2_{nd} Quarterly Report

December 31st, 2023 (Un - Audited)





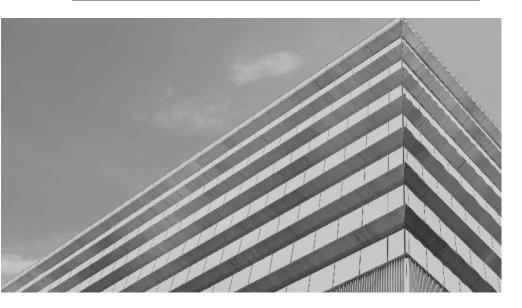
TARIQ GLASS INDUSTRIES LIMITED

An ISO 9001:2015 Certified Company FSSC 22000 Certified Company



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COMPANY INFORMATION

BOARD OF DIRECTORS

MR. MANSOOR IRFANI CHAIRMAN

MR. OMER BAIG MANAGING DIRECTOR / CEO MR. MOHAMMAD BAIG EXECUTIVE DIRECTOR MR. SAAD IQBAL NON-EXECUTIVE DIRECTOR

MS. RUBINA NAYYAR NON-EXECUTIVE / FEMALE DIRECTOR

MR. ADNAN AFTAB INDEPENDENT DIRECTOR MR. FAIZ MUHAMMAD INDEPENDENT DIRECTOR

AUDIT COMMITTEE

MR FAIZ MUHAMMAD CHAIRMAN MR. MANSOOR IRFANI **MEMBER** MR. SAAD IQBAL MEMBER

HUMAN RESOURCE & REMUNERATION COMMITTEE

MR. FAIZ MUHAMMAD CHAIRMAN MR. OMER BAIG **MEMBER** MS. RUBINA NAYYAR **MFMBFR**

CHIEF FINANCIAL OFFICER

MR. WAQAR ULLAH

COMPANY SECRETARY

MR. MOHSIN ALI

EXTERNAL AUDITORS

CROWE HUSSAIN CHAUDHURY & CO. CHARTERED ACCOUNTANTS, LAHORE

CORPORATE CONSULTANTS

MR. RASHID SADIQ M/S R.S. CORPORATE ADVISORY, LAHORE

TAX CONSULTANTS

GRANT THORNTON ANJUM RAHMAN, CHARTERED ACCOUNTANTS, LAHORE

LEGAL ADVISOR

KASURI AND ASSOCIATES, LAHORE

BANKERS

AL-BARAKA BANK (PAK) LIMITED ALLIED BANK LIMITED ASKARI BANK LIMITED BANK ALFALAH LIMITED BANK ALHABIB LIMITED FAYSAL BANK LIMITED HABIB BANK LIMITED HABIB METROPOLITAN BANK LIMITED INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED MCB BANK LIMITED MEEZAN BANK LIMITED NATIONAL BANK OF PAKISTAN

PAKISTAN KUWAIT INVESTMENT CO., (PVT) LIMITED SAMBA BANK LIMITED

THE BANK OF KHYBER THE BANK OF PUNJAB UNITED BANK LIMITED

SHARES REGISTRAR

SHEMAS INTERNATIONAL (PVT) LIMITED 533-Main Boulevard, Imperial Garden Block, Paragon City, Barki Road, Lahore. TEL: +92-42-37191262 E-MAIL: info@shemasinternational.com

COMPANY RATING

LONG TERM: A+ SHORT TERM: A1 OUTLOOK: STABLE RATING AGENCY: PACRA RATING DATE: DECEMBER 23, 2022

REGISTERED OFFICE

128-J, MODEL TOWN, LAHORE. UAN: 042-111-34-34-34 FAX: 042-35857692 - 35857693 E-MAIL: info@tariqglass.com WEBSITE: www.tariqglass.com

WORKS

33-KM, LAHORE / SHEIKHUPURA ROAD, DISTRICT SHEIKHUPURA. TEL: (042) 37925652, (056) 3500635-7

FAX: (056) 3500633



VISION STATEMENT





To be a premier glass manufacturing organization of International standards and repute, offering innovative value-added products, tailored respectively to the customer's needs and satisfaction. Optimizing the shareholder's value through meeting their expectations, making Tariq Glass Industries Limited an "Investor Preferred Institution" is one of our prime policies. We are a "glassware supermarket" by catering all household and industrial needs of the customers under one roof.





MISSION STATEMENT

To be a world class and leading company continuously providing quality tableware, containers and float by utilizing best blend of state of the art technologies, highly professional staff, excellent business processes and synergistic organizational culture.

Directors' Review

The directors of Tariq Glass Industries Limited (the "Company" / "TGL") present their review together with the un-audited condensed interim financial statements of the Company duly reviewed by the external auditors with limited scope review for the six months period ended December 31, 2023.

Financial and Operational Performance

Navigating a complex economic landscape, our Company addresses the challenges posed by current economic and political dynamics. The impact of these challenges is palpable in escalating inflation rates, particularly affecting the cost of living for lower-income segments. While global economic growth witnessed improvement in 2023, driven by increased consumer spending in China and accelerated U.S. growth, concerns linger over the repercussions of recent monetary tightening. The fuel and power costs remained under inflationary pressure. predominantly reliant on RLNG, Furnace Oil and Diesel. Against this backdrop, the Company by the grace of Allah Almighty has performed well with resilience and strategic navigation amid these dynamic challenges.

The Company achieved net sales of Rs. 14,439 million, a slight increase from the previous year's figure of Rs. 13,910 million. Notably, the cost of sales decreased by 7%, resulting in a significant rise in gross profit from 18% to 27% compared to the corresponding period last year. The improved margin is attributable to the initiatives that were well implemented, one of which was the partial pass-through of higher cost to customers during the reporting period and recording of bargain purchase gain on investment in associate. Consequently, the Company has not only regained its fiscal soundness but also its profitability, reporting a 111% higher profit after tax at Rs. 2,718 million, with earnings per share (EPS) of Rs. 15.79, compared to Rs. 1,290 million and Rs. 7.49 respectively in the same period of the preceding year.

The brief financial results for the six months period ended December 31, 2023 are as under:

(Million F	Rupees)
Half Year Ended	December 31
FY2023-2024	FY-2022-2023

Revenue	14,439	13,910
Gross Profit	3,846	2,533
Profit before Taxation	3,932	1,738
Net Profit for the Period	2,718	1,290
Earnings per share - basic and diluted (Rupees)	15.79	7.49

Alhamdulillah, one plant each of the Company's Tableware and the Float Glass were fully operational during the period under report. However, one plant each of Float Glass (Unit-1) and the Tableware Plant completed the useful campaign life and are closed for rebuild. The Company strategically aligned its marketing efforts by integrating its products branding under the esteemed "Toyo Nasic" umbrella, leading to the promotion of float glass under the brand name of "Toyo Nasic Float Glass". This initiative has elicited a positive response of the target market, reflecting its attractiveness and large public awareness.

We feel privileged to inform a momentous achievement that fills us with immense pride and gratitude. Tariq Glass Industries Limited has earned its debut spot in the esteemed "200 Best Under A Billion" list by Forbes Asia. Notably, it's prudent to highlight that only three companies from Pakistan have secured a coveted place on this prestigious roster, and TGL proudly stands among them. The Company received a certificate of appreciation from Forbes Asia in November 2023.

Mr. Muhammad Ibrar Khan, the independent director of the Company passed away on October 28, 2023 and Mr. Adnan Aftab is a co-opted Director on the Board of Directors of the Company to fill إِلَّا وإِنَّا اللَّهِ وَاجِعُونَ the casual vacancy w.e.f. November 28, 2023. He holds the status of an independent director.

The Company has acquired 50% shares (i.e., 57.555.625 shares) of M/s MMM Holding (Private) Limited (MMM). a holding company of Balochistan Glass Limited (BGL) from Mr. Muhammad Tousif Peracha pursuant to the completion of process of public offer under the Securities Act, 2015. These shares have been transferred in the name of TGL. Consequently, TGL has successfully acquired joint management control of MMM and BGL. as officially announced to PSX on December 7, 2023.

Regarding the float glass manufacturing facility project in collaboration with Lucky Core Industries Limited (formerly ICI Pakistan Limited), the facility designed for 1,000 metric tons per day in two phases has faced delays in the first phase (of 500 metric tons) which originally scheduled for commercial operations in FY



2024-2025. This delay is due to the uncertain economic conditions. Despite these challenges, both partners remain committed to completing the project, actively exploring strategies to expedite execution and mitigate economic impacts. The disclosure of this information had also been made to PSX on January 24, 2024.

Mr. Omer Baig, Managing Director / CEO of the Company has gifted 5.139,983 ordinary shares to his real sons namely Mr. Mohammad Baig and Mr. Mustafa Baig through gift deeds dated January 02, 2024. The details of shareholding of the sponsors prior to gift transaction and the current shareholding status are tabulated hereunder:

Name	Shareholding Prior to Gift Transaction		Chang Shareholdir Gift Trans	ng Due to	Shareholding After Gift Transaction	
	No. of Shares	%	No. of Shares	%	No. of Shares	%
Mr. Omer Baig (MD/CEO)	49,111,853	28.53%	(5,139,983)	(2.99%)	43,971,870	25.540%
Mr. Mohammad Baig (Son)	17,215,560	10.00%	2,566,450	1.49%	19,782,010	11.490%
Mr. Mustafa Baig (Son)	17,294,560	10.05%	2,573,533	1.49%	19,868,093	11.540%

Future Outlook:

Amid recovering economy, our Company is well-positioned for positive market sentiments, marked by the Pakistan Stock Exchange's robust performance. The fiscal front reflects successful consolidation measures, narrowing the fiscal deficit to 0.8 percent of GDP. The Monetary Policy Committee's decision to maintain the policy rate at 22 percent aligns with positive real interest rates, anticipating a decline in headline inflation due to eased supply constraints and moderated international commodity prices. The inflation outlook for the remaining months of FY2024 is likely to be moderate owing to a stable exchange rate, controlled aggregate demand, improved supply conditions, moderation in international commodity prices, and favourable base effects. Stable oil and gas prices are expected to counterbalance the inflationary pressure, with potential relief for the common man through reduced transportation and production costs.

The furnace of Float Glass Plant (Unit-1 with a capacity of 550 metric tons per day) is on the verge of being operational, nearing readiness for firing. However, given the challenging economic conditions and political unrest, the decision has been made to temporarily delay firing of the furnace. The Company currently holds ample stocks to meet market demand, making it a prudent move to wait for more favorable conditions.

With optimism and the hope for improved economic activities, the Company looks forward to continuing its path of enhancing performance, trusting in the blessings of Allah Almighty.

NSOOR IREAN

Lahore, February 24, 2024

CHAIRMAN MANAGING DIRECTOR / CEO

or and on behalf of the Board

﴿ڈائریکٹران کا جائزہ﴾

طارق گلاس الله شریز لمیلٹر کے ڈائریکٹران 31 دسمبر 2023 و کوختم ہونے والی ششاہی برائے مالی سال 2024ء -2023 و کیلئے ایناجائز و مع کمپنی کے غیر آؤٹ شدہ عبوری مالیاتی گوشوارے جو کہ آ ڈیٹرز کے محدود جائزہ پرمشتل ہیں آپ کے پیش خدمت ہیں۔

كاروبارى اور مالياتي كاركردكي متعلق نقط ينظر:

ا یک وجید ومعاثی منظرنا ہے کوعبور کرتے ہوئے ، ہماری کمپنی موجودہ اقتصادی اورسیاسی ننا ؤوں جیسے چیلنجز کا سامنا کررہی ہے۔ اِن سیاسی واقتصادی چیلنجز نے واضح طور پرافراط زر کی شرح میں اضافیادر کم آبد نی دالے طبقات کی زندگی براثرات مرتب کئے ہیں۔ چین میں صارفین کے بڑھتے ہوئے اخراحات ادر تیزی سے بہتر ہوتی ہوئیامر کمی معیشت کی بناء پر 2023ء میں عالمی معاشی منظرنا ہے میں بہتری دیکھنے میں آئی ہے جبکہ پخت مالیاتی پالیسیوں کے خدشات بھی برقرار ہیں۔ایندھن اور بکلی کی قیمتیں افراط زر کے دہاؤ میں ہیں جو بنیادی طوریر آ رابل این بی فرنس آئل اور ڈیزل برمخصر ہیں۔اس پس منظر میں کمپنی نے اللہ تعالی کے فضل وکرم ہے اِن متحرک چیلنجز کا تحل اور توزع ہے بحر یورحکمت عملی کے ساتھ سامنا کیااور عمدہ کارکروگی کا مظاہرہ کیا۔

کیپنی نے 14,439ملین رویوں کی خالص فروختگی ماصل کی جو کہ پچھلے سال کی اس مدت کی خالص فروختگی 13,910ملین رویوں ہے قدرے زیادہ ہے خصوصی بات یہ ہے کے فرقتگا کے اخراحات میں 7 فیصد کی بورنی، جس کی دیدہے تجھلے سال کی ای مدت کے مقالے میں مجموعی منافع میں 18 فیصد سے 27 فیصد تک کانماہاں اضافہ ہوا ہے۔ اس مجموعی منافع کے بہتر مار جن کو حکمت عملیوں کے کا میاب نفاذ ہےمنسوب کیا جاسکتا ہے جس میں بردھتی ہو کی مینونیکچرنگ کی لاگت کو جز وی طور پرصار فین کونتلل کرنا اورا پیوی ایٹ میں سر ماریکاری سے لاگت پر فائدے امنا سب خریداری برمنافع کی حساب داری شامل میں۔ ٹیٹیا کمپنی نے نہ صرف اپنی مالی کارکرد گی بہتر کی ہے بلکہ منافع کی پوزیشن میں 111 فیصد کا نمایاں اضافہ حاصل کیا ہے اور زیرغورششاہی کے دوران 2,718 ملین روپے کا بعداز نیکس منافع اور 7,5 10 روپے فی حصص آیدنی (ای بی ایس) ر یکارڈی ہے، جوگزشتہ سال کے ای عرصے میں بالترتیب 1,290 ملین رویے اور 7.49 رویے تھی۔ میٹنی کی ششاہی جوکہ 321 دیمر 2023 وافقتام بزیر ہوئی ہے اس میں مالیاتی کارکردگی کا ذیل میں خلاصہ پیش ہے۔

(رقم ملین رویوں میں)

ششماى انطنام 31 دىمبر 2023ء-2022ء	ششاى اختآم 31 دىمبر 2024ء-2023ء	تنميل
13,910	14,439	خالص فروختگی
2,533	3,846	مجهوى منافع
1,738	3,932	فیکس کی ادائیگی سے پہلے کا منافع
1,290	2,718	ٹیکس کی اوا لینگی کے بعد کا خالص منافع
7.49	15.79	آ مدنی فی حصص بنیا دی وجموی (رو پوں میں)

الله تعالی نے ضل وکرم سے کمپنی نے ٹیبل وئیراورفلوٹ گلاس بنانے والے کارخانے زیرر پورٹ مدت کے دوران مکمل فعال رہے۔البتہ فلوٹ گلاس (یونٹ-1)اورٹیمل ویئر کے ا کی بلاٹ نے اپنی پیداداری معادکمل کی ہوئی ہے اورانہیں مرمت کے لئے بند کیا گیا ہوا ہے کمپنی نے مارکیٹنگ کے حوالے سے مر بوط حکمت عملی افتیار کرتے ہوئے اپنی یراڈکٹس کی برانڈنگ کوابیے مشہور زمانہ برانڈنیم "ٹو بینامیک" ("Toyo Nasic") کے ساتھ ہم آ ہنگ کیا ہے۔اس سلسلے میں کمپنی نے اپنی فلوٹ گلاس براڈکٹس کو "ٹویونامیک فلوٹ گلاس" ("Toyo Nasic Float Glass") کے برانڈینم کے ساتھ مارکیٹ میں فروغ دیا۔ٹارگٹ مارکیٹ نے بھی سینی کے اِن اقدام بر مثبت رعمل دیاجو کہاس برانڈ نیم کی کشش اور وسیع عوامی آگابی کا عکاس ہے۔

ہمیں فخرے کہ ہمیں رخبرونے کا شرف حاصل ہورہاہے کہ طارق گلاس انٹرسٹر برلمیٹٹرنے فور بزایشرا (Forbes Asia) کی "200 بیٹ انٹرروی بلین " فہرست میں پہلی مرتبدا بی جکہ بنائی ہے۔ خاص بات یہ ہے کہ مرف تین پاکتانی کمینیاں ہی اس فہرست میں اپنی جگہ بنائی میں اور طارق گلاں اغرسز پر کمینڈان میں شامل ہے۔ فور ہز ایشیا (Forbes Asia) کی جانب ہے کمپنی کونومبر2023ء میں اعزازی سُند ہے بھی نوازا گیا ہے۔

كيني كة زاد ذائر يكثر بحتر م ثمه ابرار خان مورته. 28 اكتوبر 2023 وكوانقال فرما گئے تھے" يا قاليّه قبا نايا لَيْهِ رَاجِعونَ" بحتر م عدمان آفاب كومورته. 28 نومبر 2023 وكوكيني کے بورڈ آف ڈائر کیٹرز برموجوداس خالی نشست پر بطورڈ ائر کیٹر مقرر کیا گیا ہے محتر معدنان آفاب ایک آزادڈ ائر کیٹر کی حیثیت رکھتے ہیں۔



کٹن نے سکیورٹیزا کیا ہے 2015ء کے تحت ماری ہونے والی مجا کی پیکٹش کی حکیل برمتر م عجد توصیف براجہ ہے میسرز بلوچیتان گاس کمیٹنڈ (BGL) کی اولڈنگ سکٹنی میسرز ایج ایج ایج بولائک (رائزین) کمیٹر (MMM) کے 50 فیصد حمس (یعن 57,555,620 حص) ماصل کرلیے ہیں۔ یدهم طارق گائی اخریز کمیٹر (TGL) کے بام رختل ہو گئے ہیں۔ اس کے نتیج میں TGL نے MMM اور BGL کامشز کداٹھا ٹی کٹرول حاصل کرلیاہے، جس کی اطلاع مورزہ 7 بمبر 2023 م کو یا کتاب شاك المحيني (PSX) رمها كردي كي تحي-

ميرزكي كوراغر مر المينذ (مراعام: ميسرزة في ي آفي كتان لمينز) كما تول كريافي جان والي تين عن في شكاس بنائي كالمنعود جوكرومراهل عن 1.000 ميزك ن فی یوپر کے لئے مرب کیا کیا اقدائس کے بیلے مر طے (500 میلاکٹر) میں تائیر کا مامناہے جس کی توار آنی کاردوائیاں 2024ء -2025ء می کی یذیر ہونی تھیں۔ بیٹا غیر غیر چنی معاثی معال ہے کے باعث ہوری ہے ۔ان چیلنجز کے ماہ جو در دونوں شراکت دار شعوے کو کمل کرنے کے لئے نے عزم ہیں، اس منصوبے کو کملی جانب بہتانے کیلئے متقرق تجاویز زر فور بين تاكدان معاشى چلنجز سينورة زيادوا جاسك إن مطويات كااظهار محى مودند 24 جنوري 2024 ما ياكستان شاك الكيني لمينا لدين (PSX) يركر وإم كيا تقا-کین کے مٹیک ڈائریٹر ای ال اوموس مر بیک نے مورد 2 0جوری 4 2 0 2 مرکز مذریعے گفٹ ڈیڈراسینے جیش محرم محر بیک اورمحرم مصطفی بیک کوجموی طور ير 5,139,983 مون همس مخفي من وي بين گفت فرانزيكش يقل سيانسرز كي شير مولانك او موجوده شير مولانك كاتفسيلات درج قيل جين :-

گفت از از یکش کے بعد شیئر بولڈ یک			گفت فرانز یکشن شیخ مولڈ نگ ہے	كفيذان يكن على شروالذك		Ct
%	شيئرز كى تعداد	%	شيئرز كى تعداد	%	شيئرز كي تعداد	
25.54%	43,971,870	(2.99%)	(5,139,983)	28.53%	49,111,853	محرم مريك (المكثر والريكز الحاال)
11.49%	19,782,010	1,49%	2,566,450	10.00%	17,215,560	مح م م کاریک (زینا)
11.54%	19.868.093	1.49%	2,573,533	10.05%	17,294,560	محرّ مصلنی بیک (بینا)

سعم كروال عندنظر:

معیشت کی بمالی ابھی جز دی طور پر ہوئی ہے تاہم کال مارکیٹ جیسے می ذرست مت ش کا عزن ہوگی کمنی اپنے تمام تر دساک پرد کے کارلاتے ہوئے اپنی یوزیشن کومزید متحکم کر ے کی۔ پاکستان اسٹاک پہنچ لیلانے بھی مال ہی ہیں شبت کارکرد کی کا مظاہرہ کیا ہے جو کرآنے والے بہتر معاثی مالات کا عشور دیتے ہے۔ اقتصادی اعشار ہے بھی احتمام کے علا کا کررہے اور جس میں مالیاتی خیارہ GDP کے 0.8 فیصد تک کم جواسے اور نائیڑی پالیسی کیٹنی کی جانب ہے پالیسی ریٹ کو 22 فیصد پر برقر ارد کھنے کا فیصلہ مثبتی شرح سود مطابقت رکھا ہے۔ ای طرح اشیاء کی بین الاقوامی قیتوں بی کی اور ترسل بیں حاکل رکارٹوں کے قدارک کی جدے افراط از بیں مجی کی کا امکان ہے۔ مطلم کرنجی شرح تبادلہ جموع طلب مسمح تقام ،رسد کے بہر وشکا مات میں القوام بدیاس کی قیمتوں شرباعتدال اور ساز کار خیاوی تبدیلیوں کی جدے مالی سال 2024ء - 2023ء کے بقید میوں کے لئے افرایا زر کی شرع معتدل نفر آئی ہے۔ قامل عمل آئی اور تیس (LNG) کی قیتون کے نفاذ کی دیسے بھی افرایا ذرکے اثرات متوازن ہونے کی تو تھ ہے۔ اس طر تفل دحل اور بداواری لاگت میں کی کے ذریعے عام آدی کو کھند معاثی راحت ملنے کی اوق ہے۔

فلوٹ گاس طائٹ کی فرنس (550 میٹرکٹن یومیدا متعداد کا حال یونٹ- ا) پیدادار کے لئے تیار ہے کین حالیہ معاثی مشکلات ادر سیاس بیٹنی نے اس کی شروعات میں تاخیر ر مجور برکر دیا ہے جکہ بارکیٹ کی طلب بوری کرنے کے لئے کمپنی کے پاس دافرے کے موجود ہیں ، جوکرم پر مماز گار طالات کا انظار کرنے کی حکمت عملی کے لئے موفق دلیل ہے۔ أميدكرت بين كدانشتناني كفنل وكرم عيدان معاشى مركزميال بحال دول كداد كمين افي كادكرد كي كومز يدبيتر بنان كاراه يكامزن رب كي-

تاريخ. 24 فرور 2024 مالا مور

فيختار دُارَ بِكُمْرُ لِرِي الْأَيْارُ

Independent Auditor's Review Report To the Members

Introduction

We have reviewed the accompanying condensed interim statement of financial position of TARIQ GLASS INDUSTRIES LIMITED ("the Company") as at December 31, 2023 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other Matter

The figures of the condensed interim statement of profit or loss and the condensed interim statement of comprehensive income for the quarters ended December 31, 2023 and 2022 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2023.

The engagement partner on the resulting in this independent auditor's review report is Amin Ali.

Lahore February 24, 2024

UDIN: RR2023100519G1Ent7UZ

Condensed Interim Statement of **Financial Position**



AS AT DECEMBER 31, 2023

TO AT DECEMBER 31, 2023		(Un-audited) December 31,	(Audited) June 30, 2023
	Note	2023 Rupees	Rupees
ASSETS NON-CURRENT ASSETS	TVOTE	Nupees	Nupeco
Property, plant and equipment Intangible assets	5	13,631,372,368 2,266,608	13,837,112,437 4,883,972
Investment in associates Long term prepayments and deposits	6	2,145,128,000 541,096,395	269,500,000 67,844,003
CURRENT ASSETS		16,319,863,371	14,179,340,412
Stores and spare parts		1,468,881,037	1,245,932,710
Stock in trade		5,607,786,799	4,608,449,316
Trade debts		2,158,507,213	1,957,898,325
Advances, deposits and prepayments		304,367,416	376,291,586
Short term investment		244,000,000	
Cash and bank balances		1,071,552,265	431,749,673
		10,855,094,730	8,620,321,610
TOTAL ASSETS		27,174,958,101	22,799,662,022
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised share capital 500,000,000 (June 30, 2023: 500,000,000) or shares of Rs. 10 each	rdinary	5,000,000,000	5,000,000,000
Issued, subscribed and paid-up capital		1,721,671,870	1,721,671,870
Share premium		410,116,932	410,116,932
Unappropriated profit		12,234,187,811	10,549,186,421
Surplus on revaluation of freehold land		2,515,984,254	2,515,984,264
Loan from director			135,000,000
SHAREHOLDERS' EQUITY		16,881,960,877	15,331,959,487
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term finances - secured	7	1,416,553,730	1,907,003,607
Long term payables		183,984,716	000 700 054
Deferred taxation	-	1,042,769,404	930,766,354
CURRENT LIABILITIES		2,643,307,850	2,837,769,961
Trade and other payables		2,314,292,972	2,252,864,195
Contract liability		274,027,104	298,663,075
Unclaimed dividend		16,660,775	13,825,399
Accrued mark-up		129,711,073	84,205,686
Current portion of non current liabilities		1,042,788,264	914,360,754
Short term borrowings - secured	8	3,626,720,094	921,546,448
Taxation - net		245,489,092	144,467,017
		7,649,689,374	4,629,932,574
TOTAL EQUITY AND LIABILITIES		27,174,958,101	22,799,662,022
CONTINGENCIES AND COMMITMENTS	9	-	-
The annexed notes from 1 to 15 form an	integral par	t of these condense	ed interim finan¢ia

February 24, 2024

statements (un-audited).

MANSOOR IRFANI CHAIRMAN

R BAIG MANAGING DIRECTOR / CEO

WADAR ULLAH CHIEF FINANCIAL OFFICER

Condensed Interim Statement of Profit or Loss (Un-audited)

For The Half Year and Quarter Ended December 31, 2023

		Half Year Ended Dec 31, 2023	Half Year Ended Dec 31, 2022	Quarter Ended Dec 31, 2023	Quarter Ended Dec 31, 2022
	Note	Rupees	Rupees	Rupees	Rupees
Revenue Cost of sales	10	14,438,663,366 (10,592,453,975)	13,909,904,569 (11,376,558,720)	7,519,942,675 (5,206,538,956)	7,473,144,359 (5,646,238,944)
Gross Profit		3,846,209,391	2,533,345,849	2,313,403,719	1,826,905,415
Administrative expenses		(245,152,122)	(225,704,540)	(117,430,684)	(101,336,322)
Selling and distribution expenses		(258,127,100)	(209,436,899)	(129,050,293)	(98,249,272)
		(503,279,222)	(435,141,439)	(246,480,977)	(199,585,594)
Operating Profit		3,342,930,169	2,098,204,410	2,066,922,742	1,627,319,821
Other income Finance cost Bargain purchase gain Share of loss of associate Other expenses	6	150,064,631 (233,444,594) 915,162,011 (9,534,011) (233,352,455)	64,890,166 (289,263,095) - (135,811,816)	131,968,939 (144,625,707) 915,162,011 (9,534,011) (138,059,105)	27,013,809 (181,274,359) - - (107,149,033)
Profit before Taxation		3,931,825,751	1,738,019,665	2,821,834,869	1,365,910,238
Taxation		(1,213,821,239)	(448,277,896)	(862,807,825)	(429,380,472)
Net Profit for the Period		2,718,004,512	1,289,741,769	1,959,027,044	936,529,766
Earnings per share - basic and diluted		15.79	7.49	11.38	5.44

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements (un-audited).

February 24, 2024 Lahore '

MANSOOR IRFANI CHAIRMAN

MANAGING DIRECTOR / CEO

CHIEF FINANCIAL OFFICER



Condensed Interim Statement of Comprehensive Income (Un-audited)

For The Half Year and Quarter Ended December 31, 2023

	Half Year Ended Dec 31, 2023	Half Year Ended Dec 31, 2022	Quarter Ended Dec 31, 2023	Quarter Ended Dec 31, 2022
	Rupees	Rupees	Rupees	Rupees
Net Profit for the Period	2,718,004,512	1,289,741,769	1,959,027,044	936,529,766
Other comprehensive income for the period	137			-
Total Comprehensive Income for the Period	2,718,004,512	1,289,741,769	1,959,027,044	936,529,766

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements (unaudited).

February 24, 2024 Lahore

HSOOR IRFANI CHAIRMAN

MANAGING DIRECTOR / CEO

CHIEF FINANCIAL OFFICER

Condensed Interim Statement of Changes in Equity

For The Half Year Ended December 31, 2023

T.		Capital reserve	Revenue reserve] [
Particulars	Share capital	Share premium	Unappropriated profit	Surplus on revaluation of freehold land	Loan from director	Shareholders equity	
			Rup	ees			
alance as at July 01, 2022	1,377,337,500	410,116,932	8,649,857,213	2,515,984,264	135,000,000	13,088,295,909	
tal comprehensive income rt profit for the period her comprehensive income		:	1,289,741,769	:	-	1.289,741,769	
tal comprehensive income for the period			1,289,741,769	-		1,289,741,769	
ansactions with owners of the Company cognised directly in equity							
nal dividend for the year ended June 30, 2022 Rs. 2 (20%) per ordinary share			(275,467,500)	-		(275,467,500)	
onus shares issued during the year	344,334,370		(344,334,370)			4	
lance as at December 31, 2022	1,721,671,870	410,116,932	9,319,797,112	2,515,984,264	135,000,000	14,102,570,178	
lence as at July 01, 2023	1.721,671,870	410,116,932	10,549,186,421	2,515,964,264	135,000,000	15,331,959,487	
tal comprehensive income							
t profit for the period her comprehensive income	·	:	2,719,004,512		-	2,718,004,512	
tal comprehensive income for the period			2,718,004,512			2,718,004,512	
insections with owners of the Company cognised directly in equity							
al dividend for the year ended June 30, 2023 Rs. 6 (60%) per ordinary share	•		(1,033,003,122)	•	•	(1,033,003,122)	
yment of loan from director					(135,000,000)	(135,000,000)	
ance as at December 31, 2023	1,721,671,870	410,116,932	12234,187,811	2,515,984,264	/-	10,881,980,877	
e annexed notes from 1 to 15 form an integral part of	Tess condended interim	financial statements	(un-audited).	1.	(1.11	. (M	
oruary 24, 2024	MANSOOR IRFANI		OMERIBA	Jang.	WAG	INCLUMENT OF THE PARTY OF THE P	

February 24, 202 Lahore MANSOOR IRFAN

MANAGING DIRECTOR / CEO

WAQARULLAH HIEF FINANCIAL OFFICER

Condensed Interim Statement of Cash Flows (Un-audited)



December 31,

December 31,

For The Half Year Ended December 31, 2023

	2023 Rupees	2022 Rupees
Cash flow from operating activities Profit before taxation	3,931,825,751	1.738.019.665
Adjustments for: - Depreciation - Amortization of intangible assets - Gain on disposal of property, plant and equipment - Finance cost - Write down to net realizable value - Doubtful advances written off - Reversal against provision / expected credit losses - Bargain purchase gain - Share of loss of joint venture	576,162,192 2,617,364 (609,690) 228,276,340 (3,278,225) (3,305,286) (915,162,011) 9,534,011	611,600,866 2,617,364 (26,714,498) 289,263,095 (10,281,038) (7,065,447)
 Provision for Workers' Welfare Fund Provision for Workers' (Profit) Participation Fund 	63,278,352 162,504,482	40,433,293 93,602,787
	120,017,529	993,456,422
Operating profit before working capital changes	4,051,843,280	2,731,476,087
(Increase) / decrease in current assets - Stores and spares parts - Stock in trade - Trade debtors - Advances, deposits, prepayments and other receivables	(222,948,327) (999,337,483) (197,303,602) 76,202,395	(20,462,392) (1,603,069,537) (677,662,326) 344,200,982
Increase / (decrease) in current liabilities - Trade and other payables - Contract liability	(195,680,110) (24,635,971)	(174,636,299) (5,715,261)
	(1,564,703,098)	(2,137,344,833)
- Long term prepayments and deposits - Long term payables	(473,252,392) 183,984,716	(2,342,833)
Cash generated from operations	2,197,872,506	591,788,421
Payments of Workers' (Profit) Participation Fund Payments of Workers' Welfare Fund Income tax paid / deducted at source	(231,250,471) (87,423,476) (1,000,796,114)	(370,511,941)
	(1,319,470,061)	(893,048,539)
Net Cash Generated from / (Used in) Operating Activities	878,402,445	(301,260,118)
CASH FLOWS FROM INVESTING ACTIVITIES		
Payment for acquisition of property, plant and equipment Long term investment of property, plant and equipment	(371,759,433) (620,000,000) 1,947,000	(722,197,259)
Prooeeds from disposal of property, plant and equipment Short term investment	(244,000,000)	(25,000,000)
Net Cash Used in Investing Activities	(1,233,812,433)	(714,094,259)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of long term finances Repayment of loan from director Reoeipt of short term borrowings - net Finance cost paid Dividends paid	(362,022,367) (135,000,000) 2,705,173,646 (182,770,953) (1,030,167,746)	(406,967,878)
Net Cash Generated from Financing Activities	995,212,580	654,137,218
Net Increase / (Decrease) in Cash and Cash Equivalents	639,802,592	(361,217,159)
Cash and cash equivalents at the beginning of the period	431,749,673	794,376,113
Cash and Cash Equivalents at End of the Period	1,071,552,268	433,158,954
The approved notes from 1-to 15 form an integral part of these	condensed interim finance	ial statements (un-

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements (unaudited).

February 24, 2024 Lahore MANSOOR IRFA

OMER BAIG MANAGING DIRECTOR / CEO WADAR ULLAH CHIEF FINANCIAL OFFICER

Notes to the Condensed Interim Financial Statements

For The Half Year Ended December 31, 2023

Legal Status and Nature of Business

Tariq Glass Industries Limited ("the Company") was incorporated in Pakistan on September 04, 1978 and converted into a Public Limited Company in the year 1980. The Company is listed on Pakistan Stock Exchange Limited and is principally engaged in manufacturing and sale of glass containers, tableware, opal glass and float glass. The registered office of the Company is situated at 128-J, Model Town, Lahore, The production facilities of the Company are located at Kot Saleem, Sheikhupura,

Basis of Preparation

2.1 Statement of compliance

These condensed interim financial statements of the Company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act,
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act. 2017 have been followed.

- 2.2 These condensed interim financial statements comprise the condensed interim statement of financial position of the Company as at December 31, 2023 and the related condensed interim statement of profit or loss (unaudited), condensed interim statement of comprehensive income (unaudited), condensed interim statement of changes in equity (unaudited) and condensed interim statement of cash flows (unaudited) together with the notes forming part thereof.
- 2.3 These condensed interim financial statements (unaudited) do not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements for the year ended June 30, 2023.
- 2.4 The comparative statement of financial position presented in these condensed interim financial statements (unaudited) has been extracted from the audited annual financial statements of the Company for the year ended June 30, 2023, whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been extracted from the un-audited condensed interim financial statements for the six months period ended December 31, 2022.
- 2.5 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 ("the Act"); these are however, subject to limited scope review by external auditors as required by the Act and the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations).

2.6 Functional and presentation currency

These condensed interim financial statements (unaudited) are presented in Pakistani Rupees which is the Company's functional and presentation currency.

3. Judgments and Estimates

The preparation of these condensed interim financial statements (un-audited) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.



4. Significant accounting policies

The Company's accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements (un-audited) are the same as those applied in the preparation of preceding annual financial statements of the Company for the year ended June 30,

5.	2023	erty, plant and equipment		Un-audited December 31, 2023 Rupees	Audited June 30, 2023 Rupees
0.			E 1	11 010 007 406	11 747 000 005
	Capit	ating fixed assets al work in progress s held for capitalization	5.1 5.2	11,210,207,426 1,839,521,452 581,643,490	11,747,908,365 1,245,135,643 844,068,429
				13,631,372,368	13,837,112,437
	5.1	Operating fixed assets Opening written down value Additions during the period / year Disposals during the period / year		11,747,908,365 46,082,951 (7,621,698)	12,635,457,467 354,393,170 (6,451,672)
				11,786,369,618	12,983,398,965
		Depreciation charge for the period / year		(576,162,192)	(1,235,490,600)
	5.2	Capital work in progress		11,210,207,426	11,747,908,365
		CWIP - Civil Work CWIP - Plant and machinery		- 1,822,394,216	14,393,932 1,186,683,273
		Advances against CAPEX		17,127,236	44,058,438
				1,839,521,452	1,245,135,643

6 Investment in Associates

- This includes an amount of Rs. 269,500,000 invested by the Company in Lucky TG (Private) Limited (an associated undertaking) to acquire 26,950,000 ordinary shares, at par value of Rs. 10 per share, comprising 49% ownership stake. Lucky TG is a private limited company incorporated for the production and distribution of float glass products. The registered office of the Company is situated at 5, West Wharf Karachi. The associated company has yet not started its operations.
- This also includes an investment in MMM Holding (Private) Limited (a joint venture company) amounting to Rs. 970,000,000, to acquire 57,555,625 ordinary shares, at a mutually negotiated value of Rs. 16.85326 per share, comprising 50% ownership stake. MMM Holding is a (Private) limited company incorporated for the management of investments in associated and subsidiary companies. The registered office of the company is situated at 27-H, Pace Tower, College Road, Gulberg-III, Lahore.

		Un-audited December 31, 2023 Rupees	Audited June 30, 2023 Rupees
6.2.1	Breakup of investment of MMM Holding (Private) Limited		
	Carrying amount of investment	1,875,628,000	
	Reconciliation of the above information to the carrying amount of interest in M/s MMM Holding (Private) Limited on the basis of unaudited consolidated financial statements is as under:		
	Net assets attributable of the Associate	3,751,256,000	-
	Percentage of shareholding in Associate	50.00%	-
	Carrying amount of investment	1,875,628,000	-
6.2.2	Bargain Purchase Gain		
	Net assets of MMM Holding (Private) Limited at time of acquisition (i.e. December 07, 2023)	3,770,324,022	-
	Percentage of shareholding in Associate	50%	-
	Share in net assets of the associated company at acquisition date Fair value of investment	1,885,162,011 (970,000,000)	- -
	Bargain purchase gain	915,162,011	-
7.	Long Term Finances - secured		
	Markup bearing finances from conventional banks:		
	The Bank of Punjab - Demand finance 1 The Bank of Punjab - Demand finance 2 The Bank of Punjab - Demand finance 3 Askari Bank Limited - Term Finance Habib Bank Limited - Term Finance MCB Bank Limited - Demand Finance National Bank of Pakistan - Demand Finance Allied Bank Limited - Term Loan Less: Current portion	37,491,001 500,000,000 291,228,000 281,250,000 378,798,141 202,862,000 386,366,342 315,419,000 2,393,414,484 (976,860,754)	46,865,001 500,000,000 349,470,000 343,750,000 466,294,016 265,316,000 473,120,344 376,549,000 2,821,364,361 (914,360,754)
	·	1,416,553,730	1,907,003,607



8.	Short Term Borrowings	Un-audited December 31, 2023 Rupees	Audited June 30, 2023 Rupees
	Banking companies and other financial institutions (secured)		
	Short term running facilities	2,860,474,890	731,922,448
	Islamic mode of financing (secured)		
	- Islamic finance	766,245,204	189,624,000
		3,626,720,094	921,546,448

9. Contingencies and Commitments

9.1 There is no material change in the status of contingencies as reported in the financial statements of the Company for the year ended June 30, 2023.

Commitments

- 9.2 Commitments under letter of credits for capital expenditure amount to Rs. 46.87 million (June 30, 2023: Rs. 107.25 million).
- 9.3 Commitments under letter of credits for other than capital expenditure amount to Rs. 92.40 million (June 30, 2023: Rs. 303.93 million).
- 9.4 The amount of future ljarah rentals for ljarah financing and the period in which these payments will become due are as follows:

	December 31, 2023 Rupees	June 30, 2023 Rupees
- Not later than one year - Later than one year and not later than five years	21,615,197	43,230,394 -
	21,615,197	43,230,394

Un-audited

Audited

10. Revenue

	Half Year Ended December 31, 2023	Half Year Ended December 31, 2022	Quarter Ended December 31, 2023	Quarter Ended December 31, 2022
	Rupees	Rupees	Rupees	Rupees
Local Export	17,002,974,102 1,319,973,981	14,870,689,831 1,317,203,426	8,947,320,859 621,071,255	8,111,186,447 591,059,652
	18,322,948,083	16,187,893,257	9,568,392,114	8,702,246,099
Less: Sales tax Trade discounts	(2,428,440,734) (1,455,843,983)	(2,212,913,693) (65,074,995)	(1,271,829,716) (776,619,723)	(1,201,397,210) (27,704,530)
	(3,884,284,717)	(2,277,988,688)	(2,048,449,439)	(1,229,101,740)
	14,438,663,366	13,909,904,569	7,519,942,675	7,473,144,359

10.1 Disaggregation of Sales - products transferred at a point in time

The following table breaks down revenue from contracts with customers primarily by product type.

	Half Year Ended December 31, 2023	Half Year Ended December 31, 2022	Quarter Ended December 31, 2023	Quarter Ended December 31, 2022
	Rupees	Rupees	Rupees	Rupees
Type of products - net local sales				
Tableware glass products Float glass products	4,348,456,790 8,773,873,288	4,189,175,247 8,403,525,895	1,948,695,185 4,951,145,249	1,875,033,176 5,004,725,038
	13,122,330,078	12,592,701,142	6,899,840,434	6,879,758,214
Type of products - net export sales				
Tableware glass products Float glass products	920,691,341 395,641,947	625,162,727 692,040,700	457,549,875 162,552,366	280,470,256 312,915,889
	1,316,333,288	1,317,203,427	620,102,241	593,386,145
	14,438,663,366	13,909,904,569	7,519,942,675	7,473,144,359

11. Transactions with Related Parties

Related parties comprise associated companies, staff retirement fund, directors, key management personnel and other companies where directors have controlling interest. Significant transactions with related parties other than those disclosed elsewhere in these condensed interim financial statements (un-audited) are as follows:



Half Year Ended

Name	Nature of transactions	Un-audited December 31, 2023 Rupees	Un-audited December 31, 2022 Rupees
Transactions during the period			
Associated companies / Joint ventur	re		
Omer Glass Industries Limited	Dividend paid	108,756,000	29,001,600
M & M Glass (Private) Limited	Dividend paid	13,061,862	3,483,164
MMM Holding (Private) Limited	Equity investment	970,000,000	-
Directors			
Mr. Omer Baig (Managing Director)	Remuneration paid Dividend paid Repayment of director loan	21,000,000 294,671,118 135,000,000	18,000,000 124,997,024 -
Mr. Mohammad Baig (Director)	Dividend paid Remuneration paid	10,500,000 103,293,360	8,592,734 9,000,000
Mr. Mansoor Irfani (Chairman)	Dividend paid Meeting fee paid	48,678 400,000	12,982 -
Ms. Rubina Nayyar (Director)	Dividend paid Meeting fee paid	8,106 300,000	2,162 -
Mr. Faiz Muhammad (Director)	Dividend paid Meeting fee paid	7,026 600,000	1,874 300,000
Muhammad Ibrar Khan (Director)	Dividend paid Meeting fee paid	4,686 100,000	1,250 150,000
Mr. Saad Iqbal (Director)	Dividend paid Meeting fee paid	6,728,670 300,000	1,786,312 50,000
Employee benefit plan			
Provident fund	Contributions	31,564,799	26,223,150
Key Management Personnel	Remuneration paid Dividend paid	74,938,823 103,767,360	58,547,083 79,000
Outstanding Balances			
Name	Nature of transactions	Un-audited December 31, 2023 Rupees	Audited June 30, 2023 Rupees
Lucky TG (Private) Limited	Investment in associated	000 500 000	000 500 000
MMM Holding (Private) Limited	company Investment in joint venture	269,500,000	269,500,000
Mr. Omer Baig	company Loan from director	970,000,000	135,000,000

^{11.1} Key management personnel are persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers all members of the management team, including the Chief Financial Officer, Directors and Head of Departments to be its key management personnel.

12. Fair Value Measurement of Financial Instruments

Fair value is determined on the basis of objective evidence at each reporting date. The Company has not made any changes to valuation techniques used to value financial instruments as described in annual audited financial statements for the year ended June 30, 2023.

As of the reporting date, there were no Level 1, 2 or 3 financial assets or liabilities.

13. Financial risk management

The Company's financial risk management objective and policies are consistent with those disclosed in the financial statements for the year ended June 30, 2023.

14. Date of Authorization for Issue

These condensed interim financial statements (un-audited) for the half year ended December 31, 2023 were approved and authorized for issuance by the Board of Directors on February 24, 2024.

15. General

Corresponding figures are re-arranged for better presentation and comparison. No material rearrangements have been made in these condensed interim financial statements (un-audited).

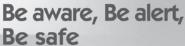
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MANSOOR IRFANI CHAIRMAN

OMER BAIG MANAGING DIRECTOR / CEO CHIEF FINANCIAL OFFICER







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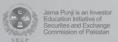
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