

# **Thal Limited**

Condensed Interim Financial Statements  
For the Period Ended March 31, 2019  
(Un-audited)



# Thal Limited

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# Thal Limited

## Directors' Review Report to the Shareholders

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to share Directors' Review along with the unaudited interim condensed financial statements for the period ended March 31, 2019.

### **Economic Highlights**

The Fiscal year 2019, to date, has been marked with significant shifts in economic policy, ranging from increasing interest rates, tax policy changes to depreciation of the Rupee against the US\$. For most of the time since September of FY19, the new government has been busy trying to tame the Balance of Payments through reducing aggregate demand in the country.

Policy actions by the government have started to rapidly materialize over the last few months and early estimates from the World Bank indicate economic growth may slow down to 3.4% during the current fiscal year. This comes as no surprise as the Current Account Deficit for nine months FY19 was down almost 40% on a year on year basis.

However, economic indicators have been a mixed bag, with the fiscal deficit for 9 months FY19 registering an increase to 2.7% of GDP when compared with 2.3% for corresponding period last year. The average Consumer Price Index (CPI) for the outgoing nine months FY19 clocking in at 6.79% (up 300bps) over the same period last year. The Rupee lost another thirteen percent (13%) against US\$ during the period under review.

On the industrial front, as CPEC program moves to Phase II, where industrial and agricultural cooperation starts to materialize, the FDI inflows are expected to spread across various sectors. Importantly these are expected to be non-debt creating inflows with positive social and economic impacts.

For the remaining period of the current Fiscal Year, we expect that the government will remain focused on managing the External Account. Resultantly, inflationary pressure will likely continue over the near term as Pakistan economy will remain import reliant for the short-term and import substitution gradually takes hold.

### **Financial Highlights**

	(Rupees in Millions)			
	Standalone		Consolidated	
	For the period ended March 31, 2019	For the period ended March 31, 2018	For the period ended March 31, 2019	For the period ended March 31, 2018
Sales	16,493	13,623	17,372	14,389
Profit Before Taxes	3,403	2,710	4,499	3,655
Profit After Taxes	2,456	2,054	3,213	2,696
Earnings Per Share (Rs.)	30.32	25.35	35.79	29.72

### **Performance Overview:**

The Company achieved Unconsolidated Sales revenue of Rs. 16.5 Billion during the nine months ended March 31, 2019, showing an increase of twenty-one percent (21%) on a year on year basis. The basic & diluted Earnings Per Share (EPS) was Rs 30.32 compared to Rs 25.35 in the corresponding period last year.

### **Business Brief - Engineering Segment:**

The Company's Engineering segment comprises of the Thermal, Engine Components and Electric Systems Business. These businesses are primarily focused on supplying parts for the auto industry.

Despite a volatile year for auto industry in general, the Engineering Segment achieved a turnover of Rs. 11.3 Billion, up twenty-four percent (24%) on a year on year basis. The growth was primarily driven by higher volumes.

The performance of the business came against a slow-down in the Auto Sector due to restriction on purchase of new vehicles by non-filers of Income tax during the period under review. The auto industry registered a decline of six percent (6%) on a year on year basis as a result of these measures. Although, the condition on purchase of vehicles by non-filers of income Tax, has been relaxed as of April 2019, demand for new cars is expected to remain slow in the near term due to strict macroeconomic environment and high cost of vehicle financing.

Construction for the new facility for Wire Harness unit has now been completed under TAA with Yazaki Corporation Japan. Commercial production is expected to begin by the end of 2019.

The management continues to undertake initiatives to enhance cost efficiencies through continuous process improvements and maintains its focus on providing a safe and healthy work environment to its team members.

#### **Building Material & Allied Products Segment:**

Sales revenue of Building Material & Allied Product Segment during the nine months ended March 31, 2019 clocked in at Rs. 5.1 billion; a thirteen percent (13%) increase on a year on year basis.

#### **Jute Business:**

Thal Jute continued its positive trend and retained its position as a major supplier in the domestic markets during the period under review. The business faced considerable cost pressures originating from rising cost of raw material on the back of a depreciating Rupee as well as lower demand for grain-sacks from the Public Procurement Agencies (PPA's).

In the coming period the business plans to consolidate its export base, while maintaining a strong presence in the domestic market. Furthermore, the impact of rising costs shall be gradually passed over to the consumers.

The management is focused on improving production efficiencies and rationalization of inventories to ensure competitive advantage in the local and global markets.

#### **Papersack Business:**

The outgoing period was particularly challenging for the Papersack business. A prolonged monsoon season in the north, slowdown in construction industry, rising trend in the cost of raw materials and the devaluation of the Rupee created significant pressures for the cement business.

Despite the Cement sector witnessing negative year on year growth during the outgoing period, the Papersack Business was able to safeguard margins by timely passing on the increase in costs and implementing prudent controls on overheads.

The outlook for the last quarter of the fiscal year appears mixed on the back of a continuing slowdown in cement sales and Ramadan and Eid falling within this period with its impact on the construction industry.

#### **Laminates Business:**

The brand 'Formite' maintained its dominant position in the laminate industry by virtue of superior quality and adherence to systems and regulations in a largely informal sector. The new Elegant European Series of High Pressure Laminates (HPL) and Low Pressure Laminates (LPL) finishes have been well received in the market.

Extension of the product line and services has helped the business retain and create customer interest in a generally informal and uncertain market.

In the medium term, the management has increased focus on export sales to counter the drop in demand of domestic sales.

#### **Subsidiaries:**

##### **Thal Boshoku Pakistan (Private) Limited (TBPK):**

During the period under review, the sales revenue of the Company registered an increase of twenty-five percent (25%) on a year on year basis. This increase was driven by an increase in volume.

Construction of the new facility and installation of Machinery has been completed as of March 2019 and the Company is on target for trial production of car seats. Commercial production from the new facility is expected by end of 2019.

The Company approved the issuance of 50 million Right Shares at a par value of PKR 10 each in the previous year. Under the revised shareholding pattern, Thal Limited owns 55% of the shareholding in the Company while Toyota Tsusho Corporation Japan owns 10%, Toyota Boshoku Corporation Japan owns 9.6% and Toyota Boshoku Asia Corporation now owns 25.4% of the Company.

The Company has continued meeting the quality parameters set by Original Equipment Manufacturers (OEM) to be met on time with ZERO DEFECT. The future outlook of the industry is promising. Further localization from incumbent and new OEM Customers, will provide the Company the opportunity to improve profitability.

The management remains focused on improving production efficiencies, preparing for volume production from the new facility and towards providing a healthy and safe working environment to our team members.

#### **Habib Metro Pakistan (Private) Limited (HMPL):**

The main business of Habib METRO Pakistan (Private) Limited (HMPL) is to own and manage properties. Thal Limited holds 60% shareholding in HMPL while 40% is held by Metro Cash & Carry International Holding B.V. The company is exploring various business opportunities to complement the cash & carry retail rental business and to enhance enterprise value from its store locations.

During the quarter, Thal Limited received interim dividend of Rs.105.5 million from HMPL.

#### **Makro-Habib Pakistan Limited (MHPL):**

Makro Habib Pakistan Limited (MHPL) is a wholly owned subsidiary of Thal Limited which owns the Makro Saddar store. On September 11, 2015 the Honorable Supreme Court of Pakistan dismissed MHPL's Review Petition and as a consequence the Saddar Store was closed down.

On December 9, 2015, the Honorable Supreme Court of Pakistan accepted Army Welfare Trust's (AWT) request for restoration of its Review Petition. In its hearing held on February 2, 2016, the Honorable Chief Justice commented that while reviewing AWT's review petition, both MHPL and Ministry of Defence will also get a chance to argue their points on merit as they are respondents in AWT's petition.

AWT's review petition was fixed for hearing on October 17, 2017 before a new bench. However, there were no proceedings during the hearing on account of adjournment filed by counsel representing Shehri & KWSB.

#### **Energy Sector Investments:**

##### **Sindh Engro Coal Mining Company Limited:**

SECMC a joint venture between the Government of Sindh, Thal Limited, Engro Powergen Limited, Hub Power Company Limited, Habib Bank Limited, CMEC Thar Mining Investments Limited and SPI Mengdong, is engaged in developing Pakistan's first open pit mining project at Thar Coal Block II.

Phase I of the project, which shall supply 3.8 million tons of lignite per annum to Engro Powergen Thar Limited, achieved its Financial close on April 4, 2016 and is under final stages of completion. Commercial Operations Date (COD) for Phase I is ahead of schedule (expected during first half of 2019). About 111 Million Billion Cubic Meters (BCM) of overburden has been removed and the mine has started supplying coal to its first customer i.e. Engro Powergen Thar Limited (EPTL). To date 52,298 tons of coal has already been provided to the Power Plant.

For Phase I of the project, the Board of Directors of Thal Limited approved a total exposure of US\$ 36.1 million (in Rupee equivalent terms), which includes equity investment of US\$ 24.3 million, US\$ 5 million for cost over-run and US\$ 6.8 million for debt servicing reserve. To date the Company has invested Rs. 1,961 million (equivalent to US\$ 17.49 million).

SECMC is in advanced stages of achieving financial close for Phase II of the project which shall see the mine double its original coal supply capacity.

For the Phase II of the project, the Board of Directors of Thal Limited have approved a total exposure of US\$ 7.1 million in Rupee equivalent terms), which includes equity investment of US\$ 4.6 million, US\$ 1.3 million for cost over-run and US\$ 1.2 million for debt servicing reserve (adjustable upwards due to LIBOR/KIBOR movement).

SECMC has entered into Coal Supply Agreements with ThalNova Power Thar (Pvt) Ltd and Thar Energy Ltd to supply additional 1.9 million tons of lignite per annum to each 330 MW power plant respectively. Moreover, SECMC awaits approval of TCEB approval for Two Stage Tariff which will enable the company to achieve Financial Close in two phases in line with the Financial Close of subsequent two customers i.e. ThalNova Power Thar (Pvt) Ltd and Thar Energy Limited.

#### **Thal Power (Private) Limited:**

The Company through its wholly owned subsidiary, Thal Power (Private) Limited had incorporated a JV project company, i.e., ThalNova Power Thar Private Limited ("ThalNova"), a 330 MW mine mouth coal-fired power generation plant located at Thar, Sindh.

The Joint Venture is between Thal Power, Nova Powergen Ltd (subsidiary of Novatex Ltd) and Hub Power Company will be run on lignite coal extracted from the mine operated by Sind Engro Coal Mining Company (SECMC).

ThalNova has obtained the Letter of Intent (LOI) and the Letter of Support (LOS) from the Private Power Infrastructure Board (PPIB). National Electric Power Regulatory Authority (NEPRA) has issued the Generation License and awarded the Upfront Tariff on Thar coal to the project company. No Objection Certificate (NOC) by the Sindh Environmental Protection Agency (SEPA) has also been received by the Company.

China Machinery & Engineering Corporation has been appointed as the EPC Contractor for the project and SECMC shall be the Coal Supplier providing 1.9 million tons per annum of lignite. China Development Bank ("CDB") and Habib Bank Limited ("HBL") have been engaged for arrangement of foreign and local currency project debt respectively.

The Company has entered into a Power Purchase Agreement ("PPA") with the Central Power Purchase Agency (Guarantee) Ltd. (CPPA(G)) and the Implementation Agreement ("IA") with PPIB.

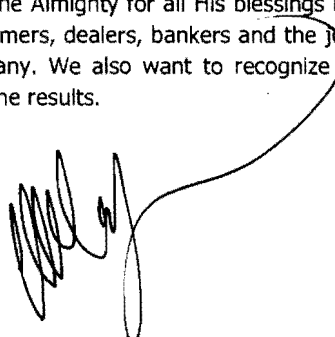
ThalNova has provided Mobilization Advance along with Limited Notice to Proceed (LNTP) to the EPC contractor to initiate work on the site. This step would expedite the achievement of Commercial Operations Date of the Project.

#### **Acknowledgement:**

We would like to thank the Almighty for all His blessings in these challenging times and to convey our appreciation to our Board of Directors, customers, dealers, bankers and the joint venture & technical partners for their continued support and confidence in the Company. We also want to recognize the efforts of all our fellow employees who have worked with commitment to achieve the results.

On behalf of the Board

(MAZHAR VALJEE)  
Chief Executive Officer



Karachi: April 25, 2019

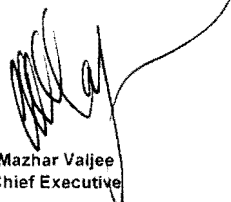
**THAL LIMITED**  
**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2019**

	Note	Mar 31, 2019 (Un-audited) (Rupees in thousands)	June 30, 2018 (Audited)
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	5	2,041,857	1,410,212
Intangible assets		17,052	15,094
Investment property		997	1,002
Long-term investments	6	5,334,713	4,938,387
Long-term loans	7	834,281	788,428
Long-term deposits		14,861	13,396
Deferred tax asset - net		114,642	191,151
		<b>8,358,404</b>	<b>7,357,670</b>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		133,404	131,572
Stock-in-trade	8	6,067,936	3,953,914
Trade debts		2,668,934	1,519,728
Loans and advances		62,289	91,907
Trade deposits and short-term prepayments		308,293	141,318
Interest accrued		3,357	2,088
Other receivables		5,856	16,400
Short-term investments	9	2,416,096	4,847,238
Income Tax - net	10	-	62,826
Sales tax refundable		4,049	91,517
Cash and bank balances		749,805	701,283
		<b>12,420,019</b>	<b>11,559,793</b>
<b>TOTAL ASSETS</b>		<b>20,778,423</b>	<b>18,917,463</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital			
200,000,000 (June 30, 2018: 200,000,000) ordinary shares of Rs.5 each		<b>1,000,000</b>	<b>1,000,000</b>
Issued, subscribed and paid-up capital			
81,029,909 (June 30, 2018: 81,029,909) ordinary shares of Rs. 5/- each		<b>405,150</b>	<b>405,150</b>
Reserves		<b>17,557,319</b>	<b>16,032,520</b>
		<b>17,962,469</b>	<b>16,437,670</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits		2,379	2,379
<b>CURRENT LIABILITIES</b>			
Trade and other payables		2,553,962	2,318,998
Unclaimed dividend		53,317	49,712
Unpaid dividend		62,168	47,954
Income Tax - net	10	92,745	-
Short-term running finance		51,210	60,750
Accrued mark-up		174	-
		<b>2,813,575</b>	<b>2,477,414</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	11		
<b>TOTAL EQUITIES AND LIABILITIES</b>		<b>20,778,423</b>	<b>18,917,463</b>

The annexed notes from 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive



Salman Burney  
Director

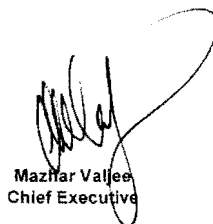
**THAL LIMITED**  
**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

	Note	Nine Months Ended		Quarter ended	
		Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
		(Rupees in thousands)		(Rupees in thousands)	
Revenue - net		16,493,091	13,622,750	5,938,343	5,175,118
Cost of sales		(13,259,604)	(11,101,721)	(4,633,091)	(4,197,434)
<b>Gross Profit</b>		<b>3,233,487</b>	<b>2,521,029</b>	<b>1,305,252</b>	<b>977,684</b>
Distribution costs		(220,377)	(157,737)	(86,455)	(54,893)
Administrative expenses		(527,979)	(560,561)	(153,512)	(203,061)
Other charges		(228,742)	(183,555)	(90,902)	(68,280)
		(977,098)	(901,853)	(330,869)	(326,234)
Other income	12	1,154,688	1,096,848	330,595	369,832
<b>Operating Profit</b>		<b>3,411,077</b>	<b>2,716,024</b>	<b>1,304,978</b>	<b>1,021,282</b>
Finance costs		(7,966)	(6,432)	(1,913)	(3,039)
<b>Profit before taxation</b>		<b>3,403,111</b>	<b>2,709,592</b>	<b>1,303,065</b>	<b>1,018,243</b>
Taxation		(946,627)	(655,575)	(340,249)	(237,384)
<b>Profit after taxation</b>		<b>2,456,484</b>	<b>2,054,017</b>	<b>962,816</b>	<b>780,859</b>
		<b>Rupees</b>		<b>Rupees</b>	
Basic and diluted earnings per share	13	<b>30.32</b>	<b>25.35</b>	<b>11.88</b>	<b>9.64</b>

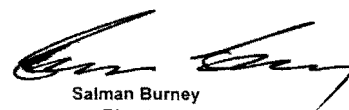
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Shahid Saleem  
Chief Financial Officer



Mazhar Vallee  
Chief Executive



Salman Burney  
Director



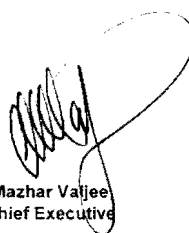
**THAL LIMITED**  
**UNCOSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

	Nine Months Ended		Quarter ended	
	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
	(Rupees in thousands)		(Rupees in thousands)	
Profit after taxation	2,456,484	2,054,017	962,816	780,859
- Other comprehensive income				
<i>Item to be reclassified to profit and loss account in subsequent periods:</i>				
(Loss) / gain on revaluation of investments at fair value through other comprehensive income	(40,354)	64,311	10,479	86,102
<b>Total comprehensive income for the period</b>	<b>2,416,130</b>	<b>2,118,328</b>	<b>973,295</b>	<b>866,961</b>

The annexed notes from 1 to 18 form an integral part of these unconsolidated condensed interim financial statements



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive

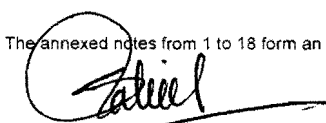


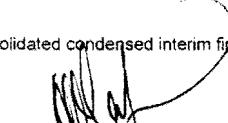
Salman Burney  
Director

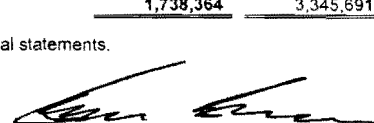
**THAL LIMITED**  
**UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

	Mar 31, 2019	Mar 31, 2018
	(Rupees in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before taxation	3,403,111	2,709,592
Adjustments for non-cash charges and other items:		
Depreciation and amortisation	187,623	138,512
Finance costs	7,966	6,432
Profit earned on call deposits and short-term investments	(76,088)	(176,833)
Liabilities no longer payable written back	(759)	(103)
Gain on revaluation / redemption of investments at fair value through profit and loss	(147,518)	(87,099)
Dividend income	(829,594)	(770,745)
Provision for impairment of trade debts	33,668	(3,003)
Reversal of provision for impairment on loan to Makro Habib Pakistan Limited	-	(15,893)
Provision for retirement benefits	5,980	5,573
Gain on disposal of property, plant and equipment and intangible assets	(36,825)	(4,556)
	(855,547)	(907,715)
	2,547,564	1,801,877
(Increase) / decrease in current assets		
Stores, spares and loose tools	(1,832)	(42,365)
Stock-in-trade	(2,114,022)	(1,102,493)
Trade debts	(1,182,874)	(1,141,835)
Loans and advances	29,618	(91,761)
Trade deposits and short-term prepayments	(166,975)	(57,248)
Other receivables	10,544	(9,818)
Sale tax refundable	87,468	-
	236,076	393,058
	(3,101,997)	(1,934,525)
Increase / (decrease) in current liabilities		
Trade and other payables	(554,433)	(132,648)
Cash used in operations		
Finance costs paid	(7,793)	(6,433)
Retirement benefits paid	(6,331)	(6,418)
Income tax paid	(714,545)	(578,550)
Long-term loans	2,997	2,997
Long-term deposits - net	(1,465)	688
Net cash used in operating activities	(1,281,570)	(720,364)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(826,040)	(332,581)
Long-term loan to subsidiary - net	(48,850)	(280,000)
Dividends received	829,594	843,800
Profit received on call deposits and short-term investments	(323,684)	195,998
Proceeds from disposal of property, plant and equipment	41,644	8,862
Long-term investments made during the period	(436,680)	(299,656)
Short-term investments encashed / (made) during the period	3,574,547	422,081
Net cash generated from investing activities	2,810,531	558,504
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(873,513)	(1,462,846)
Net cash used in financing activities	(873,513)	(1,462,846)
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	655,448	(1,624,706)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	1,082,916	4,970,397
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	1,738,364	3,345,691
Cash and bank balances	749,805	830,966
Short-term investments	1,039,769	2,514,725
Short-term running finance	(51,210)	-
	1,738,364	3,345,691

The annexed notes from 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Saiman Burney  
Director


**THAL LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE PERIOD ENDED MARCH 31, 2019**

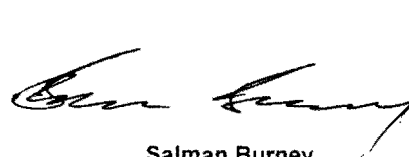
Issued, subscribed & paid-up capital	Reserves				Total equity
	Capital reserve	General reserve	Unappropriated profit	Gain /(Loss) on changes in fair value of investments at fair value through other comprehensive income	
----- Rupees in '000 -----					

Balance as at June 30, 2017 (Audited)	405,150	55,704	11,165,499	3,662,802	143,925	15,433,080
Transfer to general reserve	-	-	2,366,000	(2,366,000)	-	-
Final dividend @ Rs. 16/- per share for the year ended June 30, 2017	-	-	-	(1,296,479)	-	(1,296,479)
Interim dividend @ Rs. 2.5/- per share for the half year ended December 31, 2017	-	-	-	(202,576)	-	(202,576)
Profit for the period	-	-	-	2,054,017	-	2,054,017
Other comprehensive income	-	-	-	-	64,311	64,311
Total comprehensive income	-	-	-	2,054,017	64,311	2,118,328
Balance as at March 31, 2018 (Unaudited)	405,150	55,704	13,531,499	1,851,764	208,236	16,052,353
Balance as at June 30, 2018 (Audited)	405,150	55,704	13,531,499	2,281,141	164,176	16,437,670
Transfer to general reserve	-	-	1,592,000	(1,592,000)	-	-
Final dividend @ Rs. 8 5/- per share for the year ended June 30, 2018	-	-	-	(688,755)	-	(688,755)
1st Interim dividend @ Rs. 2.50/- per share for the half year ended December 31, 2018	-	-	-	(202,576)	-	(202,576)
Profit for the period	-	-	-	2,456,484	-	2,456,484
Other comprehensive income	-	-	-	-	(40,354)	(40,354)
Total comprehensive income	-	-	-	2,456,484	(40,354)	2,416,130
Balance as at March 31, 2019 (Unaudited)	405,150	55,704	15,123,499	2,254,294	123,822	17,962,469

The annexed notes from 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

  
**Shahid Saleem**  
**Chief Financial Officer**

  
**Mazhar Valjee**  
**Chief Executive**

  
**Salman Burney**  
**Director**

**THAL LIMITED**  
**NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

**1 LEGAL STATUS AND NATURE OF BUSINESS**

- 1.1 Thal Limited (the Company) was incorporated on January 31, 1966 as a public company limited by shares and is listed on the Pakistan Stock Exchange.

The Company is engaged in the manufacture of jute goods, engineering goods, papersack and laminate sheets and papersack. The jute operation is at Muzaffargarh, Punjab, engineering operations at Karachi, Sindh, papersack operation at Hub, Balochistan and Gadoon, Khyber pakhtunkhwa and laminate operation located at Hub, Balochistan. The registered office of the Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

- 1.2 These unconsolidated condensed interim financial statements are separate condensed interim financial statements of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated or accounted for using equity method.

**2 BASIS OF PREPARATION**

- 2.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 These unconsolidated condensed interim financial statements are being submitted to the shareholders as required by the Section 237 of the Companies Act, 2017.
- 2.3 The Securities and Exchange Commission of Pakistan (SECP) vide its S.R.O 229(I) / 2019 dated February 14, 2019 has deferred the application of IFRS 9 till June 30, 2019.

**3 ACCOUNTING POLICIES**

The accounting policies and the methods of computations adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's annual unconsolidated financial statements for the year ended June 30, 2018 except for as follows ;

**3.1 New / Revised Standards, Interpretations and Amendments**

The Company has adopted the following standards and amendment to IFRSs which became effective for the current period:

**Standard or Interpretation**

IFRS 2	• Share-based Payments – Classification and Measurement of Share-Transactions (Amendments)
IFRS 4	• Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS (Amendments)
IFRS 15	• Revenue from Contracts with Customers
IAS 40	• Investment Property: Transfers of Investment Property
IFRIC 22	• Foreign Currency Transactions and Advance Consideration

The adoption of the above standards and amendments in the accounting standards did not have effect on the accounting policies of the Company except as follows:

### 3.2 IFRS 15 – Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 'Construction Contracts'. IAS 18 'Revenue' and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company is engaged in manufacture of engineering goods, laminate sheets, papersack and jute goods. The Company has assessed that significant performance obligation in contracts with customers, across all divisions, is based on transfer of control of related goods and is discharged at that point of time. The Company transfer of goodstakes place upon delivery of goods to customers and in case of export when risk and rewards are transferred as per shipping terms

Based on the above, the Company considers that its existing accounting policies are substantially in compliance with the requirements of IFRS 15

## 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of unconsolidated condensed interim financial statements in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are same as those applied in the Company's annual unconsolidated financial statements for the year ended June 30, 2018 except for changes as disclosed in note 3.2 above.

## 5 PROPERTY, PLANT AND EQUIPMENT

	Note	Mar 31, 2019 (Un-audited)	June 30, 2018 (Audited)
(Rupees in thousands)			
Operating fixed assets	5.1 & 5.3	1,273,062	1,218,787
Capital work-in-progress	5.2	768,795	191,425
		<u>2,041,857</u>	<u>1,410,212</u>

5.1 The following additions and deletions were made in operating fixed assets during the period:

	Additions at cost		Deletions on book value	
	Nine Months Ended		Nine Months Ended	
	Mar 31,		Mar 31,	
	2019	2018	2019	2018
	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
------(Rupees in '000)-----				
<b>Operating Fixed Assets</b>				
Land - Freehold	-	-	650	-
Building on freehold land	19,228	3,035	-	-
Plant and machinery	194,730	103,381	177	374
Furniture and fittings	126	768	529	-
Vehicles	3,614	1,742	2,889	3,492
Office and mills equipment	3,759	19,853	144	268
Computer equipment	13,834	6,008	231	172
Jigs and fixtures	4,777	14,437	-	-
	<u>240,068</u>	<u>149,224</u>	<u>4,620</u>	<u>4,306</u>

5.2 Includes capital work in progress on building on freehold land and plant and machinery amounting to Rs. 249.884 million ( June 30, 2018 : Rs. 124.661 million) and Rs. 374.106 million (June 30, 2018 : Rs. 18.998 million) respectively.

5.3 During the period, capital work in progress amounting to Rs. 188.005 million (March 31, 2018: Rs.42.474 million) was transferred to operating fixed assets.

Mar 31, 2019 (Un-audited)	June 30, 2018 (Audited)
(Rupees in thousands)	

## 6 LONG-TERM INVESTMENTS

During the period, the Company has made further investment in Sindh Engro Coal Mining Company (SECMC) amounting to Rs. 436.68 million

## 7 LONG-TERM LOANS

These include interest free loan amounting to Rs. 829.286 million (June 30, 2018: 780.436 million) given for purchase of shares of Thal Nova Power Thar (Private) Limited (ThalNova) to Thal Power (Private) Limited. The loan is likely to be converted into share capital based on the progress achieved by ThalNova for its underlying project.

	Note	Mar 31, 2019 (Un-audited) (Rupees in thousands)	June 30, 2018 (Audited)
<b>8 STOCK-IN-TRADE</b>			
Raw material			
In hand	8.1	3,921,509	2,586,886
In transit		887,490	639,192
Work-in-process		236,909	226,833
Finished goods		1,022,028	501,003
		<u>6,067,936</u>	<u>3,953,914</u>

8.1 This includes items amounting to Rs. 178.7 million (June 30, 2018: Rs. 38.284 million) carried at net realizable value. [Cost Rs. 238.49 million (June 30, 2018: Rs. 93.422 million)]

## 9 SHORT-TERM INVESTMENTS

9.1 These represent investment in Term Deposit Receipts amounting to Rs. 599.006 million (June 30, 2018: Rs. 347.954 million), Government Treasury Bills amounting to Rs. 446.859 million (June 30, 2018: Rs. 299.445 million) and Mutual Funds amounting to Rs. 1,370.231 million (June 30, 2018: 4,199.839 million).

9.2 Term deposit receipts include Rs. 250 million (June 30, 2018: Rs. 1.081 million) maintained with Habib Metropolitan Bank, a related party.

9.3 These include short-term investments amounting to Rs. 1,039.769 million (June 30, 2018: Rs. 641.461 million) having maturity up to three months.

	Note	Mar 31, 2019 (Un-audited) (Rupees in thousands)	June 30, 2018 (Audited)
<b>10 INCOME TAX - NET</b>			
Group Tax Relief adjustments	10.1	593,466	593,466
Group Taxation adjustments	10.2	2,225	512
Income tax provisions less tax payments - net		<u>(688,436)</u>	<u>(531,150)</u>
		<u>(92,745)</u>	<u>62,828</u>

10.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its Holding Company for set off against the income of its Holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Company adjusted its tax liabilities for the tax years 2008 to 2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

The original assessments of the Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Company under Section 59B of the Ordinance aggregating to Rs. 593.466 million. The Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeal) (CIR) Order. The ATIR has passed an order in favour of the Company for the above tax years; the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

10.2 In terms of the provision of Section 59AA of the Income Tax Ordinance, 2001 (the Ordinance), the Company and its wholly owned subsidiaries MHPL and A-One Enterprises (Private) Limited have irrevocably opted to be taxed as one fiscal unit for the tax year 2019.

### 11.1 Contingencies

## 11.2 Commitments

11.2.2 Post dated cheques issued to Collector of Customs amounts to Rs. 140.770 million (June 30, 2018: Rs. 24.545 million).

**11.2.3 Letter of credits outstanding for raw material and spares amounts to Rs. 2,543.048 million (June 30, 2018: Rs. 1,708.273 million).**

**11.2.4** Commitments in respect of capital expenditure are Rs.1,285 million (June 30, 2018: Rs. 7,515 million).

**11.2.5** Commitments for rentals under ijarah agreements to a related party in respect of vehicles and computers amount to Rs. 35.942 million (June 30, 2018: Rs. 29.187 million).

12 OTHER INCOME

## Income from financial assets

Dividend income

Profit earned on call deposits and short-term investments

Gain on revaluation / redemption of investments at fair value through profit and loss

Others

829.594	770.745
---------	---------

79,285	176,833
--------	---------

147,518	87,099
---------	--------

9.656	19.390
-------	--------

1.066.053	1.054.067
-----------	-----------

## Income from non-financial assets

Gain on disposal of property, plant and equipment

Others

36.825	4.556
--------	-------

51.810	38 225
--------	--------

88.635	42.781
--------	--------

12/1/07

1,154,688	1,096,848
-----------	-----------

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### Nine Months Ended

**Nine Months Ended**  
**Jan 31**                      **May 31**

Mar 31, 2010	Mar 31, 2012
-----------------	-----------------

2019 2018  
(Unaudited)

(Rupees in thousands)

### 13 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

Profit after taxation

2.456.484 2.054.017

2,100,000

Number of shares in thousands

Weighted average number of ordinary shares of Rs. 5/- each in issue

81.030 81.030

1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

(Rupees)

Basic and diluted earnings per share

30.32                      25.3

2010

#### 14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Company comprise of subsidiaries, associates and companies with common directorship, directors, key management personnel and retirement funds. Detail of transactions with related parties during the period, other than those disclosed elsewhere in these unconsolidated condensed interim financial statements, are as follows:

Relationship	Nature of transactions	Nine Months Ended	
		Mar 31,	Mar 31,
		2019	2018
		(Un-audited)	
		(Rupees in thousands)	
Subsidiaries	Professional services acquired	138,151	112,917
	Purchase of assets	-	3,907
	Purchase of goods	2,177	5,898
	Supplies purchased	1,568	943
	Sale of goods	-	318
	Rent received	3,693	4,067
	Loan to Subsidiaries	48,850	280,000
	Service Fee	20,411	20,790
	Tax loss acquired under group taxation	4,709	1,356
	Sale of assets	137	1,761
Associates	Sales of goods	8,639,744	7,238,907
	Insurance premium	18,537	21,634
	Purchase of assets	196	1,644
	Purchase of goods	-	95,098
	Supplies purchased	35,141	36,868
	Insurance claim received	3,607	470
	Mark-up and bank charges paid	3,910	2,143
	Profit received on call deposits and short-term investments	13,809	69,607
	Rent paid	-	1,623
	Ijarah rentals	15,310	16,006
Employee benefit plans	Contribution to provident fund	29,866	26,813
	Contribution to retirement benefit fund	5,980	5,575
Key management personnel	Key management personnel compensation	26,544	45,379

14.1 Key management personnel remuneration corresponding figure in note 14 has been revised in line with the new definition of key management personnel under directives issued by the Securities and Exchange Commission of Pakistan



## 15 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale. Investment in subsidiary companies and associates are carried at cost.

Available-for-sale financial assets and financial assets designated at fair value through profit and loss account which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date (Level 1 Valuation). The estimated fair value of all other financial assets and liabilities is considered not significantly different from their book values.

There were no transfers amongst levels during the period.

## 16 FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks. These unconsolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the annual unconsolidated financial statements of the Company for the year ended 30 June 2018. There have been no changes in any risk management policies since the year end.

## 17 General

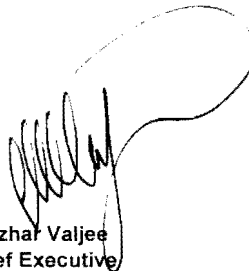
Figures have been rounded off to the nearest thousands.

## 18 DATE OF AUTHORISATION FOR ISSUE

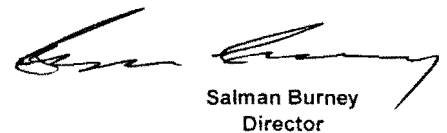
This unconsolidated condensed interim financial statements were authorised for issue on April 25, 2019 by the Board of Directors of the Company.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive

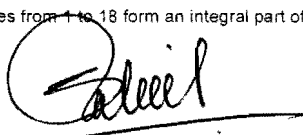


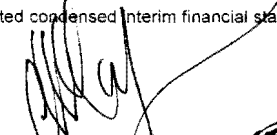
Salman Burney  
Director


**THAL LIMITED**  
**CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2019**

	Note	Mar 31, 2019 (Un-audited)	June 30, 2018 (Audited)
(Rupees in thousands)			
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	5	3,165,916	1,947,728
Intangible assets		19,928	17,521
Investment property		6,598,280	6,702,921
Long-term investments	6	5,215,761	4,624,862
Long-term loans		4,995	9,048
Long-term deposits		23,020	21,433
Long-term prepayments		22,501	22,501
Deferred tax asset - net		118,481	191,145
		<b>15,168,883</b>	<b>13,537,159</b>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		142,041	137,465
Stock-in-trade	7	6,196,393	4,047,147
Trade debts		2,784,736	1,593,086
Loans and advances		70,392	105,905
Trade deposits and short-term prepayments		354,940	151,110
Interest accrued		3,595	2,451
Other receivables		9,602	30,400
Short-term investments	8	7,224,862	9,069,237
Sales tax refundable		53,697	105,163
Cash and bank balances		838,618	1,325,900
		<b>17,678,876</b>	<b>16,967,864</b>
<b>TOTAL ASSETS</b>		<b>32,847,759</b>	<b>30,105,023</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital 200,000,000 (June 30, 2018: 200,000,000) ordinary shares of Rs. 5 each		1,000,000	1,000,000
Issued, subscribed and paid-up capital 81,029,909 (June 30, 2018: 81,029,909) ordinary shares of Rs. 5/- each		405,150	405,150
Share deposit money		12	12
Reserves		21,915,954	19,957,969
Equity attributable to equity holders' of the parent		22,321,115	20,363,131
Non-controlling interest		6,603,525	6,484,082
		<b>28,924,640</b>	<b>26,847,213</b>
<b>NON-CURRENT LIABILITIES</b>			
Long-term deposits		322,944	319,720
<b>CURRENT LIABILITIES</b>			
Trade and other payables		2,919,149	2,672,579
Unclaimed dividend		53,317	49,712
Unpaid dividend		62,168	47,954
Income Tax - net	9	270,268	96,923
Short-term borrowings		278,119	60,750
Deferred income		16,981	10,172
Accrued markup		174	-
		<b>3,600,175</b>	<b>2,938,090</b>
<b>CONTINGENCIES AND COMMITMENTS</b>			
	10		
<b>TOTAL EQUITIES AND LIABILITIES</b>		<b>32,847,759</b>	<b>30,105,023</b>

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director

**THAL LIMITED**  
**CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

Note	Nine Months Ended		Quarter ended	
	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
	(Rupees in thousands)		(Rupees in thousands)	
Revenue - net	17,372,159	14,389,487	6,253,263	5,435,436
Cost of sales	(13,894,792)	(11,589,578)	(4,862,038)	(4,368,451)
<b>Gross Profit</b>	<b>3,477,367</b>	<b>2,799,909</b>	<b>1,391,225</b>	<b>1,066,985</b>
Distribution costs	(225,963)	(162,699)	(89,201)	(55,657)
Administrative expenses	(1,133,764)	(1,139,017)	(370,109)	(395,415)
Other charges	(240,020)	(188,399)	(95,685)	(69,613)
	(1,599,748)	(1,490,115)	(554,995)	(520,685)
Other income	11 1,905,637	1,699,668	643,419	558,029
<b>Operating Profit</b>	<b>3,783,256</b>	<b>3,009,462</b>	<b>1,479,648</b>	<b>1,104,329</b>
Finance costs	(15,827)	(7,371)	(8,176)	(3,446)
	3,767,429	3,002,091	1,471,472	1,100,883
Share of net profit of associates - after tax	731,697	653,745	230,392	248,397
<b>Profit before taxation</b>	<b>4,499,126</b>	<b>3,655,836</b>	<b>1,701,864</b>	<b>1,349,280</b>
Taxation	(1,285,886)	(959,512)	(459,320)	(336,411)
<b>Profit after taxation</b>	<b>3,213,240</b>	<b>2,696,324</b>	<b>1,242,544</b>	<b>1,012,869</b>
<b>Attributable to:</b>				
- Equity holders of the Holding Company	2,899,678	2,408,065	1,139,334	914,862
- Non-controlling interest	313,562	288,259	103,211	98,007
	3,213,240	2,696,324	1,242,544	1,012,869
	Rupees		Rupees	
Basic and diluted earnings per share attributable to the equity holders of the Holding Company	12 35.79	29.72	14.06	11.29

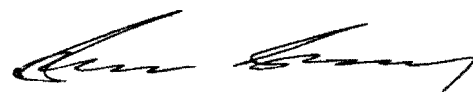
The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive

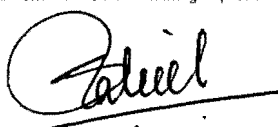


Salman Burney  
Director

**THAL LIMITED**  
**CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

	Nine Months Ended		Quarter ended	
	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
	(Rupees in thousands)		(Rupees in thousands)	
Profit after taxation	3,213,240	2,596,324	1,242,544	1,012,869
Other comprehensive income				
(Loss) / gain on revaluation of investments at fair value through other comprehensive income	(40,354)	64,311	10,479	86,102
Share of actuarial loss on remeasurement of defined benefit plans of associates	(10,009)	20,383	(5,313)	20,502
Total comprehensive income for the period, net of tax	<u>3,162,877</u>	<u>2,781,018</u>	<u>1,247,710</u>	<u>1,119,473</u>
Attributable to:				
- Equity holders of the Holding Company	2,849,315	2,492,759	1,144,500	1,021,466
- Non-controlling interest	313,562	288,259	103,211	98,007
	<u>3,162,877</u>	<u>2,781,018</u>	<u>1,247,710</u>	<u>1,119,473</u>

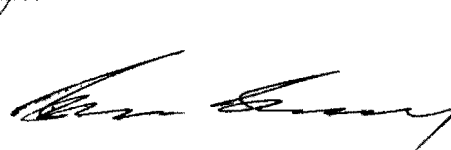
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Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive

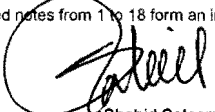


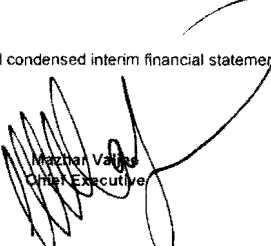
Salman Burney  
Director

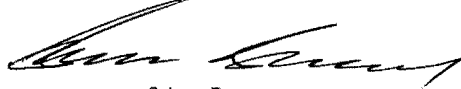
**THAL LIMITED**  
**CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

	Mar 31, 2019	Mar 31, 2018
	(Rupees in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before taxation	4,499,126	3,655,836
Adjustments for non-cash charges and other items:		
Depreciation and amortization	386,591	353,584
Share in profit of associates - after taxation	(731,697)	(653,745)
Finance costs	15,825	7,371
Profit earned on call deposits and short-term investments	(238,256)	(294,810)
Liabilities no longer payable written back	(759)	(103)
Gain on revaluation / redemption of investments at fair value through profit and loss	(276,718)	(144,228)
Dividend income	(11,301)	(7,404)
Provision for impairment of trade debts	33,534	(2,875)
Provision for retirement benefits	5,980	5,573
Provision for impairment of factory building	12,200	-
Gain on disposal of property, plant and equipment	(29,990)	(5,935)
	(834,591)	(742,572)
	3,664,535	2,913,264
<b>(Increase) / decrease in current assets</b>		
Stores, spares and loose tools	(4,576)	(42,417)
Stock-in-trade	(2,149,246)	(1,102,811)
Trade debts	(1,225,184)	(1,179,477)
Loans and advances	35,513	(126,763)
Trade deposits and short-term prepayments	(203,830)	(83,606)
Other receivables	20,798	(79,129)
Sales tax refundable	51,467	-
<b>Increase / (decrease) in current liabilities</b>		
Deferred income	6,809	10,782
Trade and other payables	247,681	368,516
	(3,220,568)	(2,120,843)
<b>Cash generated from operations</b>	443,967	792,421
Finance costs paid	(15,653)	(7,372)
Retirement benefits paid	(6,331)	(6,418)
Income tax paid	(1,039,877)	(804,992)
Long-term loans	4,053	1,308
Long-term deposits - net	1,637	51
<b>Net cash used in operating activities</b>	(612,203)	(25,002)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(1,534,149)	(676,915)
Dividends received	544,822	581,563
Profit received on call deposits and short term investments	(649,987)	305,201
Long-term investments made during the period	(436,680)	(574,656)
Proceeds from disposal of property, plant and equipment	49,395	9,571
Short-term investments encashed / (made) during the period	3,671,050	568,980
<b>Net cash generated from investing activities</b>	1,644,451	213,744
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(1,067,632)	(1,637,671)
<b>Net cash used in financing activities</b>	(1,067,632)	(1,637,671)
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(35,385)	(1,448,929)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	3,855,466	7,541,508
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	3,820,081	6,092,579
Cash and bank balances	838,818	962,928
Short-term investments	3,259,582	5,129,651
Short-term running finance	(278,119)	-
	3,820,081	6,092,579

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valji  
Chief Executive


  
Salman Burney  
Director

**THAL LIMITED**  
**CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY**  
**FOR THE PERIOD ENDED MARCH 31, 2019**

Issued, subscribed & paid-up capital	Share deposit money	RESERVES				Gain / (Loss) on changes in fair value of available for sale investments	Non-controlling interest	Total equity
		Capital reserve	General reserve	Unappropriated profit				
----- Rupees in '000 -----								
405,150	12	67,929	11,207,374	7,027,888	143,928	6,116,611	24,968,892	
-	-	-	2,366,000	(2,366,000)	-	-	-	
-	-	-	-	-	-	-	-	
-	-	-	-	(202,576)	-	-	(202,576)	
-	-	-	-	-	-	(41,303)	(41,303)	
						(68,014)	(68,014)	
						(65,508)	(65,508)	
-	-	-	-	2,408,065	-	288,259	2,696,324	
-	-	-	-	20,383	64,311	-	84,694	
-	-	-	-	2,428,448	64,311	288,259	2,781,018	
405,150	12	67,929	13,573,374	6,887,760	208,239	6,230,045	27,372,509	
405,150	12	67,929	13,573,374	6,152,487	164,179	6,484,082	26,847,213	
-	-	-	1,592,000	(1,592,000)	-	-	-	
-	-	-	-	(688,755)	-	-	(688,755)	
				(202,576)			(202,576)	
-	-	-	-	-	-	(55,519)	(55,519)	
-	-	-	-	-	-	(68,258)	(68,258)	
-	-	-	-	-	-	(70,342)	(70,342)	
-	-	-	-	2,899,678	-	313,562	3,213,240	
-	-	-	-	(10,009)	(40,354)	-	(50,363)	
-	-	-	-	2,889,669	(40,354)	313,562	3,162,877	
405,150	12	67,929	15,165,374	6,558,825	123,825	6,603,525	28,924,640	

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial statements.

  
Shahid Saleem  
Chief Financial Officer

  
Mazhar Valjee  
Chief Executive

  
Salman Burney  
Director

**THAL LIMITED**  
**NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2019**  
**(UN-AUDITED)**

**1 THE GROUP AND ITS OPERATIONS**

- 1.1** Thal Limited (the Holding Company) was incorporated on January 31, 1966 as a public company limited by shares and is listed on the Pakistan Stock Exchange.

The Holding Company is engaged in the manufacture of jute goods, engineering goods, papersacks and laminate sheets. The registered office of the holding company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

The Group comprises of the Holding Company and its subsidiaries, Noble Computer Services (Private) Limited, Pakistan Industrial Aids (Private) Limited, Makro-Habib Pakistan Limited, A-One Enterprises (Private) Limited, Habib METRO Pakistan (Private) Limited, Thal Boshoku Pakistan (Private) Limited, Thal Power (Private) Limited and Thal Electrical (Private) Limited.

Noble Computer Services (Private) Limited is engaged in providing Internal Audit Services, I.T related Services, Advisory Services, H.R Services and Management Services.

Pakistan Industrial Aids (Private) Limited is engaged in trading of various products.

Makro-Habib Pakistan Limited is engaged in a chain of wholesale / retail cash and carry stores.

A-One Enterprises (Private) Limited was incorporated in Pakistan on December 16, 2011 as a private limited company.

Habib METRO Pakistan (Private) Limited's main business is to own and manage properties.

Thal Boshoku Pakistan (Private) Limited is engaged in the manufacturing of Air cleaner set assembly, Seat track sub assembly and Seat side frame sub assembly for automobiles.

Thal Power (Private) Limited has entered into a joint venture agreement with M/s Novatex for collaboration to develop a 330 MW Coal-fired Power Generation Plant at Thar, Sindh.

Thal Electrical (Private) Limited was incorporated in Pakistan on January 12, 2018 as a private limited company.

These subsidiaries have been consolidated in these consolidated condensed interim financial statements.

**1.2 Geographical location and address of business units**

**Holding Company:**

The registered office of the Holding Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

**Plants**

The Jute operations are located at Muzaffargarh, Punjab.

Engineering operations are located at Korangi and Port Qasim, Karachi, Sindh

Papersack operations are located at Hub, Balochistan and Gadoon, Khyber Pakhtunkhwa.

Laminate operations are located at Hub, Balochistan

**Subsidiaries:**

Noble Computer Services (Private) Limited operations are located at 2nd Floor, House of Habib, 3-Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi,

Pakistan Industrial Aids (Private) Limited operations are located at - Plot number 192 Korangi Industrial area, Sector 22, Karachi.

Makro Habib Pakistan Limited is located at 2nd, House of Habib - 3- Jinnah Co-Operative Housing Society, Sharae Faisal, Karachi.

A-One Enterprises (Private) Limited is located at 4th Floor, House of Habib - 3- Jinnah Co-Operative Housing Society, Sharae-Faisal, Karachi

Habib Metro Pakistan (Private) Limited operations are located at Mezzanine Floor, House of Habib, 3-Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

Thal Boshoku Pakistan (Private) Limited operations are located at - Plot number 192 Korangi industrial area, Sector 22 and plot number SP-C north western industrial road, Port Qasim, Karachi.

Thal Power (Private) Limited operations are located at 4th Floor, House of Habib, 3-Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

Thal Electrical (Private) Limited operations are located at 4th Floor, House of Habib, 3-Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

## 2 BASIS OF PREPERATION

2.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirement of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These consolidated condensed interim financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's audited consolidated financial statements for the year ended June 30, 2018.

2.3 These consolidated condensed interim financial statements are being submitted to the shareholders as required by the Section 237 of the Companies Act, 2017.

2.4 The Securities and Exchange Commission of Pakistan (SECP) vide its S.R.O. 229 (I)/2019 dated February 14, 2019 has deferred the application of IFRS 9 till June 30, 2019.

## 3 ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of these consolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements for the year ended June 30, 2018 except for as follows:

### 3.1 New / Revised Standards, Interpretations and Amendments

The Group has adopted the following standards and amendment to IFRSs which became effective for the current period:

IFRS 2 - Share-based Payments – Classification and Measurement of Share-based Payments Transactions (Amendments)

IFRS 4 - Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – (Ammendments)

IFRS 15 - Revenue from Contracts with Customers

IAS 40 - Investment Property: Transfers of Investment Property (Ammendments)

IFRIC 22 - Foreign Currency Transactions and Advance Consideration

The adoption of the above standards and amendments in the accounting standards did not have effect on the accounting policies of the Group except as follows:

### 3.2 IFRS 15 – Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 'Construction Contracts', IAS 18 'Revenue' and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company is engaged in manufacture of engineering goods, jute goods, laminate sheets and papersack. The Company has assessed that significant performance obligations in contracts with customers, across all divisions, is based on transfer of control of related goods and is discharged at that point of time. The Company's transfer of goods takes place upon delivery of goods to customers and in case of export when risk and rewards are transferred as per shipping terms.

Based on the above, the Company considers that its existing accounting policies are substantially in compliance with the requirements of IFRS 15.

## 4 ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of unconsolidated condensed interim financial statements in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are same as those applied in the Company's annual unconsolidated financial statements for the year ended June 30, 2018.



## 5 PROPERTY, PLANT AND EQUIPMENT

	Note	Mar 31, 2019 (Un-audited) (Rupees in thousands)	June 30, 2018 (Audited) (Rupees in thousands)
Operating fixed assets	5.1 & 5.3	1,567,901	1,534,660
Capital work-in-progress	5.2	1,598,015	413,068
		<u>3,165,916</u>	<u>1,947,728</u>

5.1 The following additions and deletions were made in operating fixed assets during the period:

	Additions at cost		Deletions at book value	
	Nine Months Ended Mar 31,		Nine Months Ended Mar 31,	
	2019	2018	2019	2018
	(Un-audited)		(Un-audited)	
	----- (Rupees in thousands) -----			
Operating fixed assets				
Land - Freehold	-	171,279	650	-
Building on freehold land	19,228	3,035	-	-
Plant and machinery	194,730	101,238	178	556
Furniture and fittings	126	1,263	533	-
Vehicles	18,908	682	5,607	2,899
Office and mills equipment	4,434	22,704	154	157
Computer equipment	18,520	8,750	368	24
Jigs and Fixtures	4,777	14,437	-	-
	260,723	323,388	7,491	3,636

5.2 Includes capital work in progress on building on freehold land and plant and machinery amounting to Rs. 689.529 million (June 30, 2018: Rs. 325.184 million) and Rs. 659.647 million (June 30, 2018: Rs. 40.118 million), respectively.

5.3 During the period, capital work in progress amounting to Rs. 188.005 million (Mar 31, 2018: Rs. 42.474 million) was transferred to operating fixed assets

## 6. LONG-TERM INVESTMENTS

- 6.1 During the period, the Company has made further investment in Sindh Engro Coal Mining Company (SECMC) amounting to Rs. 436.680 million

## 7 STOCK-IN-TRADE

Raw material			
In hand	7.1	4,013,289	2,645,618
In transit		896,446	648,361
		4,909,735	3,293,979
Work-in-process		236,909	226,833
Finished goods			
In hand		1,044,914	526,335
In transit		4,835	-
		1,049,749	526,335
		<u>6,196,393</u>	<u>4,047,147</u>

- 7.1 This includes items amounting to Rs. 178.7 million (June 30, 2018: Rs. 38.284 million) carried at net realizable value. [Cost Rs. 238.49 million (June 30, 2018: Rs. 93.422 million)]

## 8 SHORT TERM INVESTMENTS

- 8.1 This represents investment in Term Deposit Receipts amounting to Rs. 1,192.334 million (June 30, 2018: Rs. 1,128.239 million), Government Treasury Bills amounting to Rs. 2,110.976 million (June 30, 2018: 1,881.850 million) and mutual funds amounting to Rs. 3,921.552 million (June 30, 2018: 6,059.148 million).
- 8.2 Term deposit receipts include Rs. 920.699 million (June 30, 2018: Rs. 579.843 million) maintained with Habib Metropolitan Bank Limited, a related party.
- 8.3 These include short-term investments amounting to Rs. 3,259.7582 million (June 30, 2018: Rs. 2,789.394 million) having maturity up to three months.

Note	Mar 31, 2019 (Un-audited)	June 30, 2018 (Audited)
	(Rupees in thousands)	
9		
Income Tax - Net		
Group Tax Relief adjustments	9.1	593,466
Group Taxation adjustments	9.2	2,225
Income Tax provision less tax payments - net		(865,959)
		<u>(270,268)</u>
		<u>(96,923)</u>

- 9.1 In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its Holding Company for set off against the income of its Holding Company subject to certain conditions as prescribed under the Ordinance.

Accordingly, the Holding Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.

The original assessments of the Company for the tax years 2008 to 2010 were amended under Section 122(5A) of the Ordinance by the tax authorities by disallowing Group Relief claimed by the Company under Section 59B of the Ordinance aggregating to Rs. 593.466 million. The Company preferred appeals against the said amended assessments before the Commissioner Inland Revenue (Appeals) who vide his orders dated 10th June 2011 and 11th July 2011 has held that the Company is entitled to Group Relief under Section 59B of the Ordinance. However, the tax department filed an appeal before the Appellate Tribunal Inland Revenue (ATIR) against the Commissioner Inland Revenue (Appeal) (CIR) Order. The ATIR has passed an order in favour of the Company for the above tax years; the Tax department filed reference application / appeal against the order of ATIR before the High Court of Sindh and with the Chairman ATIR which are under the process of hearings.

- 9.2 In terms of the provision of Section 59AA of the Income Tax Ordinance, 2001 (the Ordinance), the Company and its wholly owned subsidiaries MHPL and A-One Enterprises (Private) Limited have irrevocably opted to be taxed as one fiscal unit for the tax year 2019.

## 10 CONTINGENCIES AND COMMITMENTS

### 10.1 Contingencies

There were no material changes in the status of contingencies as reported in the annual consolidated financial statements for the year ended June 30, 2018

### 10.2 Commitments

10.2.1 Letter of guarantees issued by banks on behalf of the Group amounts to Rs. 1,399.208 million (June 30, 2018: Rs. 1,437.701 million).

10.2.2 Post dated cheques issued to collector of Customs amounts to Rs. 153.617 million (June 30, 2018: Rs. 24.545 million)

10.2.3 Letter of credits outstanding for raw material and spares amounts to Rs. 2,564.349 million (June 30, 2018: Rs. 1,723.577 million).

10.2.4 Commitments in respect of capital expenditure amounts to Rs. 1.285 million (June 30, 2018: Rs. 7.515 million).

10.2.5 Commitments for rentals under ljarah agreements in respect of vehicles and computers to a related party amount to Rs. 37.126 million (June 30, 2018: 29.187 million).

10.2.6 Commitments for rentals under operating lease agreements in respect of Land amount to Rs. 2,386.139 million (June 30, 2018: Rs. 2,466.099 million)

Nine Months Ended	
Mar 31, 2019	Mar 31, 2018
(Un-audited)	
(Rupees in thousands)	

## 11 OTHER INCOME

### Income from financial assets

Dividend income	11,301	7,404
Profit earned on call deposits and short-term investments	241,453	294,810
Gain on revaluation / redemption of investments at fair value through profit and loss	276,718	144,228
Others	10,417	3,369
	<u>539,889</u>	<u>449,811</u>

### Income from non-financial assets

Gain on disposal of property, plant and equipment	38,978	5,935
Rental income	1,134,281	1,088,980
Others	192,489	154,942
	<u>1,365,748</u>	<u>1,249,857</u>
	<u>1,905,637</u>	<u>1,699,668</u>

Nine Months Ended	
Mar 31, 2019	Mar 31, 2018
(Un-audited)	
(Rupees in thousands)	

## 12 BASIC AND DILUTED EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Holding Company, which is based on:

Profit after taxation attributable to the equity holders of the holding company

<u>2,899,678</u>	<u>2,408,065</u>
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### Number of shares in thousands

Weighted average number of ordinary shares of Rs. 5/- each in issue

<u>81,030</u>	<u>81,030</u>
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### Rupees

Basic and diluted earnings per share

<u>35.79</u>	<u>29.72</u>
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### 13 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Group comprise associate companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions and balances with related parties during the period, other than those disclosed elsewhere in these consolidated condensed interim financial statements, are as follows:

Relationship	Nature of transactions	Nine Months Ended	
		Mar 31, 2019	Mar 31, 2018
		(Un-audited)	
		(Rupees in thousands)	
Associates	Sales	8,819,666	7,398,713
	Professional Services rendered	54,517	189,602
	Rental Income on properties	1,149,042	1,108,897
	Insurance premium	20,643	23,746
	Purchase of assets	11,250	1,644
	Purchase of goods	453,522	420,225
	Insurance claim received	3,646	610
	Mark-up and bank charges paid	8,626	2,892
	Profit received	50,893	168,682
	Supplies purchased	35,148	37,974
	Licence fee, signage and others	5,193	5,814
	Rent Paid	-	1,929
	Ijarah Rentals	16,379	16,599
Employee benefit plans	Contribution to provident fund	33,772	29,690
	Contribution to retirement benefit fund	5,980	5,575
Key management personnel	Key management personnel compensation	113,632	112,245

13.1 Key management personnel remuneration corresponding figure in note 13 has been revised in line with the new definition of key management personnel under directives issued by the Securities and Exchange Commission of Pakistan.

### 14 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of the financial assets and liabilities is the amount at which the asset could be sold or the liability transferred in a current transaction between market participants, other than in a forced or liquidation sale. Investment in associates are carried using equity method of accounting.

Available-for-sale financial assets and financial assets designated at fair value through profit and loss account which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date (Level 1 Valuation). The estimated fair value of all other financial assets and liabilities is considered not significantly different from their book values.

There were no transfers amongst levels during the period.

### 15 FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks. These consolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 30 June 2018. There have been no changes in any risk management policies since the year end.

Nine Months Ended									
Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
Engineering		Building material and allied products		Real estate management & others		Elimination		Total	

Rupees in thousand

SALES REVENUE	12,052,389	9,663,985	5,120,794	4,504,900	330,604	341,181	(131,628)	(120,579)	17,372,159	14,389,487
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SEGMENT RESULT	2,455,653	2,012,720	667,064	477,286	881,781	844,082	-	-	4,004,497	3,334,088
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## Unallocated corporate (expenses) / income:

Administrative &amp; distribution costs

(612,491) (631,268)

Other income

631,270 495,041

## Operating profit

4,023,276 3,197,861

Finance cost

(15,827) (7,371)

Other charges

(240,020) (188,399)

Share in profit of associates

731,697 653,745

Taxation

(1,285,886) (959,512)

3,213,240 2,696,324

Quarter ended									
Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018	Mar 31, 2019	Mar 31, 2018
Engineering		Building material and allied products		Real estate management & others		Elimination		Total	

Rupees in thousand

SALES REVENUE	4,241,452	3,477,552	1,937,900	1,888,006	115,984	112,823	(42,073)	(42,945)	6,253,263	5,435,436
---------------	-----------	-----------	-----------	-----------	---------	---------	----------	----------	-----------	-----------

SEGMENT RESULT	954,844	717,598	297,500	255,209	297,136	279,535	-	-	1,549,479	1,252,342
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## Unallocated corporate (expenses) / income:

Administrative &amp; distribution costs

(189,261) (234,658)

Other income

215,115 156,258

## Operating profit

1,575,333 1,173,942

Finance cost

(8,176) (3,446)

Other charges

(95,685) (69,613)

Share in profit of associates

230,392 248,397

Taxation

(459,320) (336,411)

1,242,644 1,012,869

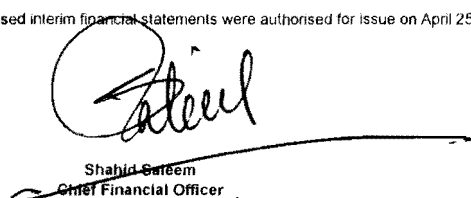
## 17 GENERAL

17.1 Figures have been rounded off to the nearest thousands.

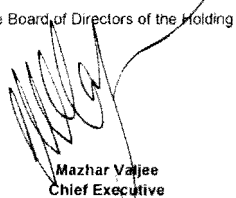
17.2 Corresponding figures have been re-arranged, wherever necessary. However, there were no significant rearrangement to report.

## 18 DATE OF AUTHORISATION FOR ISSUE

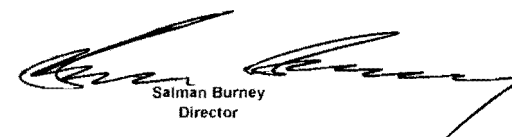
These consolidated condensed interim financial statements were authorised for issue on April 25, 2019 by the Board of Directors of the Holding Company.



Shahid Saleem  
Chief Financial Officer



Mazhar Valjee  
Chief Executive



Salman Burney  
Director

تھل نووانے پرائیویٹ پاور انفراسٹرکچر بورڈ (پی پی آئی بی) سے لیٹر آف انٹینٹ (ایل او آئی) اور لیٹر آف سپورٹ (ایل او ایس) حاصل کر لیا ہے۔ نیٹھل الیکٹرک پاور ریگولیٹری اتھارٹی (این ای پی آر اے) نے پروجیکٹ کمپنی کو تھر کول پر جزیئن لائسنس جاری کر دیا اور اپ فرنٹ ٹیرف بھی تفویض کر دیا ہے۔ تھل نووا کو سندھ اینڈ اینڈر مینٹل پروجیکشن ایجنسی (ایس ای پی اے) کی جانب سے نوآئیکشن سرٹیفکیٹ (این او سی) بھی جاری کر دیا گیا ہے۔

چائنا مشینری اینڈ انجینئرنگ کارپوریشن کو پروجیکٹ کیلئے بطور ای پی سی کنٹریکٹر مقرر کیا گیا ہے اور ایس ای سی ایم سی سالانہ 1.9 ملین ٹن گنا میٹ کی فراہمی کے لیے کول سپلائر ہوگا۔ چائنا ڈیولپمنٹ بینک (”سی ڈی بی“) اور حبیب بینک لمیٹڈ (”ایچ بی ایل“) بالترتیب غیر ملکی اور مقامی کرنسی پروجیکٹ قرضے کیلئے مصروف عمل ہیں۔

کمپنی نے سینٹرل پاور پراجیز ایجنسی (گارنٹی) لمیٹڈ (سی پی پی اے (جی)) کے ساتھ پاور پراجیز ایگریمنٹ (”پی پی اے“) اور پی پی آئی بی کے ساتھ اپلی میٹیشن ایگریمنٹ (”آئی اے“) تشکیل دیا ہے۔

تھل نووانے سائٹ پر کام کے آغاز کیلئے مو بلائریشن ایڈوانس بشمول ای پی سی کنٹریکٹر کو لمیٹڈ نوٹس ٹو پرسوڈ (ایل این ٹی پی) فراہم کر دیا ہے۔ اس اقدام سے پروجیکٹ کی کمرشل آپریشنز کی تاریخ کے حصول میں کامیابی ممکن ہو جائے گی۔

## اعظہار تشکر

ہم اللہ تعالیٰ کے بے حد شکر گزار ہیں کہ اس نے ہمیں چیلنج کے وقت میں اپنی رحمت سے نوازا۔ ہم اپنے بورڈ آف ڈائریکٹرز، کسٹمرز، ڈیلرز، مینکرز اور جوائنٹ ونچر اور ٹیکنیکل پارٹنرز کے مسلسل تعاون اور کمپنی پر ان کے اعتماد کو سراہتے ہیں۔ ہم اپنے تمام ساتھی ملازمین کی کاوشوں کے بھی معترف ہیں جنہوں نے سخت محنت اور دل جمعی کے ساتھ بہترین نتائج کے حصول کے لئے کوششیں کیں۔

منجانب بورڈ

منظہر والہی  
چیف ایگزیکٹو آفیسر

کراچی:

مورخہ: 25 اپریل 2019

پروجیکٹ کے فیزا، جو اینگرو پاور چین تھر لمیٹڈ کو 3.8 ملین ٹن لگنا میٹ سالانہ سپلائی کرے گا، نے اپنا فنانشل کلوز 4 اپریل 2016 کو حاصل کیا تھا اور اب تکمیل کے حتمی مراحل میں ہے۔ فیزا کیلئے کمرشل آپریشنز ڈیٹ (سی او ڈی) شیڈول سے آگے (متوقع طور پر 2019 کی پہلی ششماہی) ہے۔ لگ بھگ 111 ملین بلین گیوبک میٹرز (بی سی ایم) فضلہ کان سے صاف کیا جا چکا ہے اور اس کے پہلے صارف یعنی اینگرو پاور چین تھر لمیٹڈ (ای پی ٹی ایل) کو کولے کی سپلائی کا آغاز ہو چکا ہے۔ آج کی تاریخ تک 52,298 ٹن کوئلہ پاور پلانٹ کو فراہم کیا جا چکا ہے۔

پروجیکٹ کے فیزا کیلئے تھل لمیٹڈ کے بورڈ آف ڈائریکٹرز نے 36.1 امریکی ڈالر (پاک روپے میں مساوی رقم) کے مجموعی ایکسپوژر کی منظوری دی تھی جس میں 24.3 ملین امریکی ڈالر کی ایکویٹی انویسٹمنٹ، 5 ملین امریکی ڈالر کی کاسٹ اور 6.8 ملین امریکی ڈالر ڈیٹ سروسگ ریزرو کیلئے رکھے گئے ہیں۔ آج کی تاریخ تک کمپنی 1,961 ملین روپے (17.49 ملین امریکی ڈالر کے مساوی) کی سرمایہ کاری کر چکی ہے۔

ایس ای سی ایم سی پروجیکٹ کے دوسرے فیزا کیلئے فنانشل کلوز کے حصول کے لئے حتمی مراحل میں ہے جس سے کان کی حقیقی فراہمی کی گنجائش دگنی ہو جائے گی۔

پروجیکٹ کے فیزا کے لئے تھل لمیٹڈ کے بورڈ آف ڈائریکٹرز نے 7.1 ملین امریکی ڈالر (پاک روپے میں مساوی رقم) کے مجموعی ایکسپوژر کی منظوری دی ہے جس میں 4.6 ملین امریکی ڈالر کی ایکویٹی انویسٹمنٹ، 1.3 ملین امریکی ڈالر برائے کاسٹ اور 1.2 ملین امریکی ڈالر ڈیٹ سروسگ ریزرو (LIBOR/KIBOR) کے اتار چڑھاؤ کے ایڈجسٹمنٹ کے باعث) کیلئے شامل ہیں۔

ایس ای سی ایم سی تھل نووا پاور تھر (پرائیویٹ) لمیٹڈ اور تھر انرجی لمیٹڈ کے ساتھ بالترتیب ہر ایک کے لیے 330 میگا واٹ پاور پلانٹ کے لیے سالانہ اضافی 1.9 ملین ٹن لگنا میٹ کی فراہمی کے لیے کول سپلائی ایگریمنٹس کر چکی ہے۔ مزید برآں ایس ای سی ایم سی دومراحل کے ٹیرف (Two Stage Tariff) کے لئے ای سی ای بی کی منظوری کے انتظار میں ہے جس سے کمپنی کو دومراحل میں فنانشل کلوز کے حصول کے ساتھ دیگر دو صارفین یعنی تھل نووا پاور تھر (پرائیویٹ لمیٹڈ) اور تھر انرجی لمیٹڈ کا فنانشل کلوز بھی حاصل ہو جائے گا۔

### تھل پاور (پرائیویٹ) لمیٹڈ

کمپنی نے اپنے مکمل ملکیتی ذیلی ادارے، تھل پاور (پرائیویٹ) لمیٹڈ کے ذریعے ایک جوائنٹ وینچر پروجیکٹ کمپنی یعنی تھل نووا پاور تھر پرائیویٹ لمیٹڈ (تھل نووا) تشکیل دی ہے جو تھر سندھ میں واقع 330 میگا واٹ مائن ماؤ تھ کول - فائرڈ پاور جنریشن پلانٹ ہے۔

جوائنٹ وینچر تھل پاور، نووا پاور چین لمیٹڈ (نووا ٹیکس لمیٹڈ کا ذیلی ادارہ) اور حب پاور کمپنی کے مابین کیا گیا ہے جو سندھ اینگرو کول مائننگ کمپنی (ایس ای سی ایم سی) کے تحت مصروف عمل مائن (کان) سے نکالے جانے والے کولے سے چلایا جائے گا۔

## حبیب۔ میٹرو پاکستان (پرائیویٹ) لمیٹڈ (ایم پی ایل)

حبیب میٹرو پاکستان (پرائیویٹ) لمیٹڈ (ایم پی ایل) کا مرکزی کاروبار جائیداد کی ملکیت اور اس کا انتظام سنبھالنا ہے۔ تھل لمیٹڈ ایم پی ایل کمپنی میں 60 فیصد شیئر ہولڈنگ کی حامل ہے جبکہ 40 فیصد میٹرو کیش اینڈ کیری انٹرنیشنل ہولڈنگ بی۔وی۔ کے پاس ہیں۔ کمپنی مختلف کاروباری مواقع کی تلاش میں مصروف عمل ہے تاکہ کیش اینڈ کیری ریٹیل ریٹیل بزنس کو فروغ دیا جاسکے اور اپنے اسٹور لوکیشنز سے ادارے میں مزید توسیع دی جائے۔

سہ ماہی کے دوران تھل لمیٹڈ نے ایم پی ایل سے 105.5 ملین روپے کا عبوری منافع منقسمہ وصول کیا۔

## میکرو۔ حبیب پاکستان لمیٹڈ (ایم پی ایل)

میکرو حبیب پاکستان لمیٹڈ (ایم پی ایل) تھل لمیٹڈ کا مکمل ملکیتی ذیلی ادارہ ہے جو میکرو صدر اسٹور کی ملکیت بھی رکھتا ہے۔ 11 ستمبر 2015 کو معزز سپریم کورٹ آف پاکستان نے ایم پی ایل کی نظر ثانی پیشین مسترد کردی اور اس کے نتیجے میں صدر اسٹور بند کر دیا گیا۔

9 دسمبر 2015 کو ہونے والی ایک پیش رفت کے طور پر فاضل سپریم کورٹ آف پاکستان نے نظر ثانی پیشین کی بحالی کے لئے آرمی ویلفیئر ٹرسٹ (اے ڈبلیو ٹی) کی درخواست کو منظور کر لیا۔ اپنی 2 فروری 2016 کی سماعت میں معزز چیف جسٹس نے اے ڈبلیو ٹی کی نظر ثانی درخواست کا جائزہ لیتے ہوئے تبصرہ کیا کہ ایم پی ایل اور وزارت دفاع دونوں کو میرٹ پر اپنے نکات پر بحث میں حصہ لینے کا موقع دیا جائے گا جیسا کہ یہ دونوں اے ڈبلیو ٹی کی پیشین میں جوابداران ہیں۔

اے ڈبلیو ٹی کی نظر ثانی پیشین کی سماعت پہلے ایک نئے بیج کے روبرو 17 اکتوبر 2017 کو مقرر کی گئی تھی تاہم شہری اور کے ڈبلیو ایس بی کی نمائندگی کرنے والی کونسل کی جانب سے داخل کردہ التواء کی درخواست کے باعث سماعت کے دوران مزید کوئی کارروائی نہ ہو سکی۔

## پاور سیکٹر میں سرمایہ کاری سندھ اینگروکول مائننگ کمپنی لمیٹڈ

ایس ای سی ایم سی حکومت سندھ، تھل لمیٹڈ، اینگرو پاور جن لمیٹڈ، حب پاور کمپنی لمیٹڈ، حبیب بینک لمیٹڈ، سی ایم ای سی تھر مائننگ انٹرنیشنل لمیٹڈ اور ایس پی آئی مکنڈ ونگ کے مابین ایک جوائنٹ وینچر ہے یہ تھر کول بلاک II میں پاکستان کے پہلے اوپن پٹ مائننگ پروجیکٹ کو تیار کرنے میں سرگرم عمل ہے۔



مالی سال کی آخری سہ ماہی کیلئے آؤٹ لک سیمنٹ کی فروخت میں مستقل طور پر کمی اور رمضان المبارک اور عید الفطر قریب ہونے کے باعث ملاجلار جھان کا حامل ہوگا اور اس کے ساتھ اس کے اثرات تعمیراتی صنعت پر بھی مرتب ہوں گے۔

## لیمینٹس برنس

لیمینٹ صنعت میں برائنڈ فارمائنٹ نے اپنی بہترین کوالٹی اور ایک وسیع تر غیر روایتی شعبے میں سسٹمز اور ریگولیشنز کے تحت اپنی مستحکم پوزیشن برقرار رکھی ہوئی ہے۔ ہائی پریشر مینینٹس (ایچ پی ایل) اور لو پریشر مینینٹس (ایل پی ایل) کی نئی منفرد یورپی سیریز کو مارکیٹ میں بے حد پذیرائی حاصل ہوئی ہے۔

پروڈکٹ لائن اور سروسز کی توسیع سے کاروبار برقرار رکھنے اور عمومی طور پر غیر روایتی اور غیر مستقل مارکیٹ میں صارف کی دلچسپی برقرار رکھنے میں مدد ملے گی۔

وسط مدت میں انتظامیہ نے اپنی توجہ ایکسپورٹ سیلز کی جانب بڑھائی تاکہ مقامی مارکیٹ کی طلب میں کمی کا سد بات کیا جائے۔

## ذیلی ادارے

### تھل بوشوکو پاکستان لمیٹڈ (ٹی بی پی کے)

زیر جائزہ مدت کے دوران کمپنی کا سیلز ریویو پچیس فیصد (25 فیصد) سال بہ سال کی بنیاد پر بڑھا۔ یہ اضافہ حجم میں اضافے کے باعث ہوا۔

نئی سہولت کی تعمیر اور مشینری کی تنصیب مارچ 2019 میں مکمل کر لی گئی تھی اور کمپنی کا ہدف کار سٹس کی آزمائشی پیداوار کے لیے ہے۔ نئی سہولت سے تجارتی پیداوار کا آغاز 2019 کے آخر تک متوقع ہے۔

کمپنی نے گزشتہ سال میں ہر ایک 10 پاکستانی روپے مالیت کے 50 ملین رائٹ شیئرز کے اجراء کی منظوری دی۔ نظر ثانی شدہ شیئر ہولڈنگ کے پٹرن کے تحت تھل لمیٹڈ کمپنی میں 55 فیصد شیئر ہولڈنگ کی ملکیت رکھتی ہے جبکہ ٹویونا ٹسوشو کارپوریشن جاپان 10 فیصد ملکیت، ٹویونا بوشوکو کارپوریشن جاپان 9.6 فیصد ملکیت اور ٹویونا بوشوکو ایشیا کارپوریشن اب کمپنی کے 25.4 فیصد کی ملکیت کی حامل ہے

کمپنی نے زیر و نقائص کے ساتھ بروقت بحال کو یقینی بنانے کیلئے اور بجٹل ایکویپمنٹ مینوفیکچررز (ادای ایم) کی جانب طے کردہ معیار کے پیمانوں پر پورا اترنے کا سلسلہ جاری رکھا ہوا ہے، صنعت کا مستقبل کا جائزہ انتہائی امید افزا ہے۔ موجودہ اور نئے ادای ایم صارفین سے مزید مقامی انحصار کمپنی کے لئے منافع کی شرح بہتر بنانے کا موقع فراہم کرے گا۔

انتظامیہ با کفایت پیداواری عمل، نئی سہولت سے بہتر پروڈکشن کی تیاری اور ٹیم ممبران کیلئے کام کے محفوظ اور صحت مند ماحول کی فراہمی کے ضمن میں مستقل طور پر توجہ دے رہی ہے۔

وائر پارنيس كيلئے نئى سهولت كى تعمير ئى اے اے كے ساتھ يازا كى كارپوريشن جاپان كے تحت اب مكممل هو چكا هے اور اس كى تجارنى پيداوار كا آغاز مكلنه طور پر 2019 كے آخر ميں كر ديا جائے گا۔

انتظاميه نے مستقل طور پر بهترى كے عمل ميں تسلسل اور اپنى توجه بالخصوص اپنے نيم ممبران كيلئے كام كرنے كے محفوظ اور صحتمندانه ماحول كى فراهمى پر توجه دينے كے ذريعه پيداوارى عمل با كفايت بنانے پر جارى ركهى۔

### تعميراتى سامان اور اس سے متعلق مصنوعات كا شعبه

31 مارچ 2019 كو ختم هونے والى 9 ماه كى مدت كے دوران بلڈنگ ميتريل اور متعلقه مصنوعات كے شعبه ميں سيلز رويو نو 5.1 بليون روپے تك جابهچا اور اس طرح سال به سال كى بنياد پر تيره فيصد (13 فيصد) اضافه حاصل هوا۔

### جوٹ بزنس

تھل جوٹ نے اپنا مثبت رجحان كا سلسله برقرار ركها اور زير جائزه مدت كے دوران مقامى ماركيٹ ميں نماياں سپلاز كى حيثيت سے اپنى پوزيشن برقرار ركهى۔ اس كاروبار كو خام مال كى بڑھتى هوئى قيمتوں اور روپے كى قدر ميں كى سميت پبلڪ پروكيورمنٹ ايجنسيز (پى پى ايز) سے اناج كى بوريوں كى طلب كم هونے كى وجه سے اخراجات ميں قابل غور دباؤ كا سامنا كرنا پڑا۔

آنے والى مدت ميں بزنس نے اپنا درآمدى دائره كار بڑھانے كا منصوبه بنايا هے جبكه مقامى ماركيٹ ميں اپنى مستحكم موجودگى كو بهى برقرار ركها جائے گا۔ مزيد براں، بڑھتے هوءے اخراجات دھيرے دھيرے صارفين پر منتقل كر ديئے جائيس گے۔

انتظاميه پيداوارى عمل با كفايت بنانے پر توجه دينے اور مقامى اور عالمى ماركيٹوں ميں مسابقتى فوائد كو يقينى بنانے كے ليے انوئىريز كى راشنلائزيشن پر توجه دے رهى هے۔

### پيپر سيك بزنس

جانے والى مدت پيپر سيك بزنس كے ليے خصوصى طور پر چيلينجنگ رهى، شمال ميں ايك طويل مون سون سيزن نے تعميراتى صنعت كو سست روى كا شكار كر ديا، خام مال كے نرخوں ميں اضافے كے رجحان اور روپے كى قدر ميں كى سميت سينٹ كے بزنس كو مستقل طور پر دباؤ كا سامنا رها۔

جانے والى مدت كے دوران سينٹ سيكتر كيلئے سالانه ترقى كے لحاظ سے اگر چه ايك منفى سال ديكنه ميں آيا تا هم اس كے باوجود پيپر سيك بزنس اخراجات ميں اضافے كو بروقت منتقل كرنے اور اوور هيڈز پر محتاط كنترول كرنے كے اقدامات پر عمل كر كے محفوظ شرح حاصل كرنے ميں كامياب رها۔

## فائس کی خاص خاص باتیں

روپے بلین میں				
کنسالیڈیٹڈ		اسٹینڈالون		
برائے مدت ختمہ 31 مارچ 2018	برائے مدت ختمہ 31 مارچ 2019	برائے مدت ختمہ 31 مارچ 2018	برائے مدت ختمہ 31 مارچ 2019	
14,389	17,372	13,623	16,493	سیلز
3,655	4,499	2,710	3,403	قبل از ٹیکس منافع
2,696	3,213	2,054	2,456	بعد از ٹیکس منافع
29.72	35.79	25.35	30.32	فی شیئر آمدنی (روپے میں)

### کارکردگی کا جائزہ

کمپنی نے 31 مارچ 2019 کو ختم ہونے والی 9 ماہ مدت کے دوران 16.5 بلین روپے کا غیر مجموعی سیلز ریونیو حاصل کیا جو سال بہ سال کی بنیاد پر ایکس فیصد (21 فیصد) کا اضافہ ظاہر کرتا ہے۔ بنیادی اور خالص آمدنی فی شیئر (ای پی ایس) 30.32 روپے رہی جو گزشتہ سال کی اس مدت میں 25.35 روپے تھی۔

### کاروبار کی مختصر صورتحال - انجینئرنگ کا شعبہ

کمپنی کا انجینئرنگ کا شعبہ تھرمل اینڈ انجن کیمپوٹنس اور الیکٹریک سسٹمز بزنس پر مشتمل ہے۔ یہ کاروبار بنیادی طور پر آٹو انڈسٹری کیلئے پارٹس کی فراہمی پر توجہ دیتے ہیں۔

عمومی طور پر آٹو انڈسٹری کے لئے ایک اتار چڑھاؤ والے سال کے باوجود انجینئرنگ کے شعبے نے 11.3 بلین روپے کا ٹرن اوور حاصل کیا جو سال بہ سال کی بنیاد پر چوبیس فیصد (24 فیصد) زائد ہے۔ یہ شرح نمو بنیادی طور پر بلند تر حجم کے باعث حاصل ہوئی۔

نان فاکرز کے لئے نئی گاڑیوں کی خریداری پر پابندی کے باعث زیر جائزہ مدت کے دوران آٹو سیکٹر میں سست روی کے برخلاف کارکردگی قدرے بہتر رہی۔ ان اقدامات کے نتیجے میں آٹو کی صنعت نے سال بہ سال کی بنیاد پر چھ فیصد (6 فیصد) کی کمی رجسٹرڈ کی۔ اگرچہ انکم ٹیکس کے نان فاکرز کیلئے گاڑیوں کی خریداری پر عائد شرط اپریل 2019 میں رعایت دیدی گئی تھی تاہم سخت میکرو اکنامک ماحول اور گاڑیوں کی فنانسنگ کے بلند تر اخراجات کے باعث آئندہ مدت میں بھی نئی کاروں کی طلب کم رہے گی۔

## تھل لیٹڈ

ڈائریکٹرز کی جائزہ رپورٹ برائے شیئر ہولڈرز

معزز شیئر ہولڈرز،

بورڈ آف ڈائریکٹرز کی جانب سے میں بمسرت 31 مارچ 2019 کو ختم ہونے والی مدت کے لئے ڈائریکٹرز کی جائزہ رپورٹ بشمول غیر آڈٹ شدہ عبوری کنڈینسڈ مالیاتی حسابات پیش کر رہا ہوں۔

### معاشی اہم نکات

مالیاتی سال 2019 میں آج کی تاریخ تک اقتصادی پالیسی میں شرح سود کے ریٹس میں اضافے، امریکی ڈالر کے مقابلے میں روپے کی قدر میں کمی سمیت کئی نمایاں تبدیلیاں کی گئیں۔ مالی سال 2019 کے ستمبر سے بیشتر اوقات نئی حکومت ملک میں مجموعی طلب کو کم کرنے کے ذریعے ادائیگیوں کے توازن کے حوالے سے کوششوں میں مصروف رہی۔

حکومت کی جانب سے کئے گئے پالیسی اقدامات نے گزشتہ چند ماہ کے دوران تیزی سے صورتحال کو قابو کرنے کا آغاز کیا اور ورلڈ بینک کی جانب سے ابتدائی تخمینے میں معاشی استحکام کی رفتار کو رواں مالی سال کے دوران 3.4 فیصد تک سست رہنے کا اشارہ دیا گیا۔ یہ امر حیرت کا باعث نہیں کیونکہ مالیاتی سال 2019 کے پہلے 9 ماہ کیلئے کرنٹ اکاؤنٹ خسارہ سال بہ سال کی بنیاد پر لگ بھگ 40 فیصد تک کم رہا۔

تاہم اقتصادی اشاریوں نے مالیاتی سال 2019 کے پہلے 9 ماہ کے لئے مالی خسارے کے ساتھ ملا جلا رجحان ظاہر کیا جس کی وجہ سے جی ڈی پی میں 2.7 فیصد تک اضافہ رجسٹر کیا گیا جو اس کے مقابلے میں گزشتہ سال کی اسی مدت میں 2.3 فیصد تھا۔ اوسطاً کنزیومر پرائس انڈیکس (سی پی آئی) برائے جانے والے مالیاتی سال 2019 کے 9 ماہ 6.79 فیصد (300bps زائد) پر گردش کرتا رہا جو گزشتہ سال کی اسی مدت کے مقابلے میں بڑھا۔ زیر جائزہ مدت کے دوران روپے کی قدر امریکی ڈالر کے مقابلے میں مزید 13 فیصد کم ہو گئی۔

صنعتی محاذ پر، جیسا کہ سی پیک پروگرام فیئر II مرحلے کی جانب بڑھ رہا ہے، جہاں صنعتی اور زرعی تعاون کا آغاز ہو چکا ہے، ایف ڈی آئی ان فلوئز کے بارے میں توقع ہے کہ یہ مزید شعبوں تک پھیل جائے گا، اہم بات یہ ہے کہ ان سے مثبت سماجی اور معاشی اثرات کے ساتھ نان۔ ڈیٹ ان فلوئز کی تشکیل کا امکان ہے۔

رواں مالی سال کی باقی ماندہ مدت کیلئے ہم توقع کرتے ہیں حکومت بیرونی کھاتوں کے بندوبست پر خصوصی توجہ دے گی۔ موجودہ صورتحال کے تناظر میں افراط زر کا دباؤ آئندہ مدت میں بھی جاری رہنے کا امکان ہے کیونکہ پاکستان کی معیشت کا بڑا انحصار مختصر مدت کیلئے درآمد اور بتدریج درآمدات کے متبادل تلاش کرنے پر ہے گا۔

## CORPORATE INFORMATION

### Chairman - Non-executive

Rafiq M. Habib

### Independent Director

Asif Qadir

Aliya Saeeda Khan

### Non-executive Director

Sohail P. Ahmed

Ali S. Habib

Mohamedali R. Habib

Salman Burney

### Chief Executive Officer

Mazhar Valjee

### Chief Financial Officer

Shahid Saleem

### Company Secretary

Salman Khalid

### Audit Committee

Asif Qadir

Chairman - Independent

Sohail P. Ahmed

Member

Mohamedali R. Habib

Member

Salman Burney

Member

### Human Resource & Remuneration Committee

Asif Qadir

Chairman - Independent

Salman Burney

Member

Ali S. Habib

Member

Mazhar Valjee

Member

### External Auditors

EY Ford Rhodes Chartered Accountants

### Legal Advisors

A. K. Brohi & Co., Karachi

K. A. Wahab & Co., Karachi

Fazal-e-Ghani Advocates, Karachi

### Tax Advisors

EY Ford Rhodes Chartered Accountants

### Bankers

Habib Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

National Bank of Pakistan

Habib Metropolitan Bank Limited

Meezan Bank Limited

Albaraka Islamic Bank

Bank Al-Habib Limited

Faysal Bank Limited

Industrial & Commercial Bank of China Limited

### Registered Office

4th Floor, House of Habib

3-Jinnah Cooperative Housing Society, Block 7/8

Sharaf Faisal, Karachi - 75350

PABX: 92(21) 3431-2030, 3431-2185

Fax: 92(21) 3431-2318, 3439-0868

E-mail: [tl@hoh.net](mailto:tl@hoh.net)

Web: [www.thallimited.com](http://www.thallimited.com)

### Share Registrar:

FAMCO Associates (Private) Limited

8-F, Next to Hotel Faran

Nursery, Block-6, P.E.C.H.S.

Shahra-e-Faisal, Karachi

PABX: 92(21) 3438-0101-5, 3438-4621-5

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