





#### Byco Petroleum Pakistan Limited

9th Floor The Harbour Front Dolmen City HC-3 Block-4 Marine Drive Clifton Karachi-75600 Pakistan



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### Company Information

| Board of Directors    | Services & Stakeholders<br>Committee | Shares Registrar          |
|-----------------------|--------------------------------------|---------------------------|
| Hamid Imtiaz Hanfi    |                                      | FAMCO Associates (Pvt)    |
| Chairman              | Muhammad Raza Hasnani                | Limited                   |
|                       |                                      | 8-F, Next to Hotel Faran, |
| Muhammad Raza Hasnani | Hamid Imtiaz Hanfi                   | Nursery, Block - 6,       |
| Vice Chairman         |                                      | P.E.C.H.S.,               |
|                       | Diana Brush                          | Shahrah-e-Faisal, Karachi |

Muhammad Mujtaba Jafarey Chief Executive Officer Tel: (92 21) 3438 0101 Chief Financial Officer Ovais Mansoor Naqvi Fax: (92 21) 3438 0106 Director Muhammad Imran Sheikh

Legal Counsel Philip Harris Director Shahana Ahmed Ali Diana Brush Dolmen City, HC-3, Auditors Block 4, Marine Drive, Director

Richard Legrand Ernst & Young Ford Rhodes Director Sidat Huder **Chartered Accountants** 

Javed Akbar Fax: (92 21) 111 888 081 Director Bankers

Company Secretary Allied Bank Limited Askari Bank Limited Shahana Ahmed Ali Bank Alfalah Limited Bank Islami Pakistan Limited **Audit Committee** Barclaus Bank Plc, Pakistan Fausal Bank Limited

Philip Harris Habib Bank Limited Habib Metropolitan Bank Muhammad Raza Hasnani Limited JS Bank Limited Diana Brush **KASB Bank Limited** MCB Bank Limited

National Bank of Pakistan Strategy & Risk NIB Bank Limited Management Committee Silk Bank Limited Standard Chartered Bank Muhammad Raza Hasnani (Pakistan) Limited

Soneri Bank Limited Hamid Imtiaz Hanfi Summit Bank Limited Sindh Bank Limited Diana Brush The Bank of Khuber The Bank of Punjab United Bank Limited

Registered Office 9th Floor, The Harbour Front,

3438 0102

Pakistan Tel: (92 21) 111 222 081

Karachi-75600, Clifton,

www.byco.com.pk

Website

#### Directors' Review

In the name of Allah the Most Merciful and the Most Benevolent.

The Directors of your Company are pleased to present a brief review of the financial results and operations of your Company for the third quarter ended 31st March, 2015.

The free fall of oil prices which started in early months of the current financial year continued in current guarter as well though with a slower pace. On an overall basis, during the current nine months period, crude oil and product prices witnessed a decrease of approximately 50% compared to an increase of about 5% during the same period last year. This declining price trend is not expected to be continued in long term and bouncing back of prices to previous level of US\$ 100 a barrel also seems to be remote. However, given the current geo political situation in Middle East, there may be some upward fluctuations in prices.

Pak Rupee depreciated by almost 3% against the US\$ in current period whereas in corresponding period a significant decline of almost 7% was witnessed.

We are pleased to report that your Company was able to increase its sales volume by 36% from same period last year and net sales for the period under review were recorded at Rs. 64.35 billion. During the period, the refinery achieved

throughput of 5.4 million barrels compared to 4.9 million barrels in corresponding period, registering a growth of 12%. The Company earned a gross profit of Rs. 2.7 billion in the current period which is the highest gross profit earned by the Company so far since start of its business.

To achieve the above sales growth, the Company further augmented its supply chain function and focused on selling more motor gasoline and diesel through its own retail stations and furnace oil directly to the Independent Power Producers. There is a significant increase in selling and distribution expenses mainly on account of additional transportation cost for delivery of the products to our customers. However, this additional transport cost has been invoiced and is recoverable through IFEM for motor gasoline and diesel sales through our retail sites and through our Customers for furnace oil. The administrative expenses have been strictly controlled and remained within the budget.

The Company did incur a net loss after tax of Rs. 1.2 billion, attributable entirely to the financial charges most of which represents markup incurred on long term loan which is not currently due or payable. These charges are payable after the settlement of the principal amount and hence, predominantly financial charges have not affected the cash flows of the Company.

The Single Buoy Mooring (SBM) project of our Subsidiary Company, Buco Terminals Pakistan Limited (BTPL), operated successfully throughout the period and continued to provide support for economical crude oil and product imports. During the period, the company started importing finished petroleum product in the shape of Furnace Oil through the Single Buoy Mooring facility for onward supply to marketing company. This development is expected to lead to increase in revenues of the subsidiaru company.

Last year, in order to improve the capital structure of the Company, the shareholders of the Company had approved the proposal to sell Isomerization unit of the Company to a wholly owned subsidiary company namely Byco Isomerization Pakistan Limited. We are pleased to inform that the above mentioned sale transaction. was completed in current quarter after completing the required legal formalities. No Objection Certificates (NOCs) from the lenders of the Company for transfer of the asset to Company's wholly owned subsidiary are being pursued and are expected to be received in due course of time.

The Board wishes to express appreciation and place on record its gratitude for the co-operation extended to your Company by Government of Pakistan and strategic partners including

financial institutions, vendors, suppliers, customers and shareholders of your Company.

We would also like to thank our dedicated employees for their commitment towards sustainable operations during these trying times.

For and on behalf of the Board of Directors

Chief Executive Officer

Karachi April 30, 2015

#### Unconsolidated Condensed Interim Balance Sheet As at March 31, 2015

|  | Notes | Unaudited<br>Mar 31, 2015         | Audited<br>Jun 30, 2014          |
|--|-------|-----------------------------------|----------------------------------|
|  |       | (Rupees                           | in '000)                         |
| NON CURRENT ASSETS   |       |                                   |                                  |
| Property, plant and equipment<br>Long term Investment - at cost<br>Long term deposits  | 6     | 14,055,974<br>22,660,762<br>9,521 | 14,928,448<br>5,729,258<br>7,314 |
| zong tom doposito  |       | 36,726,258                        | 20,665,020                       |
|  |       |                                   |                                  |
| CURRENT ASSETS   |       | 271 007                           | 204.700                          |
| Stores and spares<br>Stock in trade  | 7     | 271,903                           | 204,300                          |
| Trade debts - unsecured  | 8     | 2,361,347                         | 8,777,507                        |
|  | 9     | 10,990,706                        | 10,244,919                       |
| Loans and advances - Considered good Trade deposits, prepayments and other receivables | 10    | 1,834,851                         | 742,706                          |
| Markup accrued   | 10    | 1,614,399                         | 779,914                          |
| Cash and bank balances   |       | 542,814                           | 435,052                          |
| Non - current assets classified as held for sale                                       | 11    | 20,079                            | 472,635<br>16,931,504            |
| Non - current assets classified as field for sale                                      | 11    | 17,636,099                        |                                  |
|  |       | 17,636,099                        | 38,588,537                       |
|  |       | 54,362,357                        | 59,253,557                       |
| EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized share capital             |       |                                   |                                  |
| 1,200,000,000 (June 2014:1,200,000,000) Ordinary shares of Rs.10/- each                |       | 12,000,000                        | 12,000,000                       |
| Issued, subscribed and paid up capital   |       | 9,778,587                         | 9,778,587                        |
| Accumulated losses   |       | (11,270,742)                      | (24,057,777)                     |
|  |       | (1,492,154)                       | (14,279,190)                     |
| Surplus on revaluation of Property, plant and equipment                                |       | 5,295,537                         | 19,330,709                       |
| NON CURRENT LIABILITIES  |       |                                   |                                  |
| Long term loans and accrued mark-up  | 12    | 13,676,740                        | 14,328,673                       |
| Liabilities against assets subject to finance leases                                   |       |                                   | 4,948                            |
| Long term deposits   |       | 103,978                           | 87,478                           |
| Deferred liabilities   |       | 1,550,287                         | 1,794,638                        |
|  |       | 15,331,005                        | 16,215,737                       |
| CURRENT LIABILITIES  |       |                                   |                                  |
| Trade and other payables   |       | 27,891,517                        | 27,981,013                       |
| Accrued markup   |       | 184,914                           | 416,985                          |
| Short term borrowings - secured  |       | 3,504,980                         | 6,402,108                        |
| Current portion of non current liabilities   |       | 3,092,180                         | 2,670,411                        |
| Provision for taxation   |       | 554,377                           | 515,784                          |
|  |       | 35,227,969                        | 37,986,301                       |
| Contingencies and Commitments  | 13    |                                   |                                  |
|  |       | 54,362,357                        | 59,253,557                       |
|  |       |                                   |                                  |

The annexed notes form an integral part of these unconsolidated condensed interim financial information.

**Chief Executive** 

Director

### Unconsolidated Condensed Interim Profit and Loss Account (Un-audited) For the period ended 31 March 2015

|  |          | Nine-month period ending                           |  | Three-month period endin                           |  |
|--|----------|--|--|--|--|
|  | Notes    | 31 March 31 March 2015 2014                        |  | 31 March<br>2015                                   | 31 March<br>2014                                 |
|  |          |  | Rupees   | in '000  |  |
| Gross sales  |          | 77,753,697   | 75,605,042   | 23,572,927   | 26,577,320                                       |
| Sales tax, discount and others                               |          | (13,405,074)                                       | (12,468,347)                                       | (4,064,075)  | (4,382,978)                                      |
| Net sales  |          | 64,348,623   | 63,136,695   | 19,508,852   | 22,194,342                                       |
| Cost of Sales  |          | (61,625,557)                                       | (62,430,658)                                       | (17,355,308)                                       | (21,912,001)                                     |
| Gross profit   |          | 2,723,066  | 706,037  | 2,153,544  | 282,341  |
| Administrative expenses<br>Selling and distribution expenses | 14       | (480,620)<br>(1,765,547)<br>(2,246,168)<br>476,898 | (529,411)<br>(888,596)<br>(1,418,007)<br>(711,970) | (157,913)<br>(882,625)<br>(1,040,538)<br>1,113,006 | (209,310)<br>(411,568)<br>(620,878)<br>(338,537) |
| Other operating expenses<br>Other income                     | 15<br>16 | (592,311)<br>1,331,656                             | (990,857)<br>980,070                               | (197,111)<br>220,651                               | (17,781)<br>452,541                              |
| Operating profit / (loss)                                    |          | 1,216,244  | (722,757)  | 1,136,547  | 96,223   |
| Financial charges<br>Exchange loss                           |          | (2,105,623)<br>(246,033)                           | (1,821,687)<br>(747,236)                           | (604,750)<br>(79,002)                              | (576,741)<br>(4,704)                             |
|  |          | (2,351,656)  | (2,568,923)  | (683,752)  | (581,445)  |
| Profit / (Loss) before taxation                              |          | (1,135,413)  | (3,291,680)  | 452,795  | (485,222)  |
| Taxation<br>Current<br>Deferred                              | 17       | (343,853)<br>231,131<br>(112,721)                  | (340,323)<br>879,778<br>539,455                    | (105,367)<br>67,118<br>(38,249)                    | (119,264)<br>67,671<br>(51,593)                  |
| Profit / (Loss) after taxation                               |          | (1,248,134)  | (2,752,225)  | 414,546  | (536,815)  |
| Earning / (Loss) per share - basic<br>and diluted (Rupees)   |          | (1.28)   | (2.81)   | 0.42   | (0.55)   |

The annexed notes form an integral part of these unconsolidated condensed interim financial information.

**Chief Executive** 

Director

### **Unconsolidated Condensed Interim Statement of** Other Comprehensive Income (Un-audited) For the period ended 31 March 2015

|  | Nine-month period ending |                  | Three-month      | n period ending  |
|--|--------------------------|------------------|------------------|------------------|
|  | 31 March<br>2015         | 31 March<br>2014 | 31 March<br>2015 | 31 March<br>2014 |
|  | Rupees in '000           |                  |                  |                  |
| Profit / (Loss) after taxation                       | (1,248,134)              | (2,752,225)      | 414,546          | (536,815)        |
| Other Comprehensive Income for the period            |                          |                  |                  |                  |
| Revaluation surplus of property, plant and equipment | 13,661,086               | -                | 13,661,086       | -                |
| Total comprehensive Income / (Loss) for the period   | 12,412,952               | (2,752,225)      | 14,075,632       | (536,815)        |

 $The annexed \ notes form \ an integral \ part \ of \ these \ unconsolidated \ condensed \ interim \ financial$ information.

# Unconsolidated Condensed Interim Cash Flow Statement (Un-audited) For the period ended 31 March 2015

Jul-Mar

Jul-Mar

Director

|   | Jui-Mar        | Jul-Mar         |
|---|----------------|-----------------|
|   | 2015           | 2014            |
|   | (Rupees        | in '000)        |
| CASH FLOWS FROM OPERATING ACTIVITIES  |                |                 |
| (Loss) / Profit before taxation   | (1,135,413)    | (3,291,680)     |
| Adjustments for:  |                |                 |
| Depreciation  | 957,939        | 738,712         |
| Amortization  |                | 2,218           |
| Financial and other charges   | 2,105,623      | 2,568,923       |
| Provision for impairment against doubtful debts                             | 311,613        |                 |
| Gain on disposal of assets  | (874)          | (952)           |
| Provision for gratuity  | 16,334         | 12,855          |
| Net cash flow before working capital changes                                | 2,255,221      | 30,076          |
| Movement in working capital   |                |                 |
| (Increase) / decrease in current assets                                     |                |                 |
| Stores and spares   | (67,603)       | (21,760)        |
| Stock in trade  | 6,416,160      | (8,655,327)     |
| Trade debts - unsecured   | (1,057,400)    | 2,303,258       |
| Loans and advances - considered good  | (1,092,145)    | 12,175          |
| Trade deposits, prepayments and other receivables                           | (834,485)      | (227,560)       |
| Mark up accrued   | (107,762)      | (157,790)       |
| Increase in current liabilities   |                |                 |
| Trade and other payables  | (89,496)       | 14,974,137      |
|   | 3,167,269      | 8,227,133       |
| Cash generated from operations  | 5,422,489      | 8,257,209       |
| Payments for:   |                |                 |
| Financial charges   | (1,333,274)    | (672,000)       |
| Income Taxes  | (305,260)      | (360,863)       |
| Gratuity  | (29,554)       | (8,014)         |
| Net cash from operating activities  | 3,754,402      | 7,216,332       |
| CASH FLOWS FROM INVESTING ACTIVITIES  |                |                 |
| Fixed capital expenditure   | (88,960)       | (130,776)       |
| Proceeds from disposal of vehicles  | 4,369          | 13,077          |
| Long term deposits - net  | 14,293         | 22,962          |
| Net cash used in investing activities                                       | (70,298)       | (94,737)        |
| CASH FLOW FROM FINANCING ACTIVITIES   |                |                 |
| Repayment of long term loan   | (1,227,500)    | (800,000)       |
| Short term borrowings net   | (2,897,128)    | (6,800,000)     |
| Liabilities against assets subject to finance lease - net                   | (12,032)       | (41,558)        |
| Net cash used in financing activities                                       | (4,136,661)    | (7,641,558)     |
| Net increase / (decrease) in cash and cash equivalents                      | (452,557)      | (519,963)       |
| Cash and cash equivalents at beginning of period                            | 472,635        | 560,465         |
| Cash and cash equivalents at end of period                                  | 20,079         | 40,502          |
| ·   |                |                 |
| The annexed notes form an integral part of these unconsolidated information | a condensed in | terim financial |

**Chief Executive** 

information.

### Unconsolidated Condensed Interim **Statement of Changes In Equity (Un-audited)** For the period ended 31 March 2015

|  | Issued,<br>subscribed<br>and paid up<br>capital | Accumulated<br>Loss | Total        |
|--|---|---------------------|--------------|
|  |   | (Rupees in '000)    |              |
| Balance as at 1 July 2013 - restated   | 9,778,587                                       | (18,445,525)        | (8,666,938)  |
| Total comprehensive income for the period  |   |                     |              |
| Income / (Loss) for the period ended   |   | (2,752,225)         | (2,752,225)  |
| Incremental depreciation relating to surplus on revaluation of Property, plant and equipment - net deferred tax    |   | 290,302             | 290,302      |
| Balance as at March 31, 2014   | 9,778,587                                       | (20,907,448)        | (11,128,861) |
| Balance as at 1 July 2014  | 9,778,587                                       | (24,057,779)        | (14,279,192) |
| Total comprehensive income for the period  |   |                     |              |
| Income / (Loss) for the period   |   | 12,412,952          | 12,412,952   |
| Incremental depreciation relating to surplus on revaluation of property, plant and equipment - net of deferred tax | LL  | 374,088             | 374,086      |
| Balance as at 31 March 2015  | 9,778,587                                       | (11,270,739)        | (1,492,154)  |

The annexed notes form an integral part of these unconsolidated condensed interim financial information.

For the period ended 31 March 2015

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Byco Petroleum Pakistan Limited (the Company) was incorporated in Pakistan as a public limited company on 09 January 1995 under the Companies Ordinance, 1984 and was granted a certificate of commencement of business on 13 March 1995. The shares of the company are listed on Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at The Harbour Front, 9th Floor, Dolmen City, HC-3, Block 4, Marine Drive, Clifton, Karachi–75600, Pakistan. Byco Oil Pakistan Limited (Holding Company) holds 80.84% (30 June 2014: 80.84%) shares in the Company. The Holding Company is a wholly owned subsidiary of Byco Industries Incorporated (BII), Mauritius (ultimate Parent Company). The Company is principally engaged in the production, marketing and sale of petroleum products.

The Company currently operates two business segments namely Oil Refinery Business and Petroleum Marketing Business. The Company commenced its crude Oil Refining Business in 2004. The refinery has a rated capacity of 35,000 bpd (barrels per day). Petroleum Marketing Business was formally launched in 2007 and now growing aggressively with 254 retail outlets across the country.

#### 2. GOING CONCERN ASSUMPTION

During the period ended 31 March 2015, the Company incurred a net loss after taxation of Rs. 1,248.134 million (31 March 2014: Rs. 2,752.225 million) and as of that date its accumulated losses amounted to Rs. 11,270.743 million (30 June 2014: Rs. 24,057.777 million). The conditions indicate existence of material uncertainty which may cast significant doubt about the Company's ability to continue as going concern and therefore it may be unable to realize its assets and discharge its liabilities in the normal course of business. The unconsolidated condensed interim financial information have been prepared using the going concern assumption as the management is confident that all these conditions are temporary, and would reverse in foreseeable future due to the reasons given below:

- The throughput of the refinery was 5.45 million barrels as compared to 4.86 million barrels representing an increase of 12% from same period last year.
- The Company's Petroleum Marketing Business (PMB) has entered into various fuel supply arrangements with different marketable sectors such as Shipping, Power & Energy. High margin aviation fuel export market has also been tapped through these arrangements. Further, during the period, PMB segment has increased their retail business by entering into different dealer financed, semi-financed and company financed agreements for opening of various retail outlets across the country. These factors of PMB segment has been and is expected to yield significant contribution towards the profitability of the Company.
- The Economic Coordination Committee (ECC) has approved the recovery of crude oil transportation through Inland Freight Equalization Margin (IFEM) pool which would result in future cost savings for the Company. Further, the Competition Commission of Pakistan has also issued its opinion in favour of the Company in this respect.
- During the period, the Parent company carried out extended trial run of its entire plant in order to operate the refinery on sustainable basis. The operation of Parent Company's refinery would bring sustainable cost savings to the Company.
- The Company is continuously reviewing its administrative costs, operating expenditures as well as capital expenditures, with a view to optimize the associated benefits through reduction / elimination of such costs as they find appropriate.
- Further, the ultimate parent company has given its commitment to give financial support to the Company as and when required. The support is available during the next financial year and beyond that.
- The management has also prepared financial projections to demonstrate the financial benefits of above measures.

For the period ended 31 March 2015

The results of the above efforts, activities and actions are expected to contribute significantly towards the profitability, cost reduction, cash flows and equity position of the Company and mitigate the risks involved therefore, the preparation of unconsolidated financial statements on going concern assumption is justified.

#### 3. BASIS OF PREPARATION

- 3.1 This unconsolidated condensed interim financial information of the Company for the nine month period ended 31 March 2015 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provision of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directive issued under the Companies Ordinance, 1984 have been followed.
- 3.2 This unconsolidated condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended 30 June 2014.
- 3.3 This unconsolidated condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Karachi, Lahore and Islamabad Stock Exchanges vide section 245 of the Companies Ordinance, 1984.
- 3.4 This unconsolidated condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest thousand.
- 3.5 The comparative balance sheet presented in these unconsolidated condensed interim financial information as at 30 June 2014 has been extracted from the unconsolidated audited financial statements of the Company for the year ended 30 June 2014.

#### 4. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2014 except as follows:

- 4.1 New, amended and revised standards and interpretations of IFRS The Company has adopted the following amendments and interpretation of IFRSs which became effective for the current period:
  - IAS 19 Employee Benefits (Amendment) Defined Benefit Plans: Employee Contributions
  - IAS 32 Financial Instruments: Presentation (Amendment) Offsetting Financial Assets and Financial Liabilities
  - IAS 36 Impairment of Assets (Amendment)
    Recoverable Amount Disclosures for Non-Financial Assets
  - IAS 39 Financial Instruments: Recognition and Measurement (Amendment)
    Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 Levies

The adoption of the above amendments to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

For the period ended 31 March 2015

In addition to the above standards and interpretations, improvements to various accounting standards have also been issued by the International Accounting Standards Board (IASB) and are generally effective for current period. The Company expects that such improvements to the standards do not have any impact on the Company's financial statements for the period.

### 5. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this unconsolidated condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this unconsolidated condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended 30 June 2014.

(Un-audited) (Audited) 31 March 30 June 2015 2014

(Rupees in '000)

#### 6. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - at cost less accumulated depreciation and impairment Capital work in progress - at cost

6.1 & 6.2 13 6.3

13,967,004 88,970 14,055,974 14,142,134 786,314 14,928,448

- 6.1 During the period, the additions in property, plant and equipment amounted to Rs. 86.336 million (31 March 2014: Rs. 0.330 million).
- **6.2** During the period assets having net book value of Rs. 3.495 million (31 March 2014: Rs. 0.443 million) were disposed for Rs. 4.368 million (31 March 2014: Rs. 0.546 million).
- **6.3** The transfers from Capital work in progress during the period are as under:

|                                | Nine months | Nine months period ended |  |
|--------------------------------|-------------|--------------------------|--|
|                                | 2015        | 2014                     |  |
|                                | (Un-a       | nudited)                 |  |
|                                | (Rupee      | s in '000)               |  |
| Plant and machinery            | 489,286     | 539                      |  |
| Civil and mechanical works     | 17,734      | -                        |  |
| Generators                     | 6,764       |                          |  |
| Filling Stattions              | 8,907       |                          |  |
| Computer and allied equipments | 3,159       | -                        |  |
| Safety and lab equipments      | 227,515     | -                        |  |
|                                | 753,365     | 539                      |  |
|                                |             |                          |  |

For the period ended 31 March 2015

(Un-audited) (Audited) 31 March 30 June 2015 2014

(Rupees in '000)

#### 7. STOCK IN TRADE

Raw material - Crude Oil 7.1 471,551 2,485,043 7.2 & 7.3 Finished products 1,889,796 6,292,464 2.361.347 8,777,507

- 7.1 Stocks of raw material includes stock held by the subsidiary company amounting to Rs. 439.411 million (30 June 2014: Rs. 2,011.11 million).
- 7.2 Finished products having cost of Rs. 1,973.383 million (30 June 2014: Rs. 6,536.343 million) have been written down by Rs. 83.587 million (30 June 2014: Rs. 243.879 million) to net realizable value.
- 7.3 Stock of finished products includes stock held by third parties amounting to Rs. 572.798 million (30 June 2014: Rs. 1,950.455 million) and stock held by related parties amounting to Rs. 79.863 million (30 June 2014: Rs. 1,115.039 million).

#### 8. TRADE DEBTS - unsecured

- 8.1 This includes Rs. 4,005.502 million (30 June 2014: Rs. 3,970.961 million) due from Pakistan State Oil Company Limited (PSO) against supplies of products and on account of mark-up on delayed payments. The Company had entered into a "sale and purchase of product" agreement with PSO on 5 April 2002 for a period of 10 years. The said agreement mentions that in the event of late payment of invoices by PSO, the Company would be entitled to recover mark-up from PSO for the period of delay on daily compounding basis at one percent above normal lending rate of commercial banks, being the lending rates applicable for short term running finance of Company or PSO whichever is lower. The mark up on delayed payments relates only to purchases made by PSO under agreement dated 02 April 2002, which expired on 02 April 2012. Subsequent to the expiry of the agreement all purchases made by PSO do not carry any mark up on delayed payment.
- 8.2 During the period provision was made against doubtful debts amouting to Rs. 311.613 million.
- 9. LOANS AND ADVANCES - considered good
- Included herein is an advance of Rs.1,384.748 million (2014: Rs. 585.560 million) to the Subsidiary 9.1. company in respect of port facilities.

#### 10. TRADE DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

10.1. Included herein is an amount of Rs. 1,216.397 million (2014: Rs. 438.642 million) in respect of Inland Freight Equalization Margin (IFEM).

#### Non - current assets classified as held for sale 11

During the period, the company sold its Isomerization Unit to its wholly owned subsidiary Byco Isomerisation Pakistan (Private) Limited (BIPL) at net book value of Rs. 16.9 billion.

For the period ended 31 March 2015

| (Un-audited)     | (Audited) |  |  |
|------------------|-----------|--|--|
| 31 March         | 30 June   |  |  |
| 2015             | 2014      |  |  |
| (Rupees in '000) |           |  |  |

#### 12. LONG TERM LOANS AND ACCRUED MARK-UP

| Restructured principal and a<br>Total deferred mark-up on re | • | 12.1 | 13,905,986  | 15,123,156  |
|--|---|------|-------------|-------------|
| principal  |   |      | 2,854,607   | 2,061,298   |
|  |   |      | 16,760,593  | 17,184,454  |
| Current maturity of restruct<br>Current maturity of deferred |   |      | (2,893,577) | (2,455,000) |
| restructured principal                                       | · |      | (190,277)   | (400,781)   |
|  |   |      | 13,676,740  | 14,328,673  |

12.1 The restructuring of loans as mentioned in more detail in note 18 to the unconsolidated financial statements for the year ended 30 June 2014 resulted in substantial modification of the financing terms.

#### 13. CONTINGENCIES AND COMMITMENTS

#### 13.1 Contingencies

The status for contingencies is same as disclosed in the unconsolidated financial statements for the period ended 31 December 2014.

#### 14 SELLING AND DISTRIBUTION EXPENSES

14.1 Included herein transportation expense of Rs. 1,299.200 million (2014: Rs. 719.019 million).

#### 15 OTHER CHARGES

**15.1** Included herein provision for default surcharge amounting to Rs. 280.698 million (2014: Rs.656.327 million).

#### 16 OTHER INCOME

16.1 Included herein reversal of excess default surcharge recorded in previous years amounting to Rs. 387.928 million on the basis of tax orders received during the period as fully explained in note 12.1.1 of December 2014 financial statements.

#### 17. TAXATION

#### Current

The returns of income tax have been filed up to and including tax year 2014. These, except for the those mentioned below, are deemed to be assessed under section 120 of the Income Tax Ordinance, 2001.

Income tax and taxable losses in respect of tax years 2009, 2011, 2012 and 2013 have been assessed by Deputy Commissioner Inland Revenue under section 122(1) of the Income Tax Ordinance, 2001, whereas return submitted for the tax year 2008 has been amended by the Additional Commissioner Inland Revenue under section 122(5A). The amendments relate to proration of expense against income covered in NTR and FTR, disallowance of unrealized exchange loss and other expenses not allowed under section 21. The management has filed an appeal against the aforesaid notices and in consultation with its tax advisors is confident that no major liability is expected to arise.

For the period ended 31 March 2015

18.1.

#### TRANSACTIONS AND BALANCES WITH RELATED PARTIES 18.

The related parties comprise of parent companies, subsidiary company, associated companies, directors, key management personnel and staff provident fund. All transactions involving related parties arising in the normal course of business are conducted at agreed terms and conditions. Details of transactions and balances with related parties are as follows:

| Transactions with related parties               | (Rupees in '000) |            |
|---|------------------|------------|
|   |                  |            |
| Parent Companies                                |                  |            |
| Land lease rentals                              | 39,703           | 36,094     |
| Purchase of goods and services                  | 39,574,687       | 18,632,537 |
| Sale of goods and services                      | 3,355,070        |            |
| Markup charged                                  | 572,762          |            |
| Common expenses                                 | 214,785          | 43,707     |
|   |                  |            |
| Subsidiary Company                              |                  |            |
| Sale of goods and services                      | 171,748          | 95,931     |
| Sale of Isomerization unit                      | 16,931,504       |            |
| Storage Services received                       | 300,170          | 216,860    |
| Mark-up income on fuel supplied                 | 42,987           | 40,068     |
| Land lease rental                               | 2,269            | 2,270      |
|   |                  |            |
| Associated Companies                            |                  |            |
| Sale of petroleum products                      | 5,572,670        | 8,420,136  |
| Purchase of operating fixed assets and services | 38               | 173,570    |
| Mark-up income                                  | 154,775          | 222,852    |
|   |                  |            |
| Staff Provident Fund                            |                  |            |
| Payment of employees and company's contribution | 29,622           | 34,216     |
|   |                  |            |
| Key Management Personnel                        |                  |            |
| Salaries and benefits payment                   | 199,481          | 199,357    |
|   |                  |            |

Nine months period ended

(Un-audited) (Runees in '000)

31 March

2014

31 March

2015

For the period ended 31 March 2015

(Un-audited) (Audited) 31 March 30 June 2015 2014 (Rupees in '000)

#### 18.2 Balances with related parties

**Parent Companies** 

| Mark-up receivable                               | 18,924    | 18,924  |
|--|-----------|---------|
| Security deposits payable                        | 3,646     | 3,646   |
| Receivable against land lease rent               | 255,021   | 215,318 |
| Receivable against sale of goods and services    | 1,712,044 | -       |
| Payable against purchases of goods and services  | 12,014    | 68,348  |
|  |           |         |
| Subsidiary Companies                             |           |         |
| Receivable against sale of goods and services    | 584,378   | 657,972 |
| Mark-up receivable                               | 172,046   | 129,059 |
| Receivable against land lease rent               | 13,544    | 11,275  |
| Advance against purchases of assets and services | 1,384,748 | 585,560 |
|  |           |         |
| Associated Companies                             |           |         |

| Trade debts                 | 1,919,143 | 2,461,632 |
|-----------------------------|-----------|-----------|
| Mark-up receivable          | 351,845   | 287,069   |
| Security Deposit Receivable | 95        | 95        |

Payable against purchases of assets and services 1,655 57,426

Advance against purchases of assets and services 9,407 3,583

Staff Provident Fund Payable to staff provident fund 3,792 15

For the period ended 31 March 2015

#### 19. OPERATING SEGMENTS

For management purposes, the Company has determined following reportable operating segments on the basis of business activities i.e. oil refining and petroleum marketing businesses. Oil refining business is engaged in crude oil refining and selling of refined petroleum products to oil marketing companies. Petroleum marketing business is engaged in trading of petroleum products, procuring products from Oil refining business as well as from other sources. The quantitative data for segments is given below:

|                                 |                  | fining<br>ness   | Petroleum Marketing<br>Business |              |                         |                  |
|---------------------------------|------------------|------------------|---------------------------------|--------------|-------------------------|------------------|
|                                 | Nine months      | period ended     | Nine months                     | period ended | Nine months period ende |                  |
|                                 | 31 March<br>2015 | 31 March<br>2014 | 31 March 31 March 2015 2014     |              | 31 March<br>2015        | 31 March<br>2014 |
|                                 |                  |                  | · (Rupees                       | s in '000)   |                         |                  |
| Revenue                         |                  |                  |                                 |              |                         |                  |
| Net Sales to external customers | 31,376,541       | 35,842,439       | 32,972,082                      | 27,294,256   | 64,348,623              | 63,136,695       |
| Inter-segment sales             | 28,881,895       | 12,414,657       | -                               | -            | 28,881,895              | 12,414,657       |
| Eliminations                    | (28,881,895)     | (12,414,657)     |                                 |              | (28,881,895)            | (12,414,657)     |
| Total revenue                   | 31,376,541       | 35,842,439       | 32,972,082 27,294,256           |              | 64,348,623              | 63,136,695       |
|                                 |                  |                  |                                 |              |                         |                  |
| Result                          |                  |                  |                                 |              |                         |                  |
| Segment results - loss          | 10,906           | (105,187)        | 1,219,028                       | (282,684)    | 1,229,934               | (387,871)        |
| Unallocated expenses:           |                  |                  |                                 |              |                         |                  |
| Other charges                   |                  |                  |                                 |              | (592,311)               | (990,857)        |
| Financial charges               |                  |                  |                                 |              | (2,351,656)             | (2,568,923)      |
| Interest income                 |                  |                  |                                 |              | 578,620                 | 655,971          |
| Taxation                        |                  |                  |                                 |              | (112,721)               | 539,455          |
| Loss for the period             |                  |                  |                                 |              | (1,248,134)             | (2,752,225)      |
| Other comprehensive income      |                  |                  |                                 |              | 13,661,086              |                  |
| Total comprehensive (loss) /    |                  |                  |                                 |              |                         |                  |
| income for the period           |                  |                  |                                 |              | 12,412,952              | (2,752,225)      |
|                                 |                  |                  |                                 |              |                         |                  |
| Other Information               |                  |                  |                                 |              |                         |                  |
| Depreciation and amortization   | 898,260          | 681,325          | 59,679                          | 59,605       | 957,939                 | 740,930          |

#### 20. RECLASSIFICATION

Following corresponding figures have been reclassified for better presentation:

| rrom   | 10                                     | (Rupees in '000) |
|--|--|------------------|
| Unconsolidated condensed interim profit and loss account |  |                  |
| Administrative expense                                   | Selling and distribution expenses      | 104,773          |
| Unconsolidated condensed interim Balance Sheet           |  |                  |
| Long term loans and accrued mark-up                      | Current portion of non current liabili | ties 200,000     |

#### 21. DATE OF AUTHORISATION OF ISSUE

This unconsolidated condensed interim financial information was authorised for issue on April 30, 2015 by the Board of Directors of the Company.

Chief Executive

Director

# Interim Financial Statement

**Consolidated Condensed** 

#### **Consolidated Condensed Interim Balance Sheet**

As at March 31, 2015

|  |       | Unaudited                               | Audited              |
|--|-------|---|----------------------|
|  | Notes | Mar 31, 2015                            | Jun 30, 2014         |
|  |       | (Rupees                                 | in '000)             |
|  |       | парсез                                  | 111 000)             |
| NON CURRENT ASSETS   |       | 77.000.440                              | 70 000 470           |
| Property, plant and equipment                              | 6     | 37,222,442                              | 38,998,130           |
| Intangible asset<br>Long term receivable - considered good |       | 23,746<br>830,000                       | 23,746<br>830,000    |
| Long term deposits   |       | 30,785                                  | 28,579               |
| Long term deposits   |       | 38,106,973                              | 39,880,455           |
|  |       | 50,100,575                              | 00,000,400           |
| CURRENT ASSETS   |       |   |                      |
| Stores and spares  |       | 271,903                                 | 204,298              |
| Stock in trade   | 7     | 2,361,347                               | 8,777,507            |
| Trade debts - unsecured                                    | 8     | 10,516,133                              | 9,596,672            |
| Loans and advances - Considered good                       |       | 1,386,025                               | 1,014,543            |
| Trade deposits, prepayments and other receivables          | 9     | 2,188,653                               | 818,363              |
| Mark-up accrued  |       | 370,768                                 | 305,993              |
| Cash and bank balances                                     |       | 20,079                                  | 473,535              |
|  |       | 17,114,907                              | 21,190,911           |
|  |       | 55,221,880                              | 61,071,366           |
| EQUITY AND LIABILITIES                                     |       |   |                      |
| SHARE CAPITAL AND RESERVES Authorized share capital        |       |   |                      |
| 1,200,000,000 (June 2014:1,200,000,000) Ordinary           |       | 12,000,000                              | 12,000,000           |
| shares of Rs.10/- each                                     |       | ======================================= | 12,000,000           |
| Issued, subscribed and paid up capital                     |       | 9,778,587                               | 9,778,587            |
| Accumulated losses   |       | (14,461,504)                            | (26,873,272)         |
|  |       | (4,682,917)                             | (17,094,685)         |
| Surplus on revaluation of Property, plant and equipment    |       | 5,348,380                               | 15,091,908           |
| NON CURRENT LIABILITIES                                    |       |   |                      |
| Long term financing and accrued mark-up                    | 10    | 13,676,740                              | 14,328,673           |
| Liabilities against assets subject to finance leases       | 10    | -                                       | 4,948                |
| Long term deposits   |       | 103,978                                 | 87,478               |
| Deferred liabilities                                       |       | 1,590,732                               | 6,878,205            |
|  |       | 15,371,449                              | 21,299,304           |
|  |       |   |                      |
| CURRENT LIABILITIES  |       |   |                      |
| Trade and other payables                                   |       | 28,553,532                              | 28,754,247           |
| Accrued mark-up<br>Short term borrowings - secured         |       | 622,606                                 | 758,013              |
| Current portion of non current liabilities                 |       | 6,003,582                               | 8,723,108            |
| Taxation - net   |       | 3,434,296<br>570,951                    | 3,015,742<br>523,729 |
| TUXULIOTI - TIEL   |       | 39,184,967                              | 41,774,839           |
| Contingencies and Commitments                              | 11    |   |                      |
| ,  |       | 55,221,880                              | 61,071,366           |
|  |       |   |                      |

The annexed notes form an integral part of these consolidated condensed interim financial information.

**Chief Executive** 

Director

# Consolidated Condensed Interim Profit and Loss Account (Un-audited) For the period ended 31 March 2015

|  |          | Nine-mont                               | h period ending                       | Three-month                           | n period ending                     |
|--|----------|---|---------------------------------------|---------------------------------------|-------------------------------------|
|  | Notes    | 31 March<br>2015                        | 31 March<br>2014                      | 31 March<br>2015                      | 31 March<br>2014                    |
|  |          |   | (Rupees                               | in '000)                              |                                     |
| Gross sales  |          | 78,205,694                              | 75,692,837                            | 23,745,843                            | 26,719,027                          |
| Sales tax, discount and others                               |          | (13,466,012)                            | (12,468,347)                          | (4,087,845)                           | (4,382,978)                         |
| Net sales  |          | 64,739,682                              | 63,224,490                            | 19,657,998                            | 22,336,049                          |
| Cost of Sales  |          | (62,008,322)                            | (62,572,954)                          | (17,393,582)                          | (22,188,694)                        |
| Gross profit   |          | 2,731,360                               | 651,536                               | 2,264,416                             | 147,355                             |
| Administrative expenses<br>Selling and distribution expenses | 12       | (631,458)<br>(1,765,547)<br>(2,397,006) | (568,460)<br>(888,596)<br>(1,457,056) | (257,090)<br>(882,625)<br>(1,139,716) | (222,571)<br>(411,568)<br>(634,139) |
|  |          | 334,354                                 | (805,520)                             | 1,124,700                             | (486,784)                           |
| Other charges<br>Other income                                | 13<br>14 | (592,311)<br>1,326,178                  | (990,857)<br>937,732                  | (197,111)<br>224,971                  | (17,781)<br>436,782                 |
|  |          | 1,068,223                               | (858,645)                             | 1,152,561                             | (67,783)                            |
| Financial charges<br>Exchange loss                           |          | (2,373,513)<br>(255,008)                | (1,901,558)<br>(746,880)              | (724,917)<br>(68,513)                 | (656,343)<br>(4,348)                |
|  |          | (2,628,521)                             | (2,648,438)                           | (793,430)                             | (660,691)                           |
| Profit / (Loss) before taxation                              |          | (1,560,298)                             | (3,507,083)                           | 359,131                               | (728,474)                           |
| Taxation<br>Current<br>Deferred                              |          | (352,483)<br>236,681<br>(115,802)       | (340,322)<br>879,778<br>539,456       | (108,437)<br>67,118<br>(41,319)       | (119,653)<br>69,703<br>(49,950)     |
| Profit / (Loss) after taxation                               |          | (1,676,100)                             | (2,967,627)                           | 317,812                               | (778,424)                           |
| Earning / (Loss) per share - basic and diluted (Rupees)      |          | (1.71)                                  | (3.03)                                | 0.33                                  | (0.80)                              |

The annexed notes form an integral part of these consolidated condensed interim financial information.

**Chief Executive** 

Director

### **Consolidated Condensed Interim Statement of** Other Comprehensive Income (Un-audited) For the period ended 31 March 2015

|  | Nine-month       | n period ending  | Three-month      | n period ending  |
|--|------------------|------------------|------------------|------------------|
|  | 31 March<br>2015 | 31 March<br>2014 | 31 March<br>2015 | 31 March<br>2014 |
|  |                  | Rupee            | s in '000        |                  |
|  |                  |                  |                  |                  |
| Profit / (Loss) after taxation                     | (1,676,100)      | (2,967,627)      | 317,812          | (778,424)        |
| Other Comprehensive Income for the period          |                  |                  |                  |                  |
| Revaluation surplus of property, plant             |                  |                  |                  |                  |
| and equipment                                      | 13,661,086       | -                | 13,661,086       | -                |
| Total comprehensive Income / (Loss) for the period | 11,984,986       | (2,967,627)      | 13,978,897       | (778,424)        |
| ioi die period                                     |                  | (2,307,027)      |                  | (770,424)        |

 $The annexed \ notes form \ an integral \ part \ of \ these \ unconsolidated \ condensed \ interim \ financial$ information.

# Consolidated Condensed Interim Cash Flow Statement (Un-audited) For the period ended 31 March 2015

|   | Nine-month p             | eriod ending<br>31 March |
|---|--------------------------|--------------------------|
|   | 2015                     | 2014                     |
|   | (Rupees                  |                          |
| CASH FLOWS FROM OPERATING ACTIVITIES  |                          |                          |
| Loss before taxation Adjustments for:   | (1,560,298)              | (3,507,083)              |
| Depreciation  | 1,262,880                | 875,980                  |
| Amortization  |                          | 2,218                    |
| Financial and other charges   | 2,373,513                | 2,568,567                |
| Provision for impairment against doubtful debts<br>Gain on disposal of assets | 311,613<br>(874)         | <br>(952)                |
| Provision for gratuity  | 18,266                   | 13,116                   |
| Net cash flow before working capital changes                                  | 2,405,099                | (48,154)                 |
| Movement in working capital   |                          |                          |
| (Increase) / decrease in current assets                                       |                          |                          |
| Stores and spares   | (67,603)                 | (21,761)                 |
| Stock in trade Trade debts - unsecured  | 6,416,160<br>(1,158,011) | (8,655,327)<br>2,299,270 |
| Loans and advances - considered good  | (371,482)                | 12,174                   |
| Trade deposits, prepayments and other receivables                             | (1,370,290)              | (335,899)                |
| Mark up accrued   | (64,775)                 | (157,790)                |
| Increase in current liabilities Trade and other payables                      | (200,715)                | 15,641,243               |
| Trade and other payables  | 3,183,285                | 8,781,911                |
| Cash generated from operations  | 5,588,384                | 8,733,756                |
| Payments for:   |                          |                          |
| Financial charges   | (1,653,126)              | (592,129)                |
| Income Taxes  | (306,737)                | (360,954)                |
| Gratuity Net cash from operating activities                                   | (29,554)                 | (8,014)<br>7,772,659     |
|   | 3,390,307                | 7,772,033                |
| CASH FLOWs FROM INVESTING ACTIVITIES Fixed capital expenditure                | (186,366)                | (901,504)                |
| Proceeds from disposal of vehicles  | 4,369                    | 13,077                   |
| Disbuirsement of long term loan to associate                                  |                          | (400,000)                |
| Long term deposits - net  | 14,293                   | 23,005                   |
| Net cash used in investing activities   | (167,704)                | (1,265,422)              |
| CASH FLOW FROM FINANCING ACTIVITIES   | (1.277.500)              | (200,000)                |
| Repayment of long term loan<br>Loan from BOPL                                 | (1,277,500)<br>10,251    | (800,000)                |
| Short term borrowings net   | (3,064,941)              | (6,406,300)              |
| Asscrued Mark-up  | 459,503                  | 188,929                  |
| Liabilities against assets subject to finance lease - net                     | (12,032)                 | (42,816)                 |
| Net cash used in financing activities   | (3,884,719)              | (7,060,187)              |
| Net increase / (decrease) in cash and cash equivalents                        | (453,456)                | (552,950)                |
| Cash and cash equivalents at beginning of period                              | 473,535                  | 558,520                  |
| Cash and cash equivalents at end of period                                    | 20,079                   | 5,570                    |

The annexed notes form an integral part of these consolidated condensed interim financial information.

### **Consolidated Condensed Interim Statement of Changes In Equity (Un-audited)** For the period ended 31 March 2015

|  | Issued,<br>subscribed<br>and paid up<br>capital | Accumulated<br>Loss | Total        |
|--|---|---------------------|--------------|
|  |   | (Rupees in '000)    |              |
| Balance as at 1 July 2013 - restated   | 9,778,587                                       | (20,948,134)        | (11,169,547) |
| Total comprehensive income for the period ended 31 March 2014  |   |                     |              |
| Income / (Loss) for the period ended 31 March 2014   |   | (2,967,627)         | (2,967,627)  |
| Incremental depreciation relating to surplus on revaluation of Property, plant and equipment - net deferred tax    |   | 290,302             | 290,302      |
| Balance as at March 31, 2014   | 9,778,587                                       | (23,625,459)        | (13,846,872) |
| Balance as at 1 July 2014  | 9,778,587                                       | (26,873,272)        | (17,094,685) |
| Total comprehensive loss for the period ended 31 March 2015  |   |                     |              |
| Income / (Loss) for the period ended 31 March 2015   |   | 11,984,986          | 11,984,986   |
| Incremental depreciation relating to surplus on revaluation of property, plant and equipment - net of deferred tax |   | 426,782             | 426,782      |
| Balance as at 31 March 2015  | 9,778,587                                       | (14,461,504)        | (4,682,917)  |

The annexed notes form an integral part of these consolidated condensed interim financial information.

For the period ended 31 March 2015

#### LEGAL STATUS AND NATURE OF BUSINESS

The "Group" consists of:

#### **Holding Company**

i) Byco Petroleum Pakistan Limited (the Company)

The Company was incorporated in Pakistan as a public limited company on 09 January 1995 under the Companies Ordinance, 1984 and was granted a certificate of commencement of business on 13 March 1995. The shares of the company are listed on Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at The Harbour Front, 9th Floor, Dolmen City, HC-3, Block 4, Marine Drive, Clifton, Karachi – 75600, Pakistan. Byco Oil Pakistan Limited (the Parent Company) holds 80.84% (30 June 2014: 80.84%) shares in the Company. The Parent Company is a wholly owned subsidiary of Byco Industries Incorporated (BII), Mauritius (the Ultimate Parent Company). The Company is principally engaged in the production, marketing and sale of petroleum products.

The Company currently operates two business segments namely Oil Refinery Business and Petroleum Marketing Business. The Company commenced its crude oil refining business in 2004. The refinery has a rated capacity of 35,000 bpd (barrels per day). Petroleum Marketing Business was formally launched in 2007 and now growing aggressively with 254 retail outlets across the country.

#### **Subsidiary Companies**

i) Byco Terminals Pakistan Limited (BTPL)

BTPL was incorporated in Pakistan as a Private Limited Company on 14 June 2002 under the Companies Ordinance, 1984. BTPL has been converted from Private Limited Company to Public Limited Company on 24 May 2010. The registered office of BTPL is situated at 9th Floor, Harbour Front Tower, Dolmen City, HC-3, Block 4, Marine Drive, Clifton, Karachi. BTPL is principally engaged in the provision of bulk storage services of petroleum products.

BTPL developed an offshore jetty (Single Point Mooring) along with the pipelines for facilitating movement of petroleum products. The "Buoy" which is an integral part of SPM facility is owned by Coastal Refinery Limited with whom BTPL is in agreement regarding its operation at agreed terms.

BTPL is a wholly owned subsidiary of the Company by virtue of share purchase agreement dated 17 February 2010.

ii) Byco Isomerization Pakistan (Private) Limited (BIPL)

BIPL was incorporated in Pakistan as a private limited company on 14 May 2014 under the Companies Ordinance, 1984 and it is a wholly owned subsidiary of the company. The registered office of BIPL is proposed to be situated in Islamabad Capital Territory. BIPL will principally be engaged in blending, refining and processing of petroleum naphta to produce petroleum products such as premium motor gasoline.

#### 2. GOING CONCERN ASSUMPTION

During the period ended 31 Mar 2015, the Company incurred a net loss after tax of Rs. 1,676 million (2014: loss of Rs. 2,968 million) and as of that date its accumulated losses amounted to Rs. 14,462 million (2014: Rs. 26,873 million). As at 31 March 2015, current liabilities of the Company exceeded its current assets by Rs. 22,070.060 million. The conditions indicate existence of material uncertainty which may cast significant doubt about the Company's ability to continue as going concern and therefore it may be unable to realize its assets and discharge its liabilities in the normal course of business. The consolidated financial statements have been prepared using the going concern assumption as the management is confident that all these conditions are temporary, and would reverse in foreseeable future due to the reasons given below:

For the period ended 31 March 2015

- The throughput of the refinery was 5.45 million barrels as compared to 4.86 million barrels representing an increase of 12% from same period last year.
- The Company's Petroleum Marketing Business (PMB) has entered into various fuel supply arrangements with different marketable sectors such as Shipping, Power & Energy. High margin aviation fuel export market has also been tapped through these arrangements. Further, during the period, PMB segment has increased their retail business by entering into different dealer financed, semi-financed and company financed agreements for opening of various retail outlets across the country. These factors of PMB segment has been and is expected to yield significant contribution towards the profitability of the Company.
- The Economic Coordination Committee (ECC) has approved the recovery of crude oil transportation through Inland Freight Equalization Margin (IFEM) pool which would result in future cost savings for the Company. Further, the Competition Commission of Pakistan has also issued its opinion in favour of the Company in this respect.
- During the period, the Parent company carried out extended trial run of its entire plant in order to operate the refinery on sustainable basis. The operation of Parent Company's refinery would bring sustainable cost savings to the Company.
- The Group is continuously reviewing its administrative costs, operating expenditures as well as capital expenditures, with a view to optimize the associated benefits through reduction / elimination of such costs as they find appropriate.
- Further, the ultimate parent company has given its commitment to give financial support to the Company as and when required. The support is available during the next financial year and beyond that.
- The management has also prepared financial projections to demonstrate the financial benefits of above measures.

The results of the above efforts, activities and actions are expected to contribute significantly towards the profitability, cost reduction, cash flows and equity position of the Company and mitigate the risks involved therefore, the preparation of consolidated financial statements on going concern assumption is justified.

#### 3 BASIS OF PREPARATION

- 3.1 This consolidated condensed interim financial information of the Company for the period ended 31 March 2015 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting" and provision of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directive issued under the Companies Ordinance, 1984 have been followed.
- 3.2 This consolidated condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended 30 June 2014.
- 3.3 This consolidated condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Karachi, Lahore and Islamabad Stock Exchanges vide section 245 of the Companies Ordinance, 1984.
- 3.4 This consolidated condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional currency and all financial information presented has been rounded off to the nearest thousand.
- 3.5 The comparative balance sheet presented in these consolidated condensed interim financial information as at 30 June 2014 has been extracted from the consolidated audited financial statements of the Company for the year ended 30 June 2014.

For the period ended 31 March 2015

#### 4 ACCOUNTING POLICIES

The accounting policies and the method of computation adopted in the preparation of these consolidated condensed interim financial information are the same as those applied in the preparation of the financial statements of the Company for the year ended 30 June 2014.

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2014 except as follows:

#### 4.1 New, amended and revised standards and interpretations of IFRS

The Company has adopted the following amendments and interpretation of IFRSs which became effective for the current period:

- IAS 19: Employee Benefits (Amendment) Defined Benefit Plans: Employee Contributions
- IAS 32: Financial Instruments : Presentation (Amendment)
  Offsetting Financial Assets and Financial Liabilities
- IAS 36: Impairment of Assets (Amendment)

Recoverable Amount Disclosures for Non-Financial Assets

IAS 39: Financial Instruments: Recognition and Measurement - (Amendment)
Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21: Levies

The adoption of the above amendments to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

In addition to the above standards and interpretations, improvements to various accounting standards have also been issued by the International Accounting Standards Board (IASB) and are generally effective for current period. The Company expects that such improvements to the standards do not have any impact on the Company's financial statements for the period.

### 5. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this consolidated condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this consolidated condensed interim financial information are the same as those that were applied to the consolidated financial statements as at and for the year ended 30 June 2014. The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2014.

For the period ended 31 March 2015

|    |   |   | (Un-audited)<br>31 March<br>2015 | (Audited)<br>30 June<br>2014 |
|----|---|---|----------------------------------|------------------------------|
| 6  | PROPERTY, PLANT AND EQUIPMENT           |   | (Rupee                           | s in '000)                   |
|    | Operating fixed assets - at cost less   |   |                                  |                              |
|    | accumulated depreciation and impairment |   | 37,037,075                       | 37,974,154                   |
|    | Capital work in progress - at cost      |   | 185,367                          | 1,023,976                    |
|    |   |   | 37,222,442                       | 38,998,130                   |
| 7. | STOCK IN TRADE                          |   |                                  |                              |
|    | Raw material - Crude Oil                |   | 471,551                          | 2,485,043                    |
|    | Finished products                       | 7 | 1,889,796                        | 6,292,464                    |
|    |   |   | 2,361,347                        | 8,777,507                    |

7.1 Finished products having cost of Rs. 1,973.383 million (30 June 2014: Rs. 6,536.343 million) have been written down by Rs. 83.587 million (30 June 2014: Rs. 243.879 million) to net realizable value.

#### 8. TRADE DEBTS - unsecured

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- 8.1 This includes Rs. 4,005.502 million (30 June 2014: Rs. 3,970.961 million) due from Pakistan State Oil Company Limited (PSO) against supplies of products and on account of mark-up on delayed payments. The Company had entered into a "sale and purchase of product" agreement with PSO on 5 April 2002 for a period of 10 years. The said agreement mentions that in the event of late payment of invoices by PSO, the Company would be entitled to recover mark-up from PSO for the period of delay on daily compounding basis at one percent above normal lending rate of commercial banks, being the lending rates applicable for short term running finance of Company or PSO whichever is lower. The mark up on delayed payments relates only to purchases made by PSO under agreement dated 02 April 2002, which expired on 02 April 2012. Subsequent to the expiry of the agreement all purchases made by PSO do not carru any mark up on delayed payment.
- 8.2 During the period provision was made against doubtful debts amouting to Rs. 311.613 million.

#### 9 TRADE DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

9.1 Included herein is an amount of Rs. 1,216.397 million (2014: Rs. 438.642 million) in respect of Inland Freight Equalization Margin (IFFM)

|   | Freight Equalization Margin (IFEM).              |      |              |             |
|---|--|------|--------------|-------------|
|   |  |      | (Un-audited) | (Audited)   |
|   |  |      | 31 March     | 30 June     |
|   |  |      | 2015         | 2014        |
|   |  |      | (Rupee:      | s in '000)  |
| ) | LONG TERM LOANS AND ACCRUED MARK-UP              |      |              |             |
|   | Restructured principal and accrued mark-up       | 10.1 | 13,905,986   | 15,123,156  |
|   | Total deferred mark-up on restructured principal |      | 2,854,607    | 2,061,298   |
|   | Long Term Financing                              |      | 342,116      | 342,116     |
|   |  |      | 17,102,709   | 17,526,570  |
|   |  |      |              |             |
|   | Current maturity of restructured principal       |      | (2,893,577)  | (2,455,000) |
|   | Current maturity of long term financing          |      | (342,116)    | (342,116)   |
|   | Current maturity of deferred mark-up on          |      |              |             |
|   | restructured principal                           |      | (190,277)    | (400,781)   |
|   |  |      | 13,676,740   | 14,328,673  |
|   |  |      |              |             |

For the period ended 31 March 2015

10.1 The restructuring of loans as mentioned in more detail in note 17 to the consolidated financial statements for the year ended 30 June 2014 resulted in substantial modification of the financing terms.

#### 11 Contingencies

The status for contingencies is same as disclosed in the consolidated financial statements for the period ended 31 December 2014.

#### 12 SELLING AND DISTRIBUTION EXPENSES

12.1 Included herein transportation expense of Rs. 1,299.200 million (2014: Rs. 719.019 million).

#### 13 OTHER CHARGES

**13.1** Included herein provision for default surcharge amounting to Rs. 280.698 million (2014: Rs. 656.327 million).

#### 14 OTHER INCOME

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14.1 Included herein reversal of excess default surcharge recorded in previous years amounting to Rs. 387.928 million on the basis of tax orders received during the period as fully explained in note 11.1 of December 2014 financial statements.

Amount in Rs. '000

| RELATED PARTIES                                 | July-Mar<br>2015 | July-Mar<br>2014 |
|---|------------------|------------------|
| Transactions:                                   |                  |                  |
| Parent companies:                               |                  |                  |
| Land lease rentals                              | 39,703           | 36,094           |
| Purchase of goods and services                  | 39,574,687       | 18,825,934       |
| Sale of goods and services                      | 3,938,887        | 18,645,144       |
| Markup charged by parent company                | 572,762          |                  |
| Markup charged to parent company                | 40,346           | 19,231           |
| Common expenses                                 | 253,219          | 87,248           |
| Associated companies:                           |                  |                  |
| Sale of petroleum products & services           | 5,611,205        | 8,448,844        |
| Purchase of operating fixed assets and services | 10,545           | 178,614          |
| Mark-up income                                  | 154,775          | 222,852          |
| Staff provident fund                            |                  |                  |
| Payment of employees and Company's contribution | 40,159           | 34,216           |
| Key Management Personnel                        |                  |                  |
| Salaries and benefits payment                   | 246,782          | 199,357          |

For the period ended 31 March 2015

|  | Amount in Rs. '000 |              |
|--|--------------------|--------------|
|  | Mar 31, 2015       | Jun 30, 2014 |
| Balances   |                    |              |
| Parent companies:                                |                    |              |
| Mark-up receivable                               | 45,985             | 18,924       |
| Security deposits payable                        | 3,646              | 3,646        |
| Receivable against land lease rent               | 241,787            | 215,318      |
| Payable against purchases of goods and services  | 373,471            | 136,945      |
| Receivable against sale of goods and services    | 345,706            | 5,984        |
| Advance against purchases of goods and services  |                    |              |
| Loan to Parent company                           | 400,000            |              |
| Advance received against future rentals          |                    |              |
|  |                    |              |
| Associated Companies                             |                    |              |
| Trade debts                                      | 1,596,093          | 2,461,632    |
| Mark-up receivable                               | 346,655            | 287,069      |
| Security Deposit Receivable                      | 95                 | 95           |
| Payable against purchases of assets and services | 23,957             | 45,507       |
| Advance against purchases of assets and services | 8,413              |              |
| Loan payable                                     | 282,803            |              |
| Staff Provident Fund                             |                    |              |
|  | 12 000             | 15           |
| Payable to staff provident fund                  | 12,098             | 15           |

#### 16 OPERATING SEGMENTS

For management purposes, the Group has determined following reportable operating segments on the basis of business activities i.e. oil refining business, petroleum marketing businesses and petroleum storage services. Oil refining business is engaged in crude oil refining and selling of refined petroleum products to oil marketing companies. Petroleum marketing business is engaged in trading of petroleum products, procuring products from Oil refining business as well as from other sources. BTPL is engaged in provision of bulk petroleum storage services of petroleum products.

The quantitative data for segments is given below:

|                                   | 2015             |            |           |              |             |
|-----------------------------------|------------------|------------|-----------|--------------|-------------|
|                                   | Oil Refining     | Petroleum  | Petroleum | Elimination  | Total       |
|                                   | Business         | Marketing  | Storage   |              |             |
|                                   |                  | Business   | Services  |              |             |
|                                   | (Rupees in '000) |            |           |              |             |
| Revenue                           |                  |            |           |              |             |
| Net sales to external customers   | 31,312,832       | 32,864,043 | 562,807   | -            | 64,739,682  |
| Inter-segment transfer            | 28,945,604       | 108,039    | 300,170   | (29,353,813) |             |
| Total revenue                     | 60,258,436       | 32,972,082 | 862,977   | (29,353,813) | 64,739,682  |
|                                   |                  |            |           |              |             |
| Result                            |                  |            |           |              |             |
| Segment results - (loss) / profit | 245,098          | 1,110,989  | (486,194) | -            | 869,893     |
|                                   |                  |            |           |              |             |
| Other charges                     |                  |            |           |              | (592,311)   |
| Interest expense                  |                  |            |           |              | (2,373,513) |
| Interest income                   |                  |            |           |              | 535,633     |
| Taxation                          |                  |            |           |              | (115,802)   |
| Loss for the period               |                  |            |           |              | (1,676,100) |
|                                   |                  |            |           |              |             |
| Other Information                 |                  |            |           |              |             |
| Depreciation and amortization     | 898,260          | 59,679     | 304,941   |              | 1,262,880   |

### Notes to the the Consolidated Condensed Interim **Financial Information (Un-audited)** For the period ended 31 March 2015

|                                   |              |            | 2014              |              |             |
|-----------------------------------|--------------|------------|-------------------|--------------|-------------|
|                                   | Oil Refining | Petroleum  | Petroleum         | Elimination  | Total       |
|                                   | Business     | Marketing  | Storage           |              |             |
|                                   |              | Business   | Services          |              |             |
|                                   |              | (          | Rupees in '000) - |              |             |
| Revenue                           |              |            |                   |              |             |
| Net Sales to external customers   | 35,746,508   | 27,294,256 | 183,726           | -            | 63,224,490  |
| Inter-segment transfer            | 12,510,588   | -          | -                 | (12,510,588) | -           |
| Total revenue                     | 48,257,096   | 27,294,256 | 183,726           | (12,510,588) | 63,224,490  |
| Result                            |              |            |                   |              |             |
| Segment results - (loss) / profit | 51,279       | 639,760    | (54,501)          | -            | 636,538     |
| Other charges                     |              |            |                   |              | (990,857)   |
| Financial Charges                 |              |            |                   |              | (2,648,438) |
| Interest income                   |              |            |                   |              | 574,586     |
| Taxation                          |              |            |                   |              | (539,456)   |
| Loss for the year                 |              |            |                   |              | (2,967,627) |
| Other Information                 |              |            |                   |              |             |
| Depreciation and amortization     | 681,325      | 59,605     | 137,268           |              | 878,198     |

#### RECLASSIFICATION 17.

Following corresponding figures have been reclassified for better presentation:

| From  | То                                     | (Rupees in '000) |
|---|--|------------------|
| Consolidated condensed interim<br>profit and loss account |  |                  |
| Administrative expense                                    | Selling and distribution expenses      | 104,773          |
| Consolidated condensed interim<br>Balance Sheet           |  |                  |
| Long term loans and accrued mark-up                       | Current portion of non current liabili | ties 200.000     |

#### DATE OF AUTHORIZATION FOR ISSUE 18

The consolidated condensed interim financial information was authorised for issue on April 30, 2015 by the Board of Directors of the Company.