

# **QUARTERLY REPORT** SEPTEMBER 30, 2018



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**Descon Oxychem Limited** 

# BREATHING LIFE INTO CHEMISTRY

### Vision

Our vision is to be the leading Pakistan supplier of oxidative solutions based on hydrogen peroxide, complemented by related technologies to the textile, food safety, environmental and other industrial markets. At Descon Oxychem, we are committed to conducting our business honestly and ethically, complying with all applicable laws – this is our commitment to integrity. Our values exemplify our dedication to high standards of corporate responsibility towards all our stakeholders.

### **Mission**

The mission is underpinned by four principles including safety, innovation, sustainability and customer focus.Our world class safety record is a deep part of our company's heritage, and an incident-free workplace is our first priority and foremost goal. We pride ourselves on quality products and innovative applications that are developed as a result of ingenuity and technical expertise. Industry demands constantly evolve, and we keep pace with this evolution.As an industry leader with an international footprint, we know that progress happens with hard work, a commitment to success and most of all, sustainable practices. The strength and value of our business lies in our people and their commitment to working with customers to provide solutions, technology expertise and unwavering commitment towards all customers' needs.

### **Our Values**

- Continuous Improvement
- Leadership
- · Accountability & Ownership
- Teamwork
- Open Communication
- Safety

### Contents

| Company Information   | 2 |
|---|---|
| Directors Report- English   | 3 |
| Directors Report- Urdu  | 4 |
| Condensed Interim Statement of Financial Position                       | 5 |
| Condensed Interim Statement of Profit or Loss Account                   | 6 |
| Condensed Interim Statement of Changes in Equity                        | 7 |
| Condensed Interim Statement of Cash Flows                               | 8 |
| Notes to and Forming Part of the Condensed Interim Financial Statements | 9 |

### **Company Information**

#### Board of Directors

Taimur Dawood Asif Qadir Farooq Nazir Mehreen Dawood Faisal Dawood Ali Asrar Hossain Aga Imran Qureshi Chairman Independent Director

Independent Director Chief Executive Officer

### Muhammad Saqib Abbas

Chief Financial Officer

Abdul Sohail Company Secretary

Auditors M/s A.F. Ferguson & Co. Chartered Accountants

Internal Auditors M/s KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisors M/s Hassan & Hassan Advocates

#### Bankers

Allied Bank Limited Bank Al Habib Limited Habib Metropolitan Bank Limited Soneri Bank Limited Askari Bank Limited

#### Share Registrar

M/s Corplink (Pvt.) Limited Wings Arcade, 1-K Commercial Area, Model Town, Lahore - 53000 Tel: +92 42 35887262, 35839182 Fax: +92 42 35869037

#### **Registered Office**

Descon Headquarters 18-KM Ferozepur Road Lahore - 53000 Pakistan. Tel: +92 42 35923721-9

#### Plant Site

18-KM Lahore - Sheikhupura Road, Lahore, Pakistan. Tel: +92 42 3797 1821-24 Fax: +92 42 3797 1831

#### Web Presence

Updated Company's Information together with the latest Annual Report can be accessed at Descon's website, www.desconoxychem.com

Descon Oxychem Limited 4

3 Descon Oxychem Limited

### **Directors' Report to the Shareholders**

The Board of Directors are pleased to present the financial statements of the Company for the quarter ended September 30, 2018. The financial highlights for the Sep 18 quarter are;

|                                     | Quarter ended                  |                                  |
|-------------------------------------|--------------------------------|----------------------------------|
|                                     | September 30,<br>2018<br>Rupee | September 30,<br>2017<br>s '000' |
| Sales value                         | 732,175                        | 448,557                          |
| Gross profit                        | 336,507                        | 119,049                          |
| Profit from operations              | 277,236                        | 78,764                           |
| Profit after tax                    | 231,127                        | 48,013                           |
| Earnings per share – Basic – Rupees | 2.27                           | 0.47                             |

Sales value of the Company has moved up from PKR 448 million to PKR 732 million, an increase of 63%. Gross profit of the company increased from PKR 119 million to PKR 336 million and Gross profit percentage has increased from 26% to 46%. This increase is primarily driven by the increase in price driven by pricing initiatives, Pak Rupee depreciation and increase in raw material prices. Manufacturing cost has increased from same period last year mainly due to gas mix / price, increase in international prices of raw materials and crude oil price as compared with same period last year. Your Company continues to work over various capital restructuring options to drive the maximum value for the business and shareholders.

#### **Future Outlook**

The challenge ahead for Your Company is to maintain its financial performance along with consistently working on strategies to ensure upcoming challenges are met effectively. Our continuous efforts to penetrate the food, beverages and livestock markets is part of this strategy which will drive future growth alongside organic growth in Textile and Mining sectors. As your Company has announced to enhance its production capacity by 25%, the project is work in progress and is being monitored rigorously so to complete it as per planned timelines. The business continues to invest in those areas which reinforce its advantaged positions in safety, manufacturing efficiency and building market leadership positions in key geographies.

We thank all stakeholders for their unfailing and steadfast support.

ڈائر یکٹرزر پورٹ برائےشئیر ہولڈرز

30 ستمبر2018ء کوانفتام پذیر سه ماہی کے لئے بورڈ آف ڈائر کیٹرز کمپنی کے مالیاتی گوشوارے پیش کرنے میں فخر محسوں کرتے ہیں۔

30 ستمبر 2018ء تک کی سہ ماہی کا مالیاتی خلاصہ حسب ذیل ہے:

| 2017<br>(Rs."000") | 2018<br>(Rs."000") |  |
|--------------------|--------------------|--|
| 448,557            | 732,175            | فروخت  |
| 119,049            | 336,507            | مجموعي نفع   |
| 78,764             | 277,236            | (ئمپنی) آ پریشنز سےحاصل منافع                        |
| 48,013             | 231,127            | ٹیکس کٹوتی کے بعد منافع                              |
| 0.47               | 2.27               | کمائی فی شیئر <sub>-</sub> بنیادی ( <sup>روپ</sup> ) |

کمپنی کی فروخت 63فی صداضا نہ سے ساتھ 448 ملین روپ سے بڑھ کر 732 ملین روپ ہوئی ہے۔ تینی کا مجموعی منافع 119 ملین روپ سے بڑھ کر 336 ملین روپ ہوا ہے۔ جو کہ شرع میں مثال میں مطرح ملی خد ہوا ہے۔ بیاضا فہ پر اکسنگ اقدامات، آپریشنل کا رکردگی او مشتخل مستقل لاگت سے انظام کی وجہ سے ممکن ہوا۔ پیداواری لاگت میں اضافہ گیس کمس/ قیمت، عالمی منڈیوں میں خام مال اور کر دؤ آئل کی قیمت میں اضافہ کی وجہ سے ہوا ہے کہ میں میں میں میں کی ج

### مستقتل كانقطه نظر

آپ کی کپنی کواپٹی مالرکردگی کو برقر ارر کھنے اور حکمت عملی بنانے پر سلسل عمل درآ مدکرنے کا بڑا چیلیخ در چیش ہوگا۔ یور ترج اور خور اک کی منڈ ایوں تک رسانی، نیکسٹال اور مائنگ شعبوں میں آر کیتی نمو سے ساتھ ستقبل کی نمویش اضافہ کر ہے گی ۔ کپنی ان پیل اواری صلاحیت میں 25 فی صداضافہ کا فیصلہ کیا ہے اور اس پراجیک پر تیز میں سال کی اور مائنگ شعبوں مؤثر عمران کی جارہی ہے تا کہ اس کو مطلوبہ وقت میں کل کیا جائے ۔ کپنی ان شعبوں میں سرمایہ داری جاری رکھے ہوئے ہو میں اہم کر داراداد کریں گے۔

ہم اپنے تمام اسٹیک ہولڈرز کی گراں قدر حمایت کے شکر گزار ہیں۔

برائےاور منجاب بورڈ آف ڈائر کیٹرز • سامیں مسلم مصف میں عمران قریش چیف ایگر کیٹو آفسر

For and on behalf of the Board

Junear level Imran Qureshi Chief Executive Officer

23 اكتوبر2018،لاہور

### **CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION**

| as at September 30, 2018   | Note | September 30,<br>2018<br>Unaudited<br>Rupees             | June 30,<br>2018<br>Audited<br>5 '000'                   |
|--|------|--|--|
| EQUITY AND LIABILITIES<br>SHARE CAPITAL AND RESERVES   |      |  |  |
| Authorized capital<br>110,000,000 (June 2018: 110,000,000)<br>ordinary shares of Rs 10 each<br>110,000,000 (June 2018 : 110,000,000)<br>preference shares of Rs 10 each  |      | <u>1,100,000</u><br><u>1,100,000</u>                     | 1,100,000  |
| Issued, subscribed and paid up capital<br>102,000,000 (June 2018: 102,000,000)<br>ordinary shares of Rs 10 each<br>110,000,000 (June 2018: 110,000,000)<br>preference shares of Rs 10 each<br>Accumulated loss | 5    | 1,020,000<br>1,100,000<br>(113,145)                      | 1,020,000<br>1,100,000<br>(344,272)                      |
| CURRENT LIABILITIES  |      | 2,006,855  | 1,775,728  |
| Trade and other payables<br>Accrued finance cost<br>Dividend payable<br>Income tax payable   |      | 221,641<br>302<br>7<br>77,926<br>299,876                 | 211,561<br>378<br>10<br>51,715<br>263,664                |
| CONTINGENCIES AND COMMITMENTS  | 6    |  |  |
| ASSETS   |      | 2,306,731  | 2,039,392  |
| NON-CURRENT ASSETS   |      |  |  |
| Property, plant and equipment<br>Intangible assets<br>Long term deposits<br>Deferred taxation  | 7    | 1,363,817<br>668<br>17,654<br><u>47,848</u><br>1,429,987 | 1,392,836<br>733<br>17,654<br><u>43,519</u><br>1,454,742 |
| CURRENT ASSETS   |      |  |  |
| Stores and spares<br>Stock-in-trade<br>Trade debts - unsecured<br>Advances, deposits, prepayments  | 8    | 238,039<br>81,447<br>58,897                              | 211,484<br>26,317<br>39,439                              |
| and other receivables<br>Cash and bank balances  | 9    | 228,289<br>270,072<br>876,744                            | 194,325<br>113,085<br>584,650                            |
|  |      | 2,306,731  | 2,039,392  |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

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### CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS ACCOUNT

for the Quarter Ended September 30, 2018 (Unaudited)

|  |              | Quarte                | r ended               |
|--|--------------|-----------------------|-----------------------|
|  |              | September 30,<br>2018 | September 30,<br>2017 |
|  | Note         | Rupee                 | es '000'              |
| Sales  | 10           | 732,175               | 448,557               |
| Cost of sales  | 11           | (395,668)             | (329,508)             |
| Gross profit   |              | 336,507               | 119,049               |
| Administrative expenses                                      |              | (24,293)              | (20,422)              |
| Distribution and selling cost                                |              | (16,553)              | (16,776)              |
| Other operating income                                       |              | 1,982                 | 975                   |
| Other expenses   |              | (20,407)              | (4,062)               |
| Profit from operations                                       |              | 277,236               | 78,764                |
| Finance cost   |              | (744)                 | (1,583)               |
| Profit before taxation                                       |              | 276,492               | 77,181                |
| Taxation   |              | (45,365)              | (29,168)              |
| Profit for the period  |              | 231,127               | 48,013                |
| Other comprehensive income                                   |              | -                     | -                     |
| Total comprehensive income for the period                    |              | 231,127               | 48,013                |
| Earnings per share<br>- Basic - Rupees<br>- Diluted - Rupees | 12.1<br>12.2 | 2.27<br>1.09          | 0.47<br>0.23          |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

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CHIEF FINANCIAL OFFICER

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DIRECTOR

CONDENSED INTERIM STATEMENT OF CASH FLOWS

Descon Oxychem Limited 8

for the Quarter Ended September 30, 2018 (Unaudited)

|  |      | Quarte                                | r ended                           |
|--|------|---------------------------------------|-----------------------------------|
|  | Note | September 30,<br>2018<br>Rupee        | September 30,<br>2017<br>es '000' |
| Cash flows from operating activities   |      |                                       |                                   |
| Cash generated from operations<br>Finance cost paid<br>Profit on deposits received<br>Income tax paid  | 14   | 192,559<br>(820)<br>1,970<br>(23,479) | 7,417<br>(717)<br>146<br>(3,340)  |
| Net cash generated from operating activities   |      | 170,230                               | 3,506                             |
| Cash flows from investing activities   |      |                                       |                                   |
| Fixed capital expenditure  |      | (13,243)                              | (7,092)                           |
| Net cash used in financing activities  |      | (13,243)                              | (7,092)                           |
| Net increase/(decrease) in cash and cash equivaler<br>Cash and cash equivalents at beginning of the peri<br>Cash and cash equivalents at the end of the period | od   | 156,987<br>113,085<br>270,072         | (3,586)<br>(20,471)<br>(24,057)   |

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

hursel level CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

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DIRECTOR

### NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

for the Quarter Ended September 30, 2018 (Unaudited)

#### 1. Legal status and nature of business

The Company was incorporated in Pakistan as a private limited Company on November 12, 2004 under The Companies Ordinance, 1984 and was converted into a public limited Company with effect from February 28, 2008 as approved by the Securities and Exchange Commission of Pakistan (SECP) vide letter no. ARL 16222 dated March 14, 2008. Subsequently, on September 15, 2008, it was listed on Pakistan Stock Exchange. The registered office of the Company is situated at 18-KM Ferozepur Road, Lahore and the company is principally engaged in manufacture, procurement and sale of hydrogen peroxide and allied products. The Company commenced its trial production on December 1, 2008 and commercial production on March 1, 2009.

#### 2. Basis of preparation

This condensed interim financial information is un-audited and is being submitted to the members in accordance with Companies Act, 2017. It has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore, should be read in conjunction with the annual financial statements for the year ended June 30, 2018.

#### 3. Significant accounting policies

**3.1** The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual financial statements of the Company for the year ended June 30, 2018.

#### 3.2 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

# 3.2.1 Standards, amendments and interpretations to approved accounting standards that are effective in current year

Certain standards, amendments and interpretations to IFRS are effective for accounting periods beginning on July 01, 2018 but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these financial statements, except for the following:

- International Accounting Standard ('IAS') 7, 'Cash flow statements: Disclosure initiative' (effective for periods beginning on or after January 1, 2017). This amendment requires disclosure to explain changes in liabilities for which cash flows have been, or will be classified as financing activities in the statement of cash flows. The amendment only covers statement of financial position items for which cash flows are classified as financing activities. In case other items are included within the reconciliation, the changes in liabilities arising from financing activities will be identified separately. A reconciliation of the opening to closing balance is not specifically required but instead the information can be provided in other ways. In the first year of adoption, comparative information need not be provided. The Company's current accounting treatment is already in line with the requirements of this standard.

- IAS 12 'Income taxes' (Amendment), on recognition of deferred tax assets for unrealised losses. These amendments on the recognition of deferred tax assets for unrealised losses clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the existing guidance under IAS 12. They do not change the underlying principles for the recognition of deferred tax assets. Further, there are no debt instruments measured at fair value. The Company's current accounting treatment is already in line with the requirements of this standard.

The Companies Act, 2017 (the Act) has also brought certain changes with regard to preparation and presentation of financial statements of the company. These changes also include change in nomenclature of primary statements, etc.

Further, the disclosure requirements contained in the fourth schedule to the Act have been revised, resulting in the:

- Elimination of duplicative disclosures with the IFRS disclosure requirements; and
- Incorporation of significant additional disclosures.

Keeping in view of the above, the presentation of these financial statements has been realigned with the provisions contained in the Act. The application of the Act, however, does not have any impact in the recognition and measurement of the amounts included in these financial statements of the Company.

## 3.2.2 Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

The new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2018 are considered not to be relevant for Company's financial statements and hence have not been detailed here.

## 3.2.3 Standards, amendments and interpretations to existing standards that are not yet effective and and have not been early adopted by the Company

| Standards or Interpretations                       | Effective date (accounting<br>periods beginning on or after) |
|--|--|
| IFRS 16, 'Leases'                                  | January 1, 2019  |
| IAS 19 (Amendments), 'Employee Benefits'           | January 1, 2019  |
| IFRIC 23, 'Uncertainty over income tax treatments' | January 1, 2019  |

4. Taxation

The provision for taxation for the quarter ended September 30, 2018 has been made using the tax rate that would be applicable to expected total annual earnings.

#### 5. Preference shares

#### 5.1 Key Terms of the preference shares

Preference shares are non-voting, cumulative, convertible, redeemable preference shares with no specified maturity date. The key terms of the preference shares are as follows:

- The preference shares shall be cumulative, and shall carry entitlement of a fixed annual cumulative dividend of 12% to be paid out of the normal profits of the Company in each financial year. Any dividend not paid in a financial year shall cumulate towards entitlement of dividend in future years.

- The preference shares shall not carry any entitlement of ordinary dividend, right shares or bonus shares, or have any right to participate in the profits of the Company.

- The preference shares shall be redeemable at par value solely at the option of the Company, only through a sinking fund created out of the profits of the Company.

- The preference shares shall be convertible into ordinary shares at the ratio of one preference share to one ordinary share at the option of either of the Company or the preference share holder, any time and from time to time after expiry of five years from the date of allotment of the relevant preference shares. The outstanding dividend on the preference shares will not be converted into ordinary shares.

**5.2** Under the International Financial Reporting Standards (IFRS), the preference shares represent a compound financial instrument with a liability component representing the contractual stream of preference dividend required to be paid by the Company. However, in these financial statements, the preference shares have been treated as part of equity on the following basis:

- The preference shares were issued under the provisions of section 86 of the Companies Ordinance, 1984 (the Ordinance) (now section 83 of Companies Act, 2017) read with section 90 of the Ordinance (now section 58 of Companies Act, 2017)and the Companies Share Capital (Variation in Rights and Privileges) Rules, 2000;

- The issue of the shares was duly approved by the members of the Company at the Annual General Meeting held on October 30, 2014; and

- The requirements of the Ordinance/Companies Act, 2017 takes precedence over the requirements of International Financial Reporting Standards.

#### 6. Contingencies and commitments

#### 6.1 Contingencies

Guarantee issued to Sui Northern Gas Pipeline Limited against the performance of a contract amounting to Rs. 48.64 million (June 2018: Rs. 48.64 million).

Guarantee issued to Pakistan State Oil against the performance of a contract amount to Rs. 3.50 million (2018: 3.50 million).

Other shipping guarantees amount to Rs. Nil (2018: 7.89 million).

#### 6.2 Commitments

The company has the following commitments in respect of:

- i) Letters of credit other than capital expenditure amounting to Rs 68.15 million (2018: Rs 69.26 million)
- ii) Cumulative dividend on preference shares of Rs. 165 million (2018: Rs 132 million).

|    |   |      | Spetember 30,<br>2018<br>Unaudited | June 30,<br>2018<br>Audited |
|----|---|------|------------------------------------|-----------------------------|
|    |   | Note | Rupees                             | '000'                       |
| 7. | Property, plant and equipment                     |      |                                    |                             |
|    | Operating assets                                  | 7.1  | 1,267,685                          | 1,304,289                   |
|    | Capital work-in-progress                          |      | 1,800                              | 2,338                       |
|    | Major spare parts, catalysts and standby equipmen | t    | 94,332                             | 86,209                      |
|    |   |      | 1,363,817                          | 1,392,836                   |

| 7.1   | Operating assets - at net book value  | Note     | September 30,<br>2018<br>Unaudited<br>Rupees '000'                  | June 30,<br>2018<br>Audited   |
|-------|---|----------|---|---|
|       | Opening book value<br>Add: Additions during the period  | 7.1.1    | 1,304,289<br>5,658<br>1,309,947                                     | 1,452,260<br>31,551<br>1,483,811  |
|       | Less: Disposals during the period (at book value)<br>Less: Depreciation charged during the period<br>Closing book value   | 7.1.2    | 42,262<br>1,267,685   | 7,414<br>172,108<br>1,304,289   |
| 7.1.1 | Additions during the period   |          |   |   |
|       | Buildings on freehold land<br>Plant, machinery and equipment<br>Laboratory equipment<br>Tools and equipment<br>Computer equipment<br>Office equipment<br>Furniture and fixture<br>IT Equipment<br>Material Handling |          | 1,625<br>3,325<br>-<br>180<br>-<br>92<br>120<br>208<br>108<br>5,658 | 2,266<br>24,991<br>600<br>1,179<br>1,323<br>857<br>335<br>-<br>-<br>-<br>31,551 |
| 7.1.2 | Disposals during the period   |          |   |   |
|       | Plant, machinery and equipment<br>Plant, machinery and equipment - catalyst   |          | -<br>   | 7,399<br>15<br>7,414  |
| 8.    | Stock in trade  |          |   |   |
|       | Raw material including in transit of Rs 32.824 millio (June 2018: Rs 1.276 million)   | n<br>8.1 | 45,138  | 17,738  |
|       | Work-in-process<br>Finished goods   | 8.2      | 5,505<br><u>30,804</u><br>81,447                                    | 5,285<br>3,294<br>26,317  |

- 8.1 Raw materials include Rs 0.079 million (2018: Rs. 0.079 million) being carried at net realizable value.
- 8.2 Work-in-process include unused packing material of Rs. 5.505 million (June 2018: Rs 5.285 million).
- 9. These include sales tax receivable of Rs 200.649 million (June 2018: Rs 178.287 million).

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|   | Quarter ended         |                       |
|---|-----------------------|-----------------------|
|   | September 30,<br>2018 | September 30,<br>2017 |
|   | Rupe                  | es '000'              |
| Sales   |                       |                       |
| Gross sales:                                  |                       |                       |
| - Local                                       | 768,610               | 475,259               |
| - Export                                      | 1,509                 | 2,458                 |
|   | 770,119               | 477,717               |
| Less: Commission and discount on sales        | (17,151)              | (10,230)              |
| Less: Sales Tax                               | (20,793)              | (18,930)              |
| Net Sales                                     | 732,175               | 448,557               |
|   | 13,304                |                       |
| Cost of goods sold                            |                       |                       |
| Raw material consumed                         | 176,248               | 136,636               |
| Salaries, wages and other benefits            | 24,462                | 21,541                |
| Repair and maintenance                        | 18,359                | 8,548                 |
| Fuel and power                                | 76,348                | 62,727                |
| Services through contractors                  | 10,268                | 11,357                |
| Rent & rates                                  | 4,875                 | 4,930                 |
| Depreciation on property, plant and equipment | 41,908                | 43,532                |
| Insurance                                     | 2,684                 | 2,090                 |
| Miscellaneous                                 | 1,384                 | 1,012                 |
|   | 356,536               | 292,373               |
| Add: Opening work in process                  | 5,285                 | 305                   |
| Less: Closing work in process                 | (5,505)               | (1,552)               |
|   | (220)                 | (1,247)               |
| Cost of goods produced                        | 356,316               | 291,126               |
| Add: Opening finished goods                   | 3,294                 | 31,474                |
| Less: Closing finished goods                  | (27,399)              | (29,032)              |
|   | (24,105)              | 2,442                 |
| Cost of goods sold - own manufactured         | 332,211               | 293,568               |
| Cost of goods sold - purchase for resale      | 63,457                | 35,940                |
| Cost of goods sold                            | 395,668               | 329,508               |

#### Descon Oxychem Limited 14

Quarter ended

|  |                          | Quarter ended                 |                                   |
|--|--------------------------|-------------------------------|-----------------------------------|
|  |                          | September 30,<br>2018<br>Rupe | September 30,<br>2017<br>es '000' |
| Earnings per share                                   |                          |                               |                                   |
| Basic earnings per share                             |                          |                               |                                   |
| Profit for the period                                | Rupees in thousand       | 231,127                       | 48,013                            |
| Weighted average number                              |                          |                               |                                   |
| of ordinary shares                                   | Number in thousand       | 102,000                       | 102,000                           |
| Earnings per share                                   | Rupees                   | 2.27                          | 0.47                              |
| Diluted earnings per share                           |                          |                               |                                   |
| Profit for the period                                | Rupees in thousand       | 231,127                       | 48,013                            |
| Weighted average number of ordinary shares           | Number in thousand       | 102,000                       | 102,000                           |
| Add: Weighted average number<br>of preference shares | er<br>Number in thousand | 110,000                       | 110,000                           |
| Weighted average number of outstanding shares        | Number in thousand       | 212,000                       | 212,000                           |
| Diluted earning per share                            | Rupees                   | 1.09                          | 0.23                              |

#### 13. Transactions with related parties

12.

12.1

12.2

|                               |  | Quarter ended         |                  |  |  |
|-------------------------------|--|-----------------------|------------------|--|--|
| Relationship with the company | Nature of transaction                                    | September 30,<br>2018 | 2017             |  |  |
|                               |  | Rupees '000'          |                  |  |  |
| i. Associated                 | Purchase of goods and services                           | 4,152                 | 2,612            |  |  |
| undertakings                  | Sale of goods Share of common expenses charged           |                       |                  |  |  |
|                               | from associated companies                                | 9,049                 | 11,230           |  |  |
|                               | Share of common expenses cha                             | •                     |                  |  |  |
| ii. Post employment           | to associated companies<br>Expense charged in respect of | 326                   | 297              |  |  |
| benefit plans                 | retirement benefit plans                                 | 702                   | 566              |  |  |
| iii. Key management           | Salaries and other employee<br>benefits                  | 0.047                 | 10 500           |  |  |
| personnel                     | Denents  | 8,817                 | 13,538           |  |  |
|                               |  | September 30,         | lune 20          |  |  |
| Relationship with             |  | 2018                  | June 30,<br>2018 |  |  |
| the company                   | Nature of transaction                                    | Unaudited             | Audited          |  |  |
|                               |  | Rupees '000'          |                  |  |  |
| Period-end balances           |  |                       |                  |  |  |
| Associated undertakings       | Payable to related parties                               | 1,583                 | 1,903            |  |  |
| Advances to related parties   |  | 2,314                 | 1,162            |  |  |

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|     |   | Quarter ended         |                       |  |
|-----|---|-----------------------|-----------------------|--|
|     |   | September 30,<br>2018 | September 30,<br>2017 |  |
| 14. | Cash generated from operations                                      | Rupees '000'          |                       |  |
|     | Profit before taxation<br>Adjustments for:                          | 276,492               | 77,181                |  |
|     | - Depreciation on property, plant and equipment                     | 42,327                | 43,786                |  |
|     | - Finance cost  | 744                   | 1,583                 |  |
|     | <ul> <li>Interest on bank deposits</li> </ul>                       | (1,970)               | (146)                 |  |
|     | <ul> <li>Provision for stock and receivables</li> </ul>             | -                     | 1,500                 |  |
|     | - Exchange Loss   | (7)                   | 172                   |  |
|     | Profit before working capital changes                               | 317,586               | 124,076               |  |
|     | Effect on cash flow due to working capital changes                  |                       |                       |  |
|     | - (Increase)/decrease in stores and spares                          | (26,555)              | (10,991)              |  |
|     | <ul> <li>(Increase)/decrease in stock-in-trade</li> </ul>           | (55,130)              | (15,132)              |  |
|     | - Decrease/(increase) in trade debts                                | (19,458)              | 9,155                 |  |
|     | - Increase in advances, deposits, prepayments                       |                       |                       |  |
|     | and other receivables   | (33,964)              | (14,219)              |  |
|     | <ul> <li>(Decrease)/increase in trade and other payables</li> </ul> | 10,080                | (85,472)              |  |
|     | Cash generated from operations                                      | (125,027)<br>192,559  | (116,659)<br>7,417    |  |
|     |   |                       |                       |  |

#### 15. Date of authorization for issue

This condensed interim financial information was authorized for issue on October 23, 2018 by the Board of Directors of the Company.

#### 16. Corresponding figures

The fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. The preparation and presentation of these condensed interim financial statements for the period ended September 30, 2018 is in accordance with the requirements in Companies Act, 2017.

The corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of Companies Act, 2017. Such rearrangements and reclassifications made during the year are not significant. However, following major classification was made for the purpose of comparison and better presentation as per reporting framework:

| Reclassification from component<br>Description Note |    | Reclassification to component<br>Description Note |    | Unaudited<br>September 30,<br>2017<br>(Rupees in thousand) |  |
|---|----|---|----|--|--|
| Cost of sales - Raw<br>material consumed            | 11 | Cost of sales - Services through contractors      | 11 | 4,869  |  |

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement have been compared with the balances of original with the balances of comparable period of immediately preceding financial year.

#### 17. Subsequent Events

The Board of Directors of the company had proposed a final dividend pertaining to preference shareholders for the year ended June 30, 2018 of Rs1.2 per share amounting to Rs 132 million at their meeting held on Aug 15, 2018 and approved by members at an Annual General Meeting held on Oct 23, 2018. These financial statements do not reflect this dividend payable.

unar lura CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

DIRECTOR