

3rd Quarter Unaudited Accounts March 31, 2019

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COMPANY INFORMATION

BOARD OF DIRECTORS

Executive Directors

Mr. Owais G. Habib Mr. Tufail Y. Habib Managing Director

Chairman

Non Executive Directors

Mr. Gaffar A. Habib Dr. Howard J. Synenberg Ms. Fatemah G. Habib

Dr. Salma Habib Mr. Daniyal Ghani

BOARD OF AUDIT COMMITTEE

Mr. Gaffar A. Habib Ms. Fatemah G. Habib Dr. Salma Habib Mr. Daniyal Ghani

BOARD OF HR AND REMUNERATION COMMITTEE

Mr. Tufail Y. Habib Ms. Fatemah G. Habib Dr. Salma Habib Mr. Daniyal Ghani

CHIEF EXECUTIVE OFFICER

Mr. Owais G. Habib

CHIEF FINANCIAL OFFICER

Mr. Muhammad Yaseen

COMPANY SECRETARY

Mr. Ali Asghar Rajani

AUDITORS

EY Ford Rhodes Chartered Accountants

SHARE REGISTRAR

M/s. THK Associates (Pvt.) Limited 1st Floor, 40 - C, Block - 6, P.E.C.H.S., Karachi-75400 UAN: (021) 111-000-322 Fax: (021) 34168271

REGISTERED OFFICE

Ahmad Habib Boulevard,

ADMINISTRATIVE OFFICES & FACTORY

2nd Floor, UBL Building I. I. Chundrigar Road, Karachi - 74000, Pakistan. Telephone : (021) 32411887 Fax : (021) 32414581

Pakistan. Telephone : (0853) 363963-5 Fax : (0853) 363819

Hub - 90250



CHAIRMAN'S REVIEW / DIRECTORS' REPORT

3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

Dear Shareholders,

We bow our heads in gratitude to Allah the Beneficent, the Merciful, the Provider, for the Blessings He continues to bestow on us which are partly reflected in the Company's performance for the Quarter ended 31 March 2019.

The period under review (3rd Quarter) has been full of challenges. Zero water supply from Hub Lake - compelled us to bring water in by tankers from Karachi.

Energy - both gas and power - unplanned outages - presented formidable challenges.

Cheap untaxed Imports continue to challenge our operating margins. Despite these challenges, increased demand for our value-added products helped bring up the bottom line.

In closing, please join in my prayers to Allah the Beneficent, the Merciful, the Provider to guide us and Bless us with Bounties as Befit His Glory, Aameen.

On behalf of the Board

Gaffar A. Habib Chariman

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CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2019 (UN-AUDITED)

	•	MARCH 31, 2019 (Un-audited)	,
ASSETS	Note	Rupee	es
NON-CURRENT ASSETS			
Property, plant and equipment Long-term deposits Deferred tax asset	4	375,796,839 5,093,181 19,943,319 400,833,339	367,679,727 4,593,181 22,813,718 395,086,626
CURRENT ASSETS			
Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments	5	74,599,654 269,389,728 9,133,712 7,128,599 2,147,398	57,372,129 226,705,852 7,542,932 3,398,303 9,374,911
Short-term investments Interest accrued Taxation - net Cash and bank balances	6 7	190,254,450 4,407,531 106,639,427 80,044,821 743,745,320 1,144,578,659	150,254,450 683,064 87,526,276 125,325,687 668,183,604 1,063,270,230
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized share capital 60,000,000 (June 30, 2018: 60,000,000) ordinary shares of Rs.5/- each		300,000,000	300,000,000
Issued, subscribed and paid-up capital Reserves		200,000,000 571,746,771 771,746,771	200,000,000 566,912,965 766,912,965
CURRENT LIABILITIES Trade and other payables Unclaimed dividend	8	357,425,007 15,406,881 372,831,888 1,144,578,659	282,037,932 14,319,333 296,357,265 1,063,270,230
CONTINGENCIES AND COMMITMENTS	9		-

The annexed notes from 1 to 12 form an integral part of these condensed interim financial information.

OWAIS G. HABIB Chief Executive Officer MUHAMMAD YASEEN Chief Financial Officer GAFFAR A. HABIB Chairman

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE 3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

	9 MONTHS	ENDED	QUARTER	RENDED
_	MARCH 31, 2019	MARCH 31, 2018	MARCH 31, 2019	MARCH 31, 2018
		Rupe	ees	
Turnover - net	1,151,293,154	1,057,853,436	392,401,875	393,218,153
Cost of sales	(940,253,373)	(919,068,894)	(332,321,734)	(336,829,027)
Gross profit	211,039,781	138,784,542	60,080,141	56,389,126
Distribution cost	(84,184,791)	(50,015,308)	(28,125,424)	(19,951,891)
Administrative expenses	(69,454,924)	(71,349,568)	(24,360,040)	(26,666,755)
Other expenses	(5,280,181)	(1,889,878)	(918,120)	(886,795)
Other income	20,551,613	10,619,491	5,963,268	3,577,589
Finance costs	(1,427,325)	(649,620)	(251,869)	(495,970)
Profit before taxation	71,244,173	25,499,659	12,387,956	11,965,304
Taxation				
- Current	(13,539,968)	(12,930,855)	(4,598,660)	(4,790,705)
- Deferred	(2,870,399)	15,106,826	843,223	5,134,299
	(16,410,367)	2,175,971	(3,755,437)	343,594
Profit after taxation	54,833,806	27,675,630	8,632,519	12,308,898
Earnings per share - basic and diluted	1.37	0.69	0.22	0.31

The annexed notes from 1 to 12 form an integral part of these condensed interim financial information.

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE 3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

	9 MONTHS ENDED		QUARTER	RENDED
	MARCH 31, 2019	MARCH 31, 2018	MARCH 31, 2019	MARCH 31, 2018
		Rupo	ees	
Profit after taxation for the period	54,833,806	27,675,630	8,632,519	12,308,898
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	54,833,806	27,675,630	8,632,519	12,308,898

The annexed notes from 1 to 12 form an integral part of these condensed interim financial information.

OWAIS G. HABIB Chief Executive Officer MUHAMMAD YASEEN
Chief Financial Officer

GAFFAR A. HABIB Chairman

Karachi: 13 April 2019

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CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE 3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

		MARCH 31, 2019	MARCH 31, 2018
	Note -	Rupe	es
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		71,244,173	25,499,659
Adjustments for non-cash items:			
Depreciation	4.1	23,686,415	20,138,058
Finance costs		1,427,325	649,620
Long-term deposits		(500,000)	(500)
Operating profit before working capital changes		95,857,913	46,286,837
Working capital changes	10	14,745,192	55,254,043
Cash generated from operations		110,603,105	101,540,880
Taxes paid		(32,653,119)	(28,477,502)
Finance costs paid		(1,427,325)	(649,620)
		(34,080,444)	(29,127,122)
Net cash generated from operating activities		76,522,661	72,413,758
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure	4.1 & 4.2	(31,803,527)	(13,054,466)
Short-term Investments (made) / matured		(40,000,000)	48,612,582
Net cash generated (used in) / from investing active	rities	(71,803,527)	35,558,116
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(50,000,000)	(50,000,000)
Net cash used in financing activities		(50,000,000)	(50,000,000)
Not (do on a set) (for one of one board and one board and	Leate	(45,000,000)	
Net (decrease) / increase in cash and cash equiva		(45,280,866)	57,971,874
Cash and cash equivalents at the beginning of the		125,325,687	34,396,418
Cash and cash equivalents at the end of the period	đ	80,044,821	92,368,292

The annexed notes from 1 to 12 form an integral part of these condensed interim financial information.

OWAIS G. HABIB Chief Executive Officer MUHAMMAD YASEEN Chief Financial Officer

Karachi: 13 April 2019

GAFFAR A. HABIB

Chairman

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE 3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

			Re	Reserves		
	Issued, Subscribed	Capital Reserve	Revenu	Revenue reserves	Total	Total equity
Particulars	and Paid-up Capital	Share Premium	General Reserve	Unappropriated Profit	Reserves	A chair
			RR	nbees	Rupees	
Balance as at July 01, 2017	200,000,000	10,000,000	50,000,000	488,030,985	548,030,985	748,030,985
Profit after taxation for the period	1	,	1	27,675,630	27,675,630	27,675,630
Other comprehensive income	_	-	-	-	-	-
Total comprehensive income		1	1	27,675,630	27,675,630	27,675,630
Final dividend @ 25% for the year ended June 30, 2017	1	'	ı	(50,000,000)	(50,000,000)	(50,000,000)
Balance as at March 31, 2018	200,000,000	10,000,000	50,000,000	465,706,615	525,706,615	725,706,615
Balance as at July 01, 2018	200,000,000	10,000,000	50,000,000	506,912,965	566,912,965	766,912,965
Profit after taxation for the period	•	'	İ	54,833,806	54,833,806	54,833,806
				1 00	1 000	1 000
Total comprehensive income	•	'	1	54,833,806	54,833,806	54,833,806
Final dividend @ 25% for the year ended June 30, 2018	1	•	•	(50,000,000)	(50,000,000)	(50,000,000)
Balance as at March 31, 2019	200,000,000	10,000,000	50,000,000	511,746,771	571,746,771	771,746,771

The annexed notes from 1 to 12 form an integral part of these condensed interim financial information.

OWAIS G. HABIB Chief Executive Officer

MUHAMMAD YASEEN Chief Financial Officer

Joveen

Sign Williams GAFFAR A. HABIB Chairman

CONDENSED NOTES TO THE FINANCIAL INFORMATION

FOR THE 3RD QUARTER ENDED MARCH 31, 2019 (UN-AUDITED)

1. THE COMPANY AND ITS OPERATIONS

Habib-ADM Limited (the Company) is a public listed company limited by shares incorporated in Pakistan on July 10, 1980 under the Companies Ordinance, 1984 and is listed on the Pakistan Stock Exchange. The registered office of the Company is situated at 2nd Floor, UBL Building I.I Chundrigar Road, Karachi. The Company is engaged in the production of rice based Starch Sugar and Proteins.

The Company's primary production facilities are located at its industrial complex in Hub Industrial Area, District Lasbela, Baluchistan.

2. BASIS OF PREPARATION

- 2.1. These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
 - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

- 2.2. These condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2018. These condensed interim financial statements are unaudited, however, have been subject to limited scope review by the auditors and are being submitted to the shareholders as required by the listing regulation of Pakistan Stock Exchange Limited and Section 237 of the Companies Act, 2017.
- 2.3. The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the quarters ended March 31, 2019 and March 31, 2018 and notes forming part thereof have not been reviewed by the auditors of the Company, as they have reviewed the cumulative figures for the half years ended December 31, 2018 and December 31, 2017.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2018, except for the adoption of IFRS 15 "Revenue from contracts with customers" and IFRS 9 "Financial Instruments". The revised accounting policy adopted by the management is as follows:

IFRS 15 Revenue from Contracts with Customers

According to IFRS 15, revenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS 15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. IFRS 15 supersedes IAS 11, Construction Contracts and IAS 18, Revenue as well as related interpretations.

The Company has assessed that significant performance obligation in contracts with customers are closely related and therefore are discharged over the period of the relationship with relevant customers. Hence, the Company has concluded that it is in compliance with the requirements of the new accounting standard."

IFRS 9 Financial Instruments

IFRS 9 'Financial Instruments' has replaced IAS 39 'Financial Instruments: Recognition and Measurement' for annual periods beginning on or after 1 July 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting. The Company has applied IFRS 9 retrospectively, with the initial application date of 1 July 2018 as notified by the Securities and Exchange Commission of Pakistan (SECP).

The Company's financial assets mainly include trade debts, loans, Short term investment, other ancillary deposits/receivables and bank balances held with commercial banks.

The adoption of IFRS 9 has changed the accounting for impairment losses for financial assets by replacing the incurred losses model approach with a forward looking Expected Credit Loss (ECL) approach. ECL are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

Considering the nature of the financial assets, the Company has applied the standard's simplified approach and has calculated ECL based on life time ECL. For this purpose, the management has conducted an exercise to assess the impairment of its financial assets using historical data and forward looking information. Based on such exercise, the Company has concluded that it is in compliance with the requirements of the new accounting standard and that the impact of impairment on its financial assets is immaterial to these condensed interim financial statements.

3.1. Accounting estimates and judgements

The preparation of these condensed interim financial information in conformity with the approved accounting standards, as applicable in Pakistan, requires the management to make estimates, judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Estimates and judgments made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the annual audited financial information of the Company for the year ended June 30, 2018. The Company's financial risk management objectives and policies are consistent with those disclosed in the financial information as at and for the year ended June 30, 2018.

Income tax expense is recognized based on the best estimate of the weighted average annual effective income tax rate for the full financial year.

			March 31, 2019 (Un-audited)	June 30, 2018 (Audited)
		Note	Rup	ees
4.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets - owned Capital work-in-progress (CWIP)	4.1 4.2	360,407,902 15,388,937 375,796,839	269,386,761 98,292,966 367,679,727
4.1.	The movement in operating fixed assets du the period / year are as follows:	ring		
	Book value at the beginning of the period / year Additions during the period / year Transfer from CWIP during the period / year Less: Depreciation charged during the	4.1.1 4.2	269,386,761 3,411,700 111,295,856 384,094,317	289,802,490 6,519,496 - 296,321,986
	period / year		(23,686,415)	(26,935,225) 269,386,761
4.1.1	. Additions during the period / year			
	Plant and machinery Computer, office and electrical equipments Laboratory equipments Vehicles		688,409 178,191 234,000 2,311,100 3,411,700	5,951,786 529,900 37,810 - - - - 6,519,496
4.2.	Capital work-in-progress			
	At the beginning of the period / year Additions during the period / year - plant and machinery		98,292,966 28,391,827 126,684,793	6,893,763 91,399,203 98,292,966
	Transfer to operating assets during the period / year		(111,295,856) 15,388,937	98,292,966

March 31,

June 30,

		2019 (Un-audited)	2018 (Audited)
	Note	Rup	
5.	STOCK-IN-TRADE		
	Raw material - in hand - in transit	162,708,513 <u>747,436</u> 163,455,949	160,609,913 3,778,850 164,388,763
	Work-in-process Finished goods	744,173 105,189,606 269,389,728	62,317,089 226,705,852
6.	SHORT-TERM INVESTMENTS		
	Term deposit receipts (TDR) - at amortised cost 6.1	1 190,254,450	150,254,450
6.1.	These represent investments made in TDR havir carrying interest rates ranging from 8.50% to 10 6.25%) per annum.		
		March 31, 2019 (Un-audited)	June 30, 2018 (Audited)
	Note	Run	ees

CASH AND BANK BALANCES

Cash in hand 3,361,766 3,447,766

Cash with banks
Current accounts
Deposit accounts
7.1 9,162,401 17,081,703 104,796,218 76,683,055 121,877,921 80,044,821 125,325,687

7.1. This carry interest rate of 8.25% (June 30, 2018: 4.50%) per annum.

8. TRADE AND OTHER PAYABLES

Creditors		10,702,761	9,125,390
Accrued liabilities		66,457,560	24,928,980
Gas Infrastructure Development Cess	8.1 &		
and other charges	8.2	219,903,805	181,801,978
Advances from customers		54,687,692	60,978,785
Workers' welfare fund		2,070,124	616,161
Workers' profit participation fund		826,218	2,718,462
Sales tax payable		2,776,847	1,868,176
		357,425,007	282,037,932

8.1. In the year 2011, Gas Infrastructure Development Cess (GIDC) was made applicable to the industrial consumers by means of GIDC Act, 2011 and the Company has been making provision on account of GIDC. In September 2014, the Federal Government (the Government) promulgated Gas Infrastructure Development Cess (GIDC) Ordinance No.VI of 2014 to circumvent earlier decision of the Honorable Supreme Court on the subject, where it upheld that the earlier introduction of GIDC Act of 2011 was unconstitutional and ultravires on the grounds that GIDC was a 'Fee' and not a 'Tax'. In May 2015, the Government passed the GIDC Act., 2015.

The Company, along with other companies in the industry, challenged the GIDC Act, 2015 and filed writ petition in the Honorable High Court of Sindh (HCS) including retrospective treatment of the provision of the GIDC Act. The Honorable Court vide its order dated October 26, 2016 has held the GIDC Act 2011, GIDC Ordinance 2014 and GIDC Act, 2015 as ultravires and unconstitutional on the grounds mentioned above. The Government and Sui Southern Gas Company Ltd (SSGC), however, has filed an appeal in the Double Bench of HCS in a similar case against certain petitioner, which is at the stage of hearing as of 31 March 2019. Due to the inherent uncertainties involved in the matter, the eventual outcome of the case cannot be determined at this stage. Therefore, the Company, on a prudent basis, has made an aggregate provision of Rs. 152.93 million as of March 31, 2019 which includes Rs. 31.43 million for the period in these condensed interim financial statements.

8.2. In August 2015, Sui Southern Gas Company (SSGC) increased rates of natural gas vide notification No. SRO 876(1)2015 dated 31 August 2015 issued by Oil and Gas Regulatory Authority (OGRA) whereby prices for natural gas for industrial sector were increased from Rs. 488 to Rs. 600 per MMBTU. Whereas those for the captive power sector have been increased from Rs. 573 to Rs. 600 per MMBTU and the Company is subject to charge within both categories. The Company challenged the OGRA notification and filed writ petition in the HCS. Thereafter, HCS vide its order dated May 18 2016, decided the case in Company's favor and concluded that the OGRA notification lacks the sanctity of law and it cannot be validated in terms of Section 7 and 8 of the Oil & Gas Regulatory Authority Ordinance 2002. SSGC filed an appeal in the HCS which was dismissed on August 15, 2017. Subsequently, SSGC has taken the matter to the Honorable Supreme Court of Pakistan and filed the petition to appeal against the order dated August 15, 2017.

Further, OGRA in suppression of its Notification No. SRO 876(1)2015 dated August 31, 2015, issued notification No. SRO 1185 dated December 30, 2016 notified the sale price and minimum charges, in respect of natural gas to industrial customer with effect from December 15, 2016 being flat rate of Rs. 600 per MMBTU. The Company challenged the impuged notification dated December 30, 2016 before the HCS. HCS has passed ad-interim orders dated January 20, 2017 suggesting stay on the rates aforementioned, while ordering plaintiffs to deposit the differential amount in terms of impuged notification as security till further orders. Due to the inherent uncertainties involved in the matter, the Company, on a prudent basis, has provided Rs. 66.97 million which include Rs 6.66 million for the period in these condensed interim financial statements.

Moreover, OGRA in suppression of its notification No. SRO 1185(I)2016 dated December 30, 2016 issued notification dated October 4, 2018 stating that the sale prices and minimum charges in respect of natural Gas to industrial customer with effect from September 27, 2018 being flat rate of Rs. 780 per MMBTU. The Company challenged the impugned notification dated October 04, 2018 before HCS. The case is at the stage of hearings as of March 31, 2019. However, the Company has under protest paid the bills from October 2018 to March 2019 on increased tariff rate.

9. CONTINGENCIES AND COMMITMENTS

Contingencies

There is no change in the status of contingencies as disclosed in the annual audited financial statements for the year ended 30 June 2018.

Commitments

	Note -	March 31, 2019 (Un-audited) Rupe	June 30, 2018 (Audited) es
Outstanding letters of credit		1,783,569	5,446,800
Guarantee issued in favour of: - Sui Southern Gas Company Limited	9.1	46,370,000	46,370,000
Cheques issued in favour of Nazir High Co	ourt	43,917,158	36,215,885

9.1 Guarantees have been issued by a commercial bank on behalf of the Company to Sui Southern Gas Company Limited in the normal course of business.

		March 31, 2019 (Un-audited)	March 31, 2018 (Un-audited)
		Rup	ees
10.	WORKING CAPITAL CHANGES		
	Decrease / (Increase) in current assets		
	Stores, spare parts and loose tools	(17,227,525)	(8,893,658)
	Stock-in-trade	(42,683,876)	(21,583,034)
	Trade debts	(1,590,780)	10,260,921
	Loans and advances	(3,730,296)	(1,848,008)
	Trade deposits, prepayments and		
	other receivables	7,227,513	(15,345,177)
	Interest accrued	(3,724,467)	(317,009)
		(61,729,431)	(37,725,965)
	Increase in current liabilities		
	Trade and other payables	76,474,623	92,980,008
		14.745.192	55.254.043

11. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated companies, directors, executives and retirement funds. Transactions with related parties other than those disclosed elsewhere in the financial information as mentioned below are entered under normal commercial terms:

	March 31, 2019 (Un-audited)	March 31, 2018 (Un-audited)
	Rupees	
Transactions during the period		
Associated Companies Dividend paid - Haydari Boring & Piling Company (Private) Limited - Abbas Builders (Private) Limited - Indus Oil Expellers (Private) Limited	22,500 1,716 250	22,500 1,716 250
Key management personnel Salaries and allowances	29,577,416	24,748,210
Retirement benefit plans Contribution to provident fund	14,254,214	12,492,178

12. GENERAL

- 12.1 These condensed interim financial information have been authorized for issue on 13 April 2019 by the Board of Directors of the Company.
- 12.2 Key management personnel remuneration corresponding figure in related party transactions note has been revised in line with the new definition of executives in the Companies Act, 2017.
- 12.3 Figures have been rounded off to the nearest rupee, unless otherwise stated.

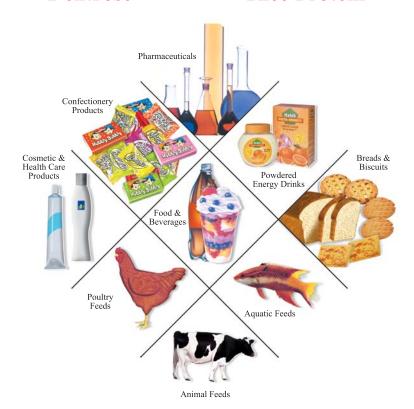
OWAIS G. HABIB Chief Executive Officer MUHAMMAD YASEEN Chief Financial Officer GAFFAR A. HABIB Chairman



Pioneer Producers of Rice Based Starch Sugars and Proteins

Habib-ADM Ltd pioneered the conversion of Rice into :-

- Glucose
- Maltodextrin
- Sorbitol
- High Fructose
- Dextrose
- Rice Protein



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