



HALF  
YEARLY  
REPORT  

---

2018-19

**FAUJI CEMENT**  
**COMPANY LIMITED**

CEMENTING THE NATION

آزادی قیمتی ہے



www.fccl.com.pk

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**Board of Directors**

Lt Gen Syed Tariq Nadeem Gilani, HI(M),(Retd)	Chairman
Lt Gen Muhammad Ahsan Mahmood, HI(M),(Retd)	Chief Executive / MD,
Dr Nadeem Inayat	Director
Maj Gen Tahir Ashraf Khan, HI(M),(Retd)	Director
Maj Gen Wasim Sadiq, HI(M), (Retd)	Director
Brig Raashid Wali Janjua, SI(M), (Retd)	Director
Mr Rehan Laiq	Director
Mr Jawaid Iqbal	Independent Director
Mr Zafar Iqbal Sobani	Independent Director
Ms Jahanara Sajjad Ahmed	Independent Director

**Company Secretary**

Brig Riaz Ahmed Gondal, SI(M), (Retd)  
Fauji Towers, Block III, 68 Tipu Road,  
Chaklala, Rawalpindi  
Tel: +092-051 9280075  
Fax: +092-051 9280416  
Email: secretary@fccl.com.pk

**Chief Financial Officer**

Mr Omer Ashraf  
Tel: +092-051 5500157  
Email: omer@fccl.com.pk

**Auditors**

M/s KPMG Taseer Hadi & Co,  
Chartered Accountants  
6th Floor, State Life Building No. 5  
Jinnah Avenue, Blue Area, P.O. Box 1323  
Islamabad, Pakistan  
Tel: +092-051 282-3558  
Fax: +092-051 2822671

**Legal Advisors**

M/s ORR Dignam & Co, Advocates  
Marina Height, 2<sup>nd</sup> Floor 109 East  
Jinnah Avenue, Islamabad  
Tel: +092-051 2260517-8  
Fax: +092-051 2260653

**Share Registrar**

M/s Corplink (Pvt) Limited  
Wings Arcade, 1-K, Commercial,  
Model Town, Lahore  
Tel: +092-042-35916714-19 & 35869037  
Email: corplink786@yahoo.com  
Fax: +092-042-35869037

**Marketing & Sales Department**

Brig Khizar Sultan Raja ,SI(M),(Retd)  
GM (Marketing & Sales)  
1st Floor, Aslam Plaza, 60 Adamjee Road,  
Saddar, Rawalpindi, Pakistan  
Exchange: +092-051-5523836,  
+092-051-5528042  
Office: +092-051-9271491  
Fax Number : +092-051-5528965-66  
Email: adminmkt@fccl.com.pk

**Procurement & Human Resource Department**

Brig Parvez Iqbal Malik ,SI(M),(Retd)  
GM Procurement & Human Resource  
Tel: +92-051-9280084  
Fax Number : +092-051-9280416  
Email: Pervez.iqbal@fccl.com.pk

**Senior General Manager (Plant)**

Mr Muhammad Tariq  
Tel: 092+0572-538148, 538046  
Email: [muhammad.tariq@fccl.com.pk](mailto:muhammad.tariq@fccl.com.pk)

**Factory**

Fauji Cement Company Limited (FCCL)  
Near Village Jhang Bahtar, Tehsil Fateh Jang,  
District Attock  
Tel Exchange : +092-0572-538047-48,  
+092-0572- 2538138  
Fax Number : +092-0572-538025

**Registered Office**

Fauji Cement Company Limited  
Fauji Towers, Block III, 68 Tipu Road,  
Chaklala, Rawalpindi  
Tel Exchange : +092-051-9280081-83,  
+092-051-5763321-24  
Fax Number : +092-051-9280416

**Company Website** <http://www.fccl.com.pk>

**Audit Committee**

Ms Jahanara Sajjad Ahmed  
Dr Nadeem Inayat  
Maj Gen Wasim Sadiq, HI(M), (Retd)  
Mr Rehan Laiq  
Brig Riaz Ahmed Gondal, SI(M), (Retd)

**Chairperson**

Member

Member

Member

Secretary

**Human Resource & Remuneration Committee**

Mr Zafar Iqbal Sobani  
Dr Nadeem Inayat  
Maj Gen Tahir Ashraf Khan, HI(M), (Retd)  
Mr Rehan Laiq  
Brig Riaz Ahmed Gondal, SI(M), (Retd)

**Chairman**

Member

Member

Member

Secretary

**Technical Committee**

Brig Raashid Wali Janjua, SI(M), (Retd)  
Maj Gen Tahir Ashraf Khan, HI(M), (Retd)  
Maj Gen Wasim Sadiq, HI(M), (Retd)  
Mr Muhammad Tariq ,SGM (Plant)

**Chairman**

Member

Member

Secretary

**Bankers**

- United Bank Limited
- Allied Bank Limited
- Bank Al-Falah Limited
- Habib Bank Limited
- MCB Bank Limited
- Meezan Bank Limited
- Askari Bank Limited
- Standard Chartered Bank Limited
- National Bank Limited
- Silk Bank Limited
- Bank of Punjab
- Faysal Bank Limited
- Bank Al-Habib Limited

1. The Board of Directors is pleased to present its Review Report alongwith the condensed interim financial statements of Company, for the Half Year ended 31<sup>st</sup> December 2018, duly reviewed by the external auditors.
2. **Overview – Cement Industry.** Pakistan cement industry witnessed a slight growth, driven by sea exports including clinker during the current period. Overall industry dispatches during the six months period of the year and corresponding period of last year are as under:-

S/No	Despatches	2018-19	2017-18	Variance	
		(Million Tons)	(Million Tons)	(Million Tons)	(%)
a.	Local	19.56	19.84	(0.28)	(1.4)
b.	Exports	3.56	2.41	1.15	47.7
c.	<b>Total</b>	<b>23.12</b>	<b>22.25</b>	<b>0.87</b>	<b>3.9</b>

3. **Overview - FCCL** Capacity utilization achieved by the Company is **86%** as compared to **95%** in the same period last year. Company's dispatches during six-month period of this year as well as last year are as under:-

S/No	Despatches	2018-19	2017-18	Variance	
		(Million Tons)	(Million Tons)	(Million Tons)	(%)
a.	Local	1.39	1.44	(0.05)	(3.5)
b.	Exports	0.14	0.19	(0.05)	(26.3)
c.	<b>Total</b>	<b>1.53</b>	<b>1.63</b>	<b>(0.10)</b>	<b>(6.1)</b>

4. **Financial Performance.** Key financial results of Company for the six months period ended 31<sup>st</sup> December 2018 and their comparison with the same period of last year are tabulated below:-

S/No	Particulars	2018-19	2017-18
a.	Sales Revenue *	10,431,142	10,268,488
b.	Gross Profit *	3,047,836	2,228,132
c.	Profit before Tax *	2,574,913	1,757,553
d.	Net Profit after Tax *	1,823,796	1,267,798
e.	Earnings Per Share (EPS) *	1.32	0.92

\* Rs. in thousands except EPS

5. **Business Performance.** The production statistics of Company for six months ended 31<sup>st</sup> December 2018, as compared to same period last year, are as under:-

S/No	Particulars	2018-19	2017-18
a.	Cement Production (Tons)	1,548,134	1,629,924
b.	Clinker Production (Tons)	1,579,544	1,045,715
c.	Clinker Purchased (Tons)	-	549,191

**Note:-** In corresponding period last year, Line II of the Company was not fully operational for the whole period and clinker was purchased from the market.

6. **Future Outlook.** Domestic demand has shown a decline in the six months period especially due to slowdown in Government funded projects, as they focus on improving financial indicators. Generally, dispatches are likely to improve with start of summer from March onwards. Government's drive to build houses and grant of incentive to banks for financing housing sector might also positively affect the sales of cement. Exports to Afghanistan will remain steady. On the cost side, the drastic Rupee devaluation along with the increase in the international coal prices and a continuous increase in price of cement bags will affect the cost of production.
7. **Acknowledgement.** Directors express their appreciation to the Financial Institutions that extended assistance in financing to the Company. Efforts of Company employees, staff and management also merit acknowledgement for their devotion and hardwork.

On behalf of the Board of Directors



Rawalpindi  
18<sup>th</sup> February 2019

Lt Gen Syed Tariq Nadeem Gilani, HI(M),(Retd)  
Chairman Board of Directors, FCCL

## ڈائریکٹرز کا تجزیہ پہلی ششماہی - مالی سال 2018/19

۱۔ بورڈ آف ڈائریکٹرز 31 دسمبر 2018ء کو ختم ہونے والے نصف سال کیلئے آپ کی کمپنی کے مختصر عبوری مالیاتی نتائج کے ساتھ اپنا تجزیہ پیش کرتے ہوئے فخر محسوس کر رہے ہیں جو کہ آؤٹریز سے باقاعدہ پڑتال شدہ ہیں۔

۲۔ عمومی جائزہ - سینٹ کی صنعت: پاکستان کی سینٹ کی صنعت میں معمولی اضافہ دیکھنے میں آیا ہے جس کا باعث اس دورانیے میں بحری راستے سے ہونے والی برآمدات ہیں جس میں کلکتہ بھی شامل ہے۔ اس ششماہی میں اور گزشتہ سال اسی مدت کے مقابلے میں ہونے والی سینٹ کی صنعت کی مجموعی ترسیلات کا موازنہ درج ذیل ہے:-

نمبر شمار	ترسیلات	2018-19 (ملین ٹن)	2017-18 (ملین ٹن)	فرق	فرق (%)
الف	مقامی	19.56	19.84	(0.28)	(1.4)
ب	برآمدات	3.56	2.41	1.15	47.7
ج	میزان	23.12	22.25	0.87	3.9

۳۔ عمومی جائزہ - فوجی سینٹ کمپنی: کمپنی کی پیداواری صلاحیت کے استعمال کی شرح 86 فیصد رہی جو گزشتہ سال اسی مدت کے مقابلے میں 95 فیصد تھی۔ اس ششماہی میں اور گزشتہ سال اسی مدت کے مقابلے میں ہونے والی کمپنی کی سینٹ کی مجموعی ترسیلات کا موازنہ درج ذیل ہے:-

نمبر شمار	ترسیلات	2018-19 (ملین ٹن)	2017-18 (ملین ٹن)	فرق	فرق (%)
الف	مقامی	1.39	1.44	(0.05)	(3.5)
ب	برآمدات	0.14	0.19	(0.05)	(26.3)
ج	میزان	1.53	1.63	(0.10)	(6.1)

۴۔ مالیاتی کارکردگی: 31 دسمبر 2018ء کو مکمل ہونے والی ششماہی میں کمپنی کے مالی حسابات کے کلیدی نتائج اور گزشتہ سال اسی مدت کے مقابلے میں مالی حسابات کا موازنہ درج ذیل ہے:-

نمبر شمار	تفصیل	مالی سال 2018-19	مالی سال 2017-18
الف۔	فروخت سے حاصل شدہ کل آمدنی*	10,431,142	10,268,488
ب۔	کل منافع*	3,047,836	2,228,132
ج۔	ٹیکس سے پہلے منافع*	2,574,913	1,757,553
د۔	ٹیکس کے بعد صافی منافع*	1,823,796	1,267,798
و۔	فی حصہ (شیر) آمدنی*	1.32	0.92

\* روپے ہزاروں میں ماسوائے فی حصہ آمدنی

۵۔ تجارتی کارکردگی:- 31 دسمبر 2018 کو مکمل ہونے والی ششماہی میں کمپنی کے پیداواری اعداد و شمار اور گزشتہ سال اسی مدت کے مقابلے میں اعداد و شمار کا موازنہ درج ذیل ہے:

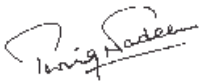
نمبر شمار	تفصیل	2018-19	2017-18
الف۔	سینٹ کی پیداوار (ٹن میں)	1,548,134	1,629,924
ب۔	کلکٹر کی پیداوار (ٹن میں)	1,579,544	1,045,715
ج۔	کلکٹر کی خریداری (ٹن میں)	-	549,191

نوٹ: گزشتہ سال اسی مدت میں کمپنی کی لائن II نے مکمل طور پر کام کرنا شروع نہیں کیا تھا اور اس دورانیے کے لیے کلکٹر مارکیٹ سے خریدنا پڑا۔

۶۔ مستقبل کے امکانات:- سینٹ کی مقامی طلب میں اس ششماہی میں کمی دیکھنے میں آئی ہے جس کی وجہ حکومت کی مالی معاونت سے چلنے والے پراپکٹس میں سست روی ہے چونکہ وہ مالی اعداد و شمار کو بہتر بنانے پر توجہ مرکوز کیے ہوئے ہے۔ گرمیوں کے آغاز پر مارچ کے بعد سے سینٹ کی ترسیلات میں اضافے کی توقع ہے۔ حکومت کی طرف سے مکانات کی تعمیر اور ٹیکوں کو تعمیر مکانات کے شعبے میں مراعات دینے جانے کا اقدام بھی سینٹ کی فروخت پر مثبت نتائج مرتب کر سکتا ہے۔ افغانستان کو برآمدات میں بھی استحکام رہے گا۔ اخراجات کی طرف دیکھا جائے تو روپے کی قدر میں شدید کمی کے ساتھ بین الاقوامی مارکیٹ میں کولے کی قیمت میں اضافہ اور سینٹ بگ کی مسلسل بڑھتی ہوئی قیمت پیداواری اخراجات کو متاثر کرے گی۔

۷۔ اظہار تشکر:- ڈائریکٹرز اُن مالی اداروں کو خراج تحسین پیش کرتے ہیں جنہوں نے مالی معاملات میں کمپنی کی معاونت کی۔ کمپنی کے ملازمین، سٹاف اور انتظامیہ کی محنت اور خلوص پر مبنی کوششیں بھی بجا طور پر تحسین کی مستحق ہیں۔

منجانب بورڈ آف ڈائریکٹرز



لیفٹیننٹ جنرل سید طارق ندیم گیلانی، ہلال امتیاز (ملٹری)، (ریٹائرڈ)

چیرمین بورڈ آف ڈائریکٹرز، فوجی سینٹ کمیٹی لمیٹڈ

راولپنڈی

18 فروری 2019



To the members of Fauji Cement Company Limited  
Report on review of Interim Financial Statements

### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Fauji Cement Company Limited as at 31 December 2018 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

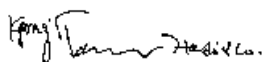
Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

### Other Matters

The figures for the three months period ended 31 December 2018, in the condensed interim statement of profit or loss and condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the audit resulting in this independent auditors' report is Mr. Inam Ullah Kakra.

Islamabad  
18 February 2019




KPMG Taseer Hadi & Co.  
Chartered Accountants

	Note	Un-Audited 31 December 2018 Rupees'000	Audited 30 June 2018 Rupees'000
<b>SHARE CAPITAL AND RESERVES</b>			
Share capital	4	12,433,765	12,433,765
Reserves		8,499,156	8,055,175
		<b>20,932,921</b>	<b>20,488,940</b>
<b>NON - CURRENT LIABILITIES</b>			
Long term borrowings	5	423,780	638,193
Provision for compensated absences		73,773	64,178
Deferred taxation		3,539,670	3,600,638
		<b>4,037,223</b>	<b>4,303,009</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		1,514,629	1,024,758
Accrued liabilities		802,476	573,347
Security deposits		201,708	176,339
Advances from customers		347,850	245,133
Provision for compensated absences current portion		30,726	17,107
Payable to employees' provident fund trust		11,328	9,534
Unclaimed dividend		49,160	111,561
Short term running finance	6	291,886	1,643,434
Current portion of long term borrowings	5	458,635	456,284
Provision for taxation - net		410,806	-
		<b>4,119,204</b>	<b>4,257,497</b>
		<b>29,089,348</b>	<b>29,049,446</b>

**CONTINGENCIES AND COMMITMENTS** 7

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Chief Executive



Director



Chief Financial Officer

	Note	Un-Audited 31 December 2018 Rupees'000	Audited 30 June 2018 Rupees'000
<b>NON - CURRENT ASSETS</b>			
Property, plant and equipment	8	22,544,773	22,624,413
Long term deposits		86,601	86,601
Advance for capital expenditure		75,000	-
		<b>22,706,374</b>	<b>22,711,014</b>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		2,438,405	3,067,684
Stock in trade		1,882,874	1,244,805
Trade debts		608,761	1,168,343
Advances		39,460	37,927
Trade deposits, short term prepayments and balances with statutory authority		48,305	66,669
Advance tax - net		-	115,550
Other receivables		10,347	104,664
Cash and bank balances	9	1,354,822	532,790
		<b>6,382,974</b>	<b>6,338,432</b>
		<b>29,089,348</b>	<b>29,049,446</b>



Chief Executive



Director



Chief Financial Officer

	Note	Three months ended		Six months ended	
		31 December 2018 Rupees'000	31 December 2017 Rupees'000	31 December 2018 Rupees'000	31 December 2017 Rupees'000
<b>Turnover - net</b>	<b>10</b>	<b>5,088,874</b>	5,474,546	<b>10,431,142</b>	10,268,488
Cost of sales	<b>11</b>	<b>(3,460,263)</b>	(4,039,188)	<b>(7,383,306)</b>	(8,040,356)
<b>Gross profit</b>		<b>1,628,611</b>	1,435,358	<b>3,047,836</b>	2,228,132
Distribution cost		<b>(50,833)</b>	(79,636)	<b>(120,720)</b>	(119,991)
Administrative expenses		<b>(88,262)</b>	(100,240)	<b>(192,388)</b>	(174,401)
Other operating expenses		<b>(105,850)</b>	(92,215)	<b>(189,762)</b>	(137,398)
Finance cost		<b>(23,874)</b>	(42,082)	<b>(53,381)</b>	(73,938)
Other income	<b>12</b>	<b>76,315</b>	23,176	<b>83,328</b>	35,149
<b>Profit before taxation</b>		<b>1,436,107</b>	1,144,361	<b>2,574,913</b>	1,757,553
- Current		<b>(448,601)</b>	(318,598)	<b>(812,085)</b>	(604,754)
- Deferred		<b>35,079</b>	(2,091)	<b>60,968</b>	114,999
Income tax expense		<b>(413,522)</b>	(320,689)	<b>(751,117)</b>	(489,755)
<b>Profit for the period</b>		<b>1,022,585</b>	823,672	<b>1,823,796</b>	1,267,798
Earnings per share-basic & diluted (Rupees)		<b>0.74</b>	0.60	<b>1.32</b>	0.92

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Chief Executive



Director



Chief Financial Officer

	Three months ended		Six months ended	
	31 December 2018 Rupees'000	31 December 2017 Rupees'000	31 December 2018 Rupees'000	31 December 2017 Rupees'000
Profit for the period	1,022,585	823,672	1,823,796	1,267,798
Other comprehensive income for the period	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>1,022,585</b>	<b>823,672</b>	<b>1,823,796</b>	<b>1,267,798</b>

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Chief Executive




Director



Chief Financial Officer

	31 December 2018 Rupees'000	31 December 2017 Rupees'000
<b>Cash flows from operating activities</b>		
Profit before tax	2,574,913	1,757,553
<b>Adjustments for:</b>		
Depreciation	760,350	680,444
Provision for compensated absences	25,991	18,843
Workers' (Profit) Participation Fund including interest and Workers' Welfare Fund	189,662	51,807
Finance cost (excluding interest on WPPF)	45,972	73,560
Gain on disposal of property, plant and equipment	(16,966)	(10,332)
Interest income	-	(5,720)
	1,005,009	808,602
Operating cash flows before working capital changes	3,579,922	2,566,155
Decrease / (increase) in working capital		
Stores, spares and loose tools	629,279	(445,618)
Stock in trade	638,069	(116,258)
Trade debts	559,582	(316,746)
Advances	(1,533)	54,853
Trade deposits, short term prepayments and balance with statutory authority	18,364	(132,334)
Other receivables	94,317	(45,665)
Trade and other payables	360,680	353,072
Accrued liabilities	229,129	97,482
Security deposits	25,369	40,212
Advances from customers	102,717	(59,685)
Payable to employees' provident fund trust	1,794	885
	1,381,629	(569,802)
Cash generated from operations	4,961,551	1,996,353
Compensated absences paid	(2,775)	(1,299)
Payment to Workers' (Profit) Participation Fund	(60,471)	(21,369)
Taxes paid	(285,730)	(1,208,137)
Net cash from operating activities	4,612,575	765,548
<b>Cash flows from investing activities</b>		
Additions to property, plant and equipment	(686,336)	(1,412,848)
Advance against capital expenditure	(75,000)	-
Proceeds from disposal of property, plant and equipment	22,592	10,481
Insurance claim received	-	585,346
Interest received on bank deposits	-	7,844
Net cash used in investing activities	(738,744)	(809,177)
<b>Cash flows from financing activities</b>		
Repayment of long term financing	(213,088)	(213,088)
Dividend paid on ordinary shares	(1,442,216)	(1,172,304)
Finance cost paid	(44,947)	(66,682)
Net cash used in financing activities	(1,700,251)	(1,452,074)
<b>Net increase / (decrease) in cash and cash equivalents</b>	2,173,580	(1,495,703)
<b>Cash and cash equivalents at beginning of the period</b>	(1,110,644)	205,396
<b>Cash and cash equivalents at end of the period</b>	1,062,936	(1,290,307)
Cash and cash equivalents comprise of the following:		
Cash and bank balances	1,354,822	365,947
Short term running finance	(291,886)	(1,656,254)
	1,062,936	(1,290,307)

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Chief Executive



Director



Chief Financial Officer

	Share capital	Discount on issue of shares	Revenue reserve Un-appropriated profit	Total
	Rupees'000			
<b>Balance at 01 July 2017</b>	<b>13,798,150</b>	<b>(1,364,385)</b>	<b>7,247,360</b>	<b>19,681,125</b>
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	1,267,798	1,267,798
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	-	-	1,267,798	1,267,798
<b>Transactions with owners of the Company</b>				
<b>Distributions:</b>				
Final dividend 2017 @ Rs 0.90 per share	-	-	(1,241,833)	(1,241,833)
Total transactions with owners of the Company	-	-	(1,241,833)	(1,241,833)
<b>Balance at 31 December 2017</b>	<b>13,798,150</b>	<b>(1,364,385)</b>	<b>7,273,325</b>	<b>19,707,090</b>
<b>Balance at 01 July 2018</b>	<b>13,798,150</b>	<b>(1,364,385)</b>	<b>8,055,175</b>	<b>20,488,940</b>
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	1,823,796	1,823,796
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	-	-	1,823,796	1,823,796
<b>Transactions with owners of the Company</b>				
<b>Distributions:</b>				
Final dividend 2018 @ Rs 1.00 per share	-	-	(1,379,815)	(1,379,815)
Total transactions with owners of the Company	-	-	(1,379,815)	(1,379,815)
<b>Balance at 31 December 2018</b>	<b>13,798,150</b>	<b>(1,364,385)</b>	<b>8,499,156</b>	<b>20,932,921</b>

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Chief Executive



Director



Chief Financial Officer

**1 STATUS AND NATURE OF BUSINESS**

Fauji Cement Company Limited ("the Company") is a public limited company incorporated in Pakistan on 23 November 1992 under the Companies Ordinance, 1984 (Repealed with the enactment of the Companies Act, 2017 on 30 May 2017). The Company commenced its business with effect from 22 May 1993. The shares of the Company are quoted on Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of different types of cement. The Company's registered office is situated at Fauji Towers, Block-III, 68-Tipu Road, Rawalpindi. The Company's manufacturing facilities are located at village Jhang Bahtar, Tehsil Fateh Jang in district Attock.

**2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE**

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in the condensed interim financial statements do not include the information reported for full audited annual financial statements and should therefore be read in conjunction with the audited annual financial statements for the year ended 30 June 2018. Comparative statement of financial position is extracted from audited annual financial statements as of 30 June 2018 whereas comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are stated from un-audited condensed interim financial statements for the six months period ended 31 December 2017.

These condensed interim financial statements are un-audited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of Pakistan Stock Exchange.

**3 SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES**

- 3.1** The accounting policies, significant judgments made in the application of accounting policies, key sources of estimations, the methods of computation adopted in preparation of these condensed interim financial statements and financial risk management policy are the same as those applied in preparation of audited annual financial statements for the year ended 30 June 2018 except for the changes as indicated below:

**3.1.1 IFRS 15 Revenue from Contracts with Customers**

The IASB issued IFRS 15 Revenue from Contracts with Customers ("IFRS 15") in May 2014. This IFRS replaces IAS 18 Revenue, IAS 11 Construction Contracts and several revenue-related interpretations. IFRS 15 establishes a single revenue recognition framework which requires an entity to recognize revenue to reflect the transfer of goods and services for the amount it expects to receive, when control is transferred to the purchaser. IFRS 15 became applicable to the Company on 01 July 2018 and the Company used the modified retrospective approach to adopt the standard. Under this transitional provision, the cumulative effect of initially applying IFRS 15 is recognized on the date of initial application as an adjustment to retained earnings. No adjustment to retained earnings was required upon adoption of IFRS 15. The Company has reviewed its revenue stream i.e. sale of cement and clinker and underlying contracts with customers and, as result of this review, the adoption of IFRS 15 did not have a material impact on the Company's statement of profit or loss, statement of comprehensive income and financial position. However, the Company has expanded the disclosures in the notes to its condensed interim financial statements as prescribed by IFRS 15, including disclosing the Company's disaggregated revenue streams in Note 10.



Revenue associated with the sale of cement and clinker is measured based on the consideration specified in customer order forms. Revenue from contracts with customers is recognized when or as the Company satisfies a performance obligation by transferring a promised good or service to a customer. A good or service is transferred when the customer obtains control of that good or service. The transfer of control of cement and clinker coincides with title passing to the customer and the customer taking physical possession. The Company principally satisfies its performance obligations at a point in time and the amounts of revenue recognized relating to performance. For sale of cement, the transfer of control usually occurs on delivery of goods to the customer, however, for some international shipments the transfer occurs on the loading of goods onto the relevant carrier at the port.

Generally for such sales, the customer has no right of return. The Company does not have any obligations for return of cement and clinker.

For credit sales collection of revenue associated with the sale of cement and clinker is due on average of 30 days following sale while for other sales advance receipts from customers are obtained prior to satisfaction of performance obligation i.e. transfer of promised good or service.

### 3.1.2 IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments ("IFRS 9") that replaces IAS 39 Financial Instruments: recognition and measurement ("IAS 39") and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments: classification & measurement, impairment and hedge accounting. IFRS 9 introduces a single approach to determining whether a financial asset is measured at amortized cost or fair value and replaces the multiple rules in IAS 39. The three principal classification categories under the new standard for financial instruments are: measured at amortized cost, fair value through other comprehensive income ("FVOCI") and fair value through profit and loss ("FVTPL"). The classification of financial instruments under IFRS 9 is generally based on the business model in which a financial instrument is managed and its contractual cash flow characteristics. The previous categories under IAS 39 of held to maturity, loans and receivables and available for sale have been removed. For financial liabilities, IFRS 9 retains most of the requirements of IAS 39; however, where the fair value option is applied to financial liabilities, any change in fair value resulting from an entity's own credit risk is recorded in other comprehensive income.

The Securities and Exchange Commission of Pakistan vide S.R.O 229 (I) / 2019 dated 14 February 2019 has modified effective date of IFRS 9 "Financial Instruments" as reporting period / year ending on or after 30 June 2019. However, as permitted, the Company has early adopted IFRS 9.

Long term deposits, cash and bank balances, trade debts, trade deposits, other receivables, creditors, accrued liabilities, retention money, security deposits, other liabilities, unclaimed dividend, provision for compensated absences, short term running finance and long term borrowings (including current portion) continue to be measured at amortized cost and are now classified as "amortized cost".

Following presentation changes have been made upon adoption of IFRS 9, the balances are now classified as "amortized cost":

Interest accrued has been represented as "cash and bank balances".

Markup accrued has been represented as "current portion of long term borrowings" and "short term running finance".

None of the Company's financial instruments have been classified as FVOCI and FVTPL.

The Company does not have any financial instruments eligible for hedge accounting, accordingly there was no impact to the Company as a result of adopting IFRS 9.

Further IFRS 9 replaces the "incurred loss" model in IAS 39 with an "expected loss" model. The new impairment model applies to financial instruments measured at amortized cost, and contract assets and debt investments measured at FVOCI. Under IFRS 9, credit losses will be recognized earlier than under IAS 39. The standard also provides a simplified approach to measuring expected credit losses using a lifetime expected loss allowance for all trade receivables. The credit loss model groups receivables based on similar credit risk characteristics and days past due in order to estimate bad debts. The adoption of IFRS 9 did not result in a material impact to the Company's condensed interim financial statements.

**3.2** The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019:

- IFRS 16 Leases	(effective 01 January 2019)
- IFRIC 23 'Uncertainty over Income Tax Treatments'	(effective 01 January 2019)
- Amendments to IFRS 9: Prepayment Features with Negative Compensation	(effective 01 January 2019)
- Amendments to IAS 19: Plan Amendment, Curtailment or Settlement	(effective 01 January 2019)
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures	(effective 01 January 2019)
- Amendments to IFRS 3 Business Combinations	(effective 01 January 2020)
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors	(effective 01 January 2020)
Annual improvements to IFRS Standards 2015 - 2017 cycle:	
- IFRS 3 Business Combinations and IFRS 11 Joint Arrangement	(effective 01 January 2019)
- Amendments to IAS 12 Income Taxes	(effective 01 January 2019)
- Amendments to IAS 23 Borrowing Costs	(effective 01 January 2019)

The above amendments are not likely to have an impact on Company's financial statements except for IFRS 16 Leases for which the Company is currently in the process of analyzing the potential impact of its lease arrangements that will result in recognition of right to use assets and liabilities on adoption of the standard and IFRIC 23 'Uncertainty over Income Tax Treatments'.

#### 4 SHARE CAPITAL

There is no change in authorised and issued, subscribed and paid up share capital of the Company from 30 June 2018.

#### 5 LONG TERM BORROWINGS

##### - From banking companies (conventional banks)

	Note	Un-audited 31 December 2018 Rupees'000	Audited 30 June 2018 Rupees'000
Term finance facilities - secured		1,094,477	1,532,868
Finance cost for the period / year		36,338	79,650
Less: finance cost paid during the period / year		(35,312)	(91,864)
Less: repayments during the period / year		(213,088)	(426,177)
		<b>882,415</b>	<b>1,094,477</b>
<b>Net balance</b>			
At period / year end		<b>882,415</b>	1,094,477
Less: current portion of long term loan		<b>(458,635)</b>	(456,284)
	5.1	<b>423,780</b>	638,193

**5.1** The markup rates, facility limits, securities offered for the term finance facilities are the same as disclosed in the annual audited financial statements of the Company for the year ended 30 June 2018.

#### 6 SHORT TERM RUNNING FINANCE

The Company has short term running finance facility limits to the tune of Rs. 2,400 million (30 June 2018: Rs. 2,650 million) from banking companies. These facilities are secured against first pari passu charge by way of hypothecation over the present and future assets of the Company (excluding land and building) retaining 25% margin. The markup rates are the same as disclosed in the annual audited financial statements of the Company for the year ended 30 June 2018.

#### 7 CONTINGENCIES AND COMMITMENTS

##### 7.1 Contingencies

There is no change in the contingent liabilities as reported in the financial statements for the year

ended 30 June 2018 except for the case for Rs. 15.80 million for payment of custom duty. During the period, the case has been disposed off in the Company's favour by the Sindh High Court. However, the Custom Authorities have filed an appeal in the Supreme Court of Pakistan.

## 7.2 Commitments

**7.2.1** The Company has opened letters of credit for the import of spare parts and coal valuing Rs. 884 million (30 June 2018: Rs. 711 million).

**7.2.2** The Company has capital commitments of Rs 892 million (30 June 2018: Rs. 286 million).

## 8 PROPERTY, PLANT AND EQUIPMENT

	Un-audited 31 December 2018 Rupees'000	Audited 30 June 2018 Rupees'000
Opening book value	22,624,413	22,003,943
Additions during the period / year	686,336	2,038,195
Written down value of disposals	(5,626)	(451)
Depreciation for the period / year	(760,350)	(1,417,274)
Closing book value	22,544,773	22,624,413

## 9 CASH AND BANK BALANCES

Cash at bank		
Deposit accounts - conventional banks	380,234	202,385
Deposit accounts - islamic banks	408,551	102,092
Current accounts - conventional banks	565,344	228,102
Current accounts - islamic banks	378	1
	1,354,507	532,580
Cash in hand	315	210
	1,354,822	532,790

## 10 TURNOVER-NET

	Three months ended		Six months ended	
	31 December 2018 Rupees'000	31 December 2017 Rupees'000	31 December 2018 Rupees'000	31 December 2017 Rupees'000
The disaggregation of turnover from contracts with customers is as follows:				
Sales - Local	6,823,475	7,130,426	13,891,331	13,300,844
- Export	353,018	496,906	833,671	903,094
	7,176,493	7,627,332	14,725,002	14,203,938
Less: - Sales tax	1,083,289	1,153,869	2,212,091	2,132,775
- Excise duty	1,003,361	997,670	2,079,501	1,800,378
- Export development surcharge	969	1,247	2,268	2,297
	2,087,619	2,152,786	4,293,860	3,935,450
	5,088,874	5,474,546	10,431,142	10,268,488

**10.1** Revenue recognised during the period amounting to Rs. 245.1 million (2017: Rs. 234.6 million) was included in the advances from customers balance at the beginning of the period.

11 COST OF SALES	Three months ended		Six months ended	
	31 December 2018 Rupees'000	31 December 2017 Rupees'000	31 December 2018 Rupees'000	31 December 2017 Rupees'000
Raw material consumed	398,348	362,667	731,608	487,880
Packing material consumed	273,128	246,461	562,137	445,321
Stores and spares consumed	14,232	13,895	26,359	27,322
Salaries, wages and benefits	293,892	356,563	656,837	594,700
Rent, rates and taxes	6,126	6,317	12,561	12,069
Insurance	12,002	32,272	24,199	64,638
Fuel consumed	1,912,344	1,475,536	3,344,966	1,875,261
Power consumed	627,873	742,019	1,268,260	1,200,863
Depreciation	376,454	342,225	749,182	670,607
Repairs and maintenance	162,390	123,328	434,922	269,661
Technical assistance	9,448	1,131	18,188	1,554
Printing and stationery	1,933	722	3,798	2,058
Traveling and conveyance	14,891	5,716	24,558	15,268
Vehicle running and maintenance expenses	5,668	3,723	10,302	8,501
Other directly attributable expenses	13,257	17,802	26,767	24,139
Water conservancy charges	72,790	-	72,790	-
Clinker purchased	-	450,108	-	2,462,662
	4,194,776	4,180,485	7,967,434	8,162,504
Add: Opening work-in-process	609,317	619,947	808,315	693,604
Less: Closing work-in-process	(1,310,387)	(846,858)	(1,310,387)	(846,858)
Cost of goods manufactured	3,493,706	3,953,574	7,465,362	8,009,250
Add: Opening finished goods	230,904	280,700	186,546	232,036
Less: Closing finished goods	(263,298)	(189,977)	(263,298)	(189,977)
Less: Own consumption capitalized	(1,049)	(5,109)	(5,304)	(10,953)
	3,460,263	4,039,188	7,383,306	8,040,356

During the period raw material consumed and fuel consumed increased substantially due to own production of clinker. In corresponding period last year, Line II of the company was not fully operational for the whole period and clinker was purchased from the market.

12 OTHER INCOME	Three months ended		Six months ended	
	31 December 2018 Rupees'000	31 December 2017 Rupees'000	31 December 2018 Rupees'000	31 December 2017 Rupees'000
<b>Income from financial assets</b>				
Income from deposits				
- Conventional banks	19,297	2,571	22,214	5,276
- Islamic banks	2,743	17	2,982	443
	22,040	2,588	25,196	5,719
<b>Income from non financial assets</b>				
Gain on disposal of property, plant and equipment	15,465	7,254	16,966	10,332
Other income	38,810	13,334	41,166	19,098
	76,315	23,176	83,328	35,149

**13 RELATED PARTY TRANSACTIONS AND BALANCES**

There is no change in relationship with related parties during the period. Significant transactions with related parties are as follows:

	Six months ended	
	31 December 2018 Rupees'000	31 December 2017 Rupees'000
<b>Transactions and balances with related parties</b>		
<b>Fauji Foundation</b>		
Sale of cement	2,836	2,740
Advance against sale of cement	2,599	655 *
Donation paid through Fauji Foundation	4,000	1,000
Payment of rent and utilities	7,439	6,998
Payment for use of medical facilities	374	632
Payable against use of medical facilities	-	102 *
Payment on account of clearance of shipments	114	79
Dividend paid on ordinary shares	543,650	489,285
<b>Transactions with other related parties</b>		
Balance at Askari Bank Limited (AKBL)	288	73 *
Profit received from AKBL	104	8
Dividend paid to Fauji Fertilizer Company Limited	93,750	84,375
Dividend paid to Fauji Fertilizer Bin Qasim Limited	18,750	16,875
Training fee paid to Fauji Fertilizer Bin Qasim Limited	-	17
Dividend paid to Fauji Oil Terminal and Distribution Company Limited	18,750	16,875
Payments to Askari Cement Limited on account of purchase of clinker	-	14,304
Payments made into Employees' Provident Fund	24,165	22,027
Directors' fee	1,270	1,350
Remuneration including benefits and perquisites to Chief Executive	11,681	10,346
Remuneration including benefits and perquisites to key management personnel (other than Chief Executive)	33,165	29,974

\* This represents balance as at 30 June 2018

## 14 FAIR VALUE OF FINANCIAL INSTRUMENTS

## 14.1 Classification and fair values

The following table shows the carrying amount and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

On-balance sheet financial instruments	Note	Carrying amount		Fair value					
		Fair value through profit and loss	Amortised cost	Fair value through other comprehensive income	Total	Level 1	Level 2	Level 3	Total
31 December 2018									
Financial assets not measured at fair value									
14.1.1									
Long term deposits		-	86,601	-	-	-	-	-	-
Trade debts		-	608,761	-	-	-	-	-	-
Trade deposits		-	11,742	-	-	-	-	-	-
Other receivables		-	10,347	-	-	-	-	-	-
Cash and bank balances		-	1,354,822	-	-	-	-	-	-
		-	2,072,273	-	-	-	-	-	-
Financial liabilities not measured at fair value									
14.1.1									
Long term borrowings (including current portion)		-	882,415	-	-	-	-	-	-
Creditors		-	598,944	-	-	-	-	-	-
Accrued liabilities		-	802,476	-	-	-	-	-	-
Retention money		-	115,879	-	-	-	-	-	-
Security deposits		-	201,708	-	-	-	-	-	-
Other liabilities		-	114,598	-	-	-	-	-	-
Unclaimed dividend		-	49,160	-	-	-	-	-	-
Provision for compensated absences		-	104,499	-	-	-	-	-	-
Short term running finance		-	291,886	-	-	-	-	-	-
		-	3,161,565	-	-	-	-	-	-

On-balance sheet financial instruments	Note	Carrying Amount		Fair value		
		Fair value through profit and loss	Loans and receivables	Other financial liabilities	Total	Total
<b>30 June 2018</b>						
						Rupees'000
<b>Financial assets not measured at fair value</b>						
	14.1.1					
Long term deposits		-	86,601	-	86,601	-
Trade debts		-	1,168,343	-	1,168,343	-
Deposits		-	12,062	-	12,062	-
Other receivables		-	104,664	-	104,664	-
Cash and bank balances		-	532,790	-	532,790	-
		-	1,904,460	-	1,904,460	-
<b>Financial liabilities not measured at fair value</b>	14.1.1					
Long term borrowings (including current portion)		-	-	1,094,477	1,094,477	-
Creditors		-	-	532,310	532,310	-
Accrued liabilities		-	-	573,347	573,347	-
Retention money		-	-	170,721	170,721	-
Security deposits		-	-	176,339	176,339	-
Other liabilities		-	-	118,843	118,843	-
Unclaimed dividend		-	-	111,561	111,561	-
Provision for compensated absences		-	-	81,285	81,285	-
Short term running finance		-	-	1,643,434	1,643,434	-
		-	-	4,502,317	4,502,317	-

**14.1.1** Since these financial assets and financial liabilities are either short term in nature or repriced periodically therefore fair value and carrying value of these financial assets and financial liabilities is same.

**15 CORRESPONDING FIGURES**

Certain corresponding figures have been changed on account of presentation changes of comparative figures as referred in note 3.1.2.

**16 DATE OF AUTHORIZATION FOR ISSUE**

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on 18 February 2019.

**17 GENERAL**

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.



Chief Executive



Director



Chief Financial Officer





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