

# Corporate Information

<b>BOARD OF DIRECTORS</b>	Mr. Obaid Ghani Mr. Aftab Ahmad Khan Mrs. Ayesha Aftab Mrs. Maryam Junaid Ms. Afifa Anwaar Ms. Zahra Aftab Mr. Junaid Ghani Mr. Jubair Ghani Mr. Umair Ghani Hafiz Muhammad Saad Mr. Muhammad Ayub Mr. Nauman Shaukat Mr. Sarfraz Anwar Dr. Amjad Aqeel	Chairman Chief Executive Officer
<b>AUDIT COMMITTEE</b>	Hafiz Muhammad Saad Mr. Muhammad Ayub Mr. Jubair Ghani	Chairman Member Member
<b>HR &amp; R COMMITTEE</b>	Mr. Nauman Shaukat Mr. Sarfraz Anwar Mr. Junaid Ghani	Chairman Member Member
<b>COMPANY SECRETARY</b>	Hafiz Mohammad Imran Sabir	
<b>CHIEF FINANCIAL OFFICER</b>	Mr. Umer Farooq Khan	
<b>AUDITORS</b>	Hassan Farooq & Company Chartered Accountants	
<b>LEGAL ADVISORS</b>	Ally Law Associates	
<b>SHARE REGISTRAR</b>	Corplink (Pvt) Ltd Wings Arcade, 1-K Commercial Model Town Lahore, Pakistan Phones : (042) 35916714, 35916719 Fax : (042) 35869037	
<b>BANKERS</b>	Albaraka Islamic Bank Allied Bank Limited Soneri Bank Limited, Islamic Banking Habib Metropolitan Bank Limited (IBD) Habib Bank Limited Meezan Bank Limited UBL Ameen Limited Bank Alfalah Limited Bank Al-Habib Faysal Bank Limited Bank of Punjab (Taqwa) MCB Limited (Islamic Banking)	
<b>REGISTERED OFFICE</b>	274-B, N Block, Model Town Extension, Lahore Phones : (042) 3516 8873, 3517 2205 Fax : (042) 3517 2263 E-mail : <a href="mailto:info@ghaniautomobiles.com">info@ghaniautomobiles.com</a> <a href="http://www.ghaniautomobiles.com">http://www.ghaniautomobiles.com</a>	
<b>AUTOMOBILE PLANT</b>	49-KM, Multan Road, (from Lahore)	

# Directors' Report

Dear Shareholders,

Assala-mo-Alaikum wa Rahmatullah wa Barakatohu.

The board of Directors of Ghani Automobile Industries Limited is pleased to present financial statements of the company for the half year ended December 31, 2018 along with review report of auditors thereon.

FINANCIAL INDICATORS	Dec 31, 2018	Dec 31, 2017
Rupees '000'		
Sales-Net	81,035	94,402
Gross profit / (loss)	(5,228)	62
Net profit / (loss)	(21,318)	(2,889)
Earning / (loss) per share (Rupees)	(0.43)	(0.06)

During the half year ended December 31, 2018, the net sale of the Company has decreased to Rupees 81 million as compared to Rupees 94 million for the corresponding period of last year. Gross Loss was recorded as Rupees 5 million. Net Loss was Rupees 21 million as compared to Rupees 2.9 million for the corresponding period of the last year. Loss per shares also increased to Rupees 0.43 as compared to Rupees 0.06 for the same period of the last year. The overall auto industry has been adversely impacted by continuous dollar exchange rate deterioration, surging inflation and increasing policy rate etc.

## Status of 40% Right Issue

The board has announced 40% Right Issue at discounted price of Rs.9 per share which was subsequently approved by the shareholders through special resolution on June 13, 2018. Right from the announcement of the 40% right issue (on April 30, 2018), the stock market started to plunge owing to political uncertainty. Due to adverse economic conditions of the Country and persistent declining in the share price of the company amid under performance of Pakistan Stock Exchange, (which are not in control of the management), the right issue offered remained unsubscribe by 99.6%. Evident from the above un-controllable conditions and untoward situation of the market, the matter has been taken up with the SECP for amicable way out and the respected shareholders will be informed on any update.

On behalf of the Directors, we are pleased to record our appreciation for our customers, employees, suppliers, shareholders and financial institutions for their trust in the management of the company.

We all should continue our endeavors to fully obey the commandments of Almighty Allah and Sunnah of our Prophet Muhammad (Sallallahu-Alaihe-Wasallum).

On behalf of the Board of Directors



**Junaid Ghani**  
Director



**Aftab Ahmed Khan**  
Chief Executive Officer

Lahore: February 27, 2019

# Auditors' Review Report

## to the Members

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **GHANI AUTOMOBILES INDUSTRIES LIMITED** as at 31 December, 2018 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows and notes to the condensed interim financial statements for half year ended (here-in-after referred as the "condensed interim financial statements"). Management is responsible for the preparation and presentation of these condensed interim financial information in accordance with approved accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

The figures for the quarters ended 31 December, 2018 and 31 December, 2017 in the condensed interim profit and loss account and condensed interim statement of comprehensive income have not been reviewed by us and we do not express a conclusion on them.

### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and operating matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain reasonable assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's report is Farooq Hamid.



HASSAN FAROOQ AND COMPANY  
Chartered Accountants  
Farooq Hamid

Lahore: February 27, 2019

**As At December 31, 2018 (un-audited)**

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

**CHIEF EXECUTIVE OFFICER**

**CHIEF FINANCIAL OFFICER**

**DIRECTOR**

# Condensed Interim Profit or Loss Account

For the Quarter and Half Year Ended December 31, 2018 (un-audited)

NOTE	Quarter ended		Half year ended	
	October - December		July - December	
	2018	2017	2018	2017
	Rupees	Rupees	Rupees	Rupees
Sales	36,112,569	56,198,848	81,035,169	94,402,040
Cost of sales	(41,136,237)	(58,830,210)	(86,263,633)	(94,340,088)
Gross profit/ (loss)	(5,023,668)	(2,631,362)	(5,228,464)	61,952
Operating expenses				
Administrative expenses	(4,671,198)	(5,535,839)	(9,967,614)	(10,295,987)
Distribution and marketing expenses	(4,139,120)	(5,980,932)	(7,080,321)	(9,016,659)
Other expenses	(1,089)	-	(1,089)	-
	(8,811,407)	(11,516,771)	(17,049,024)	(19,312,646)
Operating (loss)	(13,835,075)	(14,148,133)	(22,277,488)	(19,250,694)
Other income	1,528,650	13,795,564	2,140,315	16,490,713
(Loss)/ profit before interest and tax	(12,306,425)	(352,569)	(20,137,173)	(2,759,981)
Financial charges	(59,386)	(80,718)	(167,700)	(130,011)
(Loss)/ profit before taxation	(12,365,811)	(433,287)	(20,304,873)	(2,889,992)
Taxation				
Current	(339,101)	-	(1,012,940)	-
Deferred	-	-	-	-
	(339,101)	-	(1,012,940)	-
(Loss) after taxation	(12,704,912)	(433,287)	(21,317,813)	(2,889,992)
(Loss) per share - Basic and diluted	(0.25)	(0.01)	(0.43)	(0.06)

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE OFFICER



CHIEF FINANCIAL OFFICER



DIRECTOR

# Condensed Interim Statement of Comprehensive Income

For the Quarter and Half Year Ended December 31, 2018 (un-audited)

	Quarter ended		Half year ended	
	October - December		July - December	
	2018	2017	2018	2017
	Rupees	Rupees	Rupees	Rupees
(Loss) for the period	(12,704,912)	(433,287)	(21,317,813)	(2,889,992)
Other comprehensive income	-	-	-	-
<b>Total comprehensive (loss) for the period</b>	<b>(12,704,912)</b>	<b>(433,287)</b>	<b>(21,317,813)</b>	<b>(2,889,992)</b>

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE OFFICER



CHIEF FINANCIAL OFFICER



DIRECTOR

# Condensed Interim Cash Flow Statement

For The Half Year Ended December 31, 2018 (un-audited)

	Un-audited	
	July - December	
	2018	2017
	Rupees	Rupees
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
(Loss) before tax	(20,304,873)	(2,889,992)
Adjustment for:		
Depreciation	1,714,497	1,931,697
Loss on disposal of fixed assets	1,089	-
Financial charges	167,700	130,011
	1,883,286	2,061,708
<b>Operating (loss) before working capital changes</b>	(18,421,587)	(828,284)
<b>(Increase) / decrease in current assets</b>		
Store, spares and loose tools	112,168	-
Stock in trade	(148,271)	(3,597,186)
Trade debtors	18,505,716	(1,947,596)
Advances and other receivables	(3,159,180)	12,206,144
	15,310,433	6,661,362
<b>Increase / (decrease ) in current liabilities</b>		
Trade and other payables	6,898,821	54,899,808
<b>Operating profit after working capital changes</b>	3,787,667	60,732,886
Financial charges paid	(167,700)	(130,011)
Taxes paid	(1,916,594)	(10,670,813)
	(2,084,294)	(10,800,824)
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	1,703,373	49,932,062
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Acquisition of fixed assets	-	(514,680)
Proceeds from disposal of fixed asset	30,000	-
Security deposits	-	15,000
<b>NET CASH GENERATED FROM/ (USED IN) INVESTING ACTIVITIES</b>	30,000	(499,680)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Loan from directors/ shareholders	-	(46,875,000)
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	-	(46,875,000)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	1,733,373	2,557,382
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	3,012,603	2,055,272
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	4,745,976	4,612,654

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE OFFICER



CHIEF FINANCIAL OFFICER



DIRECTOR

# Condensed Interim Statement of Changes in Equity

For the Half Year Ended December 31, 2018 (un-audited)

Share Capital	Discount on Right Shares	Accumulated (loss)	Total
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<b>Balance as at July 01, 2017</b>	500,000,000	(150,000,000)	(260,814,212)	89,185,788
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Total comprehensive profit for the period

(Loss) for the period	-	-	(2,889,992)	(2,889,992)
Other comprehensive income	-	-	-	-
	-	-	(2,889,992)	(2,889,992)

<b>Balance as at December 31, 2017</b>	<b>500,000,000</b>	<b>(150,000,000)</b>	<b>(263,704,204)</b>	<b>86,295,796</b>
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<b>Balance as at July 01, 2018</b>	500,000,000	(150,000,000)	(268,767,402)	81,232,598
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Total comprehensive profit for the period

(Loss) for the period	-	-	(21,317,813)	(21,317,813)
Other comprehensive income	-	-	-	-
	-	-	(21,317,813)	(21,317,813)

<b>Balance as at December 31, 2018</b>	<b>500,000,000</b>	<b>(150,000,000)</b>	<b>(290,085,215)</b>	<b>59,914,785</b>
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The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



CHIEF EXECUTIVE OFFICER



CHIEF FINANCIAL OFFICER



DIRECTOR



# Notes to the Condensed Interim Financial Information (un - Audited)

For the Half Year Ended December 31, 2018

## 1. COMPANY AND ITS OPERATIONS

Ghani Automobile Industries Limited is a public listed company incorporated in Pakistan under the Companies Ordinance, 1984 in September 1987 (now Companies Act, 2017). The registered office of the Company is located at 274-B, N Block, Model Town Extension, Lahore and factory is located at 49-KM Multan Road Bhair Pheru. The shares of the Company are quoted on Pakistan Stock Exchange. The principal activity of Company has been changed during year 2004 from manufacture and trade of grey cloth to manufacture, assemble and trade of Automotive Vehicles of all kinds and sorts.

## 2. STATEMENT OF COMPLIANCE

2.1 These condensed interim unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These condensed interim financial statements do not include all the information and disclosures required in the unconsolidated annual audited financial statements, and should be read in conjunction with Company's unconsolidated annual audited financial statements for the year ended June 30, 2018.

2.3 The Securities and Exchange Commission of Pakistan (SECP), vide its S.R.O 229(I)/2019 dated 14 February 2019 has deferred the applicability of IFRS 9 (Financial Instruments) for reporting period ended on 31 December 2018. IFRS 9 will now be applicable for reporting periods/year ending on or after 30 June 2019.

2.4 These condensed interim financial statements are unaudited and are being submitted to the shareholders as required under Section 237 of the Companies Act, 2017 ("The Act") and are un-audited but subject to limited scope review by external auditors as required by the Act and Code of Corporate Governance.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and method of computation adopted for the preparation of these interim financial statements are the same as applied in the preparation of the preceding annual published financial statements of the Company for the year ended June 30, 2018, except for the following;

### 3.1. Change in significant accounting policy

During the period, the Company has adopted IFRS 15 'Revenue from Contracts with Customers'. The details of new significant accounting policy adopted and the nature and effect of the change from previous accounting policy is set out below:

The Company manufactures and contracts with customers for the sale of goods which generally includes single performance obligation. Management has concluded that revenue from sale of goods be recognized at the point in time when control of the asset is transferred to the customer, which is when the goods are delivered to or accepted by the customer. However, the adoption of IFRS 15 which has replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations, did not have a material impact on the amounts of revenue recognized in these condensed interim financial statements.

## 4. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Un audited December 31, 2018	Audited June 30, 2018		Un audited December 31, 2018	Audited June 30, 2018
Number			Rupees	Rupees
19,250,000	19,250,000	Ordinary shares of Rs. 10 each fully paid in cash	192,500,000	192,500,000
250,000	250,000	Ordinary shares of Rs. 10 each fully paid other than cash	2,500,000	2,500,000
500,000	500,000	Ordinary shares of Rs. 10 each fully paid bonus shares	5,000,000	5,000,000
30,000,000	30,000,000	Ordinary shares of Rs. 10 each fully paid in cash at discount	300,000,000	300,000,000
<b>50,000,000</b>	<b>50,000,000</b>		<b>500,000,000</b>	<b>500,000,000</b>

## 5. CONTINGENCIES AND COMMITMENTS

### Contingencies

There is no change in contingent liabilities since the date of published audited financial statements for the year ended June 30, 2018.

### Commitments

Commitments outstanding for letters of credit relating to raw materials as at December 31, 2018 aggregated to Rupees Nil (June 30, 2018: Rupees. 5,476,704/-).

## 6. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets (WDV) - opening balance

Add: Additions during the period/year

Less: Disposals during the period/year (WDV)

Depreciation charge for the period/year

Operating fixed assets (WDV) - closing balance

### 6.1 Additions to Fixed Assets - At Cost

Land

Building

Electrical equipment

Computer

Vehicles

### 6.2 Deletion to Fixed Assets - At Cost

Plant and machinery

Vehicles

Un audited December 31, 2018	Audited June 30, 2018
Rupees	Rupees
49,016,388	52,882,175
-	601,653
49,016,388	53,483,828
31,089	599,713
1,714,497	3,867,727
47,270,802	49,016,388
-	85,000
-	377,053
-	44,600
-	3,000
-	92,000
-	601,653
-	1,591,000
38,500	-
38,500	1,591,000
Un audited December 31, 2018	Audited June 30, 2018
Rupees	Rupees
39,311,496	50,486,987
6,585,550	5,378,788
28,594,884	18,477,884
74,491,930	74,343,659
-	-
5,028,741	5,560,940
22,111,834	21,208,180
8,294,035	7,023,351
39,261,195	36,840,500
74,695,805	70,632,971

## 7. STOCK IN TRADE

Raw material

Work in process

Finished goods

## 8. ADVANCES AND OTHER RECEIVABLES

Unsecured, considered good

Advances

To employees

To suppliers

Income tax

Letter of credit

Sales tax refundable

### Quarter ended December 31,

### Half year ended December 31,

## 9. COST OF SALES

Raw material consumed

Salaries, wages and benefits

Store consumed

Fuel and power

Repair and maintenance

Travelling and vehicle running

Entertainment

Communications and stationery

Freight and handling

Rent, rate and taxes

Depreciation

Other expenses

2018	2017	2018	2017
Rupees	Rupees	Rupees	Rupees
39,732,495	46,395,251	85,293,740	86,589,572
4,114,911	3,425,989	7,647,270	6,647,836
143,005	59,453	159,670	92,649
1,042,944	405,887	1,983,452	1,691,207
2,590	9,232	15,540	27,947
111,375	84,555	174,030	133,695
96,752	76,318	178,732	117,292
71,574	81,265	185,022	179,464
19,000	40,490	68,910	72,790
34,594	58,718	34,594	142,578
847,866	962,007	1,697,352	1,912,380
117,003	45,660	149,083	126,188
46,334,109	51,644,825	97,587,395	97,733,598

	Quarter ended December 31,		Half year ended December 31,	
	2018	2017	2018	2017
	Rupees	Rupees	Rupees	Rupees
Work in process				
Opening	10,326,678	9,238,924	5,378,788	5,605,329
Closing	(6,585,550)	(5,284,342)	(6,585,550)	(5,284,342)
	3,741,128	3,954,582	(1,206,762)	320,987
Finished Goods				
Opening	19,655,884	15,259,801	18,477,884	8,314,501
Closing	(28,594,884)	(12,028,998)	(28,594,884)	(12,028,998)
	(8,939,000)	3,230,803	(10,117,000)	(3,714,497)
	41,136,237	58,830,210	86,263,633	94,340,088
<b>10. OTHER INCOME</b>				
Other income	1,516,400	13,783,526	2,124,237	16,461,026
Profit on bank accounts	12,250	12,038	16,078	29,687
	1,528,650	13,795,564	2,140,315	16,490,713

#### 11. TRANSACTIONS WITH RELATED PARTIES

The related parties comprised of associated undertakings, directors and key personnel. There were no transactions with related parties during the period.

#### 12. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34-'Interim Financial Reporting', corresponding figures in the condensed interim statement of financial position comprise of balances as per the audited annual financial statements of the Company for year ended June 30, 2018 and the corresponding figures in the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity comprise of balances of comparable period as per the unaudited condensed interim financial statements of the Company for the half year ended December, 30, 2017.

#### 13. AUTHORIZATION TO ISSUE

This condensed interim financial information was authorized for issue on February 27, 2019 in the Board of Directors meeting.



CHIEF EXECUTIVE OFFICER



CHIEF FINANCIAL OFFICER



DIRECTOR

## ڈائریکٹران کی جائزہ رپورٹ

معزز حصہ داران

اسلام علیکم ورحمۃ اللہ وبرکاتہ

غنی آٹوموبیل انڈسٹریز لمیٹڈ کے ڈائریکٹران 31 دسمبر 2018 کو مکمل ہونے والے نصف سال کیلئے مالیاتی گوشوارے بعد آڈیٹران کی جائزہ رپورٹ، بخوشی پیش کرتے ہیں۔

مالیاتی اعشاریے	31 دسمبر 2017	31 دسمبر 2018
(روپے '000 میں)		
خالص آمدنی	94,402	81,035
خام نفع / (نقصان)	62	(5,228)
خالص نفع / (نقصان)	(2,889)	(21,318)
فی حصص نفع / (نقصان) (روپے)	(0.06)	(0.43)

31 دسمبر 2018 کو مکمل ہونے والے نصف سال کے دوران کمپنی کی خالص آمدنی گذشتہ برس اسی عرصے میں 94 ملین روپے کے مقابلے میں 81 ملین روپے رہی۔ خام نقصان 5 ملین روپے رہا۔ خالص نقصان پچھلے سال اسی عرصہ میں 2.9 ملین روپے کے مقابلے میں 21 ملین روپے رہا۔ فی حصص نقصان پچھلے سال اس عرصہ میں 0.06 روپے کے مقابلے میں 0.43 روپے رہا۔ مسلسل شرح مبادلہ کی خرابی، بڑھتی ہوئی مہنگائی اور شرح سود کی وجہ سے موٹر سائیکل کی صنعت پر مجموعی طور پر برے اثرات مرتب ہوئے ہیں۔

بورڈ نے 9 روپے کی رعایتی قیمت پر 40% رائٹ ایشو کا اعلان کیا تھا جو کہ شیئر ہولڈرز نے 13 جون 2018 کو قمر ادا و خاص کے ذریعے منظور کیا تھا۔ 30 اپریل 2018 یعنی یعنی رائٹ ایشو کے اعلان کے دن سے سیاسی عدم استحکام کی وجہ سے سٹاک مارکیٹ گراؤ کا شکار ہونا شروع ہو گئی۔ ملک کی بگڑتی معاشی صورت حال اور سٹاک مارکیٹ کی تنزلی کی بدولت کمپنی کی حصص کی قدر میں مسلسل گراؤ جو کہ انتظامیہ کے قابو سے باہر ہے، کی وجہ سے رائٹ ایشو 99.6% تک غیر تسلیم شدہ (Un-Subscribed) رہا۔ اس غیر یقینی صورت حال اور سٹاک مارکیٹ کی بری کارکردگی کے وجہ سے اس معاملے کے حل کے لئے SECP سے رجوع کیا گیا۔ اس کی تازہ ترین صورت حال سے معزز حصہ داران کو مطلع کیا جائے گا۔

ہم ڈائریکٹران کی طرف سے اپنے گاہکوں، ملازمین، سپلائرز، حصہ داران اور مالیاتی اداروں کے کمپنی کی انتظامیہ پر کئے گئے اعتماد پر ان کے مشکور ہیں۔

ہم اپنے اور کمپنی کے اوپر کی گئی رحمت پر اللہ سبحانہ و تعالیٰ کے شکر گزار ہیں۔ ہمیں چاہئے کہ ہم اللہ کے احکامات اور نبی صلی اللہ علیہ وسلم کی سنت کی مکمل پیروی کیلئے مسلسل جدوجہد کریں۔



جینت  
ڈائریکٹر



آفتاب احمد خان  
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