



CORPORATE INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Siddique Misri
Mr. Razak H.M.Bengali
Chief Executive (Executive Director)
Mr. Muhammad Irfan Ghani
Chief Operating Officer (Executive Director)
Syed Haroon Rashid
Non-Executive Director (Nominee - NIT)
Syed Zubair Ahmed Shah
Non-Executive Director (Nominee - NIT)
Mr. Muhammad Javed
Executive Director
Mr. Irfan Ahmed Qureshi
Executive Director

COMPANY SECRETARY

Mr.Irfan Ahmed Qureshi

BOARD AUDIT COMMITTEE

Syed Zubair Ahmed Shah - Chairman
Syed Haroon Rashid- Member
Mr. Muhammad Irfan Ghani - Member

Mr. Muhammad Yasin Ladha - Secretary G.M (Finance)

MANAGEMENT COMMITTEE

Mr. Muhammad Siddique Misri
Mr. Razak H.M.Bengali
Chief Executive
Mr. Muhammad Irfan Ghani
Chief Operating Officer
Mr. Muhammad Javed
Director / S.G.M (Technical)

Mr. Irfan Ahmed Qureshi Director / S.G.M (Finance) / Company Secretary

Mr. Shaikh Muhammad Iqbal G.M (Sales)

Mr. Sajid Nadri G.M (Research & Development)

Mr. Muhammad Yasin Ladha G.M (Finance)
Mr. Nisar Ahmed G.M (Supply & Services)
Mr. Arshad Ali Siddiqui D.G.M (Human Resources)

BOARD HUMAN RESOURCES AND REMUNERATION COMMITTEE

Syed Haroon Rashid- Chairman Non-Executive Director
Syed Zubair Ahmed Shah - Member Non-Executive Director

Mr. Muhammad Irfan Ghani - Member Chief Operating Officer(Executive Director)

RELATED PARTIES

Staff Retirement Funds

BANKERS

Habib Bank Limited
Faysal Bank Limited
Standard Chartered Bank(Pakistan) Limited
Bank Alfalah Limited
National Bank of Pakistan

LEGAL ADVISOR

Mohsin Tayebaly & Company

(Advocates)

EXTERNAL AUDITORS

Ernst & Young Ford Rhodes Sidat Hyder

(Chartered Accountants)

TAX CONSULTANTS

Ernst & Young Ford Rhodes Sidat Hyder (Chartered Accountants) Baker Tilly Mehmood Idrees Qamar

(Chartered Accountants)

CHIEF INTERNAL AUDITOR
Mr. Muhammed Asad Saeed

SHARE REGISTRAR

Shares & Corporate Services (Pvt) Ltd Mehersons Estate, Block-E, Talpur Road, Karachi-74000 Telephone# 32429632-35,32401634

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FACTORY AND REGISTERED OFFICE

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Fax # (0853) 364025



DIRECTORS' REPORT

Your Directors are pleased to present 3rd Quarterly Accounts of the Company for the period ended March 31, 2013.

Operational and Financial Performance

The sales during the nine-month period under review were Rs.825 million as compared to Rs.1,067 million which is 23% less than the corresponding previous period. The sales of Car wheels have decreased by 34%. It has gone to Rs.446 million as compared to Rs.677 million in the corresponding period. The sales of Truck / Bus Wheels were Rs.49 million as compared to Rs.72 million of the previous period which is 31% less than the previous period. The Tractor Wheels sales have improved by 10% to Rs.287 million as compared to Rs.261 million for the period of nine months under review. The exports sales were Rs.23 million as compared to Rs.34 million in the corresponding period last year.

The gross profit was Rs. 123 million as compared to Rs.205 million of the previous period. The profit after taxation was Rs.34 million as compared to Rs.75 million of the previous period.

In terms of percentage the current period gross profit is 15% as compared to 19% of the previous period & this is due to less absorption of factory overheads & other expenses due to low productivity & sales

The slight decrease in the distribution cost is due to drop in sales. The administrative expenses remained within the same vicinity. The other operative expenses like WPPF & WWF have decreased in line with the profit & the exchange loss occurred due to the weakening of Pak Rupee against US \$. The finance costs have decreased significantly due to the control in short term borrowings to finance the procurement of steel.

Our sales are directly linked with the Auto Industry sales and the decline in wheels sales is mainly due to decline in the sales of Auto Cars.

NBP and Related Matters

NBP suit for recovery against the Company (BWL) and Privatization Commission (PC) for payment amounting to Rs. 91.25 million it has paid to PC, which the Company does not acknowledge as briefly explained at Note No. 25.1 (ii) in the financial statements for the year ended June 30, 2012, has been heard by the High Court of Sindh and the orders were expected, but has been sent for final arguments again because of July 31, 2009 decision of the Honorable Supreme Court of Pakistan whereby several Judges were removed and the Honorable Judge who had heard this matter was also removed and as such this matter had been finally argued and reheard & was reserved for Judgment, but the latest development is that the Honorable Judge who heard the case has also been transferred, and now the matter will be argued & heard again. The management and its legal counsel are hopeful that the ultimate outcome of the matter will be in Company's favour.

Future Outlook

The relaxation in age of used cars to five years with depreciation at the rate of two percent has left the auto industry in a confused state and through the import of used cars at low price & concession by way of depreciation etc has damaged the industry beyond imagination and has resulted in piling up of stock of used & local cars in the local market and resulted in the drastic decline of car manufacturing by the local assemblers which had resulted in the sharp decline in the sales of the local vending industry too.

Although, the Government of Pakistan has again shifted to the policy of three years, but it will take some time by the market to absorb the current stock of reconditioned cars and thereafter it is expected the sales of locally manufactured cars will again pickup.

Nevertheless we were able to improve our sales of tractor wheels because of the reduction in sales tax by the Government thus we remained afloat.

Similarly, the demand for local trucks / buses is also low, a noticeable number of trucks and commercial vehicles are entering the market under various schemes like gift and transfer of baggage.

We are hopeful that things will be emerging positively very soon.

Acknowledgement

We thank our valued customers for their patronage of our products, and are pleased to record our appreciation for the services rendered by the staff members and workers, and look forward to their continued efforts and dedication.

For and on Behalf of the Board of Directors

MUHAMMAD SIDDQUE MISRI Chairman RAZAK H. M. BENGALI Chief Executive

Karachi: April 8, 2013



CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2013

ASSETS	Note	March 31, 2013 (Rupees in t (Un-audited)	June 30, 2012 housand) (Audited)
NON CURRENT ASSETS			
Property, plant and equipment Intangible	4	361,447 138	360,700 220
Long-term investment		361,585 715	360,920 708
Long-term loans and advances Long-term deposits		1,447 4,029	1,740 9,082
CURRENT ASSETS		367,776	372,450
Stores, spare parts and loose tools Stock-in-trade	5	44,335 622,123	45,925 508,184
Trade debts	-	112,261	129,508
Loans and advances		28,814	8,568
Trade deposits and short-term prepayments Bank balances		4,021 7,297	2,907 48,331
Bank Balances		818,851	743,423
TOTAL ASSETS		1,186,627	1,115,873
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital Reserves		133,343 805,045	133,343 790,921
rieserves		938,388	924.264
NON CURRENT LIABILITIES		,	, -
Liabilities against assets subject to finance lease		4,514	5,695
Long-term deposits Deferred taxation		979 47,684	784 45.076
Bolottod taxation		53,177	51,555
CURRENT LIABILITIES			
Trade and other payables		62,701	87,107
Accrued mark-up		900	149
Short-term borrowings		108,140	70
Sales tax payable - net Current portion of:		6,017	3,131
- liabilities against assets subject to finance lease		2,026	3,291
Provision for warranty Provision for taxation - net		2,605	4,091
Provision for taxation - net		12,673 195,062	42,215 140,054
CONTINGENCIES AND COMMITMENTS	6	155,002	140,004
TOTAL EQUITY AND LIABILITIES		1,186,627	1,115,873
		=,,.=	=

The annexed notes from 1 to 9 form an integral part of these condensed interim financial statements.

MUHAMMAD SIDDIQUE MISRI CHAIRMAN



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

	Nine-Month Ended		Quarter Ended	
	March 31, March 31, 2013 2012		March 31, 2013	March 31, 2012
			thousand)	
		(1144)		
Sales - net	824,879	1,067,067	268,648	412,327
Cost of sales	(701,800)	(861,756)	(229,424)	(325,605)
Gross profit	123,079	205,311	39,224	86,722
Distribution costs	(18,410)	(21,344)	(5,819)	(10,879)
Administrative expenses	(49,168)	(48,171)	(16,410)	(15,582)
Other operating expenses	(5,805)	(10,080)	(2,510)	(4,792)
Finance costs	(3,784)	(13,312)	(1,335)	(4,752)
	(77,167)	(92,907)	(26,074)	(36,005)
Operating profit	45,912	112,404	13,150	50,717
Other operating income	1,113	2,149	380	544
Profit before taxation	47,025	114,553	13,530	51,261
Taxation				
Current	(10,536)	(41,118)	(5,840)	(16,675)
Prior	236	1,188	-	-
Deferred	(2,607)	357	1,432	(681)
	(12,907)	(39,573)	(4,408)	(17,356)
Net profit for the period	34,118	74,980	9,122	33,905
Basic earnings per share	Rs. 2.56	Rs. 5.63 Rs, 0.69		Rs. 2.55

The annexed notes from 1 to 9 form an integral part of these condensed interim financial statements.

MUHAMMAD SIDDIQUE MISRI CHAIRMAN



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

March 31, March 31, 2013 2012 (Rupees in thousand)

Net profit for the period 34,118 74,980

Other comprehensive income / (loss)

Unrealised gain / (loss) due to changes in fair value of available for sale investments during the period

7 (366)

Total comprehensive income for the period

34,125 74

74,614

The annexed notes from 1 to 9 form an integral part of these condensed interim financial statements.

MUHAMMAD SIDDIQUE MISRI CHAIRMAN



CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

	March 31, 2013	March 31, 2012
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees in t	nousand)
Profit before taxation	47,025	114,553
Adjustment for non-cash charges and other items: Depreciation Amortisation Provision for employees' benefits Provision for doubtful debts - net (Reversal) / Provision for compensated absences Provision for slow moving stores, spare parts and loose tools Reversal of slow moving stock in trade Reversal of provision for warranty Finance costs Dividend income Gain on disposal of fixed assets Profit on bank balances Gain on redemption of mutual fund units Operating profit before working capital changes	30,275 82 2,944 1 (176) - (810) (1,390) 3,784 (38) (442) (232) (151) 33,847 80,872	32,094 83 2,282 58 22 5,710 (947) (635) 8,560 (28) (1,226) (55) - 45,918
(Increase) / decrease in current assets Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	1,590 (113,939) 17,247 (20,246) (1,114) - (116,462)	(2,445) (111,366) (19,414) 11,409 (1,585) 5,733 (117,668)
Decrease in current liabilities Trade and other payables	(35,590) (16,585)	42,803 (19,362)
Cash generated from operations	(52,175)	23,441
Long-term loans and advances-net Long-term deposits-net Income tax paid Employees' benefits paid Net cash outflow from operating activities	293 5,248 (43,538) (3,196) (93,368)	(68) (1,113) (39,993) (4,391) (22,124)
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Proceeds from sale of property, plant and equipments Dividend received Profit received on bank balances Net cash (used in) / inflow from investing activities	(33,460) 2,680 38 232 (30,510)	(4,442) 4,718 55 28 359
CASH FLOWS FROM FINANCING ACTIVITIES Proceed from / (Repayment of) murabaha Short term borrowings - net Finance cost paid Repayment of liabilities against asset subject to finance lease Dividend paid Net cash inflow / (used in) financing activities	108,070 (3,033) (2,446) (19,747) 82,844	62,380 (37,417) (11,036) (1,393) (26,211) (13,677)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period	(41,034) 48,331	(35,442) 41,391
Cash and cash equivalents at the end of the period	7,297	5,949
The annexed notes from 1 to 9 form an integral part of these conde	ensed interim financ	ial statements.

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MUHAMMAD SIDDIQUE MISRI CHAIRMAN



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

		Reserves				
	Share capital	General reserves	Unrealised gain / (loss) on available for sale investments	Unappropriated profit	Total reserves	Total
			(Rupees	in thousand)		
Balance as at June 30, 2011	133,343	160,000	781	554,408	715,189	848,532
Final dividend @ Rs.2.00 per share	-	-	-	(26,669)	(26,669)	(26,669)
Net profit for the period	-	-	-	74,980	74,980	74,980
Other comprehensive income	-	-	(366)	-	(366)	(366)
Total comprehensive income for the period	-	-	(366)	74,980	74,614	74,614
Balance as at March 31, 2012	133,343	160,000	415	602,719	763,134	896,4 77
Balance as at June 30, 2012	133,343	160,000	564	630,357	790,921	924,264
Final dividend @ Rs. 1.50 per share	-	-	-	(20,001)	(20,001)	(20,001)
Net profit for the period	-	-	-	34,118	34,118	34,118
Other comprehensive income / (loss)	-	-	7	-	7	7
Total comprehensive income / (loss) for the period	-	-	7	34,118	34,125	34,125
Balance as at March 31, 2013	133,343	160,000	571	644,474	805,045	938,388

The annexed notes from 1 to 9 form an integral part of these condensed interim financial statements.

MUHAMMAD SIDDIQUE MISRI CHAIRMAN



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

1. THE COMPANY AND ITS OPERATIONS

Baluchistan Wheels Limited (the Company) was incorporated in Pakistan on June 16, 1980. The Company is engaged in manufacturing and marketing of automotive wheel rims for trucks, buses, tractors, cars, and mini commercial vehicles. The Company is listed on the Karachi Stock Exchange. The registered office of the Company is situated at Main RCD Highway, Hub Chowki Lasbella, Baluchistan.

2. BASIS OF PREPARATION

- 2.1. These condensed interim financial statements have been prepared in accordance with International Accounting Standard-34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirement differ, the provision of or directives issued under the Companies Ordinance, 1984 have been followed.
- **2.2.** These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Company for the year ended June 30, 2012.

3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2012.

The company has adopted the following amendments to IFRSs which became effective for the current period:

- IAS 1 Presentation of Financial Statements Presentation of items of other comprehensive income (Amendment)
- IAS 12 Income Taxes Recovery of Underlying Assets (Amendment)

The adoption of the above amendments did not have any effect on these condensed interim financial statements.

			March 31, 2013	June 30, 2012	
		Note (Rupees in		thousand)	
			(Un-audited)	(Audited)	
4.	PROPERTY, PLANT AND EQUIPMENT				
	Opening written down value (WDV)		360,500	394,140	
	Additions during the period / year - at cost	4.1	33,460	13,428	
			393,960	407,568	
	Disposals during the period / year - at WDV	4.1	(2,238)	(3,889)	
	Impairment during the period / year		-	(108)	
	Depreciation charged during the period / year		(30,275)	(43,071)	
	Closing WDV		361,447	360,500	
	Capital work in progress			200	
			361,447	360,700	



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

4.1. Additions and disposals to property, plant and equipment

		March 31, 2013 Additions Disposals (Rupees in thousand) (Un-Audited)		June 30, 2012		
				Additions (Rupees in the (Audit	,	
	Building Plant and machinery Electrical installation Office equipment Furniture & fitting Computers Vehicles	200 29,603 422 547 - 211 2,477 33,460	- - 13 - - 2,225 2,338	135 2,359 - 629 23 353 9,929	348 43 - - 3,498 3,889	
				March 31, 2013	June 30, 2012	
				(Rupees in t	housand)	
5.	STOCK-IN-TRADE			(Un-audited)	(Audited)	
	Raw material			291,570	185,941	
	Work-in-process			118,686	127,211	
	Finished goods			94,595	156,569	
	Scrap stock			41,788	_33,148_	
				546,639	502,869	
	Stock-in-transit			91,882	22,524	
				638,521	525,393	
	Less: Provision for slow m	noving items		(16,398)	(17,209)	
				622.123	508.184	

6. CONTINGENCIES AND COMMITMENTS

There were no major changes in the status of contingencies as reported in the financial statements for the year ended June 30, 2012.

	March 31, 2013 (Rupees in t	June 30, 2012 housand)
Commitments	(Un-audited)	(Audited)
Capital Commitments - Plant and machinery		2,321
Letters of credit issued by commercial banks	35,274	169,048
Outstanding custom duties against stock in transit	2,258	295

7. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprises of directors, other key management personnel and retirement benefit plans. Transactions and balances with related parties are as follows:



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED MARCH 31, 2013 (UN-AUDITED)

		Nine - Month Ended		
		March 31, 2013	March 31, 2012	
		(Rupees in	thousand)	
Transactions		(Un-aı	udited)	
Nature of relationship	Nature of transactions			
Retirement benefit funds				
- Provident funds	Contribution during the period	2,739	2,486	
- Gratuity fund	Expense for the period	2,944	2,282	
Key management personnel	Sale of fixed assets	875	906	
	Remuneration - Director	22,960	19,150	
	- Executive	4,167	4,609	
Officers & Staff	Sale of fixed assets		364	
Balances				
Amount receivable / payable				
Loan and advances	Advances to key management personnel	625	839	
	Loan to key management personnel	520	347	

8. DATE OF AUTHORIZATION FOR ISSUE

Trade and other payables

These condensed interim financial statements were authorized for issue on **April 08**, **2013** by the Board of Directors of the Company.

9. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

Provident fund Gratuity fund

MUHAMMAD SIDDIQUE MISRI CHAIRMAN RAZAK H. M. BENGALI CHIEF EXECUTIVE

4,760

3,814

If undelivered please return to:



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