

# Cover Concept

Emanating from the most challenging environment, the Bank of Khyber is poised to emerge as an Icon of Pride not only for the Khyber Pakhtunkhwa, but also for our country, Pakistan.

After 24 years of struggle, we are all set to embark on a new journey of transforming our Bank as a shining Icon of Pride by upholding & strengthening the values of hard work, meritocracy, team work, integrity, culture of learning as well as professionalism.

Action speaks louder then words, and here we are speaking through the strength of our performance wherein we are challenging all our own past records. This year, our Bank has posted historic financial performance not only in terms of profitability, but also, in serving the people in the most befitting manner.

# AN ICON OF PRIDE



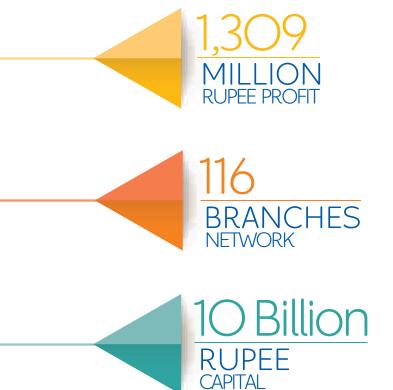
Annual Report 2014



- Milestones Achieved
  - 2014 Highlights 04
  - An Icon of of Pride 🛛 👴
- Vision, Mission & Core Values 11
  - About the Company
  - Products & Services
    - Board Profile 18
- From the Managing Director 21
- Six Years Financial Highlights 22
- Notice of 24<sup>th</sup> Annual General Meeting 24
  - Financial Spectrum 28
    - Directors' Report 31
  - Statement of Compliance 42
  - eview Report to the Members 🔰 🗛
  - Statement of Internal Control
    - Shariah Advisor Report 46
  - Auditors' Report to the Members \_\_\_\_49
    - Financial Highlights 51

### **Milestones** Achieved





# Entity Ratings

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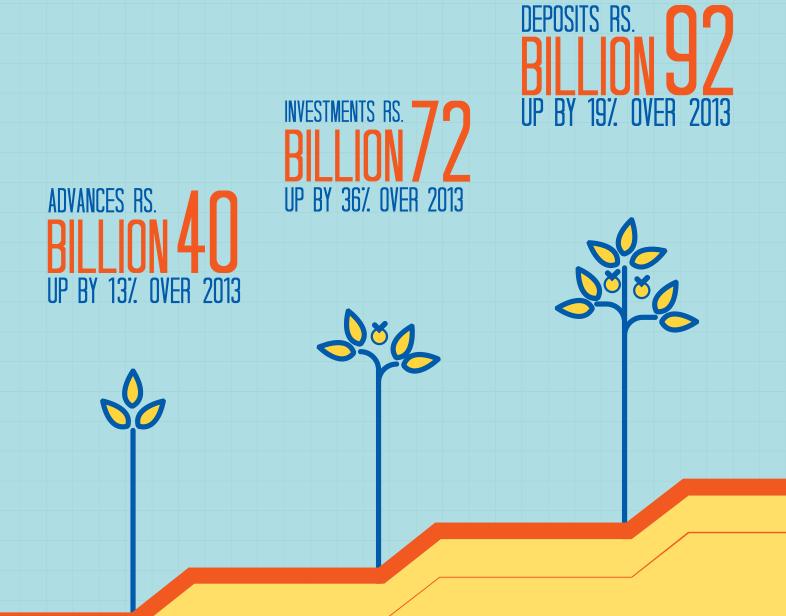
Pakistan Credit Rating Agency Limited (PACRA) JCR-VIS Credit Rating Company Ltd. (JCR-VIS)



A1SHORT TERM



# 2014 Highlights

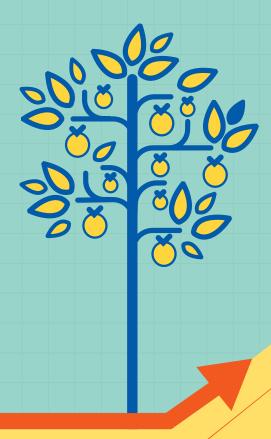




### ASSETS RS. **126** BILLION 126 UP BY 177. OVER 2013









# Meritocracy

Meritocracy is going to be the most cherished quality in our Bank. It is a system in which the talented are chosen and moved ahead on the basis of their achievements. We are building a culture of meritocracy and it will be reflected in our each and every act at the BOK.

### Team Work

At the BOK, we have strong belief in working as a well-knit team. Teamwork is work done by several associates with each doing a part but all subordinating personal prominence to the efficiency of the whole. The journey that we are all set to embark now onwards, will be through a strong team.





# An Icon of of Pride



Pakistan is passing though the most challenging moments of its history. In the ongoing fight against terror, our brave soldiers are fighting and sacrificing their lives to make Pakistan a peaceful country. Our hats off to them!

The province of Khyber Pakhtunkhwa is at the forefront of this conflict. This situation has badly affected the national economy and especially that of Khyber Pakhtunkhwa. Amid this most challenging and extraordinary situation, undeterred from every challenge posed by the harsh circumstances, The Bank of Khyber is writing a new story of success, resilience and achievements.

Not only that the Bank is showing remarkable performance on the profitability side, but also, it is serving the people in the most distinguished manner. In Khyber Pakhtunkhwa, the Bank is playing its effective role in accelerating the overall economic activities.

Being a public sector Bank, BOK's story of success is a ripple of hope not only for the people of Khyber Pakhtunkhwa but also for the entire country. Pakistan is a country that is hungry for such stories of success. BOK's success is a clear message for every one that with strong will, dedication, integrity and professionalism every institution can succeed and thrive - be it a public or a private sector organization.

The successful rise of The Bank of Khyber become much more significant owing to the fact that many large-scale public sector entities of our country are struggling to merely survive despite losing billions of rupee of the national exchequer.

In this sort of situation, the story of the Bank of Khyber becomes unique and inspiring. We believe that the BOK is making great national service by setting such a role model of success for all other organizations to emulate.

The story of resilient rise of BOK makes it a shining Icon of Pride not only for the people of Khyber Pakhtunkhwa but also for each and every Pakistani.





# Vision, Mission & Core Values

#### Vision

To become a leading Bank providing efficient and dynamic services in both Islamic and Conventional banking through expanded nationwide network.

#### Mission

To increase shareholders' value and provide excellent service and innovative products to customers through effective corporate governance, friendly work environment and contributing towards an equitable socioeconomic growth.

#### **Core Values**

- > Highest quality of service
- > Professionalism
- > Integrity
- Team Work
- Innovation and utilization of latest technology
- > Risk Mitigation
- > Corporate Social Responsibility



# About the Company



#### > Board of Directors

Khalid Pervez, Chairman Syed Said Badshah Bukhari Maqsood Ismail Ahmad Sajjad Ahmad Javed Akhtar Asad Muhammad Iqbal Dr. Ihsanul Haq

> Managing Director / CEO Shams-ul-Qayyum

# Audit Committee Asad Muhammad Iqbal , Chairman Syed Said Badshah Bukhari Sajjad Ahmad Javed Akhtar

#### Human Resource & Remuneration Committee Sajjad Ahmad, Chairman Syed Said Badshah Bukhari Asad Muhammad Iqbal Javed Akhtar Managing Director

#### Risk Management Committee Dr. Ihsanul Haq, Chairman Javed Akhtar Maqsood Ismail Ahmad Sajjad Ahmad Managing Director

#### Credit Monitoring & Settlement Committee

Maqsood Ismail Ahmad, Chairman Syed Said Badshah Bukhari Sajjad Ahmad Managing Director

#### > Investment Committee

Syed Said Badshah Bukhari, Chairman Maqsood Ismail Ahmad Asad Muhammad Iqbal Dr. Ihsanul Haq Managing Director

#### > I.T. Committee

Asad Muhammad Iqbal, Chairman Dr. Ihsanul Haq Managing Director

- Chief Financial Officer Rahat Gul
- Company Secretary Zahid Sahibzada
  - Registered Office / Head Office 24-The Mall, Peshawar Cantt.

1st Floor, State Life Building, 34-The Mall, Peshawar Cantt. UAN#00-92-91-111 95 95 95 URL: www.bok.com.pk

#### > Auditors

Anjum Asim Shahid Rahman (Grant Thornton) Chartered Accountants

#### > Legal Advisors

Mr. Nisar Ahmed Khan Advocate, Peshawar M/s. Mohsin Tayebaly & Co., Karachi

#### Registrar and Share Registration Office

THK Associates (Pvt) Ltd 2nd Floor, State Life Building No. 3 Dr. Ziauddin Ahmed Road Karachi - 75530. Pakistan.





### Products & Services



#### Deposit Schemes

Khyber Friendly Munafa Scheme Be-Baha Mahana Amadani Foreign Currency Deposit



#### **Advances**

**Financing Options** Corporate Financing **Commercial Financing SME** Financing **Consumer Financing Micro Financing** Agriculture Financing **Project Financing** 



#### Products

Cash Finance **Running Finance Demand Finance** Trade Finance Export Refinance House / Auto / Salary Loans Letter of Credit Letter of Guarantee

#### Agriculture Credit Schemes

Sada Bahar Zarai Loan Scheme Credit Guarantee Scheme Agri-Murabaha Agri-Ijara Livestock Loan Scheme Dairy Storage Loan Scheme Dairy Marketing Loan Scheme Tractor Loan Scheme Farm Machinery Loan Scheme Tube Well Loan Scheme



#### Islamic Banking

Murabaha Musharaka Mudaraba ljara wa lqtana Istisna **Deposit Schemes** Bill collection under Wakala



#### **Online Banking**

The Bank of Khyber offers Online Banking Facility to its customers at branches all over Pakistan. Cash may be accepted at a branch for crediting accounts at another branch.



# Integrity

It is said that without the distinguishing quality of integrity at the helm of a company, a business is usually short-lived. In fact, when business integrity is present throughout the deepest layers of a company and not just at its surface, it becomes the heart and soul of the company's culture and can mean the difference between a company that succeeds and a company that falters.

# **Culture of Learning**

"At the BOK, we believe that to stay relevant in today's business world requires a fierce desire to learn, to improve, and to adapt. Perpetual learning allows you to understand not just the topic at hand, but also the interconnections of other issues that may have gone unnoticed otherwise. At the end of the day, people are the defining element of success—or failure—for an organization, and striving for constant and never ending improvement should be just another business function."

15. WWW Look

The Bank of Khuber



### **Board Profile**



#### DR. HAMMAD UWAIS AGHA CHAIRMAN / DIRECTOR

Dr. Hammad Uwais Agha is a senior civil servant. He has diverse management experience having held positions in district administration and headed important Government Departments. Prior to appointment as Additional Chief Secretary, Dr. Agha held position of Secretary Environment, Government of Khyber Pakhtunkhwa. Dr. Hammad Uwais Agha holds qualification of MBBS and has also attended various national and international courses



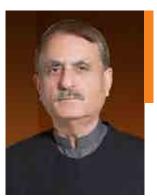
#### SHAMS-UL-QAYYUM MANAGING DIRECTOR

Mr. Shams-ul-Qayyum has been associated with banking profession for the last 40 years. He has done his MSc Economics from University of Peshawar. He started his career with Habib Bank Ltd. in 1974. Till 1997 he was posted at various areas of Khyber Pakhtunkhwa as Chief Manager, From 1998 to 2005 he was posted in UAE and headed various segments of HBL. where as from 2005 to 2010, he was posted in Afghanistan, as Country Manager. His last posting in HBL was General Manager/Senior Regional Chief, overseeing 198 branches in the Region. He remained with HBL till October, 2014. During his service career, he attended various National and International courses. Due to his extra ordinaru performance, he received appreciations, rewards and promotions.



#### SYED SAID BADSHAH BUKHARI NON-EXECUTIVE DIRECTOR

Syed Said Badshah Bukhari is Secretary to the Government of Khyber Pakhtunkhwa, heading the Finance Department. He started his career in academics and later joined the Civil Services. He has served on various important positions. Syed Said Badshah Bukhari actively persued expanding his knowledge base while in service. He has a number of Master Degrees from reputable institutions to his credit. He also holds an MBA in Finance & Accounting as well as an M.A in Economics.



#### DR. IHSANUL HAQ INDEPENDENT DIRECTOR

Dr. Ihsanul Haq is a retired civil servant having served on various important positions in the Province. His experience includes Public Health and Finance besides Public Administration. Dr. Ihsanul Haq has remained a Fulbright scholar with a distinguished educational background. He holds a Master Degree (MPH) in Health Services Management from the University of California, Los Angeles, USA, where he subsequently was a visiting scholar. Besides, Dr. Ihsanul Haq has participated in number of International conferences both at home and abroad





#### MAQSOOD ISMAIL AHMAD NON-EXECUTIVE DIRECTOR

Mr. Maqsood Ismail is a professional businessman of the Country having diversified experience from manufacturing to power generation and commodities business. He is on the boards of different companies and remained Chairman/Presidents of different business forums viz. Federation of Pakistan Chambers of Commerce & Industry, Export Processing Zones Authority, Pakistan Yarn Merchants Association. He also represented Pakistan as a businessman in official delegations to different countries. Mr. Ismail is a Bachelor of Science in Economics and Political Science from University of Delaware, United States of America



#### SAJJAD AHMAD NON-EXECUTIVE DIRECTOR

A businessman by profession, Mr. Sajjad Ahmad has an experience of 27 years in the field of manufacturing of lamps & fluorescent tube lights and energy savers. Currently, he is holding the position of Group Chief Executive. Mr. Sajjad has done his graduation from Peshawar University and is a member of different social organizations.



#### JAVED AKHTAR

Mr. Javed Akhtar is associated with the textile industry. Apart from managing his own group of companies, he is also the Chairman, Fashion Apparel Designing and Training Institute (FADIN), Member Managing Committee and currently member General Body of the Federation of Pakistan Chamber of Commerce & Inductry (FPCCI). He also remained Director of Karachi Cotton Association and held the position of Chairman, Pakistan Cotton Fashion Apparel Exporters Association during 1997 - 1998 and 2001 - 2003. Mr. Javed Akhtar holds a Bachelors Degree from the University of Karachi.



#### ASAD MUHAMMAD IQBAL

INDEPENDENT DIRECTOR Mr. Asad holds a Bachelor Degree in Computer Science from Carnegie Mellon University, USA. He has diversified experience in equities, asset management and software development. He served as Vice President, Equities Division at Goldman Sacks & Company, N.Y., USA. He has also remained a Director of the Karachi Stock Exchange. Presently, he is executing his duties as Chief Executive of Streetware Systems, a software development company engaged in developing solutions for the financial institutions.



Shams-ul-Qayyum Managing Director (| 🖌

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# A Word From the Managing Director

The outgoing year was a historic year for our Bank. It is a matter of great satisfaction that our Bank's operational performance demonstrated record improvement in all areas for the year 2014.

We are determined to beat all of our own previous records in the years and months ahead. In this pursuit, our team is making relentless efforts to completely transform the outlook as well as the ethos of the Bank. As we brace the 24th milestone of our history, the Bank is all set to introduce a new culture of learning, meritocracy, professionalism, integrity and teamwork. We are taking every initiative to not only consolidate the already achieved gains, but also to take our bank to new heights of success and glory -- vertically as well as horizontally. The expansion of the network continues with the same momentum, with increase of our Branch network to 116 Branches, countrywide. This is how we have embarked onto a new journey of converting the Bank into an Icon of Pride, in letter and spirit.

The year has been exceptional for

the Bank as it has created history by posting an operating profit of Rs. 2,135 million as against Rs.1,751 million in the corresponding period last year. Profit before tax was recorded at Rs.1,900 million as against Rs.1,669 million in the corresponding period giving increase of 14%. Profit after tax for the same year grew by 13% to reach at Rs. 1,309 million over Rs.1,154 million in the corresponding year that translates into earnings per share of Rs.1.31 against Rs.1.15 in 2013.

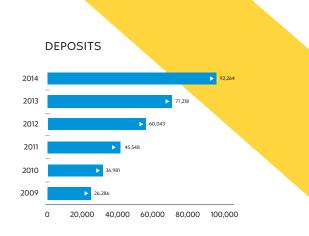
The achievements for the year 2014 were substantial increase in the assets base, improved equity and profitability, stronger capital base and sustained earnings. The total asset base of the Bank grew up to Rs.126,106 million from Rs.108,170 million registering healthy growth of 17% whereas the shareholders' equity showed an increase of 11% over 2013 and stood at Rs.13,211 million.

The performance of our Bank is a result of contribution of each and every member of our team. We hope the Bank will be able to play even a far bigger role in serving the nation in the months and years ahead.

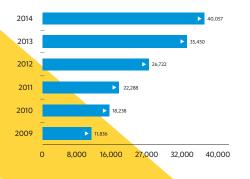


# 6 Years Financial Highlights

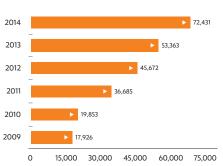
	2009	2010	2011	2012	2013	(Rs. in Million) 2014	
DEPOSIT	26,286	36,981	45,548	60,043	77,218	92,264	
ADVANCES (NET)	11,836	18,238	22,288	26,722	35,450	40,057	
INVESTMENTS	17,926	19,853	36,685	45,672	53,363	72,431	
TOTAL ASSETS	38,811	50,794	68,424	82,178	108,170	126,106	
CAPITAL AND RESERVES	5,041	5,604	9,700	10,776	11,913	13,211	
PROFIT/(LOSS) BEFORE TAX	-799	713	1,285	1,572	1,669	1,901	
PROFIT/(LOSS) AFTER TAX	-637	563	872	1,078	1,154	1,309	
RETURN ON EQUITY	-12%	10%	9%	10%	10%	10%	



ADVANCES (NET)

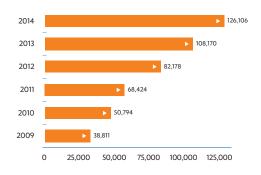


22 The Bank of Khyber

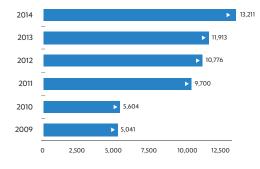


#### INVESTMENTS

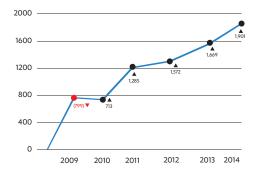
TOTAL ASSETS



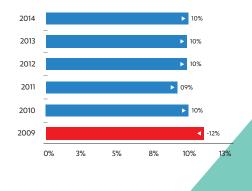
#### CAPITAL AND RESERVES



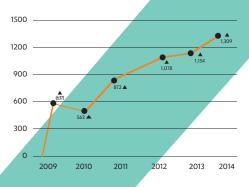
PROFIT/(LOSS) BEFORE TAX



#### **RETURN ON EQUITY**



#### PROFIT/(LOSS) AFTER TAX





# Notice of 24th Annual General Meeting



Notice is hereby given that the Twenty Fourth Annual General Meeting of the Shareholders of The Bank of Khyber will be held on Friday, April 10, 2015 at 11:00 a.m. at Head Office, 24 - The Mall, Peshawar Cantt. to transact the following business:

#### **Ordinary Business**

- 1 To confirm the minutes of the 23rd Annual General Meeting held on March 28, 2014.
- 2 To receive, consider and adopt the Audited Accounts of the Bank for the year ended December 31, 2014, together with the Directors' and Auditors' Reports thereon.
- 3 To appoint auditors for the year ending December 31, 2015 and fix their remuneration. Messrs. Anjum Asim Shahid Rehman (Grant Thornton), Chartered Accountants, being eligible, offer themselves for re-appointment.
- 4 To consider, and if thought fit, approve as recommended by the Board of Directors, final cash dividend for the year 2014

@ Rupees 1.00 per share i.e. 10% to the shareholders of the Bank.

#### **Special Business**

5 To grant approval of payment of fee to the non-executive Directors for attending the meetings of Sub-Committees / Special Committees constituted by the Board for any specific purpose.

#### **Other Business**

6 Any other business with the permission of the Chair.

A Statement of Material Facts under Section 160 (1) (b) of the Companies Ordinance, 1984 relating to said Special Business is given hereunder.

By Order of the Board

Peshawar: March 20, 2015

Zahid Sahibzada Company Secretary





#### Notes:

- (i) Share Transfer Books of the Bank will remain closed from Saturday, April 04, 2015 to Friday, April 10, 2015 (both days inclusive) to determine the names of members entitled to receive the 10% Cash Dividend and attend and vote in the meeting.
- (ii) All members are entitled to attend and vote at the meeting.
- (iii) A member entitled to attend and vote at the Meeting, is entitled to appoint another member as a proxy to attend, speak and vote for him/her.
- (iv) An instrument of proxy applicable for the meeting is being provided with the notice sent to members. Further copies of the instrument of proxy, if required, may be obtained from the Registered Office of the Bank during normal office hours.
- (v) An instrument of proxy and a Power of Attorney or other authority (if any) under which it is signed, or notarized copy of such Power of Attorney must be valid and deposited at the Registered Office of the Bank not less than 48 hours before the time of the meeting.
- (vi) In case of Proxy for an individual beneficial owner of CDC, attested copies of beneficial owner's NIC or passport, Account and Participant's I.D. numbers must be deposited along with the Form of Proxy. In case of Proxy for corporate members, he/she should bring the usual documents required for such purpose.
- (vii) Shareholders are requested to notify immediately for any change in their addresses.
- (viii) Form of Proxy, if required, should be signed on Rs.5/- Revenue Stamp.

#### Statement of Material Facts under Section 160 (1) (b) of the Companies Ordinance, 1984

This statement sets out the material facts concerning the Special Business, given in Agenda Item No. 5 of the Notice, to be transacted at the Twenty Fourth Annual General Meeting of the Bank of Khyber.

#### Item No. 5

The Bye-Laws of the Bank authorize the Board to

approve remuneration, fees, allowances etc. payable to Directors as provided in Section 191 of the Companies Ordinance, 1984. Further, as per Para C-2 of Regulation G-1 of the Prudential Regulations of the State Bank of Pakistan, the scale of remuneration to be paid to the non-executive Directors and Chairman for attending the Board and/or Committee meetings shall be approved by the shareholders on a pre or post facto basis in the Annual General Meeting (AGM).

The shareholders of the Bank in the 18th Annual General Meeting held on March 30, 2009 gave their post-facto approval for fee of Rs.10,000/- and Rs.5,000/- paid to Directors for attending the meetings of the Board of Directors and Committees of the Board respectively.

Later on, the Board in its 104th meeting held on December 21, 2010 had approved increase in fee to the non-executive Directors at the rate of Rs.20,000/- for meetings of the Board of Directors and Rs.10,000/- for meetings of the Committees of the Board. The fee was payable on a per meeting basis to the non-executive Directors for actual attendance. Further the fee to be paid to the non-executive Directors was capped at Rs.1,000,000/- (Rupees one million only) per annum. Post-facto approval of increase in fee was given by the shareholders of the Bank in the 20th Annual General Meeting held on March 29, 2011.

The Board in its 127th meeting held on August 27, 2014 further approved payment of fee to the non-executive Directors for attending meetings of Sub-Committees / Special Committees constituted by the Board for any specific purpose.

In terms of Para C-2 of Regulation G-1 of the Prudential Regulations of the State Bank of Pakistan, Post-facto approval of the shareholders of the Bank is sought for the above mentioned fee.

The following resolution is therefore, being proposed to be passed as an Ordinary Resolution by the shareholders:

"RESOLVED that a fee of Rs.10,000/- per meeting payable to non-executive Directors for meetings of any Sub-Committees / Special Committees constituted by the Board on a per meeting basis for actual attendance, be and is hereby approved."

"FURTHER RESOLVED that the total fees may be paid to the non-executive Directors for attending meetings of Board, Board Committees and Sub/Special Committees on actual attendance basis, as per requirement, without restriction on total fees paid per annum."



### Professionalism

The Bank of Khyber accords highest importance to professionalism. Needless to say that professional workplace behavior is necessary for the long-term success of a business. Employee interactions and relationships with customers are of vital importance to ensure that company goals and objectives are met. A professional work place attitude and appearance allow employees to take pride in their work and improve worker performance. Managers who behave professionally set an appropriate example by encouraging their people to conduct themselves in a manner that supports success of our Bank.

# Dynamism

It is the quality of being characterized by vigorous activity and progress -- the energy and a strong desire to make something happen. Dynamism is the hallmark of our team at our Bank.



# Financial Spectrum

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- The Bank of Khyber
- offers financial
- services to a large
- number of sectors of
  - the economy. The
    - Bank is fully
    - committed to
- accelerate the
- national economy by
  - financing viable
  - projects to a diverse
    - array of sectoral spectrum.

- Acrylic Fabrics
- Agriculture, Forestry, Hunting & Fishing Equipment
- Cement
- Chemical & Pharmaceuticals
- Contractors / Construction
- CNG Stations
- Education & Health
- Financial
- Fisheries
- Food & Beverages
- Ghee / Cooking Oil
- Individuals
- Manufacturing of Match
- Miscellaneous Manufacturing
- Petrochemicals
- Production & Transmission of energy Services
- Sugar
- Textile
- Trading
- Commodity operation
- Others





# Directors' Report 2014

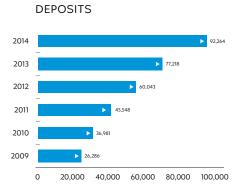
#### > Directors' Report to the Shareholders

On behalf of the Board of Directors, I am pleased to present the 24th Annual Report of The Bank of Khyber along with audited financial statements and auditors' report for the financial year ended December 31, 2014.

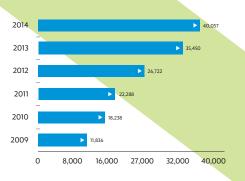
#### > Financial Highlights

The operating results and appropriations, as recommended by the Board, are placed as under:

	RS. IN MILLIONS	
Operating Profit	2,135	
Provision against non-performing advances, investments & others	(235)	
Profit before taxation	1,900	
Taxation	(591)	
Profit after tax	1,309	
Total Assets	126,106	
Advances (Gross)	43,243	
Investments	72,431	
Deposits	92,264	









# Directors' Report

#### Performance Review

Alhamdolillah, the Bank's operational performance demonstrated record improvement in all areas for the year 2014. This year has been exceptional for the Bank as it has created history by posted an operating profit of Rs.2,135 million as against Rs.1,751 million in the corresponding period last year. Profit before tax was recorded at Rs.1,900 million as against Rs.1,669 million in the corresponding period giving increase of 14%. Profit after tax for the same year grew by 13% to reach at Rs. 1,309 million over Rs.1,154 million in the





corresponding year that translates into earnings per share of Rs.1.31 against Rs.1.15 in 2013.

The achievements for the year 2014 were widened assets base, improved equity and profitability, stronger capital base and sustained returns. The total asset base of the Bank grew up to Rs.126,106 million from Rs.108,170 million registering healthy growth of 17% whereas the shareholders' equity showed an increase of 11% over 2013 and stood at Rs.13,211 million.

On the liability side of the Bank's financial position, the deposit base of the Bank witnessed consistent growth throughout the financial year 2014 and was reported at Rs.92,264 million showing healthy

increase of 19% over the year 2013. The gross advances of the Bank also showed increase of 13% and stood at Rs.43,243 million from Rs.38,339 million of the year 2013. A commendable increase of 36% has been witnessed in the size of investments which showed an amount of Rs.72,431 million as compared to Rs.53,363 million of the last year.

An increase of 15% was recorded in net markup based income which stood at Rs.3,541 million in 2014 as compared to Rs.3,071 million for the year 2013. Total Non mark-up / interest income registered increase of 54% and stood at Rs.1,066 million as compared to Rs.692 million of the corresponding period last year. This increase mainly attributed to Gain on sale of Shares and Mutual Funds.



Administrative Expenses witnessed an increase of 23%. The rise in expenses is primarily due to staff expenses, rent and costs associated with branch expansion – an investment which has borne fruit for the Bank, as evident from strong growth in deposits and profits over the years. However, cost rationalization remained one of the primary objectives of the management and measures were taken to control it without affecting service quality and operational efficiency.

These encouraging results were achieved without making compromise on growth of the balance sheet size, management of cost of deposits, improvement in operational efficiencies and without ignoring the asset quality. The Return on Assets (ROA) and Return on Equity (ROE) stood at 1.04% and 10% respectively.

At the end of the year 2014, the Bank was operating with 116 branches with 62 branches working on the Conventional side whereas 54 branches were functioning as dedicated Islamic Banking Branches. Further, 2 sub branches and 2 booths were also providing basic banking facilities to the customers. The Bank has also received approval from the State Bank of Pakistan for opening of 14 new branches in the year 2015. Through this network, the Bank is able to offer wide range of products and services to its valuable customers.

While the year end results are encouraging, the Bank still needs to strengthen its human resource base and improve systems and controls for which appropriate measures are being taken. The growth in branch network is being consolidated and issue of loss making branches is being addressed. At the same time costly deposits are being shed and efforts are underway to reduce reliance on Government deposits and build the deposit base on current/saving accounts from the private and corporate sectors. More emphasis is being placed on increasing advances in the corporate sector to improve the Bank's ADR and profitability. Considerable progress has been made on implementation of the new core banking software which once operational will facilitate an effective MIS for better monitoring of operational activities.

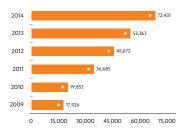




## Directors' Report

#### Future Outlook

#### INVESTMENTS



The Bank is focusing on building maintaining and quality portfolio advances and to enhance its focus on customer service quality and major cost rationalization initiatives through continuous improvement in and automation product innovations. Efforts are also underway to target new market segments and to improve efficiency and productivity in Bank's overall performance. The Bank is taking the following initiatives to provide efficient services to the customers:

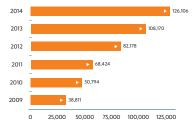
- a. Implementation of New Core Banking Software
- Issuance of BOK Debit Card b. with Co-Brandina of Credit Card Japanese Company which will enable the Bank to transform its ATM Cards into Debit Cards. The BOK Debit Card backed by Japan Credit Bureau (JCB) will acceptable outside he Pakistan in more than 90 countries at approximately 15 million locations.
- c. Inter Bank Funds Transfer



- d. Utility Bill Payments (UBPs) through BOK ATMs
- e. Construction of Head Office Building so as to house all the operational activities under one roof and to have a focused and steady approach towards decision making
- f. Construction of Training Institute

Being a socially responsible corporate institution, the Bank has offered its services to the Provincial Government for complete assistance in granting interest free loans to Pakistani Youth having technical education to establish their new businesses under Youth Challenge Fund.

#### TOTAL ASSETS



#### Risk Management Framework

The Bank manages risk through a framework of sound risk management principles which include an optimum organizational structure, risk review procedures and monitoring process. The Risk Management Division (RMD) is mandated to implement this framework as a function independent of commercial lines of business, working under the guidance of Board's Risk Management Committee. In addition, a Management Risk Management Committee comprising members of senior management deliberates on risk related issues.

During 2014, the major achievements

of the Bank in the area of Risk management include successful revision and updation of Customer Risk Rating (CRR) & Facility Risk Rating (FRR) Models for Small Enterprises (SE) & Medium Enterprises (ME) portfolio. The Bank also conducted an exercise in year 2013 to calculate Probability of Default (PD) for its SME portfolio; however, it faced major data limitations hindering the Bank to effectively establish statistical significance among various explanatory variables. In order to cope with data limitation and start building reliable data for future requirements of PD, the existing risk rating models are re-designed in such a way so as to capture all

information required for PD modeling. In addition to above, the Bank has also revised the basic credit proposal formats for its SME & Corporate portfolios so that data required for PD modeling is effectively captured at transaction level. All these steps would help the Bank in future to effectively move towards advance approaches of Basel. Similarly, the Bank has also revised its operational risk policy and procedural guidelines in light of revised guidelines by State Bank of Pakistan. The Bank has also successfully met the Capital Adequacy Ratio (CAR) & Leverage Ratio requirements as per newly introduced Basel III guidelines.

The Bank is committed to allocate considerable efforts and resources

in managing the material risks to which it is exposed. The momentum attained so far will be continued in identifying, controlling and managing risk through significant investments in experienced human resource, innovative technology and required trainings.



# Directors' Report



### Internal Control

The Board is pleased to endorse the statement made by management relating to internal controls. The Management's Statement on Internal Controls is included in the Annual Report.

### Statement under Section XVI of the Code of Corporate Governance

The Bank's Board of Directors and the management are fully mindful of their responsibility under the Code of Corporate Governance. The following statements are a manifestation of their commitment towards high standards of Corporate Governance and continuous organizational improvement:

- 1. The financial statements prepared by the management of The Bank of Khyber present fairly its state of affairs, the results of its operations, cash flow and changes in equity.
- 2. Proper books of accounts of The Bank of Khyber have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment except as disclosed.
- 4. International Financial Reporting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored. The ultimate responsibility of the effectiveness of internal control system and its monitoring lies with the Board. An Audit Committee has been formed for the purpose that meets periodically and independently throughout the year with the management and also the internal and external auditors to discuss the effectiveness of internal control system and other financial reporting matters. In addition, there are financial forecasts and budgetary control procedures in place, which are reviewed and monitored throughout the year to indicate and evaluate the variances from the budget.
- 6. There are no doubts upon the Bank's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of Corporate Governance other than those pointed out in the Statement of Compliance.



## **Board Meetings**

The Board of Directors of the Bank met on five occasions during the year under review whereas the individual attendance was recorded as under:

Name of Directors	Meetings attended
Mr. Khalid Pervez, Chairman	5
Syed Said Badshah Bukhari	4
Mr. Maqsood Ismail Ahmad	4
Mr. Sajjad Ahmad	5
Mr. Javed Akhtar	3
Mr. Asad Muhammad Iqbal	4
Dr. Ihsanul Haq	5
Mr. Imran Samad, Managing Director (Acting) *	<sup>4</sup>
Mr. Shams-ul-Qayyum, Managing Director *	1

\* Mr. Imran Samad was replaced by Mr. Shams-ul-Qayyum as Managing Director on October 01, 2014.

### Dividend

The Board has recommended the Cash Dividend of Rs.1.00 per share i.e. 10% for the year 2014 to the shareholders of the Bank.

### **Credit Rating**

JCR-VIS Credit Rating Company Ltd. (JCR-VIS) has maintained the medium to long term and short term entity ratings of the Bank at "A" (Single A) and "A1" (A One). Outlook on the assigned rating is "Stable".

The Pakistan Credit Rating Agency Limited (PACRA) has also maintained the long term and short term entity ratings of the Bank at "A" (Single A) and "A1" (A One). Rating outlook is "Stable".

The ratings denote low expectation of credit risk emanating from strong capacity for timely payment of financial commitments.

### Value of Investments in Employees Retirement Benefit Funds

Book Value of Investments of Provident and Gratuity Funds as per un-audited accounts of these funds for the year ended December 31, 2014 are Rs.905.06 million and Rs.386.20 million respectively.

### Pattern of Shareholding

The pattern and category of shareholding as at December 31, 2014 is annexed with the report.

### Six Years Operating & Financial Data

The necessary information is presented in the report.

### **Earnings Per Share**

Earnings per share for the year 2014 is Rs.1.31.

37 Annual Report 2014



# Directors' Report

### **Auditors**

On the recommendation of the Board of Directors, the shareholders in their 23rd Annual General Meeting held on March 28, 2014 approved appointment of Messrs. Anjum Asim Shahid Rahman (Grant Thornton), Chartered Accountants as statutory auditors of the Bank for the year ending December 31, 2014 in place of retiring auditors Messrs. Deloitte M. Yousuf Adil Saleem & Co., Chartered Accountants.

# Events after the Balance Sheet date

There have not been any material events that occurred subsequent to the date of the Balance Sheet that require adjustments to the enclosed financial statements, except those which have already been made or disclosed.

## **Acknowledgement**

On behalf of the Board, I would like to thank the State Bank of Pakistan, Finance Department, Government of Khyber Pakhtunkhwa and other regulatory authorities for their continuous support and guidance. I would also like to thank our valued customers for their continued patronage. Most importantly, we would like to express our gratitude to our shareholders for their guidance, oversight and for entrusting their confidence in us. We assure them that we remain committed to maintaining high service standards and a strong culture of god corporate governance and compliance in all our endeavors.

Finally, I would like to acknowledge the dedication and hard work of our employees across the Bank, who continue to contribute to the organization and hence enable us to perform consistently in a challenging business environment.

On behalf of the Board of Directors

Shams-ul-Qayyum

Managing Director

March 12, 2015



38 The Bank of Khyber







# Pictorial Review 2014























# Statement of Compliance

with the Code of Corporate Governance for the year ended December 31, 2014

This statement is being presented to comply with the Code of Corporate Governance (the Code) framed by the Securities and Exchange Commission of Pakistan for the purpose of establishing a framework of good governance, to manage a company in compliance with best practices of corporate governance, which has been made applicable to banks by the State Bank of Pakistan (SBP) through regulation G-1 of Prudential Regulations for Corporate / Commercial Banking and to listed entities through Regulation No. 35 of the Listing Regulations of the Karachi Stock Exchange.

The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors (the Board). At present the Board includes:

Category	Names
Non-Executive Directors	Mr. Khalid Pervez (Chairman) Syed Said Badshah Bukhari Mr. Maqsood Ismail Ahmad Mr. Sajjad Ahmad Dr. Ihsanul Haq
Executive Director Independent Directors	Mr. Shams-ul-Qayyum (Managing Director) Mr. Asad Muhammad Iqbal Mr. Javed Akhtar

The independent directors meet the criteria of independence under clause i (b) of the Code.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Bank.
- 3. All the resident directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange(s), has been declared as a defaulter by that stock exchange(s).
- 4. No casual vacancy occurred on the Board during the year under review. However, during the year, Mr. Imran Samad, Acting Managing Director was replaced by Mr. Shams-ul-Qayyum, Managing Director.

The Bank has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Bank along with its supporting policies and procedures.

- 6. The Board of the Bank has developed a vision / mission statement, overall corporate strategy and significant policies of the Bank. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and necessary administrative, financial and credit discretionary powers have been delegated to the management. In accordance with Section 12 of The Bank of Khyber Act, 1991 (as amended), the powers of appointment of the Managing Director and determination of the terms and conditions of such appointment rest with the Government of Khyber Pakhtunkhwa.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a Director elected by the Board for this purpose and the Board met at least once in every quarter. A total of five meetings were held during the year. Every endeavour is made to circulate written notices of the Board meetings, along with agenda and working papers, at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Directors have familiarized themselves with their responsibilities under the Code. The Code requires that every year a minimum of one director on the Board shall acquire the certification under directors' training program. During the year, Dr. Ihsanul Haq has obtained certification under Directors' Training Program. Mr. Maqsood Ismail Ahmad is exempt from directors' training program based on his education and experience



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however, none of the other directors have completed the above mentioned certification requirement during the year. The Bank will endeavour to arrange directors' training program and orientation course next year for their Directors to acquaint them with the code, applicable laws and their duties and responsibilities.

- 10. The Board approved the appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment. No new appointment has been made in the financial year.
- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Bank were duly endorsed by the Managing Director and CFO before approval of the Board.
- 13. The Directors, the Managing Director and executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
- 14. The Bank has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of four members, of whom two are non-executive Directors and two of the members including the Chairman are independent directors.
- 16. The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Bank and as required by the Code. A total of five meetings of the Audit Committee were held during the year. The terms of reference of the Committee have been formed and advised to the committee for compliance.
- 17. The Board has formed a Human Resource and Remuneration Committee. It comprises of five members. Two of whom are non-executive directors including the Chairman of the committee and two members are independent directors. The fifth member is the Managing Director.
- 18. The Board has set up an effective internal audit function. The staff in Internal Audit function is experienced and suitably qualified for the purpose and are conversant with the policies and procedures of the Bank.
- 19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the market price of Bank's securities, was determined and intimated to directors, employees and the Karachi Stock Exchange.
- 22. Material / price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. We confirm that all other material principles enshrined in the Code have been complied with.

On behalf of The Board of Directors

130°

Shams-ul-Qayyum Managing Director



Peshawar: March 12, 2015

43 Annual Report 2014



# GrantThornton

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# **Review Report**

To The Members On Statement Of Compliance With Best Practices Of Code Of Corporate Governance Anium Asim Shahid Rahman 1 st Floor, 2 Ali Plaza 1-E. Jinnah Avenue Blue Area, Islamabad Pakistan

T: +92 51 2271906, 2274665, 2273883 F: +92 51 2273874 W: www.gtpak.com

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance ("the Code") prepared by the Board of Directors of The Bank of Khyber ("the Bank") for the year ended December 31, 2014 to comply with the Regulation G-1 of the Prudential Regulation for Corporate/Commercial Banking issued by the State Bank of Pakistan and Listing Regulation No. 35 of the Karachi Stock Exchange Limited, where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Bank's Compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirement of the Code. A review is limited primarily to inquiries of the Bank personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of approval of the related party transaction by the Board of Directors upon recommendation of the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that Statement of Compliance does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended December 31, 2014.

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Anium Asim Shahid Rahman **Chartered Accountants** Audit Engagement Partner: Nadeem Tirmizi

Date: March 12, 2015 Islamabad

Chartered Accountants Member of Grant Thornton International Ltd

Other offices in Lahore and Karachi



# Statement of Internal Control

Our Internal Control System comprises of control environment and control procedures. The management assumes the responsibility of establishing and maintaining adequate internal controls and procedures under the policies approved by the Board. The Bank has documented procedures and manuals, which incorporate the internal controls applicable while conducting any banking transactions. The system of internal control is designed to minimize the risk of failure to achieve the organization's aims and objectives. The management is also responsible for evaluating the effectiveness of the bank's internal control system that covers material matters by reviewing control objective, significant policies and procedures. The system of internal control being followed by the Bank is considered adequate in design and is being effectively implemented and monitored. These procedures are revised and updated as and when required and all the updates are appropriately approved by the competent authorities. Due attention is also being given to formalizing systems and enhancing the competence and knowledge of the staff.

The Internal Audit Division (IAD) of the Bank reviews the adequacy and implementation of internal controls on a regular basis and deficiencies if any are followed up until they are rectified. However, it may be understood that, Internal Control System is designed to manage rather than eliminate the risk of failure inherent in the desired business transactions and can only provide reasonable and not absolute assurance against material misstatements in financial statement or prevention of business loss. BOK is duly observing compliance with the requirements of the State Bank of Pakistan's Internal Control Guidelines.

The Bank has adopted internationally accepted COSO Internal Control - Integrated Framework for overall set of Internal Controls for ensuring compliance with SBP Guidelines. The external auditors have submitted the "Long-Form Review Report" as of June 30, 2014 which has been submitted to SBP. The next due date for the "Long-Form Review Report" is March 31, 2015 which would be shared accordingly with SBP.

On behalf of the Board of Directors

14 de

Shams-ul-Qayyum Managing Director

March 12, 2015



# Shariah Advisor Report

#### Alhamdulillah, all praises and thanks be to Allah.

The worldwide success of Islamic Banking is now an accepted fact. The main attraction for the establishment of Islamic Banks is to safeguard the Muslims from indulging into non Shariah transactions especially in their financial affairs. Therefore strict adherence to Shariah compliance is the backbone of Islamic banking and financing which gives legitimacy to the practices of Islamic banks.

To maintain the public confidence there is proper check and balance mechanism in the Bank of Khyber (BOK) to ensure that all activities of the bank are in line with the Islamic principles for which purpose we have full time Shariah Advisor to confirm that all operations are conducted in conformity with Shariah principles. Besides we have separate Shariah Audit and compliance units as it is important in Islamic banking to ensure full and transparent disclosure. The Bank also has a strong Shariah Supervisory Committee (SSC) of the following well known scholars to examine and approve all agreements and policies for services offered by Islamic Banking Group of BOK:

Mufti Muhammad Zahid Syed Muhammad Abbass Dr. Dost Muhammad Khan Dr. Shahzad Iqbal Sham Mr. Muhammad Ayub

#### **Review of Assets**

By the Grace of Allah, the year under review is the 10th year of Islamic banking for the Bank of Khyber. During this year, the Bank developed and executed a variety of new as well as established Islamic banking products and transactions after due approval from the SSC and/or Shariah Advisor. During the year, the SSC held 3 meetings to review various products, concepts, transactions, processes and their Shariah-compliance, referred to them by the Shariah Advisor. The main business units of Islamic Banking Group (IBG) of BOK comprise of corporate banking, investment banking, commercial banking, consumer banking, treasury and asset management. Total financing portfolio of IBG reached Rs. 9.5 billion as of December 31, 2014. IBG provides services through following Shariah compliant products:

- I. Ijarah
- II. Murabaha
- III. Diminishing Musharakah
- IV. Musharakah
- V. Mudarabah
- VI. Istisna
- VII. Salam
- VIII. Wakala
- IX. Share Purchase
- X. Import Export under Islamic Banking
- XI. Export Refinancing
- XII. Process for Foreign Currency (FCY)
- XIII. Management of Treasury / FI Pool

#### Review of Deposit Side

On deposit side IBG offers a wide range of deposits products, current, saving and term deposit accounts which are designed with flexible features to meet the need of our customers in Shariah compliant manner. Total deposits of IBG increased by 22.14 % and reached a sum of Rs. 20.32 billion as at December 31, 2014. Presently IBG is offering the following types of deposits accounts:

- 1. Current Accounts
- 2. Interest Free PLS Saving Accounts
- 3. Haj Account
- 4. Umrah Account
- 5. Riba Free Certificates





Chairman

Member

- 6. Call Deposits
- 7. Riba Free Special Deposit Pool Deposits/Certificate
- 8. Riba Free Special Deposit Pool for Banks
- 9. Riba Free Special Deposit Pool for Mutual Funds
- 10. Kafalah Certificate
- 11. Sahara Certificate

The bank continued with its aggressive branch expansion plan during 2014 and expanded to 54 Islamic banking branches in almost all big cities of the country. This has further strengthened Islamic banking group's ability to create awareness and deliver Islamic banking products and services throughout the country. IBG also participated in development of Islamic banking products with institutions including State Bank, National Institute of Banking and Finance (NIBAF), Chamber of Commerce, International Islamic University, Sheikh Zayed Islamic Center Peshawar, City University Peshawar, Iqra University Peshawar, Al-huda Center of Islamic Banking and Institute of Management Sciences Peshawar.

#### Shariah Compliance and Shariah Audit

The Shariah Audit function plays a vital role in achieving the objective of ensuring Shariah compliance by evaluating the adherence to Shariah guidelines in each and every activity undertaken by the Bank. The Shariah Audit function keeps a continuous check on all activities starting right from the time of opening of a branch and at each step of product offering till the stage of final profit distribution to the customers. Shariah Audit of 36 branches and departments was conducted as a part of the Bank's efforts to strengthen the internal Shariah controls mechanism. These audits not only cover the transactions that the branches/departments undertake but also include an evaluation of the Shariah knowledge of staff.

Besides above, as Shariah Advisor, I also review all products and services, related polices and agreements. During the year, credit approvals, restructuring of financing facilities, customer-specific transaction process flows, text of LGs and security documents were reviewed to ensure Shariah compliance while offering financing products to the customers. I also visited to check and review operations of Islamic banking Group, Islamic banking branches and Islamic banking deposit booths in conventional branches of BOK to confirm that all operations are conducted in conformity with Shariah principles.

In this regard I have reviewed each class of transaction on test check basis along with its procedure and documentation especially on the financing side during the year ended to firm up an opinion as to whether they have complied with the Shariah rules & principles and also with the specific Fatwas issued by SSC/Shariah Advisor along-with instructions and guidelines issued by SBP from time to time. Keeping in the above scenario I am of the opinion that;

- 1. The approved system is of high level in Shariah Compliance and bank is gradually increasing the level of compliance to the highest standards. Therefore, in my opinion the affair of Islamic Banking have been carried out in accordance with the rules and principles of Shariah, SBP regulations and guidelines related to Shariah compliance as well as the advice of the Shariah Supervisory Committee.
- 2. The products, polices, agreements and all operations entered into by the Islamic banking Group during the year ended 2014 are in compliance with Shariah and guidelines given by the SSC and SBP.
- 3. Profit Distribution Mechanism and allocation of funds, expenses, weightages and other affairs of the bank are in conformity with the basis that have been approved by SSC in accordance with Islamic rules and principles.
- 4. All sources of income of the Bank are Shariah compliant and any earning which has been realized from sources or by means prohibited by Islamic rules and principles have been transferred to the Charity Account and distributed as per approved guidelines of SSC. It is worth mentioning here that other than above some mistakes in documentation have been pointed out by the Shariah Audit Unit which did not render the income to be non Shariah compliant and they have been addressed as per instructions issued by the Shariah Department.
- 5. All earnings realized relating to transactions declared prohibited during Shariah Reviews have been credited to charity Account. An amount of Rs. 3.22 million was transferred to charity Payable Account and distributed in the needy people of Thar (Sindh) after the approval of Sub-Committee of SSC.



#### Recommendation

Based on the review of various transactions and operations of the Bank, I recommend that:

- l The Bank's IT system must be strengthened to facilitate internal as well as external customers. In this regard, asset side product modules should be given immediate priority.
- l With the expansion in size and reach, the Bank should explore the possibility of offering unconventional Islamic banking services which may include the development of warehouses and showrooms for trading purpose.
- L Due care regarding the mindset and commitment towards the cause of Islamic banking should be taken during the process of hiring of new staff. Moreover, it is recommended to increase the scope of Islamic banking knowledge assessment process already implemented for new Branch and Operations Managers to Area Managers and department heads.
- l The Bank should continue its policy of expansion to promote Islamic banking and in this regard continue its focus on employees' training related to Islamic banking products and services offered by the Bank with specific focus on front line staff.

In the end it is stated that it is the responsibility of the management to inculcate Shariah compliance culture within the organization and should consistently remind the frontline staff the importance of Shariah and its impact on the Islamic Banking if Shariah principles and practices are not observed, and to always place Shariah as the overcharge requirement in the formulation of any procedures and activities of Islamic banking.

May Allah forgive us and keep us on the straight path. Ameen

Qazi Abdul Samad Shariah Advisor





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# Auditors' Report

To The Members

Anjum Asim Shahid Rahman 1st Floor, 2 Ali Plaza 1-E, Jinnah Avenue Blue Area, Islamabad Pakistan

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We have audited the annexed statement of financial position of The Bank of Khyber (the "Bank") as at December 31, 2014 and the related profit and loss account, statement of other comprehensive income, statement of changes in equity and cash flow statement, together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, which include the unaudited certified returns from the branches and other offices except for fourteen branches and one treasury office which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in case of loans and advances covered more than sixty percent of the total loans and advances of the Bank, we report that:

- a) in our opinion, proper books of account have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984) and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- b) in our opinion:
  - the statement of financial position and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984) and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;





#### Anjum Asim Shahid Rahman

- c) in our opinion and to the best of our information and according to the explanations given to us the statement of financial position, profit and loss account, statement of other comprehensive income, statement of changes in equity and cash flow statement together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and respectively give a true and fair view of the state of the Bank's affairs as at December 31, 2014 and its true balance of the profit, its comprehensive income, its changes in equity and cash flows for the year then ended; and
- d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The financial statements of the Bank for the year ended December 31, 2013 were audited by another firm of Chartered Accountants who have expressed un-modified opinion dated March 04, 2014.

in Asi Maduil alm

ANJUM ASIM SHAHID RAHMAN Chartered Accountants Audit Engagement Partner: Nadeem Tirmizi

Date: March 12, 2015 Islamabad

Chartered Accountants Member of Grant Thornton International Ltd

Other offices in Lahore and Karachi



# Financial Highlights

Statement of Finacial Position	52
Profit and Loss Account	53
Statement of Comprehensive Income	54
Statement of Changes in Equity	55
Cash Flow Statement	56
Notes to the Financial Statements	57
Statement of Financial Position - Islamic Operations	119
Profit and Loss Account - Islamic Operations	120
Notes to the Annexure 'A'	121
Annexure 'B'	126
Annexure 'C'	127
Annexure 'D'	133
	133  136
Annexure 'D' ———————————————————————————————————	
Pattern of Shareholding	136



## Statement of Financial Position As at December 31, 2014

	Note	2014	2013
ASSETS		(Rupee	s in '000)
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	7 8 9 10 11 12 13 14	4,110,957 2,509,508 2,100,000 72,431,445 40,057,170 1,641,054 - 3,256,121 126,106,255	4,068,678 3,813,251 7,500,301 53,363,163 35,450,201 1,604,464 299,230 2,070,880 108,170,168
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities	15 16 17 13 18	586,407 14,192,181 92,263,694 - - 315,160 3,829,241	521,035 15,157,773 77,217,733 - - - 2,716,830
NET ASSETS		<u>111,186,683</u> 14,919,572	<u>95,613,371</u> 12,556,797
REPRESENTED BY			
Share capital Reserves Unappropriated profit	19	10,002,524 1,430,231 <u>1,778,056</u> 13,210,811	10,000,000 1,170,871 
Surplus on revaluation of assets - net of tax	20	1,708,761	644,006
CONTINGENCIES AND COMMITMENTS	21		

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

N

Managing Director

Director

Director

Director



## Profit and Loss Account For the year ended December 31, 2014

	Note	2014	2013
		(Rupees	in '000)
Mark-up / return / interest earned Mark-up / return / interest expensed	22 23	9,750,676 6,210,111	7,406,787 4,335,682
Net mark-up / interest income		3,540,565	3,071,105
Provision against non-performing loans and advances - net Reversal for diminution in the value of investments - net Bad debts written off directly	11.5 10.3	305,884 (71,986) 747 234,645	140,800 (58,419) - 82,381
Net mark-up / interest income after provisions		3,305,920	2,988,724
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of securities - net Unrealized gain / (loss) on revaluation of investments	24	233,055 83,629 179,002 469,586	221,209 74,402 181,012 138,006
classified as held for trading - net Other income	10.5 25	29,962 70,836	(10,248) 87,291
Total non-mark-up / interest income		1,066,070 4,371,990	<u>691,672</u> 3,680,396
NON MARK-UP / INTEREST EXPENSES		1,57 1,590	5,000,570
Administrative expenses Other provisions / write offs Other charges Total non-mark-up / interest expenses	26 27 28	2,420,493 140 50,834 2,471,467 1,900,523	1,970,355 4,677 36,134 2,011,166 1,669,230
Extra-ordinary / unusual items		-	-
PROFIT BEFORE TAXATION		1,900,523	1,669,230
Taxation - Current - Prior years - Deferred	29	602,720 (24,551) 12,934	581,854 (62,043) (4,610)
PROFIT AFTER TAXATION		591,103 1,309,420	<u> </u>
Unappropriated profit brought forward		741,920	836,654
Profit available for appropriation		2,051,340	1,990,683
Earnings per share - Basic and Diluted (in Rupees)	30	1.31	1.15

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Managing Director

Director

Director

Director



# Statement of Comprehensive Income

For the year ended December 31, 2014

	Note	2014	2013	
		(Rupees in '000)		
Profit after taxation		1,309,420	1,154,029	
Other comprehensive income				
Re-measurement of defined benefit plan	33.7	(11,400)	(16,866)	
Total comprehensive income for the year		1,298,020	1,137,163	

Surplus / (deficit) on revaluation of 'Available for sale' securities and 'Fixed assets' are presented under a separate head below equity as 'surplus / (deficit) on revaluation of assets' in accordance with the requirements specified by the State Bank of Pakistan vide its BSD Circular No. 20 dated August 04, 2000 and BSD Circular No. 10 dated July 13, 2004 respectively and Companies Ordinance, 1984.

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Managing Director

Director

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# Statement of Changes in Equity For the year ended December 31, 2014

	Share Capital	Statutory Reserve	Reserve for issue of bonus shares (Rupees in ' 000)	Unappropriated profit	Total
Balance as at January 01, 2013	9,001,433	937,541	-	836,654	10,775,628
Total comprehensive income for the year					
Profit after taxation for the year ended December 31, 2013	-	-	-	1,154,029	1,154,029
Other comprehensive income / (loss)	-	-	-	(16,866)	(16,866) 1,137,163
Transfer to statutory reserve	-	230,806	-	(230,806)	-
Transactions with owners recorded directly in equity					
Issue of shares during the year	998,567	-	-	(998,567)	-
Transfer to reserve for issue of bonus shares	-	-	2,524	(2,524)	-
Balance as at December 31, 2013	10,000,000	1,168,347	2,524	741,920	11,912,791
Total comprehensive income for the year					
Profit after taxation for the year ended December 31, 2014	-	-	-	1,309,420	1,309,420
Other comprehensive income / (loss)	-	-		(11,400)	(11,400) 1,298,020
Transfer to statutory reserve	-	261,884	-	(261,884)	-
Transactions with owners recorded directly in equity					
Transfer to reserve for issue of bonus shares	-	-	-	-	-
Issue of bonus shares during the year	2,524	-	(2,524)	-	-
Balance as at December 31, 2014	10,002,524	1,430,231		1,778,056	13,210,811

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.

Managing Director

Director

Director

Director



# Cash Flow Statement For the year ended December 31, 2014

	Note	2014	2013	
		(Rupees in '000)		
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation Less: Dividend income		1,900,523 83,629 1,816,894	1,669,230 	
Adjustments for non-cash charges		1,010,094	1,594,020	
Depreciation Amortization Provision against non-performing loans and advances - net Reversal of provision for diminution in the value of investments - net Unrealized (gain) / loss on revaluation of investments classified as held-for-trading - net Gain on sale of operating fixed assets Provision for Workers Welfare Fund Other provisions / write offs		157,039 3,844 305,884 (71,986) (29,962) (2,001) 38,000 140	124,004 4,494 140,800 (58,419) 10,248 (1,874) 36,000 4,677	
		400,958 2,217,852	<u>    259,930</u> 1,854,758	
(Increase) / decrease in operating assets:				
Lendings to financial institutions Net investments in held-for-trading securities Advances - net Others assets (excluding advance taxation) - net		5,400,301 12,879,914 (4,912,853) (1,176,300)	(5,999,301) (15,148,703) (8,869,268) (194,051)	
Increase / (decrease) in operating liabilities:		12,191,062	(30,211,323)	
Bills payable Borrowings Deposits and other accounts Other liabilities (excluding current taxation) Income tax paid		65,372 (965,592) 15,045,961 1,296,578 15,442,319 29,851,233 (811,736)	(36,991) 7,737,660 17,174,650 195,939 25,071,258 (3,285,307) (490,484)	
Net cash generated from/(used in) operating activities CASH FLOWS FROM INVESTING ACTIVITIES		29,039,497	(3,775,791)	
Net investments in available-for-sale securities Net investments in held-to-maturity securities Dividend income received Investments in operating fixed assets Proceeds from sale of operating fixed assets <b>Net cash (used in) / generated from investing activities</b>		(24,980,356) (5,208,762) 83,629 (199,274) 3,802 (30,300,961)	6,276,467 770,047 74,402 (226,161) 4,634 6,899,389	
CASH FLOWS FROM FINANCING ACTIVITIES		-	-	
Net cash flows from financing activities		-	-	
Increase/(Decrease) in cash and cash equivalents		(1,261,464)	3,123,598	
Cash and cash equivalents at beginning of the year		7,881,929	4,758,331	
Cash and cash equivalents at end of the year	31	6,620,465	7,881,929	

The annexed notes 1 to 43 and annexures A to D form an integral part of these financial statements.



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Director 56 The Bank of Khyber

#### **1 STATUS AND NATURE OF BUSINESS**

1.1 The Bank of Khyber ("the Bank") was established under The Bank of Khyber Act, 1991 and is principally engaged in the business of commercial banking and related services. The Bank acquired the status of a scheduled bank in 1994 and is listed on the Karachi Stock Exchange (KSE). The registered office of the Bank is situated at 24 The Mall, Peshawar Cantt, Peshawar. The Bank operates 116 branches including 54 Islamic banking branches (2013: 100 branches including 44 Islamic banking branches). The long term credit ratings of the Bank assigned by The Pakistan Credit Rating Agency Limited (PACRA) and JCR-VIS are 'A' and 'A' respectively and the short-term credit ratings assigned are 'A-1' (A-One) and 'A 1' (A-One) respectively.

#### 2 BASIS OF PRESENTATION

- 2.1 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under the respective arrangements (except for Murabaha financings accounted for under Islamic Financial Accounting Standard 1 "Murabaha") are not reflected in these financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of markup thereon.
- **2.2** The financial results of the Islamic Banking Group have been included in these financial statements for reporting purpose, after eliminating the effects of inter-branch transactions and balances. Key financial figures of the Islamic Banking Group are disclosed in Annexure "A" to these financial statements.
- **2.3** These financial statements have been presented in Pakistani Rupee, which is the Bank's functional and presentation currency. The figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

#### **3 BASIS OF MEASUREMENT**

These financial statements have been prepared under the historical cost convention except that certain operating fixed assets have been stated at revalued amounts and certain investments and derivative financial instruments have been stated at fair value, as disclosed in their respective notes.

#### 4 STATEMENT OF COMPLIANCE

- **4.1** These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFASs) issued by The Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, the provisions of and directives issued under the Companies Ordinance, 1984, Banking Companies Ordinance, 1962, and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case the requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984, Banking Companies Ordinance
- **4.2** The SBP, vide BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International AccountingStandard 39, Financial Instruments: Recognition and Measurement and International Accounting Standard 40, Investment Property for banking companies till further instructions. Further, according to a notification of SECP dated April 28, 2008, IFRS 7 "Financial Instruments: Disclosure" has not been made applicable for banks. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by SBP through various circulars issued by the SBP.



**4.3** IFRS 8, 'Operating Segments' is effective for the Bank's accounting period beginning on or after January 1, 2009. All banking companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. Management believes that as the SBP has defined the segment categorization in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these financial statements is based on the requirements laid down by the SBP.

# 4.4 Amendments to published standards and new interpretation to existing standard that are not yet effective and have not been early adopted by the Bank

The following amendments to published standards and new interpretation to existing standard are effective for annual periods, beginning on or after January 01, 2015:

- · IFRS 10 Consolidated Financial Statements
- · IFRS 11 Joint Arrangements
- · IFRS 12 Disclosure of Interests in Other Entities
- · IFRS 13 Fair Value Measurement
- · IAS 27 Separate Financial Statements

The above mentioned amendments to published standards and new interpretation to existing standard are either not relevant to the Bank's operations or are not expected to have significant impact on the Bank's financial statements other than increase in disclosure in certain cases.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards, which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

- · IFRS 1 First Time Adoption of International Financial Reporting Standards
- · IFRS 7 Financial Instruments Disclosures
- · IFRS 9 Financial Instruments
- · IAS 39 Financial Instruments Recognition and Measurement
- · IAS 40 Investment Property

#### 4.5 Standards, interpretations and amendments to published approved accounting standards that are effective in the current year

The Securities and Exchange Commission of Pakistan (SECP) has notified Islamic Financial Accounting Standard (IFAS) 3, 'Profit and Loss Sharing on Deposits' issued by the Institute of Chartered Accountants of Pakistan. IFAS 3 shall be followed with effect from the financial periods beginning after January 1, 2014 in respect of accounting for transactions relating to Profit and Loss Sharing on Deposits as defined by the said standard. The standard has resulted in certain new disclosures in the financial statements of the Bank as disclosed in Annexure A to these Financial Statements.

There are certain other new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1, 2014 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these financial statements.

#### 5 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The areas where various assumptions and estimates are significant to the Bank's financial statements or where judgment was exercised in application of accounting policies are as follows:

#### 5.1 Classification of investments

In classifying investments the Bank follows the guidance provided in SBP circulars:

- Investments classified as 'held for trading', are securities which are acquired with an intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days of acquisition.
- Investments classified as 'held to maturity' are non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investment to maturity.
- The investments which are not classified as 'held for trading' or 'held to maturity' are classified as 'available for sale'.

#### 5.2 Impairment of available-for-sale equity investments

The Bank determines that "available-for-sale" equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolong requires management to exercise judgment. In making this judgment, the Bank evaluates among other factors, the volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

#### 5.3 Provision against non-performing loans and advances and debt securities classified as investments

The Bank reviews its loan portfolio and debt securities classified as investments to assess the amount of non-performing loans and advances and debt securities and provision required there-against. While assessing this requirement various factors including the delinquency in the account, financial position of the borrower, the forced sale value of securities and requirements of the Prudential Regulations are considered. For portfolio impairment provision on consumer advances, the Bank follows the general provision requirement set out in Prudential Regulations.

#### 5.4 Income taxes

While making the estimates for income taxes currently payable by the Bank, management looks at the current income tax laws and the decisions of appellate authorities on certain issues in the past. In making provision for deferred taxes, estimates of the Bank's future taxable profits and expected reversal of deductible temporary differences are taken into account.

#### 5.5 Depreciation, amortization and revaluation of operating fixed assets

In making estimates of the depreciation / amortization method, management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern. Such change is accounted for as change in accounting estimates in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".

Further, the Bank estimates the revalued amount of land and buildings on a regular basis. The estimates are based on valuations carried out by independent professional valuers under the current market conditions.

#### 5.6 Defined benefit plan

The liability of the defined benefit plan (gratuity) is determined using actuarial advice using the Projected Unit Credit Method. The actuarial valuation involves making assumptions about discount rates, expected rates of returns on assets and future salary increases, which have been disclosed in note 33.10. Actuarial assumptions

are entity's best estimates of the variables that will determine the ultimate cost of providing post-employment benefits. Changes in these assumptions in future years may affect the liability / asset under the plan in those years.

#### 5.7 Fair value of derivatives

The fair values of derivatives which are not quoted in active markets are determined by using valuation techniques. The valuation techniques take into account the relevant interest rates in-effect at the date of statement of financial position and the rates contracted.

#### 6 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those applied in the preparation of the financial statements of the Bank for the year ended December 31, 2014, except for the change in accounting policies as disclosed in note 4.4. These are enumerated as follows:

#### 6.1 Cash and cash equivalents

For the purpose of cash flow statement, cash and cash equivalents include cash and balances with treasury banks and balances with other banks in current and deposit accounts.

#### 6.2 Lendings to / borrowings from financial institutions

The Bank enters into transactions of borrowing (re-purchase) from and lending (reverse re-purchase) to financial institutions, at contracted rates for a specified period of time. These are recorded as under:

#### a) Sale under repurchase agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the statement of financial position and are measured in accordance with accounting policies for investment and counterparty liability is included in borrowings from financial institutions. The difference between sale and repurchase price is treated as mark-up/return/interest expense and accrued over the term of the repo agreement.

#### b) Purchase under resale agreement

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognized in the statement of financial position, instead amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up/return/interest income and accrued over the term of the reverse repo agreement.

#### c) Other lendings

Other lendings include term lendings and unsecured lendings to financial institutions. These are stated net of provision. Mark-up / interest income on such lendings is recorded on time proportion basis using effective interest rate method except mark-up on impaired/delinquent lendings, which are recognized on receipt basis.

#### d) Other borrowings

Other borrowings including borrowings from SBP are recorded at proceeds received. Mark-up expense on such borrowings is charged to the profit and loss account on time proportion basis using effective interest method.

#### 6.3 Investments

#### 6.3.1 Classification

The Bank classifies its investments as follows:

#### Held-for-trading

These are securities which are either acquired for generating a profit from short-term fluctuations in market prices, interest rate movements & dealer's margin or are securities included in a portfolio in which a pattern of short-term profit taking exists.

#### Held-to-maturity

These are securities with fixed or determinable payments and fixed maturity in respect of which the Bank has the positive intent and ability to hold to maturity.

#### Available-for-sale

These are investments that do not fall under the "held for trading" or "held-to-maturity" categories.

#### Associates

Investments in associated companies are stated at cost. Provision is made for impairment in value, if any.

#### 6.3.2 Regular way contracts

All purchases and sales of investments that require delivery within the timeframe established by regulation or market convention are recognized at trade date, which is the date at which the Bank commits to purchase or sell the investments.

#### 6.3.3 Initial measurement

Investments other than those categorized as "held-for-trading" are initially recognized at fair value, which includes transaction costs associated with investments. Investments classified as "held-for-trading" are initially recognized at fair value and transaction costs are expensed in the profit and loss account.

#### 6.3.4 Subsequent measurement

#### **Held-for-trading**

These are measured at subsequent reporting dates at fair value. Gains and losses on re-measurement are included in the profit and loss account.

#### **Held-to-maturity**

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

#### Available-for-sale

Quoted-securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account shown in the statement of financial position below equity and taken to the profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost or break-up value. A decline in the carrying value is charged to the profit and loss account. The break-up value of these equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.



#### 6.3.5 Impairment

Provision for diminution in the value of securities is made after considering impairment, if any, in their value and charged to profit and loss account. Impairment is recognized when there is an objective evidence of significant or prolonged decline in the value of such securities. Provision for impairment against debt securities is made as per the aging criteria prescribed by the Prudential Regulations of SBP.

#### 6.4 Advances

#### 6.4.1 Conventional

Advances are stated net of specific and general provisions. Specific and general provision against advances is determined on the basis of Prudential Regulations and other directives issued by the SBP and charged to the profit and loss account. Advances are written-off when there are no realistic prospects of recovery.

#### 6.4.2 Murabaha

Funds disbursed for purchase of goods are recorded as 'Advance for Murabaha'. On culmination of Murabaha, i.e. sale of goods to customers, Murabaha financings are recorded at the deferred sale price net of profit. Goods that have been purchased but remained unsold are recorded as inventories. Profit is recorded at the time of sale of goods under Murabaha as deferred income and is included in the amount of murabaha financings. Profit is taken to the profit and loss account over the period of the murabaha.

#### 6.4.3 ljarah financings

Ijarah financings executed on or before December 31, 2008 have been accounted for under Finance method, thereafter all Ijarah financings are accounted for under IFAS-2.

- (a) Under Finance method, the present value of minimum Ijarah payments have been recognized and shown under financings. The unearned income, i.e. the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility is deferred and then amortized over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognized as income on a receipt basis. Income on Ijarah is recognized from the date of delivery of the respective assets to the Mustajir (lessee).
- (b) Under IFAS-2 method, assets underlying Ijarah financing have been carried at cost less accumulated depreciation and impairment losses, if any, and are shown under financing. Rentals accrued from Ijarah financings net of depreciation charged are taken to profit and loss account. Depreciation on Ijarah assets is charged by applying the straight line method over the Ijarah period which is from the date of delivery of respective assets to Mustajir up to the date of maturity / termination of Ijarah agreement.

#### 6.4.4 Diminishing Musharakah

Diminishing Musharakah represents an asset in joint ownership, whereby a partner promises to buy the equity share of the other partner until the title to the equity is totally transferred to him. The partner using the asset pays the proportionate rental of such asset to the other partner (the Bank). Profit on Diminishing Musharakah financings is recognized on accrual basis.

#### 6.5 Inventories

The Bank values its inventories at the lower of cost or net realizable value. Cost of inventories represents the actual purchase made by the Bank / customers as an agent on behalf of the Bank for subsequent sale. The net realizable value is the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

#### 6.6 Operating fixed assets and depreciation

#### 6.6.1 Capital-work-in progress

Capital-work-in progress is stated at cost less accumulated impairment losses, if any. These are transferred to operating fixed assets as and when the assets are available for use.

#### 6.6.2 Tangible fixed assets

Property and equipment, except land which is not depreciated, are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of fixed assets. Land is carried at revalued amount.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account when incurred.

Depreciation on fixed assets is charged to income over the useful life of the asset on a systematic basis by using the straight line method at the rates stated in note 12.2. Depreciation charge commences from the month when the asset is available for use and continues till the month the asset is discontinued either through disposal or retirement.

Surplus arising on revaluation of land is credited to the 'surplus on revaluation of fixed assets' account. Deficit (if any) arising on subsequent revaluation of fixed assets is adjusted against above mentioned surplus account as allowed under the provisions of the Companies Ordinance, 1984.

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Gains and losses on disposal of fixed assets are included in income currently.

#### 6.6.3 Intangible assets

Intangible assets having finite useful life are stated at cost less accumulated amortization and impairment losses, if any. Such Intangible assets are being amortized using the straight-line method over their useful lives as stated in note 12.3. Amortization is charged from the month of acquisition and up to the month of deletion. The useful lives and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Costs associated with maintaining computer software are recognized as an expense when incurred.

#### 6.6.4 Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed at each reporting date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. Recoverable amount is the greater of net selling price and value in use. The resulting impairment loss is taken to the profit and loss account except for the impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

#### 6.7 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

#### 6.7.1 Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing laws of taxation on income earned. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profits for the year. The charge for the current year also includes adjustments, where considered necessary relating to prior years, arising from assessments finalized during the year for such years.

#### 6.7.2 Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax is calculated at the tax rates that are expected to apply to the periods when the differences are expected to reverse, based on tax rates that have been enacted or substantively enacted at the reporting date.

Deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the assets can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax, if any, on revaluation of fixed asset and investments is recognized as an adjustment to surplus / (deficit) arising on revaluation in accordance with the requirements of IAS-12 "Income Taxes".

#### 6.8 Staff retirement benefits

#### 6.8.1 Defined benefit plan

The Bank operates a funded gratuity scheme for all its permanent employees. Contributions are made to the fund by the Bank in accordance with the rules of the scheme. Employees are entitled to the benefits under the scheme which comprise of two last drawn basic salaries for each completed year of service. Contributions to the fund are made on the basis of actuarial recommendations. Actuarial valuation was carried out on December 31, 2014 using the Projected Unit Credit Method. Actuarial gains and losses, if any, arising during the year are recognized immediately in other comprehensive income.

#### 6.8.2 Defined contribution plan

The Bank operates a recognized contributory provident fund covering all its permanent employees. Equal monthly contributions are made by the Bank and the employees to the fund at a rate of fifteen percent of basic salary.

#### 6.9 Financial instruments

#### 6.9.1 Financial assets and liabilities

Financial assets and financial liabilities are recognized at the time when the Bank becomes a party to the contractual provision of the instrument. Financial assets are de-recognized when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specific in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial asset and liability is recognized in the profit and loss account of the current period. The particular recognition and subsequent measurement methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

#### 6.9.2 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value using appropriate valuation techniques. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to the profit and loss account.

#### 6.10 Revenue recognition

- **6.10.1** Income on murabaha is accounted for on culmination of murabaha transaction and is recognized as revenue on a time proportionate basis. Unearned profit is accounted for by crediting deferred murabaha income, which is recorded as a liability.
- 6.10.2 Return / mark-up on regular loans / advances (other than murabaha) and debt securities investments is recognized on time proportion basis. Where debt securities are purchased at premium or discount, the same is amortized through the profit and loss account using the effective interest rate method.

64 The Bank of Khyber

- 6.10.3 Interest / return / mark-up recoverable on classified loans and advances and investments is recognized on receipt basis. Interest / return / mark-up on classified rescheduled / restructured loans and advances and investments is recognized as permitted by the regulations of the SBP.
- **6.10.4** For Ijarah contracts written up to December 31, 2008, the Bank follows finance method in recognizing income. Under this method the unearned finance income, i.e., the excess of aggregate Ijarah rentals over the cost of the asset and documentation charges under Ijarah facility, is deferred and then amortized over the term of the Ijarah, so as to produce a constant rate of return on net investment in the Ijarah. Gains / losses on termination of Ijarah contracts are recognized as income on receipt basis. Income on Ijarah is recognized from the date of delivery of the respective assets to the Mustajir.
- 6.10.5 Rentals on Ijarah contracts written subsequent to December 31, 2008 are recognized as income on accrual basis as and when the rentals become due. Income is recognized net of depreciation charged in the profit and loss account.
- **6.10.6** Dividend income is recognized when the Bank's right to receive the dividend is established.
- **6.10.7** Fee, commission, liquidated damages etc. are recorded on accrual basis when the service has been provided. Fees and commission which in substance amount to an additional interest charge, are recognized over the life of the underlying transaction on a level yield basis.
- 6.10.8 Gain / loss on sale of investments is credited / charged to profit and loss account.

#### 6.11 Foreign currencies

#### a) Foreign currency transactions and balances

Transactions in foreign currencies are translated into Pakistani Rupees at the exchange rates prevailing on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing on the reporting date. Foreign bills purchased and forward foreign exchange contracts are valued at forward rates applicable to their respective maturities.

#### b) Translation gains and losses

Translation gains and losses are included in profit and loss account.

#### c) Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in the financial statements are translated at forward rates applicable to their respective maturities. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in Rupee terms at the rates of exchange prevailing on the reporting date.

#### 6.12 Segment Reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segment information is presented as per the guidance of SBP.

#### **Business Segments**

The Bank comprises of following main business segments:

#### a) Corporate finance

This includes, services provided in connection with mergers and acquisition, underwriting, privatization, securitization, research, debts instruments, equity, syndication, IPO and secondary private placements.

#### b) Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, brokerage debt and prime brokerage.



#### c) Retail banking

It includes retail lending and deposits, banking services, trust and estates, private lending and deposits, banking services, and retail offered to its retail customers.

#### d) Commercial banking

Commercial banking includes project finance, real estate, export finance, trade finance, factoring, leasing, lending, guarantees, bills of exchange and deposits.

#### **Geographical segments**

The Bank conducts all its operations in Pakistan.

#### 6.13 Provisions

Provisions are recognized when the Bank has a legal or constructive obligation arising as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each reporting date and are adjusted to reflect the current best estimate.

Provision against identified non-funded losses is recognized when intimated and reasonable certainty exists for the Bank to settle the obligation. The loss is charged to the profit and loss account net of expected recovery and is classified under other liabilities.

#### 6.14 Borrowings / deposits and their cost

a) Borrowings / deposits are recorded at the proceeds received.

b) Borrowings / deposits cost are recognized as expense in the period in which these are incurred using effective mark-up / interest rate method.

#### 6.15 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends to either settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 6.16 Assets acquired in satisfaction of claims

The Bank occasionally acquires assets in settlement of certain advances. These are stated at lower of its carrying amount and the fair value less costs to sell. Impairment losses are recognized through profit and loss account for any initial or subsequent write down of the asset to fair value less costs to sell. Subsequent gains in fair value less costs to sell are recognized to the extent they do not exceed the cumulative impairment losses previously recorded.

#### 6.17 Earnings per share

The Bank presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the year.

#### 6.18 Dividends and appropriations to reserves

Dividend and appropriation to reserves, except appropriations which are required under the law, after the reporting date, are recognized in the Bank's financial statements in the year in which these are approved.

#### 6.19 Fiduciary assets

Assets held in a fiduciary capacity are not treated as assets of the Bank in statement of financial position.



		2014	2013
7	CASH AND BALANCES WITH TREASURY BANKS	(Rupees in '000)	
	In hand:		
	Local currency Foreign currencies National prize bonds	818,961 166,196 937 986,094	685,755 69,459 1,161 756,375
	With State Bank of Pakistan in:		
	Local currency current accounts7.1Foreign currency current accounts7.1Foreign currency deposit accounts7.2	2,625,829 24,921 70,353 2,721,103	2,905,027 26,647 65,196 2,996,870
	With National Bank of Pakistan in:		
	Local currency current accounts Local currency deposit accounts Foreign currency current accounts	353,747 15,451 34,562 403,760	98,053 181,780 35,600 315,433
		4,110,957	4,068,678

7.1 The current accounts are maintained under the requirements of section 22 of the Banking Companies Ordinance, 1962 as amended from time to time.

7.2 These represent accounts maintained for mandatory reserve requirements with the SBP. These accounts currently carry no mark-up.

		2014	2013
8 BALANCES WITH OTHER BANKS	Note	(Rupees in '000)	
In Pakistan			]
On current account		2,036,090	1,840,274
On deposit account	8.1	351,341	1,077,031
		2,387,431	2,917,305
Outside Pakistan			
On current account		-	-
On deposit account	8.2	132,105	905,974
		132,105	905,974
		2,519,536	3,823,279
Less: Provision for doubtful placement with a bank	8.3	(10,028)	(10,028)
		2,509,508	3,813,251

- 8.1 These represent short-term deposits with banks at mark-up rates ranging from 4.12% to 9.00% (2013: 0.05% to 9.12%) per annum.
- **8.2** These represents placements of funds with banks outside Pakistan, which have been generated through the foreign currency deposit scheme (FE-25). These placements carry no mark-up.

# Notes to the Financial Statements

For the year ended December 31, 2014

2014	<b>1</b> 2013
<ul><li>8.3 Particulars of provision for doubtful placement with a bank</li></ul>	(Rupees in '000)
Opening balance 10,0 Charge for the year Reversals	228 10,028 
Closing balance 10,0	028 10,028
9 LENDINGS TO FINANCIAL INSTITUTIONS	
Call money lending9.2850,0Repurchase agreement lendings (Reverse repo)9.3 & 9.61,488,0Placements with financial institutions9.41,488,0	- 3,950,301
Less: Provision against lendings to financial institutions 9.5 (238,5) 2,100,0	(238,944)
9.1 Particulars of lendings	
In local currency 2,100,0 In foreign currencies	7,500,301
2,100,0	7,500,301

**9.2** These represent unsecured lendings to commercial banks at mark-up rates ranging from 9.25% to 9.50% (2013: 7.00% to 10.40%) per annum. These will mature on various dates, latest by January 12, 2015.

- **9.3** These represent repurchase agreement lendings (reverse repo) secured against government securities carrying mark-up rate ranging nil as on December 31, 2014 (2013: 9.65 % to 10% ) per annum.
- **9.4** This includes Rs. 238.944 million that is overdue and fully provided. The remaining balance with commercial banks carries interest at mark-up rate ranging between 9.25% and 9.42% (2013: 7.5% and 9.5%) and will mature on various dates, latest by March 30, 2015.

		<b>2014</b> (Rupe	2013 es in '000)
9.5	Particulars of provision against lendings to financial institutions Opening balance	238,944	238,944
	Charge for the year Reversals		- - -
	Closing balance	238,944	238,944

#### 9.6 Securities held as collateral against lending to financial institutions

$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			2013			2014				
Pakistan Investment Bonds	ōtal	s To	Given as	bank		Given as				
Pakistan Investment Bonds	3,451	2,988	-	2,988,451	-	-	-		Market Treasury Bills	
10INVESTMENTSNote2014201310.1Investments by typesHeld by bankFurther Given as collateralTotalHeld by bankFurther collateralTotal10.1Investments by types10.2.13.674,35511.713,20915,387,564Market Treasury Bills10.2.11.0.683,720-1.683,720390,585-390,585-390,585Units of open-end mutual funds Ordinary shares in listed companies GOP Ijarah Sukuk10.2.11.02.11.503,0723.674,35511.713,20915,387,56429,7433.00,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000-300,000 <t< th=""><th></th><th></th><th>-</th><th></th><th>-</th><th>-</th><th>-</th><th></th><th>·</th><th></th></t<>			-		-	-	-		·	
10       INVESTMENTS         10.1       Investments by types         Held for-trading securities       Held by bank       Further Given as collateral       Total       Held by bank       Further Given as collateral       Total         Market Treasury Bills       10.2.1       -       -       -       -       3,674,355       11,713,209       15,387,564         Pakistan Investment Bonds       10.2.1       1,683,720       -       1,683,720       -       300,000       -       390,585       <	),301	3,950		3,950,301			-			
10       INVESTMENTS         10.1       Investments by types         Held for-trading securities       Held by bank       Further Given as collateral       Total       Held by bank       Further Given as collateral       Total         Market Treasury Bills       10.2.1       -       -       -       -       3,674,355       11,713,209       15,387,564         Pakistan Investment Bonds       10.2.1       1,683,720       -       1,683,720       -       300,000       -       390,585       <			2013			2014		Note		
10.1       Investments by types       Dank       Given as collateral       Dank       Given as collateral         Held-for-trading securities         Market Treasury Bills       10.2.1       -       -       -       3,674,355       11,713,209       15,387,564         Pakistan Investment Bonds       10.2.1       1,683,720       -       1,683,720       390,585       -       390,585         Units of open-end mutual funds       -       -       -       300,000       -       300,000         Ordinary shares in listed companies       10.2.1       1,503,072       -       1,503,072       -       300,000       -       300,000       -       300,000       -       300,000       -       300,000       -       300,000       -       32,548       -       28,548       -       28,548       -       28,548       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -		Tot	Further	– – Held by	Total	Further	Held by	Note	INVESTMENTS	10
Heid-for-trading securities         Market Treasury Bills       10.2.1         Pakistan Investment Bonds       10.2.1         Units of open-end mutual funds       10.2.1         Ordinary shares in listed companies       29,743         GOP Ijarah Sukuk       10.2.1         10.2.1       1,683,720         29,743       29,743         29,743       29,743         29,743       28,548         20,712       1,503,072         3,216,535       4,393,488         11,713,209       16,106,697	ldI	101		bank					Investments by types	10.1
Pakistan Investment Bonds       10.2.1       1,683,720       -       1,683,720       390,585       -       390,585         Units of open-end mutual funds       -       -       -       -       300,000       -       300,000         Ordinary shares in listed companies       29,743       -       29,743       28,548       -       28,548         GOP Ijarah Sukuk       10.2.1       1,503,072       -       1,503,072       -       -       -         3,216,535       -       3,216,535       -       3,216,535       4,393,488       11,713,209       16,106,697				es in '000	Rupe				Held-for-trading securities	
GOP Ijarah Sukuk     10.2.1     1,503,072     -     1,503,072     -     -     -       3,216,535     -     3,216,535     -     3,216,535     4,393,488     11,713,209     16,106,697	85 00	390,58 300,00	11,713,209 - -	390,585 300,000		-	-		Pakistan Investment Bonds Units of open-end mutual funds	
	-	-	-		1,503,072		1,503,072	10.2.1		
	<b>}</b> 7	16,106,69	11,713,209	4,393,488	3,216,535	-	3,216,535			
Available-for-sale securities	_								Available-for-sale securities	
Market Treasury Bills       10.2.1       17,381,028       9,860,095       27,241,123       12,647,991       1,973,740       14,621,731         Pakistan Investment Bonds       10.2.1       23,163,871       -       23,163,871       12,173,069       -       12,173,069         GOP Ijarah Sukuk       10.2.1       8,500,124       -       8,500,124       6,770,482       -       6,770,482         Ordinary shares in listed companies       1,458,640       -       1,458,640       1,093,317       -       1,093,317         Ordinary shares in unlisted companies       30,487       -       30,487       30,487       -       30,487         Ordinary shares of related parties - Unlisted shares       112,500       -       112,500       -       112,500       -       112,500	69 82 17 87	12,173,06 6,770,48 1,093,31 30,48	-	12,173,069 6,770,482 1,093,317 30,487	23,163,871 8,500,124 1,458,640 30,487		23,163,871 8,500,124 1,458,640 30,487	10.2.1	Pakistan Investment Bonds GOP Ijarah Sukuk Ordinary shares in listed companies Ordinary shares in unlisted companies	
Preference shares in listed companies       10.6       410,920       -       410,920       410,920       -       410,920         Listed term finance certificates       288,469       -       288,469       572,291       -       572,291         Unlisted term finance certificates       269,500       -       269,500       508,856       -       508,856         Units of open-end mutual funds       10.7       340,237       -       340,237       353,088       -       353,088         Units of closed-end mutual funds       50,000       -       50,000       -       118,673       -       118,673         Sukuk certificates       1,148,779       -       1,148,779       1,268,880       -       1,268,880	91 56 88 73 80	572,29 508,85 353,08 118,67 1,268,88	- - - -	572,291 508,856 353,088 118,673 1,268,880	288,469 269,500 340,237 50,000 1,148,779		288,469 269,500 340,237 50,000 1,148,779		Preference shares in listed companies Listed term finance certificates Unlisted term finance certificates Units of open-end mutual funds Units of closed-end mutual funds	
Held-to-maturity securities									Held-to-maturity securities	
Pakistan Investment Bonds       10.2.1       5,309,368       -       5,309,368       -       -       -       -       -       -       368,729       -       368,729       -       368,729       -       368,729       368,729       -       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729       368,729       -       368,729			-		268,123	-	268,123	10.2.1		
Investment in associate 10.1 .1 40,504 - 40,504 40,504 - 40,504	)4	40.50	-	40.504	40.504	-	40.504	10.1 .1	Investment in associate	
Investments at cost 61,989,085 9,860,095 71,849,180 40,863,275 13,686,949 54,550,224			13,686,949			9,860,095				
Less: Provision for diminution in value of investments         10.3         (876,204)         -         (876,204)         (948,190)         -         (948,190)	<del>)</del> 0)	(948,19	-	(948,190)	(876,204)	-	(876,204)	10.3		
Investments (net of provisions)         61,112,881         9,860,095         70,972,976         39,915,085         13,686,949         53,602,034	34	53,602,03	13,686,949	39,915,085	70,972,976	9,860,095	61,112,881		Investments (net of provisions)	
Unrealized gain/ (loss) on revaluation of held-for-trading securities - net 10.5 29,962 - 29,962 118 (10,366) (10,248)	18)	(10,24	(10,366)	118	29,962	-	29,962	10.5		
Surplus / (deficit) on revaluation of available-for-sale securities - net         20         1,428,507         -         1,428,507         (226,939)         (1,684)         (228,623)	23)	(228,62	(1,684)	(226,939)	1,428,507	-	1,428,507	20		
Total investments         62,571,350         9,860,095         72,431,445         39,688,264         13,674,899         53,363,163	53	53,363,16	13,674,899 =	39,688,264	72,431,445	9,860,095	62,571,350		Total investments	



#### 10.1.1 Investment in associate - unlisted shares

			Number of shares	Percentage of holding	<b>2014</b> Rupees ir	2013 1'000
Taurus Securities Limited			4,050,374	30%	40,504	40,504
10.1.2 Summary of financial information of ass	ociate		,,.			
	Based on the financials	Assets	Liabilities	Equity - Rupees in '000	Revenue	Profit / (loss)
Taurus Securities Limited 31 December, 2013		845,535	536,532	309,003	118,399	26,334
10.2 Investments by segments		N	ote	201	<b>14</b> (Rupees in '0	2013 00)
Federal Government Securities:		1(	).2.2			
<ul> <li>Market Treasury Bills</li> <li>Pakistan Investment Bonds</li> <li>Government of Pakistan - Sukuks</li> </ul>		1( 1(	).2.1 ).2.1 ).2.1	27,24 30,15 10,00 67,40	6,959 3,196	30,009,295 12,563,654 6,770,482 49,343,431
Fully paid up ordinary shares:						
<ul><li>Listed companies</li><li>Unlisted companies</li></ul>				3	8,383 0,487 8,870	1,121,865 30,487 1,152,352
<b>Related parties:</b> - Ordinary shares in unlisted companies				11	2,500	112,500
<b>Term finance certificates:</b> - Listed term finance certificates - Unlisted term finance certificates				26	8,469 9,500 7,969	572,291 508,856 1,081,147
					7,909	1,001,147
Units of mutual funds: - Open-end mutual funds - Closed-end mutual funds		1	0.7	5	0,237 0,000 0,237	653,088 118,673 771,761
<b>Other investments:</b> - Preference shares in listed companies - Sukuk certificates		1	0.6	41	0,920 6,902 7,822	410,920 1,637,609 2,048,529
Investment in associate					0,504	40,504
Total investments at cost				71,84	9,180	54,550,224
Less: Provision for diminution in value of investments		1	0.3	(87)	6,204)	(948,190)
Investments - net of provisions				70,97	2,976	53,602,034
Unrealized gain/ (loss) on revaluation of held-for-trading securities - net Surplus / (Deficit) on revaluation of			0.5		9,962	(10,248)
available-for-sale securities - net			20	1,42	8,507	(228,623)
Total investments				72,43	1,445	53,363,163



#### 10.2.1 Principal terms of investments in Federal Government Securities

Name of investment	Yield / Return	Maturity	Redemption	Coupon
Market Treasury Bills	9.99 % to 10.10%	06-Feb-2015 to 14-May-2015	On maturity	At maturity
Pakistan Investment Bonds	9.60 % to 12.00%	19-May-2016 to 17-Jul-2024	On maturity	Half yearly
Sukuk Certificates	7.49 % to 9.98%	25-Nov-2015 to 25-June-2017	On maturity	Half yearly

**10.2.2** Federal Government Securities other than those offered as collateral, are held by the Bank to meet Statutory Liquidity Requirements (SLR) of the SBP calculated on the basis of time and demand liabilities.

10.3	Particulars of provision for diminution in value of investments	Note	<b>2014</b> 2013 (Rupees in '000)	
	Opening balance		948,190	811,609
	Charge for the year Reversal on disposals	10.3.1	14,051 (86,037)	5,699 (64,118)
	Transferred from loans and advances Closing balance	10.3.2	(71,986)  	(58,419) <u>195,000</u> 948,190

- 10.3.1 This includes impairment charge of Rs. 14.051 million (2013: 5.699 million) in respect of available-for-sale equity securities.
- **10.3.2** During the prior year ended December 2013, a customer advance was restructured and the bank received preference shares under restructuring agreement from the counter party. Consequently, the advance along with the provision there of has been reclassified to investments.

#### 10.3.3 Particulars of provision in respect of type and segment

By type	2014	2013	
Available-for-sale securities Note	(Rupees	(Rupees in '000)	
Ordinary shares in listed companies Ordinary shares in unlisted companies Ordinary shares in unlisted companies - related parties Preference shares in listed companies Units in open-end mutual funds Units in closed-end mutual funds Term finance certificates / Sukuk certificates	80,882 30,487 41,760 410,920 80,050 500 231,605	79,343 30,487 35,342 410,920 85,399 46,582 235,117	
Held-to-maturity securities			
Sukuk certificates	-	25,000	
	876,204	948,190	

#### **By segment**

by segment		2014	2013		
Fully paid up ordinary shares		(Rupees in '000)			
Listed companies Unlisted companies Unlisted companies - related parties Units of open-end mutual funds Units of closed-end mutual funds Preference shares in listed companies Term finance certificates / Sukuk certificates	10.6	80,882 30,487 41,760 80,050 500 410,920 231,605 876,204	79,343 30,487 35,342 85,399 46,582 410,920 260,117 948,190		

**10.4** Information relating to investment in ordinary shares / certificates of listed and unlisted companies / mutual funds, term finance certificates, sukuks and bonds, which is required to be disclosed as part of the financial statements under State Bank of Pakistan's BSD Circular No. 04 dated February 17, 2006, is disclosed in Annexure "C" to these financial statements. Information relating to quality of available-for-sale securities is given in Annexure "D".

10.5 Unrealized gain / (loss) on revaluation	2014	2013	
of investments classified as held-for-trading	(Rupees in '000)		
Market Treasury Bills Pakistan Investment Bonds Units in open-ended mutual funds Ordinary shares in listed companies GOP Ijarah Sukuk	31,513 (1,029) (522) 29,962	(11,939) 634 1,875 (818) 	

#### 10.6 Details of investment in preference shares - listed

Name of Company	Note	Percentage of Holding	No. of shares	Paid-up Value per certificate	Total paid-up value	Breakup value per Share	Total Cost December 31, 2014	Based on audited accounts as at	Name of Chief Executive / Managing Agent
						(Rupees in '000)			
First Dawood Investment Bank Limited	10.6.1	20%	14,092,000	10	140,920	-	140,920	June 30, 2014	Mr. Rasheed Y. Chinoy
Trust Investment Bank Limited	10.6.2	24%	7,500,000	10	75,000	-	75,000	June 30, 2014	Mr. Ahsan Rafiq
Saudi Pak Leasing Company Limited	10.6.3	37%	19,500,000	10	195,000	-	195,000	June 30, 2014	Muhammad Tariq Masood
							410,920		

- **10.6.1** This represents 4% cumulative preference shares redeemable at par after five years. The preference shares are non-voting, non-participatory and have a call option exercisable after two years of issue (i.e. June 9, 2010), available to the issuer and conversion option available to the Bank at par value, any time after issue.
- **10.6.2** This represents KIBOR plus 1% cumulative, convertible, redeemable and non-voting preference shares with call option available to the issuer and conversion option available to the Bank, after completion of three years from the date of issue i.e. June 10, 2010.
- **10.6.3** This represents 2.5% non-cumulative, non voting and non redeemable preference shares convertible at any time from the date of issue. The Bank has received these preference shares against the settlement of a debt (note 10.3.2)
- **10.7** This includes investment in Dawood Income Fund (DIF) amounting to Rs. 290.236 million. SECP has allowed Dawood Capital Management to carry on business in the best interest of unit holders in their decision dated January 22, 2015.

			2014	2013
11	ADVANCES	Note	(Rupee	es in '000)
	Loans, cash credits & running finances, etc.			
	In Pakistan Outside Pakistan		32,930,963	32,541,757
			32,930,963	32,541,757
	Islamic financing and related assets	11.2	8,798,770	4,669,043
	<b>Net investment in Ijarah:</b> In Pakistan Outside Pakistan	11.3	830,407	556,460
	Bills discounted and purchased (excluding treasury bills)		830,407	556,460
	Payable in Pakistan Payable outside Pakistan Advances - gross	11.1	320,432 362,002 682,434 43,242,574	345,557 226,214 571,771 38,339,031
	Less: Provision for non-performing advances Advances - net of provision	11.5	(3,185,404) 40,057,170	(2,888,830) 35,450,201
11.1	Particulars of advances - gross			
11.1.1	In local currency In foreign currencies		43,242,574	38,339,031 -
			43,242,574	38,339,031
11.1.2	Short term (for up to one year) Long term (for over one year)		32,478,892 10,763,682	29,225,306 9,113,725
			43,242,574	38,339,031
11.2	Islamic financing and related assets (Annexure 'A')			
	Murabaha financing Diminishing Musharakah Istisna financing Qarz-e-Hasna Salam Others		2,639,484 1,945,182 199,950 5,641 4,000,000 8,513 8,798,770	3,833,784 720,953 100,000 5,793 - 8,513 4,669,043
11.3	Net investment in Ijarah			
	ljarah under finance method ljarah under IFAS-2	11.3.1 11.3.2	14,266 811,943 826,209	24,097 532,363 556,460
	Assets/inventory		4,198 830,407	556,460



#### 11.3.1 Ijarah under finance method

		201	4		2013				
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total	
			()((	upees in 000)-					
ljarah rentals receivable	9,799	5,075	706	15,580	12,160	10,582	1,037	23,779	
Residual value	502	1,268	10	1,780	4,477	1,273	10	5,760	
Minimum Ijarah rentals	10,301	6,343	716	17,360	16,637	11,855	1,047	29,539	
Profit for future periods	(1,614)	(1,387)	(93)	(3,094)	(2,515)	(2,927)	-	(5,442)	
ljarah under finance method	8,687	4,956	623	14,266	14,122	8,928	1,047	24,097	

#### 11.3.2 Ijarah under IFAS-2

Jarah assets under IFAS-2 are stated at cost of Rs. 1,059.012 million (2013: Rs. 937.646 million) less accumulated depreciation of Rs. 247.069 million (2013: Rs. 405.283 million) in accordance with the SBP letter No. BPRD/BLRD-04/2008-6268.

**11.4** Advances include amounts aggregating to Rs. 4,509.496 million (2013: Rs. 3,856.641 million) which have been placed under non-performing status as detailed below:

	2014								
Category of classification	Cla	ssified Advance	ces	Prov	vision Require	d	Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(Ruj	pees in '000)	)			
Other Assets - Especially Mentioned * Substandard Doubtful	17,262 235,286 787,975	-	235,286	1,174 25,352 204 355	-	1,174 25,352 204 355		-	1,174 25,352 204 355
Loss	3,468,973	-	3,468,973		-			-	2,912,042
	4,509,496		4,509,496	3,142,923	-	3,142,923	3,142,923	-	3,142,923
					2013				
Category of classification	Clas	ssified Advanc	es	Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(R	upees in '00	0)			
Other Assets -									
Especially Mentioned *	15,446	-	15,446	1,441	-	1,441	1,441	-	1,441
Substandard	306,911	-	306,911	53,591	-	53,591	53,591	-	53,591
Doubtful	294,579	-	294,579	44,218	-	44,218	44,218	-	44,218
Loss	3,239,705	-	3,239,705	2,764,653	-	2,764,653	2,764,653	-	2,764,653
	3,856,641		3,856,641	2,863,903	-	2,863,903	2,863,903	-	2,863,903

\* Other Assets Especially Mentioned category pertains to agricultural finance and small enterprise.

**11.4.1** State Bank of Pakistan through various circulars has allowed benefit of the forced sales value (FSV) of Plant & Machinery under charge, pledged stock & mortgaged residential, commercial and industrial properties (land and building only) held as collateral against Non-Performing Loans (NPLs) for a maximum of five years from the date of classification. As at December 31, 2014, the Bank has availed cumulative benefit of forced sale values of Rs. 770.151 million (2013: Rs. 596.334 million). Increase in unappropriated profit net of tax amounting to Rs. 500.598 million is not available for the distribution of cash and stock dividend to the shareholders.



#### 11.5 Particulars of provision against non-performing loans and advances

		2014			2013		
	Note	Specific	General	Total	Specific	General	Total
				-(Rupees in	'000)		
Opening balance		2,863,903	24,927	2,888,830	3,007,955	8,066	3,016,021
Transferred to investments	10.3.2	-	-	-	(195,000)	-	(195,000)
Charge for the year		540,866	17,554	558,420	643,717	16,861	660,578
Reversals		(252,536)	-	(252,536)	(519,778)	-	(519,778)
		288,330	17,554	305,884	123,939	16,861	140,800
Amounts written off	11.6	(9,310)	-	(9,310)	(72,991)	-	(72,991)
Closing balance		3,142,923	42,481	3,185,404	2,863,903	24,927	2,888,830

#### 11.5.1 Particulars of provision against non-performing loans and advances

	2014			2013		
Specific	General	Total	Specific	General	Total	
		-(Rupees in	ı '000)			
3,142,923	42,481	3,185,404	2,863,903	24,927	2,888,830	
3,142,923	42,481	3,185,404	2,863,903	24,927	2,888,830	

**11.5.2** The State Bank of Pakistan vide his letter No. BPRD/BRD-Policy/2014-19618 dated October 17, 2014 has provided relaxation to M/s Wateen Telecom Limited for payment of outstanding loan amounting to Rs 67.513 million up to October 31, 2014. Further more the bank has restructured the case before expiry of said period, hence no provision has been made in these financial statements.

			2014	2013	
11.6	Particulars of write-offs	е	(Rupees in '000)		
11.6.1	Against provisions Directly charged to profit and loss account		9,310 -	72,991 -	
			9,310	72,991	
11.6.2	Write-offs of Rs. 500,000 and above11.6Write-offs below Rs. 500,00011.6	5.3	9,310 -	72,991	
			9,310	72,991	

#### 11.6.3 Details of loan write-off or other financial relief of Rs. 500,000 and above:

In terms of sub-section (3) of section 33A of the Banking Companies Ordinance, 1962, a Statement in respect of written off loans or financial relief of Rs. 500,000 or above allowed to a person(s) during the year ended December 31, 2014 is given in Annexure 'B'. However, these write-offs do not affect the Bank's right to recover debts from these customers.



		2014	2013		
11.7 Particulars of loans and advances to director related parties, etc.	rs,	(Rupees in '000)			
Debts due by directors, executives or officers of the them either severally or jointly with any other pe					
Balance at beginning of year Loans granted during the year Repayments		1,129,621 377,338 (107,606)	982,084 261,992 (114,455)		
Balance at end of year		1,399,353	1,129,621		
12 OPERATING FIXED ASSETS					
Capital work-in-progress Property and equipment Intangible assets	12.1 12.2 12.3	108,901 1,526,355 5,798	168,679 1,429,210 6,575		
12.1 Capital work-in-progress		1,641,054	1,604,464		
Intangibles Office equipment Advances to suppliers and contractors		23,167 15,529 70,205	17,784 48,631 102,264		
	_	108,901	168,679		

#### 12.2 Property and equipment

	CC	ST / REVALUATIO	N	ACCUI	MULATED DEPR			
Description	As at January 1, 2014	Additions / (Disposals) / (Adjustments)	As at December 31, 2014	As at January 1, 2014	Charge for the year / (depreciation on disposals) / (Adjustments)	As at December 31, 2014	Book value as at December 31, 2014	Useful Life (Number of Years)
				(Rupee	s in '000)			
Leasehold land (12.2.1)	883,4	10 -	883,410	-	-	-	883,410	-
Freehold land	76,7	05 -	76,705	-	-	-	76,705	-
Building on leasehold land	11,6	20 -	11,620	11,620	-	11,620	-	10
Building on freehold land	131,2	67 -	131,267	13,445	12,930	26,375	104,892	10
Furniture and fixture	124,7	98 25,164	149,168	56,896	14,209	70,245	78,923	05 - 10
		(988	)		(946)			
		194			86			
Office equipment	349,4	99 131,309	470,169	200,955	68,447	258,865	211,304	03 - 10
		(10,639	)		(10,537)			
Vehicles	19,6	82 6,735	24,463	13,363	2,653	14,230	10,233	05
		(1,954	)		(1,786)			
Library books	6	31 21	652	605	9	614	38	10
Renovation / Premises	255,9	63 92,756	344,911	127,481	58,790	184,060	160,851	05
		(3,614			(2,125)			
		(194	)		(86)			
	1,853,5			424,365	· · · · · · · · · · · · · · · · · · ·	566,010	1,526,355	
		(17,195	)		(15,394)			

COST / REVALUATION			ACCU	MULATED DEPRI			
As at January 1, 2013	Additions / (Disposals) / (Adjustments)	As at December 31, 2013	As at January 1, 2013	Charge for the year / (depreciation on disposals) / (Adjustments)	As at December 31, 2013	Book value as at December 31, 2013	Useful Life (Number of Years)
			(Rup	ees in '000)			
807,2	98 76,112	883,410	-	-	-	883,410	-
18,7	55 58,000	76,705	-	-	-	76,705	-
11,6	- 20	11,620	9,676	1,944	11,620	-	10
39,2	57 92,000	131,267	7,939	5,506	13,445	117,822	10
102,6	24 20,810	124,798	45,884	14,065	56,896	67,902	05 - 10
	(4,083	)		(3,573)			
	5,447			520			
299,2	06 55,779	349,499	151,332	54,918	200,955	148,544	03-10
	(5,486	)		(5,295)			
24,2	11 335	19,682	12,252	3,936	13,363	6,319	05
	(4,864	)		(2,825)			
6.	23 8	631	438	167	605	26	10
219,5	54 41,916	255,963	84,583	43,468	127,481	128,482	05
	(70	)		(50)			
	(5,447	)		(520)			
1,523,1	18 344,960	1,853,575	312,104	124,004	424,365	1,429,210	
	(14,503	)		(11,743)			
	As at January 1, 2013 807,29 18,70 11,60 39,20 102,60 299,20 24,2 60 219,50	As at January (Disposals) / (Adjustments) / (A	As at January 1, 2013         Additions / (Disposals) / (Adjustments)         As at December 31, 2013           807,298         76,112         883,410           18,705         58,000         76,705           11,620         -         11,620           39,267         92,000         131,267           102,624         20,810         124,798           (4,083)         5,447           299,206         55,779         349,499           (5,486)         24,211         335         19,682           (4,864)         623         8         631           219,564         41,916         255,963         (70)           (5,4477)	As at January 1, 2013         Additions / (Disposals) / (Adjustments)         As at December 31, 2013         As at January 1, 2013	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $

#### 12.2.1 Revaluation of leasehold land

During the financial year ended 2013, the Bank arranged for revaluation of its leasehold land from an independent professional valuer M/s. Amir Evaluators and Consultants on April 22, 2013. Revaluation was carried out on the basis of professional assessment of present market value and resulted in an increase in carrying value as on balance sheet date. However, the management subsequent to the current year ended December 31, 2014, arranged for revaluation of its lease hold land from an independent professional valuer M/s. Amir Evaluators and Consultants on January 30, 2015 to assess the present market value yielding no increase in the carrying value.

**12.2.2** The gross carrying amount (cost) of fully depreciated assets, that are still in use are as follows:

Ruj	bees in '000'
Building on leasehold land	11,620
Building on free hold land	1,964
Furniture & fixture	25,920
Office equipment	93,110
Vehicles	4,516
Library books	401
Renovation	41,935
Intangibles	12,880



#### 12.2.3 Details of disposals of fixed assets

The details of assets disposed off during the year are as follows:

Description	Cost	Accumulated Depreciation (Rupe	Net Book Value es in '000)	Sale proceeds	Mode of Disposal	Particular of Purchaser
Furniture & fixture	988	946	42	142	Auction	M/s. Suvastu Building Centre Mingora, Mr. Gul Wali Khan
Office equipment	10,639	10,537	102	1,428	Auction/ buy back	M/s. Suvastu Building Centre Mingora, M/s Innovative (Pvt) Ltd
Renovation	3,614	2,125	1,489	519	Auction/ adjustment	M/s. Suvastu Building Centre Mingora, M/s Planam Project, KHI
Vehicles	1,954	1,786	168	1,713	Auction	Mr. Liaquat Zaman, Mr. Anjum Nisar
	17,195	15,394	1,801	3,802	-	

#### 12.3 Intangible assets

		COST		ACCUM	ULATED AMOR	TIZATION		
Description	As at January 1, 2014	Additions	As at December 31, 2014	As at January 1, 2014	Charge for the year	As at December 31, 2014	Book Value as at December 31, 2014	Amortization Rate (%)
				(Rupee	es in '000)			
Software 2014	20,965	3,067	24,032	14,390	3,844	18,234	5,798	33.33%
Software 2013	13,931	7,034	20,965	9,896	4,494	14,390	6,575	33.33%

Note

2014

(Rupees in '000)

2013

#### 13 DEFERRED TAXATION

#### Deferred tax asset arising in respect of:

Provision for balances with other banks		3,510	3,510
Deficit on revaluation of investments		4,724	168,000
Provision for diminution in the value of investments		90,126	111,162
Provision for other assets		3,448	3,448
Provision for Workers Welfare Fund		57,521	44,142
Re-measurement of defined benefit plan		-	9,081
Stabilization reserve		40,094	45,395
<b>Deferred tax liability arising in respect of:</b>		199,423	384,738
Accelerated tax depreciation		(23,961)	(23,985)
Surplus on revaluation of investment		(490,622)	(61,523)
Deferred tax asset/ (liability) - net	13.1	(514,583) (315,160)	<u>(85,508)</u> 299,230



#### 13.1 Deferred tax asset-net

	Balance as at January 1, 2013	Recognised in Profit and Loss Account	Recognised in Equity	Balance as at December 31, 2013	Recognised in Profit and Loss Account	Recognised in Equity	Balance as at December 31, 2014
			(Rupees in	'000)			
Deferred tax asset arising in respect of:							
Provision for balances with other banks	3,510	-	-	3,510	-	-	3,510
Deficit on revaluation of investments	6,077	-	161,923	168,000	-	(163,276)	4,724
Provision for diminution in the value							
of investments	112,196	(1,034)	-	111,162	(21,036)	-	90,126
Provision for non performing loans	í -	-	-	í -	-	-	í - 1
Provision for other assets	3,448	-	-	3,448	-	-	3,448
Provision for Workers Welfare Fund	31,542	12,600	-	44,142	13,379	-	57,521
Capital loss carried forward	16,855	(16,855)	-	í -	· -	-	í - 1
Re-measurement of defined benefit plan	í -		9,081	9,081	-	(9,081)	-
Stabilization reserve	41,526	3,869		45,395	(5,301)	-	40,094
	215,154	(1,420)	171,004	384,738	(12,958)	(172,357)	199,423
Deferred tax liability arising in respect of:							
Accelerated tax depreciation	(30,015)	6,030	-	(23,985)	24	-	(23,961)
Surplus on revaluation of investment	(50,920)	-	(10,603)	(61,523)	-	(429,099)	(490,622)
	(80,935)	6,030	(10,603)	(85,508)	24	(429,099)	(514,583)
Deferred tax (liability) / asset - net	134,219	4,610	160,401	299,230	(12,934)	(601,456)	(315,160)

14	OTHER ASSETS	Note	<b>2014</b> (Rupees	2013 s in '000)
	Income / mark-up accrued in local currency		2,740,102	1,650,942
	Advances, deposits, advance rent and other prepayments		242,246	224,412
	Non-banking assets acquired in satisfaction of claims - at cost	14.1	271,124	271,124
	Stationery and stamps on hand		6,342	7,738
	Receivables against sale of securities		46,742	2,240
	Others		93,897	58,616
			3,400,453	2,215,072
	Less: Provision held against other assets	14.2	(144,332)	(144,192)
			3,256,121	2,070,880

**14.1** The market value of non-banking assets with carrying amounts of Rs. 236.296 million (2013: Rs. 236.296 million) amounted to Rs. 243.230 million (2013: Rs. 241.056 million).



## Notes to the Financial Statements

For the year ended December 31, 2014

			2014	2013
14.2	Provision held against other assets	Note	(Rupees	in '000)
	Opening balance Charge for the year Reversal for the year	27	144,192 140 -	144,724 18,724 (19,256)
	Amounts written off Closing balance		140 - 	(532) - 144,192
15	BILLS PAYABLE			
	In Pakistan Outside Pakistan		586,407	521,035
			586,407	521,035
16	BORROWINGS			
	In Pakistan Outside Pakistan		14,192,181	15,157,773
			14,192,181	15,157,773
16.1	Particulars of borrowings with respect to currencies			
	In local currency In foreign currencies		14,192,181 -	15,157,773 -
16.2	Details of borrowings		14,192,181	15,157,773
	Secured			
	Borrowings from State Bank of Pakistan:			
	Under export refinance scheme Under long term financing for export oriented projects Agriculture refinance scheme SME refinance scheme	16.2.1 16.2.2 16.2.3 16.2.4	1,533,982 61,626 - 4,747 1,600,355	1,402,183 84,034 1,270 6,981 1,494,468
	Repurchase agreement borrowings	16.2.5	9,860,095	13,663,305
	<b>Unsecured</b> Call borrowing Foreign credit line	16.2.6	11,460,450 2,731,731 - 2,731,731 14,192,181	15,157,773 - - 15,157,773

**16.2.1** The Bank has entered into agreements for financing with the SBP for extending export finance to customers. As per the agreements, the Bank has granted to SBP the right to recover the outstanding amount from the Bank at the date of maturity of finance by directly debiting the current account maintained by the Bank with the SBP. These carry mark-up at the rate of 7.5% (2013: 8.40%) per annum. The borrowings are repayable within 180 days from the deal date.



- **16.2.2** This represents long term financing against export oriented projects availed by the Bank for further extending the same to its customers for export oriented projects, for a maximum period of 10 years. The loan repayments to SBP correspond the respective repayment from customers. The loan carries mark-up at the rate of 11.90% (2013: 5%) per annum.
- **16.2.3** The Bank adopted the Agriculture refinance scheme for flood affected areas launched by the SBP for rehabilitation of agricultural sector. During the year, SBP refinanced facilities under this scheme at the rate of 5% per annum (2013: 5% per annum).
- **16.2.4** This represents SBP refinance scheme for the Modernization of SME's. Under this scheme the loan is refinanced up to 100% by SBP. It carries mark-up at the rate 6.25% per annum (2013: 6.25% per annum).
- **16.2.5** Repurchase agreements with financial institutions carries interest rate ranging from 9.60% to 10.00% (2013: 9.85% to 10.40%) per annum with maturities up to January 2, 2015 and are secured by way of investments given as collateral as referred in note 10.1.
- **16.2.6** Call borrowings from financial institutions carries interest rate ranging from 9.55% to 9.60% (2013: nil) per annum with maturities up to April 15, 2015.

2014

2013

#### 17 DEPOSITS AND OTHER ACCOUNTS

			2014	2013
	Customers	Note	(Rupee	s in '000)
	Fixed deposits		31,783,049	32,038,341
	Savings deposits		39,982,105	25,385,251
	Current accounts - Non-remunerative		17,909,340	17,979,604
	Call deposits		1,073,632	663,589
	Margin and sundry deposits		1,377,299	906,622
			92,125,425	76,973,407
	Financial Institutions			
	Remunerative deposits		136,440	243,494
	Non-remunerative deposits		1,829	832
			138,269	244,326
			92,263,694	77,217,733
17.1	Particulars of deposits			
	In local currency		91,857,056	76,816,533
	In foreign currencies		406,638	401,200
			92,263,694	77,217,733
18	OTHER LIABILITIES			
	Mark-up / return / interest payable in local currency		1,995,285	1,305,407
	Unearned commission and income on bills discounted		38,718	29,599
	Accrued expenses		43,801	89,560
	Branch adjustment account		547,716	128,051
	Payable to gratuity fund	33.2	153,975	82,104
	Share subscription money refund		1,091	1,091
	Mark-up in suspense		61,859	53,179
	Deferred income on murabaha		106,548	86,388
	Security deposits against Ijarah	10.1	184,144	136,724
	Islamic Pool Management Reserve	18.1	114,555	129,699
	Payable to Worker's Welfare Fund		164,120	126,120
	Current taxation (provision less payments)	10.0	136,275	369,842
	Others	18.2	281,154	179,066
			3,829,241	2,716,830



- **18.1** This includes equity portion of Profit Equalization Reserve amounting to Rs. 36.414 million (2013: nill), which has been presented as reserve in Annexure-A.
- **18.2** This includes Rs. 167.109 million (2013: Rs. 92.149 million) net of expenses incurred received in advance from the Government of Khyber Pakhtunkhwa against the service fee with respect to various poverty reduction schemes launched by the Provincial Government through the Bank to overcome the unemployment in the province resulting from the "War on Terror" and to facilitate and promote entrepreneurship. The Bank acts as an agent and has been made responsible to disburse and subsequently collect the loan from borrowers and charges service fee to the Government of Khyber Pakhtunkhwa for acting as an agent.

#### 19. SHARE CAPITAL

#### 19.1 Authorized capital



**19.3** At December 31, 2014, the Government of Khyber Pakhtunkhwa and Ismail Industries Limited held 702,208,233 (2013: 702,208,233) and 86,149,803 (2013: 86,149,803) ordinary shares of Rs. 10 each respectively.

		2014	2013
		Numbe	r of shares
19.4	Reconciliation of number of ordinary shares of Rs 10/- each.		
	Shares at the beginning of the year Add: Issued during the year	1,000,000,000 252,485	900,143,348 99,856,652
	Shares at the end of the year	1,000,252,485	1,000,000,000



			2014	2013
20	SURPLUS ON REVALUATION OF ASSETS - NET OF TAX	Note	Rupe	ees in '000
	Surplus / (Deficit) on revaluation of available-for-sale securities			
	Federal Government securities			
	<ul> <li>Market Treasury Bills</li> <li>Pakistan Investment Bonds</li> <li>Sukuk Certificates</li> <li>Fully paid up ordinary shares - listed</li> <li>Term finance certificates / Sukuk - listed</li> <li>Units in open-end mutual funds</li> <li>Units in closed-end mutual funds</li> <li>Deferred tax asset / (liability)</li> </ul> Surplus on revaluation of fixed assets <ul> <li>Leasehold land</li> </ul>	10.1 & 10.2	(4,169) 1,216,495 (32,653) 159,862 - - 88,972 - 1,428,507 (485,898) 942,609 766,152	(38,366) (428,365) - 145,544 (13,269) 91,279 14,554 (228,623) 106,477 (122,146) 766,152
		12.2.1	1,708,761	644,006
21	CONTINGENCIES AND COMMITMENTS			
21.1	Direct credit substitutes			
	Contingent liabilities in respect of guarantees given favoring;			
	Banks Others		442,206 442,206	420,577 420,577
21.2	Transaction - related contingent liabilities			
	Contingent liabilities in respect of performance bonds, bid bonds, warranties etc. given favoring;			
	Government Others		5,195,334 3,218,568	7,299,343 340,038
		21.2.1	8,413,902	7,639,381

**21.2.1** The above amount includes expired letters of guarantee aggregating to Rs. 1,824.489 million as at December 31, 2014 (2013: Rs. 1,683.9 million) for which the formalities relating to return of the original documents are in process.

83 Annual Report 2014



## Notes to the Financial Statements

2014 2013 (Rupees in '000) 21.3 Trade-related contingent liabilities Letters of credit 2,230,557 2,133,769 Sight Usance 76,396 152,755 2,306,953 2,286,524 855,778 324,655 Acceptances 3,162,731 2,611,179 21.4 Commitments in respect of forward exchange contracts **Purchase** 1,657,105 457,729 Sale 1,595,661 1,090,592

**21.4.1** All forward exchange contracts are backed by trade related transactions to meet the needs of the Bank's clients to generate trading revenues and, as part of its asset and liability management activity, to hedge its own exposure to currency risk. At the year end, all foreign exchange contracts have a remaining maturity of less than one year.

21.5	Other commitments	2014	2013
	Bills for collection	(Rupee	es in '000)
	Inland bills Foreign bills	485,589 368,513	178,799 256,468
		854,102	435,267

#### 21.6 Commitments to extend credit

The Bank makes commitments to extend credit in the normal course of its business but these being revokable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

#### 21.7 Commitment for the acquisition of operating fixed assets

Commitments as on reporting date amounts to Rs. 45.861 million (2013: Rs. 34.040 million).

- **21.8** The income tax assessments of the Bank have been finalized up to and including tax year 2014.
- **21.8.1** During financial year 2011, the tax authorities issued an amended order for the tax year 2009 disallowing certain expenditure on account of lack of evidence for such expenditure resulting in an additional tax demand of Rs. 308.900 million. The Bank filed an appeal as well as rectification application against the said order. Based on rectification application, the order was amended and accordingly the additional demand was reduced to Rs. 256.349 million. During 2012, the Commissioner Inland Revenue (Appeals) [CIR (A)] through an order dated June 01, 2012 has deleted certain additions on account of disallowances except for the additions under certain heads of expenses having tax impact of approximately Rs. 23 million. The Bank has filed an appeal against the order of the CIR (A) in respect of remaining additions. Management believes that this matter will be decided partially in favor of the Bank. Consequently, provision amounting to Rs. 10 million has been made in respect of this amount in the financial statements.



		2014	2013
22 MARK-U	IP / RETURN / INTEREST EARNED	(Rupee	es in '000)
On loan	s and advances to:		
Custom	ers		
Mark-up	/ return / interest earned on other facilities	3,312,174	2,919,248
On inve	stments in		
Available	trading securities for-sale securities maturity securities	290,952 5,266,354 160,678 5,717,984	99,210 3,746,528 71,014 3,916,752
	sits with financial institutions ities purchased under resale agreements	437,173 283,345 	170,622 400,165 7,406,787
23 MARK-U	IP / RETURN / INTEREST EXPENSED		
	s sold under repurchase agreement borrowings ort-term borrowings	5,342,731 386,378 478,193 2,809 6,210,111	4,090,562 162,250 82,040 830 4,335,682
24 GAIN OI	N SALE OF SECURITIES - NET		
Ordinary	Sovernment Securities shares nutual funds	14,209 297,076 158,301 469,586	2,820 128,937 6,249 138,006
25 OTHER I	NCOME		
Rent on I Gain on s Gain on s in satisf	VIFT, service and other charges ockers sale of operating fixed assets sale of non-banking assets acquired faction of claim neous income	38,004 2,332 2,001 - 28,499	43,464 2,356 1,874 23,999 15,598
		70,836	87,291



			2014	2013	
		Note	(Rupee	s in '000)	
26	ADMINISTRATIVE EXPENSES				
	Salaries and allowances, etc.		1,309,858	1,078,888	
	Charge for defined benefit plan	33.6	60,471	56,156	
	Contribution to defined contribution plan - Provident Fund	34	63,755	49,563	
	Rent, taxes, insurance, electricity, etc.		343,037	257,614	
	Legal and professional charges		43,170	45,518	
	Communications		87,731	70,977	
	Repairs and maintenance		25,369	26,175	
	Stationery and printing		34,698	26,766	
	Advertisement and publicity		49,319	31,758	
	Auditors' remuneration	26.1	8,290	4,622	
	Depreciation	12.2	157,039	124,004	
	Amortization	12.3	3,844	4,494	
	Brokerage and commission		17,834	12,639	
	Entertainment		27,098	21,141	
	Travelling, boarding and lodging		48,335	49,681	
	Vehicle expenses		7,287	5,169	
	Newspapers and periodicals		1,427	1,279	
	Training		6,387	3,002	
	Sports		200	176	
	Software maintenance charges		3,752	717	
	Security charges		64,901	49,352	
	Others		56,691	50,664	
			2,420,493	1,970,355	

26.1	Auditors' remuneration	<b>2014</b> (Rupe	2013 es in '000)
	Audit fee Fee for half-yearly review Special certifications and sundry advisory services Out-of-pocket expenses	1,915 830 4,978 567 8,290	1,915 830 1,227 650 4,622
27	OTHER PROVISIONS / WRITE OFFS		
	Reversal of provision against other assets - net Write offs against fraud and forgery cases 14.2	- 140 140	(532) 5,209 4,677



		2014	2013
28	OTHER CHARGES	(Rupee	es in '000)
	Penalties imposed by State Bank of Pakistan Workers Welfare Fund	12,834 38,000	134 36,000
		50,834	36,134
29	TAXATION		
	Current - for the year - for prior years Deferred tax	602,720 (24,551) 12,934	581,854 (62,043) (4,610)
29.1	Relationship between tax expense and accounting profit	591,103	515,201
	Profit before taxation	1,900,523	1,669,230
	Tax at the applicable rate of 35% (2013: 35%) Effect of different tax rates used Prior year tax Tax effect of permanent differences Others	665,183 (49,849) (24,551) 4,492 (4,172)	584,231 (17,384) (62,043) 47 10,350
		591,103	515,201
30	EARNINGS PER SHARE - BASIC AND DILUTED		
	Profit for the year	1,309,420	1,154,029

		<b>2014</b> Numbe	2013 (Restated) er of shares
Weighted average number of ordinary shares		1,000,252,485	1,000,252,485
		<b>2014</b> (Ru	2013 pees)
Earnings per share - Basic and Diluted		1.31	1.15
There is no dilution effect on basic earnings per share.		2014	2013
CASH AND CASH EQUIVALENTS	Note	(Rupee	s in '000)
Cash and balance with treasury banks Balances with other banks	7 8	4,110,957 2,509,508	4,068,678 3,813,251
		6,620,465	7,881,929



31

		2014	2013
32	STAFF STRENGTH	Number	of persons
	Permanent Temporary / on contractual basis Daily wagers Bank's own staff strength at the end of the year Outsourced Total staff strength	1,121 126 1 1,248 835 2,083	991 133 11 1,135 <u>366</u> 1,501

#### 33 DEFINED BENEFIT PLAN

**33.1** General description of the type of defined benefit plan and the accounting policy for recognizing actuarial gains and losses are disclosed in note 6.8.1 to these financial statements.

		Note	2014	2013
33.2	Reconciliation of payable to defined benefit plan	Note	(Rupee	es in '000)
	Present value of defined benefit obligations Fair value of plan assets	33.3 33.4	(559,684) 405,709	(444,411) 362,307
		18	(153,975)	(82,104)

#### 33.3 Movement in payable to defined benefit obligation

	Opening balance	(444,411)	(331,201)
	Current service cost	(50,276)	(49,816)
	Interest cost	(57,295)	(36,432)
	Benefits paid during the year	7,356	14,756
	Actuarial (losses) / gain		,
	- Gain / (loss) from change in demographic assumptions	_	735
	- Gain / (loss) from change in financial assumptions	_	46,835
	- Experience (losses) / gains	(15,058)	(89,288)
		(15,058)	(41,718)
	Closing balance	(559,684)	(444,411)
33.4	Movement in fair value of plan assets		
	Opening balance	362,307	273,560
	Expected return on plan assets	47,100	30,092
	Contribution during the year	-	57,640
	Benefits paid by the fund	(7,356)	(14,756)
	Actuarial gain / (loss) on plan assets	3,658	15,771
	Closing balance	405,709	362,307
33.5	Movement in payable to defined benefit plan		
	Opening balance	(82,104)	(57,641)
	Charge for the year 33.6	(60,471)	(56,156)
	Other comprehensive income 33.7	(11,400)	(25,947)
	Contribution during the year	-	57,640
	Closing balance	(153,975)	(82,104)



## Notes to the Financial Statements

For the year ended December 31, 2014

		2014	2013
33.6	Amount charged to profit and loss	(Rupee	es in '000)
	Current service cost Net interest cost	(50,276) (10,195)	(49,816) (6,340)
		(60,471)	(56,156)
33.7	Amount charged to other comprehensive income		
	Actuarial (loss) / gain on obligation Actuarial gain / (loss) on plan assets Tax impact	(15,058) 3,658 (11,400) - (11,400)	(41,718) 15,771 (25,947) 9,081 (16,866)
33.8	Actual return on plan assets		
	The actual return earned on the assets during the year are: Expected return on plan assets Actuarial gain on plan assets	(10,195) 3,658	(6,340) 15,771
		(6,537)	9,431
33.9	Components of plan assets as a percentage of total plan assets	2014	2013
	Debt instruments Equity instruments Others (including bank balances)	86.32% 12.62% 1.06%	88.30% 11.00% 0.70%
		100%	100%

#### 33.10 Principal actuarial assumptions

The latest actuarial valuation was carried out as at December 31, 2014. Projected unit credit actuarial cost method, using following significant assumptions was used for the valuation of the gratuity fund.

			2	2014	2013
	Discount rate Expected rate of return on plan assets Expected rate of salary increase Number of employees covered under retirement benefit plan Weighted Average expected remaining working life of employees (ye	ears)		11.25% 11.25% 9.25% 1121 16	13.00% 13.00% 11.00% 989 16
33.11	Sensitivity analysis		Rupees in '000		
		+1 % Discount Rate	-1 % Discount Rate	+1 % Salary Increase Rate	-1 % Salary Increase Rate
	Impact on defined benefit obligation	558,604	680,895	684,261	554,880

The above sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied, as applied when calculating the gratuity liability recognized within the statement of financial position.



#### 34. DEFINED CONTRIBUTION PLAN

During the year, the Bank has contributed Rs. 63.755 million (2013: Rs. 49.562 million) to the provident fund.

#### 35. COMPENSATION OF DIRECTORS AND EXECUTIVES

	Managii	ng Director	Di	rectors	Exec	utives
	2014	2013	2014	2013	2014	2013
			(Rupees	in '000)		
Fees (note 35.1)	-	-	1,180	1,330	-	-
Managerial remuneration	2,968	1,108	-	2,240	51,116	47,722
Charge for defined benefit plan	-	-	-	-	7,544	6,268
Contribution to defined						
contribution plan	-	-	-	-	6,104	5,194
Rent and house maintenance	297	150	-	408	19,063	16,396
Utilities	36	28	-	155	6,252	5,254
Medical	185	224	-	54	6,104	5,254
Bonus	-	2,544	-	1,070	8,532	9,523
Conveyance / Car benefit						
allowance / Fuel	1,115	268	47	378	41,314	43,398
Others 35.2	2,691	488	10	1,352	12,898	15,212
	7,292	4,810	1,237	6,987	158,927	154,221
Number of persons	1	1	8	8	51	48

**35.1** The fee is paid to non-executive directors for attending meetings.

**35.2** This includes Special duty allowance of Rs. 2.055 million paid to Mr. Imran Samad being performing duties as on Acting Managing Director of the Bank from January 2014 to September 30, 2014. Remuneration paid to acting managing directors during the year is included in remuneration to executives.

#### 36 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of quoted investments other than those classified as held to maturity is based on quoted market prices. The fair value of unquoted equity investments is determined on the basis of break-up value of these investments as per their latest available audited financial statements.

The fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to the absence of current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 6.4.

The maturity and re-pricing profile and effective rates are stated in notes 41.5.1 and 41.4.3 respectively.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short-term in nature or in the case of customer loans and deposits, are frequently re-priced.



#### 37. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

#### The segment analysis with respect to business activity is as follows:

The segment unarysis with respect to busines	2014				
	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Total
		(R	upees in '000)		
Total income Total expenses Net income Segment assets- Gross	5,684,110 5,137,030 547,080 58,557,687	1,057,813 767,542 290,271 25,757,568	690,302 604,760 85,542 8,628,721	3,384,521 2,997,994 386,527 37,617,191	10,816,746 9,507,326 1,309,420 130,561,167
Segment non performing loans Segment provision required Segment liabilities	211,082 211,082 55,724,948	121,365 1,171,348 11,868,818	36,530 47,023 6,834,938	4,140,519 3,017,826 36,757,979	4,509,496 4,447,279 111,186,683
Segment return on net assets (ROA) (%)	0.94%	1.18%	1.00%	1.12%	
Segment cost of funds (%)	9.22%	6.47%	8.85%	8.16%	
		2013			
	Corporate Finance	Trading & Sales	Retail Banking	Commercial Banking	Total
		(F	Rupees in '000)		
Total income Total expenses Net income Segment assets- Gross Segment non performing loans Segment provision required Segment liabilities	4,365,719 3,879,171 486,548 58,257,870 - - 48,378,119	516,283 323,124 193,159 11,177,406 - 1,197,162 13,663,305	659,384 546,788 112,596 8,508,488 789,627 329,551 6,743,362	2,557,073 2,195,347 361,726 34,456,588 3,067,014 2,703,471 26,828,585	8,098,459 6,944,430 1,154,029 112,400,352 3,856,641 4,230,184 95,613,371
Segment return on assets (ROA) (%)	0.84%	1.94%	1.38%	1.14%	
Segment cost of funds (%)	8.02%	2.36%	8.11%	8.18%	

#### 38 TRUST ACTIVITIES

The Bank is not engaged in any significant trust activities.

#### **39 RELATED PARTY TRANSACTIONS**

The Bank has related party relationship with its majority shareholder (Government of Khyber Pakhtunkhwa), associates, directors, key management personnel, staff retirement benefit plan and other related parties.

Banking transactions with related parties are carried out in the normal course of business at agreed terms. Contribution to and accruals in respect of staff retirement benefit plan are made in accordance with actuarial valuations (refer note 33 to these financial statements for the details of plan). Remuneration to the executives, disclosed in note 35 to these financial statements are determined in accordance with terms of their appointments.

**39.1** Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements, are as follows:



# Notes to the Financial Statements

		2014			2013	
	Key management personnel	Associates	Employee fund	Key management personnel	Associates	Employee fund
Advances			(Rupees	in '000)		
At the beginning of the year Disbursed during the year Repaid / adjusted during the year	142,015 33,057 (29,739)	- -	- -	148,615 16,296 (22,896)	- -	- - -
At end of the year	145,333			142,015		-
Deposits						
At the beginning of the year Placements made during the period Withdrawals during the period	11,050 213,048 (214,233)	11,715 113,436 (110,812)	15,703 255,059 (221,316)	16,487 195,636 (201,073)	10,220 91,323 (89,828)	139,343 408,856 (532,496)
At end of the year	9,865	14,339	49,446	11,050	11,715	15,703
Placements	-		-	-	-	-
Lease Liabilties	-			-		-
Transactions during the year						
Mark-up / return / interest earned	3,362	6,886		3,342		
Mark-up / return / interest expensed	472	1,681	6,856	668	550	4,475

- Although the Government of Khyber Pakhtunkhwa holds 70.20% shares of the Bank (2013: 70.20%), the transactions with it have 39.2 not been treated as related party transactions for the purpose of this disclosure.
- The Bank of Khyber is exempted from detailed related parties disclosure for being Government entity, and disclosed as required 39.3 under IAS-24 "Related Party Disclosures". Relevant details are referred in the following notes:

Particulars	-			
	Da	rtic		rc -
	r a	ii uu	ula	

Particulars	Note #
Loans & advances to directors & related parties	11.7
Share Holding	19.3
Compensation of directors & executives	35
Advances & deposits (by sector)	41.1.1.2
Detail of non-performing advances & other provisions (by sector)	41.1.1.4

#### 40. **CAPITAL - ASSESSMENT AND ADEQUACY BASEL II SPECIFIC**

The Basel III Framework is applicable to the Bank whereby the Standardized approach for reporting Capital Adequacy is currently implemented. Under the said approach, Credit risk and Market risk exposure are measured using the Standardized Approach and Operational risk is measured using the Basic Indicator Approach.

The Bank's Capital Adequacy is reported using the rules and ratios provided by the State Bank of Pakistan.

The Capital Adequacy Ratio is a measure of the amount of a Bank's capital expressed as percentage of its risk weighted assets. Measuring risk weighted assets requires risk mitigants to be applied to the amount of assets shown on a Bank's balance sheet. These assets are then applied weightages according to the degrees of inherent risk.

State Bank of Pakistan vide its BPRD circular 06 of 2013 has decided to implement the BASEL III reforms issued by the Basel Committee on Banking Supervision (BCBS) to further strengthen the capital related rules. These instructions form part of transitional arrangement leading to full implementation of Basel III in 2019.

The overall capital adequacy ratio (CAR) remains at the level of 10% however, Banks are required to raise the capital adequacy ratio to 12.5% by year end 2019. The additional 2.5% capital is termed as capital conservation buffer (CCB) to be kept in the form of common equity.



Note #

The SBP requires each Bank or Banking group to: (a) hold the minimum level of the paid up capital and (b) maintains a ratio of total regulatory capital to the risk-weighted assets at or above the required minimum of 10%. The required capital adequacy ratio (10% of the risk weighted assets) is achieved by the Bank through improvement in the asset quality at the existing volume level, ensuring better recovery management and striking compromise proposal and composition of asset mix with low risk.

#### 40.1 Capital management

The Bank's objectives when managing its capital are:

- a) To comply with the capital requirements set by the regulators and comparable to the peers;
- b) To actively manage the supply of capital costs and increase capital velocity;
- c) To improve the liquidity of the Bank's assets to allow for an optimal deployment of the Bank's resources;
- d) To protect the Bank against unexpected events and maintain strong ratings;
- e) To achieve low overall cost of capital with appropriate mix of capital elements; and
- f) To safeguard the Bank's ability to continue as a going concern so that it can continue to provide adequate return to shareholders;

Bank's regulatory capital is analyzed into two tiers:

#### Tier 1 Capital, which is further divided into two tiers:

Common Equity Tier I capital (CETI), which includes fully paid up capital (including the bonus shares), balance in share premium account, general reserves, statutory reserves as per financial statements, minority interest and net unappropriated profits after all regulatory adjustments applicable on CETI.

Additional Tier I Capital (ATI), which includes perpetual non-cumulative preference shares and share regulatory adjustments applicable on ATI.

Tier II capital, which includes subordinated debt/Instruments, share premium for issuance of Subordinated debt/Instruments, general provisions for loan losses (up to a maximum of 1.25% of credit risk weighted assets), net of tax reserves on revaluation of fixed assets and equity investments up to a maximum of 45% of the balance and foreign exchange translation reserves after all regulatory adjustments applicable on Tier-II.

#### **Deduction from the Capital.**

Under the revised instructions, calculation of Basel eligible capital has been changed adding few additional deductions from capital including Bank's investments in the capital of Banking, Financial and insurance entities beyond a certain threshold from corresponding Tier of Bank's capital. Similarly, SBP has also revised treatment of Bank's investment in the units of mutual funds. Now Bank will deduct from their Common Equity Tier I amount of investment in a single mutual fund if it exceeds a certain level.

In addition to above, Goodwill & intangibles, Shortfall in provisioning, excess investment in the TFCs of other Banks, Deficit on account of revaluation are also deducted from Common Equity Tier I.

The Bank is comfortably meeting all the capital ratios as per revised Basel III guidelines. This shows strong capital base of the Bank and management commitment to meet all the regulatory requirements well above the required level.

This risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operational risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of potential future exposure.

Banking operations are categorized as either trading book or banking book and risk-weighted assets are determined according to specified requirements of the SBP that seek to reflect the varying levels of risk attached to assets and off balance sheet exposures. The total risk-weighted exposures comprise of credit risk, market risk and operational risk.



#### 40.2 CAPITAL STRUCTURE

2014

2013

		(Rupee	s in '000)
	Common Equity Tier 1 capital (CET1): Instruments and reserves		
1	Fully Paid-up Capital/ Capital deposited with SBP	10,002,524	10,000,000
2	Balance in Share Premium Account	-	-
3	Reserve for issue of Bonus Shares	-	-
4	Discount on Issue of shares	-	-
5	General/ Statutory Reserves	1,430,231	1,170,871
6	Gain/(Losses) on derivatives held as Cash Flow Hedge	-	-
7	Unappropriated/unremitted profits/ (losses)	1,778,056	741,920
8	Minority Interests arising from CET1 capital instruments issued		
	to third parties by consolidated bank subsidiaries (amount allowed		
	in CET1 capital of the consolidation group)	_	-
9	CET 1 before Regulatory Adjustments	13,210,811	11,912,791
10	Total regulatory adjustments applied to CET1 (Note 40.2.1)	215,564	206,840
11	Common Equity Tier 1	12,995,247	11,705,951
	Additional Tier 1 (AT 1) Capital		
12	Qualifying Additional Tier-1 capital instruments plus any		
	related share premium	-	-
13	of which: Classified as equity	-	-
14	of which: Classified as liabilities	-	-
15	Additional Tier-1 capital instruments issued to third parties		
	by consolidated subsidiaries (amount allowed in group AT 1)	-	-
16	of which: instrument issued by subsidiaries subject to phase out	-	-
17	AT1 before regulatory adjustments	-	-
18	Total regulatory adjustment applied to AT1 capital (Note 40.2.2)	-	-
19	Additional Tier 1 capital after regulatory adjustments	-	-
20	Additional Tier 1 capital recognized for capital adequacy	-	-
21	Tier 1 Capital (CET1 + admissible AT1) (11+20)	12,995,247	11,705,951
22	Tier 2 Capital		
22	Qualifying Tier 2 capital instruments under Basel III plus any		
22	related share premium	-	-
23	Tier 2 capital instruments subject to phaseout arrangement issued		
24	under pre-Basel 3 rules	-	-
24	Tier 2 capital instruments issued to third parties by consolidated		
25	subsidiaries (amount allowed in group tier 2)	-	-
25	of which: instruments issued by subsidiaries subject to phase out	-	-
26	General provisions or general reserves for loan losses-up to	42,401	24.027
72	maximum of 1.25% of Credit Risk Weighted Assets	42,481	24,927
27 28	Revaluation Reserves (net of taxes) of which: Revaluation reserves on fixed assets	8/2,629	289,803
28 29	of which: Unrealized gains/losses on AFS	527,861	(54,965)
29 30	Foreign Exchange Translation Reserves	327,001	(34,903)
	Undisclosed/Other Reserves (if any)	_	-
31 22	T2 before regulatory adjustments	- 015 110	21/ 720
<b>32</b> 33	Total regulatory adjustment applied to T2 capital (Note 40.2.3)	915,110	314,730
33 34	Tier 2 capital (T2) after regulatory adjustments	915,110	- 314,730
34 35	Tier 2 capital (12) after regulatory adjustments Tier 2 capital recognized for capital adequacy	915,110	
35 36	Portion of Additional Tier 1 capital adequacy	915,110	314,730
30 <b>37</b>	Total Tier 2 capital admissible for capital adequacy	915,110	- 314,730
37 38	TOTAL CAPITAL (T1 + admissible for Capital adequacy	13,910,358	12,020,681
20		0,000	12,020,081
		61 121 001	



39

Total Risk Weighted Assets (RWA) {for details refer Note 40.5}

50,013,732

61,424,984

		2014	2013
		(Rupees in	'000)
	Capital Ratios and buffers (in percentage of risk weighted assets)		
40	CET1 to total RWA	21.16%	23.4
41	Tier-1 capital to total RWA	21.16%	23.4
42	Total capital to total RWA	22.65%	24.0
43	Bank specific buffer requirement (minimum CET1 requirement		
11	plus capital conservation buffer plus any other buffer requirement)	-	
44 45	of which: capital conservation buffer requirement of which: countercyclical buffer requirement		
46	of which: D-SIB or G-SIB buffer requirement	_	
47	CET1 available to meet buffers (as a percentage of risk weighted assets)	-	
	National minimum capital requirements prescribed by SBP		
48	CET1 minimum ratio	5.00%	5.0
49 50	Tier 1 minimum ratio	6.50% 10.00%	6.5 10.0
50	Total capital minimum ratio	10.00%	10.0
		2014	2013
		(Rupees i	n '000)
	Regulatory Adjustments and Additional Information	Amounts subje Basel III treat	
	Common Equity Tier 1 capital: Regulatory adjustments		
1	Goodwill (net of related deferred tax liability)	28,965	24,
2	All other intangibles (net of any associated deferred tax liability)	-	
3	Shortfall in provisions against classified assets	-	
4	Deferred tax assets that rely on future profitability excluding		
	those arising from temporary differences (net of related tax liability)	-	
5	Defined-benefit pension fund net assets	-	
6	Reciprocal cross holdings in CET1 capital instruments of banking,		
	financial and insurance entities	_	
7	Cash flow hedge reserve	-	
8	Investment in own shares/ CET1 instruments	-	
9	Securitization gain on sale	-	
10	Capital shortfall of regulated subsidiaries	-	
11	Deficit on account of revaluation from bank's holdings of fixed assets/ AFS		
12	Investments in the capital instruments of banking, financial and insurance		
	entities that are outside the scope of regulatory consolidation, where the		
	bank does not own more than 10% of the issued share capital		
	(amount above 10% threshold)	-	
13	Significant investments in the common stocks of banking, financial and		
10	insurance entities that are outside the scope of regulatory consolidation		
	(amount above 10% threshold)	_	
14	Deferred Tax Assets arising from temporary differences (amount above 10%		
	threshold, net of related tax liability)	_	
15	Amount exceeding 15% threshold	_	
16	of which: significant investments in the common stocks of financial entities	_	
17	of which: deferred tax assets arising from temporary differences	_	
18	National specific regulatory adjustments applied to CET1 capital		
19	Investments in TFCs of other banks exceeding the prescribed limit		
20	Any other deduction specified by SBP (mention details)		
20	Adjustment to CET1 due to insufficient AT1 and Tier 2 to cover deductions	186,599	182,4
Z I	Total regulatory adjustments applied to CET1 (sum of 1 to 21)	215,564	206,8



(i) (ii) (iii)

(iv)

Additional Tier 1 & Tier 1 Capital regulatory adjustments       Investment in onvalial funds exceeding the prescribed lint (SR* peefic adjustment)         Investment in onvalia and insuruments       Reciprocal cross holdings in Additional Tier 1 capital instruments of banking, financial and insurance entities       186,599         Investment in onvolve could be exceeded regulatory consolidation, where the bank does not own more than 10% of the issued state capital instruments of banking, financial and insurance entities       186,599         Significant investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation       1         Portion of deduction applied 5050 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from applied 5050 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from applied 5050 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from one than 10% of the issued space capital instruments of banking, financial and insurance entities       1         Investment in own Tier 2 capital based on pre-Basel III treatment of the scope of regulatory consolitation.       1       1         Investment in own Tier 2 capital instruments of banking, financial and insurance entities on wome than 10% of the issued space capital instruments is the capital instruments subject to re-Basel III treatment of the scope of regulatory consolitation.       1       1         Investment in own Tier 2 capital lastruments is used by ba		2014	2013
Additional Tier-1 & Tier-1 Capital: regulatory adjustments     Basel III treatment*       Investment in mutual funds exceeding the prescribed int.     [58] specific adjustment]       Investment in with adjustment     186,599       Investment in conv ATI capital instruments of banking, financial and insurance entities     1       Investment in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not worn more than 10% of the issued share capital (amount above 10% threshold)     1       Significant investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation     1       Portion of deduction from additional Deriol, remain subject to deduction from additional Tier 1 date to insufficient Tier 2 to cover deductions     1       Tier 2 Capital: regulatory adjustments     1     1       Recipical coss holdings in El 2 instruments of banking, financial and insurance entities     1     1       Investment in the 12 capital instruments of banking, financial and insurance entities     1     1       Recipical coss holdings in El 2 instruments of banking, financial and insurance entities     1     1       Investment in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the issued scope of regulatory consolidation, there at a dividual during adjustment applied to 72 capital fastment of which decreating banking financial and		(Rupees in '	000)
Participant in the capital instruments         186,599         182,481           Instrument in nuclification and the capital instruments of banking, financial and insurance entities         1         1           Instrument in the capital instruments of banking, financial and insurance entities that are cuicide the scope of regulatory consolitation, where the bank does not own more than 10% of the issued share capital (amount above 10% thereistical)         1         1           Significant investments in the capital instruments of banking, financial and insurance entities that are cuicide the scope of regulatory consolitation         1         1           Perform of deduction applied 5050 To Te-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from additional tier-1 capital (sum of 23 to 29)         186,599         182,481           Total regulatory adjustments         1         1         1         1           Protino of deduction applied 5050 To Te-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction form 42 capital         1         1         1           Reciprocal coss biodings in Te-2 capital based on pre-Basel III treatment         1         1         1         1           Investment in two classing, financial and insurance entities that are cuicited the scope of regulatory consolidation.         1         1         1         1         1         1         1         1         1			
[SP appendix adjustment]     186,399     182,481       Investment in own AT capital instruments of banking financial and insurance entities     1     1       Investment in own MT capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank obes not worm one than 100% of the issued are capital (amount above 10% threshold)     1       Significant investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation insurance entities that are outside the scope of regulatory consolidation insurance entities that are outside the scope of regulatory consolidation pre-Basel II treatment which, during transitional period, remain subject to deduction from additional tier-1 capital     1       Adjustments to Additional Tier 1 due to insufficient Tier 2 to cover deductions     1     1       Total regulatory adjustments     1     1     1       Protein of deduction appled 5050 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital     1     1       Investment in wom Tier 2 capital instruments Investment in wom Tier 2 capital instruments Investment in the capital instruments of banking, financial and insurance entities where holding to the scope of regulatory consolidation, Total regulatory adjustment applied to T2 capital insurance entities that are outside the scope of regulatory consolidation Total regulatory adjustment applied to T2 capital insurance entities where holding is less than 10% of the issued common share capital of the ectity     1       Nisk Weighted Assets subject		Basel III treatr	nent*
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(amount above 10% threshold)       -         Significant investments in the capital instruments of banking, financial and       -         Insurance entities that are outside the scope of regulatory consolidation       -         Per-Base III treatment which, during transitional period, remain subject to       -         deduction from additional tier-1 capital       -         Adjustments to Additional Tier 1 due to insufficient Tier 2 to cover deductions       -         Tet 2 Capital: regulatory adjustments       -         Portion of deduction applied 50:50:00 Tier 1 and Tier 2 capital based on pre-Base III treatment which, during transitional period, remain subject to deduction from tier 2 capital       -         Reciprocal cross holdings in Tier 2 instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not worn more than 10% of the issued share capital (amount above 10% threshold)       -         Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation       -         Total regulatory adjustment applied to 72 capital (sum of 31 to 35)       -       -         Additional Information       -       -         Risk Weighted Assets subject to pre-Basel III treatment)       -       -         Risk Weighted Assets subject to pre-Basel III treatment)       -       -         Of which: Recognized poroti			
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(amount above 10% threshold)       -         Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation       -         Total regulatory adjustment applied to T2 capital (sum of 31 to 35)       -         Additional Information       -         Risk Weighted Assets subject to pre-Basel III treatment       -         Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)       -         of which: Defined-benefit pension fund net assets       -         of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity       -         Amounts below the thresholds for deduction (before risk weighting)       -       -         Non-significant investments in the capital of other financial entities       615,913       897,198         Significant investments in the copital of other financial entities       125,939       131,310         Deferred tax assets arising from temporary differences (net of related tax liability)       -       299,230         Applicable caps on the inclusion of provisions in Tire 2       -       -         Provisions eligible for inclusion in Tire 2 in respect of exposures subject to standardized approach (prior to application of cap)       42,481       24,927			
and insurance entities that are outside the scope of regulatory consolidation       -       -         Total regulatory adjustment applied to T2 capital (sum of 31 to 35)       -       -         Additional Information       -       -         Risk Weighted Assets subject to pre-Basel III treatment       -       -         Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)       -       -         of which: Defined-benefit pension fund net assets       -       -       -         of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity       -       -         of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity       -       -         Admounts below the thresholds for deduction (before risk weighting)       -       -       -         Non-significant investments in the capital of other financial entities       615,913       897,198       897,198         Significant investments in the capital of other financial entities       125,939       131,310       299,230         Applicable caps on the inclusion of provisions in Tier 2       Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (pri		-	-
Total regulatory adjustment applied to T2 capital (sum of 31 to 35)       -       -         Additional Information       -       -         Risk Weighted Assets subject to pre-Basel III treatment       -       -         Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)       -       -         of which: Defined-benefit pension fund net assets       -       -       -         of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity       -       -         Of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity       -       -         Amounts below the thresholds for deduction (before risk weighting)       -       -       -         Non-significant investments in the capital of other financial entities       125,939       131,310       299,230         Applicable caps on the inclusion of provisions in Tier 2       -       -       299,230         Applicable caps on the inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)       42,481       24,927         Cap on inclusion of provisions in Tier 2 in respect of exposures subject to intendia rings-based approach (prior to application of cap) <td></td> <td></td> <td></td>			
Additional Information       Risk Weighted Assets subject to pre-Basel III treatment         Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)       -         of which: deferred tax assets       -         of which: Becognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity       -         of which: Becognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity       -         Amounts below the thresholds for deduction (before risk weighting)       -       -         Non-significant investments in the capital of banking, financial entities       615,913       897,198         Significant investments in the capital of other financial entities       125,939       131,310         Deferred tax assets arising from temporary differences (net of related tax liability)       -       299,230         Applicable caps on the inclusion of provisions in Tier 2       42,481       24,927         Cap on inclusion of provisions in Tier 2 under standardized approach       499,761       419,952         Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)       42,481       24,927         Cap on inclusion of provisions in Tier 2 in respe		-	-
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period	Risk Weighted Assets subject to pre-Basel III treatment		
periodof which: deferred tax assetsof which: Defined-benefit pension fund net assetsof which: Defined-benefit pension fund net assetsof which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entityof which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entityAmounts below the thresholds for deduction (before risk weighting) Non-significant investments in the capital of other financial entities615,913897,198Significant investments in the capital of other financial entities125,939131,310Deferred tax assets arising from temporary differences (net of related tax liability)-299,230Applicable caps on the inclusion of provisions in Tier 242,48124,927Provisions eligible for inclusion in Tier 2 under standardized approach499,761419,552Provisions eligible for inclusion in Tier 2 under standardized approach499,761419,552	Risk weighted assets in respect of deduction items (which during the transitional		
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insurance entities where holding is less than 10% of the issued common share capital of the entity-of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entityAmounts below the thresholds for deduction (before risk weighting) Non-significant investments in the capital of other financial entities615,913897,198Significant investments in the common stock of financial entities125,939131,310Deferred tax assets arising from temporary differences (net of related tax liability)-299,230Applicable caps on the inclusion of provisions in Tier 2Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,48124,927Cap on inclusion of provisions in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)		-	-
of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity-Amounts below the thresholds for deduction (before risk weighting) Non-significant investments in the capital of other financial entities615,913897,198Significant investments in the common stock of financial entities125,939131,310Deferred tax assets arising from temporary differences (net of related tax liability)-299,230Applicable caps on the inclusion of provisions in Tier 22Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,481Cap on inclusion of provisions in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)419,952Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)-			
insurance entities where holding is more than 10% of the issued common share capital of the entity		-	-
share capital of the entity-Amounts below the thresholds for deduction (before risk weighting)-Non-significant investments in the capital of other financial entities615,913Significant investments in the common stock of financial entities125,939Deferred tax assets arising from temporary differences (net of related tax liability)-Applicable caps on the inclusion of provisions in Tier 2Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,481Cap on inclusion of provisions in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)419,952Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)-			
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Non-significant investments in the capital of other financial entities615,913897,198Significant investments in the common stock of financial entities125,939131,310Deferred tax assets arising from temporary differences (net of related tax liability)-299,230Applicable caps on the inclusion of provisions in Tier 2Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,48124,927Cap on inclusion of provisions in Tier 2 under standardized approach499,761419,952Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)			
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Applicable caps on the inclusion of provisions in Tier 2Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,481Cap on inclusion of provisions in Tier 2 under standardized approach499,761Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)-		125,939	
Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)42,48124,927Cap on inclusion of provisions in Tier 2 under standardized approach499,761419,952Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)			299,230
Cap on inclusion of provisions in Tier 2 under standardized approach499,761419,952Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)			
Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)			
internal ratings-based approach (prior to application of cap)		499,761	419,952
		_	-
		-	-

0.3	CAPITAL STRUCTURE RECONCILIATION	As per published financial statements	Under regulatory scope of consolidation	
	Step 1	(Rupee	s in '000)	
		2014	2014	
	Assets			
	Cash and balances with treasury banks	4,110,957	4,110,957	
	Balanced with other banks	2,509,508	2,509,508	
	Lending to financial institutions	2,100,000	2,100,000	
	Investments	72,431,445	72,431,445	
	Advances	40,057,170	40,057,170	
	Operating fixed assets	1,641,054	1,641,054	
	Deferred tax assets	-	-	
	Other assets	3,256,121	3,256,121	
	Total assets	126,106,255	126,106,255	
	Liabilities & Equity			
	Bills payable	586,407	586,407	
	Borrowings	14,192,181	14,192,181	
	Deposits and other accounts	92,263,694	92,263,694	
	Sub-ordinated loans	-	-	
	Liabilities against assets subject to finance lease	-	-	
	Deferred tax liabilities	315,160	315,160	
	Other liabilities	3,829,241	3,829,241	
	Total liabilities	111,186,683	111,186,683	
	Share capital/ Head office capital account	10,002,524	10,002,524	
	Reserves	1,430,231	1,430,231	
	Unappropriated/ Unremitted profit/ (losses)	1,778,056	1,778,056	
	Minority Interest	-	-	
	Surplus on revaluation of assets	1,708,761	1,708,761	
		14,919,572	14,919,572	
	Total liabilities & equity	126,106,255	126,106,255	
	• •			

	As per published financial statements	Under regulatory scope of consolidation	Reference
Step 2	2014	2014	
Assets	(Rupee	s in '000)	
Cash and balances with treasury banks	4,110,957	4,110,957	
Balances with other banks	2,509,508	2,509,508	
Lending to financial institutions	2,100,000	2,100,000	
Investments	72,431,445	72,431,445	
of which: Non-significant investments in the capital instruments			
of banking, financial and insurance entities exceeding 10% threshold	-	-	а
of which: significant investments in the capital instruments issued by			
banking, financial and insurance entities exceeding regulatory threshold	-	-	b
of which: Mutual Funds exceeding regulatory threshold	186,599	186,599	С
of which: reciprocal crossholding of capital instrument			
(separate for CET1, AT1, T2)	-	-	d
of which: others (mention details)	-	-	е
Advances	40,057,170	40,057,170	
shortfall in provisions/ excess of total EL amount over eligible			
provisions under IRB	-	-	f
general provisions reflected in Tier 2 capital	42,481	42,481	g
Fixed Assets	1,641,054	1,641,054	
Deferred Tax Assets	-	-	
of which: DTAs that rely on future profitability excluding those			
arising from temporary differences	-	-	h
of which: DTAs arising from temporary differences exceeding			
regulatory threshold	-	-	i
Other assets	3,256,121	3,256,121	
of which: Goodwill	-	-	j
of which: Intangibles	28,965	28,965	k
of which: Defined-benefit pension fund net assets	-	-	I
Total assets	126,106,255	126,106,255	



	As per published financial statements	Under regu scope of consolid		Reference
STEP-2	2014	201		
(Continued)	(Rupees		·	
Liabilities & Equity		,		
Bills payable Borrowings	586,40 14,192,18	1 14	586,407 -,192,181	
Deposits and other accounts Sub-ordinated loans of which: eligible for inclusion in AT1	92,263,69 -	4 92	2,263,694 - -	m
of which: eligible for inclusion in Tier 2 Liabilities against assets subject to finance lease	-		-	n
Deferred tax liabilities of which: DTLs related to goodwill	315,16	0	315,160 -	0
of which: DTLs related to intangible assets of which: DTLs related to defined pension fund net assets of which: other deferred tax liabilities	-		-	p q r
Other liabilities	3,829,24	1 3	,829,241	
Total liabilities	111,186,68	3 111	,186,683	
Share capital	10,002,52	4 10	,002,524	
of which: amount eligible for CET1 of which: amount eligible for AT1	10,002,52		,002,524 	s t
Reserves of which: portion eligible for inclusion in CET1	1,430,23		,430,231	
(provide breakup) of which: portion eligible for inclusion in Tier 2	1,430,23		,430,231 -	u v
Unappropriated profit/ (losses) Minority Interest	1,778,05	6 1	,778,056 -	W
of which: portion eligible for inclusion in CET1 of which: portion eligible for inclusion in AT1	-		-	x y
of which: portion eligible for inclusion in Tier 2 Surplus on revaluation of assets	- 1,708,76	1 1	- ,708,761	Z
of which: Revaluation reserves on Fixed Assets of which: Unrealized Gains/Losses on AFS	766,15	2	,766,152 ,551,330	аа
In case of Deficit on revaluation (deduction from CET1)			-	ab
Total liabilities & Equity	126,106,25	5 126	,106,255	_

		Component of regulatory capital reported by bank	Source based on reference number from step 2
	Step 3	2014	- : (000)
	Common Equity Tier 1 capital (CET1): Instruments and reserves	(Кирее	s in '000)
1 2	Fully Paid-up Capital/ Capital deposited with SBP Balance in Share Premium Account	10,002,524	(s)
3	Reserve for issue of Bonus Shares	_	
4	General/ Statutory Reserves	1,430,231	(u)
5	Gain/(Losses) on derivatives held as Cash Flow Hedge	-	()
6 7	Unappropriated/unremitted profits/ (losses) Minority Interests arising from CET1 capital instruments issued	1,778,056	(w)
1	to third party by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)	_	(x)
8	CET 1 before Regulatory Adjustments	13,210,811	(7)
	Common Equity Tier 1 capital: Regulatory adjustments		
9 10	Goodwill (net of related deferred tax liability) All other intangibles (net of any associated deferred tax liability)	20.045	(j) - (0)
10	Shortfall of provisions against classified assets	28,965	(k) - (p) (f)
12	Deferred tax assets that rely on future profitability excluding those		
	arising from temporary differences (net of related tax liability)	-	{(h) - (r)} * x%
13 14	Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments	-	{(l) - (q)} * x%
14	Cash flow hedge reserve		(d)
16	Investment in own shares/ CET1 instruments	-	
17	Securitization gain on sale	-	
18	Capital shortfall of regulated subsidiaries	-	
19 20	Deficit on account of revaluation from bank's holdings of fixed assets/ AFS	-	(ab)
20	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own		
	more than 10% of the issued share capital (amount above 10% threshold)	-	(a) - (ac) - (ae)
21	Significant investments in the capital instruments issued by banking, financial and		
	insurance entities that are outside the scope of regulatory consolidation (amount		(l_) (l) (f)
22	above 10% threshold) Deferred Tax Assets arising from temporary differences (amount above 10%	-	(b) - (ad) - (af)
22	threshold, net of related tax liability)	_	(i)
23	Amount exceeding 15% threshold		
24	of which: significant investments in the common stocks of financial entities	-	
25 26	of which: deferred tax assets arising from temporary differences National specific regulatory adjustments applied to CET1 capital	-	
20	of which: Investment in TFCs of other banks exceeding the prescribed limit	_	
28	of which: Any other deduction specified by SBP (mention details)		
29	Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	186,599	
30	Total regulatory adjustments applied to CET1 (sum of 9 to 29)	215,564	
31	Common Equity Tier 1	12,995,247	
	Additional Tier 1 (AT 1) Capital		
32	Qualifying Additional Tier-1 instruments plus any related share premium	-	
33	of which: Classified as equity	-	(t)
34 35	of which: Classified as liabilities Additional Tier-1 capital instruments issued by consolidated subsidiaries and	-	(m)
55	held by third parties (amount allowed in group AT 1)	_	(y)
36	of which: instrument issued by subsidiaries subject to phase out	-	
37	AT1 before regulatory adjustments	-	



STEP-3	(Continued)	Component of regulatory capital reported by bank	Source based on reference number from step
		2014	
	Additional The A.Contechnology and the second	(Rupee	s in '000)
38	Additional Tier 1 Capital: regulatory adjustments Investment in mutual funds exceeding the prescribed limit (SBP		
20	specific adjustment)	186,599	
39	Investment in own AT1 capital instruments	100,355	
40	Reciprocal cross holdings in Additional Tier 1 capital instruments		
41	Investments in the capital instruments of banking, financial and insurance entities		
	that are outside the scope of regulatory consolidation, where the bank does not		
	own more than 10% of the issued share capital (amount above 10% threshold)	_	(ac)
42	Significant investments in the capital instruments issued by banking, financial and		(40)
-	insurance entities that are outside the scope of regulatory consolidation	_	(ad)
43	Portion of deduction applied 50:50 to core capital and supplementary capital based on		()
	pre-Basel III treatment which, during transitional period, remain subject to deduction		
	from tier-1 capital	-	
44	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to		
	cover deductions	-	
45	Total of Regulatory Adjustment applied to AT1 capital (sum of 38 to 44)	186,599	
46	Additional Tier 1 capital		
47	Additional Tier 1 capital recognized for capital adequacy	-	
48	Tier 1 Capital (CET1 + admissible AT1) (31+47)	12,995,247	
	Tier 2 Capital		
49	Qualifying Tier 2 capital instruments under Basel III plus any related share premium	-	(n)
50	Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)		
51	Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount		
	allowed in group tier 2)	-	(Z)
52	of which: instruments issued by subsidiaries subject to phase out	-	
53	General Provisions or general reserves for loan losses-up to maximum of 1.25% of		
	Credit Risk Weighted Assets	42,481	(g)
54	Revaluation Reserves	872,629	
55	of which: Revaluation reserves on fixed assets	344,768	portion of (aa)
56	of which: Unrealized Gains/Losses on AFS	527,861	
57	Foreign Exchange Translation Reserves	-	(v)
58	Undisclosed/Other Reserves (if any)	-	
59	T2 before regulatory adjustments	915,110	
	Tier 2 Capital: regulatory adjustments		
60	Portion of deduction applied 50:50 to core capital and supplementary capital		
	based on pre-Basel III treatment which, during transitional period, remain		
	subject to deduction from tier-2 capital	-	
61	Reciprocal cross holdings in Tier 2 instruments	-	
62	Investment in own Tier 2 capital instrument	-	
63	Investments in the capital instruments of banking, financial and insurance entities that		
	are outside the scope of regulatory consolidation, where the bank does not own		
~	more than 10% of the issued share capital (amount above 10% threshold)	-	(ae)
64	Significant investments in the capital instruments issued by banking, financial and		(- f)
65	insurance entities that are outside the scope of regulatory consolidation		(af)
65 66	Amount of Regulatory Adjustment applied to T2 capital (sum of 60 to 64)	-	
66 67	Tier 2 capital (T2)	915,110	
67 68	Tier 2 capital recognized for capital adequacy	915,110	
na	Excess Additional Tier 1 capital recognized in Tier 2 capital	-	
69	Total Tier 2 capital admissible for capital adequacy	915,110	



#### MAIN FEATURES OF REGULATORY CAPITAL INSTRUMENTS 40.4 **Main Features Common Shares** 1 Issuer The Bank of Khyber Unique identifier BOK 2 3 Governing law(s) of the instrument Companies Ordinance 1984, KSE Regulations, The Bank of Khyber Act, 1991" **Regulatory treatment** 4 Transitional Basel III rules Common Equity Tier I 5 Post-transitional Basel III rules Common Equity Tier I 6 Eligible at solo/ group/ group&solo Solo 7 Instrument type **Ordinary Shares** Amount recognized in regulatory capital 8 (Currency in PKR thousands, as of reporting date) 10,002,524 9 Par value of instrument Rs. 10/-10 Accounting classification Shareholders' equity 11 Original date of issuance 25.02.2006 12 Perpetual or dated Perpetual No Maturity 13 Original maturity date 14 Issuer call subject to prior supervisory approval No 15 Optional call date, contingent call dates and redemption amount N-A Subsequent call dates, if applicable N-A 16 **Coupons / dividends** 17 Fixed or floating dividend/ coupon Floating 18 Coupon rate and any related index/ benchmark N-A 19 Existence of a dividend stopper No 20 Fully discretionary, partially discretionary or mandatory Fully discretionary Existence of step up or other incentive to redeem 21 No 22 Noncumulative or cumulative Non-cummulative Convertible or non-convertible: 23 Non-Convertable 24 If convertible, conversion trigger (s) N-A 25 If convertible, fully or partially N-A 26 If convertible, conversion rate N-A 27 If convertible, mandatory or optional conversion N-A 28 If convertible, specify instrument type convertible into N-A 29 If convertible, specify issuer of instrument it converts into N-A Write-down feature 30 N-A 31 If write-down, write-down trigger(s) N-A 32 If write-down, full or partial N-A 33 If write-down, permanent or temporary N-A If temporary write-down, description of write-up mechanism 34 N-A 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument N-A 36 Non-compliant transitioned features No

37 If yes, specify non-compliant features



N-A

#### 40.5 Capital Adequacy

Credit Risk	Capital Regui	irements	Risk Weighte	Accete
Portfolio subject to standardized approach (simple or comprehensive)	2014	2013	2014	2013
On-balance sheet		(Rupees in	000)	
Claims on other Sovereigns and on Government of Pakistan or Provincial Government or SBP denominated in currencies other than PKR	1,509	300	15,095	3,002
Claims on Public Sector Entities in Pakistan	227,430	27,075	2,274,299	270,751
Claims on Banks	-	37,559	-	375,587
Claims, denominated in foreign currency, on banks with original maturity of 3 months or less Claims on banks with original maturity of 3 months or less denominated in	11,818	18,119	118,179	181,195
PKR and funded in PKR	96,932	124,700	969,320	1,247,002
Claims on Corporate (excluding equity exposures)	1,922,112	1,773,970	19,221,117	17,739,698
Claims categorized as retail portfolio Claims fully secured by residential property	391,604 40,983	179,486 33,980	3,916,041 409,834	1,794,864 339,800
Past Due loans:				
where specific provisions are less than 20 per cent of the outstanding				
amount of the past due claim	137,403	97,411	1,374,026	974,108
where specific provisions are pollers than 20 per cent of the outstanding				
where specific provisions are no less than 20 per cent of the outstanding amount of the past due claim.	24,282	30,013	242,823	300,126
where specific provisions are more than 50 per cent of the outstanding	11 770	2.025	117700	20.245
amount of the past due claim.	11,772	2,035	117,723	20,345
Loans and claims fully secured against eligible residential mortgage that are past due				
by 90 days and /or impaired and specific provision held there against is more than 20% of outstanding amount.	110	88	1 007	885
20% of outstanding amount.	110	00	1,097	600
Investment in the equity of commercial entities (which exceeds 10% of the issued				
common share capital of the issuing entity) or where the entity is an unconsolidated affiliate.	-	-	-	-
Significant investment and DTAs above 15% threshold (refer to Section 2.4.10 of Basel III				
instructions)	31,485	107,635	314,847	1,076,351
Listed Equity investments and regulatory capital instruments issued by other banks				
(other than those deducted from capital) held in the banking book.	-	-	-	-
Unlisted equity investments (other than that deducted from capital) held in banking book	-	-	-	-
All other assets	369,328 3,266,768	<u>365,099</u> 2,797,469	3,693,279 32,667,680	3,650,985
Off- Balance Sheet - Non Market related Exposures	-,,	_, ,	,	
Direct Credit Substitutes / Lending of securities or posting of securities as collateral	448,889	289,120	4,488,888	2,891,205
Performance related Contingencies	234,199	242,506	2,341,994	2,425,056
Trade Related contingencies / Other Commitments with original maturity of one year or less	42,817	29,183	428,165	291,825
Off Palance Cheet Market related Europeuros	725,905	560,808	7,259,047	5,608,086
Off- Balance Sheet - Market related Exposures Foreign Exchange Contracts with SBP	-	_	-	-
Foreign Exchange Contract (with original maturity of less than 14 days)	-	-	-	-
Foreign Exchange Contracts*	5,413	1,338	54,126	13,379
	5,413	1,338	54,126	13,379
Total Credit Risk (A)	3,998,085	3,359,616	39,980,853	33,596,164
Market Risk				
Capital Requirement for portfolios subject to Standardized Approach				
Interest rate risk	1,095,233	669,853	10,952,333	6,698,533
Equity position risk etc. Foreign exchange risk etc.	352,741 6,665	347,819 8,157	3,527,405 66,654	3,478,189 81,571
Total Market Risk (B)	1,454,639	1,025,829	14,546,392	10,258,294
Operational Risk	689,774	615,928	6,897,739	6,159,275
· Basic Indicator Approach-Total of operational risk (c)	689,774	615,928	6,897,739	6,159,275
Total (A + B + C)	6,142,498	5,001,373	61,424,984	50,013,732
Capital adequacy ratio		201	4	2013

Total eligible regulatory capital held Total Risk Weighted Assets Capital Adequacy Ratio



13,910,358

61,424,984

22.65%

#### 41. RISK MANAGEMENT

Banks are in business of taking risk in order to earn acceptable required return. Risk management in Bank of Khyber is performed at each level of authority and is managed through an ongoing process of identification, measurement and monitoring subject to risk limits and other controls.

The Bank is exposed to credit, market, operational and liquidity risk. For mitigation of these risks, RMD is equipped with dedicated resources having expertise in various areas of risk. Credit Risk management department is responsible to assess credit risk present in a loan proposal and makes its recommendations for rectification/management of various credit risk accordingly.

Market & Liquidity Risk Management Department (MRMD) is responsible for policy formulation, procedures development, controlling of market and liquidity related various risks including monitoring of exposures against limits and assessment of risks in new businesses. MRMD ensures that the bank's position in Money Market, Foreign Exchange, and Capital Market transactions remain within the assigned internal and regulatory limits. Market and liquidity Early Warning Indicators (EWI) and stop loss limits are duly reported to the management. Similarly Operational risk management assess the impact of risk of loss due to an event or action causing failure of technology, process infrastructure, personnel and other external events. Their impact is assessed through Risk Control Self Assessment (RCSAs), Key Risk Indicators (KRIs) and loss data base which are in the development phase. Owing to growing importance of regulatory reporting, a Basel II and Regulatory reporting department has also been established to keep the Bank in line with various regulatory requirements.

The Bank is fully aware that risk management could not be solely performed by a dedicated centralized department but instead to have an effective risk management framework, front line staff of the Bank, senior management and Board oversight is needed to aid in Implementation of the framework. The Bank has a dedicated Management Risk Management Committee (MRMC) and Board Risk Management Committee (BRMC). BRMC is also responsible to review the extent of design and adequacy of risk management framework. The Bank also has a management level Risk Management Committee which is responsible for the smooth implementation of risk management framework within the entire Bank.

#### 41.1 Credit risk

Credit risk is the potential that the counterparty will cause a financial loss to the Bank due to its inability or unwillingness to meet its contractual obligations. The Bank is exposed to credit risk through its lending and investment activities as well as from contingent liabilities.

The main objective of the credit risk management process is to identify, assess, measure and monitor credit risk in all the financial exposure of the Bank. The Bank has established a credit risk management framework to manage credit risk on relationship as well as at portfolio level.

Credit risk management is governed by the Board Risk Management Committee, The Board of Directors and other instructions and guidelines outline by SBP. The Bank attempts to control risk by monitoring credit exposure, limiting non performing counter parties and continually assessing the credit worthiness of the borrowers. The Bank manages limits and controls concentrations of credit risk to individual counterparties and groups and to industries, where applicable.

The Bank has adopted standardized approach to measure credit risk regulatory charge in compliance with Basel-II requirements. The approach relies upon the assessment of external credit rating agencies. The Bank is in the process of continuously improving the system and bringing it in line with the Basel framework requirements.

The Bank also plans to move towards advance approaches of Basel II whereby capital requirements will be based upon the probability of default (PD) assigned to various rating grades assigned internally by the Bank.

Keeping in view the data requirements for PD modeling, credit proposal formats for SME and Corporate clients has been updated to capture the data required for PD modeling. The Bank has also revised its previous SME risk rating model into SE & ME risk rating model based on revised Prudential regulations issued by SBP vide IH&SMFED Circular No. 08 of 2013. The Bank has revised its facility risk rating model as part of exercise of revising entire risk rating score cards/ models for effective and efficient risk rating structure. In the year 2014, the Bank has revised almost all risk rating models/scorecards to have an effective and effecient rating structure. The Bank has developed a behavior score card for its consumer portfolio which is currently under testing and will be implemented accordingly after testing.



#### **41.1.1 SEGMENTAL INFORMATION**

#### 41.1.1.1 Segments by class of business

Segments by class of business			2014			
	Advances (0	Gross)	Deposits		Contingenci Commitm	
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %
Acrylic fabrics	-	-	-	-	-	-
Agriculture, forestry,						
hunting and fishing	829,125	1.92	881,966	0.96	102,812	0.86
Automobile and transportation						
equipment	1,263,085	2.92	-	-	517,590	4.31
Cement	220,263	0.51	-	-	43,348	0.36
Chemical and pharmaceuticals	728,462	1.68	-	-	287,711	2.39
Contractors / construction	1,895,267	4.38	6,307,577	6.84	5,400,144	44.93
CNG stations	361,152	0.84	-	-	518,258	4.31
Education and health	7,929	0.02	70,854	0.08	463,769	3.86
Financial	221,387	0.51	1,428,973	1.55	-	-
Fisheries	295,224	0.68	-	-	138,095	1.15
Food and beverages	724,692	1.68	-	-	224,325	1.87
Ghee / cooking oil	253,728	0.59	-	-	166,624	1.39
Individuals	1,772,650	4.10	15,391,560	16.68	1,107	0.01
Manufacturing of match	118,295	0.27	-	-	48,690	0.41
Miscellaneous manufacturing	3,497,273	8.09	1,503,974	1.63	1,183,008	9.84
Petrochemicals	319,781	0.74	-	-	357,819	2.98
Production and transmission						
of energy	1,084,128	2.51	185,263	0.20	878,597	7.31
Services	1,702,998	3.94	4,445,735	4.82	311,062	2.59
Sugar	3,971,092	9.18	-	-	12,253	0.10
Textile	4,888,171	11.30	-	-	349,317	2.91
Trading	3,390,968	7.84	-	-	500,822	4.17
Commodity operation	12,451,534	28.79	-	-	-	-
Others	3,245,370	7.51	62,047,792	67.25	513,488	4.27
	43,242,574	100.00	92,263,694	100.00	12,018,839	100.00

			2013				
	Advances (C	Advances (Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent	Rupees in '000	Percent %	Rupees in '000	Percent %	
Acrylic fabrics	-	70 -	-	70 -	128,500	1.21	
Agriculture, forestry,							
hunting and fishing	770,696	2.01	517,627	0.67	185,582	1.74	
Automobile and transportation							
equipment	462,026	1.21	-	-	282,641	2.65	
Cement	431,733	1.13	-	-	34,523	0.32	
Chemical and pharmaceuticals	766,753	2.00	-	-	64,454	0.60	
Contractors / construction	1,423,325	3.71	4,177,419	5.41	5,483,058	51.45	
CNG stations	229,219	0.60	-	-	486,869	4.57	
Education and health	-	-	435,933	0.56	-	-	
Financial	306,310	0.80	423,901	0.55	-	-	
Fisheries	295,223	0.77	-	-	-	-	
Food and beverages	363,808	0.95	-	-	9,174	0.09	
Ghee / cooking oil	627,072	1.64	-	-	427,125	4.01	
Individuals	1,788,758	4.67	10,404,893	13.47	357	0.00	
Manufacturing of match	265,693	0.69	-	-	-	-	
Miscellaneous manufacturing	4,084,920	10.65	836,132	1.08	1,060,742	9.95	
Petrochemicals	426,657	1.11	-	-	17,290	0.16	
Production and transmission							
of energy	1,064,802	2.78	91,308	0.12	608,391	5.71	
Services	967,658	2.52	76,775	0.10	139,111	1.31	
Sugar	2,648,341	6.91	-	-	66,293	0.62	
Textile	3,836,028	10.01	-	-	353,981	3.32	
Trading	2,940,600	7.67	3,069,768	3.98	806,607	7.57	
Commodity operation	12,616,220	32.91	-	-	-	-	
Others	2,023,189	5.28	57,183,977	74.06	502,052	4.72	
	38,339,031	100.00	77,217,733	100.00	10,656,750	100.00	



#### 41.1.1.2 Segment by sector

			2014				
	Advances		Deposits		Contingencies and Commitments		
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %	
Public / Government Private	12,800,132 30,442,442	29.60 70.40	55,337,100 36,926,594	59.98 40.02	1,595,661 10,423,178	13.28 86.72	
	43,242,574	100.00	92,263,694	100.00	12,018,839	100.00	
			2013	3			
	Advance	Advances			Contingencies and Commitments		
	Rupees in '000	Percent	Rupees in '000	Percent %	Rupees in '000	Percent	
Public / Government Private	12,886,055 25,452,976	33.61 66.39	46,353,908 30,863,825	60.03 39.97	1,093,575 9,563,178	10.26 89.74	
	38,339,031	100.00	77,217,733	100.00	10,656,753	100.00	

#### 41.1.1.3 Details of non-performing advances and specific provisions by class of business segment

		201	2014		2013	
		Classified Advances	Specific Provisions Held	Classified Advances	Specific Provisions Held	
			(Rupees	in '000)		
	Agriculture, forestry, hunting and fishing	23,069	18,788	20,522	811	
	Automobile and transportation equipment	180,007	180,007	187,212	178,156	
	Cement	-	-	121,124	121,124	
	Chemical and Pharmaceuticals	647,730	191,692	135,391	94,908	
	Contractors / Construction	254,492	206,593	314,544	182,776	
	Financial	164,790	116,284	67,777	67,777	
	Fisheries	281,856	281,856	281,855	281,855	
	Food and beverages	247,502	203,532	247,582	115,600	
	Footwear and Leather garments	108,684	108,684	108,684	108,684	
	Ghee / cooking oil	43,169	43,169	43,168	43,168	
	Individuals	76,789	16,344	69,007	12,022	
	Miscellaneous manufacturing	1,175,892	796,675	710,041	366,955	
	Services	50,326	14,664	42,563	40,025	
	Textile	678,906	570,049	650,241	534,801	
	Trading	463,264	338,088	485,840	366,397	
	Others	113,020	56,495	371,090	348,844	
		4,509,496	3,142,923	3,856,641	2,863,903	
41.1.1.4	Details of non-performing advances and specific provisions by sector					
	Public / Government	-	_	-	-	
	Private	4,509,496	3,142,923	3,856,641	2,863,903	
		4,509,496	3,142,923	3,856,641	2,863,903	



#### 41.2 Credit Risk - General Disclosures

The Bank is following standardized approach for all its Credit Risk Exposures.

#### 41.2.1 Credit Risk: Disclosures for portfolio subject to the Standardised Approach-Basel II Specific

Under standardized approach, the capital requirement is based on the credit rating assigned to the counter parties by the External Credit Assessment Institutions (ECAIs) duly recognized by SBP for capital adequacy purposes. In this connection, ECAIs recommended by the State Bank of Pakistan (SBP), namely Pakistan Credit Rating Agency Limited (PACRA) and JCR-VIS Credit Rating Company Limited (JCR-VIS) were used for domestic claims. The SBP allows to use Fitch, S&P & Moody's ratings in case of claims on foreign entities but the Bank currently does not have any such claim.

Type of exposures for which each agency is used in the year ended 2014 is presented below:

	2014				
Exposures	JCR - VIS	PACRA	Moody's	Fitch	S & P
Corporate	~	~	-	-	-
Banks	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Sovereigns other than PKR claims	-	-	$\checkmark$	-	-
PSEs	$\checkmark$	$\checkmark$	-	-	-
Securitisation	-	-	-	-	-
Others	-	-	-	-	-

#### Credit Risk: Disclosures with respect to Credit Risk Mitigation for Standardized Approach

Eligible cash collaterals under standardized approach are used for credit risk mitigation. The forms of collateral that are deemed to be eligible collateral under the 'Simple Approach' to Credit Risk Mitigation (CRM) as per SBP guidelines are used by the Bank and primarily includes cash, government and rated debt securities.

		Credit Exposures subject to Standardised approach						
	2.4		2014 201					
Exposures	Rating Category Number	Amount Outstanding	Deduction CRM*	Net Amount	Amount Outstanding	Deduction CRM *	Net Amount	
				Rupees	in '000			
Corporate	1 2 3 & 4 5 & 6	68,012 1,747,805 29,999	-	68,012 1,747,805 29,999	441,967 580,413 29,992	- - -	441,967 580,413 29,992	
	Unrated-I Unrated-II	- 17,488,574 3,475,027	55,959 -	- 17,432,615 3,475,027	26,682,328 -	742,404	- 25,939,924 -	
Banks	1 2&3 6		- - -	-	958,078 320,528 15,805	-	958,078 320,528 15,805	
With maturity 3 months or less (PKR) With maturity 3 months	Unrated	- 5,846,337	966,676	- 4,879,661	- 20,289,151	- 13,923,078	- 6,366,073	
or less (FCY)	1,2,3 6 Unrated	89,948 65,266 11,453		89,948 65,266 11,453	- - 905,973	-	905,973	
Retail		7,449,132	1,273	7,447,859	4,248,590	326,771	- 3,921,819	
Claims subject to Residential Mortgage		5,221,387	-	5,221,387	970,858	-	- 970,858	
Public Sector Entities	1 2 & 3 Unrated	- - 5,348,725	-	- - 5,348,725	- - 1,118,549	- -	1,118,549	
Past Due		1,396,479	-	1,396,479	991,990	-	- 991,990	
Others		33,856,521	14,113	33,842,408	23,483,394	-	- 23,483,394	

\*CRM = Credit Risk Mitigation

#### 41.2.2 Equity position risk in the banking book - Basel II specific

Investments in equity were classified as trading book as Market related exposure.

#### 41.3 Geographical segment analysis

		201	-	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		(Rupees i	n '000)	
Pakistan Outside Pakistan	1,900,523	126,106,255 -	14,919,572 -	12,018,839 -
	1,900,523	126,106,255	14,919,572	12,018,839
		201	3	
	Profit before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		(Rupees in	'000)	
Pakistan Outside Pakistan	1,669,230	108,170,168	12,556,797	10,656,750
	1,669,230	108,170,168	12,556,797	10,656,750

2014

#### 41.4 Market risk

It is the risk that the value of the on and off-balance sheet positions of the Bank will be adversely affected by movements in market rates or prices such as interest rates, equity prices and / or commodity prices resulting in a loss of earnings and capital. Market risks arise generally from trading activities, open foreign currency positions, holding common equity, and other products. All such instruments and transactions are exposed to general and specific market movements.

The Bank's Market Risk Management structure consists of BRMC for Board oversight, MRMC and Asset and Liabilities Committee (ALCO) at the senior management level and dedicated Market Risk Management Department (MRMD) reporting directly to Head Risk Management Division. MRMD is responsible for policy formulation, procedures development, controlling of market risks including monitoring of exposures against limits and assessment of risks in new businesses. Market risk authority, including both approval of market risk limits and approval of market risks is vested in ALCO.

The Bank seeks to mitigate market risk by employing strategies that correlate price, rate and spread movements of its earning assets, liabilities and trading activities. Various relevant limits are set and approved by ALCO for proper management of Market risk. The intra-day positions are managed by treasury division through stop loss / dealers limits. Stress testing is carried out for both banking and trading books as per SBP guidelines.

The Bank has adopted standardized approach to measure market risk regulatory charge in compliance with Basel–II requirements. MRMD is preparing Stress testing report and market risk capital charge on quarterly basis.

The market risk is further divided into various sub-categories, which are defined as follows:

#### 41.4.1 Foreign exchange risk

Foreign exchange risk / currency risk is defined as risk of loss to earnings and capital arising from adverse movements in currency exchange rates. The Bank undertakes currency risk mostly to support its trade services and maintains overall foreign exchange risk position to the extent of statutory foreign exchange exposure limit prescribed by SBP.

Exposure limits such as counterparty, gap, currency-wise net open position, dealer and product limits are also in place in accordance with the Bank's approved policies to limit risk and concentration to the acceptable tolerance levels. ALCO is regularly informed through reports issued on regular frequencies for required monitoring. Hedging strategies and mark-to-market valuations are used to mitigate exchange risk resulting from open positions, where required.



		<b>20</b> 1	4	
	Assets	Liabilities	Off-Balance sheet items	Net foreign currency exposure
		(Rupees	in '000)	
kistan rupee	125,216,630	110,614,707	(4,012,177)	10,589,746
Dollar	632,315	462,679	2,837,337	3,006,973
und Sterling	77,803	64,894	47,980	60,889
anese Yen	3,496	-	645,157	648,653
D	170,868	44,403	481,703	608,168
er Currencies	5,143	-	-	5,143
	126,106,255	111,186,683	-	14,919,572
		201	3	
	Assets	Liabilities	Off-Balance sheet items	Net foreign currency exposure
		(Rupees in	'000)	
rupee	106,824,313	95,195,358	(3,542,344)	8,086,611
lar	1,144,126	315,700	3,121,030	3,949,456
Sterling	84,797	49,552	36,342	71,587
ese Yen	1,084	-	331,372	332,456
	98,535	52,761	18,613	64,387
ncies	17,313		34,987	52,300
	108,170,168	95,613,371	-	12,556,797

#### 41.4.2 Equity position risk

It is the risk of loss to earnings or capital as a result from unfavorable fluctuations in prices of shares in which the Bank carries long and / or short positions, in its trading book.

ALCO is responsible for making investment decisions in the capital market and setting limits that are a component of the risk management framework. Portfolio, Sector and Scrip wise limits are assigned by the ALCO to guard against concentration risk and these limits are reviewed and revised periodically along with results of different stress tests. The Treasury division ensures compliance of concentration limits set by ALCO. Limit breaches if any are promptly reported to ALCO for approval.

#### 41.4.3 Yield / interest rate risk

ALCO is responsible for making investment decisions in the capital market and setting limits that are a component of the risk management framework. Portfolio, Sector and Scrip wise limits are assigned by the ALCO to guard against concentration risk and these limits are reviewed and revised periodically along with results of different stress tests. The Treasury division ensures compliance of concentration limits set by ALCO. Limit breaches, if any, are promptly reported to ALCO for approval.

Risk is addressed by ALCO that reviews the interest rate dynamics at regular intervals and decides re-pricing of assets and liabilities to ensure that the spread of the Bank remains at an acceptable level.



41.4.4 Mismatch of interest rate sensitive assets and liabilities

The Bank's yield / interest rate sensitivity position based on the maturity date is as follows:

×	-					2014						
	Effortion	:				Exposed 1	Exposed to Yield/ Interest risk	t risk				Mon interest
	Vield/ Vield/ Rate	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Over 10 Years	bearing financial instruments
On-balance sheet financial instruments				Rupees in '000-	in '000							
Financial assets												
Cash and balances with treasury banks	0.00%	4,110,957	104,915		1							4,006,042
Balances with other banks	5.96%	2,509,508	483,446	1	1		1	1	1	1	1	2,026,062
Lending to financial institutions	9.11%	2,100,000	1	1	1			'		'	1	2,100,000
Investments	7.86%	72,431,445	231,605	8,769,665	19,443,429		2,819,758	6,347,585	9,820,138	11,548,913	1	13,450,352
Advances	10.12%	40,057,170	3,033,942	4,156,356	5,220,717	15,467,349	1,909,772	1,577,038	4,672,505	1,237,878	2,781,613	
Other assets	0.00%	3,256,121	1	1	1		1	1		1	1	3,256,121
		124,465,201	3,853,908	12,926,021	24,664,146	15,467,349	4,729,530	7,924,623	14,492,643	12,786,791	2,781,613	24,838,577
Financial liabilities												
Bills payable	0.00%	586,407	1	1							1	586,407
Borrowings	8.56%	14,192,181	11,869,772	1,732,837	209,000	317,233	1,714	1	1	61,625		1
Deposits and other accounts	6.80%	92,263,694	39,324,785	3,609,118	5,546,345	18,788,107	952,657	247,435	2,663,463	150,963	618,721	20,362,100
Other liabilities	0.00%	3,829,241	1					1		1		3,829,241
		110,871,523	51,194,557	5,341,955	5,755,345	19,105,340	954,371	247,435	2,663,463	212,588	618,721	24,777,748
On-balance sheet gap		13,593,678	(47,340,649)	7,584,066	18,908,801	(3,637,991)	3,775,159	7,677,188	11,829,180	12,574,203	2,162,892	60,829
Off-balance sheet financial instruments												
Commitments in respect of forward exchange												
contracts - purchase		1,657,105		1								1,657,105
Commitments in respect of forward exchange												
contracts - sale		1,595,661	1	1	1		1	1	1	1	1	1,595,661
Off-balance sheet gap		61,444	ж. Т	1		ж. Т	а. С	ж. Т	а. С	ж. Т		61,444
Total Yield/Interest Risk Sensitivity Gap			(47,340,649)	7,584,066	18,908,801	(3,637,991)	3,775,159	7,677,188	11,829,180	12,574,203	2,162,892	
Cumulative Yield/Interest Risk Sensitivity Gap			(47,340,649)	(39,756,583)	(20,847,782)	(24,485,773)	(20,710,614)	(13,033,426)	(1,204,246)	11,369,957	13,532,849	

						2013	trouctor / Picific of					
	Effective Yield/ Interest Rate	Total	Upto 1 Month	Over 1 to 3 Months Rupee	r 1 Over 3 3 to 6 ths Months -Rupees in '000	Exposed Over 6 Months to 1 Year	Exposed to Yield/ Interest risk er 6 Over 1 O hs to 1 to 2 t Par Years Y	risk Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Over 10 Years	Non-interest bearing financial instruments
On-balance sheet financial instruments				-								
Financial assets	10000	01000										0110000
Cash and balances with treasury banks	0.00%	4,068,678		•		1		1	1	1	1	4,068,678
Balances with other banks	0:00%	3,813,251	1,983,004	1	1	1	1	1	1	1	1	1,830,247
Lending to financial institutions	8.71%	7,500,301	7,000,301	500,000				1	1	1	1	
Investments	9.98%	53,363,163	5,943,211	19,301,526	13,370,198	1,210,120	1,970,249	1,576,437	1,497,872	6,441,152	1	2,052,398
Advances	10.71%	35,450,201	10,083,563	3,952,040	12,512,017	2,383,385	1,343,687	1,059,413	2,554,687	1,025,053	536,356	
Other assets	0:00%	1,810,742	1	1	1	1	1	1	1	1	1	1,810,742
		106,006,336	25,010,079	23,753,566	25,882,215	3,593,505	3,313,936	2,635,850	4,052,559	7,466,205	536,356	9,762,065
Financial liabilities										L		
Bills payable	0.00%	521,035				1		1	1	1	1	521,035
Borrowings	8.94%	15,157,773	14,479,087		277,400	312,108	5,144	1		84,034	1	
Deposits and other accounts	8.08%	77,217,733	176,827	8,512,742	28,279,343	17,279,601	329,702	891,674	2,196,137	1	1	19,551,707
Other liabilities	0.00%	2,022,777							,			2,022,777
		94,919,318	14,655,914	8,512,742	28,556,743	17,591,709	334,846	891,674	2,196,137	84,034		22,095,519
On-balance sheet gap		11,087,018	10,354,165	15,240,824	(2,674,528)	(13,998,204)	2,979,090	1,744,176	1,856,422	7,382,171	536,356	(12,333,454)
Off-balance sheet financial instruments Commitments in respect of forward exchange												
contracts - purchase		457,729	i.	i.			a.	i.			1	457,729
Commitments in respect of forward exchange												
contracts - sale		1,090,592	•	•		•	e.	•	i.	•	•	1,090,592
Off-balance sheet gap		(632,863)										(632,863)
Total Yield/Interest Risk Sensitivity Gap		I	10,354,165	15,240,824	(2,674,528)	(13,998,204)	2,979,090	1,744,176	1,856,422	7,382,171	536,356	
Cumulative Yield/Interest Risk Sensitivity Gap		I	10,354,165	25,594,989	22,920,461	8,922,257	11,901,347	13,645,523	15,501,945	22,884,116	23,420,472	
		II										



Reconciliation of total assets	<b>2014</b> (Rupee	2013 es in '000)
Total financial assets Add: Non financial assets	124,465,201	106,006,336
Operating fixed assets	1,641,054	1,604,464
Deferred tax asset	-	299,230
Other assets	-	260,138
	1,641,054	2,163,832
Balance as per balance sheet	126,106,255	108,170,168
Reconciliation of total liabilities		
Total financial liabilities	110,871,523	94,919,318

Balance as per balance sheet	110,871,523	95,613,371
	-	694,053
Other liabilities	-	694,053
Deferred tax liabilities	-	-
Add: Non financial liabilities		
lotal financial liabilities	110,871,523	94,919,318

#### 41.5 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due, and to replace funds when they are withdrawn. Liquidity risk is governed by the liquidity management policy of the Bank and is managed by Market risk management department under the supervision of ALCO.

The Bank's Asset & Liability Committee (ALCO) manages the liquidity position on a regular basis and is primarily responsible for the formulation of the overall strategy and oversight of the asset and liability function. ALCO monitors the maintenance of liquidity ratios, both in terms of the overall funding mix and avoidance of undue reliance on large individual deposits. The BOD has approved comprehensive Liquidity Risk Management Policy which stipulates the early warning indicators (EWI) of liquidity risk and maintenance of various ratios according to comfortable, acceptable, warning, and stress zones. Moreover, Bank also has Contingency Funding Plan (CFP) in place to address liquidity issues in times of stress / crisis situation. Further the Bank has designed different scenarios of cash outflows to stress test efficiency of its liquid assets and its impact on profit and loss. Bank performs regular liquidity stress tests as part of its liquidity monitoring activities. The purpose of the liquidity stress tests is intended to ensure sufficient liquidity for the Bank under both idiosyncratic and systemic market stress conditions. The results are regularly reviewed by ALCO for taking appropriate measures.

Bank's liquidity risk management approach involves intraday liquidity management, managing funding sources and evaluation of structural imbalances in balance sheet structure. The Bank's large and stable base of customer deposits, along with Bank's strong capital base supplemented underlying strength and strong liquidity position during the year. Bank also has a substantial portfolio of marketable securities that can be realized in the event of liquidity stress. The level of liquidity reserves as per regulatory requirements also mitigates liquidity risk.

As a part of liquidity management the Bank maintains borrowing relationships to ensure the continued access to diverse market of funding sources. The Bank's credit rating together with market reputation has enabled it to secure ample call lines with local and foreign Banks and can fulfill its liquidity gap if a need arises.

112 The Bank of Khyber

					2014	4				
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Over 10 Years
Assets					rupees in '000-				1	
Cash and balances with										
treasury banks	4,110,957	4,110,957	1	1		1	1	1		
Balances with other banks	2,509,508	2,509,508	1	1	1	1	1	1	1	1
Lendings to financial - institutions	2,100,000	2,100,000	1	1		1	1	1		1
Investments	72,431,445	131,725	9,326,443	19,238,311	6,420,196	4,791,694	10,174,718	10,770,388	11,577,970	1
Advances	40,057,170	4,016,210	2,400,821	9,291,296	13,404,189	2,209,979	2,360,945	3,659,070	844,260	1,870,400
Operating fixed assets	1,641,054		1			506	3,077	330,937	346,419	960,115
Deferred tax assets	1	1	1			1				1
Other assets	3,256,121	3,256,121	1	1		1	1	1		
	126,106,255	16,124,521	11,727,264	28,529,607	19,824,385	7,002,179	12,538,740	14,760,395	12,768,649	2,830,515
Liabilities										
Bills payable	586,407	586,407			- 1		- 1	- 1		
Borrowings	14,192,181	11,869,772	1,732,837	209,000	317,233	1,714	1	1	61,625	1
Deposits and other accounts	92,263,694	59,686,885	3,609,118	5,546,345	18,788,107	952,657	247,435	2,663,463	150,963	618,721
Deferred tax liabilities	315,160	1	1	1		315,160	1	1		
Other liabilities	3,829,241	3,829,241	1	1			1	1		
	111,186,683	75,972,305	5,341,955	5,755,345	19,105,340	1,269,531	247,435	2,663,463	212,588	618,721
Net assets / (liabilities)	14,919,572	(59,847,784)	6,385,309	22,774,262	719,045	5,732,648	12,291,305	12,096,932	12,556,061	2,211,794
Represented by:										
Share capital	10,002,524									
Reserves	1,430,231									
Unappropriated profit	1,778,056									
Surplus on revaluation of assets	1,708,761 14,919,572									

# 41.5.1 Maturities of assets and liabilities - based on expected maturity



# Assets

Cash and balances with treasury banks Balances with other banks	Investments Investments Advances Operating fixed assets Deferred tax assets Other assets
---	---

# Liabilities

Bills payable Borrowings Deposits and other accounts Other liabilities

# Net assets / (liabilities)

# Represented by:

Unappropriated profit Surplus on revaluation of assets Share capital Reserves

10,000,000 1,170,871 741,920 644,006 12,556,797

Over 3 Over 6 Over 1 Over 2 Over 3 Over 5 to 6 Months to 1 to 2 to 3 to 5 to 10 Over Months Year Years Years Years 10 Years								
Months to 1 to 2 to 3 to 5 to 10 Year Years Years Years 1		Over 3		Over 1	Over 2	Over 3	Over 5	
Year Years Years Years 1		to 6	2	to 2	to 3	to 5	to 10	Over
	_	Months		Years	Years	Years	Years	10 Years

		1		536,358	153,600		1	689,958
	•	1	540,980	1,025,053	460,800	1	126,932	2,153,765
1		1	6,894,646	2,554,687	285,424	1		9,734,757
1			1,278,718	1,059,413	201,103			2,539,234
		1	4,927,334	1,343,687	224,628	299,230	1,875,354	8,670,233
1			12,310,947	2,383,385	148,514			14,842,846
1		1	19,724,479	12,512,017	76,253	1	2,240	32,314,989
1	1	500,000	4,670,381	3,952,040	36,095		58,616	9,217,132
4,068,678	3,813,251	7,000,301	3,015,678	10,083,561	18,047	1	7,738	28,007,254
4,068,678	3,813,251	7,500,301	53,363,163	35,450,201	1,604,464	299,230	2,070,880	108,170,168

•	- 84,034 -	14 119,021 450,000	•	14 203,055 450,000	43 1,950,710 239,958
		2,041,414		2,041,414	t 7,693,343
1	1	314,150		314,150	2,225,084
1	5,144	933,609	248,427	1,187,180	7,483,053
1	312,108	16,662,723	657,605	17,632,436	(2,789,590)
	277,400	23,246,039	175,947	23,699,386	8,615,603
	1	9,831,120	71,694	9,902,814	(685,682)
521,035	14,479,087	23,619,657	1,563,157	40,182,936	(12,175,682)
521,035	15,157,773	77,217,733	2,716,830	95,613,371	12,556,797

	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months Rup	3 Over 6 Months to 1 ns Year 	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Over 10 Years
Assets										
Cash and balances with										
treasury banks	4,110,957	4,110,957	1	I.	1	1	1	1	1	
Balances with other banks	2,509,508	2,509,508	1		1	1	1		1	
Lendings to financial - institutions	2,100,000	2,100,000	1	1	1	1	1	1	1	
Investments	72,431,445	131,725	9,326,443	19,238,311	6,420,196	4,791,694	10,174,718	10,770,388	11,577,970	
Advances	40,057,170	4,016,210	2,400,821	9,291,296	13,404,189	2,209,979	2,360,945	3,659,070	844,260	1,870,400
Operating fixed assets	1,641,054	1	1		1	506	3,077	330,937	346,419	960,115
Deferred tax assets	1	1	1		1	1	1		1	
Other assets	3,256,121	2,736,409	1		6,342	513,370	1		1	
	126,106,255	15,604,809	11,727,264	28,529,607	19,830,727	7,515,549	12,538,740	14,760,395	12,768,649	2,830,515
Liabilities										
Bills payable	586,407	586,407	'	I	1	1	1	1	1	1
Borrowings	14,192,181	11,869,772	1,732,837	209,000	317,233	1,714	1		61,625	
Deposits and other accounts	92,263,694	60,602,262	3,609,118	4,630,968	18,788,107	952,657	247,435	2,663,463	150,963	618,721
Deferred tax Liabilities	315,160		1		1	315,160	1	1		1
Other is ablities	3,829,241	2,854,123		153,975			353,639	167,109	300,395	
	111,186,683	75,912,564	5,341,955	4,993,943	19,105,340	1,269,531	601,074	2,830,572	512,983	618,721
Net asset / (liabilities)	14,919,572	(60,307,755)	6,385,309	23,535,664	725,387	6,246,018	11,937,666	11,929,823	12,255,666	2,211,794
Represented by:										
Share capital	10,002,524									
Reserves	1,430,231									
Unappropriated profit	1,778,056									
Surplus on revaluation of assets	1,708,761									
	14,919,572									

# 41.5.2 Maturities of assets and liabilities - based on contractual maturity



1		
_	_	

Assets

# Liabilities

Other liabilities Borrowings

# Net assets / (liabilities)

Surplus on revaluation of assets Reserves

Lendings to financial - institutions Balances with other banks Operating fixed assets Deferred tax assets treasury banks Investments Other assets Advances

Deposits and other accounts

Cash and balances with

Bills payable

# Represented by:

Unappropriated profit Share capital

Over 3 Over 6 to 6 Months to 1 Months Year -----Rupees in '000-------Over 1 to 3 Months Upto 1 Month Total

Over 10 Years

Over 5 to 10 Years

Over 3 to 5 Years

Over 2 to 3 Years

Over 1 to 2 Years

1	1	1	1	536,356	153,600	1	1	689,956
-			26	23	8		32	75
			540,979	1,025,053	460,800		126,932	2,153,764
1	1	1	6,894,646	2,554,687	285,424	1	1	9,734,757
	1	1	1,278,718	1,059,413	201,103			2,539,234
	1	1	4,927,334	1,343,687	224,628	299,230	1,875,353	8,670,232
1	1	1	12,310,947	2,383,385	148,514		1	14,842,846
1	1		19,724,479	12,512,017	76,253	1	2,240	32,314,989
1		500,000	4,670,381	3,952,040	36,095		58,616	9,217,132
4,068,678	3,813,251	7,000,301	3,015,679	10,083,563	18,047		7,739	28,007,258
4,068,678	3,813,251	7,500,301	53,363,163	35,450,201	1,604,464	299,230	2,070,880	108,170,168

	UCK TTC	
16/662/2733	3 24	3.695.394
		175,947
17,649,860 1,187,179	=	4,148,741
(2,807,014) 7,483,053	0	28,166,248

10,000,000 1,170,871 741,920 644,006	12,556,797
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#### 41.6 Country risk

Typically, it is defined as the risks that counterparty is unable to meet its foreign currency obligations as a result of adverse economic conditions or actions taken by governments in the relevant country. Country risk is governed by the Country Risk management policy of the Bank and is managed by Market Risk Management Department under the supervision of ALCO.

#### 41.7 Operational risk

The Bank, like all financial institutions, is exposed to many types of operational risks, including the potential losses arising from internal activities or external events caused by breakdowns in information, communication, physical safeguards, business continuity, supervision, transaction processing, settlement systems and procedures and the execution of legal, fiduciary and agency responsibilities.

BOK defines Operational Risk as "the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, but excludes strategic and reputational risk

The Bank maintains a system of internal controls designed to keep operational risk at appropriate levels keeping in view the Bank's financial strength and the characteristics of the activities and market in which it operates. These internal controls are periodically updated and tested.

The Bank has also in place the Business Continuity Plan and appropriate outsourcing measures to cater related operational risks.

Currently the Bank uses the Basic Indicator Approach (BIA) for assessing its operational risk capital charge. However, migration to Standardized Approach is planned for future. In this regard, the Bank has already in place an approved Operational Risk Policy.

#### 41.7.1 Operational Risk-Disclosures Basel II Specific

Basic Indicator Approach (BIA) is used for Operational Risk under Basel II.

#### 42 DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on March 12, 2015 by the Board of Directors of the Bank.

#### 43 GENERAL

**43.1** These financial statements have been prepared in accordance with the revised format for the financial statements of banks issued by the State Bank of Pakistan through BSD Circular No. 4 dated February 17, 2006.

#### 43.2 Reclassification

Comparative information has been reclassified and rearranged in these financial statements for the purpose of better presentation. No significant reclassification have been made except as follows:



Description	Amount	Recla	ssified
	Rupees in '000'	From	То
Statement of Financial Position			
Financial Institution - Remunerative	226,893	Saving Deposits	Financial Institution - Remunerative
Islamic reserves PER & IRR	129,699	Mark-up/return/interest payable in local currency	Pool Management Reserve
Investment in Associate	40,504	Available-for-sale securities	Investment in Associates
Cash Flow Statement			
Provision for Worker Welfare Fund	36,000	Other liabilities	Provision for Worker Welfare Fund

#### 43.3 Non Adjusting Event

The Board of Directors in its meeting held on March 12, 2015 has announced final cash dividend of Rs. 1.00 per share (10%). The Bank financial statements for the year ended December 31, 2014 do not include the effect of this appropriation which will be accounted for the financial statements for the year ending December 31, 2015.

200

Managing Director

Director

Director

Director



#### ANNEXURE 'A' TO THE FINANCIAL STATEMENTS AS REFERRED TO IN NOTE 2.2

The Bank is operating 54 Islamic banking branches at the end of current year (2013: 44).

ASSETS	Note	<b>2014</b> (Rupees	2013 in '000)
Cash and balances with treasury banks Balances with other banks Due from Financial Institutions Investments Islamic Financing and Related Assets - net Operating fixed assets Deferred tax assets Other assets <b>LIABILITIES</b>	A-2.1	1,461,758 851,231 2,100,000 10,828,036 9,501,809 205,306 - 391,866 25,340,006	1,224,162 2,124,268 2,050,000 8,234,854 5,176,707 178,031 - - 963,927 19,951,949
Bills payable Due to Financial Institutions Deposits and other accounts - Current accounts - Saving accounts - Term deposits - Others Deposit from Financial Institutions - Remunerative Deposit from Financial Institutions - Non - Remunerative Other liabilities <b>NET ASSETS</b>	A-2.2	139,860 - 7,715,823 9,464,920 2,148,936 882,621 111,927 - 1,703,464 22,167,551 3,172,455	140,341 - 6,890,741 7,134,454 1,751,089 636,183 227,960 - 458,168 17,238,936 2,713,013
REPRESENTED BY			
Islamic Banking Fund Profit equalization reserves Unappropriated profit (Deficit) on revaluation of assets	A-2.3	460,000 36,414 2,712,586 3,209,000 (36,545) 3,172,455	460,000 - - 2,253,472 2,713,472 (459) 2,713,013
REMUNERATION TO SHARIAH ADVISOR		2,586	1,886
CHARITY FUND			
Opening balance Additions during the year Payments during the year Closing balance		3,227 (3,227) 	4,309 (4,309) 



#### THE BANK OF KHYBER PROFIT AND LOSS ACCOUNT - ISLAMIC OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2014

#### ANNEXURE 'A' (continued)

	<b>2014</b> (Rupees	2013 in '000)
Income / return / profit earned Income / return / profit expensed	1,719,574 (592,737) 1,126,837	1,484,828 (536,459) 948,369
Provision against non-performing financing Reversal of provision for diminution in value of investments	68,943 (25,000) 43,943	19,541 - 19,541
Net Income / return / profit after provisions OTHER INCOME	1,082,894	928,828
Fee, commission and brokerage income	67,762	60,444
Dividend income	6,651	5,067
Income from dealing of foreign currency	119,533	39,137
Net gain on stock exchange operations (capital gain)	8,767	6,229
Capital gain on sale of investment	3,500	300
Gain / (loss) on trading shares	639	(118)
Other income	17,308	16,333
OTHER EXPENSES	224,160	127,392
Administrative expenses	845,241	668,119
Other provision / write offs	-	6,492
Other charges	2,699	30
Total other expenses	847,940	674,641
Profit before taxation	459,114	381,579
Unappropriated profit brought forward	2,253,472	<u>1,871,893</u>
Profit available for appropriation	2,712,586	2,253,472

A-1 The Bank of Khyber, Islamic Banking Group is operating following Pools / Sub-pools.

#### **General pool**

#### Sub-pools

- i. Riba free special deposit pool
- ii. Riba free special deposit pool Banks
- iii. Riba free special deposit pool Corporate
- iv. Riba free special deposit pool Mutual fund / FI
- v. Riba free special deposit pool Staff provident fund

#### **Features of General Pool**

In this pool all types of deposits are accepted on Musharakah basis against all types of assets and income from all types of assets. Certificates can also be issued for a fixed period.

Deposits received in this Pool are invested in Islamic assets like Murabaha, Ijarah, Diminishing Musharakah, Istisna, Islamic Sukuks and any other Shariah Compliant Investment which are duly approved by the Shariah Advisor. Deposits are accepted through all BOK Islamic branches, as well as, Islamic desks established in Conventional branches of the Bank.

#### **Key features**

- No restriction on minimum deposit to share profit. However, nominal minimum amount may be required to open account.
- Profit payment on monthly / six monthly / annually / at maturity.
- Profit calculated on daily average balance for the month.
- Investment for six months to five years.
- Pre-mature termination allowed subject to adjustment of profit.

#### **Features of Sub-pools**

In sub pools, deposits are accepted on Musharakah basis against specific assets and are offered expected profit rates. Certificates can also be issued for a fixed period.

Deposits received in this Pool are invested in Islamic assets like Ijarah, Diminishing Musharakah, Islamic Sukuks and any other Shariah Compliant Investment which are duly approved by the Shariah Advisor. Deposits are accepted through all Islamic branches of the Bank as well as Islamic desks established in conventional branches of the Bank.

These deposits are tagged with specific assets and deposits are accepted only when there is some opportunity of investment. These deposits require approval before acceptance.



#### **Key features**

- Minimum investment is prescribed by the Bank for each sub-pool.
- Profit payment on monthly basis.
- Profit calculated on daily average balance for the month.
- Investment as deposit and certificate for 1 month, 3 months and 6 months etc.
- Pre-mature termination is allowed without any adjustment if expected profit reduces for the coming months.

#### **Risks of the Special Sub - Pools**

All Special Pools are created as Sub Pools of the General Pool. All administrative expenses of the pools are borne by the General Pool as equity contributor. However, depositors bear the risk of all direct losses and expenses of the pool. All residual income of the Pool is transferred to the General Pool being equity holders.

#### Profit sharing and weightages for distribution of profit

Assignment of weightage for profit distribution to different types of profit bearing sources of funds is as follows:

- While considering weightages emphasis shall be given to the quantum, type and the period of risk assessed by following factors:
- i. Period of investment (number of months, years etc.)
- ii. Profit payment option (monthly, quarterly, maturity etc.)
- iii. Purpose of Deposit (Hajj, Umrah etc.)
- iv. Type of customer (pensioners, widows, corporate, individual etc.)
- Weightages are declared five days before start of each month.
- As per policy of the Bank, No gift (Hiba) is given in favor of any particular customer or a particular class or category of customers/investors. However, bank reduced its own share of the bank's additional profit which is less than 60% of the Bank's additional profit ratio.



Brief highlights of profit earned and distributed to depositors and retained by IBG are as under:

	2014	2013
	Rupees	'000'
Gross profit earned	1,943,734	1,612,220
Administrative expenses	847,940	674,641
Distributable share	1,095,794	918,038
Profit paid to IAH/PLS depositors	592,737	536,459
Bank's equity share - net	308,013	344,524
Bank's additional profit	151,101	37,055
Total	459,114	381,579
Return on average earning assets	11.23%	11.03%
Return on average PLS deposits	6.37%	6.51%

#### **Charging Expenses**

All types of administrative expenses are shared with the depositors. However, equity holders have the option to absorb all or part of administrative expenses.

All general and specific provisions created against non-performing financing and diminution in the value of investment as under prudential regulations and other SBP directives have not been passed on to the PLS deposits as expense. However, income reversals due to classification of assets and losses due to actual write-off of any facility have been considered expenses of the pool.

	Note	<b>2014</b> Rupee	2013 s '000'
A-2.1 Islamic Financing and Related Assets - net			
Murabaha financings	A-2.1.1	2,639,484	3,833,784
Net investment in Ijarah	A-2.1.2	14,266	24,097
ljarah under IFAS-II	A-2.1.2	816,141	541,992
Diminishing Musharakah	A-2.1.3	1,945,182	720,953
Istisna work in progress	A-2.1.4	199,950	100,000
Salam	A-2.1.5	4,000,000	-
Qarz-e-Hasna		5,641	5,793
Others		8,513	8,513
		9,629,177	5,235,132
Less: Provision held against non-performing facilities		(127,368)	(58,425)
		9,501,809	5,176,707



#### NOTES TO THE ANNEXURE 'A' (Continued)

		2014	2013
Δ-2.1.1	Murabaha	Rupees '0	00'
	Murabaha receivable	2,424,664	3,608,817
	Advances / Inventories	214,820	224,967
		2,639,484	3,833,784
A-2.1.2	ljarah		
	Net investment in Ijarah Ijarah under IFAS-II:	14,266	24,097
	- Ijarah	811,943	532,363
	- Advances	4,198	9,629
		816,141	541,992
		830,407	566,089
A-212	Diminishing Musharakah		
A-2.1.3	Diminishing musharakah	1,820,442	715,953
	Advances	124,740	5,000
		1,945,182	720,953
A-2.1.4	Istisna Financing		
	lstisna work in progress Advances	199,950	100,000
	Advances	- 199,950	100,000
A-2.1.5	Salam Financing		
	Advance against salam	1,000,000	-
	Salam financing	3,000,000	
		4,000,000	-
A-2.2.1	Types of Unrestricted Investment/ PLS Deposits In local Currency		
	Savings	9,576,847	7,362,414
	Terms Deposits	2,148,936	1,751,089
	Other / Placements	-	-
		11,725,783	9,113,503
	In foreign Currency		
	Savings Terms Deposits	-	-
	Other / Placements	_	
			-
		11,725,783	9,113,503

**A.2.2.2** Funds of unrestricted investment / PLS deposit account holders and their equivalent which are accepted on Musharakah basis have been considered as redeemable capital for the purpose of financial accounting and reporting whereas the current deposits are taken up by the Pool on qarz basis and profit from deployment of such current deposits as well as the risk of loss be borne by the Pool. As such return of current deposits are virtually guaranteed before payment to any PLS Deposit or equity holder.

**A.2.3** Profit Equalization Reserve of Rs. 36.414 Million is not available for the distribution of cash and stock dividend to the shareholders.

#### A.2.4 Classification of assets , revenues, expenses , gain and loss on the basis of sources of finance:

All earning assets of Islamic banking group are jointly financed by Unrestricted Investments/PLS deposits account holders and the bank. Detail of jointly financed earning assets is:



NOTES TO THE ANNEXURE 'A'	(Continued)
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**2014** 2013

------Rupees '000'------**Financings (Gross)** 102,510 10,717 Agribusiness Chemical and Pharmaceuticals 92,751 106,393 Textile 138,616 144,649 Salary Loan 94 153 Automobile and transportation equipment 155,406 93,993 Petro Chemical 9,140 259 133,344 14,442 Housing Misc. Manufacturing 347,797 217,813 116,458 Personal 252,157 Contractors 67,470 169,001 Tradings 1,085,458 870,957 Services 792,639 337,185 **Consumer Financings** 201,482 65,952 Auto Loans 507,169 189,948 Commodity Finance 2,588,132 4,651,934 Metal Product 6,070 Telecommunication 101,013 CNG station/GAS 277,297 35,584 Others 620,191 360,135 9,629,177 5,235,132 Investments GOP Ijarah Sukuk 9,468,771 6,770,482 Power /Electric/Gas 976,484 1,028,865 Fertilizer 143,609 165,598 Chemical 22,450 21,607 Others 216,722 273,302 10,828,036 8,259,854 20,457,213 13,494,986

#### A.2.5 Contractual Maturity of unrestricted Investments/PLS deposit accounts

December 31, 2014								
Types of Deposits	Total	Upto 1 Month	Over 1 Month To 3 Months	Over 3 Months To 6 Months	Over 6 Months To 1 Year	Over 1 Year		
			Rupe	es '000'				
Savings	9,576,847	9,576,847	-	-	-	-		
Term Deposits	2,148,936	135,000	37,400	442,324	69,531	1,464,681		
	11,725,783	9,711,847	37,400	442,324	69,531	1,464,681		



#### ANNEXURE 'B' TO THE FINANCIAL STATEMENTS AS REFERRED TO IN NOTE 11.6.3 STATEMENT SHOWING WRITTEN-OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF RS. 500,000 OR ABOVE PROVIDED DURING THE YEAR ENDED 31 DECEMBER 2014

Rs. in Million

No.         Instruction of the bootset of the boo	S.	Name and address of the	haddress of the Name of individuals/ the begin		Outstanding Liabilities at the beginning of the year			Principal Interest/ Mark-up		Other financial	Total	
Isp         Isp <th>No.</th> <th>borrower</th> <th>partners/ directors (with NIC No.)</th> <th>Father's/ Husband's name</th> <th>Principal</th> <th></th> <th>Others</th> <th>Total</th> <th>written- off</th> <th></th> <th></th> <th></th>	No.	borrower	partners/ directors (with NIC No.)	Father's/ Husband's name	Principal		Others	Total	written- off			
Godam No.2 Pajagi Raad, Samed         17301-7219188-9         Local Mathematical Center         1.2ar Alam Nana         1.5ad Alam Nana         1.8ad Alam Nana <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> <td>11</td> <td>12</td>	1	2	3	4	5	6	7	8	9	10	11	12
Mchalah Ganga Ram Lakar Mendilak Bazar, Dalgari Gorde, Pethawor         15102-2273269-7 2.5 Nazia         2.Wo Zar Alam Khan         See	1.	Godam No.2, Pajagi Road, Saeed		Mr. Zaidi Gul	0.069	0.543		0.612		0.502	0.329	0.831
Opposite Fata Secretariat, Warsa         1701-9937036-1         1.affar Khan         I.affar Khan <thi.affar khan<="" th="">         I.affar Khan</thi.affar>	2.	Mohallah Ganga Ram Lakar Mandi Bazaar, Dabgari Garden,	16102-2273269-7 2. Shazia		18.096	4.53		22.626		2.53	4.493	7.023
27, Amin Amson, G.T. Road, Peshawar.       135-46-229196 2. Dr. Sultana Sarwar 135-48-229196 (2000)       Syed Munawar Shah       Image: Syed Munawar Shah       Image: Syed Munawar Shah       Image: Syed Munawar Shah       2.702       A.709       3.421       Image: Syed Munawar Shah       Image: Syed Syed Munawar Shah	3.	Opposite Fata Secretariat, Warsak			10	9.688		19.688		7.266	1.514	8.78
Datsun Adda Phandu Road       17301-3478216-9 Arbab Naveed Akbar       Arbab Noor Akbar       Image: State Sta	4.	27, Amin Mansion, G.T. Road,	135-46-229196 2. Dr. Sultana Sarwar		13.243	10.405		23.648		10.405	20.491	40.206
Wasak Road Peshawari       Zafar Ali Shah       Mian Ameer       Image: Second Secon	5.	Datsun Adda Phandu Road	17301-3478216-9	Arbab Noor Akbar	2.702	0.719		3.421		0.719	4.146	4.865
Market, Sector D-1, Phase-I, Hayatabad Peshawar1. Mr. Arif M. Malik1. Manzoor Ahmad MalikIceIc	6.			Mian Ameer	0.617	0.762		1.379		0.896		0.896
8.       Manzoor Enterprises       121-57-732236       2. Malik M. Ibrahim       2.687       0.596       3.283       931       0.596       1.031       1.627         DD16, FF-III, Defence View Near Express way Extension, Main Korangi Karachi.       2. Mr. Manzoor A. Malik       3. W/o Manzoor A. Malik       4. D/o Arif M. Malik       5. S/o Arif M. M	7.	Market, Sector D-1, Phase-I,			0.075	0.658		0.733		0.672		0.672
(Pvt) Ltd. GF-7-10, KDLB Building, 2. Mrs. Nusrat Khan       2. Mrs. Nusrat Khan       Ad301-0781154-0         Vest Wharf Road, Karachi.       42301-0781154-0       1. Syed Rahim Shah       - </td <td>8.</td> <td>Manzoor Enterprises DD16, FF-III, Defence View Near Express way Extension, Main</td> <td>121-57-732236 2. Mr. Manzoor A. Malik 137-85-085352 3. Mrs. Khursheed Manzoor 137-90-035869 4. Mrs. Samira Arif 121-59-732237 5. Mr. Gibran Malik 42000-9022760-5</td> <td>2. Malik M. Ibrahim 3. W/o Manzoor A Malik 4. D/o Arif M. Malik 5. S/o Arif M. Malik</td> <td>2.687</td> <td>0.596</td> <td></td> <td>3.283</td> <td>931</td> <td>0.596</td> <td>1.031</td> <td>1.627</td>	8.	Manzoor Enterprises DD16, FF-III, Defence View Near Express way Extension, Main	121-57-732236 2. Mr. Manzoor A. Malik 137-85-085352 3. Mrs. Khursheed Manzoor 137-90-035869 4. Mrs. Samira Arif 121-59-732237 5. Mr. Gibran Malik 42000-9022760-5	2. Malik M. Ibrahim 3. W/o Manzoor A Malik 4. D/o Arif M. Malik 5. S/o Arif M. Malik	2.687	0.596		3.283	931	0.596	1.031	1.627
10.Small Industrial Estate, Mansehra13101-3466664-9 2. Syed Azhar Hussain Shah Amanat Khan & Co. Fazal Ganj, Risalpur Cantt2. Zakir Hussain40.1534.1531.5331.533Manat Khan & Co. Fazal Ganj, Risalpur CanttAmanat KhanGhulam Nabi66<	9.	(Pvt) Ltd. GF-7-10, KDLB Building, West Wharf Road, Karachi.	2. Mrs. Nusrat Khan 42301-0781154-0		54.311	7.177		61.488			9.515	9.515
	10.	Small Industrial Estate, Mansehra Amanat Khan & Co.	13101-3466664-9 2. Syed Azhar Hussain Shah 13101-4131810-9	2. Zakir Hussain	4	0.153		4.153			1.533	1.533
	11.	razar Garij, nisaipur Caritt			0.75	0.434		1.184		0.434	0.312	0.746

This annexure does not contain Fiscal Relief to the borrowers in pursuance of Prime Minister's announcement of Fiscal Relief Package to rehabilitate the economic life in Khyber Pakhtunkwa, Federally Administered Tribal Area (FATA) and Provincially Administered Tribal Area (PATA).



	2014	2013	2014	2013
1. Particulars of investments held in ordinary sh	— Number	of shares —	Cost — Rupees	in '000 ——
of listed companies				
Available for sale				
Accord Textile Limited	10,391	10,391	-	-
Adamjee Floorings Limited Adam Jee Insurance Company Limited	1,300 100,000	1,300	4,772	-
Adamjee Industries Adamjee Paper and Board Mills Limited	26 6,100	26 6,100	-	-
Adil Polypropylene Limited Afsar Textile Mills Limited	3,800	3,800	-	-
Akzo Nobel Pak Limited	1,400	1,400 13,420	-	2,004
Al-Hussain Industries Limited Alif Textile Mills Limited	1,300 7,500	1,300 7,500	-	-
Allied Bank Limited Al-Qaim Textile Mills Limited	779,545 8,000	500,000 8,000	86,979	43,420
Apex Fabrics Limited	6,500	6,500	-	-
Arag Industries Limited Asim Textile Mills Limited	4,300 26,500	4,300 26,500	-	-
Askari Bank Limited Aswan Tentage and Canvas Mills Limited	1,500,000 3,700	- 3,700	33,534	-
Attock Cement Pak Limited		250,000	-	36,938
Atlas Battery Limited Attock Petroleum Limited	60,000 90,000	- 300,000	55,727 50,489	- 144,402
Awan Textile Mills Limited Ayaz Textile Mills Limited	5,300 5,000	5,300 5,000	-	-
Bahawalpur Textile Mills Limited Balochistan Faundry Limited	1,000 1,600	1,000 1,600	-	-
Balochistan Particle Board Limited	17,129	17,129	-	-
Bank Al-Habib Limited Bankers Equity Limited	2,500,000 66,707	3,750,000 66,707	67,039	110,614
Bela Engineering Limited Business and Industrial Insurance Company Limite	d 5,500	5,500 500,000	- 5,000	- 5,000
Carvan East Fabrics Limited Central Cotton Mills Limited	948,700 700	948,700 700	9,487	9,487
Charsada Sugar Mills Limited	20	20	-	-
Chilya Corrugated Board Limited Colony Sarhad Textile Mills Limited	900 7,273	900 7,273	- 3	- 3
Crescent Knitwear Limited Crescent Spinning Mills Limited	1,500 16,400	1,500 16,400	-	-
Crown Textile Mills Limited	7,200	7,200	-	-
Dadabhoy Leasing Company Limited Dadabhoy Padube Limited	8,500 1,200	8,500 1,200	-	-
Data Agro Limited Dawood Capital Management Limited	2,400 2,246,055	2,400 2,246,055	- 22,461	- 22,461
Dawood Equities Limited Eastern Federal Union Insurance	3,750,000 1,000,000	3,750,000	37,500 125,720	37,500
Engro Chemical Pakistan Limited	50,000 20,000	200,000	6,958	27,832
Engro Fertilizer Limited Fateh Industries Limited	600	600	-	-
Fateh Sports Wear Limited Fauji Fertilizer Bin Qasim Limited	1,000 100,000	1,000	- 4,353	-
Fauji Fertilizer Company Limited Fazal Vegetable Ghee Mills Limited	600,000 500	1,193,000 500	68,608	135,277
Ghafur Textile Mills Limited	1,000	1,000	-	-
Glaxosmith Kline Pakistan Limited Globe Textile Mills Limited	- 1,458	425,000 1,458	- 23	59,348 23
Greaves Air conditioing Limited Gypsum Corporation Limited	-	1,300 3,600	-	-
H. Sheikh, M. Hussain Company Limited	-	2,516	-	-

#### ANNEXURE 'C' TO THE FINANCIAL STATEMENTS AS REFERRED TO IN NOTE 10.4



#### ANNEXURE 'C' (continued)

	2014	2013	2014	2013
	····· Number	of shares	-	ost ·····
			кирее	s in '000
Habib Bank Limited	350,000	-	75,384	_
Habib Metropolitan Bank Limited	1,200,000	1,600,000	25,355	33,806
Hafiz Textile Mills Limited	315	315	5	5
Hashmi Can Company Limited	3,800	3,800	-	-
Hub Power Company Limited	125,000	1,177,000	9,435	61,268
Hyderabad Electronic Industries Limited	1,800	1,800	-	-
Hyderabad Electronic Industries Limited	2,300	2,300	_	-
ICI Pakistan Limited	50,000	26,689	27,200	3,987
Indus Motors Company Limited	80,000	100,000	69,717	34,540
Innovative Investment Bank Limited	807	807	-	-
International Industries Limited	-	201,101	_	9,833
Itti Textile Mills Limited	3,500	3,500	_	-
Junaid Cotton Mills Limited	1,000	1,000	_	_
Kaiser Art and Kraft Mills Limited	500	500	_	_
Karachi Pipe Mills Limited	3,400	3,400	_	_
Karim Cotton Mills Limited	2,550	2,550	_	_
Karim Silk Mills Limited	300	300	_	_
Kohinoor Looms Limited	3,500	3,500	_	_
Kot Addu Power Company Limited	5,500	750,000	_	46,160
Lafayette Industries Synthetics Limited	2,600	2,600	_	
LTV Capital Modaraba	300	300	_	_
Khohat Cement Company Limited	300,000	500	38,158	_
Lafarge Cement Limited	1,750,000	_	26,953	_
Lucky Cement Limited	100,000	_	41,870	
Marr Fabrics Limited	2,700	2,700	41,070	
Medi Glass Limited	2,700 7,400	7,400		
Mehr Dastagir Textile Mills Limited	1,200	1,200		_
Mehran Bank Limited	16,900	16,900		
Mehran Jute Mills Limited	2,500	2,500	_	_
Meezan Bank Limited	207,500	2,500	10,319	_
Mian Mohammed Sugar Mills Limited	4,000	4,000	10,519	_
Mohib Textile Mills Limited	3,500	3,500	_	_
Morafco Industries Limited	1,631	1,631		_
Millat Tractors Limited	105,000	-	67,779	_
Mubarik Dairies Limited	1,000	1,000	-	_
National Bank of Pakistan	-	1,200,000		72,178
National Match Factory Limited	600	600	_	
National Refinery Limited	310,000	100,000	70,874	19,957
Naveed Textile Mills Limited	1,500	1,500	70,074	
Nishat Mills Limited	260,000	-	30,854	_
Nowshera Engineering Company Limited	600	600		_
Nusrat Textile Mills Limited	6,900	6,900		_
Packages Limited	38,000	0,900	17,415	_
Oil & Gas Development Limited	207,300	_	53,840	_
Pak Suzuki Motors	150,000		44,691	
Pak Reinsurance Limited	100,000	_	33,165	_
Pak German Pre-Fabs Limited	1,500	1,500	55,105	-
Pak Ghee Industries Limited			_	-
Pak Gnee Industries Limited Pakistan Oil fields Limited	1,300	1,300		- 201 NC
Packages Power	125,000 250,000	50,000	62,315 6,744	24,283
		-	0,/44	-
Pakistan Papersck Company Limited Pakistan Petroleum Limited	2,450	2,450	-	- 22 K2 1
	121,900	150,000	24,991	22,631
Pakistan State Oil Company Limited	90,000	125,000	31,094	28,178



#### ANNEXURE 'C' (continued)

	2014	2013	2014	2013
	····· Number o	of shares		ost s in '000
Delvictory Telesconservice time for an eligibility of		500.000	napee	
Pakistan Telecommunication Company Limited	-	500,000	-	10,028
Pan Islamic Steamship Company Limited	172	172	-	-
Pearl Fabrics Limited	5,200	5,200	-	-
Punjab Lamps Works Limited	2,500	2,500	-	-
Punjab Building Product Limited	10,298	10,298	_	-
Punjab Cotton Mills Limited	1,000	1,000	_	-
Qayyum Spinning Mills Limited Quality Steel Works Limited	2,300	2,300	-	-
RCD Ball Bearing Limited	26 500	26 500	_	-
Redco Textiles Limited	17,700	17,700	-	-
Regal Ceramics Limited	2,600	2,600	-	_
Rex Barren Batteries Limited	1,200	1,200		
Saif Nadeem Kawasaki Motors Limited	1,200	100		
Saitex Spinning Mills Limited	8,400	8,400		
Saleen Denim Industries Limited	3,600	3,600		
Sardar Chemical Industries Limited	3,000	3,000	5	5
Schon Textiles Limited	5,800	5,800	_	-
Searle Pakistan Limited	50,000	41,470	1,128	1,291
Security Paper Limited	12,540	-	845	-
Service Fabrics Limited	31,000	31,000	-	_
Service Industries Limited	15,000	28,500	4,078	7,747
Service Textile Industries Limited	3,800	3,800	-	-
Shahyar (O.E) Textile Mills Limited	1,700	1,700	_	_
Shahyar Textile Mills Limited	5,000	5,000	_	_
Siemens Pakistan Engineering Company Limited	10,000	10,630	9,755	10,369
Siftaq International Limited	2,900	2,900	-	-
Sind Alkalis Limited	15,500	15,500	_	_
Sind Fine Textile Mills Limited	2,000	2,000	_	-
Sui Nothern Gas Pipelines Limited	200,000	300,000	4,677	6,528
Sunrise Textile Mills Limited	300	300	· -	-
Sunshine Cloth Mills Limited	10,000	10,000	-	-
Sunshine Cotton Mills Limited	10,352	10,352	-	-
Suraj Ghee Industries Limited	1,459	1,459	-	-
Syed Match Company Limited	500	500	7	7
Syeed Saigol Industries Limited	1,300	1,300	-	-
Taga Pakistan Limited	2,900	2,900	-	-
Taj Textile Mills Limited	32,363	32,363	12	12
Tariq Cotton Mills Limited	1,400	1,400	-	-
Tawakkal Garment Industries Limited	3,000	3,000	-	-
Tawakkal Limited	2,637	2,637	-	-
First Tawakkal Modaraba	11,200	11,200	-	-
Thal Limited	50,000	14,026	11,374	169
Treet Corporation Limited	11,877	11,877	97	97
Turbo Tubes Limited	4,000	4,000	-	-
Unicap Modaraba	7,500	7,500	-	-
United Bank Limited	300,000	500,000	58,239	63,239
Uqab Breeding Farms limited	3,400	3,400	-	-
Wyeth Pakistan Limited	6,417	2,557	21,616	2,690
Zafar Textile Mills Limited	1,550	1,550	-	-
Zahoor Cotton Mills Limited	10,500	10,500	-	-
Zahoor Textile Mills Limited	9,500	9,500	-	-
			1,458,640	1,093,317



#### ANNEXURE 'C' (continued)

	2014	2013	2014	2013	
Held for Trading	····· Number of	shares	0	ost s in '000	
Millat Tractors Limited	22,700	-	15,269	-	
Engro Foods Limited	-	50,000	-	5,294	
Fauji Fetilizer Company Limited	53,100	-	6,346	-	
Attock Refinery	32,200	-	6,258	-	
National Bank of Pakistan	-	300,000	-	17,945	
Pak Petroleum Limited	10,000	10,000	1,870	2,180	
Pakistan Telecommunication Company Limited	-	85,000	-	2,567	
Sui Southern Gas Pipe Line Limited	-	25,000	-	562	
			29,743	28,548	
			1,488,383	1,121,865	

The paid-up value of each share in listed companies was Rs. 10 per share (2013: Rs. 10 per share ).

As at December 31, 2014, the aggregate market value of listed shares was Rs. 1,460.756 million (2013: Rs. 1,187.250 million).

		2014	2013	2014	2013
2.	Particulars of investments held in ordinary shares of unlisted companies	····· Number o	of shares	<u> </u>	ost es in '000
	Asian Housing Finance Limited	500,000	500,000	5,000	5,000
	Mohib Textile Mills Limited	1,190,500	1,190,500	25,000	25,000
	Mohib Exports Limited	25,300	25,300	487	487
	Industrial Development Bank of Pakistan	-	20	-	0.20
				30,487	30,487

The paid-up value of each share in unlisted companies is Rs. 10 per share (2013: Rs. 10 per share).

		2014	2013	2014	2013
3.	Particulars of investments held in ordinary shares of related parties:	····· Number c	of shares	0	ost s in '000
	<b>Unlisted shares</b> Dawood Family Takaful Limited	11,250,000	11,250,000	112,500	112,500
				112,500	112,500

The paid-up value of each share in unlisted companies is Rs. 10 per share (2013: Rs. 10 per share).



#### 4. Particulars of investments held in listed term finance certificates (TFC)

	Terms of Interest	Date of	2014	2013	2014	2013
	ien son meret	Maturity		ber of ates held	Cost (Rupees in '000)	
Available for sale						
Allied Bank Limited	6 months KIBOR + 190 BPS	December 12, 2014	-	14,000	-	34,916
Askari Bank Limited	6 months KIBOR + 250 BPS	November 18, 2019	30,000	30,000	149,700	149,760
Engro Fertilizer Limited	6 months KIBOR + 155 BPS	November 30, 2015	-	46,845	-	232,421
Faysal Bank Limited	6 months KIBOR + 140 BPS	November 12, 2014	-	5,515	-	13,760
Pace Pakistan Limited *	6 months KIBOR + 200 BPS	February 15, 2017	20,000	20,000	99,880	99,880
Saudi Pak Leasing Company *	Fixed at 3%	March 13, 2017	10,000	10,000	27,548	28,749
Telecard Limited *	6 months KIBOR + 375 BPS	May 27, 2015	7,000	7,000	11,341	12,805
					288,469	572,291

The paid-up value of each TFC held was Rs. 5,000 per certificate (2013: Rs. 5,000 per certificate). The market value of these listed TFCs amounted to Rs. 288.468 million as at December 31, 2014 (2013: Rs. 556.69 million).

\* These have been classified as non performing.

### 5. Particulars of investments held in unlisted term finance certificates (TFCs)

	Terms of Interest	Date of	2014	2013	2014	2013
	ienns of interest	Maturity	Number certificates held			Eost es in '000)
Available for sale						
Avari Hotel Limited	1 Year KIBOR + 250 BPS	October 30, 2014	-	75,000	-	139,610
Bank Al-Falah Limited	Fixed at 15%	December 2, 2017	38,000	38,000	189,620	189,696
Bank Al-Habib Limited	Fixed at 15.5%	June 12, 2017	-	20,000	-	99,640
Dewan Farooq Spinning Mills	Non-performing	Over due	4,000	4,000	5,000	5,000
Faysal Bank Limited	6 months KIBOR + 225 BPS	October 11, 2017	15,000	15,000	74,880	74,910
					260 500	E00.0E6

The paid-up value of each TFC held was Rs. 5,000 per certificate (2013: Rs. 5,000 per certificate).

#### 6. Particulars of investments held in units of mutual funds

Units of mutual funds Held-for-trading	<b>2014</b> Number	2013 of units held	<b>2014</b> Cost	2013 s in '000
Open-ended mutual funds				
PICIC Cash Fund		1.001.202		200,000
KASB Cash Fund		1,991,302 991,692	-	100,000
Available-for-sale			-	300,000
Open-ended mutual funds				
AKD Income Fund		1,261,903	-	62,850
Dawood Money Market Fund NAFA Money Market Fund	4,194,990 4,784,048	4,194,990	290,237 50,000	290,238
	8,979,038	5,456,893	340,237	353,088
	2014	2013	2014	2013
Closed-end mutual funds	Numl	per of shares	Co Rupees	
NAMCO Balanced Fund *		7,572,470	-	68,673
Pak Oman Advantage Fund	5,000,000	5,000,000	50,000	50,000
	5,000,000	12,572,470	50,000	118,673
			390,237	771,761

The market value of these mutual funds amounts to Rs. 398.658 million as at December 31, 2014 (2013: Rs. 749.193 million).

These are marked as strategic investments of the Bank.



#### 7. Particulars of investments held in Sukuks

			2014	2013	2014	2013
						Cost
	Terms of Interest	Date of Maturity	Number of ce	ertificates held	Rupe	es in '000
Available for sale						
Al-Razi Health Care Limited	3 months KIBOR + 250 BPS	November 4, 2017	10,000	10,000	35,333	43,333
Engro Fertilizers Limited	6 months KIBOR + 150 BPS	September 6, 2015	19,900	19,900	98,781	98,098
Engro Fertilizers Limited	6 months KIBOR + 211 BPS	June 30, 2017	15,000	15,000	44,828	67,500
Ghani Glass Limited	3 months KIBOR + 175 BPS	December 27, 2017	30,000	30,000	91,914	126,207
House Building Finance Corporation	6 month KIBOR + 100 BPS	May 8, 2014	-	49,500	-	24,117
JDW Sugar Mills Limited	3 month KIBOR + 125 BPS	June 20, 2014	-	15,000	-	8,337
Liberty Power Tech Limited	3 months KIBOR + 300 BPS	Various dates latest by				
		January 13, 2021	2,198,840	2,198,840	174,397	185,882
Quetta Textile Mill Ltd	6 months KIBOR + 150 BPS	June 26, 2019	20,000	20,000	60,690	71,724
Security Leasing Company Limited	Fixed at 0%	Over due	10,000	10,000	12,836	13,682
Sui Southern Gas Company	3 months KIBOR + 70 BPS	May 28, 2018	60,000	60,000	300,000	300,000
Three Star Hoisery Limited	Non-performing	Over due	15,000	15,000	75,000	75,000
WAPDA III	3 months KIBOR + 175 BPS	October 14, 2021	51,000	51,000	255,000	255,000
					1,148,779	1,268,880
Held to maturity						
BRR Guardian Modarba	6 months KIBOR + 130 BPS	December 7, 2016	20,000	20,000	68,125	80,938
House Building Finance Corporation	6 months KIBOR + 100 BPS	August 5, 2014	-	10,000	-	5,000
JDW Sugar Mills Limited	6 months KIBOR + 125 BPS	June 20, 2014	-	10,000	-	5,555
Sitara Energy	6 months KIBOR + 115 BPS	May 15, 2013	-	10,000	-	10,568
WAPDA II	6 months KIBOR - 25 BPS	June 12, 2017	80,000	80,000	200,000	266,668
					268,125	368,729
					1,416,904	1,637,609

The paid-up value of each Sukuk certificate held was Rs. 5,000 per certificate (2013: Rs. 5,000 per certificate).



#### **Quality of Available for Sale Securities**

		2014			2013	
	Market Value/	Rating	Credit rating	Market Value/	Rating	Credit rating
	Cost	-	Agency	Cost	-	Agency
	Rs in '000			Rs in '000		
Government Securities						
Market Treasury Bills	27,236,954	Unrated	-	29,606,547	Unrated	_
Pakistan Investment Bonds	24,380,366	Unrated	-	12,135,922	Unrated	-
Government of Pakistan Ijarah Sukuks	8,500,124	Unrated	-	6,770,422	Unrated	-
Ordinary shares in listed companies						
Attock Refinary Limited	6,046	N/A	_	_	N/A	_
Accord Textile Limited	4	N/A	_	4	N/A	-
Adam Jee Insurance Company Limited	4,946	N/A	-	-	N/A	-
Akzo Nobel Pak Limited	-	N/A	-	1,673	N/A	-
Allied Bank Limited	88,541	AA+	PACRA	45,000	N/A	-
Al-Qaim Textile Mills Limited	5	N/A	-	5	N/A	-
Asim Textile Mills Limited	276	N/A	-	643	N/A	-
Askari Commercial Bank Limited	34,605	N/A	-	-	AA	PACRA
Atlas Battery Ltd	54,000	N/A	-	-	N/A	-
Attock Cement Company Limited	-	N/A	-	35,658	N/A	-
Attock Petrolium Limited	48,562	N/A	-	149,907	N/A	-
Bank Al-Habib Limited	121,375	AA+	PACRA	155,813	AA+	PACRA
Colony Sarhad Textile Mills Limited	16	N/A	-	16	N/A	-
Data Agro Limited	29	N/A	-	47	N/A	-
Dawood Capital Management Limited	4,829	AM3-	PACRA	5,211	AM3-	PACRA
Dawood Equities Limited.	9,863	N/A	-	8,438	N/A	-
Estern Federal Union Insurance	152,890	N/A	-	-	N/A	-
Engro Foods Limited	-	A+	JCR	5,222	A+	JCR
Engro Chemicals Pakistan Limited	11,076	А	PACRA	31,676	N/A	-
Engro Fertilizer	1,562	N/A	-	-	N/A	-
Fauji Fertilizer Company Limited	76,485	N/A	-	133,568	N/A	-
Fauji Fertilizer Bin Qasim Limited	4,521	N/A	-	-	N/A	-
Glaxosmith Kline Pak Limited	-	N/A	-	57,889	N/A	-
Globe Textile Mills Liited	13	N/A	-	13	N/A	-
Habib Bank Limited	75,691	AAA	JCR	-	AAA	JCR
Habib Metropolitan Bank Limited	44,760	AA+	PACRA	40,112	AA+	PACRA
Hafiz Textile Mills Limited	26	N/A	-	16	N/A	-
Hashmi Can Company Limited	31	N/A	-	31	N/A	-
Hub Power Company Limited	9,795	AA+	PACRA	71,467	AA+	PACRA
ICI Pakistan Limited Indus Motors Company Limited	23,123	N/A	-	6,753	N/A	-
	70,426 3	N/A N/A	-	33,300 3	N/A N/A	-
Innovative Investment Bank Limited International Industries Limited	S	N/A N/A	-		N/A N/A	-
Kot Addu Power Company Limited	-	AA+	JCR	9,325 46,313	N/A	-
Khohat Cement Limited	57,261	N/A	JCh -	40,515	N/A	_
Lafarge Pakistan Cement Limited	30,363	N/A			N/A	
Lucky Cement Limited	50,028	N/A		_	N/A	
Meher Dastgir Textile Mills Limited	2	N/A		2	N/A	
Morafco Industries Limited	17	N/A		17	N/A	
Millat Tractors Limited	67,920	N/A	_	-	N/A	_
Mubarik Dairies Limited	1	N/A	_	1	N/A	_
National Bank of Pakistan		AAA	JCR	87,090	AAA	JCR
National Refinary Limited	57,304	N/A	-	21,552	N/A	-
Nishat Mills Limited	31,457	AA	PACRA		N/A	-
Pakistan Oil Limited	47,420	N/A	-	24,886	N/A	-
Pakistan Petroleum Limited	21,518	N/A	-	34,234	N/A	-
Pakistan State Oil Company Limited	32,212	AA+	PACRA	41,528	AA+	PACRA
Pakistan Telecommunication Company Limited	-	N/A	-	16,637	N/A	-
Packages Limited	32,533	AA	PACRA		N/A	-
Pak Suzuki Motors	55,668	N/A	-	-	N/A	-
Pak Reinsurance Company	30,340	N/A	-	-	N/A	-
$\Gamma \in \mathcal{F}$						

#### ANNEXURE 'D' (continued)

		2014			2013	
	Market Value/	Rating	Credit rating	Market Value/	Rating	Credit rating
	Cost		Agency	Cost		Agency
	Rs in '000			Rs in '000		
Redco Textile Limited	79	N/A	-	82	N/A	-
Sardar Chemical Industries Limited	26	N/A	-	21	N/A	-
Oil & Gas Development Company Limited	42,677	AAA	JCR	-	N/A	-
Meezan Bank Ltimited	9,754	AA	JCR	-	N/A	-
Searle Pakistan Limited	12,092	N/A	-	5,124	N/A	-
Service Industries Limited	14,618	N/A	-	15,520	N/A	-
Services Fabrics Limited	24	N/A	-	24	N/A	-
Services Textile Industries Limited	3	N/A	-	3	N/A	-
Siemens Pakistan Engineering Company Limited	11,145	N/A	-	14,552	N/A	-
Sind Fine Textile Mills Limited	8	N/A	-	8	N/A	-
Sui Northern Gas Piplines Limited	5,742	AA	PACRA	6,923	AA	PACRA
Syeed Saigol Industries Limited	7	N/A	-	7	N/A	-
Taj Textextile Mills Limited	13	N/A	-	13	N/A	-
Thall Limited	13,452	N/A	-	1,939	N/A	-
Treet Corporation Limited	1,567	N/A	-	1,161	N/A	-
Unicap Modaraba	11	N/A	-	11	N/A	-
United Bank Limited	53,013	AA+	JCR	66,275	AA+	JCR
Wyeth Pakistan Limited	26,945	N/A	-	11,507	N/A	-
Zahoor Cotton Mills Limited	3	N/A	-	3	N/A	-
Ordinary shares in unlisted companies						
Asian Housing Finance Limited	5,000	N/A		5,000	N/A	
Mohib Textile Mills Limited	25,000	N/A	-	25,000	N/A	-
Mohib Exports Limited	487	N/A		487	N/A	
Monib Exports Elimited	107	1 1/7 / 1		-07	13/73	
Ordinary shares in unlisted companies related parties						
Dawood Family Takaful Limited	112,500	A-	PACRA	112,500	N/A	-
Term Finance Certificates - Listed						
Askari Bank Limited	149,700	AA-	JCR	149,760	AA-	PACRA
Engro Fertilizers Limited	-	-	-	233,639	AA	PACRA
Faysal Bank Limited	-	-	-	13,931	AA-	JCR
Pace Pakistan Limited	99,880	N/A	-	99,880	D	PACRA
Saudi Pak Leasing Limted	10,192	N/A	-	14,374	D	JCR
Telecard Limited	8,669	N/A	-	9,807	D	JCR
Allied Bank Limited	-	-	JCR	35,304	AA-	JCR
Term Finance Certificates - Unlisted						
Avari Hotel Limited				100 575	٨	
Avari Hotel Limited	-	-	JCR	139,575	A-	JCR
Bank Al-Falah Limited	189,620	AA- -	PACRA	189,696	AA-	JCR
Bank Al-Habib Limited Dewan Faroog Spinning Mills Limited	- 5,000	- N/A	PACRA	99,640 5,000	AA N/A	PACRA
Faysal Bank Limited	74,880	AA-	JCR	74,910	AA-	JCR
Open ended mutual funds				<i>r</i>		-
AKD Income Fund	-	-	-	61,539	BBB(f)	JCR
Dawood Money Market Fund	299,134	N/A	-	299,132	A+(f)	PACRA
PICIC Cash Fund	-	-	-	200,452	N/A	-
KASB Cash Fund	-	-	-	101,424	-	N/A



#### ANNEXURE 'D' (continued)

		2014			2013	
	Market Value/ Cost Rs in '000	Rating	Credit rating Agency	Market Value/ Cost Rs in '000	Rating	Credit rating Agency
Closed end mutual funds						
NAMCO Fund	-	-	-	49,145	A-(f)	JCR
Pak Oman Advantage Fund	49,500		PACRA	37,500	A+(f)	PACRA
Sukuk certificates						
House Building Finance Company Limited	-	N/A	-	29,770	N/A	-
Quetta Textile Mills Limited	60,690	N/A	-	71,724	N/A	-
JDW Sugar Mills	-	N/A	-	13,868	N/A	-
Liberty Power Tech Limited	174,397	A+	PACRA	185,882	A+	PACRA
Security Leasing Sukuk	12,836	N/A	-	13,683	N/A	-
Ghani Glass	91,914	N/A	-	126,208	N/A	-
Three Star Hoisery	75,000	N/A	-	75,000	N/A	-
Al Razi Health Care	35,333	N/A	-	43,333	N/A	-
Engro Fertilizer Ltd - Sukuk	-	N/A	-	166,280	N/A	-
SSGC Sukuk	300,000	N/A	-	300,000	N/A	-
WAPDA III	255,000	N/A	-	255,000	N/A	-
BRR Guardian Modarba	68,125	N/A	-	80,937	N/A	-
Sitara Energy Limited	-	N/A	-	10,568	N/A	-
WAPDA - II	200,000	N/A	-	266,666	N/A	-
Prefrence shares						
First Dawood Investment Bank Limited	140,920	N/A	_	140,920	N/A	-
Trust Investment Bank Limited	75,000	N/A	-	75,000	N/A	-
Saudi Pak Leasing	195,000	N/A	-	195,000	N/A	-



## Pattern of Shareholding As of December 31, 2014

NO. OF	НА	VING SHARES		DEDCENTACE
SHAREHOLDERS	FROM	то	SHARES HELD	PERCENTAGE
809	1	100	31680	0.0032
10102	101	1 500 1829420		0.1829
16640	501	1000	15093492	1.5088
3032	1001	5000	6418923	0.6417
218	5001	10000	1538634	0.1538
64	10001	15000	770104	0.0770
50	15001	20000	850696	0.0850
22	20001	25000	494403	0.0494
10	25001	30000	266709	0.0267
8	30001	35000	250135	0.0250
7	35001	40000	271482	0.0271
2	45001	50000	94941	0.0095
6	50001	55000	325496	0.0325
2	55001	60000	114877	0.0115
2	60001	65000	121616	0.0122
1	65001	70000	67268	0.0067
1	70001	75000	73000	0.0073
3	75001	80000	233881	0.0234
3	80001	85000	247954	0.0248
2	90001	95000	186588	0.0187
1	100001	105000	100021	0.0100
1	105001	110000	109400	0.0109
1	110001	115000	112673	0.0113
1	120001	125000	121565	0.0122
1	135001	140000	136760	0.0137
1	145001	150000	150000	0.0150
1	150001	155000	152976	0.0153
1	240001	245000	243130	0.0243
1	275001	280000	278840	0.0279
1	340001	345000	340926	0.0341
1	985001	990000	987500	0.0987
1	1075001	1080000	1075172	0.1075
1	4370001	4375000	4370332	0.4369
1	27795001	27800000	27795472	2.7785
1	28400001	28405000	28404072	2.8394
1	28635001	28640000	28639454	2.8629
1	28790001	28795000	28794955	2.8784
1	29015001	29020000	29018540	2.9008
1	31900001	31905000	31900044	3.1888
1	86145001	86150000	86149803	8.6118
1	702205001	702210000	702208233	70.1948
31005		<b>Company Total</b>	1000371167	100.0000

#### As of 31.12.2014

Να	of Shareholders	Share Held	Percentag
Directors, CEO & Children	3	48,624	0.00
Banks, DFI & NBFI	5	51,219	0.00
Insurance Companies	3	24,901	0.00
Modarabas & Mutual Funds	1	15,195	0.00
General Public (Local)	30,901	204,378,635	20.43
General Public (Foreign)	38	106,827	0.01
Others	51	89,089,701	8.91
Government of Khyber Pakhtunkhwa	1	702,208,233	70.20
Foreign Companies	2	4,447,832	0.45
Total	31,005	1,000,371,167	100.00
Shareholding of Directors, CEO & Childrer	1		
Maqsood Ismail Ahmad Asad Muhammad Iqbal Javed Akhtar		12,156 18,234 18,234	
Shareholding of Banks, DFI & NBFI			
Pakistan Industrial & Commercial Leasing Ltd. NIB Bank Limited Soneri Bank Limited Pakistan Industrial & Comm. Leasing Ltd. Escorts Investment Bank Limited		2,431 184 15,279 21,881 11,444	
Shareholding of Insurance Companies			
The Pakistan General Insurance Co. Limited TPL Direct Insurance Limited		6,667 15,195	

#### Shareholding of Modarabas & Mutual Funds

The Pakistan General Ins. Co. Ltd

Prudential Stocks Fund Ltd	15,195
Major Shareholders	
Government of Khyber Pakhtunkhwa Ismail Industries Ltd.	702,208,233 86,149,803

3,039



## Branch Network

Sr	. No.	. Branch Name	Complete Address of Branch	Branch Code	Branch Mode	Telephone Number	Fax Number	ATM Installed	
Province Khyber Pakhtunkhwa (57 Branches)									
	1	Abbottabad, Jinnah Road	Jinnah Road, Abbottabad	0113	Islamic	0992-341444, 341431	0992-341430	Yes	
	2	Abbottabad, Mansehra Road	934-A, Mansehra Road, Abbottabad	0043	Conventional	0992-331913, 331914	0992-331916	-	
	3	Bannu Branch	Outside Lakki Gate Bannu	0103	Islamic	0928-613394, 612202	0928-620039	-	
	4	Batagram	Khasra No.3149/971, Haji Nazir Plaza,						
			Shahrah-e-Qaraqurum, Batagram	0134	Islamic	0997-310154-5	0997-310156	Yes	
	5	Batkhela Branch	Near Government High School, Main Bazar, Bathkhela	0108	Islamic	0932-414851 & 3	0932-414853	-	
	6	Charsadda Branch	Main Bazar Charsadda Mardan Road, Charsadda	0111	Islamic	091-9220100-1	091-9220102	Yes	
	7	Chitral Ataliq Bazar	Ataliq Bazar, Chitral.	0011	Conventional	0943-412473	0943-412220		
	8	Chitral Chew Bazar,	Shop No.1-4, Qazafi Market, Chew Bazar, Chitral	0137	Islamic	0943-414571-2	0943-414573		
	9	D. I. Khan Circular Road	Circular Road, D.I.Khan	0004	Conventional	0966-719017	0966-718099	Yes	
	10	D. I. Khan, Tank Adda	Shop No.01-10, Block 13, Tank Adda, Dera Ismail Khan	0129	Islamic	0966-850724-5	0966-850727	-	
	11	Dargai Branch	Amin Plaza, Main Bazar, Dargai.	0136	Islamic	0932-331447-8	0936-331449	-	
	12	Hangu Branch	Opposite DCO Office, Main Bazar, Kohat Road Hangu	0107	Islamic	0925-620744	0925-623744	-	
	13	Haripur Branch	Shahrah-e-Hazara, Haripur.	0019	Conventional	0995-616800,610728, 612292		Yes	
	14	Hattar Branch	Industrial Estate Hattar, Haripur	0014	Conventional	0995-617231	0995-617631	Yes	
	15	Havelian, Bank Square	Property # 4242, Bank Square Havelian	0040	Conventional	0992-810732-3	0992-810736	-	
	16	Kambur, Lower Dir	City Market, Main Road, Kambur, Lower Dir	0144	Islamic	0945-885322	0945-886322	-	
	17	Karak Branch	Khasra No. 1327/1364, Mian Muqadess Gul Market,	00.40	Convertional	0007 011010 0 0	0007 011010		
	10	Khwaza Khela, Swat	Main Bazar, Karak	0049 0143	Conventional Islamic	0927-211810 & 2	0997-211813	1	
	18	Kohat, Bannu Road	Irfan Plaza, Main Bazaar, Khwaza Khela, Swat		Conventional	0946-744661-64	0946-744662 0922-9260156	Yes	
	19 20	Kohat, Main Bazaar	Cantonment Plaza Bannu Road, Kohat Shop No.T-147, T-148, Main Bazaar, Kohat	0003 0138	Islamic	0922-9260146 0922-522013-4	0922-9200150	-	
	20 21	Mansehra, Abbottabad Road		0156	Islamic	0997-920181 & 4	0922-522015	Yes	
	21 22	Mansehra, Shahrah-e-Resham	Main Bazar, Opposite GTS Stand Mansehra.	0117	ISIdITIIC	0997-920101 @ 4	0997-920162	Tes	
	22	Mansenia, Shanan-e-neshani	Shahrah-e-Resham, Oppisite Petrolium Filling Stations Mansehra	0122	Islamic	0997-303271, 303273	0997-303272		
	23	Mardan, Khwaja Gunj Bazaar	Property No.26/591-592, 27593-628, Haji Khan	0122	IsiaiTiic	0397-303271, 303273	0997-303272		
	25	Maruan, Kriwaja Gurij bazaar	Gul Trunk House, Khwaja Gunj Bazaar, Mardan	0139	Islamic	0937-870823-4	0937-870825	_	
	24	Mardan, Shahra-e-Qazi Bashir	Opposite Cantonment Plaza, Shahra-e-Qazi Bashir, Mardan	0007	Conventional	0937-9230505 & 7, 874899	0937-9230606	Yes	
	25	Mingora, Main Bazar	Shop No. 01, Bank Square, Main Bazar, Mingora, Swat.	0132	Islamic	0946-9240460,62	0946-9240461	-	
	26	Mingora, Saidu Sharif Road	Basement and Ground Floor, Yousaf Plaza,	0152	isidiffic	0,02	0740 7240401		
	20	mingola, salaa shan noaa	Khasra No. 318, Makan Bagh Saidu Sharif, Mingora Swat.	0012	Conventional	0946-9240045 & 7	0946-9240046	Yes	
	27	Nowshera Branch	Saad Plaza, Saddar Road, Nowshera Cantt.	0104	Islamic	0923-9220035 & 38	0923-9220035	Yes	
	28	Peshawar, Asamai Gate (LHR)	Tariq Sultan Building, Asamai Gate, Lady Reading						
			Hospital Road Peshawar	0119	Islamic	091-2561511	091-2561512	Yes	
	29	Peshawar, Ashraf Road	New Rampura Gate, Ashraf Road, Peshawar.	0025	Conventional	091-2593262, 2553007	091-2552497	Yes	
	30	Peshawar, Civil Secretariat	Civil Secretariat, Peshawar	0015	Conventional	091-9211710	091-9212680	Yes	
	31	Peshawar, G. T. Road	Ground floor, Afandi Tower, Bilal Town, G.T. Road, Peshawar	0010	Conventional	091-2263409	091-2263410	Yes	
	32	Peshawar, Hayat Abad Chowk	Saif Shopping Mall, Hayatabad Chowk,						
			Jamrud Road, Peshawar	0128	Islamic	091-5853283-4	091-5853285	-	
1	33	Peshawar, High Court Branch	High Court Branch Peshawar	0048	Conventional	091-5274368,5274168	091-5274168	Yes	
1	34	Peshawar, Kharkhano	Royal Plaza, Hayatabad Kharkhano Market,						
		Market Hayat Abad	Jamrud Road, Peshawar	0101	Islamic	091-5824927, 5825430	091-5815194	Yes	
	35	Peshawar, Khyber Bazar	Abbasin Hotel, Khyber Bazar, Peshawar	0016	Conventional	091-2593705, 2568782	091-2211170	-	
	36	Peshawar, KTH Branch	Khyber Teaching Hospital (University Road) Peshawar	0121	Islamic	091-9218016	091-9218016	-	
1	37	Peshawar, Main Corporate Branch	Main Corporate Branch, 24-The Mall, Peshawar Cantt.	0001	Conventional	091-5271758,5278284	091-5279791	Yes	
	38	Peshawar, Saddar Road	Shop No.9,10 & 11, at Super Market, Adjacent State Bank of						
			Pakistan Peshawar, Saddar Road, Peshawar	0013	Conventional	091-5273912, 5276485	091-5277278	Yes	
	39	Peshawar, University Road	Ghaffar Plaza, Adjacent to Sheraz Restaurant,						
			University Road, Peshawar	0002	Conventional	091-5700227, 9216951	091-9216959	Yes	
4	40	Peshawar, Warsak Road	Khasra No.6184/2893, Shop No.1, Sabir Business Center,						
			Warsak Road, Peshawar	0066	Conventional	091-5201301-2	091-5201341	-	
4	41	Serai Naurang Branch	Khasra No 438, Sahibzada Kabir Plaza GT Road ,						
			Serai Naurang, Lakki Marwat	0127	Islamic	0969-352963	0969-352964	-	
4	42	Shabqadar	Khasra No.4244/159-162, Oppoisite Shabqadar						
			Fort Gate, Shabqadar	0145	Islamic	091-6281101-2	091-6289333	-	
4	43	Swabi Branch	Jamil Khan Market, Mardan Road, Swabi	0118	Islamic	0938-222513, 223423	0938-222512	-	
	44	Swari Branch (Buner)	Nisar Market, Pir Paba Road, Swari, Buner	0131	Islamic	0939-555289, 555279	0939-555229	-	
	45	Tank Branch	Adda Bazar, Tank	0106	Islamic	0963-510068	0963-510400	-	
4	46	Thall, Main Bazar	Al-Murtaza Market, Bannu Chowk,						
			Main Bazar Thall District Hangu	0130	Islamic	0925-510740, 511741	0925-511741	-	
	47	Timergara Branch	Shaheed Plaza, Alam Zeb Shaheed Chowk, Timergara	0105	Islamic	0945-9250232, 822090	0945-9250232,822690	-	
4	48	Topi Branch	Sher Khan Market, Main Bazar, Tarbela Road, Topi,						
			Distt Swabi.	0135	Islamic	0938271546-8	0938-271547		
4	49	Upper Dir	Main Bazar , Upper Dir	0126	Islamic	0944-890021	0944-890022	-	



## Branch Network

50	Saleh Khan (Pubbi)	Khasra No.169&183, Main Bazar, Moza Saleh Khana,					
		Tehsil Pubbi, Nowshera	0147	Islamic	(0923) 651094-95	(0923) 651091	-
51	Jehangira	Ground & 1st Floor, Behram Khan Centre, G.T. Road,					
52	Takht Bhai	Jehangira (Nowshera) Khasra No.785, Shaukat Mansion, Ground & 1st Floor,	0151	Islamic	(0923)510056	(0923)510045	-
52	Idkiil Diidi	Opposite Takht Bhai Mega Market, Takht Bhai, Mardan	0150	Islamic	(0937)553682-84	(0937)553683	YES
53	Chakdara	Shop No.1 to 10, Zaman Market, Adjacent UBL & NBP,	0100	ision ne	(0)01,00002,01	(0)0)0000	
		Main Bazar, Chakdara (Lower Dir)	0149	Islamic	(0945)762532, 762533	(0945)762534	YES
54	Peshawar, Dalazak Road	Nawaz Plaza, Taxation No. 4988 to 5008, Ground Floor,	0070	C	(001)2600216	(001) 2600210	
55	Peshawar, Chowk Nasir Khan	Dalazak Road, Peshawar. Al-Rehmat Plaza, Property No. CB/637/2027/755 & CB/	0073	Conventional	(091)2608216,	(091) 2608218	-
55	r eshawai, enowicitiasii icitari	637/2028/754/F-1 F-2, Ground Floor, Peepal Mandi,					
		Chowk Nasir Khan, Peshawar.	0154	Islamic	(091) 2592015	(091)2592014	-
56	Peshawar, Garhi Qamar Din	Khata Khatoni No.418/ 915 to 937, Khasra No.Qata (41),					
		Ground Floor, Arbab Maket, Garhi Qamar Din, Near Mujaddad CNG station, North side Ring Road, Peshawar.	0155	Islamic	(091) 2322815, 2325223, (091) 2325225	(091)2322715	
57	Peshawar, Shami Road	Shop No.6-10, Garrison Park, Shami Road, Peshawar	0068	Conventional	(091)5270270-71	(091)5613913	YES
					(	()	
Provir	nce Sindh (12 Branches)						
50	Lindensheed Deep als						
58	Hyderabad Branch	Plot No.41/444,445,446,447,448 & 449, Main Bohri Bazar Near Blair Hospital, Saddar Cantt., Hyderabad.	0047	Conventional	022-2731200, 2731209-10	022-2731211	_
59	Karachi, Bahadurabad	Shop No.4 & Flat No.2, Survery No.SNCC/30, Qazi Court,	0017	conventional	022 2/3/200,2/3/203 10	022 27 51211	
		Karachi Cooperative Housing Society, Bahadarabad, Karachi	0067	Conventional	021-34946751-2-4-5	021-34946753	-
60	Karachi, Clifton Branch	Shop No.7,8 & 9 Plot # G-10, Garnet Centre, Block-8,					
61	Karashi DUA Dhasa II	Main Road, KDA Scheme # 5, Clifton Cantonment, Karachi	0046	Conventional	021-35296291-98	021-35296291	Yes
61	Karachi, DHA, Phase-II	Plot No.69-C, 11th Commercial Building, DHA, Phase II. Karachi	0063	Conventional	021-35890171-4	021-35890175	_
62	Karachi, Metroville	KDA Scheme, Project No.1, Metroville, SITE, Karachi.	0123	Islamic	0213-6754233-4	021-36754236	-
63	Karachi, Shahrah-e-Faisal	White House Plaza, 15-A, Block-6, P.E.C.H.S , Opposite					
		Fortune Centre, Shahrah-e-Faisal, Karachi.	0024	Conventional	0213-4389037-8	021-34389039	Yes
64	Karachi, Shireen Jinnah Colony Karachi, SITE	Block-1, Clifton, Shireen Jinnah Colony Karachi B-78, Allied Plaza Estate Avenue, S.I.T.E , Karachi	0034	Conventional	0213-5873264-5 0213-2565102&4	021-35873267	Yes
65 66	Karachi, Sohrab Goth	B-78, Allied Plaza Estate Avenue, s.i. i.e., Karachi Shops No.A-7/A, A-7/B, A-8/A, A-8/B, Ground Floor, Block "A"	0109	Islamic	0213-2565102&4	021-32565105	Yes
00	Nardeni, Sonido Goti	Plot No.1-B-2, Sub Plot No.1-A, A1 Azam PlazaScheme 33,					
		Sohrab Goth, Super Market, Main Super Highway Karachi	0110	Islamic	021-36830070 & 2	021-36830067	Yes
67	Karachi, Stock Exchange Branch	1st Floor, Karachi Stock Exchange, Karachi	0036	Conventional	021-32465804 & 7	021-32465805	-
68	Sukkur	Property No.D-986, D-987, D-971, Hussaini Road, Sukkur	0058	Conventional	071-5617057-8-9	071-5617056	-
69	Karachi, Napier Road	Shop No.07 & Office No.117, Yousuf Trader Centre, Plot No.26, SR-7, Ground & 1st Floor, Napier Road, Karachi	0072	Conventional	(021)32601371-2, 32601374-5	(021)32601373	
		Hot No.20, Str.7, Glound & Ist Hool, Naplet Houd, Narachi	0072	conventional	(021)32001371 2, 32001374 3	(021)02001070	
Provir	nce Punjab (35 Branches)						
70	Attock City	Property No.B-V-99, Committee No.E-3, Railway Park Chowk, Attock City	0065	Conventional	057-2602378-9	057-2701378	
71	Bahawalpur	Property No.1605/15, Circular Road, Library Chowk,	0000	Conventional	037-2002370-9	037-2701370	
		Bahawalpur	0050	Conventional	062-2887533, 2887532	062-2887532	-
72	Chiniot	Khasra No.12104/9423, Ehsan Plaza,					
70	DCK	Shahrah-e-Quaid-e-Azam, Chiniot	0044	Conventional	047-6333394-6	047-6333397	-
73 74	D.G. Khan Faisalabad, Kotwali Road	Plot No.5, Dawood Plaza, Railway Road, Dera Ghazi Khan Opposite M.C. College, Kotwali Road Faisalabad	0056 0116	Conventional Islamic	0642-470871-4 041-2412116-7-8	0642-470875 041-2412120	- Yes
74	Faisalabad, Sosaan Road	Plot No.245-C,Ground & 1st Floor, Madina Town,	0110	Isidi fiic	041-2412110-7-0	041-2412120	105
		Sosaan Road, Faisalabad	0038	Conventional	041-8556200-1-2	041-8556203	-
76	Gujar Khan	Shop No.6-8, Ward No.5, Near Ali Hospital,					
77	Colorada CT David	Main G.T. Road, Gujar Khan	0062	Conventional	051-3511822-3	051-3511824	-
77	Gujranwala, G.T. Road	Property No.BXII-7S-157, Bank Square, Main G. T. Road Gujranwala	0039	Conventional	055-3730917-8	055-3730918	Yes
78	Gujrat, G. T. Road	Property No.1157/527,Ground Floor, Empire Centre,	0037	Conventional	0-1140616 660	0150710	100
		G.T. Road Gujrat	0037	Conventional	053-3525555, 3530380	0533-520370, 530390	Yes
79	Jhelum	225/226, Koh-i-Noor Plaza, Old GTS Road, Jhelum Cantt.	0042	Conventional	0544-9270164 & 6	0544-9270165	-
80	Khanewal	Property No.32, Paracha Hospital, Adjacent JS Bank,	0000	6 I	015 0551 00 0	045 0554 000	
81	Lahore, Davis Road	College Road, Khanewal Davis Hytes, Davis Road, Lahore	0060 0114	Conventional Islamic	065-2556431-2 042-36304873, 36367407	065-2556433 042-36307079	-
82	Lahore, DHA	Plot No.178, Block-Y, DHA, Lahore Cantt.	0052	Conventional	042-35741073 & 5	042-35741077	Yes
83	Lahore, Faysal Town	Plot No.811, Block C, Faysal Town, Lahore	0052	Conventional	042-35160472, 35160474-8	042-35160473	-
84	Lahore, Johar Town	Block -R-1, M.A. Johar Town, Lahore	0031	Conventional	042-35316744-5	042-35316746	Yes
85	Lahore, M.M. Alam Road	Gulberg-III, M.M. Alam Road, Lahore	0023	Conventional	042-35872013, 35752038	042-35872013	Yes
86	Lahore, Ravi Road	Property No.82-84, Amarpak Building, Main Ravi Road, Lahore	0141	Islamic	042-37947581-2	042-37947583	105
87	Lahore, Shah Alam Gate	Shop #E/36, Alamgir Market, Inside Shah Alam Gate, Lahore.	0141	Islamic	042-37641834 & 6	042-37641837	Yes
88	Mian Channu	Property No.17/24, Shadab Market, G.T. Road, Mian Channu,	0124	isidi Hic	072 07 041004 0 0	UT2 3/04103/	100
		District Khanewal	0061	Conventional	065-2661871-2	065-2661870	-
89	Multan, Abdali Road	Lower Ground, Khan Centre, Main Market,		_			
	-	Abdali Road Multan Cantt.	0033	Conventional	061-4545139-40	061-4545143	Yes
	<b>O</b>					R	

## Branch Network

90	Multan, Vehari Road	Plot No.12-B & 13-B, Haq Nawaz Plaza, Main Ga	ate Shah					
		Shams Colony, Vehari Road, Multan	5 I.	0142	Islamic	061-6241251-3	061-6241254	-
91	Okara, Jinnah Road	Ground Floor & 1st Floor, Iftikhar Children Hos M.A. Jinnah Road, Okara	pital,	0140	Islamic	0442-511079-80	0442-511081	
92	Rahim Yar Khan	Plot No.15, Opposite Town Hall, Model Town, Rah	im Yar Khan	0140	Conventional	068-5870182-3	068-5870185	-
93	Rawalpindi, Bank Road	369/18 Zaman Center Opp. Singapore						
		Plaza Bank Road, Rawalpindi		0115	Islamic	051-5120194-7	051-5120198	Yes
94	Rawalpindi, City Saddar Road	No.A/308- Jinnah Road (City Saddar Road) Raw		0030	Conventional	051-5540420 & 2, 5540486	051-5540482	Yes
95	Sadiqabad	Shop No.10, Masood Plaza, Bank Road, Sadiqat	bad	0059	Conventional	068-5801261-2-3	068-5801264	-
96 97	Sahiwal Branch Sargodha	272/B-2 High Street, Sahiwal. 63/5/2/1 VIP Complex, Niazi Square, Club Road	d Saroodha	0045 0041	Conventional Conventional	040-4222404, 4222448 048-3740892-3	040-4222403 0483-7408912	
98	Sialkot Branch	Industrial Area, Shahabpura, Ugoki Road,	a, sargouna	0041	Conventional	040 3740032 3	04037400912	
		Near Masjid Mohajirin, Sialkot		0032	Conventional	052-3559225 & 7	052-3559224	Yes
99	Lahore, Badami Bagh	Plot No.119, Auto Market, Badami Bagh, Lahore	e	0069	Conventional	(042) 37731631-2-3	(042) 37731634	-
100	Jhang	Khata No. 710, Yousaf Shah Building, Ground F	loor,					
	CI - 1	Kachary Road , Jhang		0070	Conventional	(047) 7622180 - 181 - 183	(047) 7622182	-
101	Sheikupura	Khasra No.80, Adjacent Singer Branch,		0152	Islamic	(056)3614182	(056)2614194	_
102	Tarnol	Sargodha Road, Sheikhupura Khasra No.781, Geo Madina Tower, Main G.T. Ro	oad Tamol	0152	Islamic	(051)2226781-82	(056)3614184 (051)2226783	YES
102	Taxila	Gudwaal Plaza, Khewat No. 599,Khatooni No. 9		0140	isiarriic	(031)2220/01/02	(051)2220705	105
		Ground & 1st Floor, Main Bazaar, Taxila.		0153	Islamic	(051)4545402-3	(051)4545404	-
104	Daska	Property No.8.9.90, Ground & 1st Floor, Bank Ro	oad,					
		Daska, Sialkot		0071	Conventional	(052) 6612324-6	(052) 6612327	-
Ducuin	an Dalashistan (4 Duanshas)							
Provin	ice Balochistan (4 Branches)							
105	Chaman Branch	Khasra No.451, Old Mahal 404, Abdali Bazar, Ch	naman	0120	Islamic	0826-614012,614027	0826-614012	-
106	Quetta, Jinnah Road	Jinnah Road, Quetta.		0102	Islamic	081-2843203,2822141	081-2829469	Yes
107	Quetta, Shahrah-e-lqbal	Shop No.2-7/35, Khyber Plaza, Shahra-e-Iqbal						
		(Qandhari Bazar) Quetta		0054	Conventional	081-2834950-55	081-2834952	-
108	Quetta, Sirki Road	Khasra No.1807/16, Kaasi Building, Ground & 1	st Floor,	01.10		(004) 0440407 0447077	(001) 0 ( 7000	
		Sirki Road, Quetta.		0148	Islamic	(081) 2443637, 2447377	(081) 2447388	-
Capita	l Territory Area (3 Branches)							
	,,							
109	Islamabad, Blue area	Zahoor Plaza, Blue Area, Islamabad.		0022	Conventional	051-2824691, 2826111	051-2271139	Yes
110	Islamabad, F-10 Markaz	Plot No.8. F-10 Markaz, Islamabad		0133	Islamic	051-2222994-5	051-222997	Yes
111	Islamabad, PWD Society	Plot No.786-G, Block-C, PWD Society, Islamaba	d	0055	Conventional	051-5170901-2 & 4	051-5170903	Yes
Gilait	Baltistan (1 Branch)							
ungre	buttotun (1 brunch)							
112	Gilgit, Jutial Cantt.	Shop No.1 to 6, ZS Plaza, Opposite Radio Pakis	tan,					
		Shahrah-e-Quaid-e-Azam, Jutial Cantt. Gilgit		0053	Conventional	05811-922082-3	05811-922084	-
	1 Duranah)							
FAIA (	1 Branch)							
113	Jamrud Road Branch	Adjacent Caltex Petrol Pump,						
		Jamrud Bazar, Jamrud (Khyber Agency)		0125	Islamic	091-5602013,5830147-8	091-5830149	-
Azad J	ammu Kashmir (3 Branches)							
114		Kasi: (A 1970	Commonsial Droports	Wheney No 570 D	ank Dood Katli	0064	Conventional	
	448673-4-5	Kotli (AJ&K) (0 05826-448679	Commercial Property	, NI Idsid INU.379, Di -	arik Rudu, Ruti	0064	Conventional	
115	10010110	Mirpur Branch (AJ&K)	Plot No.3, Sect	tor B/3, Allama Iqb	al Road,			
		Mirpur, Azad Jammu Kashmir		0035	Conventional	05827-447686-8	05827-447685	-
116			ecretariat Road, Muz	affarabad, Azad Ja	mmu & Kashmir	0027	Conventional	
05822-	920492	05822-920499		Yes				
Sub-B	ranches	Controlling Branch						
1	North West Hospital Phase–V,	Ghaffar Plaza, Adjacent to Sheraz Bestaurant.				091-5822614-9		
	Hayatabad Peshawar Provincial Assembly, Khyber	Ghaffar Plaza, Adjacent to Sheraz Restaurant, University Road Branch, Peshawar (Code-0002) High Court Branch Peshawar (Code-0048)	)	-	Conventional	(Ext: 1950)" 091-5270592	-	Yes
2	Provincial Assembly, Knyber Pakhtunkhwa, Peshawar	nigh Court bianch restidwar (Code-0048)		-	Conventional	091-32/0392	-	Yes
Booth	S	Controlling Branch						
1	- Hazara University Dadhyal,	Main Bazar, Opposite GTS Stand Mansehra.(01	17)	_	Islamic	0997-414016	_	_
-	Mansehra	Main bazar, opposite en stand mansellid.(Ut	111		manne	0777 414010		-
2	Cath Laboratory, Cardiology Unit, Government Lady	Khyber Bazar						
	Reading Hospital Peshawar	Branch Peshawar (0016)		-	Conventional	-	-	-
	Off Site ATMs	Controlling Branch						
		Controlling Branch						
1 2	Bacha Khan, Airport Peshawar Corps Head Quarters,	Main Corporate Branch, Peshawar Cantt Main Corporate Branch, Peshawar Cantt		-	Conventional Conventional			
	Peshawar Cantt	•						

# Foreign Correspondent Banks

Afghanistan	Habib Bank Limited National Bank of Pakistan		Intesa Sanpaolo SpA Jiangsu Jiangnan Rural Commercial Bank Co. Ltd
American Samoa	ANZ Guam Inc		Jiangsu Zhangjiagang Rural Commercial Bank Co. Ltd
Argentina Bank of Tokyo Mits	ubishi UFJ Ltd, The Deutsche Bank SA		Mizuho Bank (China) Ltd QiLu Bank Co Ltd Shengjing Bank
Australia	Australia and New Zealand Banking Group Limited Mizuho Bank Ltd		The Bank of New York Mellon The Export Import Bank of China UniCredit SpA Wells Fargo Bank NA
Bahrain	Arab Investment Company, The Bank of Tokyo Mitsubishi UFJ Ltd, The Habib Bank Limited		Woori Bank (China) Ltd Yantai Bank Company Limited Zhejiang Nanxun Rural Commercial
	United Bank Limited Woori Bank	Bank Co Ltd Bank	Zhejiang Pinghu Rural Cooperative
Bangladesh	Habib Bank Limited National Bank of Pakistan	Co. Ltd	Zhejiang Tailong Commercial Bank
	Social Islami Bank Limited Woori Bank		Zhejiang Xiaoshan Rural Cooperative Bank
Belgium	BNP Paribas Fortis S.A./N.V. Commerzbank AG Habib Bank Limited	Cook Islands Group Limited	Australia and New Zealand Banking
	KBC Bank NV The Bank of New York Mellon SA/NV	Czech Republic	Commerzbank AG UniCredit Bank Czech Republic and Slovakia as
Brazil	Deutsche Bank SA – Banco Alemao	Denmark	Danske Bank A/S DNB Bank ASA
Cambodia	ANZ Royal Bank (Cambodia) Limited		Sparekassen S jaelland
Canada	Deutsche Bank AG	Egypt	Mashreqbank PSC
Canada	Habib Canadian Bank	Ethiopia	Dashen Bank SC
Cayman Islands	Commerzbank AG Deutsche Bank AG DNB Bank ASA	Fiji	Australia and New Zealand Banking Group Limited
Chile	Bank of Tokyo Mitsubishi UFJ Ltd, The Deutsche Bank Chile	Finland	Danske Bank PLC DNB Bank ASA Pohjola Bank PLC
China	Australia and New Zealand (China) Company Limited Bank of China Limited Bank of Jiangsu Co. Ltd Bank of Shanghai Co. Ltd Bank of Tokyo Mitsubishi UFJ (China), The China Citic Bank Corporation Limited CNCB Commerzbank AG DNB Bank ASA Industrial & Commercial Bank of China	France	Commerzbank AG Credit Mutuel Arkea Habib Bank Limited Intesa Sanpaolo SpA Mizuho Bank Ltd National Bank of Pakistan UniCredit SpA Union de Banques Arabes et Francaises (U.B.A.F)



Germany Australia and New Zealand Banking Group Limited			The Cassa dei Risparmi di Forli e della Romagna SpA
	Comdirect Bank AG Commerzbank AG Danske Bank A/S Deutsche Bank AG Deutsche Bank Privat-und Geschaftskunden Aktiengesellschaft DNB Bank ASA European Bank for Financial Services GmbH (ebase) Intesa Sanpaolo SpA National Bank of Pakistan		Cassa di Risparmio del Friuli Venezia Giulia SpA Cassa di Risparmio del Veneto SpA Cassa di Risparmio di Venezia SpA Cassa di Risparmio in Bologna SpA Commerzbank AG Intesa Sanpaolo SpA Mizuho Bank Ltd The Bank of New York Mellon (Luxembourg) SA Unione di Banche Italiane ScpA
Gibraltar	Norddeutsche Landesbank Girozentrale Shinhan Bank Europe GmbH Sparkasse Westmunsterland The Bank of New York Mellon Bank J Safra Sarasin (Gibraltar) Ltd	Japan	Bank of Tokyo Mitsubishi UFJ Ltd, The Commerzbank AG Deutsche Bank AG Intesa Sanpaolo SpA Mizuho Bank Ltd National Bank of Pakistan The Bank of New York Mellon
Greece	Attica Bank SA		Union de Banques Arabes et Francaises (U.B.A.F) Wells Fargo Bank NA
Hong Kong	ABN AMRO Bank NV Bank of America NA Commerzbank AG	Kenya	Woori Bank Habib Bank Limited
	Habib Finance International Ltd	Keriya	Habib bank Enniced
	Intesa Sanpaolo SpA Mashreqbank PSC National Bank of Pakistan The Bank of New York Mellon UBAF (Hong Kong) Limited Wells Fargo Bank NA Woori Bank	Korea (South)	Australia and New Zealand Banking Group Limited Bank of Tokyo Mitsubishi UFJ Ltd, The Busan Bank Industrial Bank of Korea KB Kookmin Bank Korea Exchange Bank Mizuho Bank Ltd
Hungary	Commerzbank ZRT		National Bank of Pakistan
India	Australia and New Zealand Banking Group Limited Bank of Tokyo Mitsubishi UFJ Ltd, The Mashreqbank PSC Mizuho Bank Ltd		National Federation of Fisheries Cooperatives Shinhan Bank Standard Chartered Bank Korea Limited The Bank of New York Mellon Union de Banques Arabes et
Indonesia Bank of Tokyo Mits	ubishi UFJ Ltd, The PT Bank ANZ Indonesia PT Bank Woori Indonesia PT Pan Indonesia Bank TBK		Francaises (U.B.A.F) Wells Fargo Bank NA Woori Bank
Ireland	Commerz Europe (Ireland)	Kuwait	Mashreqbank PSC
	Danske Bank A/S Intesa Sanpaolo Bank Ireland PLC	Kyrgyzstan	National Bank of Pakistan
Italy	Panca Doll' Adriatico SpA	Lebanon	Habib Bank Limited
Italy	Banca Dell' Adriatico SpA Banca Di Credito Sardo SpA Banca UBAE SpA Banco di Desio e della Brianza SpA Banco di Napoli SpA	Luxembourg	Commerzbank AG Commerzbank International SA Danske Bank International SA The Bank of New York Mellon (Luxembourg) SA
Bank of Tokyo	Mitsubishi UFJ Ltd,		(Euxernoodig/on



# Foreign Correspondent Banks

Macau	Banco Comercial Portugues SA	Poland	Danske Bank A/S
Malaysia Bank of Tokyo M	-	Qatar	Doha Bank
Malaysia Darik Or Tokyo M	(Malaysia) Berhad	Qatai	Mashreqbank PSC
	CIMB Bank Berhad		United Bank Limited
	Citibank Berhad		United Bank Linnied
	Mizuho Bank (Malaysia) Berhad	Romania	UniCredit Tiriac Bank SA
	MIZUTIO DATIK (Malaysia) Dettiau	ROMAINA	Officiedit finac bank SA
Mauritius	Bank of Baroda	Russia	Commerzbank (Eurasija) SAO
Maantias	The Mauritius Commercial Bank Ltd	hassia	ZAO Danske Bank
	The Maanta's commercial bank Eta		ZAO Woori Bank
Monaco	Banque J Safra Sarasin (Monaco) SA		
		Samoa	ANZ Bank (Samoa) Ltd
Netherlands	Commerzbank AG		
	Deutsche Bank AG	Saudi Arabia	National Bank of Pakistan
	Habib Bank Limited		National Commercial Bank, The
	ING Bank NV		Saudi Hollandi Bank
	Intesa Sanpaolo SpA		
		Serbia	UniCredit Bank Serbia ad Beograd
New Zealand	ANZ Bank New Zealand Limited	Scroid	officieur buill seibla da beoglad
		Singapore ABN AMRO Bar	nk NV
Norway	Danske Bank A/S		Australia and New Zealand Banking
Norway	DNB Bank ASA		Group Limited
	Brtb Bankrion		Bank of Tokyo Mitsubishi UFJ Ltd,
Oman	Bank Sohar SAOG		The Commerzbank AG
ondin	Habib Bank Limited		DNB Bank ASA
	Habib Barik Elifited		Habib Bank Limited
Pakistan	Al Baraka Bank (Pakistan) Limited		HSH Nordbank AG
Takistan	Allied Bank Limited		Intesa Sanpaolo SpA
	Askari Bank Limited		Mizuho Bank Ltd
	Bank Al Habib Limited		PT Bank Mandiri (Persero) TBK
	Bank Alfalah Limited		Shinhan Bank
	Bank of Punjab (The)		The Bank of New York Mellon
	Banklslami Pakistan Limited		Union de Banques Arabes et
	Deutsche Bank AG		Francaises (U.B.A.F)
	Faysal Bank Limited		Woori Bank
	Habib Bank Limited		WOOT BATK
	Habib Metropolitan Bank Limited	Slovakia	Commerzbank AG
	JS Bank Limited	JIOVAKIA	Commerzbank AG
	KASB Bank Limited	Slovenia	UniCredit Banka Slovenija dd
	MCB Bank Limited	SIOVEITIA	Unicieuit banka siovenija du
	Meezan Bank Limited	Solomon Islands	Australia and New Zealand Banking
	National Bank of Pakistan	SOIOTION ISIANUS	
			Group Limited
	NIB Bank Limited	South Africa	HBZ Bank Ltd
	Silk Bank Limited	South Africa	
	Sindh Bank Limited	Contin	CaiveReal
	Soneri Bank Limited	Spain	CaixaBank SA
	Summit Bank Limited		Commerzbank AG
	United Bank Limited		Intesa Sanpaolo SpA
Papua Now Cuizas	Australia and New Zaaland Parking		NCG Banco SA
Papua New Guinea	Australia and New Zealand Banking	Critianka, Habib Dardellin	aitad
Group (PNG) Limited		Sri Lanka Habib Bank Lin	
Philipping	Asian Dovelonment Pank		Sampath Bank PLC
Philippines	Asian Development Bank Australia and New Zealand Banking	Sweden	Danske Bank A/S
	Group Limited	SWEUEII	DNB Bank ASA
			DIN MOM
	Bank of Tokyo Mitsubishi UFJ Ltd, The Mizube Bank Ltd		
	The Mizuho Bank Ltd		

Switzerland	Bank J Safra Sarasin Ltd Habib Bank AG Zurich UBL (Switzerland) AG		Deutsche Bank AG Deutsche Bank Trust Company Americas DNB Bank ASA
Taiwan	ANZ Bank (Taiwan) Limited Bank of Tokyo Mitsubishi UFJ Ltd, The Mizuho Bank Ltd The Bank of New York Mellon Wells Fargo Bank NA		First Tennessee Bank National Association Golden Bank National Association Habib American Bank Habib Bank Limited HSBC Bank USA NA
Thailand	Bank of Tokyo Mitsubishi UFJ Ltd, The Mizuho Bank Ltd		Intesa Sanpaolo SpA Manufacturers and Traders Trust Company
Timor-Leste Group Limited	Australia and New Zealand Banking		Mashreqbank PSC Mizuho Bank Ltd National Bank of Pakistan
Tonga	Australia and New Zealand Banking Group Limited		Shinhan Bank Stifel Nicolaus & Company Incorporated
Turkey	Akbank TAS Habib Bank Limited HSBC Bank AS		The Bank of New York Mellon The Royal Bank of Scotland Plc United Bank Limited Wells Fargo Bank NA
U.A.E	Habib Bank Limited Habib Bank AG Zurich		Woori Bank
	Mashreqbank PSC United Bank Limited	Vanuatu	ANZ Bank (Vanuatu) Ltd
U.K.	Australia and New Zealand Banking Group Limited Bank J Safra Sarasin (Gibraltar) Ltd Commerzbank AG Danske Bank A/S DNB Bank ASA Habib Bank AG Zurich Habib Bank UK PLC Habib Sons Bank Limited Intesa Sanpaolo SpA Lloyds Bank PLC Mashreqbank PSC Mizuho Bank Ltd Northern Bank Limited Shinhan Bank The Bank of New York Mellon United Bank UK Wells Fargo Bank NA Woori Bank	Vietnam	ANZ Bank (Vietnam) Ltd Mizuho Bank Ltd Shinhan Bank Vietnam Limited Woori Bank
Ukraine	Public Joint Stock Company 'Kontrakt Bank'		
USA	Australia and New Zealand Banking Group Limited Branch Banking and Trust Company Commerzbank AG		



# Form of Proxy

Folio	o No CDC Participa	nt Identity Card No	CDC A/C N	lo
I/We	e		of	a member /
mer	mbers of The Bank of Khyber, and hold	der of		shares do hereby
арр	point		_of	or failing him /
her_			of	who is also a
mer	mber of the Company, vide Registered	d Folio No		as my/our proxy to
atte	end, speak and vote for me/us and on	my/our behalf at the 24th	Annual General Meet	ing of the Bank to be held on Friday, April 10, 2015
at 1	1:00 am at The Bank of Khyber, Head (	Office, 24-The Mall, Peshaw	var Cantt. and at any a	djournment thereof.
As v	vitness my/our hand this	day of	2015.	
				Signature on
				Five-Rupees
				Revenue Stamp
Date	ad			The Signature should
Date	eu.			agree with the Specimen registered
Plac	ce:			with the Bank
Not	es			
A. G	General			
1.		not a member of the bank	except that Governm	nt a proxy to attend and vote instead him/her. No ment of Pakistan/Provincial Government/State Bank
2.	The instrument appointing a proxy should be signed by the member or his/her attorney duly authorized in writing. If the member is a corporation (other that Government of Pakistan and State Bank of Pakistan), its common seal should be affixed on the instrument.			
3.	The instrument appointing a proxy, together with the Power of Attorney, if any, under which it is signed or a nationally certified copy thereof, should be deposited, with our Registrar/Transfer Agents, Messrs THK Associates (Pvt) Ltd. 2nd Floor, State Life Building No.3, Dr. Ziauddin Ahmed Road, Karachi 75530 Pakistan, not less than 48 hours before the time of holding meeting.			
4.	f a member appoints more than one proxy, and more than one instrument of proxy are deposited by a member with the Bank, all such nstruments of proxy shall be rendered invalid.			

- B. For CDC Account Holders
- 1. The proxy form shall be witnessed by two persons whose names, addresses and CNIC number shall be mentioned on the form.
- 2. Attested copies of CNIC or the passport of the beneficial owners and proxy shall be furnished with the proxy form.
- 3. The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- 4. In case of Government of Pakistan/Provincial Government/State Bank of Pakistan/Corporate entity, the Board of Director's resolution/power of attorney with specimen signature shall be submitted along with proxy to the Bank.

