

# Financial Information for the Period ended March 31, 2016

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# **COMPANY INFORMATION**

Chairman	Khalid Siraj Subhani
President and Chief Executive	Imran Anwer
Directors	Shahzada Dawood Kimihide Ando Shoichi Ogiwara Feroz Rizvi Naz Khan Asad Said Jafar Zafar Hadi Omar Yaqoob Sheikh
Board Audit Committee	Feroz Rizvi Kimihide Ando Naz Khan Zafar Hadi
Chief Financial Officer	Muhammad Imran Khalil
Company Secretary	Schaane Ansari
Corporate Audit Manager	Muneeza Kassim
Bankers / Lenders	Allied Bank Ltd. Askari Bank Ltd. Bank Al Falah Ltd. Bank Al Habib Ltd. BankIslami Pakistan Ltd. Burj Bank Ltd. Citibank N.A. Deutsche Bank AG Faysal Bank Ltd. Habib Bank Ltd. Industrial and Commercial Bank of China Ltd. MCB Bank Ltd. MCB Bank Ltd. NIB Bank Ltd. NIB Bank Ltd. NIB Bank Ltd. National Bank of Pakistan Standard Chartered Bank (Pakistan) Ltd. Summit Bank Ltd. The Bank of Punjab United Bank Ltd.
Auditors	A. F. Ferguson & Co., Chartered Accountants State Life Building No. 1-C, I.I. Chundrigar Road, Karachi
Registered Office	16th Floor, The Harbour Front Building, HC-3, Marine Drive, Block-4, Clifton, Karachi-75600.
Plant	EZ/1/P-II-1, Eastern Zone, Bin Qasim, Karachi
Share Registrar	FAMCO Associates (Private) Limited 8-F, Next to Hotel Faran, Nursery, Block 6, P.E.C.H.S., Shahra-e-Faisal, Karachi-74000 Tel: +92(21) 34380101-5 lines
Website	www.engropolymer.com





DIRECTORS' REVIEW & UNAUDITED CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2016



#### ENGRO POLYMER & CHEMICALS LIMITED DIRECTORS' REVIEW TO THE SHAREHOLDERS ON UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED MARCH 31, 2016

On behalf of the Board of Directors of Engro Polymer & Chemicals Limited, we would like to present the unaudited Financial Information of the Company for the first quarter ended March 31, 2016.

#### **Business Review**

During 1Q 2016, PVC demand in the domestic market remained strong and the Company managed to achieve highest ever quarterly sales posting a growth of 12% as compared to same period last year. Robust demand from construction sector coupled with strong seasonal demand from shoe and garden-hose manufacturers were key drivers for uptick in PVC sales in the domestic market. PVC- Ethylene core delta, however, remained on the weaker side.

Caustic Soda market remained stable during the quarter. Domestic sales, however, were lower by 13% as compared to same period last year due to stiff market competition. During the quarter, the Company also exported excess Caustic Soda to supplement Chlor Alkali margins.

On the production front, the Company achieved highest ever quarterly production of PVC. VCM production increased by 22% over same period last year while Caustic production remained consistent. Stable production performance helped in ensuring ample product availability for domestic market.

During the quarter, the Company recorded revenue of Rs. 5,739 Mn as compared to Rs. 6,701 Mn during the same period last year. EPCL posted Profit After Tax (PAT) of Rs. 18 Mn as compared to Loss After Tax (LAT) of Rs. 107 Mn in the corresponding period. This translated into Earning per share of Rs. 0.03 in 1Q 2016 as compared to Loss per share of Rs. 0.16 in the same period last year. The Company realized gain due to significant volumetric growth in the domestic market and cost efficiencies on the operational front.

The Company continued to uphold its focus on Health, Safety & Environment in its operations.

# Future Outlook

Domestic market for PVC is expected to continue its robust performance while Caustic Soda market is expected to remain stable. Ethylene prices are expected to remain high driven by supply tightness due to planned regional turnarounds, which will most likely keep the core delta under pressure. On the operational side, projects are planned, including routine plant maintenance during second quarter, to enhance efficiency and reliability of plant operations.

Imran Anwer President & Chief Executive

Karachi April 18, 2016

Kimihide Ando

Director



#### ENGRO POLYMER & CHEMICALS LIMITED CONSOLIDATED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2016

AS AT MARCH 31, 2016	Note	(Unaudited) March 31, 2016 Bu	(Audited) December 31, 2015 pees
ASSETS	Note		pecs
Non-Current Assets			
Property, plant and equipment Intangible assets Long term loans and advances Deferred taxation	5	16,119,652 87,097 77,681 960,364	16,249,050 90,345 66,372 908,103
Current Assets		17,244,794	17,313,870
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Short term investments Cash and bank balances	7 8 9	1,523,651 3,530,255 298,289 458,557 1,078,422 - 84,917 6,974,091	1,539,344 2,941,206 436,852 395,547 1,115,723 300,000 169,222 6,897,894
TOTAL ASSETS		24,218,885	24,211,764
EQUITY AND LIABILITIES			
Equity			
Share capital Share premium Hedging reserve Accumulated loss		6,634,688 964,029 (12,777) (2,235,168) 5,350,772	6,634,688 964,029 (11,993) (2,252,996) 5,333,728
Non-Current Liabilities		5,550,772	3,333,720
Long term borrowings Derivative financial instruments	10 11	5,269,432 18,518 5,287,950	5,262,612 17,382 5,279,994
Current Liabilities		3,207,930	5,279,994
Current portion of long term borrowings Derivative financial instruments - at fair value through profit or loss Service benefit obligations Short term borrowings Trade and other payables Accrued interest / mark-up Provisions	10 11 12 13 14	3,064,174 5,856 11,424 2,032,338 6,895,013 164,621 1,406,737 13,580,163	3,064,064 23,982 38,976 2,957,086 6,310,020 55,041 1,148,873 13,598,042
TOTAL EQUITY AND LIABILITIES		24,218,885	24,211,764
Contingencies and Commitments	15		

The annexed notes 1 to 22 form an integral part of this consolidated condensed interim financial information.

Imran Anwer President & Chief Executive



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#### ENGRO POLYMER & CHEMICALS LIMITED CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Quarter ended	
	March 31,	March 31,
	2016 Bur	2015 Dees
	nup	
Net revenue	5,739,351	6,701,446
Cost of sales	(5,003,341)	(5,957,025)
Gross profit	736,010	744,421
Distribution and marketing expenses	(313,070)	(378,149)
Administrative expenses	(114,785)	(118,519)
Other operating expenses	(47,566)	(67,804)
Other income	3,868	6,424
Operating profit	264,457	186,373
Finance costs	(240,587)	(311,504)
Profit / (loss) before taxation	23,870	(125,131)
Taxation	(6,042)	18,084
Profit / (loss) for the period	17,828 (107,047)	
Earnings / (Loss) per share - basic and diluted	0.03	(0.16)

Imran Anwer President & Chief Executive

**Kimihide Ando** Director

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#### ENGRO POLYMER & CHEMICALS LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Quarter ended	
	March 31, 2016 Rug	March 31, 2015 Dees
Profit / (loss) for the period	17,828	(107,047)
Other comprehensive income:		
Items that may be reclassified subsequently to profit or loss		
Hedging reserve		
Gain / (Loss) arising during the period	(5,998)	(13,794)
Reclassification adjustments for (gains) / losses included in profit and loss	4,863	9,162
Income tax relating to hedging reserve	352	1,529
Other comprehensive gain / (loss) for the period - net of tax	(784)	(3,103)
Total comprehensive income / (loss) for the period	17,044	(110,150)

Imran Anwer President & Chief Executive





#### ENGRO POLYMER & CHEMICALS LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

			RESERVES		
		CAPITAL	RE\	/ENUE	
	Share	Share	Hedging	Accumulated	Total
	capital	premium	reserve	loss	
			Rupees		
Balance as at January 1, 2015 (Audited)	6,634,688	964,029	(29,757)	(1,603,926)	5,965,034
Total comprehensive income for the three months ended March 31, 2015	-	-	(3,103)	(107,047)	(110,150)
Balance as at March 31, 2015 (Unaudited)	6,634,688	964,029	(32,860)	(1,710,973)	5,854,884
Total comprehensive income for the nine months ended December 31, 2015			20.867	(542.023)	(521,156)
Thile months ended December 31, 2013	-	-	20,007	(342,023)	(321,130)
Balance as at December 31, 2015 (Audited)	6,634,688	964,029	(11,993)	(2,252,996)	5,333,728
Total comprehensive income for the three months ended March 31, 2016	-	-	(784)	17,828	17,044
Balance as at March 31, 2016 (Unaudited)	6,634,688	964,029	(12,777)	(2,235,168)	5,350,772

Imran Anwer President & Chief Executive

**Kimihide Ando** Director

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#### ENGRO POLYMER & CHEMICALS LIMITED CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Note	Quarter	arter ended	
		March 31, 2016 Rup	March 31, 2015 ees	
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash generated from operations Finance costs paid Long term loans and advances Income tax (paid) / refunded Net cash (utilized in) / generated from operating activities	16	892,592 (126,325) (11,309) (20,649) 734,309	29,723 (89,348) (11,312) (116,473) (187,410)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of property, plant and equipment Proceeds from disposal of property, plant and equipment Purchases of short term investments Proceeds from disposal of short term investments Income on short term investments and bank deposits <b>Net cash utilized in investing activities</b>		(196,243) 2,000 - 377 (193,866)	(152,479) 2,415 (67,902) 68,982 13,573 (135,411)	
CASH FLOWS FROM FINANCING ACTIVITIES		(****,****)	(,,	
Proceeds from short term borrowings Repayment of export refinancing facility Net cash generated from financing activities		200,000 (750,000) (550,000)	600,000 - 600,000	
Net (decrease) / increase in cash and cash equivalents		(9,557)	277,179	
Cash and cash equivalents at beginning of the period		(1,137,864)	694,029	
Cash and cash equivalents at end of the period	17	(1,147,421)	971,208	

Imran Anwer President & Chief Executive

**Kimihide Ando** Director



#### ENGRO POLYMER & CHEMICALS LIMITED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

# 1. LEGAL STATUS AND OPERATIONS

- **1.1** The Group consists of Engro Polymer and Chemicals Limited and its wholly owned subsidiary company, Engro Polymer Trading (Private) Limited.
- **1.2** Engro Polymer and Chemicals Limited (EPCL) was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984. The Company is listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange in which Lahore and Islamabad Stock Exchanges have merged).
- **1.3** EPCL is a subsidiary of Engro Corporation Limited (the Holding Company) which is a subsidiary of Dawood Hercules Corporation Limited (the Ultimate Parent Company). The address of its registered office is 16th Floor, The Harbor Front Building, HC-3 Marine Drive, Block 4 Clifton, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), Vinyl Chloride Monomer (VCM), Caustic soda and other related chemicals. The Company is also engaged in the supply of surplus power generated from its power plants to Engro Fertilizers Limited.
- 1.4 As notified on the stock exchanges of Pakistan on November 24, 2015, EPCL has received an announcement of intention by a potential acquirer to acquire entire shareholding of Engro Corporation Limited in EPCL. Accordingly, EPCL has been asked to provide certain information to enable potential acquirer to commence due diligence, which is in progress as at the balance sheet date.

# 2. BASIS OF PREPARATION

This consolidated condensed interim financial information of the Company for the three months period ended March 31, 2016 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 – 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance takes precedence.

# 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended December 31, 2015.

# 4. ACCOUNTING ESTIMATES

The preparation of this consolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of this consolidated condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that apply to annual audited financial statements for the year ended December 31, 2015.



		(Unaudited) March 31, 2016	(Audited) December 31, 2015 Rupees
5.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets, at net book value - notes 5.1 and 5.2 Capital work-in-progress	15,322,751 710,951	15,520,580 642,520
	Capital spares	85,950 16,119,652	85,950 16,249,050
5.1	Additions to operating assets during the period / year were as follows:		
	Building on leasehold land	-	1,099
	Plant and machinery	110,641	315,102
	Furniture, fixtures and equipment	16,986	10,683
	Vehicles	-	2,700
		127,627	329,584

5.2 During the period, asset costing Rs. 8,000 (December 31, 2015: Rs. 33,704), having net book value of Rs. 2,375 (December 31, 2015: Rs. 12,325) was disposed off for Rs. 2,000 (December 31, 2015: Rs. 10,896) and assets costing NIL (December 31, 2015: Rs. 125) having net book value of NIL (December 31, 2015: Rs. 79) were written off.

6.

DEFERRED TAXATION	(Unaudited) March 31, 2016	Dece	udited) ember 31, 2015
Credit balances arising due to:			
- accelerated tax depreciation	(2,960,100)	(2,	995,947)
Debit balances arising due to:			
- recoupable carried forward tax losses - note 6.1	3,317,366	3,	424,568
- recoupable minimum turnover tax - note 6.2	55,577		-
- unpaid liabilities	73,367		70,720
- provision against GIDC, custom duty and SED refundable	397,351		325,412
- provision for net realizable value of stocks	7,413		14,312
- provision for slow moving stores and spares	14,182		14,182
- fair value of hedging instruments	5,741		5,389
- share issuance cost, net to equity	49,467		49,467
	3,920,464	3,	904,050
	960,364		908,103

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2,060

11,490

**6.1** Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate tax losses available for carry-forward as at March 31, 2016 amount to Rs. 11,057,886 (December 31, 2015: Rs. 11,415,228).

		(Unaudited) March 31, 2016	Rupees	(Audited) December 31, 2015
7.			-	
7.	TRADE DEBTS - considered good Secured	136,847		301,035
		,		,
	Unsecured - note 7.1	161,442		135,817
		298,289		436,852
7.1	Includes amounts due from the following related parties:			
	- Engro Fertilizer Limited	5,657		16,896
	- Engro Foods Limited	1,914		2,689
		7,571		19,585
8.	LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	These include receivables from the following related parties:			
	Engro Fertilizers Limited	758		-
	Engro Vopak Terminal Limited	177		1,800
	Engro Elengy Limited	-		-
	Engro Corporation Limited	-		-
	Engro Foods Limited	4,436		7
	Sindh Engro Coal Mining Company	673		-
	Engro Foundation	3		-
	Engro Powergen Limited	2,763		-
	Engro Powergen Qadirpur Limited	2,680		253
	9 9 - · · · · · · · · · · · · · ·			

# 9. TAXES RECOVERABLE

#### 9.1 Tax Year 2008

The Deputy Commissioner Inland Revenue (DCIR) through the order dated November 26, 2009 raised a tax demand of Rs. 213,172. The demand arose as a result of additions on account of trading liabilities of Rs. 47,582 under section 34(5) of the Income Tax Ordinance, 2001 (the Ordinance); disallowance of provision for retirement benefits of Rs. 5,899; adding imputed interest on loans to employees and executives of Rs. 16,069 to income; disallowing finance cost of Rs. 134,414 and not considering adjustment of minimum tax paid for tax years 2004 to 2007 against the above demand.



The Company filed an appeal against the aforesaid order before the Commissioner Inland Revenue Appeals [CIR(A)], but discharged the entire demand through adjustment against assessed refunds of Rs. 180,768 and paying the balance of Rs. 32,404 'under protest'. Through his appellate order, the CIR(A) maintained certain additions aggregating Rs. 189,810 including finance cost amounting to Rs. 134,414 and remanded back the issue of imputed interest on loans to employees and executives and directed the DCIR to allow credit of the minimum tax charged for the period of tax years 2004 to 2007. An appeal against the said appellate order was filed by the Company before the Appellate Tribunal Inland Revenue (ATIR). The department also filed an appeal against the said appellate order challenging the actions of the CIR(A).

In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of trading liabilities to the extent of Rs. 20,280 and minimum turnover tax for tax years 2004 and 2007 to the extent of Rs. 19,692 and Rs. 7,300 respectively, which were maintained.

The Company has filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, during last year, the tax department has also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same in these condensed interim financial statements.

#### 9.2 Tax Year 2009

The DCIR through his order dated November 30, 2010 raised a tax demand of Rs. 163,206. The demand arose as a result of disallowance of finance cost of Rs. 457,282; additions to income of trading liabilities of Rs. 21,859 under section 34(5) of the Ordinance; disallowance of provision for retirement benefits of Rs. 14,239; disallowance of provision against Special Excise Duty refundable of Rs. 36,689; addition of imputed interest on loans to employees and executives of Rs. 20,599 and not considering net loss.

The entire demand of Rs. 163,206 was adjusted against assessed tax refunds and an appeal was filed by the Company before the CIR(A). Through his appellate order, the CIR(A) maintained certain additions aggregating to Rs. 493,971 including disallowance of finance cost amounting to Rs. 457,282 and remanded back the issue of imputed interest on loans to employees and executives. An appeal against the said appellate order was filed before the ATIR. The department also filed an appeal against the said appellate order challenging the action of CIR(A), regarding deletion of addition on account of provision for the retirement benefits.

In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of SED provision of Rs. 36,689 and imputed interest on loans to employees and executives to the extent of Rs. 17,430, which were maintained.

The Company has filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, during the last year, the tax department has also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same in these condensed financial statements.



#### 10. LONG TERM BORROWINGS, secured

10.1	Title	Mark-up rate	Insta	Illments	Unaudited March 31, 2016	Audited December 31, 2015
		per annum	Number Commencing from		Ruj	pees
	Syndicated term finance I	6 months KIBOR + 2.25%	13 half yearly	November 2010	1,387,204	1,385,616
	Syndicated term finance II	6 months KIBOR + 3%	13 half yearly	June 2010	212,661	212,085
	Syndicated term finance V	6 months KIBOR+1.5%	8 half yearly	June, 2015	993,344	991,605
	Bilateral Ioan I	6 months KIBOR +2%	6 half yearly	June, 2016	544,767	544,291
	Master Istisna IV	6 months KIBOR + 2.6%	6 half yearly	April 2016	100,000	100,000
	International Finance Corporation (IFC)	6 months LIBOR + 2.6 to 3%	15 half yearly	June 2010	1,248,605	1,246,479
	Bilateral Ioan II	6 months KIBOR + 1.35%	6 half yearly	June 2017	848,513	848,300
	Bilateral Ioan III	6 months KIBOR + 1.35%	6 half yearly	June 2017	848,513	848,300
	Subordinated Ioan from					
	Engro Corporation Limited	3 months KIBOR + 3.5%	Repayable in full f	ive years	2,150,000	2,150,000
					8,333,606	8,326,676
	Less: Current portion shown under currer	nt liabilities			(3,064,174)	(3,064,064)
					5,269,432	5,262,612
					_	

**10.2** Under the terms of the agreements for long term borrowings from International Finance Corporation (IFC) and Syndicate banks and under the bilateral loans agreements, the Company is required to comply with certain debt covenants. As at March 31, 2016, the Company is not in compliance with some of these debt covenants and has accordingly notified the concerned financial institutions. The company is considering various measures, including issuance of preference shares, as approved by shareholders in the previous year, to improve the Company's financial position.

# 11. DERIVATIVE FINANCIAL INSTRUMENTS

- **11.1** As at March 31, 2016, the Company has outstanding interest rate swap agreements with banks for notional amounts aggregating US\$ 8,000 (December 31, 2015: US \$ 8,000) to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi-annually.
- **11.2** As at March 31, 2016, the Company has outstanding Exchange Rate Forward agreements with banks for amounts aggregating US\$ 2,272 (December 31, 2015 : US\$ 24,471) to neutralize exchange rate exposure on outstanding foreign currency payments under the terms of supplier credit. Under the aforementioned agreements, the Company would pay respective rate agreed at the initiation of the agreement on settlement dates.

		(Unaudited) March 31, 2016	(Audited) December 31, 2015
12.	SHORT TERM BORROWINGS	Rup	ees
	Sub-ordinate loan from Engro Corporation Limited - note 12.1 Money market loan - note 12.2	600,000 880,000	600,000 1,080,000
	Running finance utilized under mark-up arrangements - note 12.3 Export refinance facility	352,338	527,086 750,000
	Istisna - note 12.4	200,000	-
e	ngropolymer & chemicals 14	2,032,338	2,957,086

- **12.1** This represents short term loan from Engro Corporation Limited (the Holding Company) for meeting the working capital requirements. The loan is subordinated to the finances provided to the Company by its banking creditors and carries mark-up at the rate of 3 months KIBOR plus 3.5% per annum, payable quarterly.
- **12.2** This represents money market loans obtained from commercial banks carrying mark-up ranging from 6.85% to 7.08% per annum. These loans are obtained for a period ranging from 07 to 30 days and are secured by a hypothecation charge over the current assets of the Company.
- **12.3** The aggregate facilities for running finance available from various banks, representing the sales price of all markup arrangements, amounted to Rs. 3,015,000 (December 31, 2015: Rs.3,050,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 0.9% to 1% (December 31, 2015: relevant period KIBOR plus 0.9% to 1%) per annum. During the period, the mark-up rates, net of prompt payment rebate, ranged from 7.3% to 7.5% (December 31, 2015: 7.44% to 11.15%) per annum. These facilities are secured by a floating charge over stocks and book debts of the Company.
- **12.4** This represents short borrowing in Istisna mode carrying markup at the rate of relevant period KIBOR plus 1%.

40		(Unaudited) March 31, 2016	Rupees	(Audited) December 31, 2015
13.	TRADE AND OTHER PAYABLES			
	Trade and other creditors - note 13.1 Accrued liabilities Advances from customers - note 13.1 Retention money against project payments Security deposits Workers Welfare Fund Workers Profit Participation Fund Withholding tax payable Others - note 13.1	4,923,162 1,087,629 715,065 11,887 46,432 59,783 1,468 14,614 34,973 6,895,013	-	4,474,429 1,240,189 437,624 11,887 41,937 52,490 - 4,858 46,606 6,310,020
13.1	Includes amounts due to the following related parties:			
	<ul> <li>Engro Corporation Limited</li> <li>Mitsubishi Corporation</li> <li>Engro Fertilizers Limited</li> <li>Engro Vopak Terminal Limited</li> </ul>	21,473 547,430 - 83,582 	-	392 2,195,710 485 93,654 2,290,241
14.	PROVISIONS			
	Provision for Gas Infrastructure Development Cess - note 14.1	1,406,737 1,406,737	-	<u>1,148,873</u> <u>1,148,873</u>

# **14.1** Provision for Gas Infrastructure Development Cess (GIDC)

Under the Gas Infrastructure Development Cess Act, 2011, the Government of Pakistan levied Gas Infrastructure Development Cess (GIDC) on all industrial gas consumers at the rate of Rs.13 per MMBTU. Subsequently, the GIDC rates were enhanced through notifications under OGRA Ordinance 2002, Finance Act, 2014 and GIDC Ordinance 2014 against which the Company has obtained ad-interim stay orders from the Sindh High Court. However, on prudent basis the Company recognized a provision of Rs. 1,345,789 till May 21, 2015.

On May 22, 2015 the Gas Infrastructure Development Cess (GIDC) Act, 2015 was promulgated whereby Cess rate of Rs. 100 per MMBTU and Rs. 200 per MMBTU were fixed for industrial and captive power consumption, respectively. The GIDC Act, 2015 was made applicable with immediate effect superseding the GIDC Act, 2011 and GIDC Ordinance, 2014.

The Company based on the advice of its legal counsel, is of the view that as per GIDC Act, 2015, the uncollected portion of cess levied through GIDC Act, 2015, the uncollected portion of cess levied through GIDC Act 2011 and GIDC Ordinance 2014, shall not be collected from the industrial sector. Therefore, the Company has reversed the provision relating to industiral portion of GIDC amounting to Rs. 753,664 for the period prior to promulgation of GIDC Act, 2015 and retained GIDC provision amounting to Rs. 592,125 in respect of captive power.

Further, the Company has also obtained ad-interim stay order against the GIDC Act, 2015 from the High Court of Sindh. This stay order has restrained Sui Southern Gas Company Limited (SSGCL) from charging and/or recovering the cess under GIDC Act, 2015 till the final decision on this matter. However, based on prudence, the Company has recognized a provision of Rs. 814,612 pertaining to the period subsequent to promulgation of GIDC Act, 2015.

#### 15. CONTINGENCIES AND COMMITMENTS

**15.1** During the period, The Deputy Commissioner Inland Revenue (DCIR) through his order dated January 8, 2016, raised a sales tax demand of Rs. 524,589 on account of alleged short payment of sales tax due on the finished products that would have been produced and sold from the excess wastage of raw material.

The Company filed an appeal against the order before Commissioner Inland Revenue Appeals [CIR(A)] on the grounds that the order passed against the Company was absolutely baseless as the DCIR had used inappropriate theoretical assumptions for calculating the sales tax liability. The CIR(A) through his order dated March 10, 2016, has decided the matter in favor of the Company.

- **15.2** The aggregate facility of performance guarantees issued by banks on behalf of the Company as at March 31, 2016 amounts to Rs. 1,297,000 (December 31, 2015: Rs. 1,098,000). The amount utilized there against is Rs. 1,097,280 (December 31, 2015: Rs. 1,097,280).
- **15.3** The Company has entered into operating lease arrangements with Al-Rahim Trading Company (Private) Limited and FatimaFert Limited, for storage and handling of Ethylene Di Chloride and Caustic soda. The total lease rentals due under these lease arrangements are payable in periodic monthly installments till July 31, 2019. The future aggregate lease payments under these arrangements are as follows:

	(Unaudited) March 31, 2016 Rup	(Audited) December 31, 2015 eees
Not later than 1 year	15,484	16,834
Later than 1 year and no later than 5 years	33,600	37,200
	49,084	54,034

**15.4** The Company has entered into various contracts with Engro Vopak Terminal Limited, a related party, for storage and handling of Ethylene and Vinyl Chloride Monomer (VCM) valid till March, 2026 and December 2018, respectively and Ethylene Di-Chloride (EDC) valid till May 2018. Annual fixed cost payable to Engro Vopak Terminal Limited, under these contracts, approximates to US \$ 9,165.



Cash Generated FROM OPERATIONS         March 31, 2016         March 31, 2016         March 31, 2016         March 31, 2016         March 31, 2015           Profit / (Loss) before taxation         23.870         (125,131)           Adjustments for non cash charges and other items:         Provision for staff retirement and other service benefits         (27,552)         (26,332)           Provision for staff retirement and other service benefits         (27,552)         (26,332)         (26,352)           Provision for not realizable value of stock-in-trade         (24,665)         (606,545)         (606,545)           Provision for not realizable value of stock-in-trade         (24,665)         (606,545)         (606,545)           Provision for stor moving stores and spares         -         1,533         (606,545)         (767         6,767           Income on short term investments and bank deposits         (381)         (16,610)         (16,610)         (16,610)         (16,610)         (16,610)         (16,610)         (28,900)         297,814         28,800         297,814         28,800         297,814         28,800         297,814         28,800         297,814         28,900         297,814         28,900         297,814         205,905         297,814         205,905         297,814         205,905         297,814         205,905			Unaudited		
2016         Puppes         2015           16.         CASH GENERATED FROM OPERATIONS         23,870         (125,131)           Adjustments for non cash charges and other items:         23,870         (125,131)           Adjustments for non cash charges and other items:         23,870         (25,52)         (26,332)           Provision for staff retirement and other service benefits         (27,552)         (26,332)         Provision for retrailzable value of stock-in-trade         (24,665)         (606,546)           Provision for stow moving stores and spares         -         1,583         Depreciation and amorization         326,514         314,162           Income on short term investments and bank deposits         (381)         (16,64         28,800           Net amorization of prepaid financial charges         6,767         6,767           Unrealized foreign exchange loss on derivatives held at fair value through profit and loss         (18,126)         (115,434)           Finance costs         235,905         297,814         235,905         297,814           Loss on disposal and Write-off of damaged operating assets         375         302         302           Working capital changes - note 16.1         111,855         32,485         24,857           Decrease / (increase) in current assets         (643,344)         1914,877 <th></th> <th></th> <th></th> <th></th>					
16.     CASH GENERATED FROM OPERATIONS     Puppers       Profit / (Loss) before taxation     23,870     (125,131)       Adjustments for non cash charges and other items:     Provision for staff retirement and other     257,864     237,862       Provision for folDC     257,864     237,862       Provision for slow moving stores and spares     -     1,583       Depreciation and amorization     326,514     314,162       Income on short term investments and bank deposits     (381)     (16,610)       (Gain) / loss on revaluation of IFC loan     166     28,800       Net amorization of prepaid financial charges     6,767     6,767       Uhreatized foreign exchange loss on derivatives held at     181,265     (115,434)       Finance costs     235,905     297,814       Loss on disposal and Write-off of damaged     0     0       operating assets     375     302       Working capital changes - note 16.1     111,855     32,485       Decrease / (increase) in current assets     (64,384)     1,914,877       Trade debts - considered good     138,563 <th></th> <th></th> <th>•</th> <th></th>			•		
Adjustments for non cash charges and other items:         Provision for staff retirement and other service benefits       (27,552)       (26,322)         Provision for GIDC       257,864       237,862         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for som woning stores and spares       -       1,553         Depreciation and amortization       326,514       314,162         Income on short term investments and bank deposits       (381)       (16,610)         (Gain) / loss on revaluation of IPC loan       166       28,800         Net amortization of prepaid financial charges       6,767       6,767         urable of loreign exchange loss on derivatives held at       111,855       32,495         Loss on disposal and Write-off of damaged       375       302         operating assets       375       32,292       29,723         16.1       111,855       32,485       23,756         Decrease / (increase) in current assets       (564,384)       1,914,8	16.	CASH GENERATED FROM OPERATIONS	Rupee	es	
Adjustments for non cash charges and other items:         Provision for staff retirement and other service benefits       (27,552)       (26,322)         Provision for GIDC       257,864       237,862         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for net realizable value of stock-in-trade       (24,655)       (606,545)         Provision for som woning stores and spares       -       1,553         Depreciation and amortization       326,514       314,162         Income on short term investments and bank deposits       (381)       (16,610)         (Gain) / loss on revaluation of IPC loan       166       28,800         Net amortization of prepaid financial charges       6,767       6,767         urable of loreign exchange loss on derivatives held at       111,855       32,495         Loss on disposal and Write-off of damaged       375       302         operating assets       375       32,292       29,723         16.1       111,855       32,485       23,756         Decrease / (increase) in current assets       (564,384)       1,914,8					
Provision for staff retirement and other       (27,552)       (26,332)         provision for GIDC       257,864       237,862         Provision for Sum moving stores and spares       1,553       1,553         Depreciation and amortization       326,514       314,162         Income on short term investments and bank deposits       (381)       (16,610)         (Gain) / loss on revaluation of IPC Ican       166       28,800         Net amortization of prepaid financial charges       6,767       6,767         Unrealized foreign exchange loss on derivatives held at       18,126)       (115,434)         Finance costs       235,905       297,814         Loss on disposal and Write-off of damaged       375       302         operating assets       375       302         Be2,592       29,723       111,855       32,485         Decrease / (increase) in current assets       (564,384)       1,914,877         Stock-in-trade       (564,334)       1,914,877         Trade dother payables		Profit / (Loss) before taxation	23,870	(125,131)	
service benefits         (27,552)         (26,332)           Provision for GIDC         257,864         237,862           Provision for GIDC         257,864         237,862           Provision for GIDC         257,864         237,862           Provision for slow moving stores and spares         -         1,583           Depreciation and amortization         326,514         314,162           Income on short term investments and bank deposits         (381)         (16,610)           (Gain) / loss on revaluation of IFC loan         166         28,800           Net amortization of prepaid financial charges         6,767         6,767           Unrealized foreign exchange loss on derivatives held at         -         115,434)           Finance costs         235,905         297,814           Loss on disposal and Write-off of damaged         0         0           operating assets         375         302           Working capital changes - note 16.1         111,855         32,485           Decrease / (increase) in current assets         15,693         (87,383)           Stock-in-trade         (564,384)         1,914,877           Trade dother payables         (63,010)         158,755           Loans, advances, deposits, prepayments and other receivables		Adjustments for non cash charges and other items:			
Provision for GIDC         257,864         227,862           Provision for net realizable value of stock-in-trade         (24,665)         (606,545)           Provision for slow moving stores and spares         -         1,583           Depreciation and amortization         326,514         314,162           Income on short term investments and bank deposits         (381)         (16,610)           (Gain) / loss on revaluation of IFC loan         166         28,800           Net amortization of prepaid financial charges         6,767         6,767           Unrealized foreign exchange loss on derivatives held at         -         -           fair value through profit and loss         (18,126)         (115,434)           Finance costs         235,905         297,814           Loss on disposal and Write-off of damaged         -         -           operating assets         375         302           Working capital changes - note 16.1         111,855         32,485           Bezc.592         29,723           16.1         WORKING CAPITAL CHANGES         -           Decrease / (increase) in current assets         -         -           Stores, spares and loose tools         15,693         (67,313)         2,240,005           Increase / (decrease) in current liabi		Provision for staff retirement and other			
Provision for net realizable value of stock-in-trade         (24,665)         (606,545)           Provision for slow moving stores and spares         -         1,583           Depreciation and amortization         326,514         314,162           Income on short term investments and bank deposits         (381)         (16,610)           (Gain) / loss on revaluation of IFC loan         166         28,800           Net amortization of prepaid financial charges         6,767         6,767           Unrealized foreign exchange loss on derivatives held at         -         115,434           fair value through profit and loss         (18,126)         (115,434)           Finance costs         235,905         297,814           Loss on disposal and Write-off of damaged         -         375         302           working capital changes - note 16.1         111,855         32,485         -           Bezese / (increase) in current assets         -         (47,3138)         2,240,005           Increase / (decrease) in current assets         -         (47,3138)         2,240,005           Increase / (decrease) in current liabilities         -         (47,3138)         2,240,005           Increase / (decrease) in current liabilities         -         -         32,485           Trade and other payables<		service benefits	(27,552)	(26,332)	
Provision for slow moving stores and spares       1,583         Depreciation and amortization       326,514       314,162         Income on short term investments and bank deposits       (381)       (16,610)         (Gain) / loss on revaluation of IFC loan       166       28,800         Net amortization of prepaid financial charges       6,767       6,767         Unrealized foreign exchange loss on derivatives held at       115,434)       (115,434)         Finance costs       235,905       297,814         Loss on disposal and Write-off of damaged       375       302         operating assets       375       302         Working capital changes - note 16.1       111,855       32,485         Beg2,592       29,723         16.1       WORKING CAPITAL CHANGES         Decrease / (increase) in current assets       (564,384)       1,914,877         Trade debts - considered good       138,663       253,756         Loans, advances, deposits, prepayments and other receivables       (63,010)       158,755         Increase / (decrease) in current liabilities       111,855       32,485         Trade and other payables       584,993       (2,207,520)         111,855       32,485       32,485		Provision for GIDC	257,864	237,862	
Depreciation and amortization326,514314,162Income on short term investments and bank deposits(381)(16,610)(Gain) / loss on revaluation of IFC loan16628,800Net amortization of prepaid financial charges6,7676,767Unrealized foreign exchange loss on derivatives held at fair value through profit and loss(18,126)(115,434)Finance costs235,905297,814Loss on disposal and Write-off of damaged operating assets375302Working capital changes - note 16.1111,85532,485Beg2,59229,723 <b>16.1</b> WORKING CAPITAL CHANGESDecrease / (increase) in current assets15,693(87,383)Stores, spares and loose tools15,693(87,383)Stock-in-trade(564,384)1,914,877Trade debts - considered good138,663253,756Loans, advances, deposits, prepayments and other receivables(63,010)188,755Trade and other payables584,993(2,207,520)111,85532,48532,485 <b>15. CASH AND CASH EQUIVALENTS</b> 54,917525,775Cash and bank balances84,917525,775Short term investments445,433545,438)-		Provision for net realizable value of stock-in-trade	(24,665)	(606,545)	
Income on short term investments and bank deposits(381)(16,610)(Gain) / loss on revaluation of IFC loan16628,800Net amortization of prepaid financial charges6,7676,767Unrealized foreign exchange loss on derivatives held at fair value through profit and loss(18,126)(115,434)Finance costs235,905297,814Loss on disposal and Write-off of damaged operating assets375302Working capital changes - note 16.1111,85532,485Be2,59229,723IB.1WORKING CAPITAL CHANGESDecrease / (increase) in current assets5503(67,383)Stores, spares and loose tools15,693(67,383)Stock-in-trade(564,384)1,914,877Trade debts - considered good138,563253,756Loans, advances, deposits, prepayments and other receivables(63,010)158,755Trade and other payables584,993(2,207,520)111,85532,48532,485Trade and other payables584,993(2,207,520)111,85532,485Cash and bank balances64,917525,775Short term investments445,433Short term borrowings(1,232,338)		Provision for slow moving stores and spares	-	1,583	
(Gain) / loss on revaluation of IFC loan16628,800Net amortization of prepaid financial charges6,7676,767Unrealized foreign exchange loss on derivatives held at11fair value through profit and loss(18,126)(115,434)Finance costs235,905297,814Loss on disposal and Write-off of damaged375302operating assets375302Working capital changes - note 16.1111,85532,485B92,59229,72329,72316.1WORKING CAPITAL CHANGESDecrease / (increase) in current assets(564,384)1,914,877Trade debts - considered good138,563253,756Loans, advances, deposits, prepayments and other receivables(63,010)158,755Increase / (decrease) in current liabilities24,0005111,855Trade and other payables584,993(2,207,520)111,85532,48532,48517.CASH AND CASH EQUIVALENTS84,917525,775Short term investments445,433445,433Short term borrowings(1,232,338)		Depreciation and amortization	326,514	314,162	
Net amortization of prepaid financial charges       6,767       6,767         Unrealized foreign exchange loss on derivatives held at       (18,126)       (115,434)         Finance costs       235,905       297,814         Loss on disposal and Write-off of damaged       235,905       297,814         operating assets       375       302         Working capital changes - note 16.1       111,855       32,485         B92,592       29,723         16.1       WORKING CAPITAL CHANGES         Decrease / (increase) in current assets       (564,384)       1,914,877         Trade debts - considered good       138,563       253,756         Loans, advances, deposits, prepayments and other receivables       (63,010)       158,755         (Ar7,3138)       2,240,005       111,855       32,485         Trade and other payables       584,993       (2,207,520)       111,855       32,485         17.       CASH AND CASH EQUIVALENTS       584,917       525,775       50,501 term investments       445,433         Short term investments       (1,232,338)       -       445,433       -		Income on short term investments and bank deposits	(381)	(16,610)	
Unrealized foreign exchange loss on derivatives held at fair value through profit and loss (18,126) (115,434) Finance costs 235,905 297,814 Loss on disposal and Write-off of damaged operating assets 375 302 Working capital changes - note 16.1 111,855 32,485 B892,592 29,723 16.1 WORKING CAPITAL CHANGES Decrease / (increase) in current assets Stores, spares and loose tools 15,693 (87,383) Stock-in-trade (564,384) 1,914,877 Trade debts - considered good 138,563 253,756 Loans,advances,deposits,prepayments and other receivables (63,010) 158,755 Uncrease / (decrease) in current liabilities Trade and other payables 584,993 (2,207,520) 111,855 32,485 17. CASH AND CASH EQUIVALENTS Cash and bank balances 84,917 525,775 Short term investments - 445,433 Short term borrowings (1,232,338) -		(Gain) / loss on revaluation of IFC loan	166	28,800	
fair value through profit and loss       (18,126)       (115,434)         Finance costs       235,905       297,814         Loss on disposal and Write-off of damaged       375       302         operating assets       375       302         Working capital changes - note 16.1       111,855       32,485		Net amortization of prepaid financial charges	6,767	6,767	
Finance costs235,905297,814Loss on disposal and Write-off of damaged operating assets375302Working capital changes - note 16.1111,85532,485892,59229,723 <b>16.1</b> WORKING CAPITAL CHANGESDecrease / (increase) in current assetsStores, spares and loose tools15,693Stock-in-trade(564,384)1,914,877Trade debts - considered good138,563Loans, advances, deposits, prepayments and other receivables(63,010)Increase / (decrease) in current liabilitiesTrade and other payables584,993(2,207,520)111,85532,485 <b>17.CASH AND CASH EQUIVALENTS</b> Cash and bank balances Short term investments Short term investments84,917525,775Short term investments-445,433Short term borrowings(1,232,338)		Unrealized foreign exchange loss on derivatives held at			
Loss on disposal and Write-off of damaged operating assets 375 302 Working capital changes - note 16.1 111,855 32,485 <u>892,592 29,723</u> <b>16.1 WORKING CAPITAL CHANGES</b> Decrease / (increase) in current assets Stores, spares and loose tools 15,693 (87,383) Stock-in-trade (564,384) 1,914,877 Trade debts - considered good 138,563 253,756 Loans,advances,deposits,prepayments and other receivables (63,010) 158,755 Loans,advances,deposits,prepayments and other receivables (63,010) 158,755 Increase / (decrease) in current liabilities Trade and other payables 584,993 (2,207,520) 111,855 32,485 <b>17. CASH AND CASH EQUIVALENTS</b> Cash and bank balances 84,917 525,775 Short term investments - 445,433 Short term borrowings (1,232,338) -		fair value through profit and loss	(18,126)	(115,434)	
operating assets         375         302           Working capital changes - note 16.1         111,855         32,485           892,592         29,723           16.1         WORKING CAPITAL CHANGES           Decrease / (increase) in current assets         15,693         (87,383)           Stores, spares and loose tools         15,693         (87,383)           Stock-in-trade         (564,384)         1,914,877           Trade debts - considered good         138,563         253,756           Loans, advances, deposits, prepayments and other receivables         (63,010)         158,755           Increase / (decrease) in current liabilities         7rade and other payables         584,993         (2,207,520)           111,855         32,485         32,485         32,485           17.         CASH AND CASH EQUIVALENTS         84,917         525,775           Cash and bank balances         84,917         525,775           Short term investments         -         445,433           Short term borrowings         (1,232,338)         -		Finance costs	235,905	297,814	
Working capital changes - note 16.1         111,855         32,485           892,592         29,723           16.1         WORKING CAPITAL CHANGES           Decrease / (increase) in current assets         15,693         (87,383)           Stores, spares and loose tools         15,693         (87,383)           Stock-in-trade         (564,384)         1,914,877           Trade debts - considered good         138,563         253,756           Loans, advances, deposits, prepayments and other receivables         (63,010)         158,755           Increase / (decrease) in current liabilities         (473,138)         2,240,005           Increase / (decrease) in current liabilities         111,855         32,485           17.         CASH AND CASH EQUIVALENTS         584,993         (2,207,520)           Cash and bank balances         84,917         525,775           Short term investments         -         445,433           Short term borrowings         (1,232,338)         -		Loss on disposal and Write-off of damaged			
892,592         29,723           16.1         WORKING CAPITAL CHANGES           Decrease / (increase) in current assets           Stores, spares and loose tools         15,693         (87,383)           Stock-in-trade         (564,384)         1,914,877           Trade debts - considered good         138,563         253,756           Loans,advances,deposits,prepayments and other receivables         (63,010)         158,755           Increase / (decrease) in current liabilities         22,240,005         111,855         32,485           17.         CASH AND CASH EQUIVALENTS         84,917         525,775         5hort term investments         -         445,433           Short term borrowings         (1,232,338)         -         -         -		-	375	302	
16.1       WORKING CAPITAL CHANGES         Decrease / (increase) in current assets         Stores, spares and loose tools       15,693       (87,383)         Stock-in-trade       (564,384)       1,914,877         Trade debts - considered good       138,563       253,756         Loans,advances,deposits,prepayments and other receivables       (63,010)       158,755         Increase / (decrease) in current liabilities       (473,138)       2,240,005         Increase / (decrease) in current liabilities       32,485       32,485         17.       CASH AND CASH EQUIVALENTS       84,917       525,775         Cash and bank balances       84,917       525,775         Short term investments       -       445,433         Short term borrowings       (1,232,338)       -		Working capital changes - note 16.1	111,855	32,485	
16.1       WORKING CAPITAL CHANGES         Decrease / (increase) in current assets         Stores, spares and loose tools       15,693       (87,383)         Stock-in-trade       (564,384)       1,914,877         Trade debts - considered good       138,563       253,756         Loans,advances,deposits,prepayments and other receivables       (63,010)       158,755         Increase / (decrease) in current liabilities       (473,138)       2,240,005         Increase / (decrease) in current liabilities       32,485       32,485         17.       CASH AND CASH EQUIVALENTS       84,917       525,775         Cash and bank balances       84,917       525,775         Short term investments       -       445,433         Short term borrowings       (1,232,338)       -			892,592	29,723	
Decrease / (increase) in current assetsStores, spares and loose tools15,693(87,383)Stock-in-trade(564,384)1,914,877Trade debts - considered good138,563253,756Loans, advances, deposits, prepayments and other receivables(63,010)158,755(473,138)2,240,005Increase / (decrease) in current liabilities584,993(2,207,520)Trade and other payables584,993(2,207,520)111,85532,48517. CASH AND CASH EQUIVALENTSCash and bank balances84,917525,775Short term investments-445,433Short term borrowings(1,232,338)-					
Stores, spares and loose tools15,693(87,383)Stock-in-trade(564,384)1,914,877Trade debts - considered good138,563253,756Loans,advances,deposits,prepayments and other receivables(63,010)158,755(473,138)2,240,005Increase / (decrease) in current liabilities(473,138)2,240,005Trade and other payables584,993(2,207,520)111,85532,48517. CASH AND CASH EQUIVALENTSCash and bank balances84,917525,775Short term investments-445,433Short term borrowings(1,232,338)-	16.1	WORKING CAPITAL CHANGES			
Stock-in-trade         (564,384)         1,914,877           Trade debts - considered good         138,563         253,756           Loans,advances,deposits,prepayments and other receivables         (63,010)         158,755           (473,138)         2,240,005           Increase / (decrease) in current liabilities         (2,207,520)           Trade and other payables         584,993         (2,207,520)           111,855         32,485           17.         CASH AND CASH EQUIVALENTS         84,917         525,775           Short term investments         -         445,433           Short term borrowings         (1,232,338)         -		Decrease / (increase) in current assets			
Trade debts - considered good       138,563       253,756         Loans,advances,deposits,prepayments and other receivables       (63,010)       158,755         (473,138)       2,240,005         Increase / (decrease) in current liabilities       (2,207,520)         Trade and other payables       584,993       (2,207,520)         111,855       32,485         17.       CASH AND CASH EQUIVALENTS       84,917       525,775         Short term investments       -       445,433         Short term borrowings       (1,232,338)       -		Stores, spares and loose tools	15,693	(87,383)	
Loans, advances, deposits, prepayments and other receivables(63,010)158,755(473,138)2,240,005Increase / (decrease) in current liabilities584,993(2,207,520)Trade and other payables584,993(2,207,520)111,85532,485IT. CASH AND CASH EQUIVALENTSCash and bank balances84,917525,775Short term investments-445,433Short term borrowings(1,232,338)-		Stock-in-trade	(564,384)	1,914,877	
Increase / (decrease) in current liabilities       (473,138)       2,240,005         Trade and other payables       584,993       (2,207,520)         111,855       32,485         17.       CASH AND CASH EQUIVALENTS         Cash and bank balances       84,917       525,775         Short term investments       -       445,433         Short term borrowings       (1,232,338)       -		Trade debts - considered good	138,563	253,756	
Increase / (decrease) in current liabilities Trade and other payables <u>584,993</u> (2,207,520) <u>111,855</u> <u>32,485</u> <b>17. CASH AND CASH EQUIVALENTS</b> Cash and bank balances <u>84,917</u> <u>525,775</u> Short term investments <u>445,433</u> Short term borrowings (1,232,338) <u>-</u>		Loans, advances, deposits, prepayments and other receivables		158,755	
Trade and other payables       584,993       (2,207,520)         111,855       32,485         17.       CASH AND CASH EQUIVALENTS         Cash and bank balances       84,917         Short term investments       -         A45,433         Short term borrowings       (1,232,338)			(473,138)	2,240,005	
111,85532,48517. CASH AND CASH EQUIVALENTSCash and bank balances84,917Short term investments-445,433-Short term borrowings(1,232,338)		Increase / (decrease) in current liabilities			
17. CASH AND CASH EQUIVALENTSCash and bank balances84,917Short term investments-445,433Short term borrowings(1,232,338)		Trade and other payables	584,993	(2,207,520)	
Cash and bank balances84,917525,775Short term investments-445,433Short term borrowings(1,232,338)-			111,855	32,485	
Short term investments-445,433Short term borrowings(1,232,338)-	17.	CASH AND CASH EQUIVALENTS			
Short term borrowings         (1,232,338)         -		Cash and bank balances	84,917	525,775	
		Short term investments	-	445,433	
(1,147,421) 971,208		Short term borrowings	(1,232,338)	-	
			(1,147,421)	971,208	

#### 18. SEGMENT INFORMATION

**18.1** The basis of segmentation and reportable segments presented in this consolidated condensed interim financial information are same as disclosed in the annual financial statements of the Company for the year ended December 31, 2015.

		Unaudited Ma	rch 31, 2016		Unaudited March 31, 2015			
	Poly Vinyl Chloride (PVC) and allied chemicals	Caustic soda and allied chemicals	Power supply	Total	Poly Vinyl Chloride (PVC) and allied chemicals Dees	Caustic soda and allied chemicals	Power supply	Total
Revenue	4,578,544	1,148,215	12,592	5,739,351	5,438,045	1,247,809	15,592	6,701,446
Profit before unallocated expenses	180,690	237,645	4,606	422,940	(30,586)	382,639	14,219	366,272
Unallocated expenses								
Administrative expense	S			(114,785)				(118,519)
Other operating expens	es			(47,566)				(67,804)
Other operating income	9			3,868				6,424
Finance costs				(240,587)				(311,504)
Taxation				(6,042)				18,084
Profit after taxation				17,828				(107,047)

	Unaudited March 31, 2016				Audited December 31, 2015			
	Poly Vinyl Chloride (PVC) and allied chemicals	Caustic soda and allied chemicals	Power supply	Total	Poly Vinyl Chloride (PVC) and allied chemicals pees	Caustic soda and allied chemicals	Power supply	Total
Total segment assets	14,411,175	5,689,904	18,161	20,119,240	14,785,696	5,093,381	12,585	19,891,662
Unallocated assets				4,099,645				4,320,102
Total assets			-	24,218,885			-	24,211,764

**18.2** Segment assets consist primarily of property, plant and equipment, stores & spares, stock-in-trade and trade debts.



#### 19. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

#### 19.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this consolidated condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements.

#### 19.2 Fair value estimation

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (level 3).

	Level 1	Level 2	Level 3	Total
		Ruj	pees	
Liabilities				
- Derivative financial instruments		24,374		24,374

There were no transfers amongst the levels during the year.

There were no changes in the valuation techniques during the year.



### 20. TRANSACTIONS WITH RELATED PARTIES

**20.1** Transactions with related parties other than those which have been disclosed elsewhere in this consolidated condensed interim financial information are as follows:

			Unaudited	
		P	d	
Nature of		March		March
relationship	Nature of transactions	31, 2016	_Rupees_	31, 2015
Holding				
-	Mark up on subordinated loan	68,724		18,287
	Reimbursement made	26,111		14,829
	Reimbursements received	-		566
	Life insurance contribution	172		-
	Medical contribution	52		61
	Pension fund contribution	697		577
	Provident fund contribution	2,650		2,448
	Gratuity fund contribution	1,785		1,690
Associated companies	Purchase of goods	350,063		2,142,338
-	Sale of goods	91,262		52,395
Related parties by	Purchase of services	252,140		243,779
virtue of common	Sale of goods	18,458		17,709
directorship	Sale of steam and electricity	17,402		20,687
	Purchase of goods	2,181		-
	Use of operating assets	174		923
	Annual Subscription	50		103
	Reimbursement made	14,521		16,570
	Reimbursement received	11,969		3,394
Other related party	Purchase of services	-		131
	Annual Subscription	30		12
Directors' fee	Fee	500		150
Key management	Managerial remuneration	17,467		20,065
personnel	Retirement benefits	2,887		1,822
	Bonus	5,103		6,949
	Other benefits	4,022		3,748
Contribution to staff	Provident fund	10,941		7,516
retirement benefits	Gratuity fund	9,168		6,261



#### 21. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the consolidated condensed interim balance sheet has been compared with the balances of annual audited consolidated financial statements of preceding financial year, whereas the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison, the effects of which is not material.

# 22. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on April 18, 2016 by the Board of Directors of the Company.

Imran Anwer President & Chief Executive

Kimihide Ando Director





UNAUDITED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2016



#### ENGRO POLYMER & CHEMICALS LIMITED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2016

# (Amounts in thousand)

CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2016		(Unaudited) March 31, 2016	(Audited) December 31, 2015
ASSETS	Note	Ru	pees
Non-Current Assets			
Property, plant and equipment Intangible assets Long term investment - at cost Long term loans and advances Deferred taxation	5	16,119,652 87,097 50,000 77,681	16,249,050 90,345 50,000 66,372
Current Assets	6	<u>960,364</u> 17,294,794	<u>908,103</u> 17,363,870
Stores, spares and loose tools Stock-in-trade Trade debts - considered good Loans, advances, deposits, prepayments and other receivables Taxes recoverable Short term investments Cash and bank balances	7 8 9	1,523,651 3,530,255 298,289 453,521 1,078,822 - 78,886 6,963,424	1,539,344 2,941,206 436,852 390,511 1,115,596 300,000 154,779 6,878,288
TOTAL ASSETS		24,258,218	24,242,158
EQUITY AND LIABILITIES			
Equity			
Share capital Share premium Hedging reserve Accumulated loss		6,634,688 964,029 (12,777) (2,267,074) 5,318,866	6,634,688 964,029 (11,993) (2,283,693) 5,303,031
Non-Current Liabilities		3,010,000	0,000,001
Long term borrowings Derivative financial instruments	10 11	5,269,432 18,518 5,287,950	5,262,612 17,382 5,279,994
Current Liabilities			
Current portion of long term borrowings Derivative financial instruments - at fair value through profit or loss Service benefit obligations Short term borrowings Trade and other payables Accrued interest / mark-up Provisions	10 11 12 13 14	3,064,174 5,856 11,424 2,110,932 6,887,658 164,621 1,406,737 13,651,402	3,064,064 23,982 38,976 3,026,180 6,300,942 56,116 1,148,873 13,659,133
TOTAL EQUITY AND LIABILITIES		24,258,218	24,242,158
Contingencies and Commitments	15		

Imran Anwer President & Chief Executive



#### ENGRO POLYMER & CHEMICALS LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Quarte	r ended
	March 31,	March 31,
	2016	2015 Dees
Net revenue	5,739,351	6,701,446
Cost of sales	(5,003,341)	(5,957,025)
Gross profit	736,010	744,421
Distribution and marketing expenses	(313,070)	(378,149)
Administrative expenses	(114,710)	(118,519)
Other operating expenses	(47,503)	(67,683)
Other income	3,699	4,870
Operating profit	264,426	184,940
Finance costs	(242,309)	(311,504)
Profit / (loss) before taxation	22,117	(126,564)
Taxation	(5,498)	18,557
Profit / (loss) for the period	16,619	(108,007)
Earnings / (Loss) per share	0.02	(0.16)
- basic and diluted	0.03	(0.16)

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Imran Anwer President & Chief Executive

**Kimihide Ando** Director



#### ENGRO POLYMER & CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Quarter ended		
	March 31, 2016 Rup	March 31, 2015 ees	
Profit / (loss) for the period	16,619	(108,007)	
Other comprehensive income:			
Items that may be reclassified subsequently to profit or loss			
Hedging reserve			
Gain / (Loss) arising during the period	(5,998)	(13,794)	
Reclassification adjustments for (gains) / losses included in profit and loss	4,863	9,162	
Income tax relating to hedging reserve	352	1,529	
Other comprehensive gain / (loss) for the period - net of tax	(784)	(3,103)	
Total comprehensive income / (loss) for the period	15,835	(111,110)	

Imran Anwer President & Chief Executive





#### ENGRO POLYMER & CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

		CAPITAL	REV	/ENUE	
	Share capital	Share premium	Hedging reserve	Accumulated loss	Total
			Rupees		
Balance as at January 1, 2015 (Audited)	6,634,688	964,029	(29,757)	(1,629,890)	5,939,070
Total comprehensive income for the three months ended March 31, 2015	-	-	(3,103)	(108,007)	(111,110)
Balance as at March 31, 2015 (Unaudited)	6,634,688	964,029	(32,860)	(1,737,897)	5,827,960
Total comprehensive income for the nine months ended December 31, 2015	-	-	20,867	(545,796)	(524,929)
Balance as at December 31, 2015 (Audited)	6,634,688	964,029	(11,993)	(2,283,693)	5,303,031
Total comprehensive income for the three months ended March 31, 2016	-	-	(784)	16,619	15,835
Balance as at March 31, 2016 (Unaudited)	6,634,688	964,029	(12,777)	(2,267,074)	5,318,866

Imran Anwer President & Chief Executive

**Kimihide Ando** Director



#### ENGRO POLYMER & CHEMICALS LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

	Note	Quarter	ended
	noto	March 31,	March 31,
		2016 Rup	2015 ees
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	16	894,454	29,900
Finance costs paid		(129,123)	(89,348)
Long term loans and advances		(11,309)	(11,312)
Income tax (paid) / refunded		(20,633)	(116,465)
Net cash (utilized in) / generated from operating activities		733,389	(187,225)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment		(196,243)	(152,479)
Proceeds from disposal of property, plant and equipment		2,000	2,415
Income on short term investments and bank deposits		209	13,497
Net cash utilized in investing activities		(194,034)	(136,567)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from short term borrowings		209,500	600,000
Repayment of export refinancing facility		(750,000)	-
Net cash generated from financing activities		(540,500)	600,000
Net (decrease) / increase in cash and cash equivalents		(1,145)	276,208
Cash and cash equivalents at beginning of the period		(1,152,307)	687,197
Cash and cash equivalents at end of the period	17	(1,153,452)	963,405

Imran Anwer President & Chief Executive

**Kimihide Ando** Director



#### ENGRO POLYMER & CHEMICALS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

# 1. LEGAL STATUS AND OPERATIONS

- **1.1** Engro Polymer & Chemicals Limited (the Company) was incorporated in Pakistan in 1997 under the Companies Ordinance, 1984. The Company is listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange in which Lahore and Islamabad Stock Exchanges have merged).
- 1.2 The Company is a subsidiary of Engro Corporation Limited (the Holding Company) which is a subsidiary of Dawood Hercules Corporation Limited (the Ultimate Parent Company). The address of its registered office is 16th Floor, The Harbor Front Building, HC-3 Marine Drive, Block 4 Clifton, Karachi. The Company's principal activity is to manufacture, market and sell Poly Vinyl Chloride (PVC), Vinyl Chloride Monomer (VCM), Caustic soda and other related chemicals. The Company is also engaged in the supply of surplus power generated from its power plants to Engro Fertilizers Limited.
- **1.3** As notified on the stock exchanges to Pakistan on November 24, 2015, the Company has received an announcement of intention by a potential acquirer to acquire entire shareholding of Engro Corporation Limited in the Company. Accordingly, the Company has been asked to provide certain information to enable potential acquirer to commence due diligence, which is in progress as at the balance sheet date.

# 2. BASIS OF PREPARATION

This condensed interim financial information of the Company for the three months period ended March 31, 2016 is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard 34 – 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance takes precedence.

# 3. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended December 31, 2015.

# 4. ACCOUNTING ESTIMATES

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that apply to annual audited financial statements for the year ended December 31, 2015.



		(Unaudited) March 31, 2016	(Audited) December 31, 2015 Rupees
5.	PROPERTY, PLANT AND EQUIPMENT		
	Operating assets, at net book value - notes 5.1 and 5.2 Capital work-in-progress	15,322,751 710,951	15,520,580 642,520
	Capital spares	85,950 16,119,652	85,950 16,249,050
5.1	Additions to operating assets during the period / year were as follows:		
	Building on leasehold land	-	1,099
	Plant and machinery	110,641	315,102
	Furniture, fixtures and equipment	16,986	10,683
	Vehicles	-	2,700
		127,627	329,584

5.2 During the period, asset costing Rs. 8,000 (December 31, 2015: Rs. 33,704), having net book value of Rs. 2,375 (December 31, 2015: Rs. 12,325) was disposed off for Rs. 2,000 (December 31, 2015: Rs. 10,896) and assets costing NIL (December 31, 2015: Rs. 125) having net book value of NIL (December 31, 2015: Rs. 79) were written off.

6.

. 1	DEFERRED TAXATION	(Unaudited) March 31, 2016	Rupees	(Audited) December 31, 2015
(	Credit balances arising due to:			
	- accelerated tax depreciation	(2,960,100)		(2,995,947)
[	Debit balances arising due to:			
	- recoupable carried forward tax losses - note 6.1	3,317,366	]	3,424,568
	- recoupable minimum turnover tax - note 6.2	55,577		-
	- unpaid liabilities	73,367		70,720
	- provision against GIDC, custom duty and SED refundable	397,351		325,412
	- provision for net realizable value of stocks	7,413		14,312
	- provision for slow moving stores and spares	14,182		14,182
	- fair value of hedging instruments	5,741		5,389
	- share issuance cost, net to equity	49,467		49,467
		3,920,464		3,904,050
		960,364	-	908,103

engropolymer & chemicals 29

**6.1** Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate tax losses available for carry-forward as at March 31, 2016 amount to Rs. 11,057,886 (December 31, 2015: Rs. 11,415,228).

		(Unaudited) March 31, 2016	_Rupees	(Audited) December 31, 2015
7.	TRADE DEBTS - considered good			
<i>'</i> .	Secured	136,847		301,035
	Unsecured - note 7.1	161,442		135,817
		298,289	-	436,852
7.1	Includes amounts due from the following related parties:			
	- Engro Fertilizer Limited	5,657		16,896
	- Engro Foods Limited	1,914		2,689
		7,571	-	19,585
8.	LOANS, ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	These include receivables from the following related parties:			
	Engro Fertilizers Limited	758		-
	Engro Vopak Terminal Limited	177		1,800
	Engro Foods Limited	4,436		7
	Sindh Engro Coal Mining Company	673		-
	Engro Foundation	3		-
	Engro Powergen Limited	2,763		-
	Engro Powergen Qadirpur Limited	2,680		253
		2,000	_	

# 9. TAXES RECOVERABLE

#### 9.1 Tax Year 2008

The Deputy Commissioner Inland Revenue (DCIR) through the order dated November 26, 2009 raised a tax demand of Rs. 213,172. The demand arose as a result of additions on account of trading liabilities of Rs. 47,582 under section 34(5) of the Income Tax Ordinance, 2001 (the Ordinance); disallowance of provision for retirement benefits of Rs. 5,899; adding imputed interest on loans to employees and executives of Rs. 16,069 to income; disallowing finance cost of Rs. 134,414 and not considering adjustment of minimum tax paid for tax years 2004 to 2007 against the above demand.

11,490

2,060



The Company filed an appeal against the aforesaid order before the Commissioner Inland Revenue Appeals [CIR(A)], but discharged the entire demand through adjustment against assessed refunds of Rs. 180,768 and paying the balance of Rs. 32,404 'under protest'. Through his appellate order, the CIR(A) maintained certain additions aggregating Rs. 189,810 including finance cost amounting to Rs. 134,414 and remanded back the issue of imputed interest on loans to employees and executives and directed the DCIR to allow credit of the minimum tax charged for the period of tax years 2004 to 2007. An appeal against the said appellate order was filed by the Company before the Appellate Tribunal Inland Revenue (ATIR). The department also filed an appeal against the said appellate order challenging the actions of the CIR(A).

In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of trading liabilities to the extent of Rs. 20,280 and minimum turnover tax for tax years 2004 and 2007 to the extent of Rs. 19,692 and Rs. 7,300 respectively, which were maintained.

The Company has filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, during last year, the tax department has also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same in these condensed interim financial statements.

The DCIR through his order dated November 30, 2010 raised a tax demand of Rs. 163,206. The demand arose as a result of disallowance of finance cost of Rs. 457,282; additions to income of trading liabilities of Rs. 21,859 under section 34(5) of the Ordinance; disallowance of provision for retirement benefits of Rs. 14,239; disallowance of provision against Special Excise Duty refundable of Rs. 36,689; addition of imputed interest on loans to employees and executives of Rs. 20,599 and not considering net loss.

#### 9.2 Tax Year 2009

The DCIR through his order dated November 30, 2010 raised a tax demand of Rs. 163,206. The demand arose as a result of disallowance of finance cost of Rs. 457,282; additions to income of trading liabilities of Rs. 21,859 under section 34(5) of the Ordinance; disallowance of provision for retirement benefits of Rs. 14,239; disallowance of provision against Special Excise Duty refundable of Rs. 36,689; addition of imputed interest on loans to employees and executives of Rs. 20,599 and not considering net loss.

The entire demand of Rs. 163,206 was adjusted against assessed tax refunds and an appeal was filed by the Company before the CIR(A). Through his appellate order, the CIR(A) maintained certain additions aggregating to Rs. 493,971 including disallowance of finance cost amounting to Rs. 457,282 and remanded back the issue of imputed interest on loans to employees and executives. An appeal against the said appellate order was filed before the ATIR. The department also filed an appeal against the said appellate order challenging the action of CIR(A), regarding deletion of addition on account of provision for the retirement benefits.

In 2013, the ATIR issued an order whereby the aforementioned appeal was disposed off by accepting Company's position except for additions on account of SED provision of Rs. 36,689 and imputed interest on loans to employees and executives to the extent of Rs. 17,430, which were maintained.

The Company has filed a reference to the High Court of Sindh against the additions maintained by ATIR. Likewise, during the last year, the tax department has also filed reference to the High Court of Sindh against the order passed by the ATIR in favour of the Company. The management of the Company, based on the advice of its tax consultant, is confident that the ultimate outcome of the aforementioned matters would be favorable and, accordingly, has not recognized the effects for the same in these condensed financial statements



# 10. LONG TERM BORROWINGS, secured

10.1	Title	Mark-up rate	Insta	Illments	Unaudited March 31, 2016	Audited December 31, 2015
		per annum	Number	Commencing from		pees
	Syndicated term finance I	6 months KIBOR + 2.25%	13 half yearly	November 2010	1,387,204	1,385,616
	Syndicated term finance II	6 months KIBOR + 3%	13 half yearly	June 2010	212,661	212,085
	Syndicated term finance IV	6 months KIBOR + 2.55%	6 half yearly	May, 2013	-	-
	Syndicated term finance V	6 months KIBOR+1.5%	8 half yearly	June, 2015	993,344	991,605
	Bilateral Ioan I	6 months KIBOR +2%	6 half yearly	June, 2016	544,767	544,291
	Master Istisna IV	6 months KIBOR + 2.6%	6 half yearly	April 2016	100,000	100,000
	International Finance Corporation (IFC)	6 months LIBOR + 2.6 to 3%	15 half yearly	June 2010	1,248,605	1,246,479
	Bilateral Ioan II	6 months KIBOR + 1.35%	6 half yearly	June 2017	848,513	848,300
	Bilateral Ioan III	6 months KIBOR + 1.35%	6 half yearly	June 2017	848,513	848,300
	Subordinated loan from					
	Engro Corporation Limited	3 months KIBOR + 3.5%	Repayable in f	ull five years	2,150,000	2,150,000
					8,333,606	8,326,676
	Less: Current portion shown under currer	nt liabilities			(3,064,174)	(3,064,064)
					5,269,432	5,262,612

**10.2** Under the terms of the agreements for long term borrowings from International Finance Corporation (IFC) and Syndicate banks and under the bilateral loans agreements, the Company is required to comply with certain debt covenants. The Company is not in compliance with some of these debt covenants and has accordingly notified the concerned financial institutions. The Company is considering various mearsures, including issuance of preference shares to improve the Company's financial position.

# 11. DERIVATIVE FINANCIAL INSTRUMENTS

- **11.1** As at March 31, 2016, the Company has outstanding interest rate swap agreements with banks for notional amounts aggregating US\$ 8,000 (December 31, 2015: US \$ 8,000) to hedge its interest rate exposure on floating rate foreign currency borrowings from International Finance Corporation (IFC). Under the swap agreements, the Company would receive six month USD-LIBOR on respective notional amounts and will pay fix rates, which will be settled semi-annually.
- **11.2** As at March 31, 2016, the Company has outstanding Exchange Rate Forward agreements with banks for amounts aggregating US\$ 2,272 (December 31, 2015 : US\$ 24,471) to neutralize exchange rate exposure on outstanding foreign currency payments under the terms of supplier credit. Under the aforementioned agreements, the Company would pay respective rate agreed at the initiation of the agreement on settlement dates.

		(Unaudited) March 31, 2016	(Audited) December 31, 2015
12.	SHORT TERM BORROWINGS		
	Sub-ordinate loan from Engro Corporation Limited - note 12.1	600,000	600,000
	Sub-ordinate loan from Engro Polymer Trading (Private) Limited - note 12.2	78,594	69,094
	Money market loan - note 12.3	880,000	1,080,000
	Running finance utilized under mark-up arrangements - note 12.4	352,338	527,086
	Export refinance facility	-	750,000
	Istisna - note 12.5	200,000	-
		2,110,932	3,026,180



- **12.1** This represents short term loan from Engro Corporation Limited (the Holding Company) for meeting the working capital requirements. The loan is subordinated to the finances provided to the Company by its banking creditors and carries mark-up at the rate of 3 months KIBOR plus 3.5% per annum, payable quarterly.
- **12.2** This represents loan from Engro Polymer Trading (Private) Limited, the wholly owned subsidiary. The loan is subordinated to other financial arrangements (other than creditors) and carries markup at the rate of 3 months KIBOR plus 3.5% per annum, payable quarterly.
- **12.3** This represents money market loans obtained from commercial banks carrying mark-up ranging from 6.85% to 7.08% per annum. These loans are obtained for a period ranging from 07 to 30 days and are secured by a hypothecation charge over the current assets of the Company.
- **12.4** The aggregate facilities for running finance available from various banks, representing the sales price of all markup arrangements, amounted to Rs. 3,015,000 (December 31, 2015: Rs.3,050,000). The corresponding purchase price is payable on various dates during the ensuing year. Mark-up is chargeable at rates net of prompt payment rebate, ranging from relevant period KIBOR plus 0.9% to 1% (December 31, 2015: relevant period KIBOR plus 0.9% to 1%) per annum. During the period, the mark-up rates, net of prompt payment rebate, ranged from 7.3% to 7.5% (December 31, 2015: 7.44% to 11.15%) per annum. These facilities are secured by a floating charge over stocks and book debts of the Company.
- **12.5** This represents short borrowing in Istisna mode carrying markup at the rate of relevant period KIBOR plus 1%.

13.	TRADE AND OTHER PAYABLES	(Unaudited) March 31, 2016 Rupo	(Audited) December 31, 2015 ees
13.	TRADE AND UTHER PATABLES		
	Trade and other creditors - note 13.1 Accrued liabilities Advances from customers - note 13.1 Retention money against project payments Security deposits Workers Welfare Fund Workers Profit Participation Fund Withholding tax payable Others - note 13.1	4,924,885 1,087,277 715,065 11,887 46,432 51,057 1,468 14,614 34,973 6,887,658	4,474,429 1,239,837 437,624 11,887 41,937 43,764 - - 4,858 46,606 6,300,942
13.1	Includes amounts due to the following related parties:		
	<ul> <li>Engro Corporation Limited</li> <li>Mitsubishi Corporation</li> <li>Engro Fertilizers Limited</li> <li>Engro Polymer Trading (Private) Limited</li> <li>Engro Vopak Terminal Limited</li> </ul>	21,473 547,430 1,723 83,582 654,208	392 2,195,710 485 - 93,654 2,290,241
14.	PROVISIONS		
	Provision for Gas Infrastructure Development Cess - note 14.1	<u>1,406,737</u> <u>1,406,737</u>	1,148,873 1,148,873

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**14.1** Provision for Gas Infrastructure Development Cess (GIDC)

Under the Gas Infrastructure Development Cess Act, 2011, the Government of Pakistan levied Gas Infrastructure Development Cess (GIDC) on all industrial gas consumers at the rate of Rs.13 per MMBTU. Subsequently, the GIDC rates were enhanced through notifications under OGRA Ordinance 2002, Finance Act,2014 and GIDC Ordinance 2014 against which the Company has obtained ad-interim stay orders from the Sindh High Court. However, on prudent basis the Company recognized a provision of Rs. 1,345,789 till May 21, 2015. However, on prudent basis the Company recognized a provision of Rs. 1,345,789 till May 21, 2015.

On May 22, 2015 the Gas Infrastructure Deveopment Cess (GIDC) Act, 2015 was promulgated whereby Cess rate of Rs. 100 per MMBTU and Rs. 200 per MMBTU were fixed for industrial and captive power consumption, respectively. The GIDC Act, 2015 was made applicable with immediate effect superseding the GIDC Act, 2011 and GIDC Ordinance, 2014.

The Company based on the advice of its legal counsel, is of the view that as per GIDC Act, 2015, the uncollected portion of cess levied through GIDC Act, 2015, the uncollected portion of cess levied through GIDC Act 2011 and GIDC Ordinance 2014, shall not be collected from the industrial sector. Therefore, the Company has reversed the provision relating to industiral portion of GIDC amounting to Rs. 753,664 for the period prior to promulgation of GIDC Act, 2015 and retained GIDC provision amounting to Rs. 592,125 in respect of captive power.

Further, the Company has also obtained ad-interim stay order against the GIDC Act, 2015 from the High Court of Sindh. This stay order has restrained Sui Southern Gas Company Limited (SSGCL) from charging and/or recovering the cess under GIDC Act, 2015 till the final decision on this matter. However, based on prudence, the Company has recognized a provision of Rs. 814,612 pertaining to the period subsequent to promulgation of GIDC Act, 2015.

# 15. CONTINGENCIES AND COMMITMENTS

**15.1** During the period, The Deputy Commissioner Inland Revenue (DCIR) through his order dated January 8, 2016, raised a sales tax demand of Rs. 524,589 on account of alleged short payment of sales tax due on the finished products that would have been produced and sold from the excess wastage of raw material.

The Company filed an appeal against the order before Commissioner Inland Revenue Appeals [CIR(A)] on the grounds that the order passed against the Company was absolutely baseless as the DCIR had used inappropriate theoretical assumptions for calculating the sales tax liability. The CIR(A) through his order dated March 10, 2016, has decided the matter in favor of the Company.

- **15.2** The aggregate facility of performance guarantees issued by banks on behalf of the Company as at March 31, 2016 amounts to Rs. 1,297,000 (December 31, 2015: Rs. 1,098,000). The amount utilized there against is Rs. 1,097,280 (December 31, 2015: Rs. 1,097,280).
- **15.3** The Company has entered into operating lease arrangements with Al-Rahim Trading Company (Private) Limited and FatimaFert Limited, for storage and handling of Ethylene Di Chloride and Caustic soda. The total lease rentals due under these lease arrangements are payable in periodic monthly installments till July 31, 2019. The future aggregate lease payments under these arrangements are as follows:

	(Unaudited) March 31, 2016 Rup	(Audited) December 31, 2015 eees
Not later than 1 year	15,484	16,834
Later than 1 year and no later than 5 years	33,600	37,200
	49,084	54,034

**15.4** The Company has entered into various contracts with Engro Vopak Terminal Limited, a related party, for storage and handling of Ethylene and Vinyl Chloride Monomer (VCM) valid till March, 2026 and December 2018, respectively and Ethylene Di-Chloride (EDC) valid till May 2018. Annual fixed cost payable to Engro Vopak Terminal Limited, under these contracts, approximates to US \$ 9,165.



		Unaudited			
		Quarter ended			
		March 31,	March 31,		
16.	CASH GENERATED FROM OPERATIONS	2016 Rupe	2015 		
10.					
	Profit / (Loss) before taxation	22,117	(126,564)		
	Adjustments for non cash charges and other items:				
	Provision for staff retirement and other				
	service benefits	(27,552)	(26,332)		
	Provision for GIDC	257,864	237,862		
	Provision for net realizable value of stock-in-trade	(24,665)	(606,545)		
	Provision for slow moving stores and spares	-	1,583		
	Depreciation and amortization	326,514	314,162		
	Income on short term investments and bank deposits	(212)	(15,110)		
	(Gain) / loss on revaluation of IFC loan	166	28,800		
	Net amortization of prepaid financial charges	6,767	6,767		
	Unrealized foreign exchange loss on derivatives held at				
	fair value through profit and loss	(18,126)	(115,434)		
	Finance costs	237,628	297,814		
	Loss on disposal and Write-off of damaged				
	operating assets	375	302		
	Working capital changes - note 16.1	113,578	32,595		
		894,454	29,900		
16.1	WORKING CAPITAL CHANGES				
	Decrease / (increase) in current assets				
	Stores, spares and loose tools	15,693	(87,383)		
	Stock-in-trade	(564,384)	1,914,877		
	Trade debts - considered good	138,563	253,756		
	Loans,advances,deposits,prepayments and other receivables	(63,010)	158,755		
		(473,138)	2,240,005		
	Increase / (decrease) in current liabilities				
	Trade and other payables	586,716	(2,207,410)		
		113,578	32,595		
17.	CASH AND CASH EQUIVALENTS				
	Cash and bank balances	78,886	517,972		
	Short term investments	· -	445,433		
	Short term borrowings	(1,232,338)	-		
	-	(1,153,452)	963,405		

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### 18. SEGMENT INFORMATION

**18.1** The basis of segmentation and reportable segments presented in this condensed interim financial information are same as disclosed in the annual financial statements of the Company for the year ended December 31, 2015.

		Unaudited Ma	rch 31, 2016		Unaudited March 31, 2015			
	Poly Vinyl Chloride (PVC) and allied chemicals	Caustic soda and allied chemicals	Power supply	Total	Poly Vinyl Chloride (PVC) and allied chemicals Dees	Caustic soda and allied chemicals	Power supply	Total
Revenue	4,578,544	1,148,215	12,592	5,739,351	5,438,045	1,247,809	15,592	6,701,446
Profit before unallocated expenses	180,690	237,645	4,606	422,940	(30,586)	382,639	14,219	366,272
Unallocated expenses								
Administrative expense	S			(114,710)				(118,519)
Other operating expens	es			(47,503)				(67,683)
Other operating income	9			3,699				4,870
Finance costs				(242,309)				(311,504)
Taxation				(5,498)				18,557
Profit after taxation				16,619				(108,007)

	Unaudited March 31, 2016			Audited December 31, 2015				
	Poly Vinyl Chloride (PVC) and allied chemicals	Caustic soda and allied chemicals	Power supply	Total	Poly Vinyl Chloride (PVC) and allied chemicals pees	Caustic soda and allied chemicals	Power supply	Total
Total segment assets	14,411,175	5,689,904	18,161	20,119,240	14,785,696	5,093,381	12,585	19,891,662
Unallocated assets				4,138,978				4,350,496
Total assets			-	24,258,218			-	24,242,158

**18.2** Segment assets consist primarily of property, plant and equipment, stores & spares, stock-in-trade and trade debts.



#### 19. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

#### 19.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently this condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements.

#### 19.2 Fair value estimation

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (level 3).

	Level 1	Level 2	Level 3	Total
		Ruj	oees	
Liabilities				
- Derivative financial instruments		24,374		24,374

There were no transfers amongst the levels during the year.

There were no changes in the valuation techniques during the year.



# 20. TRANSACTIONS WITH RELATED PARTIES

**20.1** Transactions with related parties other than those which have been disclosed elsewhere in this consolidated condensed interim financial information are as follows:

		Unaudited			
		Period ended			
Nature of		March	March		
relationship	Nature of transactions	30, 2016	Rupees 31, 2015		
Holding					
-	Mark up on subordinated loan	68,724	18,287		
	Reimbursement made	26,111	14,829		
	Reimbursements received	-	566		
	Life insurance contribution	172			
	Medical contribution	52	6		
	Pension fund contribution	697	57		
	Provident fund contribution	2,650	2,448		
	Gratuity fund contribution	1,785	1,690		
Subsidiary Company	Loan received	9,500			
Associated companies	Purchase of goods	350,063	2,142,33		
•••	Sale of goods	91,262	52,395		
Related parties by	Purchase of services	252,140	243,77		
virtue of common	Sale of goods	18,458	17,70		
directorship	Sale of steam and electricity	17,402	20,68		
•	Purchase of goods	2,181	-,		
	Use of operating assets	174	923		
	Annual Subscription	50	10		
	Reimbursement made	14,521	16,57		
	Reimbursement received	11,969	3,394		
Other related party	Purchase of services	-	13		
	Annual Subscription	30	12		
Directors' fee	Fee	500	150		
Key management	Managerial remuneration	17,467	20,06		
personnel	Retirement benefits	2,887	1,82		
-	Bonus	5,103	6,949		
	Other benefits	4,022	3,74		
Contribution to staff	Provident fund	10,941	7,516		
retirement benefits	Gratuity fund	9,168	6,26		



#### 21. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the consolidated condensed interim balance sheet has been compared with the balances of annual audited consolidated financial statements of preceding financial year, whereas the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison, the effects of which is not material.

# 22. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on April 18, 2016 by the Board of Directors of the Company.

Imran Anwer President & Chief Executive

Kimihide Ando Director

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اینگرو پولیمر اینڈ تیمیکز کمیٹڈ شیئر ہولڈرز کے لیےڈائر یکٹرز کا تجزیہ برائے غیرآ ڈٹ شدہ انٹرم فنانشل اسٹیٹنٹ 31مارچ، 2016 کوشتم ہونے والی سہ ماہی کے لیے

اینگروپولیمر اینڈ کیمیکاز لمیٹڈ کے ڈائریکٹرز کی جانب ہے ہم سال کی پہلی سہ ماہی کی غیر آ ڈٹ شدہ معلومات پیش کررہے ہیں۔جس کا اختیام31 مارچ، 2016 کو ہوا۔

کار دباری تجزییہ 2016 کی پہلی سہ ماہی سے دوران پی وی تی کی مقامی مارکٹ میں طلب میں اضافہ ہوااور کمپنی گزشتہ برس کی پہلی سہ ماہی سے مقالب میں %12 اضافے کے ساتھ کسی بھی سہ ماہی میں سب سے زیادہ سیلز حاصل کرنے میں کا میاب رہی۔مقامی مارکٹ میں پی وی سیلز میں اضافے کے محرکات میں کنسٹر شن سیکٹر میں تیزی اور جوتوں اور گارڈن ہوز مینوفیسچر رز میں بڑھتی ہوئی طلب شامل میں ۔تاہم پی وی تھالین کورڈیلٹا میں مندی رہی۔

اس سہ ماہی میں کا سٹک سوڈا کا کاروبار متحکم رہاتا ہم مقامی کھیت میں گزشتہ برس کے مقابلے میں 13% کمی واقع ہوئی ۔جسکی وجہ مارکٹ میں مقابلے کا سخت رجحان رہا۔دوران سہ ماہی کمپنی نے کلورالکلائی مار جنز میں بڑباوے کے لیےاضافی کا سٹک سوڈا برآ مدکیا۔

پیداداری شیسے میں کمپنی نے اس سہ ماہی میں ہمیشہ سے زیادہ پی دی تی کی پیدادار حاصل کی ۔ وی تی ایم کی پیدادار میں گزشتہ برس کے مقابلے میں %22 اضافہ ہوا جبکہ کا سٹک کی پیدادار شتحکم رہی۔مقامی مارکٹ کے لیئے دافر مصنوعات میسر رہیں جس کی وجہ سلسل بہترین پیداداری کارکردگی تھی۔

اس سەمابی میں کمپنی نے 5,739 Mn دوپے ریوینیوریکارڈ کیا جبکہ گزشتہ برس اسی مدت میں بیریوینیو 6,701 Mn دو پر ہا۔اسی دوران ای پی سی ایل کے مطابق منافع بعداز تیکس (پی اے ٹی) Mn 10 دوپے رہا جبکہ گزشتہ برس اسی مدت میں خسارہ بعداز تیکس (ایل اے ٹی) 107 Mn دوپے رہا۔ نیچقاس سەمابی فی شیئر منافع 0.03 دوپے جبکہ گزشتہ برس خسارہ فی شیئر 0.16 دوپے رہا جس کی مدت دہی تھی۔ مقامی مارکٹ میں پی وی سی کی طلب میں خاطر خواہ اضافے کی وجہ سے کمپنی کو خائدہ ہوا جبکہ آپریشن شیعے میں کفایتی حربوں نے بھی اس ضمن میں معاونہ کی۔ کمپنی نے صحت، تحفظ اور ماحولیات کے حوالے سے این پیشنز میں اہم اقد امات کیے ہیں۔

مستقبل کائلس پی وی می کے حوالے سے مقامی مارکٹ میں تیزی سے اضافہ متوقع ہے جبکہ کا سٹک سوڈا کی مارکٹ مشتحکم رہنے کا امکان ہے۔ ایتھلین کی قیمت خطے میں تر سیل اور دستیا بی کے مسائل کے باعث زیادہ رہے گی جس کی وجہ سے کورڈیلٹا پر دبا ڈرہے گا۔ آپریشنز کے ضمن میں نے منصوبے مرتب کیے جارہے ہیں جن میں دوسری سہ ماہی کے دوران پلانٹ کی عمومی شینس بھی شامل ہے۔ اس سے پلانٹ آپریشنز کے اعتماد اور استعداد میں اضافہ ہوگا۔

Orthand کیمیہا ئیڈاینڈ و ڈ ائر یکٹر

عمران انور پریزیڈنٹ اینڈ چیف ایگزیکٹو

<sup>کر</sup>ا چی 18ایریل، 2016

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