



Reaching New Heights

Annual Report 2015

Reaching New Heights

The year 2015 has been a record breaking year for the Company. The Company witnessed growth in all areas like production, volumetric growth in export sales, record sales in terms of value and record profits.

With the economy of the country on rise, we are also playing our role in enhancing shareholders' value .

At Attock Cement we are exploring new horizons of growth and prosperity and are prepared to meet the challenges of tomorrow. We are striving harder to achieve new goals.





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Vision

To be the leading organization continuously providing high quality cement, excelling in every aspect of its business and to remain market leader in Cement Industry.

Mission

To be a premier and reputable cement manufacturing company dedicated to become an industry leader by producing quality products, providing excellent services, enhancing customer satisfaction and maximizing shareholders' value through professionalism and dedicated teamwork.







Company Information

Board of Directors

Dr. Ghaith R. Pharaon (Chairman)
Laith G. Pharaon
Wael G. Pharaon
Shuaib A. Malik
Abdus Sattar
Agha Sher Shah
Babar Bashir Nawaz

Chief Executive

Babar Bashir Nawaz

Alternate Directors

Shuaib A. Malik
Irfan Amanullah
Fakhrul Islam Baig

Audit Committee of the Board

| | |
|-----------------|----------|
| Abdus Sattar | Chairman |
| Shuaib A. Malik | Member |
| Agha Sher Shah | Member |

HR & Remuneration Committee

| | |
|--------------------|----------|
| Shuaib A. Malik | Chairman |
| Abdus Sattar | Member |
| Babar Bashir Nawaz | Member |

Company Secretary

Irfan Amanullah

Bankers

Faysal Bank Limited
MCB Bank Limited
National Bank of Pakistan Ltd.
Allied Bank Ltd.
Bank Al-Habib
NIB Bank Limited
United Bank Limited
Meezan Bank Limited
Barclays Bank PLC, Pakistan
The Bank of Punjab
Habib Bank Limited
Askari Bank Limited
Samba Bank Limited
Dubai Islamic Bank limited

**Auditors**

A.F. Ferguson & Co.
Chartered Accountants

Cost Auditors

Naveed Zafar Ashfaq Jaffery & Co.
Chartered Accountants

Registered Office

D - 70, Block-4, Kehkashan-5
Clifton, Karachi-75600
Tel: (92-21) 35309773-4
UAN: (92-21) 111 17 17 17
Fax: (92-21) 35309775
Email: acpl@attockcement.com
Website: www.attockcement.com

Plant

Hub Chowki, Lasbella
Baluchistan

Legal Advisor

Sattar & Sattar
Attorneys at Law

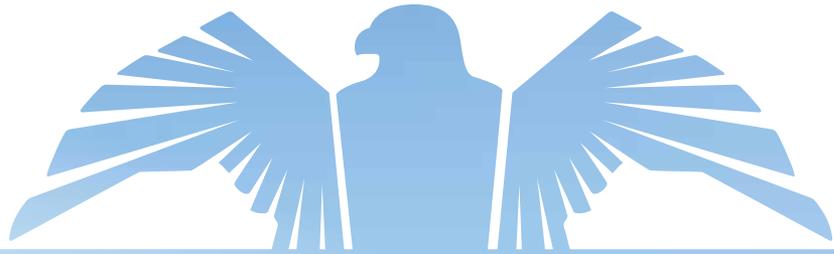
Share Registrar

Technology Trade (Pvt) Limited
Dagia House, 241 - C, Block - 2
PECHS, Off: Shahrāh-e-Quaideen, Karachi.
Tel: (92-21) 34391316 - 17
Fax: (92-21) 34391318

Board of Directors



Dr. Ghaith R. Pharaon
Chairman



Laith G. Pharaon



Wael G. Pharaon



Shuaib A. Malik



Abdus Sattar



Agha Sher Shah



Babar Bashir Nawaz

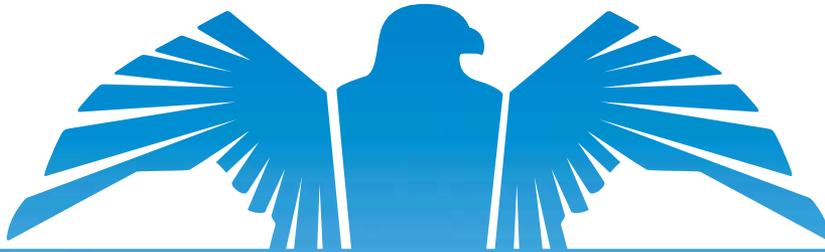
Highest Ever Clinker Production

Company achieved highest ever Clinker Production of

1,835,254 tones in year 2015.







Quality, Health, Safety & Environmental Policy

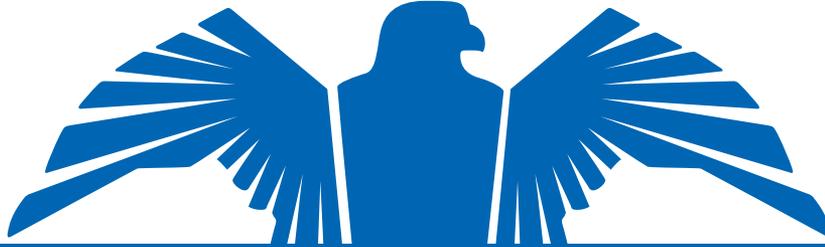
We are committed to produce premium quality cement to the satisfaction of our valued customers.

We will achieve this standard through:

- Effective implementation of an Integrated Quality, Environment, Health & Safety Management System based on ISO 9001, ISO 14001 and OHSAS 18001 requirements;
- Compliance with applicable and relevant legal & customer requirements with regards to Product Specification, Environment and Health & Safety;
- Prevention of product rejection, Environmental pollution and safety incidents / accidents in our operations;
- Continual improvement in our processes and products by developing SMART Objectives / Targets and achieving them; and
- Creating awareness, understanding and ownership of this policy throughout the organization.







Core Values

Ethics

The Company follows highest standards of ETHICS with special reference to business integrity and process transparency. All our standards and processes can stand the test of scrutiny. We maintain the highest level of integrity both as individuals and as a corporate organization.

Quality

The Company is committed to provide its customers QUALITY products that provide them best value for their money. We promote high standard and timely delivery of quality products.

People

The Company ensures that it operates in a safe environment conducive to efficient productivity. The Company is committed to provide an environment free from discrimination for its people. Open communication, participative decision making approach and nurturing of the leadership qualities are the values followed by the Company. An employee reward system has been developed guided by a transparent system of recognition. We encourage and respect team spirit among our human resources.

Business Excellence

The Company believes in maximizing shareholders' value through strategic investment, sustainable growth and application of best available technology to achieve desired results.



Whistle Blowing

Policy Statement

The Management encourages whistle blowing culture in the organization and has adopted a culture to detect, identify and report any activity which is not in line with the company policies, any misuse of company's properties or any breach of law which may affect the reputation of the Company. The Company has adopted the best corporate policies to protect employee(s) who report corporate wrongdoings, illegal conduct, internal fraud and discrimination against retaliation.

The Company promotes transparency and accountability through publication of accurate financial information to all the stakeholders, implementation of sound, effective and efficient internal control system and operational procedures.

All Executives have signed a code of conduct and the Company takes any deviation very seriously.

The Company encourages Whistle Blowing System to raise the issue directly to Chief Executive and / or to the Company Secretary provided that:-

- The Whistleblower has sufficient evidence(s) to ensure genuineness of the fact after a proper investigation at his own end;

- The Whistleblower understands that his act will cause more good than harm to the Company and he / she is doing this because of his loyalty with the Company; and
- The Whistleblower understands the seriousness of his / her action and is ready to assume his / her own responsibility.

The Management understands that through the use of a good Whistle Blowing Plan, they can discover and develop a powerful ally in building trust with its employees and manage fair and transparent operations. The Company therefore provides a mechanism whereby any employee who meets the above referred conditions can report any case based on merit without any fear of retaliation and reprisal.



Highest Ever Sales

Highest Ever Export Sales of

739,400 tones.

Highest Ever Net Sales in Value

Rs. **13.1** Billion in 2015.





Corporate Social Responsibility



We define Corporate Social Responsibility (CSR) as our commitment to work as partners with all our stakeholders to effectively improve the quality of life of the members of our workforce, their families and the local communities around our facilities.

CSR is locally managed and specific responsibilities have been assigned for coordinating local projects, communicating CSR activities internally and to external stakeholders, establishing stakeholders' dialogue and relations, as well as participating in corporate monitoring, evaluation and reporting.

Our CSR approach focuses on six main pillars business conduct, employment practices, occupational health and safety (OH&S), community involvement, customer and supplier relations, and monitoring and reporting.

Employment Practices

Attock Cement counted 818 employees as at June 30, 2015. A large share of this number live in Communities where we are a major employer and source of income.

We pay competitive wages and offer employees numerous benefits, including professional development opportunities through internal training and payment of tuition for approved external programs.

Occupational Health & Safety

We are committed to provide healthy and safe workplaces. Towards this end, we have embarked on a comprehensive assessment and renewal of our approach to the management of occupational health and safety and all production facilities are fully compliant with quality standards. The Company operates a 6 beds hospital in the area near its factory premises. The treatment is free for the local communities. Medical camps are also organised in nearby goths to provide general medical treatment and medicines to sick and needy people.

Community Relations

We are committed to be responsible neighbours. This means operating in compliance with applicable regulations and being an integral part of the life of our communities. We accomplish this through support of local non profit organizations, providing access to our properties and engaging in constant dialogue with residents to inform them of our activities and listen and respond to their concerns.

Through these and other actions, we seek to make a difference in our community. Our presence has a measurable positive economic impact on our community.

Our products are essential to the construction industry, a key driver of economic activity that generates significant direct and indirect benefits in the value chain. Because our cement is generally consumed in proximity to their source, their utilization benefits local communities.

Combined with the salaries and benefits, direct and indirect taxes that we pay annually, as well as our capital expenditures, our presence has a measurable positive economic impact not only on our communities but also on the country as a whole.

Education

The Company currently operates a Primary level school that imparts education to children of both plant employees and also those from neighbouring villages.

The Company sponsored TCF-Dr. Rachad Pharaon Campus, primary section has started its academic activities from April, 2010 under the supervision of The Citizen Foundation (TCF), a non profit organization.

Primary section has the capacity of over 300 students, having ten class rooms.

The second phase of TCF-Dr. Rachad Pharaon Campus i.e. Secondary section is under construction and will Insha-Allah start its academic activities from 2016.

This school has been equipped with all modern facilities.



Corporate Strategy



Objectives

The Company follows a duly approved Corporate Objectives, which consists of the following main points:-

- To maintain its position as a leading manufacturer of quality products that surpass both national and international standards.
- Growth, expansion and sustained profitability are the guiding principles of ACPL's business model. Focusing on the strategic plans to grow the business beyond the borders, while enhancing the market share locally in South.
- To retain its lines of processes at highest level of operational efficiency.
- To achieve competitive operating margins with continuous growth both in productivity and profitability.

- To provide competitive rate of return to its shareholders on their investments.
- To remain committed in delivering quality and value to its customers and providing high quality cement products suitable for all construction purposes. To embrace consistency in high standards of service delivery.
- To continue with the commitment to provide a secure and innovative workplace for all its human resources.
- To remain committed by producing products in an environmentally and socially responsible manner.

To achieve these strategic corporate objectives, the Company generally follows the following broad and approved strategy:

Strategy

The Company would continue to invest in the product quality by enhancing and upgrading its production and quality facilities through strategic investments in its plant operations and ensure that such investment results in cost-effective operations. The company would also invest in continuous product development pegged on changing global and national market trends, industrial and hi-tech progression and dynamic customer needs. The company is dedicated to discover and implement change to achieve continuous customer satisfaction.

The Company would supply its products in diverse markets to achieve a healthy and growth oriented sales mix, focus towards a strong presence of its products in all the markets to achieve dynamic financial results, with maximum returns to all the stakeholders.

The Company would continue to invest in projects which ensure a healthy and safer environment for its employees. It would also continue to demonstrate its commitment to better and brighten lives for the community by sponsoring a wide range of community development projects. ACPL has played a major role and it will continue its contribution in building the nation.

Management



Management Committee

The Committee meets under the chairmanship of the Group Regional Chief Executive to coordinate the activities and operations of the Company.

Executive Committee

CEO leads the Executive Committee. The Committee is responsible for preparing the strategic plan for the future growth of the Company. The Committee also reviews major projects and formulates recommendations after evaluation from technical and commercial aspects.

Procurement Committee

The Procurement Committee is responsible for ensuring that procurement of assets, goods and services are made in accordance with Company policies and procedures on competitive and transparent terms.

Risk Management Committee

The Risk Management Committee is responsible for ensuring that procedures to identify and continuously update risks are in place. The Committee oversees the process of assessment of the possible impact and likelihood of occurrence of identified risks. The Committee is also responsible for formulating a risk management response to effectively address and manage risks.

IT Steering Committee

IT Steering Committee is responsible for developing and implementing an IT strategy for the Company. The Committee oversees the automation of processes and systems in line with latest technology. The Committee is also responsible for development of contingency and disaster recovery plans.

Budget Committee

The Budget Committee reviews and approves the annual budget proposals prior to being presented for the approval of the Board. The Committee also monitors utilization of the approved budget.

Safety Committee

The Safety Committee reviews and monitors company wide safety practices. It oversees the safety planning function of the Company and is responsible for safety training and awareness initiatives.

Highest Ever Profitability

Highest Ever Profit Before Tax

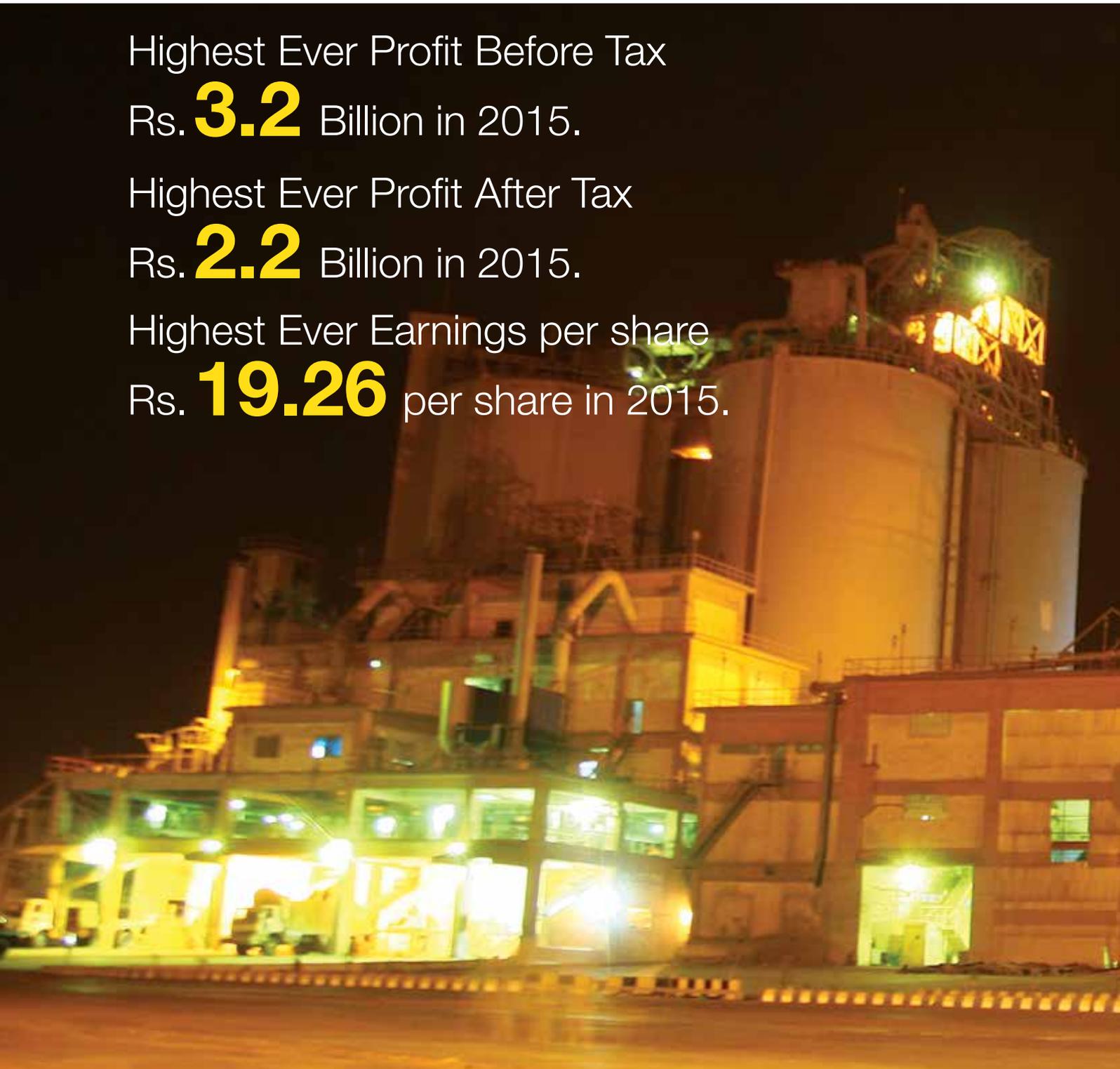
Rs. **3.2** Billion in 2015.

Highest Ever Profit After Tax

Rs. **2.2** Billion in 2015.

Highest Ever Earnings per share

Rs. **19.26** per share in 2015.





Chairman's Review



I welcome you all in the 36th Annual General Meeting of the company.



Overview of the Economy

Pakistan economy witnessed some key events during the year 2014-2015. Stabilization of the economy to a great extent with inflation hitting the lowest level at 4.8% for the year 2014-15, improvement of international ratings by Moody's and Standard & Poor's, reduction in benchmark discount rate, successful IMF reviews, re-entry of Pakistan into international bond markets, successful off loading of shares of three leading commercial banks in local and international markets, the historical agreement with Chinese on China Pak Economic Corridor (CPEC) were some of the hall marks of last year. The decline in international oil prices helped in stabilization of PKR to USD exchange rate and building up of foreign exchange reserves.

While there is some improvement in GDP growth, there are significant concerns on the economic performance for the year. These include reduction in growth of commodity producing sectors of Agriculture and Industry which are generally supposed to create employment in the economy and the decline in foreign direct investment (FDI). Besides this the energy and water crisis continue to dominate the debate on growth prospects.

Real GDP growth of 4.2% during FY15 has slightly improved as compared to last year but still far below the growth rate of other countries in the region.

Industry Review

During the year, under review, the overall local cement consumption grew by 8% and exports declined by 12%. However, the net cement sales, because of activities in local markets, increased by 3% and reached at 35.4 million tones. This performance is commendable keeping in view the 4 months long political demonstrations creating lot of uncertainty in the country, continuous energy outages and serious security concerns. The growth in local sales is being seen by the cement industry as an indicative of a turnaround in the country's economy possibly fuelled by the government through major spending on public sector development program and private sector investment in construction and housing sectors. The average capacity utilization of industry recorded at 78% as compared to 77% during the last year.

Operational & Financial Performance

The year 2014-2015 was a record breaking year of the company both in operational and financial terms. The company achieved record production and record despatches. Beside this the company achieved record sales in value and clocked highest ever profit after tax. The margins, both gross and operating, improved to 34% and 25% as compared to previous year's level of 30% and 21% respectively.

The cement sales prices, during the year under review, largely remained stable and cost parameters with specific reference to coal and power remained under control. The Company continued to use excess liquidity in buying coal at lower levels besides investing in equipments bringing operational efficiencies in terms of use of electricity. These were also major factors in improvements of margins.

However, during the year, the International Tax Administration Commission (ITAC) of South Africa has imposed anti-dumping duty on all Pakistani Cement Manufacturers including your company. The company is now actively exploring legal options under the South African legal system to contest against the orders of ITAC and protect its interest in this vital market.

Acknowledgement

The Company deeply acknowledges and offers its sincere thanks to the support it has received from both Federal and Provincial Governments, regulatory bodies, its customers, bankers and suppliers.

The Company offers its sincere thanks to Federal Minister of Commerce, Ministry of Commerce and Pakistan's High Commission to South Africa for their continuous support and help in the matter of anti-dumping duty.

The Company also recognizes the efforts put in by both management and non-management staff and the support it has always received from the Collective Bargaining Agent.



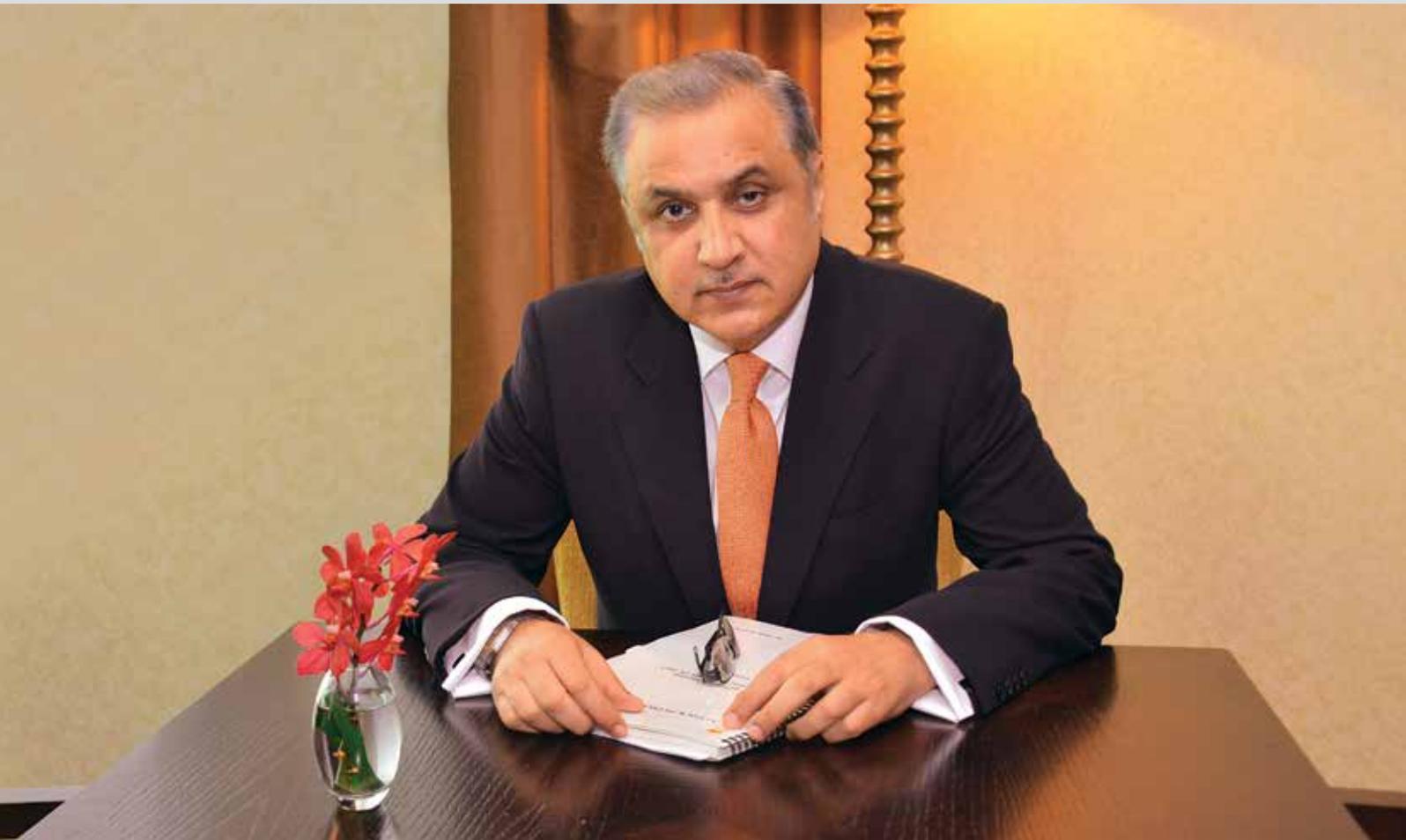
Dr. Ghazir R. Pharaon
Chairman

August 13, 2015
Rawalpindi

Directors' Report

In the name of Allah, The Most Gracious, The Most Benevolent & The Most Merciful.

The Directors' of your Company have pleasure to present before you the Annual Report of your Company along with the audited financial statements for the year ended June 30, 2015.



Production & Sales Statistics

During the year 2014-2015, the Company achieved production of over 100% of its rated capacity both in line 1 and line 2. During the year under review, the cement industry witnessed net growth of 3.3%. The local demand grew by 7.9% as compared to previous year's growth of 4.3% which is a positive sign for local dispatches. However, export sales significantly declined by 11.6% mainly because of imposition of anti-dumping duty in South Africa and reduction in prices in regional markets owing to influx of global capacities.

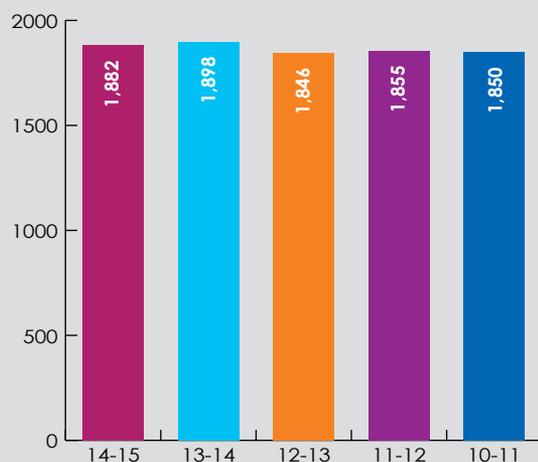
Despite several challenges faced by the company both in local and export markets, your company has maintained its dispatches and was able to sell 100% of its production both in domestic and in regional markets. The detailed data has been enumerated in the below table:

| | 2014 – 2015 | 2013 – 2014 |
|----------------------|------------------------|-------------|
| | -----QTY IN MTONS----- | |
| Clinker Production | 1,835,254 | 1,800,135 |
| Cement Production | 1,877,150 | 1,912,921 |
| Cement Dispatches | 1,881,941 | 1,898,419 |
| Capacity Utilization | 105% | 103% |

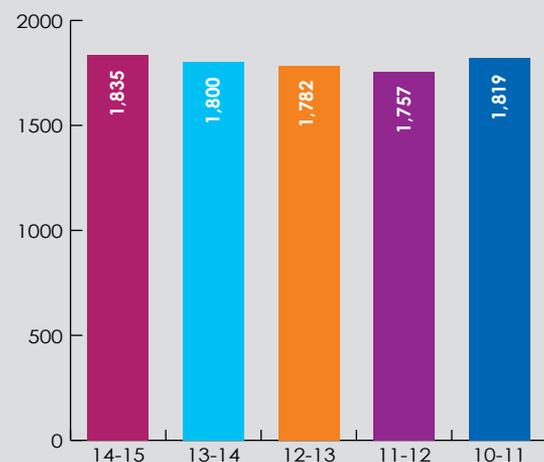
During the year under review, the company achieved an average rated capacity of 105%, with both the lines operating at their full capacities.

The company sold 1,881,941 tons of cement in both local and export markets, which is marginally lower (1%) as compared to preceding year.

During the year under review, the Company sold 1,142,541 M Tons (2013 -14: 1,209,061 M tons) of Cement in the local market. The balance quantity of 739,400 M tons (2013 -14: 689,358 M tons) was exported to the regional markets of South Africa, Sri Lanka, Iraq and in other East African and Indian Ocean markets. This was the highest ever export sales achieved by the company.



Cement Sales
Thousand M. Tonnes



Clinker Production
Thousand M. Tonnes

Financial Performance

A comparison of the key financial results of your Company for the year ended June 30, 2015 with the same period last year is as under:

| | 2014 – 2015 | 2013-2014 | Increase | Increase |
|-------------------|--------------------------|-----------|----------|----------|
| | -----Rs. In Million----- | | | % |
| Net Sales | 13,086 | 12,547 | 539 | 4% |
| Gross Profit | 4,396 | 3,704 | 692 | 19% |
| Profit Before Tax | 3,221 | 2,635 | 586 | 22% |
| Profit After Tax | 2,206 | 2,014 | 192 | 10% |
| EPS in Rupees | 19.26 | 17.59 | 1.67 | 10% |

(i) Sales Performance

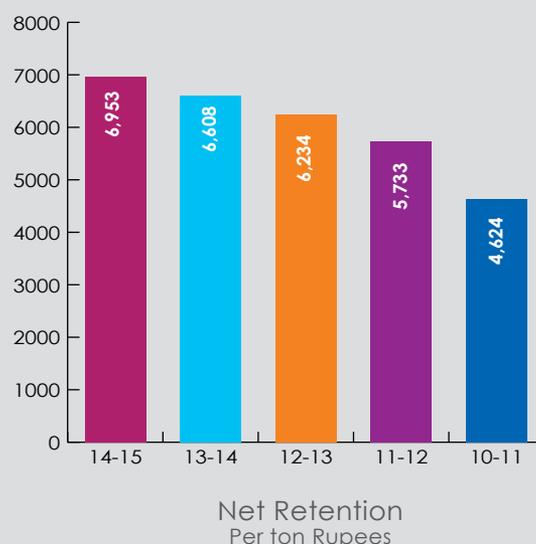
The overall sales revenue increased by Rs. 539 million (4%) as compared to the previous year. This is attributable to increase in average net retention by Rs. 345 (5%) per ton of cement sold as compared to same period last year. Company achieved highest ever sales in value terms.

(ii) Profitability

Company earned a net profit after tax of Rs. 2,206 million as compared to Rs. 2,014 million earned during the corresponding period, showing an increase of Rs. 192 million (10%). The gross and operating margins also increased from 30% and 21% to 34% and 25% respectively.

Besides improvement in net retention, which contributed significantly towards increase in gross and net margins, the other main factors are as follows:

- The average coal prices reduced from US \$92 per ton c&f Karachi to US \$ 81 per ton c&f Karachi contributing favourably towards the overall production cost;
- The overall power cost per ton reduced by Rs. 45 per ton during the year under review as the company made a major overhaul and upgradation to its cement mill 1 resulting significant improvement in its electrical consumptions. Besides this the company has installed Variable Frequency Drives (VFDs) on its key motors, which contributed positively in reduction of overall power cost; and
- Other income increased by Rs. 153 million because of placement of surplus cash in better performing mutual funds.



(iii) Appropriation

The financial results for the year under review are as follows:

| | 2014 - 2015 | 2013 - 2014 |
|---|----------------------|-------------|
| | -----Rs in '000----- | |
| Profit after tax | 2,205,651 | 2,014,065 |
| Less: Other Comprehensive Loss | (55,994) | (77,420) |
| Total Comprehensive Income for the year | 2,149,657 | 1,936,645 |
| Un-appropriated profit brought forward | 7,300,828 | 6,852,976 |
| Profit available for appropriation | 9,450,486 | 8,789,621 |
| Appropriation: | | |
| Bonus Shares for the year 2015: | | |
| Nil bonus shares (2014: 15%) | - | (149,377) |
| Final Cash Dividend paid for the year 2014: | | |
| Rs.10.0 per share (2013: Rs.10.0 per share) | (1,145,225) | (995,848) |
| Interim Cash Dividend paid for the year 2015: | | |
| Rs. 4.5 per share (2014:Rs. 3.0 per share) | (515,351) | (343,568) |
| Un-appropriated profit carried forward | 7,789,909 | 7,300,828 |

For the year ended June 30, 2015 the Board in its meeting held on August 13, 2015 has proposed a final cash dividend of Rs. 10.5 per share (105%) amounting to Rs. 1,202 million.

Contribution To National Exchequer

The Company contributed Rs. 1,231 million during the year to the national exchequer on account of payments towards Sales Tax, Income tax, Excise duty and other statutory levies. An amount of approximately Rs. 416 million was also paid as withholding income tax deducted by the Company from shareholders, employees, suppliers and contractors. In addition to that your Company earned precious foreign exchange of approximate US\$ 40 million during the year under review from export sales.

Marketing

During the year under review the market of South where your company markets its product has shown some signs of improvements. However, substantial growth could not be achieved due to absence of mega government induced projects. The capacity utilization of local market is around 55% and it can only be improved if amounts allocated to Public Sector Development Programs (PSDP) is substantially materialized. However, the company is extending its wings in local markets and is marketing its product in far flung markets of Quetta, Upper Sindh and Punjab in order to reap the benefits of development activities currently being undertaken in these parts of the country. This extension in markets has helped the company in improving its market and sales mix resulting improved net retention.

The imposition of anti-dumping duty on Pakistani cement in South Africa have resulted a sudden



availability of 1.5m tones of additional cement from Pakistan to regional markets. South Africa had been the biggest market for Pakistani cement exports through sea since last three years and its sudden closure would change the dynamics of regional markets significantly. With UAE still surplus in terms of cement production, stiff competition is awaited for our products in the regional markets. Furthermore the change in duty regime in Sri Lanka has also posed a serious challenge for the Pakistani cement as cement companies from Thailand & Vietnam have become equally competitive in this market.

In order to maximize its dispatches and achieve 100% sales the management is actively exploring new export markets and has successfully cemented its feet in East African and Indian Ocean Markets which are relatively better priced markets.

Human Resources

The Company believes in its human capital. Our work is not possible without skilled and trained manpower. We ensure that our human capital is equipped with necessary skills and systems, therefore the Company actively invest in innovations and trainings. The company provides solid opportunities to its staff for career advancements, professional growth and ensures that they should develop pride in their job. Team work and collective decision making is the hall mark of company's investment activities which gives a sense of participation to all its staff members.

The company believes in strong company staff relationship and therefore arranges various events where employees can share their thoughts with the company and its senior management in open and relax environment.

In order to enhance the capacity building of the employees the company's HR department in tandem with its technical and non technical management identifies the areas where quality training and development programs including soft skill development programs are conducted. These programs help the staff members to develop their hard and soft skills. These are focused sessions and motivate the staff members to horn and develop their technical as well as leadership skills.

The Company's compensation packages to its employees are market driven and based on fair assessment of employees' performance. The company is committed to provide a conducive work environment and employs a dedicated management team and workforce which achieve higher levels of productivity.

With a strong belief in developing quality manpower and considering the dearth of good human resource, the company runs its own management training program both for local educated youth and for other qualified young graduates. Under this program company hires the graduates of good universities, provide them quality training and thereafter recruit them at market based remuneration.



Corporate Social Responsibility

The company continued its investment in local corporate support program in the form of availability of potable water, quality education and good health care. Beside this in order to encourage local youth company supports healthy activities and sponsors good sporting events.

The company provides potable water to 14 number of villages in and around its factory area. Through this activity more than 5000 people have been provided free potable water throughout the year.

The company's two schools i.e. Falcon Public School and TCF sponsored Dr. Rachad Pharaon campus are providing free of cost quality education to almost 600 students. Both the facilities are sponsored by the company.



During the year under review the company arranged 03 medical camps and 02 eye camps where the doctors of the company treated more than 2000 local inhabitants free of cost. Beside this the company continued to manage its 6 bed hospital and OPD centre where daily more than 100 patients are treated and provided medicines free of cost.

Health, Safety And Environment

The company's health, safety and clean environment program is running successfully and providing accident free work place to its staff members. The regular safety programs have considerably increased the awareness about the importance of accident free work place among the employees of the company. The Company considers these activities as collective responsibility and participants ensure that they adopt the procedures in letter and spirit.

As a responsible corporate citizen, the company pledges to adhere to the highest standard of HSE policy, standards and procedures. It is one of the top priorities of the company and strict compliance is made to ensure that employees follow the regulations not as a routine but as a habit.



Progress On Projects

Cement Grinding Unit At Basra, Iraq

The company in continuation of its growth strategy has initiated for construction of cement grinding unit at Basra, Iraq. The plant has a capacity of 900,000 tons per annum with a total capital out lay of around US\$ 40 Million. It will be completed in two phases. The company has signed a Joint Venture Agreement with Iraqi Partner with Company's share at 60%. The project will be owned by a limited liability company duly incorporated in Iraq. The new limited liability company has been established and registered under the Iraqi law on November 3, 2014 by the name Saqr Al-Keetan for Cement Production Company Limited having share capital of 30,000,000 Iraqi Dinar. The company has obtained the approval from Ministry of Finance through State Bank of Pakistan for remittance of equity of US\$ 24 Million to Iraq. Further, the company has also obtained the shareholders' approval in the General Meeting held on May 12, 2015 for investment in subsidiary company under section 208 of the Companies Ordinance, 1984. The negotiations with the supplier of Plant & Machinery have been completed and company is now at final stages in completing the regulatory requirements under the laws of Iraq. .

Coal Fired Power Plant

The technical management of the company has planned the project and has identified the supplier. However, over the last six months, there was an acute shortage of water in Hub Dam, which is the only source of water for the plant operations; therefore the work on project was stopped. As soon as the availability of water reaches at desirable level the work on project would be re-initiated.

Enhancement of Production Capacity

The company is enhancing its production capacity by installing a new production line of 3,300 Tons per Day at the existing Plant site. The estimated capital outlay would be around US\$ 120 million.



Compliance With Code Of Corporate Governance

The Directors hereby confirm that:

- a) The annexed financial statements present fairly the state of the affairs of the Company, the result of its operations, cash flows and changes in equity;
- b) Proper books of accounts have been maintained by the Company;
- c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of financial statements;
- e) The system of internal control is sound in design and has been effectively monitored and implemented;
- f) There are no significant doubts upon the Company's ability to continue as a going concern;
- g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations;

- h) The following is the value of investments of terminal benefit schemes based on their respective latest accounts:

| | Rupees in Million | Year Ended |
|----------------------------|-------------------|----------------|
| Provident Fund (audited) | 427 | December, 2014 |
| Gratuity Funds (unaudited) | 237 | June, 2015 |
| Pension Funds (unaudited) | 262 | June, 2015 |

- i) During the year five (5) meetings of the Board of Directors were held. Attendance of Directors and Chief Executive is as follows:

| Sr No | Name of the Directors / Chief Executive | Status | No. of meetings attended |
|-------|---|--------------------------------------|--------------------------|
| 1 | Dr. Ghaith R. Pharaon | Chairman / Non Executive Director | 5 |
| 2 | Mr. Laith G. Pharaon | Non Executive Director | 5 |
| 3 | Mr. Wael G. Pharaon | Non Executive Director | 4 |
| 4 | Mr. Shuaib A. Malik | Non Executive Director | 5 |
| 5 | Mr. Abdus Sattar | Non Executive Director | 5 |
| 6 | Agha Sher Shah | Non Executive Independent Director | 4 |
| 7 | Mr. Babar Bashir Nawaz | Executive Director & Chief Executive | 5 |
| 8 | Mr. Fakhru Islam Baig (retired on October 20, 2014) | Executive Director | 1 |



- j) During the year five (5) meetings of the Audit committee were held. Attendance of Directors is as follows:

| Sr No | Name of the Directors | Status | No. of meetings Attended |
|-------|---|------------------------------------|--------------------------|
| 1 | Mr. Abdus Sattar | Chairman / Non Executive Director | 5 |
| 2 | Mr. Shuaib A. Malik | Non Executive Director | 5 |
| 3 | Agha Sher Shah | Non Executive Independent Director | 4 |
| 4 | Mr. Fakhru Islam Baig (retired on October 20, 2014) | Executive Director | 1 |

- k) The details of shares transacted by Director(s), Executive(s), their spouse(s) and minor children during the year 2014-15 have been given on page 89.
- l) The key operating and financial data for the last 6 years is set out on page 43.

Pattern of Shareholding

The pattern of shareholding of the Company as at June 30, 2015 is given on page 89.

Auditors

The retiring auditors, Messrs A.F. Ferguson & Co., Chartered Accountants retire at the conclusion of the 36th Annual General Meeting and offer themselves for reappointment. The Audit Committee has recommended for their reappointment.

Audit Committee

The Board of Directors has established an Audit Committee in compliance with the Code of Corporate Governance with the following members:

| Sr No | Name of the Directors | Status | |
|-------|-----------------------|----------|------------------------------------|
| 1 | Mr. Abdus Sattar | Chairman | Non-Executive Director |
| 2 | Mr. Shuaib A. Malik | Member | Non-Executive Director |
| 3 | Agha Sher shah | Member | Non Executive Independent Director |

Terms of Reference

- Determination of appropriate measures to safeguard the assets.
- Review of preliminary announcements of results prior to publication.
- Review of quarterly, half yearly and annual financial statements prior to the approval by the Board of Directors, major focus on:
 - Judgmental areas
 - Significant adjustments resulting from the audit
 - Going concern assumption
 - Changes in accounting policies and practices
 - Compliance with applicable accounting standards
 - Compliance with the listing regulations and other statutory and regulatory requirements and
 - Significant related party transactions
- Review of management letter issued by external auditors and management response thereto.
- Ensuring coordination between the internal and external auditors.
- Review of the scope and extent of internal audit and ensuring that the internal audit function has adequate resources and is appropriately placed.

7. Consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto.
8. Ascertaining that the internal control system includes financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective.
9. Review of statement on internal control systems prior to the endorsement by the Board of Directors.
10. Instituting special projects, value for money studies or other investigations on any matters specified by the Board of Directors, in consultation with the Chief Executive and to consider remittance of any matter to the external auditors or to any other external body.
11. Determination of compliance with relevant statutory requirements.
12. Consideration of any other issue or matter as may be assigned by the Board of Directors.
13. External Auditors
 - Recommendations regarding the appointment of External Auditors.
 - Resignation and removal of External Auditors.
 - Audit fees.
 - Provision by external auditors of any services to the company in addition to the audit of the Financial Statements.
 - Facilitating external audit and discussion with external auditors of major observations arising from interim and final audits and any other matter that auditors wish to highlight.

Human Resource Committee

The Board, in compliance with the new Code of Corporate Governance has formed Human Resource Committee comprising of the following members:

| Sr No | Name of the Members | Status |
|-------|------------------------|------------------------------------|
| 1 | Mr. Shuaib A. Malik | Non- Executive Director / Chairman |
| 2 | Mr. Abdus Sattar | Non Executive Independent Director |
| 3 | Mr. Babar Bashir Nawaz | Executive Director |

Terms of Reference

The broad terms of reference of this committee are as follows:

- Recommending Human resource management policies to the Board;
- Recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO;
- Recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the COO, CFO, Company Secretary and Head of Internal Audit; and
- Consideration and approval on recommendation of CEO on such matters for key management positions who report directly to CEO or COO.

Future Outlook

The Federal Government in the recently announced budget has given certain incentives to the construction sector. These incentives coupled with CPEC project, political stability and improved law and order situation in the country may give a much needed boost to the local economy and would generate further local cement demand which in turn would increase the cement consumption in the years to come. Lower interest and inflation rates, improved liquidity with financial institutions and stable exchange rate would also contribute favorably towards GDP growth resulting speed up in economic activities. With imposition of anti-dumping duty in South Africa, the export markets would remain under pressure and company would face stiff competition in terms of prices from both local and regional peers. The Management is well aware of this fact and is exploring more frontiers to counter the situation.

The Management is making every effort to maximize its margins and ensure a sustainable profitability for the company.

On behalf of the Board



Babar Bashir Nawaz
Chief Executive

August 13, 2015
Rawalpindi

Shareholder's information



Vertical Analysis

Profit & Loss Account for the year ended

| | -----2015----- | | -----2014----- | | -----2013----- | | -----2012----- | | -----2011----- | | -----2010----- | |
|-------------------------------|-------------------|---------------|----------------|--------|----------------|--------|----------------|--------|----------------|--------|----------------|--------|
| | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % |
| Net sales | 13,086.12 | 100.00 | 12,547.25 | 100.00 | 11,507.71 | 100.00 | 10,503.90 | 100.00 | 8,553.92 | 100.00 | 7,668.13 | 100.00 |
| Cost of sales | (8,689.94) | 66.41 | (8,843.29) | 70.48 | (7,970.94) | 69.27 | (7,691.42) | 73.22 | (6,823.35) | 79.77 | (5,710.17) | 74.47 |
| Gross profit | 4,396.18 | 33.59 | 3,703.96 | 29.52 | 3,536.76 | 30.73 | 2,812.48 | 26.78 | 1,730.58 | 20.23 | 1,957.97 | 25.53 |
| Distribution Costs | (986.67) | 7.54 | (806.05) | 6.42 | (577.52) | 5.02 | (571.00) | 5.44 | (512.94) | 6.00 | (466.66) | 6.09 |
| Administrative expenses | (346.95) | 2.65 | (307.16) | 2.45 | (262.85) | 2.28 | (221.58) | 2.11 | (186.37) | 2.18 | (183.93) | 2.40 |
| Other expenses | (238.82) | 1.82 | (195.42) | 1.56 | (230.17) | 2.00 | (119.17) | 1.13 | (76.72) | 0.90 | (102.97) | 1.34 |
| Other income | 422.91 | 3.23 | 269.53 | 2.15 | 227.03 | 1.97 | 145.90 | 1.39 | 104.22 | 1.22 | 261.54 | 3.41 |
| Profit from Operations | 3,246.65 | 24.81 | 2,664.86 | 21.24 | 2,693.24 | 23.40 | 2,046.62 | 19.49 | 1,058.77 | 12.37 | 1,465.95 | 19.11 |
| Finance Cost | (26.00) | 0.20 | (29.79) | 0.24 | (14.89) | 0.13 | (11.59) | 0.11 | (24.29) | 0.28 | (77.63) | 1.01 |
| Profit before taxation | 3,220.65 | 24.61 | 2,635.07 | 21.00 | 2,678.35 | 23.27 | 2,035.03 | 19.38 | 1,034.49 | 12.09 | 1,388.32 | 18.10 |
| Taxation | (1,015.00) | 7.76 | (621.00) | 4.95 | (540.00) | 4.69 | (598.38) | 5.70 | (350.06) | 4.09 | (371.63) | 4.85 |
| Profit after tax | 2,205.65 | 16.85 | 2,014.07 | 16.05 | 2,138.35 | 18.58 | 1,436.65 | 13.68 | 684.43 | 8.00 | 1,016.69 | 13.25 |

Horizontal Analysis

Profit & Loss Account for the year ended

| | 2015 | 15Vs14 | 2014 | 14Vs13 | 2013 | 13Vs12 | 2012 | 12Vs11 | 2011 | 11Vs10 | 2010 | 10Vs09 |
|-------------------------------|-------------------|----------------|---------------|---------|---------------|--------|---------------|---------|---------------|---------|---------------|---------|
| | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % |
| Net sales | 13,086.12 | 4.29 | 12,547.25 | 9.03 | 11,507.71 | 9.56 | 10,503.90 | 22.80 | 8,553.92 | 11.55 | 7,668.13 | (9.89) |
| Cost of sales | (8,689.94) | (1.73) | (8,843.29) | 10.94 | (7,970.94) | 3.63 | (7,691.42) | 12.72 | (6,823.35) | 19.49 | (5,710.17) | (1.57) |
| Gross profit | 4,396.18 | 18.69 | 3,703.96 | 4.73 | 3,536.76 | 25.75 | 2,812.48 | 62.52 | 1,730.58 | (11.61) | 1,957.97 | (27.72) |
| Distribution Costs | (986.67) | 22.41 | (806.05) | 39.57 | (577.52) | 1.14 | (571.00) | 11.32 | (512.94) | 9.92 | (466.66) | 6.74 |
| Administrative expenses | (346.95) | 12.95 | (307.16) | 16.86 | (262.85) | 18.63 | (221.58) | 18.89 | (186.37) | 1.32 | (183.93) | 0.83 |
| Other expenses | (238.82) | 22.21 | (195.42) | (15.10) | (230.17) | 93.14 | (119.17) | 55.33 | (76.72) | (25.49) | (102.97) | (30.14) |
| Other income | 422.91 | 56.91 | 269.53 | 18.72 | 227.03 | 55.61 | 145.90 | 39.99 | 104.22 | (60.15) | 261.54 | 57.05 |
| Profit from Operations | 3,246.65 | 21.83 | 2,664.86 | (1.05) | 2,693.24 | 31.59 | 2,046.62 | 93.30 | 1,058.77 | (27.78) | 1,465.95 | (30.47) |
| Finance Cost | (26.00) | (12.74) | (29.79) | 100.04 | (14.89) | 28.47 | (11.59) | (52.27) | (24.29) | (68.71) | (77.63) | (35.18) |
| Profit before taxation | 3,220.65 | 22.22 | 2,635.07 | (1.62) | 2,678.35 | 31.61 | 2,035.03 | 96.72 | 1,034.49 | (25.49) | 1,388.32 | (30.19) |
| Taxation | (1,015.00) | 63.45 | (621.00) | 15.00 | (540.00) | (9.76) | (598.38) | 70.94 | (350.06) | (5.81) | (371.63) | (25.04) |
| Profit after tax | 2,205.65 | 9.51 | 2,014.07 | (5.81) | 2,138.35 | 48.84 | 1,436.65 | 109.90 | 684.43 | (32.68) | 1,016.69 | (31.90) |

Horizontal Analysis

Balance Sheet as at June 30,

| | 2015 | 15Vs14 | 2014 | 14Vs13 | 2013 | 13Vs12 | 2012 | 12Vs11 | 2011 | 11Vs10 | 2010 | 10Vs09 |
|---|------------------|---------------|------------------|--------------|------------------|--------------|-----------------|--------------|-----------------|--------------|-----------------|----------------|
| | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % | Rs in million | % |
| ASSETS | | | | | | | | | | | | |
| Non-current assets | | | | | | | | | | | | |
| Fixed assets - property, plant and Equipment | 5,999.67 | (2.06) | 6,125.80 | 2.12 | 5,998.66 | 9.63 | 5,471.66 | 2.62 | 5,331.95 | 26.89 | 4,201.94 | 1.41 |
| Long-term investment | 4.50 | - | 4.50 | - | 4.50 | - | 4.50 | - | 4.50 | - | 4.50 | - |
| Long-term loans and advances | 55.75 | 69.12 | 32.97 | 15.06 | 28.65 | 17.68 | 24.35 | 49.95 | 16.24 | (4.05) | 16.92 | (12.94) |
| Long-term deposits | 42.98 | - | 42.98 | - | 42.98 | - | 42.98 | - | 42.98 | - | 42.98 | - |
| | 6,102.90 | (1.67) | 6,206.24 | 2.16 | 6,074.80 | 9.58 | 5,543.48 | 2.74 | 5,395.67 | 26.47 | 4,266.35 | 1.33 |
| Current assets | | | | | | | | | | | | |
| Stores, spares and loose tools | 986.15 | (14.99) | 1,160.07 | 21.31 | 956.28 | (32.64) | 1,419.74 | 5.77 | 1,342.34 | 107.63 | 646.49 | 7.82 |
| Stock-in-trade | 763.72 | 45.91 | 523.40 | (7.35) | 564.90 | 4.74 | 539.34 | (0.31) | 541.03 | 47.75 | 366.17 | (40.36) |
| Trade debits - considered good | 124.41 | (52.53) | 262.06 | (24.97) | 349.28 | 83.40 | 190.44 | 275.10 | 50.77 | (8.30) | 55.37 | 19.11 |
| Loans and advances | 61.12 | 25.42 | 48.73 | 37.52 | 35.43 | 0.12 | 35.39 | 37.42 | 25.75 | (44.17) | 46.13 | 76.02 |
| Short-term deposits and prepayments | 16.94 | (8.33) | 18.48 | (4.87) | 19.42 | 39.71 | 13.90 | 17.92 | 11.79 | 11.87 | 10.54 | (14.75) |
| Investments | 3,104.91 | (1.91) | 3,165.43 | 38.67 | 2,282.73 | 159.59 | 879.36 | 657.65 | 116.06 | (90.28) | 1,194.27 | 14.31 |
| Accrued Interest | - | - | - | (100.00) | 4.30 | 100.00 | 2.15 | (41.73) | 2.15 | (18.78) | 2.65 | (65.53) |
| Other receivables | 68.12 | 137.04 | 28.74 | 27.19 | 22.59 | (18.24) | 27.63 | (41.73) | 47.42 | 64.44 | 28.84 | 6.85 |
| Sales tax refundable | 147.59 | 227.09 | 45.01 | - | - | (100.00) | 21.42 | - | - | - | - | - |
| Cash and bank balances | 858.70 | 83.55 | 467.84 | 20.26 | 389.01 | 77.02 | 219.76 | 4.57 | 210.17 | (52.46) | 442.11 | (49.29) |
| | 6,131.64 | 7.20 | 5,719.76 | 23.70 | 4,623.95 | 38.06 | 3,349.14 | 42.67 | 2,347.48 | (15.94) | 2,792.56 | 1.09 |
| Total Assets | 12,234.54 | 2.59 | 11,926.00 | 11.47 | 10,698.75 | 20.31 | 8,892.62 | 14.85 | 7,743.15 | 9.69 | 7,058.91 | 1.23 |
| EQUITY AND LIABILITIES | | | | | | | | | | | | |
| Share capital and reserves | | | | | | | | | | | | |
| Share capital | 1,145.23 | - | 1,145.23 | 15.00 | 995.85 | 15.00 | 865.96 | - | 865.96 | - | 865.96 | 20.00 |
| Unappropriated profit | 7,789.91 | 6.70 | 7,300.83 | 6.54 | 6,852.98 | 19.25 | 5,746.93 | 16.51 | 4,932.46 | 8.90 | 4,529.46 | 12.03 |
| | 8,935.13 | 5.79 | 8,446.05 | 7.61 | 7,848.82 | 18.69 | 6,612.89 | 14.05 | 5,798.41 | 7.47 | 5,395.42 | 12.93 |
| LIABILITIES | | | | | | | | | | | | |
| Non-current Liabilities | | | | | | | | | | | | |
| Liabilities against assets subject to finance lease | 7.96 | (33.05) | 11.88 | 82.34 | 6.52 | - | - | - | - | - | - | - |
| Deferred taxation | 813.38 | (18.96) | 1,003.71 | (3.67) | 1,041.98 | 11.79 | 932.08 | 64.57 | 566.36 | (5.34) | 598.30 | (6.06) |
| Retirement benefits - obligations | 252.34 | 4.92 | 240.49 | 61.46 | 148.95 | 1,030.91 | 13.17 | - | - | - | - | - |
| | 1,073.67 | (14.52) | 1,256.08 | 4.90 | 1,197.45 | 26.68 | 945.25 | 66.90 | 566.36 | (5.34) | 598.30 | (43.52) |
| Current liabilities | | | | | | | | | | | | |
| Trade and other payables | 1,772.10 | (12.39) | 2,022.79 | 27.09 | 1,591.67 | 32.07 | 1,205.22 | (8.08) | 1,311.13 | 29.08 | 1,015.72 | 18.61 |
| Current maturity of liability against assets subject to finance lease | 3.93 | - | 3.93 | 110.90 | 1.86 | - | - | - | 3.98 | - | - | - |
| Taxation - provision less payments | 449.71 | 128.10 | 197.15 | 234.48 | 58.94 | (54.41) | 129.30 | 104.37 | 63.27 | 27.90 | 49.47 | (29.66) |
| | 2,225.73 | 0.08 | 2,223.87 | 34.58 | 1,652.48 | 23.83 | 1,334.51 | (3.18) | 1,378.38 | 29.40 | 1,065.19 | (6.20) |
| Total Liabilities | 3,299.40 | (5.19) | 3,479.95 | 22.11 | 2,849.92 | 25.01 | 2,279.76 | 17.23 | 1,944.74 | 16.91 | 1,663.49 | (24.21) |
| Contingency and commitments | | | | | | | | | | | | |
| Total Equity and Liabilities | 12,234.54 | 2.59 | 11,926.00 | 11.47 | 10,698.75 | 20.31 | 8,892.62 | 14.85 | 7,743.15 | 9.69 | 7,058.91 | 1.23 |

Statement of Value Added

Gross Sales
 Less: Operating Expenses
 Add: Income from Investments
 Other Income

Total Value Added

Distributed as follows:

Employees remuneration

Government as:

Taxation
 Workers' Funds
 Sales Tax & Excise Duty

Shareholders as:

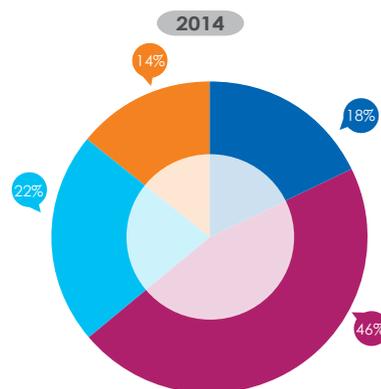
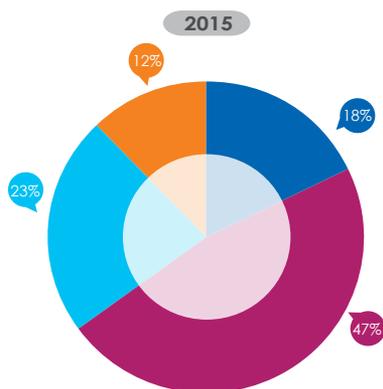
Dividend
 (Includes Final dividend declared on August 13, 2015
 by the Board of Directors, note-38)

Retained in business

Depreciation
 Net earnings

| 2015 | 2014 |
|--------------------------|---------|
| -----Rs. In Million----- | |
| 15,694 | 15,109 |
| (8,495) | (8,589) |
| 336 | 203 |
| 87 | 66 |
| 423 | 269 |
| 7,622 | 6,789 |
| 1,406 | 1,242 |
| 1,015 | 621 |
| 239 | 195 |
| 2,339 | 2,318 |
| 3,593 | 3,134 |
| 1,716 | 1,490 |
| 418 | 398 |
| 489 | 525 |
| 907 | 923 |
| 7,622 | 6,789 |

Distribution of Value Addition

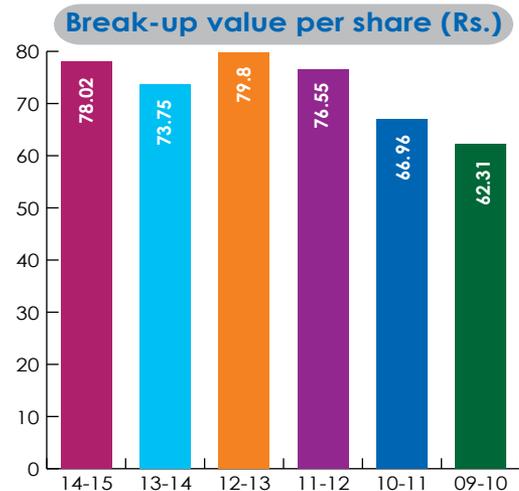
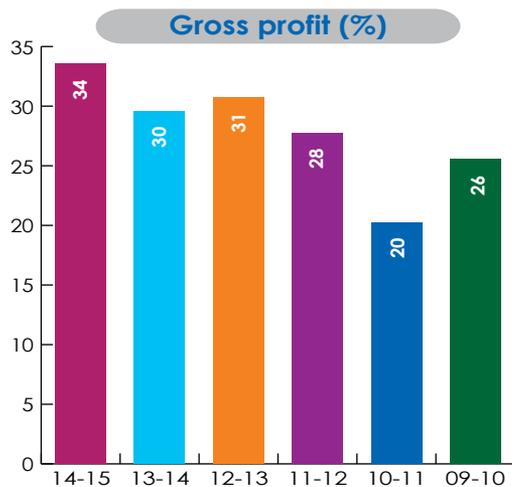
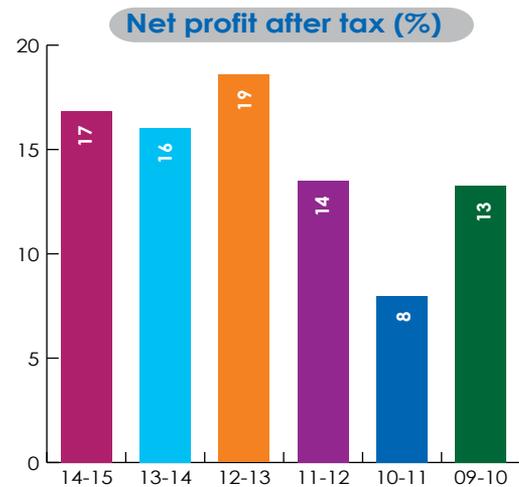
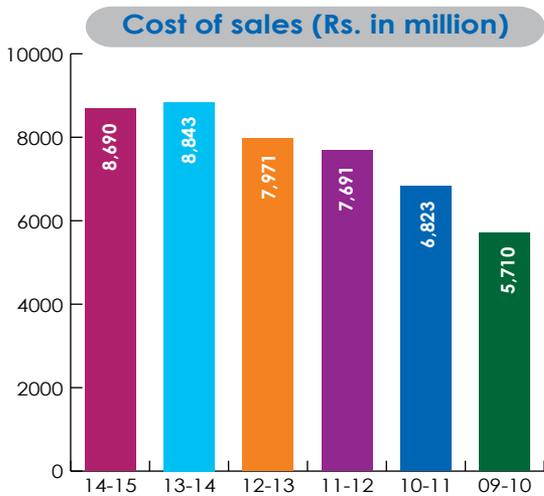
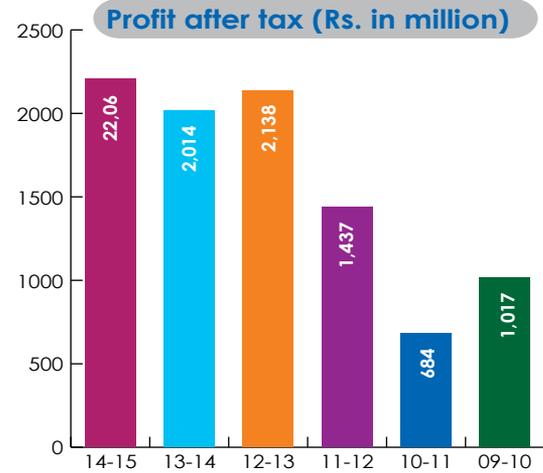
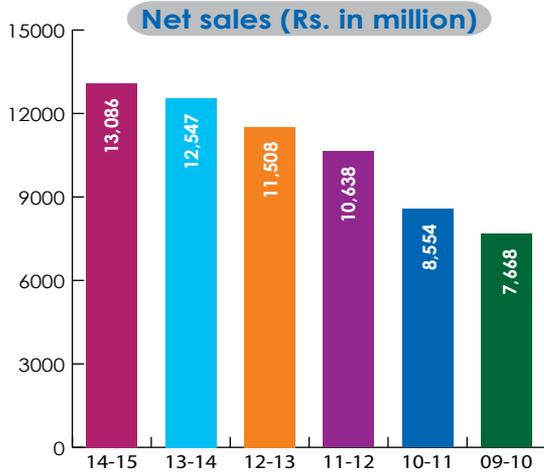


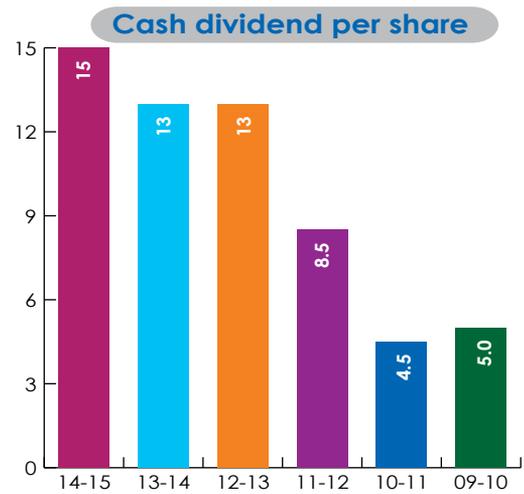
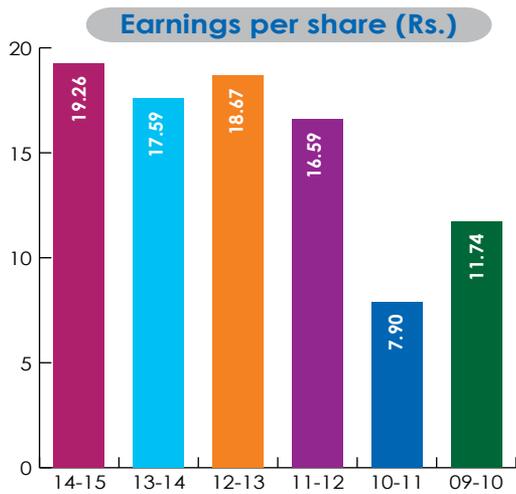
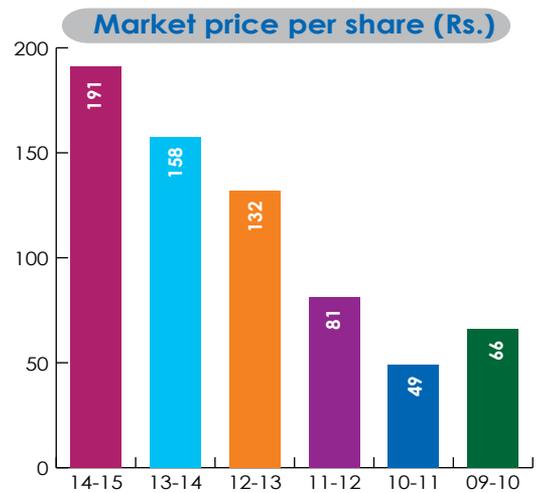
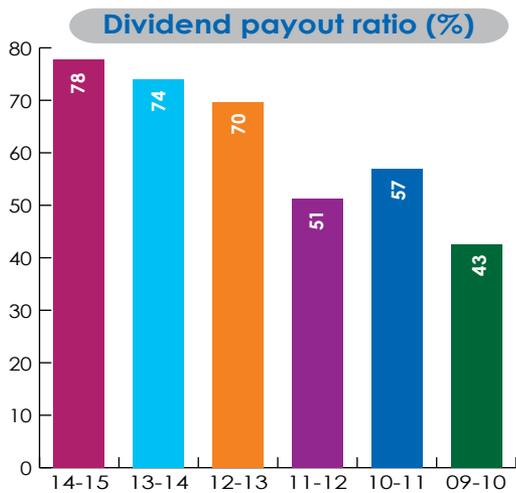
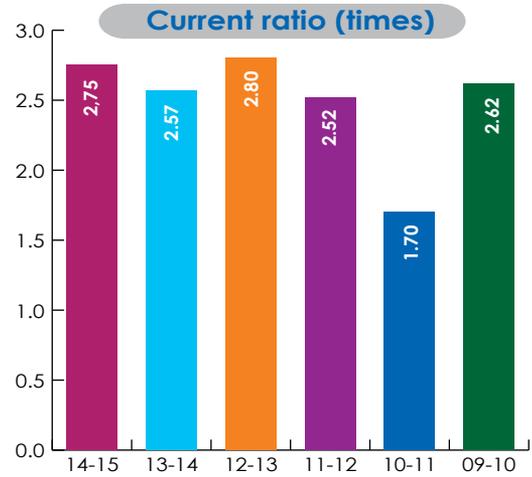
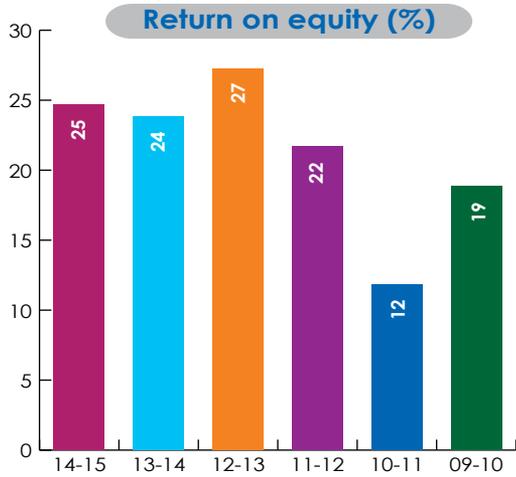
■ Employees as remuneration ■ Shareholders as dividends
 ■ Government as taxes ■ Retained within the business

Six years at a Glance

| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 |
|--|---|-----------|-----------|-----------|-----------|-----------|
| | ----- Rupees in million unless otherwise stated ----- | | | | | |
| Production and Sales | | | | | | |
| Clinker production (in tonnes) | 1,835,254 | 1,800,135 | 1,781,569 | 1,756,843 | 1,819,458 | 1,706,299 |
| Capacity utilization % | 105 | 103 | 102 | 103 | 106 | 100 |
| Cement production (in tonnes) | 1,877,150 | 1,912,921 | 1,843,591 | 1,849,176 | 1,862,201 | 1,792,619 |
| Cement sales (in tonnes) | 1,881,941 | 1,898,419 | 1,845,881 | 1,855,472 | 1,849,851 | 1,807,077 |
| Profit & Loss | | | | | | |
| Net sales | 13,086 | 12,547 | 11,508 | 10,638 | 8,554 | 7,668 |
| Cost of sales | 8,690 | 8,843 | 7,971 | 7,691 | 6,823 | 5,710 |
| Gross profit | 4,396 | 3,704 | 3,537 | 2,947 | 1,731 | 1,958 |
| Other income | 423 | 270 | 227 | 146 | 104 | 262 |
| Operating profit | 3,247 | 2,665 | 2,693 | 2,047 | 1,059 | 1,466 |
| Profit before tax | 3,221 | 2,635 | 2,678 | 2,035 | 1,034 | 1,388 |
| Profit after tax | 2,206 | 2,014 | 2,138 | 1,437 | 684 | 1,017 |
| Balance Sheet | | | | | | |
| Paid-up capital | 1,145 | 1,145 | 996 | 866 | 866 | 866 |
| Unappropriated profit | 7,790 | 7,301 | 6,951 | 5,763 | 4,932 | 4,529 |
| Long term & deferred liabilities | 1,074 | 1,256 | 1,197 | 938 | 566 | 598 |
| Current liabilities | 2,226 | 2,224 | 1,652 | 1,335 | 1,378 | 1,065 |
| Fixed assets less depreciation | 6,000 | 6,126 | 5,999 | 5,472 | 5,332 | 4,202 |
| Other long term assets | 103 | 80 | 76 | 72 | 64 | 64 |
| Current assets | 6,132 | 5,720 | 4,624 | 3,358 | 2,347 | 2,793 |
| Key Financial Ratios | | | | | | |
| Gross profit % | 33.59 | 29.52 | 30.73 | 27.70 | 20.23 | 25.53 |
| Operating profit % | 24.81 | 21.24 | 23.27 | 19.24 | 12.38 | 19.12 |
| Net profit after tax % | 16.86 | 16.05 | 18.58 | 13.51 | 8.00 | 13.26 |
| Return on equity % | 24.69 | 23.85 | 27.24 | 21.68 | 11.80 | 18.85 |
| Return on capital employed % | 36.38 | 31.55 | 34.12 | 30.88 | 18.26 | 24.46 |
| No. of days in inventory | 27.03 | 22.46 | 25.28 | 25.63 | 24.26 | 31.32 |
| No. of days in receivables | 5.39 | 8.89 | 8.56 | 4.19 | 2.26 | 2.42 |
| Fixed assets turnover ratio (times) | 2.18 | 2.05 | 1.92 | 1.94 | 1.60 | 1.82 |
| Current ratio (times) | 2.75 | 2.57 | 2.80 | 2.52 | 1.70 | 2.62 |
| Price earning ratio (times) | 9.90 | 8.97 | 7.07 | 4.91 | 6.20 | 5.62 |
| Dividend yield ratio % | 7.87 | 8.25 | 9.85 | 9.58 | 9.18 | 7.57 |
| Dividend payout ratio % | 77.88 | 73.91 | 69.63 | 51.23 | 56.96 | 42.59 |
| Dividend cover ratio (times) | 1.28 | 1.35 | 1.44 | 1.95 | 1.76 | 2.35 |
| Interest cover ratio (times) | 124.88 | 89.44 | 180.83 | 176.54 | 43.59 | 18.88 |
| Shares and Earnings | | | | | | |
| Market price / share as at June 30 (Rs.) | 191 | 158 | 132 | 81 | 49 | 66 |
| Earnings per share (Rs.) | 19.26 | 17.59 | 18.67 | 16.59 | 7.90 | 11.74 |
| Cash dividend per share | 15 | 13 | 13 | 8.5 | 4.5 | 5.0 |
| Bonus shares issued % | - | - | 15 | 15 | - | - |
| Break-up value per share | 78.02 | 73.75 | 79.8 | 76.55 | 66.96 | 62.31 |

Graphical Presentation

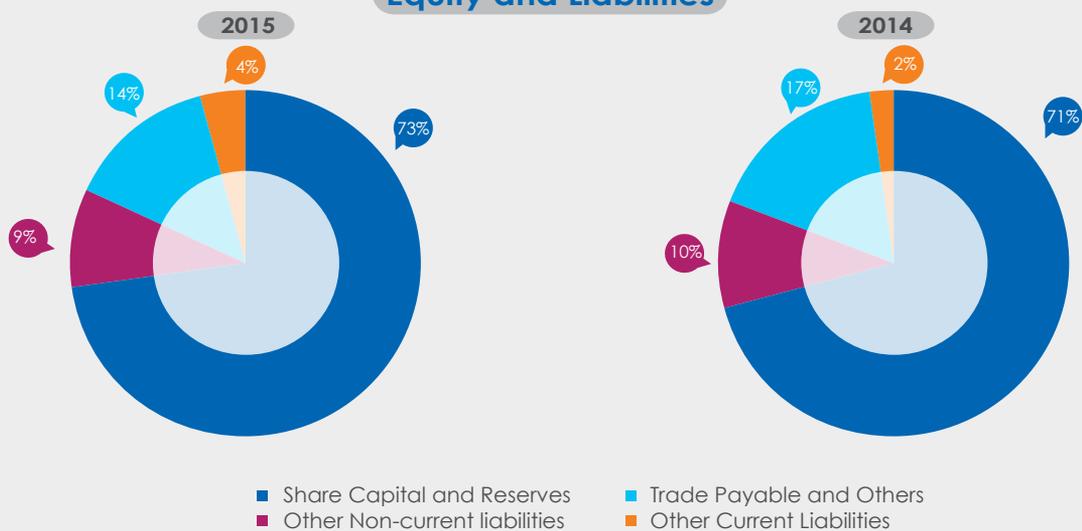




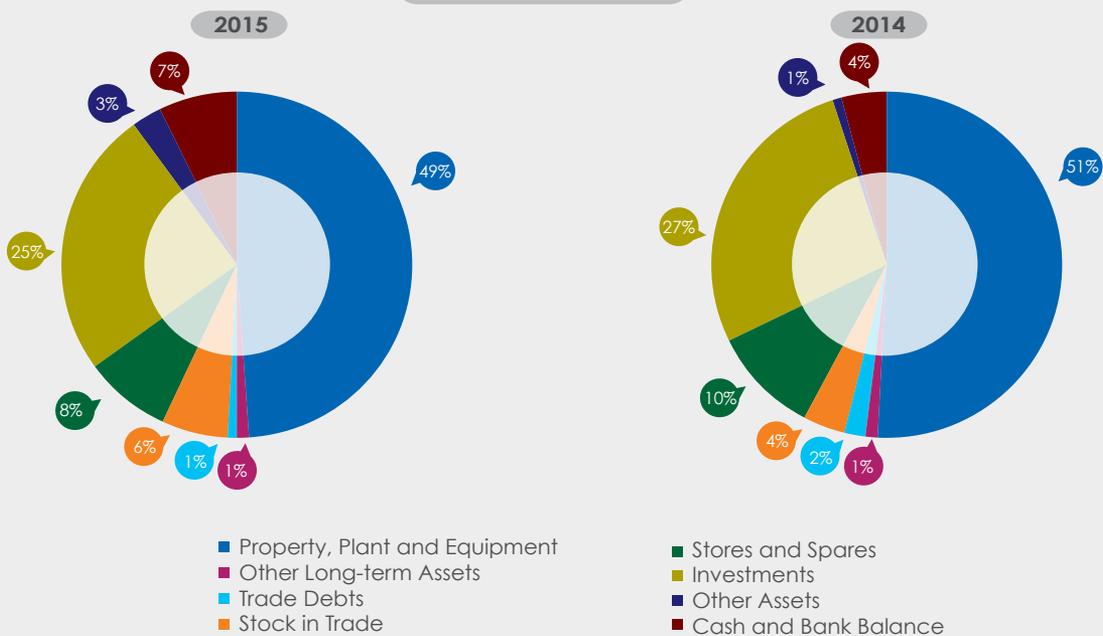
Composition of Balance Sheet



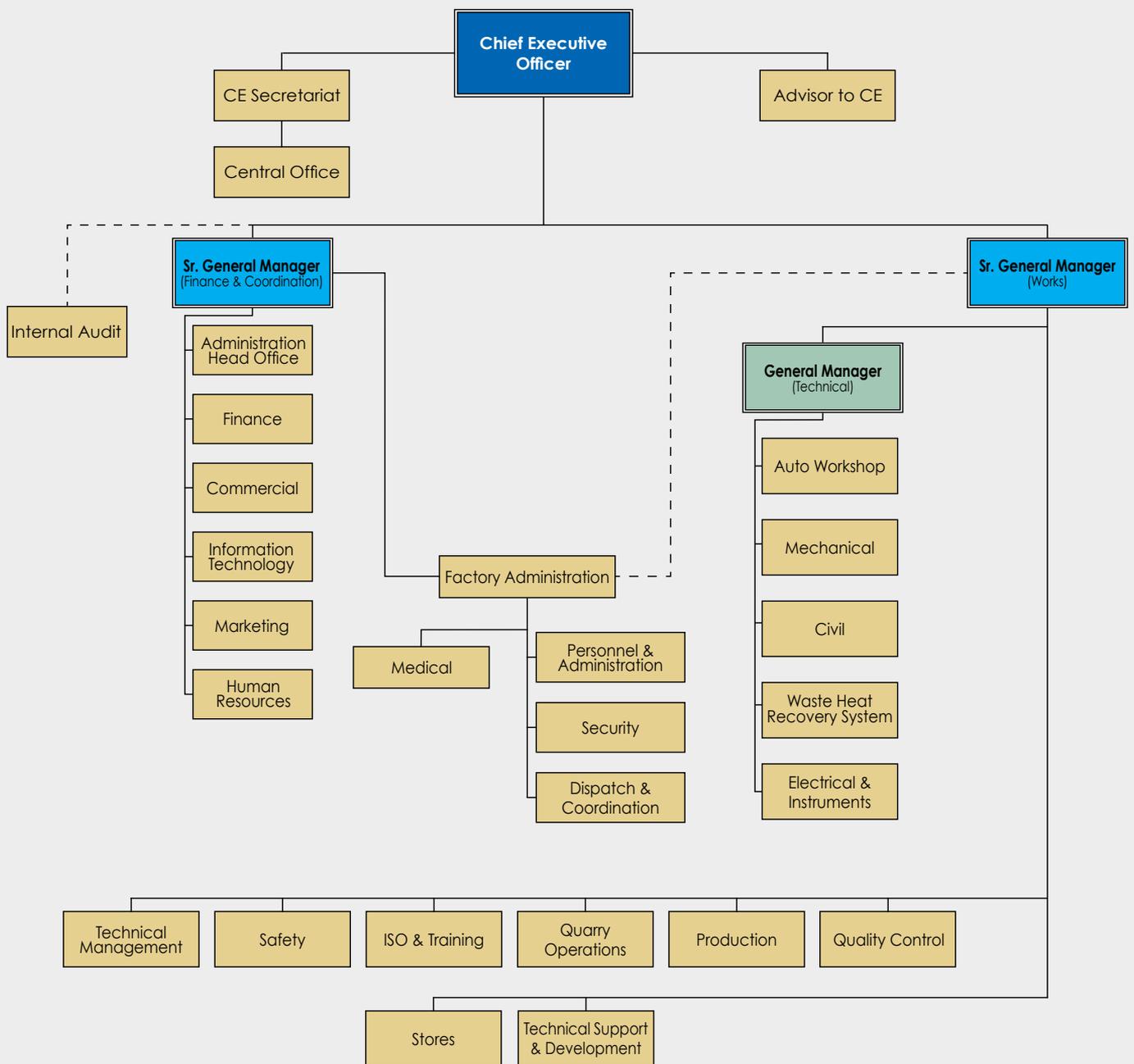
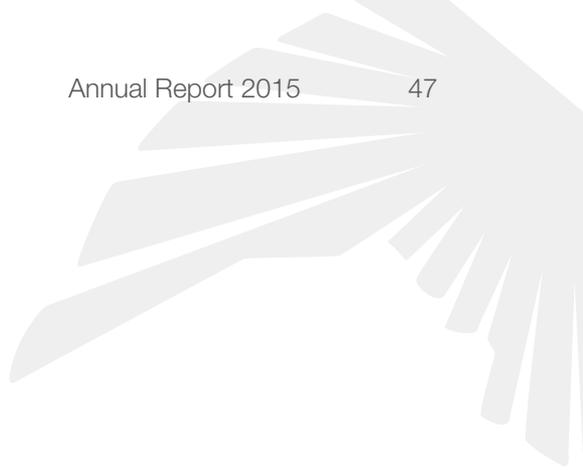
Equity and Liabilities



Assets



Corporate Organogram



Notice of the Thirty-Sixth (36th) Annual General Meeting

Notice is hereby given that the 36th Annual General Meeting of Attock Cement Pakistan Limited will be held on Monday, September 21, 2015 at 2:30 p.m. at Karachi Marriott Hotel to transact the following:

1. To receive, consider and adopt the Audited Accounts of the company for the year ended June 30, 2015 together with the Report of Auditors and the Directors thereon.
2. To consider and if thought fit, approve the final cash dividend of 105% (Rs. 10.50 per share) as recommended by the Board of Directors for the year ended June 30, 2015. This is in addition to the interim cash dividend of 45% (Rs. 4.50 per share) already paid during the year.
3. To appoint the auditors for the financial year 2015-16 and to fix their remuneration.

Special Business

4. The Company in its Extraordinary General Meeting held on May 12, 2015 had obtained approval of the shareholders for investments under Section 208 of the Companies Ordinance, 1984 and accordingly the shareholders of the Company are presented with the enclosed statement under Section 160(1)(b) of the Companies Ordinance, 1984 in compliance with the SRO 27(I)/2012 dated January 16, 2012 (in case of decisions to make investments that have been made by the shareholders previously and have not yet been implemented).
5. The Company in its 28th Annual General Meeting had obtained approval of the shareholders for investments under Section 208 of the Companies Ordinance, 1984 and accordingly the shareholders of the Company are presented with the statement under Section 160(1)(b) of the Companies Ordinance, 1984 in compliance with the SRO 27(I)/2012 dated January 16, 2012 (in case of decisions to make investments that have been made by the shareholders previously and have not yet been implemented).

A statement under SRO 27(I)/2012 dated January 16, 2012 is being enclosed with this notice.

By Order of the Board

IRFAN AMANULLAH
Company Secretary

Karachi: August 31, 2015

Notes:

1. The Register of members and share transfer books of the Company will remain closed from Monday, September 14, 2015 to Monday, September 21, 2015 (both days inclusive).
2. Only those members whose names appear in the register of members of the Company as on September 11, 2015 are entitled to attend and vote at the meeting.
3. A member entitled to attend and vote may appoint any other person as his / her proxy to attend and vote on his / her behalf. Proxies must be received at the Registered Office of the Company duly signed not later than 48 hours before the time of holding the meeting. Form of proxy is enclosed herewith.

4. Members who desire to stop deduction of zakat from their dividend may submit a declaration on non-judicial stamp paper duly signed as required under the law.
5. Members are requested to provide by mail or fax their Computerized National Identity Card (CNIC) number or passport number, if foreigner (unless it has been provided earlier) to enable the Company to comply with relevant laws.
6. SECP has also directed vide SRO No. 779(1)2011 dated August 18, 2011 to issue dividend warrant only crossed as "A/c Payee only" and should bear the valid CNIC Number of the registered member. Members, who have not yet submitted photocopy of their valid CNIC are requested to send the same at the earliest directly to the Company's Share Registrar M/s. Technology Trade (Pvt) Ltd., Dagia House 241-C, Block-2, PECHS, Off: Shakra-e-Quaideen, Karachi.

In case of non-availability of a valid copy of CNIC in the records of the Company, the Company will be constrained to withhold the Dividend Warrant in terms of section 251 (2)(a) of the Companies Ordinance 1984, which will be released by the Share Registrar only upon compliance with the aforesaid notifications.

7. As directed by SECP vide Circular No.18 of 2012 dated June 5, 2012, we give shareholders the opportunity to authorise the Company to directly credit in their bank account with cash dividend, if any, declared by the company in future. If you wish that the cash dividend if declared by the company be directly, credited into your bank account, instead of issuing a dividend warrant, please provide the following details.

| | | | |
|-----------------------|--|--|--|
| Title of Bank Account | | Branch Name and Address | |
| Bank Account Number | | Cell number of Shareholder | |
| Bank's Name | | Landline number of Shareholder, if any | |

8. Members are requested to notify any changes in their addresses immediately.

CDC Account Holders will have to further follow the under mentioned guidelines as laid down in Circular No. 1 dated January 26, 2000 issued by the Securities & Exchange Commission of Pakistan.

A. For attending the meeting:

- i) In case of individuals, the account holder or sub-account holder shall authenticate his / her Original CNIC at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominees shall be produced (unless it has been provided earlier) at the time of the meeting.

B. For appointing proxies:

- i) In case of individuals, the account holder or sub-account holder shall submit the proxy form as per the above requirements.

- ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii) Attested copies of CNIC or the passport of the beneficial owners shall be furnished with the proxy form.
- iv) The proxy shall produce his / her original CNIC or original passport at the time of meeting.
- v) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

STATEMENT UNDER SRO 27(I)/2012 DATED JANUARY 16, 2012

- i) In the Extraordinary General Meeting held on May 12, 2015 shareholders approved investment in SAQR AL-KEETAN FOR CEMENT PRODUCTION COMPANY LIMITED, IRAQ.

No investment so far has been made in the above-mentioned associated concern.

- a. Total investment approved US\$. 24,000,000 (US Dollars Twenty-Four Million);
- b. Amount of investment made to date; 'Nil'
- c. Reason for not making investment;
Certain regulatory matters are still pending in Iraq.
- d. Major change in financial position of investee company since the date of last resolution
There has been no major change in financial position of SAQR AL-KEETAN FOR CEMENT PRODUCTION COMPANY LIMITED, IRAQ.

- ii) In the 28th Annual General Meeting held on October 22, 2007 shareholders approved investments in following associated companies:

Pakistan Oilfields Ltd. (POL)
Attock Refinery Ltd. (ARL)
Attock Petroleum Ltd. (APL)
National Refinery Ltd. (NRL)

No investment so far has been made in any of the above-mentioned associated concerns.

- a. Total investment approved Rs. 2,500,000,000 (Rupees Two Thousand Five Hundred Million);
- b. Amount of investment made to date; 'Nil'
- c. Reason for not making investment;
The company is considering few more investment proposals which would constitute favourably towards its cost of production.
- d. Major change in financial position of investee companies since the date of last resolution

There has been no major change in financial position of the POL, ARL, APL and NRL.

Deduction of the Income Tax from Dividend under Section 150 of the Income Tax Ordinance, 2001

Pursuant to the provisions of the Finance Act, 2015 effective from July 1, 2015, the rates of deduction of Income tax from dividend payments under the Income Tax Ordinance, 2001 have been revised as follows:

- (a) Rate of tax deduction for filer of income tax returns 12.5%
- (b) Rate of tax deduction for non-filers of income tax returns 17.5%

All shareholders / members of the Company who hold shares in Physical form are therefore requested to send a valid copy of their CNIC and NTN Certificate, to the Company's shares Registrar, M/s. Technology Trade (Pvt.) Limited, to allow the Company to ascertain the status of the shareholder / member.

Shareholders / members of the Company who hold shares in the scrip-less form on Central Depository System (CDS) of Central Depository Company Pakistan Limited (CDC) are requested to send valid copies of their CNIC and NTN Certificate to their CDC Participants / CDC Investor Account Services.

Where the above required documents are not submitted, the Company will be constrained to treat the non-complying shareholder / member as a non-filer thereby attracting a higher rate of withholding tax.

Statement of Compliance

with the Code of Corporate Governance

for the year ended June 30, 2015

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 5.19 of listing regulations of the Karachi Stock Exchange in Pakistan for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the Code in the following manner:

1. The company encourages representation of independent, non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes:

| Non-Executive Directors | Executive Directors | Independent Director |
|-------------------------|--|----------------------|
| Dr. Gaith R. Pharaon | Mr. Babar Bashir Nawaz | Agha Sher Shah |
| Mr. Laith G. Pharaon | Mr. Fakhr-ul-Islam Baig (Alternate Director) | |
| Mr. Wael G. Pharaon | Mr. Irfan Amanullah (Alternate Director) | |
| Mr. Shuaib A. Malik | | |
| Mr. Abdus Sattar | | |

2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company.
3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFIs or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. No casual vacancy occurred in the Board of Directors during the year ended June 30, 2015.
5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meeting. The minutes of the meetings were appropriately recorded and circulated.
9. All the directors are either exempted or have attended the required training in prior years.
10. The Board has approved the appointment, remuneration and terms and conditions of employment of the Head of Internal Audit and the CFO, who is also the Company Secretary.
11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.

12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the Board.
13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
14. The company has complied with all the corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises of three members, of whom two are non-executive directors including the chairman of the committee and one is an independent director.
16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
17. The Board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors including the chairman of the committee.
18. The Board has outsourced the internal audit function to Ernst & Young Ford Rhodes Sidat Hyder & Co., Chartered Accountants, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, executive employees and stock exchange.
22. Material/price sensitive information has been disseminated among all market participants at once through the stock exchange.
23. The related party transactions have been placed before the audit committee and approved by the Board of Directors along with pricing methods. The transactions were carried out on terms equivalent to those that prevail in the arm's length transactions.
24. The Board has ensured that a mechanism is put in place for an annual evaluation of the board's own performance as required by the Code.
25. We confirm that all other material principles enshrined in the Code have been complied with.

On behalf of the Board



Babar Bashir Nawaz
Chief Executive

August 13, 2015
Rawalpindi

Review Report to the Members on Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Attock Cement Pakistan Limited for the year ended June 30, 2015 to comply with the requirements of Regulation No. 5.19 of the Karachi Stock Exchange Limited Regulations where the company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the company's personnel and review of various documents prepared by the company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the company's corporate governance procedures and risks.

The Code required the company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the company's compliance, in all material respects, with the best practices contained in the Code as applicable to the company for the year ended June 30, 2015.



Chartered Accountants
Karachi
Dated: August 24, 2015

Auditors' Report to the Members

We have audited the annexed balance sheet of Attock Cement Pakistan Limited as at June 30, 2015 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion;
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
 - (ii) the expenditure incurred during the year was for the purpose of the company's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2015 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.



Chartered Accountants
Karachi

Dated: August 24, 2015

Name of the engagement partner: Farrukh Rehman



Financial Statements

for the year ended June 30, 2015



Balance Sheet

as at June 30, 2015

| | Note | 2015 | 2014 |
|---|------|----------------------------|-------------------|
| | | ----- Rupees in '000 ----- | |
| ASSETS | | | |
| Non-current assets | | | |
| Fixed assets - property, plant and equipment | 3 | 5,999,669 | 6,125,796 |
| Long-term investment | 4 | 4,500 | 4,500 |
| Long-term loans and advances - considered good | 5 | 55,754 | 32,968 |
| Long-term deposits | 6 | 42,980 | 42,980 |
| | | <u>6,102,903</u> | <u>6,206,244</u> |
| Current assets | | | |
| Stores, spares and loose tools | 7 | 986,146 | 1,160,074 |
| Stock-in-trade | 8 | 763,715 | 523,402 |
| Trade debts - considered good | 9 | 124,414 | 262,063 |
| Loans and advances - considered good | 10 | 61,115 | 48,728 |
| Short-term deposits and prepayments | 11 | 16,938 | 18,477 |
| Investments - at fair value through profit or loss | 12 | 3,104,907 | 3,165,428 |
| Other receivables | 13 | 68,117 | 28,737 |
| Refunds due from government - Sales tax | | 147,585 | 45,014 |
| Cash and bank balances | 14 | 858,698 | 467,835 |
| | | <u>6,131,635</u> | <u>5,719,758</u> |
| Total assets | | <u>12,234,538</u> | <u>11,926,002</u> |
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Share capital | 15 | 1,145,225 | 1,145,225 |
| Unappropriated profit | | 7,789,909 | 7,300,828 |
| | | <u>8,935,134</u> | <u>8,446,053</u> |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Liability against assets subject to finance lease | 16 | 7,956 | 11,883 |
| Deferred taxation | 17 | 813,378 | 1,003,706 |
| Retirement benefits - obligations | 18 | 252,336 | 240,493 |
| | | <u>1,073,670</u> | <u>1,256,082</u> |
| Current liabilities | | | |
| Trade and other payables | 19 | 1,772,101 | 2,022,790 |
| Current maturity of liability against assets subject to finance lease | 16 | 3,927 | 3,927 |
| Taxation - provision less payments | | 449,706 | 197,150 |
| | | <u>2,225,734</u> | <u>2,223,867</u> |
| Total liabilities | | <u>3,299,404</u> | <u>3,479,949</u> |
| Contingency and commitments | 20 | | |
| Total equity and liabilities | | <u>12,234,538</u> | <u>11,926,002</u> |

The annexed notes 1 to 39 form an integral part of these financial statements.



Babar Bashir Nawaz
Chief Executive



Abdus Sattar
Director

Profit and Loss Account

for the year ended June 30, 2015

| | Note | 2015 | 2014 |
|--|------|----------------------------|-------------|
| | | ----- Rupees in '000 ----- | |
| Net sales | 21 | 13,086,120 | 12,547,251 |
| Cost of sales | 22 | (8,689,940) | (8,843,288) |
| Gross profit | | 4,396,180 | 3,703,963 |
| Distribution costs | 23 | (986,673) | (806,050) |
| Administrative expenses | 24 | (346,946) | (307,163) |
| Other expenses | 25 | (238,821) | (195,420) |
| Other income | 26 | 422,910 | 269,529 |
| Profit from operations | | 3,246,650 | 2,664,859 |
| Finance cost | 27 | (25,999) | (29,794) |
| Profit before taxation | | 3,220,651 | 2,635,065 |
| Taxation | 28 | (1,015,000) | (621,000) |
| Profit after taxation | | 2,205,651 | 2,014,065 |
| Other comprehensive income: | | | |
| Items that will not be reclassified to profit or loss | | | |
| Remeasurements of post employment benefit obligations | | (71,322) | (106,691) |
| Impact of deferred tax | | 15,328 | 29,271 |
| Other comprehensive loss | | (55,994) | (77,420) |
| Total comprehensive income for the year | | 2,149,657 | 1,936,645 |
| Basic and diluted earnings per share | 29 | Rs. 19.26 | Rs. 17.59 |

The annexed notes 1 to 39 form an integral part of these financial statements.



Babar Bashir Nawaz
Chief Executive



Abdus Sattar
Director

Cash Flow Statement

for the year ended June 30, 2015

| | Note | 2015 ----- Rupees in '000 ----- | 2014 |
|---|------|------------------------------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 31 | 3,026,853 | 3,180,166 |
| Finance cost paid | | (25,999) | (29,794) |
| Income tax paid | | (937,444) | (491,793) |
| Increase in long-term loans and advances | | (22,786) | (4,315) |
| Retirement benefit obligations paid | | (117,084) | (71,315) |
| Net cash generated from operating activities | | 1,923,540 | 2,582,949 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Fixed capital expenditure incurred | | (294,781) | (517,290) |
| Proceeds from disposal of operating assets | | 5,420 | 7,027 |
| Purchase of open ended mutual fund units | | (12,716,170) | (7,383,298) |
| Proceeds from sale of open ended mutual fund units | | 13,108,862 | 6,705,027 |
| Dividend received from open ended mutual funds units | | 4,019 | - |
| Interest received | | 23,346 | 26,998 |
| Net cash generated from / (used in) investing activities | | 130,696 | (1,161,536) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Dividend paid | | (1,659,446) | (1,338,548) |
| Lease rental paid | | (3,927) | (4,044) |
| Net cash used in financing activities | | (1,663,373) | (1,342,592) |
| Net increase in cash and cash equivalents | | 390,863 | 78,821 |
| Cash and cash equivalents at beginning of the year | | 467,835 | 389,014 |
| Cash and cash equivalents at end of the year | 14 | 858,698 | 467,835 |

The annexed notes 1 to 39 form an integral part of these financial statements.



Babar Bashir Nawaz
Chief Executive



Abdus Sattar
Director

Statement of Changes in Equity

for the year ended June 30, 2015

| | Share capital | Reserve for issuance of bonus shares | Unappropriated profit | Total |
|---|----------------------------|--------------------------------------|-----------------------|-------------|
| | ----- Rupees in '000 ----- | | | |
| Balance as at July 01, 2013 | 995,848 | - | 6,852,976 | 7,848,824 |
| Final dividend for the year ended June 30, 2013 @ Rs. 10.00 per share | - | - | (995,848) | (995,848) |
| Transferred to reserve for issuance of bonus shares | - | 149,377 | (149,377) | - |
| Bonus shares issued during the year in the ratio of 3 shares for every 20 shares held | 149,377 | (149,377) | - | - |
| Interim dividend for the year ended June 30, 2014 @ Rs. 3.00 per share | - | - | (343,568) | (343,568) |
| Total comprehensive income for the year ended June 30, 2014 | | | | |
| Profit for the year ended June 30, 2014 | - | - | 2,014,065 | 2,014,065 |
| Other comprehensive loss for the year ended June 30, 2014 | - | - | (77,420) | (77,420) |
| | - | - | 1,936,645 | 1,936,645 |
| Balance as at July 01, 2014 | 1,145,225 | - | 7,300,828 | 8,446,053 |
| Final dividend for the year ended June 30, 2014 @ Rs. 10.00 per share | - | - | (1,145,225) | (1,145,225) |
| Interim dividend for the year ended June 30, 2015 @ Rs. 4.50 per share | - | - | (515,351) | (515,351) |
| Total comprehensive income for the year ended June 30, 2015 | | | | |
| Profit for the year ended June 30, 2015 | - | - | 2,205,651 | 2,205,651 |
| Other comprehensive loss for the year ended June 30, 2015 | - | - | (55,994) | (55,994) |
| | - | - | 2,149,657 | 2,149,657 |
| Balance as at June 30, 2015 | 1,145,225 | - | 7,789,909 | 8,935,134 |

The annexed notes 1 to 39 form an integral part of these financial statements.



Babar Bashir Nawaz
Chief Executive



Abdus Sattar
Director

Notes to the Financial Statements

for the year ended June 30, 2015

1. THE COMPANY AND ITS OPERATIONS

The company was incorporated in Pakistan on October 14, 1981 as a public limited company and is listed on Karachi Stock Exchange. Its main business activity is manufacturing and sale of cement. The registered office of the company is at D-70, Block-4, Kehkashan-5, Clifton, Karachi. The company's cement manufacturing plant is located in Tehsil Hub, District Lasbella, Balochistan. The company also has a representative / liaison office in Dubai, UAE, to explore business opportunities in the growing markets of Middle East and Africa.

The company is a subsidiary of Pharaon Investment Group Limited Holding S.A.L., Lebanon.

The company has entered into a Joint Venture agreement with Al Geetan Commercial Agencies, Iraq, to form a limited liability company in Iraq. The principal activity of the company will be to build and operate a cement grinding plant having production capacity of approximately 900,000 metric tons per annum. The new limited liability company has been established and registered under the Iraqi law on November 3, 2014 by the name Saqr Al-Keetan for Cement Production Company Limited having share capital of 30,000,000 Iraqi Dinar. Attock Cement Pakistan Limited will hold 60% share in the company. The expected investment of the company in foreign subsidiary would be USD 24 million. The company has obtained approval from State Bank of Pakistan for capital remittance however, no capital has yet been remitted.

As required under section 208 of the Companies Ordinance 1984, equity investment in Saqr Al-Keetan for Cement Production Company Limited, Basra Iraq has been approved by the members in its Extra Ordinary General Meeting held on May 12, 2015.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below:

2.1 Basis of preparation

2.1.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

2.1.2 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The matters involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are:

- (i) Taxation - notes 17 & 28
- (ii) Staff retirement benefits - note 18.1

Estimates and judgements are continually evaluated and adjusted based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

There have been no critical judgements made by the company's management in applying the accounting policies that would have significant effect on the amounts recognised in the financial statements.

2.1.3 Changes in accounting standards, interpretations and pronouncements

a) Standards, interpretations and amendments to published approved accounting standards that are effective and relevant

IFRIC 21, 'Levies' a new interpretation is applicable for the company for the first time for the financial year beginning on July 1, 2014, sets out the accounting for an obligation to pay a levy that is not income tax. The interpretation addresses what the obligating event is that gives rise to pay a levy and when should a liability be recognised. The company is not currently subject to significant levies so the impact on the company is not material.

b) Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

The new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2014 are considered not to be relevant for company's financial statements and hence have not been detailed here.

c) Standards, interpretations and amendments to published approved accounting standards that are not yet effective but relevant

The following are the new standards, amendments to existing approved accounting standards and new interpretations that will be effective for the periods beginning January 1, 2016 that may have an impact on the financial statements of the company.

IFRS 10, 'Consolidated financial statements' replaces all of the guidance on control and consolidation in IAS 27, 'Consolidation and separate financial statements', and SIC-12, 'Consolidation - special purpose entities'. IAS 27 is renamed 'Separate financial statement', it continues to be a standard dealing solely with separate financial statements. IFRS 10 has the potential to affect all reporting entities (investors) that control one or more investees under the revised definition of control. The standard may not have impact on future consolidated financial statements of the company.

IFRS 12, 'Disclosures of interests in other entities' includes the disclosure requirements for all forms of interests in other entities, including joint arrangement, associates, structured entities and other off balance sheet vehicles. The standard will affect the disclosures in the financial statements of the company.

IFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirement for use across IFRSs. The requirement do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. The standard will affect the determination of fair value and its related disclosures in the financial statements of the company.

2.2 Overall valuation policy

These financial statements have been prepared under the historical cost convention except as otherwise disclosed in the accounting policies below.

2.3 Fixed Assets - property, plant and equipment

These are stated at cost less accumulated depreciation and impairment losses (if any) except freehold land, capital work-in-progress and stores held for capital expenditures which are stated at cost. Depreciation is calculated using the straight-line method on all assets in use to charge off their cost excluding residual value, if not insignificant, over their estimated useful lives.

Notes to the Financial Statements

for the year ended June 30, 2015

Depreciation on acquisition is charged from the month of addition whereas no depreciation is charged in the month of disposal.

Company accounts for impairment, where indications exist, by reducing its carrying value to the estimated recoverable amount.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised and the assets so replaced, if any, are retired.

Gains and losses on disposal / retirement of fixed assets are included in profit and loss account.

2.4 Staff retirement benefits

Defined benefit plans

The company operates approved funded gratuity and pension schemes for all its management and non-management employees. Contributions to the schemes are based on actuarial valuations.

The latest actuarial valuations of the schemes have been carried out as at June 30, 2015 using the Projected Unit Credit method. The amount arising as a result of remeasurements are recognised in the Balance Sheet immediately, with a charge or credit to Other Comprehensive Income in the periods in which they occur. Past-service costs are recognised immediately in income.

Retirement benefits are payable to employees on completion of prescribed qualifying period of service under the schemes.

Defined contribution plan

The company also operates an approved provident fund for its permanent employees. Equal monthly contributions are made, both by company and the employees, at the rate of 10% of basic salary.

2.5 Investments

The company determines the appropriate classification of its investment at the time of purchase as follows:

Long-term investments

The investment in associated company is stated at cost. Impairment loss is recognised whenever the carrying amount of investment exceeds its recoverable amount. An impairment loss is recognised in income currently. The equity method of accounting has not been followed as the effect of applying this method is immaterial.

Investments - held to maturity

These are investments with fixed or determinable payments and fixed maturity with the company having positive intent and ability to hold till maturity. These are stated at amortised cost.

Investments - at fair value through profit or loss

Investments held for trading are classified at fair value through profit or loss account. These are measured at fair value which is re-assessed at each reporting date. In case of investments in open ended mutual funds, fair value is determined on the basis of period end Net Asset Value (NAV) as announced by the Asset Management Company. Changes in fair value are recognised in profit and loss account.

2.6 Stores, spares and loose tools

These are valued at monthly weighted average cost less provision for slow moving and obsolete stores, spares and loose tools. Items in transit are stated at cost.

2.7 Stock-in-trade

Stocks are valued at lower of cost and net realisable value except goods-in-transit which are stated at cost. Raw and packing materials, work-in-process and finished goods are valued at the weighted average cost. Cost of work-in-process and finished stocks comprise of direct costs and appropriate portion of production overheads.

Net realisable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessarily to be incurred in order to make the sale.

2.8 Trade debts and other receivables

Trade debts and other receivables are recognised and carried at original invoice amount less a provision for impairment. A provision for impairment is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. Trade debts and other receivables considered irrecoverable are written-off.

2.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of cash flow statement, cash and cash equivalents comprise of cash and cheques in hand and in transit, balances with banks on current and deposit accounts and finance under mark-up arrangements.

2.10 Leases

Finance leases

The company leases motor vehicles. Leases of motor vehicles where the company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased motor vehicles and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The interest element of the finance cost is charged to profit and loss account over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The motor vehicles acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

Operating leases

Leases in which a significant portion of the risks and rewards of ownership is retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit and loss account on a straight-line basis over the period of the lease.

2.11 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method.

2.12 Provisions

Provisions are recognised in the balance sheet when the company has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

Notes to the Financial Statements

for the year ended June 30, 2015

2.13 Taxation

Current

The charge for current taxation is based on the taxable income at the rate of taxation after taking into account tax credits, rabates available, if any.

Deferred

Deferred tax is accounted for using the balance sheet liability method on all temporary differences arising between tax base of assets and liabilities and their carrying amounts in the financial statements. Deferred tax liability is generally recognised for all taxable temporary differences and deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilised. Deferred tax is charged to or credited in the profit and loss account.

2.14 Borrowings and their cost

Borrowings are recognised initially at fair value and subsequently at amortised cost using the effective interest method. Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs are capitalised as part of the cost of that asset. Borrowings payable within next twelve months are classified as current liabilities.

2.15 Foreign currencies

Transactions in foreign currencies are recorded in Pakistan Rupee at the rates of exchange approximating those prevailing at the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupee using the exchange rates approximating those prevailing at the balance sheet date. Exchange differences are included in income currently.

The financial statements are presented in Pakistan Rupee, which is the company's functional and presentation currency and figures are rounded off to the nearest thousand of Rupees.

2.16 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amount receivable for goods supplied, stated net of commission, discounts, returns and value added taxes.

Revenue from sale of goods is recognised on despatch of goods to customers i.e. when the significant risks and reward of ownership have been transferred to the customer.

Interest income is recognised using the effective interest method.

Dividend income is recognised when the right to receive payment is established.

2.17 Financial assets and liabilities

All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortised cost or cost, as the case may be.

Financial assets and liabilities are off set and the net amount is reported in the balance sheet if the company has a legal right to set off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

2.18 Dividend

Dividend distribution to shareholders is accounted for in the period in which the dividend is declared.

3. FIXED ASSETS - property, plant and equipment

Operating assets - note 3.1
Capital work-in-progress
Stores held for capital expenditure

2015 2014
----- Rupees in '000 -----

| | |
|------------------|------------------|
| 5,551,093 | 5,452,929 |
| 120,343 | 311,106 |
| 328,233 | 361,761 |
| <u>5,999,669</u> | <u>6,125,796</u> |

3.1 Operating assets

| | Freehold land | Buildings and roads on freehold land | Plant and machinery | Quarry transport and equipment | Furniture and fittings | Office equipments | Vehicles owned | Vehicles held under finance lease | Total |
|--------------------------------|----------------------------|--------------------------------------|---------------------|--------------------------------|------------------------|-------------------|----------------|-----------------------------------|------------------|
| | ----- Rupees in '000 ----- | | | | | | | | |
| Year ended 30 June 2015 | | | | | | | | | |
| Opening net book value | 4,554 | 961,539 | 4,385,180 | 25,211 | 3,741 | 14,389 | 40,892 | 17,424 | 5,452,930 |
| Additions | - | 27,977 | 499,811 | - | 966 | 7,241 | 14,229 | - | 550,224 |
| Disposals - note 3.2 | - | - | - | - | - | (58) | (3,203) | - | (3,261) |
| Transfers to stores | - | - | (31,176) | - | - | - | - | - | (31,176) |
| Depreciation charge | - | (70,205) | (316,388) | (8,259) | (1,434) | (7,039) | (10,470) | (3,829) | (417,624) |
| Closing net book value | 4,554 | 919,311 | 4,537,427 | 16,952 | 3,273 | 14,533 | 41,448 | 13,595 | 5,551,093 |
| At 30 June 2015 | | | | | | | | | |
| Cost | 4,554 | 1,481,853 | 8,783,139 | 199,587 | 29,510 | 104,714 | 81,275 | 21,274 | 10,705,906 |
| Accumulated depreciation | - | (562,542) | (4,245,712) | (182,635) | (26,237) | (90,181) | (39,827) | (7,679) | (5,154,813) |
| Net book value | 4,554 | 919,311 | 4,537,427 | 16,952 | 3,273 | 14,533 | 41,448 | 13,595 | 5,551,093 |
| Year ended 30 June 2014 | | | | | | | | | |
| Opening net book value | 4,554 | 1,011,889 | 4,446,736 | 34,601 | 5,153 | 13,681 | 32,181 | 8,918 | 5,557,713 |
| Additions | - | 18,824 | 269,887 | - | 1,046 | 7,441 | 22,364 | 11,475 | 331,037 |
| Disposals | - | - | - | - | - | (102) | (3,881) | - | (3,983) |
| Transfers to stores | - | - | (34,189) | - | - | - | - | - | (34,189) |
| Depreciation charge | - | (69,174) | (297,255) | (9,390) | (2,458) | (6,632) | (9,771) | (2,969) | (397,649) |
| Closing net book value | 4,554 | 961,539 | 4,385,179 | 25,211 | 3,741 | 14,388 | 40,893 | 17,424 | 5,452,929 |
| At 01 July 2014 | | | | | | | | | |
| Cost | 4,554 | 1,453,876 | 8,315,987 | 199,587 | 28,544 | 97,554 | 87,658 | 21,274 | 10,209,034 |
| Accumulated depreciation | - | (492,337) | (3,930,808) | (174,376) | (24,803) | (83,166) | (46,765) | (3,850) | (4,756,105) |
| Net book value | 4,554 | 961,539 | 4,385,179 | 25,211 | 3,741 | 14,388 | 40,893 | 17,424 | 5,452,929 |
| Rate of depreciation % | - | 5% | 5% | 10% | 20% | 25% | 20% | 20% | |

Notes to the Financial Statements

for the year ended June 30, 2015

3.2 The details of operating assets sold, having net book value in excess of Rs. 50,000 each are as follows:

| Description | Cost | Accumulated depreciation | Net book value | Sale proceed | Mode of disposal | Particulars of purchaser |
|----------------------------|---------------|--------------------------|----------------|--------------|------------------|---|
| ----- Rupees in '000 ----- | | | | | | |
| Office equipment | 81 | 23 | 58 | 66 | Insurance Claim | EFU General Insurance Limited |
| Vehicle | 1,949 | 1,754 | 195 | 195 | Company Policy | Mr. Irfan Amanullah - Alternate Director |
| " | 1,524 | 846 | 678 | 678 | " | Mr. Mian Khizar Hayat - Executive |
| " | 1,269 | 1,142 | 127 | 127 | " | Mr. Syed Salman Ghani - Executive |
| " | 1,263 | 1,137 | 126 | 560 | " | Mr. Zaheeruddin Babar - Executive |
| " | 772 | 695 | 77 | 77 | " | Mr. Khalid Qaiser - Executive |
| " | 772 | 695 | 77 | 77 | " | Mr. Javed Saleemi - Executive |
| " | 770 | 693 | 77 | 77 | " | Mr. Mohammad Arif - Executive |
| " | 9,449 | 8,504 | 945 | 1,000 | Tender | Mr. Omar Mansoor - House No. 199, 37th Street Khayban-e-Qasim, Phase 6 DHA, Karachi |
| " | 1,010 | 364 | 646 | 854 | " | Mr. Muhammad Arif - House No. B/30, Sector II - C - D, North Karachi |
| " | 925 | 833 | 92 | 907 | " | Mr. Muhammad Arif - House No. B/30, Sector II - C - D, North Karachi |
| " | 772 | 695 | 77 | 660 | " | Syed Mohammad Qasim Hussain House No. A-450, Ashraf Nagar Nazimabad, Karachi |
| | <u>20,556</u> | <u>17,381</u> | <u>3,175</u> | <u>5,278</u> | | |

2015 2014
----- Rupees in '000 -----

4. LONG-TERM INVESTMENT

Investment in related party (associated company)
Attock Information Technology Services (Private)
Limited - 450,000 (2014: 450,000) fully paid ordinary
shares of Rs. 10 each - at cost

4,500 4,500

4.1 The company holds 10% (2014: 10%) of investee's total equity. The break-up value per share is Rs. 32.29 (2014: Rs. 27.42). Total assets and total liabilities of the investee as at June 30, 2015 amounted to Rs. 159.15 million and Rs. 13.82 million (2014: Rs. 135.09 million and Rs. 11.68 million) respectively.

5. LONG-TERM LOANS AND ADVANCES – Considered good

| | 2015 | 2014 |
|---------------------------------------|----------------------------|---------------|
| | ----- Rupees in '000 ----- | |
| Chief Executive - note 5.1 | 15,188 | 2,218 |
| Director - note 5.1 | 13,016 | - |
| Executives - note 5.1 | 45,034 | 37,311 |
| Other Employees | 33,348 | 29,931 |
| | <u>106,586</u> | <u>69,460</u> |
| Recoverable within one year - note 10 | (50,832) | (36,492) |
| Long term portion | <u>55,754</u> | <u>32,968</u> |

5.1 Reconciliation of the carrying amount of loans and advances to Chief Executive, Director and Executives:

| | Chief Executive | | Director | | Executives | |
|----------------------|----------------------------|--------------|---------------|----------|---------------|---------------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| | ----- Rupees in '000 ----- | | | | | |
| Opening balance | 2,218 | 6,022 | - | - | 37,311 | 23,430 |
| Effect of promotions | - | - | - | - | - | 3,054 |
| Disbursements | 17,086 | - | 15,019 | - | 40,072 | 33,483 |
| Repayments | (4,116) | (3,804) | (2,003) | - | (32,349) | (22,656) |
| | <u>15,188</u> | <u>2,218</u> | <u>13,016</u> | <u>-</u> | <u>45,034</u> | <u>37,311</u> |

5.2 Amounts receivable from Chief Executive, Director and Executives represent house rent advances given according to the company's service rules. Executives and other employees are also provided with car, motor cycle, marriage and welfare loans. These loans and advances are recoverable in twelve to sixty monthly installments and are interest free. These loans and advances are secured against the retirement fund balances of employees.

5.3 Rent advance was given to Chief executive and Director with the prior approval of Securities and Exchange Commission of Pakistan as required under section 195 of Companies Ordinance, 1984.

5.4 The maximum amount due from Chief Executive, Director and Executives at the end of any month during the year were Rs. 16.61 million (2014: Rs. 5.70 million), Rs. 14.78 million (2014: Rs. Nil) and Rs. 44.99 million (2014: Rs. 32.99 million) respectively.

6. LONG-TERM DEPOSITS

These are security deposits held with K-Electric Limited and carry no interest.

7. STORES, SPARES AND LOOSE TOOLS

| | 2015 | 2014 |
|--|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| Coal | 332,005 | 567,083 |
| Stores and spares | 621,282 | 548,716 |
| Bricks | 72,725 | 66,127 |
| Loose tools | 2,387 | 2,209 |
| | <u>1,028,399</u> | <u>1,184,135</u> |
| Less: Provision for slow moving and obsolete items | (42,253) | (24,061) |
| | <u>986,146</u> | <u>1,160,074</u> |

Notes to the Financial Statements

for the year ended June 30, 2015

2015 2014
----- Rupees in '000 -----

8. STOCK-IN-TRADE

| | | |
|-------------------|----------------|----------------|
| Raw materials | 109,699 | 100,843 |
| Packing materials | 78,815 | 73,408 |
| Work-in-process | 450,950 | 200,532 |
| Finished goods | 124,251 | 148,619 |
| | <u>763,715</u> | <u>523,402</u> |

9. TRADE DEBTS – considered good

| | | |
|-----------|----------------|----------------|
| Secured | 121,654 | 218,580 |
| Unsecured | 2,760 | 43,483 |
| | <u>124,414</u> | <u>262,063</u> |

9.1. The age analysis of trade debts is as follows:

| | | |
|---------------|----------------|----------------|
| Not yet due | 123,653 | 233,897 |
| 1 to 6 months | 761 | 27,381 |
| 6 to 9 months | - | 340 |
| over 9 months | - | 445 |
| | <u>124,414</u> | <u>262,063</u> |

10. LOANS AND ADVANCES - Considered good

Current portion of long-term loans and advances

| | | |
|----------------------------|---------------|---------------|
| Chief Executive | 5,695 | 2,219 |
| Director | 3,004 | - |
| Executives | 24,931 | 19,567 |
| Other Employees | 17,202 | 14,706 |
| | <u>50,832</u> | <u>36,492</u> |
| Other advances - employees | 888 | 189 |
| Advances to suppliers | 9,395 | 12,047 |
| | <u>61,115</u> | <u>48,728</u> |

11. SHORT-TERM DEPOSITS AND PREPAYMENTS

| | | |
|----------------------------|---------------|---------------|
| Deposits - considered good | 5,716 | 6,848 |
| Prepayments | 11,222 | 11,629 |
| | <u>16,938</u> | <u>18,477</u> |

12. INVESTMENTS - AT FAIR VALUE THROUGH PROFIT OR LOSS

| | 2015 | 2014 |
|--|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| Investments - at fair value through profit or loss - notes 12.1 & 12.2 | <u>3,104,907</u> | <u>3,165,428</u> |

12.1 Details of investments:

| | 2015 | 2014 | | 2015 | 2014 |
|--|--------------------|-------------------|--|------------------|------------------|
| | ----- Units ----- | | | | |
| | 7,037,534 | 1,260,371 | Alfalah GHP Sovereign Fund | 723,546 | 126,131 |
| | 4,795,675 | 3,154,232 | Askari High Yield Scheme | 489,912 | 316,082 |
| | 41,047,229 | 19,889,428 | NAFA Income Opportunity Fund | 474,465 | 208,195 |
| | 35,974,920 | - | ABL Income Fund | 360,681 | - |
| | 2,025,119 | - | Faysal Money Market Fund | 204,618 | - |
| | 1,966,739 | 3,061,301 | Askari Sovereign Yield Enhancer | 199,633 | 308,069 |
| | 1,503,670 | - | UBL Money Market Fund | 150,973 | - |
| | 990,393 | - | Primus Daily Reserve Fund | 100,406 | - |
| | 991,701 | - | Askari Sovereign Cash Fund | 100,000 | - |
| | 9,716,945 | - | BMA Express Cash Fund | 100,000 | - |
| | 993,034 | - | First Habib Cash Fund | 100,000 | - |
| | 1,010,786 | - | Meezan Cash Fund | 50,638 | - |
| | 498,921 | - | PICIC Cash Fund | 50,036 | - |
| | - | 36,476,078 | ABL Government Securities Fund | - | 366,264 |
| | - | 3,078,955 | HBL Income Fund | - | 311,741 |
| | - | 6,434,782 | Alfalah GHP Income Multiplier Fund | - | 309,346 |
| | - | 2,601,504 | PICIC Income Fund | - | 260,667 |
| | - | 2,543,578 | UBL Government Securities Fund | - | 255,309 |
| | - | 4,279,146 | Pakistan Income Enhancement Fund | - | 218,450 |
| | - | 1,504,716 | Faysal Savings Growth Fund | - | 152,669 |
| | - | 207,352 | Atlas Income Fund | - | 104,477 |
| | - | 967,052 | IGI Income Fund - Growth Units | - | 97,112 |
| | - | 560,188 | Al-Ameen Islamic Income Fund | - | 53,526 |
| | - | 999,424 | AKD Cash Fund | - | 50,038 |
| | - | 272,909 | Faysal Financial Sector Opportunity Fund | - | 27,352 |
| | <u>108,552,666</u> | <u>87,291,016</u> | | <u>3,104,907</u> | <u>3,165,428</u> |

12.2 The fair value of these investments is the Net Asset Value (NAV) as at June 30, 2015 as quoted by the respective asset management company.

13. OTHER RECEIVABLES

| | 2015 | 2014 |
|--|----------------------------|---------------|
| | ----- Rupees in '000 ----- | |
| Export rebate receivable | 39,823 | 20,987 |
| Receivable from Saqr Al Keetan - note 13.1 | 21,102 | - |
| Due from provident fund | - | 2,752 |
| Due from related parties | 5,823 | 4,145 |
| Others | 1,369 | 853 |
| | <u>68,117</u> | <u>28,737</u> |

13.1 This amount represents various expenses incurred by the company for its Iraq project.

Notes to the Financial Statements

for the year ended June 30, 2015

| | 2015 | 2014 |
|---|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 14. CASH AND BANK BALANCES | | |
| Cash at bank | | |
| - On PLS savings accounts - notes 14.1, 14.2 & 14.3 | 606,676 | 357,446 |
| - On current accounts | 251,690 | 109,582 |
| Cash in hand | 332 | 807 |
| | <u>858,698</u> | <u>467,835</u> |

14.1 At June 30, 2015 the mark-up rates on PLS savings accounts range from 4.5% to 9% (2014: 7% to 8.50%) per annum.

14.2 This includes Rs. 2.98 million (2014: Rs. 5.68 million) corresponding to AED 0.11 million (2014: AED 0.20 million) placed in United Bank Limited - Dubai Branch, UAE to meet representative / liaison office expenses as per the approval of the State Bank of Pakistan.

14.3 This include deposits of Rs. 47.09 million (2014: Rs. 41.34 million) obtained from customers which are kept in a separate bank account in compliance with the section 226 of the Companies Ordinance, 1984.

| | 2015 | 2014 |
|--|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| 15. SHARE CAPITAL | | |
| Authorised share capital | | |
| 200,000,000 ordinary shares of Rs. 10 each (2014: 200,000,000 ordinary shares of Rs. 10 each) | <u>2,000,000</u> | <u>2,000,000</u> |

Issued, subscribed and paid-up capital

Ordinary shares of Rs. 10 each

| | 2015 | 2014 | | 2015 | 2014 |
|--------------------|--------------------|---|------------------|------------------|------|
| 29,747,965 | 29,747,965 | Shares allotted for consideration paid in cash | 297,480 | 297,480 | |
| 4,132,510 | 4,132,510 | Shares allotted for consideration other than cash - plant and machinery | 41,325 | 41,325 | |
| 80,641,993 | 80,641,993 | Shares allotted as bonus shares | 806,420 | 806,420 | |
| <u>114,522,468</u> | <u>114,522,468</u> | | <u>1,145,225</u> | <u>1,145,225</u> | |

15.1 As at June 30, 2015, Pharaon Investment Group Limited (Holding) S.A.L, Lebanon and its nominees held 96,271,949 (2014: 96,271,949) ordinary shares of Rs. 10 each.

16. LIABILITY AGAINST ASSETS SUBJECT TO FINANCE LEASE

| | 2015 | | | 2014 | | |
|---|----------------------------|-------------------------------------|-----------------------|-----------------------|-------------------------------------|-----------------------|
| | Minimum lease payment | Financial charge for future periods | Principal outstanding | Minimum lease payment | Financial charge for future periods | Principal outstanding |
| | ----- Rupees in '000 ----- | | | | | |
| Not later than one year | 4,955 | 1,028 | 3,927 | 5,395 | 1,468 | 3,927 |
| Later than one year but not later than five years | 8,762 | 806 | 7,956 | 13,717 | 1,834 | 11,883 |
| | <u>13,717</u> | <u>1,834</u> | <u>11,883</u> | <u>19,112</u> | <u>3,302</u> | <u>15,810</u> |

2015 2014
----- Rupees in '000 -----

17. DEFERRED TAXATION

Credit balances arising in respect of:

- accelerated tax depreciation allowances
- assets held under finance lease

| | | |
|--|---------|-----------|
| | 837,420 | 1,075,237 |
| | 2,921 | 4,780 |

Debit balances arising in respect of provision for:

- slow moving and obsolete stores and spares
- liabilities against finance lease
- retirement benefits - obligations

| | | |
|--|----------------|------------------|
| | (9,081) | (6,601) |
| | (2,554) | (4,338) |
| | (15,328) | (65,372) |
| | <u>813,378</u> | <u>1,003,706</u> |

17.1 Deferred tax liability is restricted to 71.64% (2014: 78.39%) of the total deferred tax liability based on the assumptions that export sales will continue to fall under Final Tax Regime and historical trend of export and local sales ratio will continue to be the same in foreseeable future.

18. Retirement benefits - obligations

18.1 Staff retirement benefits

18.1.1 As stated in note 2.4, the company operates approved funded gratuity and pension scheme for all management and non-management employees. The scheme defines an amount of gratuity benefit that an employee will receive on retirement subject to minimum service under the scheme. Actuarial valuation of these plans is carried out every year and the latest actuarial valuation was carried out as at June 30, 2015.

18.1.2 Plan assets held in trust are governed by local regulations which mainly include Trust Act, 1882; the Companies Ordinance, 1984; Income Tax Rules, 2002 and the Rules under the respective trust deeds. Responsibility for governance of the Plans, including investment decisions and contribution schedules, lies with the respective Board of Trustees. The company appoints the trustees and all trustees are employees of the company.

18.1.3 The latest actuarial valuations of the Plans as at June 30, 2015 were carried out using the Projected Unit Credit Method. Details of the Funds as per the actuarial valuations are as follows:

Notes to the Financial Statements

for the year ended June 30, 2015

| 2015 | | 2014 | |
|---------------|----------------|---------------|----------------|
| Pension Funds | Gratuity Funds | Pension Funds | Gratuity Funds |

----- Rupees in '000 -----

18.1.4 Balance sheet reconciliation as at June 30

| | | | | |
|---|---------|---------|---------|---------|
| Present value of defined benefit obligation | 394,211 | 358,435 | 295,259 | 318,685 |
| Fair value of plan assets | 265,651 | 234,659 | 206,748 | 166,703 |
| Deficit | 128,560 | 123,776 | 88,511 | 151,982 |

18.1.5 Movement in the defined benefit obligation

| | | | | |
|-----------------------------|----------|----------|----------|----------|
| Obligation as at July 01 | 295,259 | 318,685 | 303,976 | 205,296 |
| Service cost | 11,300 | 15,924 | 23,870 | 15,776 |
| Interest expense | 39,606 | 41,905 | 36,633 | 23,122 |
| Remeasurement on obligation | 66,266 | 2,199 | 20,119 | 86,260 |
| Benefits paid | (18,220) | (20,278) | (89,339) | (11,769) |
| Obligation as at June 30 | 394,211 | 358,435 | 295,259 | 318,685 |

18.1.6 Movement in the fair value of plan assets

| | | | | |
|------------------------------|----------|----------|----------|----------|
| Fair value as at July 01 | 206,748 | 166,703 | 205,564 | 154,756 |
| Interest income | 28,626 | 22,505 | 24,665 | 18,571 |
| Remeasurement on plan assets | (2,492) | (365) | 7,413 | (7,725) |
| Employer contributions | 50,989 | 66,094 | 58,445 | 12,870 |
| Benefits paid | (18,220) | (20,278) | (89,339) | (11,769) |
| Fair value as at June 30 | 265,651 | 234,659 | 206,748 | 166,703 |

18.1.7 Expense recognised in profit and loss account

| | | | | |
|------------------|--------|--------|--------|--------|
| Service cost | 11,300 | 15,924 | 23,870 | 15,776 |
| Interest expense | 10,980 | 19,400 | 11,968 | 4,551 |
| | 22,280 | 35,324 | 35,838 | 20,327 |

18.1.8 Remeasurement recognised in other comprehensive income

| | | | | |
|--|--------|-------|---------|--------|
| Experience losses | 66,266 | 2,199 | 20,119 | 86,260 |
| Remeasurement of fair value of plan assets | 2,492 | 365 | (7,413) | 7,725 |
| Remeasurements | 68,758 | 2,564 | 12,706 | 93,985 |

18.1.9 Net recognised liability

| | | | | |
|--|----------|----------|----------|----------|
| Balance as at July 01 | 88,511 | 151,982 | 98,412 | 50,540 |
| Expense for the year | 22,280 | 35,324 | 35,838 | 20,327 |
| Employer contributions | (50,989) | (66,094) | (58,445) | (12,870) |
| Remeasurement recognised in other comprehensive income | 68,758 | 2,564 | 12,706 | 93,985 |
| Balance as at June 30 | 128,560 | 123,776 | 88,511 | 151,982 |

18.1.10 Composition of plan assets:

| | 2015 | | 2014 | | 2015 | | 2014 | |
|--------------------------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|
| | Pension Funds | | Pension Funds | | Gratuity Funds | | Gratuity Funds | |
| | Amount in '000 | % |
| Pakistan Investment Bonds | 28,364 | 10.68 | 27,677 | 13.39 | - | - | - | - |
| Market Treasury Bills | 127,503 | 48.00 | 54,329 | 26.28 | 117,695 | 50.16 | 11,103 | 6.66 |
| Term Deposit Receipts | 28,842 | 10.86 | 28,826 | 13.94 | 23,595 | 10.06 | 3,021 | 1.81 |
| Term Finance Certificates | 23,595 | 8.88 | 34,594 | 16.73 | 26,517 | 11.30 | 32,020 | 19.21 |
| Open Ended Mutual Funds | 54,167 | 20.38 | 61,140 | 29.57 | 69,501 | 29.62 | 120,595 | 72.34 |
| Other (including bank balance) | 3,180 | 1.20 | 182 | 0.09 | (2,649) | (1.13) | (36) | (0.02) |
| | 265,651 | 100.00 | 206,748 | 100.00 | 234,659 | 100.00 | 166,703 | 100.00 |

18.1.11 Actuarial assumptions

| | |
|---------------------------------------|--|
| Expected rate of increase in salaries | |
| - Management staff | |
| - Non-management staff | |
| Discount factor used | |
| - Pension Funds | |
| - Gratuity Funds | |

| | 2015 | 2014 |
|------------------------|------------|------------|
| | Percentage | Percentage |
| - Management staff | 10.00% | 11.50% |
| - Non-management staff | 10.00% | 11.50% |
| - Pension Funds | 11.50% | 13.25% |
| - Gratuity Funds | 9.75% | 13.25% |

18.1.12 Pre-Retirement mortality was assumed to be SLIC (2001-05) for males and females, as the case may be, but rated up one year.

18.1.13 The company ensures asset / liability matching by investing in government securities, bank deposits, mutual funds and does not use derivatives to manage its risk.

18.1.14 The expected return on respective plan assets has been determined by considering the expected returns available on the assets underlying the current investment policy.

18.1.15 Sensitivity analysis for actuarial assumptions

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

| Change in assumption | Impact on defined benefit obligation | | | | |
|--------------------------|--------------------------------------|------------------------|------------------------|------------------------|---------|
| | Pension Funds | | Gratuity Funds | | |
| | Increase in assumption | Decrease in assumption | Increase in assumption | Decrease in assumption | |
| | -----Rupees in '000 ----- | | | | |
| Discount rate at 30 June | 0.5% | (34,537) | 38,499 | (12,268) | 13,164 |
| Future salary increases | 0.5% | 7,999 | (7,550) | 9,762 | (9,198) |

If longevity increases by 1 year, the resultant increase in obligation is Rs. 3.21 million.

The above sensitivity analysis are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as and when calculating the gratuity liability recognised within the balance sheet.

Notes to the Financial Statements

for the year ended June 30, 2015

18.1.16 Historical information

| | 2015 | 2014 | 2013 | 2012 | 2011 |
|---|----------------------------|-----------|-----------|-----------|-----------|
| | ----- Rupees in '000 ----- | | | | |
| Pension Funds as at June 30 | | | | | |
| Present value of defined benefit obligation | 394,211 | 295,259 | 303,976 | 187,047 | 167,023 |
| Fair value of plan assets | (265,651) | (206,748) | (205,564) | (202,548) | (169,002) |
| Deficit / (surplus) | 128,560 | 88,511 | 98,412 | (15,501) | (1,979) |
| Experience adjustments | | | | | |
| Gain / (loss) on obligation | (66,266) | (20,119) | (55,477) | (6,086) | 5,793 |
| (Loss) / gain on plan assets | (2,492) | 7,413 | (8,093) | (10,588) | 648 |
| | (68,758) | (12,706) | (63,570) | (16,674) | 6,441 |
| Gratuity Funds as at June 30 | | | | | |
| Present value of defined benefit obligation | 358,435 | 318,685 | 205,296 | 150,325 | 123,914 |
| Fair value of plan assets | (234,659) | (166,703) | (154,756) | (147,995) | (139,448) |
| Deficit / (surplus) | 123,776 | 151,982 | 50,540 | 2,330 | (15,534) |
| Experience adjustments | | | | | |
| Gain / (loss) on obligation | (2,199) | (86,260) | (45,698) | 8,204 | 10,249 |
| (Loss) / gain on plan assets | (365) | (7,725) | (5,848) | (571) | 1,545 |
| | (2,564) | (93,985) | (51,546) | 7,633 | 11,794 |

18.1.17 As per actuarial advice, the company is expected to recognise a service cost of Rs. 32 million in 2016 (2015: Rs. 57.61 million).

18.1.18 The weighted average service duration of employees is as follows:

| | Pension Fund | Gratuity Fund |
|----------------|--------------------------|---------------|
| | ----- No. of years ----- | |
| Management | 18.12 | 6.81 |
| Non-management | 20.49 | 8.26 |

18.1.19 Expected maturity analysis of undiscounted retirement benefit plan.

| At June 30, 2015 | Less than a year | Between 1 - 2 years | Between 2 - 5 years | Between 5 - 10 years | Over 10 years | Total |
|------------------|----------------------------|---------------------|---------------------|----------------------|---------------|-----------|
| | ----- Rupees in '000 ----- | | | | | |
| Pension Funds | 75,328 | 40,839 | 193,262 | 451,295 | 637,153 | 1,397,877 |
| Gratuity Funds | 69,674 | 27,698 | 122,953 | 219,680 | 246,176 | 686,181 |

| | 2015 | 2014 |
|---|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| 19. TRADE AND OTHER PAYABLES | | |
| Creditors - note 19.1 | 201,659 | 210,869 |
| Accrued liabilities - note 19.1 | 768,633 | 946,027 |
| Electricity charges payable | 163,425 | 274,863 |
| Royalty payable | 69,010 | 68,169 |
| Excise duty payable | 8,010 | 38,960 |
| Advances from customers | 148,911 | 183,665 |
| Retention money | 45,420 | 14,854 |
| Security deposits - note 14.3 | 47,088 | 41,337 |
| Workers' Profits Participation Fund - note 19.2 | 173,093 | 141,637 |
| Workers' Welfare Fund | 114,970 | 83,288 |
| Payable to provident fund | 6,106 | - |
| Taxes deducted at source and payable to statutory authorities | 8,113 | 7,995 |
| Unclaimed dividend | 5,303 | 4,173 |
| Others - note 19.1 | 12,360 | 6,953 |
| | <u>1,772,101</u> | <u>2,022,790</u> |

- 19.1** Creditors, accrued liabilities and other liabilities include Rs. 2.8 million, Rs. 5.6 million and Rs. 5.8 million (2014: Rs. 1.8 million, Rs. 8.5 million and Rs. 5.8 million) respectively in respect of amounts due to related parties.

| | 2015 | 2014 |
|--|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 19.2 Workers' Profits Participation Fund | | |
| At beginning of the year | 141,637 | 145,451 |
| Charge for the year - note 25 | 173,093 | 141,637 |
| | <u>314,730</u> | <u>287,088</u> |
| Interest on funds utilised in company's business - note 27 | 2,378 | 2,246 |
| | <u>317,108</u> | <u>289,334</u> |
| Less: Amount paid to the Fund | (144,015) | (147,697) |
| | <u>173,093</u> | <u>141,637</u> |

20. CONTINGENCY AND COMMITMENTS

- 20.1** The Competition Commission of Pakistan (CCP) passed an order on August 27, 2009 levying penalty of Rs. 374 million on the company alleging that it was involved with other cement manufacturing companies in price fixing arrangements. The company along with other cement manufacturers challenged the vires of CCP order before the Lahore High Court which directed the CCP not to take any adverse action against the company under the aforementioned order passed by CCP till the completion of the case proceedings in the Lahore High Court. The company has also filed an appeal against CCP's order in the Supreme Court of Pakistan.

Based on the opinion of the company's legal advisors, the management is hopeful that the ultimate outcome of these petitions / appeal will be in favour of the company and hence no provision has been recognised in these financial statements for the aforementioned amount of penalty.

Notes to the Financial Statements

for the year ended June 30, 2015

20.2 Commitments for capital expenditure outstanding as at June 30, 2015 amounted to Rs. 66.9 million (2014: Rs. 151.58 million).

| | 2015 | 2014 |
|----------------------|----------------------------|-------------------|
| | ----- Rupees in '000 ----- | |
| 21. NET SALES | | |
| Gross local sales | 11,417,342 | 11,330,511 |
| Sales tax | (1,803,152) | (1,837,708) |
| Federal excise duty | (535,625) | (480,673) |
| | (2,338,777) | (2,318,381) |
| Commission | (269,163) | (242,753) |
| Net local sales | 8,809,402 | 8,769,377 |
| Export sales | 4,276,718 | 3,777,874 |
| | <u>13,086,120</u> | <u>12,547,251</u> |

21.1 The company's customer base is diverse with no single customer accounting for more than 10% of net revenue.

21.2 Export sales comprise of sales made in the following regions:

| | 2015 | 2014 |
|------------------|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| Africa | 1,655,032 | 1,694,840 |
| Middle East Asia | 1,746,952 | 1,661,957 |
| Others | 874,734 | 421,077 |
| | <u>4,276,718</u> | <u>3,777,874</u> |

22. COST OF SALES

| | | |
|--|------------------|------------------|
| Raw materials consumed | 859,869 | 829,632 |
| Packing materials consumed | 973,155 | 783,515 |
| Cement packaging and loading charges | 22,019 | 20,407 |
| Salaries, wages and benefits - note 22.1 | 1,087,515 | 976,045 |
| Fuel | 2,569,194 | 2,827,519 |
| Electricity and water | 2,170,892 | 2,275,872 |
| Stores and spares consumed | 455,657 | 387,024 |
| Repairs and maintenance | 118,870 | 79,118 |
| Insurance | 62,595 | 60,791 |
| Vehicle running and maintenance | 86,397 | 93,076 |
| Security expenses | 74,478 | 63,790 |
| Depreciation | 404,331 | 384,458 |
| Other expenses - note 22.2 | 31,018 | 15,552 |
| | <u>8,915,990</u> | <u>8,796,799</u> |
| Add: Opening work-in-process | 200,532 | 315,341 |
| Less: Closing work-in-process | (450,950) | (200,532) |
| | <u>8,665,572</u> | <u>8,911,608</u> |
| Add: Opening stock of finished goods | 148,619 | 80,299 |
| Less: Closing stock of finished goods | (124,251) | (148,619) |
| | <u>8,689,940</u> | <u>8,843,288</u> |

22.1 Salaries, wages and benefits include Rs. 42.31 million and Rs. 23.54 million (2014: Rs. 41.17 million and Rs. 20.88 million) in respect of charge for defined benefit plans and contributory provident fund respectively.

- 22.2 This includes provision for slow moving and obsolete items amounting to Rs. 18.19 million (2014: Rs. 2.84 million).

23. DISTRIBUTION COSTS

| | 2015 | 2014 |
|--|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| Salaries, wages and benefits - note 23.1 | 75,351 | 65,064 |
| Handling and other export related expenses | 451,564 | 319,660 |
| Carriage outward on export sales | 336,072 | 294,477 |
| Commission on export sales | 37,845 | 63,931 |
| Carriage outward on local sales | 65,788 | 42,726 |
| PSI marking fee | 13,388 | 12,816 |
| Advertisement and sales promotion | 3,377 | 1,736 |
| Travelling and entertainment | 1,964 | 4,336 |
| Other expenses | 1,324 | 1,304 |
| | <u>986,673</u> | <u>806,050</u> |

- 23.1 Salaries, wages and benefits include Rs. 3.29 million and Rs. 1.77 million (2014: Rs. 3.14 million and Rs. 1.4 million) in respect of charge for defined benefit plans and contributory provident fund respectively.

24. ADMINISTRATIVE EXPENSES

| | 2015 | 2014 |
|--|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| Salaries, wages and benefits - note 24.1 | 242,888 | 201,288 |
| Depreciation | 13,293 | 13,191 |
| Rent, rates and taxes | 15,268 | 12,513 |
| Utilities | 3,177 | 8,616 |
| Insurance | 2,532 | 3,840 |
| Repairs and maintenance | 10,435 | 11,768 |
| Communication and printing | 15,569 | 16,542 |
| Travelling and entertainment | 8,544 | 6,171 |
| Legal and professional charges | 16,218 | 14,675 |
| Auditors' remuneration - note 24.2 | 3,489 | 4,730 |
| Donations - note 24.3 | 6,491 | 5,465 |
| Other expenses | 9,042 | 8,364 |
| | <u>346,946</u> | <u>307,163</u> |

- 24.1 Salaries, wages and benefits include Rs. 12.01 million and Rs. 5.71 million (2014: Rs. 11.85 million and Rs. 4.78 million) in respect of charge for defined benefit plans and contributory provident fund respectively.

24.2 Auditors' remuneration

| | 2015 | 2014 |
|---|----------------------------|--------------|
| | ----- Rupees in '000 ----- | |
| Audit fee | 1,800 | 1,650 |
| Fee for review of interim financial information and Statement of Compliance with Code of Corporate Governance | 1,150 | 1,100 |
| Taxation services | 150 | - |
| Other certifications, attestations and other services | 150 | 1,685 |
| Out-of-pocket expenses | 239 | 295 |
| | <u>3,489</u> | <u>4,730</u> |

Notes to the Financial Statements

for the year ended June 30, 2015

24.3 None of the Directors or their spouses had any interest in donees.

| | 2015 | 2014 |
|--|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 25. OTHER EXPENSES | | |
| Workers' Profits Participation Fund - note 19.2 | 173,093 | 141,637 |
| Workers' Welfare Fund | 65,728 | 53,783 |
| | <u>238,821</u> | <u>195,420</u> |
| 26. OTHER INCOME | | |
| Income from financial assets | | |
| Interest income on PLS savings accounts | 23,346 | 22,700 |
| Gain on sale of open ended mutual fund units | 332,001 | 138,088 |
| Gain on re-measurement of fair value of open ended mutual fund units | 170 | 66,340 |
| Dividend from open ended mutual funds | 4,019 | - |
| | <u>336,190</u> | <u>204,428</u> |
| Exchange gain | 16,887 | - |
| Income from non-financial assets | | |
| Gain on disposal of operating assets | 2,136 | 3,044 |
| Others | | |
| Export rebate | 23,196 | 21,611 |
| Scrap sales | 19,414 | 17,130 |
| Others | 1,741 | 616 |
| | <u>422,910</u> | <u>269,529</u> |
| 27. FINANCE COST | | |
| Bank charges and commission | 22,226 | 19,288 |
| Interest on Workers' Profits Participation Fund - note 19.2 | 2,378 | 2,246 |
| Finance charges on finance lease | 1,395 | 1,291 |
| Exchange loss | - | 6,969 |
| | <u>25,999</u> | <u>29,794</u> |
| 28. TAXATION | | |
| Current | | |
| - for the year - note 28.2 | 950,000 | 676,000 |
| - prior years - note 28.3 | 240,000 | (46,000) |
| Deferred | (175,000) | (9,000) |
| | <u>1,015,000</u> | <u>621,000</u> |

| | 2015 | 2014 |
|--|----------------------------|----------------|
| | ----- Rupees in '000 ----- | |
| 28.1 Relationship between tax expense and accounting profit | | |
| Profit before taxation | 3,220,651 | 2,635,065 |
| Tax at the applicable rate of 33% (2014: 34%) | 1,062,815 | 895,922 |
| Effect of final tax regime | (176,791) | (235,614) |
| Tax credits | (34,955) | (9,222) |
| Change in tax rate | (152,714) | - |
| Super tax | 87,868 | - |
| Others | (11,223) | 15,914 |
| Prior years' tax provision / (reversal) | 240,000 | (46,000) |
| | <u>1,015,000</u> | <u>621,000</u> |

28.2 This includes Rs. 87.87 million one-time super tax imposed for rehabilitation of temporarily displaced persons under section 4B of the Income Tax Ordinance 2001 (as inserted by Finance Act, 2015).

28.3 During the year Additional Commissioner Inland Revenue (ACIR) has passed an assessment order relating to tax year, 2010 disagreeing with the company's basis of allocation of expenses to export sales and making disallowance in this respect. ACIR has also issued show cause notice on the matter for the tax years, 2009, 2011 through 2013. The company has filed appeal before CIR (Appeal) against the order and has also obtained stay order from Sindh High Court against recovery of demand and the finalisation of assessments. The appeal filed before CIR (Appeal) has been decided against the company. Accordingly company has filed appeal before ATIR against the order of CIR (Appeal). The company based on legal advice considers favourable outcome of the matter. However in view of recurring exposure, company has made the above provision.

| | 2015 | 2014 |
|---|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| 29. BASIC AND DILUTED EARNINGS PER SHARE | | |
| Profit after taxation | 2,205,651 | 2,014,065 |
| Weighted average number of outstanding shares at the end of year (in thousands) | 114,522 | 114,522 |
| Basic and diluted earnings per share - note 29.1 | <u>Rs. 19.26</u> | <u>Rs. 17.59</u> |

29.1 A diluted earnings per share has not been presented as the company did not have any convertible instruments in issue as at June 30, 2015 and 2014 which would have any effect on the earnings per share if the option to convert is exercised.

30. CREDIT FACILITIES

The facilities for short term running finance available amounted to Rs. 1.50 billion (2014: Rs. 1.00 billion). The rates of mark-up ranging between one month KIBOR minus 0.5% and 3 months KIBOR plus 0.25% (2014: one month KIBOR minus 0.5% and 3 months KIBOR plus 0.25%) per annum.

Notes to the Financial Statements

for the year ended June 30, 2015

The facilities for opening letters of credit and guarantee as at June 30, 2015 amounted to Rs. 5.20 billion (2014: Rs. 4.60 billion) of which unutilised balance at year end amounted to Rs. 4.57 billion (2014: Rs. 4.26 billion).

The above arrangements are secured by way of charge over stocks and book debts.

| | 2015 | 2014 |
|---|----------------------------|-----------|
| | ----- Rupees in '000 ----- | |
| 31. CASH GENERATED FROM OPERATIONS | | |
| Profit before taxation | 3,220,651 | 2,635,065 |
| Add / (Less): Adjustments for non-cash charges and other items | | |
| Depreciation | 417,624 | 397,649 |
| Gain on disposal of fixed assets | (2,136) | (3,044) |
| Gain on sale of open ended mutual fund units | (332,001) | (138,088) |
| Gain on re-measurement of fair value of open ended mutual fund units | (170) | (66,340) |
| Dividend from open ended mutual funds | (4,019) | - |
| Interest income | (23,346) | (22,700) |
| Finance cost | 25,999 | 29,794 |
| Retirement benefits obligations | 57,605 | 56,165 |
| Profit before working capital changes | 3,360,207 | 2,888,501 |
| Effect on cash flow due to working capital changes | | |
| Increase in current assets | | |
| Stores, spares and loose tools | 173,928 | (203,798) |
| Stock-in-trade | (240,313) | 41,497 |
| Trade debts | 137,649 | 87,220 |
| Loans and advances | (12,387) | (13,294) |
| Short term deposits and prepayments | 1,539 | 946 |
| Refunds due from government - Sales tax | (102,571) | (45,014) |
| Other receivables | (39,380) | (6,143) |
| | (81,535) | (138,586) |
| (Decrease) / Increase in current liabilities | | |
| Trade and other payables | (251,819) | 430,251 |
| | (333,354) | 291,665 |
| Cash generated from operations | 3,026,853 | 3,180,166 |

32. REMUNERATION TO CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amounts charged in these financial statements for remuneration to Chief Executive, Executive Directors and Executives are as follows:

| | Chief Executive | | Executive Directors | | Executives | |
|-------------------------|----------------------------|---------------|---------------------|---------------|----------------|----------------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| | ----- Rupees in '000 ----- | | | | | |
| Managerial remuneration | 20,883 | 17,930 | 13,118 | 11,632 | 181,848 | 146,888 |
| Housing allowance | 6,645 | 5,753 | 4,752 | 4,283 | 70,256 | 56,539 |
| Utility allowance | 2,531 | 2,173 | 945 | 851 | 14,990 | 12,015 |
| Bonus | 11,229 | 9,850 | 9,568 | 8,700 | 107,268 | 79,505 |
| Retirement benefits | 4,032 | 4,129 | 2,127 | 2,950 | 41,705 | 41,188 |
| Others | 3,774 | 3,485 | 3,291 | 3,586 | 34,541 | 29,273 |
| | <u>49,094</u> | <u>43,320</u> | <u>33,801</u> | <u>32,002</u> | <u>450,608</u> | <u>365,408</u> |
| Number of person(s) | 1 | 1 | 2 | 2 | 157 | 130 |

The Chief Executive, Executive Directors and certain executives are provided with free use of company maintained cars and are also provided with medical facilities in accordance with their entitlements.

In addition to the above, fee paid to 3 (2014: 2) non-executive directors for attending Board of Directors meetings during the year amounted to Rs. 1.73 million (2014: Rs. 1.34 million).

33. TRANSACTIONS WITH RELATED PARTIES

2015 2014
----- Rupees in '000 -----

Transactions with related parties during the year are as follows:

Holding company

| | | |
|----------------------|-----------|-----------|
| Dividend paid | 1,395,943 | 1,125,963 |
| Recovery of expenses | 1,555 | 1,167 |
| Bonus shares issued | - | 125,572 |

Associated companies

| | | |
|---|---------|---------|
| Purchase of goods | 237,816 | 278,965 |
| Reimbursement of expenses | 4,591 | 5,317 |
| Recovery of expenses from related parties | 13,485 | 7,371 |

Other related parties

| | | |
|---|---------|---------|
| Payments made to retirement benefit funds | 151,864 | 110,365 |
|---|---------|---------|

Key management personnel

| | | |
|---|--------|--------|
| Loans and advances disbursed during the year | 32,105 | 4,574 |
| Loans and advances recovered during the year | 8,406 | 4,376 |
| Salaries and other short-term employee benefits | 98,537 | 87,132 |
| Post-employment benefits | 8,198 | 9,150 |

The related party status of outstanding balances as at June 30, 2015 is included in other receivables, loans and advances and trade and other payables. These are settled in the ordinary course of business.

Notes to the Financial Statements

for the year ended June 30, 2015

34. PROVIDENT FUND RELATED DISCLOSURES

The following information is based on latest un-audited financial statements of the Fund:

| | 2015 ----- Rupees in '000 ----- | 2014 ----- Rupees in '000 ----- |
|---------------------------------|------------------------------------|------------------------------------|
| Size of the fund - Total assets | 501,313 | 436,142 |
| Percentage of investments made | 91% | 89% |
| Fair value of investments | 454,281 | 388,143 |

34.1 The cost of above investments amounted to Rs. 443.74 million (2014: Rs. 381.06 million).

34.2 The break-up of fair value of investments is:

| | 2015 ----- Percentage ----- | 2014 ----- Percentage ----- | 2015 ----- Rupees in '000 ----- | 2014 ----- Rupees in '000 ----- |
|---------------------------|--------------------------------|--------------------------------|------------------------------------|------------------------------------|
| Bank deposits | 8% | 4% | 35,499 | 15,003 |
| Government securities | 31% | 48% | 140,936 | 187,050 |
| Term finance certificates | 14% | 19% | 62,530 | 75,595 |
| Unit trust schemes | 47% | 29% | 215,316 | 110,495 |
| | 100% | 100% | 454,281 | 388,143 |

34.3 The investments out of provident fund have been made in accordance with the provisions of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

35. NUMBER OF EMPLOYEES

| | 2015 ----- Numbers ----- | 2014 ----- Numbers ----- |
|---|-----------------------------|-----------------------------|
| Number of employees at June 30 | | |
| - Regular | 782 | 788 |
| - Contractual | 19 | 30 |
| Average number of employees during the year | | |
| - Regular | 785 | 780 |
| - Contractual | 19 | 24 |

36. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

36.1 Financial risk factors

The company's activities expose it to variety of financial risks namely market risk (including interest rate risk, currency risk and other price risk), credit risk and liquidity risk. The company's overall risk management programme focuses on having cost effective funding as well as manage financial risk to minimize earnings volatility and provide maximum return to shareholders.

36.2 Financial assets and liabilities by category and their respective maturities

| | 2015 | | | 2014 | | |
|--|-------------------------|-------------------------|-----------|-------------------------|-------------------------|-----------|
| | Maturity up to one year | Maturity after one year | Total | Maturity up to one year | Maturity after one year | Total |
| ----- Rupees in '000 ----- | | | | | | |
| Financial assets | | | | | | |
| Loans and receivables | | | | | | |
| Loans, advances and deposits | 57,436 | 98,734 | 156,170 | 43,529 | 75,948 | 119,477 |
| Trade debts | 124,414 | - | 124,414 | 262,063 | - | 262,063 |
| Other receivables | 68,117 | - | 68,117 | 28,737 | - | 28,737 |
| Bank balances | 858,366 | - | 858,366 | 467,028 | - | 467,028 |
| Cash and cheques in hand | 332 | - | 332 | 807 | - | 807 |
| Long term investment | - | 4,500 | 4,500 | - | 4,500 | 4,500 |
| Fair value through profit or loss | | | | | | |
| Investments - at fair value through profit or loss | 3,104,907 | - | 3,104,907 | 3,165,428 | - | 3,165,428 |
| | 4,213,572 | 103,234 | 4,316,806 | 3,967,592 | 80,448 | 4,048,040 |
| Financial liabilities at amortised cost | 1,319,004 | - | 1,319,004 | 1,567,245 | - | 1,567,245 |
| On balance sheet date gap | 2,894,568 | 103,234 | 2,997,802 | 2,400,347 | 80,448 | 2,480,795 |
| Net financial assets | | | | | | |
| Interest bearing | 606,676 | - | 606,676 | 357,446 | - | 357,446 |
| Non-interest bearing | 2,287,892 | 103,234 | 2,391,126 | 2,042,901 | 80,448 | 2,123,349 |
| | 2,894,568 | 103,234 | 2,997,802 | 2,400,347 | 80,448 | 2,480,795 |

Notes to the Financial Statements

for the year ended June 30, 2015

a) Market Risk

(i) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. As at June 30, 2015, the company is indirectly exposed to interest rate risk as company's significant investments are in mutual funds whose prices are primarily dependent on prevailing rates.

(ii) Foreign exchange risk

Foreign currency risk arises mainly where payables and receivables exist due to transactions in foreign currencies. The company's exposure to exchange risk comprise mainly due to receivable, payable and bank balance maintained in foreign currency account. At June 30, 2015, trade and other payables of Rs. 13.89 million (2014: Rs. 44.15 million), trade debts of Rs. 96.75 million (2014: Rs. 183.40 million) and bank balance of Rs. 2.98 million (2014: Rs. 5.68 million) are exposed to foreign currency risk.

As at June 30, 2015, if the Pakistan Rupee had weakened / strengthened by 4% against US Dollar with all other variables held constant, profit before tax for the year would have been lower / higher by Rs. 3.8 million (2014: Rs. 14.75 million), mainly as a result of foreign exchange gains / losses on translation of US Dollar denominated trade and other payables, and trade debts.

As at June 30, 2015, if the Pakistan Rupee had weakened / strengthened by 2% against Euro with all other variables held constant, profit before tax for the year would have been higher / lower by Rs. 0.08 million (2014: Rs. 2.22 million), mainly as a result of foreign exchange losses / gains on translation of Euro denominated trade and other payables.

As at June 30, 2015, if the Pakistan Rupee had weakened / strengthened by 4% against AED with all other variables held constant, profit before tax for the year would have been higher / lower by Rs. 0.13 million (2014: Rs. 0.51 million), mainly as a result of foreign exchange losses / gains on translation of AED denominated bank balances.

The sensitivity of foreign exchange rates looks at the outstanding foreign exchange balances of the company only as at the balance sheet date and assumes this is the position for a full twelve-month period. The volatility percentages for movement in foreign exchange rates have been used due to the fact that historically (five years) rates have moved on average basis by the mentioned percentages per annum.

(iii) Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the fund, or its management company.

The company limits price risk by maintaining a diversified portfolio and by continuous monitoring of developments in open ended income funds. In addition, the company actively monitors the key factors that affect the open ended income funds. The maximum exposure to price risk as at June 30, 2015 amounts to Rs. 3,105 million (2014: Rs. 3,165 million).

As at June 30, 2015, if the prices of the open ended income funds had increased / decreased by 1% with all other variables held constant, profit before tax for the year would have been higher / lower by Rs. 31.05 million (2014: Rs. 31.65 million), mainly as a result of gains / losses on open ended income funds classified as fair value through profit or loss.

b) Credit risk

Credit risk represents the accounting loss that would be recognised at the reporting date if counterparts failed to perform as contracted. The maximum exposure to credit risk is equal to the carrying amount of financial assets. Out of the total financial assets of Rs. 4,317 million (2014: Rs. 4,048 million) the financial assets exposed to the credit risk amounts to Rs. 4,312 million (2014: Rs. 4,043 million). The carrying values of financial assets which are neither past due nor impaired are as under:

| | 2015 | 2014 |
|--|----------------------------|------------------|
| | ----- Rupees in '000 ----- | |
| Trade debts | 124,414 | 262,063 |
| Deposits, loans, advances and other receivables | 224,287 | 148,214 |
| Investments at fair value through profit or loss | 3,104,907 | 3,165,428 |
| Bank balances | 858,366 | 467,028 |
| | <u>4,311,974</u> | <u>4,042,733</u> |

Trade debts of the company are not exposed to significant credit risk as the company trades with credit worthy third parties and obtains bank guarantees from its credit customers. As of June 30, 2015, secured and unsecured trade debts amounted to Rs. 121.65 million and Rs. 2.76 million (2014: Rs. 218.58 million and Rs. 43.48 million) respectively. Moreover, there is no impaired balance and the carrying amount of trade debts relates to customers for whom there is no history of default.

Deposits, loans, advances and other receivables are not exposed to any material credit risk as deposits of Rs. 42.98 million are maintained with the K-Electric Limited and loans & advances to employees amounting to Rs. 107.47 million (2014: Rs. 69.65 million) are secured against their retirement benefits.

The fair value through profit or loss investments represent investments in open ended mutual funds. The company manages its credit and price risk by investing in income based diversified mutual funds.

The cash and bank balances represent low credit risk as major balances are placed with banks having credit ratings of A or above as assigned by PACRA or JCR-VIS.

c) Liquidity risk

Liquidity risk reflects the company's inability in raising funds to meet commitments. The company manages liquidity risk by maintaining sufficient cash and bank balances and the availability of financing through banking arrangements. As at June 30, 2015 there is no maturity mismatch between financial assets and liabilities that expose the company to liquidity problems as described in maturity table.

d) Fair values of the financial instruments

The carrying value of all the financial instruments reflected in the financial statements approximate their fair values.

Notes to the Financial Statements

for the year ended June 30, 2015

36.3 Capital Risk Management

The company's objectives when managing capital are to safeguard company's ability to continue as a going concern in order to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The company finances its operations and manages its working capital through equity.

| | 2015 | 2014 |
|------------------------------------|---------------------------|------------------|
| | ----- (Metric tons) ----- | |
| 37. CAPACITY AND PRODUCTION | | |
| Production capacity | | |
| - Clinker | <u>1,740,000</u> | <u>1,740,000</u> |
| - Cement | <u>1,827,000</u> | <u>1,827,000</u> |
| Actual production | | |
| - Clinker | <u>1,835,254</u> | <u>1,800,135</u> |
| - Cement | <u>1,877,150</u> | <u>1,912,921</u> |

38. SUBSEQUENT EVENTS

The Board of Directors in their meeting held on August 13, 2015 proposed a final cash dividend of Rs. 10.50 per share (2014: Rs. 10.00 per share) amounting to Rs. 1,202 million (2014: Rs. 1,145 million) subject to the approval of the company in the forthcoming annual general meeting.

Finance Act, 2015 introduced income tax at the rate of 10% on undistributed reserves where such reserves of the company are in excess of its paid up capital and the company derives profits for a tax year but does not distribute requisite cash dividend within six months of the end of the said tax year. Liability in respect of such income tax, if any, is recognised when the prescribed time period for distribution of dividend expires.

39. DATE OF AUTHORISATION FOR ISSUE

These financial statements were approved and authorised for issue by the Board of Directors on August 13, 2015.



Babar Bashir Nawaz
Chief Executive



Abdus Sattar
Director

Pattern of Shareholding

as on June 30, 2015

| No. of Shareholders | Shareholdings | | Total Shares Held |
|---------------------|---------------|----------|--------------------|
| | From | To | |
| 372 | 1 | 100 | 12,908 |
| 261 | 101 | 500 | 77,908 |
| 276 | 501 | 1000 | 226,360 |
| 243 | 1001 | 5000 | 589,466 |
| 74 | 5001 | 10000 | 556,579 |
| 88 | 10001 | 100000 | 2,746,544 |
| 26 | 100001 | 1000000 | 8,011,063 |
| 1 | 1000001 | 2000000 | 1,575,414 |
| 1 | 4450001 | 4455000 | 4,454,277 |
| 1 | 96000001 | 97000000 | 96,271,949 |
| 1,343 | | | 114,522,468 |

| Categories of shareholder | Shares held | Percentage |
|--|--------------------|---------------|
| 1 DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN | 120,011 | 0.10 |
| 2 ASSOCIATED COMPANIES, UNDERTAKINGS & RELATED PARTIES | - | |
| 3 EXECUTIVES | - | |
| 4 BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON BANKING FINANCIAL INSTITUTIONS, INSURANCE COMPANIES & TAKAFUL | 3,323,010 | 2.90 |
| 5 MODARABA AND MUTUAL FUNDS | 1,935,534 | 1.69 |
| 6 SHAREHOLDERS HOLDING 5% OR MORE | 96,271,949 | 84.06 |
| 7 OTHERS | | |
| - INSTITUTIONS | 6,742,976 | 5.89 |
| - FOREIGN | 1,272,677 | 1.11 |
| - INDIVIDUALS | 4,856,311 | 4.25 |
| | 114,522,468 | 100.00 |

Shareholders holding Five Percent or more voting interest in the listed Company.

| | | |
|--|-------------|--------|
| Total Paid-up Capital of the Company | 114,522,468 | Shares |
| 5% of the paid-up capital of the Company | 5,726,123 | Shares |

| Name of Shareholders | Description | No. of Shares held | Percentage |
|---|-----------------------|--------------------|------------|
| Pharaon Investment Group Limited, Holding S.A.L. Beirut, Lebanon | Falls in Category # 6 | 96,271,949 | 84.06 |

During the month of July, 2014 the Chief Executive of the Company has sold total 12,250 ordinary share of the Company. The transactions have been duly advised to the Karachi Stock Exchange.

No transaction except as mentioned above has been reported by any of the other company's Director(s), Executive(s), their spouse(s) and minor Children from July 01, 2014 to June 30 2015 in the shares of the Company.



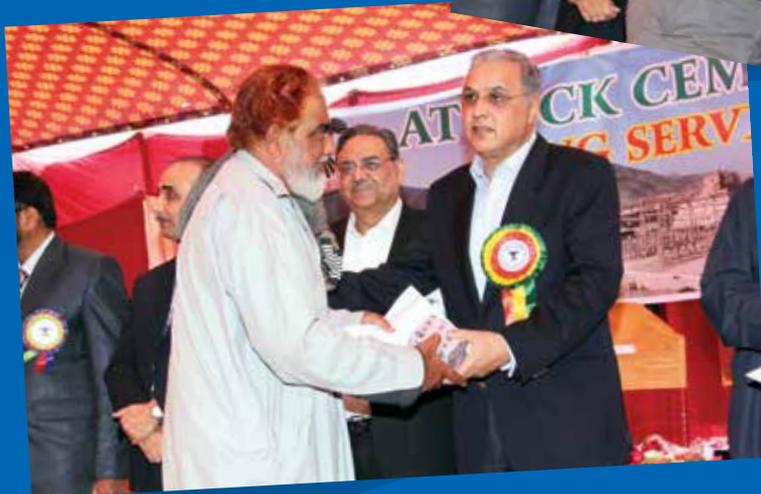
Events

General Meetings





Long Service Award Ceremony



Annual Sales Convention



Annual Picnic



Form of Proxy

36th Annual General Meeting of Attock Cement Pakistan Limited



I/We _____
of _____
being a member(s) of Attock Cement Pakistan Limited holding _____
ordinary shares as per share register folio No. _____ or CDC participant ID No. and
sub-account No. _____ hereby appoint _____
of _____ or failing him / her _____ of
_____ as my / our Proxy in my / our absence to attend and
vote for me / us and on my / our behalf at the 36th Annual General Meeting of the Company to be held
on September 21, 2015 and at any adjournment thereof.

Signed this _____ day of _____ 2015.

Signature

(Signature must agree with the specimen
signature registered with the Company)

Witness:

1. Name: _____
Address: _____
CNIC / Passport No. _____
2. Name: _____
Address: _____
CNIC / Passport No. _____

Important:

1. This Proxy Form, duly completed and signed, must be received at the Registered Office of the Company, D-70 Block-4, Kehkashan-5, Clifton, Karachi-75600, not less than 48 hours before the time of holding the meeting and must be duly signed and witnessed.
2. A Proxy need not be a member of the Company.
3. If a member appoints more than one proxy and more than one instrument of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.

For CDC Account Holders / Corporate Entities:

1. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
2. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
3. The proxy shall produce his / her original CNIC / Passport at the time of the meeting.
4. In case of Government of Pakistan, State Bank of Pakistan, Corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted along with proxy form to the Company.



Attock Cement Pakistan Limited

D-70, Block-4, Kehkashan-5 Clifton, Karachi-75600

Tel: (92-21) 35309773-4

UAN: (92-21) 111 17 17 17

Fax: (92-21) 35309775

www.attockcement.com

Email: acpl@attockcement.com