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# **COMPANY INFORMATION**

#### **Board of Directors**

Mr. Javaid Shafiq Siddiqi (Chairman) Mr. Tariq Rehman Mr. Suhail Mannan Mr. Pervaiz Shafiq Siddiqi (Chief Executive Officer) Mr. Usman Haq Mr. Salem Rehman Mr. Ahsan Suhail Mannan Mr. Awais Noorani Ch. Imran Ali (Independent Director) **Chief Financial Officer** 

Mr. Riaz Ahmad

**Company Secretary** 

Mr. Ahsan Suhail Mannan

### Audit Committee

Ch. Imran Ali	(Chairman)
Mr. Javaid Shafiq Siddiqi	(Member)
Mr. Usman Haq	(Member)
Mr. Salem Rehman	(Member)
Mr. Ahsan Suhail Mannan	(Member)

#### **HR** Committee

Ch. Imran Ali	(Chairman)
Mr. Pervaiz Shafiq Siddiqi	(Member)
Mr. Usman Haq	(Member)
Mr. Salem Rehman	(Member)
Mr. Ahsan Suhail Mannan	(Member)

#### Auditors

M/s. Horwath Hussain Chaudhury & Co., Chartered Accountants, Lahore.

#### Bankers

Habib Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited Faysal Bank Limited The Bank of Punjab Silk Bank Limited

### BUSINESS ITEMS

## Porcelain Insulators

## • Tension Insulator

- Suspension InsulatorPin Insulator
- Line Post Insulator
- Cap and pin Insulator
  Station Post Insulator
- Insulator for Railway Electrification
- Telephone Insulator
- Low Voltage Insulator
- Dropout Cutout Insulator
- HT & LT Bushings

#### Switchgear

- Disconnect Switch upto 245 kv
- Metal Oxide Surge Arresters upto 245 kv

#### **Chemical Porcelain**

- Acid Proof Wares and Bricks
- Rasching Ring and Saddles
  Acid Proof Porcelain Pipes and Fitting Acid Proof Cement

### Special Porcelain

- High Alumina Porcelain
- Lining Special Refractories & Grinding Media

### Share Registrar

Corplink (Pvt) Limited Wings Arcade. I-K , Commercial, Model Town, Lahore.

Registered Office

4th Floor, National Tower, 28-Egerton Road, Lahore.

Factory

19-Kilometre, Lahore Sheikhupura Road, Lahore.

### NINE MONTHS ENDED REPORT 2019 | 3

# DIRECTORS' REVIEW

**Dear Shareholders** 

On behalf of the Board of Directors, I present Un-audited condensed Interim financial information of your Company for the third quarter ended March 31, 2019.

By the grace of Allah and continuous efforts of Management, Company results are showing growth. Operational profit is on an upward trajectory and will Insha-Allah continue to improve in the future owing to an aggressive improvement in processes through better controls and high value/margin products.

Sale of the Tile Division machinery and equipment is under process and we booked further impairment of Rs. 16.0 M Keeping in view of prevailing market conditions.

Sale for the period under review recorded at Rs. 999.3 M (Rs. 851.4 M for March 2018). Your company has earned a gross profit of Rs. 260.0 M in this period (Rs.129.7 M for March 2018). Profit before tax for the period is Rs.112.9 M as compared to Loss before tax Rs. 8.8 M for March 2018. Despite the net impairment of Rs. 16.0 M, your company has realized a profit after tax of Rs. 106.4 M as compared to net profit after tax of Rs. 29.2 M in the same period last year.

Going forward, the company is actively working on value addition products and exports expansion. Major investment in the energy infrastructure in Pakistan is generating significant demand for Insulators within the country. We foresee that with the current orders in hand and future demand the company will maintain improvement in the results of the company in future.

The Directors are thankful to our valued customers, dealers, financial institutions and other stakeholders for their continued trust. The hard work of all employees is recognized and appreciated.

On behalf of board

Ahsan Suhail Mannan Director

April 23, 2019 Lahore

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جائزه منجانب ڈائر یکٹرز محتر م حصص داران:-میں بورڈ آف ڈائر بکٹر کی جانب سے ایمکوانڈسٹری کے 31مارچ<u>2019</u> کو اخترام ہونے والی تیسری سہ ماہی کی کی عبوری غیر آڈٹ شدہ مالیاتی معلومات کاخلاصه پیش کرتا ہوں۔ اللہ کے فطل اورا نظامیہ کی مسلسل کوششوں سے تمپنی کے نتائج ترقی ظاہر کررہے ہیں۔ آپیشنل منافع بڑ ہور ہا ہے اور بہتر کنٹرول کے ذریعے اس عمل میں جارحانہ ترقی کے باعث مستقبل میں انشااللہ بہتر بنانے میں مدد ملےگی۔ ٹائل ڈویژن کی مثینہ کی اور آلات کی فروخت کاعمل جاری ہے۔ مارکیٹ کے حالات کے مدنظر ہم نے مزید 16.0 ملین رویے کی ایمپیئر منٹ درج کی ہے۔ زیر جائزہ مدت کے دوران فروخت 999.3 ملین روپے ہے۔ جو گزشتہ برس ای مدت میں 851.4 ملین رویے تھی۔ آپ کی کمپنی نے اس عرصہ میں 260.0 ملین رویے کا مجموعی منافع کمایا۔ جو گزشتہ برس ای مدت میں 129.7 ملین رویے تھا۔ گزشتہ برس ای مدت میں ٹیکس سے پہلے 8.8 ملین رویے خسارہ کے مقابلہ میں اس ز ریائزہ مدت کے لیے کیکس سے پہلے منافع 112.9 ملین روپے ہے۔16.0 ملین روپے کی خالص ایم پیئر منٹ کے بادجود آپ کی کمپنی نے گزشتہ برس ای مدت کے دوران ٹیکس کی کٹوتی کے بعد 29.2 ملین رویے منافع کے مقالمے میں 106.4 ملین رویے ٹیکس کٹوتی کے بعد منافع کمایا ہے۔ مستقبل میں کمپنی فعال طور پر اضافی قدر والی مصنوعات اور برآمدادت کی توسیح پر کا م کررہی ہے۔ پاکستان میں توانائی کے بنیادی ذھانچے میں بڑے پیانے پر سرمایہ کاری ملک کے اندرانسولیٹر کے لیے اہم طلب پیدا کررہی ہے ۔ہم پیش بنی کرتے میں کہ حالیہ آ ڈرز ادر سنتقبل کی طلب کے ساتھ سنتقبل قریب میں تمینی کے نتائج میں نمایاں اضافہ ہوگا۔ ڈائر یکٹرزاینے قابلی قدرصارفین، ڈیلرز، مالیاتی اداروں ودیگر متعلقین کےان کے مسلسل اعتاد کے لیےشکر گزار ہیں۔ تمام ملاز مین کی محنت بھی قابلی قدراور قابل تعريف ہے۔ بورڈ کی طرف سے Allenny احسن سهيل منان 23 ايريل 2019ء ڈائر یکٹر لاہور NINE MONTHS ENDED REPORT 2019 | 5

	Note	(Un-Audited) March 31, 2019 Rupees	(Audited) June 30, 2018 Rupees
CAPITAL AND LIABILITIES			
Share Capital and Reserves			
Authorized share capital: 40,000,000 (June 30, 2018: 40,000,000) Ordinary shares of Rs. 10 each		400,000,000	400,000,000
Issued, subscribed and paid up capital: 35,000,000 (June 30, 2018: 35,000,000) Ordinary shares of Rs. 10 each Reserves Sponsors' loan Surplus on Revaluation of Property, Plant & Equipm	ent 5	350,000,000 (160,873,367) 115,708,828 823,233,949 1,128,069,410	350,000,000 (340,387,836) 115,708,828 890,805,277 1,016,126,269
Non Current Liabilities			
Long term financing Deferred liabilities Deferred taxation	6	252,173,029 54,259,142 25,042,638	315,810,026 45,419,240 35,427,534
		331,474,809	396,656,800
Current Liabilities			
Trade and other payables Unclaimed dividends Accrued finance cost Short term borrowings Current portion of non-current liabilities		$\begin{array}{r} 245,007,464\\ 243,677\\ 24,679,799\\ 616,766,684\\ 63,720,000\\ \end{array}$	$\begin{array}{c} 241,050,264\\ 243,677\\ 21,170,977\\ 537,413,016\\ 70,643,311\end{array}$
		950,417,624	870,521,245
Liabilities against non current assets classified as held for sale		60,500,000	65,499,988
Contingencies and Commitments	7	-	
Total Equity and Liabilities		2,470,461,841	2,348,804,302
The annexed notes form an integral part of this conder	ised interi	m financial informat	tion (un-audited).
Chief Executive Officer of the Company is out of country for the by two directors of the company pursuant to section 232 of Co	time being, mpanies Ac	these financial stateme t, 2017.	ents have been signe

AS AT MARCH 31, 2019			ENC
N	ote	(Un-Audited) March 31, 2019 Rupees	(Audited) June 30, 2018 Rupees
ASSETS			
Non Current Assets			
Property, plant and equipment Intangible assets Long term prepayments and other receivables Long term deposits Long term loans	4	$\begin{array}{r} 1,143,804,320\\ 2,036,125\\ 60,404,818\\ 1,659,900\\ 1,511,170\end{array}$	$\begin{smallmatrix} 1,142,841,563\\2,239,916\\37,356,451\\1,659,900\\1,377,650 \end{smallmatrix}$
		1,209,416,333	1,185,475,480
Current Assets			
Stores, spares and loose tools Stock-in-trade Trade debts Advances, deposits, prepayments and other receivable Income tax refundable from the Government Cash and bank balances	S	78,258,910 442,071,675 423,567,650 69,288,914 83,097,322 9,792,591	84,922,144 376,764,428 300,910,812 73,565,632 70,558,593 10,135,269
		1,106,077,062	916,856,878
Non current assets classified as held for sale		154,968,446	246,471,944
Total Assets		2,470,461,841	2,348,804,302
Alyant (Ahsan Suhail Mannan) Director		Chie	(Riaz Ahmed) f Financial Office
	NINE	MONTHS ENDED	REPORT 2019

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2019

		Nine Months Er	nded March 31,	Quarter End	ed March 31,
	Note	2019 Rupees	2018 Rupees	2019 Rupees	2018 Rupees
Sales - net Cost of sales	8	999,370,398 (739,279,606)	851,440,652 (721,721,754)	334,067,637 (239,378,046)	343,698,795 (293,230,919)
Gross profit		260,090,792	129,718,898	94,689,591	50,467,876
<ul> <li>Administrative expenses</li> <li>Selling and distril expenses</li> </ul>	bution	(49,947,419) (21,234,309)	(43,737,545) (25,510,518)	(17,607,460) (8,164,224)	(14,229,206) (9,591,763)
		(71,181,728)	(69,248,063)	(25,771,684)	(23,820,969)
Operating profit		188,909,064	60,470,835	68,917,907	26,646,907
Other operating expenses Finance cost Other income	9	(44,789,277) (61,866,728) 30,704,704	(27,729,873) (44,576,044) 2,957,242	(1,594,336) (21,843,406) 12,753,771	(2,951,332) (14,168,407) 1,671,933
Profit / (loss) befo taxation	ore	112,957,763	(8,877,839)	58,233,936	11,199,102
Taxation	10	(6,484,344)	37,987,641	(4,429,449)	(4,297,271)
Net profit for the	period	106,473,419	29,109,802	53,804,487	6,901,831
Earnings per share and diluted (Rupe		3.04	0.83	1.54	0.20

The annexed notes form an integral part of this condensed interim financial information (un-audited).

Chief Executive Officer of the Company is out of country for the time being, these financial statements have been signed by two directors of the company pursuant to section 232 of Companies Act, 2017.

sman Haq) Director

(Ahsan Suhail Mannan) Director

(Riaz Ahmed) Chief Financial Officer

Lahore April 23, 2019

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2019

	Nine Months Ended March 31,		Quarter Ende	ed March 31,
	2019 Rupees	2018 Rupees	2019 Rupees	2018 Rupees
Net Profit for the period	106,473,419	29,109,802	53,804,487	6,901,831
Other comprehensive income				
Items that will not be re-classified subsequently to the profit or loss	-	-	-	-
Items that will be reclassified subsequently to the profit or loss	-	-	-	-
Total comprehensive profit for the period	106,473,419	29,109,802	53,804,487	6,901,831

The annexed notes form an integral part of this condensed interim financial information (un-audited).

Chief Executive Officer of the Company is out of country for the time being, these financial statements have been signed by two directors of the company pursuant to section 232 of Companies Act, 2017.

Lahore April 23, 2019

sman Haq) Director

124 (Ahsan Suhail Mannan) Director

(Riaz Ahmed)

Chief Financial Officer

NINE MONTHS ENDED REPORT 2019 | 9

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2019

	Nine Months Ended March 31,		
	2019	2018	
	Rupees	Rupees	
CASH FLOW FROM OPERATING ACTIVITIES			
Profit / (loss) before taxation	112,957,763	(8,877,839)	
- Depreciation on property, plant and equipment - owned	52,035,580	59,459,241	
- Amortization of intangible assets	203,793 16,000,000	200,690 24,176,419	
- Impairment loss - Provision for gratuity	8,967,258	3,377,794	
- Provision for doubful debts	7,392,087	4,071,094	
- Loss / gain on disposal of property, plant and equipment	(29,677,578)	436,321	
- Liabilities written back	-	(733,012)	
- Exchange (gain)/ loss - Amortization of deferred markup	(890,844)	(1,393,517) 2,599,118	
- Finance cost	61,866,728	44,576,044	
	115,897,025	136,770,191	
Operating profit before working capital changes	228,854,788	127,892,352	
(Increase) / decrease in current assets:			
- Stores, spares and loose tools	21,672,641	37,893	
- Stock in Trade - Trade debts	(80,316,655)	1,757,674	
- Advances, deposits, prepayments and other receivables	(129,158,081) 4,073,336	(56,010,524) (37,513,051)	
(Decrease) / increase in current liabilities:	4,070,000	(07,010,001)	
- Trade and other payables	4,159,025	40,814,502	
	(179,569,735)	(50,913,506)	
Cash (used in) / generated from operations	49,285,053	76,978,845	
Finance cost paid	(43,377,489)	(34, 391, 767)	
Payment to gratuity fund	(127,477)	(138,802)	
Income tax (paid) / refunded - net	(23,938,248)	(5,318,180)	
Net cash (used in) / generated from operating activities CASH FLOW FROM INVESTING ACTIVITIES	(18,158,162)	37,130,096	
Property, plant and equipment purchased	(49,603,926)	(45,797,490)	
Long term loans and other receivables	(23,181,887)	162,738	
Proceeds from disposal of property, plant and equipment	1,120,000	412,820	
Proceeds from disposal of assets held for sales	95,666,668	-	
Net cash used in investing activities	24,000,855	(45,221,932)	
CASH FLOW FROM FINANCING ACTIVITIES	(22.240.157)	(69.619.965)	
Long term financing from related parties acquired/(repaid)-net Long term financing from banking companies repaid - net	(33,249,157) (52,291,568)	(62,618,865) (33,242,760)	
Short term borrowing from related parties acquired - net	16,207,772	78,517,642	
Short term borrowing from banking companies repaid - net	63,147,582	24,888,233	
Net Cash generated from / (used in) Financing Activities	(6,185,370)	7,544,250	
Net Increase / (Decrease) in Cash and Cash Equivalents	(342,677)	(547,586)	
Cash and cash equivalents at the beginning of the period	10,135,269	2,559,086	
Cash and Cash Equivalents at the End of the Period	9,792,591	2,011,500	

The annexed notes form an integral part of this condensed interim financial information (un-audited).

Chief Executive Officer of the Company is out of country for the time being, these financial statements have been signed by two directors of the company pursuant to section 232 of Companies Act, 2017.

(Usman Haq) Director

Algan (Ahsan Suhail Mannan) Director

(Riaz Ahmed) Chief Financial Officer

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April 23, 2019

Lahore



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

	Issued,	Capital		Reserves Revenue			Surplus on revaluation	
Particulars	Subscribed and Paid up Capital Rupees	Share Premium Reserve Rupees	General Reserve Rupees	Accumulated Loss Rupees	Total Reserves Rupees	Sponsors' Loan Rupees	of propert plant and equipmen Rupees	y, I
Balance as at June 30, 2017 as previously					<i></i>			
reported Impact of restatement	350,000,000	39,898,526	90,000,000	(523,515,346)	(393,616,820)	115,708,828	- 920,533,260	72,092,008 920,533,260
Balance as at June 30, 2017 as restated	350,000,000	39,898,526	90,000,000	(523,515,346)	(393,616,820)	115,708,828	920,533,260	992,625,268
Total comprehens income for the nii months period en March 31, 2018	ne ided -	-	-	29,109,802	29,109,802			29,109,802
Reversal of surplu on revaluation of plant and equipm to impairment of property plant an equipment during	property, ient due id							
the period-net Incremental depr for the period on	- eciation	-	-				(9,467,154)	(9,467,154)
on revaluation of property, plant and equipment-n		-	-	15,094,908	15,094,908		(15,094,908)	
Effect of change in effective tax rate	n -	-	-	-	-	-	(860,220)	(860,220)
Balance as at March 31, 2018 as restated	350,000,000	39,898,526	90,000,000	(479,310,636)	(349,412,110)	115,708,828	895,110,978	1,011,407,696
Balance as at June 30, 2018	350,000,000	39,898,526	90,000,000	(470,286,362)	(340,387,836)	115,708,828	890,805,277	1,016,126,269
Total comprehens income for the nin months period en March 31, 2019	ne		-	106,473,419	106,473,419	-	-	106,473,419
Transfer of Surplus on revaluation of Land on sales				58,715,708	58,715,708		(58,715,708)	
Incremental depr for the period on surplus on revalu	ation			30,713,700	30,713,700		(30,713,700)	
of property, plant and equipment - net of deferred t	tax -	-	-	14,325,342	14,325,342	-	(14,325,342)	
Effect of change is effective tax rate	n 	-	-	-	-	-	5,469,722	5,469,722
Balance as at March 31, 2019	350,000,000	39,898,526	90,000,000	(290,771,893)	(160,873,367)	115,708,828	823,233,949	1,128,069,410
The annexed no		0 1						
Chief Executive by two director							atements hav	e been signed
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Lahore April 23, 201	9	(Usman Direct	1/	`	Suhail Manı Director		(Riaz A Chief Finan	

## SELECTED NOTES TO CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2019

1 The Company and its Operations

- 1.1 EMCO Industries Limited ("the Company") is incorporated in Pakistan and is listed on Pakistan Stock Exchange Limited. The Company was incorporated as a Joint Stock Company in Pakistan under the Companies Act, 1913, (now the Companies Act, 2017) as a private limited company on August 17, 1954 by the name of Electric Equipment Manufacturing Company (Private) Limited. Later, it was converted into a public company on August 20, 1983 and its name was changed to EMCO Industries Limited on September 12, 1983. The Company was listed on stock exchanges on December 29, 1983. Its registered office is situated at 4th Floor, National Tower, 28 Egerton Road, Lahore.
- 1.2 The Company is principally engaged in the manufacture and sale of high / low tension electrical porcelain insulators and switchgears.
- 2 Basis of Preparation
- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2 This condensed interim financial information should be read in conjunction with annual audited financial statements for the year ended June 30, 2018. Comparative balance sheet is extracted from annual audited financial statements for the year ended June 30, 2018 whereas comparative profit and loss account, comparative statement of comprehensive income, comparative cash flows statement and comparative statement of changes in equity are extracted from unaudited interim financial information for the period ended March 31, 2018.
- 2.3 The preparation of these condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements for the year ended June 30, 2018.
- 2.4 This condensed interim financial information is presented in Pak Rupees, which is the Company's functional and presentational currency. All the figures have been rounded off to the nearest rupees, unless otherwise stated.
- 3 Significant Accounting Policies

The Company's accounting and financial risk management policies and methods of computation of this condensed interim financial information are the same as those followed in the preparation of annual financial statements for the preceding financial year ended June 30, 2018.

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	Note	(Un-Audited) March 31, 2019 Rupees	(Audited) June 30, 2018 Rupees
4.	Property, Plant and Equipment	Î	-
	Operating fixed assets4.1Capital work in progress - civil works	1,132,131,128 11,673,192	1,131,168,371 11,673,192
		1,143,804,320	1,142,841,563
4.1	Operating fixed assets		
	Opening written down value Additions during the period / year Disposals during the period / year Impairment loss Transferred in from assets classified as held for sale	1,131,168,371 49,603,925 (105,581)	$\begin{array}{c} 1,437,943,775\\78,398,757\\(37,252,618)\\(37,555,665)\end{array}$
	to non current assets Transferred out to non current assets classified	3,500,000	-
	as held for sale	-	(228,201,662)
	Depreciation charge for the period / year	1,184,166,715 (52,035,587)	1,213,332,587 (82,164,216)
		1,132,131,128	1,131,168,371
5.	Surplus on Revaluation of Property, Plant and Equipment		
	Land - Freehold Buildings on freehold land Plant and machinery Revaluation surplus arisen during the period / year	479,521,964 239,785,858 171,497,455	479,521,964 252,550,999 188,460,297
		890,805,277	920,533,260
		890,805,277	920,533,260
	Less: Transfer of Surplus on sales of land during the period / year	(58,715,708)	-
	Less: Reversal of revaluation surplus due to impairment of plant and equipment Add: Related tax impact	-	(13,379,246) 3,904,064
	Effect of change in effective tax rates	5,469,722	(533,746)
	Incremental depreciation charged on revalued property, plant and equipment in current year net of deferred ta	X	
	transferred to retained earnings	(14,325,342)	(19,719,055)
		823,233,949	890,805,277

		(Un-Audited) March 31, 2019 Rupees	(Audited) June 30, 2018 Rupees
6.	Long Term Financing		
	Banking companies - secured National Bank of Pakistan Adjustment due to impact of IAS 39	75,039,067 (1,635,946)	114,102,368 (2,838,939)
		73,403,122	111,263,429
	Standard Chartered Bank (Pakistan) Limited Adjustment due to impact of IAS 39	75,647,008 (9,708,116)	87,293,274 (13,199,291)
		65,938,892	74,093,983
		139,342,014	185,357,412
	Associated companies / related parties - unsecured Associated Engineers (Private) Limited Adjustment due to impact of IAS-39	22,935,447 (1,055,761)	22,185,447 (983,011)
		21,879,686	21,202,436
	EMCO Industries Limited Provident Fund Adjustment due to impact of IAS-39	200,560,888 (48,461,021)	221,435,040 (57,240,370)
	ICC (Private) Limited	152,099,867	164,194,670 13,125,005
	Imperial Electric Company (Private) Limited Adjustment due to impact of IAS-39	2,615,692 (44,230)	2,615,692 (41,878)
		2,571,462	2,573,814
		315,893,029	386,453,337
	Less: current portion: - Banking companies - Associated companies / related parties	(39,720,000) (24,000,000)	(28,772,531) (41,870,780)
		(63,720,000)	(70,643,311)
		252,173,029	315,810,026
7.	Contingencies and Commitments		
	Contingencies There has been no material change in contigencies since la	st audited annual fin (Un-Audited) 2019 Rs. in millions	ancial statement (Audited) 2018 Rs. in millions
	Commitments Letters of credit other than for capital expenditure	41.888	32.250
	Guarantees WAPDA Sui Northern Gas Pipelines Limited Collectorate of Customs	193.763 22.406 8.978	116.134 22.406 8.978
		225.147	147.518

					ENC
			(Un-Audite	d)	
	Nine	Months Ended	March 31,	Quarter Ended	March 31,
	I	2019 Rupees	2018 Rupees	2019 Rupees	2018 Rupees
8.	Cost of Sales				
	Raw and packing material consumed Stores and spares	346,468,121	262,206,382	105,426,507	90,846,565
	consumed Salaries, wages & benefits	35,015,987 193,633,837	30,865,609 177,036,160	13,792,829 65,895,211	11,170,813
	Power and gas Vehicle maintenance Repairs and maintenance	$\begin{array}{c} 116,901,279\\ 363,335\\ 2,026,690\\ 2,540,000\\ \end{array}$	106,383,242 490,400 1,591,420	52,689,899 199,396 1,000,682	47,499,462 177,460 329,865
	Insurance Ijarah rentals Communication and	2,548,929 1,006,704	2,937,968	833,177 335,568	869,296
	stationery Rent, rates and taxes Travelling and conveyance	870,969 1,503,470 21,131,621	720,750 976,186 11,384,861	$306,465 \\ 604,955 \\ 9,677,946$	259,635 432,353 1,360,213
	Testing and experiment charges Miscellaneous	$22,649,370 \\ 2,105,625$	15,110,645 1,707,548	6,825,160 470,836	6,044,229 536,829
	Depreciation on property, plant and equipment	51,802,147	59,167,452	17,975,709	19,911,377
		798,028,085	670,578,621	276,034,341	237,784,867
	Work in process: - Opening work in				
	process - Closing work in	49,737,606	29,735,130	46,747,482	36,708,846
	process	(50,012,492)	(40,503,653)	(50,012,492)	(40,503,653)
	Cost of goods	(274,886)	(10,768,523)	(3,265,010)	(3,794,807)
	manufactured	797,753,199	659,810,097	272,769,331	233,990,059
	Finished goods: - Opening finished goods	180,728,650	258,274,157	205,810,958	255,603,360
	- Closing finished goods	(239,202,243)	(196,362,500)	(239,202,243)	(196,362,500)
		(58,473,593)	61,911,657	(33,391,285)	59,240,860
9.	Other operating expenses	739,279,606	721,721,754	239,378,046	293,230,919

Other operating expenses include Rs. 16.00 million on account of impairement loss on ass classified as held for sale.

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		(Un-Audited) Nine Months En	(Un-Audited) (Audited) Nine Months Ended March 31,	
		2019 Rupees	2018 Rupees	
10.	Taxation			
	Current	11,399,518	10,488,382	
	Prior year adjustment: - Current tax - Tax credits	:	13,587,331 (26,971,759)	
		11,399,518	(2,896,046)	
	Deferred	(4,915,174)	(35,091,595)	
		6,484,344	(37,987,641)	

Related parties and associated companies comprise related group companies, associated companies, staff retirement funds, directors and key management personnel. Transactions along with balances with related parties and associated companies, other than remuneration and benefits to key management personnel under the terms of their employment, are as follows:

	(Un-Auc <u>Nine Months En</u> 2019 Rupees	,
Associates and related parties Mark-up on long term financing Mark-up on short term borrowing Long term financing obtained Long term financing repaid Short term borrowing obtained Short term borrowing repaid Conversion of interest bearing loan to interest free Mark-up on short term borrowing paid Rent paid Managerial services and expenses charged - net	$1,047,392 \\11,904,004 \\750,000 \\13,125,005 \\357,709,757 \\341,459,081 \\11,584,153 \\1,612,737 \\16,271,157 \\$	2,165,232 10,247,584 1,100,000 13,124,997 432,617,095 354,095,172 23,948,000 7,877,445 1,889,509 17,953,362
Staff retirement fund Markup on Ioan from Employees' Provident Fund Trust Principal repaid Mark-up paid Expense charged to Gratuity Fund	20,874,152 8,967,258	8,076,164 21,217,763 265,444 3,377,784
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			CMU		
		(Un-Audited) March 31, 2019 Rupees	(Audited) June 30, 2018 Rupees		
	Outstanding balances as at March 31, Accrued mark-up on long term financing Accrued mark-up on short term borrowing Long term financing Short term borrowings Payable for expenses Receivable against sales	$\begin{array}{c} 8,558,272\\ 9,152,979\\ 341,820,855\\ 328,436,688\\ 6,942,304\\ 368,925\end{array}$	8,026,545 8,910,295 316,804,754 279,577,821 7,054,390 368,925		
12.	Segment Reporting				
	With the closure of Tile Division and the reclassification of related assets as Held for Sale, the Tile Division is now no more a reportable segment for Chief Executive Officer.				
13.	Date of Authorization for Issue				
	This condensed interim financial information (un-audited) is authorized for issuance on 23 April 2019 by the Board of Directors of the Company.				
14.	General				
	Corresponding figures are re-arranged / reclassified, wherever necessary, to facilitate comparison.				
Chie: by tv	Executive Officer of the Company is out of country for the time being, to directors of the company pursuant to section 232 of Companies Ac	these financial stateme t, 2017.	ents have been signed		





