنٹ بینکوں کو منافع ہی اور نتیجہ خیزی کے مسلسل مسائل کا سامنا رہا۔ تاہم FCIBL اپنی نتیجہ خیزی اور لیکو بلہ یک کو برقر اررکھنے میں کا میاب رہا ہے۔ منافع بخش کا روبار کے مواقعوں کی کی وجہ سے نیا کا روبار کرنے پر پڑتا ادا نداز اپنایا گیا تھا۔ تمام مشکلات کا سامنا کرنے کے باوجود کمپنی مالیاتی اشاریہ میں اضافہ کرنے کے تابل رہی کمپنی نے FY16 کے لئے 52.72 ملین روپے کا آپر بیننگ منافع حاصل کیا۔ جبکہ 74 کا کوئٹ آپر بیننگ منافع میں 27.6 ملین روپے تھا۔ اس طرح 25.12 ملین روپے کا اضافہ ریکارڈ کیا۔ مزید میں کہ بچھے سالوں میں متعین کئے کئے شعودہ اس سال والیس ہوگے جس کی وجہ سے قبل از نکس منافع میں 36.6 ملین روپے کا منافع رپورٹ کیا جبکہ پچھلے سال کا بعد از نمیس منافع میں منافع 28.7 ملین روپے تھا۔ اس طرح بعد از نمیس منافع میں اس سال 20.9 ملین روپے تھا۔ اس طرح بعد از نمیس منافع میں اس سال 20.9 ملین روپے تھا۔ اس طرح بوا۔

30 جون 2016 کی بیلنس شیٹ کے مطابق تصف یافتگان کا سرمایہ 44.2 ملین روپے اضافہ کے بعد 717.0 ملین روپے ہوگیا جبکہ یہ 30 جون 2016 کو 672.8 ملین روپے تھا۔ تصف یافتگان کے سرماے میں اضافے کی وجہ دورانِ سال ہونے والامنافع ہے۔ 30 جون 2016 کے اختیام پرکمپنی کے کل اٹاثے بردھ کر 1,0122 ملین روپے تھے۔ بیاضافہ بیکوں اور منی مارکیٹ سے سے قرضوں کی وجہ سے ہوا۔

NBFCs کے شراا کط وضوابط کی پیروی کرنے کے لئے، 20% کے مساوی رقم بعداز ٹیکس منافع کو انٹیچوری ریز رو میں ٹرانسفر کردیا گیا ہے۔

کم از کم سرمانے کی حد:

کمپنی کے آڈیٹرز نے ممبران کودی گی مالیاتی اسٹیٹنٹ پراپی رپورٹ میں غیر بلینکنگ مالیاتی کمپنیز اورنو ٹیفائیڈ انٹیٹیز ریگولیٹن 2008ء کے تحت کاروباری سرمائے کی کم از کم ضرورت کی طرف توجہ مبذول کروائی گئی ہے۔ کمپنی کی مینجنٹ نے مالیاتی انٹیٹنٹ سے منسلک نوٹ نمبر 3. 1 میں اس کی تفصیلات کی وضاحت کردی ہے۔



102 ملین ڈالری آخری قسط کی فراہمی کی منظوری جلد ہی متوقع ہے۔ بیقسط آئی ایم ایف کا ملک کے لئے کسی بھی وسط مدتی پروگرام کے پہلی بار تکمیل میں ایک اہم سنگ میل اضافہ ہور ہاہے جبکہ پہلی بار تکمیل میں ایک اضافہ ہور ہاہے جبکہ جون 2016 کے آخری جار ماہ میں برآ مدات 18.1 بلین امر کی ڈالر تک پہنچ چکی ہے۔

اس مالیاتی سال کے دوران متیوں اسٹاک ایکھینجوں کے انتہام ہونے سے بننے والے پاکستان اسٹاک ایکھینج کے قیام کی وجہ سے
پاکستان، مساواتی کاروبار کے ایک نئے دور میں داخل ہو چکا ہے۔ اس کے علاوہ MSCl کے عرصے درکار''ایر جنگ مارکیٹ
انڈیکس'' کے مئی 2017 سے شروع کرنے کے فیصلے کی وجہ سے انویسٹرز کا تذبذب ختم ہوگیا ہے۔30 جون 2015 کے
انڈیکس'' کے مئی 2017 سے شروع کرنے کے فیصلے کی وجہ سے انویسٹرز کا تذبذب ختم ہوگیا ہے۔30 جون 2016 کے
انڈیکس'' کے مئی 2018 سے شروع کرنے کے فیصلے کی وجہ سے اولیسٹرز کا تذبذب ختم ہوگیا ہے۔ 37784 کے مقابلیاتی سال 2016 کو فیصد تی فاہر ہوتی ہے۔ مہنگائی میں کی ہونے کی رفتار برقر ارہے لینی اوسط جو 2015 میں 4.5 مقابلیاتی سال 2016 میں نمایاں طور برکم ہوکر % 2.9 ہوگیا ہے۔

اقضادی محاذاور کم افراط زرکی بہتری کا مختاط انداز سے سے آئندہ کے امکانات کا جائزہ لیتے ہوئے اسٹیٹ بینک آف پاکستان نے اپنی زم مالیاتی پالیسی کوقائیم رکھتے ہو ہے مالیاتی سال 2016 میں اپنے مختصر مدتی شرح سود میں مجموعی طور پر 75 بیسس پوائٹس کی کی ہے۔

مالياتي نتائج:

کینی کے16-2015 کے لئے الیاتی فتائے کا خلاصہ ذیل میں دیا گیا ہے۔15-2014 کا تقابلی ڈیٹا بھی درجہ ذیل ہیں۔ (رویے000 میں)

| 2014-15 | 2015-16 | |
|----------|-----------|--|
| 81,247 | 99,018 | کل آ مدنی |
| 27,550 | 52,651 | آپریٹنگ منافع |
| 28,665 | 65,203 | قبل از کیکس منافع |
| 23,016 | 43,864 | بعداز فيكس منافع |
| 672,776 | 716,956 | حصص یافتگان کاسرمایی |
| (10,372) | (10,524) | سرمایدکاری کی قدرو قیمت کے قعین نو میں خسارہ |
| 692,618 | 1,012,248 | كل افاشه |
| 0.35 | 0.67 | فی خصص آمدنی بیبک اورڈائیلوئڈ |



ڈائریکٹرز ربورٹ

بورڈ آف ڈائر یکٹرز کی جانب سے فرسٹ کریڈیٹ اینڈ انویسٹنٹ بینک لمیٹڈ کی 27 ویں سالانہ رپورٹ بشمول الیاتی تفصیلات کا گوشوارہ اور آڈیٹرز کی رپورٹ برائے سال 30 جون2016 کے اختتام پر، پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

پاکستان <mark>کی معیشت</mark> کی صورتمال:

مالیاتی سال2016 میں پاکستان کی معیشت میں واضح ترتی ہوئی ہے۔ ہیرونی اور داخلی دونوں عوامل نے معیشت کی بہتری میں اپنا کردار ادا کیا ہے۔ ہیرونی عوامل پرنظر کریں تو برآ مدی پیداوار میں تنزلی کے باوجود، زرمبادلہ کی مارکیٹ، خام معدنی تیل کی قیمتوں میں کی، ترسیلات ِزر، ہیرونی سرمایہ کی فراہمی میں کافی اضافہ کے باعث کھمل طور پر متحکم رہی۔ جبکہ داخلی معاملات پرنظر ڈالیس تو محاصل کی وصولیا بی میں اضافے کے وجہ سے ترقیاتی اخراجات میں وسعت ہوئی اور اسی دوران مالیاتی خسارہ کم ہوکر ہدف کے قریب ترین رہا۔

مالیاتی سال2016 میں حقیق GDP میں اضافہ آٹھ سال کا بلند ترین سطح یعن 4.7 فیصدر ہاجو کہ مالیاتی سال 2015 کے 4.2 فیصد سے زیادہ ہے۔ زرعی شعبے (0.19-فیصد) میں کم پیدوار اور خاص طور پر کیاس، چاول اور کمکن کی پیدادار میں کی کے باعث GDP میں 5.5 فیصد اضافہ ریکارڈ کیا گیا جبکہ خدمات کے شعبے میں 5.5 فیصد اضافہ ریکارڈ کیا گیا جبکہ خدمات کے شعبے میں 5.5 فیصد اضافی ترتی ہوئی۔

خام معدنی تیل کی قیت میں کی کی سہولت ملنے کے باوجود تجارتی خسارہ میں مالیاتی سال 2016 کی بہ نسبت مالیاتی سال 2016 میں سمعدنی تیل کی جبہ علاوہ میں ہوئی جبہ علاوہ میں ہوئی جبہ علاوہ ہوئی ہوئی خاص طور پر فیکسٹائل صنعت کے شعبے میں میں منفی ترقی ہوئی جبہ علاوہ آئل ، مشینری اور زیادہ تر نجلے درج کی پٹرولیم مصنوعات کی مدمیں در آمد میں صرف 2.0 فیصد کی ہوئی۔ ترسیلات زرمیں مستقل امرونی اضافہ ہور ہا ہے اگر چہ کہ %6.4 کی سست رفتاری کے ساتھ بشمول کثیر الجہتی تجارت سے حاصل ہونے والا زرجو کہ مستقل بیرونی فاضل کھاتوں کو تقویت کا باعث ہے۔ غیر ملکی زرمباولہ کے ذخائر تاریخ کی بلندترین سطح یعنی 23 بلین امریکی ڈالر تک پہنچ گئے ہیں جس کے نتیج میں 2016 میں رویے کی قدر مشحکم رہی۔

آئی ایم ایف نے ایکسٹنڈ ڈ فنڈ فیسلٹی (EFF) سے متعلق بار ہواں اور حتی جائزہ رپورٹ میں معیشت پراطمینان کا اظہار کرتے ہوئے کہا ہے کہ یہ پروگرام کے حت ہوئے کہا ہے کہ یہ پروگرام کے حت

