

QUARTERLY REPORT SEPTEMBER 30, 2018



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Descon Oxychem Limited

BREATHING LIFE INTO CHEMISTRY

Vision

Our vision is to be the leading Pakistan supplier of oxidative solutions based on hydrogen peroxide, complemented by related technologies to the textile, food safety, environmental and other industrial markets. At Descon Oxychem, we are committed to conducting our business honestly and ethically, complying with all applicable laws – this is our commitment to integrity. Our values exemplify our dedication to high standards of corporate responsibility towards all our stakeholders.

Mission

The mission is underpinned by four principles including safety, innovation, sustainability and customer focus.Our world class safety record is a deep part of our company's heritage, and an incident-free workplace is our first priority and foremost goal. We pride ourselves on quality products and innovative applications that are developed as a result of ingenuity and technical expertise. Industry demands constantly evolve, and we keep pace with this evolution.As an industry leader with an international footprint, we know that progress happens with hard work, a commitment to success and most of all, sustainable practices. The strength and value of our business lies in our people and their commitment to working with customers to provide solutions, technology expertise and unwavering commitment towards all customers' needs.

Our Values

- Continuous Improvement
- Leadership
- · Accountability & Ownership
- Teamwork
- Open Communication
- Safety

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Company Information

Board of Directors

Taimur Dawood Asif Qadir Farooq Nazir Mehreen Dawood Faisal Dawood Ali Asrar Hossain Aga Imran Qureshi Chairman Independent Director

Independent Director Chief Executive Officer

Muhammad Saqib Abbas

Chief Financial Officer

Abdul Sohail Company Secretary

Auditors M/s A.F. Ferguson & Co. Chartered Accountants

Internal Auditors M/s KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisors M/s Hassan & Hassan Advocates

Bankers

Allied Bank Limited Bank Al Habib Limited Habib Metropolitan Bank Limited Soneri Bank Limited Askari Bank Limited

Share Registrar

M/s Corplink (Pvt.) Limited Wings Arcade, 1-K Commercial Area, Model Town, Lahore - 53000 Tel: +92 42 35887262, 35839182 Fax: +92 42 35869037

Registered Office

Descon Headquarters 18-KM Ferozepur Road Lahore - 53000 Pakistan. Tel: +92 42 35923721-9

Plant Site

18-KM Lahore - Sheikhupura Road, Lahore, Pakistan. Tel: +92 42 3797 1821-24 Fax: +92 42 3797 1831

Web Presence

Updated Company's Information together with the latest Annual Report can be accessed at Descon's website, www.desconoxychem.com

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Directors' Report to the Shareholders

The Board of Directors are pleased to present the financial statements of the Company for the quarter ended September 30, 2018. The financial highlights for the Sep 18 quarter are;

	Quarter ended	
	September 30, 2018 Rupee	September 30, 2017 s '000'
Sales value	732,175	448,557
Gross profit	336,507	119,049
Profit from operations	277,236	78,764
Profit after tax	231,127	48,013
Earnings per share – Basic – Rupees	2.27	0.47

Sales value of the Company has moved up from PKR 448 million to PKR 732 million, an increase of 63%. Gross profit of the company increased from PKR 119 million to PKR 336 million and Gross profit percentage has increased from 26% to 46%. This increase is primarily driven by the increase in price driven by pricing initiatives, Pak Rupee depreciation and increase in raw material prices. Manufacturing cost has increased from same period last year mainly due to gas mix / price, increase in international prices of raw materials and crude oil price as compared with same period last year. Your Company continues to work over various capital restructuring options to drive the maximum value for the business and shareholders.

Future Outlook

The challenge ahead for Your Company is to maintain its financial performance along with consistently working on strategies to ensure upcoming challenges are met effectively. Our continuous efforts to penetrate the food, beverages and livestock markets is part of this strategy which will drive future growth alongside organic growth in Textile and Mining sectors. As your Company has announced to enhance its production capacity by 25%, the project is work in progress and is being monitored rigorously so to complete it as per planned timelines. The business continues to invest in those areas which reinforce its advantaged positions in safety, manufacturing efficiency and building market leadership positions in key geographies.

We thank all stakeholders for their unfailing and steadfast support.

ڈائر یکٹرزر پورٹ برائےشئیر ہولڈرز

30 ستمبر2018ء کوانفتام پذیر سه ماہی کے لئے بورڈ آف ڈائر کیٹرز کمپنی کے مالیاتی گوشوارے پیش کرنے میں فخر محسوں کرتے ہیں۔

30 ستمبر 2018ء تک کی سہ ماہی کا مالیاتی خلاصہ حسب ذیل ہے:

2017 (Rs."000")	2018 (Rs."000")	
448,557	732,175	فروخت
119,049	336,507	مجموعي نفع
78,764	277,236	(ئمپنی) آ پریشنز سےحاصل منافع
48,013	231,127	ٹیکس کٹوتی کے بعد منافع
0.47	2.27	کمائی فی شیئر ₋ بنیادی (^{روپ})

کمپنی کی فروخت 63فی صداضا نہ سے ساتھ 448 ملین روپ سے بڑھ کر 732 ملین روپ ہوئی ہے۔ تینی کا مجموعی منافع 119 ملین روپ سے بڑھ کر 336 ملین روپ ہوا ہے۔ جو کہ شرع میں مثال میں مطرح ملی خد ہوا ہے۔ بیاضا فہ پر اکسنگ اقدامات، آپریشنل کا رکردگی او مشتخل مستقل لاگت سے انظام کی وجہ سے ممکن ہوا۔ پیداواری لاگت میں اضافہ گیس کمس/ قیمت، عالمی منڈیوں میں خام مال اور کر دؤ آئل کی قیمت میں اضافہ کی وجہ سے ہوا ہے کہ میں میں میں میں کی ج

مستقتل كانقطه نظر

آپ کی کپنی کواپٹی مالرکردگی کو برقر ارر کھنے اور حکمت عملی بنانے پر سلسل عمل درآ مدکرنے کا بڑا چیلیخ در چیش ہوگا۔ یور ترج اور خور اک کی منڈ ایوں تک رسانی، نیکسٹال اور مائنگ شعبوں میں آر کیتی نمو سے ساتھ ستقبل کی نمویش اضافہ کر ہے گی ۔ کپنی ان پیل اواری صلاحیت میں 25 فی صداضافہ کا فیصلہ کیا ہے اور اس پراجیک پر تیز میں سال کی اور مائنگ شعبوں مؤثر عمران کی جارہی ہے تا کہ اس کو مطلوبہ وقت میں کل کیا جائے ۔ کپنی ان شعبوں میں سرمایہ داری جاری رکھے ہوئے ہو میں اہم کر داراداد کریں گے۔

ہم اپنے تمام اسٹیک ہولڈرز کی گراں قدر حمایت کے شکر گزار ہیں۔

برائےاور منجاب بورڈ آف ڈائر کیٹرز • سامیں مسلم مصف میں عمران قریش چیف ایگر کیٹو آفسر

For and on behalf of the Board

Junear level Imran Qureshi Chief Executive Officer

23 اكتوبر2018،لاہور

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

as at September 30, 2018	Note	September 30, 2018 Unaudited Rupees	June 30, 2018 Audited 5 '000'
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES			
Authorized capital 110,000,000 (June 2018: 110,000,000) ordinary shares of Rs 10 each 110,000,000 (June 2018 : 110,000,000) preference shares of Rs 10 each		<u>1,100,000</u> <u>1,100,000</u>	1,100,000
Issued, subscribed and paid up capital 102,000,000 (June 2018: 102,000,000) ordinary shares of Rs 10 each 110,000,000 (June 2018: 110,000,000) preference shares of Rs 10 each Accumulated loss	5	1,020,000 1,100,000 (113,145)	1,020,000 1,100,000 (344,272)
CURRENT LIABILITIES		2,006,855	1,775,728
Trade and other payables Accrued finance cost Dividend payable Income tax payable		221,641 302 7 77,926 299,876	211,561 378 10 51,715 263,664
CONTINGENCIES AND COMMITMENTS	6		
ASSETS		2,306,731	2,039,392
NON-CURRENT ASSETS			
Property, plant and equipment Intangible assets Long term deposits Deferred taxation	7	1,363,817 668 17,654 <u>47,848</u> 1,429,987	1,392,836 733 17,654 <u>43,519</u> 1,454,742
CURRENT ASSETS			
Stores and spares Stock-in-trade Trade debts - unsecured Advances, deposits, prepayments	8	238,039 81,447 58,897	211,484 26,317 39,439
and other receivables Cash and bank balances	9	228,289 270,072 876,744	194,325 113,085 584,650
		2,306,731	2,039,392

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE

CHIEF FINANCIAL OFFICER

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CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS ACCOUNT

for the Quarter Ended September 30, 2018 (Unaudited)

		Quarte	r ended
		September 30, 2018	September 30, 2017
	Note	Rupee	es '000'
Sales	10	732,175	448,557
Cost of sales	11	(395,668)	(329,508)
Gross profit		336,507	119,049
Administrative expenses		(24,293)	(20,422)
Distribution and selling cost		(16,553)	(16,776)
Other operating income		1,982	975
Other expenses		(20,407)	(4,062)
Profit from operations		277,236	78,764
Finance cost		(744)	(1,583)
Profit before taxation		276,492	77,181
Taxation		(45,365)	(29,168)
Profit for the period		231,127	48,013
Other comprehensive income		-	-
Total comprehensive income for the period		231,127	48,013
Earnings per share - Basic - Rupees - Diluted - Rupees	12.1 12.2	2.27 1.09	0.47 0.23

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

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CHIEF FINANCIAL OFFICER

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DIRECTOR

CONDENSED INTERIM STATEMENT OF CASH FLOWS

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for the Quarter Ended September 30, 2018 (Unaudited)

		Quarte	r ended
	Note	September 30, 2018 Rupee	September 30, 2017 es '000'
Cash flows from operating activities			
Cash generated from operations Finance cost paid Profit on deposits received Income tax paid	14	192,559 (820) 1,970 (23,479)	7,417 (717) 146 (3,340)
Net cash generated from operating activities		170,230	3,506
Cash flows from investing activities			
Fixed capital expenditure		(13,243)	(7,092)
Net cash used in financing activities		(13,243)	(7,092)
Net increase/(decrease) in cash and cash equivaler Cash and cash equivalents at beginning of the peri Cash and cash equivalents at the end of the period	od	156,987 113,085 270,072	(3,586) (20,471) (24,057)

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

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CHIEF FINANCIAL OFFICER

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DIRECTOR

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

for the Quarter Ended September 30, 2018 (Unaudited)

1. Legal status and nature of business

The Company was incorporated in Pakistan as a private limited Company on November 12, 2004 under The Companies Ordinance, 1984 and was converted into a public limited Company with effect from February 28, 2008 as approved by the Securities and Exchange Commission of Pakistan (SECP) vide letter no. ARL 16222 dated March 14, 2008. Subsequently, on September 15, 2008, it was listed on Pakistan Stock Exchange. The registered office of the Company is situated at 18-KM Ferozepur Road, Lahore and the company is principally engaged in manufacture, procurement and sale of hydrogen peroxide and allied products. The Company commenced its trial production on December 1, 2008 and commercial production on March 1, 2009.

2. Basis of preparation

This condensed interim financial information is un-audited and is being submitted to the members in accordance with Companies Act, 2017. It has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore, should be read in conjunction with the annual financial statements for the year ended June 30, 2018.

3. Significant accounting policies

3.1 The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual financial statements of the Company for the year ended June 30, 2018.

3.2 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

3.2.1 Standards, amendments and interpretations to approved accounting standards that are effective in current year

Certain standards, amendments and interpretations to IFRS are effective for accounting periods beginning on July 01, 2018 but are considered not to be relevant or to have any significant effect on the Company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these financial statements, except for the following:

- International Accounting Standard ('IAS') 7, 'Cash flow statements: Disclosure initiative' (effective for periods beginning on or after January 1, 2017). This amendment requires disclosure to explain changes in liabilities for which cash flows have been, or will be classified as financing activities in the statement of cash flows. The amendment only covers statement of financial position items for which cash flows are classified as financing activities. In case other items are included within the reconciliation, the changes in liabilities arising from financing activities will be identified separately. A reconciliation of the opening to closing balance is not specifically required but instead the information can be provided in other ways. In the first year of adoption, comparative information need not be provided. The Company's current accounting treatment is already in line with the requirements of this standard.

- IAS 12 'Income taxes' (Amendment), on recognition of deferred tax assets for unrealised losses. These amendments on the recognition of deferred tax assets for unrealised losses clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the existing guidance under IAS 12. They do not change the underlying principles for the recognition of deferred tax assets. Further, there are no debt instruments measured at fair value. The Company's current accounting treatment is already in line with the requirements of this standard.

The Companies Act, 2017 (the Act) has also brought certain changes with regard to preparation and presentation of financial statements of the company. These changes also include change in nomenclature of primary statements, etc.

Further, the disclosure requirements contained in the fourth schedule to the Act have been revised, resulting in the:

- Elimination of duplicative disclosures with the IFRS disclosure requirements; and
- Incorporation of significant additional disclosures.

Keeping in view of the above, the presentation of these financial statements has been realigned with the provisions contained in the Act. The application of the Act, however, does not have any impact in the recognition and measurement of the amounts included in these financial statements of the Company.

3.2.2 Standards, interpretations and amendments to published approved accounting standards that are effective but not relevant

The new standards, amendments and interpretations that are mandatory for accounting periods beginning on or after January 1, 2018 are considered not to be relevant for Company's financial statements and hence have not been detailed here.

3.2.3 Standards, amendments and interpretations to existing standards that are not yet effective and and have not been early adopted by the Company

Standards or Interpretations	Effective date (accounting periods beginning on or after)
IFRS 16, 'Leases'	January 1, 2019
IAS 19 (Amendments), 'Employee Benefits'	January 1, 2019
IFRIC 23, 'Uncertainty over income tax treatments'	January 1, 2019

4. Taxation

The provision for taxation for the quarter ended September 30, 2018 has been made using the tax rate that would be applicable to expected total annual earnings.

5. Preference shares

5.1 Key Terms of the preference shares

Preference shares are non-voting, cumulative, convertible, redeemable preference shares with no specified maturity date. The key terms of the preference shares are as follows:

- The preference shares shall be cumulative, and shall carry entitlement of a fixed annual cumulative dividend of 12% to be paid out of the normal profits of the Company in each financial year. Any dividend not paid in a financial year shall cumulate towards entitlement of dividend in future years.

- The preference shares shall not carry any entitlement of ordinary dividend, right shares or bonus shares, or have any right to participate in the profits of the Company.

- The preference shares shall be redeemable at par value solely at the option of the Company, only through a sinking fund created out of the profits of the Company.

- The preference shares shall be convertible into ordinary shares at the ratio of one preference share to one ordinary share at the option of either of the Company or the preference share holder, any time and from time to time after expiry of five years from the date of allotment of the relevant preference shares. The outstanding dividend on the preference shares will not be converted into ordinary shares.

5.2 Under the International Financial Reporting Standards (IFRS), the preference shares represent a compound financial instrument with a liability component representing the contractual stream of preference dividend required to be paid by the Company. However, in these financial statements, the preference shares have been treated as part of equity on the following basis:

- The preference shares were issued under the provisions of section 86 of the Companies Ordinance, 1984 (the Ordinance) (now section 83 of Companies Act, 2017) read with section 90 of the Ordinance (now section 58 of Companies Act, 2017)and the Companies Share Capital (Variation in Rights and Privileges) Rules, 2000;

- The issue of the shares was duly approved by the members of the Company at the Annual General Meeting held on October 30, 2014; and

- The requirements of the Ordinance/Companies Act, 2017 takes precedence over the requirements of International Financial Reporting Standards.

6. Contingencies and commitments

6.1 Contingencies

Guarantee issued to Sui Northern Gas Pipeline Limited against the performance of a contract amounting to Rs. 48.64 million (June 2018: Rs. 48.64 million).

Guarantee issued to Pakistan State Oil against the performance of a contract amount to Rs. 3.50 million (2018: 3.50 million).

Other shipping guarantees amount to Rs. Nil (2018: 7.89 million).

6.2 Commitments

The company has the following commitments in respect of:

- i) Letters of credit other than capital expenditure amounting to Rs 68.15 million (2018: Rs 69.26 million)
- ii) Cumulative dividend on preference shares of Rs. 165 million (2018: Rs 132 million).

			Spetember 30, 2018 Unaudited	June 30, 2018 Audited
		Note	Rupees	'000'
7.	Property, plant and equipment			
	Operating assets	7.1	1,267,685	1,304,289
	Capital work-in-progress		1,800	2,338
	Major spare parts, catalysts and standby equipmen	t	94,332	86,209
			1,363,817	1,392,836

7.1	Operating assets - at net book value	Note	September 30, 2018 Unaudited Rupees '000'	June 30, 2018 Audited
	Opening book value Add: Additions during the period	7.1.1	1,304,289 5,658 1,309,947	1,452,260 31,551 1,483,811
	Less: Disposals during the period (at book value) Less: Depreciation charged during the period Closing book value	7.1.2	42,262 1,267,685	7,414 172,108 1,304,289
7.1.1	Additions during the period			
	Buildings on freehold land Plant, machinery and equipment Laboratory equipment Tools and equipment Computer equipment Office equipment Furniture and fixture IT Equipment Material Handling		1,625 3,325 - 180 - 92 120 208 108 5,658	2,266 24,991 600 1,179 1,323 857 335 - - - 31,551
7.1.2	Disposals during the period			
	Plant, machinery and equipment Plant, machinery and equipment - catalyst		- 	7,399 15 7,414
8.	Stock in trade			
	Raw material including in transit of Rs 32.824 millio (June 2018: Rs 1.276 million)	n 8.1	45,138	17,738
	Work-in-process Finished goods	8.2	5,505 <u>30,804</u> 81,447	5,285 3,294 26,317

- 8.1 Raw materials include Rs 0.079 million (2018: Rs. 0.079 million) being carried at net realizable value.
- 8.2 Work-in-process include unused packing material of Rs. 5.505 million (June 2018: Rs 5.285 million).
- 9. These include sales tax receivable of Rs 200.649 million (June 2018: Rs 178.287 million).

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	Quarter ended	
	September 30, 2018	September 30, 2017
	Rupe	es '000'
Sales		
Gross sales:		
- Local	768,610	475,259
- Export	1,509	2,458
	770,119	477,717
Less: Commission and discount on sales	(17,151)	(10,230)
Less: Sales Tax	(20,793)	(18,930)
Net Sales	732,175	448,557
	13,304	
Cost of goods sold		
Raw material consumed	176,248	136,636
Salaries, wages and other benefits	24,462	21,541
Repair and maintenance	18,359	8,548
Fuel and power	76,348	62,727
Services through contractors	10,268	11,357
Rent & rates	4,875	4,930
Depreciation on property, plant and equipment	41,908	43,532
Insurance	2,684	2,090
Miscellaneous	1,384	1,012
	356,536	292,373
Add: Opening work in process	5,285	305
Less: Closing work in process	(5,505)	(1,552)
	(220)	(1,247)
Cost of goods produced	356,316	291,126
Add: Opening finished goods	3,294	31,474
Less: Closing finished goods	(27,399)	(29,032)
	(24,105)	2,442
Cost of goods sold - own manufactured	332,211	293,568
Cost of goods sold - purchase for resale	63,457	35,940
Cost of goods sold	395,668	329,508

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Quarter ended

		Quarter ended	
		September 30, 2018 Rupe	September 30, 2017 es '000'
Earnings per share			
Basic earnings per share			
Profit for the period	Rupees in thousand	231,127	48,013
Weighted average number			
of ordinary shares	Number in thousand	102,000	102,000
Earnings per share	Rupees	2.27	0.47
Diluted earnings per share			
Profit for the period	Rupees in thousand	231,127	48,013
Weighted average number of ordinary shares	Number in thousand	102,000	102,000
Add: Weighted average number of preference shares	er Number in thousand	110,000	110,000
Weighted average number of outstanding shares	Number in thousand	212,000	212,000
Diluted earning per share	Rupees	1.09	0.23

13. Transactions with related parties

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12.2

		Quarter ended			
Relationship with the company	Nature of transaction	September 30, 2018	2017		
		Rupees '000'			
i. Associated	Purchase of goods and services	4,152	2,612		
undertakings	Sale of goods Share of common expenses charged				
	from associated companies	9,049	11,230		
	Share of common expenses cha	•			
ii. Post employment	to associated companies Expense charged in respect of	326	297		
benefit plans	retirement benefit plans	702	566		
iii. Key management	Salaries and other employee benefits	0.047	10 500		
personnel	Denents	8,817	13,538		
		September 30,	lune 20		
Relationship with		2018	June 30, 2018		
the company	Nature of transaction	Unaudited	Audited		
		Rupees '000'			
Period-end balances					
Associated undertakings	Payable to related parties	1,583	1,903		
Advances to related parties		2,314	1,162		

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		Quarter ended		
		September 30, 2018	September 30, 2017	
14.	Cash generated from operations	Rupees '000'		
	Profit before taxation Adjustments for:	276,492	77,181	
	- Depreciation on property, plant and equipment	42,327	43,786	
	- Finance cost	744	1,583	
	 Interest on bank deposits 	(1,970)	(146)	
	 Provision for stock and receivables 	-	1,500	
	- Exchange Loss	(7)	172	
	Profit before working capital changes	317,586	124,076	
	Effect on cash flow due to working capital changes			
	- (Increase)/decrease in stores and spares	(26,555)	(10,991)	
	 (Increase)/decrease in stock-in-trade 	(55,130)	(15,132)	
	- Decrease/(increase) in trade debts	(19,458)	9,155	
	- Increase in advances, deposits, prepayments			
	and other receivables	(33,964)	(14,219)	
	 (Decrease)/increase in trade and other payables 	10,080	(85,472)	
	Cash generated from operations	(125,027) 192,559	(116,659) 7,417	

15. Date of authorization for issue

This condensed interim financial information was authorized for issue on October 23, 2018 by the Board of Directors of the Company.

16. Corresponding figures

The fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. The preparation and presentation of these condensed interim financial statements for the period ended September 30, 2018 is in accordance with the requirements in Companies Act, 2017.

The corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of Companies Act, 2017. Such rearrangements and reclassifications made during the year are not significant. However, following major classification was made for the purpose of comparison and better presentation as per reporting framework:

Reclassification from component Description Note		Reclassification to component Description Note		Unaudited September 30, 2017 (Rupees in thousand)	
Cost of sales - Raw material consumed	11	Cost of sales - Services through contractors	11	4,869	

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement have been compared with the balances of original with the balances of comparable period of immediately preceding financial year.

17. Subsequent Events

The Board of Directors of the company had proposed a final dividend pertaining to preference shareholders for the year ended June 30, 2018 of Rs1.2 per share amounting to Rs 132 million at their meeting held on Aug 15, 2018 and approved by members at an Annual General Meeting held on Oct 23, 2018. These financial statements do not reflect this dividend payable.

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CHIEF FINANCIAL OFFICER

DIRECTOR