

Chairman's Review

Dear Shareholders,

It is my privilege to be serving as the Chairman of Board of Directors of askari general insurance company limited [the Company]. I would like to thank our esteemed shareholders for entrusting me with guiding direction of the Company and assure that all my efforts will continue to be aimed at steering the Company towards consistent qualitative and quantitative growth in future as well.

We are committed towards fulfilling our mission of becoming the leading insurance company in Pakistan. This commitment is reflected through the milestones we achieved in 2018. Your Company achieved its highest-ever Insurer Financial Strength rating of Double A [AA], a testament to the excellent guidance of its Board of Directors and efforts put in by the entire Company. We underwrote our highest-ever Gross Premium of Rs. 3.18 billion, an increase of 15% over the last year. Considerable growth was witnessed in profits as well, with ample support from Window Takaful Operations, even though stock market generated lower than expected returns.

In acknowledgment of the confidence and trust shown by our esteemed shareholders, your Company has been making an effort to distribute dividends regularly that saw the Company disburse cash dividend of Rs. 94 million approximately in 2018. Hence, cumulative cash dividend of Rs. 269 million have been distributed since 2016 while bonus shares worth Rs. 121 million have also been disbursed since then.

On governance side, performance of members of our Board remained excellent throughout the year and their collective contributions and efforts allowed the Company to not only achieve its targets but also maintain its excellent market reputation, while providing consistent returns to the shareholders.

I would like to praise the management for its immense efforts in achieving wonderful results in 2018 and hope that the Company would continue its upward growth trajectory in future as well.



Lt Gen Najib Ullah Khan [Retd]
Chairman

Rawalpindi
March 13, 2019

Directors' Report

Directors of askari general insurance company limited [the Company] feel honored to present Company's 24th Annual Report, together with the audited financial statements for the year ended 31 December 2018 and Auditors' Report thereon.

MACRO-ECONOMIC SYNOPSIS

The Country's economy grew at 5.8% in 2018, short of 6.0% target, as against 5.4% growth achieved last year. The prime contributors towards GDP growth were agriculture and manufacturing sectors while services sector grew at 6.4%.

Discount rate increased from 5.75% to 10.0% while Pak Rupee devalued by 25%, thereby contributing to increase in CPI inflation to 8.40% in December 2018 from 5.2% in January 2018.

AGICO in 2018

This year proved to be yet another exciting one for AGICO as it underwrote highest-ever gross premium of Rs. 3.18 billion [inclusive of Rs. 295 million of Takaful contribution] - an increase of 15% over the last year. The investments portfolio grew by almost 15% whereas net profits after tax and earnings per share grew by 17%. Major contributors towards overall business and profitability were fire, marine, miscellaneous and motor classes of business, with motor class accounting for almost 50% of total underwriting profits.

KEY HIGHLIGHTS

Credit Rating

Your Company achieved Insurer Financial Strength Rating of "AA" by both PACRA and JCR-VIS credit rating agency with stable future outlook.

REDEFINING CLIENT SATISFACTION

With automation, results can be achieved faster while optimizing the amount of human support needed. Additionally, it becomes easier to eliminate unnecessary actions and focus on creating value for the organization as a whole. Keeping this in mind, we redefined and automated the business processes for health claims to help us reduce the claims processing time and add more visibility in the processes. This lead to increased productivity, reliability and customer satisfaction in overall health claims process. Another milestone was the implementation of travel insurance software for our agents. The creation of this software allowed our agents to provide insurance policies quickly with minimal effort and time.

We will continue focusing on business process automation in 2019 to enhance customer satisfaction and reduce turn around time of various processes. We are also focusing on creating mobile applications for various processes. Recent changes in the Anti-Money Laundering and Countering Financing of Terrorism framework will see us integrate risk management controls within the overall entity-level IT controls. Furthermore, a comprehensive risk management and IT security system is being implemented to prevent possible information security breaches. We will focus on managing critical assets and the changing boundaries between client and insurer within the context of cyber risk.

Listed Companies [Code of Corporate Governance] Regulations, 2017

The Securities & Exchange Commission of Pakistan issued Listed Companies [Code of Corporate Governance] Regulations, 2017 [Regulations], applicable from 1st January 2018, which replaced the Code of Corporate Governance, 2012. The new Regulations introduced changes to the governance

requirements within the listed companies to bring them in line with the international best practices. The Company has already complied with the key requirements applicable. A statement of compliance in this regard can be viewed at page 70.

Insurance Rules 2017 and Insurance Accounting Regulations 2017

Although these Rules and Regulations were issued in 2017, the SECP had exempted the Company from complying with the requirements of these Rules and Regulations for the period ended 31 December 2017. The aim of these Rules and Regulations was to:

- Harmonize local accounting standards with the International Financial Reporting Standards and International Accounting Standards;
- Compile and consolidate the existing sets of insurance rules; and
- Bring substantial reforms in the insurance sector.

Your Company's quarterly financial information and annual statements for year 2018 were prepared in accordance with these Rules and Regulations.

DISTRIBUTIONS

The Board of Directors declared following distributions for the year ended 31 December 2018:

- Final Cash Dividend 15%
- Issue of Bonus shares 15%

PERFORMANCE REVIEW

The key performance indicators of the Company are summarized below:

	Rupees in million (unless specified otherwise)	
	2018	2017
Gross premium written (including Takaful)	3,180	2,766
Net premium revenue	1,812	1,356
Net Claims	1,069	622
Underwriting results	273	252
Investment & other income	104	101
Profit before tax – General Insurance Operations	364	346
Profit before tax – Window Takaful Operations (OPF)	57	24
Profit after tax	296	254
Earnings Per Share (Rs.)	4.73	4.06

Directors' Report

SEGMENT WISE PERFORMANCE ANALYSIS

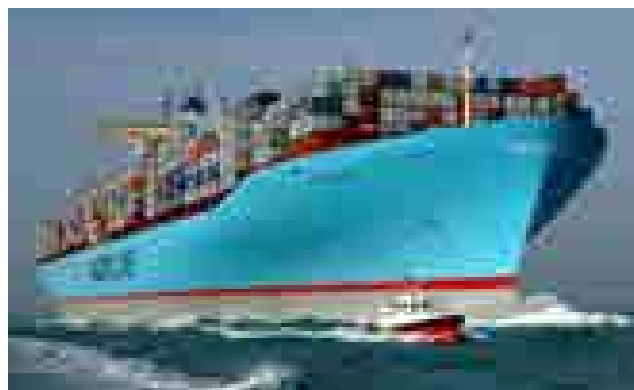
The segment wise performance analysis for each class of business is as follows:



Fire & Property Damage

This segment contributed 16% to our total business underwritten in 2018 with gross premium underwritten of Rs. 451 m [2017: Rs. 407 m].

In 2018, the underwriting profit increased to Rs. 58 m as compared to Rs. 6.50 m last year. Loss ratio [net claims as % of net premium revenue] increased to 43% from 39% last year. The premium ceded to the reinsurers remained at 85% [2017: 85%] in line with the reinsurance arrangements.



Marine, Aviation & Transport

The contribution of this segment was 7% towards our portfolio with gross premium underwritten of Rs. 200 m [2017: Rs. 181 m].

The underwriting profit from this segment in the 2018 was Rs. 46 m [2017: Rs. 13 m]. Loss ratio decreased to 33% in 2018 as compared to 40% last year. The premium ceded to the reinsurers mostly followed last year's trend as it stood at 62% [2017: 60%].



Motor

Motor segment was the best performing segment as it secured business of Rs. 986 m in 2018 [2017: Rs. 857 m], which translated to a share of 34% of the total business portfolio. It remained the top contributor towards underwriting profits with profit of Rs. 167 m [2017: Rs. 213 m]. Loss ratio increased to 44% this year from 41% last year, primarily due to increase in value of replacement parts resulting from devaluation of Pak Rupee.



Accident & Health

This segment was the second highest contributor in the Company's business in 2018 at Rs. 784 m [2017: Rs. 830 m] which was 27% of the total portfolio. Loss ratio increased to 86% this year from 79% in 2017 mainly due to increase in cost of medicine resulting from devaluation of Pak Rupee. The ratio of premium ceded to reinsurers decreased to 23% in 2018 as compared to 27% last year.

Directors' Report



Miscellaneous

This segment comprises of engineering insurance, bond insurance, crop insurance, travel insurance etc. It contributed 16% towards our underwritten business in 2018 as compared to 12% in 2017 with a premium of Rs. 464 m [2017: Rs. 307 m]. It contributed Rs. 68 m towards profitability this year [2017: Rs. 36 m]. The cession for this segment stood at 54% as compared to 57% in 2017.

Investment and other Income

Pakistan Stock Market largely continued its bearish trend as it was impacted by ongoing political and economic uncertainty. This reflected in lower equity return as compared to previous year. However, overall investment and other income for 2018 increased to Rs. 104 m from Rs. 101 m last year as return on fixed income securities, which make up Company's majority investments, increased as a result of significant rise in interest rates.

Reinsurance

The Company enjoys long-standing business relationships with internationally renowned Re-Insurers such as SCOR Re, XL Catlin, Trust Re, Echo Re, Sava Re, Labuan Re and Hannover Re. Moreover, AXA provides reinsurance services in relation to accident & health segment of the Company. Locally, we have reinsurance agreement with Pakistan Reinsurance Company Limited.

WINDOW TAKAFUL OPERATIONS

Window Takaful Operations [WTO] have been continuously adding volume and profitability towards business of the Company and we expect this trend to continue in the coming years as well.

The written contribution from WTO during 2018 was Rs. 295 m [2017: Rs. 183 m] while the profit from Operator's Fund for the year was Rs. 57 m [2017: Rs. 24 m].

AUDITORS

External Auditors

KPMG Taseer Hadi & Co. Chartered Accountants audited the financial statements for the year 2018. The Board of Directors recommended reappointment of KPMG Taseer Hadi & Co. Chartered Accountants as auditors of the Company for the next financial year ending December 31, 2019.

Shariah Compliance Auditors

The Board of Directors has also recommended reappointment of S.M. Suhail & Co. Chartered Accountants as Shariah Compliance Auditors of the

company, as required under Takaful Rules 2012, for the next financial year ending December 31, 2019.

CORPORATE AND FINANCIAL REPORTING FRAMEWORK

Statement of Directors Responsibilities

In compliance with the Corporate and Financial Reporting Framework of the Code of Corporate Governance, the Directors confirm the following:

- The financial statements, together with the notes forming an integral part of these statements, have been prepared by the management of the Company in conformity with the Companies Act, 2017 and the Insurance Ordinance 2000; present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of these financial statements and accounting estimates are based on reasonable and prudent judgement.
- International Accounting Standards, International Financial Reporting Standards or any other regulation or law [including but not limited to the Shariah guidelines I principles] as applicable in Pakistan, have been followed in preparation of financial statements and any departure therefrom has been adequately disclosed;
- The system of internal controls is sound in design and has been effectively implemented and monitored throughout the year.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There are no statutory payments on account of taxes, duties, levies and charges which are outstanding as at 31 December 2018, except as disclosed in the financial statements. All

such dues primarily related to the dues of last month of the financial year 2018 and were subsequently deposited in Government treasury in time.

- The related party transactions are approved or ratified by the Audit Committee and the Board of Directors.

Board Performance Evaluation

The Company's Board of Directors undergoes a self-evaluation exercise each year against a set of parameters. This evaluation is performed primarily to assist the Board in evaluating its quality of governance as it enables the Board members to perform their roles and responsibilities more effectively towards progress of your Company. This self-evaluation is carried out under an evaluation methodology based on certain parameters.

The evaluation exercise addresses areas of critical importance which include, but are not limited to, the following:

- Basic composition of the Board of Directors;
- Assessment of overall roles and responsibilities of the Board members;
- Effectiveness and efficiency of the operations of the Board and its Committees; and
- Trainings and upgradation of knowledge & skills of directors;

The result of the Board's self-assessment of its overall performance was satisfactory against the set criteria.

Key Financial Data

Key operational and financial data for the last 6 years is annexed at page 66 of the Annual Report.

Value of investments in Provident Fund and Gratuity Fund

The value of investments in provident fund and gratuity fund, on the basis of audited accounts, as at 31 December 2018 was:

Directors' Report

Name of Fund	2018	2017
Rupees in million		
Employees' Provident Fund	79	75
Employees' Gratuity Fund	80	77

Composition of Board

The total number of directors are **eight** as per the following:

- a. Male Eight
- b. Female Nil

Category	Name of Director
Independent Directors	Mr. M. Munir Malik Mr. Imran Iqbal
Non-Executive Directors	Lt Gen Najib Ullah Khan (Retd) Maj Gen Akhtar Iqbal (Retd) Maj Gen Imtiaz Hussain Sherazi (Retd) Brig M. Aslam Khan (Retd) Mr. Abdul Hai Mahmood Bhaimia Malik Riffat Mehmood
Executive Directors	Not applicable

Board Meetings

Four meetings of the Board of Directors were held during 2018. Attendance by each of the director was as follows:

Name of Director	Meetings Attended
Lt Gen Najib Ullah Khan (Retd)	4
Maj Gen Imtiaz Hussain Sherazi (Retd)	3
Maj Gen Akhtar Iqbal (Retd)	4
Brig M. Aslam Khan (Retd)	4
Mr. Malik Riffat Mehmood	4
Mr. Abdul Hai Mahmood Bhaimia	4
Mr. M. Munir Malik	2
Mr. Imran Iqbal	3

The Board granted leave of absence to those directors who could not attend the Board Meetings.

Pattern of Shareholding

The pattern of shareholding is given at page 210 of this report. There was no trading in shares of the Company by the Directors, Chief Executive Officer, Chief Financial Officer, Company Secretary and their spouses and minor children.

Statement on Risk Management and Internal Controls

The statement on Risk Management and Internal Controls is given at page 42 of this report.

Principal Risks and Uncertainties Facing the Company

The information relating to principal risks and uncertainties faced by the Company is given at page 46 of this report.

Board Committees

During the year, the Audit Committee held four meetings whereas Ethics, Human Resource & Remuneration Committee held one meeting. The composition of the Board Committees and their terms of reference are given at page 53.

Further, the Company has additional four sub-committees of the Board: which cover the core areas of business; these are Underwriting, Reinsurance & Coinsurance Committee, Claims Settlement Committee, Executive, Risk Management & Compliance Committee and Investment Committee. The names of members and the terms of references of these committees are given at page 53.

FUTURE EXPECTATIONS

The new government has worked diligently to realign fiscal and monetary policies towards exports, investment and productivity growth. Efforts are being made to facilitate both foreign and local investment and improve the ease of doing business climate in the country. We expect that significant foreign investments inflow will occur in 2019. Second phase of CPEC-related projects will also commence that will mainly be focused on trade and industry as main infrastructure-related work is in its final stages. As a result, considerable transfer of technology and skills will be seen within the Country. Sectors ranging from automobiles, telecommunications, energy, electronics and others are expected to see much investment in Pakistan.

ACKNOWLEDGMENTS

The Directors would like to thank the regulatory authorities, banks and financial institutions, reinsurers and credit rating companies for their guidance and valued support. We also thank our shareholders for posing their trust and confidence in the Company. Finally, we place on record our appreciation for the commitment and hard work of our employees towards the growth of the Company.

For and on behalf of the Board



Abdul Waheed
President & Chief Executive



Lt Gen Najib Ullah Khan (Retd)
Chairman – Board of Directors

Rawalpindi 13 March 2019

Statement on Risk Management and Internal Controls

Board Responsibilities

The Board of Directors ["the Board"] of askari general insurance company limited ["the Company"] recognizes the importance of maintaining a good system of risk management and internal controls to safeguard investment of shareholders and assets of the Company. The Board acknowledges its overall responsibility for reviewing the adequacy and integrity of the Company's system of risk management and internal controls, identifying principal risks and establishing an appropriate control environment and framework to manage risks and evaluating the Company's operational effectiveness and efficiency.

The Board has thoroughly reviewed the adequacy and effectiveness of the system of risk management and internal controls of the Company. It acknowledges the fact that owing to inherent limitations, the systems for this purpose can only manage rather than eliminate risk of business failure. Therefore, these systems cannot provide absolute assurance against material misstatements or losses and the effectiveness of an internal control system may vary over time.

System of Risk Management

The Board also acknowledges that all areas of the Company's activities involve some degree of risks and appreciates that effective risk management is part of best business management practices aimed at successfully achieving the Company's goals and objectives. Operationally, the respective key management staff is responsible for managing the risks of their departments. Any significant risks facing the Company are highlighted at appropriate level of hierarchy to ensure such risks are closely monitored and appropriately addressed. The above mentioned practices culminate into an on-going process used to identify, evaluate and manage significant risks that affect the achievement of the Company's goals & objectives.

System of Internal Control

The key measures implemented in the Company are as follows :-

- A well-defined organizational structure with well-defined responsibility matrix that sets out the authority delegated to the members of management;
- Documented policies and procedures for all significant processes;
- A management reporting system to facilitate the collection, processing, monitoring and dissemination of critical information for management review and decision;
- Performance reports such as quarterly financial reviews, business development and other corporate matters are regularly provided to the directors for discussion and deliberations at meetings of the Board;
- Review of quarterly and annual financial results by the Audit Committee;
- Regular meetings by the management team to discuss and review reports and business developments and to resolve key operational and managerial issues; and
- Reviewing adequacy and effectiveness of the system of internal control, with the assistance of the internal audit function.

Internal Audit Function

The Company has an in-house internal audit function that constantly reviews the adequacy and integrity of the internal control systems of the Company.

The functions of the internal audit are as follows:-

- i. Perform audit work in accordance with the pre-approved internal audit plan;
- ii. Carry out review of the system of internal controls of the Company;
- iii. Review and comment on the effectiveness and adequacy of the existing control policies and procedures;

- iv. Provide recommendations, if any, for the improvement of the control policies and procedures; and
- v. Review and comment on the implementation status of the recommendations by the internal audit function.

The internal audit function reports directly to the Audit Committee. The internal audit reports are submitted to the Audit Committee which reviews and deliberates on the findings before making the necessary recommendations to the Board to strengthen its system of internal control and policies.

Conclusion

The Board has utmost assurance that the Company's risk management and internal control systems are operating adequately and effectively, in all material aspects, based on the risk management and internal control system of the Company.

The Board reiterates its commitment towards operating a sound system of internal controls and effective risk management practices throughout the Company. It is the view of the Board that the system of internal controls is adequate, considering the size of the Company's operations and functions; and that there was no breakdown or weaknesses in the system of internal control that may result in a significant loss to the Company for the year ended 31 December 2018. The Board will remain vigilant and continue implementing the necessary measures to improve and strengthen the Company's system of risk management and internal controls to adapt to the ever changing and challenging business environment.

Principal Risks and Uncertainties Facing the Company

Strategic Risks

Strategic risks are the result of Company's strategic objectives and business strategy decisions. The Company's Board of Directors have established an Executive, Risk Management & Compliance Committee through which it actively supervises the management of these risks and creates mitigating strategies, wherever required.

Business Risks

These risks are associated with the commercial essence of an entity. Reduced market share, amendments to product-pricing regulations or other regulatory changes undermining the organization's profitability are a few examples of these risks affecting the Company.

Operational Risks

These include risk of adverse change in the value of capital resources resulting from operational events such as inadequacy or failure of internal systems, personnel, procedures or controls etc.

Financial Risks

The Company's activities expose it to a variety of financial risks. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. The Company consistently manages its exposure to financial risk without any material change from previous year in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing the Company's risk management policies. These risks are divided into following categories:

1. Credit Risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counterparties in various industries and by continually assessing the credit worthiness of counterparties.

Concentration of credit risk occurs when a number of counterparties have a similar type of business activities. As a result, any change in economic, political or any other conditions would effect their ability to meet contractual obligations in similar manner. The management monitors and limits the Company's exposure to credit risk through monitoring of client's exposure and maintaining conservative estimates of provisions for doubtful assets, if required. The management believes it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sectors.

The Company has diversified portfolio of investment to mitigate the risk. The credit risk exposure relates

to investment in debt securities as mentioned in note 10 to the financial statements. The Company has also maintained a provision against certificates of investments as disclosed in note 10.5 to the financial statements.

2. Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of change in market variable such as interest / mark-up rate, foreign exchange rate and equity prices. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The market risks associated with the Company's business activities are as follows:

a. Interest / Mark-up Rate Risk

Interest / mark-up rate risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in the market interest / Mark-up rates. The Company invests in securities and has deposits that are subject to interest / mark-up rates risk. The Company limits interest / mark-up rate risk by monitoring changes in interest / mark-up rates in the currencies in which its cash and investments are denominated. The Company's financial liabilities are not exposed to interest / mark-up rate risk.

b. Foreign currency risk

Foreign currency risk is the risk that fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. The Company, at present, is not materially exposed to currency risk as majority of the transactions are carried out in Pak Rupees.

c. Price Risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices [other than those arising from interest / mark-up rate risk or foreign currency risk], whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments

traded in the market. For further details relating to Price Risk, please refer note no. 41 to the financial statements.

3. Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities. Liquidity requirements are monitored by management to ensure that adequate funds are available to meet any obligations as they arise. To guard against risk, the Company has diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities.

For further information relating to Liquidity Risks facing the Company, please refer to note no. 41 to the financial statements.

Key Sources of Estimating Uncertainty

The preparation of financial statements requires management and the Board of Directors to make estimates and judgements that impact reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingencies. The estimates and associated assumptions are based on historical experience and various other factors that the management and the Board believe to be reasonable under the prevailing conditions. The results of these estimates and assumptions form the basis for making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The key areas of estimating uncertainty, which may have a significant effect on the amounts recognized in the financial statements, are discussed below:

Provision for unearned premium

The unearned premium reserve is the unexpired portion of the premium which relates to business in force at the balance sheet date. The unearned premium is calculated by applying 1/24 method as specified in the Insurance Accounting Regulations, 2017.

Principal Risks and Uncertainties Facing the Company

Premium deficiency reserve (liability adequacy test)

The Company maintains a provision in respect of premium deficiency for the class of business where the unearned premium liability is inadequate to meet the expected future liability, after reinsurance, from claims and other supplementary expenses expected to be incurred after the balance sheet date in respect of the unexpired policies in that class of business at the balance sheet date. The movement in the premium deficiency reserve is recorded as an expense in profit and loss account for the year, if any.

Provision for outstanding claims (including IBNR)

A liability for outstanding claims (including IBNR) is recognized in respect of all claims incurred up to the balance sheet date that is measured at the undiscounted value of expected future payments. An actuary carries out the valuation of IBNR claims based on guidelines issued by the Securities and Exchange Commission of Pakistan.

Employees' retirement benefits

The Company operates defined contribution provident fund and defined benefit gratuity fund for its employees. The accounting of these benefits is performed in accordance with International Accounting Standard 19 – Employee Benefits.

Deferred taxation

Deferred tax asset or liability is recognized using the balance sheet liability method for all temporary differences between the amounts attributed to assets and liabilities for financial reporting and taxation purposes. The amount of deferred tax recognized is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities using tax rates enacted at the balance sheet date.

Impairment in value of investments

All impairment losses are recognized in the profit and loss account. Provisions for impairment are reviewed at each balance sheet date and are adjusted to reflect the current best estimates. Changes in the provisions are recognized as income or expense in the profit and loss account.

Investment properties

Investment Property is accounted for under cost model in accordance with approved International Accounting Standard 40, "Investment Property" and S.R.O. 938 issued by the Securities and Exchange Commission of Pakistan. Valuation of investment properties are also carried out by independent valuers having relevant professional qualifications.

Useful lives of fixed assets

The assets' residual values, useful lives and method for depreciation are reviewed at each financial year end and adjusted if impact on depreciation is significant.

Amount due from insurance contract holders and amount due from other insurers / reinsurers

The Company reviews its amount due from insurance contract holders and amount due from other insurers / reinsurers portfolio to assess their recoverability and provision required there-against. While assessing this requirement, various factors including the delinquency and financial position of the counter party are considered.

Board Committees

The Company has six committees at the board level. These committees meet on quarterly basis to review the Company's performance, which strengthens its governance framework.

The terms of reference and composition of these committees are given below:

Executive, Risk Management and Compliance Committee

The terms of reference of the Committee include the following:

- a. Oversee the activities of the risk management function / department;
- b. Monitoring the compliance function and the insurer's risk profile in respect of compliance with the laws applicable to it as well as the internal policies and procedures.
- c. Supervise and monitor matters reported using the insurer's whistle blowing or other confidential mechanisms for employees and others to report compliance concerns or potential breaches, violations or frauds.
- d. Approve all investments over Rs. 10 million and review progress of investments.
- e. Review yearly budget and recommend its approval to the Board.
- f. Review monthly performance of the Company.
- g. Review and approve claim payments over Rs. 1 million.
- h. Review legal suits filed by or against the Company.
- i. Consider any other matter related to the performance and operations of the Company.

The Committee comprises four members, including the Chairman of the Committee, three of whom are non-executive directors. Following is the composition of the Committee:

Name	Status in Committee
Maj Gen Akhtar Iqbal [Retd]	Chairman
Maj Gen Imtiaz Hussain Serazi [Retd]	Member
Brig M. Aslam Khan [Retd]	Member
Mr. Abdul Waheed	Member

Audit Committee

The terms of reference of the Committee include the following:

- determination of appropriate measures to safeguard the Company's assets;
- review of quarterly, half-yearly and annual financial statements of the Company, prior to their approval by the Board of Directors, focusing on:
 - major judgemental areas;
 - significant adjustments resulting from the audit;
 - the going concern assumption;
 - any changes in accounting policies and practices;
 - compliance with applicable accounting standards;
 - compliance with listing regulations and other statutory and regulatory requirements; and
 - significant related party transactions.
- review of preliminary announcements of results prior to publication;
- facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight [in the absence of management, where necessary];
- review of management letter issued by external auditors and management's response thereto;
- ensuring coordination between the internal and external auditors of the Company;

Board Committees

- review of the scope and extent of internal audit and ensuring that the internal audit function has adequate resources and is appropriately placed within the Company;
 - consideration of major findings of internal investigations and management's response thereto;
 - ascertaining that the internal control systems including financial and operational controls, accounting systems and the reporting structure are adequate and effective;
 - review of the Company's statement on internal control systems prior to endorsement by the Board of Directors;
 - determination of compliance with relevant statutory requirements;
 - monitoring compliance with the best practices of corporate governance and identification of significant violations thereof; and
 - consideration of any other issue or matter as may be assigned by the Board of Directors.
- c. recommending to the Board the selection, evaluation, compensation (including retirement benefits) of CFO, Company Secretary and Head of Internal Audit;
 - d. consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO;
 - e. proposing a remuneration approach and related policies for the insurer covering the remuneration policy, remuneration governance and structure (including approval policy for the level and composition of compensation), and the components of compensation (such as the amount of fixed remuneration, shares or options, other variable remuneration, pension rights, redundancy pay and other forms of compensation and benefits, as well as the performance criteria and their application);
 - f. reviewing and making recommendations to the Board of Directors regarding the specific remuneration of the Board members, the Chief Executive Officer, Chief Financial Officer, Company Secretary, Compliance Officer and Head of Internal Audit.

The Committee comprises three members, including the Chairman of the Committee, all of whom are non-executive directors. Following is the composition of the Committee:

Name	Status in Committee
Mr. M. Munir Malik	Chairman
Malik Riffat Mehmood	Member
Brig M. Aslam Khan [Retd]	Member

Ethics, Human Resource & Remuneration Committee

The terms of reference of the Committee include the following:

- a. recommending human resource management policies to the board;
- b. recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO;

The Committee comprises three members including the Chairman of the Committee, out of which one is independent and one is a non-executive director. Following is the composition of the Committee:

Name	Status in Committee
Mr. Imran Iqbal	Chairman
Brig M. Aslam Khan [Retd]	Member
Mr. Abdul Waheed	Member

Underwriting, Reinsurance & Coinsurance Committee

The Underwriting, Reinsurance & Coinsurance Committee formulates the under writing policy of the Company. It sets out the criteria for assessing various types of insurance risks and determines the premium policy of different insurance covers. It regularly reviews the underwriting and premium policies of the Company with due regard to relevant factors such as business portfolio and the market development.

The Committee also ensures that adequate reinsurance arrangements are made for the Company. It peruses the proposed reinsurance arrangements prior to their execution, reviews the arrangements from time to time and subject to the consent of the participating reinsurers and makes appropriate adjustments to those arrangements in the light of the market development. It also assesses the effectiveness of the reinsurance programme for future reference

Following is the composition of the Committee:

Name of Member	Status in Committee
Maj Gen Akhtar Iqbal [Retd]	Chairman
Mrs. Samina Khan	Member
Mr. Sohail Khalid	Member

Claims Settlement Committee

The Committee devises the claims settling policy of the Company. It oversees the claims' position of the Company and ensures that adequate claims reserves are made. It pays particular attention to significant claims' cases or events, which give rise to a series of claims. The Claims Settlement Committee determines the circumstances under which the claims' disputes be brought to its attention and decide how to deal with such claims' disputes. It also oversees the implementation of the measures for combating fraudulent claims' cases.

Following is the composition of the Committee:

Name	Status in Committee
Malik Riffat Mehmood	Chairman
Mr. Abdul Waheed	Member
Mr. Athar Alam	Member

Investment Committee

The Investment Committee is responsible for framing the investment policy for the Company and ensuring that the overall investment portfolio is managed in line with the approved investment policy. The functions of the Committee are outlined below:

Reviewing overall investment portfolio and investments and encashments made during the

period under consideration;

- Reviewing the investment income generated in comparison with budgeted targets during the period under consideration;
- Reviewing and recommending the annual investment budget for the Board's approval;
- Assessing the macroeconomic and microeconomic factors for the foreseeable future and to issue guidance for further investments/disinvestments, restructuring of investment portfolio and reallocation of funds etc. so as to make timely decisions to maximize profits (or reduce possible losses), within the parameters of prudent and sound investment operations;
- Assessing the performance benchmarks for the investment portfolio;
- To ensure that the investment decisions are in synchronization with overall business strategy and investment policy of the Company; and
- To recommend changes in the investment policy guidelines, as and when considered necessary, to the Board of Directors.

Following is the composition of the Committee:

Name	Status in Committee
Malik Riffat Mehmood	Chairman
Mr. M. Munir Malik	Member
Mr. Abdul Waheed	Member
Mr. Razi Haider	Member
Mr. Shahid Qayyum	Member

Statement of Compliance with the Code of Corporate Governance

for Insurers, 2016 & Listed Companies (Code of Corporate Governance) Regulations, 2017

For the year ended 31 December 2018

This statement is being presented in compliance with the Code of Corporate Governance for Insurers, 2016 [the code] for the purpose of establishing a framework of good governance, whereby an insurer is managed in compliance with the best practices of corporate governance and the Listed Companies [Code of Corporate Governance] Regulations, 2017 [CCG 2017].

The Company has applied the principles contained in the Code and CCG 2017 in the following manner:

- The total numbers of Directors are eight as per the following:

a: Male: Eight
b: Female: Nil

- The Insurer encourages representation of independent, non-executive directors and directors representing minority interests on its Board of Directors. At 31 December 2018 the Board comprised:

Category	Names
Independent Director	Mr. M. Munir Malik Mr. Imran Iqbal
Non-Executive Directors	Lt Gen Najib Ullah Khan [Retd] Maj Gen Akhtar Iqbal [Retd] Maj Gen Imtiaz Hussain Sherazi [Retd] Brig M. Aslam Khan [Retd] Mr. Abdul Hai Mahmood Bhaimia Malik Riffat Mehmood
Executive Directors	Not Applicable

The independent directors meet the criteria of independence as laid down under the Code and CCG 2017.

- The directors have confirmed that none of them is serving as a director in more than five listed companies including this Company [excluding the listed subsidiary of listed holding companies].
- All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking Company, a development financial institution or a non-banking financial institution or, being a member of stock exchange, has been declared as a defaulter by a stock exchange.
- Three casual vacancies occurred on the Board during 2018 as follows:

Casual vacancy occurred and filled on	Resigned	Replaced by
February 2, 2018	Lt Gen Khalid Rabbani [Retd]	Lt Gen Najib Ullah Khan [Retd]
	Maj Gen Hamid Mahmud [Retd]	Maj Gen Imtiaz Hussain Sherazi [Retd]
	Maj Gen Syed Taqi Naseer Rizvi [Retd]	Maj Gen Akhtar Iqbal [Retd]

- The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

8. All powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board / shareholders as empowered by the relevant provisions of the Companies Act, 2017 ["the Act"] and CCG 2017.
9. The meetings of the Board were presided over by the Chairman and in his absence, by a Director elected by the Board for this purpose and the Board met atleast once in every quarter. The Board has complied with the requirement of the Act and CCG 2017 with respect to frequency, recording and circulating minutes of meeting of Board. Written notices of Board meetings, along with agenda and working papers were circulated atleast seven days before the meeting.
10. The Board of Directors have a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and CCG 2017.
11. Two directors of the Company have acquired certification under the Director's training program from Pakistan Institute of Corporate Governance, and one newly elected director will certify himself in the year 2019. During the year, two Directors Maj Gen Imtiaz Hussain Sherazi [Retd] and Maj Gen Akhtar Iqbal [Retd] [non-executive directors] have attended the Certified Director's training program.
12. The Board has established a system of sound internal control, which is effectively implemented at all levels within the Company. The Company has adopted and complied with all the necessary aspects of internal controls given in the code.
13. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
14. The Directors' Report for this year has been prepared in compliance with the requirements of the code and CCG 2017 and fully describes the salient matters required to be disclosed.
15. The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the Board.
16. The directors, Chief Executive Officer and Executives do not hold any interest in the shares of the Company other than disclosed in the pattern of shareholding.
17. The Company has complied with all the corporate and financial reporting requirements of the code and CCG 2017.
18. The Board has formed the following Board Committees:

Ethics, Human Resource and Remuneration Committee:

Name of the Member	Category
Mr. Imran Iqbal	Chairman
Brig M. Aslam Khan [Retd]	Member
Mr. Abdul Waheed	Member

Statement of Compliance with the Code of Corporate Governance

for Insurers, 2016 & Listed Companies (Code of Corporate Governance) Regulations, 2017

For the year ended 31 December 2018

Investment Committee:

Name of the Member	Category
Malik Riffat Mehmood	Chairman
Mr. Munir Malik	Member
Mr. Abdul Waheed	Member
Mr. Razi Haider	Member
Mr. Shahid Qayyum	Member

19. The Board has formed an Audit Committee. It comprises of three members, of whom two are non-executive directors and one is an independent director. The chairman of the Committee is an independent and non-executive director. The composition of the Audit Committee is as follows:

Audit Committee:

Name of the Member	Category
Mr. M. Munir Malik	Chairman
Malik Riffat Mehmood	Member
Brig M. Aslam Khan [Retd]	Member

20. The Board has formed the following Management Committees:

Underwriting, Reinsurance and Co-insurance Committee:

Name of the Member	Category
Maj Gen Akhtar Iqbal [Retd]	Chairman
Mr. Sohail Khalid	Member
Mrs. Samina Khan	Member

Claims Settlement Committee:

Name of the Member	Category
Malik Riffat Mehmood	Chairman
Mr. Abdul Waheed	Member
Mr. Athar Alam	Member

Executive, Risk Management & Compliance Committee:

Name of the Member	Category
Maj Gen Akhtar Iqbal [Retd]	Chairman
Maj Gen Imtiaz Hussain Sherazi [Retd]	Member
Brig M. Aslam Khan [Retd]	Member
Mr. Abdul Waheed	Member

The functions of Nominations Committee are being performed by the Board.

21. The meetings of the Committees except Ethics, Human Resource and Remuneration Committee, were held at least once every quarter. The Quarterly meetings of audit committee was held prior to the approval of interim and final results of the Company. The terms of references of the Committees have been formed and advised to the Committees for compliance.
22. The Board has set up an effective internal audit department which comprises of suitably qualified and experienced staff for the purpose and are conversant with the policies and procedures of the Company and are involved in the internal audit function on a regular basis.
23. The Chief Executive Officer, Chief Financial Officer, Company Secretary, Compliance Officer and the Head of Internal Audit possess such qualification and experience as is required under the code. Moreover, the persons heading the underwriting, claim, reinsurance, risk management and grievance function possess qualification and experience of direct relevance to their respective functions, as required under section 12 of the Insurance Ordinance, 2000 [Ordinance No. XXXIX of 2000]:

Name of Persons	Designation
Mr. Abdul Waheed	Chief Executive Officer
Mrs. Samina Khan	Head of Underwriting
Mr. Sohail Khalid	Head of Reinsurance
Mr. Athar Alam	Head of Claims
Mr. Khalid Qayyum	Head of Risk Management
Mr. Anwar Ahmed Malik	Compliance Officer/ Head of Grievance Function
Mr. Razi Haider	Chief Financial Officer
Mr. Faizan Zafar	Company Secretary
Mr. Usman Nawaz	Head of Internal Audit

In case there is any change in appointment of any person to act as Chief Executive Officer, Chief Financial Officer, Compliance Officer, Actuary, Company Secretary, Head of Internal Audit or during the reporting year, it should be disclosed here with cogent reasons for such change.

24. The Company is in the process of complying with the requirements and regulations laid down in Section 208 of the Companies Act, 2017. The compliance is dependent on clarification from the Securities and Exchange Commission of Pakistan (SECP) with respect to definition of related parties. In the meantime, the Company has continued to present the details of all related party transactions as disclosed in the financial statements before the Audit Committee and upon their recommendation to the Board for review and approval.
25. The statutory auditors of the Company have been appointed from the panel of auditors approved by the Commission in terms of section 48 of the Insurance Ordinance, 2000 [Ordinance No. XXXIX of 2000]. The statutory auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the institute of Chartered Accountants of Pakistan.

Statement of Compliance with the Code of Corporate Governance

for Insurers, 2016 & Listed Companies (Code of Corporate Governance) Regulations, 2017

For the year ended 31 December 2018

26. The statutory auditors or the persons associated with them have not been appointed to provide other services and the auditors have confirmed that they have observed IFAC guidelines in this regard.
27. The Board ensures that the investment policy of the Company has been drawn up in accordance with the provisions of the code.
28. The Board ensures that the risk management system of the Company is in place as per the requirements of the code.
29. The Company has set up a Risk Management function, which carries out its tasks as covered under the code.
30. The Company has been rated by JCR-VIS and PACRA, and the rating assigned by these rating agencies on 30 November 2018 and 28 December 2018 respectively. PACRA and JCR-VIS has assigned rating of "AA [Double A] with stable outlook.
31. The Board has set up Grievance function in compliance with the requirements of the code.
32. The Company has not obtained any exemption from the Securities and Exchange Commission of Pakistan in respect of the requirements of the code
33. We confirm that all other material principles contained in the code and CCG 2017 have been complied.

By order of the Board



Abdul Waheed
President & Chief Executive



Lt Gen Najib Ullah Khan (Retd)
Chairman – Board of Directors

Rawalpindi 13 March 2019



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INDEPENDENT AUDITORS' REPORT

To the members of askari general insurance company limited [the Company]

Review Report on the Statement of Compliance contained in Listed Companies [Code of Corporate Governance] Regulations, 2017 and the Code of Corporate Governance for Insurers, 2016

We have reviewed the enclosed Statement of Compliance with the Code of Corporate Governance for Insurers, 2016 [the Code] and the Listed Companies [Code of Corporate Governance] Regulations, 2017 [the Regulations] prepared by the Board of Directors of askari general insurance company limited for the year ended 31 December 2018 in accordance with the requirements of regulation 40 of the Regulations and clause lxxvi of the Code.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 31 December 2018.

Date: March 22, 2019
Islamabad

KPMG Taseer Hadi & Co.
Chartered Accountants
Engagement Partner: Inam Ullah Kakra

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative.

["KPMG International"], a Swiss entity.

INDEPENDENT ASSURANCE REPORT TO THE BOARD OF DIRECTORS AND SHARIAH ADVISOR IN RESPECT OF COMPLIANCE WITH PRESCRIBED TAKAFUL RULES, 2012, AND SHARIAH RULES AND PRINCIPLES DETERMINED BY THE SHARIAH ADVISOR

We have performed an independent assurance engagement - Shariah Compliance Audit - of Window Takaful operations of Askari General Insurance Company Limited [the Company] to ensure that the Company has complied with the prescribed Takaful Rules, 2012, and Shariah Rules and Principles determined by the Shariah Advisor of the Company, during the year from January 01, to December 31, 2018.

2. Management's Responsibility for Shariah Compliance

It is the responsibility of the Company's management to ensure that the financial arrangements, contracts, products and transactions entered into by the Company and Askari General Insurance Company limited, Window Takaful Operations, with other financial institutions and stakeholders are, in substance and in their legal form, in compliance with the requirements of Shariah Rules and Principles as prescribed in the Takaful Rules, 2012, and determined by the Shariah Advisor.

3. Our Responsibility

- 3.1 Our responsibility in connection with this engagement is to express an opinion, based on the procedures, performed on a sample basis, whether these financial arrangements, contracts, products and transactions are in compliance with the requirements of the Shariah Rules and Principles, as determined by the Company's Shariah Advisor and prescribed in the Takaful Rules, 2012.
- 3.2 The procedures selected by us for the engagement were based on our judgement, including the assessment of the risks of material non-compliance with the said Shariah Rules and Principles. In making those risk assessments, we considered such internal control procedures as were relevant to the Company's compliance with the Shariah Rules and Principles. our engagement, however, is not intended to express opinion on the effectiveness of the Company's internal controls for purposes of compliance with the Shariah Rules and Principles.
- 3.3 We believe that the evidence we have obtained through performing our procedures on a sample basis were sufficient and appropriate to provide a basis for our opinion.

- 3.4 During the course of our assignment, we came across certain matters that have been brought to the attention of the Shariah Advisor and the management of the Company entailing certain Shariah issues. Based on discussion with management and Shariah Advisor, it is reasonably concluded that these matters have no adverse Shariah compliance affect. In addition, interpretation and conclusion of the Shariah Advisor of the Company is considered final for the purpose of interpretation of the Shariah matters mentioned in the Takaful Rules, 2012.

4. Framework for the Engagement

We have conducted our engagement in accordance with International Standard for Assurance Engagements 3000 [ISAE 3000] issued by the International Auditing and Assurance Standards Advisor of the International Federation of Accountants. This Standard requires that we comply with ethical requirements and plan and perform the engagement to obtain reasonable assurance regarding the subject-matter, i.e., the Company's compliance with the Shariah Rules and Principles, as determined by the Shariah Advisor and prescribed in the Takaful Rules, 2012.

5. Our Opinion

In our opinion, based on the sample selected, the financial arrangements, contracts, products and transactions entered into by the Company and the Askari General Insurance Company limited, Window Takaful operations, as the case may be, during the year from January 01, 2018, to December 31, 2018, are in compliance with the requirements of the Shariah Rules and Principles as determined by the Shariah Advisor and prescribed in the Takaful Rules, 2012, in all material respects.

S. M. Suhail & Co.

S.M. Suhail & Co.
Chartered Accountants
Islamabad

Our Ref: SMS-ISLA-1102019

Date: March 05, 2019



Window Takaful Operations

Shariah Advisor Report to the Board of Directors.

For the year ended 31 December 2018

As Shariah Advisor of Askari General Insurance-Window Takaful operation, I have carefully reviewed all the product documents including policies, agreement, Surplus distribution mechanism. I have found them according with Shariah principles. I conform that transaction and activities of window Takaful Operation during the year comply with the Shariah principles and guidelines.

We hope Askari Window Takaful Operation to continue training programs in the coming year.

According to my information, Askari Window Takaful Operation has complied with the Shariah principles in every aspect of practical implementation.

A handwritten signature in black ink, appearing to read 'E. W. Ahmad', with a stylized flourish at the end.

Mufti Ehsan Waquar Ahmad

Shariah Advisor
Askari General Insurance Company Ltd.
Window Takaful Operation
March 08, 2019



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INDEPENDENT AUDITORS' REPORT

To the members of askari general insurance company limited

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of **askari general insurance company limited (the Company)**, which comprise the statement of financial position as at 31 December 2018, and the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 [XIX of 2017], in the manner so required and respectively give a true and fair view of the state of Company's affairs as at 31 December 2018 and of the profit or loss, total comprehensive income or loss, the changes in equity and its cash flows for the year then ended.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing [ISAs] as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan [the Code] and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion



Following are the key audit matters:

S. No.	Key audit matter[s]	How the matter was addressed in our audit
1	<p>Valuation of Claim Liabilities</p> <p>Refer note 3.2.3, 4[c] and 26 to the financial statements relating to valuation of claim liabilities.</p> <p>The Company's claim liabilities represent 14.07% of its total liabilities. Valuation of these claim liabilities involves significant management judgement regarding uncertainty in the estimation of claims payments and assessment of frequency and severity of claims. Claim liabilities are recognized on intimation of the insured event based on management judgment and estimation. The Company maintains provision for claims incurred but not reported (IBNR) based on the advice of an independent actuary. The actuarial valuation process involves significant judgement and the use of actuarial assumptions.</p> <p>We have identified the valuation of claim liabilities as key audit matter because estimation of claims liabilities involves a significant degree of judgment.</p>	<p>Our audit procedures in respect of this matter included the following:</p> <ul style="list-style-type: none"> • Obtained an understanding, evaluated the design and tested the key controls over the process of capturing, processing and recording of information related to the claims and recoveries from reinsurance arrangements; • Inspected significant arrangements with reinsurers to obtain an understanding of contracts terms and assessed that recoveries from reinsurance on account of claims reported has been accounted for based on terms and conditions; • Assessed the appropriateness of the Company's accounting policy for recording of claims in line with requirements of applicable accounting and reporting standards; • Tested claims transactions on sample basis with underlying documentations to evaluate that whether the claims reported during the year are recorded in accordance with the requirements of the Company's policy and insurance regulations and assessed the sufficiency of reserving claim liabilities, by testing calculations on the relevant data including recoveries from reinsurers based on their respective arrangements; • Tested specific claims transactions on sample basis recorded close to year end and subsequent to year end with underlying documentation to assess whether claims had been recognized in the appropriate accounting period; • Used an external actuarial specialist to assist us in evaluation of general principles, actuarial assumptions and methods adopted for actuarial valuations by the actuary of the Company for determination of IBNR; and • Considered the adequacy of Company's disclosures about the estimates used and the sensitivity to key assumptions.

S. No.	Key audit matter[s]	How the matter was addressed in our audit
2	<p>Revenue Recognition</p> <p>Refer note 3.1.1.2, 3.2.1 and 25 to the financial statements for accounting policies and details in respect of revenue recognition risk.</p> <p>The Company receives its revenue primarily from two main sources namely; premium and investment income. Premium from insurance policies comprise of 92.5% of the total revenue.</p> <p>We identified recognition of premium as a key audit matter as it is one of the key performance indicators of the Company and because of the potential risk that revenue transactions may not be recognized in the appropriate period.</p>	<p>Our audit procedures in respect of this matter included the following:</p> <ul style="list-style-type: none"> • Obtained an understanding, evaluated the design and tested the controls over the process of capturing, processing and recording of information related to premium; • Assessed the appropriateness of the Company's accounting policy for recording of Premiums in line with requirements of applicable accounting and reporting standards; • Tested the policies on sample basis where premium was recorded close to year end and subsequent to period end and evaluated that these were recorded in the appropriate accounting period; and • Tested a sample of journal entries posted throughout the year to revenue accounts that met specific criteria to identify unusual or irregular items.
3	<p>Valuation of insurance / reinsurance receivables</p> <p>Refer note 3.2.1, 3.2.4 and 13 to the financial statements for accounting policies and details in respect of Valuation of insurance / reinsurance receivables.</p> <p>The Company's insurance / reinsurance receivables represents 28.7% of its total assets which are stated net of provision for impairment of Rs. 29.31 million. Valuation of these receivables involves significant judgment regarding uncertainty in determining impairment / provisions.</p> <p>We identified the valuation of insurance / reinsurance receivables as a key audit matter as the estimation involves a significant degree of judgment.</p>	<p>Our audit procedures in respect of this matter included the following:</p> <ul style="list-style-type: none"> • Obtained an understanding, evaluated the design and tested the implementation of controls designed for the recognition and valuation of receivables; • Tested the accuracy of insurance / reinsurance receivables aging report, on a sample basis, by comparing individual balances in the report with underlying documentation to ensure the balances appearing in the ageing report were classified within appropriate ageing bracket; • Assessed the appropriateness of assumptions and estimates made by the management for the provision for impairment by comparing, on a sample basis, past experience and historical trends of collection, actual write offs and receipts and settlement from / with customers and reinsurer subsequent to the financial year end; • Assessed the reinsurance share of claims outstanding against the terms of the reinsurance contracts and the related recorded liability; and • Assessed the historical accuracy of provisions for bad debt recorded by examining the utilization or release of previously recorded provisions.



S. No.	Key audit matter[s]	How the matter was addressed in our audit
4	<p>Classification, Valuation and Impairment of Investments</p> <p>Refer note 3.6, 3.16[a], 4[h], 4[k], 9, 10 and 11 to the financial statements relating to classification, valuation and impairment of investments.</p> <p>The Company's investment portfolio comprise of government debt securities, equity securities, other fixed income securities and term deposits.</p> <p>Investments carried at Available for Sale represent 25.57% of the total investments while investments classified as Fair value through Profit and Loss and Held to Maturity represent 12.7% of total investments.</p> <p>We identified the classification, valuation and impairment of investments as key audit matter because of the significance of investments and management's judgment involved in classification and impairment.</p>	<p>Our audit procedures in respect of this matter included the following:</p> <ul style="list-style-type: none"> • Obtained an understanding, evaluated the design and tested the implementation of controls designed for classification and valuation of investments and for impairment of investments classified as available for sale; • Tested, on a sample basis, specific investments buying and selling transactions and classification recorded during the year with underlying documentation; • Assessed the methodology used and evaluated the valuation of debt securities using the market yield pricing methodology based on interpolation of relevant rates and valuation of equity securities and mutual fund units by comparing the quoted prices of Pakistan Stock Exchange and Mutual Fund Association of Pakistan [MUFAP] respectively for the securities; and • Assessed the adequacy of impairment in the value of available for sale securities held by the Company in accordance with accounting and reporting standards as applicable in Pakistan.
5	<p>Changes in accounting policies due to introduction of Insurance Rules, 2017 and Insurance Accounting Regulations, 2017</p> <p>Refer note 2, 3.1.1 and 3.1.1.1 to the financial statements for changes in accounting policies</p> <p>Insurance Rules, 2017 and Insurance Accounting Regulations, 2017 became effective from 1 January 2018. These regulations contained a new format of financial statements and changed the presentation basis. These changes also required changes in basis of valuation of available for sale investments.</p> <p>Because of the significance of the 'change', this was identified as key audit matter.</p>	<p>Our audit procedures in respect of this matter included the following:</p> <ul style="list-style-type: none"> • Evaluated the adequacy and completeness of the disclosures relating to changes in accounting policies and adjustments required in accordance with accounting and reporting standards as applicable in Pakistan; and • Evaluated the adequacy and completeness of additional disclosures as required under new accounting regulations.

Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Company's Annual Report but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and, Companies Act, 2017 [XIX of 2017], and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditors' responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the



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financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 [XIX of 2017];
- b) the statement of financial position, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000, the Companies Act, 2017 [XXI of 2017], and are in agreement with the books of account;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 [XVIII of 1980], was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Inam Ullah Kakra.

Date: March 22, 2019
Islamabad

KPMG Taseer Hadi & Co.
Chartered Accountants
Engagement Partner: Inam Ullah Kakra

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative.

("KPMG International"), a Swiss entity.



INDEPENDENT AUDITORS' REPORT - WINDOW TAKAFUL OPERATIONS

To the members of askari general insurance Operator limited [the Operator] – Window Takaful Operations

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of askari general insurance company limited [“the Operator”] – Window Takaful Operations, which comprise the statement of financial position as at 31 December 2018, and the statement of comprehensive income, the statement of changes in fund and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of comprehensive income, the statement of changes in fund and the statement of cash flows together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 [XIX of 2017], in the manner so required and respectively give a true and fair view of the state of Operator’s affairs as at 31 December 2018 and of the profit or loss, total comprehensive income or loss, the changes in fund and its cash flows for the year then ended.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing [ISAs] as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors’ Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Operator in accordance with the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan [the Code] and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Statements and Auditors’ Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Operator’s Annual Report for 2018 but does not include the financial statements and our auditors’ report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and, Companies Act, 2017 [XIX of 2017], and for such internal control as management determines is necessary to enable the



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preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Operator's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Operator or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Operator's financial reporting process.

Auditors' responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit, in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Operator's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Operator's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Operator to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding

independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on other legal and regulatory requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Operator as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 [XIX of 2017];
- b) the statement of financial position, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000, the Companies Act, 2017 [XXI of 2017], and are in agreement with the books of account;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Operator's business; and
- d) no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 [XVIII of 1980].

The engagement partner on the audit resulting in this independent auditors' report is Inam Ullah Kakra.

Date: March 22, 2019
Islamabad



KPMG Taseer Hadi & Co.
Chartered Accountants
Engagement Partner: Inam Ullah Kakra

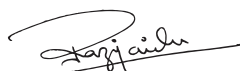
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["KPMG International"], a Swiss entity.

Statement of Financial Position

As at 31 December 2018

		31 December 2018	31 December 2017 [Restated]	01 January 2017 [Restated]
		Rupees in thousand		
ASSETS	Note			
Property and equipment	6	228,834	120,189	133,457
Intangible assets	7	72	211	275
Investment property	8	41,811	43,121	44,431
Investments				
- Equity securities	9	424,765	1,108,251	1,435,818
- Debt securities	10	276,345	147,749	88,714
- Term deposits	11	1,130,800	350,820	-
Loans and other receivables	12	73,214	68,410	34,876
Insurance / Reinsurance receivables	13	1,393,739	1,485,664	935,827
Reinsurance recoveries against outstanding claims	26	180,980	184,417	206,705
Salvage recoveries accrued		60,543	14,568	15,603
Taxation - payments less provision		-	-	9,415
Deferred commission expense / Acquisition cost	27	97,956	70,218	59,193
Deferred taxation	16	31,940	24,134	2,605
Prepayments	17	563,924	582,140	547,443
Cash and bank	18	147,175	191,755	151,902
Total assets from Window Takaful Operations - OPF	45	202,467	119,482	79,387
Total Assets		4,854,565	4,511,129	3,745,651



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive

		31 December 2018	31 December 2017 [Restated]	01 January 2017 [Restated]
		Rupees in thousand		
EQUITY AND LIABILITIES	Note			
Capital and reserves attributable to Company's equity holders				
Ordinary share capital	19	625,234	625,234	543,682
Share premium	20	121,161	121,161	121,161
Reserves	20	52,538	43,996	89,072
Unappropriated profit		887,788	693,895	650,330
Total Equity		1,686,721	1,484,286	1,404,245
Liabilities				
Underwriting Provisions				
- Outstanding claims including IBNR	26	445,799	416,296	419,120
- Unearned premium reserves	25	1,642,458	1,538,596	1,160,228
- Unearned reinsurance commission	27	107,337	90,349	72,112
Retirement benefit obligations	14	28,722	17,271	6,976
Staff compensated absences	15	25,668	23,717	25,381
Liabilities against assets subject to finance lease - secured	21	59,591	63,770	70,655
Taxation - provision less payment		6,288	6,733	-
Premium received in advance		22,794	31,083	23,103
Insurance / Reinsurance payables	22	531,640	569,317	340,346
Unclaimed dividends		4,049	2,298	1,237
Other creditors and accruals	23	190,685	166,138	144,565
Deposits and other payables		33,604	58,184	53,223
Total Liabilities		3,098,635	2,983,752	2,316,946
Total liabilities from Window Takaful Operations - OPF	45	69,209	43,091	24,460
Total Equity and Liabilities		4,854,565	4,511,129	3,745,651
Contingencies and commitments	24			

The annexed notes 1 to 48 form an integral part of these financial statements.



Maj Gen Akhtar Iqbal [Retd]
Director



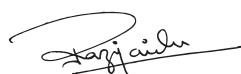
Lt Gen Najib Ullah Khan [Retd]
Chairman

Statement of Comprehensive Income

For the year ended 31 December 2018

		2018	2017 [Restated]
	Note	Rupees in thousand	
Net insurance premium	25	1,811,751	1,356,189
Net insurance claims	26	(1,069,485)	(622,365)
Net commission and other acquisition costs	27	75,563	46,999
Insurance claims and acquisition expenses		(993,922)	(575,366)
Management expenses	28	(545,252)	(528,392)
Underwriting results		272,577	252,431
Investment income	29	70,701	87,829
Rental income		3,474	4,518
Other income	30	29,366	8,930
Other expenses	31	(7,881)	(7,910)
Results of operating activities		368,237	345,798
Finance costs	32	(4,297)	(5,056)
Profit before tax from General Operations		363,940	340,742
Profit before tax from Window Takaful Operations - OPF	33	56,907	23,755
Profit before tax		420,847	364,497
Income tax expense	34	(125,080)	(110,807)
Profit after tax		295,767	253,690
Other comprehensive income:			
Items that will be reclassified subsequently to profit and loss account:			
Unrealised loss on available-for-sale investments - net		(17,462)	(25,336)
Unrealised loss on available-for-sale investments from Window Takaful Operations - OPF [net]		-	(1,604)
Reclassification adjustment on available-for-sale investments included in profit and loss account - net		25,325	(18,136)
Reclassification adjustment on available-for-sale investments included in profit and loss account from Window Takaful Operations - OPF [net]		679	-
		8,542	(45,076)
Items that will not be reclassified subsequently to profit and loss account:			
Effect of remeasurement of staff retirement benefit plans - net		(7,820)	(10,475)
Total comprehensive income for the year		296,489	198,139
Earnings (after tax) per share - Rupees	35	4.73	4.06

The annexed notes 1 to 48 form an integral part of these financial statements.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal [Retd]
Director



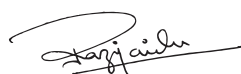
Lt Gen Najib Ullah Khan [Retd]
Chairman

Cash Flow Statement

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
Operating cash flows		
a) Underwriting activities:		
Premium received	2,780,064	2,059,504
Reinsurance premium paid	(1,688,973)	(414,799)
Claims paid	(1,402,176)	(1,005,118)
Reinsurance and other recoveries received	1,009,704	232,072
Commission paid	(190,603)	(142,590)
Commission received	449,276	107,713
Management expenses paid	(519,095)	(475,164)
Net cash flows generated from underwriting activities	438,197	361,618
b) Other operating activities:		
Income tax paid	(141,151)	(91,985)
Other expenses paid	(7,819)	(8,551)
Other operating receipts / (payments)	74,433	(4,153)
Advances to employees	477	543
Net cash used in other operating activities	(74,060)	(104,146)
Total cash flow generated from all operating activities	364,137	257,472
Investing activities:		
Profit / return received	59,480	20,220
Dividends received	33,308	9,689
Payments for investments	(8,303,764)	(2,434,281)
Proceeds from investments	8,073,135	2,353,358
Fixed capital expenditure	(139,651)	(24,781)
Proceeds from disposal of fixed assets	3,056	751
Total cash used in investing activities	(274,436)	(75,044)
Financing activities:		
Financial charges paid	(4,297)	(5,056)
Repayment of obligation under finance lease	(25,341)	(20,482)
Dividend paid	(92,035)	(115,830)
Staff house building finance - net	(12,771)	-
Mark-up on staff house building finance received	431	-
Equity transactions costs paid	(268)	(1,207)
Total cash used in financing activities	(134,281)	(142,575)
Net cash (used in) / generated from all activities	(44,580)	39,853
Cash and cash equivalents at beginning of the year	191,755	151,902
Cash and cash equivalents at end of the year	147,175	191,755

The annexed notes 1 to 48 form an integral part of these financial statements.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal [Retd]
Director



Lt Gen Najib Ullah Khan [Retd]
Chairman

Cash Flow Statement

For the year ended 31 December 2018

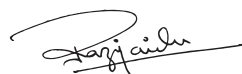
	2018	2017
	Rupees in thousand	
Reconciliation to Profit and Loss Account		
Operating cash flows	364,137	257,472
Depreciation expense	(50,605)	(52,920)
Financial charges	(4,297)	(5,056)
Gain on disposal of fixed assets	40	652
(Decrease) / increase in assets other than cash	(802,691)	828,177
Decrease / (increase) in liabilities other than running finance	637,856	(871,779)
Unrealized gain on investments - held for trading	3,962	14,920
Reversal of provision against doubtful debts	-	1,983
Provision against amounts due from other insurers / reinsurers	-	(3,574)
Provision for diminution in value of AFS investments	(38,711)	(4,463)
Dividend income	33,343	9,689
Investment income	55,148	21,789
Profit on bank deposits	7,648	5,973
Income tax provision	(125,080)	(110,807)
Gain on trading	16,959	45,894
Tax paid	141,151	91,985
Profit after taxation from General Insurance Operations	238,860	229,935
Profit from Window Takaful Operations - OPF	56,907	23,755
Profit after taxation	295,767	253,690

Definition of cash :

Cash comprises cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

	2018	2017
	Rupees in thousand	
Cash for the purpose of the cash flow statement consists of:		
Cash and other equivalents		
Cash in hand	906	960
Banking instrument (Cash Deposit Receipt)	15,000	-
Stamp in hand	596	382
	16,502	1,342
Current and other accounts		
Current accounts	28,575	43,232
Deposit accounts	102,098	147,181
	130,673	190,413
Total	147,175	191,755

The annexed notes 1 to 48 form an integral part of these financial statements.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)
Director



Lt Gen Najib Ullah Khan (Retd)
Chairman

Statement of Changes in Equity

For the year ended 31 December 2018

	Share capital		Reserves			Total reserves	Total equity
	Issued, subscribed and paid up	Capital reserve	Revenue reserve				
		Share premium	General reserve	Available-for-sale investment revaluation reserve	Retained earnings		
Rupees in thousand							
Balance as at 01 January 2017 [as previously reported]	543,682	121,161	70,000	-	650,330	841,491	1,385,173
Net effect of change in accounting policy	-	-	-	19,072	-	19,072	19,072
Balance as at 01 January 2017 [Restated]	543,682	121,161	70,000	19,072	650,330	860,563	1,404,245
Total comprehensive income for the year							
Profit for the year	-	-	-	-	253,690	253,690	253,690
Other comprehensive loss for the year [Restated]	-	-	-	(45,076)	(10,475)	(55,551)	(55,551)
Total comprehensive income / [loss] for the year	-	-	-	(45,076)	243,215	198,139	198,139
Changes in owners' equity							
Issuance of bonus shares	81,552	-	-	-	(81,552)	(81,552)	-
Final cash dividend 2016: [Rupee 1 per share]	-	-	-	-	(54,368)	(54,368)	(54,368)
Interim cash dividend 2017: [Rupee 1 per share]	-	-	-	-	(62,523)	(62,523)	(62,523)
Equity transaction costs	-	-	-	-	(1,207)	(1,207)	(1,207)
	81,552	-	-	-	(199,650)	(199,650)	(118,098)
Balance as at 31 December 2017 [Restated]	625,234	121,161	70,000	(26,004)	693,895	859,052	1,484,286
Balance as at 01 January 2018 [as previously reported]	625,234	121,161	70,000	-	693,895	885,056	1,510,290
Net effect of change in accounting policy	-	-	-	(26,004)	-	(26,004)	(26,004)
Balance as at 01 January 2018 [Restated]	625,234	121,161	70,000	(26,004)	693,895	859,052	1,484,286
Total comprehensive income for the year							
Profit for the year	-	-	-	-	295,767	295,767	295,767
Other comprehensive income / [loss] for the year	-	-	-	8,542	(7,820)	722	722
Total comprehensive income for the year	-	-	-	8,542	287,947	296,489	296,489
Changes in owners' equity							
Final cash dividend 2017: [Rupee 1.5 per share]	-	-	-	-	(93,786)	(93,786)	(93,786)
Equity transaction costs	-	-	-	-	(268)	(268)	(268)
	-	-	-	-	(94,054)	(94,054)	(94,054)
Balance as at 31 December 2018	625,234	121,161	70,000	(17,462)	887,788	1,061,487	1,686,721

The annexed notes 1 to 48 form an integral part of these financial statements.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal [Retd]
Director



Lt Gen Najib Ullah Khan [Retd]
Chairman

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

1 LEGAL STATUS AND NATURE OF BUSINESS

askari general insurance company limited ("the Company") was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Company commenced its commercial operations on 15 October 1995. Shares of the Company are quoted on Pakistan Stock Exchange Limited. The registered office and principal place of business of the Company is located at AWT Plaza, Rawalpindi. The Company has 19 branches in Pakistan. The Company is a subsidiary of Army Welfare Trust.

2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017, provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017, Insurance Accounting Regulation and SECP Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act, 2017, Insurance Ordinance, 2000, and Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and SECP Takaful Rules, 2012, have been followed.

The Securities and Exchange Commission of Pakistan ("SECP") vide its S.R.O 89(1)/2017 dated 9 February, 2017 has prescribed format of the presentation of annual financial statements for general insurance companies. These financial statements have been prepared in accordance with the format prescribed by the SECP (note 3.1.1).

Total assets, total liabilities and profit / [loss] of the Window Takaful Operations of the Company referred to as the Operator's Fund has been presented in these financial statements in accordance with the requirements of Circular 25 of 2015 dated 9 July 2015.

A separate set of financial statements of Window Takaful Operations has been reported which is annexed to the financial statements as per the requirements of the SECP Takaful Rules, 2012.

2.1 Basis of measurement

These financial statements have been prepared on the historical cost convention except for certain financial instruments which are stated at their fair values and obligation under certain employee retirement benefit funds including staff compensated absences which are measured at their present values as determined under the provisions of IAS-19, "Employee Benefits".

2.2 Functional and presentation currency

These financial statements are presented in Pakistani Rupees, which is the Company's functional and presentation currency. Figures have been rounded off to the nearest rupees in thousand, unless otherwise stated.

2.3 Standards, interpretations and amendments to accounting and reporting standards as applicable in Pakistan that are effective in the current year

Securities and Exchange Commission of Pakistan ("SECP") vide S.R.O 88(1)/2017 and S.R.O 89(1)/2017 dated 9 February 2017 has issued the and Insurance Rules, 2017 Insurance Accounting Regulations, 2017 [the Rules and Accounting Regulations 2017]. The application of these Rules and Accounting Regulations, 2017 for the purpose of preparation and presentation of the financial statements was effective from 1 April 2017. SECP vide letter ID /OSM /Askari /2017 /13197, dated 11 January 2018 had granted exemption from application of Rules and Accounting Regulations 2017 to the Company till 31 December 2017. Therefore, the application of Rules and Accounting Regulations 2017 became effective from the accounting year commencing from 01 January 2018.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The Rules and Accounting Regulations 2017 require significant disclosures / requirements, which are relevant to the Company includes but not limited to: Presentation and disclosure of financial statements prescribed in Annexure II of the Insurance Rules, 2017, recognition of available-for-sale investments at fair value as per IAS 39 "Financial Instruments: Recognition and Measurement", recognition of premium receivable under an insurance policy / cover note as written from the date of attachment of risk to the policy / cover note.

In addition, Companies Act 2017 also became effective for the financial statements for the year ended 31 December 2017. As the Company's financial statements are prepared in accordance with the format prescribed by SECP, it did not have a direct impact on the financial statements.

2.4 New accounting standards and IFRIC interpretations that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019:

- IFRIC 23 'Uncertainty over Income Tax Treatments' [effective for annual periods beginning on or after 1 January 2019] clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on Company's financial statements.
- IFRS 15 'Revenue from contracts with customers' [effective for annual periods beginning on or after 1 July 2018]. IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The application of this standard is not likely to have an impact on Company's financial statements.
- IFRS 9 'Financial Instruments' and amendment – Prepayment Features with Negative Compensation [effective for annual periods beginning on or after 1 July 2018 and 1 January 2019 respectively]. IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Company is currently in the process of analyzing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.
- IFRS 16 'Leases' [effective for annual period beginning on or after 1 January 2019]. IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The Company is currently in the process of analyzing the potential impact of its lease arrangements that will result in recognition of right to use assets and liabilities on adoption of the standard.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures [effective for annual period beginning on or after 1 January 2019]. The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future [referred to as long-term interests or 'LTI']. The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on Company's financial statements.
- Amendments to IAS 19 'Employee Benefits' - Plan Amendment, Curtailment or Settlement [effective for annual periods beginning on or after 1 January 2019]. The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Company's financial statements.
- Amendment to IFRS 3 'Business Combinations' - Definition of a Business [effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020]. The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors [effective for annual periods beginning on or after 1 January 2020]. The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgements when preparing their general purpose financial statements in accordance with IFRS Standards.
- Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 [effective for annual periods beginning on or after 1 July 2018]. The amendment address issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from 1 July 2018 onwards to remove from profit or loss the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied. The amendments are not likely to have an impact on Company's financial statements.
- Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to following approved accounting standards:
 - IFRS 3 Business Combinations and IFRS 11 Joint Arrangement - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company remeasures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
 - IAS 12 Income Taxes - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
 - IAS 23 Borrowing Costs - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The above amendments are effective from annual period beginning on or after 1 January 2019 and are not likely to have an impact on Company's financial statements.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 The significant accounting policies adopted in preparation of these financial statements are set out below. The policies have been applied consistently to all years presented except for the following:

3.1.1 Application of Insurance Rules 2017 and Insurance Accounting Regulations 2017

The Company has adopted these Rules and Accounting Regulations 2017 and accordingly has changed its accounting policies as follows:

3.1.1.1 Available-for-sale investments

During the year, the Company has changed its accounting policy for the valuation of the available-for-sale investments to comply with the requirements of the 'Insurance Rules, 2017' (the Rules) issued by Securities and Exchange Commission of Pakistan vide its S.R.O. 89(1) / 2017 dated 09 February 2017. In line with the requirements provided in the Rules, the quoted available-for-sale investments are to be valued at market value and any unrealised gains or losses arising on revaluation of available-for-sale investments are taken to Other Comprehensive Income and transferred to revaluation reserves, whereas unquoted available-for-sale investments are valued at cost less impairment in value, if any. On de-recognition or impairment of available-for-sale investments, the cumulative gains or losses previously reported in revaluation reserves are reclassified to Profit and Loss Account for the period. This change in accounting policy has been applied retrospectively in accordance with the requirement of IAS - 8 'Accounting Policy, Change in Accounting Estimates and Error' and comparatives have been restated to conform to the changed policy.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Effect on statement of financial position

	As at 31 December 2017		
	Balance previously reported	Adjustment	Balance Restated
	Rupees in thousand		
Investments:			
- Equity securities	1,144,445	(36,194)	1,108,251
Deferred taxation	12,989	11,145	24,134
Reserves	-	(26,004)	(26,004)
Total assets from takaful operations	120,437	(955)	119,482
	As at 01 January 2017		
	Balance previously reported	Adjustment	Balance Restated
	Rupees in thousand		
Investments:			
- Equity securities	1,409,513	26,305	1,435,818
Deferred taxation	11,174	(8,569)	2,605
Reserves	-	19,072	19,072
Total assets from takaful operations	78,051	1,336	79,387

Effect on other comprehensive income

	For the year ended 31 December 2017		
	Balance previously reported	Adjustment	Balance Restated
	Rupees in thousand		
Item to be reclassified to profit and loss account in subsequent year - net	-	(45,076)	(45,076)

Previously, quoted available-for-sale investments were stated at the lower of cost or market value (market value being taken as lower if the reduction is other than temporary) in accordance with the requirements of the SEC (Insurance) Rules, 2002.

Had the accounting policy not been changed, available-for-sale investments and reserves would have been higher by Rs.24,595 thousand and Rs.17,463 thousand respectively. Deferred taxation and other comprehensive income would have been lower by Rs.7,132 thousand and Rs. 8,542 thousand respectively.

The change in accounting policy has no impact on Profit and Loss Account and Earning Per Share.

3.1.1.2 Premium income

Up to 31 December 2017, premium had been recognized as written at the time of insurance policy (policy written) in accordance with the SEC (Insurance) Rules, 2002. However, the Company has changed its accounting policy for recognition of premium under an insurance policy / cover note as written from date of issuance to the date of attachment of risk to the policy / cover note in accordance with the requirements of Insurance Accounting Regulations 2017.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.1.1.3 Presentation of Financial Statements

The Company has adopted format for preparation and presentation of its financial statements in line with the requirements of the Rules and Accounting Regulations 2017. Significant changes in presentation are rearrangements in sequence of assets / liabilities in the statement of financial position; presentation of single profit or loss account instead of segment wise [classes of business] presentation and discontinuation of separate statements of premium, claims, expense and investment income. The segment wise premium, claims and expenses and investment income is now included in notes to the financial statements.

Amendments to IAS 7 'Statement of Cash Flows' became effective during the year. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Accordingly, those disclosures have been included in note 18.2 to the financial statements. However, there was no change in the reported figures of statement of comprehensive income or statement of financial position.

3.2 Insurance contracts

Insurance contracts are those contracts under which the Company as insurer has accepted insurance risk from the insurance contract holder (insured) by agreeing to compensate the insured if a specified uncertain future event (the insured event) adversely affects the insured. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its tenure, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

Insurance contracts are classified into following main categories, depending on the nature and duration of risk and whether or not the terms and conditions are fixed.

- Fire and property damage;
- Marine, aviation and transport;
- Motor;
- Health and accident; and
- Miscellaneous.

These contracts are normally one year insurance contracts except marine and miscellaneous classes. Normally all marine insurance contracts are of three months period. In miscellaneous class, some engineering insurance contracts are of more than one year period, whereas, normally travel insurance contracts and few bond insurance contracts in miscellaneous class expire within one month time.

These contracts are provided to all types of customers based on assessment of insurance risk by the Company. Normally personal insurance contracts e.g. vehicle, travel, personal accident, etc. are provided to individual customers, whereas, insurance contracts of fire and property, marine, aviation and transport, accident and health and other commercial line products are provided to commercial organizations.

Fire and property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities.

Marine insurance covers the loss or damage of vessels, cargo, terminals, and any transport or property by which cargo is transferred, acquired, or held between the points of origin and final destination.

Motor insurance provides protection against losses incurred as a result of theft, traffic accidents and against third party liability that could be incurred in an accident.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Health insurance includes coverage of in-patient-hospital, out-patient-department, medical and other related expenses of disease, sickness or accidental injury incurred during the period of insurance.

Liability insurance contracts protect the insured against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events.

Other various types of insurance are classified in miscellaneous category which includes mainly engineering, terrorism, personal accident, worker compensation, travel, products of financial institutions, livestock and crop insurance etc.

The Company also accepts insurance risk pertaining to insurance contracts of other insurer as reinsurance inward. The insurance risk involved in these contracts is similar to the contracts undertaken by the Company as insurer.

Reinsurance contracts

Those insurance contracts that are issued by one insurer (the reinsurer) to compensate another insurer (the cedant) for losses on one or more contracts issued by the cedant are reinsurance contracts. The Company enters into reinsurance contracts with both foreign and local reinsurers.

3.2.1 Premium and receivable under insurance contracts

Premium written under all insurance policies is recognized as income over the period of insurance from the date of issuance of policy to its expiry, after taking into account the unearned portion of premium. Amount is recorded as premium written at the time the policy is written. Where the pattern of incidence of risk varies over the year of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk. The portion of premium written relating to the unexpired year of coverage is recognized as unearned premium by the Company. The unearned premium is calculated by applying 1/24 method as specified in the Insurance Accounting Regulations, 2017.

Premium income includes administrative surcharge that represents documentation charges recovered by the Company from policy holders in respect of policies issued. Administrative surcharge is recognised as premium income at the time of issuance of policy.

Receivable under insurance contracts are recognized when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Company reduces the carrying amount of the receivable accordingly and that impairment loss is recognised in the profit and loss account.

3.2.2 Reinsurance ceded

The Company enters into reinsurance contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outward reinsurance premium are accounted for in the same year as the related premium for the direct or accepted reinsurance business being reinsured. Reinsurance premium is recognised as expense after taking into account the proportion of deferred premium expense which is calculated using pattern similar to calculation of premium income for the same policy. The deferred portion of premium expense is recognised as prepayment.

Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in the manner consistent with the related reinsurance contract. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurance are estimated in a manner consistent with the provision for outstanding claims or settled claims associated with the reinsurance policies and are in accordance with the related reinsurance contracts.

Reinsurance liabilities or assets are derecognized when the contractual rights are extinguished or expired.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The Company assesses its reinsurance assets for impairment on balance sheet date. If there is any objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the profit and loss account.

Pakistan Reinsurance Company Limited (PRCL) retrocession business is booked on the basis of PRCL statements pertaining to the previous years.

3.2.3 Claim expense including provision for outstanding claims including Incurred But Not Reported

The Company recognizes liability in respect of all claims incurred up to the balance sheet date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claims except as otherwise expressly indicated in an insurance contract. The liability for claims include amounts relating to unpaid reported claims, claims incurred but not reported (IBNR) and expected claims settlement costs.

Provision for liability in respect of unpaid reported claims as at 31 December 2018 is made on the basis of individual case estimates by using Chain Ladder Method [Development technique] on the basis of recommendation by an independent actuary under the guidelines issued by Insurance Division of SECP vide its Circular 9 of 2016 dated March 09, 2016 for estimation of IBNR claims reserve, which were effective from 01 July 2016.

Class of business	IBNR	
	Gross	Net
	Rupees in thousand	
- Fire and property damage;	1,809	321
- Marine, aviation and transport;	3,404	1,646
- Motor;	48,076	38,651
- Accident and health; and	79,992	38,486
- Miscellaneous.	22,753	12,978
	156,034	92,082

3.2.4 Reinsurance recoveries against claims

Claims recoveries receivables from the reinsurers are recognized as an asset at the same time as the claims which give rise to the right of recovery are recognized as a liability and are measured at the amount expected to be received in accordance with respective reinsurance arrangements.

3.2.5 Commission

Commission expense incurred on issuance of policies is deferred and recognized as asset and is recognized in the profit and loss account as an expense in accordance with pattern of recognition of premium revenue. Commission and other forms of revenue [apart from recoveries] from reinsurers are deferred and recognized as liability and recognized in the profit and loss account as revenue in accordance with the pattern of recognition of the reinsurance premium. Profit / commission, if any, under the terms of reinsurance arrangements, is recognized when the Company's right to receive the same is established.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.2.6 Premium deficiency reserve

The Company maintains a provision in respect of premium deficiency for the class of business where the unearned premium liability is not adequate to meet the expected future liability, after reinsurance, from claims and other supplementary expenses expected to be incurred after the balance sheet date in respect of the unexpired policies in that class of business at the balance sheet date. The movement in the premium deficiency reserve is recorded as an expense in profit and loss account for the year. Income is recognised to the extent of reversal of deficit previously recognised, if any.

For this purpose, loss ratios for each class are estimated based on historical claim development for all classes except Accident and health which is determined on the basis of actuarial recommendations. Judgement is used in assessing the extent to which past trends may not apply in future or the effects of one-off claims. If these ratios are adverse, premium deficiency is determined. The loss ratios estimated on these basis for the unexpired portion are as follows:

	2018	2017
- Fire and property damage;	35%	31%
- Marine, aviation and transport;	31%	34%
- Motor;	44%	43%
- Accident and health; and	86%	79%
- Miscellaneous.	33%	29%

Based on an analysis of combined operating ratio for the expired year of each reportable segment, the management considers that the unearned premium reserve for all classes of business as at the year end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in those classes of business in force at the balance sheet date. Hence, no reserve for the same has been made in these financial statements.

3.3 Provision for unearned premium and prepaid reinsurance premium ceded

In accordance with the requirements of Insurance Rules, 2017, provision for unearned premium is calculated by applying 1/24th method. Unearned portion of premium is recognized as liability.

The deferred portion of reinsurance premium is recognised as reinsurance premium ceded using 1/24th method.

3.4 Creditors, accruals and provisions

Liabilities for creditors and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for the services received, whether or not billed to the Company.

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

3.5 Fixed assets

Owned - tangible

These are stated at cost less accumulated depreciation and impairment losses, if any, except for capital work in progress which is stated at cost less impairment losses, if any. Depreciation is charged on depreciable amount over the estimated useful life. Depreciation is charged on monthly basis where full month depreciation is charged in the month of addition and no depreciation is charged in the month of disposal.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to the profit and loss account in the year in which they are incurred. The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

Owned - intangible

Software development cost are only capitalized to the extent that future economic benefits are expected to flow to the entity. Intangible assets with finite useful lives are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged on the amortizable amount over the useful life of the asset by applying straight line method. Intangible assets with indefinite useful lives are stated at cost less impairment losses, if any.

Leased - tangible

Assets held under finance leases are initially recorded at the lower of the present value of minimum lease payments under the lease agreements and the fair value of the leased assets. The related obligations under the leases less financial charges allocated to future periods are shown as a liability.

The financial charges are allocated to accounting periods in a manner so as to provide a constant periodic rate of interest on the outstanding liability.

Depreciation on leased assets is charged by allocating their depreciable amount over the estimated useful lives or the lease term of the assets, whichever is shorter, from the month these are available for use, while on disposals, depreciation is charged up to the month in which the assets are disposed off.

3.6 Investments

3.6.1 Classification

The classification of financial assets is determined at initial recognition and depends on the purpose for which the financial assets were acquired. Currently, the financial assets of the Company are classified into the following categories:

a) In equity securities

Surplus / [deficit] arising on revaluation of quoted securities which are classified as available-for-sale investments is taken to a separate account which is shown in the statement of financial position as revaluation surplus. The surplus / [deficit] arising on these securities is taken to the profit and loss account when actually realised upon disposal or in case of impairment of securities. The unrealized surplus / [deficit] arising on revaluation of quoted securities which are classified as held for trading is taken to the profit and loss account. Provision for diminution in the values of securities is made after considering impairment, if any, in their value and is taken to profit and loss account. Impairment is booked when there is an objective evidence of significant or prolonged decline in the value of such securities.

Unquoted investments are recorded at cost less accumulated impairment losses, if any.

b) In debt securities

These are investments with fixed or determinable payments and fixed maturities which the Company has the intention and ability to hold till maturity. Provision for impairment against debt securities is made in accordance with the requirements of the law. In case of unquoted equity securities, the breakup value of the security should be considered to determine impairment amount. Premium or discount on debt securities classified as available-for-sale and held to maturity is amortised using effective interest method and taken to the profit and loss account.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

c) **In term deposits**

These are investments with fixed or determinable payments and fixed (short term) maturities which the Company has the intention and ability to hold till maturity.

Investments which are designated at fair value through profit or loss upon initial recognition.

3.7 **Offsetting of financial assets and financial liabilities**

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

3.8 **Investment property**

Investment Property is accounted for under cost model in accordance with approved International Accounting Standard (IAS) 40, "Investment Property" and S.R.O. 938 issued by the Securities and Exchange Commission of Pakistan.

Depreciation is charged on depreciable amount on straight line basis over its estimated useful life at the rate of 2.5% per annum.

Subsequent capital expenditures on existing properties and gains or losses on disposals are accounted for in the same manner as tangible fixed assets.

3.9 **Taxation**

Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also include adjustments, where considered necessary, to provision for tax made in previous years arising from assessments finalized during the current year for such years.

Deferred taxation

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences at the balance sheet date between the tax bases and carrying amounts of assets and liabilities for financial reporting purposes. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences unused tax losses and tax credits can be utilized. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date. Deferred tax is charged or credited to the profit and loss account, except in the case of items credited or charged to other comprehensive income or equity in which case it is included in other comprehensive income or equity.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.10 Employees' retirement benefits

a) Defined benefit plan

The Company operates a funded gratuity scheme covering all eligible employees completing the minimum qualifying year of service as specified by the scheme. The assets of the funded plan are held independently in a separate fund. Provision for gratuity is made to cover obligations under the scheme in accordance with the actuarial recommendations. The latest actuarial valuation was carried out as at 31 December 2018.

Actuarial valuation was carried out using the Projected Unit Credit Method based on the following significant assumptions:

	2018	2017
Discount rate	13.25% per annum	9% per annum
Expected return on plan assets	13.25% per annum	9% per annum
Expected rate of increase in salary	13.25% per annum	9% per annum
Average expected remaining working life time of the employee	10.17 years	10.35 years
Mortality rate	SLIC 2001 - 2005	SLIC 2001 - 2005

The Company recognizes the actuarial gains or losses in other comprehensive income in the year in which they arise.

b) Defined contribution plan

The Company operates a recognized staff provident fund as a defined contribution plan for all eligible employees. Equal monthly contributions are made both by the Company and the employees to the fund at the rate of 8.33% of basic salary. The Company's contribution is charged to income during the year.

c) Compensated absences

Provisions for compensated absences is recognised annually to cover the obligation for compensated absences and charged to profit and loss account. The provision is determined using the projected unit credit method.

The latest actuarial valuation was carried out as at 31 December 2018 based on the following significant assumptions:

	2018	2017
Discount rate	13.25% per annum	9% per annum
Expected rate of increase in salary	13.25% per annum	9% per annum
Average number of leaves accumulated per annum	7 days	9 days
Mortality rate	SLIC 2001 - 2005 with 1 year setback	SLIC 2001 - 2005 with 1 year setback

3.11 Management expenses

Management expenses have been allocated to various classes of business on equitable basis. Expenses not allocable to underwriting business are charged under other expenses.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.12 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary share. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of dilutive potential ordinary shares.

3.13 Segment reporting

A business segment is a distinguishable component of the Company that is engaged in providing services that are subject to risks and returns that are different from those of other business segments. The Company accounts for segment reporting of operating results using the classes of business as specified under the Insurance Ordinance, 2000 and the Insurance Accounting Regulations, 2017. The reported operating segments are also consistent with the internal reporting provided to Strategy Committee and Board of Directors which are responsible for allocating resources and assessing performance of the operating segments. The performance of segments is evaluated on the basis of underwriting results of each segment. The Company has following business segments:

Fire insurance segment provides insurance cover against damages caused by fire, riot and strike, explosion, earthquake, atmospheric damage, flood, electric fluctuation and impact.

Marine insurance segment provides coverage against cargo risk, war risk and damages occurring in inland transit.

Motor insurance provides comprehensive vehicle coverage and indemnity against third party loss.

Accident and health provides inpatient and outpatient medical coverage.

Miscellaneous insurance provides cover against burglary, loss of cash in safe and cash in transit, personal accident, money, engineering losses and other coverage.

Investment and income taxes are managed on an overall basis and are therefore, not allocated to any segment. Assets, liabilities and capital expenditures that are directly attributable to segments have been assigned to them while the carrying amount of certain assets pertaining to two or more segments have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

3.14 Foreign currency transactions

Transactions in foreign currencies are translated into reporting currency at the rates of exchange prevailing at the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All exchange differences are routed through profit and loss account.

3.15 Finance income

Finance income comprises interest income on funds invested, dividend income, exchange gain and changes in the fair value of financial assets at fair value through profit or loss - held for trading. Income on bank deposits is accrued on a time proportion basis using effective rate of interest. Income on investments is recognized on time proportion basis taking into account the effective yield of such securities. Dividend income on equity investments is recognized when the right to receive the payment is established. Foreign currency gains and losses are reported on a net basis.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.16 Impairment

a) Non-derivative financial assets

All financial assets are assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event[s] had an impact on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to the Company on terms that the Company would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers and economic conditions that correlate with defaults or the disappearance of an active market for a security.

The Company considers evidence of impairment for financial assets measured at amortised cost at both a specific asset and collective level. All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Company uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in as allowance against financial asset measured at amortized cost. Interest on the impaired asset is recognized only to the extent it is considered recoverable. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

b) Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or cash-generating unit (CGU) exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in profit or loss.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.17 Distribution and appropriations

Cash dividends declared, bonus shares issued and other reserves' appropriations are recognized in the year in which these announcements or appropriations are made.

4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with the requirements of approved accounting standards as applicable to insurance companies in Pakistan requires management to make judgements/estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. These judgements/estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from their estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the year in which the estimate is revised if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

In particular, the matters involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are discussed below:

a) ***Income tax***

In making the estimates for income taxes currently payable by the Company, the management takes into account current income tax laws and the decisions of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Company's future taxable profits are taken into account.

b) ***Fixed assets, depreciation and amortisation***

In making estimates of the depreciation / amortisation method, the management uses depreciation / amortisation rate which reflects the pattern in which economic benefits are expected to be consumed by the Company. These rates are reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the depreciation / amortisation rates would be changed to reflect the change in pattern. Further, the assets residual values are reviewed and adjusted if appropriate, at each financial year end.

c) ***Outstanding claims including incurred but not reported (IBNR)***

The liability for IBNR is computed through Chain Ladder Method [Development technique] in light of the guidelines issued by Insurance Division of SECP vide its Circular 9 of 2016 dated March 09, 2016 for estimation of IBNR claims reserve, the liability for IBNR for all classes of business is based on actuary recommendation. Any significant change in assumption used event may affect the management's judgement which could affect the provision made for IBNR. Reinsurance recoveries against outstanding claims and salvage recoveries are recognized as an asset and are measured at the amount expected to be received.

d) ***Premium deficiency reserves***

The Company carries out an analysis of loss / combined ratios for the expired year, such ratio being calculated after taking into account the relevant IBNR provision for the determination of premium deficiency reserve for each class of business.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

e) *Defined benefit plan*

Defined benefit plan is provided to eligible employees of the Company. Calculations in this respect require assumptions to be made of future outcomes, the principal ones being in respect of increase in remuneration, the expected long-term return on plan assets and the discount rate used to convert future cash flows to current values. Calculations are sensitive to changes in the underlying assumptions.

f) *Impairment*

The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated in order to determine the extent of impairment loss, if any. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Provisions for impairment are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

g) *Provision against premium due but unpaid & amount due from other insurers/reinsurers*

The Company reviews its premium due but unpaid and amounts due from other insurers / reinsurers portfolio to assess their recoverability and provision required there-against. While assessing this requirement, various factors including the delinquency and financial position of the counter party are considered.

h) *Classification of investments*

In classifying investments as "held-for-trading" the Company has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements.

In classifying investments as "held-to-maturity" the Company has determined financial assets with fixed or determinable payments and fixed maturity. In making this judgement, the Company evaluates its intention and ability to hold such investments to maturity.

The investments which are not classified as held for trading or held to maturity are classified as available-for-sale.

i) *Allocation of management expenses*

Management expenses which are not specifically related to a class of business are allocated on all classes of business based on their respective net premium share in the total net premium of the Company.

j) *Provisions*

A provision is recognized in the statement of financial position when the Company has a legal or constructive obligation as a result of past event and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

k) *Fair value of investments*

The fair value of held for trading and available-for-sale investments is determined by reference to their quoted closing repurchase price at the reporting date. Any change in the estimate might effect carrying amounts of investments held for trading with corresponding effect in profit and loss account. Fair value of held to maturity instruments is determined with reference to general interest rates prevailing in the market. Fair value of held to maturity investments is determined for disclosure purpose only.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

5 SUMMARY OF SIGNIFICANT EVENTS AND TRANSACTIONS

- The Company has changed format for preparation of its annual financial statements to comply with the requirements of the 'Insurance Rules, 2017' issued by SECP vide its S.R.O. 89[1] / 2017 dated 09 February 2017. In line with the requirements provided in the Rules, accordingly these are the first set of annual financial statements of the Company for the year ended 31 December 2018.
- The company has purchased an office at 8th Floor of Askari Tower, Lahore. The total area of the office is 5,400 square feet and its cost is Rs.118,800,000.

		Note	2018	2017
6	PROPERTY AND EQUIPMENT			
			Rupees in thousand	
	Operating assets	6.2	225,963	117,413
	Capital work-in-progress	6.1	2,871	2,776
			228,834	120,189
6.1	Movement in Capital work-in-progress is as follows:			
	Opening balance		2,776	1,430
	Additions		2,467	6,016
	Transfers		(2,372)	(4,670)
	Closing balance		2,871	2,776

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

6.2 Operating assets

Note

	2018								
	Cost			Depreciation			Written down	Useful life	
	As at 1 January	Additions / (Disposals)	Adjustments	As at 31 December	As at 1 January	For the period (Disposals) / Adjustments	As at 31 December	value as at 31 December	(years)
	-	118,800	-	118,800	-	743	-	743	40
	24,980	714	-	25,694	15,789	2,794	(823)	17,760	5
	60,190	7,231	-	67,421	50,686	6,922	(532)	57,076	3
	18,844	3,256	-	22,100	9,111	3,475	(134)	12,452	5
	124,642	14,726	-	139,368	47,005	25,631	(3,801)	68,835	5
	106,863	(80)	2,372	109,155	96,047	8,255	(80)	104,222	3
	15,358	5,317	-	20,675	14,826	1,336	-	16,162	3
	350,877	149,964	2,372	503,213	233,464	49,156	(5,370)	277,250	3

6.2.1

This represents the carrying value of one office located at 8th Floor of Askari Tower, Lahore. The total area of the office is 5,400 square feet.

6.2.1

	Rupees in thousand								
	2017								
	Cost			Depreciation			Written down	Useful life	
	As at 1 January	Additions / [Disposals]	Adjustments	As at 31 December	As at 1 January	For the period [Disposals] / Adjustments	As at 31 December	value as at 31 December	[years]
Furniture and fixtures	17,781	7,199	-	24,980	13,360	2,770	(341)	15,789	5
Computers and office equipment	58,133	2,057	-	60,190	46,188	6,917	(2,419)	50,686	3
Motor vehicles (Owned)	12,598	6,246	-	18,844	7,215	2,206	(310)	9,733	5
Motor vehicles (Leased)	111,045	13,597	-	124,642	22,968	24,037	-	77,637	5
Tracking devices	102,193	-	4,670	106,863	81,020	15,027	-	96,047	3
Leasehold improvements	15,358	-	-	15,358	14,331	495	-	14,826	3
	317,108	29,099	4,670	350,877	185,082	51,452	(3,070)	233,464	117,413

6.2.2 Details of disposal of fixed assets during the year

Particulars of assets / buyers	Relationship	Cost	Accumulated depreciation	Book value	Sale proceeds	Gain on sale
Rupees in thousand						
2018						
Vehicles sold to following in-service/ resigning employees as per Company's policy						
Suleman Khalid	Employee	1,830	1,037	793	793	-
Rana Shahbaz	Employee	4,606	2,763	1,843	1,843	-
Aggregate value of other items with individual book value not exceeding Rs. 500,000/- Disposed via auction		1,949	1,569	380	420	40
2018 - Total		8,385	5,369	3,016	3,056	40
2017 - Total		8,697	8,598	99	751	652

7

INTANGIBLE ASSETS

	Cost		Amortization		Written down value as at 31 December	Useful life (years)			
	As at 1 January	Additions / (Disposals)	As at 31 December	For the period			(Disposals) / Adjustments	As at 31 December	
Rupees in thousand									
Computer software	5,139	-	-	5,139	4,928	139	-	5,067	72
2018	5,139	-	-	5,139	4,928	139	-	5,067	72
2017	10,573	[5,434]	-	5,139	10,298	158	[5,528]	4,928	211

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

8 INVESTMENT PROPERTY

This represents the carrying amount of two offices in Islamabad Stock Exchange building, classified as investment property based on the management's intention to hold the property for earning rentals and / or capital appreciation.

	2018	2017
	Rupees in thousand	
Cost		
Balance at beginning of the year	52,400	52,400
Balance at end of the year	52,400	52,400
Depreciation		
Balance at beginning of the year	(9,279)	(7,969)
Depreciation for the year	(1,310)	(1,310)
Balance at end of the year	(10,589)	(9,279)
	41,811	43,121
Useful life (years)	40	40

8.1 The market value of the investment property as on 31 December 2018 is Rs. 89.08 million (2017: Rs. 86.46 million) as per valuation carried out by an independent valuer. Useful life of the investment property is estimated to be 40 years.

8.2 The amount of depreciation has been allocated to management expenses.

9 INVESTMENTS IN EQUITY SECURITIES

	Note	2018	2017 (Restated)
		Rupees in thousand	
Fair value through profit and loss	9.1	166,340	846,891
Available-for-sale	9.2	258,425	261,360
Total equity securities		424,765	1,108,251

	Number of shares / units		2018		2017	
	2018	2017	Cost	Carrying value	Cost	Carrying value
	Rupees in thousand					
9.1 Fair value through profit and loss account						
Mutual funds						
ABL Islamic Income Fund	-	5,808,581	-	-	60,183	60,298
Askari High Yield Scheme	-	1,537,071	-	-	156,327	159,372
JS Cash Fund	-	480,123	-	-	50,000	50,019
JS Income Fund	-	1,429,411	-	-	137,307	140,711
NAFA Income Fund	-	516,068	-	-	5,120	5,169
NAFA Income Opportunity Fund	-	13,792,007	-	-	147,461	151,195
PIML Income Fund	1,523,372	1,501,661	162,345	166,307	160,000	162,345
UBL Money Market Fund	327	313	33	33	33	32
UBL Growth and Income Fund	-	1,362,859	-	-	115,540	117,750
	1,523,699	26,428,094	162,378	166,340	831,971	846,891

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

9.2

Available-for-sale

Listed shares
Mutual funds
Unrealized deficit on revaluation

Listed shares

Indus Motor Company Limited
Ghandara Industries Limited
Ghandhara Nissan Limited
Engro Corporation Limited
Maple Leaf Cement Factory Limited
D.G Khan Cement Company Limited
Fauji Cement Company Limited
The Searle Company Limited
Fauji Foods Limited
Fauji Fertilizer Bin Qasim Limited
Oil & Gas Development Company Limited
Pakistan OilFields Limited
Hascol Petroleum Limited
Mari Petroleum Company Limited
Sui Northern Gas Pipelines Limited
Amreli Steels Limited
International Steels Limited
Mughal Iron and Steel Industries Limited
Pakistan National Shipping Corporation
MCB Bank Limited
United Bank Limited
Habib Bank Limited
National Bank of Pakistan
Attock Refinery Limited
National Refinery Limited

Unrealized deficit on revaluation

2018			2017		
Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value [Restated]
Rupees in thousand					
121,716	(25,652)	96,064	46,527	(6,393)	40,134
206,407	(19,451)	186,956	257,420	-	257,420
-	-	(24,595)	-	-	(36,194)
328,123	(45,103)	258,425	303,947	(6,393)	261,360
-	-	-	1,694	-	1,694
8,460	(2,800)	5,660	6,365	(2,335)	4,030
6,406	(2,856)	3,550	-	-	-
-	-	-	9,799	-	9,799
6,907	(3,871)	3,036	5,083	(2,024)	3,059
5,377	(3,373)	2,004	5,377	(2,034)	3,343
5,978	(951)	5,027	-	-	-
-	-	-	86	-	86
5,245	-	5,245	-	-	-
8,313	-	8,313	9,629	-	9,629
4,079	(879)	3,200	-	-	-
4,335	(936)	3,399	4,867	-	4,867
1,269	(379)	890	-	-	-
5,171	-	5,171	3,627	-	3,627
8,006	(1,923)	6,083	-	-	-
5,180	(2,068)	3,112	-	-	-
6,232	(2,253)	3,979	-	-	-
1,185	-	1,185	-	-	-
3,886	-	3,886	-	-	-
5,323	-	5,323	-	-	-
16,413	(1,239)	15,174	-	-	-
3,328	(919)	2,409	-	-	-
6,228	-	6,228	-	-	-
2,154	(679)	1,475	-	-	-
2,241	(526)	1,715	-	-	-
121,716	(25,652)	96,064	46,527	(6,393)	40,134
		(6,352)			(3,307)
		89,712			36,827

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018			2017		
	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value [Restated]
Rupees in thousand						
Mutual funds						
Dawood Income Fund	2,328	-	2,328	2,113	-	2,113
JS Large Capital Fund	15,000	-	15,000	-	-	-
ABL Stock Fund	-	-	-	45,472	-	45,472
AKD Opportunity Fund	25,000	-	25,000	-	-	-
HBL Stock Fund	55,503	(12,265)	43,238	55,503	-	55,503
Alfalah GHP Islamic Value Fund	-	-	-	10,000	-	10,000
Alfalah GHP Alpha Fund	-	-	-	32,771	-	32,771
Alfalah GHP Stock Fund	-	-	-	14,351	-	14,351
UBL Stock Advantage Fund	25,000	(4,811)	20,189	25,000	-	25,000
MCB Pakistan Stock Market Fund	25,000	-	25,000	25,000	-	25,000
Lakson Equity Fund	48,356	-	48,356	26,990	-	26,990
Lakson Asset Allocation Dev Mkt Fund	-	-	-	20,000	-	20,000
PIML Value Equity Fund	10,000	(2,375)	7,625	-	-	-
First Dawood Mutual Fund	220	-	220	220	-	220
	206,407	(19,451)	186,956	257,420	-	257,420
Unrealized deficit on revaluation		-	(18,243)		-	(32,887)
			168,713			224,533

9.2.1

Investments in units / shares - quoted

Number of shares / units		Face value per share / unit		Investee name	Carrying value			
2018	2017	Rupees			2018	2017 [Restated]		
Rupees in thousand								
Open-End Mutual Funds								
32,420	29,721	100	Dawood Income Fund	2,328	2,113			
103,499	-	100	JS Large Capital Fund	15,000	-			
-	2,670,080	10	ABL Stock Fund	-	45,472			
289,770	-	50	AKD Opportunity Fund	25,000	-			
456,488	456,488	100	HBL Stock Fund	55,503	55,503			
-	100,000	10	Alfalah GHP Islamic Value Fund	-	10,000			
-	387,821	50	Alfalah GHP Alpha Fund	-	32,771			
-	91,475	100	Alfalah GHP Stock Fund	-	14,351			
327,955	327,955	50	UBL Stock Advantage Fund	25,000	25,000			
241,540	241,540	50	MCB Pakistan Stock Market Fund	25,000	25,000			
386,001	206,167	100	Lakson Equity Fund	48,356	26,990			
-	157,998	100	Lakson Asset Allocation Dev Mkt Fund	-	20,000			
84,991	-	100	PIML Value Equity Fund	10,000	-			
Closed-End Mutual Funds								
36,395	36,396	10	First Dawood Mutual Fund	220	220			

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Number of shares / units		Face value per share / unit	Investee name	Carrying value	
2018	2017	Rupees		2018	2017 [Restated]
				Rupees in thousand	
Automobile and Parts					
-	1,000	10	Indus Motor Company Limited	-	1,694
20,600	7,300	10	Ghandara Industries Limited	8,460	6,365
37,000	-	10	Ghandara Nissan Limited	6,406	-
Chemicals					
-	30,000	10	Engro Corporation Limited	-	9,799
Cement					
74,700	44,700	10	Maple Leaf Cement Factory Limited	6,907	5,083
25,000	25,000	10	D.G Khan Cement Company Limited	5,377	5,377
230,000	-	10	Fauji Cement Company Limited	5,978	-
Pharmaceutical					
-	285	10	The Searle Company Limited	-	86
Food Producers					
155,000	-	10	Fauji Foods Limited	5,245	-
Fertilizers					
215,000	225,000	10	Fauji Fertilizer Bin Qasim Limited	8,313	9,629
Oil and Gas					
25,000	-	10	Oil & Gas Development Company Limited	4,079	-
8,000	8,000	10	Pakistan OilFields Limited	4,335	4,867
6,000	-	10	Hascol Petroleum Limited	1,269	-
3,720	2,500	10	Mari Petroleum Company Limited	5,171	3,627
75,000	-	10	Sui Northern Gas Pipelines Limited	8,006	-
Engineering Ind.					
65,000	-	10	Amreli Steels Limited	5,180	-
60,500	-	10	International Steels Limited	6,232	-
30,000	-	10	Mughal Iron and Steel Industries Limited	1,185	-
56,500	-	10	Pakistan National Shipping Corporation	3,886	-
Banks					
25,000	-	10	MCB Bank Limited	5,323	-
105,000	-	10	United Bank Limited	16,413	-
20,000	-	10	Habib Bank Limited	3,328	-
125,000	-	10	National Bank of Pakistan	6,228	-
Refinery					
10,000	-	10	Attock Refinery Limited	2,154	-
6,000	-	10	National Refinery Limited	2,241	-
Carrying value - before provision				328,123	303,947
Provision for diminution in market value				(45,103)	(6,393)
Carrying value				283,020	297,554
Market value				258,425	261,360

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

10 INVESTMENTS IN DEBT SECURITIES

	Note	2018			2017		
		Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
Rupees in thousand							
HELD TO MATURITY							
Government Securities							
Pakistan Investment Bonds	10.1	40,858	-	40,858	64,914	-	64,914
Treasury Bills	10.2	25,487	-	25,487	6,796	-	6,796
		66,345	-	66,345	71,710	-	71,710
AVAILABLE-FOR-SALE							
Term Finance Certificates	10.3	160,000	-	160,000	75,000	-	75,000
Sukuks	10.4	50,000	-	50,000	-	-	-
		210,000	-	210,000	75,000	-	75,000
LOANS AND RECEIVABLES							
Certificates of Investments	10.5	11,128	(11,128)	-	17,257	(16,218)	1,039
		287,473	(11,128)	276,345	163,967	(16,218)	147,749

10.1 Pakistan Investment Bonds

Face Value	Profit Rate %	Profit Payment	Type of Security	Maturity Date	2018	2017
Rupees in thousand						
5,000,000	7%	On Maturity	Pakistan Investment Bonds	21-Apr-19	5,014	5,061
11,000,000	7%	On Maturity	Pakistan Investment Bonds	29-Dec-19	24,702	-
25,000,000	7%	On Maturity	Pakistan Investment Bonds	21-Apr-19	11,142	25,026
25,000,000	11.50%	On Maturity	Pakistan Investment Bonds	18-Jul-18	-	24,861
6,000,000	11.25%	On Maturity	Pakistan Investment Bonds	17-Jul-17	-	6,004
4,000,000	8.75%	On Maturity	Pakistan Investment Bonds	26-Mar-18	-	3,962
					40,858	64,914

10.1.1 PIBs are placed as statutory deposit with State Bank of Pakistan in accordance with the requirements of clause (a) of sub section 2 of section 29 of Insurance Ordinance, 2000. These carry interest at effective rate of 6.53% to 12.54% per annum [2017: 6.53% to 12.54% per annum] and will mature by 29 December 2019 [2017: 21 April 2019]. Market value of PIBs carried at amortised cost amounts to Rs. 41.41 million [2017: Rs.65.51 million].

10.2 Treasury Bills

Face Value	Profit Rate %	Profit Payment	Type of Security	Maturity Date	2018	2017
Rupees in thousand						
25,487,332	8.74%	Maturity	Treasury Bills	03-Jan-19	25,487	-
6,796,300	6.01%	Maturity	Treasury Bills	24-May-18	-	6,796
					25,487	6,796

10.2.1 Treasury bill carries interest at effective rate of 8.74% per annum [2017: 6.01% per annum] and will mature by 03 January 2019.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

10.3 Term Finance Certificates

Number of certificates		Mark up Rate	Investee name	Value of Certificates	
2018	2017			2018	2017
				Rupees in thousand	
15,000	15,000	6-M KIBOR Plus 150 bps	Bank Al Habib	75,000	75,000
15,000	-	6-M KIBOR Plus 150 bps	Bank Alfalah	75,000	-
2,000	-	6-M KIBOR Plus 200 bps	Soneri Bank	10,000	-
				160,000	75,000

10.3.1 The term finance certificates have a maturity of ten years and are maturing on 05 January 2028 to 20 December 2028.

10.4 Sukuks

Number of certificates		Mark up Rate	Investee name	Value of Certificates	
2018	2017			2018	2017
				Rupees in thousand	
500	-	3-M KIBOR Plus 100 bps	Dawood Hercules Corporation Limited	50,000	-

10.5	Loans and Receivables	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
		Rupees in thousand					
	Certificate of Investments	11,128	(11,128)	-	17,257	(16,218)	1,039

11	INVESTMENTS IN TERM DEPOSITS	Note	2018	2017
			Rupees in thousand	
	Loans and receivables			
	Deposits maturing within 12 months	11.1	1,130,800	350,820
	Deposits maturing after 12 months		-	-

11.1	Certificate Number		Investment Period	Investee Name	Rate	Carrying value	
	2018	2017				2018	2017
						Rupees in thousand	
	1253364	1061046	365 days	JS Bank Limited	11.20%	200,000	115,000
	1253367	1065531	365 days	JS Bank Limited	11.20%	200,000	81,515
	1253368	1071974	365 days	JS Bank Limited	11.20%	218,000	154,305
	1253385	-	365 days	JS Bank Limited	11.20%	122,300	-
	1254340	-	365 days	JS Bank Limited	11.20%	40,500	-
	1269349	-	31 days	JS Bank Limited	11.45%	100,000	-
	AA19003QN183	-	31 days	Soneri Bank Limited	11.00%	250,000	-
						1,130,800	350,820

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		Note	2018	2017
			Rupees in thousand	
12	LOANS AND OTHER RECEIVABLES			
	Sundry receivables	12.1	49,233	64,226
	Advances to employees	12.2	324	801
	Staff house building finance	12.3	12,771	-
	Accrued investment income		10,886	3,383
			73,214	68,410
12.1	Sundry receivables			
	Security deposits		16,910	8,559
	Advances to suppliers - unsecured, considered good		579	891
	Receivable against sale of laptops		2,691	2,143
	Receivable against sale of vehicles		611	861
	Deposit against vehicles ljarah		3,145	3,772
	Other receivables - unsecured, considered good		25,297	48,000
			49,233	64,226
12.2	These represent short term interest free advances given in accordance with terms of employment. These are secured and considered good. The maximum amount due from executives at the end of any month during the year was Rs. 70 thousand (2017: Rs. 836 thousand) and outstanding balance at 31 December 2018 is Rs. nil (2017: nil).			
12.3	This represents house building finance facility provided to eligible employees of the Company in compliance with the provisions of Insurance Ordinance, 2000 at six-month KIBOR. It is secured and considered good. Currently, only one employee has availed this facility which is secured through registered mortgage / equitable mortgage and the repayment is being made through deduction from monthly salary of the employee.			
		Note	2018	2017
			Rupees in thousand	
13	INSURANCE / REINSURANCE RECEIVABLES			
	Due from insurance contract holders	13.1	1,225,705	1,127,543
	Less: provision for impairment of receivables from insurance contract holders	13.2	[15,337]	[15,337]
			1,210,368	1,112,206
	Due from other insurers / reinsurers	13.4	197,347	387,434
	Less: provision for impairment of receivables from other insurers / reinsurers	13.5	[13,976]	[13,976]
			183,371	373,458
			1,393,739	1,485,664

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

13.1 Due from insurance contract holders

This includes premium amounting of Rs. 1,316 thousand (2017: Rs. 153 thousand) and Rs. 94,261 thousand (2017: Rs. 86,940 thousand) receivable from the Parent and associated undertakings respectively, the movement of which is as follows:

	2018	2017
	Rupees in thousand	
Receivable from parent:		
Balance at beginning of the year	153	177
Insurance premium written (including government levies, administrative surcharge and policies stamps)	6,871	7,156
Premium received during the year	(5,708)	(7,180)
Balance at end of the year	1,316	153
Receivable from associated undertakings:		
Balance at beginning of the year	86,940	87,146
Insurance premium written (including government levies, administrative surcharge and policies stamps)	148,088	127,409
Premium received during the year	(140,767)	(127,615)
Balance at end of the year	94,261	86,940
13.2 Provision for doubtful balances		
Balance at beginning of the year	15,337	17,320
Provision made during the year	-	(1,983)
Balance at end of the year	15,337	15,337
13.3 Age analysis of amounts receivable from related parties:		
Receivable from parent:		
Up to 1 year	1,163	150
1 to 2 years	150	3
2 to 3 years	3	-
	1,316	153
Receivable from associated undertakings:		
Up to 1 year	93,666	77,332
1 to 2 years	375	9,005
2 to 3 years	220	603
	94,261	86,940

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

			2018	2017
			Rupees in thousand	
13.4	Due from other insurers / reinsurers	Note		
	Considered good		183,371	373,458
	Considered doubtful		13,976	13,976
			197,347	387,434
	Provision for doubtful balances		(13,976)	(13,976)
			183,371	373,458
13.5	Provision for doubtful balances			
	Balance at beginning of the year		13,976	10,402
	Provision made during the year		-	3,574
	Balance at end of the year		13,976	13,976
14	RETIREMENT BENEFIT OBLIGATIONS			
14.1	Amount recognized in the balance sheet			
	Present value of defined benefit obligation	14.3	107,728	90,208
	Benefits due but not paid during the year		1,297	4,381
			109,025	94,589
	Fair value of plan assets	14.4	(80,303)	(77,318)
	Net liability at end of the year		28,722	17,271
14.2	Movement in liability recognized in balance sheet			
	Balance at beginning of the year		17,271	6,976
	Expense for the year	14.5	11,312	8,623
	Actuarial loss recognized in other comprehensive income		11,013	14,966
			39,596	30,565
	Contributions to the fund during the year		(10,874)	(13,294)
	Balance at end of the year		28,722	17,271
14.3	Reconciliation of the present value of defined benefits obligation			
	Present value of obligations as at beginning of the year		90,208	79,886
	Current service cost		10,641	8,851
	Interest cost		7,825	6,104
	Benefits paid		(3,097)	(7,162)
	Benefits due but not paid		(351)	(1,340)
	Actuarial loss		2,502	3,869
	Present value of obligations as at end of the year		107,728	90,208

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
14.4 Movement in the fair value of plan assets		
Fair value of plan assets as at beginning of the year	77,318	76,083
Interest income on plan assets	7,154	6,332
Contribution to the fund	10,874	13,294
Benefits paid	(6,532)	(7,294)
Actuarial loss	(8,511)	(11,097)
Fair value of plan assets as at end of the year	80,303	77,318
14.5 Expense for the year		
Current service cost	10,641	8,851
Interest cost	7,825	6,104
Interest income on plan assets	(7,154)	(6,332)
Expense for the year	11,312	8,623

14.6 The estimated charge to profit and loss account for the defined benefit plan for the year ending 31 December 2019 is Rs. 14.83 million.

14.7 Composition of fair value of plan assets

	2018		2017	
	Fair value Rupees '000	Percentage %	Fair value Rupees '000	Percentage %
Debt instruments	28,458	35%	15,948	21%
Cash and bank balances	6,204	8%	11,609	15%
Mutual funds	45,641	57%	49,761	64%
Fair value of plan assets	80,303	100%	77,318	100%

14.8 Comparison of present value of defined obligation, fair value of plan assets and surplus / (deficit) of gratuity fund for the last four years:

	2018	2017	2016	2015	2014
	Rupees in thousand				
Present value of defined benefit obligation	107,728	90,208	79,885	68,982	53,344
Fair value of plan assets	(80,303)	(77,318)	(76,082)	(60,462)	(49,246)
Deficit	27,425	12,890	3,803	8,520	4,098
Effect of remeasurement:					
- Actuarial loss on experience adjustment on obligation	2,502	3,869	1,816	4,186	4,028
- Actuarial (loss) / gain on plan assets	(8,511)	(11,097)	4,939	855	511

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

14.9 Sensitivity Analysis

The calculation of the defined benefit obligation is sensitive to the assumption used. The following table summarizes the impact on the defined benefit obligation at the end of the reporting period as a result of a change in the respective assumptions by one percent.

	[(Increase) / decrease in defined benefit obligation]			
	2018		2017	
	Rupees in thousand			
	1% increase	1% decrease	1% increase	1% decrease
Discount rate	97,753	119,650	82,815	101,429
Future salary growth	119,648	97,540	101,429	82,398

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit obligation recognized within the statement of financial position.

14.10 Expected maturity analysis of staff gratuity fund is as follows:

	2018	2017
	Rupees in thousand	
Within one year	4,568	4,662
Between one to two years	7,525	6,595
Between two to five years	23,896	20,245
Over five year	135,926	82,908

14.11 Significant Actuarial Assumption

The following significant assumptions have been used for valuation of this scheme:

	2018	2017
	per annum	
a) Expected rate of increase in salary level	13.25%	9%
b) Discount rate	13.25%	9%

14.12 Risks

These defined benefit plans expose the Company to actuarial risks, such as longevity risk, currency risk, interest rate risk, final salary risk, asset volatility, withdrawal and market (investment) risk.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		Note	2018	2017
			Rupees in thousand	
15	STAFF COMPENSATED ABSENCES	15.1	25,668	23,717
15.1	Movement in liability			
	Balance at beginning of the year		23,717	25,381
	Charge for the year	15.1.1	4,314	1,229
	Benefits paid		(2,363)	(2,893)
	Balance at end of the year		25,668	23,717
15.1.1	Charge for the year			
	Current service cost		2,970	2,651
	Interest cost		2,028	1,799
	Actuarial gain on experience adjustment		(684)	(3,221)
			4,314	1,229
16	DEFERRED TAXATION			
	Deferred tax asset in respect of:			
	- Provision for impairment in loans and receivables investments		3,227	4,196
	- Unrealized losses on AFS investments		7,132	11,145
	- Provision for diminution in value of AFS investments		13,080	-
	- Provision against premium due but unpaid		4,448	4,601
	- Provision against amounts due from other insurers / reinsurers		4,053	4,192
			31,940	24,134
17	PREPAYMENTS			
	Prepaid reinsurance premium ceded		547,973	566,134
	Prepaid rent		13,810	13,701
	Others		2,141	2,305
			563,924	582,140
18	CASH AND BANK			
	Cash in hand		906	960
	Banking instrument (Cash Deposit Receipt)		15,000	-
	Policy & Revenue stamps, Bond papers		596	382
			16,502	1,342

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		2018	2017
		Rupees in thousand	
CURRENT AND OTHER ACCOUNTS			
Cash at bank:			
Current accounts		28,575	43,232
Deposit accounts - local currency	18.1	102,098	147,181
		130,673	190,413

18.1 These carry an annual effective markup rate ranging from 3.70% to 8.03% (2017 : 2.4% to 5.25%).

18.2 Reconciliation of movement of liabilities of cash flows arising from financing activities

	Unpaid dividend and unclaimed dividend	Staff house building finance	Finance cost	Liability against assets subject to finance lease	Total
	Rupees in thousand				
Balance at 01 January 2018	2,298	-	-	63,770	66,068
Changes from financing cash flows					
Dividend declared	93,786	-	-	-	93,786
Dividend paid	(92,035)	-	-	-	(92,035)
Total finance provided	-	(12,960)	-	-	(12,960)
Repayment of principal	-	189	-	-	189
Additional leased vehicles	-	-	-	21,162	21,162
Lease rentals paid	-	-	-	(19,869)	(19,869)
Down payment on leased assets	-	-	-	(5,472)	(5,472)
Finance cost received / (paid)	-	431	(4,297)	-	(3,866)
Finance cost charge for the year	-	(431)	4,297	-	3,866
Balance at 31 December 2018	4,049	(12,771)	-	59,591	50,869

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

19	SHARE CAPITAL			2018	2017
				Rupees in thousand	
19.1	Authorized Capital				
		100,000,000	ordinary shares of Rs. 10 each	1,000,000	1,000,000
19.2	Issued, subscribed and paid-up share capital				
		2018	2017	2018	2017
		Number of shares		Rupees in thousand	
				Ordinary shares of Rs. 10 each issued as:	
		24,358,699	24,358,699	243,587	243,587
		38,164,688	38,164,688	381,647	381,647
		62,523,387	62,523,387	625,234	625,234
19.3	Army Welfare Trust (AWT) and directors hold 37,041,491 (2017: 37,041,491) and 478,240 (2017: 478,240) ordinary shares of the Company respectively at the year end.				
20	RESERVES			2018	2017
				Rupees in thousand	
	Capital reserve				
	Share premium			121,161	121,161
	Revenue reserves				
	General reserves			70,000	70,000
	AFS Revaluation reserve			(17,462)	(26,004)
				52,538	43,996
				173,699	165,157
21	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - SECURED				
		2018		2017	
		Minimum lease payments	Financial charges for future periods	Principal outstanding	Minimum lease payments
					Financial charges for future periods
					Principal outstanding
		Rupees in thousands			
	Not later than one year	26,311	4,387	21,924	22,617
	Later than one year and not later than five years	42,650	4,983	37,667	49,400
	Over five years	-	-	-	-
		68,961	9,370	59,591	72,017
21.1	The above represents finance lease entered into with different banks for motor vehicles. The liability has a term of five years.				

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

			2018	2017
			Rupees in thousand	
22	INSURANCE / REINSURANCE PAYABLES	Note		
	Amount due to other insurers		86,824	21,435
	Amount due to foreign reinsurers		444,816	547,882
			531,640	569,317
23	OTHER CREDITORS AND ACCRUALS			
	Agents' commission payable		62,323	59,490
	Tax deducted at source		11,390	7,748
	Federal excise duty / federal insurance fee		35,071	31,732
	Accrued expenses		5,087	35,107
	Fund received against leased vehicle	23.1	13,422	11,030
	Fund received against vehicle Ijarah	23.1	2,065	1,275
	Others		61,327	19,756
			190,685	166,138
23.1	Funds received from executives			
	Funds received against leased vehicles		-	2,685
	Fund received against vehicle Ijarah		491	210
			491	2,895

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

CONTINGENCIES AND COMMITMENTS

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24.1

Claims against the Company not acknowledged as debts amounted to Rs. 24,679 million at year end (2017: Rs. 22,979 million). Details of the major legal proceedings disclosed as contingencies are as follows:

Parties involved	Date of institution of case	Court, agency or authority where proceedings are pending	Facts of the case and relief sought	2018 Rupees in thousand	2017 Rupees in thousand
(1) Moinuddin of M/S Moin Khan & Co. (2) Federation of Pakistan (3) Federal Insurance Mohtasib	09-May-18	Islamabad High Court	Through this Writ Petition, the Orders dated 24-05-2017 & 12-01-2018 of FIO and of President's Secretariat dated 19-04-2018 have been challenged. The matter arose upon repudiation of Claim for theft of vehicle by AGICO where against Complaint was lodged before FIO. On 21-05-2018, the said Writ Petition was taken up by the LHC which ordered for issuance of Notice to the Respondents. The matter is pending adjudication and the management believes that the appeal will be disposed in favor of the Company.	7,600	7,600
Mian cotton factory	10-Mar-18	Banking court	AGICO had issued Fire Insurance Coverage to Mian Cotton Factory For Cotton bales, which were pledged against credit facilities, sanctioned to them by JS Bank. The above suit is as a result of demand raised by JS Bank and factual controversies about the claim of fire, the above suit has been filed. A Petition for Leave to Appeal has been filed and the management believes that the case will be settled in favor of the Company.	5,000	5,000
Other immaterial cases				12,600	12,600
Total				12,079	10,379
				24,679	22,979

Tax assessments for Assessment Years 1996-1997 to 1999-2000 were finalized by the tax authorities mainly by curtailing management expenses and thereby raising demands aggregating to Rs. 6.6 million. On appeals filed by the Company, these assessments were set aside by the Income Tax Appellate Tribunal (ITAT). The Company has filed reference applications to the High Court on question of admissibility of management expenses for the Assessment Years 1996-1997 to 1999-2000. The management firmly believes that the matter will be resolved in favor of the Company.

24.2

Commitments

The Company's commitment under Ijarah arrangement with Meezan Bank Limited is Rs 14.3 million (2017: Rs 16.5 million). The contracts have a term of five years.

Future Minimum Ujrah (lease) payments are as under:

	2018 Rupees in thousand	2017 Rupees in thousand
Not later than one year	4,686	4,239
Later than one year and not later than five years	9,587	12,238
	14,273	16,477
Ijarah payments recognized in expense during the year	5,255	4,567

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
25 NET INSURANCE PREMIUM		
Written gross premium	2,885,080	2,583,234
Add: Unearned premium reserve opening	1,538,596	1,160,228
Less: Unearned premium reserve closing	1,642,458	1,538,596
Premium earned	2,781,218	2,204,866
Less: Reinsurance premium ceded	951,306	877,064
Add: Prepaid reinsurance premium opening	566,134	537,747
Less: Prepaid reinsurance premium closing	547,973	566,134
Reinsurance expense	969,467	848,677
	1,811,751	1,356,189
26 NET INSURANCE CLAIMS		
Claims paid	1,407,006	1,005,118
Add: Outstanding claims including IBNR closing	445,799	416,296
Less: Outstanding claims including IBNR opening	416,296	419,120
Claims expense	1,436,509	1,002,294
Less: Reinsurance and other recoveries received	370,461	402,217
Add: Reinsurance and other recoveries in respect of outstanding claims closing	180,980	184,417
Less: Reinsurance and other recoveries in respect of outstanding claims opening	184,417	206,705
Reinsurance and other recoveries revenue	367,024	379,929
	1,069,485	622,365

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

26.1 Claim Development

The following table shows the development of fire claims over the last five years. The disclosure goes back to the year 2014 for which there is still uncertainty about the amount and timing of claims payments. For other classes of business, the uncertainty about the amount and timings of claims payment is usually resolved within a year. In accordance with the guidelines issued by the Securities and Exchange Commission of Pakistan vide Circular No. 4/2010 dated 23 January 2010, the claims where uncertainty about the amount and timing of claims payment is usually resolved within a year, are not disclosed in the below table.

Accident Year	2014	2015	2016	2017	2018
	Rupees in thousand				
Estimate of ultimate claims costs					
At end of accident year	41,226	40,106	87,779	101,657	116,459
One year later	60,209	48,943	93,844	99,357	
Two years later	61,383	48,391	93,982		
Three years later	68,388	46,821			
Four years later	70,246				
Current estimate of cumulative claims	70,246	46,821	93,982	99,357	116,459
Cumulative payments to date	61,691	47,120	93,039	90,549	83,014
Liability recognised in the statement of financial position	8,555	(299)	943	8,808	33,445

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NET COMMISSION EXPENSE / ACQUISITION COST

	2018	2017
	Rupees in thousand	
Commission paid or payable	188,321	130,967
Add: Deferred commission expense opening	70,218	59,193
Less: Deferred commission expense closing	97,956	70,218
Net commission	160,583	119,942
Less: Commission received or recoverable	253,134	185,178
Add: Unearned reinsurance commission opening	90,349	72,112
Less: Unearned reinsurance commission closing	107,337	90,349
Commission from reinsurers	236,146	166,941
	(75,563)	(46,999)

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		2018	2017
	Note	Rupees in thousand	
28	MANAGEMENT EXPENSES		
Salaries and other benefits	28.1	348,614	338,195
Rent		43,726	41,038
Communication		12,027	12,168
Tracker devices		12,649	13,223
Monitoring of trackers		8,282	10,021
Printing and stationery		9,236	5,435
Traveling and entertainment		13,657	8,012
Depreciation and amortization		50,605	52,920
Repair and maintenance		12,262	11,651
Utilities		11,337	11,256
Advertisement		2,060	2,574
Legal and professional charges		7,707	4,866
Bank charges		1,181	738
Reversal of provision against premium due but unpaid		-	(1,983)
Provision against amounts due from other insurers / reinsurers		-	3,574
Vehicle ljarah rentals		5,255	4,567
Miscellaneous		6,554	10,137
Penalty imposed by SECP		100	-
		545,252	528,392

28.1 This includes charges for defined benefit plans, staff compensated absences and defined contribution plans amounting to Rs. 11.31 million (2017: Rs. 8.63 million), Rs. 4.31 million (2017: Rs. 1.23 million) and Rs. 10.57 million (2017: Rs. 9.32 million) respectively.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

29	INVESTMENT INCOME	Note	2018	2017
			Rupees in thousand	
	Dividend income on investments			
	Dividend income on securities held for trading		26,497	2
	Dividend income on available-for-sale investments		6,846	9,687
			33,343	9,689
	Income from debt securities			
	Return on government securities		4,846	5,554
	Return on other fixed income securities		62,201	8,726
			67,047	14,280
	Net realised gains on investments			
	Gain on trading of held for trading investments		16,959	45,894
	(Loss) / gain on sale of available-for-sale investments		(16,993)	7,509
			(34)	53,403
	Unrealized profit on re-measurement of investments held for trading		3,962	14,920
	Provision for diminution in available-for-sale investments		(38,711)	(4,463)
	Reversal for diminution in value of Certificate of Investments		5,094	-
	Total investment income		70,701	87,829
30	OTHER INCOME			
	Profit on bank deposits		7,648	5,973
	Gain on sale of fixed assets	6.2.2	40	652
	Mark-up on staff house building finance		431	-
	Others	30.1	21,247	2,305
			29,366	8,930
30.1	This includes income recognized in respect of long outstanding payables for more than ten years amounting to Rs. 14,629 thousand (2017: nil)			

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		Note	2018	2017
			Rupees in thousand	
31	OTHER EXPENSES			
	Subscription		6,251	5,730
	Auditors' remuneration	31.1	1,630	2,180
			7,881	7,910
31.1	Auditors' remuneration			
	Audit fee		540	539
	Half yearly review		315	315
	Special purpose review		300	300
	Other certifications		260	900
	Tax advisory services		215	126
			1,630	2,180
32	FINANCE COST			
	These are the financial charges on vehicles leased from Askari Bank and Bank Al-Habib for employees of the company. The finance cost relating to Askari Bank and Bank Al-Habib is Rs. 2.15 million and Rs. 2.15 million respectively.			
			2018	2017
			Rupees in thousand	
33	WINDOW TAKAFUL OPERATIONS - OPF			
	Wakala fee		95,850	54,110
	Management expenses		(24,552)	(23,369)
	Commission expenses		(20,422)	(12,311)
	Modarib's share of PTF investment income		1,699	-
	Investment income		1,947	4,659
	Other expenses		2,385	666
	Profit from Window Takaful Operations- OPF		56,907	23,755
34	INCOME TAX EXPENSE			
	For the year			
	Current		134,311	112,623
	Deferred		(9,231)	(1,816)
			125,080	110,807

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

34.1 Relationship between tax expense and accounting profit

	2018	2017	2018	2017
	Effective tax rate - %		Rupees in thousand	
Profit for the year before taxation			420,847	364,497
Tax at the applicable rate	29.00	30.00	122,046	109,349
Effect of items that are not considered in determining taxable income - net	0.55	0.37	2,336	1,336
Effect of amounts chargeable to tax at reduced rate	0.00	0.00	-	-
Effect of change in tax rate	0.17	0.03	698	122
	29.72	30.40	125,080	110,807

34.2 Taxation charged to other comprehensive income

Current tax income	(3,194)	(4,490)
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34.3 Management assessment of sufficiency of current income tax provision

A comparison of provision on account of income taxes with most recent tax assessment for last three years is as follows:

	2017	2016	2015
	Rupees in thousand		
Tax assessed as per most recent tax assessment	108,362	85,502	82,902
Provision in financial statements	112,623	83,651	83,698
	(4,261)	1,851	(796)

34.4 Tax returns for the Tax Years 2013 to 2018 were assessed in terms of section 120 of the income Tax Ordinance 2001 however the tax authorities are empowered to amend the assessment within five years (05) years from the end of the financial year in which the Commissioner has issued or treated to have issued the assessment order.

35 EARNINGS PER SHARE

	2018	2017
	Rupees in thousand	
Profit after tax (Rupees in thousand)	295,767	253,690
Weighted average number of shares	62,523	62,523
Earnings per share (Rupees)	4.73	4.06

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

36 COMPENSATION OF DIRECTORS AND EXECUTIVES

36.1 The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Company are as follows:

	2018			2017		
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
	Rupees in thousand					
Fees	-	1,280	-	-	1,050	-
Managerial remuneration	10,669	-	9,738	9,359	-	8,089
Leave encashment	375	-	298	273	-	244
Bonus	3,899	-	3,016	3,545	-	2,355
Charge to defined benefit plan	1,248	-	1,332	931	-	1,041
Rent and house maintenance	4,801	-	3,942	4,211	-	3,265
Utilities	1,067	-	876	936	-	726
Conveyance	1,101	-	4,517	965	-	3,686
Provident fund	889	-	618	780	-	544
Others	36	-	1,419	36	-	1,179
	24,085	1,280	25,756	21,036	1,050	21,129
No of person(s)	1	8	6	1	8	6

36.2 The Chief Executive and Executives are also provided with Company maintained cars.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

37 RELATED PARTY TRANSACTIONS

The Company is a subsidiary of Army Welfare Trust ("the parent company") therefore all subsidiaries and associated undertakings of the parent company are related parties of the Company. Other related parties comprise of directors, key management personnel, entities with common directorships and entities over which the directors are able to exercise influence. Balances with related parties are shown in the note 13.1 and the remuneration of chief executive, executives and directors is disclosed in note 36 to the financial statements. Transactions with related parties other than those disclosed elsewhere in these financial statements are as follows:

	2018	2017
	Rupees in thousand	
Transactions with the parent company:		
Insurance premium written (including government levies administrative surcharge and policies stamps)	6,871	7,156
Premium received during the period	5,708	7,180
Insurance claims paid	2,749	1,893
Rent paid	20,825	19,737
Dividend Paid	55,578	59,669
Bonus shares issued	-	48,571
Transactions with associated undertakings:		
Army Stud Farms Boylegunj		
Insurance premium written (including government levies administrative surcharge and policies stamps)	420	380
Premium received during the period	420	380
Insurance claims paid	-	-
Army Stud Farms Probynabad		
Insurance premium written (including government levies administrative surcharge and policies stamps)	555	558
Premium received during the period	555	558
Insurance claims paid	24	-
Army Welfare Sugar Mills		
Insurance premium written (including government levies administrative surcharge and policies stamps)	8,213	8,937
Premium received during the period	7,596	8,843
Insurance claims paid	448	1,066
Askari Airport Services		
Insurance premium written (including government levies administrative surcharge and policies stamps)	197	403
Premium received during the period	197	403
Insurance claims paid	58	13

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
Askari Aviation (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	29,101	22,130
Premium received during the period	25,091	22,687
Insurance claims paid	417	387
Askari Development and Holdings (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	1,284	408
Premium received during the period	1,211	243
Insurance claims paid	85	55
Askari Enterprises (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	610	727
Premium received during the period	1,045	280
Insurance claims paid	294	56
Askari CNG and Fuels		
Insurance premium written (including government levies administrative surcharge and policies stamps)	5,238	4,490
Premium received during the period	425	4,548
Insurance claims paid	673	382
Askari Guards (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	69,822	57,123
Premium received during the period	71,069	57,415
Insurance claims paid	2,168	3,806
Askari Lagoon Faisalabad		
Insurance premium written (including government levies administrative surcharge and policies stamps)	40	62
Premium received during the period	57	-
Insurance claims paid	-	-

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
Askari Shoe Project		
Insurance premium written (including government levies administrative surcharge and policies stamps)	2,368	2,728
Premium received during the period	673	2,316
Insurance claims paid	427	495
Askari Tours and Travels		
Insurance premium written (including government levies administrative surcharge and policies stamps)	907	148
Premium received during the period	85	82
Insurance claims paid	-	48
Askari Woolen Mills		
Insurance premium written (including government levies administrative surcharge and policies stamps)	717	510
Premium received during the period	625	969
Insurance claims paid	-	99
AWT Plaza Project		
Insurance premium written (including government levies administrative surcharge and policies stamps)	214	-
Premium received during the period	106	-
Insurance claims paid	83	-
Army Welfare Trust CEO (Army Projects) Office		
Insurance premium written (including government levies administrative surcharge and policies stamps)	221	177
Premium received during the period	207	426
Insurance claims paid	223	224
Blue Lagoon		
Insurance premium written (including government levies administrative surcharge and policies stamps)	265	571
Premium received during the period	413	595
Insurance claims paid	46	423
Fauji Security Services (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	15,944	18,526
Premium received during the period	18,459	18,523
Insurance claims paid	312	427

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
MAL Pakistan Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	3,301	4,486
Premium received during the period	3,571	3,272
Insurance claims paid	1,780	2,334
Petrosel Lubricants (Private) Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	380	555
Premium received during the period	421	361
Insurance claims paid	202	471
Army Welfare Housing Scheme		
Insurance premium written (including government levies administrative surcharge and policies stamps)	428	179
Premium received during the period	471	176
Insurance claims paid	-	83
Army Welfare Real Estate Division		
Insurance premium written (including government levies administrative surcharge and policies stamps)	1,092	708
Premium received during the period	801	764
Insurance claims paid	311	347
ASK Flying Academy		
Insurance premium written (including government levies administrative surcharge and policies stamps)	2,719	2,911
Premium received during the period	2,719	3,118
Insurance claims paid	2,463	-
Askari Apparel		
Insurance premium written (including government levies administrative surcharge and policies stamps)	432	(159)
Premium received during the period	1,528	1,003
Insurance claims paid	15	97
AWT Investments Limited		
Insurance premium written (including government levies administrative surcharge and policies stamps)	580	-
Premium received during the period	574	-
Insurance claims paid	-	-

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
Services Travels		
Insurance premium written (including government levies administrative surcharge and policies stamps)	70	128
Premium received during the period	70	128
Insurance claims paid	-	-
Askari Life Assurance		
Insurance premium written (including government levies administrative surcharge and policies stamps)	2,027	-
Premium received during the period	1,715	-
Insurance claims paid	-	-
Askari Chartered Services		
Insurance premium written (including government levies administrative surcharge and policies stamps)	19	479
Premium received during the period	19	479
Insurance claims paid	-	-
Askari Seeds		
Insurance premium written (including government levies administrative surcharge and policies stamps)	109	244
Premium received during the period	109	244
Insurance claims paid	71	61
Medask		
Insurance premium written (including government levies administrative surcharge and policies stamps)	815	-
Premium received during the period	537	-
Insurance claims paid	10	-
Army Welfare Scheme		
Insurance premium written (including government levies administrative surcharge and policies stamps)	-	-
Premium received during the period	-	-
Insurance claims paid	-	23
Transactions with other related parties		
Contributions to Employees Provident Fund Trust	32,458	27,269

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	2018					
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities	Total
						Level 1
Rupees in thousand						
Financial assets measured at fair value						
Investment at fair value through profit and loss	166,340	-	-	-	-	166,340
Investment at fair value through other comprehensive income	-	258,425	-	-	-	258,425
Financial assets not measured at fair value						
Cash and bank deposits*	-	-	-	147,175	-	147,175
Loans to employees	-	-	-	324	-	324
Investments						
- Government securities	-	-	66,345	-	-	66,345
- Certificates of Investment (COIs) / TDRs	-	-	-	1,130,800	-	1,130,800
- Fixed term deposits	-	210,000	-	-	-	210,000
Premium due but unpaid*	-	-	-	1,210,368	-	1,210,368
Amounts due from other insurers / reinsurers*	-	-	-	183,371	-	183,371
Salvage recoveries accrued*	-	-	-	60,543	-	60,543
Accrued investment income*	-	-	-	10,886	-	10,886
Reinsurance recoveries against outstanding claims*	-	-	-	180,980	-	180,980
Sundry receivables*	-	-	-	49,233	-	49,233
Total assets of Window Takaful Operations - OPF	-	-	-	202,467	-	202,467
Financial liabilities not measured at fair value						
Provision for outstanding claims (including IBNR)*	-	-	-	-	445,799	445,799
Amounts due to other insurers / reinsurers*	-	-	-	-	531,640	531,640
Accrued expenses*	-	-	-	-	5,087	5,087
Other creditors and accruals*	-	-	-	-	185,594	185,594
Deposits and other payables*	-	-	-	-	33,604	33,604
Unclaimed dividend*	-	-	-	-	4,049	4,049
Total liabilities of Window Takaful Operations - OPF	-	-	-	-	69,209	69,209
	166,340	468,425	66,345	3,176,147	1,274,982	5,152,239
						424,765

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2017 - Restated					
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities	Total
	Rupees in thousand					Level 1
Financial assets measured at fair value						
Investment at fair value through profit and loss	846,891	-	-	-	-	846,891
Investment at fair value through other comprehensive income	-	261,360	-	-	-	261,360
Financial assets not measured at fair value						
Cash and bank deposits*	-	-	-	191,755	-	191,755
Loans to employees	-	-	-	801	-	801
Investments						
- Government securities	-	-	71,710	-	-	71,710
- Certificates of Investment (COIs) / TDRs	-	-	-	351,859	-	351,859
- Fixed term deposits	-	75,000	-	-	-	75,000
- Premium due but unpaid*	-	-	-	1,112,206	-	1,112,206
Amounts due from other insurers / reinsurers*	-	-	-	373,458	-	373,458
Salvage recoveries accrued*	-	-	-	14,568	-	14,568
Accrued investment income*	-	-	-	3,383	-	3,383
Reinsurance recoveries against outstanding claims*	-	-	-	184,417	-	184,417
Sundry receivables*	-	-	-	64,226	-	64,226
Total assets of Window Takaful Operations - OPF	-	-	-	119,482	-	119,482
Financial liabilities not measured at fair value						
Provision for outstanding claims (including IBNR)*	-	-	-	-	416,296	416,296
Amounts due to other insurers / reinsurers*	-	-	-	-	569,317	569,317
Accrued expenses*	-	-	-	-	35,107	35,107
Other creditors and accruals*	-	-	-	-	131,030	131,030
Deposits and other payables*	-	-	-	-	58,184	58,184
Unclaimed dividend*	-	-	-	-	2,298	2,298
Total liabilities of Window Takaful Operations - OPF	-	-	-	-	43,091	43,091
	846,891	336,360	71,710	2,416,155	1,255,323	4,926,439
						1,108,251

* The Company has not disclosed the fair value of these items because their carrying amounts are a reasonable approximation of fair value.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: Fair value measurements using inputs that are not based on observable market data (i.e. unobservable inputs).

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

39 SEGMENT INFORMATION

39.1 Segment Profit and loss

	Fire and property damage		Marine, aviation and transport		Motor		Accident and health		Miscellaneous		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	Rupees in thousand											
Premium receivable [Inclusive of Federal Excise Duty, Federal Insurance Fee and Administrative surcharge]	523,584	474,476	235,892	214,749	1,152,176	1,001,777	792,365	842,258	529,430	352,930	3,233,447	2,886,190
Less: Federal Excise Duty	68,253	63,134	28,634	27,235	156,040	135,650	142	3,802	60,584	42,628	313,883	272,449
Federal Insurance Fee	4,371	4,025	1,981	1,818	9,889	8,629	7,803	8,130	4,630	3,081	28,684	25,883
Stamp Duty	39	38	5,387	4,480	206	181	3	1	165	124	5,800	4,824
Gross written premium [Inclusive of administrative surcharge]	450,921	407,279	199,660	181,216	986,031	857,317	784,417	830,325	484,051	307,087	2,985,080	2,583,234
Gross premium	444,275	402,636	194,032	176,355	954,137	827,911	781,463	827,916	460,097	304,540	2,834,004	2,539,358
Administrative surcharge	5,865	5,657	6,377	5,427	31,983	29,679	1,120	725	6,053	3,727	51,398	45,215
Service charges	781	(1,014)	(749)	(566)	(89)	(273)	1,834	1,684	(2,099)	(1,170)	(322)	(1,339)
Insurance premium earned	418,901	332,650	186,617	183,464	924,800	813,529	857,459	444,417	397,491	430,806	2,781,218	2,204,866
Insurance premium ceded to reinsurers	(362,767)	(264,144)	(121,359)	(111,623)	(19,074)	(12,133)	(234,491)	(161,890)	(231,776)	(298,887)	(969,467)	(848,677)
Net insurance premium	56,144	68,506	65,258	71,841	905,726	801,396	618,968	282,527	165,655	131,919	1,811,751	1,356,189
Commission income	82,977	76,834	45,235	36,102	862	415	37,356	25,820	69,716	27,770	236,146	166,941
Net underwriting income	139,121	145,340	110,493	107,943	906,588	801,811	656,324	308,347	235,371	159,689	2,047,897	1,523,130
Insurance claims	(119,659)	(100,578)	(60,173)	(64,662)	(404,849)	(343,741)	(750,704)	(349,015)	(101,124)	(144,298)	(1,436,509)	(1,002,294)
Insurance claims recovered from reinsurers	95,503	73,577	38,390	36,167	5,245	18,342	217,957	125,029	9,929	126,814	367,024	379,929
Net claims	(24,156)	(27,001)	(21,783)	(28,495)	(399,604)	(325,399)	(532,747)	(223,986)	(91,195)	(17,484)	(1,069,485)	(622,365)
Commission expense												
Management expense	(41,113)	(38,356)	(25,688)	(25,999)	(50,967)	(41,829)	(13,552)	(3,083)	(29,262)	(10,675)	(160,583)	(119,942)
Underwriting results	(15,874)	(73,472)	(18,451)	(40,522)	(289,084)	(221,087)	(175,006)	(98,159)	(46,837)	(95,152)	(545,252)	(528,392)
	57,978	6,511	44,570	12,927	166,933	213,496	(64,981)	(16,881)	68,077	36,378	272,577	252,431
Investment income											70,701	87,829
Rental income											3,474	4,518
Other income											29,366	8,930
Finance costs											(4,297)	(5,056)
Other expenses											(7,881)	(7,910)
Profit before tax from Window Takaful Operations - OPF											363,940	340,742
Profit before tax											56,907	23,755
											420,847	364,497

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

39.2 Segment Assets and Liabilities

	Fire and property damage		Marine, aviation and transport		Motor		Accident and health		Miscellaneous		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	Rupees in thousands											
Corporate Segment assets - Conventional	361,003	355,981	114,878	178,733	923,238	1,490,186	708,514	1,064,324	402,393	1,003,737	2,510,026	4,092,961
Corporate Segment assets - Takaful OPF	6,248	4,414	2,402	1,355	31,841	20,074	1,788	664	1,564	578	43,843	27,085
Corporate unallocated assets - Conventional												298,686
Corporate unallocated assets - Takaful OPF												92,397
Consolidated total assets											4,854,565	4,511,129
Corporate Segment liabilities - Conventional	387,047	365,521	123,394	131,064	956,527	958,435	895,339	876,859	518,718	463,168	2,881,025	2,795,047
Corporate Segment liabilities - Takaful OPF	5,903	4,611	1,016	764	46,889	30,305	2,748	2,140	7,978	1,641	64,544	39,461
Corporate unallocated Segment liabilities - Conventional												188,705
Corporate unallocated Segment liabilities - Takaful OPF											4,665	3,630
Consolidated total liabilities											3,167,844	3,026,843

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

40 MOVEMENT IN INVESTMENTS

	Held to maturity	Available-for-sale	Fair value through P&L	Loans and receivables	Total
	Rupees in thousand				
At beginning of previous year	70,091	364,784	1,073,175	16,482	1,524,532
Additions	6,796	1,084,393	4,516,052	1,066,259	6,673,500
Disposals (sale and redemptions)	(5,177)	(1,098,465)	(4,757,256)	(730,882)	(6,591,780)
Fair value net (loss) / gain (excluding net realised gains)	-	(9,889)	14,920	-	5,031
Impairment loss	-	(4,463)	-	-	(4,463)
At beginning of current year	71,710	336,360	846,891	351,859	1,606,820
Additions	36,764	580,083	672,963	7,448,129	8,737,939
Disposals (sale and redemptions)	(42,129)	(420,907)	(1,357,476)	(6,674,282)	(8,494,794)
Fair value net gains (excluding net realised gains)	-	11,600	3,962	-	15,562
Impairment (loss) / reversal	-	(38,711)	-	5,094	(33,617)
At end of current year	66,345	468,425	166,340	1,130,800	1,831,910

41 MANAGEMENT OF FINANCIAL AND INSURANCE RISK

41.1 Financial risk

The Company's activities exposes it to a variety of financial risks: credit risk, liquidity risk and market risk (including interest / mark-up rate risk and price risk). The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. The Company consistently manages its exposure to financial risk without any material change from previous year in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing the Company's risk management policies.

i) Credit risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counterparties in various industries and by continually assessing the credit worthiness of counterparties.

Concentration of credit risk occurs when a number of counterparties have a similar type of business activities. As a result, any change in economic, political or other conditions would effect their ability to meet contractual obligations in similar manner. The management monitors and limits the Company's exposure to credit risk through monitoring of client's exposure and maintaining conservative estimates of provisions for doubtful assets, if required.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The management believes it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sectors.

The carrying amount of financial assets represents the maximum credit exposure, as specified below:

	2018	2017
	Rupees in thousand	
Bank deposits	130,673	190,413
Investments	1,407,145	498,569
Advances to employees	324	801
Amount due from insurance contract holders	1,210,368	1,112,206
Amounts due from other insurers / reinsurers	183,371	373,458
Accrued investment income	10,886	3,383
Reinsurance recoveries against outstanding claims	180,980	184,417
Staff house building finance	12,771	-
Sundry receivables	49,233	64,226
	3,185,751	2,427,473

The Company does not hold any collateral against the above balances except for staff house building finance as mentioned in note 12.3 to the financial statements. Provision against receivable is written off when the Company expects that it cannot recover the balance due except as already provided for in these financial statements, past due balances were not impaired as they relate to a number of policy holders and other insurers / reinsurers for whom there is no recent history of default. The age analysis of gross receivables is as follows:

	Amount due from insurance contract holders	Amount due from other insurers / reinsurers	Reinsurance recoveries against outstanding claims	Sundry receivables	2018 Aggregate	2017 Aggregate
	Rupees in thousand					
Up to 1 year	1,055,305	168,243	135,458	49,233	1,408,239	1,545,008
1-2 years	156,552	12,913	20,127	-	189,592	142,245
2-3 years	8,015	2,195	3,353	-	13,563	33,664
Over 3 years	5,833	13,996	22,042	-	41,871	42,703
	1,225,705	197,347	180,980	49,233	1,653,265	1,763,620

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

a) The credit quality of Company's bank balances can be assessed with reference to external credit ratings as follows:

Rating Financial institution	Rating		Rating agency	2018	2017
	Long term	Short term		Rupees in thousand	
Askari Bank Limited	AA+	A1+	PACRA	101,083	172,472
Summit Bank Limited	A-	A-1	JCR-VIS	986	950
Habib Bank Limited	AAA	A-1+	JCR-VIS	2,099	1,828
Faysal Bank Limited	AA	A1+	PACRA	1,263	1,939
Silk Bank Limited	A-	A-2	JCR-VIS	54	91
Bank Al Falah Limited	AA+	A1+	PACRA	593	1,310
Bank Al-Habib Limited	AA+	A1+	PACRA	160	173
Meezan Bank Limited	AA+	A-1+	JCR-VIS	703	573
The Bank of Punjab	AA	A1+	PACRA	105	742
NRSP Microfinance Bank	A	A1	PACRA	3,483	782
JS Bank Limited	AA-	A1+	PACRA	1,644	590
Sindh Bank Limited	AA	A-1+	JCR-VIS	1	1
Bank Of Khyber	A	A-1	PACRA	1,211	495
PPCBL	Exempted	Exempted	Not Applicable	7,516	3,815
Samba Bank Limited	AA	A-1	JCR-VIS	1,215	-
Zarai Taraqiyati Bank	AAA	A-1+	JCR-VIS	8,557	4,652
				130,673	190,413

b) Sector wise analysis of gross amount due from insurance contract holders is as follows:

Agriculture	21,152	11,298
Construction Companies	72,774	3,229
Development	36,696	46,281
Education	56,862	38,548
Engineering	16,341	7,258
Financial Services	65,926	35,557
Logistics	25,236	3,626
Miscellaneous	148,024	204,002
Other Manufacturing	27,003	16,395
Other Services	229,877	306,595
Pharmaceuticals	9,320	6,027
Poultry Industry	848	61
Sugar Industry	1,162	635
Telecommunication	480,171	419,601
Textile and Composites	32,760	26,779
Travel and Tourism Development	1,553	1,651
	1,225,705	1,127,543

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

- c) The credit quality of amounts due from other insurers / reinsurers and reinsurance recoveries against outstanding claims can be assessed with reference to external credit rating as follows:

	2018			2017
	Amount due from other insurers / reinsurers	Reinsurance recoveries against outstanding claims	Aggregate	Aggregate
Rating	Rupees in thousand			
A or above	197,248	180,957	378,205	565,600
Others	99	23	122	6,251
	197,347	180,980	378,327	571,851

- d) The Company has diversified portfolio of investment to mitigate the risk. The credit risk exposure relates to investment in debt securities as mentioned in note 10 to the financial statements. The Company has also maintained a provision against certain certificates of investments as disclosed in note 10.5 to the financial statements.

ii) **Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities. Liquidity requirements are monitored by management to ensure that adequate funds are available to meet any obligations as they arise. To guard against risk, the Company has diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities.

The table below summarises the maturity profile of the Company's financial liabilities. The contractual maturities of these liabilities at the year end have been determined on the basis of the remaining period at the balance sheet date to the contractual maturity date. Financial liabilities not having a contractual maturity are assumed to mature on the expected date on which these liabilities will be settled.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018			
	Carrying amount	Contractual cash flows	Up to one year	More than one year
	Rupees in thousand			
Provision for outstanding claims (including IBNR)	445,799	445,799	445,799	-
Amounts due to other insurers / reinsurers	531,640	531,640	531,640	-
Accrued expenses	5,087	5,087	5,087	-
Other creditors and accruals	137,506	137,506	137,506	-
Unclaimed dividend	4,049	4,049	4,049	-
Deposits and other payables	33,604	33,604	33,604	-
Liabilities against assets subject to finance lease	68,961	68,961	26,311	42,650
Other liabilities	76,814	76,814	76,814	-
	1,303,460	1,303,460	1,260,810	42,650
	2017			
	Carrying amount	Contractual cash flows	Up to one year	More than one year
	Rupees in thousand			
Provision for outstanding claims (including IBNR)	416,296	416,296	416,296	-
Amounts due to other insurers / reinsurers	569,317	569,317	569,317	-
Accrued expenses	35,107	35,107	35,107	-
Other creditors and accruals	116,241	116,241	116,241	-
Unclaimed dividend	2,298	2,298	2,298	-
Deposits and other payables	58,184	58,184	58,184	-
Liabilities against assets subject to finance lease	72,017	72,017	22,617	49,400
Other liabilities	32,061	32,061	32,061	-
	1,301,521	1,301,521	1,252,121	49,400

iii) Market risk

- a) Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of change in market variable such as interest / mark up rate, foreign exchange rate and equity prices. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The market risks associated with the Company's business activities are interest / mark up rate risk and price risk.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Interest / mark-up rate risk

Interest / mark-up rate risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in the market interest / mark up rates. The Company invests in securities and has deposits that are subject to interest / mark up rates risk. The Company limits interest / mark up rate risk by monitoring changes in interest / mark up rates in the currencies in which its cash and investments are denominated. The Company's financial liabilities are not exposed to interest / mark up rate risk. At the balance sheet date exposure to interest bearing financial assets is as follows:

	2018	2017	2018	2017
	Effective interest rate [%]		Carrying amounts Rupees in thousand	
Fixed rate financial assets				
Deposit accounts	3.70% to 8.03%	2.4% to 5.25%	102,098	147,181
Investments	2.81% to 12.54%	5.63% to 12.54%	1,407,145	498,569
			1,509,243	645,750

Sensitivity analysis

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate will not effect the fair value of any financial instrument.

For cash flow sensitivity analysis of variable rate instruments a hypothetical change of 100 basis points in interest rates at the reporting date would have decreased / increased profit for the year by Rs. 2.10 million [2017: Rs. 750 thousand].

It is assumed that the changes occur immediately and uniformly to each category of instrument containing interest rate risk. The analysis assumes that all other variables remain constant. Actual results might differ from those reflected above.

b) Foreign currency risk

Foreign currency risk is the risk that fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. The Company, at present, is not materially exposed to currency risk as majority of the transactions are carried out in Pak Rupees.

c) Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices [other than those arising from interest / mark up rate risk or currency risk], whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. The Company is exposed to price risk since it has investments in quoted securities which are carried at fair value. The Company manages price risk by monitoring exposure in quoted securities and implementing the strict discipline in internal risk management and investment policies.

The carrying value of investments are based on quoted market prices as of the balance sheet date except for investments held to maturity securities which are measured at their amortized cost.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Furthermore, amount realized in the sale of a particular security may be affected by the relative quantity of the security being sold.

Sensitivity analysis

A 10% increase / [decrease] in market prices of held for trading investments at the year end, would have increased / [decreased] profit before tax by Rs. 16.63 million [2017: Rs. 84.69 million].

iv) Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of all financial assets and financial liabilities approximate their fair values except for available-for-sale and held to maturity investments whose fair values are determined for disclosure purpose only and have been disclosed in their respective notes to these financial statements.

The basis for determining the fair values is as follows:

Fair value hierarchy

The table below analysis financial instruments carried at fair value, by valuation method. The different levels are defined as below:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

As at the balance sheet date, the Company's investments in fair value through profit or loss of Rs. 166.34 million [2017: Rs. 846.89 million] and investments in available-for-sale (Equity securities) of Rs. 258.43 million [2017: Rs. 261.36 million] are carried in the financial statements at their fair values. The fair values for these investments have been determined using the valuation method as described in fair value hierarchy level 1. Fair value of debt securities determined for disclosure purpose only are determined using the valuation method as described in fair value hierarchy level 2.

Determination of fair values

Fair values have been determined for measurement / or disclosure purpose based on the following methods:

Investment in fair value through profit and loss account - held for trading

The fair value of held for trading investment is determined by reference to their closing repurchase price / price quoted on the stock exchange at the reporting date.

Available-for-sale investment

The fair value of available-for-sale investment is determined by reference to their closing repurchase price / price quoted on the stock exchange at the reporting date. They are being carried at fair value.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Held to maturity investment

Fair value for held to maturity investment is estimated as the present values of future cash flows, discounted at the market rate of interest at the reporting date. They are being carried at fair value.

Non-derivatives financial assets and liabilities

The fair value is estimated based on the present values of future cash flows, discounted at the market rate of interest at the reporting date. However, since these assets and liabilities are due to be settled within one year, their fair values approximate their carrying values.

v) Capital management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders, and to maintain a strong capital base to support the sustained development of its business. The management closely monitors the return on capital along with the level of distributions to ordinary shareholders. The Company is compliant with the minimum capital requirement under the Insurance Ordinance 2000.

SECP under S.R.O.828 (I) 2015 dated 18th August 2015 has prescribed the following minimum paid up capital requirement for all non life insurers:

	30 June	31 December
	Rupees in thousand	
Year 2015	-	300,000
Year 2016	350,000	400,000
Year 2017	450,000	500,000

The Company meets the regulatory requirements for minimum paid up capital.

41.2 Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable. The principal risk that the Company faces under its insurance contracts is that the actual claims exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims is greater than estimated. Insurance events are random, and the actual number and amount of claims will vary from year to year from the level established.

Based on past experience, management is of the view that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome is. In addition, a more diversified portfolio is less likely to be affected by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

(a) Frequency and severity of claims

Political, environmental, economical and climatic changes give rise to more frequent and severe extreme events [for example, fire, theft, steal, riot and strike, explosion, earthquake, atmospheric damage, hurricanes, typhoons, river flooding, electric fluctuation, terrorism, war risk, damages occurring in inland transit, burglary, loss of cash in safe and cash in transit, travel and personal accident, money losses, engineering losses and other events] and their consequences [for example subsidence claims]. For certain contracts, the Company has also limited the number of claims that can be paid in any policy year or introduced a maximum amount payable for claims in any policy year.

Insurance contracts which are divided into direct and facultative arrangements are further subdivided into five segments: fire, marine, motor, accident and health and miscellaneous. The insurance risk arising from these contracts is concentrated in the territories in which the Company operates, and there is a balance between commercial and personal properties / assets in the overall portfolio of insured properties / assets. The Company underwrites insurance contract in Pakistan.

The Company manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. The Company has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. Insurance contracts also entitle the Company to pursue third parties for payment of some or all costs [for example, subrogation]. The claim payments are limited to the extent of sum insured on occurrence of the insured event.

The Company has entered into reinsurance cover / arrangements with local and foreign reinsurers having good credit rating by reputable rating agencies, to reduce its exposure to risks and resulting claims. Keeping in view the maximum exposure in respect of key zone aggregates, a number of proportional and non-proportional facultative reinsurance arrangements are in place to protect the net account in case of a major catastrophe. The effect of such reinsurance arrangements is that the Company recovers the share of claims from reinsurers thereby reducing its exposure to risk. Apart from the adequate event limit which is a multiple of the treaty capacity or the primary recovery from the proportional reinsurance arrangements, any loss over and above the said limit would be recovered under non-proportional treaty which is very much in line with the risk management philosophy of the Company. In compliance of the regulatory requirement, the reinsurance agreements are duly submitted with Securities and Exchange Commission of Pakistan on an annual basis.

The Company has claims department dealing with the mitigation of risks surrounding claims incurred whether reported or not. This department investigates and settles all claims based on surveyor's report / assessment. The unsettled claims are reviewed individually on a periodic basis and adjusted to reflect the latest information on the underlying facts, contractual terms and conditions, and other factors. The Company actively manages and pursues early settlements of claims to reduce its exposure to unpredictable developments.

(b) Sources of uncertainty in the estimation of future claim payments

Claims reported and otherwise are analyzed separately. The development of large losses / catastrophes is analyzed separately. The shorter settlement year for claims allows the Company to achieve a higher degree of certainty about the estimated cost of claims including IBNR. However, the longer time needed to assess the emergence of a subsidence claim makes the estimation process more uncertain for these claims.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value, reinsurance and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome may be different from the original liability established. The liability comprises amount in relations to unpaid reported claims, claims incurred but not reported (IBNR), expected claims settlement costs and a provision for unexpired risks at the end of the reporting year.

Liability in respect of outstanding claims is based on the best estimate of the claims intimated or assessed. In calculating the estimated cost of unpaid claims (both reported and not), the Company estimation techniques are a combination of loss-ratio-based estimates (where the loss ratio is defined as the ratio between the ultimate cost of insurance claims and insurance premium earned in a prior financial years in relation to such claims) and an estimate based upon actual claims experience using predetermined basis where greater weight is given to actual claims experience as time passes.

In estimating the liability for the cost of reported claims not yet paid, the Company considers any information available from surveyor's assessment and information on the cost of settling claims with similar characteristics in previous years. Claims are assessed on a case-by-case basis separately.

Particulars	Total amount	Age-wise Breakup				
		1 to 6 months	7 to 12 months	13 to 24 months	25 to 36 months	Beyond 36 months
		(Rupees in thousand)				
Claims not encashed	59,472	53,675	2,190	1,757	1,850	-

(c) Key assumptions

The principal assumption underlying the liability estimation of IBNR and Premium Deficiency Reserves is that the Company's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgement to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgement includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc.

(d) Changes in assumptions

The Company did not change its assumptions for the insurance contracts as disclosed in above (b) and (c).

(e) Sensitivity analysis

The risks associated with the insurance contracts are complex and subject to number of variables which complicate quantitative sensitivity analysis. The Company makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claim numbers and expected loss ratios. The Company considers that the liability for insurance claims recognized in the balance sheet is adequate. However, actual experience will differ from the expected outcome.

As the Company enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below, showing the impact on profit before tax net of reinsurance.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Profit before tax		Shareholders' equity	
	2018	2017	2018	2017
	Rupees in thousand			
10% increase in loss				
Fire and property damage	(1,313)	(1,815)	(932)	(1,271)
Marine aviation and transport	(1,708)	(2,416)	(1,213)	(1,691)
Motor	(14,487)	(12,940)	(10,285)	(9,058)
Health	(4,406)	(4,419)	(3,128)	(3,093)
Miscellaneous	(4,568)	(1,597)	(3,243)	(1,118)
	(26,482)	(23,187)	(18,801)	(16,231)

A 10% decrease would have had equal but opposite effect on the profit and loss account and shareholders' equity.

(f) Concentration of insurance risk

A concentration of risk may also arise from a single insurance contract issued to a particular type of policyholder, within a geographical location or to types of commercial business. The Company minimizes its exposure to significant losses by obtaining reinsurance from a number of reinsurers, who are dispersed over several geographical regions.

To optimize benefits from the principle of average and law of large numbers, geographical spread of risk is of extreme importance. There are a number of parameters which are significant in assessing the accumulation of risks with reference to the geographical location, the most important of which is risk survey. The concentration of risk by type of contracts is summarized below by reference to liabilities.

	Gross sum insured	Reinsurance	Net
	Rupees in thousand		
2018			
Fire and property	623,667,798	546,272,626	77,395,172
Marine, aviation and transport	595,306,457	384,978,035	210,328,422
Motor	49,314,958	496,824	48,818,134
Miscellaneous	313,402,484	109,422,121	203,980,363
	1,581,691,697	1,041,169,606	540,522,091
2017			
Fire and property	551,051,919	466,796,081	84,255,838
Marine, aviation and transport	441,973,987	263,027,307	178,946,680
Motor	41,526,506	942,652	40,583,854
Miscellaneous	167,835,063	99,112,949	68,722,114
	1,202,387,475	829,878,989	372,508,486

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The Company's class wise major risk exposure is as follows:

	Maximum Gross Risk Exposure	
	2018	2017
	Rupees in thousand	
Fire and property	160,336,433	36,002,828
Marine, aviation and transport	243,663,525	169,036,875
Motor	66,000	39,200
Liability	3,342,468	397,500
Miscellaneous	27,809,406	1,638,000

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

42 STATEMENT OF SOLVENCY

	2018
	Rupees in thousand
Assets	
Property and equipment	228,834
Intangible assets	72
Investment property	41,811
Investments	
- Equity securities	424,765
- Debt securities	276,345
- Term deposits	1,130,800
Loans and other receivables	73,214
Insurance / Reinsurance receivables - unsecured, considered good	1,393,739
Reinsurance recoveries against outstanding claims	180,980
Salvage recoveries accrued	60,543
Deferred commission expense / Acquisition cost	97,956
Deferred taxation	31,940
Prepayments	563,924
Cash and bank	147,175
Total assets from Window Takaful Operations - OPF	202,467
Total Assets [A]	4,854,565
In-admissible assets as per following clauses of section 32(2) of the Insurance Ordinance, 2000	
(g) receivable from related parties	95,578
(h) insurance / reinsurance receivables for more than three months	455,210
(i) intangible assets	72
(j) deferred tax asset	31,940
(k) security deposit receivable	16,910
(k) security deposits	33,604
(U)-(i) vehicles	80,181
(U)-(ii) office equipment	18,149
(U)-(ii) office equipment (window takaful operator's fund)	139
(U)-(iii) fixtures and fittings	7,934
(U)-(iii) fixtures and fittings (window takaful operator's fund)	312
Total of In-admissible assets [B]	740,029
Total Admissible Assets [C=A-B]	4,114,536

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		2018
		Rupees in thousand
Total Liabilities		
Underwriting Provisions		
- Outstanding claims including IBNR		445,799
- Unearned premium reserves		1,642,458
- Unearned reinsurance commission		107,337
Retirement benefit obligations		28,722
Staff compensated absences		25,668
Liabilities against assets subject to finance lease - secured		59,591
Taxation - provision less payment		6,288
Premium received in advance		22,794
Insurance / Reinsurance Payables		531,640
Unclaimed dividend		4,049
Other Creditors and Accruals		190,685
Deposits and other payables		33,604
Total Liabilities		3,098,635
Total liabilities from Window Takaful Operations - OPF		69,209
Total Liabilities (D)		3,167,844
Total Net Admissible Assets (E=C-D)		946,692
Minimum solvency requirement (higher of following)		362,350
Method A - U/s 36(3)(a)	150,000	
Method B - U/s 36(3)(b)	362,350	
Method C - U/s 36(3)(c)	271,861	
Excess in Net Admissible Assets over Minimum Requirements		584,342

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

43 CORRESPONDING FIGURES

The preparation and presentation of these financial statements for the year ended December 31, 2018 is in accordance with requirements in Companies Act, 2017. The fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. Accordingly, the corresponding figures have been represented, wherever considered necessary, to comply with the requirements of the Companies Act, 2017. Further, certain corresponding figures have been changed on account of reclassification of prior year figures. Following major representations have been made during the year:

Description	Represented		Rupees in thousand
	From	To	
Unclaimed dividend	Other creditors and accruals	Unclaimed dividend (presented on face of statement of financial position)	2,298
Deposits and other payables	Other creditors and accruals	Deposits and other payables (presented on face of statement of financial position)	58,184
Term Finance Certificates	Held to maturity investments	Available-for-sale investments	75,000

44 PROVIDENT FUND

Size of the fund - total assets

Percentage of investment made (based on fair value)

Fair value of investments

2018	2017
Rupees in thousand	
78,987	74,684
96%	96%
75,748	71,339

44.1 The cost of above investments amounted to Rs. 56.36 million (2017: Rs. 58.70 million).

44.2 The break-up of fair value of investments is:

	2018	2017	2018	2017
	Percentage		Rupees in thousand	
Pakistan Stock Market Fund	13%	15%	9,654	10,397
Pakistan Investment Bond	0%	50%	-	35,851
NIT Islamic Equity Fund	2%	3%	1,953	2,345
Askari High Yield	18%	18%	13,416	12,755
T-Bills	45%	0%	34,310	-
Bank balances	22%	14%	16,415	9,991
	100%	100%	75,748	71,339

44.3 The investments out of provident fund have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and rules formulated for this purpose.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
45 WINDOW TAKAFUL OPERATIONS - OPF		
Assets		
Cash and bank deposits	3,915	36,568
Investments	147,413	51,604
Current assets - others	50,688	30,928
Fixed assets	451	382
Total assets	202,467	119,482
Total liabilities - current	69,209	43,091
Profit from Window Takaful Operations - OPF	56,907	23,755

Details of total assets, total liabilities and segment disclosure of window takaful operations are stated in the annexed financial statements.

46 NON ADJUSTING EVENT AFTER BALANCE SHEET DATE

The Board of Directors of the Company in the meeting held on 13 March 2019 have proposed a final cash dividend of Rupees 1.50 per share and bonus issue of 15%.

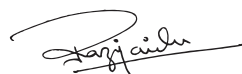
47 DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorized for issue by the Board of Directors of the Company on 13 March 2019.

48 GENERAL

Number of employees

Total number of employees at the end of the year were 436 [2017: 418]. Average number of employees during the year were 427 [2017: 413].



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)
Director



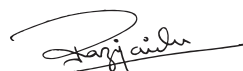
Lt Gen Najib Ullah Khan (Retd)
Chairman

Statement of Financial Position

As at 31 December 2018

		31 December 2018			31 December	01 January
		Operator's Fund	Participants' Takaful Fund	Aggregate	2017 Aggregate [Restated]	2017 Aggregate [Restated]
ASSETS	Note	Rupees in thousand				
Property and equipment	5	451	-	451	382	262
Investments						
- Equity securities	6	143,408	35,208	178,616	81,877	84,371
- Debt securities	7	5,000	5,000	10,000	-	-
Loans and other receivables	8	3,772	29,333	33,105	2,713	2,947
Takaful / Retakaful receivable	9	968	63,786	64,754	38,758	23,533
Retakaful recoveries against outstanding claims	19	-	16,078	16,078	17,701	6,904
Salvage recoveries accrued		-	3,632	3,632	-	-
Wakala fees receivable	10	33,113	-	33,113	20,048	16,538
Deferred commission expense/Acquisition cost	21	10,730	-	10,730	7,037	4,396
Mudarib's fees receivable		201	-	201	69	69
Tax deducted at source		1,857	557	2,414	1,226	703
Prepayments	11	48	29,421	29,469	14,018	11,760
Cash and bank	12	3,915	70,797	74,712	85,515	22,758
Total Assets		203,463	253,812	457,275	269,344	174,241

The annexed notes 1 to 32 form an integral part of these financial statements.


Razi Haider
Chief Financial Officer

Abdul Waheed
President & Chief Executive

		31 December 2018			31 December 2017	01 January 2017
		Operator's Fund	Participants' Takaful Fund	Aggregate	Aggregate [Restated]	Aggregate [Restated]
FUNDS AND LIABILITIES		Rupees in thousand				
Note						
Operator's Fund						
Statutory fund		50,000	-	50,000	50,000	50,000
Reserves		-	-	-	[955]	1,336
Accumulated profit		84,253	-	84,253	27,346	3,591
		134,253	-	134,253	76,391	54,927
Waqf/Participants' Takaful Fund						
Cede money		-	1,000	1,000	1,000	1,000
Reserves		-	101	101	-	[1]
Accumulated surplus		-	12,356	12,356	15,528	2,612
		-	13,457	13,457	16,528	3,611
Underwriting provisions						
Outstanding claims including IBNR	19	-	68,644	68,644	41,065	21,530
Unearned contribution reserves	16	-	89,757	89,757	57,789	33,802
Unearned retakaful rebate	20	-	5,352	5,352	2,473	2,049
Contribution received in advance		-	2,733	2,733	639	1,912
Takaful / Retakaful payables	13	2,006	32,910	34,916	8,997	13,108
Unearned wakala fees	18	61,788	-	61,788	36,407	21,446
Wakala fees payable		-	33,113	33,113	20,048	16,538
Mudarib's fees payable		-	201	201	69	69
Other creditors and accruals	14	5,416	7,645	13,061	8,938	5,249
Total Liabilities		69,210	240,355	309,565	176,425	115,703
Total Funds and Liabilities		203,463	253,812	457,275	269,344	174,241
Contingencies and Commitments	15					

Maj Gen Akhtar Iqbal (Retd)
Director

Lt Gen Najib Ullah Khan (Retd)
Chairman

Statement of Comprehensive Income

For the year ended 31 December 2018

	Note	2018	2017
		Rupees in thousand	
PTF Revenue Account			
Net contribution revenue	16	99,104	63,110
Net takaful benefits	19	(108,860)	(53,904)
Direct expenses	17	(4,596)	-
Retakaful rebate	20	8,616	5,094
Takaful claims and acquisition costs		(104,840)	(48,810)
Underwriting Results		(5,736)	14,300
Investment income	23	1,512	(2,308)
Other income	24	2,751	924
Mudarib's share	25	(1,699)	-
Results of operating activities		2,564	(1,384)
[Deficit] / surplus for the year		(3,172)	12,916
Other comprehensive income			
Items that will be subsequently reclassified to the profit and loss account			
Unrealized gain on available-for-sale investments		101	1
Reclassification adjustment relating to available-for-sale investments disposed off in the year		-	-
Other comprehensive income for the year		101	1
Total comprehensive [deficit] / surplus for the year		(3,071)	12,917
OPF Revenue Account			
Wakala fee	18	95,850	54,110
Commission expense	21	(20,421)	(12,311)
Management expenses	22	(24,553)	(23,369)
		50,876	18,430
Investment income	23	1,947	4,659
Other income	24	2,829	1,291
Mudarib's share of PTF investment income	25	1,699	-
Other expenses	26	(444)	(625)
Results of operating activities		6,031	5,325
Profit for the year		56,907	23,755
Other comprehensive income / [loss]			
Items that will be subsequently reclassified to the profit and loss account			
Unrealized loss on available-for-sale investments		-	(2,291)
Reclassification adjustment relating to available-for-sale investments disposed off in the year		955	-
Other comprehensive income / [loss] for the year		955	(2,291)
Total comprehensive income for the year		57,862	21,464

The annexed notes 1 to 32 form an integral part of these financial statements.


Razi Haider
Chief Financial Officer

Abdul Waheed
President & Chief Executive

Maj Gen Akhtar Iqbal (Retd)
Director

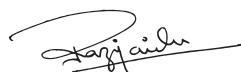
Lt Gen Najib Ullah Khan (Retd)
Chairman

Cash Flow Statement

For the year ended 31 December 2018

	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate (Restated)
	Rupees in thousand			
Operating Cash Flows				
a) Takaful activities				
Contribution received	-	272,826	272,826	169,115
Re-takaful contribution paid	-	(37,189)	(37,189)	(27,701)
Claims paid	-	(119,562)	(119,562)	(57,959)
Re-takaful and other recoveries received	-	46,030	46,030	4,142
Commission paid	(24,291)	-	(24,291)	(12,749)
Re-takaful rebate received	-	6,940	6,940	5,693
Wakala fee paid	108,565	(108,565)	-	-
Management expenses paid	(22,855)	(2,865)	(25,720)	(20,789)
Net cash flow generated from underwriting activities	61,419	57,615	119,034	59,752
b) Other operating activities:				
Income tax paid	(667)	(521)	(1,188)	(524)
Other expenses paid	(484)	-	(484)	(444)
Other operating payments	(1,495)	(30,430)	(31,925)	(470)
Other operating receipts	880	2,338	3,218	1,866
Loan advanced paid	(688)	-	(688)	(934)
Loan repayments received	888	-	888	772
Net cash flow (used in) / generated from other operating activities	(1,566)	(28,613)	(30,179)	266
Total cash flow from all operating activities	59,853	29,002	88,855	60,018
Investment activities:				
Profit / return received	2,345	2,736	5,081	2,009
Modarib's fee received / (paid)	1,567	(1,567)	-	-
Dividends received	1,739	176	1,915	2,047
Payment for investments	(143,400)	(85,523)	(228,923)	(25,296)
Proceeds from disposals of investments	47,758	77,026	124,784	25,802
Fixed capital expenditure	(281)	-	(281)	(250)
Proceeds from disposals of fixed assets	-	-	-	43
Total cash flow (used in) / generated from investing activities	(90,272)	(7,152)	(97,424)	4,355
Financing activities:				
Payment against Ijarah	(2,234)	-	(2,234)	(1,616)
Total cash flow from financing activities	(2,234)	-	(2,234)	(1,616)
Net cash flow from all activities	(32,653)	21,850	(10,803)	62,757
Cash and cash equivalents at beginning of the year	36,568	48,947	85,515	22,758
Cash and cash equivalents at end of the year	3,915	70,797	74,712	85,515

The annexed notes 1 to 32 form an integral part of these financial statements.


Razi Haider
Chief Financial Officer

Abdul Waheed
President & Chief Executive

Maj Gen Akhtar Iqbal [Retd]
Director

Lt Gen Najib Ullah Khan [Retd]
Chairman

Cash Flow Statement

For the year ended 31 December 2018

	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate (Restated)
	Rupees in thousand			
Reconciliation to Profit and Loss Account:				
Operating cash flows	59,853	29,002	88,855	60,018
Depreciation expense	(212)	-	(212)	(88)
Dividend income	1,739	176	1,915	2,048
Gain on disposal of investments	796	839	1,635	-
Increase in assets other than cash	17,765	72,973	90,738	45,909
Increase in liabilities other than running finance	(23,224)	(109,916)	(133,140)	(72,436)
Unrealized gain on investments held for trading	662	28	690	1,134
Investment income	213	213	426	6,327
Profit on bank deposits	2,345	2,736	5,081	2,009
Tax paid	667	521	1,188	524
Decrease in deposit against vehicle Ijarah [Provision for] / reversal of diminution in value of AFS investments	(2,234)	-	(2,234)	(1,616)
	(1,463)	256	(1,207)	(7,158)
Profit / (deficit) for the year	56,907	(3,172)	53,735	36,671
Attributed to				
Operator's Fund	56,907	-	56,907	23,755
Participants' Takaful Fund	-	(3,172)	(3,172)	12,916
	56,907	(3,172)	53,735	36,671

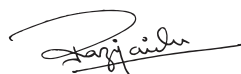
Definition of cash :

Cash comprises cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

Cash for the purpose of the cash flow statement consist of:

	2018	2017
	Rupees' in thousand	
Cash and other equivalents	158	235
Current and other accounts	74,554	85,280
	74,712	85,515

The annexed notes 1 to 32 form an integral part of these financial statements.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)
Director



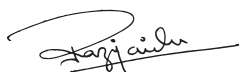
Lt Gen Najib Ullah Khan (Retd)
Chairman

Statement of Changes in Fund

For the year ended 31 December 2018

	Operator's Fund			Total
	Statutory fund	Available-for-sale investments revaluation reserve	Accumulated profit	
	Rupees in thousand			
Balance as at 01 January 2017 as previously reported	50,000	-	3,591	53,591
Effect of change in accounting policy	-	1,336	-	1,336
Balance as at 01 January 2017 [Restated]	50,000	1,336	3,591	54,927
Total comprehensive income / (loss) for the year				
Profit for the year	-	-	23,755	23,755
Other comprehensive loss for the year [Restated]	-	(2,291)	-	(2,291)
	-	(2,291)	23,755	21,464
Balance as at 31 December 2017 (Restated)	50,000	(955)	27,346	76,391
Balance as at 01 January 2018 as previously reported	50,000	-	27,346	77,346
Effect of change in accounting policy	-	(955)	-	(955)
Balance as at 01 January 2018 (Restated)	50,000	(955)	27,346	76,391
Total comprehensive income for the year				
Profit for the year	-	-	56,907	56,907
Other comprehensive income for the year	-	955	-	955
	-	955	56,907	57,862
Balance as at 31 December 2018	50,000	-	84,253	134,253
	Participants' Takaful Fund			Total
	Cede Money	Available-for-sale investments revaluation reserve	Accumulated surplus	
	Rupees in thousand			
Balance as at 01 January 2017 as previously reported	1,000	-	2,612	3,612
Effect of change in accounting policy	-	(1)	-	(1)
Balance as at 01 January 2017 [Restated]	1,000	(1)	2,612	3,611
Total comprehensive income for the year				
Surplus for the year	-	-	12,916	12,916
Other comprehensive income for the year [Restated]	-	1	-	1
	-	1	12,916	12,917
Balance as at 31 December 2017	1,000	-	15,528	16,528
Balance as at 01 January 2018 as previously reported	1,000	-	15,528	16,528
Effect of change in accounting policy	-	-	-	-
Balance as at 01 January 2018 (Restated)	1,000	-	15,528	16,528
Total comprehensive income / (loss) for the year				
Deficit for the year	-	-	(3,172)	(3,172)
Other comprehensive income for the year	-	101	-	101
	-	101	(3,172)	(3,071)
Balance as at 31 December 2018	1,000	101	12,356	13,457

The annexed notes 1 to 32 form an integral part of these financial statements.


Razi Haider
Chief Financial Officer

Abdul Waheed
President & Chief Executive

Maj Gen Akhtar Iqbal [Retd]
Director

Lt Gen Najib Ullah Khan [Retd]
Chairman

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

1 LEGAL STATUS AND NATURE OF BUSINESS

askari general insurance company limited ("the Operator") was incorporated under the Companies Ordinance, 1984 on 12 April, 1995. The Operator is registered in Pakistan Stock Exchange and is engaged in general insurance business. The registered office and principal place of the Operator is located at AWT Plaza, Rawalpindi.

The Operator has been allowed to undertake Window Takaful Operations (WTO) on 10 August 2015 by Securities and Exchange Commission of Pakistan under SECP Takaful Rules 2012 to carry on General Window Takaful Operations in Pakistan.

For the purpose of carrying on the takaful business, the Operator has formed a Waqf/ Participants' Takaful Fund (PTF) under the Waqf deed. The Waqf deed governs the relationship of Operator and participants for management of takaful operations.

2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements of the WTO have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017, provisions of and directive issued under the Companies Act, 2017, the Insurance Ordinance, 2000, SEC Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017 and Takaful Rules, 2012. In case where requirements differ, the provisions or directives of the Companies Act, 2017, Insurance Ordinance, 2000 the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and SECP Takaful Rules, 2012 shall prevail.

These financial statements reflect the financial position and results of operations of both the Operator's Fund (OPF) and Participants' Takaful Fund (PTF) in a manner that the assets, liabilities, income and expenses of the Operator and PTF remain separately identifiable.

Total assets, total liabilities and profit/ (loss) of the Window Takaful Operations of the Company referred to as the Operator's fund has been presented in these financial statements in accordance with the requirements of Circular 25 of 2015 dated July 09, 2015.

2.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain financial instruments which are stated at their fair values.

2.2 Functional and presentation currency

These financial statements are presented in Pakistani Rupees which is the Operator's functional and presentation currency. All financial information presented in Pakistani Rupees has been rounded to the nearest thousand.

2.3 Standards, interpretations and amendments to accounting and reporting standards as applicable in Pakistan that are effective in the current year

Securities and Exchange Commission of Pakistan ("SECP") vide S.R.O 88(1)/2017 and S.R.O 89(1)/2017 dated 9 February 2017 has issued the Insurance Rules, 2017 and Insurance Accounting Regulations, 2017 (the Rules and Accounting Regulations 2017). The application of these Rules and Accounting Regulations, 2017 for the purpose of preparation and presentation of the financial statements was effective from 1 April 2017. SECP vide letter ID/OSM/

Askari/2017/13197, dated 4 August 2017 had granted exemption from application of Rules and Accounting Regulations 2017 to the Company till 31 December 2017. Therefore, the application of Rules and Accounting Regulations 2017 became effective from the accounting year commencing from 01 January 2018.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The Rules and Accounting Regulations 2017 require significant disclosures / requirements, which are relevant to the Company includes but not limited to: Presentation and disclosure of financial statements prescribed in Annexure II of the Insurance Rules, 2017, recognition of available-for-sale investments at fair value as per IAS 39 "Financial Instruments: Recognition and Measurement", recognition of premium receivable under an insurance policy / cover note as written from the date of attachment of risk to the policy / cover note.

The Operator has adopted these Rules and Accounting Regulations 2017 and accordingly has changed its accounting policies as contained in note 3.1.

In addition, Companies Act 2017 also became effective for the financial statements for the year ended 31 December 2017. As the Operator's financial statements are prepared in accordance with the format prescribed by SECP, it did not have a direct impact on the financial statements.

2.4 Standards, interpretations and amendments not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019:

- IFRIC 23 'Uncertainty over Income Tax Treatments' [effective for annual periods beginning on or after 1 January 2019] clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on Operator's financial statements.
- IFRS 15 'Revenue from contracts with customers' [effective for annual periods beginning on or after 1 July 2018]. IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The application of interpretation is not likely to have an impact on Operator's financial statements.
- IFRS 9 'Financial Instruments' and amendment – Prepayment Features with Negative Compensation [effective for annual periods beginning on or after 1 July 2018 and 1 January 2019 respectively]. IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Operator is currently in the process of analyzing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.
- IFRS 16 'Leases' [effective for annual period beginning on or after 1 January 2019]. IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The application of interpretation is not likely to have an impact on Operator's financial statements.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures [effective for annual period beginning on or after 1 January 2019]. The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future [referred to as long-term interests or 'LTI']. The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on Operator's financial statements.
- Amendments to IAS 19 'Employee Benefits' - Plan Amendment, Curtailment or Settlement [effective for annual periods beginning on or after 1 January 2019]. The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Operator's financial statements.
- Amendment to IFRS 3 '*Business Combinations*' - Definition of a Business [effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020]. The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- Amendments to IAS 1 *Presentation of Financial Statements* and IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors* [effective for annual periods beginning on or after 1 January 2020]. The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgements when preparing their general purpose financial statements in accordance with IFRS Standards.
- Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to following approved accounting standards:
 - IFRS 3 Business Combinations and IFRS 11 Joint Arrangement - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. An Operator remeasures its previously held interest in a joint operation when it obtains control of the business. An Operator does not remeasures its previously held interest in a joint operation when it obtains joint control of the business.
 - IAS 12 *Income Taxes* - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
 - IAS 23 *Borrowing Costs* - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

- Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 [effective for annual periods beginning on or after 1 July 2018]. The amendment address issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from 1 July 2018 onwards to remove from profit or loss the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied. The amendments are not likely to have an impact on Operator's financial statements.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as stated below have been applied consistently to all years presented in these financial statement except for the changes in accounting policies as follow;

3.1 Changes in Accounting Policies

3.1.1 Application of Insurance Rules 2017 and Insurance Accounting Regulations 2017

The Operator has adopted these Rules and Accounting Regulations 2017 and accordingly has changed its accounting policies as follows:

3.1.1.1 Available-for-sale investments

Refer note 3.14.2 for change in policy of available-for-sale investments.

3.1.1.2 Premium income

Up to 31 December 2017, contribution had been recognized as written at the time of takaful policy (policy written) in accordance with the Insurance Accounting Regulations, 2017. Accordingly to the Rules and Accounting Regulations 2017, the Operator has changes its accounting policy for recognition of contribution under an takaful policy / cover note as written from date of issuance to the date of attachment of risk to the policy / cover note.

3.1.1.3 Presentation of Financial Statements

The Operator has adopted format for preparation and presentation of its financial statements in line with the requirements of the Rules and Accounting Regulations, 2017. Significant changes in presentation are rearrangements in sequence of assets / liabilities in the statement of financial position; presentation of single profit or loss account instead of segment wise (classes of business) presentation and discontinuation of separate statements of Premium, Claims, Expense and investment Income. The segment wise premium, claims, expenses and investment income is now included in notes to the financial statements.

3.1.1.4 Reconciliation of cash flows arising from financing activities

Amendments to IAS 7 'Statement of Cash Flows' became effective during the year. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activates, including both changes arising from cash flow and non-cash changes. However, there was no change in the reported figures of profit and loss account or balance sheet.

3.2 Furniture, Fixtures and Equipment

These are stated at cost less accumulated depreciation and impairment losses, if any, except for capital work in progress which is stated at cost less impairment losses, if any. Depreciation is charged on depreciable amount over the estimated useful life.

Depreciation is charged on monthly basis where full depreciation is charged in the month of addition and no depreciation is charged in the month of disposal.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Subsequent costs are included in the asset's carrying amount or recognised separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the Operator and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to the profit and loss account in the year in which they are incurred. The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognised as an income or expense.

3.3 Takaful contracts

Takaful contracts are those contracts where the Participants' Takaful Fund (PTF) has accepted significant Takaful risk from another party (the participants) by agreeing to compensate the participants if a specified uncertain future event adversely affects the policyholders.

Once a contract has been classified as a Takaful contract, it remains a Takaful contract for the remainder of its lifetime, even if the Takaful risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

The Operator underwrites non-life takaful contracts that can be categorised into fire and property damage, marine, aviation and transport, motor, health and accident and miscellaneous contracts. Contracts may be concluded for a fixed term of one year, for less than one year and in some cases for more than one year. However, most of the contracts are for twelve months duration. Takaful contracts entered into by the Operator under which the contract holder is another Takaful Operator (inwards retakaful) of a facultative nature are included within the individual category of takaful contracts, other than those which fall under Treaty. The takaful risk involved in these contracts is similar to the contracts undertaken by the Operator as takaful operator.

Fire and property takaful contracts mainly compensate the customers for damage suffered to their property. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the covered properties in their business activities (business interruption cover).

Marine, aviation and transport class of business provides coverage against loss and damage to goods in transit by any means of conveyance, physical loss or damage to aircraft, ships, and liabilities to third parties and passengers arising from their use.

Motor takaful covers physical loss or damage to the vehicle and liabilities to third parties as provided under the requirements of the Motor Vehicle Ordinance, 1965.

All other takaful contracts like cash in hand, cash in transit, personal accident, infidelity, public liabilities, crop, livestock, travel, bankers and other financial institutions packages, product liabilities, professional indemnity, workers compensation etc. are included under miscellaneous takaful cover.

3.4 Deferred Commission expense/Acquisition cost

Commission expense incurred in obtaining and recording policies is deferred and recognised as an expense in accordance with pattern of recognition of contribution revenue by applying 1/24th method.

3.5 Unearned contribution reserve

The unearned Contribution reserve is the unexpired portion of the Contribution which relates to business in force at the balance sheet date. Unearned Contribution have been calculated by applying 1/24th method as specified in the Insurance Accounting Regulations, 2017.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.6 Contribution deficiency reserves

The Operations is required as per repealed Insurance Rules, 2017, to maintain a provision in respect of contribution deficiency for the class of business where the unearned contribution reserve is not adequate to meet the expected future liability, after retakaful recoveries from claims, and supplementary expenses expected to be incurred after the reporting date in respect of the unexpired takaful contracts in that class of business at the reporting date. The movement in the contribution deficiency reserve is recorded as an expense in the profit and loss account.

The Operator determines adequacy of liability of contribution deficiency by carrying out analysis of its loss ratio of expired period of contracts. The liability of contribution deficiency in relation to accident and health takaful contracts is based on actuary recommendation.

No provision has been made as the unearned contribution reserve for each class of business as at the year end is adequate to meet the expected future liability after retakaful from claims and other expenses, expected to be incurred after the reporting date in respect of policies in force at reporting date.

3.7 Claims

Claims are charged to PTF income as incurred based on estimated liability for compensation owed under the takaful contracts. It includes claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous years.

3.8 Outstanding claims including incurred but not reported (IBNR)

The liability for IBNR is computed through Chain Ladder Method [Development technique] in light of the guidelines issued by Insurance Division of SECP vide its Circular 9 of 2016 dated March 09, 2016 for estimation of IBNR claims reserve, the liability for IBNR for all classes of business is based on actuary recommendation. Any significant change in assumption used event may affect the management's judgement which could affect the provision made for IBNR. Reinsurance recoveries against outstanding claims and salvage recoveries are recognized as an asset and are measured at the amount expected to be received.

3.9 Retakaful contracts

Retakaful Contribution is recognised as an expense at the time the retakaful is ceded. Rebate from retakaful is recognised in accordance with the policy of recognising contribution revenue.

Retakaful assets represent balances due from retakaful operators and retakaful recoveries against outstanding claims. Retakaful liabilities represent balances due to retakaful operators and are primarily retakaful contribution payable for retakaful contracts and are recognised at the same time when retakaful Contribution are recognised as an expense.

3.10 Receivables and payables related to insurance contracts

Receivables including contribution due but unpaid relating to takaful contracts are recognized when due. Claim payable is recorded when intimation is received. These are recognized at cost, which is the fair value of the consideration given less provision for impairment, if any. Contribution receive in advance is recognized as liability till the time of issuance of takaful contract there against.

If there is an objective evidence that any contribution due but unpaid is impaired, the Operations reduces the carrying amount of that contribution receivable and recognizes the loss in profit and loss account.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.11 Segment reporting

An operating segment is a component of the Operator that engages in business activities from which it may earn revenues and incur expenses. The Operator present segment reporting of operation results using the classes of business as specified under the Insurance Ordinance, 2000. Takaful Rules 2012 and the Insurance Rules, 2017 as the primary reporting format.

The Operator has five business segments for reporting purposes namely, fire and property, marine, motor, health and accident and miscellaneous. The nature and business activities of these segments are disclosed in note no. 3.3.

Assets, liabilities and capital expenditures that are directly attributable to segments have been assigned to them while the carrying amount of certain assets used jointly by two or more segments have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

3.12 Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances, stamps in hand and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Operator in the management of its short-term commitments.

3.13 Revenue recognition

3.13.1 Participants' Takaful Fund (PTF)

a) Contribution

Contribution receivable under a policy / cover note issued is recognized as written from date of attachment of risk to the policy / cover note and over the period of takaful from inception to expiry. Contribution is recognized as revenue evenly over the period of the policy.

The unearned portion of Contribution income is recognized as a liability. Such liability is calculated by applying the twenty-fourth method, whereby the liability shall equal $\frac{1}{24}$ of the Contribution relating to policies commencing in the first month of the insurer's financial year, $\frac{3}{24}$ of the Contribution relating to policies commencing in the second month of the insurer's financial years, and so on.

For facultative acceptance the basis of recognizing Contribution and determining the unearned Contribution reserves is the same as for direct policies.

b) Rebate from retakaful operators

Re-takaful rebate from retakaful is recognized at the date from attachment of risk to the policy / cover note and over the period of Takaful from inception to expiry. Re-takaful rebate is recognized as revenue evenly over the period of the policy of issuance of the underlying takaful.

The unearned portion of Re-takaful rebate is recognized as a liability. Such liability is calculated by applying the twenty-fourth method, whereby the liability shall equal $\frac{1}{24}$ of the Contribution relating to policies commencing in the first month of the insurer's financial year, $\frac{3}{24}$ of the Contribution relating to policies commencing in the second month of the insurer's financial years, and so on.

For facultative acceptance the basis of recognizing Commission and determining the unearned Commission reserves is the same as for direct policies.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

3.13.2 Operator's Fund (OPF)

Wakala fee

The Operator manages the general takaful operations for the participants and charges wakala fee against these services. Percentage of wakala fee charged, during the year on gross contribution written, against each class of business was as follows:

Fire and property damage;	35%
Marine, aviation and transport;	35%
Motor;	45%
Accident and health; and	25%
Miscellaneous.	40%

Wakala fee is recognised on the same basis on which the related revenue is recognised. Unexpired portion of wakala fee is recognised as an asset of OPF and a liability of PTF.

3.13.3 Operator's Fund (OPF)/Participants' Fund (PTF)

a) Investment Income

Return on investments, profit on profit and loss sharing accounts and bank deposits are recognised on accrual basis.

b) Dividend income

Dividend income is recognized when the right to receive the dividend is established.

3.14 Investments

3.14.1 Classification

The classification of financial assets is determined at initial recognition and depends on the purpose for which the financial assets were acquired. Currently, the financial assets of the Operator's are classified into the following categories:

a) In equity securities

Surplus / [deficit] arising on revaluation of quoted securities which are classified as available-for-sale investments is taken to a separate account which is shown in the statement of financial position as revaluation surplus. The surplus / [deficit] arising on these securities is taken to the profit and loss account when actually realised upon disposal or in case of impairment of securities. The unrealized surplus / [deficit] arising on revaluation of quoted securities which are classified as held for trading is taken to the profit and loss account. Provision for diminution in the values of securities is made after considering impairment, if any, in their value is taken to profit and loss account. Impairment is booked when there is an objective evidence of significant or prolonged decline in the value of such securities.

Unquoted investments are recorded at cost less accumulated impairment losses, if any.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

b) In debt securities

- a These are investments with fixed or determinable payments and fixed maturities which the Operator's has the intention and ability to hold till maturity. Provision for impairment against debt securities is made in accordance with the requirements of the law. In case of unquoted equity securities, the breakup value of the security should be considered to determine impairment amount. Premium or discount on debt securities classified as available-for-sale and held to maturity is amortised using effective interest method and taken to the profit and loss account.

c) In term deposit

These are investments with fixed or determinable payments and fixed (short term) maturities which the Operator has the intention and ability to hold till maturity. Investments which are designated at fair value through profit or loss upon initial recognition.

3.14.2 Change in accounting policies

During the period, the Operator has changed its accounting policy for the valuation of the available-for-sale investments to comply with the requirements of the 'Insurance Rules, 2017' issued by Securities and Exchange Commission of Pakistan vide its S.R.O. 89[1] / 2017 dated 09 February 2017. In line with the requirements provided in the Rules, the quoted available-for-sale investments are to be valued at market value and any unrealized gains or losses arising on revaluation of available-for-sale investments are taken to Other Comprehensive Income and transferred to revaluation reserves, whereas unquoted available-for-sale investments are valued at cost less impairment in value, if any. On de-recognition or impairment of available-for-sale investments, the cumulative gains or losses previously reported in revaluation reserves are reclassified to Profit and Loss Account for the period. This change in accounting policy has been applied retrospectively in accordance with the requirement of IAS - 8 'Accounting Policy, Change in Accounting Estimates and Error' and comparatives have been restated to conform to the changed policies.

Accordingly, retrospectively adjustments have been made in these financial statements and comparatives have been revised as follows:

i) Operator's fund

Effect of change in statement of financial position

	31 December 2017		
	Balance previously reported	Adjustment	Balance restated
Rupees in thousand			
Investments			
Equity securities	11,000	(955)	10,045
Reserves	-	955	955

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	01 January 2017		
	Balance previously reported	Adjustment	Balance restated
Investments			
	Rupees in thousand		
Equity securities	17,479	1,336	18,815
Reserves	-	(1,336)	(1,336)

Effect of change on other comprehensive income

	For the year ended 31 December 2017		
	Previously reported	Adjustment	As Restated
Other Comprehensive Loss			
	Rupees in thousand		
Items that will be reclassified to profit and loss account subsequently	-	(2,291)	(2,291)

ii) Participants' Takaful Fund**Effect of change in statement of financial position**

	31 December 2017		
	Balance previously reported	Adjustment	Balance restated
Investments			
	Rupees in thousand		
Equity securities	9,822	-	9,822
Reserves	-	-	-

	01 January 2017		
	Balance previously reported	Adjustment	Balance restated
Investments			
	Rupees in thousand		
Equity securities	20,000	(1)	19,999
Reserves	-	1	1

Effect of change on other comprehensive income

	For the year ended 31 December 2017		
	Previously reported	Adjustment	As Restated
Other comprehensive income			
	Rupees in thousand		
Items that will be reclassified to profit and loss account subsequently	-	1	1

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

Previously, quoted available-for-sale investments were stated at the lower of cost or market value (market value being taken as lower if the reduction is other than temporary) in accordance with the requirements of the SEC (Insurance) Rules 2002.

Had the accounting policy not been changed, available-for-sale investments of PTF would have been lower by Rs.0.10 million, (December 2017: Rs.nil) and available-for-sale investments of OPF would have been changed by Rs.nil million, (December 2017: Rs.0.95 million).

The change in accounting policy has no impact on Profit and Loss Account.

d) Loans and receivables

Loans and receivables comprise cash and bank deposits, contribution due but unpaid, amounts due from other Takaful & Retakaful operators. Wakala fee receivable, Mudarib fee receivable and sundry receivables.

3.15 Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, WTO has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

3.16 Provisions

Provisions are recognised when the Operator has a legal or constructive obligation as a result of a past event and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. However, the provision are reviewed at balance sheet date and adjusted to reflect current best estimates.

3.17 Ijarah

Ijarah rentals are recognized as an expense on accrual basis as and when the rentals become due.

3.18 Impairment of assets

The carrying amount of assets are reviewed at each reporting date to determine whether there is any indication of impairment of any asset or group of assets. If such indication exists, the recoverable amount of asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset fair value less cost to sell and value in use. Impairment losses are recognised in profit and loss account.

3.19 Management expenses

Management expenses have been allocated to various revenue accounts on equitable basis.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgements, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses.

The judgements, estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the revision and future periods if the revision affects both current and future periods.

In particular, the matters involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are:

	Note
- Provision for unearned contribution	3.5
- Contribution deficiency reserve	3.6
- Provision for outstanding claims (including IBNR)	3.8
- Useful lives of fixed assets	5.1

5 PROPERTY AND EQUIPMENT

		2018	2017
		Rupees in thousand	
Operating assets - OPF	5.1	451	382
		451	382

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

5.1 OPERATING ASSETS - OPF

Rupees in thousand										
31 December 2018										
	Cost		Depreciation				Useful life (years)			
	As at 1 January	Additions/ [Disposals]	As at 31 December	As at 1 January	For the year	[Disposals]/ Adjustments As at 31 December				
Furniture & fixtures Office equipment	290	200	-	490	35	143	-	178	312	5
	194	81	-	275	67	69	-	136	139	3
	484	281	-	765	102	212	-	314	451	
Rupees in thousand										
31 December 2017										
	Cost		Depreciation				Useful life (years)			
	As at 1 January	Additions/ [Disposals]	As at 31 December	As at 1 January	For the year	[Disposals]/ Adjustments As at 31 December				
Furniture & fixtures Office equipment	53	237	-	290	23	12	-	35	255	5
	239	[44]	-	195	7	76	[15]	68	127	3
	292	193	-	485	30	88	[15]	103	382	

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

6 INVESTMENTS IN EQUITY SECURITIES

	Note	2018			2017		
		Cost/Carrying value	Impairment/ provision	Carrying value	Cost/ Carrying value	Impairment/ provision	Carrying value (Restated)
Rupees in thousand							
(a) Operator's Fund							
(i) Available-for-sale							
Others							
Mutual funds	6.1	6,000	[1,463]	4,537	11,000	-	11,000
Unrealized gain on revaluation		-	-	-	-	-	[955]
		6,000	[1,463]	4,537	11,000	-	10,045
(ii) At fair value through profit and loss							
Others							
Mutual funds	6.2	138,209	662	138,871	40,877	682	41,559
		144,209	[801]	143,408	51,877	682	51,604
(b) Participants' takaful fund							
(i) Available-for-sale							
Others							
Listed shares	6.3	16,980	[6,901]	10,079	16,980	[7,158]	9,822
Unrealized surplus on revaluation		-	-	101	-	-	-
		16,980	[6,901]	10,180	16,980	[7,158]	9,822
(ii) At fair value through profit and loss							
Others							
Mutual funds	6.4	25,000	28	25,028	20,000	451	20,451
		41,980	[6,873]	35,208	36,980	[6,707]	30,273

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Number of shares/units		2018		2017	
	2018	2017	Cost	Carrying value	Cost	Carrying value [Restated]
6.1 Available-for-sale investments - OPF	Rupees in thousand					
Open-end mutual funds						
Alfalah GHP Islamic Value Fund	-	50,000	-	-	5,000	5,000
JS Islamic Fund	47,808	47,808	6,000	4,537	6,000	6,000
			6,000	4,537	11,000	11,000
Unrealized loss on revaluation			-	-	-	[955]
			6,000	4,537	11,000	10,045
6.2 Fair value through profit and loss - held for trading - OPF						
Open-end mutual funds						
Alfalah GHP Islamic Income Fund	167,605	111,378	17,197	17,464	11,582	11,505
JS Islamic Hybrid Fund of Funds - Mustand	70,900	68,766	7,388	7,538	6,877	7,169
Al-Ameen Islamic Aggressive Income Fund	119,867	116,417	12,164	12,253	11,612	11,819
NAFA Islamic Income Fund	3,211,621	1,136,203	31,460	31,601	10,806	11,066
ABL Islamic Income Fund	2,375,658	-	25,000	25,000	-	-
Alhamra Islamic Income Fund	191,306	-	20,000	20,000	-	-
JS Islamic Income Fund	238,459	-	25,000	25,015	-	-
			138,209	138,871	40,877	41,559
6.3 Available-for-sale investments - PTF	Rupees in thousand					
Others						
Listed Shares						
Pharmaceutical						
The Searle Company Limited	15,180	13,200	8,098	3,728	8,098	4,156
Cement						
Bestway Cement Limited	5,000	5,000	1,335	573	1,335	693
Fertilizer						
Fauji Fertilizer Bin Qasim	50,000	50,000	2,409	1,864	2,409	1,777
Food Producers						
Fauji Foods Limited	60,000	60,000	1,716	1,716	1,716	988
Automobile & Parts						
Ghandhara Industries Limited	8,000	4,000	3,422	2,198	3,422	2,208
			16,980	10,079	16,980	9,822
Unrealized surplus on revaluation			-	101	-	-
			16,980	10,180	16,980	9,822

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Number of shares/units		2018		2017	
	2018	2017	Cost	Carrying value	Cost	Carrying value [Restated]
Rupees in thousand						
6.4 Fair value through profit and loss - held for trading - PTF						
Open-end mutual funds						
Askari Islamic Income Fund	-	197,610	-	-	20,000	20,451
AKD Islamic Income Fund	483,216	-	25,000	25,028	-	-
			25,000	25,028	20,000	20,451

7 INVESTMENTS IN DEBT SECURITIES

	2018			2017		
	Cost/ Carrying value	Impairment/ provision	Carrying value	Cost/ Carrying value	Impairment/ provision	Carrying value
Rupees in thousand						
(a) Operator's Fund						
(i) Available-for-sale						
Sukuks	5,000	-	5,000	-	-	-
(b) Participants' takaful fund						
(i) Available-for-sale						
Sukuks	5,000	-	5,000	-	-	-

8 LOANS AND OTHER RECEIVABLE - CONSIDERED GOOD

	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate
Rupees in thousand				
Advances to employees	-	-	-	200
Receivable against sale of asset	137	-	137	121
Deposit against Ijarah - vehicles	1,384	-	1,384	1,323
Other receivables	2,251	29,333	31,584	1,069
	3,772	29,333	33,105	2,713

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Note	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate	
Rupees in thousand						
9	TAKAFUL/RETAKAFUL RECEIVABLES					
	Due from takaful contract holders					
	Considered good	9.1	-	53,119	53,119	20,650
	Considered doubtful		-	222	222	-
			-	53,341	53,341	20,650
	Provision against doubtful balances		-	(222)	(222)	-
			-	53,119	53,119	20,650
	Due from other Takaful/Retakaful Operators					
	Considered good		968	10,667	11,635	18,108
	Considered doubtful		-	1,171	1,171	-
			968	11,838	12,806	18,108
	Provision against doubtful balances		-	(1,171)	(1,171)	-
			968	10,667	11,635	18,108
			968	63,786	64,754	38,758

9.1 This includes contribution amounting to Rs.2.53 million (2017: 4.25 million) receivable from the associated undertakings as follows:

	2018 Aggregate	2017 Aggregate
Rupees in thousand		
Askari Guards (Private) Limited	2,192	4,123
Mobil Askari Lubricants Pakistan Limited	312	100
Petrosel Lubricants (Private) Limited	27	31

10 WAKALA FEE RECEIVABLE

Wakala fee receivable	33,520	20,048
Less: Provision for refund of wakala fee against doubtful balances	(408)	-
	33,113	20,048

		Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate
		Rupees in thousand			
11	PREPAYMENTS				
	Prepaid retakaful contribution ceded - ptf	-	29,421	29,421	14,018
	Others - OPF	48	-	48	-
		48	29,421	29,469	14,018

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate
	Rupees in thousand			
12 CASH AND BANK				
Cash and cash equivalent				
Stamps in hand	-	158	158	235
Cash at bank				
- Savings account	3,915	70,639	74,554	85,280
	3,915	70,797	74,712	85,515
12.1	The rate of profit on profit and loss sharing accounts from various banks ranges from 2.41% to 5.28% [2017: 2.40% to 4.81%] per annum depending on the size of average deposits.			
	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate [Restated]
	Rupees in thousand			
13 TAKAFUL/RETAKAFUL PAYABLES				
Due to Foreign retakaful operators	-	10,280	10,280	4,003
Due to local takaful/retakaful operators	2,006	22,630	24,636	4,994
	2,006	32,910	34,916	8,997
	Operator's Fund	Participants' Takaful Fund	2018 Aggregate	2017 Aggregate [Restated]
	Rupees in thousand			
14 OTHER CREDITORS AND ACCRUALS				
Agents' commission payable	2,756	-	2,756	3,055
Federal takaful fee payable	-	412	412	196
Federal excise duty payable	-	4,076	4,076	2,048
Tax deducted at source	238	305	543	295
Accrued expenses	464	-	464	1,486
Others	1,958	2,852	4,810	1,858
	5,416	7,645	13,061	8,938

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

15 CONTINGENCIES AND COMMITMENTS

Contingency

There is no contingency as at 31 December 2018 [2017:Nil]

Commitments

The Operator's commitment under Ijarah arrangement with Meezan Bank Limited is Rs.6.59 million [31 December 2017: Rs.6.29 million]. The contracts have a term of five years.

Future Minimum Ijarah (lease) payments are as under:

	2018	2017
	Rupees in thousand	
Not later than 1 year	1,975	1,252
Later than 1 year but not later than 5 years	4,612	5,046
	6,587	6,298

16 NET TAKAFUL CONTRIBUTION

Written Gross Contribution	294,719	183,002
Wakala fee	(121,231)	(69,071)
Written Net Contribution	173,488	113,931
Add: Unearned contribution reserve opening - net	57,789	33,802
Less: Unearned contribution reserve closing - net	89,757	57,789
Contribution earned	141,520	89,944
Less: Retakaful contribution ceded	57,819	29,108
Add: Prepaid retakaful contribution opening	14,018	11,744
Less: Prepaid retakaful contribution closing	29,421	14,018
Retakaful expense	42,416	26,834
Net takaful contribution	99,104	63,110

17 DIRECT EXPENSES

Tracker installation and monitoring charges	3,545	-
Inspection charges	66	-
Provision for doubtful balances net-off wakala fee refund	985	-
	4,596	-

18 NET WAKALA INCOME

Gross wakala fee	121,231	69,071
Add: Unearned wakala fee opening	36,407	21,446
Less: Unearned wakala fee closing	61,788	36,407
Net wakala fee expense	95,850	54,110

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

19	NET TAKAFUL CLAIMS EXPENSE	Note	2018	2017
			Rupees in thousand	
	Claim paid		119,562	57,959
	Add: Outstanding claims including IBNR closing		68,644	41,065
	Less: Outstanding claims including IBNR opening		41,065	21,530
	Claim expense		147,141	77,494
	Less: Retakaful and other recoveries received		39,904	12,793
	Add: Retakaful and other recoveries in respect of outstanding claims - closing		16,078	17,701
	Less: Retakaful and other recoveries in respect of outstanding claims - opening		17,701	6,904
	Retakaful and other recoveries revenue		38,281	23,590
	Net takaful claim expense		108,860	53,904
20	REBATE FROM RETAKAFUL OPERATORS			
	Retakaful Rebate income		11,495	5,518
	Add: Unearned retakaful rebate opening		2,473	2,049
	Less: Unearned retakaful rebate closing		5,352	2,473
	Rebate from retakaful operators		8,616	5,094
21	COMMISSION EXPENSE/ACQUISITION COST			
	Commission paid or payable		24,114	14,952
	Add: Deferred commission expense opening		7,037	4,396
	Less: Deferred commission expense closing		10,730	7,037
	Commission expense		20,421	12,311
22	MANAGEMENT EXPENSES			
	Employee benefit cost	22.1	12,128	13,549
	Rent		5,165	4,072
	Communication		1,120	1,177
	Printing and stationery		-	845
	Travelling and entertainment		13	4
	Depreciation		212	88
	Repairs and maintenance		755	492
	Utilities		1,412	1,117
	Legal and professional charges - business related		282	71
	Bank charges		82	66
	Vehicle ljarah expenses		2,173	1,561
	Provision for refund of wakala fee on doubtful balances		408	-
	Miscellaneous		803	327
			24,553	23,369

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		2018	2017
		Rupees in thousand	
22.1	Employee benefit cost		
	Salaries, allowances and other benefits	11,699	13,161
	Charge for post employment benefit	429	388
		12,128	13,549
23	INVESTMENT INCOME		
	(a) Participants' Takaful Fund		
	Income from equity securities - Available-for-sale		
	- Dividend income	176	1,506
	- Gain on sale of investments	-	2,269
		176	3,775
	Income from equity securities - Held for trading		
	- Gain on trading	839	624
	Income from debt securities - Available-for-sale		
	- Return on fixed income securities	213	-
		1,228	4,399
	Net unrealized gains on investment		
	- Net unrealized gains on investments at fair value through profit or loss - held for trading	28	451
	Reversal / (Impairment) in value of Available-for-sale securities		
	- Equity securities	256	[7,158]
	Total investment income/(loss) - PTF	1,512	[2,308]
	(b) Operator's Fund		
	Income from equity securities - Available-for-sale		
	- Gain on sale of investments	250	3,021
	Income from equity securities - Held for trading		
	- Dividend income	1,739	542
	- Gain on trading	546	413
	Income from debt securities - Available-for-sale		
	- Return on fixed income securities	213	-
		2,748	3,976
	Net unrealized gain on investments		
	- Net unrealized gain on investments at fair value through profit or loss - held for trading	662	683
	Impairment in value of Available-for-sale securities		
	- Equity securities	[1,463]	-
	Total investment income - OPF	1,947	4,659

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

		2018	2017
		Rupees in thousand	
24	OTHER INCOME		
	Participants' Takaful Fund (PTF)		
	Return on bank balances	2,736	924
	Others	15	-
		2,751	924
	Operator's Fund		
	Return on bank balances	2,345	1,085
	Others	484	206
		2,829	1,291
25	Modarib's fee		
	Investment income - PTF	605	-
	Return on bank balances - PTF	1,094	-
		1,699	-
26	OTHER EXPENSES		
	Auditors' remuneration	276	463
	Shariah Compliance Auditors' remuneration	168	162
		444	625

27 RELATED PARTY TRANSACTIONS

The related parties comprise of directors, major shareholders, key management personnel, entities under common control, entities with common directors and employees retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

Balance due from associated undertakings are disclosed in note 9 to the financial statements. Transaction with related parties during the year are as follows:

	2018	2017
	Rupees in thousand	
Askari Guards (Private) Limited		
Contribution written (including government levies and stamp duties)	5,774	4,193
Contribution received during the year	6,124	6,615
Takaful benefits paid	135	555

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2018	2017
	Rupees in thousand	
Mobil Askari Lubricants Pakistan Limited		
Contribution written (including government levies and stamp duties)	1,690	1,365
Contribution received during the year	1,153	1,370
Takaful benefits paid	1,112	779
Petrosel Lubricants (Private) Limited		
Contribution written (including government levies and stamp duties)	232	235
Contribution received during the year	236	204
Takaful benefits paid	257	126
Others		
Employees' retirement benefits	759	678

Business class wise revenue and results have been disclosed in the profit and loss account prepared in line with the format issued by SECP through SEC (Insurance) Rules, 2017, vide SECP S.R.O. No 89 (I)/2017 dated 9 February 2017. The following table presents estimated information regarding certain assets and liabilities of the segments as at 31 December 2018 and 31 December 2017, unallocated capital expenditure and non-cash expenses during the year then ended.

	Year ended 31 December 2018					
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Miscellaneous	TOTAL
	Rupees in thousand					
Contribution receivable (inclusive of Federal Excise Duty, Federal Takaful Fee and Stamp duty)	39,323	19,805	232,308	18,871	28,445	338,752
Less:						
Federal Excise Duty	(4,690)	(1,945)	(30,350)	-	(3,403)	(40,388)
Federal Takaful Fee	(325)	(161)	(1,998)	(183)	(243)	(2,910)
Stamp duty	(9)	(678)	(46)	-	(2)	(735)
Gross written contribution	34,299	17,021	199,914	18,688	24,797	294,719
Gross direct contribution	32,704	16,959	199,914	18,688	24,495	292,760
Facultative inward contribution	1,595	62	-	-	302	1,959
Takaful contribution earned	26,062	13,268	168,765	17,173	8,082	233,350
Wakala expense	(5,699)	(3,065)	(75,802)	(4,551)	(2,713)	(91,830)
Retakaful contribution ceded to retakaful operators	(21,499)	(10,379)	(5,281)	-	(5,257)	(42,416)
Net takaful contribution	(1,136)	(176)	87,682	12,622	112	99,104
Retakaful Rebate income	4,875	2,450	476	-	815	8,616
Net underwriting income	3,739	2,274	88,158	12,622	927	107,720
Takaful claims	(43,773)	(5,931)	(71,710)	(20,887)	(4,840)	(147,141)
Takaful claims recovered from retakaful operators	40,396	3,471	(5,671)	-	85	38,281
Net takaful claims	(3,377)	(2,460)	(77,381)	(20,887)	(4,755)	(108,860)
PTF Direct expense	(522)	(94)	(3,966)	-	(14)	(4,596)
Net takaful claims and expenses	(3,899)	(2,554)	(81,347)	(20,887)	(4,769)	(113,456)
Underwriting result	(160)	(280)	6,811	(8,265)	(3,842)	(5,736)
Net investment income						1,512
Other income						2,751
Modarib's share						(1,699)
Deficit for the year						(3,172)

	As at 31 December 2018			
Segment assets	29,213	8,244	103,490	23,241
Unallocated assets				
Total assets				174,704
				79,108
				253,812
Segment liabilities	26,697	11,289	151,432	19,932
Unallocated liabilities				
Total liabilities				232,508
				7,847
				240,355

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Year ended 31 December 2017					
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Miscellaneous	TOTAL
	Rupees in thousand					
Contribution receivable (inclusive of Federal Excise Duty, Federal Takaful Fee and Stamp duty)	30,567	11,603	148,298	14,571	5,775	210,814
Less: Federal Excise Duty	(3,875)	(1,339)	(19,773)	-	(849)	(25,636)
Federal Takaful Fee	(262)	(97)	(1,293)	(85)	(51)	(1,788)
Stamp duty	(5)	(356)	(26)	(9)	(1)	(388)
Gross written contribution	26,425	9,811	127,206	14,486	5,074	183,002
Gross direct contribution	26,037	9,682	127,201	14,486	5,074	182,480
Facultative inward contribution	388	129	5	-	-	522
Takaful contribution earned	21,887	8,853	104,009	5,534	3,771	144,054
Wakala expense	(6,928)	(2,716)	(41,980)	(1,134)	(1,352)	(54,110)
Takaful contribution ceded to retakaful operators	(16,201)	(4,211)	(3,570)	-	(2,852)	(26,834)
Net takaful contribution	(1,242)	1,926	58,459	4,400	(433)	63,110
Retakaful Rebate income	3,380	1,049	261	-	404	5,094
Net underwriting income	2,138	2,975	58,720	4,400	(29)	68,204
Takaful claims	(8,800)	(3,093)	(53,519)	(9,382)	(2,700)	(77,494)
Takaful claims recovered from retakaful operators	5,034	1,263	15,279	-	2,014	23,590
Net takaful claims	(3,766)	(1,830)	(38,240)	(9,382)	(686)	(53,904)
Underwriting result	(1,628)	1,145	20,480	(4,982)	(715)	14,300
Net investment income						(2,308)
Other income						924
Modarib's share						-
Surplus for the year						12,916
As at 31 Decemeber 2017						
Segment assets	19,354	4,761	69,300	3,752	6,467	103,634
Unallocated assets						79,386
Total assets						183,020
Segment liabilities	23,564	6,493	115,815	13,616	6,925	166,413
Unallocated liabilities						79
Total liabilities						166,492

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Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	Year ended 31 December 2017					TOTAL
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Miscellaneous	
	Rupees in thousand					
Wakala fee	6,928	2,716	41,980	1,134	1,352	54,110
Commission expense	(3,614)	(1,699)	(6,749)	(148)	(101)	(12,311)
Management expenses	(2,992)	(1,173)	(18,130)	(490)	(584)	(23,369)
Segment result	322	(156)	17,101	496	667	18,430
Modarib's share of PTF investment income						-
Investment income						4,659
Other income						1,291
Other expenses						(625)
Profit for the year						23,755
	As at 31 December 2017					
Segment assets	4,414	1,355	20,074	664	578	27,085
Unallocated assets						93,352
						120,437
Segment liabilities	4,611	764	30,305	2,140	1,641	39,461
Unallocated liabilities						3,630
Total liabilities						43,091

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Financial assets measured at fair value – OPF

Investment at fair value through profit and loss

– Mutual funds

Investment at fair value through other comprehensive income

Mutual funds

Cash and bank deposits - OPE

Financial assets measured at fair value - PTF

Financial ass.

Cash and bank deposits - PTF

Financial liabilities not measured at fair value - OPF

Financial liabilities not measured at fair value - PTF

Provision for outstanding claims (including IBNR)*

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Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2017				
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities
	Rupees in thousand				
				Total	Level 1
Financial assets not measured at fair value - OPF					
Investment at fair value through profit and loss					
- Mutual funds	41,559	-	-	41,559	41,559
Investment at fair value through other comprehensive income	-	11,000	-	11,000	11,000
- Mutual funds					
Financial assets not measured at fair value - OPF					
Cash and bank deposits - OPF	-	-	-	36,568	-
Investments	-	-	-	-	-
Wakala fees receivable*	-	-	-	20,048	-
Loans and other receivables*	-	-	-	2,348	-
Financial assets measured at fair value - PTF					
Investment at fair value through profit and loss					
- Mutual funds	20,451	-	-	20,451	20,451
Financial assets not measured at fair value - PTF					
Cash and bank deposits - PTF	-	-	-	48,947	-
Investments					
- shares	-	9,822	-	9,822	9,822
Takaful / Retakaful receivable*	-	-	-	38,758	-
Retakaful recoveries against outstanding claims*	-	-	-	17,701	-
Loans and other receivables*	-	-	-	165	-
Financial liabilities not measured at fair value - OPF					
Other creditors and accruals*	-	-	-	6,684	-
Financial liabilities not measured at fair value - PTF					
Provision for outstanding claims (including IBNR)*	-	-	-	41,065	-
Takaful / Retakaful payables*	-	-	-	8,997	-
Wakala fees payable*	-	-	-	20,048	-
Other creditors and accruals*	-	-	-	2,254	-
	62,010	20,822	-	164,535	79,048
				326,415	82,832

* The Operator has not disclosed the fair value of these items because their carrying amounts are a reasonable approximation of fair value.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Consequently, differences may arise between the carrying values and the fair values estimates.

The Operator measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs)

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

30 STATEMENT OF SOLVENCY

Assets

2018
Participants' Takaful
Fund

(Rupees in thousand)

Investment	
Equity securities	35,208
Debt securities	5,000
Loans and other receivables	29,333
Takaful / Retakaful receivables	63,786
Retakaful recoveries against outstanding claims	16,078
Salvage recoveries accrued	3,632
Tax deducted at source	557
Prepayments	29,421
Cash and bank	70,797
Total Assets (A)	253,812
In-admissible assets as per following clauses of section 32 (2) of the Insurance Ordinance, 2000	
Takaful and retakaful receivable	16,014
Receivable from related parties	2,531
Total In-admissible Assets (B)	18,545
Total Admissible Assets (C=A-B)	235,267
Total Liabilities	
Underwriting Provisions	
Outstanding benefits including IBNR	68,644
Unearned contribution reserves	89,757
Unearned retakaful rebate	5,352
Contribution received in advance	2,733
Takaful / Retakaful payable	32,910
Other creditors and accruals	7,645
Total Liabilities (D)	207,041
Total Net Admissible Assets (E=C-D)	28,226

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

31 MANAGEMENT OF TAKAFUL AND FINANCIAL RISK

31.1 Takaful risk

The principal risk that is faced under takaful contracts is the possibility that the covered event occurs, the uncertainty of the amount of the resulting claims i.e. the frequency and severity of claims and that the actual claims and benefit payments exceed the carrying amount of the takaful liabilities. By the very nature of the takaful contract, this risk is random and therefore unpredictable. The objective of the Operator is to ensure that sufficient reserves are available to cover these liabilities.

The Operator manages these risks through its underwriting strategy, adequate retakaful arrangements and proactive claims handling. The underwriting strategy aims to minimize takaful risks with a balanced mix and spread of business classes and by observing underwriting guidelines and limits. The Operator underwrites mainly property, motor, marine cargo and transportation and other miscellaneous business. These classes of takaful are generally regarded as short-term takaful contracts where claims are normally intimated and settled within a short time span, usually one year. This helps to mitigate takaful risk.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Operator has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. For large risks, particularly in property segment of business, risk inspections are carried out before accepting the risks. Similarly, in case of large risks, annual renewals are also preceded by on-site surveys. Where needed, risk mitigation measures are identified and communicated to the clients to improve the risk to an acceptable level.

Retakaful arrangements in place include treaty and facultative arrangements, on proportional and non-proportional basis and also include catastrophe cover. The effect of such retakaful arrangements is that the PTF may not suffer ultimate net takaful losses beyond the PTF's risk appetite in any one year.

The Operator's arrangement of retakaful is diversified such that it is neither dependent on a single retakaful operator nor the operations of the Operator are substantially dependent upon any single retakaful contract. The Operator obtains retakaful cover only from companies with sound financial health.

a) Frequency and severity of claims

The frequency and severity of claims can be affected by several factors like political violence, environmental and economical, atmospheric disturbances, natural disasters, concentration of risks, civil riots etc. The Operator manages these risk through the measures described above. The Operator has limited its exposure to catastrophic and riot events by use of retakaful arrangements.

The Operator also monitors concentration of risk by evaluating multiple risks covered in the same geographical location. For fire and property risk a particular building and neighbouring buildings, which could be affected by a single claim incident, are considered as a single location. For earthquake risk, a complete city is classified as a single location. Similarly, for marine risk, multiple risks covered in a single vessel voyage are considered as a single risk while assessing concentration of risk. The Operator evaluates the concentration of exposures to individual and cumulative takaful risks and establishes its retakaful policy to reduce such exposures to levels acceptable to the Operator. The concentration of risk by type of contracts is summarized below by reference of liabilities.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

2018	Gross sum takaful	Sum Retakaful	Net
	Rupees in thousand		
Fire and property damage	30,929,000	25,496,821	5,432,179
Marine, aviation and transport	45,088,623	36,848,087	8,240,536
Motor	10,639,797	110,000	10,529,797
Miscellaneous	1,699,123	1,147,724	551,399
	88,356,543	63,602,632	24,753,911
2017	Gross sum takaful	Sum Retakaful	Net
	Rupees in thousand		
Fire and property damage	21,958,750	16,098,332	5,860,418
Marine, aviation and transport	13,357,228	9,027,932	4,329,296
Motor	7,093,062	73,200	7,019,862
Miscellaneous	4,483,362	3,879,334	604,028
	46,892,402	29,078,798	17,813,604

The Operator's class wise major gross risk exposure is as follows:

	2018	2017
	Rupees in thousand	
Class of business		
Fire and property damage	765,300	1,074,600
Marine, aviation and transport	319,521	270,000
Motor	33,000	17,800
Miscellaneous	315,150	3,540,330

Since the Operator operates in Pakistan only, hence, all the takaful risks relate to policies written in Pakistan.

b) Sources of uncertainty in estimation of future claim payments

The key source of estimation uncertainty at the balance sheet date relates to valuation of outstanding claims, whether reported or not, and includes expected claims settlement costs. Considerable judgement by management is required in the estimation of amounts due to policyholders arising from claims made under takaful contracts. Such estimates are necessarily based on assumptions about several factors involving varying and possibly significant degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities. Qualitative judgements are used to assess the extent to which past trends may not apply in the future, for example one-off occurrence, changes in market factors such as public attitude to claiming and economic conditions. Judgement is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the balance sheet date and for the expected ultimate cost of claims incurred but not reported (IBNR) at the balance sheet date. The details of estimation of outstanding claims (including IBNR) are given under note 3.8.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

c) Key assumptions

The principal assumption underlying the liability estimation of IBNR and Premium Deficiency Reserves is that the Operator's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgement to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgement includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc.

d) Changes in assumptions

The Operator did not change its assumptions for the insurance contracts as disclosed in above (b) and (c).

e) Sensitivity analysis

The Operator believes that the claim liabilities under takaful contracts outstanding at the period end are adequate. However, these amounts are not certain and actual payments may differ from the claims liabilities provided in the financial statements. The impact on the PTF surplus of the changes in the claim liabilities net of retakaful is analysed below. The sensitivity to changes in claim liabilities net of retakaful is determined separately for each class of business while keeping all other assumptions constant.

	Participants' Takaful Fund Revenue		Participants' Takaful Fund Equity	
10% increase in loss	2018	2017	2018	2017
	Rupees in thousand			
Fire and property damage	117	147	83	100
Marine aviation and transport	317	178	225	121
Motor	3,732	1,625	2,650	1,105
Miscellaneous	366	56	260	38
	4,532	2,006	3,218	1,364

A 10% decrease would have had equal but opposite effect on the profit and loss account and Participants' Takaful Fund Equity.

f) Age-wise breakup of unclaimed Takaful benefits

Particulars	Age-wise Breakup					
	Total amount	1 to 6 months	7 to 12 months	13 to 24 months	25 to 36 months	Beyond 36 months
	Rupees in thousand					
Claims not encashed	5,053	4,666	297	86	4	-

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

31.2 Financial risk

The Operator's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk [comprising of currency risk, profit rate risk and other price risk]. The Operator's overall risk management policy focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Operator's financial performance.

The Board of Directors has overall responsibility for establishment and over sight of the Operator's risk management framework. There are Board Committees and Management Committees for developing and monitoring the risk management policies.

31.3 Credit risk

Credit risk is the risk, which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The management monitors exposure to credit risk through regular review of credit exposure, undertaking transactions with a large number of counter parties in various industries and by continually assessing the credit worthiness of counter parties.

Concentration of credit risk arises when a number of counterparties have a similar type of business activities. As a result, any change in economic, political or other conditions would affect their ability to meet contractual obligations in similar manner. Due to the nature of financial assets, the Operator believes it is not exposed to any major concentration of credit risk.

The carrying amounts of the following financial assets represent the Operator's maximum exposure to credit risk:

	2018			2017		
	Operator's Fund	Participants' Takaful Fund	Aggregate	Operator's Fund	Participants' Takaful Fund	Aggregate (Restated)
	Rupees in thousand					
Bank deposits	3,915	70,639	74,554	36,568	48,712	85,280
Investments	148,408	40,208	188,616	51,604	30,273	81,877
Loans and Other Receivables	3,772	29,333	33,105	2,548	165	2,713
Takaful/Retakaful receivable	968	63,786	64,754	-	35,509	35,509
Retakaful recoveries against outstanding claims	-	16,078	16,078		17,701	17,701
Salvage recoveries accrued	-	3,632	3,632		-	-
Wakala fees receivable	33,113		33,113	20,048		20,048
Mudarib's fees receivable	-	-	-	69		69
	190,176	223,676	413,852	110,837	132,360	243,197

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The Operator does not hold any collateral against the above balances. Past due policies were not impaired as they relate to the number of policy holders and other Takaful/ retakaful operators for whom there is no recent history of default. The age analysis of gross receivables is as follows:

a) Operator's Fund

	2018		
	Due from other takaful/ retakaful operators	Loans and other receivables	Aggregate
	Rupees in thousand		
Upto 1 year	365	3,772	4,137
1-2 years	528	-	528
2-3 years	75	-	75
	968	3,772	4,740

	2017		
	Due from other takaful/ retakaful operators	Loans and other receivables	Aggregate
	Rupees in thousand		
Upto 1 year	765	2,548	3,313
1-2 years	435	-	435
	1,200	2,548	3,748

b) Participants' takaful fund

	2018				
	Due from takaful contract holders	Due from other takaful/ retakaful operators	Retakaful recoveries against outstanding claims	Loans and other receivables	Aggregate
	Rupees in thousand				
Upto 1 year	48,639	8,426	14,390	33,105	104,560
1-2 years	4,511	1,675	1,687	-	7,873
2-3 years	191	1,757	-	-	1,948
	53,341	11,858	16,077	33,105	114,381

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

	2017				
	Due from takaful contract holders	Due from other takaful/retakaful operators	Retakaful recoveries against outstanding claims	Loans and other receivables	Aggregate
	Rupees in thousand				
Upto 1 year	19,713	11,519	17,668	165	49,065
1-2 years	937	2,483	33	-	3,453
2-3 years	-	857	-	-	857
	20,650	14,859	17,701	165	53,375

The credit quality of Operator's bank balances and deposits can be assessed with reference to external credit ratings as follows:

Financial institution	Rating		Rating agency	2018		2017	
	Short term	Long term		Operator's Fund	Participants' Takaful Fund	Operator's Fund	Participants' Takaful Fund
Rupees in thousand							
Askari Islamic Bank	A1+	AA+	PACRA	2,721	9,562	36,013	10,756
Meezan Bank	A-1+	AA+	JCR-VIS	393	59,363	555	36,822
The Bank of Khyber	A1	A	PACRA	-	803	-	1,134
Al Barka Bank Ltd	A1	A	PACRA	801	911	-	
				3,915	70,639	36,568	48,712

The management monitors exposure to credit risk in contribution receivable from customers through regular review of credit exposure and prudent estimates of provisions for doubtful receivables.

The credit quality of amount due from other takaful & retakaful operators and retakaful recoveries against outstanding claims can be assessed with reference to external credit ratings as follows:

a) Operator's Fund

	2018	2017
	Due from other Takaful & Retakaful Operators	Due from other Takaful & Retakaful Operators
	Rupees in thousand	
A or above	968	1,200
	968	1,200

Notes to and forming part of the Financial Statements

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b) Participants' takaful fund

	2018			2017		
	Due from other Takaful & Retakaful Operators	Retakaful recoveries against Outstanding claims	Aggregate	Due from other Takaful & Retakaful Operators	Retakaful recoveries against Outstanding claims	Aggregate
	Rupees in thousand					
A or above	11,589	21,672	33,261	14,628	14,842	29,470
Others	269	1,731	2,000	231	2,859	3,090
	11,858	23,403	35,261	14,859	17,701	32,560

Sector wise analysis of gross contribution due from takaful contract holders is as follows:

	2018	2017
	Rupees in thousand	
Financial services	24,050	3,159
Textile and composites	1,062	418
Pharmaceuticals	395	686
Engineering	330	284
Other manufacturing	2,737	3,479
Education	11	-
Construction companies	445	-
Development	708	42
Logistics	2,252	1,065
Agriculture	1,885	1,038
Other services	2,547	6,596
Sugar industry	198	-
Poultry industry	46	-
Miscellaneous	16,675	3,884
	53,341	20,651

31.4 Liquidity risk

Liquidity risk is the risk that the Operator will encounter difficulty in meeting its obligations associated with financial liabilities. In respect of major loss event, there is also a liquidity risk associated with the timing differences between gross cash out-flows and expected retakaful recoveries.

The objective of the Operator's liquidity management process is to ensure, as far as possible, that it will always have sufficient liquidity to meet its claim and other liabilities when due under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Operator's reputation. It includes measuring and monitoring the future cash flows on daily, monthly and quarterly basis, maintaining sufficient cash reserves in bank accounts and a portfolio of highly marketable financial assets that can be easily liquidated in the event of an unforeseen interruption to cash flows.

Notes to and forming part of the Financial Statements

For the year ended 31 December 2018

The table below provides the maturity analysis of the Operator's liabilities as at balance sheet date. The contractual maturities of these liabilities at the year end have been determined on the basis of the remaining period at the balance sheet date to the contractual maturity date. Financial liabilities not having a contractual maturity are assumed to mature on the expected date on which these liabilities will be settled.

2018				
	Carrying amount	Contractual cash flows	Up to one year	More than one year
Rupees in thousand				
Financial Liabilities - OPF				
Other creditors and accruals	5,416	5,416	5,416	-
Takaful / Retakaful payable	2,006	2,006	2,006	-
	7,422	7,422	7,422	-
Financial Liabilities - PTF				
Provision for outstanding claims (including IBNR)	68,644	68,644	68,644	-
Takaful / Retakaful payable	32,910	32,910	32,910	-
Wakala fees payable	33,113	33,113	33,113	-
Other creditors and accruals	7,645	7,645	7,645	-
	142,312	142,312	142,312	-
2017				
	Carrying amount	Contractual cash flows	Up to one year	More than one year
Rupees in thousand				
Financial Liabilities - OPF				
Other creditors and accruals	4,826	4,826	4,826	-
Other liabilities	1,858	1,858	1,858	-
	6,684	6,684	6,684	-
Financial Liabilities - PTF				
Provision for outstanding claims (including IBNR)	41,065	41,065	41,065	-
Takaful / Retakaful payable	5,748	5,748	5,748	-
Wakala fees payable	20,048	20,048	20,048	-
Other creditors and accruals	2,254	2,254	2,254	-
	69,115	69,115	69,115	-

31.5 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of change in market prices such as profit rates, foreign exchange rates and equity prices.

The Operator limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in Government securities, equity and term finance certificates' markets. In addition, the Operator actively monitors the key factors that affect the underlying value of these securities.

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Profit rate risk

Profit rate risk is the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market profit rates. The Operator has securities and deposits that are subject to profit rate risk. The Operator limits profit rate risk by monitoring changes in profit rates in the currencies in which its financial assets are denominated.

The Operator's financial liabilities are not exposed to profit rate risk. The information about Operator's exposure to profit rate risk based on contractual reprising or maturity dates whichever is earlier is as follows:

	2018	2017	2018		2017	
	Profit rate / mark-up bearing (%)		Carrying amounts		Carrying amounts	
			Operator's Fund	Participants' Takaful Fund	Operator's Fund	Participants' Takaful Fund
Financial assets			Rupees in thousand			
Deposit accounts	2.5% to 5.95%	2.40% to 4.81%	3,915	70,639	36,568	48,712
			3,915	70,639	36,568	48,712

Sensitivity analysis

A 10% increase/(decrease) in market price of held for trading investments at the year end, would have increased/(decreased) profit by Rs.13.88 million (2017: Rs 4.15 million)

Foreign currency risk

Foreign currency risk is the risk that the fair value of future cash flows of financial instrument will fluctuate because of changes in foreign exchange rates. The Operator, at present is not materially exposed to currency risk as majority of the transactions are carried out in Pakistani Rupees.

31.6 Price risk

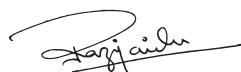
Price risk is the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market prices (other than those arising from profit rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

31.7 Fair value

The fair value of all major financial assets is estimated to be not significantly different from their carrying values.

32 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors on its meeting held on 13 March 2019.



Razi Haider
Chief Financial Officer



Abdul Waheed
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)
Director



Lt Gen Najib Ullah Khan (Retd)
Chairman