



Half Yearly Report September 30,

2018

Atlas Honda Limited

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Company Information

Board of Directors

Yusuf H. Shirazi Chairman

Abid Naqvi Director

Hirofumi Yada Director

Jawaid Iqbal Ahmed

Sanaullah Qureshi Director

Hironobu Yoshimura Director

Yukitoshi Fujisaka Director

Saquib H. Shirazi Chief Executive Officer

Marrium Ahmed Company Secretary

Audit Committee

Sanaullah Qureshi Chairman

Abid Naqvi Member

Jawaid Iqbal Ahmed Member

Danyal Ahmed Head of Internal Audit

Marrium Ahmed Secretary

Human Resource & Remuneration Committee

Sanaullah Qureshi Chairman

Jawaid Iqbal Ahmed Member Saquib H. Shirazi Member

Faisal Iqbal Secretary

Management

Saquib H. Shirazi Chief Executive Officer

Suhail Ahmed Vice President Marketing

.

Yukitoshi Fujisaka Vice President Technical

Hirofumi Yada

General Manager Technical

Kashif Yasin Chief Financial Officer

Afaq Ahmed General Manager Plants

Faisal Iqbal

General Manager Human Resources & Administration

Khawaja Shujauddin

General Manager Commercial & Planning

Muhammad Noman Khan

General Manager Engineering & Projects

Muhammad Qadeer Khan

General Manager Quality Assurance

Mujahid-ul-Mulk Butt General Manager Sales

Shahzada Jamal Hamid Head of Information Technology

Sohail Qaiser

General Manager Production, Planning &

Control

Tanvir Hyder

General Manager Supply Chain

Zafar Iqbal

General Manager After Sales

Company Information

Auditors

Shinewing Hameed Chaudhri & Co. Chartered Accountants

Legal Advisors

Mohsin Tayebaly & Co.

Tax Advisor

Ernst & Young Ford Rhodes Sidat Hyder, Chartered Accountants

Shares Registrar

Hameed Majeed Associates (Pvt.) Limited H. M. House, 7-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore Tel: (92-42) 37235081-82

Fax: (92-42) 37358817

Bankers

Allied Bank Limited
Askari Bank Limited
Bank Al-Habib Limited
Bank Alfalah Limited
Faysal Bank Limited
Habib Bank Limited
Khushali Bank Limited
MCB Bank Limited
Mezan Bank Limited
National Bank of Pakistan
NIB Bank Limited
Soneri Bank Limited
Standard Chartered Bank (Pakistan) Limited
The Bank of Tokyo-Mitsubishi UFJ Limited
United Bank Limited

Registered Office

1-McLeod Road, Lahore-54000 Tel: (92-42) 37225015-17, 37233515-17 Fax: (92-42) 37233518, 37351119

E-mail: ahl@atlas.com.pk

Website: www.atlashonda.com.pk

Factories

F-36, Estate Avenue, S.I.T.E., Karachi-75730 Tel: (92-21) 32575561-65 Fax: (92-21) 32563758

26-27 KM, Lahore-Sheikhupura Road, Sheikhupura-39321 Tel: (92-56) 3406501-8 Fax: (92-56) 3406009

Branch Offices & Customer Care Centres

Azmat Wasti Road, Multan Tel: (92-61) 4540054, 4571989, 4540028, (92-61) 111-112-411 Fax: (92-61) 4541690

Islamabad Corporate Center, Plot No. 784/785, Golra Road, Islamabad Phone: (92-51) 5495781-84, 5495746-47

Makhdoom Altaf Road, West Sadiq Canal Bank, Near City School, Rahimyar Khan Tel: (068) 5883415-19,

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2nd Floor, Dawood Centre, Autobhan Road,

Fax: (022) 34113670

Hyderabad. Phone: (022) 3411361-9

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Show Room

West View Building, Preedy Street, Saddar, Karachi

Tel: (92-21) 32720833, 32727607

Chairman's Review

I am pleased to present the unaudited condensed interim financial information of the Company for the half year ended September 30, 2018.

MACROECONOMIC OVERVIEW

During the quarter, the country's economic situation remained fragile. The smooth transition between governments addressed the political uncertainty, but concerns on the economic front continued to persist on the back of rising inflation and persistent twin deficits, that are likely to compromise the sustainability of the high economic growth path. Inflation is climbing and was recorded at 5.8%, mainly driven by exchange rate pass through to domestic prices, higher international oil prices and upward revision in domestic gas prices. On the external front, the current account deficit (CAD) continued to pose a challenge. Despite some growth in workers' remittances and exports, a notable increase in the value of oil imports has kept the CAD at USD 3.7 billion during first three months of financial year 2018-19.

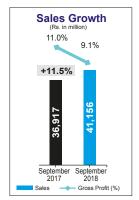
In the absence of adequate financial resources, a significant portion of CAD is being financed through country's own resources. Resultantly, as of September 2018, the State Bank of Pakistan's (SBP) foreign exchange reserves were reduced to alarmingly low levels of USD 8.4 billion compared to last year's USD 13.9 billion. Reflecting the increasing pressures on external account along with external debt servicing, PKR depreciated by more than 28% since January 2018. To keep the aggregate demand in control and ensure near term stability, the SBP has increased the policy rate four times in the current year taking the benchmark rate to 8.5%. The performance of stock market remained lackluster as PSX 100 index touched its two-year low of 36,768 points during October 2018. On a positive note, net revenue collection increased to Rs. 836 billion, up by 9.1% during the same period of last year. Furthermore, a landmark 55.0% increase has been registered in the number of Income Tax returns filed by the start of October 2018.

On the agriculture side, major kharif crops are expected to miss the production target due to decline in the area under cultivation, water shortages and weak trends in the off-take of fertilizer. However, the continuing surge in domestic and international prices of agricultural products has more than neutralized the effects of these losses. This will ensure liquidity in rural areas and maintain growth in agriculture sector.

Large Scale manufacturing (LSM) index performed below par and recorded a decline of 1.17% as compared to same period last year. The recent fiscal and monetary measures have started to affect LSM and hyping fears that economic growth in the country may slow down. The current problem of higher input cost and reduced incomes on account of exchange devaluation, hike in utility prices and monetary tightening call for better coordinated actions to ensure sustained growth in LSM.

OPERATING RESULTS

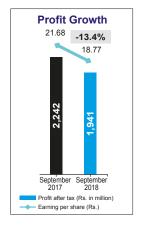
During the half year, the Company achieved net sales of Rs. 41.2 billion as compared to Rs. 36.9 billion in same period of last year, up by 11.5%. The increase was mainly due to volume growth and better sales mix. However, gross profit declined from Rs. 4.1 billion to Rs. 3.8 billion, down by 7.4%. This is due to significant surge in material prices on account of continued depreciation in Pak rupee parity against USD and Japanese Yen. Sales and marketing expenses rose to Rs. 927.4 million, an increase of 4%, which is attributable to higher volumes. Administrative expenses registered a decrease of 1% over the corresponding period primarily due to



measures introduced for maximization of cost efficiencies. Other income, net of financial charges, contributed Rs. 435.2 million to the bottom line, 2.6% higher than the comparative period. Resultantly, the Company achieved profit after tax of Rs. 1.94 billion during the half year ended September 30, 2018, representing a decrease of 13%. This translated into Earnings per Share (EPS) of Rs. 18.8 against Rs. 21.7 for the corresponding period last year.

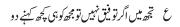
FUTURE OUTLOOK

Recent policy measures and developments including monetary tightening, exchange rate depreciation and changes in duties are all likely to dampen domestic demand, especially imports. The industrial sector, in particular, may witness a slowdown due to an



expected reduction in consumer demand. Recovery from current scenario is conditional upon the restoration of macroeconomic stability and supportive external environment. Short term measures for fiscal consolidation need to be complimented with implementation of medium term structural reforms to lift the economy out of frequent boom-and-bust cycles. Growth sustainability will depend on how effectively the government manages the twin deficits and on its consistent implementation of policies. Moreover, vigilance is required for assuring that new external liabilities are phased in responsibly. After the economy regains its balance, it is expected that the country will resume its growth momentum and this would, once again, boost the demand for two wheelers as well.

Despite growing challenges, the Company is fully equipped to maintain its market leadership on the back of enhanced capacity and improved competitiveness. Adverse impact of rising material prices and the depreciating Pak Rupee will need to be managed through further cost reduction efforts.



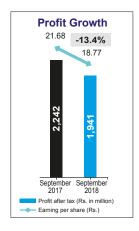
ACKNOWLEDGEMENT

The Atlas Group takes great pride in its joint venture with Honda Motor Company Limited and would like to acknowledge its continued support and cooperation in maintaining high standards of excellence. I would like to thank our valued customers for the confidence they continue to place in us, the management team for their sincere efforts, the Board of Directors for their guidance, Mr. Saquib H. Shirazi - C.E.O. for his inspiring leadership and all stakeholders - bankers, dealers, vendors, associates and shareholders for helping to build Atlas Honda Limited into a unique company.

Dated: October 31, 2018

Karachi

Yusuf H. Shirazi



مستفتل كامنظرنامه

حالیہ پالیسی کےاقد امات اوراس سلسلے میں ہونے والی پیش رفت بشمول مالیاتی سختی، زرمیادلہ کی شرح میں فرسودگی اورڈیوٹی میں تبریلیوں کے سبب ممکن ہے کہ مقامی طلب میں کمی واقع ہوبطور خاص درآ مدات میں ۔صارفین کی طلب میں متوقع کی کے باعث خاص طور پرانڈسٹر مل سکٹرست روی کا مشاہدہ کرسکتا ہے۔موجودہ صورتحال سے بازیالی مائیکروا کنا مک استحکام اورمعاون بیرونی ماحول کی بحالی ہے مشروط ہے ۔معیشت میں ہونے والےا تارچڑ ھاؤ کے سدیاب کے لیے درمبانی مدت کی ساختی اصلاحات کے نفاذ کے ساتھ ساتھ مالی استحام کے لیے مختصرالمدت اقدامات کی اشد ضرورت ہے۔منتحکم ترقی کا انحصار حکومت کی جانب سے موثر طریقے سے جڑواں خسارے کو سنبها لنے اور نافذ کردہ پالیسیوں پرمتواتر عملدرآ مدیبے جانے پر ہے۔اس کے ساتھ ساتھ،اس امر کی نگرانی کی اشد ضرورت ہے کہ نئے قرضوں کوذ مہداری کے ساتھ بروئے کارلایا جائے ۔ایک مرتبہ جب معیشت اینا توازن واپس حاصل کر لے گی تب اس بات کا امکان ہے کہ ملک اپنی ترقی کی رفتار بحال کر لے گا،جس کے سبب دووھیلر کی طلب میں بھی اضافہ ہوگا۔

بڑھتی ہوئی مشکلات کے باوجود، نمپنی صلاحیتوں میں اضافے اور بہتر مسابقتی صلاحیتیوں کےساتھ مارکیٹ میں اپنی قیادت کو برقر ارر کھنے کے لیے پوری طرح کیس ہے۔ غام مال کی قیمتوں میں اضافے اور یا کستانی رویے کی قدر میں کی سے پڑنے والے منفی اثرات کولاگت میں کی کی کوششوں کے ذریعے منظم کرنے کی ضرورت ہوگی۔

ع تجھ میں اگر تو فیق نہیں تو مجھ کو ہی کچھ کہنے دو

توشيقى بيان

دی اٹلس گروپ ہنڈاموٹر کمپنی سےاپی شراکت داری پرفخرمحسوں کرتا ہےاورا بیے متازحثیت کےاعلیٰ اقدار کی پیروی میں ان کےمسلس تعاون کامعتر ف ہے۔ میں اپنے کسٹمرز کے ہم پراعتاد، ہماری انتظامی ٹیم کی مخلصانہ کوششوں ، بورڈ آف ڈائز کیٹرز کی رہنمائی اور جناب ٹا قب آئج شیرازی (سی ای او) کوان کی پراثر قیادت اوراپنے اسٹیک ہولڈرز، بینکرز، ڈیلرز، وینڈرز،ایسوی ایٹس اورشیئر ہولڈرز کا بے حدممنون ومشکور ہوں، جن کی مدد سےاٹلس ہنڈ المیٹڈ کوایک متناز کمپنی کی حیثیت حاصل ہے۔

Minorge. پوسف ایج شیرازی

بتاريخ: 31 أكتوبر 2018 كراچي

چيئرمين كاجائزه

میں نہایت مسرت کےساتھ 30 متمبر 2018 کوختم ہونے والی ششاہی کے لیے ممپنی کی غیر پڑتال شدہ عبوری مالیاتی معلومات پیش کررہا ہوں۔

اقتصادي معاشي حائزه

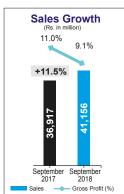
موزوں مالیاتی ذرائع کی عدم موجودگی میں، کرنے اکاؤنٹ خسار کو ملکی وسائل ہے پورا کیا گیا۔ جس کے منتجے میں، اسٹیٹ بینک آف پاکستان کے زرِ مبادلہ کے دفار خطرناک حد تک کم موجودگی میں، کرنے اکاؤنٹ خسار کو ملکی وسائل ہے پورا کیا گیا۔ جس کے منتجے میں، اسٹیٹ میں کو گھنے ہوئے و باؤاور بیرونی و خانو پر جے ہوئے و باؤاور بیرونی و خانور پر وفی محاذ پر بڑھے ہوئے کی مدت میں قرضوں کے سبب جنوری 2018 ہے تاحال روپے کی قدر میں 28 فیصد ہے زیادہ کی کی واقع ہو بچک ہے۔ ججوع طور پر طلب کو قابو میں رکھنے اور زد کی مدت میں اسٹیکام کو بیٹنی بنانے کے لیے اسٹیٹ بینک آف پاکستان نے موجودہ سال اپنا پاکستی ریٹ چاردفعہ بڑھاتے ہوئے بیٹنی مارک شرح 6.8 فیصد مقرر کردیا ہے۔ اسٹاک مارکیٹ کی صورتحال مابوس کن رہی اور 2010 میں 18 کیس نے اکتوبر 2018 میں اپنی دوسال کی کم ترین سطح 36,768 کو چھوا۔ ایک مثبت نوٹ پر، دیٹ وصولیا بیاں گزشتہ سال کی اس مدت کے مقابلے میں 1.9 فیصد اضافہ کے ساتھ 836 ملین روپے رہیں۔ مزید برآس ، اکتوبر 2018 کے آغاز میں آئم کیس ریٹرز میں 55 فیصد اضافہ در کھا گیا جو کہ نہا ہے تو قرآ کمیں ہے۔

زر کی شعبے میں امکان ہے کہ خریف کی فصلیں زرمی رقبے میں کی ، پانی کی کی اور فرٹیلائز رز کے استعال میں کی کے سب اپنا ہیداوری ہدف پورانہیں کرسکیں گی۔ تاہم ، مقامی اور بین الاقوامی سطح پرزرمی پروڈکٹس کی قیمتوں میں مسلسل اضافے سے اس کی کے اثر ات کی تلافی میں معاونت ملے گی۔ اس سے دیبی علاقوں میں آمد فی میں اضافے اور زراعت کے شعبے میں ترقی کو برقر اررکھنے میں مدد ملے گی۔

بڑے پیانے پرمینوفیکچرنگ میں کی واقع ہوئی اور گزشتہ سال ای مدت کے مقابلے میں 1.17 کی ریکارڈ کی گئی۔موجود ومالیاتی اور مانیٹری اقد امات نے بڑے پیانے پرمینوفیکچرنگ کے شجعے پراثرات مرتب کرنے شروع کردیے ہیں اورخدشات پھیل رہے ہیں کہ ملکی ترقی کی رفتار میں کی آسکتی ہے۔زیادہ لاگت،زرمبادلہ کی شرح میں کی ہے آمدنی میں واقع ہونے والی کی، پوٹیلٹی کی قیمتوں میں اضافے اور مالیاتی سختیاں ایسے اوالی ہیں۔

آپریٹنگ نتائج





حصص 18.8 رویے ربی ہے جبکہ گزشتہ سال اس مدت کے دوران 21.7رویے تھی۔



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Principal Office: HM House, 7-Bank Square, Lahore. Tel: 042 37235084-87 Fax: 042 37235083 Email: Ihr@hccpk.com www.hccpk.com

Independent Auditor's Review Report to the Members of Atlas Honda Limited

Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Atlas Honda Limited as at September 30, 2018 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the half year then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

The figures of the condensed interim statement of profit or loss and other comprehensive income for the quarters ended September 30, 2018 and 2017 have not been reviewed, as we are required to review only the cumulative figures for the half year ended September 30, 2018.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's review report is Raheel Ahmed.

SHINEWING HAMEED CHAUDHRI & CO. CHARTERED ACCOUNTANTS

Shriftan & Charles 26.

Karachi: October 31, 2018

Praxity, GLOBAL ALLIANCE OF INDEPENDENT FIRMS

Condensed Interim Statement of Financial Position

As at September 30, 2018

As at September 30, 2018			
	Note	(Unaudited) September 30, 2018 (Rupees	(Audited) March 31, 2018
Assets		(Hupees	, III 000)
Non current assets			
Property, plant and equipment Intangible assets Long term investments Long term loans and advances Long term deposits	5 6	8,427,915 39,049 318,878 26,679 18,649	7,976,101 44,905 324,899 31,481 22,573
Current assets		8,831,170	8,399,959
Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Accrued mark-up / interest Other receivables Taxation - net Short term investments Bank balances	7 8 9 10	730,788 4,419,951 1,029,047 47,029 1,269,297 16,972 519,247 889,797 5,208,750 7,338,621	650,160 2,599,530 861,224 40,107 137,663 15,557 15,528 725,750 8,400,246 9,981,615
		21,469,499	23,427,380
Equity and Liabilities		30,300,669	31,827,339
Equity			
Authorized capital 150,000,000 (March 31, 2018: 150,000,000) ordinary shares of Rs.10 each		1,500,000	1,500,000
Issued, subscribed and paid-up capital 103,406,613 (March 31, 2018: 103,406,613) ordinary shares of Rs.10 each		1,034,066	1,034,066
Reserves		14,116,041	14,966,655
Liabilities		15,150,107	16,000,721
Non current liabilities			
Compensated absences Deferred taxation		249,862 628,347	241,681 698,042
Current liabilities		878,209	939,723
Trade and other payables Unclaimed dividend	11	14,173,339 99,014 14,272,353	14,823,292 63,603 14,886,895
Contingencies and commitments	12	15,150,562	15,826,618
		30,300,669	31,827,339

The annexed notes 1 to 19 form an integral part of this condensed interim financial statements.

Yusuf H. Shirazi Chairman Saquib H. Shirazi Chief Executive Officer

Condensed Interim Statement of Profit or Loss and Other Comprehensive Income (Unaudited)

For the Half Year Ended September 30, 2018

		Quarter ended September 30,		Septem				
	Note	2018	2017 (Rupees	2018 in '000)	2017			
Sales		19,026,942	19,223,544	41,155,604	36,917,393			
Cost of sales	13	(17,384,957)	(17,102,563)	(37,391,127)	(32,850,551)			
Gross profit		1,641,985	2,120,981	3,764,477	4,066,842			
Sales and marketing expenses		(445,888)	(454,560)	(927,429)	(891,261)			
Administrative expenses		(159,786)	(172,531)	(317,819)	(320,582)			
Other income		176,118	182,740	435,148	405,174			
Other operating expenses		(87,964)	(123,920)	(201,991)	(237,125)			
Share of net profit of an Associate		1,079	15,776	11,079	29,977			
Operating profit		1,125,544	1,568,486	2,763,465	3,053,025			
Finance costs		(9,432)	(8,191)	(11,040)	(11,058)			
Profit before taxation		1,116,112	1,560,295	2,752,425	3,041,967			
Taxation	14	(369,255)	(418,620)	(811,060)	(800,121)			
Profit for the period		746,857	1,141,675	1,941,365	2,241,846			
Other comprehensive income		-	-	-	-			
Total comprehensive income for the period		746,857	1,141,675	1,941,365	2,241,846			
ioi die period		(Rupees)						
Earnings per share			(Rup	ees)				
- basic and diluted		7.22	11.04	18.77	21.68			

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

Yusuf H. Shirazi Chairman

Saquib H. Shirazi Chief Executive Officer

Condensed Interim Statement of Cash Flows (Unaudited)

For the Half Year Ended September 30, 2018

•		ear ended ember 30,
Note	2018 (Pupo	2017 ees in '000)
Cash Flows from Operating Activities	(Hupe	es III 000)
Cash (used in) / generated from operations Income taxes paid Compensated absences paid Mark-up / interest received Workers' profit participation fund paid Long term loans and advances - net Long term deposits - net	(1,149,020) (1,044,802) (7,313) 242,617 (333,728) 4,802 3,924	4,022,689 (1,031,003) (4,875) 252,444 (270,713) 1,498 (836)
Net cash (used in) / generated from operating activities	(2,283,520)	2,969,204
Cash Flows from Investing Activities		
Payments for property, plant and equipment Proceeds from sale of property, plant and equipment Payments for intangible assets Payments for investments Proceeds from sale of investments Dividend received	(1,011,614) 52,533 - (600,133) 3,704,034 252,274	(547,747) 26,133 (52,400) (11,090,414) 10,884,741 50,464
Net cash generated from / (used in) investing activities	2,397,094	(729,223)
Cash Used in Financing Activity		
Dividend paid	(2,756,568)	(1,903,009)
Net (decrease) / increase in cash and cash equivalents	(2,642,994)	336,972
Cash and cash equivalents at beginning of the period	9,981,615	7,053,784
Cash and cash equivalents at end of the period	7,338,621	7,390,756

The annexed notes 1 to 19 form an integral part of this condensed interim financial statements.

Yusuf H. Shirazi Chairman Saquib H. Shirazi Chief Executive Officer

Condensed Interim Statement of Changes in Equity (Unaudited)

For the Half Year Ended September 30, 2018

	logued	Capital r	eserves	Reveni	ue reserves	pees in '000
	Issued, subscribed and paid-up capital	Share premium	Gain on sale of land	General reserve	Unappropriated profit	Total
Balance as at April 1, 2017 (Audited)	1,034,066	39,953	165	6,992,000	5,191,349	13,257,533
Transfer to general reserve	-	-	-	1,000,000	(1,000,000)	-
Total comprehensive income for the half year ended September 30, 2017						
Profit for the period Other comprehensive income	-	-	-	-	2,241,846 -	2,241,846 -
Transaction with owners in their capacity as owners	-	-	-	-	2,241,846	2,241,846
Final dividend for the year ended March 31, 2017 at the rate of Rs.18.50 per share	-	-	-	-	(1,913,022)	(1,913,022)
Balance as at September 30, 2017 (Unaudited)	1,034,066	39,953	165	7,992,000	4,520,173	13,586,357
Total comprehensive income for six months period ended March 31, 2018						
Profit for the period Other comprehensive loss	-	-	-	-	2,421,789 (7,425)	2,421,789 (7,425)
		-	-	-	2,414,364	2,414,364
Balance as at March 31, 2018 (Audited)	1,034,066	39,953	165	7,992,000	6,934,537	16,000,721
Transfer to general reserve	-	-	-	1,500,000	(1,500,000)	-
Total comprehensive income for the half year ended September 30, 2018						
Profit for the period Other comprehensive income	-	-	-	-	1,941,365 -	1,941,365 -
Transaction with owners in their capacity as owners	-	-	-	-	1,941,365	1,941,365
Final dividend for the year ended March 31, 2018 at the rate of Rs.27.0 per share	-	-	-	-	(2,791,979)	(2,791,979)
Balance as at September 30, 2018 (Unaudited)	1,034,066	39,953	165	9,492,000	4,583,923	15,150,107

The annexed notes 1 to 19 form an integral part of this condensed interim financial statements.

Yusuf H. Shirazi Chairman

Saquib H. Shirazi Chief Executive Officer

Notes to the Condensed Interim Financial Statements (Unaudited)

For the Half Year Ended September 30, 2018

1. THE COMPANY AND ITS ACTIVITIES

Atlas Honda Limited (the Company) is a public limited company incorporated in Pakistan and is listed on Pakistan Stock Exchange Limited. The Company is printcipally engaged in progressive manufacturing and marketing of motorcycles and spare parts. The Company is a subsidiary of Shirazi Investments (Private) Limited, which holds 52.43% (March 31, 2018: 52.43%) of issued, subscribed and paid-up capital of the Company.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provision of and directives issues under the Companies Act, 2017 differ with the requirements of IAS 34 or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements have been subjected to limited scope review by the auditors, as required under section 237 of Companies Act, 2017 and should be read in conjunction with audited annual financial statements of the Company for the year ended March 31, 2018.

3. ACCOUNTING POLICIES

- **3.1** The significant accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of audited annual financial statements for the year ended March 31, 2018.
- 3.2 There are certain IFRSs, amendments to published standards and interpretations that are mandatory for the financial year beginning on April 1, 2018. These are considered not to be relevant or to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in the condensed interim financial statements.
- **3.3** Taxes on income in the interim periods are accrued using tax rate that would be applicable to expected annual profit or loss.
- **3.4** Actuarial valuations are carried out on annual basis. The last actuarial valuation was carried out on March 31, 2018. The impact of remeasurement of post-employment benefit plans has not been incorporated in the condensed interim financial statements.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim financial statements are in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

During the preparation of these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements of the Company for the year ended March 31, 2018.

	statements of the company for the year ended match 31, 2016.					
		Note	5	(Unaudited) September 3 2018 (Rupe	0,	(Audited) March 31, 2018 '000)
5.	PROPERTY, PLANT AND EQUIPMENT					
	Operating fixed assets Capital work-in-progress	5.1 5.3		8,130,985 296,930		7,858,301 117,800
5.1	Operating fixed assets			8,427,915		7,976,101
	Book value at beginning of the period / year Additions during the period / year Disposals costing Rs.96,112 thousand (March 31,	5.2		7,858,301 832,484		6,898,586 2,314,419
	2018: Rs.1,056,868 thousand - at book value Depreciation charge for the period / year			(54,635) (505,165)		(455,647) (899,057)
	Book value at end of the period / year			8,130,985		7,858,301
5.2	Additions to operating fixed assets, including transfer from capital work-in-progress, during the period / year were as follows:					
	Buildings on freehold land Buildings on leasehold land Plant and machinery Dies and jigs Factory equipment Office equipment Computers and accessories Furniture and fixtures Electric and gas fittings Vehicles			25,403 8,522 400,588 184,358 44,542 8,571 6,509 4,875 33,168 115,948		227,265 52,211 1,482,901 219,576 104,881 20,891 26,338 12,650 33,790 133,916
5.3	Capital work-in-progress			832,484		2,314,419
	Civil works Plant and machinery Dies & Jigs Factory equipment Office equipment Computers			88,564 31,502 89,128 31,580 8,942		2,604 1,764 18,708 58,099 998 96
	Furniture and fixtures Electric and gas fittings Vehicles Intangible			5,401 28,898 12,731 184		6,976 10,067 18,488 -
6.	LONG TERM INVESTMENTS			296,930		117,800
	Unquoted					
	Associate - equity accounted investment Others - available for sale	6.1 6.2		318,878 -		324,899
				318,878		324,899

		(Unaudited) September 30 2018	
6.1	Equity accounted investment - Atlas Hitec (Private) Limited	(Hape	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Balance at beginning of the period / year Share of profit for the period / year - net of tax Dividend received during period / the year	324,899 11,079 (17,100)	292,342 50,607 (18,050)
	Balance at end of the period / year	318,878	324,899
6.1.1	The value of investment in an Associate is based on unau statements of the investee company as at September 30		sed interim financial
		(Unaudited) September 3 2018 (Rupe	
6.2	Others - available for sale Arabian Sea Country Club Limited		
	200,000 (March 31, 2018: 200,000) ordinary shares	2,000	2,000
	of Rs.10 each - cost Less : Impairment in the value of investment	2,000	2,000
	Automotive Testing and Training Centre (Pvt.) Limited	-	-
	50,000 (March 31, 2018: 50,000) ordinary shares of Rs.10 each - cost	500	500
	Less : Impairment in the value of investment	500	500
7.	STOCK-IN-TRADE		
	Raw material and components Work in process Finished goods Items in transit Less: Provision for slow moving items	3,135,291 42,352 805,594 514,412 (77,698)	1,730,235 5,980 474,868 466,145 (77,698)
8.	TRADE DEPOSITS AND PREPAYMENTS	4,419,951	2,599,530
	Trade deposit - unsecured and considered good Prepayments Margin against letters of credit	13,210 207,219 1,048,868	34,550 103,113 -
9.	OTHER RECEIVABLES	1,269,297	137,663
	Includes sales tax - net amounting to Rs.511,743 thousand.		
10.	SHORT TERM INVESTMENTS		
	- At fair value through profit or loss		
	Investments in units of mutual funds:		
	- Related parties - Others	4,510,928 697,822 5,208,750	7,709,590 690,656 8,400,246

(Unaudited)	(Audited)					
September 30,	March 31,					
2018	2018					
(Rupees in '000)						

(Unaudited)

September 30,

(Audited)

March 31,

11. TRADE AND OTHER PAYABLES

Creditors	4,366,072	3,005,807
Accrued liabilities	2,049,912	2,451,241
Royalty payable	864,512	958,635
Warranty obligations	46,834	62,014
Advances from customers	6,175,565	7,021,657
Retention money	35,263	31,569
Sales tax payable - net	-	477,701
Workers' profit participation fund	146,990	333,728
Workers' welfare fund	167,830	116,373
Payable to staff retirement benefit funds - gratuity	57,057	45,645
Provision for Sindh government infrastructure fee	238,000	207,949
Others	25,304	110,973
	11170,000	44,000,000
CONTINCENCIES AND COMMITMENTS	14,173,339	14,823,292

12. CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

12.1.1 There is no change in status of the contingencies as disclosed in note 24.1.1 of th audited annual financial statements of the Company for the year ended March 31, 2018.

	2018 (Rupees in '000		
12.1.2 Guarantees issued by banks on behalf of the Company	860,978	901,410	
12.2 Commitments			
12.2.1 Commitments in respect of:			
- capital expenditure, raw materials and components through confirmed letters of credit	1,844,089	2,283,743	
- capital expenditure other than through letters of credit	57,015	59,122	

12.2.2 Aggregate commitments for ijarah arrangements of vehicles as at period / year end are as follows:

	(Unaudited) September 30 2018 (Rupe	(Audited)), March 31, 2018 es in '000)
Not later than one year Later than one year and not later than five years	33,662 61,440 95,102	36,406 63,739 100,145

			(Unaudited) Quarter ended Half year en September 30, September					nber 30,
		Note	2018		17 Lupees	20 [.] in '00		2017
12.	COST OF SALES						-,	
	Opening stock of finished goods		673,900	53	0,348	47	4,868	537,753
	Cost of goods manufactured Purchases during the period	13.1	15,784,280 1,732,371		4,037 7,245	34,72 2,99	7,910 3,943	30,997,277 1,844,588
			17,516,651	17,10	1,282	37,72	1,853	32,841,865
	Closing stock of finished goods		18,190,551 (805,594)		1,630 9,067)	38,19 (80	6,721 5,594)	33,379,618 (529,067)
			17,384,957	17,10	2,563	37,39	1,127	32,850,551
13.1	Cost of goods manufactured							
	Opening stock of work-in-process		28,001	6	1,534		5,980	4,636
	Raw materials and components consumed Factory overheads		13,628,079 2,170,552		1,459 3,684	30,00 4,76	0,498 3,784	26,176,622 4,848,659
			15,798,631	16,48	5,143	34,76	4,282	31,025,281
	Closing stock of work-in-process		15,826,632 (42,352)		6,677 2,640)	34,77	0,262 2,352)	31,029,917 (32,640)
44	TAVATION		15,784,280	16,51	4,037	34,72	7,910	30,997,277
14.	TAXATION		400.050	45				
	Current		438,950		7,851		0,755	839,352
	Deferred		(69,695)		9,231)		9,695)	(39,231)
			369,255	41	8,620	81 	1,060	800,121
		Ha						ed) nded r 30 , 2017
15.	CASH GENERATED FROM C	PERATI	ONS			nupe	es III	'000)
	Profit before taxation Adjustments for:				2,752,	425		3,041,967
	Depreciation				505,			431,889
	Amortization Provision for compensated abs	ences				,856 ,494		4,404 15,400
	Provision for gratuity	011000				412		11,041
	Mark-up / interest on savings of and term deposit receipts				(244	,032)		(259,866)
	Loss / (gain) on sale of investm value through profit or loss Fair value loss on investments a				73,	162		(74,349)
	through profit or loss					433		11,094
	Dividend income Workers' profit participation fur	nd			(235 ₁			(32,414) 161,761
	Workers' welfare fund Loss on disposal and write-off		ing			457		61,469
	fixed assets	oto				102		572
	Share of net profit of an Associ Changes in working capital	ait	15.	.1	۱۱) ,4,237)	,079) ,231)		(29,977) 679,698
				_	(1,149		_	4,022,689

(Unaudited)
Half year ended
September 30,
2018 2017
-----(Rupees in '000)-----

15.1 Changes in working capital

Increase in current assets:

- Stores, spares and loose tools
- Stock-in-trade
- Trade debts
- Loans and advances
- Trade deposits and prepayments
- Other receivables

(Decrease) / increase in trade and other payables

(80,628) (1,820,421) (167,823) (6,922) (1,131,634) (503,719)	(45,623) (503,862) (288,182) (3,136) (112,712) (1,572)
(3,711,147)	(955,087)
(526,084)	1,634,785
(4,237,231)	679,698

16. FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

16.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and price risk), credit risk and liquidity risk.

There have been no significant changes in the risk management policies since the year end.

The condensed interim financial statements does not include all financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the Company's audited annual financial statements for the year ended March 31, 2018.

16.2 Fair value measurement of financial instruments

The carrying values of all financial assets and liabilities reflected in the condensed interim financial statements are a reasonable approximation of their fair values.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities [Level 1].
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) [Level 2].
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) [Level 3].

Assets - Recurring fair value measurement Financial assets at fair value through profit or loss September 30, 2018	Level 1	Level 2 (Rupees i	Level 3 n '000)	Total
Short term investments	5,208,750	-	-	5,208,750
March 31, 2018 Short term investments	8,400,246	-	-	8,400,246
	8,400,246	-	-	8,400,246

There was no transfers amongst the levels and any change in valuation techniques during the period.

(Unaudited)
Half year ended
September 30,
2018 2017
-----(Rupees in '000)-----

17. TRANSACTIONS WITH RELATED PARTIES

17.1 Significant transactions with related parties are as follows:

The Holding Company

Sales of:

17.2

- goods and services - operating fixed assets Reimbursement of expense Purchases of operating fixed assets Rent Dividend paid	127 - 336 - 152,805 1,463,959	261 502 - 2,906 106,439 1,003,083
Associated companies		
Sales of: - goods and services - operating fixed assets Purchases of: - goods and services - operating fixed assets Sale of units in mutual funds Purchase of units in mutual funds Purchase of units in mutual funds Royalty paid Export commission paid Technical assistance fee Commission income Rent Insurance premium paid Insurance claims received Reimbursement of expenses - net Dividend paid Dividend received	603,864 19,826 11,186,216 93,590 3,300,000 172,526 1,953,997 1,458 22,759 1,090 20,017 211,021 4,974 8,899 1,056,349 220,072	491,261 9,647 9,577,957 34,830 8,898,301 9,088,173 1,605,489 5,251 1,711 1,718 18,207 184,575 3,604 1,462 723,795 47,144
Other related parties	,	,
Contributions paid to provident funds / pension schemes Key Management Personnel - salaries and other employment benefits - sale of vehicles under company policy	31,546 73,226 2,569	30,010 71,426 727
Period / year end balances are as follows:		
Receivables from related parties		
Property, plant and equipment Long term loans Trade deposits and prepayments Compensated absence	8,837 1,219 147,966 38,638	4,380 2,544 72,282 31,261
Payable to related parties		
Trade and other payables	985,548	991,151
These are settled in ordinary course of business.		

18. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', corresponding figures in the condensed interim statement of financial position comprise of balances as per the audited annual financial statements of the Company for year ended March 31, 2018 and the corresponding figures in the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity comprise of balances of comparable period as per the condensed interim financial statements of the Company for the half year ended September, 30, 2017.

19. DATE OF AUTHORIZATION

This condensed interim financial statements was authorized for issue on October 31, 2018 by the Board of Directors of the Company.

Yusuf H. Shirazi Chairman

Saquib H. Shirazi Chief Executive Officer