

HALF YEAR REPORT 2015 (Ended March 2015)



COMPANY INFORMATION

Chairman / Chief Executive Officer • Mujtaba Rahim

Directors • Hans Lourens (Alternate: Zafir Hussain)

• M Veqar Arif

• Rahat Kaunain Hassan

Roland Waibel

• Dr S Mubarik Ali

Thomas Winkler

Company Secretary • M Veqar Arif

Management Committee • Mujtaba Rahim • M Veqar Arif • Ali Gul Haji • Naveed Kamil

• Zafir Hussain

Audit Committee • Dr S Mubarik Ali - Chairman

• Hans Lourens (Alternate: Zafir Hussain)

• Rahat Kaunain Hassan

• M Irfan Lakhani - Secretary

Human Resources and Remuneration Committee

Dr S Mubarik AliMujtaba Rahim

- Chairman

• Thomas Winkler

• Naveed Kamil - Secretary

Bankers • Faysal Bank Limited

Habib Bank Limited Meezan Bank Limited

• National Bank of Pakistan

• Standard Chartered Bank (Pakistan) Limited

• KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisors • RIAALAW

Share Registrars

• FAMCO Associates (Pvt) Limited
8-F, Next to Hotel Faran, Nursery

Block-6, P.E.C.H.S.,

Shahra-e-Faisal, Karachi

Registered Office • 1-A/1, Sector 20,

Korangi Industrial Area, Korangi, Karachi

Factory • Petaro Road, Jamshoro

Sales & Marketing Offices • Katar Bund Road, Off. Multan Road,

Thokar Niaz Baig, Lahore

• Canal Road, Abdullah Pur, Faisalabad

• 20-T, Block Masoom Shah Road,

Near Multan.

Website • www.archroma.com.pk

REPORT OF BOARD OF DIRECTORS

The Directors of your company take pleasure in presenting financial statements and report for the half year ended 31st March 2015.

Board of Directors

The shareholders at Extraordinary General Meeting held on 27 March 2015 elected seven Directors Messrs. Mujtaba Rahim, Dr S Mubarik Ali, Hans Lourens, M. Veqar Arif, Rahat Kaunain Hassan, Roland Waibel and Thomas Winkler for a term of three years commencing from 1st April 2015.

Business Overview

In the backdrop of softening of demand in some market segments of our business and challenging economic situation making things difficult to operate. Your Company continuously gearing up to steer through the headwinds. Exports during the period has shown remarkable growth of 77 % and remain at Rs. 506 mio as compared to Rs. 286 mio in corresponding period last year. The Company remained strongly focused

on the strategy of profitable growth through customer & portfolio management and efficient turnaround of networking capital. However, favorable sales growth recorded in the segment of Paper at 5%. The overall sales remain depressed by 4% in comparison to corresponding period last year.

Future Outlook

With cluster of imponderables emerging on the business scene, all at nearly the same time, we view the operations for the second half of the year with cautious optimism. We do believe in continuous evaluation development and improvement as the cornerstones of our future success. Archroma will continue with same passion for maintaining sustainable market leadership position and will focus on minimizing business risks, reducing cost leading to positive impact on the operating result.

On behalf of the Board

Mujtaba Rahim Chairman & Chief Executive Officer

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Karachi: 29 April 2015



KPMG Taseer Hadi & Co. Chartered Accountants Sheikh Sultan Trust Building No. 2 Beaumont Road Karachi, 75530 Pakistan Telephone + 92 (21) 3568 5847 Fax + 92 (21) 3568 5095 Internet www.kpmg.com.pk

Auditors' Report to the Members on Review of Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of **Archroma Pakistan Limited** ("the Company") as at 31 March 2015 and the related condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and notes to the accounts for the six months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other matters

The figures for the quarter ended 31 March 2015 and comparative figures for the quarter and six months period ended 31 March 2014 in condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity and notes forming part thereof have not been reviewed and we do not express a conclusion on them.

Date: 29 April 2015

Karachi

KPMG Taseer Hadi & Co.
Chartered Accountants
Monecza Usman Butt

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG international Cooperative ("KPMG International"), a Swiss entity.

CONDENSED INTERIM BALANCE SHEET (UNAUDITED)

As at 31 March 2015

ASSETS	Note	Unaudited 31 March 2015 (Rupees	Audited 30 September 2014 in '000)
Non-current assets			
Property, plant and equipment	5	957,813	1,021,329
Long-term loans	J	17,200	23,045
Long-term deposits		2,639	2,639
Long term prepayment		2,328	2,472
zong term prepayment		979,980	1,049,485
Current assets		2.0,000	2,0 10, 100
Stores and spares		23,490	24,923
Stock-in-trade		1,389,358	1,566,757
Trade debts - net		2,182,429	2,030,655
Loans and advances		19,940	22,872
Trade deposits and short-term prepayments		22,304	19,494
Other receivables		1,647,219	1,607,689
Taxation - net		45,190	-
Cash and bank balances		348,261	406,769
		5,678,191	5,679,159
Total Assets		6,658,171	6,728,644
EQUITY AND LIABILITIES Share Capital and reserves Authorised share capital 50,000,000 ordinary shares of Rs. 10 each		500,000	500,000
Issued, subscribed and paid-up capital		341,179	341,179
Revenue reserves		2,983,000	2,803,000
Unappropriated profit		383,223	1,034,067
Shareholders' Equity		3,707,402	4,178,246
LIABILITIES Non-current liability Deferred taxation - net		63,250	44,953
Current liabilities			
Trade and other payables		1,502,409	1,540,725
Short term borrowings - secured	6	1,353,094	892,577
Mark-up accrued		32,016	24,991
Taxation - net		-	47,152
		2,887,519	2,505,445
Total Equity and Liabilities		6,658,171	6,728,644
Contingencies and commitments	7		

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

hij mmilhini. Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 29 April 2015

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

For the quarter and six months period ended 31 March 2015

		Quarter	ended	Six months pe	riod ended
	Note	31 March	31 March	31 March	31 March
		2015	2014	2015	2014
			(Rupees	in '000)	
			(,	
Sales		2,479,725	2,675,523	4,555,607	4,740,721
Discount and commission		(169,872)	(158,636)	(297,638)	(278,882)
Sales tax		(90,770)	(105,978)	(173,216)	(189,254)
		(260,642)	(264,614)	(470,854)	(468,136)
Net Sales	9	2,219,083	2,410,909	4,084,753	4,272,585
net sutes	3	2,213,003	2,410,303	4,004,133	7,212,303
Cost of goods sold		(1,653,015)	(1,798,265)	(3,046,503)	(3,214,072)
Gross profit		566,068	612,644	1,038,250	1,058,513
•		-			
Distribution and marketing expenses		(164,906)	(152,089)	(321,709)	(307,593)
Administrative expenses		(57,403)	(89,310)	(119,745)	(130,502)
Other expenses		(23,341)	(30,918)	(49,546)	(51,332)
·		(245,650)	(272,317)	(491,000)	(489,427)
		320,418	340,327	547,250	569,086
		,	,.	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Other income		3,488	3,481	10,647	15,094
Operating profit		323,906	343,808	557,897	584,180
			,,,,,,,	, , ,	, , , ,
Finance cost - net		(40,225)	56,526	(43,720)	57,032
		(,,	,	(,,	,
Profit before taxation		283,681	400,334	514,177	641,212
			,	,	,
Taxation - net		(78,812)	(88,048)	(132,074)	(149,045)
		(,,	(,,-	(,,	(= :=;= :=;
Profit after taxation		204,869	312,286	382,103	492,167
Other comprehensive income					
Items that will not be reclassified subseq profit and loss account	uently to				
Remeasurement of post employment of	bligation	-	-	-	-
Total comprehensive income for the p	eriod	204,869	312,286	382,103	492,167
			/P		
			(Rup	ees _]	
Earnings per share	10	6.01	9.15	11.20	14.42

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Mujtaba Rahim

Karachi: 29 April 2015

Director & Chief Financial Officer

CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

For the six months period ended 31 March 2015

		Unaud	ited
	Note	31 March	31 March
		2015	2014
		(Rupees i	n '000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	11	607,254	482,093
Staff gratuity paid		(26,630)	(35,675)
Mark-up paid		(42,339)	(11,654)
Income taxes paid		(206,119)	(341,317)
Movement in long-term loans and advances		5,845	3,341
Movement in long-term deposits and prepayments		144	(1,451)
Net cash generated from operating activities		338,155	95,337
CASH FLOWS FROM INVESTING ACTIVITES			
Fixed capital expenditure		(10,002)	(101,671)
Net cash used in investing activities		(10,002)	(101,671)
CASH FLOWS FROM FINANCING ACTIVITES			
Short-term loans - proceeds		600,000	-
Short-term borrowings - repayments		(625,000)	-
Dividends paid		(847,178)	(141)
Net cash used in financing activities		(872,178)	(141)
Net decrease in cash and cash equivalents		(544,025)	(6,475)
Cash and cash equivalents at beginning of the period		39,192	754,945
Cash and cash equivalents at end of the period	12	(504,833)	748,470

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 29 April 2015

M Vegar Arif

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the six months period ended 31 March 2015

	Share Capital	Reven	ue reserves	Total
•	Issued, subscribed and paid-up		Unappropriated profit	shareholders' equity
	capital	(Rupee	es in '000)	
Balance as at 30 September 2013 (unaudited)	341,179	2,605,000	0 1,724,333	4,670,512
Total comprehensive income for the six months period ended 31 March 2014	-	-	492,167	492,167
Transfer to revenue reserves appropriated subsequent to year end	-	198,000	0 (198,000)	-
Transactions with owners of the Company - Distributions				
- Final cash dividend @ 500% (Rs. 50 per share) for the year ended 31 December 2013 approved subsequent to year end.	-	-	(1,705,894)	(1,705,894)
Balance as at 31 March 2014 (unaudited)	341,179	2,803,00	0 312,606	3,456,785
Balance as at 30 September 2014 (audited)	341,179	2,803,000	0 1,034,067	4,178,246
Total comprehensive income for the six months period ended 31 March 2015	-	-	382,103	382,103
Transfer to revenue reserves appropriated subsequent to year end	-	180,000	0 (180,000)	-
Transactions with owners of the Company - Distributions				
- Final cash dividend @ 250% (Rs. 25 per share) for the nine mounts period ended 30	د.		(052.047)	(052.047)
September 2014 approved subsequent to year en			(852,947)	(852,947)
Balance as at 31 March 2015 (unaudited)	341,179	2,983,000	383,223	3,707,402

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Mujtaba Rahim hairman & Chief Executive Officer

Karachi: 29 April 2015

M Vegar Arif

For the quarter and six months period ended 31 March 2015

1. THE COMPANY AND ITS OPERATIONS

Archroma Pakistan Limited ("the Company") is a limited liability company and is incorporated and domiciled in Pakistan. The address of its registered office is 1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi, Pakistan. The Company is listed on the Karachi Stock Exchange. The Company is a subsidiary of Archroma Textiles S.a.r.l incorporated in Luxembourg, head quartered in Reinach, Switzerland which holds 75% of the share capital of the Company. The Company is engaged in the manufacture and sale of chemicals, dyestuffs and emulsions, mainly for textile, paper, paint and construction industries. It also acts as an indenting agent.

2. STATEMENT OF COMPLIANCE

This condensed interim financial information of the Company for the six months period ended 31 March 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34 - "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ the provision of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information should be read in conjunction with the annual audited financial statements of the Company for the nine months period ended 30 September 2014

After the change of accounting year to 30 September 2014, this condensed interim financial information has been prepared for the six months period ended 31 March 2015, whereas corresponding figures reported in condensed interim profit and loss accounts, condensed interim cash flow statement and condensed interim statement of changes in equity are for the six months period ended 31 March 2014 which are neither audited nor reviewed by the statutory auditors of the Company.

This condensed interim financial information is un-audited and is being submitted to the shareholders as required by listing regulations of Karachi Stock Exchange vide section 245 of the Companies Ordinance, 1984. The figures for the six months period ended 31 March 2015 have, however, been subjected to limited scope review by the auditors as required by the Code of Corporate Governance.

3. ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the nine months period ended 30 September 2014.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited financial statements of the Company for the nine months period ended 30 September 2014.

For the quarter and six months period ended 31 March 2015

5. PROPERTY, PLANT AND EQUIPMENT

5.1 The following operating assets have been added during the six months period ended 31 March2015:

	Building	Plant and machinery	Furniture, fixtures and equipment (Rup	Vehicles ees in '000)	Total 31 March 2015	Total 31 March 2014
Additions for the quarter ended 31 December 2014	-	7,981	848	-	8,829	40,194
Additions for the quarter ended 31 March 2015	54,947	89,786	41,616	-	186,349	1,632
Total	54,947	97,767	42,464		195,178	41,826

- **5.1.1** Major additions to Capital Work in Progress, net off transfer, during the six months period ended 31 March 2015 amounting to Rs. 1.667 million.
- **5.1.2** No disposal of property, plant and equipment has been made during the six months period ended 31 March 2015.

6. SHORTTERMBORROWINGS-secured

6.1 Short term running finance facilities are available from various commercial banks under mark-up arrangements amounting to Rs. 1,800 million (30 September 2014: Rs. 1,800 million) and purchase prices are payable on various dates by 31 May 2015. These arrangements are secured against pari passu charge of hypothecation of the Company's stock in trade and trade debts with minimum 16.5% margin. These running finance facilities carry mark-up ranging from 1 month KIBOR+0.3% to 3 month KIBOR+1.25% per annum and is payable on monthly and quarterly basis respectively.

7. CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

- **7.1.1** There have been no changes in the contingencies as disclosed in the annual audited financial statements of the Company for the nine months period ended 30 September 2014.
- $\textbf{7.1.2} \ The Company has provided bank guarantees amounting to Rs. 58.866 million as at 31 March 2015 (30 September 2014: Rs 56.766 million) in favour of third parties.$
- **7.1.3** The Company has provided post dated cheques amounting to Rs. 186.456 million in favour of the Collector of Customs and which are, in the normal course of business, to be returned to the Company after fulfillment of certain conditions.

For the quarter and six months period ended 31 March 2015

7.2 Commitments

- **7.2.1** Commitments for capital expenditure as at 31 March 2015 aggregated Rs Nil (30 September 2014: Rs 12.993 million).
- **7.2.2** Commitments for rentals under operating lease agreements in respect of vehicles and equipments amounted to Rs 29.124 million (30 September 2014: Rs 20.985 million) which are payable as following:

	Unaudited 31 March 2015	Audited 30 September 2014
	(Rupee	es in '000)
Payable within one year	12,308	7,539
Payable over one to five years	16,816_	13,446
	29,124	20,985

7.2.3 Commitments for rentals under operating lease agreement in respect of rented property amounted to Rs. 21.306 million (30 September 2014: Rs.17.161 million)

Payable within one year	8,847	660
Payable over one to five years	12,459	16,501
	21,306	17,161

7.2.4 Commitments for ijarah rentals in respect of ijarah transactions amounted to Rs 75.680 million (30 September 2014: Rs. 74.439 million).

Payable within one year	27,737	28,723
Payable over one to five years	47,943	45,716
	75,680	74,439

7.2.5 The aggregate amount of unavailed short term running finance facilities as at 31 March 2015 amounting to Rs.1,300 million.

For the quarter and six months period ended 31 March 2015

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FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the nine months ended 30 September 2014.

Segments	Text	Textile	Emulsions	sions	Pal	Paper	Other*	er*	Total	=
	31 March 2015	31 March 2014	31 March 2015	31 March 2014	31 March 31 March 2015 2014	31 March 2014	31 March 2015	31 March 2014	31 March 2015	31 March 2014
Sales (external customers) Local Fxnort	3,218,216	3,421,779	556,879	622,307	108,036 720	103,138	166,540	307,402	4,049,671	4,454,626
Total sales	3,723,432	3,707,874	556,879	622,307	108,756	103,138	166,540	307,402	4,555,607	4,740,721
Discount and commission Sales tax	(285,372) (75,108) (360,480)	(267,042) (78,450) (345,492)	(12,201) (82,406) (94,607)	(11,590) (92,047) (103,637)	(65) (15,702) (15,767)	(18,757) (19,007)			(297,638) (173,216) (470,854)	(278,882) (189,254) (468,136)
Net sales	3,362,952	3,362,382	462,272	518,670	92,989	84,131	166,540	307,402	4,084,753	4,272,585
Segment results based on 'management approach'	497,323	526,329	75,683	88,147	26,343	17,711	,	'	599,349	632,247
Unallocated corporate expenses Other operating expenses - Workers' Poriti Participation Fund & Workers' Welfare Fund Assets charged to profit and loss for internal	nal								(39,000)	(49,600)
reporting purposes based on group guidelines Operating profit	lines							•	(2,452) 557,897	1,533 584,180
Finance costs Profit before taxation								• "	(43,720) 514,177	57,032 641,212
Fixed capital expenditure Unallocated	9,582	100,039	25		Ì	Ì			9,607 395 10,002	100,039 1,632 101,671
Depreciation Unallocated	72,174	63,006	11	9	6	ις			1,323	63,017

For the quarter and six months period ended 31 March 2015

					•		•		1	
•	9	lextile	Emn	Emulsions	E.	Paper	Others	ers	101	
	Unaudited	Andited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited	Unaudited	Audited
	31 March	30 September	31 March	30 September	31 March	30 September	31 March	30 September	31 March	30 September
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
					(Rupees	(Rupees in '000)				
Segment assets	3,995,563	4,000,267	455,319	476,400	56,560	41.410	٠		4,507,442	4.518.077
Unallocated assets									2,150,729	2,210,567
Total									6,658,171	6,728,644
Seament lishilities	872 307	1 262 718	82 912	268 808	296.9	8 689			962 184	1 540 215
	200	1,100,11		200,004	2000	2000			101600	
Unallocated liabilities									7 050 760	2,550,200
								-	2,330,103	2,000,000
* This represent revenue from non-core business activities of the Company.	ess activities of	fthe Company.								
			1					j	i	
		Textile	51 M-1	Emulsions		Paper	Others*		lotal	al 31 Max
	31 Mar 2015	31 Mar 2014	31 Mar 2015	31 Mar 2014	31 Mar 2015	31 Mar 2014	31 Mar 2015	31 Mar 2014	31 Mar 2015	31 Mar 2014
			2	1	(Rupees	(Rupees in '000)				1107
Commonte information for the										
quarter ended 31 March 2015										
Net sales (from external customers)	1,849,954	1,939,898	229,366	271,798	43,954	47,012	95,809	152,201	2,219,083	2,410,909
Segment results based on										
'management approach'	296,124	322,261	37,380	41,028	13,243	10,744			346,747	374,033
Unallocated corporate expenses										
Other operating expenses - Workers'										
Profit Participation Fund & Workers' Welfare Fund	Fund								(21,500)	(30,200)
Assets charged to profit and loss for internal										Ĺ
reporting purposes based on group guidelines Operating profit	a							•	323,906	343,808
Finance costs									(40,225)	56,526
Profit before taxation									283,681	400,334
Fixed capital expenditure	1.001	59.845	٠	٠		,	٠	,	1.001	59.845
Unallocated									172	1,632
									1,173	61,477
Depreciation	37,569	31,355	ľ	•	ĸ	•			37,579	31,355
Unallocated								٠	38.293	33.198
* This represent reverse of the consequent of the consequent *	to soitivitae sa	f the Company								

For the quarter and six months period ended 31 March 2015

10.	EARNINGS PER SHARE - BASIC	Quarter	ended	Six months period ended		
	AND DILUTED	31 March	31 March	31 March	31 March	
		2015	2014	2015	2014	
			(Rupees	in '000)		
	Profit after taxation	204,869	312,286	382,103	492,167	
			(Number o	f shares)		
	Weighted average number of ordinary shares outstanding					
	during the period	34,117,881	34,117,881	34,117,881	34,117,881	
			(Rup	ees)		
	Earnings per share	6.01	9.15	11.20	14.42	
11.	CASH GENERATED FROM OPERATIO	NS		Six months p		
				31 March	31 March	
				2015	2014	
				(Rupees	in 'uuu)	
	Profit before taxation			514,177	641,212	
	Adjustment for non-cash charges and	other items:				
	Depreciation			73,517	65,790	
	Provision for staff gratuity			23,924	26,010	
	Mark-up expense			49,364	(4,715)	
	Provision for impairment of trade rec	eivables		9,156	-	
	Working capital changes		11.1	(62,884)	(246,204)	
				607,254	482,093	
11.1	Working capital changes					
	(Increase) / decrease in current ass	ets				
	Stores and spares			1,433	3,041	
	Stock-in-trade			177,399	(209,743)	
	Trade debts			(160,930)	(409,255)	
	Loans and advances			2,932	4,880	
	Trade deposits and short-term prepar	yments		(2,810)	(11,740)	
	Other receivables			(36,823)	63,484	
	(Danuara) / in annuara in annuara link	.:::4:		(18,799)	(559,333)	
	(Decrease) / increase in current liab Trade and other payables-net	nucies		(44.005)	212 120	
	Trade and other payables-net			(62,884)	(246,204)	
12	CASH AND CASH FOUNDALENTS					
12.	CASH AND CASH EQUIVALENTS					
	Cash and bank balances			348,261	748,470	
	Short-term running finance			(853,094)		
	Cash and cash equivalents at end o	f the newled		(504,833)	748,470	

For the quarter and six months period ended 31 March 2015

13.	TRANSACTIONS WITH RELATED PARTIES	Quarter ended		Six months period ended	
		31 March	31 March	31 March	31 March
		2015	2014	2015	2014
	-	(Rupees in '000)			
13.1	Transaction with related parties				
	Parent Company				
	Purchases of goods and machinery	-	54,544	-	76,618
	Export commission expense	-	3,881	-	3,881
	Dividend Paid	639,713	-	639,713	-
	Other Related Parties				
	Sales	118,430	204,727	246,213	295,778
	Purchases of goods and machinery	118,065	34,406	302,702	69,305
	Indenting commission income	369	2,562	2,683	2,648
	Export commission expense	4,679	_	12,599	3,872
	Royalty expenses	3,477	4,356	6,222	8,392
	Other charges	-	46,973	-	91,142
	Key management personnel:				
	- Salaries benefits and compensations	20,823	17,435	41,876	32,438
	- Post employment benefits	3,018	2,443	6,035	4,720
	- Share based payments	-	-	-	3,548

14. DATE OF AUTHORISATION

This condensed interim financial information has been authorized for issue on 29th April 2015 by the Board of Directors of the Company.

15. GENERAL

Karachi: 29 April 2015

 $Figures \, have \, been \, rounded \, off \, to \, the \, nearest \, thousand \, rupees.$

Mujtaba Rahim Chairman & Chief Executive Officer

M Veqar Arif Firector & Chief Financial Office



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