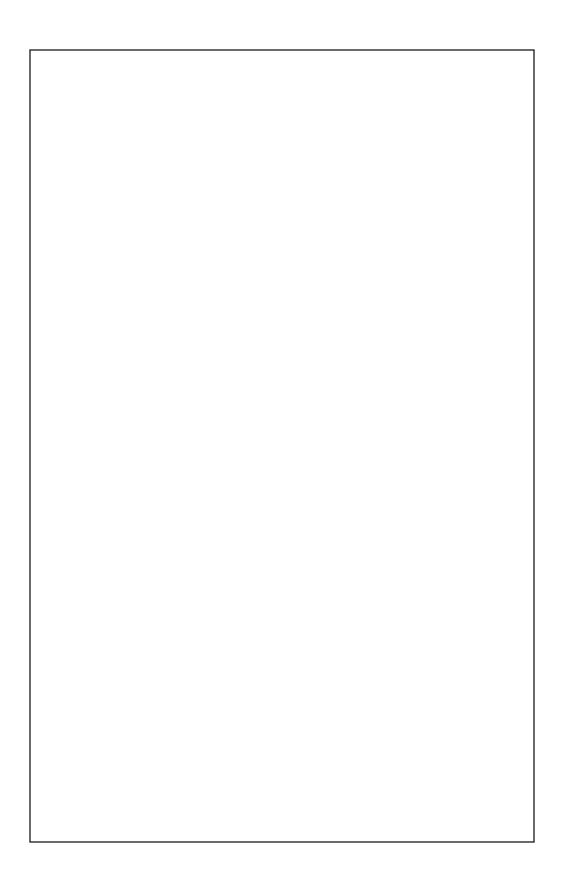


### REPORT & ACCOUNTS

(UN-AUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2014

**EMCO INDUSTRIES LIMITED** 





### **DIRECTORS' REVIEW**

**Dear Shareholders** 

On behalf of the Board of Directors, I present Unaudited financial statement of the Company for the half year ended December 31, 2014.

In view of the limited supply of gas to Punjab industrial sector, the Tile Division of the company remained closed since the beginning of the calendar year. However the depreciation on the plant is fully charged related to the period under review in compliance with the IFRS.

Sale for the period under review was driven entirely by the Insulator Division and recorded at Rs. 316.05 Million as compared to sale of Rs. 140.33 Million in the Insulator Division and 443.50 Million for the Tile Division for the corresponding period. Your company has incurred after tax consolidated loss of Rs. 49.148 million as compared to net loss after tax of Rs. 34.87 million in the same period last year. The reported loss is mainly attributed to booking of full depreciation of 26.29 million of tile division for the period under review.

Whilst company management has taken strong steps to reduce the overheads relating to the Tile plant, some administrative overheads and financial cost attributed to the tile division continue to be borne by the company, the burden of which has been transferred to the Insulator plant. Operational profit from the Insulator plant is on an upward trajectory and continues to support the overhead burden of the entire company.

Company continues to re-align its vision and strengthen its focus on the Insulator Division and operational results will continue to improve in the near future - InshAllah.

The key highlights of the three months under review and are as under:

**Insulator Plant Operation** 

Demand for the company's Insulators remained strong during the current period, which has resulted in a profit from operation of Rs.4.66 Million in the period as compared to Rs. 9.12 million (consolidated) for the corresponding period last year since it is bearing some of administrative overheads of Tile plant.

Given the reallocation of resources to the Insulator Division, average monthly production showed a strong improvement from 85 tons to 208 tons against the corresponding period. Sales for the period also doubled from Rs.140.33 Million to Rs.316.05 Million.

Major investment in the energy infrastructure in Pakistan is generating significant demand for Insulators within the country. Simultaneously, the company has successfully cleared international product certification and testing for its major products during the period under review. We foresee that with the current orders in hand and future demand the company will see a significant improvement in the result of the company in the near future.

Tile Plant Operation

Operations were kept suspended as stated above during the period. The decision will be reviewed in second half of FY 2014 - 15 based on availability of natural gas.

The directors are thankful to our valued customers, dealers, financial institutions and other stakeholders for their continued trust. The hard work of all employees is recognized and appreciated.

On behalf of board

Tariq Rehman Managing Director

February 23, 2015 Lahore



### REPORT TO MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of EMCO Industries Limited as at December 31, 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity and the notes to the financial information for the half year ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures included in the condensed interim profit and loss account for the quarters ended December 31, 2013 and December 31, 2014 have not been reviewed, as we are required to review only the cumulative figures for half year ended December 31, 2014.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of financial information consists of making inquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended December 31, 2014 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

#### **Emphasis of Matter**

We draw attention to note 2.6 to the interim financial information, which describes in detail the conditions which indicate the existence of uncertainties relating to the going concern of the Company. Our opinion is not qualified in respect of this matter

LAHORE Dated: February 23, 2015 HORWATH HUSSAIN CHAUDHURY & CO. Chartered Accountants (Engagement Partner: Muhammad Nasir Muneer)

### CONDENSED INTERIM BALANCE SHEET

	Note	(Un-audited) December 31, 2014 Rupees	(Audited) June 30, 2014 Rupees
CAPITAL AND LIABILITIES			
Share Capital and Reserves Authorized share capital: 40,000,000 (June 30, 2014: 40,000,000) Ordinary shares of Rs. 10 each		400,000,000	400,000,000
Issued, subscribed and paid up capital: 35,000,000 (June 30, 2014: 35,000,000) Ordinary shares of Rs. 10 each Reserves Accumulated loss		350,000,000 129,898,526 (589,496,961) (109,598,435)	350,000,000 129,898,526 (546,330,321) (66,431,795)
Surplus on Revaluation of Property, Plant and Equ	ıipment	589,860,899	594,237,181
Non Current Liabilities	-		
Long term financing Long term loans from directors Deferred liabilities Deferred taxation	5 6	218,634,453 115,708,828 34,953,638 90,388,724 459,685,643	267,104,642 115,708,828 37,458,473 90,343,639 510,615,582
Current Liabilities		100,000,010	010,010,002
Trade and other payables Accrued finance cost Finances under mark-up arrangements - secured Short term borrowings from related parties - unso Current portion of non-current liabilities	ecured	272,260,390 155,871,998 319,481,826 272,508,725 149,599,156	276,589,259 144,359,698 339,246,739 186,452,269 133,875,204
		1,169,722,095	1,080,523,169
Contingencies and Commitments	7	-	-
Total Equity and Liabilities		2,109,670,202	2,118,944,137
The annexed notes form an integral part of this audited).	condensed	interim financial	information (un-

Lahore February 23, 2015 



### AS AT DECEMBER 31, 2014

	Note	(Un-audited) December 31, 2014 Rupees	(Audited) June 30, 2014 Rupees
ASSETS			
Non Current Assets			
Property, plant and equipment - owned Assets subject to finance lease Intangible assets Long term loans Long term deposits	4	1,194,265,753 9,992,513 3,282,878 2,555,971 271,163	1,232,816,782 10,371,057 3,455,661 3,206,109 271,163
		1,210,368,278	1,250,120,772
Current Assets			
Stores, spares and loose tools Stock-in-trade Trade debts Loans, advances, deposits, prepayments & oth Income tax refundable from the Government Cash and bank balances	er receivables	107,577,366 382,168,606 264,206,956 83,791,478 58,730,410 2,827,108	105,971,710 317,276,956 322,931,715 83,371,541 37,417,388 1,854,055 868,823,365
Total Assets		2,109,670,202	2,118,944,137

The annexed notes form an integral part of this condensed interim financial information (unaudited).

(Haris Noorani) Director

HALF YEARLY REPORT 2014 | 5

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

### FOR HALF YEAR ENDED DECEMBER 31, 2014

	Ha	lf Year Ende	d December 31,	Quarter Ended December 31,	
No	te	2014 Rupees	2013 Rupees	2014 Rupees	2013 Rupees
Sales - net Cost of sales		16,053,276 53,167,820)	583,832,709 (492,519,385)	172,207,895 (128,699,588)	256,929,060 (212,216,644)
Gross Profit	(	32,885,456	91,313,324	43,508,307	44,712,416
<ul><li>Selling and distribution expenses</li><li>Administrative expenses</li></ul>		29,703,994) 28,520,094)	(47,204,081) (34,988,617)	(25,523,863) (17,398,616)	(24,309,987) (17,888,717)
	(;	58,224,088)	(82,192,698)	(42,922,479)	(42,198,704)
Operating Profit		4,661,368	9,120,626	585,828	2,513,712
Other operating expenses Finance cost Other income		(919,580) 19,168,620) 1,089,528	(1,364,397) (50,559,736) 3,913,927	(872,620) (24,976,809) 884,543	(954,599) (25,692,174) 3,751,026
Loss before Taxation	(4	14,337,304)	(38,889,580)	(24,379,058)	(20,382,035)
Taxation		(5,080,828)	4,020,436	(3,642,374)	5,139,484
Net Loss for the Period	(4	19,418,132)	(34,869,144)	(28,021,432)	(15,242,551)
Loss per Share - Basic and Diluted (Rupe	es)	(1.41)	(1.00)	(0.80)	(0.44)

The annexed notes form an integral part of this condensed interim financial information (unaudited).

Lahore February 23, 2015 Tang, Zam.... (Tariq Rehman) Chief Executive

(Haris Noorani) Director



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR HALF YEAR ENDED DECEMBER 31, 2014

	Half Year Ended December 31,		Quarter Ended December 31	
	2014 Rupees	2013 Rupees	2014 Rupees	2013 Rupees
Net Loss for the Period	(49,418,132)	(34,869,144)	(28,021,432)	(15,242,551)
Other comprehensive income for the period	-	-	-	-
Total Comprehensive Loss for the Period	(49,418,132)	(34,869,144)	(28,021,432)	(15,242,551)

The annexed notes form an integral part of this condensed interim financial information (unaudited).

Lahore February 23, 2015 Tang, Zam.... (Tariq Rehman) Chief Executive

(Haris Noorani) Director

HALF YEARLY REPORT 2014 | 7

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

### FOR HALF YEAR ENDED DECEMBER 31, 2014

Note   2014 Rupees		Half Year Ended December 31,		
CASH FLOW FROM OPERATING ACTIVITIES   Loss before taxation	Note	2014	2013	
Loss before taxation		Rupees	Rupees	
- Depreciation on property, plant and equipment - owned - Depreciation on assets subject to finance lease - Amortization of intangible assets - Provision for gratuity - Gain on disposal of property, plant and equipment - Receivables written off - Finance cost - Finance cost - Generating profit before working capital changes - Finance cost - Stores and spares - Stores and spares - Stores and spares - Stock in trade - Trade debts - Loans, advances, deposits, prepayments & other receivable (Bercase) / increase in current liabilities: - Trade and other payables - Cash generated from operations - Gash generated from operations - Cash generated from operating Activities - Cash FLOW FROM INVESTING ACTIVITIES - Long term deposits - Done term borrowing from related parties repaid - net Lease rentals paid - Short term borrowing from related parties repaid - net Lease rentals paid - Short term borrowing from related parties acquired - net Short term borrowing from related parties acquired - net Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from banking companies repaid - net Lease rentals paid - Short term borrowing from banking companies repaid - net Lea				
- Depreciation on assets subject to finance lease	Loss before taxation	(44,337,304)	(38,889,580)	
- Amortization of intangible assets	- Depreciation on property, plant and equipment - owned	, ,		
Provision for gratuity	- Depreciation on assets subject to finance lease		,	
- Gain on disposal of property, plant and equipment - Receivables written off - Finance cost - Finance cost - Goperating profit before working capital changes - Stock in trade - Stock in trade - Stock in trade - Clarease / Increase in current liabilities: - Trade debts - Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables - Trade and other payab			. ,	
Receivables written off				
92,019,695   113,358,667			(1,012,017)	
Table   Tabl	- Finance cost	49,168,620	50,559,736	
(Increase) / decrease in current assets: - Stores and spares - Stock in trade - Stock in trade - Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase in current liabilities: - Trade and other payables  (Increase) / increase / increase in current liabilities: - Trade and other payables  (Increase) / increase		92,019,695	113,358,667	
- Stores and spares - Stock in trade - Stock in trade - Trade debts - Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables - Trade a	Operating profit before working capital changes	47,682,391	74,469,087	
- Stock in trade - Trade debts - Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables - (419,937) - (28,199,674) - (28,199,674) - (28,199,674) - (28,199,674) - (28,199,674) - (28,199,674) - (33,352,688) - (5,484,290) - (1,681,885) - (5,484,290) - (1,681,885) - (5,484,290) - (1,681,885) - (6,815,885) - (6,815,885) - (6,815,885) - (6,815,885) - (6,815,885) - (6,815,885) - (6,815,885) - (1,881,71) - (6,815,885) - (1,881,71)				
- Trade debts - Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables  (29,918,712  (34,251,440)  (28,199,674)  Payment to gratuity fund (5,484,290) Income tax paid (24,473,555)  Net Cash used in Operating Activities  CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities  CASH FLOW FROM FINANCING ACTIVITIES Proteeds from disposal of property, plant and equipment purchased Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Long term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Long term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from particular term short term borrowing from short term borrowing from sha				
- Loans, advances, deposits, prepayments & other receivable (Decrease) / increase in current liabilities: - Trade and other payables  (Last) generated from operations Finance cost paid Payment to gratuity fund Income tax paid  Net Cash used in Operating Activities CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from related parties acquired - net Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Short term borrowing from hanking companies repaid - net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (4.49.28.869) 29.918,712 40.217,647 (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (28.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674) (29.199,674				
Cash generated from operations   Cash and cash generated gene			1	
Cash generated from operations   (3,401,021)   (34,251,440)		(410,007)	(43,330,272)	
Cash generated from operations Finance cost paid Payment to gratuity fund Income tax paid  Net Cash used in Operating Activities CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Short term borrowing from term borrowing f		(4,328,869)	29,918,712	
Finance cost paid Payment to gratuity fund Income tax paid Net Cash used in Operating Activities CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Short term borrowing from cash and Cash Equivalents Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from salted parties acquired - net Short term borrowing from salted parties acquired - net Short term borrowing from salted parties acquired - net Short term borrowing from salted parties acquired - net Short term borrowing from salted parties acquired - net Short term borrowing from sa		(13,401,021)	(34,251,440)	
Finance cost paid Payment to gratuity fund Income tax paid  Net Cash used in Operating Activities CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (32,547,087) (13,625,210) (13,625,	Cash generated from operations	34,281,370	40,217,647	
Income tax paid  Net Cash used in Operating Activities  CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities  CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term borrowing from saking companies repaid - net Short term	Finance cost paid			
Net Cash used in Operating Activities  CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities  CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Short term borrowing from / (used in) Financing Activities  Net Cash generated from / (used in) Financing Activities  Net Cash generated from / (used in) Financing Activities  Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (32,547,087) (13,625,210) (1				
CASH FLOW FROM INVESTING ACTIVITIES Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Losh generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (188,171) (6,815,885) (2,566,959) 809,778 4,053,848  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (8,462,374) (19,764,913) (19,	•			
Property, plant and equipment purchased Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (188,171) (6,815,885) (2,566,959) 809,778 4,053,848  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (8,462,374) (23,138,372) (23,138,372)		(33,332,795)	(5,868,911)	
Long term loans and other receivables Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  650,138 (2,566,959) 809,778 4,053,848  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (8,462,374) (23,138,372) (23,138,372)		(100.174)	(0.04%.00%)	
Long term deposits Proceeds from disposal of property, plant and equipment Net Cash generated from / (used in) Investing Activities CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Cash generated from / (used in) Financing Activities Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  Responsible 1  298,575  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (8,462,374)  (8,462,374)  (23,138,372)  (23,138,372)				
Proceeds from disposal of property, plant and equipment  Net Cash generated from / (used in) Investing Activities  CASH FLOW FROM FINANCING ACTIVITIES  Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities  Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  1 4,053,848  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (19,764,913) (8,462,374) (23,138,372)  (23,138,372)		650,138		
Net Cash generated from / (used in) Investing Activities  CASH FLOW FROM FINANCING ACTIVITIES  Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (4,519,218)  (13,625,210) (13,625,210) (1,687,806) 637,018 (8,462,374) (8,462,374) (23,138,372) (23,138,372)		298.575		
CASH FLOW FROM FINANCING ACTIVITIES Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (199,150) (13,625,210) (1,687,806) 637,018 (8,462,374) (199,150) (1				
Long term financing from related parties repaid - net Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (19,764,913) (13,625,210) (1,687,806) 637,018 (8,462,374) (23,138,372) (23,138,372) (33,526,501) 47,101,096		100,012	(1,010,210)	
Long term financing from banking companies repaid - net Lease rentals paid Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  (32,547,087) (13,625,210) (1,687,806) 637,018 (8,462,374) (23,138,372) (23,138,372) (33,526,501) (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (1,687,806) 637,018 (13,625,210) (13,625,210) (1,687,806) 637,018 (13,625,210) (13,625		(199.150)	_	
Short term borrowing from related parties acquired - net Short term borrowing from banking companies repaid - net Net Cash generated from / (used in) Financing Activities 33,545,306 (23,138,372)  Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period 1,854,055 (33,526,501)			(13,625,210)	
Short term borrowing from banking companies repaid - net(19,764,913)(8,462,374)Net Cash generated from / (used in) Financing Activities33,545,306(23,138,372)Net Increase / (Decrease) in Cash and Cash Equivalents973,053(33,526,501)Cash and cash equivalents at the beginning of the period1,854,05547,101,096		- 1	1 1 1 1	
Net Cash generated from / (used in) Financing Activities33,545,306(23,138,372)Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period973,053(33,526,501)1,854,05547,101,096	Short term borrowing from related parties acquired - net			
Net Increase / (Decrease) in Cash and Cash Equivalents Cash and cash equivalents at the beginning of the period  973,053 1,854,055 47,101,096		, , , , , , ,		
Cash and cash equivalents at the beginning of the period 1,854,055 47,101,096	9			
	Net Increase / (Decrease) in Cash and Cash Equivalents			
Cash and Cash Equivalents at the End of the Period 2,827,108 13,574,595				
	Cash and Cash Equivalents at the End of the Period	2,827,108	13,574,595	

The annexed notes form an integral part of this condensed interim financial information (unaudited).

Lahore 8 | **\*** February 23, 2015

y 23, 2015 Chief Executive

(Haris Noorani) Director



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

### FOR HALF YEAR ENDED DECEMBER 31, 2014

	Reserves				
Particulars	Share Capital Rupees	Share Premium Rupees	General Reserve Rupees	Accumulated Loss Rupees	Total Rupees
Balance as at June 30, 2013 as previously reported	350,000,000	39,898,526	90,000,000	(461,994,376)	17,904,150
Effect of change in accounting policy	-	-	-	(1,350,835)	(1,350,835)
Balance as at June 30, 2013 - as restated	350,000,000	39,898,526	90,000,000	(463,345,211)	16,553,315
Total comprehensive loss for six months period ended December 31, 2013	-	-	-	(34,869,144)	(34,869,144)
Incremental depreciation for the period on surplus on revaluation of property, plant and equipment net of deferred tax	-	-	-	13,955,165	13,955,165
Balance as at December 31, 2013	350,000,000	39,898,526	90,000,000	(484,259,190)	(4,360,664)
Balance as at June 30, 2014	350,000,000	39,898,526	90,000,000	(546,330,321)	(66,431,795)
Total comprehensive loss for six months period ended December 31, 2014	-	-	-	(49,418,132)	(49,418,132)
Incremental depreciation for the period on surplus on revaluation of property, plant and equipment net of deferred tax	-	-	-	6,251,492	6,251,492
Balance as at December 31, 2014	350,000,000	39,898,526	90,000,000	(589,496,961)	(109,598,435)

 $\label{thm:condensed} The \ annexed \ notes \ form \ an \ integral \ part \ of \ this \ condensed \ interim \ financial \ information \ (un-audited).$ 

Lahore February 23, 2015 Tang, Zam.... (Tariq Rehman) Chief Executive

(Haris Noorani) Director

HALF YEARLY REPORT 2014 | 9

## SELECTED NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

### FOR HALF YEAR ENDED DECEMBER 31, 2014

- 1. The Company and its Operations
  - 1.1 EMCO Industries Limited ("the Company") is incorporated in Pakistan and is listed on Karachi, Lahore and Islamabad Stock Exchanges. The Company was incorporated as a Joint Stock Company in Pakistan under the Companies Act, 1913, (now the Companies Ordinance, 1984) as a private limited company on August 17, 1954 by the name of Electric Equipment Manufacturing Company (Private) Limited. Later, it was converted into a public company on August 20, 1983 and its name was changed to EMCO Industries Limited on September 12, 1983. The Company was listed on stock exchanges on December 29, 1983. Its registered office is situated at 4th Floor, National Tower, 28 Egerton Road, Lahore.
  - 1.2 The Company is principally engaged in the manufacture and sale of high/low tension electrical porcelain insulators, switchgear and ceramic tiles.

#### 2. Basis of Preparation

- 2.1 This condensed interim financial information of the Company for the half year ended December 31, 2014 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This condensed interim financial information should be read in conjunction with annual audited financial statements for the year ended June 30, 2014. Comparative balance sheet is extracted from annual audited financial statements for the year ended June 30, 2014 whereas comparative profit and loss account, comparative statement of comprehensive income, comparative cash flows statement and comparative statement of changes in equity are extracted from unaudited interim financial information for the half year ended December 31, 2013.
- 2.3 This condensed interim financial information is unaudited; however, a limited scope review has been performed by the external auditors as required by the Code of Corporate Governance.
- 2.4 The preparation of these condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgements made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements for the year ended June 30, 2014.
- 2.5 This condensed interim financial information is presented in Pak Rupees, which is the Company's functional and presentational currency. All the figures have been rounded off to the nearest rupees, unless otherwise stated.
- 2.6 Going concern assumption

The Company has incurred a net loss of Rs. 49,418,132 million during the period ended December 31, 2014 while its accumulated loss stands at Rs. 589,496,961 million as at December 31, 2014. Current liabilities of the Company exceed its current assets by Rs.



270,420,171 million. All the existing borrowing facilities have been fully utilized. Further, the Company has temporarily closed down the production facility of ceramic tiles due to suspension of gas supply. The Company, in order to carry on its business and to meet its current obligations requires improvement in operating margins and increase in sales volume through increased production quantities. Continuation of the Company as a going concern is dependent on its ability to attain satisfactory level of profitability in future and continued support from sponsors.

The management of the Company is confident that it will be able to meet its obligations and carry on the business based on the grounds that it will be able to achieve satisfactory level of profitability in future based on the plans drawn up by the management for this purpose, which include restructuring of the currently overdue borrowing facilities, continued support from sponsors and increased profitability through higher sales volumes and improved operating margins.

This condensed interim financial information, consequently, does not include any adjustments relating to the realization of its assets and liquidation of any liabilities that might be necessary should the Company be unable to continue as a going concern.

### 3. Significant Accounting Policies

The Company's accounting and financial risk management policies and methods of computation of this condensed interim financial information are the same as those followed in the preparation of annual financial statements for the preceding financial year ended June 30, 2014.

		(Un-audited) December 31, 2014 Rupees	(Audited) June 30, 2013 Rupees
4.	Property, Plant and Equipment - Owned		
	Opening written down value Additions during the period / year Additions from capital work in progress during the period / year Disposals during the period / year	1,232,816,782 188,171 - (16,111)	1,305,834,295 7,395,830 5,150,000 (1,006,000)
	Depreciation charge for the period / year	1,232,988,842 (38,723,089) 1,194,265,753	1,317,374,125 (84,557,343) 1,232,816,782
5.	Long Term Financing	, , ,	
	Banking companies - secured and interest bearing Related parties - unsecured and partially interest bearing	216,057,704 150,026,782	248,604,791 150,225,932
	Less: current portion: - Banking companies - Related parties	366,084,486 (143,049,183) (4,400,850) 218,634,453	398,830,723 (127,326,081) (4,400,000) 267,104,642

- 6. Long Term Loans from Directors
  - 6.1 These loans are interest free and subordinated to financing obtained from various banking companies.
- 7. Contingencies and Commitments

Contingencies

- 7.1 The Collector of Sales Tax raised demands in previous years of Rs 0.11 million being sales tax and penalties under section 47 of the Sales Tax Act, 1990 on sale of fixed asset and vehicles. The demand was set aside by the Appellate Tribunal. The department had filed an appeal before the Lahore High Court which is pending hearing. No provision has been made in these condensed interim financial information for this as the management is confident that the case will be decided in its favour.
- 7.2 In the year ended June 30, 2005, Sales Tax Department conducted post exportation audit under the Duty and Tax Remission for Exports (DTRE) Scheme, 2001 and had imposed a penalty of Rs 8.624 million due to non compliance of certain provisions of the scheme by the Company. On application by the Company, the Federal Board of Revenue (FBR) appointed an Alternate Dispute Resolution Committee (ADRC) for the resolution of the dispute between the Company and the department. ADRC has given its recommendations to FBR in favour of the Company and as such no provision is made in these condensed interim financial information in this regard. The final order of FBR in this regard is awaited.
- 7.3 The Company has indemnified the Trustees of EMCO Industries Limited Provident Fund and the beneficiaries thereof, from any and all events wherein they or anyone suffers any loss and / or damage for allowing the Company rescheduled time frame to repatriate the borrowed sum amounting to Rs. 140.871 million (June 30, 2014: Rs. 140.871 million) into the fund.

	(Un-audited) December 31, 2014 Rupees i	(Audited) June 30, 2013 In Million
Commitments Letters of credit other than for capital expenditure	66.80	51.21
Guarantees WAPDA Sui Northern Gas Pipelines Limited	62.09 29.81	50.51 51.88
	91.90	102.39



		Half Year Ende	d December 31,	Quarter Ended	December 31,
		2014 Rupees	2013 Rupees	2014 Rupees	2013 Rupees
8.	Cost of Sales				
	Raw and packing material consumed Stores and spares	114,408,833	147,913,953	70,367,228	61,920,332
	consumed Salaries, wages and	14,506,400	20,571,664	7,100,274	8,025,197
	benefits Power and gas Depreciation on property,	90,343,682 56,223,630	104,087,856 185,572,340	48,780,866 26,210,843	49,794,171 63,611,106
	plant and equipment Depreciation on assets	38,027,193	58,432,692	17,182,639	31,926,075
	subject to finance lease Vehicle maintenance Repairs and maintenance Insurance Communication and stationery Rent, rates and taxes Travelling and conveyance	378,544 143,941 1,425,380 1,851,047 554,340 181,990 3,538,713	408,353 196,093 3,210,697 1,574,288 787,661 14,019,536 2,752,089	58,203 78,608 997,002 905,811 324,344 58,192 2,411,855	88,012 134,493 2,274,673 787,144 328,065 6,082,789 809,576
	Testing and experiment charges Others	4,287,874 200,437	356,708 238,866	2,723,856 105,280	244,707 167,662
		326,072,004	540,122,796	177,305,001	226,194,002
	Work in process: - Opening work in process - Closing work in process	26,957,435 (40,850,724)	35,462,946 (46,998,549)	28,922,678 (40,850,724)	47,608,179 (46,998,549)
		(13,893,289)	(11,535,603)	(11,928,046)	609,630
	Cost of goods manufactured	312,178,715	528,587,193	165,376,955	226,803,632
	Finished goods: - Opening finished goods - Closing finished goods	185,234,655 (244,245,550)	189,564,881 (225,632,689)	207,568,183 (244,245,550)	211,045,701 (225,632,689)
		(59,010,895)	(36,067,808)	(36,677,367)	(14,586,988)
		253,167,820	492,519,385	128,699,588	212,216,644

### 9. Transactions with Related Parties

Related parties and associated companies comprise related group companies, associated companies, staff retirement funds, directors and key management personnel. Transactions along with balances with related parties and associated companies, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

	Half Year Ended December 31,	
	2014	2013
	(Un-	audited)
	Rupees	Rupees
Associates and related parties		
Mark-up on long term financing	357,071	394,052
Mark-up on short term borrowing	3,334,438	-
Purchase of materials, goods and services	-	733,297
Long term financing obtained	3,000,000	-
Long term financing repaid	3,199,150	-
Short term borrowing obtained	105,129,800	44,624,800
Short term borrowing repaid	18,309,795	72,454,111
Rent paid	666,000	2,243,261
Short term loan converted into long term	-	22,000,000
Managerial services and expenses charged - net	6,348,032	22,866,400
Staff retirement fund		
Markup on loan from Employees' Provident Fund Trust	8,521,779	10,281,163
Expense charged to Gratuity Fund	2,555,566	9,279,793
Outstanding balances		
Accrued mark-up on long term financing	100,594,900	83,305,671
Accrued mark-up on short term borrowing	8,635,631	4,147,849
Long term financing	150,026,782	163,821,932
Short term borrowings	272,508,725	126,175,504
<u> </u>		

### 10. Segment Reporting

10.1 A business segment is a group of assets and operations engaged in providing products that are subject to risks and returns that are different from those of other business segments. The management has determined the operating segments based on the information that is presented to the Chief Executive Officer for allocation of resources and assessments of performance. Based on internal management reporting structure and products produced and sold, the Company is organized into following two operating segments:

Types of segments	Nature of business
- Insulator	Manufacture and sale of high/low tension electrical porcelain
	insulators and switchgear
- Tile	Manufacture and sale of ceramic tiles

The management monitors the operating results of its business units separately for the purpose of making decision about resource allocation and performance assessment. Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit, profit from operations, reduction in operating cost and free cash flows.

The Company has temporarily closed down the production facility of tile segment, therefore, segment results for the period only include insulator segment.



Segment assets include all operating assets used by a segment and consist principally of receivables, inventories and property, plant and equipment, net of impairment and provisions but do not include deferred taxes. Segment liabilities include all operating liabilities and consist principally of trade payable, bills payable and short term borrowing.

### 10.2 Segment analysis

The segment information for the reportable segments for the half year ended December  $31,\,2014$  is as follows:

	Insulator	Tile	Total
		Rupees	
Segment Results for the half year end	ded December 3	1, 2014	
Revenue	316,053,276		316,053,276
Segment result from operations	4,661,368	-	4,661,368
Other operating expenses Finance costs Other income			(919,580) (49,168,620) 1,089,528
Loss before taxation			(44,337,304)
	Insulator	Tile	Total
		Rupees	
Segment Results for the half year end	ded December 31	1, 2013	
Revenue	140,330,365	443,502,344	583,832,709
Segment result from operations	51,254,893	(42,134,267)	9,120,626
Other operating expenses Finance costs Other income			(1,364,397) (50,559,736) 3,913,927
Loss before taxation			(38,889,580)
Segment asset as at December 31, 20 Segment assets		1,070,060,667	1,933,655,969
Segment asset as at June 30, 2014 Segment assets	885,106,929	1,087,272,147	1,972,379,076

	(Un-audited) December 31, 2014 Rupees	(Audited) June 30, 2013 Rupees
Reportable segments' assets are reconciled to total assets as follows:		
Segment assets for reportable segments Corporate assets unallocated Cash and bank balances	1,933,655,969 173,187,125 2,827,108	1,972,379,076 144,711,006 1,854,055
Total assets as per the balance sheet	2,109,670,202	2,118,944,137
Reportable segments' liabilities are reconciled to total liabilities as follows:		
Corporate liabilities unallocated	1,629,407,738	1,591,138,751

#### 11. Date of Authorization for Issue

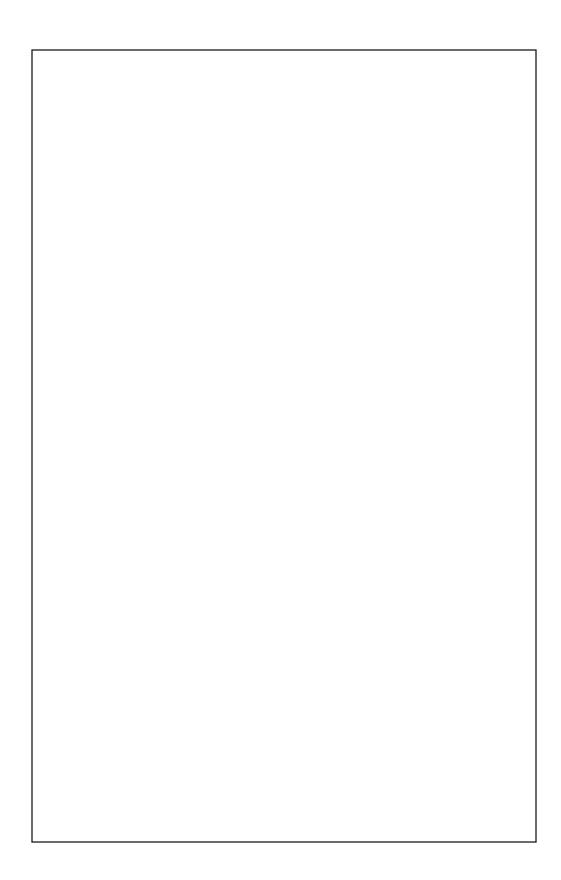
This condensed interim financial information (un-audited) is authorized for issuance on February 23, 2015 by the Board of Directors of the Company.

### 12. General

Corresponding figures are re-arranged / reclassified, wherever necessary, to facilitate comparison. Following re-arrangements / reclassification have been made in these condensed interim financial information (un-audited) for better presentation.

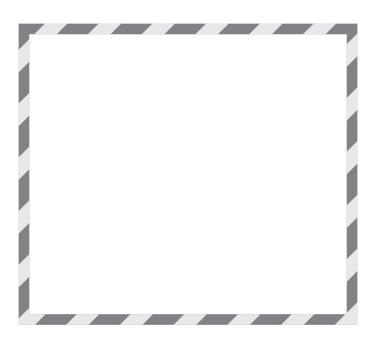
Nature	From	То	Amount Rupees
Travelling expense	Others (Note 8)	Travelling and conveyance (Note 8)	650,283
Testing and experiment	Others (Note 8)	Testing and experiment charges (Note 8)	356,708

Lahore February 23, 2015 (Tariq Rehman) Chief Executive (Haris Noorani) Director



### **BOOK POST**

UNDER POSTAL CERTIFICATE





If undelivered please return to:

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Fax: +92 42 3636 8119 | Email: info@emco.com.pk