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## company information

### Board of Directors

|                       |                 |
|-----------------------|-----------------|
| Mr. Omar Faruque      | Chairman        |
| Mr. Azam Faruque      | Chief Executive |
| Mr. Akbarali Pesnani  | Director        |
| Mr. Shehryar Faruque  | Director        |
| Mr. Tariq Faruque     | Director        |
| Mr. Javaid Anwar      | Director        |
| Mr. Aamir Amin (NIT)  | Director        |
| Mr. Saquib H. Shirazi | Director        |

### Executive Director & Chief Financial Officer

Mr. Yasir Masood

### Executive Director & Company Secretary

Mr. Abid A. Vazir

### Audit Committee

|                      |          |
|----------------------|----------|
| Mr. Javaid Anwar     | Chairman |
| Mr. Akbarali Pesnani | Member   |
| Mr. Shehryar Faruque | Member   |
| Mr. Tariq Faruque    | Member   |

### Human Resource & Remuneration Committee

|                       |          |
|-----------------------|----------|
| Mr. Saquib H. Shirazi | Chairman |
| Mr. Azam Faruque      | Member   |
| Mr. Shehryar Faruque  | Member   |

### Auditors

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

### Legal Advisor

K.M.S. Law Associates

### Bankers

Allied Bank Ltd.  
Bank Al Habib Ltd.  
Bank Al-Falah Ltd.  
Faysal Bank Ltd.  
Habib Bank Ltd.  
MCB Bank Ltd.  
Meezan Bank Ltd.  
National Bank of Pakistan  
NIB Bank Ltd.  
Samba Bank Ltd.  
Standard Chartered Bank (Pakistan) Ltd.  
Soneri Bank Ltd.  
The Bank of Punjab  
United Bank Ltd.

### Registered Office / Factory

Village Lakrai, P.O. Box 28, Nowshera

### Head Office

Modern Motors House, Beaumont Road  
Karachi 75530

### Sales Offices

Peshawar: 1st Floor, Betani Arcade, Jamrud Road

Lahore: 3, Sunder Das Road

Islamabad: Mezzanine Floor, Razia Sharif Plaza  
91-Blue Area

### Share Registrar

Central Depository Company  
of Pakistan Limited (CDC)  
CDC House, 99-B, Block 'B'  
S.M.C.H.S., Main Shahrah-e-Faisal  
Karachi-74400

## directors' review

The Board of Directors presents the financial results of the company for the nine months period ended March 31, 2014.

### Overview

Amid positive developments on economic front, developmental schemes undertaken by the government and enhanced spending by the private sector on construction activities including through increased inward remittances from expatriate Pakistanis has resulted in higher dispatches of cement domestically. During the nine months under review, the sales volumes of the industry increased by 235,145 tons from the corresponding period last year.

In line with market conditions, your company produced 686,328 tons of cement during the nine months under review and dispatched 689,514 tons including 220,720 tons exported to Afghanistan.

### Operating Performance

Improved cement prices resulted in 2% increase in the sales revenue of the company from the corresponding period last year. During the period under review, inflationary trends were witnessed in every sphere of business, which escalated production costs. However, appreciation of Pak Rupee is expected to have a positive impact on input costs. Improved sales margins and better operational efficiencies enabled the company to post an after tax profit of Rs. 1.03 billion for the nine months ended March 31, 2014.

### Outlook

Constructive economic measures taken by the government is having positive impact on the macroeconomic indicators of the country. The current government, which has a history of undertaking large infrastructure projects in the country, is initiating major infrastructural projects, with especial focus on constructing highways, hydro power and housing projects. Furthermore, with greater spending by the private sector fuelled by inward remittances from expatriate Pakistanis on construction related activities, the domestic demand is set to grow and play a significant role in enhancing the demand for cement in the near future. Political situation in Afghanistan is also expected to become clearer after the Presidential elections, which may provide boost to the reconstruction activities in the country. Your company shall benefit immensely from increase in the demand for cement due to its ideal location.

### Acknowledgment

The management of the company would like to thank all the financial institutions, customers, individuals and staff members who have been associated with the company for their support and cooperation.

**On behalf of the Board of Directors**

Karachi: April 24, 2014

  
**Omar Faruque**  
Chairman

# condensed interim balance sheet

as at March 31, 2014

|  | Note | March 31,<br>2014<br>(Unaudited) | June 30,<br>2013<br>(Audited) |
|--|------|----------------------------------|-------------------------------|
| <b>ASSETS</b>  |      |                                  |                               |
| <b>NON-CURRENT ASSETS</b>  |      |                                  |                               |
| ----- (Rupees ` 000) -----   |      |                                  |                               |
| Property, plant and equipment  | 4    | 3,360,005                        | 3,427,370                     |
| Intangible assets  |      | 14,742                           | 16,590                        |
|  |      | 3,374,747                        | 3,443,960                     |
| Long-term investments  |      | 116,959                          | 68,236                        |
| Long-term loans and advances   |      | 1,296                            | 1,405                         |
| Long-term security deposits  |      | 17,238                           | 17,258                        |
|  |      | 3,510,240                        | 3,530,859                     |
| <b>CURRENT ASSETS</b>  |      |                                  |                               |
| Stores, spare parts and loose tools                                      | 5    | 1,063,694                        | 967,917                       |
| Stock-in-trade   |      | 406,148                          | 433,768                       |
| Loans and advances   |      | 13,323                           | 12,969                        |
| Trade deposits, short-term prepayments and other receivables             |      | 34,335                           | 33,634                        |
| Short-term investment  | 6    | 920,849                          | -                             |
| Taxation - net   |      | -                                | 59,806                        |
| Cash and bank balances   |      | 32,720                           | 25,548                        |
|  |      | 2,471,069                        | 1,533,642                     |
| <b>TOTAL ASSETS</b>  |      | <b>5,981,309</b>                 | <b>5,064,501</b>              |
| <b>EQUITY AND LIABILITIES</b>  |      |                                  |                               |
| <b>SHARE CAPITAL AND RESERVES</b>  |      |                                  |                               |
| Authorised capital   |      |                                  |                               |
| 225,000,000 (June 30, 2013: 225,000,000) Ordinary shares of Rs.10/- each |      | 2,250,000                        | 2,250,000                     |
| Issued, subscribed and paid-up capital                                   |      | 1,051,380                        | 955,801                       |
| Reserves   |      | 3,502,902                        | 2,753,228                     |
|  |      | 4,554,282                        | 3,709,029                     |
| <b>NON-CURRENT LIABILITIES</b>   |      |                                  |                               |
| Long-term financing  |      | 183,467                          | 203,852                       |
| Long-term deposits   |      | 15,330                           | 14,905                        |
| Deferred taxation  |      | 464,175                          | 354,902                       |
|  |      | 662,972                          | 573,659                       |
| <b>CURRENT LIABILITIES</b>   |      |                                  |                               |
| Trade and other payables   |      | 502,215                          | 503,246                       |
| Accrued mark-up  |      | 32,102                           | 20,145                        |
| Short-term borrowings  |      | 131,774                          | 236,948                       |
| Current maturity of long-term financing                                  |      | 20,385                           | -                             |
| Unclaimed dividend   |      | 38,073                           | 21,474                        |
| Taxation - net   |      | 39,506                           | -                             |
|  |      | 764,055                          | 781,813                       |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                     | 7    |                                  |                               |
| <b>TOTAL EQUITY AND LIABILITIES</b>                                      |      | <b>5,981,309</b>                 | <b>5,064,501</b>              |

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

  
Omar Faruque  
Chairman

  
Azam Faruque  
Chief Executive

condensed interim profit and loss account (unaudited)  
for the period ended March 31, 2014

|                            | Note | Period ended      |                   | Quarter ended     |                   |
|----------------------------|------|-------------------|-------------------|-------------------|-------------------|
|                            |      | March 31,<br>2014 | March 31,<br>2013 | March 31,<br>2014 | March 31,<br>2013 |
|                            |      | (Rupees `000)     |                   |                   |                   |
| Turnover - net             | 8    | 4,698,650         | 4,613,375         | 1,529,072         | 1,529,469         |
| Cost of sales              |      | (3,050,268)       | (3,046,937)       | (1,000,112)       | (991,957)         |
| Gross profit               |      | 1,648,382         | 1,566,438         | 528,960           | 537,512           |
| Distribution costs         |      | (139,020)         | (120,172)         | (47,936)          | (41,067)          |
| Administrative expenses    |      | (104,655)         | (92,970)          | (36,161)          | (31,985)          |
| Other operating expenses   |      | (104,948)         | (68,592)          | (32,246)          | (23,784)          |
|                            |      | (348,623)         | (281,734)         | (116,343)         | (96,836)          |
| Other operating income     |      | 44,608            | 13,659            | 16,844            | 2,410             |
| Operating profit           |      | 1,344,367         | 1,298,363         | 429,461           | 443,086           |
| Finance costs              | 9    | (20,068)          | (99,897)          | (10,667)          | (21,328)          |
| Profit before taxation     |      | 1,324,299         | 1,198,466         | 418,794           | 421,758           |
| Taxation                   |      |                   |                   |                   |                   |
| Current                    | 10   | (179,546)         | (31,791)          | (98,448)          | (9,960)           |
| Deferred                   |      | (109,273)         | (244,148)         | 5,300             | (96,470)          |
|                            |      | (288,819)         | (275,939)         | (93,148)          | (106,430)         |
| Profit after taxation      |      | 1,035,480         | 922,527           | 325,646           | 315,328           |
|                            |      |                   | Restated          |                   | Restated          |
| Earnings per share - basic | 11   | Rs. 9.85          | Rs. 8.77          | Rs. 3.10          | Rs. 3.00          |

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

  
**Omar Faruque**  
Chairman

  
**Azam Faruque**  
Chief Executive

condensed interim statement of comprehensive income (unaudited)  
for the period ended March 31, 2014

|   | Period ended      |                   | Quarter ended     |                   |
|---|-------------------|-------------------|-------------------|-------------------|
|   | March 31,<br>2014 | March 31,<br>2013 | March 31,<br>2014 | March 31,<br>2013 |
|   | (Rupees ` 000)    |                   |                   |                   |
| <b>Profit after taxation</b>                      | 1,035,480         | 922,527           | 325,646           | 315,328           |
| <b>Other comprehensive income:</b>                |                   |                   |                   |                   |
| Unrealized gain on available-for-sale investments | 48,723            | 775               | 32,239            | 8,330             |
| <b>Total comprehensive income for the period</b>  | <u>1,084,203</u>  | <u>923,302</u>    | <u>357,885</u>    | <u>323,658</u>    |

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

  
**Omar Faruque**  
Chairman

  
**Azam Faruque**  
Chief Executive

condensed interim cash flow statement (unaudited)  
for the period ended March 31, 2014

|   | March 31,<br>2014         | March 31,<br>2013 |
|---|---------------------------|-------------------|
|   | ----- (Rupees `000) ----- |                   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                           |                           |                   |
| Profit before taxation  | 1,324,299                 | 1,198,466         |
| <b>Adjustments for:</b>   |                           |                   |
| Depreciation  | 189,118                   | 185,101           |
| Amortisation  | 1,848                     | 1,849             |
| Unrealized gain on short-term investments                             | (20,849)                  | -                 |
| Gain on disposal of operating property, plant and equipment           | (1,691)                   | (2,338)           |
| Finance costs   | 20,068                    | 99,897            |
| Share of loss in a joint venture                                      | -                         | 39                |
| Exchange loss   | 2,406                     | -                 |
| Dividend income   | (5,317)                   | (1,662)           |
|   | 185,583                   | 282,886           |
|   | 1,509,882                 | 1,481,352         |
| <b>(Increase) / decrease in current assets</b>                        |                           |                   |
| Stores, spare parts and loose tools                                   | (95,777)                  | (45,657)          |
| Stock-in-trade  | 27,620                    | (18,292)          |
| Loans and advances  | (354)                     | (7,134)           |
| Trade deposits, short-term prepayments and other receivables          | (701)                     | 9,462             |
|   | (69,212)                  | (61,621)          |
|   | 1,440,670                 | 1,419,731         |
| <b>(Decrease) / increase in current liabilities</b>                   |                           |                   |
| Trade and other payables  | (3,437)                   | 112,072           |
| Cash generated from operations  | 1,437,233                 | 1,531,803         |
| Income tax paid   | (80,234)                  | (51,187)          |
| Net cash generated from operating activities                          | 1,356,999                 | 1,480,616         |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                           |                           |                   |
| Additions to property, plant and equipment                            | (115,964)                 | (327,486)         |
| Proceeds from the disposal of operating property, plant and equipment | 5,351                     | 6,670             |
| Long-term loans and advances  | 109                       | 1,041             |
| Dividend received   | 5,317                     | 1,662             |
| Purchase of short-term investments                                    | (900,000)                 | -                 |
| Long-term security deposits   | 20                        | -                 |
| Net cash used in investing activities                                 | (1,005,167)               | (318,113)         |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                           |                           |                   |
| Long-term financing   | -                         | (620,522)         |
| Long-term deposits  | 425                       | (493)             |
| Dividend paid   | (222,351)                 | (255,190)         |
| Short-term borrowings   | (105,174)                 | (156,590)         |
| Finance costs paid  | (17,560)                  | (139,726)         |
| Net cash used in financing activities                                 | (344,660)                 | (1,172,521)       |
| <b>Net increase / (decrease) in cash and cash equivalents</b>         | 7,172                     | (10,018)          |
| <b>Cash and cash equivalents as at the beginning of the period</b>    | 25,548                    | 37,728            |
| <b>Cash and cash equivalents as at the end of the period</b>          | 32,720                    | 27,710            |

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

  
**Omar Faruque**  
Chairman

  
**Azam Faruque**  
Chief Executive

condensed interim statement of changes in equity (unaudited)  
for the period ended March 31, 2014

|  | Issued,<br>Subscribed<br>and<br>Paid-up<br>Capital | Reserves           |                    |  |                               |           |           | Total     |
|--|--|--------------------|--------------------|--|-------------------------------|-----------|-----------|-----------|
|  |  | Capital<br>Reserve | Revenue Reserves   |  |                               |           | Total     |           |
|  |  |                    | General<br>reserve | Unrealized<br>gain on<br>available-<br>for-sale<br>investments | Unappro-<br>priated<br>profit | Sub-total |           |           |
| (Rupees '000)  |  |                    |                    |  |                               |           |           |           |
| Balance as at July 01, 2012— as previously reported                            | 955,801  | 50,900             | 420,000            | 10,929   | 1,310,390                     | 1,741,319 | 1,792,219 | 2,748,020 |
| Effect of change in accounting policy as disclosed in note 3                   | -  | -                  | -                  | -  | (60,436)                      | (60,436)  | (60,436)  | (60,436)  |
| Balance as at July 01, 2012 – as restated                                      | 955,801  | 50,900             | 420,000            | 10,929   | 1,249,954                     | 1,680,883 | 1,731,783 | 2,687,584 |
| Net profit for the period  | -  | -                  | -                  | -  | 922,527                       | 922,527   | 922,527   | 922,527   |
| Other comprehensive income   | -  | -                  | -                  | 775  | -                             | 775       | 775       | 775       |
| Total comprehensive income for the period                                      | -  | -                  | -                  | 775  | 922,527                       | 923,302   | 923,302   | 923,302   |
| Final cash dividend for the year ended<br>June 30, 2012 @ Rs. 2 /- per share   | -  | -                  | -                  | -  | (191,160)                     | (191,160) | (191,160) | (191,160) |
| Interim cash dividend for the year ended<br>June 30, 2013 @ Re. 1 /- per share | -  | -                  | -                  | -  | (95,580)                      | (95,580)  | (95,580)  | (95,580)  |
| Balance as at March 31, 2013   | 955,801  | 50,900             | 420,000            | 11,704   | 1,885,741                     | 2,317,445 | 2,368,345 | 3,324,146 |
| Balance as at July 01, 2013 -<br>as previously reported                        | 955,801  | 50,900             | 420,000            | 33,969   | 2,247,864                     | 2,701,833 | 2,752,733 | 3,708,534 |
| Effect of change in accounting policy as<br>disclosed in note 3                | -  | -                  | -                  | -  | 495                           | 495       | 495       | 495       |
| Balance as at July 01, 2013 - as restated                                      | 955,801  | 50,900             | 420,000            | 33,969   | 2,248,359                     | 2,702,328 | 2,753,228 | 3,709,029 |
| Net profit for the period  | -  | -                  | -                  | -  | 1,035,480                     | 1,035,480 | 1,035,480 | 1,035,480 |
| Other comprehensive income   | -  | -                  | -                  | 48,723   | -                             | 48,723    | 48,723    | 48,723    |
| Total comprehensive income for the period                                      | -  | -                  | -                  | 48,723   | 1,035,480                     | 1,084,203 | 1,084,203 | 1,084,203 |
| Final cash dividend for the year ended<br>June 30, 2013 @ Rs. 1.50/- per share | -  | -                  | -                  | -  | (143,370)                     | (143,370) | (143,370) | (143,370) |
| Interim cash dividend for the year ending<br>June 30, 2014 @ Re. 1/- per share | -  | -                  | -                  | -  | (95,580)                      | (95,580)  | (95,580)  | (95,580)  |
| Issuance of bonus shares @ 1 share for<br>every 10 ordinary shares held        | 95,579   | -                  | -                  | -  | (95,579)                      | (95,579)  | (95,579)  | -         |
| Balance as at March 31, 2014   | 1,051,380  | 50,900             | 420,000            | 82,692   | 2,949,310                     | 3,452,002 | 3,502,902 | 4,554,282 |

The annexed notes from 1 to 14 form an integral part of these condensed interim financial statements.

  
**Omar Faruque**  
Chairman

  
**Azam Faruque**  
Chief Executive



notes to the condensed interim financial statements (unaudited)  
for the period ended March 31, 2014

**1. THE COMPANY AND ITS OPERATIONS**

Cherat Cement Company Limited (the Company) was incorporated in Pakistan as a public company limited by shares under the Company Act, 1913 (now the Companies Ordinance, 1984) in the year 1981. Its main business activity is manufacturing, marketing and selling of cement. The Company started commercial production in May 1985 and is listed on Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at Village Lakrai, District Nowshera, Khyber Pakhtunkhwa province.

**2. BASIS OF PREPARATION**

These condensed interim financial statements are unaudited and are being submitted to the shareholders in accordance with the requirement of Section 245 of the Companies Ordinance, 1984 and International Accounting Standard (IAS) 34 'Interim Financial Reporting'. The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2013.

**3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2013 except as follows:

**New, Amended and Revised Standards and Interpretations of IFRSs**

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective during the period:

|          |   |
|----------|---|
| IAS 19   | Employee Benefits - (Revised)   |
| IFRS 7   | Financial Instruments: Disclosures - (Amendment)<br>- Amendments enhancing disclosures about offsetting of financial assets and financial liabilities |
| IFRIC 20 | Stripping Costs in the Production Phase of a Surface Mine   |

**Improvement to Accounting Standards issued by the IASB**

|          |  |
|----------|--|
| IAS - 1  | Presentation of Financial Statements - Clarification of the requirements for comparative information             |
| IAS - 16 | Property, Plant and Equipment - Classification of Servicing Equipment  |
| IAS - 32 | Financial Instruments: Presentation - Tax effects of Distribution to Holder of Equity Equipment                  |
| IAS - 34 | Interim Financial Reporting - Interim Financial Reporting and Segment Information for Total Assets & Liabilities |

The adoption of the above revision, amendments and interpretation of the standards did not have any effect on these condensed interim financial statements except for IAS-19 which has resulted in a change in accounting policy during the period as described below:

Amendments to IAS-19 range from fundamental changes to simple clarification and rewording. The significant changes to IAS-19 include the following:

- For defined benefit plans, the option to defer recognition of actuarial gains and losses (i.e., the corridor approach) has been removed. As revised, actuarial gains and losses are recognised in other comprehensive income when they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income (expense). All other changes in the net defined benefit obligation are recognised directly in other comprehensive income with no subsequent recycling through the profit and loss account.
- The distinction between short-term and long-term employee benefits will be based on the expected timing of settlement rather than the employee's entitlement to the benefits.
- The revised standard has new or revised disclosure requirements. The disclosures now include quantitative information regarding the sensitivity of the defined benefit obligation to a reasonably possible change in each significant actuarial assumption.

This change in accounting policy has been accounted for retrospectively as required under IAS-8 'Accounting Policies, Changes in Accounting Estimates and Errors', and the comparative financial statements have been re-stated. Had there been no change in the above accounting policy, the accumulated profit and trade and other payables as of the balance sheet date would have been decreased and increased by Rs. 0.495 million respectively.

|   | Note | March 31,<br>2014<br>(Unaudited) | June 30,<br>2013<br>(Audited) |
|---|------|----------------------------------|-------------------------------|
|   |      | ----- (Rupees ` 000) -----       |                               |
| <b>4. PROPERTY, PLANT AND EQUIPMENT</b>                         |      |                                  |                               |
| Opening Net Book Value (NBV)                                    |      | 3,061,855                        | 3,206,282                     |
| Additions to operating property, plant and equipment            | 4.1  | 449,567                          | 108,808                       |
|   |      | 3,511,422                        | 3,315,090                     |
| Disposals during the period / year (NBV)                        |      | (3,660)                          | (4,330)                       |
| Depreciation charged during the period / year                   |      | (189,118)                        | (248,905)                     |
| Closing NBV   |      | 3,318,644                        | 3,061,855                     |
| Capital work-in-progress  | 4.2  | 41,361                           | 365,515                       |
|   |      | 3,360,005                        | 3,427,370                     |
| <b>4.1 Additions to operating property, plant and equipment</b> |      |                                  |                               |
| Building on leasehold land                                      |      | 105,329                          | 2,403                         |
| Plant and machinery   |      | 294,606                          | 17,997                        |
| Power and other installations                                   |      | 24,007                           | 277                           |
| Furniture and fittings  |      | 317                              | 604                           |
| Quarry, factory and laboratory equipment                        |      | 484                              | 46,357                        |
| Motor vehicles  |      | 23,439                           | 38,560                        |
| Office equipment  |      | 37                               | 1,461                         |
| Computers   |      | 1,348                            | 1,149                         |
|   |      | 449,567                          | 108,808                       |
| <b>4.2 Capital work-in-progress</b>                             |      |                                  |                               |
| Building on leasehold land                                      |      | 12,936                           | 1,258                         |
| Plant and machinery   |      | 18,494                           | 354,575                       |
| Power and other installations                                   |      | 6,455                            | 9,682                         |
| Furniture and fittings  |      | 188                              | -                             |
| Quarry, factory and laboratory equipment                        |      | 2,244                            | -                             |
| Motor vehicles  |      | 1,044                            | -                             |
|   |      | 41,361                           | 365,515                       |
| <b>5. STORES, SPARE PARTS AND LOOSE TOOLS</b>                   |      |                                  |                               |
| Stores  |      | 539,326                          | 479,462                       |
| Spare parts   |      | 502,469                          | 467,404                       |
| Loose tools   |      | 685                              | 644                           |
|   |      | 1,042,480                        | 947,510                       |
| Stores and spare parts in transit                               |      | 21,214                           | 20,407                        |
|   |      | 1,063,694                        | 967,917                       |
| <b>6. SHORT-TERM INVESTMENTS</b>                                |      |                                  |                               |
| Designated through profit or loss                               |      |                                  |                               |
| - Investment in Mutual Funds                                    |      | 920,849                          | -                             |

## 7. CONTINGENCIES AND COMMITMENTS

### 7.1 Contingencies

There are no material changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2013, except the following :

The National Electric Power Regulatory Authority NEPRA calculates the Fuel Price Adjustment (FPA) based on variation in fuel prices and advises distribution companies (mainly EX-WAPDA) to recover FPA. On this account, Peshawar Electric Supply Company (PESCO) and other power distribution companies are claiming FPA in monthly electricity bills on arrear basis since last two and half years. However, the Honourable Peshawar High Court suspended this levy and stopped PESCO from recovery of FPA since beginning. Accordingly, the Company did not receive any demand of FPA in any of its electricity bills after February 2012 when Rs. 20.2 million were claimed as arrears which later on were also suspended. PESCO challenged this decision of Honourable Peshawar High Court in Honourable Supreme Court which at the time of allowing the appeal, as an interim relief, suspended the decision of Honourable Peshawar High Court and allowed recovery of arrears in 10 monthly installments. The case is still pending in the Honourable Supreme Court for final decision. The management believes that apart from the main legal case, recovery of arrears is challengeable in the Courts in view of the fact that we have not recovered this amount from the end customers as we have never been informed of the quantum of this levy in the bills. In view of the inherent uncertainties involved in such matters and the fact that management is hopeful of an ultimate positive outcome, no provision has been made in these financial statements in this regard.

### 7.2 Commitments

Letters of credit issued by commercial banks

| March 31,<br>2014<br>(Unaudited) | June 30,<br>2013<br>(Audited) |
|----------------------------------|-------------------------------|
| ----- (Rupees `000) -----        |                               |
| 165,658                          | 186,993                       |

## 8. TURNOVER - net

Included herein are (a) local sales, net of trade discounts and volume rebate, amounting to Rs. 3,269.707 million (March 31, 2013: Rs. 2,909.881 million) and (b) export sales, net of trade discounts, amounting to Rs. 1,428.943 million (March 31, 2013: Rs. 1,703.494 million).

## 9. FINANCE COSTS

Includes mark-up on long-term financing amounting to Rs. 5.265 million (March 31, 2013 : Rs. 64.833 million) and mark-up on short-term borrowings and bank charges amounting to Rs. 14.803 million (March 31, 2013 : Rs. 35.064 million).

## 10. TAXATION

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits. Income subject to final tax has been taxed accordingly.

|   | Period ended      |                         | Quarter ended     |                         |
|---|-------------------|-------------------------|-------------------|-------------------------|
|   | March 31,<br>2014 | March 31,<br>2013       | March 31,<br>2014 | March 31,<br>2013       |
| ----- (Rupees `000) -----   |                   |                         |                   |                         |
| <b>11. EARNINGS PER SHARE - basic</b>                                 |                   |                         |                   |                         |
| Profit after taxation (Rupees `000)                                   | 1,035,480         | 922,527                 | 325,646           | 315,328                 |
| Weighted average number of ordinary shares in issue during the period | 105,138,008       | Restated<br>105,138,008 | 105,138,008       | Restated<br>105,138,008 |
| Earnings per share - basic  | Rs. 9.85          | Rs. 8.77                | Rs. 3.10          | Rs. 3.00                |

There is no dilutive effect on basic earnings per share of the Company.

## 12. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of group companies, a joint venture, staff benefit funds, directors and executives. The Company in the normal course of business carries out transactions with various related parties.

| Relationship                  | Nature of transactions                                | Period ended               |                   | Quarter ended     |                   |
|-------------------------------|---|----------------------------|-------------------|-------------------|-------------------|
|                               |   | March 31,<br>2014          | March 31,<br>2013 | March 31,<br>2014 | March 31,<br>2013 |
|                               |   | ----- (Rupees ` 000) ----- |                   |                   |                   |
| Group companies               | Purchase of packaging material                        | 364,788                    | 332,708           | 112,509           | 108,026           |
|                               | Purchase of raw material                              | 85,010                     | 77,303            | 29,208            | 28,396            |
|                               | Sale of goods   | 160                        | 3,305             | 46                | 2,710             |
|                               | Software consultancy charges                          | 6,453                      | 5,676             | 2,151             | 1,892             |
|                               | Dividend received                                     | 5,317                      | 1,662             | 1,772             | -                 |
|                               | Dividend paid   | 56,149                     | 67,335            | 22,459            | 22,462            |
| Chief Executive<br>Executives | Remuneration  | 19,843                     | 17,960            | 6,563             | 5,948             |
|                               | Remuneration  | 220,922                    | 179,283           | 74,600            | 59,538            |
| Other related parties         | Contribution to staff provident<br>and gratuity funds | 23,797                     | 28,327            | 4,645             | 4,085             |
|                               | Insurance premium                                     | 30,453                     | 26,321            | 10,228            | 10,779            |

In addition, certain actual administrative expenses are being shared amongst the group companies.

## 13. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on April 24, 2014 by the Board of Directors of the Company.

## 14. GENERAL

Figures have been rounded off to the nearest thousand Rupees, unless otherwise stated.

  
Omar Faruque  
Chairman

  
Azam Faruque  
Chief Executive