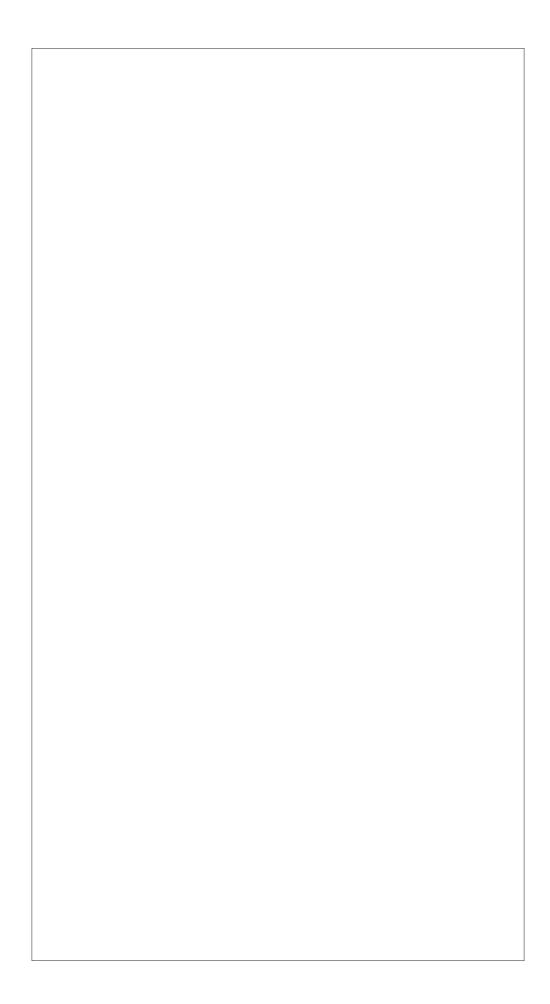


# / CONTENTS **Company Information** Directors' Report Condensed Interim Balance Sheet Condensed Interim Profit and Loss Account Condensed Interim Cash Flow Statement Condensed Interim Statement of Changes in Equity Condensed Interim Notes to the Financial Information



# COMPANY INFORMATION

Chairman / Chief Executive Officer • Mujtaba Rahim

Directors • Dr S Mubarik Ali

Hans Lourens (Alternate: Naveed Kamil)

M Veqar Arif

Rahat Kaunain Hassan

• Roland Waibel

• Thomas Winkler

Company Secretary • M Vegar Arif

Management Committee

• Mujtaba Rahim
• Qazi Naeemuddin

• M Veqar Arif
• Naveed Kamil

Muhammad Altaf
 Muhammad Haroon

Audit Committee • Dr S Mubarik Ali - Chairman

• Hans Lourens (Alternate: Naveed Kamil)

• Rahat Kaunain Hassan

• M Irfan Lakhani - Secretary

Human Resources and • Dr S Mubarik Ali - Chairman

Remuneration Committee

• Mujtaba Rahim

• Thomas Winkler

Naveed Kamil - Secretary

Bankers 

• Bank Al Habib Limited

Habib Bank LimitedMeezan Bank LimitedNational Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

Auditors • KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisors • RIAA Barker Gillette

Share Registrars

• FAMCO Associates (Pvt) Limited

8-F, Next to Hotel Faran, Nursery

8-F, Next to Hotel Faran, Nurs

Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi

Registered Office • 1-A/1, Sector 20,

Korangi Industrial Area, Korangi, Karachi

Factory • Petaro Road, Jamshoro

• Landhi Industrial Area, Karachi.

Sales & Marketing Offices • Katar Bund Road, Off. Multan Road,

Thokar Niaz Baig, Lahore

Canal Road, Abdullah Pur, Faisalabad
20-T, Block Masoom Shah Road,

Near Multan.

Website • www.archroma.com.pk

## REPORT OF BOARD OF DIRECTORS

The Directors of Archroma Pakistan Ltd are pleased to present the brief overview of unaudited financial information for the first quarter ended 31 December 2016.

#### **BUSINESS OVERVIEW**

The Management continued its focus on capitalizing opportunities during the period. Your Company has managed to increase sales consistently by applying disciplined performance management. The Management adopted a prudent strategy which is proactively aligned to meet challenges even in difficult operating environment and at the same time also focusing towards sustainable growth. Efficient price and portfolio management together with well monitored expenditure has resulted considerable improvement in sales and profitability for the period. The net sales for the period is Rs. 2,671 million as against the net sales of Rs. 2,536 million for the corresponding financial period thereby

showing an increase of 5%. We are moving and improving every day and striving hard to maintain the growth momentum. Favorable net sales growth in Packaging & Paper Specialties has been recorded at 34%, Brand & Performance Textile Specialties at 5% and Coating, Adhesives & Sealants at 3%.

#### **Future Outlook**

Looking forward, your Company will endeavor to take advantage of opportunities, wherever possible. We view the operations of the ensuing quarters with cautious optimism and eyeing on the challenges that lie ahead.

Archroma Pakistan Ltd will remain focused on enhancing the revenue streams and reducing overall cost base with a view to improve the bottom line and to maintain sustainable market leadership position. We do believe in continuous evaluation, development and improvement as the cornerstones of our future success.

On behalf of the Board

Lij morthon

Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 30 January 2017

# بوردُ آف دُائرَ يكثرز كى رپورٹ

آر کروما پاکتان کمیٹڈ کے ڈائز کیٹر زنہایت مسرت کے ساتھ غیر آ ڈٹ شدہ مالیاتی معلومات برائے پہلی سہ ماہی گفتتمہ 31 دمبر 2016 کا مختصر جائزہ پٹی کرتے ہیں۔

# كاروباري جائزه

انظامیہ نے زیر جائزہ مدت کے دوران مواقع نے قائدہ اٹھانے پرحسب
سابق توجہ مرکوزر کھی۔ آپ کی کپنی نے منضبط پرفار منس پنجمنٹ کے اطلاق
کے ذریعے مسلسل فروخت بڑھانے کا اجتمام کیا۔ انتظامیہ نے آیک مختاط
حکست عملی اپنائی جوکام کے مشکل ماحول میں بھی چیلنجر نے شنٹ کے لیے
نہایت موزوں ہے اوراس کے ساتھ ساتھ پائیدار منافع بخش نمو پر بھی توجہ
مرکوز کر رہی ہے۔ تیلی بخش قیت اور پورٹ فولیو بنجمنٹ کے ساتھ ساتھ
افزاجات پر کنٹرول کا منتجہ مدت کے دوران سیز اور منافع میں خاطرخواہ
اضافے کی صورت میں نگا۔ اس مدت میں خالص سیز 2،671 ملین
روپ ہے برخلاف ای مالیاتی مدت میں خالص سیز 2،671 ملین
روپ ہے برخلاف ای مالیاتی مدت میں خاص شیز 2،770 ملین
اکور تی ہائی فیصدان فی ہوا۔ ہم ہردن آ گے بڑھتے ہوئے بہتری لار ہے
بین اور نمو کی رفز کور اور کھنے کے لیے خت کوشش کر رہے ہیں۔ پیکچنگ
بین اور نمو کی رفز کور اور کھنے کے لیے خت کوشش کر رہے ہیں۔ پیکچنگ
پرفارمنس ٹیکسٹائل آپیشلٹیز میں 5 فیصد اورکوئگ، ایڈ بیسیو ز اینڈ سیکٹش

مستقبل كامنظرنامه

مستقبل پرنگاہ رکھتے ہوئے، جہاں تک ممکن ہورکا، آپ کی سمپنی مواقع سے فاکدہ اٹھانے کے لیے کوشاں رہے گی۔ہم آئندہ سد ماہیوں کے آپریشنز کو مختلط رجائیت سے دیکھ رہے ہیں اور آگے آنے والے چیلنجز پرنگاہ رکھی ہوئی

آر کروہا پاکستان کمیٹر رہو نیو کے سلسلوں کو بڑھانے اور مجموعی لاگت کو کم کرنے پر قوجہ ای طرح مرکوزر کھے گی، اس نقطہ نظر کے ساتھ کہ بنیاد میں بہتری آئے اور پائیدار مارکیٹ لیڈرشپ پوزیشن برقر ارد ہے۔ ہم مسلسل قدر پیائی، ترتی اور بہتری کو اپنی آئندہ کا میابی کے لیے سنگ بنیاد بھے

On behalf of the Board

Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 30 January 2017

# CONDENSED INTERIM BALANCE SHEET

As at 31 December 2016

|                                                                     | Note | Unaudited<br>31 December 2016 | Audited<br>30 September 2016 |
|---------------------------------------------------------------------|------|-------------------------------|------------------------------|
| ASSETS                                                              |      | (Rupe                         | es in '000)                  |
| Non-Current Assets                                                  |      |                               |                              |
| Property, plant and equipment                                       | 5    | 1,786,635                     | 1,815,404                    |
| Long-term loans and advances                                        |      | 4,335                         | 6,138                        |
| Long-term deposits                                                  |      | 4,931                         | 3,046                        |
| Long-term prepayments                                               |      | 1,894                         | 1,894                        |
|                                                                     |      | 1,797,795                     | 1,826,482                    |
| Current Assets                                                      |      |                               |                              |
| Stores and spares                                                   |      | 34,058                        | 32,621                       |
| Stock-in-trade                                                      |      | 1,813,156                     | 1,641,480                    |
| Trade debts                                                         |      | 2,519,227                     | 2,755,252                    |
| Loans and advances                                                  |      | 8,391                         | 10,722                       |
| Trade deposits and short-term prepayments                           |      | 26,246                        | 49,322                       |
| Other receivables                                                   |      | 1,687,551                     | 2,003,150                    |
| Taxation - net                                                      |      | 109,413                       | 27,285                       |
| Cash and bank balances                                              |      | 467,017                       | 337,515                      |
|                                                                     |      | 6,665,059                     | 6,857,347                    |
| Total Assets                                                        |      | 8,462,854                     | 8,683,829                    |
| EQUITY AND LIABILITIES                                              |      |                               |                              |
| Share Capital and reserves                                          |      |                               |                              |
| Authorised share capital                                            |      |                               |                              |
| 50,000,000 ordinary shares of Rs. 10 each                           |      | 500,000                       | 500,000                      |
| Issued, subscribed and paid-up capital                              |      | 341,179                       | 341,179                      |
| Revenue reserves                                                    |      | 2,808,000                     | 3,248,000                    |
| Unappropriated profit                                               |      | 536,550                       | 1,798,233                    |
| Shareholders' Equity                                                |      | 3,685,729                     | 5,387,412                    |
| LIABILITIES                                                         |      |                               |                              |
| Non-Current Liabilities                                             |      |                               |                              |
| Deferred tax - net                                                  |      | 113,729                       | 113,729                      |
| Deferred liabilities                                                |      | 26,040                        | 186,892                      |
| Liabilities against assets subject to finance lease                 |      | 70,593                        | 51,069                       |
|                                                                     |      | 210,362                       | 351,690                      |
| Current Liabilities                                                 |      |                               |                              |
| Trade and other payables                                            |      | 4,475,162                     | 2,312,853                    |
| Mark-up accrued                                                     |      | 1,862                         | 7,173                        |
| Short-term borrowings                                               |      | 54,594                        | 604,765                      |
| Current portion of liabilities against assets subject to finance le | ase  | 35,145                        | 19,936                       |
| ,                                                                   |      | 4,566,763                     | 2,944,727                    |
| Total Liabilities                                                   |      |                               |                              |
| Total Liabilities                                                   |      | 4,777,125                     | 3,296,417                    |
| Contingencies and Commitments                                       | 6    |                               |                              |
| Total Equity and Liabilities                                        |      | 8,462,854                     | 8,683,829                    |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chairman & Chief Executive Officer

by home Chan's

Karachi: 30 January 2017

M Veqar Arif Pirector & Chief Financial Office

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

For the Three Months Ended 31 December 2016

|                                                                                                                                                    | Note   | 31 December<br>2016<br>(Rupee                          | 31 December<br>2015                                |
|----------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------------------------------------------------------|----------------------------------------------------|
| Sales                                                                                                                                              | 7      | 2,882,349                                              | 2,793,183                                          |
| Discount & Commission<br>Sales tax                                                                                                                 | 7<br>7 | 138,348<br>72,984<br>211,332                           | 132,921<br>124,623<br>257,544                      |
| Net Sales                                                                                                                                          | 7      | 2,671,017                                              | 2,535,639                                          |
| Cost of goods sold                                                                                                                                 |        | 1,831,551                                              | 1,669,687                                          |
| Gross profit                                                                                                                                       |        | 839,466                                                | 865,952                                            |
| Distribution and marketing expenses<br>Administrative expenses<br>Other operating expenses                                                         |        | 211,419<br>112,738<br>40,227<br>364,384<br>475,082     | 221,988<br>111,899<br>42,683<br>376,570<br>489,382 |
| Other operating income                                                                                                                             |        | 6,817                                                  | 28,265                                             |
| Operating Profit                                                                                                                                   |        | 481,899                                                | 517,647                                            |
| Finance cost                                                                                                                                       |        | 6,576                                                  | 31,889                                             |
| Profit before taxation                                                                                                                             |        | 475,323                                                | 485,758                                            |
| Taxation - net                                                                                                                                     |        | 129,933                                                | 159,426                                            |
| Profit after taxation                                                                                                                              |        | 345,390                                                | 326,332                                            |
| Other comprehensive Income                                                                                                                         |        | -                                                      | -                                                  |
| Total Comprehensive Income for the Period                                                                                                          |        | 345,390                                                | 326,332                                            |
| Earnings per share                                                                                                                                 | 8.1    | ( <b>Ru</b> p<br>10.12                                 | <b>pees)</b><br>9.56                               |
| Finance cost  Profit before taxation  Taxation - net  Profit after taxation  Other comprehensive Income  Total Comprehensive Income for the Period | 8.1    | 6,576<br>475,323<br>129,933<br>345,390<br>-<br>345,390 | 31,8<br>485,7<br>159,4<br>326,3<br>-<br>326,3      |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 30 January 2017

M Veqar Arif

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

For the Three Months Ended 31 December 2016

|                                                                                    | Note | 31 DECI           | MBER      |  |
|------------------------------------------------------------------------------------|------|-------------------|-----------|--|
|                                                                                    |      | 2016              | 2015      |  |
|                                                                                    |      | (Rupees           | in '000)  |  |
| Cash flows from operating activities                                               |      |                   |           |  |
| Cash generated from operations                                                     | 9    | 1,085,635         | 634,742   |  |
| Staff gratuity paid                                                                |      | (174,097)         | (14,736)  |  |
| Mark-up paid                                                                       |      | (7,906)           | (19,484)  |  |
| Income taxes paid                                                                  |      | (212,061)         | (191,721) |  |
| Movement in long-term loans and advances                                           |      | 1,803             | 1,685     |  |
| Movement in long-term deposits and prepayments                                     |      | (1,885)           | 3,929     |  |
| Net cash generated from operating activities                                       |      | 691,489           | 414,415   |  |
| Cash flows from investing activities                                               |      |                   |           |  |
| Fixed capital expenditure                                                          |      | (4,685)           | (25,257)  |  |
| Net cash used in investing activities                                              |      | (4,685)           | (25,257)  |  |
| Cash flows from financing activities                                               |      |                   |           |  |
| Payment against finance lease obligations Short-term loans - proceeds - repayments |      | (7,004)<br>-<br>- | (3,946)   |  |
| Dividend paid                                                                      |      | (127)             | (73)      |  |
| Net cash used in financing activities                                              |      | (7,131)           | (4,019)   |  |
| Net increase in cash and cash equivalents                                          |      | 679,673           | 385,139   |  |
| Cash and cash equivalents at beginning of the period                               |      | (267,250)         | (912,186) |  |
| Cash and cash equivalents at end of the period                                     | 10   | 412,423           | (527,047) |  |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Mujtaba Rahim hairman & Chief Executive Officer

Karachi: 30 January 2017

M Vegar Arif

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the Three Months Ended 31 December 2016

|                                                                                                | Issued,<br>subscribed<br>and paid-<br>up capital | Revenue<br>reserves | Unappropr<br>-iated<br>profit | Total<br>shareholders'<br>equity |
|------------------------------------------------------------------------------------------------|--------------------------------------------------|---------------------|-------------------------------|----------------------------------|
| Balance as at 30 September 2015                                                                | 341,179                                          | 2,983,000           | 1,308,729                     | 4,632,908                        |
| Transfer to revenue reserves appropriated subsequent to year end                               | -                                                | -                   | -                             | -                                |
| Final cash dividend for the<br>year ended 30 September 2015<br>declared subsequent to year end | -                                                | -                   | -                             | -                                |
| Total comprehensive income<br>for the three months ended<br>31 December 2015                   | -                                                | -                   | 326,332                       | 326,332                          |
| Balance as at 31 December 2015                                                                 | 341,179                                          | 2,983,000           | 1,635,061                     | 4,959,240                        |
| Balance as at 30 September 2016                                                                | 341,179                                          | 3,248,000           | 1,798,233                     | 5,387,412                        |
| Transfer from revenue reserves appropriated subsequent to year end                             | -                                                | (440,000)           | 440,000                       | -                                |
| Final cash dividend for the<br>year ended 30 September 2016<br>declared subsequent to year end | -                                                | -                   | (2,047,073)                   | (2,047,073)                      |
| Total comprehensive income for the three months ended 31 December 2016                         | -                                                | -                   | 345,390                       | 345,390                          |
| Balance as at 31 December 2016                                                                 | 341,179                                          | 2,808,000           | 536,550                       | 3,685,729                        |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Mujtaba Rahim Chairman & Chief Executive Officer

Karachi: 30 January 2017

M Veqar Arif Director & Chief Financial Officer

For the Three Months Ended 31 December 2016

#### 1. THE COMPANY AND ITS OPERATIONS

Archroma Pakistan Limited ("the Company") is a limited liability company and is incorporated and domiciled in Pakistan. The address of its registered office is 1-A/1, Sector 20 Korangi Industrial Area, Korangi, Karachi, Pakistan. The Company is listed on the Pakistan Stock Exchange. The Company is a subsidiary of Archroma Textiles S.a.r.l incorporated in Luxembourg, head quartered in Reinach, Switzerland which holds 75% of the share capital of the Company.

The Company is engaged in the manufacturing and selling chemicals, dyestuffs and emulsions, mainly for textile, paper, paint and construction industries. It also acts as an indenting agent.

#### 2. STATEMENT OF COMPLIANCE

This condensed interim financial information have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards comprise of the International Accounting Standard 34 - "Interim Financial Reporting" issued by the International Accounting Standards Board the requirement of the Companies Ordinance 1984 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP). Where the requirement of the Companies Ordinance, 1984 and the directives issued by the SECP differ with the requirements of IAS 34, requirements of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information should be read in conjunction with the annual financial statements of the company for year ended 30 September 2016.

#### 3. ACCOUNTING POLICIES

**3.1** The accounting policies adopted in the preparation of this condenced interim financial information are consistent with those applied in preparation of the published annual financial information of the Company for the year ended 30 September 2016.

## 4. CRITICAL ACCOUNTING ESTIMATE AND JUDGEMENTS

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements of the Company for the year ended 30 September 2016

## 5. PROPERTY, PLANT AND EQUIPMENT

 $\textbf{5.1} \quad \text{The following operating assets have been added during the quarter ended 31 December 2016:} \\$ 

|                                               | Building | Plant and machinery | furniture,<br>fixtures<br>and<br>equipments<br>(Rupe | Vehicles | December<br>2016 | December<br>2015 |
|-----------------------------------------------|----------|---------------------|------------------------------------------------------|----------|------------------|------------------|
| Additions for the quarter 31<br>December 2016 |          | -                   | 1,262                                                | 31,115   | 32,377           | 28,407           |
| Total                                         | -        | -                   | 1,262                                                | 31,115   | 32,377           | 28,407           |

- **5.2** No disposal of property, plant and equipment has been made during the quarter ended 31 December 2016.
- **5.3** Addition to Capital work- in- progress amounting to Rs. 16.969 million during the quarter period ended 31 December 2016.

For the Three Months Ended 31 December 2016

#### 6. CONTINGENCIES AND COMMITMENTS

## 6.1 Contingencies

- **6.1.1** There have been no changes in the contingencies as disclosed in the annual financial statements of the Company for the year ended 30 September 2016.
- **6.1.2** The Company has provided bank guarantees amounting to Rs. 64.433 million (30 September 2016: Rs 86.883 million) in favour of third parties.
- **6.1.3** The Company has provided post dated cheques amounting to Rs. 157.543 million (30 September 2016:153.33 million) in favour of the collector of customs and which are, in the normal course of business, to be returned to the Company after fulfillment of certain conditions.

#### 6.2 Commitments

 $\textbf{6.2.1} \ Commitments for rentals under operating lease agreements in respect of vehicles and equipment amounted to Rs 5.165 million (30 September 2016: Rs 5.979 million) payable as following:$ 

|                                                                              | Unaudited<br>December<br>31, 2016 | Audited<br>September<br>30, 2016 |
|------------------------------------------------------------------------------|-----------------------------------|----------------------------------|
|                                                                              | (Rupees                           | s in '000)                       |
| Not later than one year<br>Later than one year but not later than five years | 2,422<br>2,743                    | 3,233<br>2,746                   |
| Later than one year but not tater than five years                            | 5,165                             | 5,979                            |

**6.2.2** Commitments for rentals under operating lease agreement in respect of rented property amounted to Rs. 31.315 million (30 September 2016: Rs. 34.887 million)

|                                                   | Unaudited | Audited    |
|---------------------------------------------------|-----------|------------|
|                                                   | December  | September  |
|                                                   | 31, 2016  | 30, 2016   |
|                                                   | (Rupee    | s in '000) |
| Not later than one year                           | 7,021     | 7,911      |
| Later than one year but not later than five years | 17,121    | 17,412     |
| Later than five years                             | 7,173     | 9,564      |
|                                                   | 31,315    | 34,887     |
|                                                   |           |            |

 $\textbf{6.2.3} \ Commitments for ijarah \ rentals in \ respected \ of \ ijarah \ transactions \ amount \ to \ Rs \ 11.652 \ million \ (30 \ September \ 2016: Rs. 15.332 \ million).$ 

|                                                   | Unaudited<br>December<br>31, 2016 | Audited<br>September<br>30, 2016 |  |
|---------------------------------------------------|-----------------------------------|----------------------------------|--|
|                                                   | (Rupees in '000)                  |                                  |  |
| Not later than one year                           | 6,575                             | 11,231                           |  |
| Later than one year but not later than five years | 5,077                             | 4,101                            |  |
|                                                   | 11,652                            | 15,332                           |  |

**6.2.4** Commitments for capital expenditure as at 31 December 2016 aggregated Rs 14.60 mio (30 September 2016: Rs. 0.757 million).

Coating, Adhesives & Sealants \*

2015

Packaging & Paper Specialties \*

2015

Others \*\*

Total

For the Three Months Ended 31 December 2016

#### 7. Segment Information

Segment information for the three months ended 31 December 2016

2016

 $\ensuremath{^{**}}$  This represent revenue from non-core business activities of the Company.

Brand & Performance

Textile Specialties \*

|                      |                                                                                                                     |           |         | (Rs '0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 00)                                                                          |                                                             |         |                                                                               |                                     |
|----------------------|---------------------------------------------------------------------------------------------------------------------|-----------|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|-------------------------------------------------------------|---------|-------------------------------------------------------------------------------|-------------------------------------|
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         |                                                                               |                                     |
| 2,038,965<br>375,515 | 2,153,878<br>194,407                                                                                                | 339,137   | 327,859 | 92,329<br>943                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 69,972                                                                       | 35,460<br>-                                                 | 47,067  | 2,505,891<br>376,458                                                          | 2,598,776<br>194,407                |
| 2,414,480            | 2,348,285                                                                                                           | 339,137   | 327,859 | 93,272                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 69,972                                                                       | 35,460                                                      | 47,067  | 2,882,349                                                                     | 2,793,183                           |
| 133,139              | 128,737                                                                                                             | 5,185     | 4,184   | 24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                                                                            | -                                                           | -       | 138,348                                                                       | 132,921                             |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              | - 1                                                         | -       |                                                                               | 124,623<br>257,544                  |
| 2,273,644            | 2,155,210                                                                                                           | 282,080   | 273,570 | 79,833                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                              |                                                             | 47,067  | 2,671,017                                                                     | 2,535,639                           |
| 439,421              | 491,441                                                                                                             | 47,692    | 46,792  | 30,415                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 20,795                                                                       | -                                                           |         | 517,528                                                                       | 559,028                             |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | (34,700)                                                                      | (40,669)                            |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | (929)                                                                         | (712)                               |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 481,899                                                                       | 517,647                             |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 6,576                                                                         | 31,889                              |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 475,323                                                                       | 485,758                             |
| 4,287                | 21,984                                                                                                              |           | 45      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 4,287                                                                         | 22,029                              |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 398<br>4,685                                                                  | 3,228<br>25,257                     |
| 60,756               | 61,058                                                                                                              | 178       | 5       | 4                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 2                                                                            |                                                             | -       | 60,938<br>3,608                                                               | 61,065<br>1,784                     |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         | 64,546                                                                        | 62,849                              |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              | Oth                                                         | ners    | Tot                                                                           | al                                  |
| Unaudited            | Audited                                                                                                             | Unaudited | Audited | Unaudited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Audited                                                                      | Unaudited                                                   | Audited | Unaudited                                                                     | Audited                             |
|                      |                                                                                                                     |           |         | Dec. 31,<br>2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Sept. 30,<br>2016                                                            | Dec. 31,<br>2016                                            |         | Dec. 31,<br>2016                                                              | Sept. 30,<br>2016                   |
|                      |                                                                                                                     |           |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                              |                                                             |         |                                                                               |                                     |
| 6,205,120            | 6,209,469                                                                                                           | 535,840   | 513,031 | 72,121                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 58,702                                                                       | -                                                           | -       | 6,813,081<br>1,649,773<br>8,462,854                                           | 6,781,202<br>1,902,627<br>8,683,829 |
| 1,750,658            | 1,683,433                                                                                                           | 178,035   | 143,926 | 22,147                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 14,021                                                                       |                                                             |         | 1,950,840<br>2,826,285                                                        | 1,841,380<br>1,455,037              |
|                      | 375,515 2,414,480 133,139 7,697 140,836 2,273,644 439,421 4,287 60,756  Brand & Prextile St Unaudited Dec. 31, 2016 | 375,515   | 375,515 | 2,038,965   2,153,878   339,137   327,859     375,515   194,407       2,414,480   2,348,285   339,137   327,859     133,139   128,737   5,185   4,184     7,697   64,338   51,872   50,105     140,836   193,075   57,057   54,289     2,273,644   2,155,210   282,080   273,570     439,421   491,441   47,692   46,792     439,421   491,441   47,692   46,792     4,287   21,984   -   45     60,756   61,058   178   5     Brand & Performance Textile Specialties     Textile Specialties   Sealants     Unaudited   Audited Dec. 31, 2016   2016     2016   2016   2016   2016     6,205,120   6,209,469   535,840   513,031     133,139   128,737   128,737   139,137     4,180   133,139   134,139   137,139     4,287   21,984   -   45     45   45   45   45     46,792   46,792     47   47   47     48   49   49     49   40   40     40   40   40     40   40 | 2,038,965   2,153,878   339,137   327,859   92,329   93,75,515   194,407   - | 2,038,965   2,153,878   339,137   327,859   92,329   69,972 | 375,515 | 2,038,965   2,153,878   339,137   327,859   92,329   69,972   35,460   47,067 | 2,038,965                           |

For the Three Months Ended 31 December 2016

|     |                                                                          | Note |            | nths Ended<br>ember |
|-----|--------------------------------------------------------------------------|------|------------|---------------------|
|     |                                                                          |      | 2016       | 2015                |
| 8.  | EARNINGS PER SHARE                                                       |      |            |                     |
|     |                                                                          |      | (Rupe      | es 000)             |
| 8.1 | <b>Basic</b> Profit after taxation attributable to ordinary              |      |            |                     |
|     | shareholders                                                             |      | 345,390    | 326,332             |
|     |                                                                          |      | Number     | of shares           |
|     | Weighted average number of ordinary shares outstanding during the period |      | 34,117,881 | 34,117,881          |
|     |                                                                          |      | (Rup       | ees)                |
|     | Earning per share                                                        |      | 10.12      | 9.56                |
| 8 2 | Diluted                                                                  |      |            |                     |

## 8.2 Diluted

There were no convertible dilutive potential ordinary shares in issue as at 31 December 2016 and 2015.

|     |                                                                                                                                                                         |     | Three montl<br>31 Decei<br>2016    |                           |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------------------------------------|---------------------------|
| 9.  | CASH GENERATED FROM OPERATIONS                                                                                                                                          |     | (Rupees i                          |                           |
|     | Profit before taxation                                                                                                                                                  |     | 475,323                            | 485,758                   |
|     | Adjustment for non-cash charges and other items: Depreciation / amortisation Provision for staff gratuity Mark-up expense Provision for impairment of trade receivables |     | 64,546<br>13,245<br>2,595<br>3,979 | 62,849<br>5,363<br>20,504 |
|     | Working capital changes                                                                                                                                                 | 9.1 | 525,947<br>1,085,635               | 60,268<br>634,742         |
| 9.1 | Working capital changes                                                                                                                                                 |     |                                    |                           |
|     | (Increase) / decrease in current assets                                                                                                                                 |     |                                    |                           |
|     | Stores and spares                                                                                                                                                       |     | (1,437)                            | (5,009)                   |
|     | Stock-in-trade                                                                                                                                                          |     | (171,676)                          | (231,736)                 |
|     | Trade debts                                                                                                                                                             |     | 232,069                            | 254,634                   |
|     | Loans and advances                                                                                                                                                      |     | 2,331                              | (4,421)                   |
|     | Trade deposits and short-term prepayments                                                                                                                               |     | 23,076                             | 6,860                     |
|     | Other receivables                                                                                                                                                       |     | 315,599                            | 79,797                    |
|     |                                                                                                                                                                         |     | 399,962                            | 100,125                   |
|     | Increase in current liabilities                                                                                                                                         |     |                                    |                           |
|     | Trade and other payables-net                                                                                                                                            |     | 125,985                            | (39,857)                  |
|     |                                                                                                                                                                         |     | 525,947                            | 60,268                    |
|     |                                                                                                                                                                         |     |                                    |                           |

For the Three Months Ended 31 December 2016

|     |                                                | Three months Ended<br>31 December |             |  |
|-----|------------------------------------------------|-----------------------------------|-------------|--|
|     |                                                |                                   |             |  |
|     |                                                | <u>2016</u><br>(Rupees            | 2015        |  |
| 10  | CACH AND CACH FOUNALENT                        | (Rupees                           | in '000)    |  |
| 10. | CASH AND CASH EQUIVALENT                       |                                   |             |  |
|     | Cash and bank balances                         | 467,017                           | 478,258     |  |
|     | Short-term running finance                     | (54,594)                          | (1,005,305) |  |
|     | Cash and Cash Equivalents at end of the period | 412,423                           | (527,047)   |  |
| 11. | TRANSACTIONS WITH RELATED PARTIES              |                                   |             |  |
|     |                                                | Parent Co                         | ompany      |  |
|     |                                                | Three m                           | onths       |  |
|     |                                                | 31 Dece                           | mber        |  |
|     |                                                | 2016                              | 2015        |  |
|     |                                                | (Rupees                           | in '000)    |  |
|     | Dividend Paid                                  | -                                 | -           |  |
|     |                                                | Other Relat                       | ed Parties  |  |
|     |                                                | Three m                           | onths       |  |
|     |                                                | 31 Dece                           | mber        |  |
|     |                                                | 2016                              | 2015        |  |
|     |                                                | (Rupees                           | in '000)    |  |
|     | Sales                                          | 202,906                           | 116,695     |  |
|     | Purchases of goods and machinery               | 100,981                           | 143,476     |  |
|     | Indenting commission income                    | 1,339                             | 352         |  |
|     | Export commission expense                      | 8,157                             | 3,882       |  |
|     | Royalty expenses                               | 19,631                            | 3,201       |  |
|     | Other charges                                  | 31,456                            | 31,476      |  |
|     | Key management personnel:                      |                                   |             |  |
|     | - Salaries benefits and compensations          | 27,700                            | 39,608      |  |
|     | - Post employment benefits                     | 3,813                             | 6,441       |  |

## 12. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison.

## 13. DATE OF AUTHORISATION

 $These financial statements were authorised for issue on 30 \, January \, 2017 \, by \, the \, Board \, of \, Directors \, and \, Contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statements are contract of the financial statements and \, Contract of the financial statement and \, Contract of the financial stateme$  $of the \, Company.$ 

## 14. GENERAL

Karachi: 30 January 2017

 $Figures\ have\ been\ rounded\ off\ to\ the\ nearest\ thousand\ rupees.$ 

Mujtaba Rahim

Chairman & Chief Executive Officer

hy mon Chan.



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