

2014

H A L F Y E A R

ENDED JUNE 30, 2014
UNAUDITED FINANCIAL STATEMENTS

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Action

A broader vision expands horizons. The one enlightened, his actions are driven by his intuition and reckons what's coming next to him.



CORPORATE INFORMATION

Board of Directors

Chairman Faroog Rahmatullah Ahmed Abdulrahim Mohamed Abdulla Bucheery Vice Chairman Nauman Ansari President & CEO Juma Hasan Ali Abul Director Imtiaz Ahmad Pervez Director Tawfeeg Mohamed Mohamed Rafeea Bastaki Director Mian Muhammad Younis Director Muhammad Wasif Iilal Director

Audit Committee (AC)

Mian Muhammad Younis Chairman Ahmed Abdulrahim Mohamed Abdulla Bucheery Member Member Juma Hasan Ali Abul

Board Risk Management Committee (BRMC)

Imtiaz Ahmad Pervez Chairman Tawfeeg Mohamed Mohamed Rafeea Bastaki Member Nauman Ansari Member

Recruitment Nomination and Remuneration Committee (RNRC)

Ahmed Abdulrahim Mohamed Abdulla Bucheery Chairman Juma Hasan Ali Abul Member Faroog Rahmatullah Member Nauman Ansari Member

Board Steering Committee for Conversion of Faysal Bank into Islamic Bank (BSC)

Ahmed Abdulrahim Mohamed Abdulla Bucheery Chairman Juma Hasan Ali Abul Member Tawfeeg Mohamed Mohamed Rafeea Bastaki Member Nauman Ansari Member

On behalf of the Board of Directors, I am pleased to present Financial Statements of Faysal Bank Limited for the half year ended June 30, 2014.

ECONOMIC UPDATE

The majority of the economic indicators moved in the right direction during FY'14. The real GDP growth for the full FY exceeded 4% for the first time in six years, inflation as measured by CPI remained in single digit for the second consecutive year and the fiscal deficit was curtailed to around 5.8% of GDP actually outperforming the GOP's initial estimate of 6.3%. Despite headwinds from internal and regional security and political developments and persistent structural bottlenecks hampering the economies productive capacity there is optimism that Pakistan's economy may finally be on solid footing for sustainable growth needed to accommodate the growing domestic workforce.

The most significant development during FY'14 was the marked improvement in the capital and financial account which recorded a surplus of approx. \$7.1 bln as compared to \$813 mln in FY'13. The bulk of this improvement took place in the second half of FY'14 mainly from; receipt of foreign inflows under Pakistan Development Fund of approx \$1.5 bln, successful issuance of \$2 bln Eurobonds after a gap of almost seven years, inflows from the auctioning of 3&4 generation spectrum licenses of approx \$547 mln, international demand for equity divestments in UBL (\$311 mln) and PPL and loans from multilateral agencies worth approx \$1.8 bln. These developments though debt creating and one off in nature, orchestrated a fundamental shift in the sentiments of the foreign exchange market. The PKR USD parity which began FY'14 at 99.63 had depreciated massively during the 1st Half FY'14 to hit a low of 108.63 as on 3rd December '13 rebounded to 98.80 as on end June '14 not only recovering the losses but posting a marginal appreciation on a YOY basis. These improved flows allowed the GOP to finance the current account deficit of \$2.925 bln and build reserves to USD 14.1 bln by end FY'14 from a low of \$7.98 bln in Jan'14 and comfortably meet the Net International Reserves target set forth by the IMF.

The CPI trajectory depicted a much improved performance during the second half of FY'14 and the year end average was recorded at 8.6% against an initial estimate of close to 12% by the SBP. This central bank estimate was spurred by taxation measures introduced in the budget for FY'14 e.g. GST, phasing out of untargeted subsidies and the monetary overhang from the previous fiscal year. The muted CPI performance was enabled by the PKR's recovery vs the US Dollar and coordinated fiscal and monetary tightening undertaken by the authorities. For FY'15 the SBP is targeting CPI in the vicinity of 7.5-8.5%. This outlook assumes the continuation of the positive interest rate regime, moderate aggregate demand, further curtailment of government budgetary borrowing from the banking system and overall stable outlook for international commodity prices. The forecast seems plausible in lieu of a stable currency outlook and the current position of the out-put gap besides the factors already highlighted by the SBP.

The fiscal consolidation effort undertaken in FY'14, wherein it was recorded at 5.8% vs. 8.2% in FY'13, needs to be carried forward in FY'15 as the GOP aims to further reduce the fiscal deficit to 4.9% of GDP in FY'15. The biggest challenge to this target will emanate from the FBR tax collection target set forth at PKR 2,810 bln for FY'15 vs an actual collection of 2,275 bln in FY'14. Any slippages herein will be compensated by reduction in development expenditure which does not bode well for the economy's future productive capacity. This concern is further

exacerbated by falling private investment in the economy which was recorded at 14% in FY'14 vs 14.6% in FY'13 - which was 19.2% in 2008.

The GOP envisions a continuation of Financial and Capital flows and forecasts SBP reserves at approx \$13 bln by end FY'15 as compared to \$9.6 bln as on 4th July '14. This assumes the current account deficit being curtailed at 1% of GDP broadly in line with 1.1% recorded in FY'14. Additionally this hinges on realization of flows from the planned divestment in OGDC, successful issuance of Eurobonds (both conventional and SUKUK) and program financing from multilateral agencies. The recent revision in the outlook on Pakistan's foreign exchange currency bond to stable from negative by Moody's may pave the way for a possible rating upgrade and hence attracting more commercial interest in Pakistan's sovereign issuances.

PERFORMANCE UPDATE

The bank continued with its two pronged strategy of improving its sustainable core earnings and rationalizing costs. Performance of various business segments is given below:-

Corporate and Investment Banking

The corporate banking continued to play its role of providing finance to promote economic activity in the country. Their focus was on consolidation of portfolio. FBL partly financed long term working capital requirement for state owned airline company and procurement of equipment and services required to increase output and efficiency of the generating assets of Pakistan's largest integrated power utility.

During the period, Investment Banking managed several high profile transactions, some of the notable transactions are highlighted below:

- FBL has been jointly mandated as Lead Advisor and Arranger to arrange PKR 6.7 bln for setting up of 62.4 MW bagasse based cogeneration power plant in Punjab.
- FBL has been jointly mandated to arrange PKR 24.2 bln for setting up diesel hydrodesulphurization, isomerization and auxiliary units for one of the largest refineries in the country.
- FBL has been jointly mandated as Lead Arranger for PKR 2.3 bln by a Pharma group for acquisition of 100% shareholding of another pharma company.
- FBL as a sole Advisor and Arranger closed a mandate of PKR 1,200 mln for a large textile Group, based in Faisalabad, to finance purchase of Air Jet Looms and associated machinery for setting up a weaving unit.
- FBL has been jointly mandated as Financial Advisor for setting up of an IPP which shall undertake coal conversion of two RFO based electricity generating units comprising of 420 MW.
- FBL has been jointly mandated as Lead Arranger for PKR 25,778 mln by Frontier Works Organization for their modernization and rehabilitation project of Lahore-Islamabad (M-2) motorway.

Retail Banking Group

Branch Banking group's core focus during half year ended June 2014 was on retention and growth of current and saving deposits (CASA) and retention of existing term deposit book. During this process bank added PKR 29.1 bln in deposits as compared to the same period last year, CASA deposit mix stood at 67.8% as of June 2014. This strategy of low cost deposits mobilization and attrition of high cost funds resulted in higher net margins for the bank. Stable discount rate and addition of low cost CASA deposits enabled the bank to deploy funds in selected assets to generate higher spreads.

Wealth Management

The Wealth Management channel aligned itself with the new geographical structure of the Bank's distribution network and also as per the demand and requirement of a growing business. The Bancassurance product menu was further enriched as well with the launch of new products in both the life and value added categories. This in turn also saw the on boarding of two new business partners i.e. Adamjee Life and AIG Chartis. The business is well placed with strategically and objectively to maintain strong momentum which resulted in growth of investment and insurance solutions over the past couple of years.

Consumer Finance

The consumer franchise remains focused towards growth in profitable segments and post structural changes & process realignment it is focused to deliver better than planned results. Bank's credit card remains the prime product in the market delivering superior value to our customers. Our auto financing product remains one of the strongest proposition delivering innovative solutions to our customers. The consumer business, despite challenges is 11% better in revenue, 7% better in cost, 5% better in credit performance compared to corresponding period.

The revised distribution network as a result of Business Process Reengineering exercise will enable the expansion of the sales footprint, reduce acquisition cost and improve performance.

E-Banking

E-Banking strategic focus has been on innovation and implementation of an effective multichannel delivery model to drive adhesiveness, maximize channel usage and migrate transactions to low cost and efficient channels: such as Mobit (mobile banking), Debit Card. ATMs and our Contact Center.

This strategy to reinforce innovative channels will increase customer loyalty and reduce attrition. Our efforts have been to provide superior customer experience across all E-Banking channels with a strong focus on channel usage and penetration. As a result, our debit card portfolio has exceeded 75% penetration of CASA accounts. We have also achieved 18% growth in the overall transaction volume through Mobit over corresponding period. We are constantly investing in systems and technology and as a result have significantly improved our ATM uptime and service availability. Furthermore, we have recently invested in Contact Center infrastructure to further improve our operational efficiency and customer experience.

Islamic Banking

Islamic banking deposit base grew by 20% compared to the previous guarter.

Islamic Product menu has been expanded by developing Bai Muajjal product in June 2014 which will be launched in the 3rd quarter.

On the technology platform the bank is working to strengthen its automated pool management system to compliment the growing needs and comply with regulatory guidelines on profit distribution mechanism.

Information Technology

The following projects were completed during the guarter:

- SCORE Card implementation for Secured/Un secured Products
- PTCL system incorporation on Branch Teller screen for automated payment processing along with verification mechanism
- Clearing with Float days in GL/RB upload developed for improving operational efficiency.
- IBM infrastructure upgraded as per standards; server firmware upgrade, storage optimized.
- Virtual Desktop Infrastructure (VDI) phase-II started and expected date of completion is end of October 2014.

Risk Management

Retail Risk Management steered the Consumer Finance business towards more profitable segments for aggressive growth targets, while managing NPLs effectively. On the cost front, various strategic initiatives were undertaken to re-align business model with the overall organizational goal to rationalize cost. These strategic initiatives not only helped to streamline processes & enhance employee productivity but also tapered off function's cost with a positive impact on P&L.

On Enterprise Risk Management front, the Capital Management Unit ensured that adequate capital was maintained in line with the regulatory guidelines. The scope of Market Risk Management Framework has been enhanced with implementation of "Live Monitoring" of limits to monitor and manage key market risk exposures on a real time basis.

The Operational Risk Management (ORM) framework has been strengthened with the implementation of ORM system that enables identification, assessment, measurement, monitoring and reporting of operational risks through pre-defined tools i.e. Risk and Controls Self-Assessment (RCSA), Key Risk Indicators (KRI) and Loss Reporting.

Business Process Re-Engineering (BPR)

In line with FBL's strategy to implement operating efficiencies and ensuring service optimization, the Bank undertook a Business Process Reengineering exercise. The exercise was a proactive response to the changing competitive banking environment and increasing customer service demands. The program achieved its objectives by optimizing the sales and service offering of the Bank to maximize customer experience and revenue opportunities, and wherever necessary alignment was made to improve efficiency and effectiveness.

The Project was undertaken by a dedicated team at FBL with collaboration of the LoBue Group. The LoBue Group is an international financial services consulting firm with more than 30 years of experience working with leading banks and financial institutions in over 40 countries around the globe. The project team was committed to create synergies through realigning and redefining FBL's workflows.

Post BPR exercise FBL announced a Voluntary Separation Scheme (VSS) for Full Time Employees (FTEs) to align the BPR results with operational efficiencies. The scheme was designed with a view to commensurate employees who voluntarily opted for the VSS. The scheme was successful and achieved results, bringing down costs substantially and improving efficiencies. Post BPR and the VSS the Bank is in the process of restructuring and synergizing the organization to achieve better results.

Corporate Social Responsibility

Our main focus in the 2nd Quarter was placed specifically on the areas of health and education, as our CSR contribution towards poverty alleviation had already been sufficient at the outset of 2014. The contributions were made to different charities – some of them are:

Health

- Sindh Institute of Urology & Transplantation (SIUT)
- The Cardiovascular Foundation
- Child Aid Association at National Institute of Child Health
- Friends of Burns Centre
- Shaukat Khanum Memorial Cancer Hospital & Research Centre

Education

- The Helpcare Society
- Ida Rieu Welfare Association
- Professional Education Foundation

As a part of CSR initiatives, bank organized a voluntary blood donation drive with Indus Hospital at Favsal House in April 2014 to support the noble cause and to save precious human lives.

Learning & Development

Learning and Development in the 2nd quarter offered different programs to staff through blended learning methodologies by training more than 1800 employees in both class room and online trainings.

Following the rollout of new branch banking model, the BPR Team held Train the Trainer sessions in Karachi, Lahore, Islamabad, and Multan, so that key staff of each region are able to train their staff on the new process lines. The training sessions of Walkthrough on Processes & Roles of Operations Staff were also conducted through Centralized Operations.

In order to ensure compliance with FATCA, Train the Trainer sessions were held in June so that the same could be implemented effectively pan Pakistan from July 2014. Similarly, with the launch of new account opening process of the branches, extensive trainings were held countrywide to ensure seamless service delivery to customers while opening their accounts in the branches. With new job roles in branches, a full day workshop 'Intro to SME Credits & Key SOPs' was also held for branch distribution staff.

With the Islamic conversion around the corner, a specialized program on Islamic Assets was held in Karachi, Lahore and Islamabad for CBSME, Consumer Finance, Corporate & Investment Banking Group, Trade & Business Services and Treasury units.

The quarter also saw the launch of online training on Auto Loans and online mandatory training for operations staff for 'Standardization of Customer's Cheque Layout'.

FINANCIAL HIGHLIGHTS

A summary of operating profit as shown in the financial statements is given below:-

| | Jun 30, | Jun 30, |
|---|---------|---------|
| | 2014 | 2013 |
| | Rs in M | lillion |
| Operating profit | 2,341 | 1,413 |
| (Provision) / Reversal for non performing advances | (1,268) | (672) |
| (Provision) / Reversal for diminution in value of investments | (204) | 194 |
| | (1,472) | (478) |
| Profit before tax | 869 | 935 |
| Provision for taxation | (129) | (173) |
| Profit after tax | 740 | 762 |
| Earnings per share – Rupees | 0.71 | 0.73 |
| | | |

The bank's focus on mobilizing low cost Current and Saving Deposits had a very positive impact on its margins and profitability. During the period under review the bank was able to mobilize CASA deposits of PKR 8.38 bln, thus further improving its CASA ratio from 64.9% to 67.8%. Net margins as a result of this strategy improved by PKR 2.202 mln from Rs. 4.477 mln in Jan-June 2013 to Rs.6,679 mln in the corresponding period this year. This growth in margins enabled the bank to show a healthy profit of PKR 740 mln despite higher provisions and one off costs of Voluntary Separation Scheme and ex-gratia payment to the ex-President.

Your Bank has fully absorbed these one off costs of approximately PKR 800 mln in the financials under review

Non funded revenue streams of the Bank remained diversified across the branch banking, consumer asset and corporate portfolios.

Administrative cost, due to aforementioned one off expenses was higher than the corresponding period last year. The cost rationalization remained an area of focus and measures were taken to bring it down without affecting operations. In this regard, optimum usage of office space in owned premises was planned and as a result bank was able to vacate some of the premises acquired on rent. On technology side measures are being taken to reduce operating cost on a sustainable basis by investing in new technologies. Virtual Desktop Infrastructure (VDI) project is an example of such an initiative, which is expected to complete by October 2014. The bank aims to reduce its Expense to Revenue ratio close to 60%.

The Bank through better risk management and effective remedial measures has been trying to manage non-performing loans. During 1st HY, as per the instructions of the State Bank of Pakistan, Non-distributable Capital Reserve created on acquisition of RBS Pakistan Operations, was utilized for withdrawal of Forced Sales Value (FSV) benefit relating to ex-RBS nonperforming loans. Consequent to this, provision coverage against non-performing loans increased from 69.4% to 76.8%.

Earning Per Share for 1st HY was PKR 0.71 as against last year earning of PKR 0.73.

CREDIT RATING

JCR-VIS Credit Rating Company Limited (JCR) and Pakistan Credit Rating Agency Limited (PACRA) have re-affirmed the following entity ratings based on the financial statements for the year ended December 31, 2013:

Long-Term AA

Short-Term A1+

"Stable" outlook has been assigned to the ratings by both the agencies.

ACKNOWLEDGEMENT

On behalf of the Board and Management of the bank, I would like to take this opportunity to show gratitude to the shareholders for the trust they have reposed in the Bank. I am also grateful to the State Bank of Pakistan and Securities and Exchange Commission of Pakistan for their continued support and guidance and the customers for their patronage. I would also like to express sincere appreciation for the employees of the Bank for their dedication and hard work.

Karachi Dated: September 04, 2014 On behalf of the Board of Directors President & CEO

INDEPENDENT AUDITORS' REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Faysal Bank Limited as at June 30, 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim cash flow statement and notes to the accounts for the half year then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the guarters ended June 30, 2014 and 2013 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2014.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended June 30, 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

A.F. Ferguson & Co. Chartered Accountants Engagement Partner: Noman Abbas Sheikh Dated: September 05, 2014 Karachi

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2014

| | Note | Un-audited June 30, 2014Rupee | Audited December 31, 2013 s '000 |
|---|---------------------|--|--|
| ASSETS | | | |
| Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets - net Other assets | 9 10 11 12 | 27,305,593 1,156,092 - 111,191,782 175,595,684 10,150,567 4,312,019 16,039,589 345,751,326 | 28,422,497 1,011,980 300,000 113,319,478 184,190,304 10,250,910 3,980,541 13,803,997 355,279,707 |
| LIABILITIES | | 040,701,020 | 333,273,707 |
| Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities - net Other liabilities | 14 | 9,253,456 30,278,626 271,943,835 3,245,300 - - 9,302,878 324,024,095 21,727,231 | 4,968,610 45,446,528 271,134,303 3,495,400 - - 8,068,673 333,113,514 22,166,193 |
| REPRESENTED BY | | | |
| Share capital Reserves Unappropriated profit Surplus on revaluation of assets - net of tax | | 10,432,697 5,270,197 4,433,541 20,136,435 1,590,796 21,727,231 | 10,432,697 6,554,197 3,600,828 20,587,722 1,578,471 22,166,193 |
| CONTINGENCIES AND COMMITMENTS | 15 | | |

The annexed notes 1 to 23 form an integral part of this condensed interim financial information.

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2014

| | | Quarter | r ended | | |
|---|------|-----------|-----------|------------|------------|
| | Note | June 30, | June 30, | June 30, | June 30, |
| | | 2014 | 2013 | 2014 | 2013 |
| | | | Rupee | s '000 | |
| | | | - | | |
| Mark-up / return / interest earned | | 7,903,849 | 6,808,361 | 15,679,772 | 13,390,998 |
| Mark-up / return / interest expensed | | 4,544,499 | 4,620,898 | 9,000,212 | 8,913,343 |
| Net mark-up / interest income | , | 3,359,350 | 2,187,463 | 6,679,560 | 4,477,655 |
| | | | | | |
| Provision against non-performing loans and | | | | | |
| advances - net | 11.2 | 813,945 | 139,094 | 1,317,502 | 641,020 |
| Provision for consumer loans (general) - net | 11.3 | 12,930 | 46,197 | 35,368 | 57,685 |
| Provision against off balance sheet obligations | | - | - | - | 6,981 |
| Provision / (reversal of provision) for diminution in the | | | | | |
| value of investments - net | 10.7 | 52,395 | (164,238) | 204,201 | (194,551) |
| Recoveries against written-off debts - net | | (46,446) | (232) | (85,126) | (33,047) |
| - | | 832,824 | 20,821 | 1,471,945 | 478,088 |
| Net mark-up / interest income after provisions | , | 2,526,526 | 2,166,642 | 5,207,615 | 3,999,567 |
| | | | | | |
| Non mark-up / interest income | | | | | |
| Fee, commission and brokerage income | | 573,900 | 673,666 | 1,131,859 | 1,071,542 |
| Dividend income | | 68,438 | 280,863 | 136,167 | 427,263 |
| Income from dealing in foreign currencies | | 373,630 | 177,517 | 614,463 | 374,053 |
| Gain / (loss) on sale of securities - net | | 35,852 | (31,564) | 130,625 | 201,822 |
| Unrealised loss on revaluation of investments classified | ed | | | | |
| as held for trading | | (26,229) | (12,848) | (37,628) | (17,210) |
| Other income | | 107,553 | 106,644 | 229,375 | 182,792 |
| Total non mark-up / interest income | | 1,133,144 | 1,194,278 | 2,204,861 | 2,240,262 |
| | | 3,659,670 | 3,360,920 | 7,412,476 | 6,239,829 |
| Non mark-up / interest expenses | | | | | |
| Administrative expenses | 16 | 3,418,291 | 2,610,200 | 6,556,237 | 5,143,167 |
| (Reversal of other provisions) / other provisions - net | | (19,342) | 71,824 | (36,885) | 90,770 |
| Other charges | | 19,604 | 73,799 | 24,169 | 82,102 |
| Total non mark-up / interest expenses | | 3,418,553 | 2,755,823 | 6,543,521 | 5,316,039 |
| | | 241,117 | 605,097 | 868,955 | 923,790 |
| Share of profit of associate | | 533 | 278 | 64 | 11,413 |
| Extraordinary / unusual items | | - | | - | |
| Profit before taxation | | 241,650 | 605,375 | 869,019 | 935,203 |
| | | | | | |
| Taxation - Current | | 346,277 | 240,723 | 613,497 | 349,035 |
| Taxation - Prior years | | (142,629) | (40,000) | (142,629) | (90,309) |
| Taxation - Deferred | | (269,634) | (87,598) | (341,390) | (85,595) |
| | | (65,986) | 113,125 | 129,478 | 173,131 |
| Profit after taxation | | 307,636 | 492,250 | 739,541 | 762,072 |
| | , | | | | |
| | - | | Rupe | ees | |
| | | | | 0 71 | |
| Basic earnings per share | 17 | 0.29 | 0.47 | 0.71 | 0.73 |
| | | | | | |

The annexed notes 1 to 23 form an integral part of this condensed interim financial information.

PRESIDENT & CEO DIRECTOR DIRECTOR DIRECTOR

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER AND HALF YEAR ENDED JUNE 30, 2014

| | For the qua | rter ended | For the half year ended | | |
|--|------------------|------------------|-------------------------|------------------|--|
| | June 30, 2014 | June 30, 2013 | June 30, 2014 | June 30, 2013 | |
| | | Rupee: | s '000 | | |
| Profit after tax for the period | 307,636 | 492,250 | 739,541 | 762,072 | |
| Other comprehensive income: | | | | | |
| Items that will not be reclassified to profit and loss account | | | | | |
| Components of comprehensive income reflected in equity | | | | | |
| Remeasurements of defined benefit plan Deferred tax liability on remeasurements | 82,414 | - | 82,414 | - | |
| of defined benefit plan | (28,845) | - | (28,845) | - | |
| | 53,569 | - | 53,569 | - | |
| Comprehensive income transferred to equity | 361,205 | 492,250 | 793,110 | 762,072 | |
| Items that may be reclassified subsequently to profit and loss | s account | | | | |
| Components of comprehensive income not reflected in equity | | | | | |
| - Net change in value of available for sale securities | (317,834) | 893,761 | 66,611 | 361,097 | |
| Deferred tax asset / (liability) on change in value of available for sale securities - net | 89,250 | (358,911) | (14,683) | (154,607) | |
| | (228,584) | 534,850 | 51,928 | 206,490 | |
| Total comprehensive income | 132,621 | 1,027,100 | 845,038 | 968,562 | |

The annexed notes 1 to 23 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2014

| | | Reserves | | | | | | | |
|---|------------------------|--|--------------------|--|---------------------------------------|----------------------|-------------|--------------------------|--------------------|
| | Share capital | Reserve for issue of bonus shares | C Share premium | Non-distributable Capital Reserve (NCR) - gain on bargain purchase (note 18) | Reserve arising on amalgamation | Statutory reserve | Total | Unappropriated profit | Total |
| | 0.070.500 | | 40 404 | | -Rupees '000 — | 0.470.005 | / 200 000 | 0.005.400 | 40 700 000 |
| Balance as at January 1, 2013 (Audited) | 9,273,508 | | 10,131 | 2,602,775 | 23,952 | 3,672,225 | 6,309,083 | 3,205,439 | 18,788,030 |
| Profit after tax for the period ended June 30, 2013 | - | | - | - | - | | - | 762,072 | 762,072 |
| Amortisation of intangible assets - customer relationship - net of deferred tax | - | - | - | (62,433) | - | - | (62,433) | - | (62,433) |
| Transfer from surplus on revaluation of fixed assets | - | | - | - | - | | - | 40,012 | 40,012 |
| Balance as at June 30, 2013 | 9,273,508 | - | 10,131 | 2,540,342 | 23,952 | 3,672,225 | 6,246,650 | 4,007,523 | 19,527,681 |
| Profit after tax for the period from July 1, 2013 to December 31, 2013 | - | | - | - | - | | - | 1,087,834 | 1,087,834 |
| Other comprehensive income for the year | | | | | | | | | |
| - Remeasurements of defined benefit plan | - | - | | - | - | - | - | (7,005) | (7,005) |
| - Tax on remeasurements of defined benefit plan | - | | - | - | - | | - | 2,452 | 2,452 |
| | - | | - | - | - | | - | (4,553) | (4,553) |
| Transactions with owners recognised directly in equity | _ | | | | | | | | |
| - Transfer to reserve for issue of bonus shares | - | 1,159,189 | - | | - | | 1,159,189 | (1,159,189) | - |
| - Bonus shares issued | 1,159,189 1,159,189 | (1,159,189 | - | - | - | - | (1,159,189) | (1,159,189) | - |
| Amortisation of intangible assets - customer relationship - net of deferred tax | - | | | (62,434) | - | | (62,434) | - | (62,434) |
| Transfer to statutory reserve | - | | - | | - | 369,981 | 369,981 | (369,981) | - |
| Transfer from surplus on revaluation of fixed assets - net of tax | - | | - | - | - | | - | 39,194 | 39,194 |
| Balance as at December 31, 2013 | 10,432,697 | - | 10,131 | 2,477,908 | 23,952 | 4,042,206 | 6,554,197 | 3,600,828 | 20,587,722 |
| Amortisation of intangible assets - customer relationship - net of deferred tax | - | | - | (62,433) | | | (62,433) | | (62,433) |
| Profit after tax for the period ended June 30, 2014 | - | | - | | - | | | 739,541 | 739,541 |
| Other comprehensive income for the year | | | | | | | | | |
| - Remeasurements of defined benefit plan | - | - | | - | - | - | - | 82,414 | 82,414 |
| - Tax on remeasurements of defined benefit plan | - | - | - | | - | | - | (28,845) 53.569 | (28,845) 53.569 |
| Transfer from surplus on revaluation of fixed assets - net of tax | - | - | - | | - | - | - | 39,603 | 39,603 |
| Provision against non-performing loans and advances directly charged to equity and adjusted against Non-distributable Capital Reserve | - | - | | (1,221,567) | | - | (1,221,567) | | (1,221,567) |
| Balance as at June 30, 2014 | 10,432,697 | | 10,131 | 1,193,908 | 23,952 | 4,042,206 | 5,270,197 | 4,433,541 | 20,136,435 |
| | | | | | | | | | |

The annexed notes 1 to 23 form an integral part of this condensed interim financial information.

PRESIDENT & CEO DIRECTOR DIRECTOR DIRECTOR

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE HALF YEAR ENDED JUNE 30, 2014

| | June 30, 2014 | June 30, 2013 s '000 |
|--|---------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | Rupees | 3 000 |
| Profit before taxation | 869,019 | 935,203 |
| Less: dividend income | (136,167) | (427,263) |
| | 732,852 | 507,940 |
| Adjustments for non-cash and other items: | | |
| Depreciation Amortisation | 357,201 | 399,123 |
| Workers' Welfare Fund | 88,812 34,500 | 60,185 26,185 |
| Provision against non-performing loans and advances - net | 1,317,502 | 641,020 |
| Provision for consumer loans (general) - net | 35,368 | 57,685 |
| Provision/ (reversal) of provision for diminution in value of investments - net | 204,201 | (194,551) |
| (Reversal of other provisions) / provision for other assets | (36,885) | 90,770 |
| Provision against off balance sheet obligations | - | 6,981 |
| Unrealised loss on revaluation of investments classified as held for trading | 37,628 | 17,210 |
| Net profit on disposal of property and equipment | (3,420) | (15,452) |
| Net profit on disposal of non-banking assets Charge for defined benefit plan | (30,866) | 47,071 |
| Amortisation of prepaid employee benefits | 52,241 67,602 | 94,380 |
| Recoveries against written-off debts - net | (85,126) | (33,047) |
| Share of profit of associate | (64) | (11,413) |
| | 2,038,694 | 1,186,147 |
| | 2,771,546 | 1,694,087 |
| (Increase) / decrease in operating assets | | |
| Lendings to financial institutions | 300,000 | - |
| Held for trading securities | 5,995,349 | 2,174,037 |
| Advances Other assets | 6,105,309 | (3,252,502) |
| Other assets | (1,839,289) 10,561,369 | 374,890 (703,575) |
| (Decrease) / increase in operating liabilities | 10,001,000 | (100,010) |
| Bills payable | 4,284,846 | 615,369 |
| Borrowings | (14,989,822) | 14,427,471 |
| Deposits and other accounts | 809,532 | 2,090,985 |
| Other liabilities | 1,234,222 | (58,427) |
| | (8,661,222) | 17,075,398 |
| Income tax paid | 4,671,693 | 18,065,910 |
| Contribution to gratuity fund | (926,443) | (598,667) (47,071) |
| Net cash generated from operating activities | 3,745,250 | 17,420,172 |
| | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Net investment in available for sale securities | 5,487,610 | (18,553,489) |
| Net investment in held to maturity securities | (9,530,417) | 458,458 |
| Dividend income received | 121,935 | 424,595 |
| Investment in operating fixed assets Proceeds realised on disposal of operating fixed assets | (457,640) 19,339 | (193,779) 19,051 |
| Proceeds realised on disposal of operating fixed assets Proceeds realised on disposal of non-banking assets | 69,328 | 19,031 |
| Net cash used in investing activities | (4,289,845) | (17,845,164) |
| • | | , , , , |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Payments of sub-ordinated loan | (250,100) | (449,501) |
| Dividends paid | (17) | (4,534) |
| Net cash used in financing activities | (250,117) | (454,035) |
| Decrease in cash and cash equivalents | (794,712) | (879,027) |
| Cash and cash equivalents at beginning of the period | 28,617,034 | 25,693,981 |
| Cash and cash equivalents at end of the period | 27,822,322 | 24,814,954 |
| The annexed notes 1 to 23 form an integral part of this condensed interim final | ncial information. | |

DIRECTOR PRESIDENT & CEO DIRECTOR DIRECTOR

LEGAL STATUS AND NATURE OF BUSINESS

Faysal Bank Limited (the Bank) was incorporated in Pakistan on October 3, 1994 as a public limited company under the provisions of the Companies Ordinance, 1984. Its shares are listed on Karachi, Lahore and Islamabad Stock Exchanges. The Bank is mainly engaged in Corporate, Commercial and Consumer banking activities. The Bank has a network of 269 branches (December 31, 2013: 269); including 53 Islamic banking branches (December 31, 2013: 53) in Pakistan.

The registered office of the Bank is located at Favsal House, ST-02, Shahra-e-Faisal, Karachi,

Ithmaar Bank B.S.C., a Bahrain based retail bank, is the parent company of the Bank, holding, directly and indirectly through subsidiaries 66.78% (2013: 66.78%) of the shareholding of the Bank. Dar Al-Maal Al-Islami Trust (DMI), (ultimate parent of the Bank) is the holding company of Ithmaar Bank B.S.C. The DMI group owns and operates an international network of Islamic Banks, Investment Banks and Insurance Companies.

Based on the financial statements of the Bank for the year ended December 31, 2013, the Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited have determined the Bank's long-term rating as 'AA' and the short term rating as 'A1+'.

BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in this condensed interim financial information as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

The condensed interim financial information of the Islamic banking branches have been consolidated in this condensed interim financial information for reporting purposes only. Inter branch transactions and balances have been eliminated. In accordance with the directives issued by the SBP, the statement of financial position of islamic banking branches is disclosed in note 21 to this condensed interim financial information.

STATEMENT OF COMPLIANCE

- This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. The approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan and notified by the Securities and Exchange Commission of Pakistan (SECP), the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, or the directives issued by the SECP and the State Bank of Pakistan (SBP). Wherever the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFAS notified by the SECP or the directives issued by the SECP and SBP differ with the requirements of IFRSs, the requirements of the Companies Ordinance, 1984, the Banking Companies Ordinance, 1962, IFAS notified by the SECP or the requirements of the said directives issued by the SECP and SBP prevail.
- The SBP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement and International Accounting Standard (IAS) 40, Investment Property for Banking Companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has also deferred the applicability of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through its notification S.R.O. 411(I)/2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of this condensed interim financial information. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through
- IFRS 8, 'Operating Segments' is effective for the Bank's accounting period beginning on or after January 1, 2009. All banking companies in Pakistan are required to prepare their condensed interim financial information in line with the format prescribed under BSD Circular Letter No. 2 dated May 12, 2004. The management of the Bank believes that as the SBP has defined the segment categorisation in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in this condensed interim financial information is based on the requirements laid down by the SBP.

- The SBP vide its BSD Circular No. 07 dated April 20, 2010 has clarified that for the purpose of preparation of financial statements in accordance with International Accounting Standard - 1 (Revised), 'Presentation of Financial Statements', two statement approach shall be adopted i.e. separate 'Profit and Loss Account' and 'Statement of Comprehensive Income' shall be presented, and Balance Sheet shall be renamed as 'Statement of Financial Position'. Furthermore, the surplus / (deficit) on revaluation of available for sale (AFS) securities only, may be included in the 'Statement of Comprehensive Income'. However, it should continue to be shown separately in the statement of financial position below equity. Accordingly, the above requirements have been adopted in the preparation of this condensed interim financial information.
- The disclosures made in this condensed interim financial information have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated May 12, 2004 and the requirements of International Accounting Standard 34, "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements and this condensed interim financial information should be read in conjunction with the financial statements of the Bank for the year ended December 31, 2013.

3.6 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period

The Securities and Exchange Commission of Pakistan (SECP) has notified Islamic Financial Accounting Standard (IFAS) 3, 'Profit and Loss Sharing on Deposits' issued by the Institute of Chartered Accountants of Pakistan. IFAS 3 shall be followed by the Bank for the purpose of preparation of the financial statements for the year ending December 31, 2014 while accounting for transactions relating to 'Profit and Loss Sharing on Deposits' as defined by the said standard. The standard is effective from current period and has no material impact on this condensed interim financial information except for disclosure relating to deposits as noted in 14.1. The standard would result in certain new disclosures in the annual financial statements for the year ending December 31, 2014.

There are other new and amended standards and interpretations that are mandatory for the Bank's accounting periods beginning on or after January 1, 2014 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in this condensed interim financial information.

BASIS OF MEASUREMENT

This condensed interim financial information has been prepared under the historical cost convention, except that certain fixed assets are carried at revalued amounts and certain investments and derivative contracts have been marked to market and are carried at fair value. In addition, obligation in respect of staff retirement benefit is carried at present value and investments in associate is carried using the equity method.

FUNCTIONAL AND PRESENTATION CURRENCY

Items included in this condensed interim financial information are measured using the currency of the primary economic environment in which the Bank operates. This condensed interim financial information is presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies used in the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2013

CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS 7

The basis and the methods used for critical accounting estimates and judgments adopted in this condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2013.

FINANCIAL RISK MANAGEMENT

The Bank's Financial Risk Management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended December 31, 2013.

Un-audited

Audited

June 30, December 31,

| 9 | BALANCES WITH OTHER BANKS | 2014 December 31, | | | | | | |
|------|--|-------------------|-------------------|---------------------------|------------------------|------------------------|------------|-------------------|
| | BALANCES WITH OTHER BANKS | | | | | | pees '000 | |
| | In Pakistan | | | | | • | - | |
| | - Current accounts | | | | | 630,386 |) | 544,138 |
| | Outside Pakistan | | | | | | | |
| | - Current accounts | | | | | 505,945 | | 415,180 |
| | - Deposit account | | | | | 19,761 | | 52,662 |
| | | | | | _ | 1,156,092 | <u> </u> | ,011,980 |
| 10 | INVESTMENTS | | | | | | | |
| 40.4 | Investments by two | | | Un-audited | | | Audited | |
| 10.1 | Investments by type | Note | Held by | June 30, 2014 Given as | | Held by | Given as | |
| | | 11010 | Bank | collateral | Total | Bank | collateral | Total |
| | | | | | Rupe | es '000 | | |
| | Held for trading securities | | | | | 1 | | |
| | Market Treasury Bills | | 1,766,365 | - | 1,766,365 | 7,195,165 | 1,031,758 | 8,226,923 |
| | Pakistan Investment Bonds Fully paid up ordinary shares / certificates of closed | | 147,325 | - | 147,325 | | - 1 | - |
| | end mutual funds | | 779,660 | | 779,660 | 461,776 | | 461,776 |
| | ond madaridida | | 777,000 | | 777,000 | 401,770 | | 401,770 |
| | | | 2,693,350 | - | 2,693,350 | 7,656,941 | 1,031,758 | 8,688,699 |
| | Available for sale securities | | | | | | | |
| | Market Treasury Bills | | 33,650,384 | 5,725,061 | 39,375,445 | 39,771,651 | 22,593,710 | 62,365,361 |
| | Pakistan Investment Bonds | | 33,695,443 | - | 33,695,443 | 19,280,139 | - 1 | 19,280,139 |
| | Ijara Sukuk Bonds | | 17,579,086 | - | 17,579,086 | 15,038,802 | - | 15,038,802 |
| | Units of open end mutual funds | | | | | | ĺ | |
| | - Faysal Balanced Growth Fund * | | 12,480 | - | 12,480 | 12,480 | - 1 | 12,480 |
| | - Faysal Income Growth Fund * | | 62,919 | - | 62,919 | 62,919 | - 1 | 62,919 |
| | Faysal Savings Growth Fund * Faysal Islamic Savings Growth Fund * | | 155,412 85,000 | - | 155,412 85,000 | 100,411 88,000 | - 1 | 100,411 88,000 |
| | Faysal Islamic Savings Growth Fund Faysal Money Market Fund * | | 590,000 | - | 590,000 | 745,000 | - 1 | 745,000 |
| | Faysal Asset Allocation Fund * | | 15,491 | | 15,491 | 15,491 | | 15,491 |
| | Faysal Financial Sector Opportunity Fund * | | 54,000 | | 54,000 | 54,000 | | 54,000 |
| | Fully paid up ordinary shares / modaraba certificates | | 51,000 | | | 51,000 | | |
| | / certificates of closed end mutual funds | 10.4 & 10.5 | 2,698,276 | - | 2,698,276 | 2,025,629 | - 1 | 2,025,629 |
| | Fully paid up preference shares | | 197,652 | - | 197,652 | 197,652 | - 1 | 197,652 |
| | Term finance certificates | 10.2 | 937,343 | - | 937,343 | 960,273 | - | 960,273 |
| | | | 89,733,486 | 5,725,061 | 95,458,547 | 78,352,447 | 22,593,710 | 100,946,157 |
| | Held to maturity securities | | 2,854,755 | | | 2 022 052 | _ | |
| | Term finance certificates Sukuk Bonds | 10.3 | 3,211,135 | - | 2,854,755 | 3,033,053 3,356,434 | - | 3,033,053 |
| | Pakistan Investment Bonds | 10.3 | 9,854,014 | | 3,211,135 9,854,014 | 3,330,434 | | 3,356,434 |
| | Takisan mesinsik bonas | | 15,919,904 | - | 15,919,904 | 6,389,487 | _ | 6,389,487 |
| | Associate* | | | | | | | |
| | Fully paid up ordinary shares of | | | | | | | |
| | Faysal Asset Management Limited | 10.6 | 75,893 | | 75,893 | 75,829 | | 75,829 |
| | Investments | | 108,422,633 | 5,725,061 | 114,147,694 | 92,474,704 | 23,625,468 | 116,100,172 |
| | Less: provision for diminution in the value of investments | 10.7 | (2,635,030) | | (2,635,030) | (2,430,829) | | (2,430,829) |
| | Investments (net of provisions) | 10.7 | 105,787,603 | 5,725,061 | 111,512,664 | 90,043,875 | 23,625,468 | 113,669,343 |
| | | | | | | | | |
| | Deficit on revaluation of held for trading | | - | | | | | |
| | securities - net | | (52,519) | - | (52,519) | (14,417) | (474) | (14,891) |
| | Deficit on revaluation of available for sale | | | | | | | |
| | securities - net | | (265,133) | (3,230) | (268,363) | (325,107) | (9,867) | (334,974) |
| | Total investments at market value | | 105,469,951 | 5,721,831 | 111,191,782 | 89,704,351 | 23,615,127 | 113,319,478 |
| | | | | | | | | |

^{*} related parties

- 10.2 These include Pre IPO investment of Rs 500 million made in the unlisted term finance certificates (TFCs) of Dewan Cement Limited. The State Bank of Pakistan through its letter BPRD/BLRD-3/DMG/2011-1035 had advised the Banks to maintain provision at least at the level of 90% in five quarters (commencing from December 31, 2010) by December 31, 2011. The Bank as per the above directive had availed the relaxation and maintained a provision of Rs 450 million against this investment. Had the provision been made as per the time based criteria specified in the Prudential Regulations issued by the SBP, the provision for diminution in the value of investments for the period ended June 30, 2014 would have been higher by Rs 50 million (December 31, 2013; Rs 50 million) and the profit before taxation for the period ended June 30, 2014 would have been lower by Rs 50 million (December 31, 2013; Rs
- 10.3 These include the term finance certificates and Sukuk Bonds of Rs 999.172 million (December 31, 2013; Rs 999.172 million) and Rs 500 million (December 31, 2013: Rs 500 million) respectively issued by Agritech Limited. The impact of relaxation availed by the Bank for maintaining the provision against these investments is disclosed in note 11.2.1 to this condensed interim financial information.
- 10.4 These include 8,868,843 equity shares (December 31, 2013: 8,868,843) valuing Rs 310.410 million of Agritech Limited acquired at the rate of Rs. 35 each as part of a debt share swap agreement with Azgard Nine Limited. The impact of relaxation availed by the Bank for impairment against these shares is disclosed in note 11.2.1 to this condensed interim financial information.
- 10.5 These include an investment of the Bank in unlisted shares of DHA Cogen Limited (DHA) (a related party of the bank) representing 19.1% equity holding of DHA. During 2013, the Bank has acquired additional equity shares of 9.35% by exercising its right over pledged shares after eventual non-compliance by DHA in respect of 'Rehabilitation and Standstill Agreement' made between the consortium banks (including FBL) and DHA for repayment of liabilities.
- 10.6 The Bank does not prepare consolidated financial statements as it does not have any subsidiary company as at June 30, 2014. Accordingly, investment of the Bank in Faysal Asset Management Limited (FAML) has been accounted for under the equity method of accounting as per the requirement of IAS 28. The Bank's share of post acquisition profit or loss is recognised using the latest available financial statements of FAML which relate to the year ended June 30, 2014 with a corresponding adjustment to the carrying amount of investment. The details of the Bank's investment, post acquisition changes and certain other details relating to FAML are as under:

| • | Management Limited - holding 30% (December 31, 2013: 30%) | Un-audited June 30, 2014 Rupe | Audited December 31, 2013 ees '000 |
|-----------------------|--|--|---|
| At January 1 | | 75,829 | 69,172 |
| | n changes during the period / year I in the profit and loss account | 64 | 6,657 |
| Closing Balanc | e | 75,893 | 75,829 |
| Cost of Investm | nent | 45,000 | 45,000 |
| 10.6.2 Particulars of | the assets and liabilities of the associate | | |
| Assets | | 276,787 | 282,478 |
| Liabilities | | 23,996 | 29,714 |
| Revenue | | 58,863 | 145,596 |
| Profit | | 214 | 22,189 |

| | | | Un-audited June 30, 2014Rupees ' | Audited December 31, 2013 |
|------|--|------------------------------|---|--|
| 10.7 | Particulars of provision for diminution in the val | ue of investments | | |
| | Opening balance | | 2,430,829 | 2,319,786 |
| | Charge during the period / year Reversals during the period / year Closing balance | | 253,935 (49,734) 204,201 2,635,030 | 663,826 (552,783) 111,043 2,430,829 |
| 11 | ADVANCES | | | |
| | Loans, cash credits, running finances, etc. – in Pakist Net investment in finance lease – in Pakistan | an 11.2.1 | 181,790,269 10,862,239 192,652,508 | 188,593,008 10,085,694 198,678,702 |
| | Bills discounted and purchased (excluding government treasury bills) Payable in Pakistan Payable outside Pakistan | | 4,286,657 1,278,159 5,564,816 | 4,319,771 1,234,513 5,554,284 |
| | Margin financing / reverse repo transactions Gross advances | | 104,200 198,321,524 | 110,200 204,343,186 |
| | Provision against non-performing advances Provision against consumer loans - general | 11.1 & 11.2 11.3 & 11.3.1 | (22,284,107) (441,733) (22,725,840) | (19,746,517) (406,365) (20,152,882) |
| | Advances - net of provision | 11.4 | 175,595,684 | 184,190,304 |

11.1 Advances includes Rs. 29,009 million (December 31, 2013: Rs. 27,619 million) which have been placed under nonperforming status as detailed below:

| | | | | | June 3 | 30, 2014 (Un-a | udited) | | | |
|----------------------------|--------|---------------------|----------|--------------------|------------|----------------|----------------|------------|----------|------------|
| Particulars | Note | Classified Advances | | Provision required | | | Provision held | | | |
| Particulars | HOLE | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |
| | | | | | | - Rupees '000 | | | | |
| Category of classification | | | | | | | | | | |
| Other Assets Especially | | | | | | | | | | |
| Mentioned (OAEM) | 11.1.1 | 304,168 | - | 304,168 | 141 | - | 141 | 141 | - | 141 |
| Substandard | | 3,476,683 | - | 3,476,683 | 531,932 | - | 531,932 | 531,932 | - | 531,932 |
| Doubtful | | 1,185,098 | - | 1,185,098 | 465,405 | - | 465,405 | 465,405 | - | 465,405 |
| Loss | _ | 24,043,141 | - | 24,043,141 | 21,286,629 | | 21,286,629 | 21,286,629 | - | 21,286,629 |
| | | 29,009,090 | - | 29,009,090 | 22,284,107 | - | 22,284,107 | 22,284,107 | - | 22,284,107 |

| | | | | | Decem | ber 31, 2013 (| Audited) | | | |
|----------------------------|--------|------------|---------------|------------|------------|----------------|------------|------------------|----------|------------|
| Particulars | Note | Clas | sified Advanc | ces | Pr | ovision requi | red | d Provision held | | |
| raiticulais | NOLE | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |
| | | | | | | Rupees '000 |) | | | |
| Category of classification | | | | | | | | | | |
| Other Assets Especially | | | | | | | | | | |
| Mentioned (OAEM) | 11.1.1 | 408,606 | | 408,606 | 2,465 | - | 2,465 | 2,465 | - | 2,465 |
| Substandard | | 1,826,072 | | 1,826,072 | 364,859 | - | 364,859 | 364,859 | | 364,859 |
| Doubtful | | 2,871,259 | | 2,871,259 | 996,059 | - | 996,059 | 996,059 | - | 996,059 |
| Loss | _ | 22,512,682 | - | 22,512,682 | 18,383,134 | | 18,383,134 | 18,383,134 | | 18,383,134 |
| | _ | 27,618,619 | | 27,618,619 | 19,746,517 | | 19,746,517 | 19,746,517 | | 19,746,517 |

11.1.1 This represents non-performing portfolio of agricultural and small enterprise financing classified as OAEM as per the requirements of the Prudential Regulations for agricultural and small enterprise financing issued by the SBP.

| | | Note | Un-audited June 30, 2014 | Audited December 31, 2013 |
|------|---|------|-------------------------------------|---------------------------------------|
| 11.2 | Particulars of provision against non-performing advances | | Rupees | '000 |
| | Opening balance | | 19,746,517 | 18,268,251 |
| | Charge for the period / year Reversals during the period / year Net charge Provision against non-performing loans and advances directly charged during the period to equity and adjusted against Non-distributable Capital Reserve | 18 | 1,740,008 (422,506) 1,317,502 | 3,825,655 (1,920,114) 1,905,541 |
| | Non-distributable Capital Reserve | 18 | | |
| | | | 2,539,069 | 1,905,541 |
| | Amounts written off | | (1,479) | (427,275) |
| | Closing balance | | 22,284,107 | 19,746,517 |

11.2.1 These include classified advances of Rs 350 million disbursed to Agritech Limited (AGL). In addition, as disclosed in notes 10.3 and 10.4, the Bank had also made investments in term finance certificates, sukuk bonds and equity shares of Rs 999.172 million, Rs 500 million and Rs 310.410 million respectively of AGL. In accordance with the requirements of the approved accounting standards as applicable in Pakistan and the Prudential Regulations issued by the SBP, the Bank was required to maintain a provision of Rs 1,987.551 million (net of FSV benefit) as at June 30, 2014 against the above exposure of AGL. The required provision has not been fully made by the Bank as the SBP has given relaxation to the Bank in maintaining provision against the outstanding exposure of AGL. The Bank is required to make the provisions against the outstanding exposure (including investment in equity shares) of at least 65%, 70%, 75%, 80%, 85%, 90% and 100% of the required provision as at June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 respectively. The Bank has availed the relaxation provided by the SBP and has recorded total provision of Rs 1,291.907 million - net of FSV benefit (including impairment loss of Rs 142.446 million) (December 31, 2013: Rs 986.408 million - net of FSV benefit including impairment loss of Rs 103.855 million).

Had the SBP not provided this exemption, the profit before taxation for the current period would have been lower by Rs 695.643 million and the provision against advances and investments would have been higher by Rs 120.193 million and Rs 575.451 million respectively.

11.2.2 As allowed by the SBP the Bank has availed benefit of Forced Sale Value (FSV) of collaterals held as security of Rs. 2,414.253 million [Rs 2,327.504 million (December 31, 2013: Rs 3,601.242 million) relating to advances and Rs. 86.749 million (December 31, 2013: Rs 76.914 million) relating to investments] while determining the provisioning requirement against non-performing financing (including investments) as at June 30, 2014. The additional profit arising from availing the FSV benefit - net of tax as at June 30, 2014 which is not available for distribution as either cash or stock dividend to shareholders amounted to approximately Rs 1,569.265 million (December 31, 2013: Rs 2,390.801 million).

| | | June 30, 2014 | December 31, 2013 | |
|------|---|------------------|----------------------|--|
| 11.3 | Particulars of provision against consumer loans - general | Rupees '000 | | |
| | Opening balance | 406,365 | 283,819 | |
| | Charge during the period / year | 35,368_ | 122,546 | |
| | Closing balance | 441,733 | 406,365 | |

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11.3.1 The Bank maintains general provision in accordance with the following applicable requirements of the Prudential Regulations for Consumer Financing and Prudential Regulations for Small and Medium Enterprise Financing issued by the SBP.

| | Secured | Unsecured |
|----------------------------|---------|-----------|
| Consumer portfolio | 1.5% | 5.0% |
| Small enterprise portfolio | 1.0% | 2.0% |

11.4 Although the Bank has made provision against its non-performing portfolio as per the category of classification of the loans, however, the Bank still holds enforceable collateral against certain non-performing loans in the event of recovery through litigation. These securities comprise of charge against various tangible assets of the borrower including land, building and machinery, stock in trade, etc.

| | | Un-audited For the half year ended | |
|------|---|---------------------------------------|----------|
| | | June 30, | June 30, |
| 40 | OPERATING FIVER ASSETS | 2014 | 2013 |
| 12 | OPERATING FIXED ASSETS | Rupee | s '000 |
| 12.1 | Additions to operating fixed assets - cost | | |
| | Leasehold property and improvements | 110,511 | 71,980 |
| | Office furniture, fixtures, equipment and computers | 51,642 | 361,560 |
| | Vehicles | 33,406 | 38,199 |
| | Capital work-in-progress | 221,484 | |
| | Additions to Intangibles | | |
| | Software | 40,597 | 387,490 |
| | | | |
| 12.2 | Disposals of operating fixed assets - cost | | |
| | Leasehold property and improvements | 7,000 | 3,554 |
| | Office furniture, fixtures, equipment and computers | 3,295 | 13,684 |
| | Vehicles | 12,042 | 4,904 |

OTHER ASSETS

These include non-banking assets acquired in satisfaction of claims amounting to Rs 2,268.339 million (December 31, 2013: Rs 2,305.011 million).

| | | Un-audited June 30, 2014 | Audited December 31, 2013 |
|------|---|--------------------------------|---------------------------------|
| 14 | DEPOSITS AND OTHER ACCOUNTS | Rupee | s '000 |
| | Customers | | |
| | Fixed deposits | 86,969,614 | 92,803,300 |
| | Saving deposits | 81,715,501 | 86,464,689 |
| | Current accounts – Remunerative | 1,995,449 | 2,306,983 |
| | Current accounts – Non-remunerative | 88,878,431 | 78,787,509 |
| | Margin accounts | 2,211,440 | 2,032,215 |
| | | 261,770,435 | 262,394,696 |
| | Financial institutions | 0.774.000 | 0.407.500 |
| | Remunerative deposits Non-remunerative deposits | 9,771,882 | 8,467,508 |
| | Non-remunerative deposits | 401,518 10,173,400 | 272,099 8,739,607 |
| | | 271,943,835 | 271,134,303 |
| | | | |
| 14.1 | Above includes deposits amounting to Rs 15.895 billion (December 31, 2 Modaraba basis (i.e. classifiable as redeemable capital as defined under IFAS 3 | | on) which are on |
| | | Un-audited | Audited |
| | | June 30, | December 31, |
| 15 | CONTINGENCIES AND COMMITMENTS | 2014 Puno | 2013 es '000 |
| | | Rupe | 53 000 |
| 15.1 | Direct credit substitutes | | |
| | Contingent liability in respect of guarantees favouring: - Banking companies and other financial institutions | 526,159 | 825,498 |
| | Acceptances - Others | 13,221,101 | 13,139,248 |
| 15.2 | Transaction-related contingent liabilities | | |
| | Contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit etc. favouring: - Government | 0.440.004 | 7,000,470 |
| | Government Banking companies and other financial institutions | 8,112,281 7,140 | 7,382,176 18,777 |
| | - Others | 1,674,823 | 2,830,604 |
| | | 9,794,244 | 10,231,557 |
| 15.3 | Trade-related contingent liabilities | | |
| | Letters of credit | | |
| | - Government | 2,422,068 | 6,903,344 |
| | - Others | 15,927,130 | 18,317,222 |
| | | 18,349,198 | 25,220,566 |
| | | | |
| 15.4 | Other Contingencies | | |
| | Suit filed by a customer for recovery of alleged losses suffered which is pending in the High Court of Sindh. The Bank's legal advisors are confident that the Bank has a strong case | 2,500,000 | 2,500,000 |
| | ii) Indemnity issued favouring the High Court in the above case | 457,543 | 457,543 |
| | | | |
| | iii) Claims against the Bank not acknowledged as debt | 28,850,447 | 32,373,712 |

These mainly represent counter claims filed by the borrowers for restricting the Bank from disposal of assets (such as mortgaged / pledged assets kept as security), cases where the Bank was proforma defendant for defending its interest in the underlying collateral kept by it at the time of financing and certain cases filed by ex-employees of the Bank for damages sustained by them consequent to the termination from the Bank's employment. The above also includes an amount of Rs 25,299 million in respect of a suit filed against the Bank for declaration, recovery of monies, release of securities, rendition of account and damages.

Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Bank's favour and the possibility of any outcome against the Bank is remote and accordingly no provision has been made in this condensed interim financial information.

Income tax assessments of the Bank have been finalised upto the tax year 2013 (Accounting year 2012).

The department and the Bank have disagreements on certain matters for tax years from 1994 to 2013. These include disallowance on initial depreciation of leases, provision for bad debts, bad debts written off, provision against investments, taxability of dividend and profit accrued on deposits. The additional tax liability on these matters is Rs 1.734.720 million.

Both the Bank and the department have filed appeals with the Commissioner Inland Revenue (Appeals), Appellate Tribunal Inland Revenue and the High Court in the aforementioned matters. The management of the Bank is confident that the decision in respect of these matters will be in the Bank's favour and accordingly no provision has been made in this condensed interim financial information in this respect.

15.5 Commitments to extend credits

The Bank makes commitments to extend credit (including to related parties) in the normal course of its business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

| 15.6 | Commitments in respect of forward exchange contracts | Un-audited June 30, 2014 Rupee | Audited December 31, 2013 |
|-------|---|---|---------------------------------------|
| | Purchase | | |
| | - Customers - Banks | 1,330,513 24,151,284 | 1,629,491 31,733,550 |
| | | 25,481,797 | 33,363,041 |
| | Sale - Customers - Banks | 63,625 7,519,343 7,582,968 | 2,337,278 12,948,403 15,285,681 |
| 15.7 | Commitments for the acquisition of operating fixed assets | 248,089 | 286,323 |
| 15.8 | Commitments in respect of donations | 8,000 | 8,000 |
| 15.9 | Commitments in respect of repo transactions | | |
| | Repurchase | 5,722,187 | 23,622,480 |
| | Resale | 303,377 | 299,186 |
| 15.10 | Others | | |
| | Interest rate swaps and cross currency swaps (notional principal) | 16,449,401 | 20,130,348 |

ADMINISTRATIVE EXPENSES

During the year the Bank offered voluntary staff separation scheme to some of its permanent employees. The Bank has recognised a cost of Rs 442.141 million in this respect. In addition, the consequential impact of this scheme on defined benefit plan has been determined through actuarial valuation carried out as at June 30, 2014, the results of which have been incorporated in this condensed interim financial information and disclosed as remeasurement of defined benefit plan in the condensed interim statement of comprehensive income.

EARNINGS PER SHARE

| | For the qua | rter ended | For the half year ended | | |
|--|-------------------|-----------------|-------------------------|-----------|--|
| | June 30, June 30, | | June 30, | June 30, | |
| | 2014 | 2013 | 2014 | 2013 | |
| | | s '000 ———— | | | |
| Profit after tax for the period | 307,636 | 492,250 | 739,541 | 762,072 | |
| | | Number of share | s in thousands - | | |
| Weighted average number of ordinary shares | 1,043,270 | 1,043,270 | 1,043,270 | 1,043,270 | |
| | | Rupe | ees | | |
| Earnings per share - basic | 0.29 | 0.47 | 0.71 | 0.73 | |

17.1 Diluted earning per share has not been presented as the Bank does not have any convertible instruments in issue at June 30, 2013 and June 30, 2014 which would have any effect on the earning per share if the option to convert is exercised

NON-DISTRIBUTABLE CAPITAL RESERVE - GAIN ON BARGAIN PURCHASE 18

As per the directive of the State Bank of Pakistan (SBP) through its letter BPRD (R&P -02)/625-99/2011/3744 dated March 28, 2011, gain arising on bargain purchase of Pakistan operations of Royal Bank of Scotland (ex-RBS Pakistan) was credited directly into equity as Non-Distributable Capital Reserve (NCR). The SBP allowed the Bank to adjust the amortisation of intangible assets against the portion of reserve which arose on account of such assets. The directives of the SBP further specified that any subsequent provision / deficit identified by the Banking Inspection Department (BID) of the SBP in the acquired portfolio of ex-RBS Pakistan will be adjusted against the reserve. The balance amount of reserve after incorporation of the above adjustment as identified by BID and amortisation of intangible asset will be available for distribution only as stock dividend after the prior approval of the SBP

The BID of the SBP had issued a final inspection report in 2013. The report identified an adjustment of Rs 441.757 million which essentially represented the additional provision suggested by the BID in the acquired loans and advances portfolio of the RBS Pakistan. In accordance with the above directive of the SBP the management adjusted the aforementioned amount against the NCR at the time of finalisation of the financial statements of the Bank for the year ended December 31, 2012. In August 2013, the management of the Bank sought approval from the SBP for the transfer of bargain purchase gain (net of unamortised balance of intangible assets) to unappropriated profit which may become available for distribution as stock dividend to the shareholders of the Bank.

The SBP through its letter BPRD (R&P-02)/625-99/2013/17 dated November 25, 2013 allowed the Bank to transfer the bargain purchase gain (net of unamortised balance of intangible assets) to unappropriated profit subject to the condition that the amount of bargain purchase gain for distribution should be determined after making full provision against the classified portfolio of the ex-RBS Pakistan without taking any FSV benefit of the collaterals / securities. Thereafter, if any balance amount is available then the same may be transferred to unappropriated profit for onward distribution to shareholders as stock dividend.

The management of the Bank sought clarification on certain conditions and related matters (including meaning of 'full provision' and adjustment mechanism of FSV benefit) attached to the transfer of bargain purchase gain including the accounting entry required to effect the directive issued by the SBP.

Based on the clarification and approval received from the SBP, the Bank has adjusted a gross provision of Rs. 1,221.567 million in this condensed interim financial information by debiting the NCR appearing in equity with a corresponding adjustment to provision against loans and advances.

SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

Primary segment information

The Bank is organised into four major business segments:

- Corporate Finance
- Trading and Sales
- Retail Banking and
- Corporate & Commercial Banking

All assets, liabilities, off balance sheet items and items of income and expense are distributed in primary segments in accordance with the core functions performed by the business groups.

| | Corporate Finance | Trading & Sales | Retail Banking | Corporate & Commercial Banking | Total |
|---|---------------------------------|---------------------------------------|---|---|--|
| June 30, 2014 - Un-audited | | | Rupees '000 | | |
| Total income - net Total expenses Net income / (loss) | 38,504 (24,890) 13,614 | 1,893,357 (455,753) 1,437,604 | 5,540,633 (5,816,166) (275,533) | 1,411,991 (1,848,135) (436,144) | 8,884,485 (8,144,944) 739,541 |
| Net income / (ioss) | 13,014 | 1,437,004 | (275,533) | (430,144) | 739,341 |
| Segment assets (Gross) Segment non performing loans Segment provision required against loans ** Segment liabilities | - - - | 118,068,807 - - (14,083,307) | 73,450,720 3,274,696 (3,030,188) (275,996,159) | 179,998,849 25,734,394 (19,695,652) (33,944,629) | 371,518,376 29,009,090 (22,725,840) (324,024,095) |
| Segment return on assets (ROA) (%) * | | 2.85% | (0.82%) | (0.48%) | |
| Segment cost of funds (%) * | - | 5.29% | 5.85% | 9.13% | |
| June 30, 2013 - Un-audited | | | | | |
| Total income - net Total expenses Net income / (loss) | 50,017 (20,960) 29,057 | 1,181,721 (153,701) 1,028,020 | 4,257,604 (4,581,820) (324,216) | 1,239,988 (1,210,777) 29,211 | 6,729,330 (5,967,258) 762,072 |
| | Corporate Finance | Trading & Sales | Retail Banking | Corporate & Commercial Banking | Total |
| December 31, 2013 - Audited | | | Rupees '000 | | |
| Total income - net Total expenses Net income / (loss) | 217,876 (105,445) 112,431 | 4,346,821 (2,807,601) 1,539,220 | 21,557,001 (21,569,936) (12,935) | 6,201,611 (5,990,421) 211,190 | 32,323,309 (30,473,403) 1,849,906 |
| Segment assets (Gross) Segment non performing loans Segment provision required against loans ** Segment liabilities | - - - - | 99,565,986 - - (30,059,699) | 91,637,468 4,395,393 (2,170,676) (255,218,107) | 187,103,031 23,223,226 (17,982,206) (47,835,708) | 378,306,485 27,618,619 (20,152,882) (333,113,514) |
| Segment return on assets (ROA) (%) | | 2.19% | (0.02%) | 0.12% | |
| Segment cost of funds (%) | | 8.57% | 5.71% | 8.78% | |

^{*} These percentages have been computed based on average balances.

20 **RELATED PARTY TRANSACTIONS**

The Bank has related party relationship with its holding company, associated undertaking, subsidiary company, group companies, retirement benefit plans, directors, key management personnel and entities over which the directors or key management personnel are able to exercise significant influence. The particulars of the Bank's investment in its associated companies / investments in the funds is given in notes 10.1 and 10.5 to this condensed interim financial information.

^{**} includes general provision

Banking transactions with the related parties are executed substantially on the same terms, except transactions with directors and key management personnel that are as per their terms of employment, including mark-up rates and collateral, as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk. Details of transactions with the related parties and balances with them as at period end are as follows:

| ionows. | | June 30, 2014 | (Un-audited) | | |
|---|---|--------------------------------|---------------|--|--|
| Particulars | Directors and key management personnel | Retirement Benefit Plans | Associate | Group Companies and associated undertakings | |
| Demonitor | | Rupees | s '000 ————— | | |
| Deposits Balance at the beginning of the period | 190,399 | 116,373 | 2.544 | 1,140,702 | |
| Placements during the period | 1,556,454 | 1,105,257 | 1,753,541 | 39,952,687 | |
| Withdrawals during the period | (1,640,415) | (1,128,603) | (1,753,183) | (40,600,665) | |
| Balance at end of the period | 106,438 | 93,027 | 2,902 | 492,724 | |
| Advances | | | | | |
| Balance at the beginning of the period | 24,901 | - | - | 3,455,705 | |
| Disbursements during the period | 65 | - | - | 2,585,935 | |
| Repayments during the period | (2,382) | <u> </u> | - | (1,753,922) | |
| Balance at end of the period | 22,584 | | - | 4,287,718 | |
| | | December 31, 2 | 013 (Audited) | | |
| | Directors and | Retirement | | Group | |
| Particulars | key management | Benefit | Associate | Companies and associated | |
| | personnel | Plans | | undertakings | |
| | | Rupees | s '000 ———— | | |
| Deposits Balance at the beginning of the year | 126,680 | 55.800 | 2.053 | 86.234 | |
| Placements during the year | 2,253,814 | 907,756 | 1,798,545 | 29,261,746 | |
| Withdrawals during the year | (2,190,095) | (847,183) | (1,798,054) | (28,207,278) | |
| Balance at end of the year | 190,399 | 116,373 | 2,544 | 1,140,702 | |
| Advances | | | | | |
| Balance at the beginning of the year | 39,434 | - | - | 4,440,121 | |
| Disbursements during the year | 5,546 | - | - | 11,579,524 | |
| Repayments during the year | (20,079) | | | (12,563,940) | |
| Balance at end of the year | 24,901 | | | 3,455,705 | |
| | _ | June 30, 2014 | (Un-audited) | | |
| | Directors and key | Retirement | | Group Companies and | |
| Particulars | management personnel | Benefit Plans | Associate | associated undertakings | |
| | Rupees '000 | | | | |
| Shares / units purchased during the period | _ | _ | | 1,095,657 | |
| Shares / units sold during the period | - | - | - | 965,287 | |
| Government securities purchased during the period | 596,816 | 700,982 | - | - | |
| Government securities sold during the period | 957,958 | 576,651 | - | | |
| Profit paid / accrued | 5,898 | 3,450 | 203 | 25,361 | |
| Profit return / earned Remuneration of the key management personnel | 900 | - | - | 139,778 | |
| - Salaries and other short-term employee benefits * | 459,862 | | | _ | |
| Post-employment benefits | 8,288 | - | - | | |
| Remuneration and non-executive directors fee | 22,430 | _ | _ | | |
| Contribution to staff retirement benefits | - | 123,260 | - | - | |
| Guarantees issued favouring related parties or | | | | | |
| on their behalf ** | • | - | - | 29,397 | |

^{*} Includes final settlement of Ex-President & CEO.

^{**} represents outstanding guarantee

| | June 30, 2013 (Un-audited) | | | | |
|---|---|--------------------------------|-------------|--|--|
| Particulars | Directors and key management personnel | Retirement Benefit Plans | Associate | Group Companies and associated undertakings | |
| | | Rupee | s '000 ———— | | |
| Shares / units purchased during the period | - | - | - | 588,340 | |
| Shares / units sold during the period | - | - | - | 564,506 | |
| Government securities purchased during the period | 596,816 | - | - | - | |
| Government securities sold during the period | 648,869 | 160,569 | - | - | |
| Profit paid / accrued | 2,415 | 3,082 | 132 | 176 | |
| Profit return / earned | 1,048 | - | - | 210,027 | |
| Remuneration of the key management personnel | | | | | |
| - Salaries and other short-term employee benefits | 263,889 | - | - | - | |
| - Post-employment benefits | 9,103 | - | - | - | |
| Remuneration and non-executive directors fee | 10,579 | - | - | - | |
| Contribution to staff retirement benefits | - | 115,189 | - | - | |
| Guarantees issued favouring related parties or | | | | | |
| on their behalf * | - | - | - | 29,397 | |

^{*} represents outstanding guarantee

20.1 Balances pertaining to parties that were related at the beginning of the period but ceased to be so related during any part of the current period are not reflected as part of the closing balance. The same are accounted for through the movement presented above.

ISLAMIC BANKING BUSINESS

The Bank is operating 53 Islamic banking branches (December 31, 2013: 53). The statement of financial position as at June 30, 2014 is as follows:

| ASSETS Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related assets Operating fixed assets Operating fixed assets Operating fixed assets Operating fixed assets Other assets Other assets Other assets Other assets Out to financial institutions Operating fixed assets Other assets Other assets Other assets Other assets Other assets Out to financial institutions Operating fixed assets Other assets Out to financial institutions Out to financial institutions Operating fixed assets Out to financial institutions Operating fixed assets Other assets Other assets Out to financial institutions Operating fixed assets Out to financial institutions Operating fixed assets Others Out to financial institutions Operating fixed assets Operating | | Note | Un-audited June 30, 2014 | Audited December 31, 2013 es '000 |
|--|---|------|--------------------------------|--|
| Cash and balances with treasury banks 2,513,087 2,267,282 Balances with other banks 88,995 73,246 Due from financial institutions - - Investments 20,172,218 17,514,498 Islamic financing and related assets (a) 8,752,369 9,257,260 Operating fixed assets 150,872 290,574 290,574 Deferred tax assets - - - Other assets 684,737 876,076 32,362,278 30,278,936 LIABILITIES 32,362,278 30,278,936 30,278,936 LIABILITIES 392,641 266,100 1,550,000 Due to financial institutions 1,400,000 1,550,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 | ASSETS | | · · · · · · | |
| Balances with other banks 88,995 73,246 Due from financial institutions - - Investments 20,172,218 17,514,498 Islamic financing and related assets (a) 8,752,369 9,257,260 Operating fixed assets 150,872 290,574 Deferred tax assets - - - Other assets 684,737 876,076 SUBJUITIES 30,278,936 Bills payable 392,641 266,100 Due to financial institutions 1,400,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 - Current accounts 7,373,655 6,936,737 - Term deposits 7,077,936 6,481,043 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 314,341 240,266 NET ASSETS 30,566,168 28,883,486 NET ASSETS 1,796,110 1,395,450 | 1100=10 | | 2 513 087 | 2 267 282 |
| Due from financial institutions 2 | | | | |
| Investments | | | - | 70,210 |
| Slamic financing and related assets 9,257,260 Operating fixed assets 150,872 Deferred tax assets Other assets 684,737 Bills payable 32,362,278 Due to financial institutions Deposits and other accounts 12,503,479 Saving accounts 7,373,655 Term deposits 7,077,936 Others 52,988 36,323 Deposits from financial institutions - remunerative 1,443,776 Deposits from financial institutions - non-remunerative 1,443,776 Deposits from financial institutions - non-remunerative 1,443,471 Deposits from financial institutions - non-remunerative 2,7,852 Deposits from financial institutions - non-remunerative 1,443,776 Deposits from financial institutions - non-remunerative | | | 20 172 218 | 17 514 498 |
| Operating fixed assets 150,872 befored tax assets 290,574 befored tax assets 290,574 befored tax assets | | (a) | | |
| Deferred tax assets Other assets Other assets Other assets Other assets Other assets 684,737 | • | () | 1 1 | |
| LIABILITIES 32,362,278 30,278,936 Bills payable 392,641 266,100 Due to financial institutions 1,400,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 - Saving accounts 7,373,655 6,936,737 - Term deposits 7,077,936 6,481,043 - Others 52,988 36,223 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 227,813 Other liabilities 314,341 240,266 NET ASSETS 1,796,110 1,395,450 | | | - | - |
| LIABILITIES 32,362,278 30,278,936 Bills payable 392,641 266,100 Due to financial institutions 1,400,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 - Saving accounts 7,373,655 6,936,737 - Term deposits 7,077,936 6,481,043 - Others 52,988 36,323 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 227,813 240,266 Other liabilities 30,566,168 28,883,486 NET ASSETS 1,796,110 1,395,450 | Other assets | | 684.737 | 876.076 |
| Bills payable 392,641 266,100 Due to financial institutions 1,400,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 - Saving accounts 7,373,655 6,936,737 - Term deposits 7,077,936 6,481,043 - Others 52,988 36,323 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office - 227,813 Other liabilities 30,566,168 28,883,486 NET ASSETS 1,796,110 1,395,450 | | | | |
| Due to financial institutions 1,400,000 1,550,000 Deposits and other accounts 12,503,479 10,650,189 - Current accounts 7,373,655 6,936,737 - Saving accounts 7,077,936 6,481,043 - Others 52,988 36,233 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 227,813 240,266 Other liabilities 314,341 240,266 NET ASSETS 30,566,168 28,883,486 NET ASSETS 1,796,110 1,395,450 | LIABILITIES | | | |
| Deposits and other accounts - Current accounts - Saving accounts - Term deposits - Term deposits - Others - Deposits from financial institutions - remunerative - Deposits from financial institutions - non-remunerative - Deposits from financial institutions - Deposits from financial institutions - non-remunerative - Trace - Deposits from financial institutions - Depo | Bills payable | | 392,641 | 266,100 |
| - Current accounts 12,503,479 10,650,189 - Saving accounts 7,373,655 6,936,737 6,936,7 | Due to financial institutions | | 1,400,000 | 1,550,000 |
| - Saving accounts 7,373,655 6,936,737 - Term deposits 7,077,936 6,481,043 - Others 52,988 36,323 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 2,277,813 Other liabilities 314,341 240,266 NET ASSETS 30,566,168 28,883,486 REPRESENTED BY | Deposits and other accounts | | | |
| - Term deposits 7,077,936 6,481,043 - Others 52,988 36,323 52,988 - Deposits from financial institutions - remunerative 1,443,776 2,488,263 - Deposits from financial institutions - non-remunerative 7,352 6,752 Due to head office 227,813 Other liabilities 314,341 240,266 8 28,883,486 | - Current accounts | | 12,503,479 | 10,650,189 |
| - Others | - Saving accounts | | 7,373,655 | 6,936,737 |
| - Deposits from financial institutions - remunerative 1,443,776 6,752 6,752 6,752 Ue to head office 227,813 Other liabilities 314,341 240,266 30,566,168 28,883,486 NET ASSETS 314,341 1,796,110 1,395,450 REPRESENTED BY | - Term deposits | | 7,077,936 | 6,481,043 |
| - Deposits from financial institutions - non-remunerative 7,352 6,752 227,813 240,266 314,341 240,266 30,566,168 28,883,486 28,883,486 27,96,110 1,395,450 28,885,450 | - Others | | 52,988 | 36,323 |
| Due to head office 227,813 Other liabilities 314,341 240,266 NET ASSETS 30,566,168 28,883,486 REPRESENTED BY | Deposits from financial institutions - remunerative | | 1,443,776 | 2,488,263 |
| Other liabilities 314,341 240,266 NET ASSETS 30,566,168 28,883,486 REPRESENTED BY | | | 7,352 | 6,752 |
| NET ASSETS 30,566,168 28,883,486 REPRESENTED BY 1,796,110 1,395,450 | Due to head office | | - | 227,813 |
| NET ASSETS 1,796,110 1,395,450 REPRESENTED BY | Other liabilities | | 314,341 | 240,266 |
| REPRESENTED BY | | | | |
| · · · · · · · · · · · · · · · · · · · | NET ASSETS | | 1,796,110 | 1,395,450 |
| · · · · · · · · · · · · · · · · · · · | DEDDESENTED DV | | | |
| isianic banking runu 860,000 860,000 | | | 990 000 | 990,000 |
| Reserves | | | 660,000 | 660,000 |
| Unappropriated profit 718,640 421,350 | | | 718 640 | 421 350 |
| 1,598,640 1,301,350 | σπαρριορπαιού μισπι | | | |
| Surplus on revaluation of assets - net of tax 197,470 94,100 | Surplus on revaluation of assets - net of tay | | | |
| 1,796,110 1,395,450 | Curpido on revalidation of accets - flet of tax | | | |

| | | Note | Un-audited June 30, 2014Rupe | Audited December 31, 2013 es '000 |
|---|---|------|------------------------------|--|
| Ren | nuneration to shariah advisor | | 1,401 | 2,630 |
| СН | ARITY FUND | | | |
| Opening balance | | | 233 | 1,031 |
| Additions during the period / year | | | 245 | 4,026 |
| Payments / utilization during the period / year | | | | (4,824) |
| Closing balance | | | 478 | 233 |
| Sec | | | | |
| | Health | | - | 3,100 |
| | Education | | - | 724 |
| | Social Work | | | 1,000 |
| | | | - | 4,824 |
| (a) | Islamic Financing and Related Assets | (b) | 8,752,369 | 9,257,260 |
| (b) | Islamic Mode of Financing | | | |
| | Murabaha | | 1,600,200 | 2,840,462 |
| | Musharika cum Ijara | | 11,750 | 12,071 |
| | Diminishing Musharika | | 5,988,903 | 5,551,138 |
| | Advance against Murabaha Financing | | 172,175 | 65,515 |
| | Advance against Murabaha ERF | | - | 300,000 |
| | Advanced against Diminishing Musharika | | 938,861 | 453,821 |
| | Fixed Assets Ijara Financing (net) | | 24,861 | 28,538 |
| | Advanced against Ijara | | 15,619 | 5,715 |
| | | | 8,752,369 | 9,257,260 |
| (c) | Sectors and avenues of deposits and funds | | | |

The deposits and funds accepted under the above mentioned pools are provided to diversified sectors and avenues of the economy/business.

| | Un-audited June 30, 2014 | Audited December 31, 2013 | |
|---|--------------------------------|---------------------------------|--|
| | Rupe | Rupees '000 | |
| Government and other securities | 20,177,502 | 17,522,424 | |
| Textiles, chemicals, pharmaceuticals, food and allied | 1,897,914 | 3,313,121 | |
| Production and transmission of energy | 5,027,356 | 4,484,158 | |
| Transportation | 1,326,585 | 988,264 | |
| Construction / Housing | 693,131 | 636,728 | |
| | 29,122,488 | 26,944,695 | |

22 GENERAL

- 22.1 Comparative information has been re-classified and re-arranged in this condensed interim financial information, wherever necessary, to facilitate comparison and to conform with the changes in presentation in the current period.
- 22.2 Comparative information relating to share of profit of associate and taxation (including deferred tax) has been changed consequent to the change in accounting policy as adopted by the Bank during the financial year ended December 31, 2013.
- 22.3 Figures have been rounded off to the nearest thousand rupees unless other wise stated.

23 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on September 4, 2014 by the Board of Directors of the Bank.

| PRESIDENT & CEO | DIRECTOR | DIRECTOR | DIRECTOR |
|-----------------|----------|----------|----------|

Bank on Ambition

Registered Office: Faysal House ST-02, Shahrah-e-Faisal, Karachi, Pakistan

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