



The General Manager Pakistan Stock Exchange Limited Stock Exchange Building, Stock Exchange Road, Karachi

April 29, 2019

Dear Sir,

#### Transmission of Quarterly Report for the First Quarter Ended March 31, 2019

We have to inform you that the Quarterly Report of Habib Bank Limited for the first quarter ended March 31, 2019 have been transmitted through PUCARS and is also available on the Bank's website.

You may please inform the TRE Certificate Holders of the Exchange accordingly.

Yours faithfully,

Neelofar Hameed Company Secretary

CC:

- 1. Management Executive (Enforcement), Securities & Exchange Commission of Pakistan, NIC Building, 63 Jinnah Avenue, Islamabad (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2019)
- 2. The Registrar, Company Registration Office, State Life Building 7, Jinnah Avenue, Blue Area, Islamabad (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2019)
- 3. The Director, Banking Policy & Regulation Department, State Bank of Pakistan, I.I. Chundrigar Road, Karachi (with 3 printed copies of the Quarterly Report of the Bank for the first quarter ended March 31, 2019)

Habib Bank Limited Corporate Secretariat (Registered Office) 9th Floor, Habib Bank Tower, Jinnah Avenue, Blue Area, Islamabad

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HBL

# SHAPING THE FUTURE QUARTERLY REPORT MARCH 31, 2019

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## **EORPORATE INFORMATION**

#### **Board of Directors**

Mr. Sultan Ali Allana Chairman

Mr. Shaffiq Dharamshi Director

Mr. Moez Ahamed Jamal Director

**Ms. Sadia Khan** Director

Mr. Salim Raza Director

**Dr. Najeeb Samie**Director

Mr. Agha Sher Shah Director

Mr. Muhammad Aurangzeb President & CEO

**Chief Operating Officer** Mr. Sagheer Mufti

Chief Financial Officer Mr. Rayomond Kotwal

Company Secretary
Ms. Neelofar Hameed

Legal Advisors

Mandviwalla and Zafar

Legal Consultants and Advocates

Auditors
A.F. Ferguson & Co.
Chartered Accountants

Share Registrar

Central Depository Company of Pakistan Limited CDC House, 99 – B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal Karachi – 74400, Pakistan Tel: Customer Support Services (Toll Free) 0800-CDCPL (23275)

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**HBL Corporate Secretariat** 

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**Head Office** 

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Websites:

Corporate Website: www.hbl.com

Internet Banking: www.hblibank.com.pk



### **Directors' Review**

On behalf of the Board of Directors, we are pleased to present the condensed interim consolidated financial statements for the quarter ended March 31, 2019.

#### **Domestic Economy**

Pakistan's economy is on course for a slowdown with FY'19 GDP growth projected to fall to around 3.5%. Agriculture growth has been impacted by water shortages and a resultant shortfall in the cotton and wheat crops. Meanwhile, the Large-Scale Manufacturing Index declined by 2.3% during 7MFY'19 as investment sentiment among corporate entities has been subdued because of uncertainty over the IMF programme and lack of policy direction. The deceleration has also been partly a deliberate attempt to dampen domestic demand necessitated by the overheating of the economy – evidenced by a 43% increase in private sector credit offtake during 9MFY'19, a period in which interest rates increased by 425 bps – as a result of several years of a relaxed monetary policy and lack of structural reform.

Import containment efforts have had some success, with imports for 9MFY'19 declining by 4.9%. As a result, despite a slight decline in exports, the trade deficit has reduced by 7.7%. The bright spot has been home remittances, which increased by 9% to USD 16.1 billion for 9MFY'19. The combination of a lower trade deficit and higher remittances resulted in the current account deficit narrowing by nearly 30% over the same period last year, to USD 9.6 billion.

Headline CPI touched 9.4% in March 2019, a 5-year high, averaging 6.8% for 9MFY'19 compared to an average of 3.8% in the same period of FY'18. The downward adjustment in the Rupee – which was long overdue – has been a major contributing factor to the rise in inflation.

The Government has managed to stem the falling FX reserves by signing medium-term funding arrangements with friendly countries. Nevertheless, with less than three months of import cover and mounting external debt repayments, Fitch Ratings and S&P both downgraded the country's rating from 'B' to 'B-', in December 2018 and February 2019 respectively.

The fiscal deficit during 1H FY'19 rose to 2.7% of GDP compared to 2.2% in the same period of last year and most projections are for the FY'19 fiscal deficit to be in the 7% range. While the import slowdown has narrowed the trade deficit, it has simultaneously adversely affected revenue collection as 50% of tax receipts are in the form of indirect measures including import tariffs. Additionally, despite the Government's deep cuts in development spending, rising interest rates have exacerbated the debt servicing cost.

The Government is expected to reach an agreement with the IMF on a stabilization package in Q2 2019. The negotiations – which commenced in Q3 2018 – have been arduous and protracted and appear to reflect key differences around the implementation of deep-rooted structural reform which the IMF deems necessary for returning the country to a balanced and sustainable growth trajectory. Key issues include the restructuring of loss-making Public Sector Enterprises, a widening of the tax net and decisively addressing the chronic circular debt.

Monetary tightening continues with the SBP raising rates by 75bps during the quarter. Total industry deposits grew by 0.8% during the first quarter of 2019, while advances remained flat to December 2018 levels. With the pickup in rates and loan repricing, banking system spreads for the first two months of the year have risen by 64 bps over 2M'18 as improvements in lending yield have outpaced relatively contained deposit cost.

#### **Performance**

HBL recorded a Profit before Tax of Rs 8.4 billion for the first quarter of 2019, an increase of 14% over the same period of last year. However, with the retrospective imposition of Super Tax on 2017 earnings, profit after tax for Q1'19 is Rs 3.2 billion, compared to Rs 4.7 billion for Q1'18. However, despite the additional tax impact, PAT for Q1'19 is 26% higher than in the previous quarter with earnings per share for Q1'19 at Rs 2.08.

HBL's key business drivers remain on a positive trajectory. Total domestic deposits increased by 2.0%, crossing Rs. 1.9 trillion, with growth in all categories. The market share thus improved to 14.3% with a strong CASA ratio of 85.1%. Domestic advances remained flat to December 2018 levels as seasonal declines in certain businesses were offset by growth in others. Overseas advances rose by nearly 8%; HBL's total net advances thus increased by 1% over December 2018.

Average domestic deposits rose by Rs 120 billion (7.2%) over Q1'18 with a Rs 66 billion growth in average domestic current accounts improving the deposit mix. Average domestic loans grew by 28.1% (nearly Rs 200 billion). The strong business growth was supplemented by a 71 bps improvement in Net Interest Margin – the full flow-through of the 2018 interest rate increases into loan re-pricing and the rollover of maturing investments at higher rates resulted in a significant increase in earning asset yields while the improved current account mix contained growth in the cost of funds. With the rebuilding of international balance sheets, net interest income in the overseas businesses also increased by 13% over the first quarter of 2018. The Bank's total net interest income for Q1'19 thus grew by 19% over Q1'18, to Rs 23.4 billion.

Non mark-up income remained robust, increasing by 22% YoY to Rs 6.6 billion as the lower rupee devaluation reduced the revaluation loss on the Bank's external borrowings by Rs 0.6 billion. Fee income has grown by 18%, to Rs 5.3 billion, as a strong performance from the investment banking business, supported by growth in card and trade related fees, all contributed to the increase. Core FX income improved by 32% to Rs 1 billion due to one-time gains resulting from an increase in arbitrage spreads.

HBL's investments in people and technology will continue. The Bank continues its transformation journey to ensure that it does the right kind of business as a responsible member of the global clearing system. In addition, the Bank has accelerated the pace of its remediation efforts in NY. Despite an increase in headline administrative expenses for Q1'19 to Rs 21.4 billion, the growth of the underlying business has enabled the Bank to reduce its domestic cost / income ratio by 150bps from prior year levels, to 56.8%. Recoveries showed a strong performance in Q1'19; however, weakness in some borrowers and aging of previously provided names resulted in a small net charge of Rs 0.1 billion. With a reversal of previous impairment on investments, total provisions for the quarter recorded a reversal of Rs 0.1 billion.

#### **Movement of Reserves**

	RS million
Unappropriated profit brought forward Profit attributable to equity holders of the Bank Share of re-measurement loss on defined benefit obligations of associate - net Transferred from surplus on revaluation of assets – net of tax	101,606 3,054 (3) 13 3,065
Profit available for appropriations	104,671
Appropriations Transferred to statutory reserves Cash dividend – Final 2018	(356) (1,834) (2,189)
Unappropriated profit carried forward	102,482
Earnings per share (Rs)	2.08

#### **Capital Ratios**

HBL has been designated by the SBP as a Domestic Systemically Important Bank (D-SIB) and placed in category C, the highest currently in use. This requires the Bank to maintain an additional Common Equity Tier 1 (CET1) of 2% in the form of a Higher Loss Absorbency surcharge, effectively meaning that all its Capital Adequacy Ratio (CAR) requirements – CET 1, Tier 1 and Total – stand increased by 2% as of March 31, 2019.

The consolidated CET 1 and Tier 1 CAR were maintained at the December 2018 level of 12.0%. However, as a result of the increased CET 1 requirements, the headroom in this ratio has reduced, thus rendering some of the Tier II capital ineligible. Total Consolidated CAR has thus reduced to 15.4% but remains well above the requirement of 13.9%.

Do million

#### **Dividend**

The Board of Directors, in its meeting held on April 24, 2019 has declared an interim cash dividend of Rs 1.25 per share (12.50%) for the guarter ended March 31, 2019.

#### **Future Outlook**

Pakistan's twin deficits problem has returned in full force and the combined deficit is expected to remain in double digits for FY'19. The dilemma of higher interest rates which stem inflation but negatively impact debt servicing, implies that a protracted and difficult adjustment period – involving growth at below long-term trends – is a real possibility. A way out of this quandary would appear to be a successful implementation of an IMF programme – which would lead to a rise in investor confidence and enhanced capital inflows from international donors – as long as this is accompanied by real structural reform to drive productive investment and reduce leakages in the economy.

Equally importantly, efforts must be intensified to capitalize on the good work done under Phase I of the CPEC programme, which has already started to improve the physical infrastructure of the country. It will now be critical to establish industries that leverage this infrastructure and develop export capability to put the country on a path to sustainable growth.

HBL's results for the first quarter of 2019 are encouraging and provide validation of the work done over the previous year. As a Technology Company with a Banking License, the Bank will accelerate its digital ambitions to transform the way it deals with customers through innovative, customer-centric products and channels. The Bank's market leading mobile app and internet banking platform have nearly 0.9 million users, the highest in the market. HBL remains committed to and is being recognized for its progress in women empowerment and financial inclusion for all. HBL Konnect continues its strong growth with 2.4 million accounts opened to date, 24% of them by women. HBL continues to strive to improve its service quality and efforts in this area will be stepped up. HBL is inextricably linked with sports in the country and, in Q1'19, reiterated this commitment by renewing its title sponsorship of the highly successful HBL PSL, playing a direct contributory role in the return of cricket to Pakistan. The Bank recognizes that it has a responsibility to play a leading role in the development of all sectors of the economy and, with its unmatched franchise, is well positioned to make a meaningful contribution to the country.

#### **Appreciation and Acknowledgement**

On behalf of the Board and management, we would like to place on record our appreciation for the efforts of our Regulators and the Government of Pakistan, in particular, the State Bank of Pakistan, the Ministry of Finance and the Securities and Exchange Commission of Pakistan, for developing and strengthening the banking and financial industry through continuous improvements in the regulatory and governance framework.

We are indebted to our customers, many of whom have banked with us for generations, and who continue to entrust us with their business and confidence. Our shareholders have provided steadfast support and to them and to all our stakeholders, we are deeply grateful. The Board and the management remain committed to maintaining the highest standards of governance and we assure our stakeholders that we will be industry leaders in this area. We would also like to thank our employees and their families for their dedication and their tireless efforts towards the growth of HBL.

On behalf of the Board

Muhammad Aurangzeb
President & Chief Executive Officer

Moez Ahamed Jamal Director

April 24, 2019

## ڈائر یکٹرز کا جائزہ

ہمیں بورڈ آف ڈائر مکٹرز کی جانب سے 31 مارچ 2019ء کو ختم ہونے والی سہ ماہی کی مخضر عبوری مجموعی مالیاتی گوشوارے پیش کرتے ہوئے مسرت محسوس ہورہی ہے۔

## ملكى معيشت

پاکستان کی معیشت ست روی کا شکار ہے، جبکہ مالی سال 2019ء کے لیے GDP میں اضافہ لگ بھگ 3.5 کم رہنے کی توقع ہے۔ پانی کی قلّت نے زرعی شعبے کو متاثر کیا ہے جس کے نتیجے میں کپاس اور گندم کی فصلوں میں کمی کا سامنا ہے۔ اسی دوران میں، IMF پروگرام سے متعلق غیریقینی اور پالیسی کے بہت ہونے کی وجہ سے کارپوریٹ اداروں کے در میان سرمایہ کاری کے رجمان میں کمی سے، مالی سال 2019ء کے 7 مہینوں میں بڑے پہانے کی اشیا سازی (LSM) میں 3.2 تک تحقیف ہوئی۔ کچھ حد تک یہ ست رفاری مقامی طلب کی حوصلہ شکنی کی دانستہ کو شش بھی ہے جو، کئی سالوں سے ست رومالیاتی پالیسی اور بنیادی ڈھانچے میں اصلاحات کے فقدان کے نتیجے میں، بدحال معیشت کے پیشِ نظر لاز می تھی، جس کا مشاہدہ مالی سال 2019ء کے 9 دوران شرح سود میں کریڈٹ کی طلب میں 425 بی ہی ایس کم صورت میں کیا گیا، جبکہ اس عرصے کے دوران شرح سود میں کو بی پی ایس کا اضافہ ہوا۔

درآ مدات محدود کرنے کی کوششوں میں کچھ کامیابی حاصل ہوئی، اور مالی سال 2019ء کے 9 ماہ میں درآ مدات میں بلا 4.9 تک کمی دیکھی گئی۔ نتیجتاً، بر آمدات میں معمولی تخفیف کے باوجود، تجارتی خسارے میں با7.7 تک کمی واقع ہوئی۔ ایک روشن پہلو ترسیلاتِ زر رہی ہیں جو مالی سال 2019ء کے 9 مہینوں میں بر9 اضافے کے ساتھ 16.1 ارب امریکی ڈالر تک پہنچے گئیں۔ کم تر تجارتی خسارے اور بلند تر ترسیلاتِ زر کے امتزاج کے نتیجے میں کرنٹ اکاؤنٹ کا خسارہ کم ہوکر 6.6 ارب امریکی ڈالر رہ گیا، جو گزشتہ سال کے اسی دورانے کے مقابلے میں تقریباً با30 تک کم ہے۔

عمومی صارف اشاریہ قیمت (CPI) مارچ 2019ء میں 4.4 تک پینچی، جو 5 سالوں میں بلند ترین ہے۔ مالی سال 2019ء کے 9 مہینوں میں یہ اضافہ اوسطاً 48.8 تھا۔ روپے کی قدر میں کمی نے، جو طویل عرصے سے التوا کا شکار تھی، افراطِ زر میں اضافے میں نمایاں کر دار اداکیا۔

دوست ممالک کے ساتھ متوسط المیعاد سرمائے کے معاہدوں پر دستخط کے ذریعے، حکومت زرِ مبادلہ کے کم ہوتے ہوئے ذخائر پر بند باندھنے میں کامیاب رہی۔ اس کے باوجود، تین مہینوں سے بھی کم کے درآ مدی سرمائے اور بیرونی قرضوں کی واپس ادائیگی کے کوہِ گر اں کے باعث،Fitchریٹنگز اور P&S، دونوں نے بالتر تیب دسمبر 2018ء اور فروری 2019ء میں ملک کی ریٹنگ 'B'سے گھٹاکر 'B-'کردی۔

مالی سال 2019ء کی پہلی ششاہی میں مالی خسارہ بڑھ کر GDP کا %2.7 ہو گیاجو پچھلے سال اس عرصے کے دوران %2.2 تھا اور غالب امکانات یہی ہیں کہ مالی سال 2019ء کا مالی خسارہ %7 تک ہو گا۔ اگرچہ درآ مدات میں کمی نے تجارتی خسارے کو گھٹایا ہے، لیکن ساتھ ہی محصولات کی وصولی پر بھی مخالف اثر ڈالا ہے کیونکہ %50 ٹیکس وصولی بالواسطہ اقد امات بشمول درآ مدی نرخ ناموں کی صورت میں ہوتی ہے۔ علاوہ ازیں، حکومت کی جانب سے ترقیاتی اخراجات میں بڑی کٹوتیوں کے باوجو دبلند شرح سود نے قرضوں کی سروس لاگت میں انتہائی اضافہ کر دیا ہے۔

توقع ہے کہ حکومت 2019ء کی دوسری سہ ماہی میں IMF کے ساتھ استحکام کے پیکیج سے متعلق کسی معاہدے پر پہنچ جائے گی۔ 2018ء کی تیسری سہ ماہی میں قالت استحکام کے پیکیج سے متعلق کسی معاہدے پر پہنچ جائے گی۔ 2018ء کی تیسری سہ ماہی میں شروع ہونے والی بات چیت خاصی تحضن اور طویل ثابت ہوئی ہے اور گہری سطح تک ساختی اصلاحات کے نفاذ سے متعلق کلیدی اختلافات کی عکاس دکھائی دیتی ہے، جو IMF کے مطابق ملک کو متوازن اور پائیدار ترقی کی راہ پر دوبارہ گامزن کرنے کے لیے ضروری ہیں۔ ان کلیدی مسائل میں خسارے کا شکار پبلک سیکٹر انٹر پر ائززکی تعمیر نو، ٹیکس کا دائرہ کار وسیع کرنا اور دیرینہ گرد شی قرضے سے فیصلہ کن انداز میں نمٹنا شامل ہے۔

### فينائر ميس إبنار حطهاؤ

### سرمائے کا تناسب

فی خصص آمدنی (رویے)

SBP کی جانب سے HBL کو ملکی نظام کا اہم بینک (D-SIB) نامز د کیا گیاہے اور درجہ 'C'میں رکھا گیاہے جو اس وقت زیرِ استعال سب سے بلند درجہ ہے۔ یہ بینک سے نقاضا کرتا ہے کہ بلند تر نقصان برداشت کرنے کے لئے CET1 کا 2 سرچارج رکھا جائے، جس کے نتیج میں اس کی تمام کیپٹل ایڈیکو بھی ریشو (CAR) کی شرائط، Tier 1، CET 1 اور مجموعی میں 31 ارچ 2019ء کو 2٪ اضافہ ہو گیاہے۔

مجموعی CET 1 اور Tier 1 CAR وسمبر 2018ء کی سطح یعنی ×12.0 پر بر قرار ہیں۔ البتہ ، CET 1 کی شر ائط میں اضافے کے نتیجے میں ، اس تناسب کی اضافی گنجائش میں کمی واقع ہوئی، چنانچہ Tier II کا بعض سرمایہ غیر موثر ہو گیا۔ نتیجتاً گل مجموعی CAR کم ہو کر ٪15.4 ہو گئی البتہ ٪13.9 کی شرط سے خاصی بلند ہے۔

## منافع منقسمه

بورڈ آف ڈائر کیٹرزنے 24 اپریل 2019ء کو منعقد ہونے والے اپنے اجلاس میں 31 مارچ 2019ء کو اختتام پذیر ہونے والی سہ ماہی کے لیے فی حصص 1.25 رویے (12.50) کے عبوری منافع منقسمہ کا اعلان کیا ہے۔

## مستقبل کی صورتِ حال

پاکتنان کے جڑوال خساروں کا مسکلہ اپنی بھر پور قوت کے ساتھ لوٹ چکا ہے اور مالی سال 2019ء کا مجموعی مالی خسارہ دہرے ہندسوں ہی میں رہنے کی تُوقع ہے۔ بلند شرح سود کے ساتھ دہری مشکل یہ ہے کہ وہ افراطِ زر کو تورو کتاہے، مگر قرضہ جاتی سروسز پر منفی اثرات مرتب کرتاہے، اور اس سے ظاہر

2.08

SBP نے مالیاتی پالیسی میں سختی کو جاری رکھتے ہوئے اس سہ ماہی کے دوران ریٹ میں 75 بی پی ایس کا اضافہ کیا۔ 2019ء کی پہلی سہ ماہی کے دوران کھجموعی شعبے کے ڈپازٹس میں بھی کہو تک اضافہ ہوا، جبکہ قرضہ جات دسمبر 2018ء کی سطح پر ہی رہے۔ ریٹ میں اضافے اور قرضوں کی قیمت پر نظر ثانی سے ، سال کے ابتدائی دو مہینوں میں بینکاری سسٹم اسپریڈز 2018ء کے دو مہینوں کے مقابلے میں 64 بی پی ایس زیادہ رہے، چو نکہ قرضہ جات کے منافع نے نسبتاً محدود ڈیازٹ لاگت کو پہچھے جھوڑ دیا ہے۔

## کارکردگی

HBL نے 2019ء کی پہلی سہ ماہی میں 8.4 ارب روپے قبل از محصول منافع حاصل کیا جو گزشتہ سال اسی عرصے کے مقابلے میں بہلا زائد ہے۔ البتہ، 2017ء کی پہلی سہ ماہی کا بعد از محصول منافع 2.5 ارب روپے رہا، جبکہ 2018ء کی پہلی سہ ماہی کا بعد از محصول منافع 2.5 ارب روپے تھا۔ البتہ، اضافی محصول کے اثرات کے باوجود، 2019ء کی پہلی سہ ماہی کا بعد از محصول منافع گزشتہ سہ ماہی کے مقابلے میں میں یہ 4.7 ارب روپے تھا۔ البتہ، اضافی محصول کے اثرات کے باوجود، 2019ء کی پہلی سہ ماہی کا بعد از محصول منافع گزشتہ سہ ماہی کے مقابلے میں بری سے ماہی کے لیے فی حصص آمدنی 2.08 روپے رہی۔

HBL کے کلیدی کاروباری محرکات مثبت سمت میں سفر جاری رکھے ہوئے ہیں۔ مجموعی ملکی ڈپازٹس، تمام شعبوں میں نمو کے ساتھ، %2.0 اضافے سے 1.9 مضبوط CASA تناسب کے ساتھ مارکیٹ شیئر مزید بہتر ہوکر %14.3 ہوگیا۔ بعض کاروباروں میں عارضی کی اور بعض میں اضافے کی وجہ سے ملکی قرضہ جات دسمبر 2018ء کی سطح پر ہی بر قرار رہے۔ غیر ملکی قرضہ جات میں تقریباً %8 اضافہ ہوا، چنانچہ HBL کے مجموعی خالص قرضہ جات دسمبر 2018ء کے مقابلے میں %1 بڑھ گئے۔

اوسط ملکی ڈپازٹس میں، 2018ء کی پہلی سہ ماہی کے مقابلے میں، 120 ارب روپے (٪7.2) کا اضافہ ہوا، جبکہ اوسط ملکی کرنٹ اکاؤنٹس میں میں ہوئی۔ اوسط ملکی قرضہ جات میں ٪1.82 (تقریباً 2000 ارب روپے) کا اضافہ ہوا۔ مضبوط کاروباری ترقی کے باعث نیٹ انٹرسٹ مار جن میں 71 بی پی ایس کی بہتری آئی، جو 2018ء میں شرح سود میں اضافے سے قرضوں کی ری پر اکسنگ کے مکمل اثر ات اور میعاد پوری کرنے والے سرمایوں کی زیادہ شرح پر تجدید کے سبب ہے جس کا نتیجہ آمدن اثاثوں کی پیداوار کے حصول میں نمایاں اضافے کی صورت میں نکلا جبکہ فنڈز کی لاگت کو کرنٹ اکاؤنٹ مکس میں بہتری نے محدود رکھا۔ بین الاقوامی، بیلنس شیٹ کی تعمیر نو کے ساتھ، غیر ملکی کاروباروں کی خالص منافع آمدنی میں 2018ء کی پہلی سہ ماہی کے لیے بینک کی مجموعی خالص منافع آمدنی میں 2018ء کی پہلی سہ ماہی کے مقابلے میں ٪19 اضافہ ہوا۔ چنانچہ 2018ء کی پہلی سہ ماہی کے لیے بینک کی مجموعی خالص منافع آمدنی کی بہلی سہ ماہی کے مقابلے میں ٪19 اضافے کے ساتھ 20.8 ارب روپے ہوگئ۔

نان مارک آپ آ مدن بھی مستخام رہی جو سال بسال بڑ22 اضافے کے ساتھ 6.6 ارب روپے ہو گئی، جس کا سبب روپیہ کی قدر میں کی کے باعث بینک کے بیرونی قرضہ جات کی قیمت کا دوبارہ تعین کیے جانے کے نقصان میں 0.6 ارب روپے کی کی واقع ہونا تھا۔ سرمایہ کارانہ بینکاری کے شعبے میں مستخام کار کردگی کے ساتھ کارڈ اور ٹریڈ سے متعلق فیسوں میں اضافے جیسے تمام پہلوتر قی کا سبب بنے اور فیس کی آمدنی بڑ18 بڑھ کر 5.3 ارب روپے ہوگئ۔ ثالثی اسپریڈ میں اضافے کے نتیجے میں ایک بار حاصل ہونے والی آمدن کے باعث مرکزی ایف ایکس آمدن بڑ23 اضافے کے ساتھ 1 بلین روپے ہوگئی۔

عوام اور ٹیکنالوجی میں HBL کی سرمایہ کاری جاری رہے گی۔ بینک اپنی ٹر انسفار میشن کے سفر پر گامزن ہے تاکہ عالمی کلیئرنگ نظام کا ذمہ دار رکن ہونے کے ناتے درست کاروبار کی انجام وہی یقینی بنائی جائے۔ علاوہ ازیں، بینک نے نیویارک میں اپنی ریمیڈیشن کی کوششوں کی رفتار کو تیز ترکر دیاہے۔ 2019ء کی پہلی سہ ماہی کے دوران عمومی انتظامی اخر اجات میں 12.1 ارب روپے کے اضافے کے باوجود، بنیادی کاروبار کی ترقی کے باعث بینک اپنی ملکی لاگت / آمدن کے تناسب کو گزشتہ سال کے مقابلے میں 150 بی پی ایس کی کمی کے ساتھ با65.8 لانے میں کامیاب رہا۔ 2019ء کی پہلی سہ ماہی میں وصولیا بیوں کے ضمن میں عمدہ کارکر دگی رہی؛ البتہ، بعض قرض داروں کی تنزلی اور غیر فعال پرانے قرضہ جات کے مزید و قتی اثرات کا نتیجہ 0.1 ارب روپے کے معمولی خالص چارج کی صورت میں نکلا۔ سرمایہ کاری میں گزشتہ نقصان کی واپنی کے ساتھ، اس سہ ماہی میں پرویژن میں 10.1 ارب روپے کی مجمولی خالص چارج کی صورت میں نکلا۔ سرمایہ کاری میں گزشتہ نقصان کی واپنی کے ساتھ، اس سہ ماہی میں پرویژن میں 10.1 ارب روپے کی مجموعی رپورسل حاصل ہوئی۔

ہوتا ہے کہ ایڈ جسٹمنٹ کا ایک طویل اور مشکل دورانیہ، بشمول طویل المدتی کم نشو و نماکار جمان، ایک حقیقی مکنہ صورت ہے۔ اس صورتِ حال سے نکلنے کا راستہ IMF پروگرام کا کامیاب نفاذ نظر آتا ہے، جس سے سرمایہ کاروں کے اعتاد میں اضافہ ہو گا اور بین الا قوامی ڈونرز کے سرمائے کے اندرونی بہاؤ میں تیزی آئے گی، بشر طیکہ اس کے ساتھ مفید سرمایہ کاری کا محرک بننے اور معیشت میں اخراج کم کرنے کے لیے حقیقی ساختی اصلاحات کی جائیں۔

مساوی طور پر اہم یہ ہے کہ CPEC پروگرام کے پہلے مرحلے کے تحت کیے گئے عمدہ کام ہے، جو پہلے ہی ملک میں فزیکل انفراسٹر کچر کو بہتر بنانا شروع کر چکاہے، استفادہ حاصل کرنے کے لیے کوششوں کو تیز کرناضروری ہے۔ اب ایسی صنعتوں کا قیام ضروری ہو گاجو اس انفراسٹر کچرسے فائدہ اٹھا شکیں اور ملک کو پائیدار ترقی کی راہ پر گامزن کرنے کے لیے بر آمدی صلاحیت بڑھا شکیس۔

2019ء کی پہلی سہ ماہی کے لیے HBL کے نتائج حوصلہ افزا ہیں اور گزشتہ سال انجام دیے گئے کام کی توثیق کرتے ہیں۔ بینکاری کا اجازت نامہ رکھنے والی شینالوجی کمپنی کے طور پر، بینک اپنے ڈیجیٹل عزائم کو تیز تر کرے گا تا کہ جدّت، صارف – مرکز پروڈ کٹس اور چینلز کے ذریعے صار فین کے ساتھ تعلق کے انداز کو بدل سکے۔ مارکیٹ میں بینک کی سر فہرست موبائل ایپ اور انٹر نیٹ بینئنگ پلیٹ فارم کے تقریباً و 0.0 ملین صار فین ہیں، جو مارکیٹ میں سب سے بڑی تعداد ہے۔ مالکہ اس ضمن میں اس کی کاوشوں سب سے بڑی تعداد ہے۔ بلکہ اس ضمن میں اس کی کاوشوں کا اعتراف بھی کیا جارہ ہے۔ HBL کنیکٹ کی بھر پور پیش قدمی کا سلسلہ جاری ہے اور تا حال 2.4 ملین اکاؤنٹس کھولے جاچکے ہیں، جن میں سے بہلا کو تین ہیں۔ HBL اپنی سروس کا معیار بہتر بنانے کے لیے سرگرم عمل ہے اور اس حوالے سے کوشوں میں اضافہ کیا جائے گا۔ HBL ملک میں ہونے والے کھیلوں کے ساتھ بھی منسلک ہے اور 2019ء کی پہلی سہ ماہی میں انتہائی کا میاب HBL کی اپنی ٹائٹل اسپانسر شپ کی تجدید کے ساتھ ہونے والے کھیلوں کے ساتھ بھی منسلک ہے اور 2019ء کی پہلی سہ ماہی میں انتہائی کا میاب کا اداراک ہے کہ معیشت کے تمام شعبوں کی تر تی میں قائد تہ کر دار اداکر رہا ہے۔ بینک کو ادراک ہے کہ معیشت کے تمام شعبوں کی تر تی میں قائد تی کہ دار داداکر در نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر در نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر در نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر در نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر در نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر دار نبھانا اس کی ذمہ داری ہے اور اپنی ہے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار اداکر دار نبھانا سے کو میں داری ہے اور این ہے مثال فرنچائز کے ساتھ میں بامعنی کر دار اداکر دار نبھانا سے کو سلک میں باکھ کی دار کی سے اس کی مثل ہے مثال کر دیا ہے کا ساتھ کی دار کیا ہے داری ہے اور اس کا میں میں بانے کی دار کی ہے دور کی سے در کی ہے دور کی کے دور کی سے دور کی سے دور کی کے دور کی کی دار کی کے دور کی کیا ہے دور کی کر کی دار کی کر کی دار کر کر کر کر کر کر

اظهارتشكر

بورڈ اور انتظامیہ کی جانب ہے، ہم اپنے ریگولیٹر زاور حکومتِ پاکتان، بالخصوص اسٹیٹ بینک آف پاکتان، وزارتِ مالیات اور سکیورٹیز اینڈ ایکسچینج کمیشن آف پاکتان کی کاوشوں کا اعتراف کرتے ہیں جنہوں نے ریگولیٹری اور انتظامی فریم ورک میں مسلسل بہتریوں کے ذریعے بینکاری اور مالیاتی شعبے کی ترقی اور استحکام کے لیے انجام دیں۔

ہم اپنے کسٹم زکے ممنون ہیں، جن میں بہت سے کسٹم زکئی نسلوں سے ہمارے ساتھ بینکاری کر رہے ہیں، اور اپنے کاروبار اور اعتماد کے ذریعے ہم سے منسلک ہیں۔ ہمیں اپنے حصص یافتگان کا مضبوط تعاون حاصل رہاہے اور ہم اُن کے اور اپنے تمام اسٹیک ہولڈرز کے بے حد شکر گزار ہیں۔ بورڈ اور میننجمنٹ اعلیٰ ترین معیارات بر قرار رکھنے کے لیے اپنے عزم پر قائم ہے اور ہم اپنے اسٹیک ہولڈرز کو یقین ولاتے ہیں کہ ہم اس شعبے میں انڈسٹر ک کے قائدین ہول گرین ہول گے۔ ہم HBL کی ترقی میں اپنے ملاز مین اور ان کے خاندانوں کی لگن اور انتھک کاوشوں کا بھی شکریہ اداکرتے ہیں۔

منجانب بورڈ

معیز احمد جمال ڈائیر یکٹر محمد اور نگزیب صدر اور چی**ن** ایگزیکو آفیسر

24 ايريل، 2019ء

## **Condensed Interim Consolidated Statement of Financial Position**

As at March 31, 2019

	Note	(Unaudited) March 31, 2019 (Rupe	(Audited) December 31, 2018 es in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	5 6 7 8 9 10 11 17	247,218,976 42,573,271 298,364,226 933,899,247 1,091,524,755 75,548,203 8,096,071 - 104,419,839 2,801,644,588	279,460,688 42,642,022 51,277,336 1,390,052,464 1,080,440,220 64,083,277 7,865,361 570,717 109,461,065 3,025,853,150
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities	13 14 15 16 17 18	28,469,145 232,122,359 2,165,657,043 - 9,988,000 685,553 160,565,866 2,597,487,966	42,460,568 523,319,055 2,137,293,065 - 9,990,000 - 113,538,251 2,826,600,939
NET ASSETS		204,156,622	199,252,211
REPRESENTED BY Shareholders' equity			
Share capital Reserves Surplus on revaluation of assets - net of tax Unappropriated profit	19	14,668,525 66,127,637 16,671,772 102,482,038	14,668,525 64,435,243 14,531,643 101,606,320
Total equity attributable to the equity holders of the Bank		199,949,972	195,241,731
Non-controlling interest		4,206,650	4,010,480
		204,156,622	199,252,211
CONTINGENCIES AND COMMITMENTS	20		

#### **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb **President and Chief Executive Officer**  Rayomond Kotwal **Chief Financial Officer**  Moez Ahamed Jamal Director

Agha Sher Shah **Director** 

Dr. Najeeb Samie **Director** 

## **Condensed Interim Consolidated Profit and Loss Account (Unaudited)**

For the three months ended March 31, 2019

	Note	January 01 to March 31, 2019	January 01 to March 31, 2018
		(Rupees	in '000)
			(Restated)
Mark-up / return / profit / interest earned Mark-up / return / profit / interest expensed	22 23	51,524,112 28,154,016	37,023,051 17,322,380
Net mark-up / return / profit / interest income		23,370,096	19,700,671
Non mark-up / interest income			
Fee and commission income Dividend income Share of profit of associates and joint venture Foreign exchange income / (loss) Income / (loss) from derivatives (Loss) / gain on securities - net Other income Total non mark-up / interest income Total income  Non mark-up / interest expenses	24   25 26	5,322,737 100,811 891,248 452,752 184,516 (386,628) 68,712 6,634,148 30,004,244	4,508,883 169,676 1,064,538 (394,333) (83,919) 54,640 102,389 5,421,874
Operating expenses Workers' Welfare Fund Other charges Total non mark-up / interest expenses	28	21,440,589 161,195 50,652 21,652,436	17,724,046 139,709 6,104 17,869,859
Profit before provisions and taxation	,	8,351,808	7,252,686
Provisions and write offs - net	29	(82,971)	(116,973)
Profit before taxation	,	8,434,779	7,369,659
Taxation	30	5,257,226	2,682,015
Profit after taxation	•	3,177,553	4,687,644
Attributable to:			
Equity holders of the Bank Non-controlling interest	,	3,054,234 123,319 3,177,553	4,583,173 104,471 4,687,644
		(Rup	ees)
Basic and diluted earnings per share	31	2.08	3.12

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

## **Condensed Interim Consolidated Statement of Comprehensive Income (Unaudited)**

For the three months ended March 31, 2019

Profit after taxation for the period attributable to: Equity holders of the Bank Non-controlling interest  Other comprehensive income / (loss)  Items that may be reclassified to the profit and loss account in subsequent periods  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax, attributable to: Equity holders of the Bank Non-controlling interest  Movement in surplus / deficit on revaluation of investments of associates - net of tax attributable to: Equity holders of the Bank Non-controlling interest  Movement in surplus / deficit on revaluation of investments of associates - net of tax attributable to: Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax attributable to: Equity holders of the Bank Non-controlling interest  (102,439)  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax And that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax And that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  Transferred from surplus on revaluation of fixed assets of associates - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Transferred to surplus on revaluation of fixed assets of associates - net of tax  Total comprehensive income  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  Foliation for the Bank Non-controlling interest  Foliation for the Bank Non-controlling interest  A 1,687,879,876  Equity holders of the Bank Non-controlling interest		January 01 to March 31, 2019 (Rupees	January 01 to March 31, 2018 in '000)
Equity holders of the Bank Non-controlling interest 123,319 104,471 123,319 3,177,553 1,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 4,687,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 3,177,553 16,876,644 123,319 123,319 123,319 123,319 123,319 123,319 123,319 123,319 123,319 123,319 123,319 12,297,732 13,333,489 12,297,732 13,333,489 12,297,732 13,333,489 12,275,99 12,319 12,	Profit after taxation for the period attributable to:		
Non-controlling interest 123,319 3,177,553 4,687,644  Other comprehensive income / (loss)  Items that may be reclassified to the profit and loss account in subsequent periods  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax, attributable to:         Equity holders of the Bank Non-controlling interest 2,258,581 4,1,360 92,759 1,339,092 3,426,248  Share of exchange translation reserve of associates 38,956 65,311  Movement in surplus / deficit on revaluation of investments - net of tax, attributable to:         Equity holders of the Bank Non-controlling interest 31,641 (22,946) 2,290,222 (1,169,982)  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax (102,439) 257,630  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax (2,568) 1,215  Transferred from surplus on revaluation of fixed assets of associates - net of tax (2,798) 1,215  Transferred to surplus on revaluation of fixed assets - net of tax (2,798) 1,215  Transferred to surplus on revaluation of fixed assets - net of tax (2,568) 1,000  Total comprehensive income (6,737,976) 7,273,861  Total comprehensive income attributable to:         Equity holders of the Bank (5,41,656) 7,099,577 174,284		3 054 234	4 583 173
Other comprehensive income / (loss)  Items that may be reclassified to the profit and loss account in subsequent periods  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of fax, attributable to: Equity holders of the Bank Non-controlling interest  Share of exchange translation reserve of associates  Movement in surplus / deficit on revaluation of investments - net of tax, attributable to: Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates on to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates one to ftax  Movement in surplus / deficit on revaluation of fixed assets of associates one to ftax  Movement in surplus / deficit on revaluation of fixed assets of associates one to ftax  Transferred from surplus on revaluation of fixed assets on to ftax  Movement in surplus / deficit on revaluation of fixed assets one of ftax  Transferred to surplus on revaluation of fixed assets one of ftax  Transferred to surplus on revaluation of fixed assets one of ftax  Transferred to surplus on revaluation of fixed assets one of ftax  Transferred to surplus on revaluation of fixed assets one of ftax  Transferred to surplus on revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation of fixed assets one of ftax  Transferred to surplus one revaluation			
Items that may be reclassified to the profit and loss account in subsequent periods   Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax, attributable to:			
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax, attributable to:	Other comprehensive income / (loss)	, ,	
joint venture and associates - net of tax, attributable to: Equity holders of the Bank Non-controlling interest Nassociates Nassoci			
Non-controlling interest  A1,360 1,339,092 3,426,248 Share of exchange translation reserve of associates  Movement in surplus / deficit on revaluation of investments - net of tax, attributable to: Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  Movement in surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  C2,610  Transferred from surplus on revaluation of fixed assets of associates - net of tax  Movement in surplus / deficit on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of non-banking assets - net of tax  Transferred to surplus on revaluation of non-banking assets - net of tax  Transferred to surplus / deficit on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  41,360  65,311  A1,4264  (1,147,036)  (1,147,036)  (2,2946)  2,290,222  (1,169,982)  (1,169,982)  (1,169,982)  (1,147,036)  (102,439)  257,630  (4,205)  C3,661  (4,205)  C4,610  (4,205)  C4,610  (4,205)  C4,610  (4,205)  C4,610  C4,			
Share of exchange translation reserve of associates  1,339,092 3,426,248 38,956 65,311  Movement in surplus / deficit on revaluation of investments - net of tax, attributable to: Equity holders of the Bank Non-controlling interest  31,641 2,290,222 (1,169,982)  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  Capture  Capture  Movement in surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Capture  Capture	Equity holders of the Bank	1,297,732	3,333,489
Share of exchange translation reserve of associates  Movement in surplus / deficit on revaluation of investments - net of tax, attributable to:  Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  Transferred from surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Transferred to surplus on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  196,320  1147,284	Non-controlling interest		
Movement in surplus / deficit on revaluation of investments - net of tax, attributable to:  Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  Capable 1.215  Transferred from surplus on revaluation of fixed assets of associates - net of tax  Movement in surplus / deficit on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Transferred to surplus / deficit on revaluation of non-banking assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  196,320  174,284		1,339,092	3,426,248
attributable to: Equity holders of the Bank Non-controlling interest  Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  (102,439)  Movement in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  (102,439)  Share of remeasurement loss on defined benefit obligations of associates - net of tax  (2,610)  Transferred from surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Transferred to surplus on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  6,541,656 7,099,577 Non-controlling interest  196,320 174,284	Share of exchange translation reserve of associates	38,956	65,311
Non-controlling interest  11,249  2,290,222  (1,169,982)  2,290,222  (1,169,982)  1,215  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  2,57,630  10,2439  1,215  1,216  1,216  1,216  1,217  1,221  1,222  1,222  1,222  1,222  1,222  1,223  1,223  1,223  1,223  1,223  1,22	attributable to:		
Movement in share of surplus / deficit on revaluation of investments of associates - net of tax  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax - net of tax  Transferred from surplus on revaluation of non-banking assets - net of tax - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  10,000  10,1169,982  (1,169,982)  (1,169,982)  (1,169,982)  (1,169,982)  (1,169,982)  (2,439)  257,630  (4,205)  (4,205)  (2,568)  (2,798)  1,215  Transferred to surplus on revaluation of fixed assets - net of tax - 10,000 - 7,432  Total comprehensive income - 7,273,861  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest - net of tax - 10,099,577 - 196,320 - 174,284			
Movement in share of surplus / deficit on revaluation of investments of associates - net of tax    (102,439)   257,630	Non-controlling interest		
of associates - net of tax (102,439) 257,630  Items that are not to be reclassified to the profit and loss account in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax (2,610) (4,205)  Transferred from surplus on revaluation of non-banking assets - net of tax - 2,568  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax (2,798) 1,215  Transferred to surplus on revaluation of fixed assets - net of tax (2,568)  Movement in surplus / deficit on revaluation of non-banking assets - net of tax - 10,000  Total comprehensive income (6,737,976) 7,273,861  Total comprehensive income attributable to: Equity holders of the Bank (6,541,656) 7,099,577 Non-controlling interest 196,320 174,284		2,290,222	(1,169,982)
in subsequent periods  Share of remeasurement loss on defined benefit obligations of associates - net of tax  (2,610) (4,205)  Transferred from surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  (2,798) 1,215  Transferred to surplus on revaluation of fixed assets - net of tax Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  6,541,656 7,099,577 174,284	·	(102,439)	257,630
- net of tax  Transferred from surplus on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  (2,568)  (2,798)  1,215  (2,568)  10,000  7,432  Total comprehensive income  6,737,976  7,273,861  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest			
Movement in surplus / deficit on revaluation of fixed assets of associates - net of tax  Transferred to surplus on revaluation of fixed assets - net of tax Movement in surplus / deficit on revaluation of non-banking assets - net of tax - (2,568) 1,215  Total comprehensive income  Total comprehensive income  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  Figure 4.798  1,215  - (2,568) 1,000 - 7,432  - 7,432  Total comprehensive income  6,737,976  7,273,861  Total comprehensive income attributable to: Equity holders of the Bank Non-controlling interest  196,320  174,284		(2,610)	(4,205)
- net of tax  Transferred to surplus on revaluation of fixed assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  1,215  (2,798)  1,215  (2,568)  10,000  - 7,432  7,273,861  7,099,577	Transferred from surplus on revaluation of non-banking assets - net of tax	-	2,568
Movement in surplus / deficit on revaluation of non-banking assets - net of tax  - 7,432  Total comprehensive income  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  Non-controlling interest  Lagrange April 10,000  - 7,273,861  Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  196,320  174,284		(2,798)	1,215
Total comprehensive income         6,737,976         7,273,861           Total comprehensive income attributable to:         Equity holders of the Bank         6,541,656         7,099,577           Non-controlling interest         196,320         174,284	Transferred to surplus on revaluation of fixed assets - net of tax	-	(2,568)
Total comprehensive income         6,737,976         7,273,861           Total comprehensive income attributable to:         Equity holders of the Bank         6,541,656         7,099,577           Non-controlling interest         196,320         174,284		-	
Total comprehensive income attributable to:  Equity holders of the Bank Non-controlling interest  Non-controlling interest  Non-controlling interest  Non-controlling interest  Non-controlling interest		-	
Equity holders of the Bank       6,541,656       7,099,577         Non-controlling interest       196,320       174,284	Total comprehensive income	6,737,976	7,273,861
Equity holders of the Bank       6,541,656       7,099,577         Non-controlling interest       196,320       174,284	Total comprehensive income attributable to:		
Non-controlling interest 196,320 174,284		6 541 656	7 000 577
	Hon controlling interest	6,737,976	7,273,861

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Moez Ahamed Jamal Director

Agha Sher Shah Director

Dr. Najeeb Samie Director

## **Condensed Interim Consolidated Statement of Changes In Equity (Unaudited)**

For the three months ended March 31, 2019

						to sharehold	lers of the Ba	ınk					
				Capit	Reserves		D-	venue	Surplus / ( revalua	deficit) on			
			Statutory	reserves	Non-	Capital	Re	venue	revalua	ation of		Non-	
	Share capital	Exchange translation reserve	Associates, Joint venture and subsidiary	Bank	distribu- table capital reserve	reserve on acquisition of common control entity	General reserve	Unappro- priated profit	Investments	Fixed / Non- banking assets	Sub Total	controlling interest	Total
Balance as at December 31, 2017  Comprehensive income for the three months ended March 31,		14,264,968	758,707	30,778,524	547,115	(156,706)	(Rupees in ' 6,073,812	96,909,270	(402,933)	21,823,385	185,264,667	3,485,954	188,750,6
Profit after taxation for the three months ended March 31, 2018	-	-	-	-	-	-	-	4,583,173	-	-	4,583,173	104,471	4,687,6
Other comprehensive income I (loss)  Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax	-	3,333,489	-	-	-	-	-	-	-	-	3,333,489	92,759	3,426,2
Share of exchange translation reserve of associates Share of remeasurement loss on defined benefit	-	65,311	-	-	-	-	-	-	-	-	65,311	-	65,3
obligations of associates - net	-	-	-	-	-	-	-	(4,205)	-	-	(4,205)		(4,2)
Movement in surplus / deficit on revaluation of assets - net of tax  Movement in share of surplus / deficit on revaluation of assets  of associates - net of tax	-	-	-	-	-	-	-	-	(1,147,036) 257,630	10,000	(1,137,036) 258,845	(22,946)	(1,159,9)
	-	3,398,800	-	-	-	-	-	4,578,968	(889,406)	11,215	7,099,577	174,284	7,273,8
Transferred to statutory reserves	-	-	60,249	395,803	-	-	-	(456,052)	-	-	-	-	
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	-	-	-	14,236	-	(14,236)	-	-	
Capital contribution to statutory funds of associates	-	-	-	-	-	-	-	(363)	-	-	(363)	-	(3
Transactions with owners, recorded directly in equity	1/ 669 525	17 662 760	910 050	31 17/ 207	5/7 11F	(156 706)	6.072.012	101 0/6 050	(1 202 220)	21 820 364	192,363,881	3 660 238	196,024,1
Balance as at March 31, 2018 Comprehensive income for the nine months ended December 3	14,668,525	17,663,768	818,956	31,174,327	547,115	(156,706)	6,073,812	101,046,059	(1,282,339)	21,820,364	172,303,887	3,660,238	130,024,7
Profit after taxation for the nine months ended December 31, 2018								7,472,398			7.472.398	280,901	7,753,2
Other comprehensive income / (loss)  Effect of translation of net investment in foreign		7,480,165						7,472,000			7,480,165	93,846	7,574,0
branches, subsidiaries, joint venture and associates - net of tax		(138,339)	-	-		-	-	-	-	-	(138,339)		(138,3
thare of exchange translation reserve of associates temeasurement loss on defined benefit obligations - net of tax		(130,333)	-	-	-	_	-	(154,907)	-	-	(154,907)		(155,
hare of remeasurement gain on defined benefit obligations of associates - net		-	-	-	_	-	-	2,839	-	_	2,839	-	2,8
Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	-	-	-	(5,982,661)	130,421	(5,852,240)	(23,110)	(5,875,3
Movement in share of surplus / deficit on revaluation of assets of associates - net of tax		-	-	-	-	-	-	-	(51,886)	(43,063)	(94,949)	-	(94,9
	-	7,341,826	-	-	-	-	-	7,320,330	(6,034,547)	87,358	8,714,967	350,844	9,065,8
Transferred to statutory reserves	-	-	189,032	783,113	-	-	-	(972,145)	-	- (40,400)	-	- (000)	
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	-	-	-	49,795	-	(49,193)	602	(602)	
ransactions with owners, recorded directly in equity iinal cash dividend - Rs 1.0 per share declared subsequent to the year ended December 31, 2017	-	-			-	-	-	(1,466,852)			(1,466,852)	-	(1,466,8
st interim cash dividend - Rs 1.0 per share	-	-	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)	-	(1,466,8
2nd interim cash dividend - Rs 1.0 per share	-	-	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)	-	(1,466,8
ord interim cash dividend - Rs 1.0 per share	-	-	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)	-	(1,466,
'	-	-	-	-	-	-	-	(5,867,408)	-	-	(5,867,408)	-	(5,867,4
Capital contribution from statutory funds of associates	_	-	-	-	-	-	-	29,689	-	-	29,689	-	29,6
Balance as at December 31, 2018	14,668,525	25,005,594	1,007,988	31,957,440	547,115	(156,706)	6,073,812	101,606,320	(7,326,886)	21,858,529	195,241,731	4,010,480	199,252,2
Comprehensive income for the three months ended March 31,	2019												
Profit after taxation for the three months ended March 31, 2019 Other comprehensive income / (loss)	-	-	-	-	-	-	-	3,054,234	-	-	3,054,234	123,319	3,177,5
Effect of translation of net investment in foreign branches, subsidiaries, joint venture and associates - net of tax	-	1,297,732	-	-	-	-	-	-	-	-	1,297,732	41,360	1,339,0
hare of exchange translation reserve of associates thare of remeasurement loss on defined benefit	-	38,956	-	-	-	-	-	-	-	-	38,956	-	38,9
obligations of associates - net  Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	-	-	(2,610)	2,258,581	-	(2,610) 2,258,581	31,641	2,290,2
Movement in share of surplus / deficit on revaluation of assets	-	-	-	-	-	-	-	-		(0.700)			
of associates - net of tax		1,336,688	-	-	-	-	-	3,051,624	(102,439) 2,156,142	(2,798)	(105,237) 6,541,656	196,320	6,737,9
ransferred to statutory reserves	-	-	71,543	284,163	_			(355,706)	-,,	-	-	-	
Fransferred from surplus on revaluation of assets - net of tax	-	-	-	-	-	-	-	13,365	-	(13,215)	150	(150)	
Fransactions with owners, recorded directly in equity Final cash dividend - Rs 1.25 per share declared subsequent													(4 000 1
to the year ended December 31, 2018	-	-	-	-	-	-	-	(1,833,565)	-	-	(1,833,565)	-	(1,833,5

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Moez Ahamed Jamal Director

Agha Sher Shah Director

Dr. Najeeb Samie Director

## **Condensed Interim Consolidated Cash Flow Statement (Unaudited)**

For the three months ended March 31, 2019

	March 31, 2019	March 31, 2018
	(Rupees i	(Restated)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	8,434,779	7,369,659
Dividend income	(100,811)	(169,676)
Share of profit of associates and joint venture	(891,248)	(1,064,538)
	(992,059)	(1,234,214)
Adjustments:	7,442,720	6,135,445
Depreciation	1,214,395	868,210
Depreciation on right-of-use assets	704,330	-
Amortisation	109,975	162,134
Mark-up / return / profit / interest expensed on lease liability against right-of-use assets Reversal of diminution in value of investments	315,225 (162,631)	(13,618)
Provision / (reversal) against loans and advances	177,283	(156,182)
Provision against other assets	32,177	93,601
Reversal of provision against off-balance sheet obligations	(10,999)	(35,291)
Unrealised (gain) / loss on held-for-trading securities	(14,306)	45,588
Exchange gain on goodwill  Gain on sale of fixed assets - net	(80,293) (5,743)	(163,460) (14,206)
Workers' Welfare Fund	161,195	139,709
	2,440,608	926,485
	9,883,328	7,061,930
(Increase) / decrease in operating assets	(247.096.900)	(110 175 120)
Lendings to financial institutions Held-for-trading securities	(247,086,890) (47,292,724)	(110,175,428) (18,600,132)
Advances	(11,261,818)	(8,832,504)
Other assets (excluding advance taxation)	342,346	5,367,622
	(305,299,086)	(132,240,442)
(Decrease) / increase in operating liabilities Bills payable	(13,991,423)	(1,506,338)
Borrowings from financial institutions	(291,196,696)	(172,135,769)
Deposits and other accounts	28,363,978	32,843,184
Other liabilities	34,928,505	13,095,766
	(241,895,636)	(127,703,157)
Income tax paid	(537,311,394) (531,003)	(252,881,669) (3,267,842)
Net cash flows used in operating activities	(537,842,397)	(256,149,511)
CASH FLOWS FROM INVESTING ACTIVITIES  Net investment in available-for-sale securities	520,858,168	222,499,463
Net investment in held-to-maturity securities	(14,133,043)	44,314,792
Net investment in associates	975,488	(45,061)
Dividend income received	29,897	153,475
Investments in fixed assets	(1,671,504)	(2,116,514)
Investments in intangible assets Proceeds from sale of fixed assets	(260,392) 13,069	(198,841) 18,216
Effect of translation of net investment in foreign branches, subsidiaries,	10,000	10,210
joint venture and associates - net of tax	1,336,688	3,398,800
Net cash flows from investing activities	507,148,371	268,024,330
CASH FLOWS FROM FINANCING ACTIVITIES		
Effect of translation of net investment by non-controlling interest in subsidiary	93,846	92,759
Repayment of subordinated debt	(2,000)	(2,000)
Payment of lease liability against right-of-use assets	(1,380,628)	-
Dividend paid  Net cash flows (used in) / from financing activities	(327,655) (1,616,437)	(4,419) 86,340
(Decrease) / increase in cash and cash equivalents during the period	(32,310,463)	11,961,159
Cash and cash equivalents at the beginning of the period  Effect of exchange rate changes on cash and cash equivalents	320,419,953 1,682,757	280,289,917 6,557,382
Encor of exchange rate changes on cash and cash equivalents	322,102,710	286,847,299
Cash and cash equivalents at the end of the period	289,792,247	298,808,458

The annexed notes 1 to 39 form an integral part of these condensed interim consolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Moez Ahamed Jamal Director

Agha Sher Shah Director

Dr. Najeeb Samie Director

For the three months ended March 31, 2019

#### 1 THE GROUP AND ITS OPERATIONS

The Group consists of:

#### **Holding company**

- Habib Bank Limited, Pakistan

#### **Subsidiaries**

- Habib Allied Holding Limited 90.50% shareholding
- HBL Bank UK Limited (formerly Habibsons Bank Limited) 90.50% effective shareholding
- Habib Finance International Limited 100% shareholding
- Habib Currency Exchange (Private) Limited 100% shareholding
- HBL Asset Management Limited 100% shareholding
- The First MicroFinanceBank Limited 50.51% shareholding
- Habib Bank Financial Services (Private) Limited 100% shareholding

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking related services in Pakistan and overseas. The Bank's registered office is at Habib Bank Tower, 9th Floor, Jinnah Avenue, Islamabad and its principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on the Pakistan Stock Exchange. The Bank operates 1,698 (December 31, 2018: 1,697) branches inside Pakistan including 48 (December 31, 2018: 47) Islamic Banking Branches and 46 (December 31, 2018: 46) branches outside the country including in the Karachi Export Processing Zone (KEPZ). The Aga Khan Fund for Economic Development (AKFED), S.A. is the parent company of the Bank and its registered office is in Geneva, Switzerland.

- 1.1 Habib Finance International Limited, a wholly owned subsidiary of the Bank, has filed for voluntary liquidation and is in the process of completing the required formalities in this regard.
- 1.2 The Bank had decided to close its branch in Seychelles. Post the receipt of all regulatory approvals, all required formalities for closure have been completed.
- 1.3 The Bank has commenced an orderly winding down of its operations in Afghanistan.

#### 2 BASIS OF PRESENTATION

#### 2.1 **STATEMENT OF COMPLIANCE**

These condensed interim consolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act. 2017:
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRSs or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives, shall prevail.

- 2.2 The disclosures made in these condensed interim consolidated financial statements have been limited based on the format prescribed by the SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 and IAS 34. These condensed interim consolidated financial statements do not include all the information and disclosures required for annual consolidated financial statements and should be read in conjunction with the consolidated financial statements for the year ended December 31, 2018.
- 2.3 Standards, interpretations of and amendments to existing accounting standards that have become effective in the current period.

IFRS 16, the accounting standard for leases, became effective for annual reporting periods commencing on or after January 1, 2019. The impact of the adoption of IFRS 16 on the Group's condensed interim financial statements is disclosed in note 3.1.2 below.

For the three months ended March 31, 2019

In addition, there are certain other new standards and interpretations of and amendments to existing accounting standards that have become applicable to the Group for accounting periods beginning on or after January 1, 2019. These are considered either to not be relevant or not to have any significant impact on the Group's financial statements.

#### 2.4 Standards and amendments to existing accounting standards that are not yet effective.

The following new standards and amendments to existing accounting standards will be effective from the dates mentioned below against the respective standard or amendment:

Effective date (annual periods beginning on or after)

- IFRS 3, Business Combinations - (Amendments)

January 1, 2020

Effective date (annual periods ending on or after)

- IFRS 9, Financial Instruments: Classification and Measurement

June 30, 2019

IFRS 9, Financial Instruments: Classification and Measurement, addresses recognition, classification, measurement and derecognition of financial assets and financial liabilities. The standard has also introduced a new impairment model for financial assets which requires recognition of impairment charge based on an 'expected credit losses' (ECL) approach rather than the 'incurred credit losses' approach as currently followed. The ECL approach has an impact on all assets of the Group which are exposed to credit risk. The Group is in the process of assessing the full impact of this standard.

The Group expects that adoption of the remaining amendments will not affect its financial statements in the period of initial application.

#### 2.5 Critical accounting estimates and judgements

The basis for accounting estimates adopted in the preparation of these condensed interim consolidated financial statements is the same as that applied in the preparation of the consolidated financial statements for the year ended December 31, 2018.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim consolidated financial statements are consistent with those followed in the preparation of the consolidated financial statements for the year ended December 31, 2018 except as disclosed in note 3.1.

#### 3.1 Change in accounting policies

- 3.1.1 The SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 has amended the format of condensed interim financial statements of banks in order to align it with the annual financial statements, issued vide BPRD Circular No. 2 of 2018. All banks have been directed to prepare their quarterly and half yearly condensed interim financial statements on the revised format effective from the accounting year beginning on January 1, 2019. Accordingly, the Group has prepared these condensed interim consolidated financial statements on the new format prescribed by the SBP. The amended format introduced certain new disclosures and has resulted in the following significant change:
  - The cost of foreign currency swaps (note 23) for the three months ended March 31, 2019 amounting to Rs 197.818 million (March 31, 2018: Rs 262.832 million) which was previously shown as part of foreign exchange income / (loss) has now been shown as part of mark-up / return / profit / interest expensed in the consolidated profit and loss account.
- 3.1.2 IFRS 16 replaces existing guidance on accounting for leases, including IAS 17, Leases, IFRIC 4, Determining whether an Arrangement contains a Lease, SIC-15, Operating Leases- Incentive, and SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 introduces an on balance sheet lease accounting model for long term operating leases (short-term leases and leases where the underlying assets are of low value continue to be treated as off-balance sheet operating leases). A lessee recognizes a right-of-use asset representing its right of using the underlying asset and a corresponding lease liability representing its obligations to make lease payments. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as either finance or operating leases.

The Group has adopted IFRS 16 from January 1, 2019, and has not restated comparatives for the 2018 reporting period, as permitted under the specific transitional provisions in the Standard.

For the three months ended March 31, 2019

On adoption of IFRS 16, the Group has recognised liabilities in respect of leases which had previously been classified as operating leases under IAS 17. These liabilities were measured as the present value of the remaining lease payments, discounted using the Group's incremental weighted average borrowing rate of 11.81% per annum as of January 1, 2019.

The remeasurements of the lease liabilities were recognised as adjustments to the related right-of-use assets immediately after the date of initial application.

March 31

January 1

	maron on,	oundary i,
	2019	2019
	(Rupee	s in '000)
Total lease liability recognised of which:		
Current	274,348	194,689
Non-current	10,379,722	10,952,645
	10,654,070	11,147,334

The associated right-of-use assets were measured at the amount equal to the lease liability, adjusted by the amount of prepaid lease payments recognised in the consolidated statement of financial position immediately before the date of initial application.

	The recognised right-of-use assets relate to the following types of assets:	March 31, 2019	January 1, 2019
		(Rupee	s in '000)
	Property	10,998,459	11,604,622
	Equipment	16,684	19,794
	Total right-of-use assets	11,015,143	11,624,416
3.1.2.1	The effect of this change in accounting policy is as follows:		As at March 31, 2019
	Impact on Statement of Financial Position		(Rupees in '000)
	Increase in fixed assets - right-of-use assets		11,015,143
	Decrease in other assets - advances, deposits, advance rent and other prepayments		(477,082)
	Increase in other assets - advance taxation		45,244
	Increase in other liabilities - lease liability against right-of-use assets		(10,654,070)
	Decrease in net assets		(70,765)
			For the three
	Impact on Profit and Loss account		months ended
			March 31, 2019
			(Rupees in '000)
	Increase in mark-up expense - lease liability against right-of-use assets (Increase) / decrease in administrative expenses:		(315,225)
	- Depreciation on right-of-use assets		(704,330)
	- Rent expense		903,546
	Decrease in profit before tax		(116,009)
	Decrease in tax		45,244
	Decrease in profit after tax		(70,765)

#### 4 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Group are consistent with those disclosed in the consolidated financial statements for the year ended December 31, 2018.

For the three months ended March 31, 2019

5	CASH AND BALANCES WITH TREASURY BANKS	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 s in '000)
	In hand Local currency Foreign currencies	31,517,238 4,937,092 36,454,330	31,732,010 4,413,924 36,145,934
	With State Bank of Pakistan in Local currency current accounts Foreign currency current accounts Foreign currency deposit accounts	95,392,153 5,944,179 17,411,294 118,747,626	89,523,321 6,660,233 18,077,471 114,261,025
	With other Central Banks in Foreign currency current accounts Foreign currency deposit accounts	35,608,097 6,999,981 42,608,078	37,297,608 5,424,122 42,721,730
	With National Bank of Pakistan in Local currency current accounts Local currency deposit account	49,172,595 141,249 49,313,844	85,848,781 355,293 86,204,074
	National Prize Bonds	95,098	127,925
		247,218,976	279,460,688
		(Unaudited) March 31, 2019	(Audited) December 31, 2018
6	BALANCES WITH OTHER BANKS	March 31, 2019	December 31,
6	BALANCES WITH OTHER BANKS  In Pakistan In current accounts In deposit accounts	March 31, 2019	December 31, 2018
6	In Pakistan In current accounts	March 31, 2019 (Rupees 499,846 1,654,073	December 31, 2018 s in '000) 231,594 3,284,178
6	In Pakistan In current accounts In deposit accounts  Outside Pakistan In current accounts	March 31, 2019 (Rupees 499,846 1,654,073 2,153,919 15,620,027 24,799,325	2018 s in '000) 231,594 3,284,178 3,515,772 16,511,609 22,614,641
7	In Pakistan In current accounts In deposit accounts  Outside Pakistan In current accounts	March 31, 2019 (Rupees 499,846 1,654,073 2,153,919 15,620,027 24,799,325 40,419,352	231,594 3,284,178 3,515,772 16,511,609 22,614,641 39,126,250
	In Pakistan In current accounts In deposit accounts  Outside Pakistan In current accounts In deposit accounts	March 31, 2019 (Rupees 499,846 1,654,073 2,153,919 15,620,027 24,799,325 40,419,352	231,594 3,284,178 3,515,772 16,511,609 22,614,641 39,126,250
	In Pakistan In current accounts In deposit accounts  Outside Pakistan In current accounts In deposit accounts In deposit accounts	March 31, 2019 (Rupees 499,846 1,654,073 2,153,919 15,620,027 24,799,325 40,419,352 42,573,271	231,594 3,284,178 3,515,772 16,511,609 22,614,641 39,126,250 42,642,022
	In Pakistan In current accounts In deposit accounts  Outside Pakistan In current accounts In deposit accounts In deposit accounts Call money lendings	March 31, 2019 (Rupees 499,846 1,654,073 2,153,919 15,620,027 24,799,325 40,419,352 42,573,271	231,594 3,284,178 3,515,772 16,511,609 22,614,641 39,126,250 42,642,022

For the three months ended March 31, 2019

8	INVESTMENTS	Note		March 31, 20	19 (Unaudited)			December 31,	2018 (Audited)	
8.1	Investments by type		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
	Held-for-trading (HFT) securities					(Rup	ees in '000)			
	Federal Government securities - Market Treasury Bills - Pakistan Investment Bonds		49,264,171 4,292,167		(23,293) 17,053	49,240,878 4,309,220	2,569,965 3,683,617	-	(1,499) (12,287)	2,568,466 3,671,330
	Foreign securities - Government debt securities		91,256	.	20,546	111,802	90,499		24,575	115,074
	Available-for-sale (AFS) securities		53,647,594		14,306	53,661,900	6,344,081		10,789	6,354,870
	Federal Government securities									
	Market Treasury Bills     Pakistan Investment Bonds     Ijarah Sukuks     Government of Pakistan US Dollar Bonds		265,992,483 257,581,230 5,082,419 7,068,672	- - - (95,974)	(134,752) (7,811,642) (58,167) 145,967	265,857,731 249,769,588 5,024,252 7,118,665	758,446,236 234,800,806 53,675,083 5,759,910	(33,047)	(275,397) (10,064,365) (170,821) (52,654)	758,170,839 224,736,441 53,504,262 5,674,209
	Shares - Listed companies - Unlisted companies		14,075,165 4,174,687	(3,793,787) (82,274)	(340,571) -	9,940,807 4,092,413	14,599,566 3,761,058	(4,043,987) (82,274)	(385,376)	10,170,203 3,678,784
	Non-Government debt securities - Unlisted Foreign securities	8.4.2	4,338,645	(270,877)	-	4,067,768	4,949,525	(274,630)	-	4,674,895
	Government debt securities     Non-Government debt securities		23,009,543	(77,324)	118,859	23,051,078	21,179,684	(45,262)	(12,207)	21,122,215
	- Listed - Unlisted - Equity securities - Unlisted National Investment Trust units		47,539,958 4,381,781 5,469 11,113	(396,187) (2,750) -	(151,218) 989 - 31,247	46,992,553 4,380,020 5,469 42,360	50,437,302 6,477,305 5,413 11,113	(383,589) (2,724) - -	(626,014) 944 - 31,449	49,427,699 6,475,525 5,413 42,562
	Real Estate Investment Trust units Preference shares		55,000 97,500		2,200	57,200 97,500	55,000 97,500		4,950	59,950 97,500
	Held-to-maturity (HTM) securities	8.2	633,413,665	(4,719,173)	(8,197,088)	620,497,404	1,154,255,501	(4,865,513)	(11,549,491)	1,137,840,497
	Federal Government securities  - Market Treasury Bills  - Pakistan Investment Bonds  - Government of Pakistan US Dollar Bonds  - Other Federal Government securities		168,180 180,232,704 140,754 10,794,000			168,180 180,232,704 140,754 10,794,000	154,580 172,011,963 139,274	- - -	- - -	154,580 172,011,963 139,274
	Non-Government debt securities - Listed - Unlisted		8,754,980 20,535,978	:	:	8,754,980 20,535,978	9,092,850 22,538,405			9,092,850 22,538,405
	Foreign Securities - Government debt securities - Non-Government debt securities		7,023,116	(644)	-	7,022,472	8,657,345	(609)	-	8,656,736
	- Listed - Unlisted		1,716,757 1,105,413 230,471,882	(116) (760)		1,716,757 1,105,297 230,471,122	2,535,536 1,208,886 216,338,839	(110) (719)	-	2,535,536 1,208,776 216,338,120
	Investments in associates and joint venture		28,921,092	-	347,729	29,268,821	29,013,650	-	505,327	29,518,977
	Total Investments		946,454,233	(4,719,933)	(7,835,053)	933,899,247	1,405,952,071	(4,866,232)	(11,033,375)	1,390,052,464
									(Unaudited) March 31, 2019	(Audited) December 31, 2018
8.1.1	Investments given as collate	ral							(Rupees	in '000)
	The market value of investments given as collater	al is as foll	lows:							
	Federal Government securities - Market Treasury Bills - Pakistan Investment Bonds								19,761,800 30,258,253	333,213,434 29,329,018
	Foreign securities -Government debt securities -Non-Government debt securities								691,958	674,637
	- Listed								3,115,973 53,827,984	12,381,600 375,598,689

8.2 The market value of investments classified as held-to-maturity amounted to Rs 214,779.338 million as at March 31, 2019 (December 31, 2018: Rs 200,460.226 million).

For the three months ended March 31, 2019

8.3	Particulars of provision held against diminution in the value of investments	(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 s in '000)
	Opening balance	4,866,232	1,503,051
	Exchange adjustments	16,332	41,910
	Charge / reversal for the period / year		
	Charge	284,986	4,000,586
	Reversal	(5,220)	(28,757)
	Reversal on disposal	(442,397)	(650,558)
	Net (reversal) / charge	(162,631)	3,321,271
	Closing balance	4,719,933	4,866,232

#### 8.4 Particulars of provision against debt securities

	March 31, 201	9 (Unaudited)	December 31, 2	2018 (Audited)
	Non		Non	
Category of classification	Performing Investments	Provision	Performing Investments	Provision
Domestic		(Rupee	s in '000)	
Loss	270,877	270,877	274,630	274,630
Overseas				
Not past due but impaired	750,132	391,434	724,975	377,549
	1,021,009	662,311	999,605	652,179

- 8.4.1 In addition to the above, overseas branches hold a general provision of Rs 181.561 million (December 31, 2018: Rs 87.792 million) in accordance with the requirements of IFRS 9.
- 8.4.2 Exposure amounting to Rs 3,642.768 million (December 31, 2018: Rs 4,249.895 million) relating to privately placed TFCs of Pakistan International Airlines Corporation Limited (PIACL) has not been classified as non-performing in accordance with a relaxation from Regulation-8 of the Prudential Regulations given by the SBP through its letter No. BPRD/BRD/(PR-Ops)/7575/2019 dated April 1, 2019. These TFCs are fully guaranteed by the Government of Pakistan (GoP) and do not require any provision. However, mark-up income on this amount has been suspended and is only recognised when received.

			Perfo	rmina	Non - pe	rforming	To	ital
			(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
			March 31,	December 31,	March 31,	December 31,	March 31,	December 31,
9	ADVANCES	Note	2019	2018	2019	2018	2019	2018
9	ADVANCES		2019	2010		pees in '000)	2013	2010
					(Kup	Jees III 000)		
	Loans, cash credits, running finances,	etc.	889,719,207	904,889,946	75,935,502	75,471,126	965,654,709	980,361,072
	Islamic financing and related assets	36.3	126,180,595	103,488,928	105,503	111,174	126,286,098	103,600,102
	Bills discounted and purchased		66,684,992	63,223,929	5,127,431	5,248,713	71,812,423	68,472,642
	Advances - gross		1,082,584,794	1,071,602,803	81,168,436	80,831,013	1,163,753,230	1,152,433,816
	Provision against advances							
	- Specific	9.3	- 1	-	(68,559,622)	(68,465,249)	(68,559,622)	(68,465,249)
	- General	0.0	(3,668,853)	(3,528,347)	-	-	(3,668,853)	(3,528,347)
			(3,668,853)	(3,528,347)	(68,559,622)	(68,465,249)	(72,228,475)	(71,993,596)
	Advances - net of provision		1,078,915,941	1,068,074,456	12,608,814	12,365,764	1,091,524,755	1,080,440,220
							(Unaudited)	(Audited)
							March 31,	December 31,
							2019	2018
0.4							(Rupees	s in '000)
9.1	Particulars of advances (G	ross)						
	In local currency						952,195,198	935,571,558
	In foreign currencies						211,558,032	216,862,258
	•						1,163,753,230	1,152,433,816

For the three months ended March 31, 2019

9.2 Advances include Rs 81,168.436 million (December 31, 2018: Rs. 80,831.013 million) which have been placed under non-performing status as detailed below:

	(Unau	dited)	(Audi	ted)
Category of classification	March 3	31, 2019	December 31, 2018	
	Non-		Non-	
	performing	Provision	performing	Provision
	advances		advances	
Domestic		(Rupe	es in '000)	
Other assets especially mentioned	1,437,665	-	873,750	-
Substandard	3,775,530	543,168	4,154,859	662,072
Doubtful	2,642,196	1,319,445	1,708,204	852,642
Loss	41,750,666	40,685,407	42,080,394	41,014,020
	49,606,057	42,548,020	48,817,207	42,528,734
Overseas				
Not past due but impaired	1,522,003	375,881	1,703,389	432,809
Overdue by:				
Upto 90 days	17,845	17,845	47,250	3,875
91 to 180 days	497,141	95,313	1,910,162	1,156,936
181 to 365 days	2,835,197	1,825,381	1,813,514	1,003,933
> 365 days	26,690,193	23,697,182	26,539,491	23,338,962
	31,562,379	26,011,602	32,013,806	25,936,515
Total	81,168,436	68,559,622	80,831,013	68,465,249

9.2.1 Exposure amounting to Rs 1,412.500 million (December 31, 2018: Rs Nil) relating to Power Holding (Private) Limited has not been classified as non-performing in accordance with a relaxation from Regulation-8 of the Prudential Regulations given by the SBP through its letter No. BPRD/BRD (Ops) 2019/8982 dated April 17, 2019. The exposure is fully guaranteed by the GoP and does not require any provision. However, mark-up income on this amount has been suspended and is only recognised when received.

#### 9.3 Particulars of provision against advances

		March	March 31, 2019 (Unaudited)			December 31, 2018 (Audited)		
	Note	Specific	General	Total	Specific	General	Total	
				(Rupe	es in '000)			
Opening balance		68,465,249	3,528,347	71,993,596	66,417,176	3,088,343	69,505,519	
Exchange adjustment		437,829	28,626	466,455	5,337,123	322,503	5,659,626	
Charge for the period / year		1,195,511	192,713	1,388,224	6,111,202	424,324	6,535,526	
Reversal for the period / year		(1,130,108)	(80,833)	(1,210,941)	(4,172,302)	(401,867)	(4,574,169)	
Net charge / (reversal) against advanc	es	65,403	111,880	177,283	1,938,900	22,457	1,961,357	
Charged off during the period / year -								
agriculture financing	9.5	(72,274)	-	(72,274)	(477,679)	-	(477,679)	
Written off during the period / year		(336,585)	-	(336,585)	(4,750,271)	-	(4,750,271)	
Impact of adoption of IFRS 9						95,044	95,044	
Closing balance		68,559,622	3,668,853	72,228,475	68,465,249	3,528,347	71,993,596	

- 9.4 General provision includes provision amounting to Rs 1,720.341 million (December 31, 2018: Rs 1,652.318 million) against consumer finance portfolio and Rs 258.995 million (December 31, 2018: Rs 232.566 million) against advances to microenterprises as required by the Prudential Regulations. General provision also includes Rs 1,689.517 million (December 31, 2018: Rs 1,643.463 million) pertaining to overseas branches to meet the requirements of the regulatory authorities of the respective countries in which the Group operates.
- 9.5 These represent non-performing advances for agriculture financing which have been classified as loss, are fully provided and are in default for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held, in accordance with the SBP's Prudential Regulations for Agriculture Financing. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

10	FIXED ASSETS	Note	(Unaudited) March 31, 2019 (Rupes	(Audited) December 31, 2018 es in '000)
	Capital work-in-progress	10.1	2,526,611	2,426,450
	Property and equipment	10.2	73,021,592	61,656,827
			75,548,203	64,083,277

For the three months ended March 31, 2019

10.1	Capital work-in-progress	(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 es in '000)
	Civil works Equipment Advances to suppliers and contractors	1,240,975 20,465 1,265,171 2,526,611	858,424 20,465 1,547,561 2,426,450
10.2	This includes right-of-use assets amounting to Rs 11,015.143 million due to adoption of IFRS 2	16 as detailed in	note 3.1.2.
10.3	Additions to fixed assets		ıdited) months ended
		March 31, 2019	March 31, 2018 es in '000)
	The following additions have been made to fixed assets during the period:		
	Capital work-in-progress	100,161	999,753
	Property and equipment Leasehold land Building on leasehold land Machinery Leasehold improvements Furniture and fixtures Electrical, office and computer equipment Vehicles	17,071 20,302 292,407 183,699 980,556 30,726 1,524,761	52,608 127,438 2,957 143,663 217,637 637,595 4,089 1,185,987
	Right-of-use assets	95,057	-
10.4	Discount of flood assets	1,719,979	2,185,740
10.4	Disposal of fixed assets  The net book value of fixed assets disposed off during the period is as follows:		
	Property and equipment Leasehold improvements Furniture and fixtures Electrical, office and computer equipment Vehicles	2,689 699 3,477 461 7,326 (Unaudited)	1,616 1,670 658 66 4,010 (Audited)
11	INTANGIBLE ASSETS	March 31, 2019 (Rupee	December 31, 2018 es in '000)
	Capital work-in-progress Intangible assets	1,013,288 7,082,783 8,096,071	831,891 7,033,470 7,865,361
		For the three March 31, 2019	months ended March 31, 2018
11.1	Additions to Intangible assets	(Rupee	es in '000)
	The following additions have been made to intangible assets during the period:		
	Capital work-in-progress Computer software	181,397 80,015 261,412	93,601 103,532 197,133

For the three months ended March 31, 2019

12	OTHER ASSETS	Note	(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 s in '000)
	Mark-up / return / profit / interest accrued in local currency Mark-up / return / profit / interest accrued in foreign currency Advances, deposits, advance rent and other prepayments Advance taxation Advance for subscription of shares Stationery and stamps on hand Accrued fees and commissions Due from Government of Pakistan / SBP Mark to market gain on forward foreign exchange contracts Mark to market gain on derivative instruments Non-banking assets acquired in satisfaction of claims Receivable from defined benefit plan Branch adjustment account Acceptances Clearing and settlement accounts Dividend receivable Claims against fraud and forgeries Others		31,134,196 3,572,646 3,585,225 40,007,960 50,000 105,701 1,114,367 1,193,621 6,041,291 213,825 1,596,568 36,304 - 15,052,314 208,055 75,357 460,812 386,333 104,834,575	29,286,417 2,618,087 2,896,944 44,618,050 50,000 96,756 1,042,503 1,076,509 9,257,482 53,987 1,596,579 35,293 678,113 12,526,361 1,894,880 4,443 545,909 1,684,211 109,962,524
	Provision held against other assets	12.1	(836,478)	(923,201)
	Other assets - net of provision		103,998,097	109,039,323
	Surplus on revaluation of non-banking assets acquired in satisfaction of claims	19	421,742	421,742
	Other assets - total		104,419,839	109,461,065
12.1	Provision held against other assets			
	Advances, deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims Claims against fraud and forgeries Suit filed cases Others		9,025 23,141 460,812 294,542 48,958 836,478	5,819 23,152 545,909 294,272 54,049 923,201
12.1.1	Movement in provision against other assets			
	Opening balance Exchange adjustment		923,201 2,545	825,520 62,052
	Charge for the period / year Reversal for the period / year Net charge		32,177 - 32,177	220,974 (13,831) 207,143
	Written off during the period / year Other movement		(121,445) -	(164,427) (7,087)
	Closing balance		836,478	923,201
13	BILLS PAYABLE			
	In Pakistan Outside Pakistan		27,194,711 1,274,434 28,469,145	41,396,984 1,063,584 42,460,568

For the three months ended March 31, 2019

14	BORROWINGS	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 s in '000)
	Secured			
	Borrowings from the SBP under			
	- Export refinance scheme		37,920,890	33,533,707
	- Long term financing facility		12,068,740	10,453,762
	- Financing facility for renewable energy power plants		100,959	104,853
	- Refinance facility for modernization of SMEs		12,950	14,300
	- Financing facility for storage of agricultural produce		6,667	7,500
			50,110,206	44,114,122
	Repurchase agreement borrowings		53,764,719	375,076,788
			103,874,925	419,190,910
	Unsecured			
	- Call money borrowings		11,200,000	5,700,000
	- Overdrawn nostro accounts		590,983	6,053,011
	- Borrowings of overseas branches and subsidiaries		66,872,608	43,439,812
	- Other long-term borrowings	14.1	49,583,843	48,935,322
			128,247,434	104,128,145
			232,122,359	523,319,055

- 14.1 This includes the following:
- 14.1.1 A loan from the International Finance Corporation amounting to US\$ 150 million (December 31, 2018:US\$ 150 million). The principal amount is payable in six equal half yearly installments from June 2022 to December 2024. Interest at LIBOR + 5.00% is payable semi annually from June 2015.
- 14.1.2 A loan from the China Development Bank amounting to US\$ 188 million (December 31, 2018: US\$ 188 million). The principal amount is payable in six half yearly installments from December 2017 to June 2020. Interest at LIBOR + 2.45% is payable semi annually from June 2017.
- 14.1.3 A loan from Allied Bank Limited to HBL Asset Management Limited amounting to Rs 2 billion (December 31, 2018: Rs 2 billion). The principal amount is payable in ten equal half yearly installments from June 2020 to December 2024. Interest at KIBOR + 0.75% is payable semi annually from June 2018.

#### 15 **DEPOSITS AND OTHER ACCOUNTS**

	March	31, 2019 (Unaud	ited)	December 31, 2018 (Audited)			
	In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total	
			(Rupees	in '000)			
Customers							
Current deposits	676,340,783	127,889,742	804,230,525	665,733,802	138,623,094	804,356,896	
Savings deposits	803,653,762	95,292,060	898,945,822	808,534,689	94,595,375	903,130,064	
Term deposits	279,729,129	106,858,021	386,587,150	254,106,362	118,117,489	372,223,851	
	1,759,723,674	330,039,823	2,089,763,497	1,728,374,853	351,335,958	2,079,710,811	
Financial institutions							
Current deposits	4,071,744	2,072,674	6,144,418	5,673,657	2,511,443	8,185,100	
Savings deposits	60,544,501	74,015	60,618,516	40,106,567	181,029	40,287,596	
Term deposits	7,106,563	2,024,049	9,130,612	7,110,418	1,999,140	9,109,558	
	71,722,808	4,170,738	75,893,546	52,890,642	4,691,612	57,582,254	
	1,831,446,482	334,210,561	2,165,657,043	1,781,265,495	356,027,570	2,137,293,065	

For the three months ended March 31, 2019

#### 16 **SUBORDINATED DEBT**

The Bank has issued Over The Counter (OTC) listed Term Finance Certificates (TFCs) as instruments of redeemable capital under Section 66 of the Companies Act, 2017 and the Basel III Guidelines set by the SBP. The key features of the issue are as follows:

Issue date February 19, 2016
Issue amount Rupees 10 billion

Rating AAA (Triple A) [December 31, 2018: AAA (Triple A)]

**Tenor** 10 years from the Issue date

Security Unsecured and subordinated to all other indebtedness of the Bank including

deposits.

Profit payment frequency Semi-annually in arrears

**Redemption** The instrument has been structured to redeem 0.02% of the issue amount semi-

annually during the first 108 months after the issue and 99.64% of the issue amount in two equal semi-annual installments in the 114th and 120th months.

Mark-up Floating rate of return at Base Rate + 0.50% [The Base Rate is defined as the

average "Ask Side" rate of the six months Karachi Interbank Offered Rate

(KIBOR)]

profit payment date falling on or after the fifth anniversary of the Issue date, subject to at least 60 days prior notice being given to the investors through the

Trustee. The call option, once announced, will be irrevocable.

Lock-in clause Neither profit nor principal can be paid (even at maturity) if such payments will

result in a shortfall in the Bank's Minimum Capital Requirements (MCR) or Capital

Note

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Adequacy Ratio (CAR) or increase any existing shortfall in MCR or CAR.

Loss absorbency clause The TFCs will be subject to a loss absorbency clause as stipulated under the

SBP's "Instructions for Basel III Implementation in Pakistan".

#### 17 **DEFERRED TAX LIABILITIES**

Deductible temporary differences on

- Tax losses of subsidiary
- Tax losses of overseas branches
- Provision against investments
- Provision against doubtful debts and off-balance sheet obligations
- Liabilities written back under section 34(5) of the Income Tax Ordinance (ITO) 2001
- Provision against other assets
- Deficit on revaluation of investments
- Deficit on revaluation of fixed assets
- Islamic financing Ijarah
- Others

#### Taxable temporary differences on

- Accelerated tax depreciation
- Surplus on revaluation of investments of associates
- Surplus on revaluation of fixed assets
- Surplus on revaluation of fixed assets of associates
- Management rights and goodwill
- Share of profit of associates
- Exchange translation reserve

#### Net deferred tax (liabilities) / assets

(Unaudited)	(Audited)
March 31,	December 31
2019	2018
(Rupees	s in '000)

128,198	83,496
249,991	249,991
1,314,686	1,403,506
3,295,092	3,295,092
1,440,367	1,383,110
45,760	45,760
2,803,798	3,861,947
147,144	147,144
109,592	101,123
56,076	61,503
9,590,704	10.632.672

(1,820,995)	(1,849,670)
(121,705)	(176,864)
(1,117,990)	(1,125,186)
(49,103)	(50,608)
(177,312)	(157,939)
(5,020,085)	(4,880,054)
(1,969,067)	(1,821,634)
(10,276,257)	(10,061,955)
(685,553)	570,717

For the three months ended March 31, 2019

	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 in '000)
18	OTHER LIABILITIES		
	Mark-up / return / profit / interest payable in local currency	19,940,536	9,863,109
	Mark-up / return / profit / interest payable in foreign currency	3,613,946	2,073,700
	Security deposits	1,593,897	1,529,172
	Accrued expenses	13,648,422	14,224,497
	Mark to market loss on forward foreign exchange contracts	4,633,622	6,820,641
	Mark to market loss on derivative instruments Unclaimed dividends	613,334 684,903	1,248,504 685,622
	Dividends payable	1,875,143	368,514
	Provision for post retirement medical benefits	4,023,191	3,945,133
	Provision for employees' compensated absences	3,058,302	3,080,403
	Provision against off-balance sheet obligations 18.1	467,640	479,510
	Acceptances	15,052,314	12,526,361
	Branch adjustment account	1,539,337	-
	Provision for staff retirement benefits	1,126,426	1,101,009
	Payable to defined benefit plans	846,825	970,439
	Provision for Workers' Welfare Fund	4,858,509	4,697,450
	Unearned income	5,523,646	998,598
	Qarza-e-Hasna Fund	339,080	339,107
	Levies and taxes payable	2,637,379	3,933,053
	Insurance payable	661,212	670,230
	Provision for rewards program expenses Liability against trading of securities	1,175,397 55,053,591	1,087,209 34,755,041
	Clearing and settlement accounts	1,683,772	3,930,956
	Payable to HBL Foundation	34,136	125,812
	Contingent consideration payable	500,000	500,000
	Charity fund	5,266	4,765
	Lease liability against right-of-use assets 3.1.2	10,654,070	-
	Unclaimed deposits	559,084	30,831
	Others	4,162,886	3,548,585
		160,565,866	113,538,251
18.1	Provision against off-balance sheet obligations		
	Opening balance	479,510	385,361
	Exchange adjustment	(871)	11,688
	3 ,		
	Charge for the period / year	26,972	121,962
	Reversal for the year period / year	(37,971)	(50,806)
	Net charge	(10,999)	71,156
	Impact of adoption of IFRS 9	-	11,305
	Closing balance	467,640	479,510

For the three months ended March 31, 2019

#### 19 SURPLUS ON REVALUATION OF ASSETS - NET OF TAX

		Note	March 31, 2019 (Unaudited) Attributable to		Decem Attribut	ber 31, 2018 ( able to	Audited)	
			Equity holders	Non- controlling interest	Total	Equity holders	Non- controlling interest	Total
					(Rupee	s in '000)		
	Surplus / (deficit) arising on revaluation of assets, on:							
	- Fixed assets		22,446,163	4,046	22,450,209	22,466,485	4,285	22,470,770
	- Fixed assets held by associate		140,293	-	140,293	144,596	-	144,596
	<ul><li>Available-for-sale securities</li><li>Available-for-sale securities</li></ul>	8.1	(8,180,488)	(16,600)	(8,197,088)	(11,500,460)	(49,031)	(11,549,491)
	held by associates - Non-banking assets acquired	8.1	347,729	-	347,729	505,327	-	505,327
	in satisfaction of claims		421,742		421,742	421,742	-	421,742
		'	15,175,439	(12,554)	15,162,885	12,037,690	(44,746)	11,992,944
	Tax on surplus / (deficit) on revaluation of:							
	- Fixed assets		1,116,579	1,411	1,117,990	1,123,686	1,500	1,125,186
	- Fixed assets held by associate		49,103	-	49,103	50,608	-	50,608
	<ul><li>Available-for-sale securities</li><li>Available-for-sale securities</li></ul>		(2,783,720)	2,529	(2,781,191)	(3,845,111)	1,739	(3,843,372)
	held by associates		121,705	-	121,705	176,864	-	176,864
			(1,496,333)	3,940	(1,492,393)	(2,493,953)	3,239	(2,490,714)
	Surplus on revaluation of assets							
	- net of tax		16,671,772	(16,494)	16,655,278	14,531,643	(47,985)	14,483,658
20	CONTINGENCIES AND COMMI	TMENTS	<b>S</b>			Note	(Unaudited) March 31, 2019	(Audited) December 31, 2018
							(Rupee	s in '000)
	- Guarantees					20.1	160,640,685	159,697,996
	- Commitments					20.2	648,597,804	559,818,098
	- Other contingent liabilities					20.3	23,704,002	26,316,205
20.1	Guarantees:						832,942,491	745,832,299
	Financial guarantees						40,455,947	42,152,199
	Performance guarantees						114,487,350	110,071,040
	Other guarantees						5,697,388	7,474,757
20.2	Commitments:						160,640,685	159,697,996
	Trade-related contingent liabilities	3					106,721,075	99,605,884
	Commitments in respect of: - forward foreign exchange cor	tracto				20.2.1	454,392,932	396,554,320
	- forward Government securitie		ctions			20.2.1	55,397,043	39,177,791
	- derivatives	70 1101100				20.2.3	28,173,557	18,896,504
	- forward lending					20.2.4	3,021,201	3,678,492
	- operating lease					20.2.5	-	602,569
	Commitments for acquisition of:						540,984,733	458,909,676
	- fixed assets						539,398	680,462
	- intangible assets						352,598	622,076
20.2.1	Commitments in respect of for	ward foi	eign exchange	contracts			648,597,804	559,818,098
	-						272 450 040	242 502 004
	Purchase Sale						273,458,610 180,934,322	243,503,864 153,050,456
							454,392,932	396,554,320

For the three months ended March 31, 2019

		(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 s in '000)
20.2.2	Commitments in respect of forward Government Securities transactions		
	Purchase	55,395,111	33,489,184
	Sale	1,932 55,397,043	5,688,607 39,177,791
20.2.3	Commitments in respect of derivatives		
	Foreign currency options		
	Purchase	55,128	532,918
	Sale	55,128 110,256	532,918 1,065,836
		110,200	1,000,000
	Cross Currency swaps	0.000.440	0.074.704
	Purchase Sale	8,203,149 8,777,076	2,874,784 3,490,361
	Gale	16,980,225	6,365,145
	Interest rate swaps Purchase Sale	11,083,076 11,083,076	11,465,523 11,465,523
20.2.4	Commitments in respect of forward lending		
	Undrawn formal standby facilities, credit lines and other commitments to extend credit	3,021,201	3,678,492
	These represent commitments that are irrevocable because they can not be withdrawn at the the risk of incurring significant penalty or expense.	discretion of th	e Bank without
		(Unaudited)	(Audited)
		March 31, 2019	December 31, 2018
20.2.5	Commitments in respect of operating lease		s in '000)
			,
	Not later than one year	-	409,045
	Later than one year and not later than five years  Later than five years	-	57,845 135,679
	East than the years		602,569
20.3	Other contingent liabilities		
20.3.1	Claims against the Bank not acknowledged as debts	23,704,002	26,316,205

These mainly represent counter claims by borrowers for damages, claims filed by former employees of the Group and other relief and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Group's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these condensed interim consolidated financial statements.

20.3.2 The matter relating to the Bank's New York Branch has been disclosed in Note 21.3.2 to the annual consolidated financial statements of the Group for the year ended December 31, 2018. There is no further update on the same.

#### 21 **DERIVATIVE INSTRUMENTS**

			March 31, 20	19 (Un	naudited)		
Product Analysis	Foreign curr	Foreign currency options		Cross currency swaps		Interest rate Swaps	
	Notional principal	Mark to market gain/ (loss)	Notional principal	ma	Mark to rket gain/ (loss)	Notional principal	Mark to market gain/ (loss)
			(Rupees	s in '00	00)		
Hedging	-	-	-		-	-	-
Market Making	110,256	-	16,980,225		170,105	11,083,076	(569,614)

For the three months ended March 31, 2019

				December 31,	2018 (Audited)		
	-	Foreign curr	ency options		ency swaps	Interest ra	ate Swaps
	-	Notional principal	Mark to market gain/ (loss)	Notional principal	Mark to market gain/ (loss)	Notional principal	Mark to market gain/ (loss)
	Hedging			(Rupees	in '000)		
	Market Making	1,065,836	-	6,365,145	(567,516)	- 11,465,523	(627,001)
	5	, ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	( ,,		idited)
						•	months ended
22	MARK-UP / RETURN / PROFIT	/ INTEREST	EARNED		Note	March 31,	March 31,
						2019	2018
	On:					(Rupees	s in '000)
	Loans and advances					27,816,173	16,286,756
	Investments					18,969,048	20,054,923
	Lendings to financial institution	ns				4,441,110	479,584
	Balances with banks	113				297,781	201,788
	Dalatices with Daliks					51,524,112	37,023,051
						31,324,112	37,023,031
23	MARK-UP / RETURN / PROFIT	/ INTEREST	EXPENSED				ıdited)
							months ended
						March 31, 2019	March 31, 2018
							2016 s in '000)
	On:					(Napoci	(Restated)
	Deposits					22,628,562	12,225,899
	Securities sold under repurch	ase agreemer	nt horrowings			2,695,504	3,350,969
	Borrowings	asc agreemer	it borrowings			2,075,013	1,315,700
	Subordinated debt					241,894	166,980
	Cost of foreign currency swap	e against fore	ian currency den	osite / borrowing	ne.	197,818	262,832
	Lease liability against right-of	-	igii cuireiley dep	OSILS / DOLLOWING	90	315,225	202,002
	Lease hability against right-or	430 433013				28,154,016	17,322,380
0.4	FFF AND COMMISSION INCO	ME				/Una	ditad\
24	FEE AND COMMISSION INCO	IVIE				•	idited) months ended
						March 31,	March 31,
						2019	2018
						(Rupees	s in '000)
	Branch banking customer fees					987,245	907,192
	Consumer finance related fees					254,807	263,284
	Card related fees (debit and cre	dit cards)				1,369,528	1,333,165
	Credit related fees					336,543	196,541
	Investment banking fees					680,911	186,471
	Commission on trade related pr	oducts and gu	arantees			644,071	544,035
	Commission on cash managem	ent				166,523	150,078
	Commission on remittances inc		emittances			82,517	68,413
	Commission on bancassurance					638,254	668,205
	Commission on Benazir Income	Support Prog	ramme (BISP)			136,570	-
	Management fee					197,534	204,118
	Merchant discount and intercha	nge fees				410,412	435,078
	Others					142,322	95,254
						6,047,237	5,051,834
	Less: Sales tax / Federal Excise	Duty on fee a	and commission	ncome		(724,500)	(542,951)
						5,322,737	4,508,883
25	(LOSS) / GAIN ON SECURITIE	S - NET					
	Realised				25.1	(400,934)	100,228
	Unrealised - held-for-trading				8.1	14,306	(45,588)
					J. 1	(386,628)	54,640
						(000,020)	0-7,0-10

For the three months ended March 31, 2019

		•	(Unaudited)	
		For the three n		
25.1	(Loss) / gain on securities - realised	March 31,	March 31,	
		2019 (Burness	2018	
	Federal Government securities	(Rupees	III 000)	
	- Market Treasury Bills	105,392	(441)	
	- Pakistan Investment Bonds	(13,592)	2,835	
	- Ijarah Sukuks	(8,855)	(25,941)	
	Shares	(450,091)	85,810	
	Non-Government debt securities	(28,408)	284	
	Foreign securities	(5,380)	37,681	
		(400,934)	100,228	
26	OTHER INCOME			
	Incidental charges	45,258	69,640	
	Gain on sale of fixed assets - net	5,743	14,206	
	Rent on properties	17,711	18,543	
		68,712	102,389	
27	OPERATING EXPENSES			
	Salaries, allowances, etc.	7,524,007	5,730,774	
	Charge for defined benefit / contribution plan and other benefits	677,846	2,732,750	
	Property expense			
	Rent and taxes	238,130	1,011,978	
	Insurance	30,562	14,818	
	Utilities cost	398,863	293,816	
	Security (including guards) Repair and maintenance (including janitorial charges)	437,071	407,305	
	Depreciation on right-of-use assets	482,584 704,330	428,079	
	Depreciation  Depreciation	701,817	447,817	
	20p.000a.0.	2,993,357	2,603,813	
	Information technology expenses			
	Software maintenance	617,804	478,085	
	Hardware maintenance	111,341	138,118	
	Depreciation	329,443	264,995	
	Amortisation	109,975	162,134	
	Network charges Consultancy charges	327,000 101.941	243,898	
	Consultancy charges	1,597,504	1,391,381	
	Other operating expenses		.,00.,00.	
	Non-Executive Directors' fees	11,600	13,600	
	Fees and allowances to Shariah Board	6,723	1,979	
	Legal and professional charges	1,234,676	499,344	
	Outsourced services costs	359,787 209,750	321,989 184,506	
	Travelling and conveyance Insurance	191,965	104,798	
	Remittance charges	152,153	200,027	
	Security charges	301,225	274,861	
	Repairs and maintenance	143,137	74,686	
	Depreciation	183,135	155,398	
	Training and development	122,186	61,386	
	Postage and courier charges	127,677	73,404	
	Communication	157,136	93,572	
	Stationery and printing	386,756	247,962	
	Marketing, advertisement and publicity Donations	1,369,799	879,254 47,443	
	Auditors' remuneration	34,136   62,734	45,591	
	Brokerage and commission	182,056	49,526	
	Subscription	40,628	29,784	
	Documentation and processing charges	443,049	285,082	
	Entertainment	86,696	57,070	
	Consultancy charges	2,197,612	1,441,839	
	Deposit premium expense	522,608	-	
	Others	120,651	122,227	
		8,647,875	5,265,328	
		21,440,589	17,724,046	

For the three months ended March 31, 2019

			(Unaud For the three m	
28	OTHER CHARGES	Note	March 31, 2019 (Rupees	March 31, 2018
	Penalties imposed by the State Bank of Pakistan Penalties imposed by other regulatory bodies		50,023 629 50,652	1,874 4,230 6,104
29	PROVISIONS AND WRITE OFFS - NET			
	Reversal of diminution in value of investments Provision / (reversal) against loans and advances Provision against other assets Reversal of provision against off-balance sheet obligations Recoveries against written off / charged off bad debts Recoveries against other assets written off	8.3 9.3 12.1.1 18.1	(162,631) 177,283 32,177 (10,999) (87,407) (31,394) (82,971)	(13,618) (71,094) 93,601 (35,291) (85,088) (5,483) (116,973)
30	TAXATION			
	- Current - Prior years - Deferred		3,208,064 1,933,029 116,133 5,257,226	2,478,855 - 203,160 2,682,015
31	BASIC AND DILUTED EARNINGS PER SHARE			
	Profit for the period attributable to equity holders of the Bank		3,054,234	4,583,173
			(Num	ber)
	Weighted average number of ordinary shares		1,466,852,508	1,466,852,508
			(Rupe	ees)
	Basic and diluted earnings per share		2.08	3.12

31.1 Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue.

#### 32 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of traded investments are based on quoted market prices. The fair values of unquoted equity investments, other than investments in associates and joint ventures, are estimated using the break-up value of the investee company.

The fair value of unquoted debt securities, fixed term advances, other assets and other liabilities can not be calculated with sufficient reliability due to the absence of a current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since they are either short-term in nature or, in the case of customer advances, deposits and certain long term borrowings, are frequently repriced.

All assets and liabilities for which fair value is measured or disclosed in these condensed interim consolidated financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole.

For the three months ended March 31, 2019

Level 1 - Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Fair value measurements using inputs that are not based on observable market data (i.e. unobservable inputs).

#### Valuation techniques used in determination of fair values within level 2 and level 3

Federal Government securities	The fair values of Federal Government securities are determined on the basis of rates / prices sourced from Reuters.
Non-Government debt securities	Investment in non-Government debt securities denominated in Rupees are valued on the basis of rates announced by the Mutual Funds Association of Pakistan (MUFAP). Investments in non-Government debt securities denominated in other currencies are valued on the basis of rates taken from Bloomberg / Reuters.
Foreign Government debt securities	The fair values of overseas Government securities are determined on the basis of rates taken from Bloomberg/ Reuters.
Units of mutual funds	The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day.
Derivatives	The Group enters into derivatives contracts with various counterparties. Derivatives that are valued using valuation techniques with market observable inputs are mainly interest rate swaps, cross currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models using present value calculations.
Fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these condensed interim consolidated financial statements.

#### 32.1 Fair value of financial assets

The following table provides the fair value measurement hierarchy of those of the Group's financial assets and liabilities that are recognised or disclosed at fair value in these condensed interim consolidated financial statements:

As at March 24, 2040 (Unavidited)

		As at March 31, 2019 (Unaudited)						
On balance sheet financial instruments	Carrying value / Notional value	Level 1	Level 2	Level 3	Total			
			- (Rupees in '000)					
Financial assets - measured at fair value								
Investments								
- Federal Government securities	581,320,334	-	581,320,334	-	581,320,334			
- Shares	9,940,807	9,940,807	-	-	9,940,807			
- Foreign securities								
Government debt securities	23,162,880	-	23,162,880	-	23,162,880			
Non-Government debt securities								
- Listed	46,992,553	-	46,992,553	-	46,992,553			
- Unlisted	629,656	-	629,656	-	629,656			
- National Investment Trust Units	42,360	-	42,360	-	42,360			
- Real Estate Investment Trust units	57,200	57,200	-	-	57,200			
Financial assets - disclosed but not measured at	fair value							
Investments								
- Federal Government securities	176,581,947	-	176,581,947	-	176,581,947			
- Non-Government debt securities	28,300,880	-	28,300,880	-	28,300,880			
- Foreign securities								
Government debt securities	7,072,053	-	7,072,053	-	7,072,053			
Non-Government debt securities	2,824,458		2,824,458	-	2,824,458			
	876,925,128	9,998,007	866,927,121	-	876,925,128			

For the three months ended March 31, 2019

	As at March 31, 2019 (Unaudited)				
	Carrying value / Notional value	Level 1	Level 2 (Rupees in '000)	Level 3	Total
Off-balance sheet financial instruments - measured at	fair value		- (Rupues III 000) -		
Commitments					
- Forward foreign exchange contracts	454,392,932		1,407,669		1,407,669
Forward Government securities transactions	55,397,043		74,822		74,822
- Derivative instruments	28,173,557	_	(399,509)		(399,509
		As at De	cember 31, 2018 (	Audited)	
On balance sheet financial instruments	Carrying value / Notional value	Level 1	Level 2	Level 3	Total
On balance sheet imancial instruments			(Rupees in '000)		
Financial assets - measured at fair value					
Investments					
- Federal Government securities	1,048,325,547	-	1,048,325,547	-	1,048,325,547
- Shares	10,170,203	10,170,203	-	-	10,170,203
- Foreign securities Government debt securities	21,237,289	_	21,237,289	_	21,237,289
Non-Government debt securities	21,201,200		21,207,200		21,201,200
- Listed	49,427,699	-	49,427,699	-	49,427,699
- Unlisted	926,102	-	926,102	-	926,102
- National Investment Trust Units	42,562	-	42,562	-	42,562
- Real Estate Investment Trust units	59,950	59,950	-	-	59,950
Financial assets - disclosed but not measured at fair va	alue				
Investments					
- Federal Government securities	156,199,342	-	156,199,342	_	156,199,342
- Non-Government debt securities	31,797,419	-	31,797,419	-	31,797,419
- Foreign securities					
Government debt securities  Non-Government debt securities	8,734,733	-	8,734,733	-	8,734,733
Non-Government debt securities	3,728,732 1,330,649,578	10,230,153	3,728,732 1,320,419,425	-	3,728,732 1,330,649,578
Off-balance sheet financial instruments - measured at	fair value				
On-balance sheet ililancial instruments - measured at	iaii value				
Commitments - Forward foreign exchange contracts	206 554 220		2,436,841		2,436,841
- Forward foreign exchange contracts	396,554,320	-	2,430,641		2,430,041
- Forward Government securities transactions	39,177,791	-	(24,559)	-	(24,559
- Derivative instruments	18,896,504	-	(1,194,517)	-	(1,194,517
Fair value of non-financial assets	Carrying value /		arch 31, 2019 (Una		T-4-1
	Notional value	Level 1	Level 2 (Rupees in '000)	Level 3	Total
			(		
			_	45,454,014	45,454,014
	45,454,014	-	_		
	1,995,169			1,995,169	1,995,169
		-	====		1,995,169
	1,995,169 47,449,183	As at De	cember 31, 2018 (	1,995,169 47,449,183 Audited)	1,995,169
	1,995,169	As at De	Level 2	1,995,169 47,449,183	1,995,169
	1,995,169 47,449,183 Carrying value /			1,995,169 47,449,183 Audited) Level 3	1,995,169 47,449,183
<ul> <li>Fixed assets</li> <li>Non-banking assets acquired in satisfaction of claims</li> <li>Fixed assets</li> </ul>	1,995,169 47,449,183 Carrying value / Notional value 45,503,874		Level 2	1,995,169 47,449,183 Audited) Level 3	1,995,169 47,449,183 Total
Non-banking assets acquired in satisfaction of claims	1,995,169 47,449,183 Carrying value / Notional value		Level 2	1,995,169 47,449,183 Audited) Level 3	1,995,169 47,449,183 Total

32.2

For the three months ended March 31, 2019

#### 33 **SEGMENT INFORMATION**

### 33.1 Segment details with respect to Business Activities

Branch banking   Corporate banking   Treasury   International and correspondent banking   Treasury   International and correspondent banking   Treasury   International and correspondent banking   Total
Description   Description
Net mark-up / return / profit - external   (10,691)   2,900   11,381   17,751   1,990   (65)   104   23,37
Inter segment revenue / (expense) - net         27,760         (962)         (9,289)         (19,048)         249         -         1,290         -           Non mark-up / return / interest income         1,786         1,597         1,052         470         844         211         674         6,63
Inter segment revenue / (expense) - net         27,760         (962)         (9,289)         (19,048)         249         -         1,290         -           Non mark-up / return / interest income         1,786         1,597         1,052         470         844         211         674         6,63
Non mark-up / return / interest income 1,786 1,597 1,052 470 844 211 674 6,63
Segment direct expenses 6,758 1,063 414 157 6,003 86 7,171 21,65
Inter segment expense allocation 3,769 276 236 73 1,371 - (5,725) -
Total expenses 10,527 1,339 650 230 7,374 86 1,446 21,65
Provisions 317 45 (335) (252) (4) - 146 (8
Profit/ (loss) before tax 8,011 2,151 2,829 (805) (4,287) 60 476 8,43
As at March 31, 2019 (Unaudited)
International  Branch Consumer Corporate _ and Asset Head office /
Branch Consumer Corporate and Asset Head office / Total banking banking banking correspondent management others
banking
Statement of financial position (Rupees in million)
Cash and bank balances 107,166 - 318 93,830 84,455 3 4,020 289,79
Lendings to financial institutions   20,489   -   -   277,875   -   -   298,36
Net inter segment lending 1,256,896 96,682 - 56,467 1,410,04
Investments   35,994   -   17,712   768,013   83,530   326   28,324   933,89 Advances - performing   278,869   53,303   543,748   -   166,106   -   36,890   1,078,91
Advances - performing 278,869 53,303 543,748 - 166,106 - 36,890 1,078,91 Advances - non-performing 2,581 126 4,094 - 5,551 - 257 12,60
Others 16,365 788 20,280 15,414 15,223 3,053 116,942 188,06
Total assets 1,718,360 54,217 586,152 1,155,132 451,547 3,382 242,900 4,211,69
Borrowings 24,506 - 63,271 53,038 89,307 2,000 - 232,12
Subordinated debt 9,988 9,98
Deposits and other accounts 1,650,447 2,403 193,191 69 287,888 - 31,659 2,165,65 Net inter segment borrowing - 48,656 316,177 1,045,212 1,410,04
Others 30,931 3,158 13,513 62,198 16,585 463 62,873 189,72
Total liabilities 1,705,884 54,217 586,152 1,160,517 393,780 2,463 104,520 4,007,53
Equity 12,476 (5,385) 57,767 919 138,380 204,15
Total equity and liabilities 1,718,360 54,217 586,152 1,155,132 451,547 3,382 242,900 4,211,69
Contingencies and commitments         29,149         -         212,427         424,356         142,830         -         24,180         832,94
For the three months ended March 31, 2018 (Unaudited)
International
Branch Consumer Corporate Treasury and Asset Head office / Total banking banking banking correspondent management others
banking
Profit and loss account (Rupees in million)
Net mark-up / return / profit - external (4,377) 2,472 5,344 14,834 1,227 (46) 247 19,70
Inter segment revenue / (expense) - net 15,488 (749) (3,756) (12,347) 342 - 1,022 -
Non mark-up / return / interest income         1,692         1,647         612         405         640         242         184         5,42           Total Income         12,803         3,370         2,200         2,892         2,209         196         1,453         25,12
Segment direct expenses         5,383         815         333         134         4,307         101         6,797         17,87
Inter segment expenses allocation 4,412 120 657 127 477 - (5,793)
Total expenses 9,795 935 990 261 4,784 101 1,004 17,87
Provisions 107 (21) (440) (14) 126 - 125 (11
Profit/ (loss) before tax 2,901 2,456 1,650 2,645 (2,701) 95 324 7,37

For the three months ended March 31, 2019

			A	As at December	· 31, 2018 (Audited	d)		
Statement of financial acciding	Branch banking	Consumer banking	Corporate banking	Treasury	International and correspondent banking	Asset management	Head office / others	Total
Statement of financial position				(Rupees	in million)			
Cash and bank balances Lendings to financial institutions	145,159 13,032	-	215	87,342 38,245	83,229		6,158 -	322,103 51,277
Net inter segment lending	1,218,886	-	- 1	-	54,497	-	57,585	1,330,968
Investments	74,496	-	17,929	1,181,543	85,755	299	30,030	1,390,052
Advances - performing	266,902	51,416	563,199	-	152,716	-	33,841	1,068,074
Advances - non-performing	2,002	99	4,043	-	6,077	-	145	12,366
Others	12,590	2,112	18,692	20,308	11,172	2,820	114,287	181,981
Total assets	1,733,067	53,627	604,078	1,327,438	393,446	3,119	242,046	4,356,821
Borrowings Subordinated debt	10,532	-	59,688	385,532	65,567	2,000	9,990	523,319 9,990
Deposits and other accounts	1,693,016	2,831	154,212	64	255,030	-	32,140	2,137,293
Net inter segment borrowing	- 1	47,518	379,197	904,253	-	-	- 1	1,330,968
Others	18,168	3,278	10,981	44,240	12,753	225	66,354	155,999
Total liabilities	1,721,716	53,627	604,078	1,334,089	333,350	2,225	108,484	4,157,569
Equity	11,351	-	-	(6,651)	60,096	894	133,562	199,252
Total equity and liabilities	1,733,067	53,627	604,078	1,327,438	393,446	3,119	242,046	4,356,821
Contingencies and commitments	24,125		142,460	358,144	193,889		27,214	745,832

### 34 RELATED PARTY TRANSACTIONS

The Group has related party relationships with various parties including its Directors, Key Management Personnel, Group entities, associated companies, joint venture and employee benefit schemes of the Group.

Transactions with the related parties, other than those under terms of employment, are executed on an arm's length basis i.e. do not involve more than normal risk and are substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties.

Contributions to and accruals in respect of employee benefit schemes are made in accordance with the actuarial valuations / terms of the schemes.

Details of transactions and balances with related parties as at the period / year end, are as follows:

	As at March 31, 2019 (Unaudited)						
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties	
			(Rupees	in '000)			
Statement of financial position							
Balances with other banks In current accounts			194,346		848		
Investments							
Opening balance	-	-	-	25,741,115	3,777,862	4,004,502	
Investment made during the period	-	-	-	493,202	-	423,317	
Share of profit	-	-	-	713,405	177,843	-	
Share of other comprehensive income	-	-	-	(4,015)	- (4 =00)	-	
Movement in share of surplus / deficit on assets	-	-	-	(160,312)	(1,589)	-	
Exchange translation impact Dividend received	-	-	-	288,036 (141)	92,177	-	
Investment redeemed / disposed off during the period				(1,848,762)		(47,735)	
Closing balance	-		-	25,222,528	4,046,293	4,380,084	
Provision for diminution in value of investments	_		_		_	(135,420)	
Advances							
Opening balance	_	234,012	3,536,393	1,500,000	_	13,376,499	
Addition during the period	-	3,523	2,301,664	-	-	40,629,933	
Repaid during the period	-	(19,983)	(2,475,734)	-	-	(38,722,216)	
Transfer in / (out) - net							
Closing balance		217,552	3,362,323	1,500,000		15,284,216	
Provision held against advances	_		_		_	(1,726,437)	

			As at March 31	, 2019 (Unaudit	ed)	
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
			(Rupee	es in '000)		
Other assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable	-	509	43,056 - 7,512	37,510 - 148,215	-	357,554 36,304 3,871
Other receivable		509	50,568	185,725		397,729
Borrowings Opening balance Borrowings during the period Settled during the period Closing balance	- - -	<u>:</u>	2,621,585 1,530,431 (1,407,806) 2,744,210	2,499,514 - (1,654,830) 844,684	1,932,152 - (255,845) 1,676,307	-
Deposits and other accounts Opening balance Received during the period Withdrawn during the period Transfer in / (out) - net Closing balance	148,728 375,033 (317,164) - 206,597	23,517 549,916 (413,449) - 159,984	12,066,522 72,438,720 (73,977,331) - 10,527,911	4,524,664 69,544,992 (70,583,138) - 3,486,518	- - - -	778,919 25,719,115 (25,774,689) - 723,345
Other liabilities						
Interest / mark-up payable Payable to staff retirement fund Other payables	2,272 - -	703 - -	181,693 - 94,206	45,460 - 207,465	10,331 - -	7,279 846,825 35,977
caro, payasiec	2,272	703	275,899	252,925	10,331	890,081
Contingencies and commitments Letter of credit Letter of guarantee Forward purchase of Government securities	-	-	1,279,686 106,942 508,861	-	-	6,192,055 640,066 6,805,004
Forward sale of Government securities Interest rate swaps	-	-	1,399,742	1,500,000	-	-
	-	-	3,295,231	1,500,000	_	13,637,125
Others Securities held as custodian		8,180	18,520,960	11,706,250		23,110,565
		For the thre	e months ende	d March 31, 20	19 (Unaudited)	
	Directors	For the three Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
Profit and loss account	Directors	Key Management	Group Entities	Associates		parties
Profit and loss account	Directors	Key Management	Group Entities	Associates	Joint venture	parties
Profit and loss account Income Mark-up / return / profit / interest earned Fee and commission income Share of profit	Directors	Key Management	Group Entities	Associates	Joint venture	parties
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income	Directors	Key Management Personnel	Group Entities (Rupes 76,190 1	Associates es in '000)  37,840 633,584 713,405	Joint venture	parties 335,423
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives	Directors	Key Management Personnel	Group Entities (Rupee	Associates es in '000) 37,840 633,584	Joint venture	335,423 202
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses	- - - - - - 2,332	Key Management Personnel 6,141 - - - - 836	Group Entities (Rupes 76,190 1	Associates es in '000)  37,840 633,584 713,405	Joint venture	335,423 202
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances	- - - - - -	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities (Rupes 76,190 1 - - (91,590)	Associates es in '000) 37,840 633,584 713,405 - (142,046)	- 77 177,843 	335,423 202 - 32,672
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees	2,332	Key Management Personnel 6,141 - - - - 836	Group Entities (Rupes 76,190 1 - - (91,590)	Associates es in '000) 37,840 633,584 713,405 - (142,046)	- 77 177,843 	335,423 202 - 32,672 - 9,992 - -
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities (Rupes 76,190 1 - - (91,590)	Associates es in '000) 37,840 633,584 713,405 - (142,046)	- 77 177,843 	335,423 202 - 32,672
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	335,423 202 - 32,672 - 9,992 - -
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities  76,190 1 - (91,590)  213,291	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992 - 254,547 - 759,873
Income Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992 - 254,547 - 759,873 - 5,186
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost Donation	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992 - 254,547 - 759,873
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost Donation Brokerage and Commission Other Expenses	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities  76,190 1 - (91,590)  213,291 8,470 15,195 508	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost Donation Brokerage and Commission Other Expenses Provision for diminution in value of investments	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities  76,190 1 - (91,590)  213,291 8,470 15,195	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992 - 254,547 - 759,873 - 5,186 - 34,136 899
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost Donation Brokerage and Commission Other Expenses	2,332	Key Management Personnel 6,141 - - - - 836 347,396	Group Entities  76,190 1 - (91,590)  213,291 8,470 15,195 508	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036	- 77 177,843 	9,992
Income  Mark-up / return / profit / interest earned Fee and commission income Share of profit Dividend income Loss from derivatives  Expenses  Mark-up / return / profit / interest expensed Operating expenses Salaries and allowances Contribution to provident and benevolent funds Non-Executive Directors' fees Net charge for defined benefit / contribution plans Insurance premium expense Advertisement and publicity Travelling Subscription Utilities cost Donation Brokerage and Commission Other Expenses Provision for diminution in value of investments  Others Purchase of Government securities	2,332 - - 11,600 - - - - - -	Key Management Personnel  6,141	Group Entities  76,190 1 - (91,590)  213,291 8,470 15,195 508 - 34,312,314	Associates es in '000)  37,840 633,584 713,405 - (142,046)  82,036 294,074	- 77 177,843 	9,992 - 254,547 - 759,873 - 5,186 - 34,136 899 - 3,929

	As at December 31, 2018 (Audited)					
	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
Statement of financial position			(Rupe	es in '000)		
•						
Balances with other banks In current accounts			178,527		22,884	
Investments						
Opening balance Investment made during the year	-	-	-	24,618,037 1,422,668	2,739,781	5,291,967 2,248,288
Share of profit	-	-	-	2,119,869	603,114	-
Share of other comprehensive income	-	-	-	(91,034)	-	-
Movement in share of surplus / deficit on assets Share of capital contribution from statutory reserve	-	-	-	315,651 29,326	(1,590)	-
Exchange translation impact	-	_	_	2,063,258	436,557	-
Dividend received	-	-	-	(650,755)	-	-
Investment redeemed / disposed off during the year	-	-	-	(4,085,905)	-	(1,266,953)
Transfer in / (out) - net Closing balance				25.741.115	3,777,862	<u>(2,268,800)</u> 4,004,502
					-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,551,551
Provision for diminution in value of investments						(131,491)
Advances						
Opening balance	-	145,569	3,147,907	3,962,169	-	16,536,672
Addition during the year Repaid during the year	-	200,111	10,215,143	(2.462.460)	-	183,779,040
	-	(43,073)	(9,826,657)	(2,462,169)	-	(177,108,006)
Transfer in / (out) - net Closing balance		(68,595)	3,536,393	1,500,000		(9,831,207)
3		- /-		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,,
Provision held against advances						(1,726,437)
Other assets						
Interest / mark-up accrued	-	430	30,552	34,696	-	226,952
Receivable from staff retirement fund	-	-	-	-	-	35,293
Other receivable		430	9,042	1,000,240 1,034,936		53,873 316,118
Borrowings						
Opening balance	-	-	1,141,977	3,312,516	1,104,172	-
Borrowings during the year	-	-	7,034,084	10,275,781	6,382,456	-
Settled during the year Closing balance			(5,554,476) 2,621,585	<u>(11,088,783)</u> 2,499,514	(5,554,476) 1,932,152	
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , ,	,,,,,	
Deposits and other accounts	407 400	27.004	40.005.070	0.045.055	00.700	4 504 000
Opening balance Received during the year	127,426 1,461,501	37,694 268,006	10,235,376 415,569,471	9,245,055 393,178,308	22,702	1,501,398 98,984,289
Withdrawn during the year	(1,417,307)	(262,047)		(397,898,699)	(22,702)	(99,412,868)
Transfer in / (out) - net	(22,892)	(20,136)				(293,900)
Closing balance	148,728	23,517	12,066,522	4,524,664		778,919
Other liabilities						
Interest / mark-up payable	1,604	276	189,843	69,854	9,181	2,426
Payable to staff retirement fund Other payables	-	-	106,489	431,670	-	970,439 125,812
caror payables	1,604	276	296,332	501,524	9,181	1,098,677
Contingencies and Commitments						
Letter of credit	-	-	580,316	-	-	8,847,142
Letter of guarantee Forward purchase of Government securities	-	=	155,828 411,707	-	<del>-</del>	634,705 9,913,419
Forward sale of Government securities	-	-	-11,707	-	-	809,625
Interest rate swaps			1,448,856	1,500,000		
			2,596,707	1,500,000		20,204,891
Others Securities held as custodian	_	8,000	17,841,345	10,462,950	_	20,053,730
Occumies neid as custodiali		0,000	17,041,040	10,702,330		20,000,100

For the three months ended March 31, 2019

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		For the thr	ee months ende	ed March 31, 20	018 (Unaudited)	
Profit and loss account	Directors	Key Management Personnel	Group Entities	Associates	Joint venture	Other related parties
Front and loss account			(Rupe	es in '000)		
Income				,		
Mark-up / return / profit / interest earned	-	1,174	72,186	59,729	-	322,645
Fee and commission income Share of Profit	-	-	-	668,205 913,649	150,889	-
Dividend income	_	_	_	-	-	37,569
Other income	-	-	60	-	-	82
Net gain on sale of securities	-	-	-	19,680	-	-
(Loss) / income from derivatives	-	-	(2,082)	2,498	-	-
Expense						
Mark-up / return / profit / interest expensed	2,360	72	169,791	99,490	6,196	14,564
Operating expenses						
Salaries and Allowances	-	314,666	-	-	-	-
Contribution to provident and benevolent funds	-	4,294	-	-	-	-
Non-Executive Directors' fees	13,600	-	-	-	-	-
Net charge for defined benefit/ contribution plans	-	-	-	-	-	2,388,407
Insurance premium expense	-	-	- 0.270	1,761,970	-	-
Advertisement and publicity	-	-	9,278 225	-	-	298,992
Travelling Subscription	-	-	225	-	-	4,866
Utilities cost	_	_	_	_	_	688
Donation	_	_	_	_	_	47,443
Other expenses	_	_	1,080	_	_	23,550
Reversal of provision for diminution in value						
of investments	-	-	-	-	-	(20,593)
Others						
Purchase of Government securities	-	-	47,892,017	-	-	33,897,716
Sale of Government securities	-	8,193	13,704,088	6,313,120	-	23,796,995
Purchase of foreign currencies	-	-	311,404	-	-	-
Sale of foreign currencies	-	-	227,213,235	51,500	-	6,109,122
Insurance claims settled	-	-	-	59,074	-	-
					(Unaudited) March 31, 2019	(Audited) December 31, 2018
0481741 485011407 15758405 84710		TV DEGUIDE	451170		(Rupees	s in '000)
CAPITAL ADEQUACY, LEVERAGE RATIO	& LIQUIDI	TY REQUIRE	MENIS			
Minimum Capital Requirement (MCR):						
Paid-up capital (net of losses)					14,668,525	14,668,525
Capital Adequacy Ratio (CAR):	-1					111 010 000
Eligible Common Equity Tier 1 (CET 1) Capit					141,407,224	141,243,268
Eligible Additional Tier 1 (ADT 1) Capital					161,201	61,035
Total Eligible Tier 1 Capital					141,568,425	141,304,303
Eligible Tier 2 Capital					20 759 462	40 E12 626
Eligible Tier 2 Capital Total Eligible Capital (Tier 1 + Tier 2)					39,758,463 181,326,888	49,513,636
Total Eligible Gapital (Tiel 1 - Tiel 2)					101,320,000	190,017,939
Risk Weighted Assets (RWAs):						
Credit Risk					903,458,065	873,803,178
Market Risk					102,651,238	132,656,725
Operational Risk					173,042,280	173,042,280
Total					1,179,151,583	1,179,502,183
					.,,,	1,110,002,100
Common Equity Tier 1 Capital Adequacy ration	0				11.99%	11.97%
Tier 1 Capital Adequacy Ratio					12.01%	11.98%
Total Capital Adequacy Ratio					15.38%	16.18%
. Jan. Japitai riaggady riatio					10.0070	10.1070

	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 s in '000)
Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)		9.90%	7.90%
of which: capital conservation buffer requirement of which: countercyclical buffer requirement		1.90%	1.90%
of which: D-SIB or G-SIB buffer requirement	35.1	2.00%	0.00%
CET1 available to meet buffers (as a percentage of risk weighted assets)		2.09%	4.07%
Other information:			
National minimum capital requirements prescribed by the SBP CET1 minimum ratio (%) Tier 1 minimum ratio (%) Total capital minimum ratio (%)		9.90% 11.40% 13.90%	7.90% 9.40% 11.90%
Leverage Ratio (LR)			
Eligible Tier-1 Capital Total Exposures Leverage Ratio (%)		141,568,425 3,111,816,627 4.55%	141,304,303 3,695,613,262 3.82%
Minimum Requirement (%)		3.00%	3.00%
Liquidity Coverage Ratio (LCR)		•	sted Value s in '000)
Total High Quality Liquid Assets		838,638,967	987,612,556
Total Net Cash Outflow  Liquidity Coverage Ratio (%)		604,904,260 138.64%	571,294,024 172.87%
Minimum Requirement (%)		100.00%	100.00%
N. COLLEGE BOTH (NOFF)		•	hted Value s in '000)
Net Stable Funding Ratio (NSFR) Total Available Stable Funding Total Required Stable Funding Net Stable Funding Ratio (%)		2,117,372,850 1,352,500,916 156.55%	2,102,952,345 1,490,821,433 141.06%
Minimum Requirement (%)		100.00%	100.00%

<sup>35.1</sup> Under the SBP's framework for Domestic Systemically Important Banks (D-SIBs), the Bank was designated as a D-SIB in category 'C' on June 12, 2018. Accordingly, with effect from March 31, 2019 the Bank is required to maintain a Higher Loss Absorbency (HLA) capital surcharge of 2% as additional CET-1.

For the three months ended March 31, 2019

### 36 ISLAMIC BANKING BUSINESS

The Bank operates 48 (December 31, 2018: 47) Islamic Banking branches and 493 (December 31, 2018: 493) Islamic Banking windows as at March 31, 2019.

STATEMENT OF FINANCIAL POSITION	Note	(Unaudited) March 31, 2019	(Audited) December 31, 2018
ASSETS		(Rupees	in '000)
Cash and balances with treasury banks Balances with other banks		13,403,214	19,365,889
Due from financial institutions	36.1	20,489,184	13,031,526
Investments Islamic financing and related assets-net	36.2 36.3	36,794,905 126,166,940	75,296,758 103,483,404
Fixed assets	00.0	190,413	187,491
Intangible assets			
Due from Head Office Deferred tax assets		10,405,177 20,359	4,932,141 59,787
Other assets		3,959,715	3,718,796
LIADUTEO		211,429,907	220,075,792
LIABILITIES Bills payable		15,976	8,543
Due to financial institutions	36.4	14,927,987	1,551,617
Deposits and other accounts	36.5	176,754,345	203,247,709
Due to Head Office Subordinated debt		[ ]	-
Deferred tax liabilities		-	-
Other liabilities		7,255,754	3,917,646
		198,954,062	208,725,515
NET ASSETS		12,475,845	11,350,277
REPRESENTED BY			
Islamic Banking Fund		250,000	250,000
Reserves (Deficit) / surplus on revaluation of investments - net of tax		(37,809)	- (111,034)
Unappropriated profit	36.6	12,263,654	11,211,311
		12,475,845	11,350,277
CONTINGENCIES AND COMMITMENTS	36.7	(Unauc	litad)
		For the three m	
		March 31,	March 31,
PROFIT AND LOSS ACCOUNT		2019 (Rupees	2018 in '000)
11011171115 2000 70000111		(Nupces	(Restated)
Profit / return earned	36.8	3,915,761	2,967,151
Profit / return expensed  Net profit / return	36.9	1,839,207 2,076,554	1,504,552 1,462,599
•		_,0:0,00:	., .02,000
Other income Fee and commission income		57,533	48,106
Dividend income		-	-
Foreign exchange income		6,503	7,599
Income from derivatives Loss on securities - net		(9,767)	(25,936)
Others		1,971	1,794
Total other income		56,240	31,563
Total income		2,132,794	1,494,162
Other expenses			
Operating expenses		370,374	201,160
Workers' Welfare Fund Other charges		34,984	25,845
Total other expenses		405,358	227,005
Profit before provisions		1,727,436	1,267,157
Provisions and write offs - net  Profit before taxation		2,284 1,725,152	766 1,266,391
Taxation		672,809	443,237
Profit after taxation		1,052,343	823,154

36.1	Due from Financia	al Institutio	ns					(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 in '000)
	Unsecured Bai Muajjal Receiva							- 20,489,184	8,700,000
	Bai Muajjal Receiva	able from ot	her financial	institutions				20,489,184	4,331,526
								20,403,104	13,031,320
36.2	Investments by se	gments							
			March 31, 201	9 (Unaudited)			Decem	nber 31, 2018 (Audited	)
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
					(Ru <sub>l</sub>	pees in '000)			
	Federal Government securities								
	-ljarah Sukuks - Other Federal	5,090,127	-	(58,167)	5,031,960	53,682,791	-	(170,822)	53,511,969
	Government securities	15,884,127	-	(58,167)	10,794,000 15,825,960	53,682,791	-	(170,822)	53,511,969
	Non-Government debt securities								
	-Listed	4,715,033	- 1	-	4,715,033	5,030,877	-	-	5,030,877
	-Unlisted	16,253,912 20,968,945	-	-	16,253,912 20,968,945	16,753,912 21,784,789	-	-	16,753,912 21,784,789
	Total Investments	36,853,072		(58,167)	36,794,905	75,467,580		(170,822)	75,296,758
								(Unaudited)	(Audited)
								March 31, 2019	December 31, 2018
36.3	Islamic financing	and related	assets - ne	t				(Rupees	
	ljarah							2,035,755	2,078,449
	Murabaha							1,139,848	672,907
	Diminishing Musha	rakah						73,419,597	66,095,505
	Wakalah							10,000,000	10,000,000
	Islamic Home Finar	0						403,309	128,820
	Running Musharaka	ah						7,802,445	4,871,319
	Advance for Ijarah	-1						212,805	192,485
	Advance for Muraba		مادياه					5,511,648	4,324,684
	Advance for Diminis Advance for Istisna	_	arakan					1,158,140	995,819 9,920,835
	Advance for Salam							22,994,719 499,862	9,920,633
	Inventories against							241,323	17,578
	Inventories against	-						141,647	2,416,470
	Inventories against							725,000	1,885,231
	Islamic financing ar		ssets - gross					126,286,098	103,600,102
	Provision against Is	lamic finan	cing and rela	ted assets					
	-Specific							(104,761)	(106,212)
	'							(4.4.007)	(10,486)
	-General							(14,397)	
	-General							(119,158)	(116,698)
	'	nd related a	ssets - net of	provision					
36.4	-General		ssets - net of	provision				(119,158)	(116,698)
36.4	-General Islamic financing ar  Due to financial in Unsecured accepta	stitutions	s					(119,158)	(116,698)
36.4	-General Islamic financing ar  Due to financial in Unsecured accepta Acceptances from t	stitutions ince of fund the SBP und	s der Islamic E	xport Refina				(119,158) 126,166,940	(116,698)
36.4	-General Islamic financing ar  Due to financial in Unsecured accepta	stitutions ince of fund the SBP und	s der Islamic E	xport Refina				(119,158) 126,166,940 11,200,000	(116,698) 103,483,404

36.5	Deposits and other accounts	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018
	Customers Current deposits Savings deposits Term deposits		56,338,724 91,337,828 20,885,835 168,562,387	44,756,909 90,221,909 39,646,562 174,625,380
	Financial Institutions Current deposits Savings deposits Term deposits		144,530 6,338,068 1,709,360 8,191,958 176,754,345	156,967 26,478,723 1,986,639 28,622,329 203,247,709
36.6	Islamic Banking business unappropriated profit			
	Opening Balance Add: Islamic Banking profit for the year Less: Taxation Closing Balance		11,211,311 1,725,152 (672,809) 12,263,654	8,569,480 4,332,623 (1,690,792) 11,211,311
36.7	Contingencies and commitments			
00.7	- Guarantees - Commitments	36.7.1 36.7.2	233,836 8,479,208 8,713,044	219,570 20,811,516 21,031,086
36.7.1	Guarantees:			
	Performance guarantees Other guarantees		233,836	214,177 5,393
			233,836	219,570
36.7.2	Commitments:			
	Trade-related contingent liabilities  Commitments in respect of forward foreign exchange contracts	36.7.2.1	2,848,214 5,630,994	1,613,153 19,198,363
36 7 2 1	Commitments in respect of forward foreign exchange contracts		8,479,208	20,811,516
30.7.2.1	Purchase		5,327,688	18,922,353
	Sale		303,306 5,630,994	276,010 19,198,363
			(Unau	nonths ended
36.8	Profit / return earned		March 31, 2019	March 31, 2018
	On: Financing		(Rupees 2,372,516	1,460,458
	Investments		1,173,051	1,485,221
	Placements		370,194 3,915,761	21,472
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
			(Unau	
			March 31, 2019	March 31, 2018
36.9	Profit / return expensed		(Rupees	in '000)
	On: Deposits and other accounts		1,482,584	( <b>Restated</b> ) 982,439
	Due to financial institutions		341,243	515,055
	Cost against foreign currency deposits for Wa'ad based transactions		15,380	7,058
			1,839,207	1,504,552

For the three months ended March 31, 2019

#### 37 NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

37.1 The Board of Directors in its meeting held on April 24, 2019 has declared a cash dividend of Rs 1.25 per share in respect of the quarter ended March 31, 2019 (March 31, 2018: Rs 1 per share). These condensed interim consolidated financial statements do not include the effect of this appropriation which will be accounted for subsequent to the period end.

### 38 DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue in the Board of Directors meeting held on April 24, 2019.

#### 39 **GENERAL**

- 39.1 These condensed interim consolidated financial statements have been prepared in accordance with the revised format for financial statements of Banks issued by the SBP through BPRD Circular letter No. 5 dated March 22, 2019 and related clarifications / modifications.
- The comparative figures have been re-arranged and reclassified for comparison purposes. The significant reclassification has been disclosed in note 3.1.1 of these condensed interim consolidated financial statements.



### **Directors' Review**

On behalf of the Board of Directors, we are pleased to present the condensed interim unconsolidated financial statements for the quarter ended March 31, 2019.

### **Domestic Economy**

Pakistan's economy is on course for a slowdown with FY'19 GDP growth projected to fall to around 3.5%. Agriculture growth has been impacted by water shortages and a resultant shortfall in the cotton and wheat crops. Meanwhile, the Large-Scale Manufacturing Index declined by 2.3% during 7MFY'19 as investment sentiment among corporate entities has been subdued because of uncertainty over the IMF programme and lack of policy direction. The deceleration has also been partly a deliberate attempt to dampen domestic demand necessitated by the overheating of the economy – evidenced by a 43% increase in private sector credit offtake during 9MFY'19, a period in which interest rates increased by 425 bps – as a result of several years of a relaxed monetary policy and lack of structural reform.

Import containment efforts have had some success, with imports for 9MFY'19 declining by 4.9%. As a result, despite a slight decline in exports, the trade deficit has reduced by 7.7%. The bright spot has been home remittances, which increased by 9% to USD 16.1 billion for 9MFY'19. The combination of a lower trade deficit and higher remittances resulted in the current account deficit narrowing by nearly 30% over the same period last year, to USD 9.6 billion.

Headline CPI touched 9.4% in March 2019, a 5-year high, averaging 6.8% for 9MFY'19 compared to an average of 3.8% in the same period of FY'18. The downward adjustment in the Rupee – which was long overdue – has been a major contributing factor to the rise in inflation.

The Government has managed to stem the falling FX reserves by signing medium-term funding arrangements with friendly countries. Nevertheless, with less than three months of import cover and mounting external debt repayments, Fitch Ratings and S&P both downgraded the country's rating from 'B' to 'B-', in December 2018 and February 2019 respectively.

The fiscal deficit during 1H FY'19 rose to 2.7% of GDP compared to 2.2% in the same period of last year and most projections are for the FY'19 fiscal deficit to be in the 7% range. While the import slowdown has narrowed the trade deficit, it has simultaneously adversely affected revenue collection as 50% of tax receipts are in the form of indirect measures including import tariffs. Additionally, despite the Government's deep cuts in development spending, rising interest rates have exacerbated the debt servicing cost.

The Government is expected to reach an agreement with the IMF on a stabilization package in Q2 2019. The negotiations – which commenced in Q3 2018 – have been arduous and protracted and appear to reflect key differences around the implementation of deep-rooted structural reform which the IMF deems necessary for returning the country to a balanced and sustainable growth trajectory. Key issues include the restructuring of loss-making Public Sector Enterprises, a widening of the tax net and decisively addressing the chronic circular debt.

Monetary tightening continues with the SBP raising rates by 75bps during the quarter. Total industry deposits grew by 0.8% during the first quarter of 2019, while advances remained flat to December 2018 levels. With the pickup in rates and loan repricing, banking system spreads for the first two months of the year have risen by 64 bps over 2M'18 as improvements in lending yield have outpaced relatively contained deposit cost.

### Performance

HBL recorded a Profit before Tax of Rs 7.8 billion for the first quarter of 2019, an increase of 27% over the same period of last year. However, with the retrospective imposition of Super Tax on 2017 earnings, profit after tax for Q1'19 is Rs 2.8 billion, compared to Rs 4.0 billion for Q1'18. However, despite the additional tax impact, PAT for Q1'19 is higher than the previous quarter with earnings per share for Q1'19 at Rs 1.94.

HBL's key business drivers remain on a positive trajectory. Total domestic deposits increased by 2.0%, crossing Rs. 1.9 trillion, with growth in all categories. The market share thus improved to 14.3% with a strong CASA ratio of 85.1%. Domestic advances reduced slightly from December 2018 as a result of seasonal declines in certain businesses. Overseas advances rose by 6%; consequently, HBL's total net advances of Rs 1.0 trillion remained flat to December 2018 level.

Average domestic deposits rose by Rs 120 billion (7.2%) over Q1'18 with a Rs 66 billion growth in average domestic current accounts improving the deposit mix. Average domestic loans grew by 28.1% (nearly Rs 200 billion). The strong business growth was supplemented by a 67 bps improvement in Net Interest Margin – the full flow-through of the 2018 interest rate increases into loan re-pricing and the rollover of maturing investments at higher rates resulted in a significant increase in earning asset yields while the improved current account mix contained growth in the cost of funds. With the rebuilding of international balance sheets, net interest income in the overseas businesses also increased by 11% over the first quarter of 2018. The Bank's total net interest income for Q1'19 thus grew by 18% over Q1'18, to Rs 21.7 billion.

Non mark-up income remained robust, increasing by 43% YoY to Rs 5.6 billion as the lower rupee devaluation reduced the revaluation loss on the Bank's external borrowings by Rs 0.6 billion. Fee income has grown by 19%, to Rs 4.8 billion, as a strong performance from the investment banking business, supported by growth in card and trade related fees, all contributed to the increase. Core FX income improved by 49% to Rs 0.9 billion due to one-time gains resulting from an increase in arbitrage spreads.

HBL's investments in people and technology will continue. The Bank continues its transformation journey to ensure that it does the right kind of business as a responsible member of the global clearing system. In addition, the Bank has accelerated the pace of its remediation efforts in NY. Despite an increase in headline administrative expenses for Q1'19 to Rs 19.5 billion, the growth of the underlying business has enabled the Bank to reduce its domestic cost / income ratio by 356bps from prior year levels, to 57.1%. As a result of reversal of previous impairment on investments, total provisions for the guarter recorded a reversal of Rs 0.2 billion.

### **Movement of Reserves**

	RS IIIIIIOII
Unappropriated profit brought forward Profit after tax Transferred from surplus on revaluation of assets – net of tax	91,883 2,841 12 2,853
Profit available for appropriations	94,736
Appropriations Transferred to statutory reserves Cash dividend – Final 2018	(284) (1,834) (2,118)
Unappropriated profit carried forward	92,618
Earnings per share (Rs)	1.94

### **Capital Ratios**

HBL has been designated by the SBP as a Domestic Systemically Important Bank (D-SIB) and placed in category C, the highest currently in use. This requires the Bank to maintain an additional Common Equity Tier 1 (CET1) of 2% in the form of a Higher Loss Absorbency surcharge, effectively meaning that all its Capital Adequacy Ratio (CAR) requirements – CET 1, Tier 1 and Total – stand increased by 2% as of March 31, 2019.

The unconsolidated CET 1 and Tier 1 CAR have increased by 25bps over December 2018 to 12.70%. However, as a result of the increased CET 1 requirements, the headroom over minimum CET-1 ratio has reduced, thus rendering some of the Tier II capital ineligible for recognition. Resultantly, total unconsolidated CAR of 16.4% remained flat at the December 2018 level, and well above the requirement of 13.9%.

### **Dividend**

The Board of Directors, in its meeting held on April 24, 2019 has declared an interim cash dividend of Rs 1.25 per share (12.50%) for the guarter ended March 31, 2019.

Rs million

### **Future Outlook**

Pakistan's twin deficits problem has returned in full force and the combined deficit is expected to remain in double digits for FY'19. The dilemma of higher interest rates which stem inflation but negatively impact debt servicing, implies that a protracted and difficult adjustment period – involving growth at below long-term trends – is a real possibility. A way out of this quandary would appear to be a successful implementation of an IMF programme – which would lead to a rise in investor confidence and enhanced capital inflows from international donors – as long as this is accompanied by real structural reform to drive productive investment and reduce leakages in the economy.

Equally importantly, efforts must be intensified to capitalize on the good work done under Phase I of the CPEC programme, which has already started to improve the physical infrastructure of the country. It will now be critical to establish industries that leverage this infrastructure and develop export capability to put the country on a path to sustainable growth.

HBL's results for the first quarter of 2019 are encouraging and provide validation of the work done over the previous year. As a Technology Company with a Banking License, the Bank will accelerate its digital ambitions to transform the way it deals with customers through innovative, customer-centric products and channels. The Bank's market leading mobile app and internet banking platform have nearly 0.9 million users, the highest in the market. HBL remains committed to and is being recognized for its progress in women empowerment and financial inclusion for all. HBL Konnect continues its strong growth with 2.4 million accounts opened to date, 24% of them by women. HBL continues to strive to improve its service quality and efforts in this area will be stepped up. HBL is inextricably linked with sports in the country and, in Q1'19, reiterated this commitment by renewing its title sponsorship of the highly successful HBL PSL, playing a direct contributory role in the return of cricket to Pakistan. The Bank recognizes that it has a responsibility to play a leading role in the development of all sectors of the economy and, with its unmatched franchise, is well positioned to make a meaningful contribution to the country.

### **Appreciation and Acknowledgement**

On behalf of the Board and management, we would like to place on record our appreciation for the efforts of our Regulators and the Government of Pakistan, in particular, the State Bank of Pakistan, the Ministry of Finance and the Securities and Exchange Commission of Pakistan, for developing and strengthening the banking and financial industry through continuous improvements in the regulatory and governance framework.

We are indebted to our customers, many of whom have banked with us for generations, and who continue to entrust us with their business and confidence. Our shareholders have provided steadfast support and to them and to all our stakeholders, we are deeply grateful. The Board and the management remain committed to maintaining the highest standards of governance and we assure our stakeholders that we will be industry leaders in this area. We would also like to thank our employees and their families for their dedication and their tireless efforts towards the growth of HBL.

On behalf of the Board

Muhammad Aurangzeb
President & Chief Executive Officer

Moez Ahamed Jamal Director

April 24, 2019

# ڈائر بکٹرز کا جائزہ

ہمیں بورڈ آف ڈائر مکٹرز کی جانب سے 31 مارچ 2019ء کو ختم ہونے والی سہ ماہی کی مخضر عبوری غیر مجموعی مالیاتی گوشوارے پیش کرتے ہوئے مسرت محسوس ہور ہی ہے۔

# ملكى معيشت

پاکستان کی معیشت ست روی کا شکار ہے، جبکہ مالی سال 2019ء کے لیے GDP میں اضافہ لگ بھگ با 3.5 کم رہنے کی توقع ہے۔ پانی کی قلّت نے زرعی شعبے کو متاثر کیا ہے جس کے نتیجے میں کپاس اور گندم کی فصلوں میں کمی کا سامنا ہے۔ اسی دوران میں، IMF پروگرام سے متعلق غیر یقینی اور پالیسی کے بست ہونے کی وجہ سے کارپوریٹ اداروں کے در میان سرمایہ کاری کے رجمان میں کمی سے، مالی سال 2019ء کے 7 مہینوں میں بڑے پہانے کی اشیا سازی (LSM) میں با 3.5 تک تحقیف ہوئی۔ کچھ حد تک یہ ست رفاری مقامی طلب کی حوصلہ شکنی کی دانستہ کو شش بھی ہے جو، کئی سالوں سے ست رومالیاتی پالیسی اور بنیادی ڈھانچے میں اصلاحات کے فقد ان کے نتیجے میں، بدحال معیشت کے پیشِ نظر لاز می تھی، جس کا مشاہدہ مالی سال 2019ء کے 9 مہینوں کے دوران شرح سود میں کریڈٹ کی طلب میں برحال معیشت کے بیشِ نظر الاز می تھی، جس کا مشاہدہ مالی سال 425 بی پی ایس کم اضافہ ہوا۔

درآ مدات محدود کرنے کی کوششوں میں پچھ کامیابی حاصل ہوئی، اور مالی سال 2019ء کے 9 ماہ میں درآ مدات میں بر4.9 تک کمی دیکھی گئی۔ نتیجتاً، بر آمدات میں معمولی تخفیف کے باوجود، تجارتی خسارے میں بر7.7 تک کمی واقع ہوئی۔ ایک روشن پہلو ترسیلاتِ زر رہی ہیں جو مالی سال 2019ء کے 9 مہینوں میں بر9 اضافے کے ساتھ 16.1 ارب امریکی ڈالر تک پہنچ گئیں۔ کم تر تجارتی خسارے اور بلند تر ترسیلاتِ زر کے امتز اج کے نتیج میں کرنٹ اکاؤنٹ کا خسارہ کم ہوکر 9.6 ارب امریکی ڈالر رہ گیا، جو گزشتہ سال کے اسی دورانے کے مقابلے میں تقریباً بر30 تک کم ہے۔

عمومی صارف اشاریہ قیمت (CPI) مارچ 2019ء میں ب4.9 تک پنجی، جو 5 سالوں میں بلند ترین ہے۔ مالی سال 2019ء کے 9 مہینوں میں یہ اضافہ اوسطاً ب8.6 رہا، جبکہ مالی سال 2018ء کے اسی دورانیے میں یہ اضافہ اوسطاً بھی۔ تھا۔ روپے کی قدر میں کمی نے، جو طویل عرصے سے التواکا شکار تھی، افراطِ زر میں اضافے میں نمایاں کر دار اداکیا۔

دوست ممالک کے ساتھ متوسط المیعاد سرمائے کے معاہدوں پر دستخط کے ذریعے، حکومت زرِ مبادلہ کے کم ہوتے ہوئے ذخائر پر بند باندھنے میں کامیاب رہی۔ اس کے باوجود، تین مہینوں سے بھی کم کے درآ مدی سرمائے اور بیرونی قرضوں کی واپس ادائیگی کے کوہِ گر اں کے باعث،Fitchریٹنگز اور P&S، دونوں نے بالتر تیب دسمبر 2018ء اور فروری 2019ء میں ملک کی ریٹنگ 'B'سے گھٹاکر 'B-'کردی۔

مالی سال 2019ء کی پہلی ششاہی میں مالی خسارہ بڑھ کر GDP کا ٪2.7 ہو گیاجو پچھلے سال اس عرصے کے دوران ٪2.2 تھا اور غالب امکانات یہی ہیں کہ مالی سال 2019ء کا مالی خسارہ ٪7 تک ہو گا۔ اگرچہ درآ مدات میں کمی نے تجارتی خسارے کو گھٹایا ہے، لیکن ساتھ ہی محصولات کی وصولی پر بھی مخالف اثر ڈالا ہے کیونکہ ٪50 ٹیکس وصولی بالواسطہ اقد امات بشمول درآ مدی نرخ ناموں کی صورت میں ہوتی ہے۔ علاوہ ازیں، حکومت کی جانب سے ترقیاتی اخراجات میں بڑی کٹوتیوں کے باوجود بلند شرح سود نے قرضوں کی سروس لاگت میں انتہائی اضافہ کر دیا ہے۔

توقع ہے کہ حکومت 2019ء کی دوسری سہ ماہی میں IMF کے ساتھ استحکام کے پیکیج سے متعلق کسی معاہدے پر پہنچ جائے گی۔ 2018ء کی تیسری سہ ماہی میں قالت استحکام کے پیکیج سے متعلق کسی معاہدے پر پہنچ جائے گی۔ 2018ء کی تیسری سہ ماہی میں شروع ہونے والی بات چیت خاصی تحضن اور طویل ثابت ہوئی ہے اور گہری سطح تک ساختی اصلاحات کے نفاذ سے متعلق کلیدی اختلافات کی عکاس دکھائی دیتی ہے، جو IMF کے مطابق ملک کو متوازن اور پائیدار ترقی کی راہ پر دوبارہ گامزن کرنے کے لیے ضروری ہیں۔ ان کلیدی مسائل میں خسارے کا شکار پبلک سیکٹر انٹر پر ائززکی تعمیر نو، ٹیکس کا دائرہ کار وسیع کرنا اور دیرینہ گرد شی قرضے سے فیصلہ کن انداز میں نمٹنا شامل ہے۔

# ذخائر ميں اتار چڑھاؤ

ملین روپے
91,88
2,84
1:
2.85

افتآحی غیر تخصیص شدہ منافع منافع بعد از محصول اثاثہ جات کی دوبارہ تشخیص پر سرپلس سے منتقل شدہ – محصول کا خالص

مناسب کارروائی کے لیے دستیاب منافع

(284)
(1,834)

94,736

# مخ<mark>لف مدول میں رکھی گئی رقوم</mark> قانونی ذخائر میں منتقل شدہ نفتر منافع منقسمہ – حتی 2018

92,618

(2,118)

اختتاى غير تحضيص شده منافع

1.94

نی حصص آمدنی (رویے)

### سرمائے کا تناسب

SBP کی جانب سے HBL کو ملکی نظام کا اہم بینک (D-SIB) نامز دکیا گیاہے اور درجہ 'C'میں رکھا گیاہے جو اس وقت زیر استعال سب سے بلند درجہ 'SBP کی جانب سے HBL کو ملکی نظام کا اہم بینک سے تقاضا کر تا ہے کہ بلند تر نقصان بر داشت کرنے کے لئے CET 1 کا 24سر چارج رکھا جائے، جس کے نتیجے میں اس کی تمام کیپٹل ایڈیکولیسی ریشو (CAR) کی شر انط، Tier 1، CET 1 اور مجموعی میں 31 مارچ 2019ء کو 24 اضافہ ہو گیاہے۔

غیر مجموعی 1 CET اور Tier 1 CAR دسمبر 2018ء کی نسبت 25 بی پی ایس اضافے کے ساتھ ×12.70 ہوگئے۔ البتہ، 1 CET کی شر الط میں اضافے کے نتیج میں، 1 CET کے کم از کم تناسب کی اضافی گنجائش میں کمی واقع ہوئی، چنانچہ التا Tier II کا بعض سرمایہ غیر موثر ہوگیا۔ نتیجتاً کُل غیر مجموعی CAR دسمبر 2018ء کی شطح پر رہتے ہوئے ×16.4 پر ہر قرارہے اور ×13.9 کی شرطسے خاصی بلند ہے۔

# منافع منقسمه

بورڈ آف ڈائر کیٹرزنے 24 اپریل 2019ء کو منعقد ہونے والے اپنے اجلاس میں 31 مارچ 2019ء کو اختتام پذیر ہونے والی سہ ماہی کے لیے فی حصص 1.25 روپے (×12.50) کے عبوری منافع منقسمہ کا اعلان کیاہے۔

# مستقبل کی صورت حال

پاکستان کے جڑواں خساروں کا مسکلہ اپنی بھر پور قوت کے ساتھ لوٹ چکا ہے اور مالی سال 2019ء کا مجموعی مالی خسارہ دہر ہے ہند سوں ہی میں رہنے کی توقع ہے۔ بلند شرح سود کے ساتھ دہری مشکل یہ ہے کہ وہ افراطِ زر کو توروکتا ہے، مگر قرضہ جاتی سروسز پر منفی اثرات مرتب کرتا ہے، اور اس سے ظاہر ہوتا ہے کہ ایڈ جسٹمنٹ کا ایک طویل اور مشکل دورانیہ، بشمول طویل المدتی کم نشو و نماکار ججان، ایک حقیقی ممکنہ صورت ہے۔ اس صورتِ حال سے نگلنے

SBP نے مالیاتی پالیسی میں سختی کو جاری رکھتے ہوئے اس سہ ماہی کے دوران ریٹ میں 75 بی پی ایس کا اضافہ کیا۔ 2019ء کی پہلی سہ ماہی کے دوران کھجموعی شعبے کے ڈپازٹس میں بھی کہو تک اضافہ ہوا، جبکہ قرضہ جات دسمبر 2018ء کی سطح پر ہی رہے۔ ریٹ میں اضافے اور قرضوں کی قیمت پر نظر ثانی سے ، سال کے ابتدائی دو مہینوں میں بینکاری سسٹم اسپریڈز 2018ء کے دو مہینوں کے مقابلے میں 64 بی پی ایس زیادہ رہے، چو نکہ قرضہ جات کے منافع نے نسبتاً محدود ڈیازٹ لاگت کو پہچھے جھوڑ دیا ہے۔

# کارکردگی

HBL نے 2019ء کی پہلی سہ ماہی میں 7.8 ارب روپے کا قبل از محصول منافع حاصل کیا جو گزشتہ سال اسی عرصے کے مقابلے میں ب72 زائد ہے۔ البتہ، 2017ء کی کمائی پر ماضی سے عائد کر دہ سپر ٹیکس کے بعد، 2019ء کی پہلی سہ ماہی کا بعد از محصول منافع 2.8 ارب روپے رہا، جبکہ 2018ء کی پہلی سہ ماہی میں یہ 4.0 ارب روپے تھا۔ البتہ، اضافی محصول کے اثرات کے باوجود، 2019ء کی پہلی سہ ماہی کا بعد از محصول منافع گزشتہ سہ ماہی کے مقابلے میں زیادہ ہے اور 2019ء کی پہلی سہ ماہی کے لیے فی حصص آ مدنی 1.94 روپے رہی۔

HBL کے کلیدی کاروباری محرکات مثبت سمت میں سفر جاری رکھے ہوئے ہیں۔ مجموعی ملکی ڈپازٹس، تمام شعبوں میں نمو کے ساتھ، %2.0 اضافے سے 1.9 مضبوط CASA تناسب کے ساتھ مارکیٹ شیئر مزید بہتر ہوکر %14.3 ہوگیا۔ بعض کاروباروں میں عارضی کی اور بعض میں اضافے کی وجہ سے ملکی قرضہ جات دسمبر 2018ء سے معمولی کم ہوئے۔ غیر ملکی قرضہ جات میں تقریباً %6 اضافہ ہوا، چنانچہ HBL کے مجموعی خالص قرضہ جات دسمبر 2018ء کی سطح یعنی 1.0 کھرب رویے پر بر قرار رہے۔

اوسط ملکی ڈپازٹس میں، 2018ء کی پہلی سہ ماہی کے مقابلے میں، 120 ارب روپے (٪7.2) کا اضافہ ہوا، جبکہ اوسط ملکی کرنٹ اکاؤنٹس میں 66 ارب روپے کے اضافے سے ڈپازٹ مکس میں بہتری ہوئی۔ اوسط ملکی قرضہ جات میں ٪1.80 (تقریباً 2000 ارب روپ) کا اضافہ ہوا۔ مضبوط کاروباری ترقی کے باعث نیٹ انٹرسٹ مار جن میں 67 بی پی ایس کی بہتری آئی، جو 2018ء میں شرح سود میں اضافے سے قرضوں کی ری پرائسٹگ کے مکمل انٹرات اور میعاد پوری کرنے والے سرمایوں کی زیادہ شرح پر تجدید کے سب ہے جس کا نتیجہ آمدن اثاثوں کی پیداوار کے حصول میں نمایاں اضافے کی صورت میں نکلا جبکہ فنڈزکی لاگت کو کرنٹ اکاؤنٹ مکس میں بہتری نے محدود رکھا۔ بین الاقوامی بیلنس شیٹ کی تعمیر نوکے ساتھ، غیر ملکی کاروباروں کی خالص منافع آمدنی منافع آمدنی میں 2018ء کی پہلی سہ ماہی کے مقابلے میں ٪18 اضافہ ہوا۔ چنانچہ 2019ء کی پہلی سہ ماہی کے مقابلے میں ٪18 اضافے کے ساتھ 20.17 ارب روپے ہوگئ۔

نان مارک آپ آمدن بھی متحکم رہی جو سال بسال بھ 43 اضافے کے ساتھ 5.6 ارب روپے ہوگئی، جس کا سبب روپیہ کی قدر میں کمی کے باعث بینک کے بیرونی قرضہ جات کی قیمت کا دوبارہ تعین کیے جانے کے نقصان میں 0.6 ارب روپے کی کمی واقع ہونا تھا۔ سرمایہ کارانہ بینکاری کے شعبے میں متحکم کار کردگی کے ساتھ کارڈ اور ٹریڈسے متعلق فیسول میں اضافے جیسے تمام پہلو ترقی کا سبب بنے اور فیس کی آمدنی بھو 1 بڑھ کر 4.8 ارب روپے ہوگئ۔ ثالثی اسپریڈ میں اضافے کے نتیج میں ایک بار حاصل ہونے والی آمدن کے باعث مرکزی ایف ایکس آمدن بھو 10 اضافے کے ساتھ 0.9 ارب روپے ہوگئی۔

عوام اور ٹیکنالوجی میں HBL کی سرمایہ کاری جاری رہے گی۔ بینک اپنی ٹر انسفار میشن کے سفر پر گامزن ہے تاکہ عالمی کلیئرنگ نظام کا ذمہ دار رکن ہونے کے ناتے درست کاروبار کی انجام دہی یقینی بنائی جائے۔ علاوہ ازیں، بینک نے نیویارک میں اپنی ریمیڈیشن کی کوششوں کی رفتار کو تیز ترکر دیا ہے۔ 2019ء کی پہلی سہ ماہی کے دوران عمومی انتظامی اخراجات میں 19.5 ارب روپے کے اضافے کے باوجود، بنیادی کاروبار کی ترقی کے باعث بینک اپنی ملکی لاگت / آمدن کے تناسب کو گزشتہ سال کے مقابلے میں 356 بی پی ایس کی کمی کے ساتھ ×57.1 لائے میں کامیاب رہا۔ سرمایہ کاری میں گزشتہ نقصان کی واپنی کے ساتھ ، اس سہ ماہی میں پرویژن میں 0.2 ارب روپے کی مجموعی رپورسل حاصل ہوئی۔

کا راستہ IMF پروگرام کا کامیاب نفاذ نظر آتا ہے، جس سے سرمایہ کاروں کے اعتماد میں اضافہ ہو گا اور بین الا قوامی ڈونرز کے سرمائے کے اندرونی بہاؤ میں تیزی آئے گی، بشر طیکہ اس کے ساتھ مفید سرمایہ کاری کا محرک بننے اور معیشت میں اخراج کم کرنے کے لیے حقیقی ساختی اصلاحات کی جائیں۔

مساوی طور پر اہم یہ ہے کہ CPEC پروگرام کے پہلے مرحلے کے تحت کیے گئے عمدہ کام ہے، جو پہلے ہی ملک میں فزیکل انفراسٹر کچر کو بہتر بنانا شروع کر چکاہے، استفادہ حاصل کرنے کے لیے کوششوں کو تیز کرناضروری ہے۔ اب ایسی صنعتوں کا قیام ضروری ہو گاجو اس انفراسٹر کچرسے فائدہ اٹھا سکیس اور ملک کو یائیدار ترقی کی راہ پر گامزن کرنے کے لیے بر آمدی صلاحیت بڑھا سکیس۔

2019ء کی پہلی سہ ماہی کے لیے HBL کے نتائج حوصلہ افزاہیں اور گزشتہ سال انجام دیے گئے کام کی توثیق کرتے ہیں۔ بینکاری کا اجازت نامہ رکھنے والی شینالوجی کمپنی کے طور پر، بینک اپنے ڈبیٹل عزائم کو تیز تر کرے گا تا کہ جدّت، صارف-مر کز پروڈ کٹس اور چینلز کے ذریعے صارفین ہیں، جو مارکیٹ میں کے انداز کو بدل سکے۔ مارکیٹ میں بینک کی سرفہرست موبائل ایپ اور انٹرنیٹ بینکنگ پلیٹ فارم کے تقریباً 0.9 ملین صارفین ہیں، جو مارکیٹ میں سب سے بڑی تعداد ہے۔ مالک خواتین کو بااختیار بنانے اور ہر ایک کی مالیاتی شمولیت کے لیے نہ صرف پُر عزم ہے بلکہ اس ضمن میں اس کی کاوشوں سب سے بڑی تعداد ہے۔ HBL کنیکٹ کی بھر پور پیش قدمی کا سلسلہ جاری ہے اور تاحال 2.4 ملین اکاؤنٹس کھولے جاچکے ہیں، جن میں سے بھک خواتین ہیں۔ HBL اپنی سروس کا معیار بہتر بنانے کے لیے سرگرم عمل ہے اور اس حوالے سے کوشوں میں اضافہ کیا جائے گا۔ HBL ملک میں ہونے والے کھیلوں کے ساتھ بھی منسلک ہے اور 2019ء کی پہلی سہ ماہی میں انتہائی کا میاب HBL کی اپنی ٹائٹل اسپانسر شپ کی تجدید کے ساتھ ہونے والے کھیلوں کے ساتھ جوئے پاکستان میں کرکٹ کی والی میں براہ راست کر دار ادا کر رہا ہے۔ بینک کو ادراک ہے کہ معیشت کے تمام شعبوں کی ترقی میں قائد انہ کر دار نجانا اس کی ذمہ داری ہے اور اپنی بے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار ادا کر دار دادا کر دار نبھانا اس کی ذمہ داری ہے اور اپنی بے مثال فرنچائز کے ساتھ، ملک میں بامعنی کر دار ادا کر دار دادا کر دار کا کر دار دادا کر دا

اظهارتشكر

۔ پہر ڈور اور انتظامیہ کی جانب سے، ہم اپنے ریگولیٹر زاور حکومتِ پاکستان، بالخصوص اسٹیٹ بدیک آف پاکستان، وزارتِ مالیات اور سکیورٹیز اینٹر ایکسچینج کمیشن آف پاکستان کی کاوشوں کا اعتراف کرتے ہیں جنہوں نے ریگولیٹری اور انتظامی فریم ورک میں مسلسل بہتریوں کے ذریعے بینکاری اور مالیاتی شعبے کی ترقی اور استخکام کے لیے انجام دیں۔

ہم اپنے کسٹم زکے ممنون ہیں، جن میں بہت سے کسٹم زکئی نسلوں سے ہمارے ساتھ بینکاری کر رہے ہیں، اور اپنے کاروبار اور اعتماد کے ذریعے ہم سے مسلک ہیں۔ ہمیں اپنے حصص یافتگان کا مضبوط تعاون حاصل رہاہے اور ہم اُن کے اور اپنے تمام اسٹیک ہولڈرز کے بے حد شکر گزار ہیں۔ بورڈ اور میننجمنٹ اعلیٰ ترین معیارات بر قرار رکھنے کے لیے اپنے عزم پر قائم ہے اور ہم اپنے اسٹیک ہولڈرز کویقین ولاتے ہیں کہ ہم اس شعبے میں انڈسٹر ک کے قائدین ہول گے۔ ہم HBL کی ترقی میں اپنے ملاز مین اور ان کے خاندانوں کی لگن اور انتھک کاوشوں کا بھی شکریہ اداکرتے ہیں۔

منجانب بورد

معیز احمد جمال ڈائیر بکٹر محمر اور نگزیب صدر اور چیف ایگزیکٹو آفیسر

24 ايريل، 2019ء

# **Condensed Interim Unconsolidated Statement of Financial Position**

As at March 31, 2019

	Note	2019	(Audited) December 31, 2018 s in '000)
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Fixed assets Intangible assets Deferred tax assets Other assets	5 6 7 8 9 10 11 12 13	236,303,676 29,653,785 298,364,226 889,428,786 1,018,451,933 71,211,497 2,844,587 6,036,664 99,528,202 2,651,823,356	266,610,256 26,095,330 51,277,336 1,341,030,709 1,015,853,926 62,517,154 2,718,556 7,083,718 106,307,874 2,879,494,859
LIABILITIES			
Bills payable Borrowings Deposits and other accounts Liabilities against assets subject to finance lease Subordinated debt Deferred tax liabilities Other liabilities  NET ASSETS	14 15 16 17	28,313,939 228,612,484 2,050,887,292 - 9,988,000 - 151,329,936 2,469,131,651 182,691,705	42,325,254 518,896,397 2,020,007,979 - 9,990,000 - 109,226,173 2,700,445,803 179,049,056
REPRESENTED BY			
Shareholders' equity Share capital Reserves Surplus on revaluation of assets - net of tax Unappropriated profit	19	14,668,525 58,896,574 16,508,108 92,618,498 182,691,705	14,668,525 57,935,252 14,562,465 91,882,814 179,049,056

### **CONTINGENCIES AND COMMITMENTS**

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Moez Ahamed Jamal Director

Agha Sher Shah Director

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Dr. Najeeb Samie Director

# **Condensed Interim Unconsolidated Profit and Loss Account (Unaudited)**

For the three months ended March 31, 2019

	Note	January 01 to March 31, 2019 (Rupees	January 01 to March 31, 2018 in '000) (Restated)
Mark-up / return / profit / interest earned	22	48,923,075	35,277,440
Mark-up / return / profit / interest expensed	23	27,197,498	16,811,196
Net mark-up / return / profit / interest income	20	21,725,577	18,466,244
Non mark-up / interest income Fee and commission income	24	4,811,051	4,054,066
Dividend income		100,811	382,677
Foreign exchange income / (loss)		317,146	(567,801)
Income / (loss) from derivatives		184,516	(83,919)
Gain on securities - net	25	102,008	17,876
Other income	26	76,174	95,301
Total non mark-up / interest income		5,591,706	3,898,200
Total income		27,317,283	22,364,444
Non mark-up / interest expenses			
Operating expenses	27	19,457,087	16,224,642
Workers' Welfare Fund		160,639	135,950
Other charges	28	50,652	6,104
Total non mark-up / interest expenses		19,668,378	16,366,696
Profit before provisions and taxation		7,648,905	5,997,748
Provisions and write offs - net	29	(188,276)	(164,582)
Profit before taxation		7,837,181	6,162,330
Taxation	30	4,995,551	2,204,302
Profit after taxation		2,841,630	3,958,028
		(Rup	ees)
Basic and diluted earnings per share	31	1.94	2.70

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

# **Condensed Interim Unconsolidated Statement of Comprehensive Income (Unaudited)**

For the three months ended March 31, 2019

	January 01 to March 31, 2019 (Rupees	March 31, 2018
Profit after taxation for the period	2,841,630	3,958,028
Other comprehensive income / (loss)		
Items that may be reclassified to the profit and loss account in subsequent periods		
Effect of translation of net investment in foreign branches - net of tax	677,159	1,851,081
Movement in surplus / deficit on revaluation of investments - net of tax	1,957,425	(973,939)
Items that are not to be reclassified to the profit and loss account in subsequent periods		
Transferred from surplus on revaluation of non-banking assets - net of tax	-	2,568
Transferred to surplus on revaluation of fixed assets - net of tax  Movement in surplus / deficit on revaluation of non-banking assets - net of tax	-	(2,568) 10,000 7,432
Total comprehensive income	5,476,214	4,845,170

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

# **Condensed Interim Unconsolidated Statement of Changes In Equity (Unaudited)**

For the three months ended March 31, 2019

Balance as at December 31, 2017	Share capital	Exchange translation reserve	Ca Statutory	Non -	Re	venue	revalua	ation of	
Balance as at December 31, 2017		translation	Statutory						
Balance as at December 31, 2017			reserve	distributable capital reserve	General reserve	Unappropria- ted profit	Investments	Fixed / Non- banking assets	Total
Balance as at December 31, 2017					(Rupees in '	000)			
	14,668,525	12,119,891	30,778,524	547,115	6,073,812	87,235,621	(439,687)	21,655,285	172,639,086
<b>Comprehensive income for the three months ended March 31, 2018</b> Profit after taxation for the three months ended March 31, 2018	-	-	-	-	-	3,958,028	-	-	3,958,028
Other comprehensive income / (loss) Effect of translation of net investment in foreign branches - net of tax Movement in surplus / deficit on revaluation of assets - net of tax	-	1,851,081	-	-	-	-	(973,939)	- 10.000	1,851,081 (963,939)
movement in our place, a consist of inovalidation of account. That of the		1,851,081	-	-	-	3,958,028	(973,939)	10,000	4,845,170
Transferred to statutory reserve Transferred from surplus on revaluation of assets - net of tax	-	-	395,803	-	-	(395,803) 12,652	-	(12,652)	-
Transactions with owners, recorded directly in equity	-	-	-	-	-	-	-	-	-
Balance as at March 31, 2018	14.668.525	13,970,972	31.174.327	547.115	6,073,812	90.810.498	(1,413,626)	21,652,633	177,484,256
Comprehensive income for the nine months ended December 31, 2018	3	-,-	, ,		-,-	,.	( , -, -,	,,	, . ,
Profit after taxation for the nine months ended December 31, 2018	-	-	-	-	-	7,831,129	-	-	7,831,129
Other comprehensive income / (loss) Effect of translation of net investment in foreign branches - net of tax	-	5,385,913	-	-	-	- (452 220)	-	-	5,385,913 (153,338)
Remeasurement loss on defined benefit obligations - net of tax Movement in surplus / deficit on revaluation of assets - net of tax		-	-	-	-	(153,338)	(5,761,917)	130.421	(5,631,496)
movement in our place, a consist of inovalidation of account. That of the		5,385,913	-	-	-	7,677,791	(5,761,917)	130,421	7,432,208
Transferred to statutory reserve Transferred from surplus on revaluation of assets - net of tax	-	-	783,113 -	-	-	(783,113) 45,046	-	(45,046)	-
Transactions with owners, recorded directly in equity									
Final cash dividend - Rs 1.0 per share declared subsequent to the year ended December 31, 2017	_					(1,466,852)			(1,466,852)
1st interim cash dividend - Rs 1.0 per share	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)
2nd interim cash dividend - Rs 1.0 per share	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)
3rd interim cash dividend - Rs 1.0 per share	-	-	-	-	-	(1,466,852)	-	-	(1,466,852)
Balance as at December 31, 2018	14,668,525	19,356,885	31,957,440	547,115	6,073,812	(5,867,408) 91,882,814	(7,175,543)	21,738,008	(5,867,408) 179,049,056
Comprehensive income for the three months anded March 24, 2040									
Comprehensive income for the three months ended March 31, 2019						0.044.000			0.011.000
Profit after taxation for the three months ended March 31, 2019	-	-	-	-	-	2,841,630	-	-	2,841,630
Other comprehensive income									
Effect of translation of net investment in foreign branches - net of tax	-	677,159	-	-	-	-	-	-	677,159
Movement in surplus / deficit on revaluation of assets - net of tax	-	-	-	-	-	-	1,957,425	-	1,957,425
	-	677,159	-	-	-	-	1,957,425	-	2,634,584
Transferred to statutory reserve	_	-	284,163	-	-	(284,163)	-	-	-
Transferred from surplus on revaluation of assets - net of tax	-	-	-	-	-	11,782	-	(11,782)	-
Transactions with owners, recorded directly in equity									
Final cash dividend - Rs 1.25 per share declared subsequent									
to the year ended December 31, 2018	-	-	-	-	-	(1,833,565)	-	-	(1,833,565)
Balance as at March 31, 2019	14,668,525	20,034,044	32,241,603	547,115	6,073,812	92,618,498	(5,218,118)	21,726,226	182,691,705

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

# **Condensed Interim Unconsolidated Cash Flow Statement (Unaudited)**

For the three months ended March 31, 2019

	March 31, 2019 (Rupees	March 31, 2018 in '000)
		(Restated)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	7,837,181	6,162,330
Dividend income	(100,811)	(382,677)
Adjustments:	7,736,370	5,779,653
Depreciation	1,116,574	802,589
Depreciation on right-of-use assets	597,072	-
Amortisation	99,946	155,170
Mark-up / return / profit / interest expensed on lease liability against right-of-use assets Reversal of diminution in value of investments	242,575	(13.618)
Provision / (reversal) against loans and advances	(162,631) 65,126	(13,618) (124,870)
Provision against other assets	32,177	93,601
Reversal of provision against off-balance sheet obligations	(10,999)	(35,291)
Unrealised (gain) / loss on held-for-trading securities	(14,306)	45,588
Gain on sale of fixed assets - net Workers' Welfare Fund	(7,349) 160,639	(11,148)
Workers Wellate Fullu	2,118,824	135,950 1,047,971
	9,855,194	6,827,624
(Increase) / decrease in operating assets		
Lendings to financial institutions	(247,086,890)	(110,175,428)
Held-for-trading securities Advances	(47,292,724)	(19,049,740) (12,692,864)
Other assets (excluding advance taxation)	(2,663,133) 2,165,094	5,669,868
onor accord (cholading duranto duhation)	(294,877,653)	(136,248,164)
(Decrease) / increase in operating liabilities		
Bills payable	(14,011,315)	(1,625,393)
Borrowings from financial institutions  Deposits and other accounts	(290,283,913)	(171,241,637) 33,948,588
Other liabilities	30,879,313 32,639,196	12,917,325
Office Hubblidge	(240,776,719)	(126,001,117)
	(525,799,178)	(255,421,657)
Income tax paid	(349,179)	(3,178,112)
Net cash flows used in operating activities	(526,148,357)	(258,599,769)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investment in available-for-sale securities	518,876,455	227,388,225
Net investment in held-to-maturity securities	(17,684,605)	42,877,158
Net investment in subsidiaries  Net investment in associates	904 456	(00.061)
Dividend income received	891,156 29,897	(90,061) 153,475
Investments in fixed assets	(1,600,546)	(2,081,087)
Investments in intangible assets	(225,977)	(100,712)
Proceeds from sale of fixed assets	11,972	13,805
Effect of translation of net investment in foreign branches - net of tax  Net cash flows from investing activities	677,159 500,975,511	1,851,081 270,011,884
Net cash nows from investing activities	500,975,511	270,011,004
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of subordinated debt	(2,000)	(2,000)
Payment of lease liability against right-of-use assets	(1,245,624)	(4.410)
Dividend paid  Net cash flows used in financing activities	(327,655)	(4,419)
	(1,010,210)	(0,1.0)
(Decrease) / increase in cash and cash equivalents during the period	(26,748,125)	11,405,696
Cash and cash equivalents at the beginning of the period	291,550,913	254,678,110
Effect of exchange rate changes on cash and cash equivalents	1,154,673	4,355,947
	292,705,586	259,034,057
Cash and cash equivalents at the end of the period	265,957,461	270,439,753
and the second s	, , , , , ,	, -,
The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated finances.	cial statements	

The annexed notes 1 to 39 form an integral part of these condensed interim unconsolidated financial statements.

Muhammad Aurangzeb President and Chief Executive Officer Rayomond Kotwal Chief Financial Officer

Moez Ahamed Jamal Director

Agha Sher Shah Director

Dr. Najeeb Samie Director

For the three months ended March 31, 2019

#### 1 STATUS AND NATURE OF BUSINESS

Habib Bank Limited (the Bank) is incorporated in Pakistan and is engaged in commercial banking related services in Pakistan and overseas. The Bank's registered office is at Habib Bank Tower, 9th Floor, Jinnah Avenue, Islamabad and its principal office is at Habib Bank Plaza, I.I.Chundrigar Road, Karachi. The Bank's shares are listed on the Pakistan Stock Exchange. The Bank operates 1,698 (December 31, 2018: 1,697) branches inside Pakistan including 48 (December 31, 2018: 47) Islamic Banking Branches and 46 (December 31, 2018: 46) branches outside the country including in the Karachi Export Processing Zone (KEPZ). The Aga Khan Fund for Economic Development (AKFED), S.A. is the parent company of the Bank and its registered office is in Geneva, Switzerland.

- 1.1 Habib Finance International Limited, a wholly owned subsidiary of the Bank, has filed for voluntary liquidation and is in the process of completing the required formalities in this regard.
- 1.2 The Bank had decided to close its branch in Seychelles. Post the receipt of all regulatory approvals, all required formalities for closure have been completed.
- 1.3 The Bank has commenced an orderly winding down of its operations in Afghanistan.

### 2 BASIS OF PRESENTATION

#### 2.1 STATEMENT OF COMPLIANCE

These condensed interim unconsolidated financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. Approved accounting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017;
   and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRSs or IFAS, the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives, shall prevail.

2.2 The disclosures made in these condensed interim unconsolidated financial statements have been limited based on the format prescribed by the SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 and IAS 34. These condensed interim unconsolidated financial statements do not include all the information and disclosures required for annual unconsolidated financial statements and should be read in conjunction with the unconsolidated financial statements for the year ended December 31, 2018.

# 2.3 Standards, interpretations of and amendments to existing accounting standards that have become effective in the current period.

IFRS 16, the accounting standard for leases, became effective for annual reporting periods commencing on or after January 1, 2019. The impact of the adoption of IFRS 16 on the Bank's condensed interim financial statements is disclosed in note 3.1.2 below.

In addition, there are certain other new standards and interpretations of and amendments to existing accounting standards that have become applicable to the Bank for accounting periods beginning on or after January 1, 2019. These are considered either to not be relevant or not to have any significant impact on the Bank's financial statements.

For the three months ended March 31, 2019

### 2.4 Standards and amendments to existing accounting standards that are not yet effective.

The following new standards and amendments to existing accounting standards will be effective from the dates mentioned below against the respective standard or amendment:

Effective date (annual periods beginning on or after)

- IFRS 3, Business Combinations - (Amendments)

January 1, 2020

Effective date (annual periods ending on or after)

- IFRS 9, Financial Instruments: Classification and Measurement

June 30, 2019

IFRS 9, Financial Instruments: Classification and Measurement, addresses recognition, classification, measurement and derecognition of financial assets and financial liabilities. The standard has also introduced a new impairment model for financial assets which requires recognition of impairment charge based on an 'expected credit losses' (ECL) approach rather than the 'incurred credit losses' approach as currently followed. The ECL approach has an impact on all assets of the Bank which are exposed to credit risk. The Bank is in the process of assessing the full impact of this standard.

The Bank expects that adoption of the remaining amendments will not affect its financial statements in the period of initial application.

### 2.5 Critical accounting estimates and judgements

The basis for accounting estimates adopted in the preparation of these condensed interim unconsolidated financial statements is the same as that applied in the preparation of the unconsolidated financial statements for the year ended December 31, 2018.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim unconsolidated financial statements are consistent with those followed in the preparation of the unconsolidated financial statements for the year ended December 31, 2018 except as disclosed in note 3.1.

### 3.1 Change in accounting policies

- 3.1.1 The SBP vide BPRD Circular Letter No. 5 dated March 22, 2019 has amended the format of condensed interim financial statements of banks in order to align it with the annual financial statements, issued vide BPRD Circular No. 2 of 2018. All banks have been directed to prepare their quarterly and half yearly condensed interim financial statements on the revised format effective from the accounting year beginning on January 1, 2019. Accordingly, the Bank has prepared these condensed interim unconsolidated financial statements on the new format prescribed by the SBP. The amended format introduced certain new disclosures and has resulted in the following significant change:
  - The cost of foreign currency swaps (note 23) for the three months ended March 31, 2019 amounting to Rs 197.818 million (March 31, 2018: Rs 262.832 million) which was previously shown as part of foreign exchange income / (loss) has now been shown as part of mark-up / return / profit / interest expensed in the unconsolidated profit and loss account.
- 3.1.2 IFRS 16 replaces existing guidance on accounting for leases, including IAS 17, Leases, IFRIC 4, Determining whether an Arrangement contains a Lease, SIC-15, Operating Leases- Incentive, and SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 introduces an on balance sheet lease accounting model for long term operating leases (short-term leases and leases where the underlying assets are of low value continue to be treated as off-balance sheet operating leases). A lessee recognizes a right-of-use asset representing its right of using the underlying asset and a corresponding lease liability representing its obligations to make lease payments. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as either finance or operating leases.

The Bank has adopted IFRS 16 from January 1, 2019, and has not restated comparatives for the 2018 reporting period, as permitted under the specific transitional provisions in the Standard.

For the three months ended March 31, 2019

On adoption of IFRS 16, the Bank has recognised liabilities in respect of leases which had previously been classified as operating leases under IAS 17. These liabilities were measured as the present value of the remaining lease payments, discounted using the Bank's incremental weighted average borrowing rate of 12.28% per annum as of January 1, 2019.

The remeasurements of the lease liabilities were recognised as adjustments to the related right-of-use assets immediately after the date of initial application.

	March 31, 2019 (Rupee	January 1, 2019 es in '000)
Total lease liability recognised of which:		
Current	236,132	206,869
Non-current	7,572,885	8,082,676
	7,809,017	8,289,545

The associated right-of use assets were measured at the amount equal to the lease liability, adjusted by the amount of prepaid lease payments recognised in the unconsolidated statement of financial position immediately before the date of initial application.

The recognised right-of-use assets relate to the following types of assets:	March 31, 2019 (Rupe	January 1, 2019 ees in '000)
Property Equipment Total right-of-use assets	8,198,310 16,684 8,214,994	8,746,832 19,794 8,766,626
3.1.2.1 The effect of this change in accounting policy is as follows:  Impact on Statement of Financial Position		As at March 31, 2019 (Rupees in '000)
Increase in fixed assets - right-of-use assets Decrease in other assets - advances, deposits, advance rent and other prepayments Increase in other assets - advance taxation Increase in other liabilities - lease liability against right-of-use assets Decrease in net assets		8,214,994 (477,082) 27,731 (7,809,017) (43,374)
Impact on Profit and Loss account		For the three months ended March 31, 2019 (Rupees in '000)
Increase in mark-up expense - lease liability against right-of-use assets		(242,575)
<ul> <li>(Increase) / decrease in administrative expenses:</li> <li>- Depreciation on right-of-use assets</li> <li>- Rent expense</li> <li>Decrease in profit before tax</li> <li>Decrease in tax</li> <li>Decrease in profit after tax</li> </ul>		(597,072) 768,542 (71,105) 27,731 (43,374)

### 4 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the unconsolidated financial statements for the year ended December 31, 2018.

5	CASH AND BALANCES WITH TREASURY BANKS	(Unaudited) March 31, 2019	(Audited) December 31, 2018
	In hand	(Rupees	in '000)
	Local currency	30,753,874	30,940,150
	Foreign currencies	4,457,717	3,803,879
		35,211,591	34,744,029
	With State Bank of Pakistan in		
	Local currency current accounts	94,396,410	88,379,133
	Foreign currency current accounts	5,944,179	6,660,233
	Foreign currency deposit accounts	17,411,294 117,751,883	18,077,471 113,116,837
	With other Central Banks in		
	Foreign currency current accounts	27,072,528	27,348,562
	Foreign currency deposit accounts	6,999,981	5,424,122
		34,072,509	32,772,684
	With National Bank of Pakistan in local currency current accounts	49,172,595	85,848,781
	National Prize Bonds	95,098	127,925
		236,303,676	266,610,256
6	BALANCES WITH OTHER BANKS	(Unaudited) March 31, 2019	(Audited) December 31, 2018
6		March 31,	December 31, 2018
6	BALANCES WITH OTHER BANKS  In Pakistan In current accounts	March 31, 2019	December 31, 2018
6	In Pakistan In current accounts  Outside Pakistan	March 31, 2019 (Rupees 311,467	December 31, 2018 in '000) 57,755
6	In Pakistan In current accounts  Outside Pakistan In current accounts	March 31, 2019 (Rupees 311,467	December 31, 2018 in '000) 57,755
6	In Pakistan In current accounts  Outside Pakistan	March 31, 2019 (Rupees 311,467	December 31, 2018 in '000) 57,755
6	In Pakistan In current accounts  Outside Pakistan In current accounts	March 31, 2019 (Rupees 311,467	December 31, 2018 in '000) 57,755  9,408,507 16,629,068
7	In Pakistan In current accounts  Outside Pakistan In current accounts	March 31, 2019 (Rupees 311,467 10,170,108 19,172,210 29,342,318	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts	March 31, 2019 (Rupees 311,467 10,170,108 19,172,210 29,342,318	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts  LENDINGS TO FINANCIAL INSTITUTIONS	March 31, 2019 (Rupees 311,467 10,170,108 19,172,210 29,342,318 29,653,785	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575  26,095,330
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts  LENDINGS TO FINANCIAL INSTITUTIONS  Call money lendings  Repurchase agreement lendings (reverse repo)  Bai Muajjal receivables	March 31, 2019  (Rupees 311,467  10,170,108 19,172,210 29,342,318  29,653,785  100,000 277,775,042	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575  26,095,330
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts  LENDINGS TO FINANCIAL INSTITUTIONS  Call money lendings  Repurchase agreement lendings (reverse repo)  Bai Muajjal receivables - with State Bank of Pakistan	March 31, 2019  (Rupees 311,467  10,170,108 19,172,210 29,342,318  29,653,785	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575  26,095,330  8,900,000 38,045,810
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts  LENDINGS TO FINANCIAL INSTITUTIONS  Call money lendings  Repurchase agreement lendings (reverse repo)  Bai Muajjal receivables	March 31, 2019  (Rupees 311,467  10,170,108 19,172,210 29,342,318  29,653,785  100,000 277,775,042	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575  26,095,330
	In Pakistan In current accounts  Outside Pakistan In current accounts In deposit accounts  LENDINGS TO FINANCIAL INSTITUTIONS  Call money lendings  Repurchase agreement lendings (reverse repo)  Bai Muajjal receivables - with State Bank of Pakistan	March 31, 2019  (Rupees 311,467  10,170,108 19,172,210 29,342,318  29,653,785  100,000 277,775,042	December 31, 2018 in '000) 57,755  9,408,507 16,629,068 26,037,575  26,095,330  8,900,000 38,045,810

8	INVESTMENTS	Note		March 31, 2019 (Unaudited)			December 31, 2018 (Audited)			
			Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
8.1	Investments by type					(Ru	ipees in '000)			
	Held-for-trading (HFT) securities									
	Federal Government securities		40.004.4=4		(00.000)	40.040.000	0.500.005		(4, 400)	0.500.400
	<ul> <li>Market Treasury Bills</li> <li>Pakistan Investment Bonds</li> </ul>		49,264,171 4,292,167		(23,293) 17,053	49,240,878 4,309,220	2,569,965 3,683,617	-	(1,499) (12,287)	2,568,466 3,671,330
	Foreign securities		4,292,107		17,033	4,309,220	3,003,017	-	(12,207)	3,071,330
	- Government debt securities		91,256	-	20,546	111,802	90,499	-	24,575	115,074
	Available-for-sale (AFS) securities		53,647,594	-	14,306	53,661,900	6,344,081	-	10,789	6,354,870
	Federal Government securities - Market Treasury Bills		263,440,091	_	(133,700)	263,306,391	755,955,226		(275,224)	755,680,002
	- Pakistan Investment Bonds		257,486,192		(7,811,380)	249,674,812	234,705,582		(10,063,132)	224,642,450
	- Ijarah Sukuks		5,082,419	-	(58,167)	5,024,252	53,675,083	-	(170,821)	53,504,262
	- Government of Pakistan									
	US Dollar Bonds		4,872,025	(95,974)	164,650	4,940,701	3,443,551	(33,047)	19,501	3,430,005
	Shares - Listed companies		14,075,165	(3,793,787)	(340,571)	9,940,807	14,599,566	(4,043,987)	(385,376)	10,170,203
	- Unlisted companies		4,174,687	(82,274)	(340,371)	4,092,413	3,761,058	(82,274)	(505,570)	3,678,784
	Non-Government debt securities		, , , , ,	( , ,		,,	., . ,	(- , ,		-,,-
	- Unlisted	8.4.2	4,338,645	(270,877)	-	4,067,768	4,949,525	(274,630)	-	4,674,895
	Foreign securities		40 507 000	(77.004)	440.050	40.050.450	40.444.004	(45,000)	00.440	40 405 004
	Government debt securities     Non-Government debt securities		18,587,820	(77,324)	142,956	18,653,452	16,144,234	(45,262)	26,119	16,125,091
	- Listed		16,673,002	(4,755)	(26,110)	16,642,137	18,267,252	(6,040)	(227,707)	18,033,505
	- Unlisted		6,771,169	(2,750)	1,000	6,769,419	8,874,200	(2,724)	944	8,872,420
	- Equity securities - Unlisted		5,469	- 1	-	5,469	5,413	- 1	-	5,413
	National Investment Trust units		11,113		31,247	42,360	11,113	-	31,449	42,562
	Real Estate Investment Trust units		55,000		2,200	57,200	55,000	-	4,950	59,950
	Preference shares		97,500 595,670,297	(4,327,741)	(8,027,875)	97,500 583,314,681	97,500 1,114,544,303	(4,487,964)	(11,039,297)	97,500
	Held-to-maturity (HTM) securities	8.2	000,010,201	(4,021,141)	(0,021,010)	303,314,001	1,114,044,000	(4,407,304)	(11,000,231)	1,000,017,042
	Federal Government securities									
	- Market Treasury Bills				-		-	-	-	-
	- Pakistan Investment Bonds		180,071,043			180,071,043	171,850,002	-	-	171,850,002
	- Government of Pakistan						100.074			100.071
	US Dollar Bonds		140,754 10,794,000	-		140,754 10,794,000	139,274	-	-	139,274
	Other Federal Government securities     Non-Government debt securities	es	10,794,000		•	10,794,000		-	-	-
	- Listed		8,754,980	-	-	8,754,980	9,092,850	-	-	9,092,850
	- Unlisted		20,023,771		-	20,023,771	20,523,772	-	-	20,523,772
	Foreign securities									
	- Government debt securities		6,532,478	(644)	-	6,531,834	6,920,829	(609)	-	6,920,220
	- Non-Government debt securities		317,628	_		317,628	319,849			319,849
	- Listed - Unlisted		1,105,413	(116)		1,105,297	1,208,886	(110)	-	1,208,776
	- Offisted		227,740,067	(760)		227,739,307	210,055,462	(719)	-	210,054,743
	Investment in associates and			, ,		, ,		,		
	joint venture	8.2	10,767,696		-	10,767,696	11,658,852	-	-	11,658,852
	Investment in subsidiary companies									
			13,945,202	(4 220 504)	(0.042.500)	13,945,202	13,945,202	- (4.400.000)	- (44,000,500)	13,945,202
	Total Investments		901,770,856	(4,328,501)	(8,013,569)	889,428,786	1,356,547,900	(4,488,683)	(11,028,508)	1,341,030,709
									(Unaudited)	(Audited)
									March 31,	December 31,
									2019	2018
8.1.1	Investments given as collate	ral							(Rupees	in '000)
	The market value of investmen	ts giver	n as collateral i	s as follows:						
	Federal Government securities									
		,							40 764 900	222 242 424
	- Market Treasury Bills								19,761,800	333,213,434
	<ul> <li>Pakistan Investment Bonds</li> </ul>	S							30,258,253	29,329,018
	Familia and W									
	Foreign securities									
	· ·									
	- Non-Government debt sec	urities								
	· ·	urities	*						2,430,098	11,711,384
	- Non-Government debt sec	urities	*						2,430,098 52,450,151	11,711,384 374,253,836

For the three months ended March 31, 2019

8.2 The market value of investment classified as held-to-maturity and investment in listed associates and joint venture is as follows:

	ionovio.	March 31, 2019 (Unaudited)		December 31	, 2018 (Audited)
		Book value	Market value	Book value	Market value
			(Rupe	es in '000)	
	- Investment classified as held-to-maturity	227,739,307	212,046,567	210,054,743	194,128,729
	- Investment in listed associates and joint venture	10,461,465	31,065,001	11,222,621	35,649,612
8.3	Particulars of provision held against diminution in the va	lue of investments	S	(Unaudited) March 31, 2019 (Rupe	(Audited) December 31, 2018 es in '000)
	Opening balance Exchange adjustment			4,488,683 2,449	1,503,051 10,647
	Charge / reversal for the period / year Charge Reversal Reversal on disposal Net (reversal) / charge Closing balance			284,986 (5,220) (442,397) (162,631) 4,328,501	3,654,300 (28,757) (650,558) 2,974,985 4,488,683

8.4 Particulars of provision against debt securities

	March 31, 2019 (Unaudited)		December 31, 2018 (Audited)		
Category of classification	Non- Performing Investments	Provision	Non- Performing Investments	Provision	
		(Rupees in '000)			
<b>Domestic</b> Loss	270,877	270,877	274,630	274,630	

- 8.4.1 In addition to the above, overseas branches hold a general provision of Rs 181.561 million (December 31, 2018: Rs 87.792 million) in accordance with the requirements of IFRS 9.
- 8.4.2 Exposure amounting to Rs 3,642.768 million (December 31, 2018: Rs 4,249.895 million) relating to privately placed TFCs of Pakistan International Airlines Corporation Limited (PIACL) has not been classified as non-performing in accordance with a relaxation from Regulation-8 of the Prudential Regulations given by the SBP through its letter No. BPRD/BRD/(PR-Ops)/7575/2019 dated April 1, 2019. These TFCs are fully guaranteed by the Government of Pakistan (GoP) and do not require any provision. However, mark-up income on this amount has been suspended and is only recognised when received.

			Performing		Non - performing		Total	
			(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
9	ADVANCES	Mada	March 31,	December 31,	March 31,	December 31,	March 31,	December 31,
9	ADVANCES	Note	2019	2018	2019	2018	2019	2018
					(Ru	pees in '000)		
	Loans, cash credits, running finances, etc.		838,749,085	858,956,737	66,510,126	66,204,592	905,259,211	925,161,329
	Islamic financing and related assets	36.3	126,180,595	103,488,928	105,503	111,174	126,286,098	103,600,102
	Bills discounted and purchased		48,072,462	48,120,612	5,127,431	5,248,713	53,199,893	53,369,325
	Advances - gross		1,013,002,142	1,010,566,277	71,743,060	71,564,479	1,084,745,202	1,082,130,756
	Provision against advances							
	- Specific	9.3	-	-	(63,103,426)	(63,193,300)	(63,103,426)	(63,193,300)
	- General	3.5	(3,189,843)		-	-	(3,189,843)	(3,083,530)
			(3,189,843)	(3,083,530)	(63,103,426)	(63,193,300)	(66,293,269)	(66,276,830)
	Advances - net of provision		1,009,812,299	1,007,482,747	8,639,634	8,371,179	1,018,451,933	1,015,853,926

For the three months ended March 31, 2019

(Unaudited) (Audited)
March 31, December 31,
2019 2018
(Rupees in '000)

 925,639,042
 911,714,456

 159,106,160
 170,416,300

 1,084,745,202
 1,082,130,756

### 1 Particulars of advances (Gross)

In local currency In foreign currencies

9.2 Advances include Rs 71,743.060 million (December 31, 2018: Rs 71,564.479 million) which have been placed under non-performing status as detailed below:

	(Unau	dited)	(Audited)		
Category of Classification	March 3	Decemb	December 31, 2018		
	Non - performing advances	Provision	Non - performing advances es in '000)	Provision	
Domestic		(11460	555,		
Other assets especially mentioned	1,298,492	-	801,712	-	
Substandard	3,715,575	528,558	4,112,988	651,742	
Doubtful	2,502,496	1,251,248	1,633,835	816,918	
Loss	41,727,703	40,663,277	42,054,406	40,989,981	
	49,244,266	42,443,083	48,602,941	42,458,641	
Overseas					
Not past due but impaired	170,968	128,901	384,740	195,054	
Overdue by:					
Upto 90 days	17,845	17,845	47,250	3,875	
91 to 180 days	495,857	95,313	1,360,996	1,156,936	
181 to 365 days	1,895,109	1,825,381	1,423,881	1,003,933	
> 365 days	19,919,015	18,592,903	19,744,671	18,374,861	
	22,498,794	20,660,343	22,961,538	20,734,659	
Total	71,743,060	63,103,426	71,564,479	63,193,300	

9.2.1 Exposure amounting to Rs 1,412.500 million (December 31, 2018: Rs Nil) relating to Power Holding (Private) Limited has not been classified as non-performing in accordance with a relaxation from Regulation-8 of the Prudential Regulations given by the SBP through its letter No. BPRD/BRD (Ops) 2019/8982 dated April 17, 2019. The exposure is fully guaranteed by the GoP and does not require any provision. However, mark-up income on this amount has been suspended and is only recognised when received.

### 9.3 Particulars of provision against advances

	Note	March 31, 2019 (Unaudited)		Dec	Audited)		
		Specific	General	Total	Specific	General	Total
				(Rup	ees in '000)		
Opening balance		63,193,300	3,083,530	66,276,830	60,792,948	2,755,637	63,548,585
Exchange adjustment		288,417	20,861	309,278	4,218,059	287,727	4,505,786
Charge for the period / year		1,109,782	166,285	1,276,067	5,955,190	301,560	6,256,750
Reversal for the period / year		(1,130,108)	(80,833)	(1,210,941)	(3,981,916)	(356,438)	(4,338,354)
Net charge / (reversal) against advance	ces	(20,326)	85,452	65,126	1,973,274	(54,878)	1,918,396
Charged off during the period / year-							
agriculture financing	9.5	(72,274)	-	(72,274)	(477,679)	-	(477,679)
Written off during the period / year		(285,691)	-	(285,691)	(3,313,302)	-	(3,313,302)
Impact of adoption of IFRS 9		-	-	-	-	95,044	95,044
Closing balance		63,103,426	3,189,843	66,293,269	63,193,300	3,083,530	66,276,830

- 9.4 General provision includes provision amounting to Rs 1,720.341 million (December 31, 2018: Rs 1,652.318 million) against consumer finance portfolio. General provision also includes Rs 1,469.502 million (December 31, 2018: Rs 1,431.212 million) pertaining to overseas branches to meet the requirements of the regulatory authorities of the respective countries in which the Bank operates.
- These represent non-performing advances for agriculture financing which have been classified as loss, are fully provided and are in default for more than 3 years. These non-performing advances have been charged off by extinguishing them against the provision held, in accordance with the SBP's Prudential Regulations for Agriculture Financing. This charge off does not, in any way, prejudice the Bank's right of recovery from these customers.

No.	2019	(Audited) December 31, 2018
10 FIXED ASSETS	(Rupe	es in '000)
Capital work-in-progress 10. Property and equipment 10.	, ,	2,264,230 60,252,924
	71,211,497	62,517,154
10.1 Capital work-in-progress		
Civil works	1,235,785	856,424
Equipment	20,465	20,465
Advances to suppliers and contractors	1,232,834 2,489,084	1,387,341 2,264,230
10.2 This includes right-of-use assets amounting to Rs 8,214.994 million due to adoption of I	FRS 16 as detailed in	
10.3 Additions to fixed assets	(Una	udited)
		months ended
	March 31, 2019	March 31, 2018
		s in '000)
The following additions have been made to fixed assets during the period:	<b>(</b> )	,
Capital work-in-progress	224,854	985,290
Property and equipment		1
Leasehold land	17.071	52,608
Building on leasehold land Machinery	17,071 20,302	127,438
Leasehold improvements	213,675	98,067
Furniture and fixtures	166,783	212,584
Electrical, office and computer equipment	901,893	566,972
Vehicles	20,429 1,340,153	1,060,626
		1,000,020
Right-of-use assets	45,440	
10.4 Disposals of fixed assets	1,610,447	2,045,916
The net book value of fixed assets disposed off during the period is as follows:		
Property and equipment		
Leasehold improvements	1,239	1,225
Furniture and fixtures	166	848
Electrical, office and computer equipment	2,756	517
Vehicles	461	2,656
		2,000
11 INTANGIBLE ASSETS	(Unaudited) March 31, 2019	(Audited) December 31, 2018 es in '000)
		63 III 000)
Capital work-in-progress	1,009,193	831,891
Intangible assets	1,835,394 2,844,587	1,886,665 2,718,556
11.1 Additions to intangibles assets	(Una	udited)
	For the three	months ended
	March 31,	March 31,
The following additions have been made to intangible assets during the period:	2019 (Rupee	2018 s in '000)
Capital work-in-progress	177,302	93,601
Computer software	50,376	99,326
	227,678	192,927

12	DEFERRED TAX ASSETS  Deductible temporary differences on	Note	(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 s in '000)
	- Tax losses of overseas branches - Provision against investments - Provision against doubtful debts and off-balance sheet obligations - Liabilities written back under section 34(5) of the Income Tax Ordinance (ITO) 200 - Provision against other assets - Deficit on revaluation of investments - Deficit on revaluation of fixed assets - Islamic financing Ijarah  Taxable temporary differences on - Accelerated tax depreciation - Surplus on revaluation of fixed assets - Exchange translation reserve	19 19	249,991 1,309,536 3,210,350 1,438,870 45,760 2,809,756 147,144 109,592 9,320,999 (1,829,944) (1,103,136) (351,255) (3,284,335)	249,991 1,397,101 3,210,350 1,382,428 45,760 3,863,754 147,144 101,123 10,397,651 (1,857,153) (1,109,480) (347,300) (3,313,933)
	Net deferred tax assets		6,036,664	7,083,718
13	OTHER ASSETS			
	Mark-up / return / profit / interest accrued in local currency Mark-up / return / profit / interest accrued in foreign currency Advances, deposits, advance rent and other prepayments Advance taxation Advance for subscription of shares Stationery and stamps on hand Accrued fees and commissions Due from Government of Pakistan / SBP Mark to market gain on forward foreign exchange contracts Mark to market gain on derivative instruments Non-banking assets acquired in satisfaction of claims Receivable from defined benefit plan Branch adjustment account Acceptances Clearing and settlement accounts Dividend receivable Claims against fraud and forgeries Others		29,388,630 2,684,644 2,635,928 39,936,618 50,000 92,623 1,101,806 1,098,990 5,931,488 213,825 1,596,568 36,304 1,088,156 13,143,101 208,055 75,357 460,812 200,033 99,942,938	27,936,523 1,912,478 2,514,308 44,593,889 50,000 84,346 1,028,721 989,672 9,186,058 53,987 1,596,579 35,293 2,033,922 11,278,036 1,894,880 4,443 545,909 1,070,289 106,809,333
	Provision held against other assets Other assets- net of provision	13.1	(836,478) 99,106,460	(923,201) 105,886,132
	Surplus on revaluation of non-banking assets acquired in satisfaction of claims Other assets - total	19	421,742 99,528,202	421,742 106,307,874
13.1	Provision held against other assets			
	Advances, deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims Claims against fraud and forgeries Suit filed cases Others		9,025 23,141 460,812 294,542 48,958 836,478	5,819 23,152 545,909 294,272 54,049 923,201

For the three months ended March 31, 2019

13.1.1	Movement in provision against other assets	Note	(Unaudited) March 31, 2019	(Audited) December 31, 2018
	Opening balance		923,201	825,520
	Exchange adjustment		2,545	62,052
	Charge for the period / year		32,177	220,974
	Reversal for the period / year		-	(13,831)
	Net charge		32,177	207,143
	Written off during the period / year		(121,445)	(164,427)
	Other movement		-	(7,087)
	Closing balance		836,478	923,201
14	BILLS PAYABLE			
	In Pakistan		27,099,142	41,317,093
	Outside Pakistan		1,214,797	1,008,161
			28,313,939	42,325,254
15	BORROWINGS			
	Secured			
	Borrowings from the SBP under			
	- Export refinance scheme		37,920,890	33,533,707
	- Long term financing facility		12,068,740	10,453,762
	- Financing facility for renewable energy power plants		100,959	104,853
	- Refinance facility for modernization of SMEs		12,950	14,300
	- Financing facility for storage of agricultural produce		6,667 50,110,206	7,500 44,114,122
			30,110,200	77,117,122
	Repurchase agreement borrowings		52,485,801	373,810,983
			102,596,007	417,925,105
	Unsecured			
	- Call money borrowings		11,200,000	5,700,000
	- Overdrawn nostro accounts		777,290	6,021,355
	- Borrowings of overseas branches and subsidiaries		66,455,344	42,314,615
	- Other long-term borrowings	15.1	47,583,843	46,935,322
			126,016,477	100,971,292
			228,612,484	518,896,397

### 15.1 This includes the following:

- 15.1.1 A loan from the International Finance Corporation amounting to US\$ 150 million (December 31, 2018: US\$ 150 million). The principal amount is payable in six equal half yearly installments from June 2022 to December 2024. Interest at LIBOR + 5.00% is payable semi annually from June 2015.
- 15.1.2 A loan from the China Development Bank amounting to US\$ 188 million (December 31, 2018: US\$ 188 million). The principal amount is payable in six half yearly installments from December 2017 to June 2020. Interest at LIBOR + 2.45% is payable semi annually from June 2017.

For the three months ended March 31, 2019

### 16 **DEPOSITS AND OTHER ACCOUNTS**

	March 31, 2019 (Unaudited)			Dece	mber 31, 2018 (Au	dited)
	In local currency	In foreign currencies	Total	In local currency	In foreign currencies	Total
			(Rupe	es in '000)		
Customers						
Current deposits	674,323,899	82,605,307	756,929,206	662,361,570	93,051,632	755,413,202
Savings deposits	797,007,618	89,077,090	886,084,708	803,369,210	87,015,734	890,384,944
Term deposits	265,080,275	73,921,045	339,001,320	239,511,992	85,981,264	325,493,256
	1,736,411,792	245,603,442	1,982,015,234	1,705,242,772	266,048,630	1,971,291,402
Financial institutions						
Current deposits	4,071,741	948,399	5,020,140	5,691,146	893,376	6,584,522
Savings deposits	57,197,291	74,015	57,271,306	36,795,320	181,029	36,976,349
Term deposits	4,556,563	2,024,049	6,580,612	3,156,566	1,999,140	5,155,706
	65,825,595	3,046,463	68,872,058	45,643,032	3,073,545	48,716,577
	1,802,237,387	248,649,905	2,050,887,292	1,750,885,804	269,122,175	2,020,007,979

### 17 **SUBORDINATED DEBT**

The Bank has issued Over The Counter (OTC) listed Term Finance Certificates (TFCs) as instruments of redeemable capital under Section 66 of the Companies Act, 2017 and the Basel III Guidelines set by the SBP. The key features of the issue are as follows:

Issue date	February 19, 2016
Issue amount	Rupees 10 billion
Rating	AAA (Triple A) [December 31, 2018: AAA (Triple A)]
Tenor	10 years from the Issue date
Security	Unsecured and subordinated to all other indebtedness of the Bank including deposits.
Profit payment frequency	Semi-annually in arrears
Redemption	The instrument has been structured to redeem 0.02% of the issue amount semi- annually during the first 108 months after the issue and 99.64% of the issue amount in two equal semi-annual installments in the 114th and 120th months.
Mark-up	Floating rate of return at Base Rate + 0.50% [The Base Rate is defined as the average "Ask Side" rate of the six months Karachi Interbank Offered Rate (KIBOR)]
Call option	The Bank may call the TFCs, with the prior written approval of the SBP, on any profit payment date falling on or after the fifth anniversary of the Issue date, subject to at least 60 days prior notice being given to the investors through the Trustee. The call option, once announced, will be irrevocable.
Lock-in clause	Neither profit nor principal can be paid (even at maturity) if such payments will result in a shortfall in the Bank's Minimum Capital Requirements (MCR) or Capital Adequacy Ratio (CAR) or increase any existing shortfall in MCR or CAR.
Loss absorbency clause	The TFCs will be subject to a loss absorbency clause as stipulated under the SBP's "Instructions for Basel III Implementation in Pakistan".

18	OTHER LIABILITIES	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 in '000)
	Mark-up / return / profit / interest payable in local currency Mark-up / return / profit / interest payable in foreign currency Security deposits Accrued expenses Mark to market loss on forward foreign exchange contracts Mark to market loss on derivative instruments Unclaimed dividends		19,204,482 3,194,057 1,593,897 13,172,738 4,503,241 613,334 684,903	9,246,147 1,619,595 1,529,172 13,660,072 6,409,009 1,248,504 685,622
	Dividends payable Provision for post retirement medical benefits Provision for employees' compensated absences Provision against off-balance sheet obligations Provision for staff retirement benefits Payable to defined benefit plans Provision for Workers' Welfare Fund	18.1	1,875,143 4,023,191 3,058,302 467,640 1,096,648 846,825 4,813,767	368,514 3,945,133 3,080,403 479,510 1,063,612 970,439 4,653,128
	Acceptances Unearned income Qarza-e-Hasna Fund Levies and taxes payable Insurance payable Provision for rewards program expenses		13,143,101 5,523,646 339,080 2,496,657 650,213 1,175,397	4,655,126 11,278,036 998,598 339,107 3,767,571 658,641 1,087,209
	Liability against trading of securities Clearing and settlement accounts Payable to HBL Foundation Contingent consideration payable Charity fund Lease liability against right-of-use assets	3.1.2	55,053,591 1,683,772 34,136 500,000 5,266 7,809,017	34,755,041 3,930,956 125,812 500,000 4,765
18.1	Unclaimed deposits Others  Provision against off-balance sheet obligations Opening balance		559,084 3,208,808 151,329,936 479,510	30,831 2,790,746 109,226,173 385,361
	Exchange adjustment Charge for the period / year Reversal for the period / year Net charge Impact of adoption of IFRS 9 Closing balance		(871) 26,972 (37,971) (10,999) - 467,640	11,688 121,962 (50,806) 71,156 11,305 479,510
19	SURPLUS ON REVALUATION OF ASSETS - NET OF TAX			
	Surplus / (deficit) arising on revaluation of assets, on: - Fixed assets - Available-for-sale securities - Non-banking assets acquired in satisfaction of claims	8.1	22,407,620 (8,027,875) 421,742 14,801,487	22,425,746 (11,039,297) 421,742 11,808,191
	Deferred tax on surplus / (deficit) on revaluation of: - Fixed assets - Available-for-sale securities  Surplus on revaluation of assets - net of tax		1,103,136 (2,809,757) (1,706,621) 16,508,108	1,109,480 (3,863,754) (2,754,274) 14,562,465

For the three months ended March 31, 2019

20	CONTINGENCIES AND COMMITMENTS	Note	(Unaudited) March 31, 2019 (Rupees	(Audited) December 31, 2018 in '000)
	- Guarantees	20.1	159,717,618	158,773,047
	- Commitments	20.2	611,920,613	530,142,175
	- Other contingent liabilities	20.3	23,638,251	26,250,052
			795,276,482	715,165,274
20.1	Guarantees:			
	Financial guarantees		39,512,130	41,302,390
	Performance guarantees		114,508,100	109,947,697
	Other guarantees		5,697,388	7,522,960
20.2	Commitments:		159,717,618	158,773,047
	Trade-related contingent liabilities		105,804,228	98,659,632
	Commitments in respect of:			
	- forward foreign exchange contracts	20.2.1	420,385,910	369,583,704
	- forward Government securities transactions	20.2.2	55,397,043	39,177,791
	- derivatives - forward lending	20.2.3 20.2.4	28,173,557	18,896,504
	- operating lease	20.2.4	1,267,879	2,137,726 384,280
	opolium y loudo	20.2.0	505,224,389	430,180,005
	Commitments for acquisition of:		, ,	, ,
	- fixed assets		539,398	680,462
	- intangible assets		352,598	622,076
			611,920,613	530,142,175
20.2.1	Commitments in respect of forward foreign exchange contracts			
	Purchase		256,520,591	230,157,689
	Sale		163,865,319	139,426,015
			420,385,910	369,583,704
20.2.2	Commitments in respect of forward Government Securities transactions			
	Purchase		55,395,111	33,489,184
	Sale		1,932	5,688,607
			55,397,043	39,177,791
20.2.3	Commitments in respect of derivatives			
	Foreign currency options			
	Purchase		55,128	532,918
	Sale		55,128	532,918
			110,256	1,065,836
	Cross Currency swaps		0.000.440	0.074.704
	Purchase Sale		8,203,149 8,777,076	2,874,784
			8,777,076 16,980,225	3,490,361 6,365,145
	Interest rate swaps		,,	-,,
	Purchase		-	-
	Sale		11,083,076	11,465,523
00.			11,083,076	11,465,523
20.2.4	Commitments in respect of forward lending			
	Undrawn formal standby facilities, credit lines and other commitments to extend of	redit	1,267,879	2,137,726

These represent commitments that are irrevocable because they can not be withdrawn at the discretion of the Bank without the risk of incurring significant penalty or expense.

For the three months ended March 31, 2019

20.2.5. Commitments in respect of energting lease	(Unaudited) March 31, 2019	(Audited) December 31, 2018
20.2.5 Commitments in respect of operating lease	(Rupees	in '000)
Not later than one year	-	384,280
Later than one year and not later than five years	-	-
Later than five years		
	-	384,280
20.3 Other contingent liabilities		
20.3.1 Claims against the Bank not acknowledged as debts	23,638,251	26,250,052

These mainly represent counter claims by borrowers for damages, claims filed by former employees of the Bank and other relief and other claims relating to banking transactions. Based on legal advice and / or internal assessments, management is confident that the matters will be decided in the Bank's favour and the possibility of any adverse outcome is remote. Accordingly, no provision has been made in these condensed interim unconsolidated financial statements.

20.3.2 The matter relating to the Bank's New York Branch has been disclosed in Note 21.3.2 to the annual unconsolidated financial statements of the Bank for the year ended December 31, 2018. There is no further update on the same.

### 21 **DERIVATIVE INSTRUMENTS**

#### **Product Analysis**

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			March 31 20	119 (Unaudited)			
	Foreign curi	rency options		ency swaps	Interest rate swaps		
	Notional principal	Mark to market gain / (loss)	Notional principal	Mark to market gain / (loss) s in '000)	Notional principal	Mark to market gain / (loss)	
Hedging	-	-		-	-	-	
Market Making	110,256	-	16,980,225	170,105	11,083,076	(569,614)	
			December 31	, 2018 (Audited)			
	Foreign curi	rency options	Cross curr	ency swaps	Interest r	ate swaps	
	Notional principal	Mark to market gain / (loss)	Notional principal	Mark to market gain / (loss)	Notional principal	Mark to market gain / (loss)	
			(Rupee	s in '000)			
Hedging	-	-	-	-	-	-	
Market Making	1,065,836	-	6,365,145	(567,516)	11,465,523	(627,001)	
						idited) months ended	
					March 31,		
					2019	2018	
MARK-UP / RETURN / PRO	FIT / INTEREST	EARNED			(Rupees	s in '000)	
On:							
Loans and advances					25,581,848	14,849,443	
Investments						19,815,269	
Lendings to financial institu	utions				4,441,110	,	
Balances with banks						132,478	
					48,923,075	35,277,440	

			(Unaudited) For the three months ender		
			March 31,	March 31,	
00			2019	2018	
23	MARK-UP / RETURN / PROFIT / INTEREST EXPENSED		(Rupees	•	
	On:			(Restated)	
	Deposits		21,891,199	11,804,265	
	Securities sold under repurchase agreement borrowings		2,681,647	3,350,964	
	Borrowings		1,942,365	1,226,245	
	Subordinated debt		241,894	166,890	
	Cost of foreign currency swaps against foreign currency deposits / borrowings		197,818	262,832	
	Lease liability against right-of-use assets		242,575	_	
			27,197,498	16,811,196	
			(Unaud	ited)	
			For the three m	,	
		Note	March 31,	March 31,	
			2019	2018	
24	FEE AND COMMISSION INCOME		(Rupees	in '000)	
	Branch banking customer fees		947,116	883,424	
	Consumer finance related fees		254,807	256,853	
	Card related fees (debit and credit cards)		1,351,560	1,322,422	
	Credit related fees		187,923	94,184	
	Investment banking fees		680,911	186,471	
	Commission on trade related products and guarantees		595,185	513,259	
	Commission on cash management		166,523	150,078	
	Commission on remittances including home remittances		82,517	68,413	
	Commission on bancassurance		637,996	668,205	
	Commission on Benazir Income Support Programme (BISP)		136,570	_	
	Merchant discount and interchange fees		410,412	435,078	
	Others		84,031	18,630	
			5,535,551	4,597,017	
	Less: Sales tax / Federal Excise Duty on fee and commission income		(724,500)	(542,951)	
	· · · · · · · · · · · · · · · · · · ·		4,811,051	4,054,066	
25	GAIN / (LOSS) ON SECURITIES - NET				
	Realised	25.1	87,702	63,464	
	Unrealised - held-for-trading	8.1	14,306	(45,588)	
			102,008	17,876	
25.1	Gain on securities - realised				
_0.1					
	Federal Government securities		40= 000	(400)	
	- Market Treasury Bills		105,392	(468)	
	- Pakistan Investment Bonds		(13,592)	2,835	
	- Ijarah Sukuks		(8,855)	(25,941)	
	Shares		(450,091)	63,465	
	Non-Government debt securities		(28,408)	284	
	Foreign securities		402.050	23,289	
	Associates		483,256 87,702	63,464	
26	OTHER INCOME			-, -	
26	OTHER INCOME				
	Incidental charges		41,670	57,168	
	Gain on sale of fixed assets - net		7,349	11,148	
	Rent on properties		27,155	26,985	
			76,174	95,301	

For the three months ended March 31, 2019

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	(Unaudited) For the three months ended			
	March 31,	March 31,		
OPERATING EXPENSES	2019	2018		
	(Rupees	in '000)		
Salaries, allowances, etc.	6,426,671	4,881,165		
Charge for defined benefit / contribution plan and other benefits	642,647	2,678,223		
Property expense				
Rent and taxes	220,961	876,295		
Insurance	15,404	9,347		
Utilities cost	363,490	274,306		
Security (including guards)	395,126	372,943		
Repair and maintenance (including janitorial charges)	456,638	410,310		
Depreciation on right-of-use assets	597,072	-		
Depreciation	657,521	415,947		
	2,706,212	2,359,148		
Information technology expenses	500.007	450.50		
Software maintenance	562,367	450,594		
Hardware maintenance	98,947	127,549		
Depreciation	305,220	247,457		
Amortisation	99,946	155,170		
Network charges	307,332	233,444		
Consultancy charges	101,941 1,475,753	1,318,365		
Other operating expenses	1,475,755	1,510,505		
Non-Executive Directors' fees	11,600	13,600		
Fees and allowances to Shariah Board	6,723	1,979		
Legal and professional charges	1,192,405	474,199		
Outsourced services costs	359,787	321,989		
Travelling and conveyance	149,315	148,182		
Insurance	158,015	85,203		
Remittance charges	127,125	172,437		
Security charges	294,428	271,220		
Repairs and maintenance	143,137	74,686		
Depreciation	153,833	139,185		
Training and development	106,443	52,706		
Postage and courier charges	107,902	52,189		
Communication	141,696	79,242		
Stationery and printing	353,121	230,191		
Marketing, advertisement and publicity	1,370,493	865,982		
Donations	34,136	47,443		
Auditors' remuneration	39,349	30,618		
Brokerage and commission	182,056	49,526		
Subscription	26,067	20,610		
Documentation and processing charges	427,625	266,400		
Entertainment	71,772	48,547		
		1		
Consultancy charges	2,142,413	1,431,330		
Deposits premium expense Others	522,608 83,755	110,277		
Outoio	8,205,804	4,987,741		
	19,457,087	16,224,642		

For the three months ended March 31, 2019

			(Unaudited) For the three months ended			
28	OTHER CHARGES  Note	March 31, 2019 (Rupees	March 31, 2018 in '000)			
	Penalties imposed by the State Bank of Pakistan Penalties imposed by other regulatory bodies	50,023 629 50,652	1,874 4,230 6,104			
29	PROVISIONS AND WRITE OFFS - NET					
	Reversal of diminution in value of investments  Provision / (reversal) against loans and advances  Provision against other assets  Reversal of provision against off-balance sheet obligations  Recoveries against written off / charged off bad debts  Recoveries against other assets written off  8.3  9.3  13.1.  Reversal of provision against off-balance sheet obligations  18.1	(162,631) 65,126 32,177 (10,999) (80,555) (31,394) (188,276)	(13,618) (124,870) 93,601 (35,291) (78,921) (5,483) (164,582)			
30	TAXATION					
	- Current - Prior years - Deferred	3,073,421 1,933,029 (10,899) 4,995,551	2,317,518 - (113,216) 2,204,302			
31	BASIC AND DILUTED EARNINGS PER SHARE					
	Profit for the period	2,841,630	3,958,028			
		(Nun	nber)			
	Weighted average number of ordinary shares	1,466,852,508	1,466,852,508			
		(Rup	ees)			
	Basic and diluted earnings per share	1.94	2.70			

31.1 Diluted earnings per share has not been presented separately as the Bank does not have any convertible instruments in issue

### 32 FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of traded investments are based on quoted market prices. The fair values of unquoted equity investments, other than investments in subsidiaries, associates and joint ventures, are estimated using the break-up value of the investee company.

The fair value of unquoted debt securities, fixed term advances, other assets and other liabilities can not be calculated with sufficient reliability due to the absence of a current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since they are either short-term in nature or, in the case of customer advances, deposits and certain long term borrowings, are frequently repriced.

All assets and liabilities for which fair value is measured or disclosed in these condensed interim unconsolidated financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole.

Level 1 - Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - Fair value measurements using inputs that are not based on observable market data (i.e. unobservable inputs).

For the three months ended March 31, 2019

### Valuation techniques used in determination of fair values within level 2 and level 3

Federal Government securities	The fair values of Federal Government securities are determined on the basis of rates / prices sourced from Reuters.
Non-Government debt securities	Investment in non-Government debt securities denominated in Rupees are valued on the basis of rates announced by the Mutual Funds Association of Pakistan (MUFAP). Investments in non-Government debt securities denominated in other currencies are valued on the basis of rates taken from Bloomberg / Reuters.
Foreign Government debt securities	The fair values of overseas Government securities are determined on the basis of rates taken from Bloomberg / Reuters.
Units of mutual funds	The fair values of investments in units of mutual funds are determined based on their net asset values as published at the close of each business day.
Derivatives	The Bank enters into derivatives contracts with various counterparties. Derivatives that are valued using valuation techniques with market observable inputs are mainly interest rate swaps, cross currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models using present value calculations.
Fixed assets and non-banking assets acquired in satisfaction of claims	Land, buildings and non-banking assets acquired in satisfaction of claims are revalued on a periodic basis using professional valuers. The valuation is based on their assessment of the market value of the assets. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these condensed interim unconsolidated financial statements.

### 32.1 Fair value of financial assets

The following table provides the fair value measurement hierarchy of those of the Bank's financial assets and liabilities that are recognised or disclosed at fair value in these condensed interim unconsolidated financial statements:

	As at March 31, 2019 (Unaudited)						
On balance sheet financial instruments	Carrying value / Notional Value	Level 1	Level 2 (Rupees in '000)	Level 3	Total		
On balance sheet illiancial instruments			(Rupees III 000)				
Financial assets - measured at fair value Investments							
- Federal Government securities	576,496,254	-	576,496,254	-	576,496,254		
- Shares	9,940,807	9,940,807	-	-	9,940,807		
- Foreign securities							
Government debt securities	18,765,254	-	18,765,254	-	18,765,254		
Non-Government debt securities				-	-		
- Listed	16,642,137	-	16,642,137	-	16,642,137		
- Unlisted	629,656	-	629,656	-	629,656		
- National Investment Trust units	42,360	-	42,360	-	42,360		
- Real Estate Investment Trust units	57,200	57,200	-	-	57,200		
Financial assets - disclosed but not measured at fair value							
Investments							
- Federal Government securities	176,252,178	-	176,252,178	-	176,252,178		
- Non-Government debt securities	27,788,674	-	27,788,674	-	27,788,674		
- Foreign securities	0.500.450		0.500.450		-		
Government debt securities  Non-Government debt securities	6,580,452	-	6,580,452	-	6,580,452		
- Associates and Joint venture	1,425,263 31,065,001	31,065,001	1,425,263	-	1,425,263 31,065,001		
- Associates and Joint Venture	865,685,236	41,063,008	824,622,228		865,685,236		
Off-balance sheet financial instruments - measured at fair value	003,003,230	41,000,000	024,022,220		003,003,230		
Commitments							
- Forward foreign exchange contracts	420.385.910		1,428,247		1,428,247		
- Forward Government securities transactions	55.397.043		74.822		74,822		
- Polivative instruments							
- Derivative instruments	28,173,557		(399,509)		(399,509)		

For the three months ended March 31, 2019

		As at December 31, 2018 (Audited)					
		Carrying value / Notional Value	Level 1	Level 2	Level 3	Total	
	On balance sheet financial instruments		(F	Rupees in '000)			
	Financial assets - measured at fair value Investments						
	- Federal Government securities	1,043,496,515	-	1,043,496,515	-	1,043,496,515	
	- Shares	10,170,203	10,170,203	-	-	10,170,203	
	- Foreign securities Government debt securities Non-Government debt securities	16,240,165	-	16,240,165	-	16,240,165	
	- Listed	18,033,505	_	18,033,505	_	18,033,505	
	- Unlisted	926,102	-	926,102	-	926,102	
	- National Investment Trust units	42,562	-	42,562	-	42,562	
	- Real Estate Investment Trust units	59,950	59,950	-	-	59,950	
	Financial assets - disclosed but not measured at fair value Investments						
	- Federal Government securities	155,837,686	-	155,837,686	-	155,837,686	
	- Non-Government debt securities	29,782,786	-	29,782,786	-	29,782,786	
	- Foreign securities	0.070.500		0.070.500		0.070.500	
	Government debt securities  Non-Government debt securities	6,979,522 1,528,735	-	6,979,522 1,528,735	-	6,979,522 1,528,735	
	- Associates and Joint venture	35,649,612	35,649,612	1,520,735	-	35,649,612	
	7,000 states and conferences	1,318,747,343	45,879,765	1,272,867,578	_	1,318,747,343	
	Off-balance sheet financial instruments - measured at fair value Commitments						
	- Forward foreign exchange contracts	369,583,704	-	2,777,049		2,777,049	
	- Forward Government securities transactions	39,177,791	-	(24,559)	-	(24,559)	
	- Derivative instruments	18,896,504	-	(1,194,517)	_	(1,194,517)	
32.2	Fair value of non-financial assets		As at March 31, 2019				
		Carrying					
		value / Notional Value	Level 1	Level 2	Level 3	Total	
			(F	Rupees in '000)			
	Fixed assets Non-banking assets acquired in satisfaction of claims	45,249,348 1,995,169	-	-	45,249,348 1,995,169	45,249,348 1,995,169	
	Non-paliking assets acquired in satisfaction of claims	47,244,517	-		47,244,517	47,244,517	
			As at	December 31, 20	110		
			AS at	December 31, 20	110		
		Carrying value / Notional Value	Level 1	Level 2	Level 3	Total	
			(F	Rupees in '000)			
	Fixed assets	45,297,376	- '-	-	45,297,376	45,297,376	
	Non-banking assets acquired in satisfaction of claims	1,995,169	-		1,995,169	1,995,169	
		47,292,545	-	-	47,292,545	47,292,545	

### 33 **SEGMENT INFORMATION**

### 33.1 Segment Details with respect to Business Activities

	For the three months ended March 31, 2019 (Unaudited)						
	Branch banking	Consumer banking	Corporate banking	Treasury	International and correspon- dent banking	Head Office / Others	Total
				(Rupees in millio	on)		
Profit and loss account							
Net mark-up / return / profit - external	(10,691)	2,900	11,381	17,751	1,526	(1,141)	21,726
Inter segment revenue / (expense) - net	27,760	(962)	(9,289)	(19,048)	249	1,290	-
Non mark-up / return / interest income	1,786	1,597	1,052	470	655	32	5,592
Total income	18,855	3,535	3,144	(827)	2,430	181	27,318
Segment direct expenses	6,758	1,063	414	157	5,098	6,178	19,668
Inter segment expense allocation	3,769	276	236	73	1,371	(5,725)	-
Total expenses	10,527	1,339	650	230	6,469	453	19,668
Provisions	317	45	(335)	(252)	2	35	(188)
Profit / (loss) before tax	8,011	2,151	2,829	(805)	(4,041)	(307)	7,838

	As at March 31, 2019 (Unaudited)							
	Branch banking	Consumer banking	Corporate banking	Treasury	International and correspon- dent banking	Head Office / Others	Total	
Otata-manut of financial manifold				(Rupees in million	on)			
Statement of financial position Cash and bank balances	107,166		318	93,830	64,644	(1)	265,957	
Lendings to financial institutions	20,489		-	277,875	-	- '/	298,364	
Net inter segment lending	1,256,896	-	-	-	98,013	55,137	1,410,046	
Investments	35,994		17,712	768,013	47,103	20,607	889,429	
Advances - performing Advances - non-performing	278,869 2,581	53,303 126	543,748 4,094	-	122,938 1,838	10,954	1,009,812 8,640	
Others	16,365	788	20,280	15,414	9,965	116,809	179,621	
Total assets	1,718,360	54,217	586,152	1,155,132	344,501	203,507	4,061,869	
Borrowings	24,506	-	63,271	53,038	87,797	-	228,612	
Subordinated debt	-	-	-	-	-	9,988	9,988	
Deposits and other accounts	1,650,447	2,403	193,191	69	202,318	2,459	2,050,887	
Net inter segment borrowing		48,657	316,177	1,045,212	<del>-</del>		1,410,046	
Others	30,931	3,157	13,513	62,198	11,549	58,296	179,644	
Total liabilities Equity	1,705,884 12,476	54,217	586,152	1,160,517	301,664 42,837	70,743 132,764	3,879,177 182,692	
Total equity and liabilities	1,718,360	54,217	586,152	(5,385) 1,155,132	344,501	203,507	4,061,869	
Contingencies and commitments	29,149		212,468	424,356	105,123	24,180	795,276	
		For t	the three month	s ended March	31, 2018 (Unauc	lited)		
	Branch banking	Consumer banking	Corporate banking	Treasury	International and correspondent banking	Head Office / Others	Total	
Profit and loss account Net mark-up / return / profit - external	(4,377)	2,472	5,344	(Rupees in million	on)	(704)	18,466	
Inter segment revenue / (expense) - net	15,488	(749)	(3,756)	(12,347)	342	1,022	-	
Non mark-up / return / interest income	1,692	1,647	612	405	417	(875)	3,898	
Total income	12,803	3,370	2,200	2,892	1,656	(557)	22,364	
Segment direct expenses	5,383	815	333	134	3,592	6,110	16,367	
Inter segment expense allocation	4,412	120 935	657 990	127 261	4,069	(5,793)	16,367	
Total expenses Provisions	9,795 107	(21)	(440)	(14)	4,069	77	(165)	
Profit / (loss) before tax	2,901	2,456	1,650	2,645	(2,539)	(951)	6,162	
			As at Dec	ember 31, 201	8 (Audited)			
	Branch banking	Consumer banking	Corporate banking	Treasury	International and correspon- dent banking	Head Office / Others	Total	
Otatament of financial modition			(	(Rupees in millio	on)			
Statement of financial position Cash and bank balances	145.159		215	87,342	59,947	42	292,705	
Lendings to financial institutions	13,032	-	-	38,245	-	-	51,277	
Net inter segment lending	1,218,886	-	. <u>-</u>		55,865	56,217	1,330,968	
Investments Advances - performing	74,496 266,902	- 51,416	17,929 563,199	1,181,543	45,245 115,535	21,818 10,431	1,341,031 1,007,483	
Advances - performing Advances - non-performing	2,002	99	4,043	_	2,227	-	8,371	
Others Total assets	12,590	2,112	18,692	20,308	8,037	116,888	178,627	
Total assets	1,733,067	53,627	604,078	1,327,438	286,856	205,396	4,210,462	
Borrowings Subordinated debt	10,532	- 1	59,688	385,532	63,144	9,990	518,896 9,990	
Deposits and other accounts	1,693,016	2,831	154,212	64	168,124	1,761	2,020,008	
Net inter segment borrowing	-	47,518	379,197	904,253	-	-	1,330,968	
Others	18,168	3,278	10,981	44,240	9,500	65,384	151,551	
Total liabilities Equity	1,721,716 11,351	53,627	604,078	1,334,089 (6,651)	240,768 46,088	77,135 128,261	4,031,413 179,049	
Total equity and liabilities	1,733,067	53,627	604,078	1,327,438	286,856	205,396	4,210,462	
Contingencies and commitments	24,125		142,460	358,144	163,219	27,217	715,165	

For the three months ended March 31, 2019

#### 34 RELATED PARTY TRANSACTIONS

The Bank has related party relationships with various parties including its Directors, Key Management Personnel, Group entities subsidiaries, associated companies, joint venture, and employee benefit schemes of the Bank.

Transactions with the related parties, other than those under terms of employment, are executed on an arm's length basis i.e. do not involve more than normal risk and are substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties.

Contributions to and accruals in respect of employee benefit schemes are made in accordance with the actuarial valuations / terms of the schemes.

Details of transactions and balances with related parties as at the period / year end, are as follows:

	As at March 31, 2019 (Unaudited)							
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties	
Statement of financial position			(F	Rupees in '000)				
Balances with other banks In current accounts			194,346	235,209		780		
Investments Opening balance Investment made during the period Investment redeemed / disposed off during	-	-	-	18,111,059	11,523,187	135,665	4,004,502 423,317	
the period Exchange translation impact	-	-	-	57,561 -	(891,155) -	-	(47,735) -	
Transfer in / (out) - net Closing balance Provision for diminution in value of investments				18,168,620	10,632,032	135,665	4,380,084 (135,420)	
Advances Opening balance Addition during the period Repaid during the period Transfer in / (out) - net Closing balance Provision held against advances	: : : : : :	234,012 3,523 (19,983) - 217,552	3,536,393 2,301,664 (2,475,734) - 3,362,323	40,806 27,951 (38,742) - 30,015	1,500,000 - - - - 1,500,000	- - - - -	13,376,499 40,629,933 (38,722,216) - 15,284,216 (1,726,437)	
Other Assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable	- - -	509 - - - 509	43,056 - - - 43,056	61,481 - 53,304 114,785	37,510 - 122,761 160,271	- - -	357,554 36,304 3,871 397,729	
Borrowings Opening balance Borrowings during the period Settled during the period Closing balance	- - -	- - -	2,290,315 1,861,701 (1,407,806) 2,744,210	- 865,115 - 865,115	2,499,514 - (1,654,830) 844,684	1,388,619 19,187 - 1,407,806	- - - -	
Deposits and other accounts Opening balance Received during the period Withdrawn during the period Transfer in / (out) - net Closing balance	72,451 209,497 (162,970) - 118,978	14,188 549,916 (410,612) - 153,492	7,181,954 65,545,218 (66,681,033) - 6,046,139	1,366,812 51,918,346 (52,178,701) - 1,106,457	4,499,559 69,544,992 (70,583,137) - 3,461,414	- - - -	778,919 25,719,115 (25,774,689) - 723,345	
Other liabilities Interest / mark-up payable Payable to staff retirement fund Other payables	696 - - - 696	703	52,398 - 91,590	3,509 - 125,906	43,880 - 205,002	6,335	7,279 846,825 34,136	
Contingencies and Commitments Letter of credit Letter of guarantee Forward purchase of Government securities Forward sale of Government securities Interest rate swaps			143,988 1,279,686 106,942 508,861 - 1,399,742	129,415 - 46,222 - - -	248,882 - - - - 1,500,000	6,335 - - - - -	6,192,055 640,066 6,805,004	
Others Securities held as custodians		8,180	3,295,231 18,520,960	46,222 456,769	1,500,000		23,110,565	

	For the three months ended March 31, 2019 (Unaudited)						
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
Profit and loss account			(F	Rupees in '000)			
Income							
Mark-up / return / profit / interest earned	-	6,141	76,190	75,274	37,840	-	335,423
Fee and commission income	-	-	1	14,561	633,326	77	202
Dividend income	-	-	-	-	141	-	32,672
Gain on sale of securities - net	-	-	-	-	483,256	-	-
Rent on properties	-	-	-	9,444	-	-	-
Other income	-	-	-	1,955	-	-	-
Expense							
Mark-up / return / profit / interest expensed	686	836	98,523	6,775	81,589	5,815	9,992
Loss from derivatives	-	-	(91,590)	-	(142,046)	-	-
Operating expenses	-	-	-	-	-	-	-
Salaries and allowances	-	281,103	-	-	-	-	-
Contribution to provident and benevolent funds	-	4,509	-	-	-	-	-
Non-Executive Directors' fees	11,600	-	-	-	-	-	-
Net charge for defined benefit / contribution plans	-	-	-	-	-	-	223,071
Insurance premium expense	-	-	-	-	273,357	-	-
Exchange loss	-	-	-	42,709	-	-	-
Advertisement and publicity	-	-	8,470	-	-	-	759,873
Travelling	-	-	15,085	-	-	-	-
Subscription	-	-	-	-	-	-	5,186
Utilities cost	-	-	-	-	-	-	-
Donation	-	-	-	-	-	-	34,136
Other expenses	-	-	-	277	-	-	-
Provision for diminution in value of investments	-	-	-	-	-	-	3,929
Others							
Purchase of Government securities	_	_	34,312,314	_	6,436,859	_	27,763,285
Sale of Government securities	_	7,996	50,469,440	_	9,254,045	_	34,138,131
Purchase of foreign currencies	15,863	-,555	498,325	1,804,431	2,763		3,597
Sale of foreign currencies	-		576,238	945,127	19,500		1,671,885
Insurance claims settled		-	-	-	117,516		-
			As at Doc	ember 31, 2018 (			
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
Statement of financial position			(F	Rupees in '000)			
Balances with other banks In current accounts	_		178,527	841,351	_	22,762	
Investments							
Opening balance	_	_	_	17,259,428	12,186,523	135,665	5,291,967
Investment made during the year	-	_	_	-	1,446,121	-	2,248,288
Investment redeemed / disposed off during the year	-	-	-	-	(2,109,457)	-	(1,266,953)
Exchange translation impact	-	-	-	851,631	-	-	-
Transfer in / (out) - net	-		-		-	-	(2,268,800)
Closing balance	_		-	18,111,059	11,523,187	135,665	4,004,502
Provision for diminution in value of investments	-		-	-	-	-	(131,491)
Advances							
Opening balance	-	142,108	3,147,907	605,113	2,851,690	_	16,536,672
	-	142,108 200,111	3,147,907 10,215,143	605,113 2,254,567	2,851,690	-	16,536,672 183,779,040
Opening balance	- - -				2,851,690 - (1,351,690)	- - -	183,779,040
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net	- - -	200,111 (39,612) (68,595)	10,215,143 (9,826,657)	2,254,567 (2,818,874)	(1,351,690)	- - -	183,779,040 (177,108,006)
Opening balance Addition during the year Repaid during the year	- - - -	200,111 (39,612)	10,215,143	2,254,567	-	- - - -	183,779,040 (177,108,006) (9,831,207)
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net	- - - - - -	200,111 (39,612) (68,595)	10,215,143 (9,826,657)	2,254,567 (2,818,874)	(1,351,690)	- - - - - -	183,779,040 (177,108,006) (9,831,207) 13,376,499
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance	- - - - -	200,111 (39,612) (68,595)	10,215,143 (9,826,657)	2,254,567 (2,818,874)	(1,351,690)	- - - - -	183,779,040 (177,108,006) (9,831,207) 13,376,499
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances	- - - - - -	200,111 (39,612) (68,595)	10,215,143 (9,826,657)	2,254,567 (2,818,874)	(1,351,690)	- - - - - -	183,779,040 (177,108,006) (9,831,207) 13,376,499
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets		200,111 (39,612) (68,595) 234,012	10,215,143 (9,826,657) - 3,536,393	2,254,567 (2,818,874) - 40,806	(1,351,690) - 1,500,000	-	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437)
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued		200,111 (39,612) (68,595) 234,012 - 430 - -	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500	2,254,567 (2,818,874) - 40,806 - 42,563	(1,351,690) - 1,500,000	-	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund		200,111 (39,612) (68,595) 234,012	10,215,143 (9,826,657) - 3,536,393 - 30,552	2,254,567 (2,818,874) - 40,806 - 42,563	(1,351,690) - - 1,500,000 - 34,696		183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund		200,111 (39,612) (68,595) 234,012 - 430 - -	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500	2,254,567 (2,818,874) - 40,806 - 42,563 - 57,409	(1,351,690) - 1,500,000 - 34,696 - 991,956	- - - - - - - - - - - - - - - - - - -	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable		200,111 (39,612) (68,595) 234,012 - 430 - -	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500	2,254,567 (2,818,874) - 40,806 - 42,563 - 57,409	(1,351,690) - 1,500,000 - 34,696 - 991,956		183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable  Borrowings		200,111 (39,612) (68,595) 234,012 - 430 - -	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500 32,052	2,254,567 (2,818,874) - 40,806 - 42,563 - 57,409 99,972	(1,351,690) - 1,500,000 - 34,696 - 991,956 1,026,652	- - - - - - - - - - - - - - - - - - -	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable  Borrowings Opening balance Borrowings during the year Settled during the year		200,111 (39,612) (68,595) 234,012 - - 430 - - 430	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500 32,052 479,694 7,365,097 (5,554,476)	2,254,567 (2,818,874) - 40,806 - 42,563 - 57,409 99,972	(1,351,690) 	5,838,923 (5,554,476)	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693
Opening balance Addition during the year Repaid during the year Transfer in / (out) - net Closing balance Provision held against advances  Other Assets Interest / mark-up accrued Receivable from staff retirement fund Other receivable  Borrowings Opening balance Borrowings during the year		200,111 (39,612) (68,595) 234,012 - 430 - -	10,215,143 (9,826,657) - 3,536,393 - 30,552 - 1,500 32,052 479,694 7,365,097	2,254,567 (2,818,874) - 40,806 - 42,563 - 57,409 99,972 1,247,874	(1,351,690) - 1,500,000 - 34,696 - 991,956 1,026,652 3,312,516 10,275,781	5,838,923	183,779,040 (177,108,006) (9,831,207) 13,376,499 (1,726,437) 226,952 35,293 51,693

	As at December 31, 2018 (Audited)						
	Directors	Key Management Personnel	Group Entities	Subsidiary companies	Associates	Joint venture	Other related parties
			(I	Rupees in '000) -			
Deposits and other accounts Opening balance	127,426	33,952	8,412,090	1,030,077	9,219,513	22,702	1,501,398
Received during the year	1,310,083	262,419	429,705,396	194,454,461	393,074,879	-	98,984,289
Withdrawn during the year	(1,342,166)	(262,047)	(430,935,532)	(194,117,726)	(397,794,833)	(22,702)	(99,412,868)
Transfer in / (out) - net	(22,892)	(20,136)				-	(293,900)
Closing balance	72,451	14,188	7,181,954	1,366,812	4,499,559	-	778,919
Other liabilities							
Interest / mark-up payable	254	276	100,072	2,343	68,722	5,811	2,426
Payable to staff retirement fund	-	-	-	-	-	-	970,439
Other payables	254	276	103,824 203,896	35,352 37,695	425,474 494,196	5,811	125,812
Contingencies and Commitments	254	270	203,690	37,095	494, 196	3,011	1,098,677
Contingencies and Commitments Letter of credit	_	_	580,316	_	_	_	8,847,142
Letter of guarantee	-	-	155,828	53,458	-	-	634,705
Forward purchase of Government securities	-	-	411,707	-	-	-	9,913,419
Forward sale of Government securities	-	-	-	-	-	-	809,625
Interest rate swaps			1,448,856		1,500,000	-	
Others			2,596,707	53,458	1,500,000	_	20,204,891
Securities held as custodians	_	8,000	17,841,345	456,397	10,462,950	-	20,053,730
		For	the three month	s ended March 3	31, 2018 (Unaudit	ed)	
	Dimentone	Key	Group	Subsidiary	Ai-t	Joint	Other related
	Directors	Management Personnel	Entities	companies	Associates	venture	parties
Profit and loss account			(I	Rupees in '000) -			
Income		4 474	70.400	EE 070	E0 247		200.045
Mark-up / return / profit / interest earned Fee and commission income	-	1,174	72,186	55,876 1,281	58,347 668,205	-	322,645
Dividend income	-	-	-	1,201	213,001	-	37,569
Rent on properties	_		_	8,442	213,001		51,509
Other income	_	_	60	-	_	_	82
Net gain on sale of securities	_	_	-	_	19,680	_	-
(Loss) / income from derivatives	-	-	(2,082)	-	2,498	-	-
Expense							
Mark-up / return / profit / interest expensed	2,360	72	122,479	7,394	96,514	6,196	14,564
Operating expenses							
Salaries and allowances	-	250,460	-	-	-	-	_
Contribution to provident and benevolent funds	-	3,543	-	-	-	-	-
Non-Executive Directors' fees	13,600	-	-	-	-	-	-
Net charge for defined benefit / contribution plans	-	-	-	-	-	-	2,388,407
Insurance premium expense	-	-	-	-	201,432	-	-
Advertisement and publicity	-	-	9,278	-	-	-	298,992
Travelling	-	-	225	-	-	-	-
Subscription	-	-	-	-	-	-	4,866
Utilities cost	-	-	-	-	-	-	688
Donation	-	-	-	-	-	-	47,443
Other expenses	-	-	-	1,008	-	-	-
Reversal of provision for diminution in value of investments	_	-	-	-	_	-	(20,593)
Others							
Purchase of Government securities	-	-	47,892,017	-	-	-	33,897,716
Sale of Government securities	-	8,193	13,704,088	-	6,313,120	-	23,796,995
Purchase of foreign currencies	-	-	311,404	2,365,869	-	-	-
Sale of foreign currencies	-	-	227,213,235	1,928,657	51,500	-	6,109,122
Insurance claims settled	-	-	-	-	59,074	-	-

35	CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS	Note	(Unaudited) March 31, 2019 (Rupee	(Audited) December 31, 2018 s in '000)
	Minimum Capital Requirement (MCR): Paid-up capital (net of losses)		14,668,525	14,668,525
	Tala up capital (not of 100000)		14,000,020	14,000,020
	Capital Adequacy Ratio (CAR):		407 470 000	104 400 550
	Eligible Common Equity Tier 1 (CET 1) Capital Eligible Additional Tier 1 (ADT 1) Capital		135,452,230	134,409,556
	Total Eligible Tier 1 Capital		135,452,230	134,409,556
	Eligible Tier 2 Capital		39,108,880	42,393,281
	Total Eligible Capital (Tier 1 + Tier 2)		174,561,110	176,802,837
	Risk Weighted Assets (RWAs):			
	Credit Risk		825,201,943	806,562,433
	Market Risk		77,360,999	108,783,786
	Operational Risk Total		163,870,862 1,066,433,804	163,870,862 1,079,217,081
	rotar		1,000,400,004	1,073,217,001
	Common Equity Tier 1 Capital Adequacy ratio		12.70%	12.45%
	Tier 1 Capital Adequacy Ratio		12.70%	12.45%
	Total Capital Adequacy Ratio		16.37%	16.38%
	Bank specific buffer requirement (minimum CET1 requirement plus			
	capital conservation buffer plus any other buffer requirement)		9.90%	7.90%
	of which: capital conservation buffer requirement		1.90%	1.90%
	of which: countercyclical buffer requirement		-	-
	of which: D-SIB or G-SIB buffer requirement	35.1	2.00%	-
	CET1 available to meet buffers (as a percentage of risk weighted assets)		2.80%	4.55%
	Other information:			
	National minimum capital requirements prescribed by the SBP			
	CET1 minimum ratio (%)		9.90%	7.90%
	Tier 1 minimum ratio (%)		11.40%	9.40%
	Total capital minimum ratio (%)		13.90%	11.90%
	Leverage Ratio (LR)			
	Eligible Tier-1 Capital		135,452,230	134,409,556
	Total Exposures		2,963,703,084	3,552,227,144
	Leverage Ratio (%)		4.57%	3.78%
	Minimum Requirement (%)		3.00%	3.00%
			Total Adjus	ated Value
	Liquidity Coverage Ratio (LCR)		(Rupees	
	Total High Quality Liquid Assets		838,638,967	987,612,556
	Total Net Cash Outflow		604,904,260	571,294,024
	Liquidity Coverage Ratio (%)		138.64%	172.87%
	Minimum Requirement (%)		100.00%	100.00%
			Total Waiss	htad Value
	Net Stable Funding Ratio (NSFR)		Total Weig (Rupees	
	Total Available Stable Funding		2,117,372,850	2,102,952,345
	Total Required Stable Funding		1,352,500,916	1,490,821,433
	Net Stable Funding Ratio (%)		156.55%	141.06%
	Minimum Requirement (%)		100.00%	100.00%
	minimum requirement (70)		100.00%	100.00 %

<sup>35.1</sup> Under the SBP's framework for Domestic Systemically Important Banks (D-SIBs), the Bank was designated as a D-SIB in category 'C' on June 12, 2018. Accordingly, with effect from March 31, 2019 the Bank is required to maintain a Higher Loss Absorbency (HLA) capital surcharge of 2% as additional CET-1.

For the three months ended March 31, 2019

### 36 ISLAMIC BANKING BUSINESS

The Bank operates 48 (December 31, 2018: 47) Islamic Banking branches and 493 (December 31, 2018: 493) Islamic Banking windows as at March 31, 2019.

STATEMENT OF FINANCIAL POSITION	Note	(Unaudited) March 31, 2019	(Audited) December 31, 2018	
ASSETS		(Rupees in '000)		
Cash and balances with treasury banks Balances with other banks Due from financial institutions	20.4	13,403,214	19,365,889	
Investments Islamic financing and related assets-net Fixed assets	36.1 36.2 36.3	20,489,184 36,794,905 126,166,940 190,413	13,031,526 75,296,758 103,483,404 187,491	
Intangible assets Due from Head Office Deferred tax assets		- 10,405,177 20,359	- 4,932,141 59,787	
Other assets		3,959,715 211,429,907	3,718,796 220,075,792	
LIABILITIES Bills payable		15,976	8,543	
Due to financial institutions  Deposits and other accounts  Due to Head Office  Subordinated debt	36.4 36.5	14,927,987 176,754,345 -	1,551,617 203,247,709 -	
Deferred tax liabilities Other liabilities		7,255,754 198,954,062	3,917,646 208,725,515	
NET ASSETS		12,475,845	11,350,277	
REPRESENTED BY Islamic Banking Fund		250,000	250,000	
Reserves (Deficit) / surplus on revaluation of investments - net of tax Unappropriated profit	36.6	(37,809) 12,263,654	(111,034) 11,211,311	
CONTINGENCIES AND COMMITMENTS	36.7	12,475,845	11,350,277	
		(Unaudited) For the three months ended		
		March 31,	March 31,	
PROFIT AND LOSS ACCOUNT		2019 (Rupees	2018 in '000) (Restated)	
Profit / return earned Profit / return expensed Net profit / return	36.8 36.9	3,915,761 1,839,207 2,076,554	2,967,151 1,504,552 1,462,599	
Other income Fee and commission income		57,533	48,106	
Dividend income Foreign exchange income		6,503	7,599	
Income from derivatives Loss on securities- net Others		(9,767) 1,971	(25,936) 1,794	
Total income		2,132,794	31,563 1,494,162	
Total income Other expenses		2,132,794	1,494,102	
Operating expenses Workers' Welfare Fund Other charges		370,374 34,984 -	201,160 25,845 -	
Total other expenses		405,358	227,005	
Profit before provisions Provisions and write offs - net		1,727,436 2,284	1,267,157 766	
Profit before taxation Taxation		1,725,152 672,809	1,266,391 443,237	
Profit after taxation		1,052,343	823,154	

								(Unaudited) March 31, 2019	(Audited) December 31, 2018
36.1	Due from Financial In	Due from Financial Institutions							
	Unsecured Bai Muajjal Receivable Bai Muajjal Receivable							20,489,184	8,700,000 - 4,331,526 13,031,526
								20,409,104	13,031,320
36.2	Investments by segme	ents							
			March 31, 201	19 (Unaudited	)		Decem	ber 31, 2018 (Audit	ed)
		Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value	Cost / amortised cost	Provision for diminution	Surplus / (deficit)	Carrying value
	Fodoral Community				(Rupe	es in '000)			
	Federal Government securities								
	-ljarah Sukuks - Other Federal	5,090,127	-	(58,167)	5,031,960	53,682,791	-	(170,822)	53,511,969
	Government securities	10,794,000	-	-	10,794,000	-	-	-	-
	Non-Government debt	15,884,127	-	(58,167)	15,825,960	53,682,791	-	(170,822)	53,511,969
	securities					1			
	-Listed -Unlisted	4,715,033 16,253,912	-	-	4,715,033 16,253,912	5,030,877 16,753,912	-	-	5,030,877 16,753,912
		20,968,945			20,968,945	21,784,789	-	-	21,784,789
	Total Investments	36,853,072		(58,167)	36,794,905	75,467,580	_	(170,822)	75,296,758
								(Unaudited) March 31,	(Audited) December 31,
36.3	Islamic financing and	related ass	sets - net					2019 (Rupee	2018 s in '000)
00.0	iolanno inianonig ana	Totatoa aoc	oto net					(Itapoo	5 III 666)
	ljarah							2,035,755	2,078,449
	Murabaha	.  -						1,139,848	672,907
	Diminishing Musharaka Wakalah	dri						73,419,597 10,000,000	66,095,505 10,000,000
	Islamic Home Financing	a						403,309	128,820
	Running Musharakah	9						7,802,445	4,871,319
	Advance for ljarah							212,805	192,485
	Advance for Murabaha							5,511,648	4,324,684
	Advance for Diminishin	g Musharak	ah					1,158,140	995,819
	Advance for Istisna							22,994,719	9,920,835
	Advance for Salam	a.la						499,862	17.570
	Inventories against Tija Inventories against Mui							241,323 141,647	17,578 2,416,470
	Inventories against listis							725,000	1,885,231
	Islamic financing and re		s - gross					126,286,098	103,600,102
	Provision against Islam	ic financing	and related	d assets					
	-Specific							(104,761)	(106,212)
	-General							(14,397)	(10,486)
	Islamia financing and re	plated asset	o not of n	rovicion				(119,158) 126,166,940	(116,698)
	Islamic financing and re	elateu asset	s - Het Of P	IOVISIOII				120,100,940	103,483,404
36.4	Due to financial institu	utions							
	Unsecured acceptance							11,200,000	-
	Acceptances from the S							3,724,417	1,551,617
	Acceptances from the S	SBP under I	siamic Lon	g Term Fin	ancing Faci	lity		3,570	1 551 617
								14,927,987	1,551,617

36.5	Deposits and other accounts	Note	(Unaudited) March 31, 2019	(Audited) December 31, 2018
	Customers		(Rupees	s in '000)
	Current deposits Savings deposits		56,338,724 91,337,828	44,756,909 90,221,909
	Term deposits		20,885,835	39,646,562 174,625,380
	Financial Institutions			
	Current deposits Savings deposits		144,530	156,967 26,478,723
	Term deposits		6,338,068 1,709,360	1,986,639
			8,191,958	28,622,329
			176,754,345	203,247,709
36.6	Islamic Banking business unappropriated profit			
	Opening Balance		11,211,311	8,569,480
	Add: Islamic Banking profit for the year Less: Taxation		1,725,152 (672,809)	4,332,623 (1,690,792)
	Closing Balance		12,263,654	11,211,311
36.7	Contingencies and commitments			
	- Guarantees	36.7.1	233,836	219,570
	- Commitments	36.7.2	8,479,208	20,811,516
			8,713,044	21,031,086
36.7.1	Guarantees:			
	Performance guarantees		233,836	214,177
	Other guarantees		233,836	5,393 219,570
			233,636	219,370
36.7.2	Commitments:			
	Trade-related contingent liabilities		2,848,214	1,613,153
	Commitments in respect of forward foreign exchange contracts	36.7.2.1	5,630,994	19,198,363
36.7.2.1	Commitments in respect of forward foreign exchange contracts		8,479,208	20,811,516
00.7.2.1	Purchase		5,327,688	18,922,353
	Sale		303,306	276,010
			5,630,994	19,198,363
				idited)
			For the three March 31,	months ended March 31,
36.8	Profit / return earned		2019	2018
	On:			s in '000)
	Financing		2,372,516	1,460,458
	Investments		1,173,051	1,485,221
	Placements		370,194 3,915,761	21,472 2,967,151
				dited) months ended
			March 31,	March 31,
36.9	Profit / return expensed		2019	2018
50.8	Profit / return expensed On:		(Rupees	in '000) (Restated)
	Deposits and other accounts		1,482,584	982,439
	Due to financial institutions		341,243	515,055
	Cost against foreign currency deposits for Wa'ad based transactions		15,380	7,058
			1,839,207	1,504,552

For the three months ended March 31, 2019

### 37 NON-ADJUSTING EVENTS AFTER THE BALANCE SHEET DATE

37.1 The Board of Directors in its meeting held on April 24, 2019 has declared a cash dividend of Rs 1.25 per share in respect of the quarter ended March 31, 2019 (March 31, 2018: Rs 1 per share). These condensed interim unconsolidated financial statements do not include the effect of this appropriation which will be accounted for subsequent to the period end.

#### 38 DATE OF AUTHORISATION FOR ISSUE

These condensed interim unconsolidated financial statements were authorised for issue in the Board of Directors meeting held on April 24, 2019.

#### 39 **GENERAL**

- 39.1 These condensed interim unconsolidated financial statements have been prepared in accordance with the revised format for financial statements of Banks issued by the SBP through BPRD Circular Letter No. 5 dated March 22, 2019 and related clarifications / modifications.
- 39.2 The comparative figures have been re-arranged and reclassified for comparison purposes. The significant reclassification has been disclosed in note 3.1.1 of these condensed interim unconsolidated financial statements.