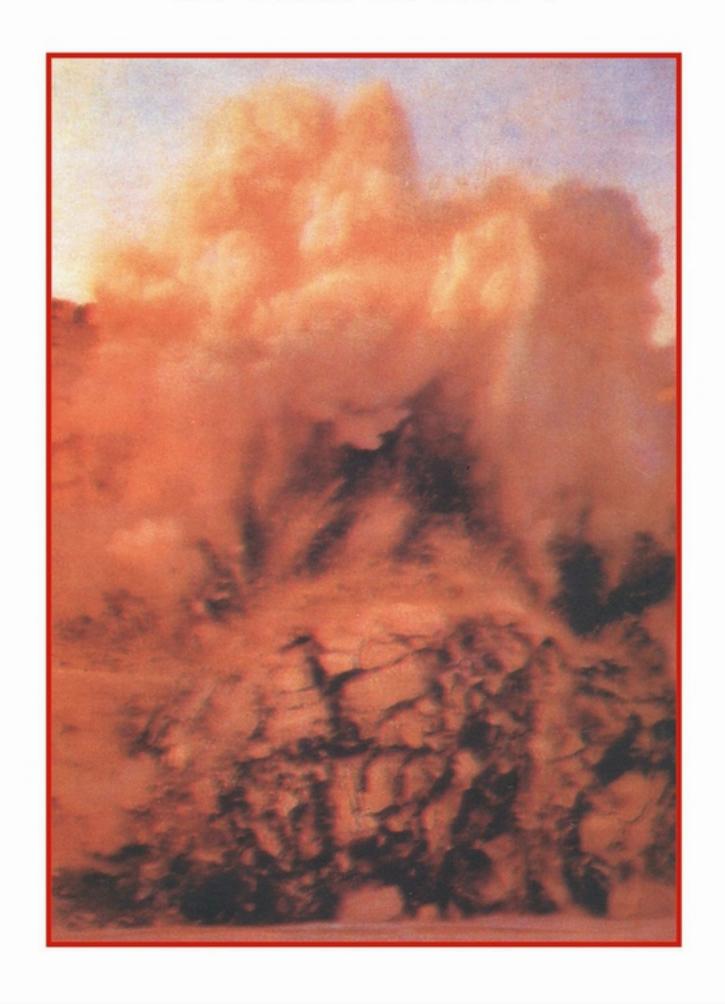
# Quarterly Report for the Period Ended 31 March 2014





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### CORPORATE INFORMATION

### **Board of Directors**

**Executive Directors** 

Khawaja Amanullah Askari Managing Director & Chief Executive Officer

M. Afzal Khan Director
Maj. Gen. (Ret'd.) S. Z. M. Askree Director
Ms. Shirin Safdar Director

Non Executive Directors

Dr. M. Humayun Khan Chairman Abdul Maajid Qureshi Director M. Salim Khan Director M. Zafar Khan Director Adnan Aurangzeb Director Ms. Shayan Afzal Khan Abbas Director Khwaja Ahmad Hosain Director Muhammad Yaqoob Director

**Company Secretary** 

Khawaja Shaiq Tanveer

Audit Committee HR & Remuneration Committee

Chairman Dr. M. Humayun Khan Adnan Aurangzeb Chairman Muhammad Yaqoob Member M. Salim Khan Member Abdul Maajid Qureshi Member Khwaja Ahmad Hosain Member Ms. Shayan Afzal Khan Abbas Khawaja Amanullah Askari Member Member M. Salim Khan Member Muhammad Yaqoob Member Adnan Aurangzeb Member

**Auditors** 

KPMG Taseer Hadi & Co. Chartered Accountants

**Legal Advisors** 

Chima & Ibrahim, Raja Rashid, Javaid Qureshi

Bankers

Allied Bank of Pakistan Bank Alfalah Limited
National Bank of Pakistan Standard Chartered Bank

Habib Metropolitan Bank Bank of Khyber Faysal Bank Limited Askari Bank Limited

MCB Bank Limited

### Registered Office

Biafo Industries Limited

Office No. 203-204, 2nd Floor, Muhammad Gulistan Khan House, 82-East, Fazal-Ul-Haq Road, Blue Area, Islamabad. Pakistan

Tel: +92 51 2277358-9, 2829532-3, 2272613, 2802218 Fax: +92 51 2274744 Website: www.biafo.com, Email: management@biafo.com, biafo@hotmail.com

### **Factory**

**Biafo Industries Limited** 

Plot No: 70, Phase III, Industrial Estate, Hattar, Distt Haripur,

Khyber Pakhtunkhwa. Pakistan

Tel: +92 995 617830 Fax: +92 995 617497 Website: www.biafo.com, Email: plant@biafo.com

### **Shares Registrar**

Riasat ishtiaq Consulting (Pvt) Ltd

Office No. 19-20, 2nd Floor, Hill View Plaza, Jinnah Avenue, Blue Area, Islamabad.

Tel: +92 51 2272152,7101536 Fax: +92 51 2273158

#### BIAFO INDUSTRIES LIMITED DIRECTORS' REPORT FOR THE QUARTER ENDED 31 MARCH, 2014

Your Directors are pleased to submit the un-audited accounts for the quarter ended 31st. March, 2014.

In the quarter under review your Company achieved highest sales in its history. Net sales of the Company in the quarter under review increased by 3.92% to Rs. 391.21 m, however in the 9 months period to March, 2014 declined by 7% to Rs. 940.46 m in comparison to the previous years period. However net sales increased by 35.16% to Rs. 392.34 m in comparison to the immediately preceding quarter.

The increase in net sales in the quarter, was a reflection of increased demand in all sectors apart from Cement. However a decline in the 9 months period primarily reflected the completion of data acquisition at specific sites in Oil and Gas Exploration Sector.

Gross Profit percentage for the quarter under review increased by 6.5% to 43.76% amounting to Rs.171.2 m and for the 9 months to March, 2014 increased by 5.26% to 40.51% amounting to Rs. 380.98 m against the comparable period of the previous year.

Gross Profit margin improved due to our efforts to locate new sources of Raw Material with competitive prices and because of the increase in sale prices of our products.

Operating Profit increased by 17.28 % to Rs. 149.61 m in the quarter under review and for the 9 months period to March, 2014 increased by 1.9% to Rs. 325.37 m against the comparable period of last year.

In the quarter under review Profit after taxation increased by 10.28% to Rs. 102.93 m and for the 9 month period under review increased by 6.27% to Rs. 225 m resulting in EPS for the quarter under review of Rs. 5.15 (EPS quarter to March 2013: Rs. 4.21) and for the 9 month period to March, 2014 EPS Rs. 11.25 (EPS 9 months to March, 2013: Rs. 10.59).

Investment in cash fund based financial instruments and Terms deposits in the 9 month period to March, 2014 increased by 7% to Rs. 319.48 m against the comparable period of the last year.

Expenses were within the budget as approved by the Board of Directors.

Your Board of Directors have declared the 3rd. Interim cash dividend of Rs. 4.00 (40%) for the quarter under review, in addition to the 1st. Interim cash dividend of Rs. 2.00 (20%) and 2nd. Interim cash dividend of Rs. 2.50 (25%) for the period of the financial year ending 30th. June, 2014.

Your Board take this opportunity to express its special appreciation to all the employees of the company for their continued commitment and hard work and the cooperation of all stakeholders in its efforts in meeting business challenges.

Khawaja Amanullah Askari

Managing Director & Chief Executive Officer

Islamabad 24th April, 2014

## BIAFO INDUSTRIES LIMITED CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT 31 MARCH 2014

	Note	31 March 2014 Rupees	30 June 2013 Rupees
Property, plant and equipment	4	271,880,934	257,352,267
Long term deposits		1,849,100	2,147,754
		273,730,034	259,500,021
CURRENT ASSETS			
Stores, spare parts and loose tools		6,311,155	5,723,201
Stock in trade		140,192,531	135,643,593
Trade debts - Unsecured	5	225,327,067	185,158,445
Advances - Unsecured		19,368,551	8,901,154
Trade deposits and short term prepaymen	nts	2,900,095	1,682,882
Other receivables		753,037	353,250
Other financial assets	6	319,479,421	297,466,793
Cash and bank balances		15,558,097	16,432,630
CURRENT LIABILITIES		729,889,954	651,361,948
Trade and other payables	7	157,276,024	144,935,172
Markup accrued	,	4,360,661	2,716,606
Short term borrowings - Secured	8	136,157,363	146,468,480
Provision for taxation	0	5,611,865	8,629,716
r Tovision for taxation		303,405,913	302,749,974
NET CURRENT ASSETS		426,484,041	348,611,974
NON CURRENT LIABILITIES			
		1,963,140	10 201 402
Deferred employee benefits Deferred tax liability - net		27,210,277	10,381,403 31,687,722
Deferred tax liability - fiet		29,173,417	42,069,125
			<del></del>
NET ASSETS		671,040,658	566,042,870
REPRESENTED BY:			
SHARE CAPITAL AND RESERVES			
Share capital		200,000,000	200,000,000
Unappropriated profit		406,953,969	299,958,841
		606,953,969	499,958,841
SURPLUS ON REVALUATION OF		, , ,	
FIXED ASSETS - Net of tax		64,086,689	66,084,029
		671,040,658	566,042,870

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Islamabad 24 April, 2014

CONTINGENCIES AND COMMITMENTS

Chairman



## BIAFO INDUSTRIES LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

		Three Mor	Three Months Ended		hs Ended
	Note	31 March 2014	31 March 2013	31 March 2014	31 March 2013
		Rupees	Rupees	Rupees	Rupees
NET SALES / TURNOVER Cost of sales	10	391,207,660 (220,011,209)	376,435,862 (236,184,360)	, ,	1,012,100,632 (655,303,925)
GROSS PROFIT		171,196,451	140,251,502	380,984,310	356,796,707
Other income		5,345,302	4,269,902	18,898,624	17,712,790
Distribution cost		(5,086,522)	(3,549,768)	(14,712,261)	(10,795,862)
Administrative expenses		(17,433,369)	(10,606,169)	(47,378,232)	(35,137,300)
Finance costs		(4,412,588)	(2,804,931)	(12,422,298)	(9,262,161)
OPERATING PROFIT		149,609,274	127,560,536	325,370,143	319,314,174
Workers' profit participation fund		(7,480,464)	(6,378,027)	(16,268,507)	(15,965,709)
Workers' welfare fund		(2,992,186)	(2,380,493)	(7,602,402)	(5,899,555)
PROFIT BEFORE TAXATION		139,136,624	118,802,016	301,499,234	297,448,910
TAXATION					
Current		(38,841,987)	(35,185,377)	(80,978,892)	(85,154,000)
Deferred		2,631,426	643,581	4,477,446	(567,148)
		(36,210,561)	(34,541,796)	(76,501,446)	(85,721,148)
PROFIT FOR THE PERIOD		102,926,063	84,260,220	224,997,788	211,727,762
EARNINGS PER SHARE - Basic and	d diluted	5.15	4.21	11.25	10.59

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Islamabad 24 April, 2014 Chairman

### **BIAFO INDUSTRIES LIMITED**

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

	Three Months Ended		Nine Mont	hs Ended
	31 March 31 March 31 Marc 2014 2013 2014		***************************************	
	Rupees	Rupees	Rupees	Rupees
Profit for the period Other comprehensive income	102,926,063	84,260,220	224,997,788	211,727,762
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	102,926,063	84,260,220	224,997,788	211,727,762

Chairman

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Islamabad 24 April, 2014 Ma Chie

## BIAFO INDUSTRIES LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

Note	31 March 2014 Rupees	31 March 2013 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation Adjustments for:	301,499,234	297,448,910
Depreciation	12,076,945	12,065,087
Finance costs	12,422,298	9,262,161
Provision for Workers' profit participation fund	16,268,507	15,965,709
Provision for Workers' welfare fund	7,602,402	5,899,555
Provision for employee benefit	14,783,837	630,224
Provision for slow moving stores, spare parts and loose tools	-	165,000
Unrealized gain on remeasurement of investment	(14,896,400)	(13,984,169)
Gain on disposal of property, plant and equipment	(1,113,608)	(323,730)
Interest on deposit accounts and TDRs	(920,690)	(654,586)
Unrealized exchange loss / (gain)	(1,061,502)	(2,750,304)
on ounies a one lange 1999 / (gum)	45,161,789	26,274,947
	346,661,023	323,723,857
Changes in:	040,001,020	020,720,007
Store, spare parts and loose tools	(587,954)	(2,451,141)
Stock in trade	(5,436,464)	(32,914,879)
Trade debts	(40,168,622)	(78,906,275)
Advances, deposits, prepayments and other receivables	(11,863,476)	(3,489,294)
Trade and other payables	150,917	68,464,027
riado ana omor payabloo	(57,905,599)	(49,297,562)
Cash generated from operations	288,755,424	274,426,295
Finance costs paid	(10,778,243)	(8,089,544)
Employees benefits paid	(9,000,000)	(0,000,011)
Payments to Workers' profit participation fund	(19,862,553)	(12,712,784)
Payments to Workers' welfare fund	(7,399,775)	(4,652,299)
Income taxes paid	(83,996,743)	(66,315,826)
	(131,037,314)	(91,770,453)
Net cash from operating activities	157,718,110	182,655,842
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(28,046,231)	(9,256,541)
Proceeds from disposal of property, plant and equipment	3,596,834	1,335,000
Investments made during the year	(6,209,806)	(19,890,000)
Interest received on deposit accounts and TDRs	998,423	439,909
Net cash used in investing activities	(29,660,780)	(27,371,632)
Net cash used in investing activities	(23,000,700)	(27,071,002)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of dividend	(118,620,746)	(130,001,125)
Net cash used in financing activities	(118,620,746)	(130,001,125)
NET DECREASE IN CASH AND CASH EQUIVALENTS	9,436,584	25,283,085
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	(130,035,850)	(6,381,369)
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD 11	(120,599,266)	18,901,716
ONGITARD ONGITE GOLVALERIS AT ERD OF THE PERIOD	(120,333,200)	10,301,710

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Chairman

Managing Director & Chief Executive Officer

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Islamabad 24 April, 2014

## BIAFO INDUSTRIES LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

	Share Capital	Unappropriated Profit	Total Equity
	Rupees	Rupees	Rupees
Balance at 01 July 2012	200,000,000	260,918,569	460,918,569
Total comprehensive income for the period	-	211,727,762	211,727,762
Transfer from surplus on revaluation of property, plant and equipment on account of incremental			
depreciation for the period - net of deferred tax	-	1,882,729	1,882,729
	-	213,610,491	213,610,491
Transactions with members recorded directly in equity Distribution to members			
Final dividend of 2012 @ Rs. 3.50 per share First interim dividend of 2013	-	(70,000,000)	(70,000,000)
@ Rs. 3.00 per share	-	(60,000,000)	(60,000,000)
Total distribution to members	-	(130,000,000)	(130,000,000)
Balance at 31 March 2013	200,000,000	344,529,060	544,529,060
Balance at 01 July 2013	200,000,000	299,958,841	499,958,841
Total comprehensive income for the period	-	224,997,788	224,997,788
Transfer from surplus on revaluation of property, plant and equipment on account of incremental			
depreciation for the year - net of deferred tax	-	1,997,340	1,997,340
	-	226,995,128	226,995,128
Transactions with members recorded directly in equity Distribution to members			
Final dividend of 2013 @ Rs. 4.00 per share First interim dividend of 2014	-	(80,000,000)	(80,000,000)
@ Rs. 2.00 per share	-	(40,000,000)	(40,000,000)
Total distribution to members	-	(120,000,000)	(120,000,000)
Balance at 31 March 2014	200,000,000	406,953,969	606,953,969

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Islamabad 24 April, 2014 Chairman

Managing Director & Chief Executive Officer

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#### **BIAFO INDUSTRIES LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

#### 1. THE COMPANY AND ITS OPERATIONS

Biafo Industries Limited ("the Company") was incorporated in Pakistan on 07 September 1988 as a public limited company under the Companies Ordinance, 1984 and its shares are quoted on the Karachi and Islamabad Stock Exchanges. The Company started its commercial production on 01 July 1994 and is principally engaged in the manufacturing of commercial explosives and blasting accessories including detonators and other materials. The Company's license for manufacturing and sale of explosives is required to be renewed annually. The Company has set up its industrial undertaking in Hattar Industrial Estate, Khyber Pakhtunkhwa with its registered office at 203-204, 2nd Floor, M. Gulistan Khan House, 82-E, Fazal-UI-Haq Road, Blue Area, Islamabad, Pakistan.

### 2. BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This condensed interim financial information of the Company for the nine months period ended 31 March 2014 has been prepared in accordance with the requirements of International Accounting Standard 34-Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. The disclosures in this condensed interim financial information do not include the information that reported for full annual audited financial statements and should therefore be read in conjunction with the annual audited financial statements for the year ended 30 June 2013. Comparative balance sheet is extracted from the annual audited financial statements as of 30 June 2013, whereas comparative profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity are stated from unaudited condensed interim financial information for the nine months period ended 31 March 2013.

This condensed interim financial information is unaudited and is being submitted to the members as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi Stock Exchange Limited.

### 3. SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The accounting policies, significant judgments made in the application of accounting policies, key sources of estimations and the methods of computation adopted in preparation of this condensed interim financial information and financial risk management policy are the same as those applied in preparation of annual audited financial statements for the year ended 30 June 2013. The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2014 and are not expected to have any significant effect on condensed interim financial information of the Company:

- IFRIC 21 'Levies'	(effective 01 January 2014)
- IAS 32 'Financial Instruments: Presentation'	(effective 01 January 2014)
- IAS 36 'Impairment of Assets'	(effective 01 January 2014)
- IAS 39 'Financial Instruments: Recognition and Measurement'	(effective 01 January 2014)
- IAS 19 'Employee Benefits'	(effective 01 July 2014)
- IAS 27 'Consolidated and Separate Financial Statements'	(effective 01 January 2014)

Amendments to following standards as annual improvements cycle of 2010-2012 and 2011-2013. Most amendments will apply prospectively for annual period beginning on or after 01 January 2014:

- IFRS 2 'Share-based Payment'
 - IAS 16 Property, plant and equipment
 - IFRS 3 Business Combinations
 - IAS 24 Related Party Disclosure
 - IFRS 8 Operating Segments
 - IAS 40 Investment Property

### **BIAFO INDUSTRIES LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

### 4. PROPERTY, PLANT AND EQUIPMENT

During the nine months period ended 31 March 2014, the Company acquired property, plant and equipment aggregating Rs. 28,046,231 (31 March 2013: Rs. 9,030,634). The assets with a carrying value of Rs. 1,440,619 were disposed off during the nine months period ended 31 March 2014 (31 March 2013: Rs. 827,132) resulting in a gain on disposal of Rs. 1,113,608 (31 March 2013: Rs. 323,730), which is included in other income in the condensed interim profit and loss account.

Unaudited 31 March 2014 Rupees	Audited 30 June 2013 Rupees
5. TRADE DEBTS - Unsecured	
Considered good 225,327,067	185,158,445
Considered doubtful 1,474,770	1,592,761
226,801,837	186,751,206
Less: Provision for doubtful debts (1,474,770)	(1,592,761)
225,327,067	185,158,445
6. OTHER FINANCIAL ASSETS	
Investments:	
Held for trading	
NAFA Government Securities Liquid Fund -	45,044,825
ABL Income Fund 118,829,359	112,016,480
MCB Dynamic Cash Fund 43,193,191	40,502,474
Faysal Money Market Fund 108,606,871	50,603,014
Loans and receivables - Term deposit receipts 48,850,000	49,300,000
319,479,421	297,466,793
7. TRADE AND OTHER PAYABLE	
Trade creditors 77,212,630	83,242,295
Advances from customers 6,818,685	3,274,692
Accrued liabilities 11,555,169	12,663,566
Sales tax payable - net 4,375,498	5,146,347
Insurance 942,872	332,633
Workers' profit participation fund payable 16,268,507	19,862,553
Workers' welfare fund payable 6,507,403	6,304,776
Unclaimed dividend 12,044,072	10,664,818
Staff retirement gratuity - funded 7.1 14,202,100	-
Payable to employees provident fund - unsecured 446,778	533,400
Withholding tax payable 2,384,487	386,988
Others 4,517,823	2,523,104
157,276,024	144,935,172

<sup>7.1</sup> During the year, the Board of Directors approved to establish a gratuity fund for employees including the Chief Executive. The management is in the process of completing necessary formalities for establishing the gratuity fund.

#### **BIAFO INDUSTRIES LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

		Note	Unaudited 31 March 2014 Rupees	Audited 30 June 2013 Rupees
8.	SHORT TERM BORROWINGS - SECURED			
	Allied Bank Limited (ABL)	8.1	94,491,278	117,742,998
	MCB Bank Limited (MCB)	8.2	25,111,594	28,725,482
	Faysal Bank Limited (FBL)	8.3	16,554,491	-
			136,157,363	146,468,480

- 8.1 The Company has arranged various facilities with ABL and during the period the Company utilized FE-25 Facility and Running Finance Facilities as follows.
  - The Running Finance facility has a sanctioned limit of Rs. 35 million (30 June 2013: Rs. 35 million) and carries mark-up at the rate of 3 months Kibor + 1.25% per annum of the amount utilized. The facility is secured against first equitable mortgage over industrial property on fixed assets of Rs. 180 million and charge over current assets (excluding receivables) of the Company.
  - The Running Finance facility has a sanctioned limit of Rs. 108.4 million (30 June 2013: Rs. 95 million) and carries mark-up at the rate of 3 months Kibor + 1% per annum of the amount utilized. The facility is secured against the investment made in ABL income fund upto market value of Rs. 114.146 million
  - The Running Finance facility has a sanctioned limit of Rs. 50.35 million (30 June 2013: Rs. 32.80 million) and carries mark-up at the rate of 3 months Kibor + 1% per annum of the amount utilized. The facility is secured against the investment made in the ABL Term Deposit Receipts of USD 500,000.
  - The FE-25 facility has a sanctioned limit of Rs. 50 million for export of the Company's products. The facility carries mark-up at the rate of LIBOR + 2% per annum of the amount utilized.
- 8.2 The Company has arranged Running Finance facility with MCB and during the period the Company utilized this facility. This facility has a sanctioned limit of Rs. 37.74 million and carries mark up at the rate of 3 months KIBOR + 1% per annum payable on quarterly basis. The facility is secured against investment in units of MCB Dynamic Cash Fund upto face value of Rs. 40.809 million.
- 8.3 The Company has arranged Running Finance facility with FBL and during the period the Company utilized this facility. The Running Finance facility has a sanctioned limit of Rs. 100 million (30 June 2013: Rs. 47.5 million) and carries mark-up at the rate of 3 month Kibor + 1% per annum of the amount utilized. The facility is secured against investment in units of Faysal Money Market Funds upto market value of Rs. 105.26 million.

### 9. CONTINGENCIES AND COMMITMENTS

There is no change in the contingent liabilities as reported in the annual financial statements for the year ended 30 June 2013.

There is no change in the commitments as reported in the annual financial statements for the year ended 30 June 2013, except that the letters of credit issued by banks on behalf of the Company for the import of raw materials amount to Rs. 23.700 million at 31 March 2014 (30 June 2013: Rs. 13.528 million).

### **BIAFO INDUSTRIES LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED)
FOR THE NINE MONTHS ENDED 31 MARCH 2014

	Three Months Ended		Nine Mont	ths Ended	
	Unaudited Unaudited 31 March 2014 31 March 2013 Rupees Rupees		Unaudited 31 March 2014 Rupees	Unaudited 31 March 2013 Rupees	
10. SALES - Net					
Gross Local Sales	501,011,708	484,700,979	1,174,445,079	1,312,439,611	
Sales tax	(58,022,268)	(54,215,447)	(141,500,543)	(143,727,406)	
Discounts and commissions	(103,897,897)	(91,946,736)	(207,842,994)	(271,150,178)	
Net Local Sales	339,091,543	338,538,796	825,101,542	897,562,027	
Net Export Sales	52,116,117	37,897,066	115,364,527	114,538,605	
	391,207,660	376,435,862	940,466,069	1,012,100,632	

	Nine Months Ended		
	Unaudited 31 March 2014 Rupees	Unaudited 31 March 2013 Rupees	
CASH AND CASH EQUIVALENTS For the purpose of cash flow statement cash and cash equivalents comprise of:			
Cash and bank balances	15,558,097	48,954,451	
Short term borrowings - secured	(136, 157, 363)	(30,052,735)	
	(120,599,266)	18,901,716	
	For the purpose of cash flow statement cash and cash equivalents comprise of: Cash and bank balances	CASH AND CASH EQUIVALENTS For the purpose of cash flow statement cash and cash equivalents comprise of: Cash and bank balances Short term borrowings - secured  Unaudited 31 March 2014 Rupees  15,558,097 (136,157,363)	

### 12. RELATED PARTY TRANSACTIONS

Related parties comprise of directors, key management personnel, major shareholders, entities over which the directors are able to exercise influence and employees' fund. Transactions with related parties during the period are as follows:

	Nine Months Ended	
	Unaudited 31 March 2014 Rupees	Unaudited 31 March 2013 Rupees
Associated undertaking - sole proprietorship concern of a director of the Company		
Sale of explosives	1,402,017	3,111,888
Advance received during the period	1,402,017	3,111,888
Other related parties		
Remuneration including perquisites of Chief Executive	16,940,846	11,067,006
Remuneration including perquisites of Directors	10,883,871	9,775,000
Remuneration including perquisites of Executives	6,963,729	5,045,700
Payment to employees' provident fund	2,148,109	2,428,547
Retirement benefit paid to Chairman	9,000,000	-

### **BIAFO INDUSTRIES LIMITED**

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2014

	Unaudited 31 Mar 2014 Rupees	Audited 30 June 2013 Rupees	
Related party balances			
Payable to employees provident fund - unsecured	446,778	533,400	

- 13. NON ADJUSTING EVENT AFTER BALANCE SHEET DATE AND DATE OF AUTHORIZATION FOR ISSUE
- 13.1 The Board of Directors of the Company in their meeting held on 24 April 2014 proposed third interim cash dividend of Rs. 4.00 per share.
- 13.2 This condensed interim financial information was authorized for issue by the Board of Directors of the Company in their meeting held on 24 April 2014.
- 14. GENERAL

Figures in the condensed interim financial information have been rounded off to the nearest Pak rupee.

Islamabad 24 April, 2014 Chairman

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