

HALF YEARLY REPORT DECEMBER 31, 2018

WORKING TODAY FOR A HEALTHIER TOMORROW



Macter International Limited



CONTENTS

Company Information	02
Directors' Review Report	04
Auditors' Review Report	08
Un-consolidated Condensed Interim Statement of Financial Position	10
Un-consolidated Condensed Interim Statement of Profit or Loss	11
Un-consolidated Condensed Interim Statement of Other Comprehensive Income	12
Un-consolidated Condensed Interim Statement of Cash Flows	13
Un-consolidated Condensed Interim Statement of Changes in Equity	14
Notes to the Un-consolidated Condensed Interim Financial Information	15
Consolidated Condensed Interim Statement of Financial Position	25
Consolidated Condensed Interim Statement of Profit or Loss	26
Consolidated Condensed Interim Statement of Other Comprehensive Income	27
Consolidated Condensed Interim Statement of Cash Flows	28
Consolidated Condensed Interim Statement of Changes in Equity	29
Notes to the Consolidated Condensed Interim Financial Information	30

Non-Executive Director



COMPANY INFORMATION

BOARD OF DIRECTORS

Dr. Amanullah
 Mr. Asif Misbah
 Mr. Swaleh Misbah Khan
 Sheikh Muhammed Waseem
 Shaikh Aamir Naveed
 Chief Executive

 Executive Director
 Independent Director
 Independent Director

Sheikh Muhammed Waseem
Shaikh Aamir Naveed
Executive Director
Mr. Sohaib Umar
Independent Director
Independent Director
Mr. Islahuddin Siddiqui
Independent Director
Ms. Masarrat Misbah
Non-Executive Director

BOARD AUDIT COMMITTEE

Mr. Muhammad Yahya Chawla

Sheikh Muhammed Waseem
 Mr. Sohaib Umar
 Mr. Islahuddin Siddiqui
 Member

BOARD HUMAN RESOURCE AND REMUNERATION COMMITTEE

Shaikh Aamir Naveed
 Mr. Islahuddin Siddiqui
 Member

3. Vacant

CHIEF FINANCIAL OFFICER

Mr. Muhammad Asif

COMPANY SECRETARY

Mr. Asif Javed

INTERNAL AUDITORS

KPMG Taseer Hadi & Co. Chartered Accountants

EXTERNAL AUDITORS

EY Ford Rhodes Chartered Accountants

BANKERS

Al Baraka (Pakistan) Limited
Allied Bank Limited - Islamic Banking
Bank Al Habib Limited - Islamic Branch
Bank Alfalah Limited - Islamic Branch
Bankislami Pakistan Limited
Dubai Islamic Bank Pakistan Limited
Habib Metropolitan Bank Pakistan Limited - Islamic Branch
MCB Bank Limited
MCB Islamic Bank Limited
Meezan Bank Limited



SHARE REGISTRAR

F.D. Registrar Services (SMC-Pvt) Limited 17th Floor, Saima Trade Tower-A I. I. Chundrigar Road, Karachi Telephone: +92 21 32271905-6 Fax: +92 21 32621233

Email: fdregistrar@yahoo.com

REGISTERED OFFICE

F-216, SITE, Karachi - 75700 Telephone: +92 21 32591000 / +92 21 32575311-14 (4 Lines) Fax: +92 21 32564236

Email: info@macter.com

WEBSITE

www.macter.com



DIRECTORS' REPORT TO THE MEMBERS

The Directors are pleased to present the un-audited un-consolidated and consolidated condensed interim financial information, for the period ended December 31, 2018:

FINANCIAL RESULTS

PARTICULARS	*CONSOLIDATED	UN-CONSILIDATED / STANDALONE		
	JUL - DEC	JUL - DEC	JUL - DEC	
	2018	2018 pkr in million	2017	CHANGES %
Turnover - Net	1,883.5	1,845.6	2,081.8	-11.3%
Gross Profit	843.7	825.2	936.3	-11.9%
Operating Profit	74.0	74.6	199.5	-62.6%
Profit before tax	21.5	23.7	170.0	-86.1%
Profit after tax	0.4	4.9	129.8	-96.2%

* The investment in subsidiary was made during September 2018, hence only un-consolidated financials were prepared during corresponding period of last year.

EARNINGS PER SHARE

Earnings per share of the Company for the 1st half year ended December 31, 2018 was 0.13 pkr as compared to 3.32 pkr for the same period last year.

FINANCIAL PERFORMANCE

Although prescription sales increased by 196.9m pkr (10.5% growth over same period last year) it was mainly set off by a decline of 321.3m pkr in institutional sales (tender business). The uncertain exchange rate situation hindered optimal participation in tender business.

Gross profit was negatively impacted due to substantial rupee devaluation, increase in raw material prices and minimum wages. However Gross Profit % declined from 45.0% to 44.7% only due to favourable sales mix.

Operating expenses (net of other income) grew by 13.8m pkr (1.9%) over same period last year, in line with the growth in prescription sales and on account of the planned new product launches.

Financing costs increased by 21.5m pkr (73.1%) over same period last year due to increase in KIBOR, increased working capital needs and planned CAPEX.

Due to the serious challenges mentioned above, the profit after tax stood at 4.9m pkr as compared to 129.8m pkr in the corresponding period of last year.



FUTURE OUTLOOK

Against PKR devaluation of around 30% since December 2017, DRAP has allowed increase in medicine prices in the range of 9%-15% effective January 2019. This increase being prospective in nature and applicable only on goods manufactured after the effective date will reflect in sales after a gap of 2-3 months. This respite albeit significantly delayed will ease pressure on margins and help in improving profitability to normal levels.

In addition to secure optimum results, the Company is focusing on efficient sales mix and productivity enhancement plans along with consistent monitoring of areas where measures can be taken to reduce cost. The Company is committed to launch new products in its key therapeutic areas and in the area of biologicals to cater the un-met needs of the patients and derive profitable growth.

Hence significantly better performance is expected in 2nd half of financial year 2018-19.

ACKNOWLEDGEMENT

The Board of Directors would like to take this opportunity to express their profound appreciation of the relentless efforts, dedicated services, teamwork, loyalty and hardwork of the employees and also like to acknowledge the continued cooperation, support and patronage received from our valued shareholders, customers, distributors, suppliers, financial institutions and regulatory authorities. Of course none of this would have been possible without the continued blessing and mercies from Allah SWT for which we are grateful.

ON BEHALF OF THE BOARD

AMANULLÀH CHAIRMAN/DIRECTOR

Date: February 22, 2019

ASIF MISBAH
CHIEF EXECUTIVE



اوپر کے دیے گئے شکلین چیلنجو کی وجہ سے بعداز ٹیکس منافع گذشتہ سال کے 129.8 ملین پاکستانی روپے کے مقابلے میں 4.9 ملین پاکستانی روپے رہا۔

متنقبل كاجائزه

د سمبر 2017ء سے لے کراب تک پاکستانی روپے کی قدر میں تقریباً 30% کی کے پیش نظر پاکستان ڈرگ ریگولیٹر کی اتفار ٹی نے ادویات کی قیمتوں میں 9 فیصد سے 15 فیصد تک اضافے کی اجازت دی جو جنور کی 2019ء سے موثر ہوگئی۔ یہ اضافہ مستنقبل نوعیت کا ہونے اور صرف مؤثر تاریخ کے بعد مزاو خیار کی اور جانوں کی وجہ سے دو تین میپنے کے وقتے کے بعد فروخت میں نظر آئے گا۔ تاہم یہ وقفہ ہتا خیر کے باوجود نظع پر د باؤکو کم کرنے اور منافع کو مار کس سطح پر لائے میں مدودے گا۔

زیادہ سے زیادہ تنائج کو محفوظ بنانے کے لئے کمپنی مؤثر فروخت مکس اور پیداواریت بڑھانے کی منصوبہ بندی بشول اپنے مواقع پر مسلسل توجہ جہاں لاگت کو کم کرنے کے اقدامات کئے جاسکتے ہیں، پر توجہ دے رہی ہے۔ کمپنی علاج کے کلیدی شعبوں اور ہائیو لوجیکل کے شعبے میں مریضوں کی ناکافی ضروریات پوری کرنے اور منافع بخش ترقی کرنے کے لیے نئی مصنوعات کے اجراء کے لیے پُر عزم ہے۔

لہذمالی سال 19-2018 کی دوسری شش ماہی میں نمایاں طور پر بہتر کار کر دگی متوقع ہے۔

اعتراف

بور ڈآف ڈائر کیٹر زاس موقع سے فائد داٹھاتے ہوئے ملازمین کی انتقک کوششوں، مخلصانہ غدمات، اجتماعیت، وفاداری اور سخت محنت کی گہری قدر دانی کا ظہار کرتا ہے اور اپنے تمام قابلِ قدر شیئر ہولڈرز، سٹمرز، ڈسٹر ی بیوٹرز، میلائرز، مالیاتی اداروں اور یا ویلے لیٹری مسلسل غدمات و تعاون کا اعتراف کرتا ہے۔ بلاشہ اللہ سجانہ و تعالی سے مسلسل فضل و کرم اور احسان کے بغیر ہے سب بچھ نہیں ہو سکتا تھاجس پر ہم شکر گزار ہیں۔

JASTON.

چيف ايگزيکڻيو

ىنجانب بور ۋ

مان الله

چیئر مین / ڈائر یکٹر

315

مؤرخه: فروري 22، 2019ء



ڈائر یکٹرز رپورٹ برائے ممبران

ڈائر کیٹرز 31 دسمبر 2018ء کو ختم ہونے والی سہ ماہی کے غیر آڈٹ شدہ، غیر مدغم شدہ اور مدغم شدہ مختفر عبوری مالیاتی معلومات پیش کرتے ہوئے خوشی محسوس کررہے ہیں۔

مالياتى نتائج

	غير مدغم شده/ عليحده		* مدغم شده	
فيصدمين تبديلي	جولائي تاد سمبر 2018ء جولائي تاد سمبر 2017ء		جولائی تاد سمبر2018ء	مندرجات
		پاکستانی روپے ملین میں		
-11.3%	2,081.8	1,845.6	1,883.5	فروخت خالص
-11.9%	936.3	825.2	843.7	خام منافع
-62.6%	199.5	74.6	74.0	آپر ٹینگ منافع
-86.1%	170.0	23.7	21.5	قبل از فیکسس منافع
-96.2%	129.8	4.9	0.4	بعداز ٹیکس منافع

^{*} تتمبر 2018ء کے دوران ذیلی ادارے میں سرمایہ کاری کی گئی، چنانچہ گذشتہ سال کے اس عرصے کے صرف غیر مدغم شدہ مالیاتی گوشوارے تیار ہوئے۔

في حصص منافع

31 وسمبر 2018ء کو اختتام پذیر ہونے والی پہلی شش ماہی کا فی خصص منافع سمپنی کے پچھلے سال کے اس عرصے کے فی خصص منافع 3.32 پاکستانی روپے کے مقابلے میں 0.13 پاکستانی روپے رہا۔

مالباتی کار کردگی

ا گرچہ بذریعہ نسخہ فروخت میں 196.9 ملین پاکتانی روپے اضافہ ہوا (گذشتہ سال کے ای مدت کے مقابلے میں 10.5% نموی اتاہم یہ بنیادی طور پر اتنی ٹیوشن فروخت کے فیر شیخی صور تحال ٹینڈر بزنس میں زیادہ صنے نیادہ شرکت میں مدغم ہوگیا۔Exchange rate کی غیر شیخی صور تحال ٹینڈر بزنس میں زیادہ صنے نیادہ شرکت میں رکاوٹ بنی۔ روپے کی قدر میں نمایاں کی، خام مال کی قیت میں اضافہ اور مزدور کی کم سے کم تخواہ میں اضافہ کی وجہ سے خام منافع پر منفی اثرات مرتب ہوئے۔ تاہم خام منافع %45.0 سے کم چوکر کا کہ ہوگیا۔ کا میں اوجہ سے ہوا۔

آپر ٹینگ اخراجات (other income) میں 13.8 ملین پاکتانی روپے (%1.9) اضافہ گذشتہ سال کی ای مدت کے مقابلے میں ہوا۔ جو کہ بذریعہ نسخہ فروخت میں اضافہ اور طے کردہ نئی مصنوعات کے آغاز کی وجہ ہے ہوا۔

KIBOR میں اضافہ ، جاری سرماید کاری کی ضروریات اور طے شدہ CAPEX کی وجہ سے فائنانسنگ کی لاگت میں گذشتہ سال کی ای مدت کے مقابلے میں 21.5 ملین پاکستانی روپے (73.1%) اضافہ ہوا۔





Introduction

EY Ford Rhodes Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan

UAN: +9221 111 11 39 37 (EYFR) Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 ey.khi@pk.ey.com ey.com/pk

INDEPENDENT AUDITOR'S REVIEW REPORT

TO THE MEMBERS OF MACTER INTERNATIONAL LIMITED REPORT ON REVIEW OF UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

We have reviewed the accompanying unconsolidated condensed interim statement of financial position of Macter International Limited (the Company) as at 31 December 2018, the related unconsolidated condensed interim statement of profit or loss, unconsolidated condensed interim statement of cash flows, unconsolidated condensed interim statement of changes in equity and notes to the financial statements for the six-months period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the three-months period ended 31 December 2018 and 2017 have not been reviewed, as we are required to review only the cumulative figures of the six-months period ended 31 December 2018.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Shaikh Ahmed Salman.

Chartered Accountants

Place: Karachi

EYFUSK

Date: 22 February 2019

A member firm of Ernst & Young Global Limited



UN-CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION HALF YEAR ENDED DECEMBER 31, 2018



UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

		DECEMBER 31, 2018	JUNE 30, 2018
	NOTE	(Rupees in	'000)
ASSETS		UN-AUDITED	AUDITED
NON-CURRENT ASSETS			
Property, plant and equipment	5	1,238,125	1,182,304
Intangible assets	6	9,959	8,049
Long-term investment Long-term loans	6	100,000 2,340	2,890
Long-term deposits		69,416	70,112
Deferred tax asset		-	7,782
Derented tax about		1,419,840	1,271,137
CURRENT ASSETS			, ,
Stores and spares		2,296	1,863
Stock-in-trade	7	993,393	878,742
Trade debts		536,403	561,444
Loans and advances		99,631	102,215
Short-term deposits and prepayments Other receivables		75,984 639	80,998
Accrued mark-up receivables		22	639 47
Taxation-net		128,627	99,972
Cash and bank balances	8	95,566	46,995
		1,932,561	1,772,915
TOTAL ASSETS		3,352,401	3,044,052
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Share capital Authorized			
65,000,000 (2018: 65,000,000) ordinary shares of Rs.10 each		650,000	650,000
Issued, subscribed and paid-up		391,444	391,444
Reserves		708,559	776,083
NON-CURRENT LIABILITIES		1,100,003	1,167,527
Long-term financing	9	331,401	271,902
Deferred liabilities		178,473	171,868
Deferred tax liabilities	10	9,076	-
Long-term deposit		500	500
CURRENT LIABILITIES		519,450	444,270
Trade and other payables	11	1,392,880	1,275,691
Short-term borrowings	12	221,455	59,349
Accrued mark-up payables Current portion of long-term financing		19,811	13,717
Unclaimed dividends		98,508 294	83,286 212
Oncidinica dividendo		1,732,948	1,432,255
CONTINGENCIES AND COMMITMENTS	13	_,,,,,	1, .02,233
TOTAL EQUITY AND LIABILITIES		3,352,401	3,044,052

The annexed notes from 1 to 18 form an integral part of these un-consolidated condensed interim financial information.

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2018

	HALF YEAR ENDED		QUARTER ENDED	
	DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017
NOTE		(Rupees	in '000)	
Turnover	1,845,625	2,081,766	956,270	1,140,569
Cost of sales	(1,020,406)	(1,145,446)	(550,289)	(632,901)
Gross profit	825,219	936,320	405,981	507,668
Distribution costs	(651,983)	(638,272)	(350,696)	(335,814)
Administrative expenses	(105,384)	(95,995)	(50,708)	(49,112)
Other expenses	(2,011)	(14,448)	1,402	(8,744)
Other income	8,736	11,854	7,130	4,253
	(750,642)	(736,861)	(392,872)	(389,417)
Operating profit	74,577	199,459	13,109	118,251
Finance costs	(50,910)	(29,412)	(29,614)	(15,340)
Profit / (loss) before taxation	23,667	170,047	(16,505)	102,911
Taxation 14	(18,774)	(40,227)	(9,625)	(21,439)
Profit / (loss) after taxation	4,893	129,820	(26,130)	81,472
Basic and diluted earnings /				
(loss) per share - (Rupees)	0.13	3.32	(0.67)	2.08

The annexed notes from 1 to 18 form an integral part of these un-consolidated condensed interim financial information.

CHAIDMAN DIDECTOR

CHIEF EXECUTIVE OFFICER



UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2018

	HALF YEAR	ENDED	QUARTER ENDED	
	DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017
		(Rupees	in '000)	
Profit / (loss) after taxation	4,893	129,820	(26,130)	81,472
Other comprehensive income				
for the period	-	-	-	-
Total comprehensive income /				
(loss) for the period	4,893	129,820	(26,130)	81,472

The annexed notes from 1 to 18 form an integral part of these un-consolidated condensed interim financial information.

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

		HALF YEAR ENDED		
	-	DECEMBER 31, DECEMBER 31		
		2018	2017	
	NOTE	(Rupees	in '000)	
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation		23,667	170,047	
Adjustments for non-cash charges and other items:				
Depreciation		41,130	32,986	
Amortization		2,045	2,496	
Provision for gratuity		11,126	8,547	
Finance costs		50,910	29,412	
Gain on sale of operating fixed assets		(4,811)	(5,514)	
Provision / write off for slow moving and				
obsolete stock-in-trade - net		24,380	1,325	
Provision for doubtful debts		(23,838)	(4,098)	
		100,942	65,154	
Operating profit before working capital changes		124,609	235,201	
(Increase) / decrease in current assets				
Stores and spares		(433)	(160)	
Stock-in-trade		(139,031)	(21,967)	
Trade debts		48,879	(207,293)	
Loans and advances		2,584	(107,414)	
Short-term deposits and prepayments		5,014	(28,080)	
Other receivables		25	190	
		(82,962)	(364,724)	
Increase in current liabilities				
Trade and other payables		117,271	307,001	
Cash generated from operations		158,918	177,478	
Finance costs paid		(44,816)	(29,077)	
Income tax paid		(30,571)	(32,774)	
Gratuity paid		(4,152)	(7,899)	
Long-term loans		550	500	
Long-term deposits		696	(7,847)	
Deferred liabilities		(370)	633	
		(78,663)	(76,464)	
Net cash generated from operating activities		80,255	101,014	
CASH FLOWS FROM INVESTING ACTIVITIES				
Fixed capital expenditures		(99,142)	(171,276)	
Acquisition of intangible asset		(3,954)	(1,085)	
Investments made during the period		(100,000)	-	
Sale proceeds from disposal of operating fixed assets		7,002	6,029	
Net cash (used) in investing activities		(196,094)	(166,332)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Long-term financing obtained - net		74,721	74,423	
Short-term borrowings obtained - net		162,106	52,292	
Dividend Paid		(72,417)	(150,970)	
Net cash generated from / (used in) financing activities		164,410	(24,255)	
Net increase / (decrease) in cash and cash equivalent		48,571	(89,573)	
Cash and cash equivalents at the beginning of the period	_	46,995	102,088	
Cash and cash equivalents at the end of the period	8	95,566	12,515	

The annexed notes from 1 to 18 form an integral part of these un-consolidated condensed interim financial information. $\$

CHAIRMAN DIRECTOR CH

CHIEF EXECUTIVE OFFICER



UN-CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

	ISSUED, SUBSCRIBED				
PARTICULARS	AND PAID-UP CAPITAL	CAPITAL RESERVES	UNAPPROP- -RIATED PROFIT	TOTAL RESERVES	TOTAL EQUITY
		(Rupees in '000)		
Balance as at July 01, 2017	391,444	217,808	533,992	751,800	1,143,244
Net profit for the period	-	-	129,820	129,820	129,820
Other comprehensive income for					
the period ended December 31, 2017	-	-	129,820	129,820	129,820
Final dividend for the year ended					
June 30, 2017 @ Rs.4.25 per share	-	-	(166,363)	(166,363)	(166,363)
Balance as at December 31, 2017	391,444	217,808	497,449	715,257	1,106,701
Balance as at July 01, 2018	391,444	217,808	558,275	776,083	1,167,527
Net profit for the period	-	-	4,893	4,893	4,893
Other comprehensive income for					
the period ended December 31, 2018	-	-	-		-
Final dividend for the year ended June 30, 2018 @ Rs.1.85 per share	-	-	4,893	4,893	4,893
Julie 30, 2010 @ NS.1.63 per Stidie	-	-	(72,417)	(72,417)	(72,417)
Balance as at December 31, 2018	391,444	217,808	490,751	708,559	1,100,003

The annexed notes from 1 to 18 form an integral part of these un-consolidated condensed interim financial information.

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



NOTES TO THE UN-CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

1. THE COMPANY AND ITS OPERATIONS

Macter International Limited (the Company) was incorporated in Pakistan in 1992 as a private limited company and was converted into a public limited company in 2011. Effective from August 01, 2017 the Company has been listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and market pharmaceutical products. The geographical location and registered office of the Company is situated at F-216, S.I.T.E. Karachi.

2. BASIS OF PREPARATION

These condensed interim un-consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These un-consolidated condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the company's annual financial statements for the year ended June 30, 2018.

These un-consolidated condensed interim financial statements are un-audited, but subject to limited scope review by the statutory auditors as required by the Code of Corporate Governance.

The figures of the un-consolidated condensed interim statement of profit or loss and un-consolidated condensed interim statement of comprehensive income for the quarters ended December 31, 2018 and December 31, 2017 and notes forming part thereof have not been reviewed by the statutory auditors of the Company, as they have reviewed the cumulative figures for the six months ended December 31, 2018 and December 31, 2017.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of these un-consolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2018 except for:

a) Investment in Subsidiary

Investment in subsidiary is accounted for under the cost method in these un-consolidated condensed interim financial statements. Such investments are carried in the balance sheet at cost less any impairment in value. Impairment, if any, is charged to the profit and loss account.

b) New / Revised Standards, Interpretations and Amendments

The Company has adopted the following standards and amendment to IFRSs which became effective for the current period:



Standard or Interpretation

IFRS 2	hare-based Payments – Classification and Measurement of Share-based Paymer	nts
	ransactions (Amendments)	

- IFRS 4 Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments)
- IFRS 9 Financial Instruments *
- IFRS 15 Revenue from Contracts with Customers
- IAS 40 Investment Property: Transfers of Investment Property (Amendments)
- IFRIC 22 Foreign Currency Transactions and Advance Consideration

The adoption of the above standards and amendments in the accounting standards did not have effect on the accounting policies of the Company.

* Subsequent to period ended December 31, 2018, the SECP has modified the applicability of IFRS 9 vide its order no. S.R.O. 229 (I)/2019 dated February 14, 2019 whereby the effective date for applicability of IFRS 9 (Financial Instruments) in place of IAS 39 (Financial Instruments: Recognition and Measurement) as "Reporting period / year ending on or after June 30, 2019".

3.1 IFRS 15 – Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 'Construction Contracts', IAS 18 'Revenue' and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company is engaged in manufacturing and selling of pharmaceutical products. The Company has assessed that significant performance obligation in contracts with customers are closely related and therefore are discharged over the period of the relationship with relevant customers. Hence, the Company has concluded that it is in compliance with the requirements of the new accounting standard.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of un-consolidated condensed interim financial statements in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgements and estimates made by the management in the preparation of these un-consolidated condensed interim financial statements are same as those applied in the Company's annual financial statements for the year ended June 30, 2018 except for changes as disclosed in note 3 above.



5.	PROPERTY, PLANT AND EQUIPMENT	NOTE	DECEMBER 31, 2018 (Rupees in UN-AUDITED	JUNE 30, 2018 (1000) AUDITED
	Operating fixed assets	5.1	1,107,283	943,524
	Capital work-in-progress	5.2	130,842	238,780
			1,238,125	1,182,304

5.1 Details of additions and deletions are as follows:

	ADDITIONS (COST)		DELETIONS (NET	BOOK VALUE)	
	DECEMBER 31, JUNE 30, 2018 2018		DECEMBER 31, 2018	JUNE 30, 2018	
	(Rupees in '000)				
	(UN-AUDITED)	(AUDITED)	(UN-AUDITED)	(AUDITED)	
Leasehold land	4,000	117,215	-	-	
Buildings on leasehold land	32,178	23,995	-	-	
Plant and machinery	99,131	24,542	159	100	
Tools and equipment	7,041	19,893	-	-	
Gas and other installation	30,869	11,422	-	-	
Furniture and fixture	6,087	11,437	-	-	
Office equipment	540	2,364	-	-	
Computer equipment	790	3,352	23	24	
Motor vehicles	26,444	35,475	2,009	1,501	
	207,080	249,695	2,191	1,625	

Depreciation on operating fixed assets for the period amounted to Rs.41.130 million (December 31, 2017: Rs.32.986 million).

5.2 Capital work-in-progress

	OPENING BALANCE	CAPITAL EXPENDITURE INCURRED / ADVANCES MADE(Rupees	TRANSFER TO OPERATING FIXED ASSETS in '000)	CLOSING BALANCE
Civil works	79,687	22,576	(59,148)	43,115
Plant and machinery	147,201	21,537	(89,434)	79,304
Others	11,892	5,255	(8,724)	8,423
	238,780	49,368	(157,306)	130,842



DECEMBER 31, JUNE 30, 2018 2018 NOTE (Rupees in '000) **UN-AUDITED** AUDITED LONG-TERM INVESTMENT Investment in subsidiary - at cost 6.1 Misbah Cosmetics (Private) Limited 10,000,000 ordinary shares representing 56.90% voting shares 100,000 6.1 During the period, the Company acquired 56.90% voting shares of Misbah Cosmetics (Private) Limited against a consideration of Rs.100 million. The subsidiary company is engaged in selling and distribution of cosmetic products. DECEMBER 31, JUNE 30, 2018 2018 NOTE (Rupees in '000) **UN-AUDITED** AUDITED STOCK IN TRADE In hand: 342,917 324,748 raw material packing material 212,855 197,011 work-in-process 42,122 52,716 414,639 348,966 finished goods 7.1 1,012,533 923,441 Less: Provision for slow moving and obsolete items 7.2 (22,102) (46,482) 990,431 876,959 In transit 2,962 1,783 993,393 878,742 7.1 These include cost of physician samples, aggregating Rs.30.784 million (2018: Rs.23.272 million). DECEMBER 31, JUNE 30, 2018 2018 (Rupees in '000) **UN-AUDITED** AUDITED 7.2 Provision for slow moving and obsolete items Opening balance 46,482 40,372 Charge for the year 454 27,654 Write off during the year (24,834) (21,544) Closing balance 22.102 46,482



9.

		NOTE	DECEMBER 31, 2018 (Rupees in UN-AUDITED	JUNE 30, 2018 n '000) AUDITED
8.	CASH AND BANK BALANCES			
	Cash in hand		7	16
	With banks in:			
	- current accounts		93,725	2,690
	- saving accounts	8.1	1,834	44,289
			95,559	46,979
			95,566	46,995

8.1 These carry profit at the rates ranging from 2.25% to 3.54% p.a (2018: 2.46% to 3.10% p.a).

	NOTE	2018 (Rupees in	•
LONG TERM FINANCING		UN-AUDITED	AUDITED
Secured			
Diminishing musharka on			
 Leasehold land and buildings 	9.1	102,553	125,093
- Plant and machinery	9.2	248,550	163,028
- Vehicles	9.3	78,806	65,429
- Equipment		-	1,638
		429,909	355,188
Less: Current maturity		(98.508)	(83.286)

9.1 These carry mark-up at the rate of 6 months KIBOR plus 1.25% to 2.00% (2018: 6 months KIBOR plus 1.25% to 2.00%) per annum and are repayable latest by August 2022. These facilities are secured against respective assets and an exclusive charge over existing leasehold land and buildings.

331,401

271,902

- **9.2** These carry mark-up at the rates ranging from 6 months KIBOR plus 1.40% to 2.00% (2018: 6 months KIBOR plus 1.40% to 2.00%) per annum and are repayable latest by June 2023. These facilities are secured against the underlying assets.
 - During the period, the Company has utilized an additional facility of Rs.100 million for the purchase of plant and Machinery, which carries mark-up at the rate of 3 months KIBOR plus 1.00% per annum and is repayable latest by September 2024. This facility is secured against the underlying assets.
- **9.3** These carry mark-up at the rates ranging from 6 months KIBOR plus 1.25% to 2.00% (2018: 6 months KIBOR plus 1.25% to 2.00%) per annum and are repayable by December 2023 in monthly installments. These facilities are secured against the underlying assets.



10. DEFERRED TAX LIABILITY - NET

	DECEMBER 31, 2018				
	OPENING	(REVERSAL) / CHARGE IN P&L	(REVERSAL) / CHARGE IN OCI	CLOSING	
		(Rupees	in '000)		
		(UN-AU	DITED)		
Deductible temporary					
differences					
Provisions for slow moving stock, doubtful debts and					
gratuity	(72,747)	(2,089)		(74,836)	
Minimum tax	(26,893)	10,000		(16,893)	
Carry forward of tax losses	(20,893)	(1,959)		(1,959)	
carry for ward of tax losses		(1,555)		(1,555)	
Taxable temporary differences					
Property, plant and equipment	91,858	10,906	-	102,764	
, , , , , , , , , , , , , , , , , , ,	(7,782)	16,858		9,076	
		JUNE 30), 2018		
	OPENING	(REVERSAL) / CHARGE IN P&L	(REVERSAL) / CHARGE IN OCI	CLOSING	
		(Rupees	in '000)		
		(AUD	ITED)		
5 L 27 L					
Deductible temporary differences					
Provisions for slow moving					
stock, doubtful debts and					
gratuity	(86,484)	14,054	(317)	(72,747)	
Minimum tax	(26,923)	30	(317)	(26,893)	
wiii iii iu	(20,323)	30	-	(20,033)	
Taxable temporary differences					
Property, plant and equipment	91,710	148	-	91,858	
	(21,697)	14,232	(317)	(7,782)	



11. TRADE AND OTHER PAYABLES	NOTE	DECEMBER 31, 2018 (Rupees i UN-AUDITED	JUNE 30, 2018 n '000) AUDITED
Creditors		443,188	456,325
Advances from customers		89,379	106,782
Murabaha payables	11.1	667,963	563,581
Accrued liabilities		83,695	37,682
Provision for gas infrastructure developme	ent cess	61,318	54,150
Sindh Workers' Profit Participation Fund		1,284	17,393
Workers' Welfare Fund		19,685	19,197
Provident fund payable		3,141	1,734
Others liabilities		23,227	18,847
		1,392,880	1,275,691

11.1 These represents outstanding murabaha facilities with various Islamic banks. The repayment varies from 70 to 180 days (2018: 60 to 180 days) and carries profit at the rate ranging from 3 to 6 months KIBOR plus 1.0% to 1.5% per annum (2018: 3 to 6 months of KIBOR plus 1.0% to 1.5% per annum). These are secured against hypothecation of stock in trade and trade debts of the Company.

		NOTE	DECEMBER 31, 2018	JUNE 30, 2018
		NOTE	(Rupees in UN-AUDITED	AUDITED
12.	SHORT-TERM BORROWINGS			
	Istisna'a	12.1	49,647	59,349
	Shirkat-ul-milk	12.2	41,808	-
	Musharka running finance	12.3	130,000	-
			221,455	59,349

- **12.1** These represents financing facilities obtained from various Islamic banks. These carry mark up at the rate ranging from 3 to 6 months KIBOR plus 1.0% to 1.25% per annum (2018: 3 to 6 months KIBOR plus 1.0% to 1.5% per annum) and are repayable after 180 days. These are secured by way of hypothecation on stock-in-trade and trade debts of the Company.
- **12.2** During the period, the Company has obtained facility from a commercial bank under shirkat-ul-milk, which carries mark-up at the rate of 01 month KIBOR plus 1.5% per annum and secured against hypothecation on current assets and plant and machinery of the Company.
- **12.3** During the period, the Company has obtained musharka running finance facility from a commercial bank, which carries mark-up at the rate of 03 months KIBOR plus 0.75% per annum and secured by way of hypothecation on current assets and plant and machinery of the Company.



DECEMBER 31, **JUNE 30,** 2018 2018 .. (Rupees in '000) **UN-AUDITED** AUDITED 13. CONTINGENCIES AND COMMITMENTS 13.1 Contingencies 13.1.1 Claims not acknowledged as debt by the Company 6,230 6,327 13.1.2 Outstanding letters of guarantee 87,903 85,124 **13.1.3** There is no change in the status of contingencies as disclosed in the annual audited financial information for the year ended June 30, 2018 except as mentioned above in the notes 13.1.1 and 13.1.2. 13.2 Commitments Outstanding letters of credit 30,139 111,801 Commitments for capital expenditures 48,930 108,393 Commitments for Ijarah rentals in respect of plant and machinery, motor vehicles and equipment. Year 2019 54,784 105,618 96,483 2020 90,316 2021 87,029 80,699 2022 59,435 54,091 2023 8,253 6,130 2024 879 306,863 336,854 HALF YEAR ENDED QUARTER ENDED DECEMBER 31, DECEMBER 31, DECEMBER 31, DECEMBER 31, 2018 2017 2018 2017 (Rupees in '000) (UN-AUDITED) (UN-AUDITED) 14. TAXATION 7,033 Current 34,155 (679) 19,861 Prior year (5,117)(5,117)Deferred 16,858 15,421 1,578 6,072 18,774 40,227 9,625 21,439

HALF YEAR ENDED

DECEMBER 31, DECEMBER 31,



15. TRANSCATIONS WITH RELATED PARTIES

Related parties of the Company comprise of associates, directors and key management personnel. Transactions with related parties during the period, other than those which have been disclosed elsewhere in this un-consolidated condensed interim financial information, are as follows:

		(Rupees	in '000)
		UN-AUDITED	UN-AUDITED
Relationship	Nature of transactions		
Key Management Personnel	Salary and other benefits	79,794	89,865
	Dividend	47,283	108,622
	Technical advisory services	-	2,540
Non-Executive Director	Meeting Fees	392	130
	Dividend	-	6,322
Provident Fund	Contribution	17,892	15,443

16. FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These un-consolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2018. There have been no change in any risk management policies since the year end.

17. DATE OF AUTHORISATION FOR ISSUE

This un-consolidated condensed interim financial information was authorized for issue on February 22, 2019 by the Board of Directors of the Company.

18. GENERAL

- **18.1** Corresponding figures have been reclassified for the purpose of better presentation and comparison, wherever necessary. However, there are no material reclassifications to report.
- 18.2 All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

AIRMAN DIRECTOR CHIEF EXECUTIVE OFFICER



CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION HALF YEAR ENDED DECEMBER 31, 2018



CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

		DECEMBER 31, 2018	JUNE 30, 2018
	NOTE	(Rupees i	n '000)
ASSETS		UN-AUDITED	
NON-CURRENT ASSETS	5	4 247 605	1 102 204
Property, plant and equipment Intangible assets	6	1,247,695 69,004	1,182,304 8,049
Long-term loans	Ü	2,340	2,890
Long-term deposits		70,334	70,112
Deferred tax asset		-	7,782
		1,389,373	1,271,137
CURRENT ASSETS			
Stores and spares		2,296	1,863
Stock-in-trade	7	1,041,751	878,742
Trade debts		575,217	561,444
Loans and advances		102,667	102,215
Short-term deposits and prepayments		75,984	80,998
Other receivables Accrued mark-up receivable		3,442	639 47
Taxation-net		128,813	99,972
Cash and bank balances	8	129,929	46,995
cash and bank balances	Ü	2,060,121	1,772,915
TOTAL ASSETS		3,449,494	3,044,052
FOLUTY AND HARMITIES			
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Share capital			
Authorized			
65,000,000 (2018 : 65,000,000) ordinary shares of Rs.10/- each		650,000	650,000
tarvad aukanihadan daridan		204 444	201 444
Issued, subscribed and paid up Reserves		391,444 706,016	391,444 776,083
neserves		1,097,460	1,167,527
Non-controlling interest		29,318	-
		1,126,778	1,167,527
NON-CURRENT LIABILITIES			
Long-term financing	9	392,497	271,902
Deferred liabilities		178,473	171,868
Deferred tax liabilities	10	9,076	
Long-term deposit		500	500 444,270
CURRENT LIABILITIES		580,546	444,270
Trade and other payables	11	1,402,102	1,275,691
Short-term borrowings	12	221,455	59,349
Accrued mark-up payable		19,811	13,717
Current portion of long-term financing		98,508	83,286
Unclaimed dividends		294	212
CONTINGENCIES AND COMMITMENTS	13	1,742,170	1,432,255
TOTAL EQUITY AND LIABILITIES		3,449,494	3,044,052

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2018

	HALF YEAR	ENDED	QUARTER ENDED		
	DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017	
NOTE		(Rupees	in '000)		
Turnover	1,883,533	2,081,766	994,178	1,140,569	
Cost of sales	(1,039,799)	(1,145,446)	(569,682)	(632,901)	
Gross profit	843,734	936,320	424,496	507,668	
Distribution costs	(670,796)	(638,272)	(369,509)	(335,814)	
Administrative expenses	(105,634)	(95,995)	(50,958)	(49,112)	
Other expenses	(2,011)	(14,448)	1,402	(8,744)	
Other income	8,736	11,854	7,130	4,253	
	(769,705)	(736,861)	(411,935)	(389,417)	
Operating profit	74,029	199,459	12,561	118,251	
Finance costs	(52,505)	(29,412)	(31,209)	(15,340)	
Profit / (loss) before taxation	21,524	170,047	(18,648)	102,911	
Taxation 14	(21,101)	(40,227)	(11,952)	(21,439)	
Profit / (loss) after taxation	423	129,820	(30,600)	81,472	
Basic and diluted earnings /					
(loss) per share - (Rupees)	0.01	3.32	(0.78)	2.08	
Attributable to:					
Owners of the Holding Company	2,350	129,820	(28,673)	81,472	
Non-controlling interest	(1,927)		(1,927)		
	423	129,820	(30,600)	81,472	

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial information.

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



CONSOLIDATED CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE PERIOD ENDED DECEMBER 31, 2018

	HALF YEAR	ENDED	QUARTER ENDED		
	DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017	
		(Rupees i	in '000)		
Profit / (loss) after taxation	423	129,820	(30,600)	81,472	
Other comprehensive income for the period	-	-	-	-	
Total comprehensive (loss) /					
income for the period	423	129,820	(30,600)	81,472	
Attributable to:					
Owners of the Holding Company	2,350	129,820	(28,673)	81,472	
Non-controlling interest	(1,927)		(1,927)		
	423	129,820	(30,600)	81,472	

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial information.

AIRMAN DIRECTOR CHIEF EXECUTIVE OFFICE



CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOW (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

		HALF YEAR ENDED	
		DECEMBER 31, 2018	DECEMBER 31, 2017
CACH FLOWER FROM ORFRATING ACTIVITIES	NOTE	(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation		21,524	170,047
Adjustments for non-cash charges and other items:		21,324	170,047
Depreciation		41,408	32,986
Amortization		2,090	2,496
Provision for gratuity		11,126	8,547
Finance costs		52,505	29,412
Gain on sale of operating fixed assets		(4,811)	(5,514)
Provision / write off for slow moving and obsolete stock-in-trade - net		24 200	1 225
Provision for doubtful debts		24,380 (23,838)	1,325 (4,098)
Flovision for doubtful debts		102,860	65,154
Operating profit before working capital changes		124,384	235,201
(Increase) / decrease in current assets		,	
Stores and spares		(433)	(160)
Stock-in-trade		(187,389)	(21,967)
Trade debts		10,065	(207,293)
Loans and advances		(452)	(107,414)
Short-term deposits and prepayments		5,014	(28,080)
Other receivables		(2,778)	(264.724)
Increase in current assets		(175,973)	(364,724)
Trade and other payables		126,493	307,001
Cash generated from operations		74,904	177,478
Finance costs paid		(46,411)	(29,077)
Income tax paid		(30,571)	(32,774)
Gratuity paid		(4,152)	(7,899)
Long-term loans		550	500
Long-term deposits		(222)	(7,847)
Deferred liabilities		(370)	633
Not each (read in) / somewated from an autimic activities		(81,176)	(76,464)
Net cash (used in) / generated from operating activities CASH FLOWS FROM INVESTING ACTIVITIES		(6,272)	101,014
Fixed capital expenditures		(100,954)	(171,276)
Acquisition of intangible asset		(3,954)	(1,085)
Sale proceeds from disposal of operating fixed assets Net cash (used in) investing activities		7,002 (97,906)	(166,332)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long-term financing obtained - net		135,817	74,423
Short-term borrowings obtained - net Dividend Paid		162,106	52,292
Net cash generated from / (used in) financing activities		(72,417) 225,506	(150,970)
Net increase / (decrease) in cash and cash equivalent		121,328	(89,573)
Cash and cash equivalents at the beginning of the period		46,995	102,088
Cash and cash equivalents acquired on consolidation of M	CPL	(38,394)	
Cash and cash equivalents at the end of the period	8	129,929	12,515

The annexed notes from 1 to 18 form an integral part of these consolidated condensed interim financial information.

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

	ISSUED,		RESERVES			
PARTICULARS	SUBSCRIBED AND PAID-UP CAPITAL	CAPITAL RESERVES	UNAPPROP- -RIATED PROFIT	TOTAL RESERVES	NON- CONTROLLING	TOTAL EQUITY
			(Rupees in	'000)	INTEREST	
Balance as at July 01, 2017	391,444	217,808	533,992	751,800	-	1,143,244
Net profit for the period	-	-	129,820	129,820	-	129,820
Other comprehensive income for the period ended December 31, 2017	-	<u>-</u>	129,820	129,820	-	129,820
Final dividend for the year ended June 30, 2017 @ Rs.4.25 per share	-	-	(166,363)	(166,363)	-	(166,363)
Balance as at December 31, 2017	391,444	217,808	497,449	715,257		1,106,701
Balance as at July 01, 2018	391,444	217,808	558,275	776,083	31,245	1,198,772
Net profit / (loss) for the period	-	-	2,350	2,350	(1,927)	423
Other comprehensive income for the period ended December 31, 2018	_	-	_	-	_	-
	-	-	2,350	2,350	(1,927)	423
Final dividend for the year ended June 30, 2018 @ Rs.1.85 per share	-	-	(72,417)	(72,417)	-	(72,417)
Balance as at December 31, 2018	391,444	217,808	488,208	706,016	29,318	1,126,778

 $The \ annexed \ notes \ from \ 1 \ to \ 18 \ form \ an \ integral \ part \ of \ these \ consolidated \ condensed \ interim \ financial \ information.$

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2018

1. THE COMPANY AND ITS OPERATIONS

Macter International Limited (the Company) was incorporated in Pakistan in 1992 as a private limited company and was converted into a public limited company in 2011. Effective from August 01, 2017 the Company has been listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and market pharmaceutical products. The geographical location and registered office of the Company is situated at F-216, S.I.T.E. Karachi.

1.1 Following is the subsidary company

Effective %age of holding				
DECEMBER 31, JUNE 30				
2018	2018			
56.9%	_			

Misbah Cosmetic (Private) Limited

2. BASIS OF PREPARATION

These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These consolidated condensed interim financial statements do not include all the information and disclosures required in annual financial statements and should be read in conjunction with the company's annual financial statements for the year ended June 30, 2018.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of these consolidated condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2018 except for:

a) New / Revised Standards, Interpretations and Amendments

The Company has adopted the following standards and amendment to IFRSs which became effective for the current period: $\frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left($

Standard or Interpretation

- IFRS 2 Share-based Payments Classification and Measurement of Share-based Payments Transactions (Amendments)
- IFRS 4 Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments)



IFRS 9 Financial Instruments*

IFRS 15 Revenue from Contracts with Customers

IAS 40 Investment Property: Transfers of Investment Property (Amendments)

IFRIC 22 Foreign Currency Transactions and Advance Consideration

The adoption of the above standards and amendments in the accounting standards did not have effect on the accounting policies of the Company.

* Subsequent to period ended December 31, 2018, the SECP has modified the applicability of IFRS 9 vide its order no. S.R.O. 229 (I)/2019 dated February 14, 2019 whereby the effective date for applicability of IFRS 9 (Financial Instruments) in place of IAS 39 (Financial Instruments: Recognition and Measurement) as "Reporting period / year ending on or after June 30, 2019".

3.1 IFRS 15 - Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 'Construction Contracts', IAS 18 'Revenue' and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company is engaged in manufacturing and selling of pharmaceutical products. The Company has assessed that significant performance obligation in contracts with customers are closely related and therefore are discharged over the period of the relationship with relevant customers. Hence, the Company has concluded that it is in compliance with the requirements of the new accounting standard.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated condensed interim financial statements in conformity with approved accounting standards, as applicable in Pakistan requires the management to make estimates, assumptions and use judgments that affect the application of policies and the reported amount of assets and liabilities and income and expenses.

Judgements and estimates made by the management in the preparation of these consolidated condensed interim financial statements are same as those applied in the Company's annual financial statements for the year ended June 30, 2018 except for changes as disclosed in note 3 above.

	NOTE	2018(Rupees in UN-AUDITED	2018
PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets	5.1	1,116,853	943,524
Capital work-in-progress	5.2	130,842	238,780
		1,247,695	1,182,304

DECEMBER 31.

JUNE 30.



5.1 Details of additions and deletions are as follows:

	ADDITIONS (COST)		DELETIONS (NET BOOK VALUE	
	DECEMBER 31, 2018	JUNE 30, 2018	DECEMBER 31, 2018	JUNE 30, 2018
		(Rupees	in '000)	
	(UN-AUDITED)		(UN-AUDITED)	
Leasehold land	4,000	117,215	-	-
Buildings on leasehold land	32,178	23,995	-	-
Plant and machinery	99,131	24,542	159	100
Tools and equipment	7,041	19,893	-	-
Gas and other installation	30,869	11,422	-	-
Furniture and fixture	9,673	11,437	-	-
Office equipment	540	2,364	-	-
Computer equipment	1,048	3,352	23	24
Motor vehicles	26,444	35,475	2,009	1,501
	210,924	249,695	2,191	1,625

Depreciation on operating fixed assets for the period amounted to Rs.41.408 million (December 31, 2017: Rs.32.986 million).

5.2 Capital work-in-progress

	OPENING BALANCE	CAPITAL EXPENDITURE INCURRED / ADVANCES MADE(Rupee	TRANSFER TO OPERATING FIXED ASSETS s in '000)	CLOSING BALANCE
Civil works	79,687	22,576	(59,148)	43,115
Plant and machinery	147,201	21,537	(89,434)	79,304
Others	11,892	5,255	(8,724)	8,423
	238,780	49,368	(157,306)	130,842
		NOTE	DECEMBER 31, 2018 (Rupees in UN-AUDITED	JUNE 30, 2018 '000)
INTANGIBLE ASSETS				
Goodwill Other Intangible assets		6.1	58,759 10,245 69,004	8,049 8,049

6.1 During the period, the Company acquired 56.90% voting shares of Misbah Cosmetics (Private) Limited against a consideration of Rs.100 million on September 19, 2018. The subsidiary company is engaged in selling and distribution of cosmetic products.



6.1.1 Provisional Accounting for Goodwill

At the time these condensed consolidated financial information were authorised for issue, the Company had not yet completed the accounting for the acquisition of MCPL. Hence, as allowed by IFRS-3, the fair values of the assets and liabilities acquired have been provisionally determined based on management's estimates to be equal to their carrying amounts at the date of acquisition as the independent valuations have not been finalised. Accordingly, detailed valuations after taking into account reasonableness of underlying assumptions especially for intangible assets have not been carried out at this stage.

Hence, the initial accounting for the business combination is incomplete and will be adjusted based on more accurate and complete information and analysis during the measurement period. The Company will retrospectively adjust the provisional amounts recognised at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognised as of that date. The Company may also recognise additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date.

The management expects that the fair valuation exercise for assets and liabilities acquired will be completed within the prescribed time period as allowed in IFRS 3.

Accordingly, goodwill arising on acquisition of MCPL has been provisionally determined as follows:

HALF YEAR ENDED DECEMBER 31, 2018

(Rupees in '000)

Assets	
Balances with other banks	97,721
Stock-in-trade	39,211
Operating fixed assets	8,368
Trade debts - considered good	34,510
Loans and advances	543
other receivables	90
Trade deposits and short-term prepayments	2,496
Accrued Expenses	1,101
Long Term-deposits	834
Total assets	184,874
Liabilities	
Long-term financing	62,018
Trade and other payables	6,548
Short-term borrowings	43,822
Total liabilities	112,388
Net assets	72,486
Cash consideration paid	
Cash consideration paid	
10,000,000 Ordinary shares @ Rs.10 each	100,000
Proportionate share of non-controlling interest (43.1% of Rs. 72.486 million)	31,245
,	131,245
Goodwill arising on acquisition	58,759



With banks in:

current accountssaving accounts

DECEMBER 31, JUNE 30, 2018 2018 NOTE ... (Rupees in '000) UN-AUDITED STOCK IN TRADE In hand: 342,917 324,748 raw material 212,855 197,011 packing material work-in-process 42,122 52,716 finished goods 7.1 455,571 348,966 1,053,465 923,441 Less: Provision for slow moving and obsolete items 7.2 (22,102) (46,482)1,031,363 876,959 In transit 10,388 1,783 1,041,751 878,742 7.1 These include cost of physician samples, aggregating Rs.30.784 million (2018: Rs.23.272 million). DECEMBER 31, **JUNE 30,** 2018 2018 NOTE (Rupees in '000) **UN-AUDITED** 7.2 Provision for slow moving and obsolete items Opening balance 46,482 40,372 27,654 Charge for the year 454 Write off during the year (21,544) (24,834)Closing balance 46,482 22,102 CASH AND BANK BALANCES Cash in hand 352 16

 $\textbf{8.1} \quad \text{These carry profit at the rates ranging from 2.25\% to 3.54\% p.a (2018: 2.46\% to 3.10\% p.a)}.$

8.1

127,743

129,577

129,929

1,834

2,690

44,289

46,979

46,995



9.	LONG TERM FINANCING	NOTE	DECEMBER 31, 2018 (Rupees in UN-AUDITED	JUNE 30, 2018 '000)
	Secured			
	Diminishing musharka on			
	 Leasehold land and buildings 	9.1	163,649	125,093
	- Plant and machinery	9.2	248,550	163,028
	- Vehicles	9.3	78,806	65,429
	- Equipment		-	1,638
			491,005	355,188
	Less: Current maturity		(98,508)	(83,286)
			392,497	271,902

9.1 These carry mark-up at the rate of 6 months KIBOR plus 1.25% to 2.00% (2018: 6 months KIBOR plus 1.25% to 2.00%) per annum and are repayable latest by August 2022. These facilities are secured against respective assets and an exclusive charge over existing leasehold land and buildings.

The Subsidairy (MCPL) had obtained a facility of Rs. 70 million. The facility carries profit at the rate of 12 month KIBOR plus 3% with florr of 8% p.a. and cap of 30% p.a. The loan is repayable in unequal monthly installment with equal repayment of principal each month after grace period of one year. The loan is secured by property mortgaged house No. 37, Khayaban-e-Shaheen.

9.2 These carry mark-up at the rates ranging from 6 months KIBOR plus 1.40% to 2.00% (2018: 6 months KIBOR plus 1.40% to 2.00%) per annum and are repayable latest by June 2023. These facilities are secured against the underlying assets.

During the period, the Company has utilized an additional facility of Rs.100 million for the purchase of plant and Machinery, which carries mark-up at the rate of 3 months KIBOR plus 1.00% per annum and is repayable latest by September 2024. This facility is secured against the underlying assets.

9.3 These carry mark-up at the rates ranging from 6 months KIBOR plus 1.25% to 2.00% (2018: 6 months KIBOR plus 1.25% to 2.00%) per annum and are repayable by December 2023 in monthly installments. These facilities are secured against the underlying assets.

10. DEFERRED TAX LIABILITY - NET

DEFERRED IAX LIABILITY - NET				
		DECEMBER	R 31, 2018	
_	OPENING	(REVERSAL) / CHARGE IN P&L	(REVERSAL) / CHARGE IN OCI	CLOSING
		(Rupees	in '000)	
		(UN-AU	DITED)	
Deductible temporary differences Provisions for slow moving stock, doubtful debts and gratuity Minimum tax Carry forward of tax losses	(72,747) (26,893) -	(2,089) 10,000 (1,959)	- - -	(74,836) (16,893) (1,959)
Taxable temporary differences				
Property, plant and equipment	91,858	10,906		102,764
	(7,782)	16,858		9,076



11.

	JUNE 30, 2018			
	OPENING	(REVERSAL) / CHARGE IN P&L	(REVERSAL) / CHARGE IN OCI	CLOSING
		(Rupee	s in '000)	
Deductible temporary differences Provisions for slow moving stock, doubtful debts and				
gratuity	(86,484)	14,054	(317)	(72,747)
Minimum tax	(26,923)	30	-	(26,893)
Taxable temporary differences				
Property, plant and equipment	91,710	148	-	91,858
	(21,697)	14,232	(317)	(7,782)
		NOTE	DECEMBER 31, 2018 (Rupees UN-AUDITED	JUNE 30, 2018 in '000)
TRADE AND OTHER PAYABLES				
Creditors			443,188	456,325
Advances from customers			94,218	106,782
Murabaha payables		11.1	668,196	563,581
Accrued liabilities			83,695	37,682
Provision for gas infrastructure	development ce	SS	65,468	54,150
Sindh Workers' Profit Participat	ion Fund		1,284	17,393
Workers' Welfare Fund			19,685	19,197
Provident fund payable			3,141	1,734
Others liabilities			23,227	18,847

11.1 These represents outstanding murabaha facilities with various Islamic banks. The repayment varies from 70 to 180 days (2018: 60 to 180 days) and carries profit at the rate ranging from 3 to 6 months KIBOR plus 1.0% to 1.5% per annum (2018: 3 to 6 months of KIBOR plus 1.0% to 1.5% per annum). These are secured against hypothecation of stock in trade and trade debts of the Company.

1,402,102

1,275,691



12.	SHORT-TERM BORROWINGS	NOTE	DECEMBER 31, 2018 (Rupees in UN-AUDITED	JUNE 30, 2018 n '000)
	Istisna'a	12.1	49,647	59,349
	Shirkat-ul-milk	12.2	41,808	-
	Musharka running finance	12.3	130,000	-
			221,455	59,349
12.1	These represents financing facilities obtained	from various Is	lamic banks. These c	arry mark up at

- these represents financing facilities obtained from various Islamic banks. These carry mark up at the rate ranging from 3 to 6 months KIBOR plus 1.0% to 1.25% per annum (2018: 3 to 6 months KIBOR plus 1.0% to 1.5% per annum) and are repayable after 180 days. These are secured by way of hypothecation on stock-in-trade and trade debts of the Company.
- **12.2** During the period, the Company has obtained facility from a commercial bank under shirkat-ulmilk, which carries mark-up at the rate of 01 month KIBOR plus 1.5% per annum and secured against hypothecation on current assets and plant and machinery of the Company.
- **12.3** During the period, the Company has obtained musharka running finance facility from a commercial bank, which carries mark-up at the rate of 03 months KIBOR plus 0.75% per annum and secured by way of hypothecation on current assets and plant and machinery of the Company.

13. CONTINGENCIES AND COMMITMENTS

13.1 Contingencies

13.1.1	Claims not acknowledged as debt by the Company	6,230	6,327
13.1.2	Outstanding letters of guarantee	87,903	85,124

13.1.3 There is no change in the status of contingencies as disclosed in the annual audited financial information for the year ended June 30, 2018 except as mentioned above in the notes 13.1.1 and 13.1.2.

13.2 Commitments

Outstanding letters of credit	30,139	111,801
Commitments for capital expenditures	48,930	108,393



Commitments for Ijarah rentals in respect of plant and machinery, motor vehicles and equipment.

nd equipment.		DECEMBER 31, 2018 (Rupees UN-AUDITED	2018
	Year		
	2019	54,784	105,618
	2020	96,483	90,316
	2021	87,029	80,699
	2022	59,435	54,091
	2023	8,253	6,130
	2024	879	
		306,863	336,854
HALF YEA	R ENDED	QUARTE	R ENDED
DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017

HALF YEAR ENDED		QUARTER	KENDED	
DECEMBER 31, 2018	DECEMBER 31, 2017	DECEMBER 31, 2018	DECEMBER 31, 2017	
(Rupees in '000)				
(UN-AUDITED)		(UN-AL	JDITED)	

14. TAXATION

Current	9,360	34,155	1,648	19,861
Prior year	(5,117)	-	(5,117)	-
Deferred	16,858	6,072	15,421	1,578
	21,101	40,227	11,952	21,439

15. TRANSCATIONS WITH RELATED PARTIES

Related parties of the Company comprise of associates, directors and key management personnel. Transactions with related parties during the period, other than those which have been disclosed elsewhere in this consolidated condensed interim financial information, are as follows:

		HALF YEAR ENDED	
		DECEMBER 31,	DECEMBER 31,
		2018	2017
		(Rupees in '000)	
		UN-AUDITED	UN-AUDITED
Relationship	Nature of transactions		
Key Management Personnel	Salary and other benefits	82,794	89,865
	Dividend	47,283	108,622
	Technical advisory services	-	2,540
Non-Executive Director	Meeting Fees	392	130
	Dividend	-	6,322
Provident Fund	Contribution	17,892	15,443



16. FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

These consolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2018. There have been no change in any risk management policies since the year end.

17. DATE OF AUTHORISATION FOR ISSUE

This consolidated condensed interim financial information was authorized for issue on February 22, 2019 by the Board of Directors of the Company.

18. GENERAL

- **18.1** Corresponding figures have been reclassified for the purpose of better presentation and comparison, wherever necessary. However, there are no material reclassifications to report.
- **18.2** All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.
- **18.3** Corresponding figures of June 30, 2018 have been taken from annual audited accounts of parent

CHAIRMAN DIRECTOR

CHIEF EXECUTIVE OFFICER



CORPORATE

Macter International Limited F-216, SITE, Karachi - Pakistan www.macter.com