Half Yearly Accounts for the Period Ending June 30th, 2016 (Un-Audited)

Join us for a Rising Future

EAST WEST LIFE
ASSURANCE COMPANY LIMITED

In Memory of
Our Founder Chairman

LATE MR. UNUS KHAN
Founder Chairman, East West Group of Companies

Founder Chairman of our group, late Mr. Unus Khan, was born on December 27, 1927 in a respectable and cultured family. He received his basic education in Quetta and after graduation in Aeronautics and Meteorology in Great Britain, he adopted the field of Civil Aviation as his profession and remained associated with it for over 20 years. Subsequently, he took up the field of commerce/business in 1965 and a few years thereafter proceeded to the United States of America along with his family.

In the 70s, besides other ventures, he was associated with the field of insurance in the Middle East. He returned to Pakistan in 1982 and founded East West Insurance Company Limited, our sister concern, in 1983. Throughout the remaining years of his life, he remained dedicated to development of East West. He organized and strengthened the company on modern lines and, at the same time, encouraged the executives, field and office personnel of the company to face the challenges of the market with courage, sincerity and hard work. It was for his determined leadership, untiring efforts, honesty and sincerity of purpose that Almighty Allah gifted him with such an outstanding success that the company became one of the largest insurance companies of Pakistan during his lifetime.

After taking East West Insurance Company Limited to such heights, it was his desire to develop an insurance company for the life assurance sector so that East West Group of Companies could cater to all insurance related needs of every Pakistani. Unfortunately, private life insurance companies were not allowed to operate in the country during his lifetime. However, when the government permitted operation of life insurance companies in the private sector, the sponsors of East West Insurance Company Limited immediately applied for a license and commenced operations of The Metropolitan Life Assurance Company of Pakistan Limited in March of 1993. In 2008, the company changed its name to East West Life Assurance Company Limited in order to give a unified look of a group with a substantial financial base and to service the best interest of policyholders as well as shareholders. Today, by the Grace of Allah, East West Group of Companies have become symbols of security for thousands of their policyholders and livelihood for their hundreds of hard-working personnel.

Mr. Unus Khan was endowed with piety, simplicity, sincerity, diligence and affection. He will always be remembered for his selfless devotion to the cause of combining profound cultural values of the EAST with the modern technological developments of the WEST. In order to give perpetuity to the late Chairman of our group, all of us have pledged to adopt his practices as guidelines for the future. Our beloved Chairman left us to join his heavenly abode on July 27, 1988. May Allah rest his soul in eternal peace. **Ameen!**

EAST WEST LIFE
ASSURANCE COMPANY LIMITED

HALF YEARLY FINANCIAL REPORT
FOR THE PERIOD ENDING JUNE 30, 2016
CONTENTS

BOARD OF DIRECTORS AND COMPANY INFORMATION

Chief Justice (R) Mian Mahboob Ahmad	Chairman
Maheen Yunus, CPCU	Chief Executive Officer (CEO)
Umeed Ansari **Mohsin Ali Kanchwala** **Javed Yunus** **Pervez Yunus** **Naved Yunus** **Omar P. Yunus**	Directors
Sohail Nazeer	Company Secretary
Shujat Siddiqui, MA, FIA, FPSA	Appointed Actuary
Akhtar & Hasan (Private) Limited	Consulting Actuaries
Saiyed Younus Saeed	Legal Advisor
Grant Thornton Anjum Rehman Chartered Accountants	Auditor
THK Associates (Pvt) Limited **2nd Floor, State Life Building No. 3,** **Dr. Ziauddin Ahmed Road,** **Karachi, Pakistan.** **Phone: (021) 35693094-95** **Fax: (92-21) 35655595**	Share Registrar
28 Regal Plaza, M. A. Jinnah Road, **Quetta, Pakistan.** **Phone: (081) 2822913, 2821397** **Fax: (92-81) 2821460**	Registered Office
Room No. 802, 8th Floor, Lakson **Square Building No. 1, Opp. Karachi** **Press Club, Karachi, Pakistan.** **Phone: (021) 35630421,** **35630422, 35630423** **Fax: (92-21) 35630429**	Head Office
www.eastwestlifeco.com	Website
info@eastwestlifeco.com	E-Mail

MANAGEMENT AND BANKERS

Maheen Yunus, CPCU	Chief Executive Officer (CEO)
Imran Ali Dodani	Chief Operating Officer (COO)
Sohail Nazeer	Chief Financial Officer (CFO) and Company Secretary
Sheikh Khalid Mehmood	Zonal Head
Dr. Muhammad Aslam MBBS, MD(USA), FCPS (Part 1)	Chief Medical Officer (CMO)
Aqeel Ansari **Sana-ul-Haq Hashmi**	Deputy General Managers
Tanveer Iqbal **Naveed Ashraf** **Anjum Ghazali** **Ajaz Hussain**	Assistant General Managers
Allied Bank Limited **Summit Bank Limited** **MCB Bank Limited** **The Bank of Punjab** **Habib Bank Limited** **Askari Bank Limited** **NIB Bank Limited** **Bank Al-Habib Limited** **JS Bank Limited** **The Karakuram Co-Operative Bank Ltd.** **Apna Microfinance Bank Limited** **Bank Al-Falah Limited** **Sindh Bank Limited**	Bankers

COMMITTEES

Executive Committee

Pervez Yunus
Maheen Yunus, CPCU
Naved Yunus
Javed Yunus
Sohail Nazeer, Secretary

Audit Committee

Umeed Ansari
Naved Yunus
Pervez Yunus
Mohsin Ali Kanchwala
Muhammad Amir Khan, Secretary

Underwriting Committee

Pervez Yunus
Mohsin Ali Kanchwala
Javed Yunus
Ajaz Hussain, Secretary

Claim Committee

Javed Yunus
Naved Yunus
Mohsin Ali Kanchwala
Saleha Usman, Co-Secretary

Reinsurance Committee

Naved Yunus
Maheen Yunus, CPCU
Mohsin Ali Kanchwala
Sana-ul-Haq Hashmi, Secretary

Investment Committee

Mohsin Ali Kanchwala
Naved Yunus
Maheen Yunus, CPCU
Sohail Nazeer, Secretary

Human Resource & Remuneration Committee

Naved Yunus
Pervez Yunus
Imran Ali Dodani
Anjum Ghazali, Secretary

OUR MISSION, VISION AND PRINCIPLE VALUES

OUR MISSION

To provide high quality, competitive insurance products and services through qualified, professional and committed salespersons.

To maintain financial strength for the benefit of our corporate and individual insurers, shareholders, agents/salespersons and employees.

To earn and protect public trust of the communities where we live and work by supporting good works and contributing to charities.

To create a challenging environment and develop a sense of accomplishment for our employees through tools and training to achieve personal growth and contribute to our organization.

To serve the nation by increasing the rate of literacy through our East West Life Educational Security Schemes for children and their parents.

To provide the right solutions that are in tune with our customer's needs, while facing up to the emerging challenges in the industry.

To help individuals and families financially realize their hopes and dreams and be there when they need us most.

To develop awareness of insurance need, build confidence in the insurance industry and also to develop the concept of saving.

To innovate and develop ideas to design new products for our valued corporate and individual clients to effectively meet their ever-changing needs.

OUR VISION

Our vision is to be the number one provider of wide-ranging insurance solutions to all of Pakistan, a goal we will attain while observing the principal values that have served us well since inception.

OUR PRINCIPLE VALUES

Safety and Security through expansion, development and profitability.

Exceptional and flexible product-line to meet the needs of our clients.

Respect and consideration for our policyholders, agents and employees.

Vision as well as action to achieve our mission.

Integrity and honesty in every aspects of our organization.

Community improvement through participation.

Excellent service.

DIRECTORS' REVIEW TO THE SHAREHOLDERS

The Board of Directors of East West Life Assurance Company Limited is pleased to present the un-audited accounts for the half year ended June 30, 2016

The after tax loss for the period ended June 30, 2016 amounts to Rs.(4,633,858) compared to a loss of Rs. (8,084,359) during the corresponding period of 2015. This after tax loss has been calculated after taking into account the results of both Shareholders' Fund and Statutory Funds as detailed hereunder:

	January to June		April to June	
	2016	2015	2016	2015
	Rupees	Rupees	Rupees	Rupees
OPERATING INCOME				
Premiums Less Reinsurances	10,089,286	15,783,952	5,188,764	8,225.569
Net Investment Income	19,658,999	21,456,992	12,220,703	10,505,156
Total Net Income	29,748,285	37,240,944	17,409,467	18,730,725
OPERATING EXPENSES				
Claims, Including Bonuses, Net of Reinsurance Recoveries	24,562,548	35,162,355	13,849,526	17,203,004
Management Expenses Less Recoveries	20,659,617	27,664,844	10,702,226	12,755,351
Total Claims & Expenditure	45,222,165	62,827,199	24,551,752	29,958,355
Excess of Income Over Claims and Expenditure	**(15,473,880)**	**(25,586,255)**	**(7,142,285)**	**(11,227,630)**
Movement in Policyholders' Liabilities	11,433,290	17,585,484	5,683,531	8,032,399
Profit Before Taxation	**(4,040,590)**	**(8,000,771)**	**(1,458,754)**	**(3,195,231)**
Taxation	(593,268)	(83,588)	(562,931)	(39,959)
Loss After Taxation	**(4,633,858)**	**(8,084,359)**	**(2,021,685)**	**(3,235,190)**

As shown above, the primary reason for the loss experienced during the six months of 2016 is the sizable decrease of more than 36% in premiums of the company's Statutory Funds, which is primarily limited to the corporate portfolio that has experienced a drop of almost 56% during the Six months of the year. This drastic drop has been somewhat mitigated through a decrease of approximately 28% in the claims and expenditure of the company.. The disappointing premium income results have been continuing for the past year (since April of 2014) and, accordingly, the company's management has decided to focus on completely revamping its marketing department strategy to tackle the lackluster premium income results achieved. This will also include reviewing our rating and underwriting standards with the company's actuaries as well as underwriting personnel to pinpoint the reasons for the drastic decrease in premium income along with implementation of steps that will allow our company to achieve higher business volume in the near future.

Needless to say, your company continues to closely monitor the market situation and believes that its business model as well as prudent risk management practice, coupled with a strong customer base with deep client relationship will give it a long term competitive advantage. The company always aggressively pursues new opportunities and ensures adequate internal preparedness to take maximum advantage of such opportunities.

At this time, we would like to express our appreciation to the Government of Pakistan, Ministry of Commerce, and Securities and Exchange Commission of Pakistan (SECP) for their invaluable assistance and guidance. Your directors would also like to place on record their appreciation for the tremendous contribution made by the officers, staff and field force towards the development of the company. Finally, we would like to thank our clients for their confidence reposed in your company.

For and on behalf of the Board of Directors,

Maheen Yunus,
Chief Executive Officer

Dated: August 29, 2016

ڈائریکٹرز کی نظر ثانی رپورٹ

2016 کی پہلی ششماہی مورخہ ۳۰ جون 2016 کے اختتام پزیر پر

آپ کی کمپنی کے ڈائرکٹرز بسال 2016 کی پہلی ششماہی جو ۳۰ جون 2016 کو اختتام پزیر ہوئی۔ کمپنی کے (غیر آڈٹ شدہ) مالیاتی حسابات کے مختصر عبوری مالیاتی گوشوارے کی رپورٹ پیش کرنے میں مسرت محسوس کرتے ہیں۔

30 جون 2016 کو کمپنی کے ٹیکس کے بعد کا خسارہ (4,633,858) روپے ہے جس کا موازنہ پچھلے سال 2015 کے اس ہی دورانیہ کا نقصان (8,084,359) ہے۔ کمپنی کا ٹیکس کے بعد کا خسارہ کی تفصیل جو کہ دونوں آئینی فنڈز (Statutory Funds) اور شیئر ہولڈرز فنڈز کے نتائج کو ظاہر کر رہی ہے۔ درج ذیل ہے۔

	جنوری سے جون		اپریل سے جون	
	2016	2015	2016	2015
آمدنی کے ذرائع				
خالص پریمیم	10,089,286	15,783,952	5,188,764	8,225,569
سرمایہ کاری کی آمدنی	19,658,999	21,456,992	12,220,703	10,505,156
کل آمدنی	29,748,285	37,240,944	17,409,467	18,730,725
اخراجات وادائیگیاں				
خالص کلیم	24,562,548	35,162,355	13,849,526	17,203,004
خالص اخراجات	20,659,617	27,664,844	10,702,226	12,755,351
کل کلیم واخراجات	45,222,165	62,827,199	24,551,752	29,958,355
اخراجات سے زائد آمدنی	(15,473,880)	(25,586,255)	(7,142,285)	(11,227,630)
پالیسی ہولڈرز کی ذمہ داری کا حساب	11,433,290	17,585,484	5,683,531	8,032,399
ٹیکس سے قبل خسارہ	(4,040,590)	(8,000,771)	(1,458,754)	(3,195,231)
ٹیکس	(593,268)	(83,588)	(562,931)	(39,959)
ٹیکس کے بعد کا خسارہ	(4,633,858)	(8,084,359)	(2,021,685)	(3,235,190)

جیسا کہ اوپر ظاہر کیا گیا ہے کہ کمپنی کے چھ مہینوں کا خسارہ کافی زیادہ ہے۔ جس کی بنیادی وجہ کمپنی کے پریمیم میں 36% سے زائد کی کمی ہے۔ مزید یہ کہ کمپنی کے گروپ کاروبار کے پریمیم میں 56% کی کمی ہے۔ یہ بڑا نقصان کسی حد تک کلیم اور اخراجات میں 28% سے زائد کی کمی کی وجہ سے برداشت ہوا ہے۔ اس خراب کارکردگی کا تسلسل اپریل 2014 سے جاری ہے۔ کمپنی کی انتظامیہ نے مکمل طور پر مارکیٹنگ ٹیم کو تبدیل کر کے پریمیم کی کمی کو برداشت کرنے کا فیصلہ کیا ہے۔ اس کے علاوہ کمپنی کے انڈر رائٹنگ کے معیارات اور طریقے کار کو بہتر بنانے کیلئے ایکچوری (actuary) کے ساتھ مل کر ایسی حکمت عملی تیار کرنی ہے کہ کمپنی کے پریمیم کی سطح کو بڑھایا جا سکے۔

کمپنی کی انتظامیہ لائف انشورینس کی مارکیٹ کو سامنے رکھے ہوئے ہے۔ اور انتظامہ کو امید ہے کہ کمپنی اپنی بہتر کسٹمرز اور آپریشنل سروسز کے ذریعے اپنی کارکردگی کو بہتر بنالے گی اور نئے مواقعوں کو استعمال میں لاکر لائف انشورنس کی مارکیٹ میں الگ مقام حاصل کرلے گی۔

اس موقع پر کمپنی کے ڈائریکٹرز کمپنی کی نشوونما اور ترقی کیلئے کمپنی کے تمام ملازمین اور تمام تقسیم کار چینلز کو ان کے تعاون اور اعانت کیلئے دادہائے تحسین پیش کرنا چاہینگے۔ ہم سیکیورٹی اینڈ ایکسچینج کمیشن آف پاکستان (SECP) کی رہنمائی کیلئے اور ان کی مسلسل اعانت کے بھی شکرگزار ہیں۔ سب سے آخر میں ہم اپنے صارفین کا بھی کمپنی میں انکے مستقبل اور بھروسے کیلئے شکریہ ادا کرنا چاہیں گے۔

بورڈ آف ڈائریکٹرز کی جانب سے

ماہین یونس

چیف ایگزیکٹو آفیسر

تاریخ: 29 اگست 2016

INDEPENDENT AUDITORS' REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Introduction

We have reviewed the accompanying

i. condensed interim balance sheet;
ii. condensed interim profit and loss account;
iii. condensed interim statement of changes in equity;
iv. condensed interim cash flow statement;
v. condensed interim revenue account;
vi. condensed interim statement of premiums;
vii. condensed interim statement of claims;
viii. condensed interim statement of expenses; and
ix. condensed interim statement of investment income

of **East West Life Assurance Company Limited** (the Company) as at June 30, 2016 and for the six months period ended together with the notes to the accounts (here-in-after referred to as the 'condensed interim financial information'). Management is responsible for the preparation and presentation of the condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. Our responsibility is to express a conclusion on the condensed interim financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Basis for qualified conclusion

Sundry receivables amounting to Rs. 13.7 million include payments on account of 'advance for expenses' aggregating to Rs. 9.4 million. In the absence of any system of controls over such transactions upon which we could rely for the purpose of our review and there being no satisfactory procedure which we could adopt to verify the authenticity of the transaction, we are unable to satisfy over selves as to the completeness, nature and objective of the transactions.

Qualified conclusion

Except for the adjustments to the condensed interim financial information that we might have become aware of had it not been for the situation described above, based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information does not give a true and fair view of the financial position of the Company as at June 30, 2016, and of its financial performance and its cash flows for the six months period ended June 30, 2016 in accordance with the applicable financial reporting framework as applicable in Pakistan.

Emphasis of matter

We draw attention to note 1.2 to the condensed interim financial information, which inter alia, states that the gross premium of the Company has decreased by Rs. 8.8 million (40%) as compared to corresponding prior period. The Company has earned profit for six months period ended June 30, 2016 of Rs. 3.7 million (profit for six months period ended June 30, 2015: Rs. 3.1 million), and accumulated deficit as at June 30, 2016 amounted to Rs.398.9 million (as at December 31, 2015: Rs. 394.6 million). These matters indicate the existence of material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern and that the Company may be unable to realize its assets and unable to discharge its liabilities in the normal course of business. These condensed interim financial information has been prepared on the going concern basis for reasons as stated in note 1.2 to these condensed interim financial information. Our conclusion is not qualified in this respect.

Other matters

The financial statements of the Company for the six months period ended June 30, 2015 and for the year ended December 31, 2015 were reviewed and audited by another firm of Chartered Accountants who in their reports dated August 31, 2015 and March 28, 2016 expressed an unqualified conclusion and opinion, respectively.

The figures for the quarter ended June 30, 2016 in the condensed interim financial information have not been reviewed and we do not express a conclusion on them.

Grant Thornton Anjum Rahman
Chartered Accountants
Muhammad Shaukat Naseeb
Engagement Partner

Karachi
Dated: August 29, 2016

CONDENSED INTERIM BALANCE SHEET
AS AT JUNE 30, 2016 (Un-Audited)

Figures in Rupees

	Note	Shareholders' Fund	Statutory Funds: Ordinary Life	Statutory Funds: Universal Life	Statutory Funds: Accidental & Health	Aggregate: June 30, 2016	Aggregate: Dec. 31, 2015
		Un-Audited					Audited
Share Capital and Reserves							
Authorized Share Capital		600,000,000	-	-	-	600,000,000	600,000,000
Issued, Subscribed And Paid-Up Share Capital		594,291,500	-	-	-	594,291,500	594,291,500
Accumulated (Deficit)	7	(398,876,879)	-	-	-	(398,876,879)	(394,609,283)
		195,414,621	-	-	-	**195,414,621**	**199,682,217**
Balance of Statutory Fund (Including Policyholders' Liabilities Rs.197.831 Million (2015: Rs.209.265 Million)		-	12,172,953	188,366,280	3,067,512	203,606,745	215,406,297
Deferred Liabilities							
Outstanding Gratuity		9,055	77,195	-	-	86,250	86,250
Creditors and Accruals							
Outstanding Claims		-	19,198,930	61,764,809	6,392,037	87,355,776	91,361,089
Premiums Received in Advance		-	-	15,175,194	-	15,175,194	14,960,914
Amount Due to Other Insurers / Reinsurers		-	3,881,029	1,284,738	-	5,165,767	2,879,505
Accrued Expenses		-	-	1,382,461	286,316	1,668,777	4,126,898
Agent's Balances		974,918	2,271,634	8,414,513	240,441	11,901,506	13,136,867
Other Creditors and Accruals		7,957	25,152	6,404	7,556	47,069	35,096
		982,875	**25,376,745**	**88,028,119**	**6,926,350**	**121,314,089**	**126,500,369**
TOTAL LIABILITIES		**991,930**	**37,626,893**	**276,394,399**	**9,993,862**	**325,007,084**	**341,992,916**
CONTINGENCIES AND COMMITMENTS	9						
TOTAL EQUITY AND LIABILITIES		**196,406,551**	**37,626,893**	**276,394,399**	**9,993,862**	**520,421,705**	**541,675,133**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Dated: August 29, 2016

Figures in Rupees

	Note	Shareholders' Fund	Statutory Funds: Ordinary Life	Statutory Funds: Universal Life	Statutory Funds: Accidental & Health	Aggregate: June 30, 2016	Aggregate: Dec. 31, 2015
		Un-Audited					Audited
Cash and Bank Deposits							
Cash in Hand		-	-	7,151	-	7,151	4,667
Current and Other Accounts		26,697,550	13,848,119	45,688,335	1,274,530	87,508,534	104,132,048
Deposits Maturing Within 12 Months		-	-	115,000,000	-	115,000,000	85,000,000
		26,697,550	**13,848,119**	**160,695,486**	**1,274,530**	**202,515,685**	**189,136,715**
Loans Secured Against Life Insurance Policies		-	**4,225,789**	**5,718,251**	-	**9,944,040**	**9,358,262**
Unsecured Loans							
To Employees		**77,995**	**620,764**	**77,195**	-	**775,954**	**591,720**
Investments	11						
Government Securities		134,173,447	17,120,259	103,729,396	4,891,503	259,914,605	257,544,891
Listed Equities		280,518	-	-	-	280,518	47,554,351
		134,453,965	**17,120,259**	**103,729,396**	**4,891,503**	**260,195,123**	**305,099,242**
Current Assets - Other							
Premiums Due But Unpaid		-	-	743,839	807,697	1,551,536	1,461,902
Amount due from other insurer and reinsurer		-	612,800	2,945,071	-	3,557,871	2,952,479
Taxation		4,648,253	-	-	-	4,648,253	4,094,738
Prepayments		-	-	97,210	-	97,210	81,210
Sundry Receivables		7,320,317	1,199,162	2,189,500	3,020,132	13,729,111	4,238,028
Investment Income Accrued		2,383,210	-	198,451	-	2,581,661	3,091,900
Stationery		261,487	-	-	-	261,487	267,308
		14,613,267	**1,811,962**	**6,174,071**	**3,827,829**	**26,427,129**	**16,187,565**
Fixed Assets							
Tangible							
Furniture, Fixtures, Office Equipment and Vehicles		20,563,774	-	-	-	20,563,774	21,301,629
		20,563,774	-	-	-	**20,563,774**	**21,301,629**
TOTAL ASSETS		**196,406,551**	**37,626,893**	**276,394,399**	**9,993,862**	**520,421,705**	**541,675,133**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Note	Half Year Ended		Quarter Ended	
		June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Investment Income Not Attributable to Statutory Funds					
Return on Government Securities		5,455,752	6,835,760	2,642,488	3,278,262
Return on Other Fixed Income Securities and Deposits		613,550	1,523,068	393,121	717,696
Amortization of Discount/Premium Relative to Par		296,010	361,786	114,117	181,892
Dividend Income		330,000	617,850	-	338,250
		6,695,312	**9,338,464**	**3,149,726**	**4,516,100**
Gain on Sale of Investment		3,719,574	1,149,426	3,719,574	1,058,763
		10,414,886	**10,487,890**	**6,869,300**	**5,574,863**
Other revenues					
Gain on sale of fixed assets		-	273,038	-	-
Total investment income and other revenues		10,414,886	10,760,928	6,869,300	5,574,863
Expenses Not Attributable to Statutory Funds		(6,089,214)	(7,559,480)	(3,063,890)	(3,403,162)
Profit Before Tax		**4,325,672**	**3,201,448**	**3,805,410**	**2,171,701**
Taxation		(593,268)	(83,588)	(562,931)	(39,959)
Profit After Tax		**3,732,404**	**3,117,860**	**3,242,479**	**2,131,742**
Earning Per Share		**0.06**	**0.05**	**0.05**	**0.04**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Note	Half Year Ended		Quarter Ended	
		June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Profit for the Period		3,732,404	3,117,860	3,242,479	2,131,742
Other Comprehensive Income		-	-	-	-
Total Comprehensive Income for the Period		**3,732,404**	**3,117,860**	**3,242,479**	**2,131,742**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

		Net Accumulated (Deficit)			
	Share Capital	Accumulated (Deficit)	Capital Contributed to Statutory Fund	Net Accumulated (Deficit)	Total
Balance as at January 01, 2015	**594,291,500**	(84,743,643)	(279,055,426)	(363,799,069)	230,492,431
Total comprehensive income for the period ended June 30, 2015	-	-	-	-	-
Profit for the period ended June 30, 2015	-	3,117,860	-	3,117,860	3,117,860
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	3,117,860	-	3,117,860	3,117,860
Transactions with owners directly recorded in equity					
Capital contributed to statutory fund	-	-	(16,450,000)	(16,450,000)	(16,450,000)
Balance as at June 30, 2015	**594,291,500**	**(81,625,783)**	**(295,505,426)**	**(377,131,209)**	**217,160,291**
Balance as at July 1, 2015	**594,291,500**	**(81,625,783)**	**(295,505,426)**	**(377,131,209)**	**217,160,291**
Total comprehensive income for the period ended Dec. 31, 2015					
Loss for the period ended June 30, 2015	-	(3,278,074)	-	(3,278,074)	(3,278,074)
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	(3,278,074)	-	(3,278,074)	(3,278,074)
Transactions with owners directly recorded in equity					
Capital contributed to statutory fund	-	-	(14,200,000)	(14,200,000)	(14,200,000)
Balance as at Dec. 31, 2015	**594,291,500**	**(84,903,857)**	**(309,705,426)**	**(394,609,283)**	**199,682,217**
Balance as at January 1, 2016	**594,291,500**	**(84,903,857)**	**(309,705,426)**	**(394,609,283)**	**199,682,217**
Total comprehensive income for the period ended June 30, 2016					
Profit for the period ended June 30, 2016	-	3,732,404	-	3,732,404	3,732,404
Other comprehensive income	-	-	-	-	-
Total comprehensive income	-	3,732,404	-	3,732,404	3,732,404
Transactions with owners directly recorded in equity					
Capital contributed to statutory fund	-	-	(8,000,000)	(8,000,000)	(8,000,000)
Balance as at June 30 2016	**594,291,500**	**(81,171,453)**	**(317,705,426)**	**(398,876,879)**	**195,414,621**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

		Statutory Funds			Aggregate	
	Shareholders' Fund	Ordinary Life	Universal Life	Accidental & Health	June 30, 2016	June 30, 2015
Operating Cash Flows						
a) Underwriting Activities						
Premium Received	-	2,930,000	7,200,455	2,493,684	12,624,139	57,708,519
Net Reinsurance Premium Received / (Paid)	-	-	-	-	-	7,201,331
Claims Paid	-	(5,450,231)	(14,115,133)	(2,856,516)	(22,421,880)	(50,010,259)
Surrenders Paid	-	(64,700)	(6,549,098)	-	(6,613,798)	(2,168,494)
Commission Paid	-	(752,380)	(2,694,494)	(227,273)	(3,674,147)	(3,846,641)
Net Cash Flow Underwriting Activities	-	**(3,337,311)**	**(16,158,270)**	**(590,105)**	**(20,085,686)**	**8,884,456**
b) Other Operating Activities						
Income Tax Paid	(1,146,783)	-	-	-	(1,146,783)	(1,062,829)
General Management Expenses Paid	(12,242,718)	(3,466,712)	(9,053,863)	(4,378,473)	(29,141,766)	(21,708,601)
Net Cash From Other Operating Activities	**(13,389,501)**	**(3,466,712)**	**(9,053,863)**	**(4,378,473)**	**(30,288,549)**	**(22,771,430)**
Total Cash Flow From All Operating Activities	**(13,389,501)**	**(6,804,023)**	**(25,212,133)**	**(4,968,578)**	**(50,374,235)**	**(13,886,974)**
Investment Activities						
Profit / Return Received	3,802,160	-	3,117,359	-	6,919,519	7,740,221
Dividend Received	868,437	-	-	-	868,437	279,600
Payments for Investments	(166,532,528)	(16,990,802)	(302,563,140)	(4,854,515)	(490,940,985)	(721,419,744)
Proceeds From Disposal of Investments	202,279,079	17,500,000	319,751,192	7,900,000	547,430,271	716,823,348
Proceeds from disposal of fixed asset	-	-	-	-	-	672,562
Fixed Capital Expenditure	(524,037)	-	-	-	(524,037)	(6,600)
Total Cash Flow From Investing Activities	**39,893,111**	**509,198**	**20,305,411**	**3,045,485**	**63,753,205**	**4,089,387**

Figures in Rupees

	Shareholders' Fund	Statutory Funds			Aggregate	
		Ordinary Life	Universal Life	Accidental & Health	June 30, 2016	June 30, 2015
Financing Activities						
Capital Contribution From Shareholder Fund	(8,000,000)	-	5,200,000	2,800,000	-	-
Total Cash (used in) / Generated From all Operating Activities	(8,000,000)	-	5,200,000	2,800,000	-	-
Net Cash (Outflow) / Inflow from all Activities	**18,503,610**	**(6,294,825)**	**293,278**	**876,907**	**13,378,970**	**(9,797,587)**
Cash and Cash Equivalents at the Beginning of the Period	8,193,940	20,142,944	160,402,208	397,623	189,136,715	207,318,652
Cash at the End of the Period	**26,697,550**	**13,848,119**	**160,695,486**	**1,274,530**	**202,515,685**	**197,521,065**

Reconciliation to Profit and Loss Account

Operating Cash flows	(50,374,235)	(13,886,974)
Depreciation Expense	(1,261,892)	(1,475,487)
Investment Income	18,496,622	21,391,599
(Decrease) / Increase in Assets other than Cash	11,519,815	(33,972,711)
Increase in Liabilities other than Running Finance	16,985,832	19,859,214
Deficit of Statutory Funds	8,366,262	11,202,219
Profit After Taxation	**3,732,404**	**3,117,860**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM REVENUE ACCOUNT (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Note	Statutory Funds			Aggregate			
		Ordinary Life	Universal Life	Accidental & Health	Half Year Ended		Quarter Ended	
					June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Income								
Premiums Less Reinsurances		732,500	6,693,856	2,662,930	10,089,286	15,783,952	5,188,764	8,225,569
Net Investment Income		514,496	8,518,813	210,804	9,244,113	10,696,064	5,351,403	4,930,293
Total Net Income		**1,246,996**	**15,212,669**	**2,873,734**	**19,333,399**	**26,480,016**	**10,540,167**	**13,155,862**
Claims and Expenditure								
Claims, Including Bonuses, Net of Reinsurance Recoveries		2,330,277	20,475,319	1,756,952	24,562,548	35,162,355	13,849,526	17,203,004
Management Expenses Less Recoveries		2,846,467	8,634,618	3,089,318	14,570,403	20,105,364	7,638,336	9,352,189
Total Claims and Expenditure		**5,176,744**	**29,109,937**	**4,846,270**	**39,132,951**	**55,267,719**	**21,487,862**	**26,555,193**
Excess/(Deficit) of Income Over Claims and Expenditure		**(3,929,748)**	**(13,897,268)**	**(1,972,536)**	**(19,799,552)**	**(28,787,703)**	**(10,947,695)**	**(13,399,331)**
Add: Policyholders' Liabilities at Beginning of Period		12,853,870	196,409,514	1,391	209,264,775	242,915,719	203,515,016	233,362,634
Less: Policyholders' Liabilities at End of Period		10,061,344	187,770,141	-	197,831,485	225,330,235	197,831,485	225,330,235
		2,792,526	8,639,373	1,391	11,433,290	17,585,484	5,683,531	8,032,399
Surplus / (Deficit)		**(1,137,222)**	**(5,257,895)**	**(1,971,145)**	**(8,366,262)**	**(11,202,219)**	**(5,264,164)**	**(5,366,932)**
Movement in Policyholders' Liabilities		**(2,792,526)**	**(8,639,373)**	**(1,391)**	**(11,433,290)**	**(17,585,484)**	**(5,683,531)**	**(8,032,399)**
Transfer To or From Shareholders' Fund								
Capital Contribution From Shareholders' Fund		-	5,200,000	2,800,000	8,000,000	16,450,000	3,600,000	8,775,000
Capital Contribution To Shareholders' Fund		-	-	-	-	-	-	-
Transfer of Surplus to Shareholders' Fund		-	-	-	-	-	-	-
Net Transfer To or From Shareholders' Fund		**-**	**5,200,000**	**2,800,000**	**8,000,000**	**16,450,000**	**3,600,000**	**8,775,000**
Balance of Statutory Fund at Beginning of the Year		16,102,701	197,063,548	2,240,048	215,406,297	247,312,438	210,954,440	239,599,066
Balance of Statutory Funds at End of Period		**12,172,953**	**188,366,280**	**3,067,512**	**203,606,745**	**234,974,735**	**203,606,745**	**234,974,735**
Represented by:	8							
Capital Contributed by Shareholders' Fund		159,205,426	150,300,000	8,200,000	317,705,426	295,505,426	317,705,426	295,505,426
Accumulated (Deficit) / Surplus		(157,093,817)	(149,703,861)	(5,132,488)	(311,930,166)	(285,860,926)	(311,930,166)	(285,860,926)
		2,111,609	596,139	3,067,512	5,775,260	9,644,500	5,775,260	9,644,500
Policyholders' Liabilities		10,061,344	187,770,141	-	197,831,485	225,330,235	197,831,485	225,330,235
BALANCE OF STATUTORY FUND		**12,172,953**	**188,366,280**	**3,067,512**	**203,606,745**	**234,974,735**	**203,606,745**	**234,974,735**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF PREMIUMS (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Statutory Funds			Aggregate			
				Half Year Ended		Quarter Ended	
	Ordinary Life	Universal Life	Accidental & Health	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Gross Premiums							
Regular Premium Individual Policies*							
First Year	-	698,906	7,500	706,406	1,068,281	479,157	392,958
Second Year Renewal	-	795,634	-	795,634	833,014	453,734	455,325
Subsequent Year Renewal	-	5,997,801	-	5,997,801	7,310,755	3,231,912	3,678,524
Single Premium Individual Policies	-	-	-	-	-	-	-
Group Policies	2,930,000	-	2,655,430	5,585,430	12,684,420	3,842,517	6,527,391
Total Gross Premiums	**2,930,000**	**7,492,341**	**2,662,930**	**13,085,271**	**21,896,470**	**8,007,320**	**11,054,198**
Less: Reinsurance Premiums Ceded							
On Individual Life First Year Business	-	(19,092)	-	(19,092)	(18,190)	(19,092)	(12,407)
On Individual Life Second Year Business	-	(12,916)	-	(12,916)	(15,012)	(8,428)	(1,547)
On Individual Life Renewal Business	-	(766,477)	-	(766,477)	(835,564)	(593,536)	(612,021)
On Group Policies	(2,197,500)	-	-	(2,197,500)	(5,243,752)	(2,197,500)	(2,202,654)
	(2,197,500)	(798,485)	-	(2,995,985)	(6,112,518)	(2,818,556)	(2,828,629)
Net Premiums	**732,500**	**6,693,856**	**2,662,930**	**10,089,286**	**15,783,952**	**5,188,764**	**8,225,569**

* Individual policies are those underwritten on an individual basis and includes joint life policies underwritten.

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF CLAIMS (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Statutory Funds			Aggregate			
	Ordinary Life	Universal Life	Accidental & Health	Half Year Ended		Quarter Ended	
				June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Gross Claims							
Claims Under Individual Policies							
by Death	184,067	2,015,217	-	2,199,284	1,733,389	1,068,141	949,295
by Insured Event Other than Death	-	78,000	-	78,000	-	78,000	-
by Maturity	1,854,594	11,516,838	-	13,371,432	10,580,425	10,503,336	7,111,103
by Surrender	135,678	6,865,264	-	7,000,942	3,727,026	1,708,932	1,907,257
Total Gross Individual Policy Claims	**2,174,339**	**20,475,319**	**-**	**22,649,658**	**16,040,840**	**13,358,409**	**9,967,655**
Claims Under Group Policies							
by Death	623,755	-	-	623,755	20,558,769	203,616	10,948,648
by Insured Event Other Than Death	-	-	1,756,952	1,756,952	14,152,758	440,213	4,658,998
Total Gross Group Policy Claims	**623,755**	**-**	**1,756,952**	**2,380,707**	**34,711,527**	**643,829**	**15,607,646**
Total Gross Claims	**2,798,094**	**20,475,319**	**1,756,952**	**25,030,365**	**50,752,367**	**14,002,238**	**25,575,301**
Less: Reinsurance Recoveries							
On Group Life Claims	(467,817)	-	-	(467,817)	(15,590,012)	(152,712)	(8,372,297)
Net Claims	**2,330,277**	**20,475,319**	**1,756,952**	**24,562,548**	**35,162,355**	**13,849,526**	**17,203,004**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF EXPENSES (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Statutory Funds			Aggregate			
				Half Year Ended		Quarter Ended	
	Ordinary Life	Universal Life	Accidental & Health	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Acquisition Costs							
Remuneration to Insurance Intermediaries on Individual Policies:							
Commission on First Year Premiums	-	483,788	1,875	485,663	656,108	324,536	232,017
Commission on Second Year Premiums	-	72,834	-	72,834	81,855	35,833	47,549
Commission on Subsequent Renewal Premiums	-	220,267	-	220,267	146,716	128,148	26,467
Other Benefits to Insurance Intermediaries	-	446,091	-	446,091	306,804	144,665	20,295
Remuneration to Insurance Intermediaties on Group Policies:							
Commission	-	-	132,771	132,771	2,736,636	132,771	1,763,595
	-	**1,222,980**	**134,646**	**1,357,626**	**3,928,119**	**765,953**	**2,089,923**
Branch Overhead:	-	561,445	-	561,445	651,786	267,341	333,838
Other Acquisition Cost							
Policy Stamps	-	10,000	-	10,000	5,000	5,000	-
Total Acquisition Cost	-	**1,794,425**	**134,646**	**1,929,071**	**4,584,905**	**1,038,294**	**2,423,761**
Administration Expenses							
Salaries and Other Benefits	1,309,093	4,475,408	1,924,607	7,709,108	8,974,009	4,102,097	4,351,916
Travelling Expenses	108,272	331,707	86,772	526,751	584,644	234,434	227,688
Auditors Remuneration	94,188	94,188	94,188	282,564	144,543	282,564	144,543
Actuary's Fees	450,000	315,000	90,000	855,000	855,000	427,500	427,500
Advertisements	13,504	13,504	13,505	40,513	45,300	40,513	8,100
Printing and Stationary	60,710	73,910	60,710	195,330	184,496	155,933	45,452
Rental	121,815	262,209	121,815	505,839	228,243	372,065	101,976
	2,157,582	**5,565,926**	**2,391,597**	**10,115,105**	**11,016,235**	**5,615,106**	**5,307,175**
Other Management Expenses	853,698	1,302,237	563,075	2,719,010	4,931,221	1,172,895	1,811,991
Gross Management Expenses	**3,011,280**	**8,662,588**	**3,089,318**	**14,763,186**	**20,532,361**	**7,826,295**	**9,542,927**
Commission From Reinsurers	(164,813)	(27,970)	-	(192,783)	(426,997)	(187,959)	(190,738)
Net Management Expenses	**2,846,467**	**8,634,618**	**3,089,318**	**14,570,403**	**20,105,364**	**7,638,336**	**9,352,189**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

Figures in Rupees

	Statutory Funds			Aggregate			
				Half Year Ended		Quarter Ended	
	Ordinary Life	Universal Life	Accidental & Health	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Investment Income							
On Government Securities	514,496	3,137,818	210,804	3,863,118	5,439,678	2,289,118	2,513,406
On Other Fixed Income Securities and Deposits	-	2,910,307	-	2,910,307	2,609,247	1,293,534	896,106
Amortization of Premium	-	-	-	-	-	-	-
Amortization of Discount	-	2,260	-	2,260	2,248	1,130	1,130
Other Miscellaneous Income	-	882,664	-	882,664	109,683	866,825	44,289
	514,496	**6,933,049**	**210,804**	**7,658,349**	**8,160,856**	**4,450,607**	**3,454,931**
Gain on Sale of Investments	-	1,585,764	-	1,585,764	2,535,208	900,796	1,475,362
Net Investment Income	**514,496**	**8,518,813**	**210,804**	**9,244,113**	**10,696,064**	**5,351,403**	**4,930,293**

The annexed notes from 1 to 19 form an integral part of these condensed interim financial information.

Chairman | Chief Executive Officer | Director | Director

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDING JUNE 30, 2016

1. STATUS AND NATURE OF BUSINESS

East West Life Assurance Company Limited (the Company) was incorporated in Pakistan on August 18, 1992 as a public limited company under the Companies Ordinance, 1984. Its shares are quoted on Pakistan Stock Exchange. The company commenced life insurance business on February 22, 1993 after registration with Controller of Insurance on February 14, 1993. The addresses of its registered and principal office are 28 Regal Plaza, M.A. Jinnah Road, Quetta and 802, 8th Floor, Lakson Square Building No.1, Karachi, respectively.

1.1 The company is engaged in life insurance business. In accordance with the requirements of Insurance Ordinance, 2000, the company has established shareholders' fund and following statutory funds in respect of its each class of life insurance business:

Ordinary life;
Universal life; and
Accident and health.

1.2 The Company earned profit after tax of Rs. 3,732,404 (2015: Rs. 3,117,860) during the six month ended, thereby reducing accumulated deficit to Rs. 398,876,879 (as at December 31, 2015: Rs. 394,609,283).

Further, insurance operation of the Company have reduced and the amount of 'Premiums less reinsurances' for the six month period amounted to Rs 10,089,286 (for the six month ended June 30, 2015: Rs. 15,783,952) and have resulted in net deficit of Rs. 8,366,262 (for six month ended 30, 2015: Rs. 11,202,219), thereby increasing the accumulated deficit to Rs. 311,930,166 (for the six month ended June 30, 2015: Rs. 285,860,926).

Above cited facts / factors indicate that there are material uncertainties that may cast doubt on the Company's ability to continue as a going concern, and the Company may not be able to realize its assets and discharge liabilities in the normal course of business.

The Company has received an offer from 'Army Welfare Trust (AWT)' (the acquirer) and 'Elixir Securities Pakistan (Private) Limited (ESPPL)' (the manager to the offer) for acquisition of 51% shares of the 'issued, subscribed and paid-up share capital' of the Company. The parties have written to Securities and Exchange Commission of Pakistan vide letter date March 28, 2016 to submit 'Public Announcement of Intention'.

The directors of te Company have explicitly provided a commitment to provide necessary financial support to the Company, if the need arises, to address any liquidity and solvency issues to enable the Company to continue its business. We have further been given to understand that the directors and shareholders have both the intention and the ability to operate in the foreseeable future, and will be able to realize its assets and to dischage its liabilities in the normal course of the business. The manageemnt, therefore, believes that going concern assumption is appropriate, and has prepared the condensed interim financial information accordingly.

The Company has sufficient assets in excess of the solvency margin required to be maintained under the Insurance Ordinance, 2000 and will be able to discharge its liabilities in the normal course of business and consequently these condensed interim financial information has been prepared on going concern basis.

2. BASIS OF PRESENTATION

These financial statements have been prepared on the format of financial statements issued by Securities and Exchange Commission of Pakistan (SECP) through Securities and Exchange (Insurance) Rules, 2002.

3. STATEMENT OF COMPLIANCE

This condensed interim financial statements have been prepared, in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting', provisions of the Companies Ordinance, 1984, Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002, provisions of and directives issued by the Securities and the Exchange Commision of Pakistan (SECP) thereof. In case the requirements differ, the provisions or directives under the Companies Ordinance, 1984, Insurance Ordinance, 2000 and the SEC (Insurance) Rules 2002, shall prevail.

3.1 Standards, Amendments and Interpretations to Approved Accounting Standards

IAS 34 'Interium Financial Reporting' has been amended to clarify that certain disclosures, if they are not included in the notes to interium financial statements & disclosured elsewhere should be cross referred to any other statement or report included in the booklet containing condensed interium financial information.

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on January 01, 2016 are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are therefore not presented here.

4. BASIS OF MEASUREMENT

The financial statements have been prepared under the historical cost convention except for certain financial assets and liabilities which are stated at fair value or amortized cost as applicable.

5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of compution adopted in the preparation of the condensed interim financial information are the same as those applied in the preparartion of the annual audited financial statements of the Company for the year ended December 31, 2015.

The Company's insurance financial risk amangement objectives and policies are consistent with those disclosed in the financial statements of the Company for the year ended December 31, 2015.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended December 31, 2015.

6. SHARE CAPITAL

6.1 Authorised Capital

June 30, 2016 (Un-audited)	Dec 31, 2015 (Audited)		June 30, 2016 (Un-audited)	Dec 31, 2015 (Audited)
—- Number of shares —-			——- Rupees ——-	
600,000,000	600,000,000	Ordinary shares of Rs. 10/- each	600,000,000	600,000,000

6.2 Issued, subscribed and paid-up share capital

June 30, 2016 (Un-audited)	Dec 31, 2015 (Audited)		June 30, 2016 (Un-audited)	Dec 31, 2015 (Audited)
59,429,150	59,429,150	Ordinary shares of Rs. 10/- each fully paid in cash	594,291,500	594,291,500

	Un-Audited June 30, 2016	Audited Dec 31, 2015
	Rupees	Rupees
7. ANALYSIS OF ACCUMULATED DEFICIT AS SHOWN IN BALANCE SHEET		
Accumulated deficit in statement of changes in equity ignoring the effect of capital transfers at the beginning of the period/ year	**(84,903,857)**	(84,743,643)
Add: Profit in profit and loss account for the period	**3,732,404**	(160,214)
Accumulated deficit in statement of changes in equity ignoring the effect of capital transfers at the end of the period/year	**(81,171,453)**	(84,903,857)
Excess/(deficit) of income over claims		
Less: Accumulated net capital transferred in statutory funds	**(317,705,426)**	(309,705,426)
Accumulated deficit	**(398,876,879)**	(394,609,283)

8. MOVEMENTS IN EQUITY OF STATUTORY FUNDS

	Statutory Funds			Aggregate	
	Ordinary Life	Universal Life	Accidental & Health	Un-Audited June 30, 2016	Un-Audited June 30, 2015
	(Rupees)				
Policyholders' Liabilities					
Balance at Beginning of the Period	12,853,870	196,409,514	1,391	209,264,775	242,915,719
Increase / (Decrease) During the Period	(2,792,526)	(8,639,373)	(1,391)	(11,433,290)	(17,585,484)
Balance at End of the Period	**10,061,344**	**187,770,141**	**-**	**197,831,485**	**225,330,235**
Capital Contributed By Shareholders' Fund					
Balance at the Beginning of the Period	159,205,426	145,100,000	5,400,000	309,705,426	279,055,426
Capital Contributed During the Period	-	5,200,000	2,800,000	8,000,000	16,450,000
Balance at End of the Period	**159,205,426**	**150,300,000**	**8,200,000**	**317,705,426**	**295,505,426**
Balance at the Beginning of the Period	(155,956,595)	(144,445,966)	(3,161,343)	(303,563,904)	(274,658,707)
Deficit Allocated in Respect of the Period	(1,137,222)	(5,257,895)	(1,971,145)	(8,366,262)	(11,202,219)
Balance of Statutory Fund at End of the Period	**(157,093,817)**	**(149,703,861)**	**(5,132,488)**	**(311,930,166)**	**(285,860,926)**

9. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments as at balance sheet date (2015: Nil)

There is a matter outstanding in respect of a person, who was previously working on contract basis at the Company's Hyderabad Branch. The management of the Company, on the basis of legal advice obtained, is confident that there is no legal or potential of the Company regarding this matter.

10. POLICYHOLDERS' LIABILITIES

Figures in Rupees

	Statutory Funds					Aggregate	
	Ordinary Life		Universal Life	Accident & Health		June 30, 2016 (Un-audited)	Dec 31, 2015 (Audited)
	Individual	Group		Individual	Group		
Gross of Reinsurance							
Actuary Liability Relating to Future Events	7,877,566	4,077,471	185,741,607	-	-	197,696,644	215,517,276
Provision for Outstanding Reported Claims Payable over the Period Exceeding Twelve Months	714,410	-	1,778,534	-	-	2,492,945	1,793,503
Provision for Claims Incurred but not Reported (IBNR)	50,000	1,600,000	500,000	-	-	2,150,000	2,096,896
Net of Reinsurance	**8,641,976**	**5,677,471**	**188,020,141**	**-**	**-**	**202,339,588**	**219,407,675**
Actuary Liability Relating to Future Events	7,877,566	1,019,368	185,741,607	-	-	194,638,541	206,632,815
Provision for Outstanding Reported Claims Payable over the Period Exceeding Twelve Months	714,410	-	1,778,534	-	-	2,492,944	1,793,503
Provision for Claims Incurred but not Reported (IBNR)	50,000	400,000	250,000	-	-	700,000	838,457
	8,641,976	**1,419,368**	**187,770,141**	**-**	**-**	**197,831,485**	**209,264,775**

11. INVESTMENTS

	Note	Shareholders' Fund	Statutory Funds: Ordinary Life	Statutory Funds: Universal Life	Statutory Funds: Accidental & Health	Un-Audited June 30, 2016	Audited December 31, 2015
		(Rupees)					
Government Securities	11.1	134,173,447	17,120,259	103,729,396	4,891,503	259,914,605	257,544,891
Listed Equities	11.2	280,518	-	-	-	280,518	47,554,351
		134,453,965	**17,120,259**	**103,729,396**	**4,891,503**	**260,195,123**	**305,099,242**

11.1 Government Securities

Held to Maturity						
10 Years Pakistan Investment Bonds	-	-	-	-	-	19,788,789
10 Years Pakistan Investment Bonds	1,989,361	-	-	-	1,989,361	1,986,913
10 Years Pakistan Investment Bonds	3,844,059	-	-	-	3,844,059	3,824,921
10 Years Pakistan Investment Bonds	15,739,010	-	-	-	15,739,010	15,713,677
10 Years Pakistan Investment Bonds	-	-	1,193,983	-	1,193,983	1,193,245
10 Years Pakistan Investment Bonds	9,595,035	-	581,519	-	10,176,554	10,149,917
10 Years Pakistan Investment Bonds	7,991,413	-	-	-	7,991,413	7,974,235
10 Years Pakistan Investment Bonds	23,629,271	-	-	-	23,629,271	-
01 Year Treasury Bills	-	17,120,259	75,818,292	4,891,503	97,830,054	-
06 Months Treasury Bills	-	-	-	-	-	196,913,194
06 Months Treasury Bills	71,385,298	-	26,135,602	-	97,520,900	-
	134,173,447	**17,120,259**	**103,729,396**	**4,891,503**	**259,914,605**	**257,544,891**

The particulars of investments are as follows:

	Amount in Rupees	Maturity	Principal Repayment	Coupon Percentage	Coupon Payment
Held to Maturity					
10 Years Pakistan Investment Bonds	1,989,361	August 2018	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	3,844,059	July 2020	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	15,739,010	August 2021	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	1,193,983	July 2020	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	10,176,554	July 2020	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	7,991,413	July 2022	On Maturity	12%	Semi-Annually
10 Years Pakistan Investment Bonds	23,629,271	April 2026	On Maturity	8.75%	Semi-Annually
01 Year Treasury Bills	97,830,054	Nov 2016	On Maturity	6.18%	On Maturity
06 Months Treasury Bills	97,520,900	Dec 2016	On Maturity	5.80%	On Maturity
	259,914,605				

11.2 Listed Equities

	Shareholders' Fund	Statutory Funds: Ordinary Life	Statutory Funds: Universal Life	Statutory Funds: Accidental & Health	Un-Audited June 30, 2016	Audited Dec. 31, 2015
	(Rupees)					
Available For Sale						
Listed equities	280,518	-	-	-	280,518	40,948,480
Mutual Fund	-	-	-	-	-	15,005,333
Provision for impairment	-	-	-	-	-	(8,399,462)
	280,518	**-**	**-**	**-**	**280,518**	**47,554,351**

Figures in Rupees

	Additions	Delections	Additions	Delections
	June 30, 2016	June 30, 2016	June 30, 2015	June 30, 2015
	(Un-audited)		(Un-audited)	

12. FIXED ASSETS

Details of additions and deletions during the period are as under:

Furniture and fixtures	**514,437**	-	-	-
Office equipments	-	-	-	-
Computer equipments	**9,600**	-	6,600	680,000
Vehicle equipment	-	-	-	16,000
Vehicles	-	-	-	369,250
	524,037	-	6,600	1,065,250

13. TRANSACTIONS WITH RELATED PARTIES

The related parties of the Company comprises East West Insurance Company Limited (associated company), directors of the company, key management personnel and employees' provident fund.

The details of transactions with related parties, other than those that are which have been specifically disclosed elsewhere in the condensed interim financial information are as follows:

		June 30, 2015	June 30, 2015
		(Un-audited) —– Rupees —–	
Relationship with the Company	**Nature of Transactions**		
Provident fund	Contribution during the period	**388,346**	442,317
Directors	Directors fee	**80,000**	60,000
Key management personnel	Salaries and other benefits	**1,899,000**	1,899,000

		June 30, 2015	June 30, 2015
		(Un-audited) —– Rupees —–	
	Nature of Balances		
Associated companies and common directorship	Investments	**280,518**	280,518

14. CASH AND CASH EQUIVALENTS

	Shareholders' Fund	Statutory Funds: Ordinary Life	Statutory Funds: Universal Life	Statutory Funds: Accidental & Health	June 30, 2016 Un-Audited	June 30, 2015 Un-Audited
	(Rupees)					
Cash and Bank Deposits						
Cash in Hand	-	-	7,151	-	7,151	37,552
Current and Other Accounts	26,697,550	13,848,119	45,688,335	1,274,530	87,508,534	117,483,513
Term Deposits Having Maturity of Three Months	-	-	115,000,000	-	115,000,000	80,000,000
	26,697,550	**13,848,119**	**160,695,486**	**1,274,530**	**202,515,685**	**197,521,065**

15. FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The following table shows the levels within the heirarchy of financial assets and liabilities measured at fair value on a recurring basis as at June 30, 2016, June 30, 2015 and December 31, 2015:

	Level 1	Level 2	Level 3	Total
	Rupees			
June 30, 2016				
Financial assets				
Listed securities	280,518	-	-	**280,518**
	280,518	-	-	**280,518**
June 30, 2015				
Financial assets				
Listed securities	15,511,050	-	-	**15,511,050**
	15,511,050	-	-	**15,511,050**
December 31, 2015				
Financial assets				
Listed securities	47,554,351	-	-	**47,554,351**
	47,554,351	-	-	**47,554,351**

16. Fair value hierarchy

The level in the fair value hierarchy within which the financial asset or financial liability is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement.

Financial assets and financial liabilities are classified in their entirety into only one of the three levels.

The fair value hierarchy has the following levels:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities

- Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

17. GENERAL

Figures have been rounded off to the nearest rupee unless otherwise stated.

18. EVENTS OCCURING AFTER BALANCE SHEET DATE

There are no event or transactions subsequent to period end that requires disclosure or in these condensed interim financial information.

19. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were approved and authorized for issue by the Board of Directors on August 29, 2016.

Chairman	Chief Executive Officer	Director	Director

BRANCH NETWORK

Lahore
*Punjab Zone**
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Fax: (92-42) 36370711
E-Mail: lahore.zone@eastwestlifeco.com

Sialkot
Office No-3, 2nd Floor,
Sharif Centre, Fateh Garh,
Agency Chowk, Defence Road,
Sialkot.
Tel. : (052) 3560260

Sahiwal
1st Floor, Mansha Plaza,
Lahore Commercial Centre,
Near General Bus Stand, G. T. Road, Sahiwal.
Mobile: 0333-3757700

Multan
Upper story Leopards Couriers Centre
Opposite Hajveri Arcade
Katchery Road, MULTAN
Mobile: 0300-7351492

Layyah
1st Floor of Khan Plaza,
Main Choubara Road, Layyah.
Tel. : (060) 6410372

Rawalpindi
*Corporate / Group Marketing**
55-A, Bank Road, Rawalpindi Cantt., Rawalpindi.
Tel. : (051) 5514322 Fax: (92-51) 5564809
E-Mail: rawalpindi.zone@eastwestlifeco.com

Gujrat
Near Grid Station / Police Chowki,
Sargodha Road, Gujrat.
Mobile: 0333-5835787

Chakwal
1st Floor,
Bait-ul-Mukarram Masjid,
Talagang Road, Chakwal.
Tel. : (0543) 553226

Jhelum
F-1, 3rd Floor, Shabbir Plaza,
Shandar Chowk, Jhelum.
Tel. : (0544) 623261

Bhimber (Azad Kashmir)
Ch. Barkat Plaza,
Samahni Road,
Bhimber (A.K.).
Tel. : (058650) 43551

Note: *Besides the company's head office (stated on page number 2), and the group marketing office in Rawalpindi shown on this page, corporate (group life and group health) insurance services are also offered at the above individual life sales offices marked with an asterisk (*).*

Fly without *Worries*

Everybody agree that efficient, skillful and cooperative efforts of both employer and employees are essential for the growth and profitability of any business operation. Satisfied employees, assured of a secure financial future of their families, tend to be more loyal to the organization and apply fully and devotedly to the work entrusted to them.

Our **Group Life** and **Health** insurance policies are ideal to manage employee growth. Being generous and customizable, our policies are the preferred choice for the corporate client interested in providing the best cover to the employees and their families.

EAST WEST LIFE
ASSURANCE COMPANY LIMITED
A Member of East West Group of Companies

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