





### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Umer Mansha Chairman
Fredrik Coenrard de Beer Director
Ibrahim Shamsi Director
Imran Maqbool Director
Muhammad Anees Director
Muhammad Umar Virk Director
Shaikh Muhammad Jawed Director

Muhammad Ali Zeb Managing Director & CEO

#### **ADVISOR**

Mian Muhammad Mansha

#### **AUDIT COMMITTEE**

Shaikh Muhammad Jawed Chairman Ibrahim Shamsi Member Muhammad Umar Virk Member Umer Mansha Member

#### ETHICS, HUMAN RESOURCE AND REMUNERATION COMMITTEE

Umer ManshaChairmanIbrahim ShamsiMemberMuhammad AneesMemberMuhammad Ali ZebMember

#### **INVESTMENT COMMITTEE**

Umer ManshaChairmanImran MaqboolMemberMuhammad Ali ZebMemberMuhammad Asim NagiMember

#### **COMPANY SECRETARY**

Tameez ul Haque

F.C.A

#### **CHIEF FINANCIAL OFFICER**

Muhammad Asim Nagi

A.C.A

#### **EXECUTIVE MANAGEMENT TEAM**

Muhammad Ali Zeb Muhammad Asim Nagi Adnan Ahmad Chaudhry Asif Jabbar Muhammad Salim Iqbal

#### **AUDITORS**

M/s. KPMG Taseer Hadi & Co. Chartered Accountants 2nd Floor, Servis House, 2-Main Gulberg, Jail Road, Lahore - 54000, Pakistan

#### SHARIAH ADVISOR

Mufti Muhammad Hassan Kaleem

#### **SHARES REGISTRAR**

Technology Trade (Pvt.) Limited Dagia House, 241-C, Block-2, P.E.C.H.S., Off Shahrah-e-Quaideen, Karachi Phone: (92 21) 34391316-7, 34387960-1

Fax: (92 21) 34391318

#### **BANKERS**

Askari Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Dubai Islamic Bank
Habib Bank Limited
FINCA Microfinance Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited
Soneri Bank Limited
The Punjab Provincial Cooperative Bank Limited
United Bank Limited
Zarai Taraqiati Bank Limited

#### **REGISTERED OFFICE**

4th Floor, 27-C-III, Tanveer Building, M.M. Alam Road, Gulberg-III, Lahore - 54000, Pakistan Phone: (92 42) - 35772960-79,

Fax: (92 42) - 35772868

Email: info@adamjeeinsurance.com Website: www.adamjeeinsurance.com

## Directors' Report to the Members on Unconsolidated Condensed Interim Financial Information

For the quarter ended 31 March 2017

On behalf of the Board, I am pleased to present the unconsolidated condensed interim financial information of the Company for the first quarter ended 31 March 2017.

#### Financial Highlights:

The highlights for the period under review are as follows:

31 March 2017	31 March 2016
Rupees in t	thousand
(Unaudited)	(Unaudited)
4,678,638	3,951,838
2,906,192	2,081,408
426,027	300,268
675,848	575,888
973,086	749,687
681,160	708,880
1.95	2.03

#### Performance Review:

The Gross and Net Premium of the Company has increased by 18% and 40%, respectively. The growth in premiums primarily came from Motor line of business which showed an increase of 19% in gross premiums. Overall underwriting results have improved by 42% over the corresponding period of last year with Fire and Property Damage line of business leading the underwriting performance with an underwriting profit of Rs. 128,825 thousands.

The investment income of the Company and the profit before tax have increased by 17% and 30% respectively. The profit after tax has decreased by 4% from the same period of last year due to the application of normal tax rate charged at 30% (effective from 1st July, 2016) instead of reduced tax rate in the corresponding period of 2016.

#### Window Takaful Operations:

The Company commenced business under Window Takaful Operations on 01 January 2016. The written contribution and deficit of Participants' Takaful Fund are Rs. 248,055 thousands (2016: Rs. 22,807 thousands) and Rs. 6,439 (2016: Rs. 394 thousands), respectively. Most of the growth in contribution written came from the Health and Motor line of business which contributed 51% and 31%, respectively to the total contribution written in this quarter. Window Takaful Operations contributed a profit of Rs. 14,880 thousands to the overall profits of the Company for the period ended 31 March 2017 (2016: loss of Rs. 517 thousands).

#### Future Outlook:

Pakistan's economy witnessed a GDP growth of 4.7% during the year 2016. The inclusion of Pakistan's stock exchange in the "Emerging Market" category is a testament of the interest that foreign investors and institutions have in direct investment in Pakistan. CPEC is also expected to be a large-scale initiative which will help strengthen the economy by addressing issue of energy crisis and investing in infrastructure of the country.

The Company plans to capitalize on the positive macro-economic indicators of the country by devising and implementing business strategies that are consistent with the overall economic climate. Further, the Company plans to increase its market penetration, both in Pakistan and UAE. Government has also taken measures in health insurance programme, crop loan insurance and livestock insurance which will provide cover to the masses against sickness and natural calamities. These initiatives are expected to offer enhanced business prospects to the companies operating in the insurance sector.

#### Acknowledgements:

In the absence of Mr. Umer Mansha, Chairman board of directors, the Board meeting was chaired by Mr. Muhammad Umar Virk.

We thank our shareholders, valued customers, employees and development staff for their consistent support in ensuring the continued success of our Company and trusting Adamjee Insurance as their brand of first choice. We are also grateful to the Insurance Division, the Securities and Exchange Commission of Pakistan for their continued guidance and assistance.

On Behalf of Board of Directors



Lahore: 29 April 2017

# غیر مجتمع مختصرعبوری مالیاتی معلومات پر ممبران کوڈ ائر میکٹرز کی جائزہ رپورٹ

### بابت سەمائىڭتىمە 31مارچ 2017ء

کمپنی کے بورڈ آف ڈائر مکٹرز کی طرف ہے 1 8 مارچ 2017 کوختم ہونے والی سہاہی کے لیے کپنی کی غیر مجتمع محتوم عوری مالیاتی معلومات بیش کرنا میرے لیے باعث مسرت ہے۔

#### مالياتي جھلكياں:

زىرجائزە مەت كى جىلكىيال درج ذىل ہيں:	2017⊛،31	2016، 2016€
	(ہزار روپوں میں)	(ہزار روپوں میں)
غال <i>ص پريکي</i> م	4,678,638	3,951,838
بحموق پريميم	2,906,192	2,081,408
ایڈررائنگ کے نتائج	426,027	300,268
سرمايكارى سے آمدنی	675,848	575,888
قبل ادنیکن سنافع	973,086	749,687
بعدادتيكس مناخع	681,160	708,880
فی شیئر آمدنی (روپ)	1.95	2.03

کھپنی کے مجووگا ورخالص پر پیمیم میں ہالتر تیب 18 اور 140 اضافہ ہوا ہے۔ پر پیمیر میں اضافہ بنیادی طور پر برنس کی موٹر لائن ہےآ یا جس نے مجموع پر پیمیر میں 19 اضافہ دکھایا۔ انڈررائنگگ کے مجموع تائج میں گزشتہ سال کے ای موجہ کے مقابلے 42 بہتری ہوئی جس میں برنس کی فائز ایڈ پر اپر ٹی ڈیٹنی ائن کی 188,825 ہزار روپے کے انڈر رائنگگ منافع کے ساتھونمایاں انڈررائنگگ پر فارمنس کھائی۔

کینی کر ما یکاری ہے آمدنی اور قبل از نیک منافع میں بالترتیب 17 اور 100 اضافہ ہوا ہے۔2016 میں اس مدت کے لیے تخفیف شدہ نیکس کی شرح کے بجائے 30% کی شرح سے (موثر پر کیج جوالڈ 2016) چارج کیے جانے والے نارل نیکس کے نفاذ کی وجہ سے بعداز نیکس منافع ای مدت کے مقابلے 44 کم ہوگیا ہے۔

#### وتذوتكافلآ يريشنز:

سکینی نے کیم جنوری2016ء سے تکافل کے کام کا آناز کیااوراور شرکا کی تکافل فنڈیٹن گریں مصے داری اور خسارہ ہاڑتیب 248,055 ہزاررد ہے کا در 2016،007 ہوئے گاریں میں بھٹر کی جنوری کی اور خسارہ ہاڑتیب 248,055 ہزاررد ہے کہ بھٹر کی جنوری میں 14,880 ہزاررد ہے جنائی کا حصہ شامل کیا (2016،15 ہزاررد ہے کہ موٹر لائن سے آیا جس نے اس سہائی میں مجموعی حصو داری میں یالٹر تیب سب 151ور 2018 دھید تی کرایا۔ ویڈو وکافل آپریشن نے 2011 ویکھ 2017 کو تم ہونے والی مدت کے لیے کپنی کے مجموعی سائی جس 14,880 ہزاررو ہے سنائی کا حصہ شامل کیا (2016 75 ہزاررو ہے خسارہ)۔

#### متنقبل كى توقعات:

۔ پاکستان کی معیشت نے سال 2016 کے دوران GDP مٹر % 7. 4اضافہ دکھایا۔ پاکستان اشاک آپھیٹے کی ''ایمر جنگ مارکیٹ'' کیٹیگر کی مٹن شولیت اس دکھتے ہی کا ثبوت ہے جو غیر مکلی سرماییکا راورا دارے پاکستان مٹی براہ راست سرماییکاری میں رکھتے ہیں۔ CPEC کے ایک بہت بزے پیانے کا قدم ہونے کی تو قع ہے جس سے توانا کی کے منظر اسٹر کچر میں سرماییکاری کے ذریاعے ملک کی معیشت کے استخام مٹیں مدرکی توقع ہے۔

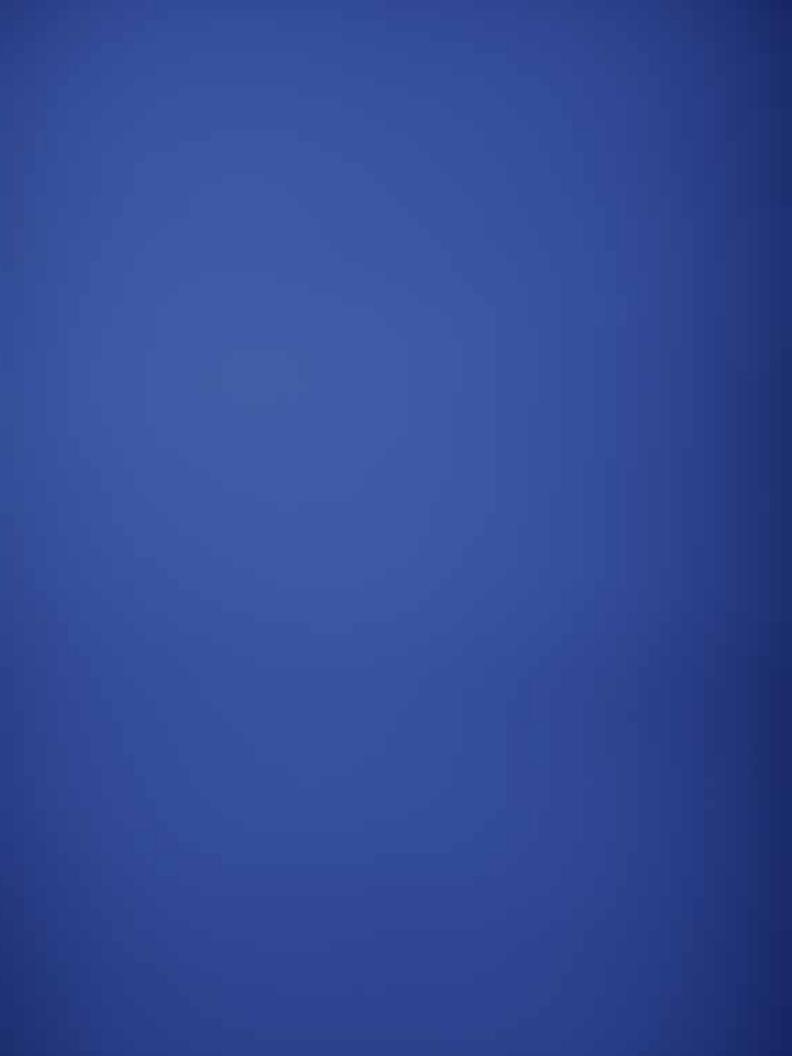
۔ ''' نیکنی اندی کاروباری تعکست تمکی کی تفکیل اورنفاذ کے ذریعے ملک کے بثیت کیمو ٹی اقتصادی اشاریوں ہے جو پورفا کدواٹھانے کامنصوبہ رکھتی ہے جو کیمو ٹی اقتصادی ماحول ہے ہم آ جنگ ہو۔ حزید براس، کمپنی نے پاکستان اور بیاے ای دونوں میں مارکیٹ میں اقدامات کیے ہیں جوموام کو بیاری اورقد رتی آفات کے ظاف مالی تحفظ فراہم کریں گے۔ تو تھ ہے کہ یہ لقدامات انٹورنس کیلمز میں کا مم کرنے والی کمپنیوں کو اضافی کاروباری امرکانات چیش کریں گے۔

چیئر مین بورڈ آف ڈائر کیکٹر ز جناب عمر منشاکی غیر موجو دگی میں بورڈ میٹنگ کی صدارت جناب محمد عمر ورک صاحب نے کی۔

ہم ہاری کپنی کی مسلس کامیابی شیخی بنانے میں لگا تارمعاونت اوراپے ترجیمی برامڈ کی حیثیت ہے وی الشورنس پرامتاد کے لیےا ہے شیئر ہولڈرز، قابلی قدر کسٹرز، ملاز ثین اورڈ یو کپنٹ اسٹاف کے مفکور میں۔ ساتھ بی لگا تارہ نمانی اور معاونت کے لیےانشورنس ڈویژن ، سیکور شیز اینڈ ایکھیتی کمیشن آف یا کستان (SECP) کے بھی شکرگزار ہیں۔

ازطرف بورڈ آف ڈائر یکٹر

لابور: ۲۹ اپريل ۲۰۱۷



# UNCONSOLIDATED

Condensed Interim
Financial Information
for the Quarter ended
31 March 2017
(Unaudited)



### **Unconsolidated Condensed Interim Balance Sheet**

As at 31 March 2017

	Note	31 March 2017	31 December 2016
		Rupees ir	thousand
		(Unaudited)	(Audited)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital		3,750,000	3,750,000
Paid-up share capital		3,500,000	3,500,000
Retained earnings		12,774,929	12,093,769
Reserves		1,407,274	
		14,182,203	13,500,603
TOTAL EQUITY		17,682,203	17,000,603
Deferred taxation		34,549	34,549
Underwriting provisions			
Provision for outstanding claims (including IBNR)		10,024,986	9,475,718
Provision for unearned premium		7,619,658	7,349,511
Premium deficiency reserve		121,595	121,553
Commission income unearned		223,589	236,890
Deferred liabilities		17,989,828	17,183,672
Staff retirement benefits		82,604	81,399
Creditors and accruals			
Premiums received in advance		282,377	225,681
Amounts due to other insurers / reinsurers		1,964,504	1,540,645
Taxation - provision less payments		262,883	-
Accrued expenses		62,249	135,624
Other creditors and accruals		2,442,773	2,242,403
		5,014,786	4,144,353
Other liabilities		00 700	00.000
Unclaimed dividends		88,700	88,969
TOTAL LIABILITIES		23,175,918	21,498,393
Total liabilities of Window Takaful Operations - Operator's Fund	7	106,870	46,366
CONTINGENCIES AND COMMITMENTS	8		
TOTAL EQUITY AND LIABILITIES		40,999,540	38,579,911
•			=

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

	Note	31 March 2017	31 December 2016
		Rupees ir	thousand
		(Unaudited)	(Audited)
ASSETS			
CASH AND BANK DEPOSITS	9		
Cash and other equivalents		7,081	7,274
Current and other accounts		4,083,199	3,803,897
Deposits maturing within 12 months		525,231	525,059
		4,615,511	4,336,230
Loans - secured, considered good			
To employees		17,137	18,369
Investments	10	17,805,135	16,738,435
Current assets - others			
Premiums due but unpaid	11	5,285,025	5,063,481
Amounts due from other insurers / reinsurers	12	1,154,624	1,056,853
Salvage recoveries accrued		325,022	336,163
Premium and claim reserves retained by cedants	13	-	-
Accrued investment income		429,980	30,266
Reinsurance recoveries against outstanding claims		6,625,588	6,279,433
Taxation - payments less provision Deferred commission expense		777,693	7,534 737,281
Prepayments		2,301,999	2,442,050
Sundry receivables		211,434	
Sulful y receivables		17,111,365	16,137,980
Fixed Assets - Tangible ® Intangible	14		
Owned			
Land and buildings		562,309	568,644
Furniture and fixtures		85,894	88,948
Motor vehicles		276,565	286,112
Machinery and equipment		75,703	77,790
Computers and related accessories		53,100	56,368
Intangible asset - computer software		46,182	49,687
Capital work in progress		180,711	122,191
		1,280,464	1,249,740
Total assets of Window Takaful Operations - Operator's Fund	7	169,928	99,157
TOTAL ASSETS		40,999,540	- ————————————————————————————————————

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim Profit and Loss Account (Unaudited)**

For the Quarter Ended 31 March 2017

	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident ® Health	Miscellaneous	Treaty	Quarter ended 31 March 2017	Quarter ended 31 March 2016
			<u>'</u>	Rupees ir	thousands			
Revenue account								
Net premium revenue	237,983	209,386	1,784,203	430,039	244,581	-	2,906,192	2,081,408
Net claims	(36,443)	(76,511)	(1,234,933)	(364,884)	(97,970)	-	(1,810,741)	(1,214,447)
Expenses	(62,977)	(50,244)	(232,424)	(32,512)	(42,724)	-	(420,881)	(374,627)
Net commission	(9,738)	(33,905)	(201,884)	(8,608)	5,592		(248,543)	(192,066)
Underwriting result	128,825	48,726	114,962	24,035	109,479		426,027	300,268
Investment income							675,848	575,888
Rental income							1,613	1,612
Other income							33,682	21,094
							1,137,170	898,862
General and administration expenses							(159,347)	(134,191)
Exchange gain							245	831
Profit / (loss) from Window Takaful Opera	ations						14,880	(517)
Workers' welfare fund							(19,862)	(15,298)
Profit before tax							973,086	749,687
Provision for taxation							(291,926)	(40,807)
Profit after tax							681,160	708,880
Balance at the commencement of the	e period - Restat	ed					12,093,769	9,652,689
Profit after tax for the period							681,160	708,880
Final dividend for the year ended 31 Dece	ember 2016 - Not	e 19						
(2015: Rupees 1.5/- per share)							-	(525,000)
Balance unappropriated profit at the	end of the perio	d					12,774,929	9,836,569
							Rup	ees
Earnings per share - basic and dilute	d (Note 15)						1.95	2.03

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Director

Director

### **Unconsolidated Condensed Interim Profit and Loss Account (Unaudited)**

For the Quarter Ended 31 March 2017

Business underwritten Inside Pakistan								
	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident & Health	Miscellaneous	Treaty	Quarter ended 31 March 2017	Quarter ended 31 March 2016
				Rupees in	thousand			
Revenue account								
Net premium revenue	231,841	189,625	547,956	429,621	243,148	-	1,642,191	1,309,646
Net claims	(35,909)	(74,000)	(272,737)	(363,704)	(97,980)	-	(844,330)	(736,533)
Expenses	(62,411)	(49,924)	(142,469)	(32,222)	(42,532)	-	(329,558)	(296,911)
Net commission	(8,950)	(33,298)	(46,912)	(8,535)	4,619	-	(93,076)	(86,964)
Underwriting result	124,571	32,403	85,838	25,160	107,255	-	375,227	189,238
Investment income							616,304	575,888
Rental income							-	-
Other income							32,096	19,008
							1,023,627	784,134
General and administration expenses							(120,590)	(108,009)
Exchange gain							245	831
Profit / (loss) from Window Takaful Operati	ions						14,880	(517)
Workers' welfare fund							(19,862)	(15,298)
Profit before tax							898,300	661,141

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim Profit and Loss Account (Unaudited)**

For the Quarter Ended 31 March 2017

Business underwritten Outside Pakistan							
	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident ® Health	Miscellaneous	Quarter ended 31 March 2017	Quarter ended 31 March 2016
			Ru	pees in thousa	and		
Revenue account							
Net premium revenue	6,142	19,761	1,236,247	418	1,433	1,264,001	771,762
Net claims	(534)	(2,511)	(962,196)	(1,180)	10	(966,411)	(477,914)
Expenses	(566)	(320)	(89,955)	(290)	(192)	(91,323)	(77,716)
Net commission	(788)	(607)	(154,972)	(73)	973	(155,467)	(105,102)
Underwriting result	4,254	16,323	29,124	(1,125)	2,224	50,800	111,030
Investment income						59,544	-
Rental income						1,613	1,612
Other income						1,586	2,086
						113,543	114,728
General and administration expenses						(38,757)	(26,182)
Exchange gain						-	-
Workers' welfare fund						-	-
Profit before tax						74,786	88,546

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim** Statement of Comprehensive Income (Unaudited)

For the Quarter Ended 31 March 2017

	Quarter ended 31 March 2017 Rupees in	Quarter ended 31 March 2016 thousand
Profit after tax for the period	681,160	708,880
Other comprehensive income		
Items that may be reclassified subsequently to profit and loss:		
Effect of translation of investment in foreign branches - net	440	20
Total comprehensive income for the period	681,600	708,900

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

For the Quarter Ended 31 March 2017

Quarter ended 31 March 2017

Quarter ended 31 March 2016

Rupees in thousand

#### Cash flows from operating activities

<ul> <li>a) Underwriting activities</li> </ul>	a)	Underwr	itina	activiti	es
--	----	---------	-------	----------	----

Premiums received
Reinsurance premiums paid
Claims paid
Surrenders paid
Reinsurance and other recoveries received
Commissions paid
Commissions received
Other underwriting payments
Net cash generated from underwriting activities

#### 4,521,055 (898,848) (2,107,421) (7,265) 412,523 (374,512) 135,676 (274,637) 1,406,571

1,100,022

4,208,037
(1,497,137)
(1,919,987)
(8,562)
482,366
(272,580)
117,584
(275,849)
833,872

573,920

#### b) Other operating activities

Income tax paid	(16,896)	(9,887)
General and management expenses paid	(290,284)	(252,923)
Loans disbursed	(12,378)	(11,214)
Loans repayments received	11,451	11,033
Other receipts	1,558	3,039
Net cash used in other operating activities	(306,549)	(259,952)

Total cash generated from all operating activities

Cash flows from investing activities		
Profit / return received on bank deposits	28,179	15,136
Return on Pakistan investment bonds	13,531	16,439
Income received from TFCs	-	-
Income from treasury bills	2,859	-
Dividends received	91,032	45,993
Rentals received	1,613	2,665
Payments for investments	(1,402,925)	(2,530,420)
Proceeds from disposal of investments	504,400	2,010,660
Fixed capital expenditure - tangible assets	(68,429)	(17,722)
Fixed capital expenditure - intangible assets	(1,656)	(38,575)
Proceeds from disposal of operating fixed assets	10,924	6,211
Total cash used in investing activities	(820,472)	(489,613)

#### Cash flows from financing activities

Finance lease rentals paid	-	-
Dividends paid	(269)	(1,004)
Repatriation of funds	_	-
Net cash used in financing activities	(269)	(1,004)
Net cash generated from all activities	279,281	83,303
Cash at the beginning of the period	4,300,905	2,889,056
Cash at the end of the period	4,580,186	2,972,359

For the Quarter Ended 31 March 2017

Quarter ended 31 March 2017 Quarter ended 31 March 2016

Rupees in thousand

#### Reconciliation to profit and loss account

Operating cash flows
Depreciation expense
Provision for gratuity
Other income - bank deposits
Gain on disposal of operating fixed assets
Rental income
Increase in assets other than cash
Increase in liabilities other than running finance

1,100,023
(28,144)
(1,205)
27,642
4,727
1,613
649,817
(1,212,766)
541,706

573,920
(31,708)
(6,147)
15,432
3,455
1,612
201,589
(83,954)
674,199

#### Others

Profit on sale of investments
Amortization expense
Increase in unearned premium
Increase in loans
Income taxes paid
Provision for impairment in value of 'available-for-sale' investments
Dividend and other income
Income from treasury bills
Return on Pakistan investment bonds
Income from TFCs
Profit / (loss) from Window Takaful Operations
,

168,175	
(5,170)	
(270,147)	
(927)	
16,896	
-	
498,052	
2,350	
5,846	
1,425	
14,880	
431,380	

973,086

Ouarter ended Ouarter ended

224,908
(5,564)
(507,426)
181
9,887
-
342,653
1,582
8,358
1,426
(517)
75,488

749,687

#### Profit before taxation

#### Definition of cash

Cash comprises cash in hand, bank balances excluding Rs. 35,325 thousands (2016: Rs 8,076 thousands) held under lien, and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

	31 March 2017	31 March 2016	
Cash for the purposes of the statement of cash flows consists of:	Rupees i	Rupees in thousand	
• •			
Cash and other equivalents Current and other accounts	7,081 4,083,199	7,293 2.471.914	
Deposits maturing within 12 months	489,906	493,152	
Total cash and cash equivalents	4,580,186	2,972,359	

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk
Chairman

Ibrahim Shamsi
Director

Imran Magbool

Muhammad Ali Zeb

Director

For the Quarter Ended 31 March 2017

a)

	Quarter ended	Quarter ended
	31 March 2017	31 March 2016
	Rupees i	n thousand
Cash flows from operating activities		
Underwriting activities		
Premiums received	2,786,052	3,058,63
Reinsurance premiums paid	(814,542)	(1,401,69
Claims paid	(863,531)	(1,050,49
Surrenders paid	(7,265)	(8,56
Reinsurance and other recoveries received	23,891	50,1
Commissions paid Commissions received	(214,828) 116,152	(165,46 97,49
Other underwriting payments	(225,745)	(232,60
Net cash generated from underwriting activities	800,184	347,48
Other operating activities		
Income taxes paid	(16,896)	(9,88
General and management expenses paid	(224,777)	(251,26
Loans disbursed	(10,489)	(10,70
Loans repayments received	9,313	9,30
Other receipts	1,558	1,50
Net cash used in other operating activities	(241,291)	(261,04
Total cash generated from all operating activities	558,893	86,44
Cash flows from investing activities		
Profit / return received on bank deposits	26,594	10,39
Return on Pakistan investment bonds	13,531	16,43
Income received from TFCs	-	
Income from treasury bills	2,859	
Dividends received	91,032	45,99
Rentals received	(1, (02, 025)	(2.520./2
Payments for investments	(1,402,925) 504,400	(2,530,42)
Proceeds from disposal of investments Fixed capital expenditure - tangible assets	(67,267)	(11,60
Fixed capital expenditure - intangible assets	(1,656)	(11,00
Proceeds from disposal of operating fixed assets	10,924	6,21
Total cash used in investing activities	(822,508)	(452,32
Cash flows from financing activities		
Finance lease rentals paid	_	
Dividends paid	(269)	(1,00
Repatriation of funds from business outside Pakistan	(203)	524,49
Net cash (used in) / generated from financing activities	(269)	523,49
Net cash (used in) / generated from all activities	(263,884)	157,60
Cash at the beginning of the period	2,597,822	1,554,80
	2,333,938	1,712,4

For the Quarter Ended 31 March 2017

Quarter ended	Quarter ended
31 March 2017	31 March 2016
Rupees in thousand	

#### Reconciliation to profit and loss account

Operating cash flows	558,894	86,440
Depreciation expense	(23,411)	(25,196)
Provision for gratuity	(4,120)	(4,283)
Other income - bank deposits	27,642	13,064
Gain on disposal of operating fixed assets	4,727	3,663
Rental income	-	-
Increase/ (decrease) in assets other than cash	297,935	(470,571)
(Decrease) / increase in liabilities other than running finance	(678,894)	361,183
	182,772	(35.700)

#### Others

Profit on sale of investments	168,175	224,908
Amortization expense	(3,073)	(2,623)
Decrease in unearned premium	72,785	109,774
(Increase) / decrease in loans	(678)	1,393
Income taxes paid	16,896	9,887
Provision for impairment in value of 'available-for-sale' investments	-	-
Dividend and other income	436,922	342,653
Income from treasury bills	2,350	1,582
Return on Pakistan investment bonds	5,846	8,358
Income from TFCs	1,425	1,426
Porfit / (loss) from Window Takaful Operations	14,880	(517)
	715,528	696,841
Profit before taxation	898,300	661,141

Cash comprises cash in hand, bank balances excluding Rs.35,325 thousand (2016: Rs 8,076 thousand) held under lien, and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
Cash for the purposes of the statement of cash flows consists of:	Rupees in	n thousand
Cash and other equivalents Current and other accounts Deposits maturing within 12 months	2,569 2,330,634 735	7,065 1,704,615 735
Total cash and cash equivalents	2,333,938	1,712,415

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Muhammad Ali Zeb Ibrahim Shamsi Imran Maqbool Chairman Director Managing Director 

Chief Executive Officer Director

For the Quarter Ended 31 March 2017

a)

b)

Business underwritten Outside Pakistan	Quarter ended	Quarter ended
	31 March 2017	31 March 2016
	Rupees ir	thousand
Cash flows from operating activities		
Underwriting activities		
Premiums received	1,735,003	1,149,400
Reinsurance premiums paid	(84,306)	
Claims paid	(1,243,890)	(869,496)
Surrenders paid Reinsurance and other recoveries received	388,632	432,194
Commissions paid	(159,684)	
Commissions received	19,524	20,090
Other underwriting payments	(48,892)	
Net cash generated from underwriting activities	606,387	486,386
Other operating activities		
Income taxes paid	-	-
General and management expenses paid	(65,507)	
Loans disbursed	(1,889)	1 1
Loans repayments received Other receipts	2,138	1,726 1,538
Net cash (used in) / generated from other operating activities	(65,258)	
Total cash generated from all operating activities	541,129	487,480
Cash flows from investing activities		
Profit / return received on bank deposits	1,585	4,738
Return on Pakistan investment bonds	-	-
Income received from TFCs	-	-
Income from treasury bills Dividends received		_
Rentals received	1,613	2,665
Payments for investments	-	
Proceeds from disposal of investments	-	-
Fixed capital expenditure - tangible assets	(1,162)	(6,117)
Fixed capital expenditure - intangible assets	-	(38,575)
Proceeds from disposal of operating fixed assets  Total cash generated from / (used in) investing activities	2,036	(37,289)
Cash flows from financing activities	,	, , ,
Finance lease rentals paid	-	-
Dividends paid Repatriation of funds to Pakistan Business		(524,497)
Net cash generated from / (used in) financing activities		(524,497)
Not each represent from / (read in) all activities	E/3 4CE	/7 / 20C\
Net cash generated from / (used in) all activities  Cash at the beginning of the period	543,165 1,703,083	(74,306) 1,334,250

For the Quarter Ended 31 March 2017

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees in	thousand
Reconciliation to profit and loss account		
Operating cash flows	541,129	487,480
Depreciation expense	(4,733)	(6,512)
Provision for gratuity	2,915	(1,864)
Other income - bank deposits	-	2,368
Gain / (loss) on disposal of operating fixed assets	-	(208)
Rental income	1,613	1,612
Increase in assets other than cash	351,882	672,160
Increase in liabilities other than running finance	(533,872)	(445,137)
	358,934	709,899
Profit on sale of investments	<u>-</u>	-
Amortization expense	(2,097)	(2,941)
Increase in unearned premium	(342,932)	(617,200)
Decrease in loans	(249)	(1,212)
Income taxes paid	-	-
Provision for impairment in value of available-for-sale investments Dividend and other income	61 120	-
Income from treasury bills	61,130	-
Return on Pakistan investment bonds	-	-
Income from TECs	-	-
Profit / (loss) from Window Takaful Operations	-	
Troncy (1000) from Williams Tandral Operations	(284,148)	(621,353)
	(204,140)	(021,333)
Profit before taxation	74,786	88,546

#### Definition of cash

Cash comprises cash in hand, bank balances excluding Rs. Nil (2016: Rs Nil) held under lien, and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees ir	thousand
Cash for the purposes of the statement of cash flows consists of:		
Cash and other equivalents	4,512	228
Current and other accounts	1,752,565	767,299
Deposits maturing within 12 months	489,171	492,417
Total cash and cash equivalents	2,246,248	1,259,944

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Muhammad Ali Zeb Ibrahim Shamsi Imran Maqbool Chairman Director Director Managing Director 

Chief Executive Officer

### **Unconsolidated Condensed Interim Statement of Changes in Equity (Unaudited)**

For the Quarter Ended 31 March 2017

	Share capital		Capital reserves		Revenue r	reserves	
	Issued, subscribed and paid up	Reserve for exceptional losses	Investment fluctuation reserve	Exchange translation reserve	General reserve	Retained earnings	Total
			R	upees in thousand			
Balance as at 31 December 2015 - (Audited) restated	3,500,000	22,859	3,764	445,503	936,500	9,652,689	14,561,315
Profit for the period 01 January 2016 to 31 March 2016 Other comprehensive income for the	-	-	-	-	-	708,880	708,880
period 01 January 2016 to 31 March 2016	_	-	_	20	_	_	20
Total comprehensive income for the period	-	-	-	20	-	708,880	708,900
Final dividend for the year ended 31 December 2015 @ 15% (Rupee 1.5/- per share)	-	-	_	-	-	(525,000)	(525,000)
Balance as at 31 March 2016 - (Unaudited)	3,500,000	22,859	3,764	445,523	936,500	9,836,569	14,745,215
Profit for the period 01 April 2016 to 31 December 2016	-	-	-	-	-	2,784,064	2,784,064
Other comprehensive income for the period 01 April 2016 to 31 December 2016	_	_	_	(1,812)	_	(1,864)	(3,676)
Total comprehensive income for the period	-	-	-	(1,812)	_	2,782,200	2,780,388
Interim dividend for the year ended 30 June 2016 @ 15% (Rupees 1.5/- per share)	-	-	-	-	-	(525,000)	(525,000)
Balance as at 31 December 2016 - (Audited)	3,500,000	22,859	3,764	443,711	936,500	12,093,769	17,000,603
Profit for the period 01 January 2017 to 31 March 2017	_	_	_	_	_	681.160	681,160
Other comprehensive income for the						1 .,	
period 01 January 2017 to 31 March 2017	-	_	-	440	-		440
Total comprehensive income for the period	-	-	-	440	-	681,160	681,600
Balance as at 31 March 2017 - (Unaudited)	3,500,000	22,859	3,764	444,151	936,500	12,774,929	17,682,203

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Director Director

### **Unconsolidated Condensed Interim** Statement of Premiums (Unaudited)

For the Quarter Ended 31 March 2017

		Unea	rned premium	ı reserve			Prepaid rein	surance prem	nium ceded		Net premiu	ım revenue
Class	Premiums written	Opening	Closing	Currency translation effect	Premiums earned	Reinsurance ceded	Opening	Closing	Currency translation effect	Reinsurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	1,079,549	2,321,445	2,091,334	9	1,309,669	886,396	1,781,837	1,596,553	6	1,071,686	237,983	215,138
Marine, aviation and transport	259,578	47,086	34,535	(1)	272,128	71,150	6,439	14,847	-	62,742	209,386	142,790
Motor	2,468,789	3,856,292	4,304,194	1,141	2,022,028	214,827	405,840	382,974	132	237,825	1,784,203	1,197,848
Accident & Health	563,284	631,670	765,402	69	429,621	-	6,237	6,658	3	(418)	430,039	302,382
Miscellaneous	307,438	493,018	424,193	2	376,265	150,334	155,829	174,479	-	131,684	244,581	223,250
Total	4,678,638	7,349,511	7,619,658	1,220	4,409,711	1,322,707	2,356,182	2,175,511	141	1,503,519	2,906,192	2,081,408
Treaty												
Proportional					-	-		-		-		-
Total							-		-	-		
Grand Total	4,678,638	7,349,511	7,619,658	1,220	4,409,711	1,322,707	2,356,182	2,175,511	141	1,503,519	2,906,192	2,081,408

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

### **Unconsolidated Condensed Interim Statement of Premiums (Unaudited)**

For the Quarter Ended 31 March 2017

Business underwritte	en Inside	Pakistan										
		Unearned prem		reserve			Prepaid reinsurance premium ceded				Net premium revenue	
Class	Premiums written	Opening	Closing	Currency translation effect	Premiums earned	Reinsurance ceded	Opening	Closing	Currency translation effect	Reinsurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	1,067,212	2,292,033	2,064,707	-	1,294,538	878,585	1,762,967	1,578,855	-	1,062,697	231,841	207,145
Marine, aviation and transport	250,161	35,344	33,138	-	252,367	71,150	6,439	14,847	-	62,742	189,625	131,811
Motor	648,102	1,079,748	1,171,184	-	556,666	8,594	342	226	-	8,710	547,956	452,113
Accident ® Health	563,284	621,104	754,767	-	429,621	-	-	-	-	-	429,621	297,919
Miscellaneous	301,562	487,143	418,791	-	369,914	146,255	152,515	172,004	-	126,766	243,148	220,658
Total	2,830,321	4,515,372	4,442,587	-	2,903,106	1,104,584	1,922,263	1,765,932	-	1,260,915	1,642,191	1,309,646
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total				-	-		-	-	-			-
Grand Total	2,830,321	4,515,372	4,442,587	_	2,903,106	1,104,584	1,922,263	1,765,932		1,260,915	1,642,191	1,309,646

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim** Statement of Premiums (Unaudited)

For the Quarter Ended 31 March 2017

Business underwritte	en Outsid	e Pakista	n									
		Unear	rned premium	ı reserve			Prepaid rein	surance pren	nium ceded		Net premiu	ım revenue
Class	Premiums written	Opening	Closing	Currency translation effect	Premiums earned	Reinsurance ceded	Opening	Closing	Currency translation effect	Reinsurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	12,337	29,412	26,627	9	15,131	7,811	18,870	17,698	6	8,989	6,142	7,993
Marine, aviation and transport	9,417	11,742	1,397	(1)	19,761	-	-	-	-	-	19,761	10,979
Motor	1,820,687	2,776,544	3,133,010	1,141	1,465,362	206,233	405,498	382,748	132	229,115	1,236,247	745,735
Accident & Health	-	10,566	10,635	69	-	-	6,237	6,658	3	(418)	418	4,463
Miscellaneous	5,876	5,875	5,402	2	6,351	4,079	3,314	2,475	-	4,918	1,433	2,592
Total	1,848,317	2,834,139	3,177,071	1,220	1,506,605	218,123	433,919	409,579	141	242,604	1,264,001	771,762
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total								-	-		-	-
Grand Total	1,848,317	2,834,139	3,177,071	1,220	1,506,605	218,123	433,919	409,579	141	242,604	1,264,001	771,762

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim Statement of Claims (Unaudited)**

For the Quarter Ended 31 March 2017

		Out	tstanding clai	ms		Reinsurance				Reinsurance	Net claims	expense
Class	Total claims paid	Opening	Closing	Currency translation effect	Claims expense	and other recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	136,931	3,551,184	3,586,302	26	172,023	62,968	3,186,906	3,259,540	22	135,580	36,443	77,728
Marine, aviation and transport	89,372	256,728	263,142	2	95,784	4,703	116,957	131,527	-	19,273	76,511	60,883
Motor	1,468,379	4,334,219	4,780,493	1,559	1,913,094	429,893	2,435,652	2,684,847	927	678,161	1,234,933	703,970
Accident & Health	357,041	271,554	281,808	3	367,292	6,769	11,832	7,474	3	2,408	364,884	330,931
Miscellaneous	55,698	1,062,033	1,113,241	3	106,903	5,961	864,249	867,222	1	8,933	97,970	40,935
Total	2,107,421	9,475,718	10,024,986	1,593	2,655,096	510,294	6,615,596	6,950,610	953	844,355	1,810,741	1,214,447
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total				-	-	-		-	-		-	-
Grand Total	2,107,421	9,475,718	10,024,986	1,593	2,655,096	510,294	6,615,596	6,950,610	953	844,355	1,810,741	1,214,447

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

### **Unconsolidated Condensed Interim** Statement of Claims (Unaudited)

For the Quarter Ended 31 March 2017

		Outstanding claims		ms		Reinsurance		and other re of outstanding		Reinsurance	Net claims expense	
Class	Total claims paid	Opening	Closing	Currency translation effect	Claims expense	and other recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	129,166	3,480,697	3,512,740	-	161,209	56,732	3,131,379	3,199,947	-	125,300	35,909	53,723
Marine, aviation and transport	86,861	251,631	258,043	-	93,273	4,703	116,957	131,527	-	19,273	74,000	60,766
Motor	245,534	439,793	476,060	-	281,801	(1,072)	115,131	125,267	-	9,064	272,737	252,544
Accident ® Health	347,224	254,376	270,856	-	363,704	-	-	-	-	-	363,704	328,607
Miscellaneous	54,746	1,053,622	1,106,132	-	107,256	5,036	857,070	861,310	-	9,276	97,980	40,893
Total	863,531	5,480,119	5,623,831	-	1,007,243	65,399	4,220,537	4,318,051	-	162,913	844,330	736,533
Treaty												
Proportional	-			-	-	-	-	-	-	-	-	
Total		-	-	-	-	-	-	-	-	-	-	-
Grand Total	863,531	5,480,119	5,623,831	_	1,007,243	65,399	4,220,537	4.318.051	-	162,913	844,330	736,533

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim** Statement of Claims (Unaudited)

For the Quarter Ended 31 March 2017

Business underwritte	en Outsid	e Pakista	n									
	Takal alaima	Out	standing clai	ms	Claims expense	Reinsurance		and other re of outstanding		Reinsurance	Net claims	s expense
Class	Total claims paid	Opening	Closing	Currency translation effect		and other recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	7,765	70,487	73,562	26	10,814	6,236	55,527	59,593	22	10,280	534	24,005
Marine, aviation and transport	2,511	5,097	5,099	2	2,511	-	-	-	-	-	2,511	117
Motor	1,222,845	3,894,426	4,304,433	1,559	1,631,293	430,965	2,320,521	2,559,580	927	669,097	962,196	451,426
Accident & Health	9,817	17,178	10,952	3	3,588	6,769	11,832	7,474	3	2,408	1,180	2,324
Miscellaneous	952	8,411	7,109	3	(353)	925	7,179	5,912	1	(343)	(10)	42
Total	1,243,890	3,995,599	4,401,155	1,593	1,647,853	444,895	2,395,059	2,632,559	953	681,442	966,411	477,914
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total	_			-	-	-		-	-	-	_	-
Grand Total	1,243,890	3,995,599	4,401,155	1,593	1,647,853	444,895	2,395,059	2,632,559	953	681,442	966,411	477,914

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Unconsolidated Condensed Interim Statement of Expenses (Unaudited)**

For the Quarter Ended 31 March 2017

Class	Commissions paid or payable	Deferred commission						Net underwriting expense		
		Opening	Closing	Currency translation effect	Net commission expense	Other management expenses	Underwriting expense	Commission from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
				Rupee	s in thousand					
Direct and facultative										
Fire and property damage	103,425	271,619	258,718	1	116,327	62,977	179,304	106,589	72,715	83,371
Marine, aviation and transport	34,149	5,204	5,165	-	34,188	39,637	73,825	283	73,542	70,296
Motor	259,912	411,277	449,883	134	221,440	223,537	444,977	19,556	425,421	319,926
Accident & Health	12,500	24,351	28,243	-	8,608	52,006	60,614	-	60,614	41,087
Miscellaneous	27,811	24,830	35,684		16,957	42,724	59,681	22,549	37,132	52,013
Total	437,797	737,281	777,693	135	397,520	420,881	818,401	148,977	669,424	566,693
Treaty										
Proportional							-	-		
Total								-		
Grand Total	437,797	737,281	777,693	135	397,520	420,881	818,401	148,977	669,424	566,693

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### **Unconsolidated Condensed Interim Statement of Expenses (Unaudited)**

For the Quarter Ended 31 March 2017

Business underwritten Inside Pakistan										
Class	Commissions	Deferred commission		Net	Other		Commission	Net underwriting expense		
	paid or payable	Opening	Closing	Currency translation effect	commission expense	management expenses	Underwriting expense	from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in th	nousand				
Direct and facultative										
Fire and property damage	101,575	267,204	254,932	-	113,847	62,411	176,258	104,897	71,361	80,180
Marine, aviation and transport	32,753	4,834	4,006	-	33,581	39,317	72,898	283	72,615	66,190
Motor	50,325	78,015	81,426	-	46,914	133,582	180,496	2	180,494	150,602
Accident ® Health	12,500	24,058	28,023	-	8,535	51,716	60,251	-	60,251	37,410
Miscellaneous	27,150	24,220	34,731	-	16,639	42,532	59,171	21,258	37,913	49,493
Total	224,303	398,331	403,118	-	219,516	329,558	549,074	126,440	422,634	383,875
Treaty										
Proportional					-		-		-	-
Total	-	-		-						-
Grand Total	224,303	398,331	403,118		219,516	329,558	549,074	126,440	422,634	383,875

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

### **Unconsolidated Condensed Interim Statement of Expenses (Unaudited)**

For the Quarter Ended 31 March 2017

Business underwritten Outside Pakistan										
Class	Commissions	Deferred commission		Net	Other		Commission	Net underwriting expense		
	paid or payable	Opening	Closing	Currency translation effect	commission expense	management expenses	Underwriting expense	from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in t	housand				
Direct and facultative										
Fire and property damage	1,850	4,415	3,786	1	2,480	566	3,046	1,692	1,354	3,191
Marine, aviation and transport	1,396	370	1,159	-	607	320	927	-	927	4,106
Motor	209,587	333,262	368,457	134	174,526	89,955	264,481	19,554	244,927	169,324
Accident ® Health	-	293	220	-	73	290	363	-	363	3,677
Miscellaneous	661	610	953	-	318	192	510	1,291	(781)	2,520
Total	213,494	338,950	374,575	135	178,004	91,323	269,327	22,537	246,790	182,818
Proportional			· <u> </u>	<u> </u>				-		
Total			. <u> </u>					-	_	
Grand Total	213,494	338,950	374,575	135	178,004	91,323	269,327	22,537	246,790	182,818

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

### **Unconsolidated Condensed Interim Statement of Investment Income (Unaudited)**

For the Quarter Ended 31 March 2017

Quarter ended	Quarter ended				
31 March 2017	31 March 2016				
Rupees in thousand					

Business underwritten Inside Pakistan		
Income from non-trading investments		
Available-for-sale		
Return on Term Finance Certificates	1,425	1,426
Return on Pakistan Investment Bonds	5,846	8,358
Profit on Treasury Bills	2,350	1,582
Dividend income		
- associated undertakings	174,021	154,324
- others	315,513	185,290
	489,534	339,614
	499,155	350,980
Gain on sale of 'available-for-sale' investments		
- associated undertakings	-	-
- others	117,149	224,908
	117,149	224,908
	616,304	575,888
Provision of impairment in value of 'available-for-sale' investments	-	-
Net investment income	616,304	575,888
Business underwritten Outside Pakistan		
Income from non-trading investments		
Gain on sale of 'available-for-sale' investments - others	51,026	-
Dividend Income - others	8,518	-
	59,544	
	675,848	575,888

The annexed notes form an integral part of this condensed interim unconsolidated financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### Notes to the Unconsolidated Condensed Interim Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### Status and nature of business

Adamjee Insurance Company Limited ("the Company") is a public limited company incorporated in Pakistan on 28 September 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The Company is listed on Pakistan Stock Exchange and is engaged in the general insurance business comprising fire  $\otimes$  property, marine, motor, accident and health and miscellaneous. The registered office of the Company is situated at Tanveer Building, 27-C-III, MM Alam Road, Gulberg III, Lahore.

The Company also operates branches in the United Arab Emirates (UAE) and the Export Processing Zone (EPZ).

The Company was granted authorization on 23 December 2015 under Rule 6 of the Takaful Rules, 2012 to undertake Takaful Window Operations in respect of general takaful products by Securities and Exchange Commission of Pakistan (SECP) and commenced Window Takaful Operations on 01January 2016.

#### Basis of preparation

The unconsolidated condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' as applicable in Pakistan, provisions of and directives issued under Companies Ordinance, 1984 and the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012 have been followed.

This condensed interim financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with annual financial statements of the Company for the year ended 31 December 2016.

#### Statement of compliance

This unconsolidated condensed interim financial information has been prepared under the historical cost convention except that certain investments are stated at lower of cost and market value and the obligations under certain employee benefits that are measured at present value. Accrual basis of accounting has been used except for cash flow information.

#### Summary of significant accounting policies

The accounting policies and methods of computation adopted in the preparation of this unconsolidated condensed interim financial information are the same as those applied in the preparation of the unconsolidated financial statements of the Company for the year ended 31 December 2016.

The Company has adopted all the applicable new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 01 January 2017, as mentioned in the financial statements for the year ended 31 December 2016.

There is no significant impact of such changes on this condensed interim financial information of the Company.

#### Use of estimates and judgments

The preparation of this unconsolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this unconsolidated condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 31 December 2016.

### Notes to the Unconsolidated Condensed Interim Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended 31 December 2016.

Window Takaful Operations - Operator's Fund	31 March 2017	31 December 2016	
	Rupees in thousand		
Assets	(Unaudited)	(Audited)	
Qard-e-Hasna	30,000	30,000	
Cash and bank deposits	15,194	17,595	
Investments	29,905	29,905	
Current assets - others	90,606	19,065	
Fixed assets	4,223	2,592	
Total Assets	169,928	99,157	
Total liabilities - current	106,870	46,366	
	31 March 2017	31 March 2016	
	Rupees in	thousand	
	(Unaudited)	(Unaudited)	
Wakala Fee	28,923	1,428	
Commission expense	(5,748)	(469)	
Management expense	(8,437)	(2,582)	
Net Investment income	142	1,106	
Profit / (loss) from Window Takaful Operations	14,880	(517)	

Details of total assets, total liabilities and segment disclosure of window takaful operations are stated in the annexed condensed interim financial information for the guarter ended 31 March 2017.

#### Contingencies and commitments

#### 8.1 Contingencies

There has been no significant change in the contingencies since the date of preceding published annual financial statements.

#### 8.2 Commitments

The Company has issued letter of guarantees amounting to Rupees 36,382 thousands (AED 1,277) [31 December 2016: Rupees 36,371 thousands (AED 1,277 thousands)] relating to its UAE branch.

For the Quarter Ended 31 March 2017

		Note	31 March 2017	31 December 2016
			Rupees ir	thousand
9	Cash and Bank deposits		(Unaudited)	(Audited)
	Cash in hand		7,081	7,274
	Current and other accounts			
	Current accounts		1,806,311	1,464,298
	Savings accounts	9.1	2,276,888	2,339,599
			4,083,199	3,803,897
	Deposits maturing within 12 months			
	Fixed and term deposits	9.1	525,231	525,059
			4,615,510	4,336,230

9.1 These include fixed deposits amounting to Rs.198,032 thousands (AED 6,951 thousands) [2016: Rs. 197,962 thousands (AED 6,951 thousands)] kept in accordance with the requirements of Insurance Regulations applicable to the UAE branches for the purpose of carrying on business in United Arab Emirates. These also include liens against cash deposits of Rs. 35,325 thousands (2016: Rs. 35,325 thousands) with banks in Pakistan essentially in respect of guarantees issued by the banks on behalf of the Company for claims under litigation filed against the Company.

		Note	31 March 2017	31 December 2016
			Rupees ir	thousand
10	Investments		(Unaudited)	(Audited)
	In related parties			
	Available-for-sale			
	Marketable securities - listed		7,165,838	7,014,434
	Investment in Subsidary - Adamjee Life			
	Assurance Company Limited		694,895	694,895
			7,860,733	7,709,329
	Others:			
	Available-for-sale:			
	Marketable securities			
	Listed		8,722,980	7,808,125
	Unlisted		925,360	925,360
	Less: Provision for impairment in value of investments	10.1	(81,031)	(81,031)
			9,567,309	8,652,454
	Fixed income securities	10.2	377,093	376,652
			17,805,135	16,738,435
	10.1 Reconciliation of provision for impairment in value of investments			
	Opening provision		81,031	303,140
	Impairment / (reverval) for the period / year			(222,109)
	Closing provision		81,031	81,031

- 10.2 The fixed income securities include Pakistan Investment Bonds amounting to Rupees 231,428 thousands (2016: Rupees 230,947 thousands), and Treasury bills amounting to Rupees 145,665 thousands (2016: 145,705) deposited with the State Bank of Pakistan as required under section 29 of the Insurance Ordinance, 2000.
- 10.3 On 31 March 2017, the fair value of 'available-for-sale' securities was Rupees 23,818,734 thousands (31 December 2016: Rupees 22,738,048 thousands). As per the Company's accouting policy, 'available-for-sale' investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other than temporary). However, International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' dealing with the recognition and measurement of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as at 31 March 2017 would have been higher by Rupees 6,013,599 thousands (31 December 2016: Rupees 5,999,613 thousands).

For the Quarter Ended 31 March 2017

		Notes	31 March 2017	31 December 2016
			Rupees i	n thousand
			(Unaudited)	(Audited)
11	Premiums due but unpaid - unsecured			
	Considered good Considered doubtful		5,285,025 368,774	5,063,481 368,729
	Considered doubtrat		5,653,799	5,432,210
	Less: Provision for doubtful balances	11.1	(368,774)	(368,729)
			5,285,025	5,063,481
	11.1 Reconciliation of provision for doubtful balances			
	Opening provision Exchange difference		368,729 45	368,729
	Charge for the period / year		45	-
	Closing provision		368,774	368,729
12	Amounts due from other insurers / reinsurers - unsecured			
	Considered good		1,154,624	1,056,853
	Considered doubtful		85,302	85,302
			1,239,926	1,142,155
	Less: Provision for doubtful balances	12.1	(85,302)	(85,302)
			1,154,624	1,056,853
	12.1 Reconciliation of provision for doubtful balances Opening provision		85,302	299,558
	Reversal for the period / year		65,302	299,000
	Written off during the period / year		-	(214,256)
	Closing provision		85,302	85,302
13	Premium and claim reserves retained by cedants			
	Considered doubtful		23,252	23,252
	Less: Provision for doubtful balances	13.1	(23,252)	(23,252)
			-	-
	13.1 Reconciliation of provision for doubtful balances			
	Opening provision		23,252	23,252
	Charge for the period / year		-	-
	Written off during the period / year			-
	Closing provision		23,252	23,252

For the Quarter Ended 31 March 2017

		Notes	31 March 2017	31 December 2016
				thousand
			(Unaudited)	(Audited)
C	perating fixed assets - tangible and intangible			
	pening balance - net book value dditions during the period	14.2	1,127,549 11,565	1,294,421 188,767
E	ess: ook value of disposals during the period epreciation / amortisation charged during the period xchange difference	14.3	(6,111) (33,314) 64 (39,361)	(205,499) (148,602) (1,538) (355,639)
C	apital work in progress		1,099,753 180,711	1,127,549 122,191
			1,280,464	1,249,740
1	4.1 Breakup of owned fixed assets:			
	Owned assets Capital work in progress		1,099,753 180,711	1,127,549 122,191
	capital workin progress		1,280,464	1,249,740
1	4.2 Additions during the period / year:			
	Owned Land and buildings Furniture and fixtures Motor vehicles Machinery and equipments Computer and related accessories Intangibles		356 5,795 2,666 1,092 1,656	70,846 6,576 48,140 14,987 5,153 43,065
1	4.3 Written down values of operating fixed assets			
'	disposed off during the period / year			
	Owned Land and buildings Furniture and fixtures Motor vehicles Machinery and equipments Computer and related accessories Intangibles		- 4,365 1,746 - -	180,271 7,533 12,675 3,654 1,366
			6,111	205,499
E	arnings per share - basic and diluted			
Т	here is no dilutive effect on the basic earnings per share which is based on	:		
٨	let profit after tax for the period		681,160	708,880
			Nun	nber of shares
V	/eighted average number of shares		350,000,000	
Е	asic earnings per share		1.99	Rupees 2.03

For the Quarter Ended 31 March 2017

#### 16 Transactions with related parties

The Company has related party relationships with its associates, subsidiary company, employee retirement benefit plans, key management personnel and other parties. Transactions are entered into with such related parties for the issuance of policies to and disbursements of claims incurred by them and payments of rentals for the use of premises rented from them. There are no transactions with key management personnel other than those specified in their terms of employment.

Investment in related parties have been disclosed in note 10 to the unconsolidated condensed interim financial information. Other transactions with related parties are summarized as follows:

i) Transactions		31 March 2017	31 March 2016
Subsidiary company		Rupees in	thousand
Substantity company		(Unaudited)	(Unaudited)
	Premiums underwritten	7,026	6,049
	Premiums received	242	151
	Claims paid	49	-
	Premium paid	2,200	1,993
	Rent / service charges received	510	828
Other related parties			
	Premiums underwritten	203,384	166,838
	Premiums received	295,390	423,567
	Claims paid	111,126	75,418
	Rent paid	1,283	1,376
	Rent received	1,613	2,665
	Income on bank deposits	7,272	6,206
	Investments made	151,272	110,472
	Fee / service charges paid	-	2,330
	Charge in respect of gratuity expense	4,733	6,146
	Contribution to Employees'		
	Provident Fund	7,091	7,119
	Compensation paid to Key		
	management personnel	172,286	154,004
ii) Period end balances		31 March 2017	31 December 2016
Subsidiary company		Rupees in	thousand
Substituting Company		(Unaudited)	(Audited)
	Balances receivable	7,337	427
	Balances payable	601	1,411
Other related parties			
	Balances receivable	378,468	462,259
	Balances payable	610,963	615,514
	Cash and bank balances	1,189,353	1,142,972
	Payable to Staff Gratuity Fund	29,864	25,744
	Payable to Employees' Provident Fund	2,996	2,822

For the Quarter Ended 31 March 2017

Segment Reporting
Each class of business has been identified as reportable segment. Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirements of the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following is a schedule of class of business wise assets and liabilities:

								31 March 2017							
	Fire and Property Damage	and Property Damage	Marine, and Tra	Marine, Aviation and Transport	Motor	ior	Accident @ Health	Health	Miscellaneous	snoəu	Treaty		Total		Aggregate
	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan F	Outside Pakistan	Inside Pakistan	Outside Pakistan	
								upees in thou	sand						
Other Information															
Segment assets	6,563,386	96,982	508,940	13,300	1,135,854	5,658,068	835,387	14,352	1,500,279	16,916	•	•	10,543,846	5,799,618	16,343,464
Unallocated assets	•	•	1	1	'	•	•	'	•	1	1	•	21,540,135	3,115,941	24,656,076
Total assets	6,563,386	96,982	508,940	13,300	1,135,854	5,658,068	835,387	14,352	1,500,279	16,916			32,083,981	8,915,559	40,999,540
	111			i.			200		, 200				200	200	2,5
sanındının nanınas	0,374,771	96,501	403, 131	0,337	2,133,920	010,686,7	1,471,471	796,12	1,002,074	13,2/0	'		12,497,729	108,067,7	01 / 965,05
Unallocated liabilities	'			'	'		'	'	'	'			2,567,634	512,993	3,080,627
Total liabilities	6,574,771	103,964	489,151	6,537	2,159,926	7,593,615	1,471,207	21,587	1,802,674	13,278		1	15,065,363	8,251,974	23,317,337
Capital expenditure													68,923	1,162	70,085
								31 December 2016	2016						
	Fire and Property Damage	Property lage	Marine, and Tra	Marine, Aviation and Transport	Motor	ro.	Accident @ Health	Health	Miscellaneous	snoər	Treaty		Total		Angregate
	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan F	Outside Pakistan	Inside Pakistan	Outside Pakistan	; ;
							R	Rupees in thousand	sand						
Other Information															
Segment assets	6,862,254	103,754	418,137	10,552	975,970	5,292,962	594,380	25,119	1,529,271	16,995	1	1	10,380,012	5,449,382	15,829,394
Unallocated assets		,	1		,	1	1		1	1		1	20,180,628	2,569,889	22,750,517
Total assets	6,862,254	103,754	418,137	10,552	975,970	5,292,962	594,380	25,119	1,529,271	16,995		1	30,560,640	8,019,271	38,579,911
Segment liabilities	6,725,069	103,853	420,539	16,839	1,879,577	6,821,840	1,137,894	27,744	1,801,423	15,219		1	11,964,502	6,985,495	18,949,997
Unallocated liabilities	1	1	1	1	1	•	1	•	1	1	1	•	2,160,301	469,010	2,629,311
Total liabilities	6,725,069	103,853	420,539	16,839	1,879,577	6,821,840	1,137,894	27,744	1,801,423	15,219	1	1	14,124,803	7,454,505	21,579,308
Capital expenditure													248,150	54,442	302,592

For the Quarter Ended 31 March 2017

#### 18 Date of authorization for issue

This unconsolidated condensed interim financial information was authorized for issue on 29 April 2017 by the Board of Directors of the Company.

#### 19 Non-adjusting events after balance sheet date

The Board of Directors of the Company in their meeting held on 05 April 2017 proposed final cash dividend for the year ended 31 December 2016 @ 25% i.e. Rupees 2.5 /- per share which has been approved by the members in the Annual General Meeting held on 29 April 2017. This unconsolidated condensed interim financial information for the quarter ended 31 March 2017 does not include the effect of this appropriation which will be accounted for in the unconsolidated condensed interim financial information for the half year ending 30 June 2017.

#### 20 General

- No significant reclassification / rearrangement of corresponding figures has been made in this unconsolidated condensed interim financial information.
- 20.2 Figures have been rounded off to the nearest thousand rupees unless other wise stated.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Magbool

Director

Muhammad Ali Zeb

### Directors' Review to the Members on Consolidated **Condensed Interim Financial Information**

For the Quarter Ended 31 March 2017

On behalf of the Board, I am pleased to present the consolidated condensed interim financial information of Adamjee Insurance Company Limited and its subsidiary, Adamjee Life Assurance Company Limited for the guarter ended 31 March 2017.

The following appropriation of profit has been recommended by the Board of Directors:

	31 March 2017	31 March 2016
	Rupees in	thousand
	Unaudited	Unaudited
Profit before tax	975,415	750,606
Taxation	(292,258)	(40,813)
Profit after tax	683,157	709,793
Profit attributable to non-controlling interest	(514)	(235)
Profit attributable to ordinary shareholders	682,643	709,558
Unappropriated profit brought forward	11,797,814	9,303,568
Profit available for appropriation	12,480,457	10,013,126
Appropriation		
Final dividend for the year ended 31 December 2016 ([(2015: @ 15% (Rupees 1.5- per share)]	-	(525,000)
Profit after appropriation	12,480,457	9,488,126
Profit / (loss) from Window Takaful Operations	14,880	(517)

### Earnings per share

Lahore: 29 April 2017

The consolidated condensed interim financial information reflects Rs. 1.95 (31 March 2016: Rs. 2.03) earnings per share for the period under review.

In the absence of Mr. Umer Mansha, Chairman board of directors, the Board meeting was chaired by Mr. Muhammad Umar Virk.

On Behalf of Board of Directors

Muhammad Ali Zeb Managing Director and Chief Executive



# CONSOLIDATED

Condensed
Interim Financial Information
for the Quarter ended
31 March 2017
(Unaudited)



### **Consolidated Condensed Interim Balance Sheet**

As at 31 March 2017

	Note	31 March 2017	31 December 2016
		Rupees ir	thousand
		(Unaudited)	(Audited)
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
375,000,000 (2016: 375,000,000) ordinary shares of Rs. 10 each		3,750,000	3,750,000
Issued, subscribed and paid up capital		3,500,000	3,500,000
Reserves		1,407,274	1,406,834
Retained earnings		12,480,457	11,797,814
Equity attributable to equity holders of the parent		17,387,731	16,704,648
Non-controlling interest		24,124	23,610
		17,411,855	16,728,258
Balance of statutory funds (including policy holders' liabilities			
of Rs. 23.251 billion (2016: Rs. 21.251 billion)		23,539,067	22,166,399
Deferred taxation		36,177	35,362
Underwriting provisions			
Provision for outstanding claims (including IBNR) Provision for unearned premium		10,243,585 7,619,658	9,714,070 7,349,511
Premium deficiency reserve		121,595	121,553
Commission income unearned		223,589	236,890
Total underwriting provisions		18,208,427	17,422,024
Deferred liabilities			
Staff retirement benefits		94,965	95,761
Creditors and accruals			
Premiums received in advance		501,518	410,443
Amounts due to other insurers / reinsurers		2,018,330	1,598,811
Taxation- provision less payments		262,883	-
Accrued expenses		62,249	145,139
Other creditors and accruals		2,804,531	2,659,887
Pol 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		5,649,511	4,814,280
Other liabilities		00 500	00.000
Unclaimed dividends		88,700	88,969
Total liabilities		24,041,603	22,421,034
Total liabilities of Window Takaful Operations - Operator's Fund	7	106,870	46,366
Contingencies and commitments	8		_
TOTAL EQUITY AND LIABILITIES		65,135,572	61,397,419

The annexed notes form an integral part of this consolidated condensed interim financial information.

	Note	31 March 2017	31 December 2016
		Rupees ir	thousand
		(Unaudited)	(Audited)
ASSETS			
Cash and bank deposits			
Cash and other equivalents		29,180	16,604
Current and other accounts		5,494,644	5,472,478
Deposits maturing within 12 months		7,125,231	6,025,059
Lane around another decad		12,649,055	11,514,141
Loans - secured, considered good To employees		17,137	18,369
Loans secured against life insurance policies		17,137	20,447
Loans- unsecured		6,128	8,171
		5,.25	3, . / .
Investments	10	32,424,898	30,639,677
Current assets - others			
Premiums due but unpaid	11	5,286,078	5,099,091
Amounts due from other insurers / reinsurers	12	1,156,062	1,062,271
Salvage recoveries accrued		325,022	336,163
Premium and claim reserves retained by cedants	13	-	-
Accrued investment income		495,997	251,893
Reinsurance recoveries against outstanding claims		6,625,588	6,279,433
Taxation - payments less provision  Deferred commission expense		68,737 777,693	75,938 737,281
			2,479,305
Prepayments Sundry receivables		2,311,463 1,409,096	1,400,454
Suriary receivables		18,455,736	17,721,829
One water a five decrete the wilder and interestible	14	16,435,730	17,721,025
Operating fixed assets - tangible and intangible	14		
Owned			1 [
Land and buildings		562,309	568,644
Furniture and fixtures		146,606	117,983
Motor vehicles		276,565	290,042
Machinery and equipment		75,703	89,297
Computers and related accessories		53,100	76,910
Leashold improvements		8,158	7,482
Intangible asset - computer software		91,129	102,565
Capital work in progress		181,199	122,705
		1,394,769	1,375,628
Total assets of Window Takaful Operations - Operator's Fund		169,928	99,157
		100,020	33,137
TOTAL ASSETS		65,135,572	61,397,419

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### **Consolidated Condensed Interim Profit and Loss Account (Unaudited)**

For the Quarter ended 31 March 2017

			General Ir	nsurance					Life Insurance			Tot	
	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident ® Health	Miscellaneous	Treaty	Conventional Business	Accident ® Health Business	Non-Unitised Investment Link Business	Unit Linked Business	Individual Family Takaful Unit Linked Business	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees	in thousand						
Revenue account													
Net premium revenue	237,983	209,386	1,784,203	430,039	244,581	-	41,273	-	96,588	1,664,165	122,823	4,831,041	4,085,8
Net claims	(36,443)	(76,511)	(1,234,933)	(364,884)	(97,970)	-	(21,232)	-	(41,623)	(546,715)	(497)	(2,420,808)	(1,886,52
Expenses	(62,977)	(39,637)	(223,537)	(52,006)	(42,724)	-	(8,654)	-	(6,482)	(120,198)	(7,135)	(563,350)	(602,66
Net commission	(9,738)	(33,905)	(201,884)	(8,608)	5,592	-	(9,352)	-	(2,651)	(344,659)	(12,402)	(617,607)	(409,48
Net Investment income -												-	
statutory funds	-	-	-	-	-	-	3,879	1	63,522	497,724	4,291	569,417	252,8
Add: Policyholders' liabilities at												-	
beginning of the period	-	-		-		-	110,756		2,370,723	18,383,848	385,969	21,251,296	13,855,8
Less: Policyholders' liabilities at												-	
end of the period	-	-	-	-	-	-	(104,894)	-	(2,479,220)	(19,489,624)	(510,359)	(22,584,097)	(14,944,7)
Surplus / (deficit) of Policyholders' funds	_	_	_	_	_	_	(11,776)	(1)	(857)	(44,541)	17,310	(39,865)	(50,9
Underwriting result	128,825	59,333	123,849	4,541	109,479							426,027	300,2
Investment income - other		-			·	111		-				680,864	580,9
Rental income												1,613	1,6
Other income												35,858	20,3
General and administration expenses												(164,210)	(137,5
Exchange gain												245	8
Profit / (loss) from Window Takaful Operations												14,880	(5
Workers' welfare fund												(19,862)	(15,29
Profit before tax												975,415	750,6
Provision for taxation												(292,258)	(40,8
Profit after tax												683,157	709,7
Profit attributable to:													
Equity holders of the parent												682,643	709,5
Non-controlling interest												514	2
												683,157	709,7
Profit and loss appropriation account - Parent	Company												
Balance at the commencement of the period -	Restated											11,797,814	9,303,5
Profit after tax for the period												682,643	709,5
Final dividend for the year ended 31 December 201	6 - Note 18												
(2015: Rupees 1.5/- per share)												-	(525,0
Balance unappropriated profit at the end of th	e period											12,480,457	9,488,
												Ru	pees

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

# **Consolidated Condensed Interim Statement of Comprehensive Income (Unaudited)**

For the Quarter ended 31 March 2017

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees in	thousand
Profit after tax for the period	683,157	709,793
Other comprehensive income		
Items that may be reclassified subsequently to profit and loss:		
Effect of translation of investment in foreign branches - net	440	20
Total comprehensive income for the period	683,597	709,813
Total comprehensive income attributable to:		
Equity holders of the parent	683,083	709,578
Non-controlling interest	514	235
	683,597	709,813

The annexed notes form an integral part of this consolidated condensed interim financial information.

### **Consolidated Condensed Interim Cash flow Statement (Unaudited)**

For the Quarter ended 31 March 2017

	Rupees in the	ousand
Cash flows from operating activities		
) Underwriting activities		
Premiums received	7,358,558	5,310,61
Reinsurance premiums paid	(898,848)	(1,452,519
Claims paid	(2,876,447)	(2,548,509
Surrenders paid	(7,265)	(8,56)
Reinsurance and other recoveries received	412,523	482,36
Commissions paid	(701,292)	(568,86
Commissions received	135,676	117,58
Other underwriting payments	(274,636)	(275,84
Net cash generated from underwriting activities	3,148,269	1,056,26
Other operating activities		
Income tax paid	(26,319)	(10,46
General and management expenses paid	(669,726)	(502,69
Loans disbursed	(12,378)	(11,21
Loans repayments received	11,451	11,0
Other receipts	1,558	3,03
Net cash used in other operating activities	(695,414)	(510,293
Total cash generated from all operating activities	2,452,855	545,96
Cash flows from investing activities		
Profit / return received on bank deposits	231,926	354,43
Return on Pakistan Investment Bonds	13,531	16,43
Income received from TFCs	-	
Income from treasury bills	2,859	
Dividends received	104,827	48,7
Rentals received	1,613	2,66
Disbursement of policy loans	(2,073)	(8,95
Settlement of policy loans	2,213	3,39
Payments for investments	(6,264,109)	(7,110,32
Proceeds from disposal of investments	4,670,158	5,557,09
Fixed capital expenditure - tangible assets	(89,005)	(25,87
Fixed capital expenditure - intangible assets	(1,656)	(38,57
Proceeds from disposal of fixed assets	12,044	8,1
Total cash used in investing activities	(1,317,672)	(1,192,80
Cash flows from financing activities		
Ciana da a a santala sa id		

Quarter ended

31 March 2017

Quarter ended

31 March 2016

(1,004)

(1,004)

(647,843)

4,228,851

3,581,008

(269)

(269)

1,134,914

11,478,816

12,613,730

Finance lease rentals paid

Net cash used in financing activities

Cash at the beginning of the period

Cash at the end of the period

Net cash generated from / (used in) all activities

Repatriation of funds

Dividends paid

### **Consolidated Condensed Interim** Cash flow Statement (Unaudited)

For the Quarter ended 31 March 2017

	Quarter ended	Quarter ended
	31 March 2017	31 March 2016
	Rupees in	thousand
Reconciliation to profit and loss account		
Operating cash flows	2,452,856	545,971
Depreciation expense	(33,830)	(37,373)
Provision for gratuity	(1,205)	(6,147)
Provision for bad and doubtful debts	-	-
Other income - bank deposits	27,642	15,432
Gain / (loss) on disposal of operating fixed assets	4,851	3,503
Finance charge on lease obligations	-	-
Rental income	1,613	1,612
Increase / (decrease) in assets other than cash	898,169	(17,124)
Increase in liabilities other than running finance	(3,083,148)	(85,869)
	266,948	420,005
Others		
Profit on sale of investments	224,869	224,909
Amortization expense	(7,523)	(8,360)
Capital contribution from shareholders fund	(16,510)	-
Increase in unearned premium	(270,147)	(507,426)
Increase in loans	(927)	181
Income taxes paid	16,896	9,887
Provision for impairment in value of available-for-sale investments	-	-
Dividend, investment and other income	737,308	600,561
Income from treasury bills	2,350	1,582
Return on Pakistan Investment Bonds	5,846	8,358
Income from TFCs	1,425	1,426
Profit / (loss) from Window Takaful Operations	14,880	(517)
	708,467	330,601
Profit before taxation	975,415	750,606

#### Definition of cash

Cash comprises cash in hand, bank balances excluding Rs.35,325 thousands (2016: Rs 8,067 thousands) held under lien, and other deposits which are readily convertible to cash and which are used in the cash management function on a day-to-day basis.

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees ii	n thousand
Cash for the purposes of the statement of cash flows consists of:		
Deposits maturing within 12 months	29,180	7,550
Current and other accounts	5,494,644	2,980,306
Deposits maturing within 12 months	7,089,906	593,152
Total cash and cash equivalents	12,613,730	3,581,008

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Muhammad Ali Zeb Ibrahim Shamsi Imran Maqbool Chairman Director Director Managing Director 

Chief Executive Officer

# **Consolidated Condensed Interim Statement of Changes in Equity (Unaudited)**

For the Quarter ended 31 March 2017

	Share Capital	Ca	pital Reserv	es		Revenue F	Reserves		Equity		
	Issued, subscribed and paid-up	Reserve for exceptional losses		Exchange translation reserve	General reserve	Capital Contribution to statutory fund		Net Retained earnings	attributable to equity holders of the parent	Non- controlling interest	Total Equity
Balance as at 31 December 2015 (Audited) - restated	3,500,000	22,859	3,764	445,503	936,500	(393,979)	9,697,547	9,303,568	14,212,194	5,201	14,217,395
Comprehensive income for the period ended 31 March 20	016										
Profit for the period	-	-	-	-	-	-	709,558	709,558	709,558	235	709,793
Other comprehensive income	-	-	-	20	-	-	-	-	20	-	20
Capital contribution to statutory funds	-	-	_	_	_	_	_	-	_	_	_
Total comprehensive income for the period	-	-	-	20	-	-	709,558	709,558	709,578	235	709,813
Transactions with owners of the Company											
Final dividend for the year ended 31 December 2015											
@ 15% (Rupees 1.5/- per share)	-	-	-	-	-	-	(525,000)	(525,000)	(525,000)	-	(525,000)
Balance as at 31 March 2016	3,500,000	22,859	3,764	445,523	936,500	(393,979)	9,882,105	9,488,126	14,396,772	5,436	14,402,208
Comprehensive income for the period 01 April to 31 December 2016											
Profit for the period	-	-	-	=	-	-	2,784,260	2,784,260	2,784,260	68	2,784,328
Other comprehensive income	-	-	-	(1,812)	-	-	(1,864)	(1,864)	(3,676)	-	(3,676)
Capital contribution to statutory funds	=	-	-	=	-	52,292	-	52,292	52,292	18,106	70,398
Total comprehensive income for the period	-	-	-	(1,812)	-	52,292	2,782,396	2,834,688	2,832,876	18,174	2,851,050
Transactions with owners of the Company											
Interim dividend for the period ended 30 June 2016											
@ 15% (Rupees 1.5/- per share)	-	-	-	-	-	-	(525,000)	(525,000)	(525,000)	-	(525,000)
Balance as at 31 December 2016 (Audited)	3,500,000	22,859	3,764	443,711	936,500	(341,687)	12,139,501	11,797,814	16,704,648	23,610	16,728,258
Comprehensive income for the period ended 31 March 20	017	1				,					
Profit for the period	=	-	-	=	-	-	682,643	682,643	682,643	514	683,157
Other comprehensive income	=	-	-	440	-	-	-	-	440	-	440
Capital contribution to statutory funds	-	-	-	-	-	-	-	-	-	-	-
Total comprehensive income for the period	=	-	-	440	-	-	682,643	682,643	683,083	514	683,597
Balance as at 31 March 2017	3,500,000	22,859	3,764	444,151	936,500	(341,687)	12,822,144	12,480,457	17,387,731	24,124	17,411,855

### **Consolidated Condensed Interim** Statement of Premiums (Unaudited)

For the Quarter ended 31 March 2017

		Unear	ned premium r	eserve			Prepaid rei	nsurance prem	nium ceded		Net premiu	ım revenue
Class	Premiums writtens	Opening	Closing	Currency translation efect	Premiums earned	Reinsurance ceded	Opening	Closing	Currency Translation effect	Reinurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees	in thousand					
General insurance:												
Direct and facultative												
Fire and property damage	1,079,549	2,321,445	2,091,334	9	1,309,669	886,396	1,781,837	1,596,553	6	1,071,686	237,983	215,138
Marine, aviation and transport	259,578	47,086	34,535	(1)	272,128	71,150	6,439	14,847	-	62,742	209,386	142,790
Motor	2,468,789	3,856,292	4,304,194	1,141	2,022,028	214,827	405,840	382,974	132	237,825	1,784,203	1,197,848
Accident ® Health	563,284	631,670	765,402	69	429,621	-	6,237	6,658	3	(418)	430,039	302,382
Miscellaneous	307,438	493,018	424,193	2	376,265	150,334	155,829	174,479	-	131,684	244,581	223,250
Total	4,678,638	7,349,511	7,619,658	1,220	4,409,711	1,322,707	2,356,182	2,175,511	141	1,503,519	2,906,192	2,081,408
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total	4,678,638	7,349,511	7,619,658	1,220	4,409,711	1,322,707	2,356,182	2,175,511	141	1,503,519	2,906,192	2,081,408
Life insurance:												
Conventional business	93,591	-	-	-	93,591	52,318	-	-	-	52,318	41,273	29,664
Accident and Health Business	-	-	-	-	-	-	-	-	-	-	-	-
Non-unitised Investment Link Business	98,343	-	-	-	98,343	1,755	-	-	-	1,755	96,588	65,648
Unit Linked Business	1,695,470	-	-	-	1,695,470	31,305	-	-	-	31,305	1,664,165	1,909,108
Individual Family Takaful Unit Linked Business	123,278	-	-	-	123,278	455	-	-	-	455	122,823	_
Total	2,010,682	-	-	-	2,010,682	85,833	-	-	-	85,833	1,924,849	2,004,420
Grand Total	6,689,320	7,349,511	7,619,658	1,220	6,420,393	1,408,540	2,356,182	2,175,511	141	1,589,352	4,831,041	4,085,828

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Director

Imran Maqbool

Muhammad Ali Zeb

### **Consolidated Condensed Interim Statement of Premiums (Unaudited)**

For the Quarter ended 31 March 2017

Business underwritten	Inside Pakista	an										
		Unearr	ned premium re	serve			Prepaid re	insurance pren	nium ceded		Net premiur	n revenue
Class	Premiums writtens	Opening	Closing	Currency translation efect	Premiums earned	Reinsurance eded	Opening	Closing	Currency Translation effect	Reinsurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
		·				Rupees ir	thousand				·	
Direct and facultative												
Fire and property damage	1,067,212	2,292,033	2,064,707	-	1,294,538	878,585	1,762,967	1,578,855	-	1,062,697	231,841	207,145
Marine, aviation and transport	250,161	35,344	33,138	-	252,367	71,150	6,439	14,847	-	62,742	189,625	131,811
Motor	648,102	1,079,748	1,171,184	-	556,666	8,594	342	226	-	8,710	547,956	452,113
Accident & Health	563,284	621,104	754,767	-	429,621	-	-	-	-	-	429,621	297,919
Miscellaneous	301,562	487,143	418,791	-	369,914	146,255	152,515	172,004	-	126,766	243,148	220,658
Total	2,830,321	4,515,372	4,442,587	-	2,903,106	1,104,584	1,922,263	1,765,932	-	1,260,915	1,642,191	1,309,646
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total	2,830,321	4,515,372	4,442,587	-	2,903,106	1,104,584	1,922,263	1,765,932	-	1,260,915	1,642,191	1,309,646
Life insurance:												
Conventional business	93,591	-	-	-	93,591	52,318	-	-	-	52,318	41,273	29,664
Accident and Health Business	-	-	-	-	-	-	-	-	-	-	-	-
Non-unitised Investment Link Business	98,343	-	-	-	98,343	1,755	-	-	-	1,755	96,588	65,648
Unit Linked Business	1,695,470	-	-	-	1,695,470	31,305	-	-	-	31,305	1,664,165	1,909,108
Individual Family Takaful Unit Linked Business	123,278	-	-	-	123,278	455	-	-	-	455	122,823	-
Total	2,010,682	-	-	-	2,010,682	85,833	-	-	-	85,833	1,924,849	2,004,420
Grand Total	4,841,003	4,515,372	4,442,587		4,913,788	1,190,417	1,922,263	1,765,932		1,346,748	3,567,040	3,314,066

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Director

Director

### **Consolidated Condensed Interim** Statement of Premiums (Unaudited)

For the Quarter ended 31 March 2017

Business underwritten Outs	side Pakistar	1										
		Unearr	ned premium	reserve				oaid reinsurar remium cedeo			Net premiu	m revenue
Class	Premiums written	Opening	Closing	Currency translation effect	Premiums earned	Reinsurance ceded	Opening	Closing	Currency translation effect	Reinsurance expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in	thousand					
Direct and facultative												
Fire and property damage	12,337	29,412	26,627	9	15,131	7,811	18,870	17,698	6	8,989	6,142	7,993
Marine, aviation and transport	9,417	11,742	1,397	(1)	19,761	-	-	-	-	-	19,761	10,979
Motor	1,820,687	2,776,544	3,133,010	1,141	1,465,362	206,233	405,498	382,748	132	229,115	1,236,247	745,735
Accident ® Health	-	10,566	10,635	69	-	-	6,237	6,658	3	(418)	418	4,463
Miscellaneous	5,876	5,875	5,402	2	6,351	4,079	3,314	2,475	_	4,918	1,433	2,592
Total	1,848,317	2,834,139	3,177,071	1,220	1,506,605	218,123	433,919	409,579	141	242,604	1,264,001	771,762
Treaty												
Proportional	-	-	-	-	-	-	-	-	-	-	-	-
Total					-			-				
Grand Total	1,848,317	2,834,139	3,177,071	1,220	1,506,605	218,123	433,919	409,579	141	242,604	1,264,001	771,762

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb Managing Director 

Chief Executive Officer

### **Consolidated Condensed Interim** Statement of Claims (Unaudited)

For the Quarter ended 31 March 2017

		Outs	tanding claim	าร		Reinsurance		and other re f outstanding		Reinsurance	Net claims	expense
Class	Total claims paid	Opening	Closing	Currency translation effect	Claims expense	and other recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in t	housand					
General insurance:												
Direct and facultative												
Fire and property damage	136,931	3,551,184	3,586,302	26	172,023	62,968	3,186,906	3,259,540	22	135,580	36,443	77,72
Marine, aviation and transport	89,372	256,728	263,142	2	95,784	4,703	116,957	131,527	-	19,273	76,511	60,88
Motor	1,468,379	4,334,219	4,780,493	1,559	1,913,094	429,893	2,435,652	2,684,847	927	678,161	1,234,933	703,970
Accident @ Health	357,041	271,554	281,808	3	367,292	6,769	11,832	7,474	3	2,408	364,884	330,93
Miscellaneous	55,698	1,062,033	1,113,241	3	106,903	5,961	864,249	867,222	1	8,933	97,970	40,93
Total	2,107,421	9,475,718	10,024,986	1,593	2,655,096	510,294	6,615,596	6,950,610	953	844,355	1,810,741	1,214,44
Treaty												
Proportional					-	-	-	-			- -	
Total	2,107,421	9,475,718	10,024,986	1,593	2,655,096	510,294	6,615,596	6,950,610	953	844,355	1,810,741	1,214,44
Life insurance:												
Conventional Business	119,917	81,196	48,555	-	87,276	66,044	-	-	-	66,044	21,232	37,72
Accident and Health Business	-	-	-	-	_	-	-	-	-	-	-	
Non-unitised Investment Link Business	42,798	18,265	18,722	-	43,255	1,632	-	-	-	1,632	41,623	44,65
Unit Linked Business	549,435	138,891	151,322	_	561,866	15,151	-	-	-	15,151	546,715	589,70
Individual Family Takaful Unit Linked Business	497	-	-	-	497	-	-	-	-	-	497	
Total	712,647	238,352	218,599	-	692,894	82,827	-	-	-	82,827	610,067	672,08
Grand Total	2,820,068	9,714,070	10,243,585	1,593	3,347,990	593,121	6,615,596	6,950,610	953	927,182	2,420,808	1,886,52

 $The \ annexed \ notes form \ an \ integral \ part \ of \ this \ consolidated \ condensed \ interim \ financial \ information.$ 

Muhammad Umar Virk

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Chairman

Director

Director

### **Consolidated Condensed Interim** Statement of Claims (Unaudited)

For the Quarter ended 31 March 2017

		Outs	tanding clain	ns	GI :	Reinsurance and other		and other re		Reinsurance	Net claims	expense
Class	Total claims paid	Opening	Closing	Currency translation effect	Claims expense	recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in t	thousand					
General insurance:												
Direct and facultative												
Fire and property damage	129,166	3,480,697	3,512,740	-	161,209	56,732	3,131,379	3,199,947	-	125,300	35,909	53,7
Marine, aviation and transport	86,861	251,631	258,043	-	93,273	4,703	116,957	131,527	-	19,273	74,000	60,7
Motor	245,534	439,793	476,060	-	281,801	(1,072)	115,131	125,267	-	9,064	272,737	252,5
Accident & Health	347,224	254,376	270,856	-	363,704	-	-	-	-	-	363,704	328,6
Miscellaneous	54,746	1,053,622	1,106,132		107,256	5,036	857,070	861,310		9,276	97,980	40,8
Total	863,531	5,480,119	5,623,831	-	1,007,243	65,399	4,220,537	4,318,051	-	162,913	844,330	736,5
Treaty												
Proportional	_					-						
<del>-</del>					1,000,010							
Total	863,531	5,480,119	5,623,831	-	1,007,243	65,399	4,220,537	4,318,051	-	162,913	844,330	736,5
Life insurance:						,	,				,	,
Conventional Business	119,917	81,196	48,555	-	87,276	66,044	-	-	-	66,044	21,232	37,7
Accident and Health Business	-	-	-	-	-	-	-	-	-	-	-	
Non-unitised Investment Link Business	42,798	18,265	18,722	-	43,255	1,632	-	-	-	1,632	41,623	44,6
Unit Linked Business	549,435	138,891	151,322	-	561,866	15,151	-	-	-	15,151	546,715	589,7
Individual Family Takaful Unit Linked Business	497	-	-	-	497	-	-	-	-	-	497	
Fotal	712,647	238,352	218,599	-	692,894	82,827	-	-	-	82,827	610,067	672,0
Count Takel	1 500 400		- F0/2/22		1 700 427	4/0.222	/ 220 527	/ 240.051			1 /5/ 205	1 (00 )
Grand Total	1,576,178	5,718,471	5,842,430		1,700,137	148,226	4,220,537	4,318,051		245,740	1,454,397	1,408,6

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### **Consolidated Condensed Interim** Statement of Claims (Unaudited)

For the Quarter ended 31 March 2017

			n									
		Outs	tanding claim	ıs	al :	Reinsurance		and other re of outstanding		Reinsurance	Net claims	expense
Class	otal claims <sup>-</sup> paid	Opening	Closing	Currency translation effect	Claims expense	and other recoveries received	Opening	Closing	Currency translation effect	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in t	:housand					
Direct and facultative												
Fire and property damage	7,765	70,487	73,562	26	10,814	6,236	55,527	59,593	22	10,280	534	24,005
Marine, aviation and transport	2,511	5,097	5,099	2	2,511	-	-	-	-	-	2,511	117
Motor 1,	1,222,845	3,894,426	4,304,433	1,559	1,631,293	430,965	2,320,521	2,559,580	927	669,097	962,196	451,426
Accident & Health	9,817	17,178	10,952	3	3,588	6,769	11,832	7,474	3	2,408	1,180	2,324
Miscellaneous	952	8,411	7,109	3	(353)	925	7,179	5,912	1	(343)	(10)	42
Total 1,	1,243,890	3,995,599	4,401,155	1,593	1,647,853	444,895	2,395,059	2,632,559	953	681,442	966,411	477,914
Treaty												
Proportional	<del>-</del>			-		-		-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-	-	-
Grand Total 1	1,243,890	3,995,599	4,401,155	1,593	1,647,853	444,895	2,395,059	2,632,559	953	681,442	966,411	477,914

 $The \ annexed \ notes form \ an \ integral \ part \ of \ this \ consolidated \ condensed \ interim \ financial \ information.$ 

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

# **Consolidated Condensed Interim** Statement of Expense (Unaudited)

For the Quarter ended 31 March 2017

	Commissions	De	ferred commi	ssion	Net	Other		Commission	Net underwrit	ting expense
Class	paid or payable	Opening	Closing	Currency translation effect	commission expense	management expenses	Underwriting expense	from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in t	housand				
General Insurance:										
Direct and facultative										
Fire and property damage	103,425	271,619	258,718	1	116,327	62,977	179,304	106,589	72,715	83,371
Marine, aviation and transport	34,149	5,204	5,165	-	34,188	39,637	73,825	283	73,542	70,296
Motor	259,912	411,277	449,883	134	221,440	223,537	444,977	19,556	425,421	319,926
Accident ® Health	12,500	24,351	28,243	-	8,608	52,006	60,614	-	60,614	41,087
Miscellaneous	27,811	24,830	35,684		16,957	42,724	59,681	22,549	37,132	52,013
Total	437,797	737,281	777,693	135	397,520	420,881	818,401	148,977	669,424	566,693
Proportional										
Total	437,797	737,281	777,693	135	397,520	420,881	818,401	148,977	669,424	566,693
Life insurance:										
Conventional Business	9,352	-	-	-	9,352	8,654	18,006	-	18,006	11,771
Accident and Health Business	-	-	-	-	-	-	-	-	-	-
Non-unitised Investment										
Link Business	2,651	-	-	-	2,651	6,482	9,133	-	9,133	10,693
Unit Linked Business	344,659	-	-	-	344,659	120,198	464,857	-	464,857	422,988
Individual Family Takaful Unit Linked Business	12,402	-	-	-	12,402	7,135	19,537	-	19,537	-
Total	369,064	-	-	-	369,064	142,469	511,533	-	511,533	445,452
Grand Total	806,861	737,281	777,693	135	766,584	563,350	1,329,934	148,977	1,180,957	1,012,145

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### **Consolidated Condensed Interim** Statement of Expense (Unaudited)

For the Quarter ended 31 March 2017

Business underwritten Ins	ide Pakista	n								
	Commissions	Def	erred commi	ission	Net	Other		Commission	Net underwri	ting expense
Class	paid or payable	Opening	Closing	Currency translation effect	commission expense	management expenses	Underwriting expense	from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupee	s in thousand				
General Insurance:										
Direct and facultative										
Marine, aviation and transport	32,753	4,834	4,006	-	33,581	39,317	72,898	283	72,615	66,190
Motor	50,325	78,015	81,426	-	46,914	133,582	180,496	2	180,494	150,602
Accident ® Health	12,500	24,058	28,023	-	8,535	51,716	60,251	-	60,251	37,410
Miscellaneous	27,150	24,220	34,731	-	16,639	42,532	59,171	21,258	37,913	49,493
Total	224,303	398,331	403,118		219,516	329,558	549,074	126,440	422,634	383,875
Treaty										
Proportional	-	-	-	-	-	-	-	-	-	-
			-	-	-					-
Total	224,303	398,331	403,118	-	219,516	329,558	549,074	126,440	422,634	383,875
Life Insurance:										
Conventional Business	9,352	-	-	-	9,352	8,654	18,006	-	18,006	11,771
Accident and Health Business	-	-	-	-	-	-	-	-	-	-
Non-unitised Investment Link Business	2,651	-	-	-	2,651	6,482	9,133	-	9,133	10,693
Unit Linked Business	344,659	-	-	-	344,659	120,198	464,857	-	464,857	422,988
Individual Family Takaful Unit Linked Business	12,402	-	-	-	12,402	7,135	19,537	-	19,537	-
Total	369,064	-	-	-	369,064	142,469	511,533	-	511,533	445,452
Grand Total	593,367	398,331	403,118		588,580	472,027	1,060,607	126,440	934,167	829,327

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Director Director

# **Consolidated Condensed Interim** Statement of Expense (Unaudited)

For the Quarter ended 31 March 2017

Business underwritten Outside Pal	kistan									
	Commissions	Def	erred comm	nission	Net	Other		Commission	Net underwrit	ting expense
Class	paid or payable	Opening	Closing	Currency translation effect	commission expense	management expenses	Underwriting expense	from reinsurers	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rup	ees in thousand				
Direct and facultative										
Fire and property damage	1,850	4,415	3,786	1	2,480	566	3,046	1,692	1,354	3,191
Marine, aviation and transport	1,396	370	1,159	-	607	320	927	-	927	4,106
Motor	209,587	333,262	368,457	134	174,526	89,955	264,481	19,554	244,927	169,324
Accident ® Health	=	293	220	=	73	290	363	-	363	3,677
Miscellaneous	661	610	953	-	318	192	510	1,291	(781)	2,520
Total	213,494	338,950	374,575	135	178,004	91,323	269,327	22,537	246,790	182,818
Treaty										
Proportional	=	-	-	-	-	=	=	=	-	-
	=	=	=	=	=	=	=	=	=	=
Grand Total	213,494	338,950	374,575	135	178,004	91,323	269,327	22,537	246,790	182,818

The annexed notes form an integral part of this consolidated condensed interim financial information.

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### **Consolidated Condensed Interim Statement of Investment Income (Unaudited)**

For the Quarter ended 31 March 2017

	Note	Quarter ended 31 March 2017	Quarter ended 31 March 2016
		Rupees i	n thousand
General insurance:			
Business underwritten Inside Pakistan			
Income from non-trading investment			
Available-for-sale			
			1.100
Return on term finance certificates		1,425	1,426
Return on Pakistan Investment Bonds		5,846	8,358
Profit on Treasury Bills		2,350	1,582
Dividend income:			
- associated undertakings		174,021	154,324
- others		315,513	185,290
		489,534	339,614
		499,155	350,980
Gain on sale of 'available-for-sale' investments:			
- associated undertakings		-	-
- others		117,149	224,908
		117,149	224,908
		616,304	575,888
Provision of impairment in value of			
'available-for-sale' investments	8.1		
		616,304	575,888
Business underwritten Outside Pakistan			
Income from non-trading investments			
Gain on sale of available-for-sale investments - others		51,026	_
Dividend Income - others		8,518	-
		59,544	-
		675,848	575,888
Life insurance:			
Share holders' fund			
Unrealised appreciation in value of quoted securities		(52)	628
Return on Government Securities		3,146	3,715
Return on bank deposits		530	3,713
Dividend income		677	333
Gain on sale of non trading investments		722	2
(Provision) for impairment in value of 'available-for-sale investments'		(7)	_
•		5,016	5,026
balance carried forward		680,864	580,914

### **Consolidated Condensed Interim Statement of Investment Income (Unaudited)**

For the Quarter ended 31 March 2017

Muhammad Umar Virk

Chairman

Ibrahim Shamsi

Director

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees in t	thousand
balance brought forward	680,864	580,914
Statutory Funds:		
Conventional Business		
Return on Government Securities	1,950	2,577
Return on bank deposits	1,680	1,924
Gain on sale of disposal of open-end non trading investments	275	1
(Provision) for impairment in value of 'available-for-sale investments'	(26)	
Accident and Health Business	3,879	4,502
Return on Government Securities	-	2
Return on bank deposits	1	_
'	1	2
Non-unitised Investment Link Business		
Appreciation in value of quoted securities	25,089	10,249
Return on fixed income securities	1,325	1,837
Mark-up on policy loans	302	-
Return on Government Securities	28,694	37,548
Return on bank deposits	4,131	517
Dividend income	929	-
Gain on disposal of trading investments	3,052 63,522	1,214 51,365
Unit Linked Business	05,522	31,303
Appreciation in value of quoted securities	174,723	(10,136)
Mark-up on policy loans	86	-
Return on Government Securities	222,559	193,755
Return on fixed income securities	3,949	1,988
Dividend income	20,929	738
Return on bank deposits	16,890	4,741
Gain on disposal of trading investments	60,211	5,928
	(1,623)	107.01/
Individual Family Takaful Unit Linked Business	497,724	197,014
	9 725	
Appreciation in value of quoted securities	3,726	-
Return on Government Securities	(51)	-
Return on bank deposits  Gain on disposal of trading investments	237 379	-
oalit of disposat of trading investments	4,291	
	1,250,281	833,797
Net investment income	//-	252.25
Net investment income - statutory funds	569,417	252,883
Net investment income - other		580,914 833,797
The annexed notes form an integral part of this consolidated condensed interim financial inform.		033,/9/
	(N	De la companya della companya della companya de la companya della

Imran Maqbool

Director

Muhammad Ali Zeb

For the Quarter ended 31 March 2017

#### Status and nature of business

The Group consists of:

#### **Holding Company**

Adamjee Insurance Company Limited

#### Subsidiary Company

Adamjee Life Assurance Company Limited [74.28% held by Adamjee Insurance Company Limited (2016: 74.28%)]

#### Adamjee Insurance Company Limited (Holding Company)

Adamjee Insurance Company Limited is a public limited company incorporated in Pakistan on 28 September 1960 under the Companies Act, 1913 (now the Companies Ordinance 1984). The Company is listed on Pakistan Stock Exchange and is engaged in the general insurance business comprising fire and property, marine, motor, accident  $\otimes$  health and miscellaneous classes. The registered office of the Company is situated at Tanveer Building, 27-C-III, MM Alam Road, Gulberg III, Lahore.

The Holding Company also operates branches in the United Arab Emirates (UAE) and the Export Processing Zone (EPZ).

The Holding Company was granted authorization on 23 December 2015 under Rule 6 of the Takaful Rules, 2012 to undertake Takaful Window Operations in respect of general takaful products by Securities and Exchange Commission of Pakistan (SECP) and commecned Window Takaful Operations on January 01, 2016.

#### Adamjee Life Assurance Company Limited (Subsidiary Company)

Adamjee Life Assurance Company Limited was incorporated in Pakistan on 4 August 2008 as a public unlisted company under the Companies Ordinance, 1984 and started its operations from 24 April 2009. The registered office of the Company is located at First Floor Islamabad Stock Exchange Tower, 55-B, Jinnah Avenue, Blue Area, Islamabad while its principal place of business is located at Third Floor, The Forum, Khayaban-e-Jami, Clifton, Karachi. The Company is a subsidiary of Adamjee Insurance Company Limited and an associate of IVM Intersurer B.V. who have a holding of 74.28% (2016: 74.28%) and 25.72% (2016: 25.72%), respectively in the share capital of the Company. IVM Intersurer B.V. has nominated Hollard Life Assurance Company Limited (HLA), a subsidiary of IVM Intersurer B.V., to act on its behalf in respect of matters relating to the Company. HLA is South Africa's largest private sector insurance company.

The Company is engaged in life assurance business carrying on non-participating business only. In accordance with the requirements of the Insurance Ordinance, 2000, the Company has established a shareholders' fund and the following statutory funds in respect of its each class of life assurance business:

- Conventional Business
- Accident and Health Business
- Non-Unitised Investment Link Business
- Unit Linked Business
- Individual Family Takaful Unit Linked Business

#### Basis of preparation and statement of compliance

This consolidated condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' as applicable in Pakistan, provisions and directives issued under Companies Ordinance, 1984, the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012 have been followed.

The disclosures made in this consolidated condensed interim financial information have, however, been limited based on format prescribed by Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003 and International Accounting Standard (IAS) 34 - 'Interim Financial Reporting'. They do not include all the disclosures required for annual financial statements, and this condensed interim financial information should be read in conjunction with annual financial statements of the Company for the year ended 31 December 2016.

For the Quarter ended 31 March 2017

#### Basis of measurement

This consolidated condensed interim financial information has been prepared under the historical cost convention except that obligations under certain employee benefits are measured at fair value.

#### Summary of significant accounting policies

The accounting policies and methods of computation adopted in the preparation of this consolidated condensed interim financial information are same as those applied in preparation of the consolidated financial statements for the year ended 31 December 2016.

The Company has adopted all the applicable new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 01 January 2017, as mentioned in the financial statements for the year ended 31 December 2016.

There is no significant impact of such changes on this consolidated condensed interim financial information of the Company.

#### Accounting estimates and judgments

The preparation of this consolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During the preparation of this consolidated condensed interim financial information, the significant judgements made by the management in applying the Group's accounting policies and the key sources of estimation and uncertainty were the same as those applied in the preceding audited financial statements of the Company for the year ended 31 December 2016.

### Financial risk management

The Company's financial risk management and objectives and policies are consistent with those disclosed in the financial statements for the year ended 31 December 2016.

#### Window takaful operations - operator's fund

0111415112011	
Rupees ir	thousand
(Unaudited)	(Audited)
30,000	30,000
15,194	17,595
29,905	29,905
90,606	19,065
4,223	2,592
169,928	99,157
106,870	46,366

31 March 2017 31 December 2016

For the Quarter ended 31 March 2017

	31 March 2017	31 March 2016
	Rupees in	thousand
	Unaudited	Unaudited
Wakala Fee	28,923	1,428
Commission expense	(5,748)	(469)
Management expense	(8,437)	(2,582)
Net Investment income	142	1,106
Profit / (loss) from Window Takaful Operations	14,880	(517)

Details of total assets, total liabilities and segment disclosure of window takaful operations are stated in the annexed condensed interim financial information for the guarter ended 31 March 2017.

#### Contingencies and commitments

#### 8.1 Contingencies

### **Holding Company**

There has been no significant change in the contingencies since the date of preceding financial statements for the year ended 31 December 2016.

### **Subsidiary Company**

The Subsidiary Company has contingent liabilities in respect of death claims in the ordinary course of business amounting to Rs. 16,308 thousands (2016: Rs. 16,308 thousands). The management of the Subsidiary Company is confiend that no provision in respect of these items is required to be made in this condensed interim consolidated financial information.

#### 8.2 Commitments

### **Holding Company**

The Holding Company has issued letter of guarantees amounting to Rupees 36,382 thousands (AED 1,277 thousands) [31 December 2016: Rupees 36,371 thousands (AED 1,277 thousands)] relating to its UAE branch.

#### **Subsidiary Company**

Commitment in respect of Ijarah rentals payable in future period as at 31 March 2016 amounted to Rs. 33,550 thousands (2016: Rs. 33,550 thousands) for vehicles.

### Cash and Bank denosits

5 Cash and Bank deposits	Note	31 March 2017	31 December 2016
		Rupees in	thousand
		Unaudited	Audited
Cash and other equivalents			
Cash in hand		29,180	16,604
Current and other accounts			
Current accounts		1,806,311	1,491,301
Savings accounts	9.1	3,688,333	3,981,177
		5,494,644	5,472,478
Deposits maturing within 12 months			
Fixed and term deposits	9.1	7,125,231	6,025,059
		12,649,055	11,514,141

For the Quarter ended 31 March 2017

9.1 These include fixed deposits amounting to Rs. 198,032 thousands (AED 6,951 thousands) [2016: Rs. 197,962 thousands (AED 6,951 thousands)] kept in accordance with the requirements of Insurance Regulations applicable to the UAE branches of the Holding Company for the purpose of carrying on business in United Arab Emirates. These also include liens against cash deposits of Rs. 35,325 thousands (2016: Rs. 35,325 thousands) with banks in Pakistan essentially in respect of guarantees issued by the banks on behalf of the Holding Company for claims under litigation filed against the Holding Company.

10 Investments			
	Note	31 March 2017	31 December 2016
		Rupees in	thousand
		Unaudited	Audited
Available-for-sale			
In related parties			
Marketable securities - listed		7,220,090	7,014,434
Less: Provision for impairment in value of investments		-	-
		7,220,090	7,014,434
Others			
Marketable securities - listed		8,780,827	7,912,278
Marketable securities - unlisted		925,360	925,360
Less: Provision for impairment in value of investments	10.1	(81,421)	(81,400)
		9,624,766	8,756,238
Fixed income securities	10.2	641,159	640,358
		10,265,925	9,396,596
		17,486,015	16,411,030
At fair value through profit or loss			
In related parties			
Marketable securities - listed		3,373,148	-
Others			
Marketable securities - listed		3,958,222	6,996,966
Fixed income securities	10.4	7,607,513	7,231,681
		11,565,735	14,228,647
		14,938,883	14,228,647
		32,424,898	30,639,677
10.1 Reconciliation of provision for impairment in value of investment	nts		
Opening provision		81,400	303,847
Charge / (reversal) for the period / year		21	(222,447)
Closing provision		81,421	81,400

<sup>10.2</sup> The fixed income securities classified as 'available-for-sale' include Pakistan investment bonds and Government treasury bills amounting to Rupees 480,930 thousands (31 December 2016: Rupees 479,274 thousands) and Rupees 160,230 thousands, respectively (31 December 2016: Rupees 160,592 thousands).

For the Quarter ended 31 March 2017

- 10.3 On 31 March 2017, the fair value of 'available-for-sale' securities was Rupees 23,575,935 thousands (31 December 2016: Rupees 22,484,536 thousands). As per the Company's accounting policy, 'available-for-sale' investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other than temporary). However, International Accounting Standard (IAS) 39 - 'Financial Instruments: Recognition and Measurements' dealing with the recognition and measurement of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as at 31 March 2017 would have been higher by Rupees 6,050,250 thousands (31 December 2016: higher by Rupees 8,255,890 thousands).
- 10.4 The fixed income securities at 'fair value through profit or loss' include Pakistan investment bonds, Government treasury bills and Ijarah Sukuks amounting to Rupees 265,161 thousands (31 December 2016: 4,618,463 thousands), Rupees 5,698,514 thousands (31 December 2016: 2,350,691 thousands) and Rupees 240,841 thousands (31 December 2016: 262,527 thousands), respectively.

Note         31 March 2017         31 December 2016           Rupees in thousand           Unaudited         Audited           Considered good         5,286,078         5,099,091
Rupees in thousand Unaudited Audited
<b>Unaudited</b> Audited
Considered good <b>5,286,078</b> 5,099,091
, ,
Considered doubtful <b>368,774</b> 375,576
<b>5,654,852</b> 5,474,667
Less: Provision for doubtful balances 11.1 (368,774) (375,576)
<b>5,286,078</b> 5,099,091
11.1 Reconciliation of provision for doubtful balances
Opening provision <b>375,576</b> 373,639
Exchange difference 45
(Reversal) / Charge for the period / year (6,847) 1,937
Closing provision <b>368,774</b> 375,576
12 Amounts due from Other Insurers / Reinsurers - Unsecured
Considered good 1,156,062 1,062,271
Considered doubtful <b>85,302</b> 85,302
1,241,364 1,147,573
Less: Provision for doubtful balances       12.1       (85,302)       (85,302)         1,156,062       1,062,271
12.1 Reconciliation of provision for doubtful balances
Opening provision <b>85,302</b> 299,558
Reversal for the period
Written off during the period / year - (214,256)
Closing provision         85,302         85,302
13 Premium and claim reserves retained by cedants
Considered doubtful 23,252 23,252
Less: Provision for doubtful balances (23,252) (23,252)

For the Quarter ended 31 March 2017

### 13.1 Reconciliation of provision for doubtful balances

		Note	31 March 2017	31 December 2016
			Rupees in	thousand
			Unaudited	Audited
	Opening provision		23,252	23,252
	Charge for the period / year		-	-
	Written off during the period		_	-
	Closing provision		23,252	23,252
14	Operating fixed assets - tangible and intangible			
	Opening balance - Net book value		1,252,923	1,365,137
	Additions during the period	14.2	17,504	280,061
	Less:			
	Book value of disposals during the period	14.3	(15,355)	(206,125)
	Depreciation / amortisation charged during the period / year		(41,566)	(184,612)
	Exchange difference		64	(1,538)
			(56,857)	(392,275)
			1,213,570	1,252,923
	Capital work in progress		181,199	122,705
			1,394,769	1,375,628
	14.1 Breakup of book values into owned and leased fixed assets			
	Owned assets		1,213,570	1,252,923
	Capital work in progress		181,199	122,705
			1,394,769	1,375,628
	14.2 Additions during the period / year			
	Owned			T0 T00
	Land and building		971	78,500
	Furniture and fixture Motor vehicle		700 5,795	18,341 48,140
	Machinery and equipment		4,410	19,913
	Computer and related accessories		2,933	22,285
	Intangibles		2,695	92,882
	,		17,504	280,061
	14.3 Written down values of operating fixed assets disposed off during the period / year			
	Owned			
	Land and building		-	180,271
	Furniture and fixture		-	7,533
	Motor vehicle		4,365	13,278
	Machinery and equipment		1,746	3,677
	Computer and related accessories		3,759	1,366
	Intangibles		5,485	
			15,355	206,125

For the Quarter ended 31 March 2017

#### Transactions with related parties

The related parties comprise subsidiary company, employee benefit plans, key management personnel and other parties. Transactions are entered into with such related parties for the issuance of policies to and disbursements of claims incurred by them and payment of rentals for the use of premises rented from them. There are no transactions with key management personnel other than their terms of employment.

Investment in related parties have been disclosed in note 10 to the consolidated condensed interim financial information. Other transactions with related parties are summarised as follows:

	Quarter ended 31 March 2017	Quarter ended 31 March 2016
	Rupees in	thousand
	Unaudited	Unaudited
Transactions		
Premium underwritten	218,123	359,821
Premium received	295,390	423,567
Claims paid	130,451	75,713
Rent paid	1,283	1,376
Rent received	1,613	2,665
Dividend income	4,420	-
Income on bank deposits	17,779	8,047
Fee / service charges paid	352	32,608
Investments made	3,874,275	160,472
Investments sold	3,096,405	100,000
Charge in respect of gratuity expense	4,733	7,469
Company's contribution to Employees' Provident Fund	7,091	7,119
Key management personnel - Compensation paid	213,876	195,594
	As at 31 March 2017	As at 31 December 2016
	Rupees in	thousand
	Unaudited	Audited
Period end balances		
Balances receivable	380,689	133,490
Balances payable	843,187	803,759
Cash and bank balances	1,798,734	1,904,794
Payable to Staff Gratuity Fund	29,864	73,185
Payable to Employees Provident Fund	2,996	2,138

For the Quarter ended 31 March 2017

Segment reporting

16.1 Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirements of the Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following is a schedule of class of business wise assets and liabilities:

Fig. 2014   Maritim   Ma	Transport   Martin   Matter												31	31 March 2017	017									
Coursion   Decision	Control   Particular   Partic	:- 2 (0	re and operty ımage	Mar Aviatic Trans	ine, on and sport	Σ	tor	Accid	dent @ alth	Miscell	aneous	Trea	aty	Ę	tal	Aggregate				Life Insurand	9		Aggregate	į
State   Stat	Sept   130   11856   1860   150   11856   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860   150   1860	<u>a</u> <u>ē</u>	Outside n Pakistan	Inside Pakistan	Outside Pakistan		Outside Pakistan	Inside Pakistan	Outside Pakistan			Inside Pakistan		Inside Pakistan	Outside Pakistan	General	Shareholders		_ z -	-	Accident and Health Business	Individual Family Takaful Unit Linked Business		Grand Total
13.58.2   13.00   11.26.54   566.000   13.00   11.26.54   566.000   13.00	1982   1982												Rupe	ees in tho	usand									
Suppose   Supp	State   Stat																							
13.854   28.352   2	13.564   13.50   11.5564   14.50   15.02   1	ćή			13,300	1,135,854	5,658,068		14,352					10,543,846	5,799,618	16,343,46				20,687,086	171	500'655	24,363,654	24,428,454
10.364   68.15   65.7   2193.05   739.16   1/17.27   2192.7   1802.94   11.78   2.97.154   2.97.1	10.364   6.517   2.193.06   7.916.16   1.071.27   2.157   1.802.04   1.277   2.157   1.802.04   1.278   2.157   2.15	m			13,300	1,135,854			14,352	-			1 11	31,381,749	8,915,559	40,297,30.			1 1		171	229,006	24,838,264	65,135,572
13.54   48.15   5.57   5.19.26   7.19.26   7.19.27   5.15.26   7.19.27   5.19.26   7.19.27   5	1.05   1.02	15			6,537	2,159,926	7,593,615		21,587				,	12,497,729	7,738,981	20,236,711	- 0	89,225		673,116	3	16,511	839,169	21,075,879
11   22   20   20   20   20   20   20	Transport   Mainte,   Motor   Accident ©   Miscellaneous   M	1 1		- 1	, 8	- 150,000	- 400000	- 1	- 2000 100	- 1				2,567,634	512,993	3,080,62					'  :		28,144	3,108,771
Authorized   Matrice,   Auth	Author-   Auth	- II ≥		- III	0,33/	2,139,920	0,088,0	- III	7,000					505,500,51	4/8:10%	23,317,33				0/3,110	3		515,700	24, 164,030
Aniatine, legical policies         Accident & Miscellaneous         Miscellaneous         Treaty         Total         Profession policies         Final policies         Profession pol	Martine,   Martine,   Health   Miscellaneous   Treaty   Total   Aggregate   Transport   Health   Miscellaneous   Treaty   Total   Aggregate   Transport   Health   Miscellaneous   Transport   Health   Health   Health   Pakistan												310	ecember .	2016									
the legister	Parketan	E 및 B	re and operty image	Mar Aviatio Trans	ine, on and sport	Σ	itor	Accid	dent @ alth	Miscel	aneous	Trea	aty	To	tal	Adgregate				Life Insurand	8		Addredate	
103754   118137   10552 975970   5,222,982   594,380   25,119   15,234,271   16,995   - 19,461,985   2,569,984   22,051,085   377,245   373,182   2,564,905   19,487,397   170   464,041   22,999,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,695   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   170   464,041   2,599,995   19,487,397   1	104754   18137   10552   975570   5.222382   594.380   25.119   15.24271   16.996   - 10.28012   5.49386   22.051.085   977246	sta		Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan	Outside Pakistan	Inside Pakistan		Inside Pakistan		Inside Pakistan	Outside Pakistan	General	Shareholders Fund		<u>z -</u>		Accident and Health Business			Grand Total
103/754 418.137 10.552 975.570 5.232.582 594.380 25.119 15.294.271 16.995 - 19.461.196 2.569.889 22.051.035 577.246 3331.82 2.654.905 19.487.397 170 464.041 2.299.695	103734 418.17 10.552 975.370 5,222.562 594.380 25.19 15.294.31 16.995 - 1.94.01.19 15.294.34 - 1.94.01.19 15.294.34 10.052 975.370 6,20.19 17.04.01 17.090.12 1.94.01.19 17.090.12 17.04.19 17.090.12 1.94.01.19 17.090.19 17.0																							
108754         418177         10552         975,370         5.282,982         584,380         25,11         6.598         - 19,461,98         2.569,384         2.561,085         977,24         333,182         2.564,495         19,487,397         170         464,041         2.539,384         2.569,386         2.561,086         2.561,086         2.561,086         2.561,086         377,246         377,246         18,487,397         170         464,041         2.539,307         4.541,387         1.541,387         170         4.541,487         1.541,481         2.546,386         2.561,086         2.561,086         2.561,086         2.561,086         2.562,496         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         378,437         476,436         476,436         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         377,246         378,437         476,436         476,436         377,246         378,437         476,436         476,436         476,436         476,436         476,436         476,436         476,436	102734 418.17 10.552 97.5870 5.22.282 94.380 2.5119 15.24.21 16.995 0. 19.48.196 2.56.289 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 18.119.2 1.9.48.196 2.05.108 97.24 19.119.2 1.9.48.196 97.24 19.119.2 1.9.																							
103734 4.01317 10.552 975370 5.252.562 594.380 2.5119 15.24271 16.595 - 13.661.788 80.927 17.240 313.182 2.654.055 19.48737 170 46.401 2.517.540 21.573.540 19.824 18.05.5754 44 2.8627 91.524 18.05.5754 18.05.5	103754 418177 10552 97590 5.252962 594,380 27,14 1801,23 152971 16.995 - 23661,238 810327 37,546,30 57,540	2			10,552	975,970	5,292,962		25,119					10,380,012	5,449,382	15,829,39.				19,487,397	82	464,041	22,939,695	38,769,089
103853         203538         16839         1879577         6821840         1,137,884         27,744         1801,423         152.19         -         1,156,450         6,895,465         1834,4997         -         1,257,930         4830,1         2,603,301         4,693,00         2,633,311         91824         -         91824         91824         -         91824         91824         -         91824         91824         -         91824         91824         -         91824         91824         -         91824         91824         -         91824         91824         -         -         91824         9182	103853 20538 16381 1879577 6.821 840 1137.884 27744 1801,423 15219 - 11484.552 6.885,456 1824 191824 - 12159,330 1830,4897 1137.884 27744 1801,423 15219 - 14,124.803 7.464,556 21579,338 1830,4997 1835 1835 1835 1835 1835 1835 1835 1835	IŠ.	11		10,552	975,970	5,292,9		25,119	1 1			- 1 - 1	29,861,208	8,019,271	37,880,47			- 1 - 1	19,487,397	170	464,041	23,516,940	61,397,419
2.160.301 4.69.03 16.839 1879.577 6.821.840 1137.884 277.44 1,801.423 15.219 - 14,124.808 7.454.505 21579.308 91.824 135579 98.626 623754 44 28.627 923.454	103833 400539 16839 1879577 6821840 113784 27744 1801423 15219 - 14,12480 2442 302392 9124 1255734 8625 623754 44 28627 91294	5,00		l	16,839	1,879,577	6,821,840	l	27,744			-	l	11,964,502	6,985,495	18,949,997		120,579		623,754	75	28,627	831,630	19,781,627
102853 420559 16839 1879577 6821840 137384 27744 1801423 15219 14,124,803 7,464,505 21579,308 91,824 130579 58,626 623,754 44 28,627 923,454	103853 420559 16839 1879577 6421840 1137284 27744 1801,423 15219 14,124,813 7,454,50 21579,338 91,824 120579 98,626 623754 44 28,627 93,454 23,627 93,454 23,627 93,454 23,627 91,234 91,234 91,234 91,234	- 1	- 1			1			1					2,160,301	010,694						•		91,824	2,721,135
	91,294	0.1	- 11			1,879,577	6,821,840		27,744				l II	14, 124,803	7,454,505	21,579,30					7)7)	28,627	923,454	22,502,762

For the Quarter ended 31 March 2017

					B	BUSINESS UNDER		WRITTEN INSIDE PAKISTAN	STAN									BUSINESS U	BUSINESS UNDERWRITTEN OUTSIDE PAKISTAN	TEN OUTSID	DE PAKISTAN	Z.				
			Ge	General Insurance	nce			Lifeli	Life Insurance			Total				General Insurance	surance			Life	Life Insurance		Total		Aggregate	
	Fire and property damage tr	Marine, aviation and transport	Motor Acc	ident ® Miso	Accident ® Miscellaneous Treaty	reaty Gor	Conventional Inv Business Link	Non-unitised Unit Linked Investment Business Link Business			Individual Family Takaful Unit Linked Business	31 March 3	31 March P 2016 c	Fire and an property damage transport	Marine, aviation and	Motor Ac	Accident ® M Health	Miscellaneous Treaty	Treaty Gor	Conventional Business	Accident unitised and Health Investment Business Link Business		31 March 31 March 2016		31 March 3	31 March 2016
												8	(Rupees in thousand)	usand)												
Other Information																										
Net premium revenue	231,841	189,625	547,956	429,621	243,148		41,273	96,588	1,664, 165		122,823	3,567,040	3,314,066	6,142	19,761	1236,247	418	1,433					1,264,001 77	771,762 43	4,831,041	4,085,828
Netclaims	(32,909)	(74,000) 2	(272,737)	(363,704)	(97,980)	,	(21,232)	(41,623) (54	(546,715)	,	(497)	(1,454,397)	(1,408,613)	(234)	(2,511)	(962,196)	(1,180)	10			,		(966,411) (477)	(477,914) (2,4	2,420,808) (1	1,886,527)
Expenses	(62,411)	(18,924)	(142,469)	(32,222)	(42,532)	,	(8,654)	(287)	(120,198)		(7,135)	(4.72,027)	(524,946)	(266)	(320)	(89,955)	(062)	(192)					(91,323) (77	(517,776)	(563,350)	(802,662)
Netcommission	(8,950)	(33,298)	(46,912)	(8,535)	4,619	,	(9,352)	(2,651) (34	(344,659)	,	(12,402)	(462,140)	(304,381)	(788)	(607)	(154,972)	(73)	973		٠			(155,467) (109	(105,102) (6	(617,607)	(409,483)
Net Investment income - statutory fund	T						3,879	63,522 4	497,724	-	4,291	569,417	252,881											,	569,417	252,881
Add: Policyholder's liabilities at																										
beginning of the year					110	110,756	2,370,723 18,	18,383,848	. 386	385,969 212	21,251,236	13,855,898											- 21,251,296		13,855,898	
Less: Policyholder's liabilities																										
at end of the year							(104,894) (2.4	(2,479,220) (19,48	(19,489,624)	- (5	(510,359) (	(22,584,097) (1	(14,944,726)										,	- (22,5	(22,584,097) (14	(14,944,726)
Surplus of Policyholders' funds							(11,776)	(857) (4	(44,541)	(1)	17,310	(39,865)	(50,941)											-	(39,865)	(50,941)
Underwriting result	124,571	32,403	82,838	25,160	107,255						1	375,227	189,238	4,254	16,323	29,124	(1,125)	2,224					50,800 11	111,030	720'927	300,268
Investment income - other												621,320	580,914										59,544	,	798'089	580,914
Rentalincome												,	,										1,613	1,612	1,613	1,612
Otherincome												34,272	18,228										1,586	2,086	35,858	20,314
												1,030,819	788,380										113,543 11	114,728 1.	1,144,362	903,108
General and administration expenses												(125,453)	(111,336)										(38,757) (26	(26,182)	(164,210)	137,518)
Exchange gain												245	831											,	245	831
Finance charge on lease liabilities												1	,										,	,	,	•
Profit / (loss) from Window Takaful Expenses	suses											14,880	(517)										,	,	14,880	(517)
Workers' welfare fund											'	(19,862)	(15,298)											,	(19,862)	(15,298)
Profit before tax												629'006	662,060										74,786 8	98,546	975,415	750,606
Provision for taxation												(292.258)	(40,813)											- (2	(292,258)	(40,813)
Profit after tax											. "	608.371	621.247										74,786 8	88,546	683,157	709,793

For general insurance, each class of business has been identified as reportable segment whereas, for life insurance the statutory funds are treated as reportable segments. Following is a schedule of segment wise revenue and results:

### Notes to the Consolidated Condensed Interim Financial Information (Unaudited)

For the Quarter ended 31 March 2017

#### 17 Date of authorization for issue

This unconsolidated condensed interim financial information was authorized for issue on 29 April 2017 by the Board of Directors of the Company.

#### 18 Non-adjusting events after balance sheet date

The Board of Directors of the Holding Company in their meeting held on 05 April 2017 proposed final cash dividend for the year ended 31 December 2016 @ 25% i.e. Rupees 2.5 /- per share which has been approved by the members in the Annual General Meeting held on 29 April 2017. This consolidated condensed interim financial information for the quarter ended 31 March 2017 does not include the effect of this appropriation which will be accounted for in the consolidated condensed interim financial information for the half year ending 30 June 2017.

- 19.1 No significant reclassification / rearrangement of corresponding figures has been made in this unconsolidated condensed interim financial
- 19.2 Figures have been rounded off to the nearest thousand rupees unless other wise stated.

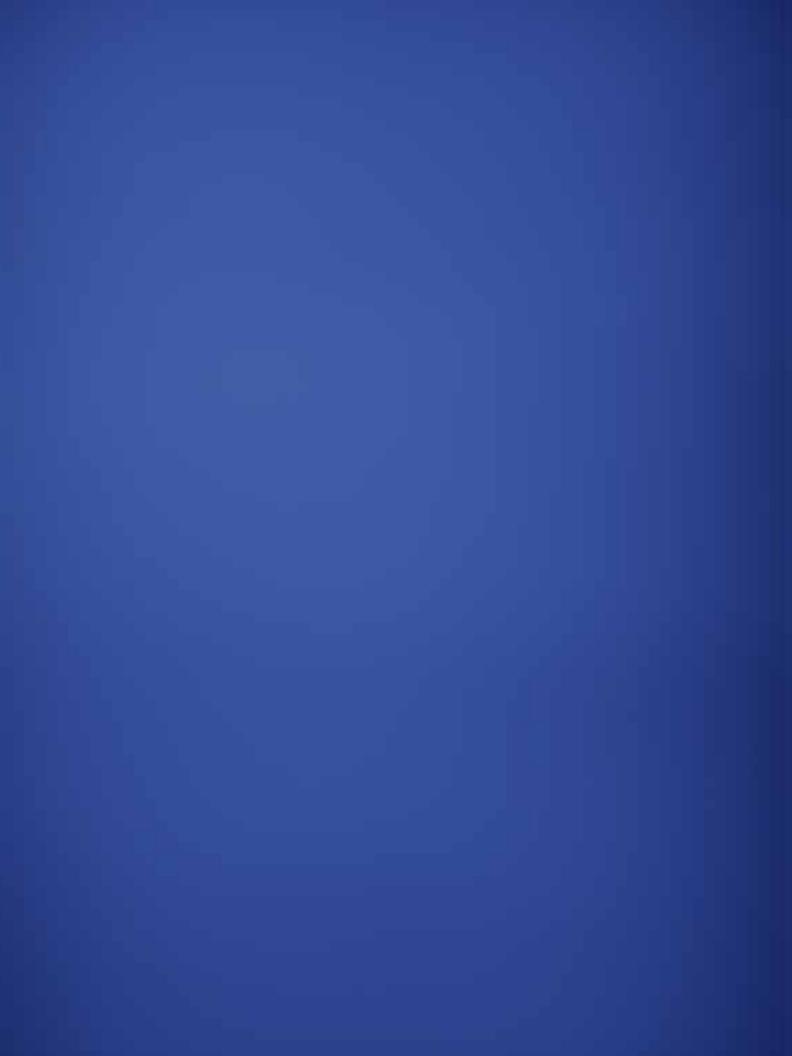
Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Magbool

Muhammad Ali Zeb

Director



# WINDOW TAKAFUL OPERATIONS

Condensed Interim
Financial Information
for the Quarter ended
31 March 2017
(Unaudited)



# **Condensed Interim Balance Sheet**

As at 31 March 2017

			31 March 2017		31 December
	Note	Operator's Fund	Participants' Takaful Fund	Aggregate	2016 Aggregate
			Rupees in	thousand	
			(Unaudited)		(Audited)
FUND AND LIABILITIES					
Operator's Fund					
Statutory fund		50,000	-	50,000	50,000
Accumulated profit		13,058		13,058	2,791
		63,058	-	63,058	52,791
Waqf / Participants' Takaful Fund					
Ceded money		-	500	500	500
Accumulated deficit			(11,514)	(11,514)	(5,075)
		-	(11,014)	(11,014)	(4,575)
Qard-e-Hasna from Operators' Fund		-	30,000	30,000	30,000
Deferred taxation		123	-	123	126
Underwriting provisions					
Provision for outstanding claims (including IBNR)		_	50,166	50,166	25,705
Provisions for unearned contribution		-	186,898	186,898	77,140
Provision for unearned retakaful rebate		_	7,745	7,745	3,510
Total underwriting provisions		-	244,809	244,809	106,355
Creditors and accruals					
Amounts due to other takaful / retakaful operators		_	42,038	42,038	24,843
Contribution received in advance		-	8,453	8,453	1,667
Wakala and mudarib fee payable		-	73,801	73,801	10,863
Provision for unearned waqala fee Accrued expenses	11	81,255	-	81,255	36,376 589
Other creditors and accruals	7	19,755	9,889	29,644	17,224
Taxation		5,737	-	5,737	1,121
		106,747	134,181	240,928	92,683
		106,747	378,990	485,737	199,038
TOTAL LIABILITIES		106,870	408,990	515,860	229,164
Contingencies and commitments	8	-	-	-	-
TOTAL FUND AND LIABILITIES		169,928	397,976	567,904	277,380
		_			

The annexed notes form an integral part of this condensed interim financial information.

			31 December	
Note	Operator's Fund	Participants' Takaful Fund	Aggregate	2016 Aggregate
		Rupees in	thousand	

(Unaudited) (Audited)

### **ASSETS**

### Cash and bank deposits

Cash and other equivalents		-	162	162	-
Current and other accounts	9	15,194	160,084	175,278	83,855
		15,194	160,246	175,440	83,855
Qard-e-Hasna to Participant Takaful Fund		30,000	-	30,000	30,000
Investments		29,905	_	29,905	29,905
Current Assets- others					
Contribution due but unpaid		_	162,389	162,389	68,972
Retakaful recoveries against outstanding claims		-	2,402	2,402	9,808
Wakala and mudarib fee receivable		73,801	-	73,801	10,863
Deferred commission expense		15,691	-	15,691	6,347
Amount due from other takaful / re-takaful operators		-	19,369	19,369	11,872
Prepaid re-takaful contribution ceded		-	38,769	38,769	17,660
Prepayments		1,042	10,253	11,295	1,439
Accrued investment income		46	561	607	115
Loan to employees		26	-	26	194
Sundry receivables	10	-	3,987	3,987	3,758
		90,606	237,730	328,336	131,028
Fixed Assets					
Motor vehicles		3,895	-	3,895	2,375
Office equipment		56	-	56	58
Computer and related accessories		272	-	272	159

TOTAL ASSETS	169,928	397,976	567,904	277,380

Muhammad Umar Virk

Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

4,223

Muhammad Ali Zeb

4,223

Managing Director 

Chief Executive Officer

2,592

### **Condensed Interim Profit and Loss Account (Unaudited)**

For the Quarter Ended 31 March 2017

	Note	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident R	Miscellaneous	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in tho	usand		
Participant Takaful Fund Revenue Account								
Net Contribution revenue		(1,384)	(508)	21,461	25,358	(1,289)	43,638	94
Net claims		(197)	-	(29,220)	(22,704)	(3)	(52,124)	(873)
Direct expenses		(4)	5	(2,296)	(20)	(101)	(2,416)	-
Retakaful Rebate Earned		1,805	674	-	-	1,167	3,646	382
Surplus / (deficit) before investment income	:	220	171	(10,055)	2,634	(226)	(7,256)	(397)
Net Investment income							817	3
(Deficit) for the period							(6,439)	(394)
Operator Takaful Fund Revenue Account								
Wakala fee	11						28,923	1,428
Commission expense							(5,748)	(469)
Management expense							(8,437)	(2,582)
							14,738	(1,623)
Net Investment Income							142	1,106
Profit before tax							14,880	(517)
Taxation							(4,613)	
Profit after tax							10,267	(517)

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi

Imran Maqbool

Muhammad Ali Zeb

Director

Director

## **Condensed Interim Statement of Comprehensive Income (Unaudited)**

For the Quarter Ended 31 March 2017

	31 March 2017	31 March 2016			
	Rupees in thousand				
OPERATOR`S FUND					
Profit / (loss) for the period	14,880	(517)			
Other comprehensive income					
Total comprehensive income / (loss) for the period	14,880	(517)			

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool Director

Muhammad Ali Zeb

### **Condensed Interim Statement of Cash Flows (Unaudited)**

For the Quarter Ended 31 March 2017

		31 March 2017		Ougston Ended 21	
	Operator's Fund	Participants' Takaful Fund	Aggregate	Quarter Ended 31 March 2016	
Operating cash flows		Rupees in the	ousand		
Contributions received Wakala fee received / (paid) Retakaful / co-takaful payments made Claims paid Retakaful and other recoveries received Commissions paid	10,863 - - - - (3,789)	153,927 (10,863) (24,772) (28,282) 8,025	153,927 - (24,772) (28,282) 8,025 (3,789)	7,628 - - - - - -	
Commissions received Other underwriting payments	-	7,881 (11,273)	7,881 (11,273)	(1,827)	
Net cash inflows from takaful activities	7,074	94,643	101,717	5,801	
(b) Other operating activities					
Income tax paid General, administration and management expenses paid Ceded money to participants' takaful fund Loans disbursed	77 (9,671) - -	(35)	(9,671) -	(33) - (500)	
Loans repaid	168	- (075)	168	-	
Other receipts  Net cash outflows from other operating activities	(9,426)	(975) (1,010)	(975) (10,436)	(533)	
Net cash outflows from other operating activities	(9,426)	(1,010)	(10,436)	(533)	
Total cash inflows / (outflows) from operating activities	(2,352)	93,633	91,281	5,268	
Investment activities Profit received on bank deposits Qard-e-Hasna paid to Participant Takaful Fund Payments for investments Proceeds from disposal of investments Fixed capital expenditures Total cash inflows / (outflows) from investing activities	114 - - (163) (49)	353 - - - - - 353	467 - - - (163) 304	867 - - - - - 867	
Financing activities					
Contribution to operator's fund Qard-e-Hasna received from Operator's Fund Ceded money				50,000 - 500	
Total cash inflows from financing activities	-	-	-	50,500	
Net Cash inflows / (outflows) from all activities	(2,401)	93,986	91,585	56,635	
Cash at the beginning of the three months period	17,595	66,260	83,855	-	
Cash at the end of the three months period	15,194	160,246	175,440	56,635	
Reconciliation to profit and loss account					
Operating cash flows Depreciation Increase in loans Increase in assets other than cash Increase in liabilites Investment income	(2,352) (175) (168) 73,324 (55,891)	93,633 - - 118,518 (219,407)	91,281 (175) (168) 191,842 (275,298)	5,268 - - 37,091 (44,379)	
Return on bank deposits	142	817	959	1,109	
Net profit / (deficit) for the period before tax	14,880	(6,439)	8,441	(911)	
Definition of cash					

#### Definition of cash

Cash comprises of cash in hand, policy stamps, bond papers, bank balances and other deposits which are readily convertible to cash in hand and which are used in cash management function on a day-to-day basis.

The annexed notes form an integral part of this condensed interim financial information.

there magood. Muhammad Umar Virk Ibrahim Shamsi Imran Maqbool Muhammad Ali Zeb Chairman Director Director Managing Director  $\otimes$  Chief Executive Officer

### **Condensed Interim Statement of Changes in Funds (Unaudited)**

For the Quarter Ended 31 March 2017

Balance as at 01 January, 2017

Balance as at 31 March, 2017

Balance as at 01 January, 2017

Balance as at 31 March, 2017

Deficit for the period

Total comprehensive income for the period

Operator's Fund								
Total	Statutory Accumulated Fund Profit / (Loss)							
	Rupees in thousand							
52,791	2,791	50,000						
10,267	10,267	-						
63,058	13,058	50,000						

Participants' Takaful Fund									
Ceded Money	Accumulated Deficit	Aggregate							
	Rupees in thousand								
500	(5,075)	(4,575)							
-	(6,439)	(6,439)							
500	(11,514)	(11,014)							

The annexed notes form an integral part of this condensed interim financial information.

Chairman

Muhammad Umar Virk Ibrahim Shamsi Director

Muhammad Ali Zeb

Imran Maqbool Director

### **Condensed Interim Statement of Contribution (Unaudited)**

For the Quarter Ended 31 March 2017

				Unearned c	ontribution erve				retakaful ution ceded		Net cont reve	
Class	Gross contribution written	Wakala fee	Net contribution written	Opening	Closing	Contribution Retakafu ceded	Retakaful ceded	Opening	Closing	Retakaful expense	Quarter ended 31 March 2017	Quarter ended 31 March 2016
						Rupees in tho	ousand					
Direct and facultative												
Fire and property damage	20,045	6,415	13,630	12,100	18,114	7,616	16,526	14,026	21,552	9,000	(1,384)	(144)
Marine, aviation and transport	4,373	1,530	2,843	79	253	2,669	3,384	90	297	3,177	(508)	(15)
Motor	76,437	24,842	51,595	51,208	78,494	24,309	2,848	-	-	2,848	21,461	434
Accident and health	125,834	34,604	91,230	10,984	76,856	25,358	-	-	-	-	25,358	-
Miscellaneous	21,366	6,410	14,956	2,769	13,181	4,544	19,209	3,544	16,920	5,833	(1,289)	(181)
Total	248,055	73,801	174,254	77,140	186,898	64,496	41,967	17,660	38,769	20,858	43,638	94

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### Condensed Interim Statement of Claims (Unaudited)

For the Quarter Ended 31 March 2017

		Outstandi	ng claims	al :	Retakaful	Retakaful recoveries ii outstandi	n respect of	Retakaful	Net claim	s expense
Class	Claims paid	paid Opening	Closing	Claims expenses	and other recoveries received	Opening	Closing	and other recoveries revenue	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in th	ousand				
Direct and facultative										
Fire and property damage	9,903	11,873	2,763	793	8,025	9,700	2,271	596	197	243
Marine, aviation and transport	-	77	77	-	-	5	5	-	-	-
Motor	8,565	10,970	31,625	29,220	-	-	-	-	29,220	630
Accident and health	9,814	2,486	15,376	22,704	-	-	-	-	22,704	-
Miscellaneous	-	299	325	26	-	103	126	23	3	-
Total	28,282	25,705	50,166	52,743	8,025	9,808	2,402	619	52,124	873

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

### **Condensed Interim Statement of Expenses (Unaudited)**

For the Quarter Ended 31 March 2017

	Cii	Deferred c	ommission	Nes	Other		Rebate	Net underwri	ting expense
Class	Commission paid or payable	Opening	Closing	Net commission expense	Other management expenses	Underwriting expense	from retakaful operators	Quarter ended 31 March 2017	Quarter ended 31 March 2016
					Rupees in thou	ısand			
Direct and facultative									
Fire and property damage	2,537	2,498	3,571	1,464	2,149	3,613	1,805	1,808	945
Marine, aviation and transport	630	18	57	591	867	1,458	674	784	86
Motor	3,873	3,181	5,423	1,631	2,394	4,025	-	4,025	1,210
Accident and health	6,228	273	4,997	1,504	2,208	3,712	-	3,712	-
Miscellaneous	1,824	377	1,643	558	819	1,377	1,167	210	428
Total	15,092	6,347	15,691	5,748	8,437	14,185	3,646	10,539	2,669

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Muhammad Ali Zeb

Director

### Condensed Interim Statement of Investment Income (Unaudited)

For the Quarter Ended 31 March 2017

	Quarter ended 31 March 2017	Quarter ended 31 March 2016	
	Rupees in thousand		
Participants' Takaful Fund			
Profit on bank deposits	817	3	
	817	3	
Operator's Fund			
Profit on bank deposits	142	1,106	
Net investment income	142	1,106	

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb Managing Director 

Chief Executive Officer

# Notes to the Condensed Interim Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### Legal Status and nature of business

Adamjee Insurance Company Limited ("the Operator") is a public limited company incorporated in Pakistan on 28 September 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The Company is listed on Pakistan Stock Exchange and is engaged in the general insurance business. The registered office of the Company is situated at Tanveer Building, 27-C-III, MM Alam Road, Gulberg III, Lahore.

The Operator also operates branches in the United Arab Emirates (UAE) and the Export Processing Zone (EPZ).

The Operator was granted authorization on 23 December 2015 under Rule 6 of the Takaful Rules, 2012 to undertake Window Takaful Operations in respect of general takaful products by Securities and Exchange Commission of Pakistan (SECP).

The Operator transferred statutory fund of Rs. 50 million in a separate bank account for the Window Takaful Operations ("WTO") as per the requirement of circular 8 of 2014. Therafter, the Operator has formed a Waqf for Participants' Takaful Fund ("PTF") by executing the Waqf deed dated 01 January 2016 by investing a cede money of Rs. 500 thousands. The cede money is required to be invested in Shariah compliant investments and any profit thereon can be utilized only to pay benefits to participants or defray PTF expenses. Waqf Deed governs the relationship of Operator and participants for management of takaful operations, investments of participants' funds and investment of the Operator's funds approved by the shariah advisor of the Operator. The Operator commenced activities of Window Takaful Operations on 01 January 2016.

#### 2 Basis of preparation and statement of compliance

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - "Interim Financial Reporting" as applicable in Pakistan, provisions of and directives issued under Companies Ordinance, 1984, the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000, SEC (Insurance) Rules, 2002 and Takaful Rules, 2012 have been followed

This condensed interim financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with annual financial statements of the Operator for the year ended 31 December, 2016.

#### Rasis of measurement

This condensed interim financial information has been prepared under the historical cost convention.

#### Summary of significant accounting policies

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Operator for the year ended 31 December 2016.

The Operator has adopted all the applicable new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 01 January 2017, as mentioned in the financial statements for the year ended 31 December

There is no significant impact of such changes on this condensed interim financial information of the Operator.

#### Use of estimates and judgements

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Operator's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Operator's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Operator for the year ended 31 December 2016.

#### Financial risk management

The Operator's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended 31 December 2016.

# Notes to the Condensed Interim Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### Other Creditors and Accruals

		31 December 2016		
	OTF	PTF	Aggregate	Aggregate
		(Audited)		
Commission Payable	17,135	-	17,135	5,832
Federal Excise duty	-	4,618	4,618	7,384
Federal insurance fee	-	3,420	3,420	939
Income tax deducted at source	613	1,851	2,464	1,241
Others	2,007	-	2,007	1,828
	19,755	9,889	29,644	17,224

#### **Contingencies and Commitments** 8

There are no contingencies and commitments as at 31 March 2017.

#### Cash and Bank

	31 December 2016		
OTF	PTF Aggregate		Aggregate
	(Unaudited)	(Audited)	
15,194	160,084	175,278	83,855

 $<sup>\</sup>textbf{9.1} \quad \text{Savings account carry expected profit rates ranging from 3.5\% to 5\% per annum.}$ 

### Sundry Receivables - Considered good

Current and other accounts:

Saving accounts

	31 December 2016		
OTF	PTF	Aggregate	Aggregate
	Rupees in	thousand	
	(Unaudited)		(Audited)
-	2,516	2,516	651
-	62	62	27
-	1,409	1,409	3,080
-	3,987	3,987	3,758

#### Waqala fee Income

Sales tax recoverable Advance taxes Others

		31 Mar	cn 2017		
	Wakala	Reserve for unearned Wakala fee		Net Wakala fee	31 March 2016
	fee	Opening	Closing	income	
		Rupees in thousand			
		(Unau	ıdited)		(Unaudited)
Fire and Property Damage	6,415	5,794	8,524	3,685	403
Marine, Aviation and Transport	1,531	43	137	1,437	37
Motor	24,842	24,832	37,793	11,881	715
Accident ® health	34,604	4,421	29,152	9,873	-
Miscellaneous	6,410	1,286	5,649	2,047	273
	73,802	36,376	81,255	28,923	1,428

# **Notes to the Condensed Interim** Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### 12 Segment reporting

Each class of business has been identified as reportable segment. Class of business wise revenue and results have been disclosed in the profit and loss account prepared in accordance with the requirements of the Insurance Ordinance, 2000. The following is a schedule of class of business wise assets and liabilities.

	31 March 2017 (Unaudited)					
	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident ® Health	Miscellaneous	Total
			Rupee	s in thousand		
Participant Takaful Fund						
Segment assets	38,510	3,506	56,007	92,203	32,703	222,929
Unallocated assets						175,047
Total assets	38,510	3,506	56,007	92,203	32,703	397,976
Segment liabilities	35,220	2,584	148,419	155,283	27,596	369,102
Unallocated liabilities	-	_,	-	-		39,888
Total liabilities	35,220	2,584	148,419	155,283	27,596	408,990
Operator's Fund						
Segment assets	9,535	1,358	28,164	42,435	8,000	89,492
Unallocated assets	-	-	-	-	-	80,436
Total assets	9,535	1,358	28,164	42,435	8,000	169,928
Segment liabilities	8,524	137	37,793	29,152	5,649	81,255
Unallocated liabilities						25,615
Total liabilities	8,524	137	37,793	29,152	5,649	106,870

	31 December 2016 (Audited)					
	Fire and Property Damage	Marine, Aviation and Transport	Motor	Accident & Health	Miscellaneous	Total
			Rupee	s in thousand		
Participant Takaful Fund						
Segment assets Unallocated assets	39,371	1,173 -	48,026 -	10,248	9,494	108,312 69,911
Total assets	39,371	1,173	48,026	10,248	9,494	178,223
Segment liabilities Unallocated liabilities Total liabilities	33,988 - 33,988	673 - 673	84,379 - 84,379	18,208 - 18,208	6,480	143,728 39,070 182,798
Operator's Fund Segment assets Unallocated assets	4,600	163	9,634	1,650	1,163	17,210 81,947
Total assets	4,600	163	9,634	1,650	1,163	99,157
Segment liabilities Unallocated liabilities	5,794	43	24,832	4,421	1,286	36,376 9,990
Total liabilities	5,794	43	24,832	4,421	1,286	46,366

# **Notes to the Condensed Interim** Financial Information (Unaudited)

For the Quarter Ended 31 March 2017

#### 13 Date of authorization for issue

This financial information was authorized for issue on 29 April 2017 by the Board of Directors of the Operator.

#### General 14

All figures have been rounded off to nearest thousand of rupees, unless otherwise stated.

Muhammad Umar Virk Chairman

Ibrahim Shamsi Director

Imran Maqbool

Director

Muhammad Ali Zeb

Notes			