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## **CONTENTS**

Vision & Mission Statement	1
Company Information	2
Notice of Annual General Meeting	3-5
Information For Shareholders	6
Director's Report	7-12
Statement of Compliance with listed Companies (Code of Corporate Governance) Regulation 2017	13-14
Key Financial Data last Six years	15
Independent Auditor's Review Report on Statement of Compliance (CCG) Regulation 2017	16
Information Massage on Jama Punji	17
Independent Auditor's Report to the Members	18-22
Statement of Financial Position	23-24
Statement of Profit or Loss	25
Statement of Comprehensive Income	26
Statement of Changes in Equity	27
Statement of Cash Flows	28
Notes to the Financial Statements	29-59
Pattern of Holding of the Share	60-61
Form of Proxy English & Urdu	62-63



## **VISION & MISSION STATEMENT**

## **Vision Statement**

Hala Enterprises Limited strives to continue its path of market growth, consolidation and improvement in International market of very high value products. Our Vision is to establish a strong market presence, focused on customer loyalty and satisfaction on a Long Term Basis.

## **Mission Statement**

The company should secure and provide a rewarding return on investment to its shareholders and investors, quality products to its customers, a secured and friendly environment at place of work to its employees, and present itself a reliable partner to all business associates.



## **COMPANY INFORMATION**

BOARD OF DIRECTORS	Mr. Tahir Jahangir Mr. Jillani Jahangir Mrs. Munizae Jahangir Mrs. Sulema Jahangir Mr. Rashid Ahmad Khan Mrs. Myra Husain Qureshi Mr. Abdul Munaf	Chairman/Non Executive Director Chief Executive Officer Non-Executive Director Non-Executive Director Independent Director Non-Executive Director Executive Director		
AUDIT COMMITTEE	Mr. Rashid Ahmad Khan Mrs. Munizae Jahangir Mrs. Sulema Jahangir	Chairman/Member Member Member		
HUMAN RESOURCE & REMUNERATION COMMITTEE	Mr. Rashid Ahmad Khan Chairman/Member Mr. Jillani Jahangir Member Mrs. Munizae Jahangir Member Mrs. Sulema Jahangir Member			
CHIEF FINANCIAL OFFICER	Mr. Abdul Munaf			
COMPANY SECRETARY	Muhammad Mushtaq Saeed Iqbal			
AUDITORS	M/s. Tariq Abdul Ghani Mo Chartered Accountants	aqbool & Co.		
LEGAL ADVISORS	A.G.H.S Law Associates			
BANKERS	J.S Bank Limited Faysal Bank Limited Askari Bank Limited MCB Bank Limited			
REGISTERED OFFICE/WORKS	Factory Premises, 17.5 KM Sheikhupura Road, Lahore Tel: 042-37970130, 37970230 Fax: 042-37970681 Email. hala@halaenterprieses.com Website: www.halaenterprises.com			
SHARE REGISTRAR OFFICE	M/s Corplink (Private) Limited Wings Arcade, 1-K, Commercial Model Town, Lahore Tel: 042-35916714, 35916719 Fax: 042-35869032 Email. corplink786@yahoo.com			



## **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that an Extraordinary General Meeting of the Shareholders of HALA ENTERPRISES LIMITED will be held on Saturday, October 27, 2018 at 11:00 A.M. at Factory Premises, 17.5 KM Sheikhupura Road, Lahore, the Registered Office of the Company to transact the following business.

## **ORDINARY BUSINESS**

- 1. To confirm minutes of Extra ordinary General Meeting held on December 20, 2017.
- To receive and adopt the Annual Audited Accounts of the Company for the year ended June 30, 2018 along with Directors and Auditors Reports thereon.
- 3. To appoint External Auditors of the Company for the year ending June 30, 2018 as recommended by the Board of Directors and to fix their remuneration.
- 5. Any other business with the permission of the Chair.

By order of the Board

(Muhammad Mushtaq Saeed Iqbal)
Company Secretary

## **NOTES:**

Lahore: October 05, 2018

- 1. The Share Transfer Books of the Company will remain closed from October 20, 2018 to October 27, 2018 (both days inclusive).
- A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend and vote for him/her. Proxies in order to be effective, must be received at the Registered Office of the Company not later than 48 hours before the time of holding the meeting and must be duly stamped, signed and witnessed.
- 3. Members are requested to notify changes immediately to our Share Registrar, if any, in their registered addresses.
- 4. CDC Account Holders will have to follow the below mentioned guidelines as laid down in Circular 1 dated January, 26, 2000 issued by the Securities and Exchange Commission of Pakistan.

## A. FOR ATTENDING THE MEETING:

- In case of individuals, the account holder or sub-account holder shall authenticate his/her identity by showing his/her original Computerized National Identity Card (CNIC) or original passport along with Participants ID number and their account number at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors resolution/power of attorney with specimen signature of nominee shall be produced (unless it has been provided earlier) at the time of the meeting.



## NOTICE OF ANNUAL GENERAL MEETING

## **B. FOR APPOINTING PROXIES:**

- i) In case of individuals, the account holder or sub-account holder shall submit the proxy form as per the above requirement
- ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC number shall be mentioned on the form.
- iii) Attested copies of CNIC or the passport of the beneficial owners and of the proxy shall be furnished with the proxy form.
- iv). The Proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- v). In case of a corporate entity, the Board of Directors resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the company.

## C. INFORMATION U/S 213 OF THE COMPANIES ACT 2017

We wish to inform you that in accordance with the approval of the board of director in their meeting held on October 03.2018, the remuneration of Mr.Jillani Jahangir CEO of the company has been determined up to 1.5 million per annum and Mr. Abdul Munaf Executive director of the company up to Rs.1.2 million per annum with effect from July 01,2018 excluding bonuses, retirement fund, incentives and other entitlements as may be granted at any time and from time to time by the board of directors of the company and / or in accordance with the policies and the service rules of the company for the time being in force.



## اطلاع سالا نهاجلاس عام

بذر بعِدنونس مِذامطلع كياجاتا بكه مالهانثر برائزز كحصاد ران كاسالانداجلاس عام مفته 27 اكتوبر 2018ء كونىچ 11:00 بجى بمپنى كے رجسٹر ڈ دفتر فيكٹرى پريمسز: 17.5 كلوم پٹر شيخو بورہ روڈ لا ہور میں درج ذیل امورکی انجام دہی کیلئے منعقد ہوگا۔

1- 20 وسمبر2017ء كومنعقده حصاد ران كے غيرمعمولي اجلاس عام كى كارروائي كي توثيق۔

2- 30 جون 2018 كوختم ہونے والے سال كے ليے كمپنى كے سالانہ آ ڈٹ شدہ اكاؤنٹس كے ساتھ ساتھ ڈائر یکٹرز اورآ ڈیٹرز رپورٹس برغور کرنااوران کی منظوری دینا۔

3- مالى سال 2019-2018 كيلئ آؤيم زكاتقر راورمعا وضهط كرنا\_

4- صاحب صدر کی اجازت سے کسی دیگر امریر کارروائی ہوگی۔

حسب الحكم بورد

محرمشاق سعيدا قبال

5 اكتوبر 2018ء

سميغي سيرمري

1- كېنى كى منتقلى صصى كى كتابيں 20 اكتوبر 2018ء تا 27 اكتوبر 2018ء (بشمول مردوايام) بندر ہيں گے۔

2- اجلاس ہذامیں شرکت اور ووٹ دینے کا اہل ممبر ، اپنی بجائے کسی دوسر مےمبر کوشرکت اور ووٹ دینے کیلئے اپنا راکسی مقرر کرسکتا/سکتی ہے۔ برا کسیاں تا آ نکہ موثر ہوسکیں۔اجلاس کے وفت سے کم از کم 48 گھنٹے قبل با قاعدہ مہرشدہ اور دستخط شدہ کمپنی کے رجسٹر ڈ دفتر میں لا ز ماوصول ہوجانی حاہمئیں۔

3- حصص دار ن سے درخواست ہے کہ اینے رجسڑ ڈپتہ میں تبدیلی اگر کوئی ہو، فی الفور ہمارے شیئر رجسڑ ار

4- سی ڈی سی اکاؤنٹ ہولڈرز کو مزید برآل سکیورٹیز اینڈ ایسچنج کمیشن یا کستان کی طرف سے جاری شدہ سرکلر 1 مور خدہ 26 جنوری 2000 میں دی گئی گائیڈ لائنز کی پیروی کرنا ہوگی۔

## INFORMATION FOR SHAREHOLDERS

## Company's Registered Office/Works

17.5 KM Sheikhupura Road, Lahore Tel: 042-37970130, 37970230 Fax: 042-37970681

## **Share Registrar**

M/s Corplink (Private) Limited Wings Arcade, 1-K, Commercial Model Town, Lahore Tel: 042-35916714, 042-35916719 Fax: 042-35869037

## **Listing on Stock Exchange**

Hala Enterprises Limited is listed on: Pakistan Stock Exchange Limited

## **Stock Symbol**

The stock symbol for dealing in equity shares of Hala Enterprises Limited is 'HAEL'

## **Statutory Compliance**

During the year, the Company has complied with all applicable provisions, filed all returns/forms and furnished all the relevant particulars as required under the Companies Act, 2017 and allied rules, the Securities and Exchange Commission of Pakistan (SECP) Regulations and the Listing requirements.

## **Share Transfer System**

Share transfers received by the Company's Share Registrar are registered within prescribed period.

## **Proxies**

Pursuant to Section 137 of the Companies Act, 2017 and according to the Memorandum and Articles of Association of the Company, every shareholder of the Company who is entitled to attend and vote at a general meeting of the Company can appoint another person as his/her proxy to attend and vote on his/her behalf. Every notice The instrument appointing a proxy (duly signed by the shareholder appointing that proxy) should be deposited at the registered office of the Company not less then forty eight hours before the meeting.

## Notification of SECP for the purpose of CNIC of Shareholders

The shareholders are informed that SECP through SRO 779(1)2011 dated August 18, 2011 has made it mandatory that dividend warrants issued by the issuer should bear Computerized National Identity Card (CNIC) numbers of the registered shareholders, except in the case of minor(s) and corporate shareholders.

The shareholders are, therefore, requested to provide by mail or fax, photocopy of their CNIC and in case of foreigner copy of passport, unless it has already been provided.

## **Dividend Mandate (Optional)**

Transferee of shares may exercise option for dividend mandate by using the revised "Form of Transfer Deed". The revised form of transfer deed will enable the transferees to received cash dividend directly in their bank accounts, if such transferee provides particulars of its bank account which he/she/it desires to be used for credit of cash dividend. The existing shareholders have the option to seek the dividend mandate by using the standardized "Dividend Mandate Form" if they so desires. Shareholders maintaining shareholding under Central Depository System (CDS) are advised to submit their bank mandate information directly to the relevant participant/CDC Investor Account Service.

#### **Financial Information**

The Company uploaded Annual and Quarterly Accounts on Company's website.

## **Company's Website**

Updated information regarding the Company can be accessed at <a href="https://www.halaenterprises.com">www.halaenterprises.com</a>. The website contains the latest financial results of the Company together with Company's profile and product range.

## **Annual General Meetings**

Pursuant to Section 132 of the Companies Act 2017, Company holds a General Meeting of shareholders at least once a year. Every shareholder has a right to attend the General Meeting. The notice of such meeting is sent to all the shareholders at least 21 days before the meeting and also advertised in at least one in English and one in Urdu newspaper having circulation in Karachi, Lahore.



The Directors of the company hereby present the 46<sup>th</sup> Annual Report on the operations of the company along with the audited financial statements for the year ended June 30<sup>th</sup>, 2018. The Directors' report under the Companies ACT 2017 and revised CCG 2017 will be put forward to the members at the 46th Annual General Meeting of the Company to be held on the 27th of October, 2018.

The performance of the company during the financial year 2017-2018 showed a continued improvement from the previous year. The total annual turnover increased from Rs. 231 M to Rs. 314 M - marking an unprecedented 36% growth in sales over a one-year period. The gross profit also increased in proportion to the growth of sales which was an extremely positive indicator. The major growth factor was better export sales at higher prices than previous years - and the impact of production line changes which were made earlier this calendar year. The company's export performance has also shown a remarkable increase of 33% over a one year period - thereby qualifying it for an additional 3.55% DLTL. From the previous year, the company has managed to draw an additional Rs. 12.5 M through export incentives by increasing its exports volume and its sales value.

However, despite the positive changes there have been negative factors which have limited the company's performance - and shall probably continue to hinder further growth. Firstly, the higher costs of energy (especially gas) has made the textile industry in Pakistan unable to compete regionally. In addition, the industry situated in Punjab faces a much higher energy cost than the competitors situated in other provinces. This is primarily due to the major difference of tariff in the MMBTU price per unit of Sui Gas. Until the gas rates are not rationalized and equalized between various provinces, the textile industry in Punjab shall continue to suffer from poor profitability and much higher input costs.

Secondly, the long awaited Government refunds amounting to millions create a liquidity crunch for all manufacturing units - especially those who are in the export sector. This in turn could help turnaround a lot of businesses who are dependent upon cash buying for their raw materials and inputs - and help them to further increase their export volumes.

We would like to take this opportunity to thank our customers, suppliers and bankers for their continued cooperation towards the progress of the company. We hope that this support continues in the future as well.

# ڈائر یکٹرز رپورٹ

کمپنی کے ڈائر کیٹر ز 30 جون 2018 کے اختتا می سال کے لئے آڈٹ شدہ مالی دستاویزات کے ساتھ کمپنی کے امور پر چھیالیسویں سالانہ رپورٹ پیش کرتے ہیں۔ڈائر کیٹرزکی رپورٹ کمپنیز ایکٹ 2017اورنظر ثانی شدہ می می جی 2017کے تحت سالانہ جزل اجلاس میں اراکین کے سامنے 27 اکتوبر 2018 کو پیش کی جائے گی۔مالی سال 18-2017 کے دوران کمپنی کی کارگردگی میں اجلاس میں اراکین کے سامنے 27 اکتوبر 2018 کو پیش کی جائے گی۔مالی سال 23 میں 36 فی صدغیر مثالی اضافہ ہوا جو کہ چچھلے سال 231 ملین رویے سے 314 ملین ہوگیا ہے۔اس طرح مجموعی سالانہ کاروباری جم میں 36 فی صدغیر مثالی اضافہ ہوا۔جوایک مثبت اشارہ ہے سال 231 میں ہوگیا ہے۔اس طرح مجموعی خام منافع میں بھی فروخت کی ترقی کے تناسب سے اضافہ ہوا۔جوایک مثبت اشارہ ہے

اضافہ کی بڑی وجہ اکیسپورٹ کی قیمت میں پچھلے سال کے مقابلہ میں زیادہ ہونا اور پیداواری لائین میں تبدیلی کاعضر شامل ہونا ہے۔ ایک سال میں کمپنی کی اکیسپورٹ کارگردگی میں 33.5 فی صداضا فہ ہوا ہے۔ جس کی بنیاد پر کمپنی اضافی 3.55 فی صد DLTL کے لئے اہل ہوگئی ہے۔ پچھلے سال کے مقابلے میں اکیسپورٹ کے حجم اور قدر میں اضافے کی وجہ سے مزید 12.5 ملین روپے کا اکیسپورٹ انسٹو (Incentive) شامل ہوا ہے۔

تاہم مثبت تبدیلیوں کے باوجود کچھ منفی اعوامل نے کمپنی کی کارگردگی کومحدود کر دیا ہے۔جو کہ ستقبل میں بھی جاری رہ سکتے ہیں۔سب سے پہلے تو انائی کی زیادہ قیمت خاص طور پر گیس کی قیمت میں اضافہ کی وجہ سے ٹیکسٹائل انڈسٹری باقی علاقائی صنعت کا مقابلہ نہیں کرسکتی۔اس کے علاوہ پنجاب میں واقع انڈسٹری دوسر صوبوں کے مقابلہ میں زیادہ تو انائی کی لاگت کا سامنا کرتی ہے۔ یہ بنیادی طور پرسوئی گیس کے علاوہ پنجاب میں واقع انڈسٹری دوسر نے صوبوں کے مقابلہ میں زیادہ تو انائی کی لاگت کا سامنا کرتی ہے۔ یہ بنیادی طور پرسوئی گیس کے علاوہ پنجاب میں فی یونٹ قیمت میں ٹیرف کے اہم فرق کی وجہ سے ہے۔جب تک گیس کی شرح تمام صوبوں کے درمیان متو از نہیں کی جاتی پنجاب میں ٹیکسٹائل انڈسٹری کم منافع بخش ہو گی۔اور اس کے ان پیٹ (Input) اخراجات میں اضافہ ہو گا۔

مزید برال لاکھوں روپے مالیت کے ورنمنٹ ری فنڈ میں دیر کی وجہ سے مینو سی کے راور خصوصاً ایکسپوٹرزکو مالی مشکلات کا سامنا ہے۔ گورنمنٹ ری فنڈ میں بہتری لاکر بہت سے اداروں کو بحال کرنے میں مدول سکتی ہے۔ جوابیخ خام مال اور دیگر ان پٹ نقد خریدتے ہیں۔ ہم اس موقع پر گا ہوں ، سپلائرز اور بنکوں کا شکریہ ادا کرتے ہیں کہ ترقی کے اس سفر میں ان کا تعاون مستقبل میں بھی جاری رہے گا۔



## **Financial and Operating Results**

	2018 RUPEES	<b>2017</b> RUPEES
Operating Profit Finance cost Other income	12,663,332 (7,426,496) 3,304,783	8,319,844 (6,502,900) 2,691,683
Profit before taxation Taxation Profit before disposal of assets	8,541,619 (3,120,293) 5,421,326	4,508,627 (2,388,697) 2,119,930
NetProfit for the year	5,421,326	2,119,930
Earnings per share Basic Dilutive	0.80 0.43	0.31 0.16

## Reason for Dividend/Bonus Shares not declared

The company earned only nominal profit during the financial year and was therefore unable to declare any dividends or bonus shares.

## **Board Meetings**

During the year under review, 4 meetings of the Board of Directors were held from July 01, 2017 to June 30, 2018. All written notice, of the Board Meetings, along with agenda and working papers, were circulated to all directors at least seven days before the meetings.

Attendance by each Director was as under:

Attendance by each Director was as under:

C	14
J	
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No.	Name of Director Meetings	Attended
		4
1.	Mr. Tahir Jahangir	4
2.	Mr. Jillani Jahangir	4
3.	Mrs. Munizae Jahangir	4
4.	Mrs. Sulema Jahangir	4
5.	Sh. Ijaz Ahmad	2
6.	Mr. Abdul Munaf	4
7.	Mr. Rashid Ahmad Khan	4
8.	Mrs. Myra Husain Qureshi	2

The Minutes of the meetings were appropriately circulated to all Directors and recorded in minute book within stipulated time. In accordance with CCG, Company Secretary was also attended all meetings during the year under review.

#### **Audit Committee**

The Board of Directors of the Company has formed an Audit Committee comprising of three members. All members of the Committee are Non-Executive in accordance with the provision of revised CCG. During the year June 30, 2018, four (4) meetings were held. Attendance by each member was as under:

## <u>Sr.</u>

<ol> <li>Mr. Rashid Ahmad Khan Chairman</li> <li>Mrs. Munizae Jahangir Member</li> <li>Mrs. Sulema Jahangir Member</li> </ol>	

### **Terms of reference of Audit Committee**

The Committee reviews the periodic financial statements and examines the adequacy of financial policies and practices to ensure that an efficient and strong system of internal control is in place. The Committee also reviews the audit reports issued by the Internal Audit Department and compliance status of audit observations.

The Audit Committee is also responsible for recommending to the Board of Directors the appointment of external auditors by the Company's shareholders and considers any question of resignation or removal of external auditors, audit fees and provision of any service to the Company by its external auditors in addition to the audit of its financial statements.

The Terms of Reference of the Audit Committee are consistent with those stated in the Code of Corporate Governance and broadly include the following:

- (i) Review of the interim and annual financial statements of the Company prior to approval by the Board of Directors.
- (ii) Discussions with the external auditors of major observations arising from interim and final audits; review of management letter issued by the external auditors and management's response thereto.
- (iii) Review of scope and extent of internal audit ensuring that the internal audit function has adequate resources and is appropriately placed within the Company.
- (iv) Ascertain adequacy and effectiveness of the internal control system including financial and

- (v) Determination of compliance with relevant statutory requirements and monitoring compliance with the best practices of corporate governance.
- (vi) Institute special projects, value for money studies or other investigations on any matters specified by the Board of Directors.

## Human Resource and Remuneration Committee.

The Board has constituted a Human Resource and Remuneration Committee, comprising of the following Four members including Chairman of the Committee.

## S.No. Name of Members

1.	Mr. Rashid Ahmed Khan	Chairman
2.	Mr. Jillani Jahangir	Member
3.	Mrs Munizae Jahahgir	Member
4.	Mrs Sulema Jahangir	Member

One meeting of Human Resource and remuneration committee was held in the year.

## **Terms of Reference**

The Committee shall be responsible for:

- recommending human resource management policies to the board;
- recommending to the board the selection, evaluation, compensation (including retirement benefits) and succession planning of the CEO;
- iii) recommending to the Board the selection, evaluation, compensation (including retirement benefits) of COO, CFO, Company Secretary and Head of Internal Audit; and
- iv) consideration and approval on recommendations of CEO on such matters for key management positions who report directly to CEO or COO.

## **Internal Audit and Control**

The Board has set up an independent audit function headed by a qualified and a full time employee of the Company reporting to the Chairman Audit Committee and administratively to the Chief Executive Officer. The scope of internal auditing within the Company is clearly defined which broadly involves review and evaluation of its' internal control system in accordance with business risk assessments.

This includes independent assessment and evaluation of the effectiveness and efficiency of operations, the reliability of financial reporting, deterring and investigating fraud, safeguarding assets of the Company and compliance with laws and regulations. The Internal Audit also undertakes special studies, value for money studies and such other special projects as and when required by the Board Audit Committee.

## **Corporate Governance**

The Board gives prime importance in conducting the business in accordance with the best international and local corporate governance practices and is committed to inculcating healthy corporate culture, ethical business practices, reliable and transparent financial reporting, open communication channels with the stakeholders and compliance with the laws and regulations. As a result, good corporate governance principles have been deeply ingrained in Company's decision making and operating set-up as well as monitoring processes.

The Company recognizes and respects the rights of each and every stakeholder including shareholders, employees, financiers, creditors, business partners, local communities and others. The Company encourages active participation of shareholders in all general meetings of the Company and values their views towards better governance and operational management. The Company is also cognizant of its legal and constructive obligations towards its business partners, local communities where it operates and other stakeholders and takes appropriate actions to timely respond to their expectations after taking into account a pragmatic view of their interests associated with the Company.

The Code of Conduct for directors and employees of the Company has been approved by the Board and changes were made in line with the new requirements stated in the revised CCG. The said Code of Conduct strengthens the standard for professional business-like behavior expected of directors and employees and binds them to demonstrate ethical, honest and responsible attitude. The Code has been disseminated across the Company to all directors and employees for their compliance.

Before each meeting of the board of directors a closed period is declared by the Company during which directors, CEO, executives of the Company and their spouses are not allowed to trade in shares of the Company in any manner, whether directly or indirectly.



The Board has reviewed the status of executives in terms of clause (xvi) of CCG and has set a threshold defining categories of management employees as executives consequent to which they are subject to additional regulatory requirements for trading and disclosing their transactions in Company shares.

The Directors of the Company are fully aware of their duties and responsibilities and strive to discharge their fiduciary responsibilities in the best possible manner in compliance with all applicable corporate laws and regulations.

During the year, the Board was actively involved in performing their duties including those required to be performed under various laws and the Memorandum and Articles of Association of the Company with the ultimate objective of safeguarding the interests of the shareholders, enhancing the profitability of the Company, increasing shareholders' wealth and promoting market confidence.

## **Corporate and Financial Reporting Framework**

- (i) The financial statements, prepared by the Management of the Company, present its state of affairs fairly, the result of its operations, cash flows and changes in equity.
- (ii) Proper books of account of the Company have been maintained.
- (iii) Appropriate accounting policies have been applied in preparation of financial statements and any changes in accounting policies have been disclosed in the financial statements. The accounting estimates are based on reasonable and prudent judgment.
- (iv) International Financial Reporting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure there from has been adequately disclosed and explained.
- (v) The system of internal control is sound in design and has been effectively implemented and monitored.
- (vi) There are no significant doubts upon the Company's ability to continue as a going concern.

- (vii) There has been no material departure from best practices of corporate governance as detailed in listing regulations.
- (viii) Key operating and financial data of last six years has been given in the Annual Report.
- (ix) Information about outstanding taxes, duties, levies and charges is given in Notes to the Accounts.
- (x) Significant plans and decisions regarding corporate restructuring, business expansion and discontinuance of operations are outlined along with future prospects, risks and uncertainties have been disclosed in relevant sections of Directors Report.
- (xi) The value of investments in employee retirement funds based on the latest audited Accounts as of 30 June, 2018 are as follows:

## **Gratuity Fund Rs. 44.578 Million**

- (xi) Details of number of Board and Committees' meetings held during the year and attendance by each Director has been disclosed in Annual Report. Leave of absence was granted to Directors who could not attend some of the board and committee meetings.
- (xii) A statement of the pattern of shareholding in the Company as at 30 June, 2018 of certain classes of shareholders whose disclosure is required under the revised CCG and the statement of purchase and sale of shares by Directors, executives and their minor children during the year is shown on the Annual Report.

## Code of Conduct for Directors and Employees

The Company has prepared a "Code of Conduct for Directors and Employees" and approved by the Board of Directors.

## **Priority Standards of Conduct:**

 Safety: There can be no production without safety.

- ii) Quality: To achieve complete customer satisfaction by focusing on smart team work, meeting all applicable legal and regulatory requirements & continually improving our strategies and goals.
- iii) Productivity: With safety and quality each of us will strive to excel the performance in all fields of our activities i.e. Production Divisions, Marketing & Planning, after sales service, Finance, Import, Purchase & Logistic and Human Resources & Administration etc.

## Safety, Health and Environment

Hala Enterprises Limited conducts its business responsibly and in a way to make sure health, safety and protection from environmental aspects of its associates and the society. We implement and maintain the programs that provide reasonable assurance that the business will do the following:

- To comply with all applicable government and internal health, safety and environmental requirements.
- Design facilities and conduct operations in a way that avoids risk to human health, safety and the environment.

## Compliance with the Code of Corporate Governance.

The Statement of Compliance with the Code of Corporate Governance is annexed with the Annual Report.

## **Transaction with Related Parties**

The Board of Directors has approved the policy for transaction / contract between Company and its related parties on an arm's length basis and relevant rates are to be determined as per the "comparable un-controlled price method". The company has fully complied with the best practices on transfer pricing as contained in the listing regulations of Pakistan Stock Exchange.

## Pattern of Shareholding and information under clause XIX(i) and (j) of the Code of Corporate Governance

The statement of pattern of shareholding along with categories of shareholders of the company as at June 30, 2018, as required by Companies Act, 2017 and Code of Corporate Governance is annexed with this report.

## **Statutory Auditors of the Company**

The present Auditors of the Company, M/s Tariq Abdul Ghani Maqbool & Co., Chartered Accountants, Lahore, shall retire and being eligible for reappointment for the year 2019.

Audit Committee recommended the appointment of M/s Tariq Abdul Ghani Maqbool & Co. as External Auditor for the tenure of next year 2019 subject to the approval of Shareholders in their upcoming Annual General Meeting held on October 27, 2018.

## **Acknowledgements**

We would like to take this opportunity to thank our customers, suppliers and bankers for their continued support and cooperation towards the progress of the company. We hope that this support would continue in the future as well.

We would also like to thank our dedicated and talented team of executives, staff and workers for the hard work put in towards the company's performance for the year. We expect continued efforts from our employees to achieve even better results next year. And last but not the least, the management is grateful to the board for its persistent support, cooperation and guidance in setting a course for the company that will InshAllah prove to be highly rewarding to all its stakeholders.

For & on behalf of the Board

(Jillani Jahangir) Chief Executive Officer

Lahore

Dated: October 03, 2018



## STATEMENT OF COMPLIANCE

With the Code of Corporate Governance as at June 30, 2018

Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2017 Name of company: Hala Enterprises Limited Year ending: June 30, 2018

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are Seven (7) as per the following:

a. Male: 4
b. Female: 3

2. The composition of board is as follows:

Category	Names
Independent Director(s)*	i. Mr. Rashid Ahmad Khan
Non-Executive Directors	i. Mr.Tahir Jahangir ii. Mrs. Munizae Jahangir iii. Mrs.Sulema Jahangir iv. Mrs Myra Hussain Qureshi
Executive Directors	i. Mr.Jillani Jahangir ii. Mr. Abdul Munaf

- \* Currently the company has less than required number of Independent Directors on the Board. As specified in the Regulations the Compa ny will appoint required number of independent director not later than expiry of its current term pursuant to effective date of the Regulations.
- 3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this company.
- 4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board/ shareholders as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.
- 8. The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 9. The Board of Directors of the Company consist of seven (7) eminent directors, out of which one (1) director is already certified under the Director's Training Program and two (2) directors are exempt. During the year in review no Director's Training Program was arranged by the company, however, the remaining directors will acquire the required directors' training within the time specified in the Regulations.



## STATEMENT OF COMPLIANCE

## With the Code of Corporate Governanceas at June 30, 2018

- 10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. CFO and CEO duly endorsed the financial statements before approval of the board.
  - 1. The board has formed committees comprising of members given below:
  - a) Audit Committee
    - 1. Mr.Rashid Ahmad Khan (Independent Director) Chairman
    - 2. Mrs. Munizae Jahangir (Non-Executive Director)
    - 3. Mrs. Sulema Jahangir (Non-Executive Director)
  - b) HR and Remuneration Committee
    - 1. Mr. Rashid Ahmad Khan– (Independent Director) Chairman
    - 2. Mr. Jillani Jahangir (Executive Director)
    - 3. Mrs. Munizae Jahangir (Non-Executive Director)
    - 4. Mrs. Sulema Jahangir (Non-Executive Director
    - 2. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
    - 3. The frequency of meetings (quarterly/half yearly/ yearly) of the committee were as per following:
  - a) Audit Committee:

Four quarterly meetings were held during the financial year ended June 30, 2018

- b) HR and Remuneration Committee
  - One Meeting of HR and Remuneration Committee was held during the financial year ended June 30, 2018.
- 15. The board has set up an effective internal audit function which is considered suitably qualified, experienced for the purpose and conversant with the policies and procedures of the Company.
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other requirements of the Regulations have been complied with.

(Jillani Jahangir)

Munifakezzel

CEO



## **KEY FINANCIAL DATA LAST SIX YEARS**

Particulars	2018	2017	2016	2015	2014	2013
		(Re-stated)	(Re-stated)			
Subscribed and paid up capital	68,040,000	68,040,000	68,040,000	68,040,000	68,040,000	68,040,000
Capital Resserve	24,230,233	25,591,623	22,682,680	18,290,866	14,225,694	12,079,812
Long term loan-secured	-	-	-	-	-	-
Deferred liabilities	44,577,951	43,754,038	43,794,285	41,829,086	38,921,261	36,162,801
Current liabilities	151,025,102	165,317,087	155,321,798	176,477,752	179,896,062	178,555,533
Operating fixed assets	108,504,724	113,456,998	121,491,107	107,117,076	122,987,051	92,695,692
Current assets	191,227,176	196,111,684	176,589,861	191,274,431	184,570,727	189,222,755
Sales	314,091,422	231,100,822	208,472,967	232,992,322	287,226,825	285,526,710
Gross profit	55,314,814	41,621,108	29,554,261	36,146,398	38,557,774	34,650,279
Operating Profit / (loss)	12,663,332	8,319,844	(4,375,359)	482,641	(2,118,136)	(4,949,277)
Profit / (Loss) befor taxation	8,541,619	4,508,627	(7,409,726)	(9,687,200)	(14,091,685)	(23,192,339)
Profit / (loss) after taxation	5,421,326	2,119,930	(8,201,266)	(11,960,973)	(16,910,915)	(26,017,495)



On the Statement Of Compliance with the listed Companies (CCG) Regulations, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 ("the Regulations") prepared by the Board of Directors of Hala Enteprises Limited ("the Company") for the year ended June 30, 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2018.

and Warry Cham walkerse

Tariq Abdul Ghani Maqbool & Co.
Chartered Accountants

Lahore October 03, 2018

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## Opinion

We have audited the annexed financial statements of Hala Enterprises Limited, which comprise the statement of financial position as at June 30, 2018 and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part there of conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2018 and of the profit, other comprehensive loss, the changes in equity and its cash flows for the year then ended.

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Following are the Key audit matters:

## S. No. Key audit matter

## 1. First time application of third and fourth schedules to the Companies Act, 2017

As referred to in note 2.5 to the annexed financial statements, the third and fourth schedules to the Companies Act, 2017 became applicable for the first time for the preparation of the Company's annual financial statements for the year ended June 30, 2018.

The Companies Act, 2017 (including third and fourth schedules) forms an integral part of the statutory financial reporting framework as applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements.

As part of this transition to the requirements of the said third and fourth schedules, the management performed a gap analysis to identify differences between the previous reporting framework and the current reporting framework and as a result assessed the amendments (as specified in the said note 2.5) relating to disclosures required in the Company's financial statements.

We consider it as a key audit matter in view of the extensive impacts in the financial statements due to the Companies Act, 2017.

#### How the matter was addressed in our audit

Our audit procedures included the following:

Considering the management's process to identify the necessary amendments required in the Company's financial statements.

Evaluating the results of management's analysis and key decisions taken in respect of the transition, using our knowledge of the relevant requirements of the third and fourth schedules to the Companies Act, 2017 and our understanding of the Company's operations and business.

Assessing the adequacy and appropriateness of the additional disclosures and changes to the previous disclosures made in the annexed financial statements based on the new requirements.

## Information Other than the Financial Statements and Auditor's Report thereon;

Management is responsible for the other information. The Other Information comprises the information included in the Annual Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017;
- b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no Zakat was deductible at source under the Zakat and Usher ordinance, 1980 (XVIII 1980).

The engagement partner on the audit resulting in this independent auditor's report is Malik Haroon Ahmad (FCA).

Lahore

October 03, 2018

Tong And Coloni Maghaise

Chartered Accountants



# STATEMENT OF FINANCIAL POSITION As at June 30, 2018

Issued, subscribed and paid up capital   5		Note	2018 Rupees	Restated 2017 Rupees	Restated 2016 Rupees
Authorized share capital 16,000,000 (2017: 16,000,000) ordinary shares of Rs. 10 each  Issued, subscribed and paid up capital Share deposit money 6 (61,923,044 (6	EQUITY AND LIABILITIES				
160,000,000 (2017: 16,000,000) ordinary shares of Rs. 10 each   160,000,000   160,00	Share Capital and Reserves				
Share deposit money         6         61,923,044 (25,591,623) (25,591,623) (25,591,623) (25,591,623) (124,590,308) (131,191,722) (134,549,853) (124,590,308) (131,191,722) (134,549,853)	•	1	160,000,000	160,000,000	160,000,000
Share deposit money         6         61,923,044 (25,591,623) (25,591,623) (25,591,623) (25,591,623) (124,590,308) (131,191,722) (134,549,853) (124,590,308) (131,191,722) (134,549,853)	1. 1. 1. 1. 1. 1. 1. 1	_	(0.040.000	(0.040.000	(0.040.000
Reserves					
Accomulated loss Surplus on Revaluation of Property, Plant and Equipment 8					
Surplus on Revaluation of Property, Plant and Equipment         8         80,571,990         82,180,724         83,810,126           Total Equity         110,174,959         106,543,669         101,905,997           Non Current Liabilities         9         44,577,951         43,754,038         43,794,285           Current Liabilities         10         44,365,283         47,684,400         51,350,271           Unpaid dividend         -         892,493         892,493           Accrued mark up         11         1,759,740         3,585,447         7,770,541           Short term borrowings         12         91,440,000         96,390,000         89,210,000           Due to related parties         13         10,221,193         13,835,038         3,405,189           Provision for taxation         14         3,238,886         2,388,697         2,152,292           Total Current Liabilities         151,025,102         165,317,087         155,321,798           Liabilities directly associated with non-current assets classified as held for sale         15         21,775,000         21,775,000         3,775,000           CONTINGENCIES AND COMMITMENTS         16		,			
Total Equity   110,174,959   106,543,669   101,905,997		8		1	
Non Current Liabilities   9   44,577,951   43,754,038   43,794,285	corpies on Revalounon or Property, Fram and Equipment	J	00,571,770	02,100,724	00,010,120
Deferred liabilities 9 44,577,951 43,754,038 43,794,285  Current Liabilities  Trade and other payables 10 44,365,283 47,684,400 51,350,271 Unpaid dividend - 541,012 541,012 Unclaimed dividend - 892,493 892,493 Accrued mark up 11 1,759,740 3,585,447 7,770,541 Short term borrowings 12 91,440,000 96,390,000 89,210,000 Due to related parties 13 10,221,193 13,835,038 3,405,189 Provision for taxation 14 3,238,886 2,388,697 2,152,292  Total Current Liabilities 151,025,102 165,317,087 155,321,798 Liabilities directly associated with non-current assets classified as held for sale 16  CONTINGENCIES AND COMMITMENTS 16	Total Equity		110,174,959	106,543,669	101,905,997
Current Liabilities         Trade and other payables       10       44,365,283       47,684,400       51,350,271         Unpaid dividend       -       892,493       892,493       892,493         Accrued mark up       11       1,759,740       3,585,447       7,770,541         Short term borrowings       12       91,440,000       96,390,000       89,210,000         Due to related parties       13       10,221,193       13,835,038       3,405,189         Provision for taxation       14       3,238,886       2,388,697       2,152,292         Total Current Liabilities       151,025,102       165,317,087       155,321,798         Liabilities directly associated with non-current assets classified as held for sale       15       21,775,000       21,775,000       3,775,000         CONTINGENCIES AND COMMITMENTS       16	Non Current Liabilities				
Trade and other payables  Unpaid dividend  Unclaimed dividend  Accrued mark up  Short term borrowings  Due to related parties  Provision for taxation  Total Current Liabilities  10  44,365,283  47,684,400  51,350,271  541,012  5	Deferred liabilities	9	44,577,951	43,754,038	43,794,285
Unpaid dividend Unclaimed dividend Accrued mark up Short term borrowings Due to related parties Provision for taxation  11 1,759,740 3,585,447 7,770,541 7,770,541 12 91,440,000 96,390,000 89,210,000 13,835,038 13,835,038 14 3,238,886 2,388,697 2,152,292 14 3,238,886 2,388,697 15 21,775,000 15 3,775,000 16 16 16 16 16 16 16 16 16 16 16 16 16	Current Liabilities				
Unpaid dividend Unclaimed dividend Accrued mark up Short term borrowings Due to related parties Provision for taxation  11 1,759,740 3,585,447 7,770,541 7,770,541 12 91,440,000 96,390,000 89,210,000 13,835,038 13,835,038 14 3,238,886 2,388,697 2,152,292 14 3,238,886 2,388,697 15 21,775,000 15 3,775,000 16 16 16 16 16 16 16 16 16 16 16 16 16	Trade and other payables	10	44,365,283	47.684.400	51.350.271
Unclaimed dividend			_		
Accrued mark up  Short term borrowings  Due to related parties  Provision for taxation  11 1,759,740 3,585,447 7,770,541 89,210,000 96,390,000 89,210,000 3,405,189 13 10,221,193 13,835,038 2,388,697 2,152,292 14 3,238,886 2,388,697 2,152,292 151,025,102 165,317,087 155,321,798 151,025,102 165,317,087 155,321,795,000 165,317,087 155,321,795,000 165,317,087 155,321,795,000 165,317,087 155,321,795,000 165,317,087 155,321,087	·		_	1	892,493
Due to related parties       13       10,221,193       13,835,038       3,405,189         Provision for taxation       14       3,238,886       2,388,697       2,152,292         Total Current Liabilities       151,025,102       165,317,087       155,321,798         Liabilities directly associated with non-current assets classified as held for sale       15       21,775,000       21,775,000       3,775,000         CONTINGENCIES AND COMMITMENTS       16	Accrued mark up	11	1,759,740		7,770,541
Provision for taxation 14 3,238,886 2,388,697 2,152,292  Total Current Liabilities 151,025,102 165,317,087 155,321,798  Liabilities directly associated with non-current assets classified as held for sale 15 21,775,000 21,775,000 3,775,000 CONTINGENCIES AND COMMITMENTS 16	Short term borrowings	12	91,440,000	96,390,000	89,210,000
Total Current Liabilities  151,025,102  165,317,087  155,321,798  Liabilities directly associated with non-current assets classified as held for sale  CONTINGENCIES AND COMMITMENTS  16	Due to related parties	13	10,221,193	13,835,038	3,405,189
Liabilities directly associated with non-current assets classified as held for sale  CONTINGENCIES AND COMMITMENTS  15  21,775,000  21,775,000  3,775,000	Provision for taxation	14	3,238,886	2,388,697	2,152,292
classified as held for sale  CONTINGENCIES AND COMMITMENTS  15  21,775,000  21,775,000  3,775,000  3,775,000	Total Current Liabilities		151,025,102	165,317,087	155,321,798
	<del>-</del>	15	21,775,000	21,775,000	3,775,000
	CONTINGENCIES AND COMMITMENTS	16			
<u>327,553,012</u> <u>337,389,794</u> <u>304,797,080</u>			327,553,012	337,389,794	304,797,080

The annexed notes from 1 to 47 form an integral part of these financial statements.

CHIEF EXECUTIVE



# STATEMENT OF FINANCIAL POSITION As at June 30, 2018

ASSETS	Note	2018 Rupees	Restated 2017 Rupees	Restated 2016 Rupees
Non Current Assets				
Property, plant and equipment	17	87,750,348	91,938,309	102,992,790
Long term investments	18	16,139,580	17,500,970	14,592,027
Long term deposits	19	4,614,796	4,017,719	3,906,290
Total Non-current Assets		108,504,724	113,456,998	121,491,107

## **Current Assets**

Stores and spares	20	7,683,123	9,167,536	8,849,653
Stock in trade	21	85,530,435	93,135,308	88,268,365
Trade debts	22	32,706,745	36,112,507	29,045,551
Advances, deposits, prepayments and other receivables	23	38,850,272	29,576,412	19,885,041
Tax refund due from Government	24	17,427,420	18,229,844	18,144,442
Due from associates	25	6,211,211	6,616,246	9,402,081
Cash and bank balances	26	2,817,970	3,273,831	2,994,728
Total Current Assets		191,227,176	196,111,684	176,589,861
Non-current assets classified as held for sale	27	27,821,112	27,821,112	6,716,112
		327,553,012	337,389,794	304,797,080

The annexed notes from 1 to 47 form an integral part of these financial statements.



## STATEMENT OF PROFIT OR LOSS

For The Year Ended June 30, 2018

Revenue 28	Rupees 314,091,422 258,776,608)	Rupees 231,100,822 (189,479,714)	
Revenue 28		•	
		•	
Cost of sales 29 (		(107,4/7,/14)	
Gross Profit	55,314,814	41,621,108	
Operating expenses			
-	(22,426,434)	(15,651,317)	
·	(20,056,444)	(16,956,066)	
- Other operating expenses 32	(168,604)	(693,881)	
	(42,651,482)	(33,301,264)	
Operating Profit	12,663,332	8,319,844	
Finance cost 33	(7,426,496)	(6,502,900)	
Other income 34	3,304,783	2,691,683	
	(4,121,713)	(3,811,217)	
Profit before Taxation	8,541,619	4,508,627	
Taxation 35	(3,120,293)	(2,388,697)	
Profit for the year before disposal of			
"Assets Held for Sale"	5,421,326	2,119,930	
Gain on disposal of asset	-	-	
Net Profit for the Year	5,421,326	2,119,930	
Earnings per Share			
Basic 37	0.80	0.31	
Dilutive 37	0.42	0.16	

The annexed notes from 1 to 47 form an integral part of these financial statements.

**CHIEF EXECUTIVE** 



## STATEMENT OF COMPREHENSIVE INCOME

For The Year Ended June 30, 2018

	Note 2018	2017
Net Profit for the Year	5,421,326	2,119,930
Other Comprehensive Income		
Items that will not be reclassified to profit and loss		
Actuarial (loss) due to experience adjustment on remeasurement of staff retirement benefits	(428,646)	(391,201)
Items that may be reclassified subsequently to profit and lo	ss	
(Loss)/ Profit on remeasurement of investment available for sale	(1,361,390)	2,908,943
Other comprehensive (loss)/ income for the year	(1,790,036)	2,517,742
Total Comprehensive income for the Year	3,631,290	4,637,672

The annexed notes from 1 to 47 form an integral part of these financial statements.

CHIEF EXECUTIVE

## STATEMENT OF CHANGES IN EQUITY

For The Year Ended June 30, 2018

Particulars		Share Deposit Money	Reserves					Surplus on	
	Share Capital		Capital Reserve	Investment Revaluation Reserve	Revenue Reserve	Total	Accumulated Loss	Revaluation of Property, Plant and Equipment	Total
Balance as at July 1, 2016-as previously reported Impact of restatement (note 4)	68,040,000 -	61,923,044	2,274,287	13,408,393	7,000,000	22,682,680	(134,549,853)	- 83,810,126	18,095,871 83,810,126
Balance as at July 1, 2016-as restated	68,040,000	61,923,044	2,274,287	13,408,393	7,000,000	22,682,680	(134,549,853)	83,810,126	101,905,997
Comprehensive income / (loss) for the year									
Net loss for the year	-	-	-	-	-	-	2,119,930	-	2,119,930
Other comprehensive income for the year	-		-	2,908,943		2,908,943	(391,201)	-	2,517,742
Total comprehensive loss for the year	-	-	-	2,908,943	-	2,908,943	1,728,729	-	4,637,672
Incremental depreciation for the year on surplus on revaluation of property, plant and equipment									
	-	-	-	-	-	-	1,414,934	(1,414,934)	-
Surplus realized on disposal	-	-	-	-	-	-	214,468	(214,468)	-
Balance as at June 30, 2017-as restated	68,040,000	61,923,044	2,274,287	16,317,336	7,000,000	25,591,623	(131,191,722)	82,180,724	106,543,669
Balance as at July 1, 2017	68,040,000	61,923,044	2,274,287	16,317,336	7,000,000	25,591,623	(131,191,722)	82,180,724	106,543,669
Comprehensive income / (loss) for the year									
Net profit for the year	-	-	-		-		5,421,326	-	5,421,326
Other comprehensive income for the year	_			(1,361,390)	-	(1,361,390)	(428,646)		(1,790,036)
Total comprehensive income for the year	-		-	(1,361,390)	-	(1,361,390)	4,992,680	•	3,631,290
Incremental depreciation for the year on surplus on revaluation of property, plant and equipment	-	-	-	-	-	-	1,282,821	(1,282,821)	-
Surplus realized on disposal	-	-		-	-	-	325,913	(325,913)	-
Balance as at June 30, 2018	68,040,000	61,923,044	2,274,287	14,955,946	7,000,000	24,230,233	(124,590,308)	80,571,990	110,174,959

The annexed notes from 1 to 47 form an integral part of these financial statements.

CHIEF EXECUTIVE



## **STATEMENT OF CASH FLOWS**

For The Year Ended June 30, 2018

	Note	2018	2017	
		Rupees	Rupees	
Cash generated from operations	36	22,662,508	6,279,836	
Dividend paid		(1,433,505)	-	
Income tax paid		(3,474,913)	(2,767,826)	
Finance cost paid		(9,252,203)	(10,687,994)	
Gratuity paid		(4,211,473)	(5,026,329)	
		(18,372,094)	(18,482,149)	
Net Cash used in/ generated from operating activities		4,290,414	(12,202,313)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Property, plant and equipment	17	(1,950,000)	(14,394,207)	
Dividend income	34	493,725	675,623	
Proceeds from disposal of property, plant and equipment	17	1,660,000	1,020,000	
Advance against asset held for sale	15	-	18,000,000	
Net Cash generated from Investing Activities		203,725	5,301,416	
CASH FLOWS FROM FINANCING ACTIVITIES				
Share deposit money		_	-	
Short term borrowings	12	(4,950,000)	7,180,000	
Net Cash generated from / (used in) Financing Activities		(4,950,000)	7,180,000	
Net Increase/ (decrease) in Cash and Cash Equivalents		(455,861)	279,103	
Cash and cash equivalents at the beginning of the year		3,273,831	2,994,728	
Cash and Cash Equivalents at the End of the Year		2,817,970	3,273,831	

The annexed notes from 1 to 47 form an integral part of these financial statements.

CHIEF EXECUTIVE

for the year ended June 30, 2018

#### 1 THE COMPANY AND ITS OPERATIONS

Hala Enterprises Limited ("the Company") was incorporated as a Private Limited Company and was subsequently converted into a public limited company. The registered office of the Company is located at 17.5 KM Sheikhupura Road, Lahore and its shares are listed on Pakistan Stock Exchange Limited. The Company is primarily engaged in manufacturing and sale of terry towels, kitchen towels and terry cloth. Manufacturing facilities are located at 17.5 KM Sheikhupura Road, Lahore and 42 KM Ferozpur Road, Lahore while administraction & management office is situated at House No, 120 E1, Gulburg III, Lahore.

Details of the Company's investment in associated companies are stated in note 20 to these financial statements.

## 2 SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING THE COMPANY'S FINANCIAL POSITION AND PERFORMANCE

- a) Due to applicability of the Companies Act, 2017 to the financial statements of the company, amounts reported for the previous period have been restated. For detailed information please refer to note 2.5.2 and note 4; and
- b) During the year the Company has disposed off its 34 looms located in factory, 17.5 KM Sheikhupura Road, Lahore which decreases production capacity. However, in last year 12 new latest technology looms were purchased which become fully functional during the current year as a result net production capacity has increased 330,932 Kilograms to 404,872 Kilograms during the year.
- c) The exchange rate of USD PKR has increased from PKR 104.86 as at June 30, 2017 to PKR 121.50 as at June 30, 2018
- d) The exchange rate of EURO PKR has increased from PKR 119.79 as at June 30, 2017 to PKR 141.81 as at June 30, 2018
- e) During the year board of directors alongwith approval of AGM decided to issue shares against shares deposit money. For detailed information please refer to note 5.
- f) For a detailed discussion about the Company's performance please refer to the Directors' report.

## 2 BASIS OF PREPARATION

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan and provisions of and directives issued under the Companies Act, 2017 (the Act). Wherever the requirements of the Act or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Act or the requirements of the said directives prevail.

## 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except to the extent of the following:

Employee retirement benefits (Gratuity)

Certain property plant and equipment

Investment in quoted companies

Present value

Revalued / Fair value

Fair value

## 2.3 Functional and presentation currency

These financial statements are prepared and presented in Pak Rupees which is the Company's functional and presentation currency. All the figures have been rounded off to the nearest rupee, unless otherwise stated.

## 2.4 Use of Estimates and Judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, incomes and expenses. These estimates and related assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances.



for the year ended June 30, 2018

The estimates and underlying assumptions are reviewed on an ongoing basis. The revisions to accounting estimates are recognized in the period in which estimates are revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

Judgments made by the management in the application of IFRSs that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are as under:

## 2.4.1 Property, plant and equipment

The Company reviews the useful lives of property, plant and equipment on regular basis. Any change in the management's estimates might affect the carrying amount of respective items of property, plant and equipment, with a corresponding effect on depreciation charge and impairment.

## 2.4.2 Doubtful receivables

The Company records its trade and other receivables after deducting appropriate provisioning using its prudence and experience. This estimate is subjective in nature. Recoveries of amounts already provided and/or the need of further provisioning cannot be determined with precision.

## 2.4.3 Employees' retirement benefits

The Company has recorded its employees' retirement benefits at present value using actuarial assumptions regarding increase in salaries in subsequent years, remaining working lives of employees and an estimate of discount rates. Change in actuarial assumptions over the period of time may affect the present value of postemployment benefits payable and the charge for such liability accounted for in any given period.

## 2.4.4 Inventories

The Company has recorded its inventories using lower of cost and net realizable value. Valuation of the inventory is reviewed at regular intervals for determination of possible impairment, if any. Any possible impairment may change the future value of inventories.

## 2.5 New and amended standards and interpretations to published approved accounting standards that are effective in the current year

The following amendments to existing standards and interpretations have been published and are mandatory for accounting periods beginning on or after April 1, 2017 and are considered to be relevant to the Company's financial statements:

IAS 7, 'Statement of cash flows' amendments introduce an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. The amendment is part of the IASB's disclosure initiative, which continues to explore how financial statement disclosure can be improved. In the first year of adoption, comparative information need not be provided. The disclosure has been made in note 40.2 to these financial statements.

The third and fourth schedule to the Companies Act, 2017 became applicable to the Company for the first time for the preparation of these financial statements. The Companies Act, 2017 (including its third and fourth schedule) forms an integral part of the statutory financial reporting framework applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements. These changes include change in respect of recognition criteria of revaluation surplus of property, plant and equipment as more fully explained in note 4, change in nomenclature of primary statements, etc. Additional disclosures include but are not limited to, management assessment of sufficiency of tax provision in the financial statements (refer note 35), change in threshold for identification of executives (Ref. Note: 38), additional disclosure requirements for related parties (Ref Note: 39) etc.

Further, the disclosure requirements contained in the fourth schedule to the Act have been revised, resulting in the:

- elimination of duplicative disclosures with the IFRS disclosure requirements; and
- incorporation of significant additional disclosures.

## 2.6 New and amended standards and interpretations to published approved accounting standards that are not yet effective in the current year

2.6.1 The following standards, amendments and interpretations with respect to approved accounting standards would be effective from the date mentioned below against the respective standards, amendments or interpretations:

for the year ended June 30, 2018

## **Standards, Interpretations or Amendments**

## Effective date (accounting period beginning on or after)

- IFRS 9 - Financial Instruments - IFRS 15 - Revenue from contracts

- IFRS 16 - Leases

July 1, 2018 July 1, 2018 January 1, 2019

The standards highlighted above may impact the financial statements of the Company on adoption. The Management is currently in the process of assessing the impact on the financial statements of the Company.

2.6.2 There are certain other new and amended standards, interpretations and amendments that are mandatory for the Company's accounting periods beginning on or after April 1, 2018 but are considered not to be relevant or will not have any significant effect on the Company's operations and are, therefore, not detailed in these financial statements.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 3.1 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources shall be required to settle the obligation and the amount has been reliably estimated. Provisions are reviewed at each date of statement of financial position and adjusted to reflect the current best estimate.

## 3.2 Staff retirement benefits

## Defined benefit plan

The Company operates an unfunded gratuity scheme covering its permanent employees. Employees are eligible for benefits under this scheme after completion of six months of continuous service. The benefit is calculated on the basis of number of completed years of service and last drawn gross salary.

## 3.3 Taxation

## 3.3.1 Current

The charge for current taxation is based on taxable income at the current rate of taxation after taking into account applicable tax credit, rebates and exemption available, if any or minimum taxation at the rate of one and half percentage of the turnover whichever is higher. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

## 3.3.2 Deferred

Deferred taxation has not been provided using the liability method for all temporary differences at the date of statement of financial position between tax bases of assets and liabilities and their carrying amount for financial reporting purposes. In this regard the effects on deferred taxation of the portion of income subject to final tax regime is considered in accordance with the requirement of "Technical Release - 27 " of the Institute of Chartered Accountants of Pakistan.

## 3.4 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in future for goods and services received, whether or not billed to the Company.

## 3.5 Property, plant and equipment

## Owned

Property, plant and equipment are stated at revalued amount / cost less accumulated depreciation and identified impairment losses, if any, except freehold land which is stated at revalued amount. Revaluation is carried out with sufficient regularity to ensure that the carrying amounts of assets do not differ materially from their fair values. Additions, subsequent to revaluation, are stated at cost less accumulated depreciation and any identified impairment loss.



for the year ended June 30, 2018

The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Cost in relation to certain assets also includes cost of borrowing during construction period in respect of loans taken for specific projects.

The management reviews the market value of revalued assets at each date of statement of financial position to ascertain whether the fair value of revalued assets have differed materially from the carrying value of such assets, thus necessitating further revaluation.

Depreciation on property, plant and equipment, except freehold land, is charged to Statement of profit or loss using reducing balance method so as to write off the cost or revalued amount of an asset over its estimated useful life. Incremental depreciation representing the difference between actual depreciation based on revalued carrying amount of the asset and equivalent depreciation based on the original carrying amount of the asset is transferred to equity from surplus on revaluation of property, plant and equipment.

Depreciation on additions is charged from the day on which the assets are available for use while no depreciation is charged from the day on which the assets are disposed off. Rates of depreciation are disclosed in Note 19.

Depreciation method, residual value and useful lives of assets are reviewed at least at each financial year end and adjusted if impact on depreciation is significant.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and replacements are capitalised. Gains or losses on disposal of property, plant and equipment are included in the current year's income.

Increases in the carrying amounts arising due to revaluation are credited to revaluation surplus on property, plant and equipment. Decreases that offset previous increases of any other fixed asset of the Company are debited against revaluation surplus directly in equity. All other decreases are charged to the Statement of profit or loss.

## 3.5.2 Leased

The Company accounts for assets acquired under finance lease by recording assets and related liabilities. Principal values are determined on the basis of discounted value of total minimum lease payments to be paid by the Company. Finance costs are allocated to the accounting period in a manner so as to provide a constant periodic rate of charge on the outstanding liabilities.

Depreciation is charged using the reducing balance method, at the same rates as applicable to owned assets, to write off the cost of assets over their estimated useful life.

## 3.5.3 Capital work-in-progress

Capital work-in-progress is stated at cost less any identified impairment loss.

## 3.6 Impairment of Assets

The Company assesses the carrying amount of assets at each date of statement of financial position to determine whether there is any indication of impairment loss. If such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in the Statement of profit or loss. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the Statement of profit or loss. Where an impairment loss is recognised, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over its estimated useful life.

## 3.7 Investments

## In associated undertakings

Investments in associates are accounted for using the equity method. This method is applied from the date when significant influence is established until the date when that significant influence ceases. Investments in associates other than those described above are classified as "Available for Sale".

for the year ended June 30, 2018

## Other investments

Investments are initially recognized at cost, comprising the consideration paid and cost of transaction except in the case of investment at fair value through profit or loss where transaction costs are charged to the Statement of profit or loss when incurred. For listed securities, closing quotations of stock exchanges on the last working day of the accounting year are considered for determining the fair value, while for unquoted securities, cost is considered as the fair value of securities.

The classification is made on the basis of intended purpose for holding such investments. These are measured at the date of statement of financial position as under:

#### Available for sale

These are stated at fair value and changes in carrying value are recognized in equity until the investment is sold or determined to be impaired at which time the accumulated gain or loss previously recognized in equity is included in the Statement of profit or loss.

## At fair value through profit or loss

These are securities which are acquired for the purpose of generating profit from short-term fluctuations in market price or dealer's margin, securities in a portfolio in which a pattern of short term profit taking exists or derivatives other than those held as hedging instruments.

## Held to maturity

These are stated at amortized cost less impairment loss, if any, recognized to reflect irrecoverable amounts. Impairment loss is charged to the Statement of profit or loss.

## 3.8 Stores and spares

Stores and spares are valued at weighted average cost, while items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges paid thereon. Provision is made for obsolete and slow moving stores and spares based on management estimate.

## 3.9 Stock in trade

These are valued at lower of cost and net realizable value and the cost is determined by using the following basis:

Raw materials - At average cost

Work in process - At estimated average manufacturing cost

Finished goods - Average manufacturing cost

Manufacturing cost in relation to work-in-process and finished goods comprises cost of materials, labour and appropriate manufacturing overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make a sale. If the net realisable value is lower than the carrying amount, a write-down is recognised for the amount by which the carrying amount exceeds its net realisable value. Provision is made in the financial statements for obsolete and slow moving stock in trade based on management estimate.

## 3.10 Trade debts

Trade debts are recognised initially at original invoice amount less provision for doubtful debts. A provision for doubtful debts is established when there is objective evidence that the Company will not be able to collect all the amount due according to the original terms of the receivable. Significant financial difficulties of the debtors, probability that the debtor will enter bankruptcy or financial reorganisation and default or delinquency in payments are considered indicators that the trade debt is impaired. The provision is recognised in the Statement of profit or loss. When a trade debt is uncollectible, it is written off against the provision. Subsequent recoveries of amounts previously written off are credited to the Statement of profit or loss.

## 3.11 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash in hand and cash with banks.



for the year ended June 30, 2018

## 3.12 Non-current assets (or disposal group) classified as held for sale

Non-current assets (or disposal group) are classified as held for sale if their carrying amounts will be recovered principally through a sale rather than through continuing use. Such non-current assets (or disposal groups) are measured at the lower of their carrying amount and fair value less cost to sell. Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortised.

## 3.13 Financial instruments

## 3.13.1 Financial assets

The classification depends on the purpose for which the financial assets were acquired. The management determines the classification of its financial assets at the time of initial recognition. The Company classifies its financial assets in the following categories:

## At fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are included in current assets, except for maturities greater than twelve months after the date of statement of financial position, which are classified as non-current assets. Loans and receivables comprise advances, deposits and other receivables in the statement of financial position.

## **Held to maturity**

Held to maturity are financial assets with fixed or determinable payments and fixed maturity, where the management has the intention and ability to hold till maturity are carried at amortized cost.

## **Available-for-sale**

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. These are included in non-current assets unless the management intends to dispose off the investments within twelve months from the statement of financial position date, in which case these financial assets are classified as short term investments in the statement of financial position. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognized directly in equity are included in the Statement of profit or loss as gains and losses from investment securities. Interest on available-for-sale securities calculated using the effective interest method is recognized in the Statement of profit or loss. Dividends on available-for sale equity instruments are recognized in the Statement of profit or loss when the Company's right to receive payments is established.

## Measurement criteria

All financial assets are recognized at the time when the company becomes a party to the contractual provisions of the instrument. Regular purchases and sales of investments are recognized at trade date that is the date on which the Company commits to purchase or sell the asset.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the Statement of profit or loss.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. 'Loans and receivables' and 'held to maturity' investments are carried at amortized cost using effective interest rate method.

The fair values of quoted investments are based on current prices. If the market for a financial asset is not active (for unlisted securities), the Company measures the investments at cost less impairment in value, if any. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

The Company assesses at each date of statement of financial position whether there is objective evidence that a financial asset or group of financial assets is impaired.

for the year ended June 30, 2018

## 3.13.2 Financial liabilities

All financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument.

Financial liabilities, other than those at fair value through profit or loss, are measured at amortized cost using the effective yield method.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange and modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in respective carrying amounts is recognized in the Statement of profit or loss.

## 3.13.3 Offsetting

Financial assets and financial liabilities and tax assets and tax liabilities are set off in the statement of financial position, only when the Company has a legally enforceable right to set off the recognized amounts and the Company intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

## 3.14 Foreign currency translation

All monetary assets and liabilities in foreign currencies are translated into Pak rupees at exchange rates prevailing at the date of statement of financial position. Transactions in foreign currencies are translated into Pak rupees at exchange rates prevailing at the date of transaction. Exchange gains and losses are included in the Statement of profit or loss.

## 3.15 Related party transactions

Transactions with related parties are based on the transfer pricing policy that all transactions between the Company and its related parties or between two or more segments of the Company are at arm's length prices using the comparable uncontrolled price method except in circumstances where it is not the interest of the Company to do so.

## 3.16 Revenue recognition

- Local sales are recorded on dispatch of goods to customers.
- Export sales are recorded at the time of receipt of bill of lading.
- Dividends on equity investments are recognized as income when the Company's right to receive the dividends is established.
- Revenue from processing income is recognized when processing services are rendered.
- Duty draw back and export rebates are recognized as income when bill of lading of related export sales are received.
- Return on bank deposits is recognized using the effective interest method.
- Income from Lease rentals and interest charged to related parties are recognized on an accrual basis.

## 3.17 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker. Segment results, assets and liabilities include items directly attributable to a segment. Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment.

## 3.18 Contingent liabilities

Contingent liability is disclosed when there is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company.

A contingent liability is also disclosed when there is present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability.

## 3.19 Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred except where such costs are directly attributable to the acquisition, construction or production of a qualifying asset in which case such costs are capitalised as part of the cost of the asset until such time as the asset is substantially ready for its intended use or sale.

## 3.20 Dividend and other appropriations

Dividend to the shareholders is recognized in the period in which it is declared and other appropriations are recognized in the period in which these are approved by the Board of Directors.



for the year ended June 30, 2018

### 4 CHANGE IN ACCOUNTING POLICY

The specific provision / section in the repealed Companies Ordinance, 1984 relating to the surplus on revaluation of fixed assets has not been carried forward in the Companies Act, 2017. Previously, section 235 of the repealed Companies Ordinance, 1984 specified the accounting treatment and presentation of the surplus on revaluation of fixed assets, which was not in accordance with the IFRS requirements. Accordingly, in accordance with the requirements of International Accounting Standard (IAS) 16, Property, Plant and Equipment, surplus on revaluation of fixed assets would now be presented within equity.

Following the application of IAS 16, the Company's accounting policy for surplus on revaluation of land and building stands amended as follows:

Increases in the carrying amounts arising on revaluation of land, buildings and plant and machinery are recognized, net of tax, in other comprehensive income and accumulated in revaluation surplus in shareholders' equity to the extent that increase reverses a decrease previously recognized in the statement of profit or loss, the increase is first recognized in the statement of profit or loss. Decreases that reverse previous increases of the same asset are first recognized in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to the statement of profit or loss. Each year, the difference between depreciation based on the revalued carrying amount of the asset charged to the statement of profit or loss and depreciation based on the asset's original cost, net of tax, is reclassified from revaluation surplus on property, plant and equipment to accumulated loss.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated.

4. I	Effect on statement of financial
	position
	•

Surplus on revaluation of fixed assets Share capital and reserves

# Effect on statement of changes in

Revaluation surplus on fixed assets

As at July 01, 2016					
As previously reported	As re-stated	Re- statement			
83,810,126	-	(83,810,126)			
-	83,810,126	83,810,126			
	83,810,126	83,810,126			

As at June 30, 2017

	As previously reported	As re-stated	Re- statement
Surplus on revaluation of fixed assets Share capital and reserves	82,180,724	- 82,180,724	(82,180,724) 82,180,724
<b>Effect on statement of changes in equity</b> Revaluation surplus on fixed assets		82,180,724	82,180,724

### 5 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2018 Number o	2017 of shares		2018 Rupees	2017 Rupees
2,336,920	2,336,920	Ordinary shares of Rs. 10 each fully paid in cash	23,369,200	23,369,200
1,443,080	1,443,080	Ordinary shares of Rs. 10 each issued as bonus shares	14,430,800	14,430,800
3,024,000	3,024,000	Ordinary shares of Rs. 10 each issued otherwise than right issue	30,240,000	30,240,000
6,804,000	6,804,000	-	68,040,000	68,040,000

5.1 Ordinary shares of the Company held by associated companies and directors as at the year end are as follows:

6,804,000

6,804,000

### NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

for the year ended June 30, 2018

Closing shares

	Note	2018	2017
		Number	of shares
	Teejay Corporation (Private) Limited	3,139,393	3,139,393
	Premier Garments Limited	40,000	40,000
	Mr. Tahir Jahangir	933,322	933,322
	Mrs. Munizae Jahangir	197,441	197,441
	Mrs. Sulema Jahangir	197,718	197,718
	Mr. Jillani Jahangir	394,144	394,144
	Sheikh Ijaz Ahmad	-	500
	Mr. Abdul Munaf	500	500
	Mr. Rashid Ahmad Khan	1,000	1,000
	Mrs. Myra Husain Qureshi	1,000	
		4,904,518	4,904,018
5.2	Reconciliation of the number of shares outstanding as at the beginning under:	and at the end	of the year is as
	Opening shares	6,804,000	6,804,000
	Issued / cancelled during the year	-	-

5.3 The Company convened an Extraordinary General Meeting on July 9, 2015 and resolved to enhance its authorized share capital from Rs. 80 million to Rs. 160 million and issue shares against the share deposit money (refer to Note 6). During the year the Company has passed a special resolution on Annual general meeting (AGM) held on as at Oct 31, 2017 for issuance of 6,192,304 shares at par value of Rs 10/- by way of shares other than right issue under clause (b) of subsection (1) of Section 83 of the Companies Act, 2017 to the directors and associates. By the year end, shares issuance is in process.

		Note	2018 Rupees	2017 Rupees
6	SHARE DEPOSIT MONEY			
	Directors	6.1	53,923,044	53,923,044
	Associate - Tee Jay Corporation (Private) Limited		8,000,000	8,000,000
			61,923,044	61,923,044
6.1	Mr. Tahir Jahangir		22,260,614	22,260,614
	Mr. Jillani Jahangir		25,417,430	25,417,430
	Mrs. Munizae Jahangir		6,245,000	6,245,000
			53,923,044	53,923,044

6.2 Shaere deposit money represents amounts received from directors and associate for issuance of 6,192,304 shares at par value of Rs 10/-, till year end shares are in issuance process as described in note 5.3. The share deposit money has been contributed to support the liquidity position of the Company.

#### **RESERVES**

Capital reserve	2,274,287	2,274,287
Investment revaluation reserve	14,955,946	16,317,336
Revenue reserve	7,000,000	7,000,000
	24,230,233	25,591,623



for the year ended June 30, 2018

7.1		Note	2018 Rupees	2017 Rupees
	Movement in Investment revaluation reserve  Opening balance (Loss)/ Gain on investment available for sale-other		16,317,336	13,408,393
	comprehensive income		(1,361,390)	2,908,943
	Closing balance	-	14,955,946	16,317,336
8	SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPM	MENT		
	Land - freehold		63,598,480	63,598,480
	Buildings on freehold land		11,732,846	12,350,364
	Plant and machinery		6,825,063	7,834,243
	Fittings and installations		24,335	27,039
		_	82,180,724	83,810,126
	Surplus realized on disposal	8.1	(325,913)	(214,468)
	Incremental depreciation charged on revalued property, plant and equipment during the year transferred to retained earnings	8.2	(1,282,821)	(1,414,934)
		-	80,571,991	82,180,724
8.1	Surplus realized on disposal			
	Plant and machinery		325,913	214,468
			325,913	214,468
8.2	Incremental depreciation	_	_	_
	Land - freehold		-	-
	Buildings on freehold land		586,642	617,518
	Plant and machinery		693,745	794,712
	Fittings and installations	_	2,434	2,704
		_	1,282,821	1,414,934

- 8.3 Revaluation of property, plant and equipment was carried out by an independent valuer as at June 30, 1996 that was duly certified by an independent firm of Chartered Accountants. This resulted in revaluation surplus of Rs. 54.410 million. Depreciated replacement values were used for the revaluation of property, plant and equipment.
- 8.4 Latest revaluation of land, building and plant and machinery were carried out by an independent valuer on June 30, 2014 and that resulted in further revaluation surplus of Rs. 38.431 million. Following basis were used for revaluation

- Land Present Market Value
- Building Depreciated Market Value
- Plant and machinery Depreciated Market Value

#### 9 DEFERRED LIABILITIES

Staff retirement benefits - unfunded	9.1	44,577,951	43,754,038
		44,577,951	43,754,038

#### 9.1 Staff retirement benefits

This represents provision for gratuity for permanent employees and is based on length of service and last drawn gross salary. Latest actuarial valuation was carried out by TRT associates acturies & management consultants as at June 30, 2018. Results of actuarial valuation are as under:

for the year ended June 30, 2018

	Note	2018 Rupees	2017 Rupees
9.1.1 Movement in net liability for staff retirement benefits			
Opening balance		43,754,038	43,794,285
Charge for the year - Profit and loss account	9.1.2	4,606,740	4,594,881
Payments made / approved during the year		(4,211,473)	(5,026,329)
Actuarial (loss) due to experience adjustment on remeasurement of staff retirement benefits		428,646	391,201
Closing balance	-	44,577,951	43,754,038

### 9.1.2 Charge for the year

The amounts recognized in the profit and loss account against defined benefit scheme are as follows:

Current service cost	1,378,997	1,602,000
Interest cost	3,227,743	2,992,881
	4,606,740	4,594,881

#### 9.1.3 Actuarial assumptions

Liability in statement of financial position and charge for the current year have been determined on the basis of following actuarial estimates provided by the actuary.

	Percentage	Percentage
Discount rate - per annum	8.00%	7.75%
Expected rate of increase in salary level - per annum	7.00%	6.75%
Average expected remaining working lifetime of employees	8 years	8 years
Average duration of liability	5 years	6 years
Expected mortality rate for active employees	SLIC (2001-2005) Mortality Table	
Actuarial valuation method	Projected Unit Credit Method	

9.1.4 The Company does not have any plan assets covering its staff retirement benefits payable. The comparative statement of present value of defined benefit obligations is as under:

	2018	2017	2016	2015	2014
	Rupees	Rupees	Rupees	Rupees	Rupees
Present value of defined benefit obligation	44,577,951	43,754,038	43,794,285	41,288,074	38,380,249
Fair value of plan asset	-	-	-	-	
Net liability	44,577,951	43,754,038	43,794,285	41,288,074	38,380,249

### 9.1.5 Year end sensitivity analysis on defined benefit obligation

Reasonably possible changes at the date of statement of financial position to one of the relevant actuarial assumptions, holding other assumptions constant, would have resulted in present value of defined benefit obligation as stated below:

	Impact on defined benefit obligation			
	Change in assumption	Increase in assumption	Decrease in assumption	
		Rupees	Rupees	
Discount rate	1%	42,785,169	46,585,079	
Salary increase	1%	46,585,079	42,753,218	



for the year ended June 30, 2018

		Note	2018	2017
		Note	Rupees	Rupees
9.1.6	The charge for the year has been allocated as follows:			
	Cost of sales	29	3,964,663	4,046,850
	Administrative expenses	31	642,077	548,031
		_	4,606,740	4,594,881
10	TRADE AND OTHER PAYABLES	_		
	Creditors for:			
	- Goods		20,362,433	20,657,754
	- Services		2,537,667	1,734,528
	- Machinery	10.1	6,000,000	6,000,000
	Accrued liabilities		14,247,422	17,229,959
	Advances from customers and others		1,196,361	2,051,068
	Withholding tax payable	_	21,400	11,091
		_	44,365,283	47,684,400
		_		

10.1 This includes an amount of Rs. 6 million (2017: Rs. 6 million) payable on account of machinery purchased in the year 2010 from a commercial vendor. The outstanding amount carries mark-up at 1 month KIBOR + 2.5% (2017: 1 month KIBOR + 2.5%). The amount was payable in 12 monthly installments; however, no payment has been made yet.

#### 11 ACCRUED MARK UP

Short term borrowings from banking companies		760,403	50,858
Due to related parties	11.1	-	1,132,949
Comfort Textile (Private) Limited	_	999,337	2,401,640
	_	1,759,740	3,585,447

11.1 This accrued markup relates to loan from directors as presented in Note 13 to be charged at the rate of 10% per annum. Directors have given waiver of interest for the curret financial year due to liquidity issues of the company.

#### 12 SHORT TERM BORROWINGS

	JS Bank Limited	12.1	91,440,000	96,390,000
		_	91,440,000	96,390,000
12.1	JS Bank Limited	=		
	Finance against foreign Bills	12.1.1	7,530,000	12,480,000
	Export refinance	12.1.2	83,910,000	83,910,000
		_	91,440,000	96,390,000

- 12.1.1 This represents utilized portion of short term borrowing facilities obtained from JS bank Limited with a limit of Rs. 25 million (2017: 25 million). The purpose of this facility is to finance export bills on cash against documents (CAD). This facility carries mark-up at 3 month KIBOR plus 2.25% per annum and payable before documents are released. This is secured against lien over export bills and security as mentioned in Note 12.1.2
- 12.1.2 This represents utilized portion of short term borrowing facilities obtained from JS Bank Limited with a limit of Rs. 84 million (2017: 84 million). The purpose of this facility is to finance exports of the company. This facility carries mark-up at SBP rate of refinance plus 1% per annum payable on quarterly basis subject to penalty of, 1% rate increased by given rate, in case of failure of payment. The credit facility of the Company will be expired on January 31, 2019. This is secured against first charge of Rs. 149 million over all present and future current and fixed assets of the company, equitable mortgage of factory's land (measuring 48 kanals 7 marlas, situated at Freozwala, District Sheikhupura) including building and plant and machinery, equitable mortgage of residential property of a close relative of director (measuring 1,000 Sq. yards, situated at 1-A St. No 58, F-7, Islamabad, personal guarantees of director and close relative of the director and pledge of 51,971 shares of M/s Punjab Oil Mills Limited owned by the Company.

for the year ended June 30, 2018

		Note	2018 Rupees	2017 Rupees
13	DUE TO RELATED PARTIES - UNSECURED			
	Mian Tahir Jahangir		4,408,203	7,900,000
	Mr Jillani Jahangir		2,117,385	3,700,000
	Premier Garments Limited (Associated Company)		3,204,987	2,134,417
	Punjab Oil Mills Limited (Associated Company)		490,618	100,621
		_	10,221,193	13,835,038

13.1 Due to related parties carry mark up @ 10% (2017: 10%) per annum.But directors have given waiver of interest for the curret financial year due to liquidity issues of the company.

#### 14 PROVISION FOR TAXATION

Opening balance		2,388,697	2,152,292
- Provision for the current year	35	3,238,886	2,415,622
- Prior year adjustment		-	(26,925)
	_	5,627,583	4,540,989
Payments / adjustments during the year		(2,388,697)	(2,152,292)
		3,238,886	2,388,697

14.1 Income tax assessments have been finalized upto the Assessment Year 2009-2010 (accounting year ending June 30, 2010). Assessments for the Tax Years 2010 onwards are deemed finalized under the self assessment scheme.

#### 15 ADVANCE AGAINST ASSETS HELD FOR DISPOSAL

Advance against assets held for disposal 15.	.1 <b>21</b>	1,775,000	21,775,000
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15.1 This represents amount received from a party as an advance against sale of land (refer to Note 27).

#### 16 CONTINGENCIES AND COMMITMENTS

#### 16.1 Contingencies

- 16.1.1 The Company-held shares of Premier Garments Limited have been pledged with Investment Corporation of Pakistan Limited as a security for grant of loan by Investment Corporation of Pakistan to Premier Garments Limited. In case of default by Premier Garments Limited to repay the loan, the Company may be liable to the Investment Corporation of Pakistan Limited to the extent of the value of shares so pledged. Provision for contingent loan has not been recorded as directors have agreed to reimburse any probable loss to the Company.
- 16.1.2 The Company-held shares of Punjab Oil Mills Limited have been pledged with JS bank as a security for grant of loan by JS bank to Hala Enterprises Limited. In case of default to repay the loan, the Company may be liable to the JS bank to the extent of the value of shares so pledged. Provision for contingent loan has not been recorded as directors have agreed to reimburse any probable loss to the Company.

### 16.2 Commitments

There are no material commitments outstanding as at the date of statement of financial position (2017: Nil).



PROPERTY, PLANT AND EQUIPM	ENT					Note	2018	2017
			17.1	87,750,348 -	91,938,309			
				87,750,348	91,938,309			
Operating fixed assets	1	1			ı			
Description	Freehold Land	Buildings on Freehold Land	Plant and Machinery	Furniture and Fixture	Fittings and electric Installations	Vehicles	Other Assets	Total
Year Ended June 30, 2018				R	upees			
Owned assets Cost / Revalued amount								
Balance as at July 01, 2017	37,350,000	21,130,703	42,510,989	5,301,757	1,071,490	1,676,006	594,660	109,635,605
Additions			1,950,000				-	1,950,000
Disposal			(2,100,000)				-	(2,100,000)
Transfered to assests held for sale							-	-
Balance as at June 30, 2018	37,350,000	21,130,703	42,360,989	5,301,757	1,071,490	1,676,006	594,660	109,485,605
Accumulated depreciation								
Balance as at July 01, 2017	-	2,982,730	7,725,130	4,279,377	819,952	1,454,463	435,644	17,697,297
Charge for the year	-	907,399	3,563,090	102,238	25,154	44,309	15,902	4,658,090
Disposals	-		(620,130)					(620,130)
Balance as at June 30, 2018		3,890,129	10,668,090	4,381,615	845,106	1,498,772	451,546	21,735,257
WDV as at June 30, 2018	37,350,000	17,240,574	31,692,899	920,142	226,384	177,234	143,114	87,750,348
Depreciation rates	0%	5%	10%	10%	10%	20%	10%	ı
Description	Freehold Land	Buildings on Freehold Land	Plant and Machinery	Furniture and Fixture	Fittings and electric Installations	Vehicles	Other Assets	Total
Year Ended June 30, 2017				R	upees			
Owned assets Cost / Revalued amount								
Balance as at July 01, 2016	58,455,000	20,892,000	29,497,000	5,286,757	919,975	3,350,006	594,660	118,995,398
Additions	-	238,703	13,863,989	15,000	151,515	125,000	-	14,394,207
Disposal	-	-	(850,000)	-	-	(1,799,000)	-	(2,649,000)
Transfered to assests held for sale	(21,105,000)	-	-	-	-	-	-	(21,105,000)
Balance as at June 30, 2017	37,350,000	21,130,703	42,510,989	5,301,757	1,071,490	1,676,006	594,660	109,635,605
Accumulated depreciation Balance as at July 01, 2016	-	2,036,970	5,557,967	4,167,234	808,074	3,014,387	417,976	16,002,608
Charge for the year	-	945,760	2,363,570	112,143	11,878	34,815	17,668	3,485,834
Disposals	-	-	(196,407)	-	-	(1,594,739)	-	(1,791,146)
Balance as at June 30, 2017		2,982,730	7,725,130	4,279,377	819,952	1,454,463	435,644	17,697,296
WDV as at June 30, 2017	37,350,000	18,147,973	34,785,859	1,022,380	251,538	221,543	159,016	91,938,309
Depreciation rates	0%	5%	10%	10%	10%	20%	10%	

2018

2017

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

for the year ended June 30, 2018

#### 17.1.1 Apportionment of depreciation charge for the year

Depreciation charge for the year has been apportioned as follows:		2018	2017
	Note	Rupees	Rupees
Cost of sales	29	4,495,642	3,683,030
Administrative expenses	31	162,448	268,948
		4.658.090	3.951.978

Depreciation charge is inclusive of incremental depreciation due to revaluation.

### 17.1.4 Disposal of property, plant and equipment

Detail of property, plant and equipment disposed off during the year is as follows:

Particulars	Cost	Accumulate depreciation		Sale proceeds	Gain on disposal	Buyer Name	Mode of Sale
	Rupees	Rupees	Rupees	Rupees	Rupees		

#### Assets with carrying value exceeding Rs. 500,000

#### **PLANT AND MACHINERY**

34 Looms

ms-(Iwama + Desi)	2,100,000	620,130	1,479,870	1,660,000	180,130	Mr. Muhammad Islam	Negotiation
Total 2018	2,100,000	620,130	1,479,870	1,660,000	180,130	- •	
Total 2017	2,649,000	1,794,003	854,997	1,020,000	165,003	= -	

- $\textbf{17.1.5} \, \text{No impairment related to operting fixed assets has been charged during the year.}$
- 17.1.6 Charge/ mortgage on fixed assets are disclosed in notes no. 12.1.2 and 14.2.1

### 17.1.7 Book value of revalued assets, had there been no revaluation

	Rupees	Rupees
Freehold land	1,011,408	1,011,408
Buildings on freehold land	6,094,370	6,414,158
Plant and machinery	28,980,454	27,848,871
Fittings and installations	204,483	225,977
	36,290,715	35,500,414

#### 17.1.8 Particulars of Immoveable property and Forced sales value.

			Land		Bui	lding
S.No	Nature of Immovable property	Location	Total Area ( Square feet)	Forced Sales Value	Total Covered Area ( Square feet)	Forced Sales Value
1	Land & Building	17.5- Km Lahore, Sheikhupur Road, Momanpura, Tehsil Ferozwala, Distt. Sheikhupura	127685	21,105,000	135.126 Sft	14 712 000
2	Land & Building	17.5- Km Lahore, Sheikhupur Road, Momanpura, Tehsil Ferozwala, Distt. Sheikhupura	134492	37,350,000	135,126 3π	16,713,000
3	Land	10 Km G.T. Road Rana Town, Adayain, Tehsil Ferozewaala, Distt. Sheikupura	52272	5,376,000	-	-



for the year ended June 30, 2018

	Note	2018 Rupees	2017 Rupees
18 LONG TERM INVESTMENTS Investment in associates - Available for sale Quoted Punjab Oil Mills Limited: - 51,971 (2017: 51,971) fully paid ordinary shares of Rs. 10 each - Market value per share is Rs. 283.48 (2017: Rs. 310)	18.2	14,732,859	16,111,010
- Market value per share is Rs. 263.46 (2017: Rs. 310) - Cost Rs. 494,598 (2017: Rs. 494,598) - Percentage of equity held 0.96% (2017: 0.96%)  Unquoted  Premier Garments Limited:	18.3	_	_
<ul> <li>950 (2017: 950) ordinary shares of Rs. 100 each</li> <li>Fair value per share is Rs. Nil (2017: Nil)</li> <li>Percentage of equity held 1.36% (2016: 1.36%)</li> <li>Tee Jay Corporation (Private) Limited:</li> </ul>	18.4	1,406,721	1,389,960
<ul> <li>59,400 (2016: 59,400) ordinary shares of Rs.10 each</li> <li>Fair value per share is Rs. 23.68 (2017: Rs. 23.40)</li> <li>Percentage of equity held 3.96% (2016: 3.96%)</li> </ul>	-	16,139,580	17,500,970

- 18.1 Investments available for sale are measured at fair values in accordance with IAS 39 (Financial Instruments: Recognition and Measurement). Quoted market value in an active market is considered as the fair value of the investment and the resulting difference between cost and fair value is shown as a separate component of equity. Investments that do not have a quoted market price in an active market and whose fair value cannot be measured reliably through observable market data, in that case fair value is measured using other valuation methods as described in IFRS 13 (Fair value measurement).
- 18.2 Basing upon the year end quoted market value of shares in PSX daily price index. This has resulted in gain of Rs. 1,378,151 (2017: Rs 2,234,753). Market values of these quoted investments (i.e. Shares) is categorized as Level 1 fair value measurement.
- 18.3 Basing upon the latest available audited financial statements, for the year ended June 30, 2017, the management has valued these using the break up value per share of Premier Garments Limited. As a result of this valuation, the entire amount of investment in Premier Garments Limited's shares has been impaired. Fair values of these Un-quoted investments (i.e. Shares) are categorized as Level 3 fair value measurement.
- 18.4 Basing upon the latest available audited financial statements, for the year ended June 30, 2017, the shares have been valued using the break up value basis. This has resulted in gain of Rs. 16,761 (2017: Rs 674,190). Fair values of these Un-quoted investments (i.e. Shares) are categorized as Level 3 fair value measurement.

#### 19 LONG TERM DEPOSITS

	Deposits against utilities	4,374,723	3,777,646
	Others	240,073	240,073
		4,614,796	4,017,719
20	STORES AND SPARES		
	Dyes and chemicals	2,246,758	2,599,720
	Packing materials	1,275,900	1,942,641
	Loom stores	2,298,330	2,516,793
	General Store	1,862,135	2,108,382
		7,683,123	9,167,536

for the year ended June 30, 2018

20.1 No specific stores and spares were held for capital expenditure as at the date of statement of financial position.

		Note	2018	2017
		140.0	Rupees	Rupees
21	STOCK IN TRADE			
	Raw materials		17,575,625	20,907,953
	Work in process		33,982,360	35,895,352
	Finished goods	_	33,972,450	36,332,003
		_	85,530,435	93,135,308

21.1 No specific stock in trade were held for capital expenditure as at the date of statement of financial position.

#### 22 TRADE DEBTS

Foreign debts (Secured)		32,066,480	36,076,767
Local debts (Unsecured)		1,607,095	1,002,570
	-	33,673,575	37,079,337
Less: Provision for doubtful debts	22.1	(966,830)	(966,830)
	_	32,706,745	36,112,507

22.1 Trade debtors other than those against which provision has been made are considered good by the management.

### 22.2 Provision for doubtful debts

Opening balance	966,830	966,830
Provision made during the year	-	-
	966,830	966,830
Bad debts written off	-	-
Closing balance	966,830	966,830

- 22.3 There is no outstanding receivable from any related party as at the date of statement of financial position. (2017: Nil).
- 22.4 The aging of trade debts as at Statement of financial position date is as follows;

Past due 1 - 30 days	22,073,513	31,639,285
Past due 31 - 60 days	4,529,108	2,641,432
Past due 61 - 120 days	4,391,950	1,022,594
More than 120 days	1,712,173	809,196
	32,706,744	36,112,507

### 22.5 Export sales

	Тур	e of Arrangeme	nts	
Jurisdiction	Letter of Credit	Contract	Cash against documents	Total
Europe	-	4,634,074	16,382,464	21,016,538
U.A.E	7,263,893	-	-	7,263,893
Lebanon	-	2,361,346	-	2,361,346
Others	-	1,424,703	-	1,424,703
Total	7,263,893	8,420,123	16,382,464	32,066,480



		Note	2018	2017
			Rupees	Rupees
23	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLE Advances - considered good	ES		
	- Employees against salaries	23.1	782,375	733,614
	- Employees for purchases		9,099	99,854
	- Suppliers		15,670,276	18,872,119
	Less: Provision for doubtful advances	23.2	(987,683)	(987,683)
		-	14,682,593	17,884,436
		_	15,474,067	18,717,904
	Margin against export refinance account	Γ	-	-
	Prepaid insurance		423,675	432,673
	Duty draw back receivable		18,552,930	8,414,932
	Custom rebate receivable		3,850,496	1,461,799
	Mark up subsidy receivable		549,104	549,104
		-	23,376,205	10,858,508
		_	38,850,272	29,576,412
23.1	This includes an amount of Rs. $0.2$ million (2017: Rs. $0.2$ million) of the Company.	ıs advanc	e against salary	given to director
23.2	Provision for doubtful advances	_		
	Opening balance		987,683	987,683
	Provision made during the year		-	-
	Advances written off		987,683	987,683
		-		
	Closing balance	=	987,683	987,683
24	TAX REFUND DUE FROM GOVERNMENT			
	Advance income tax		8,511,036	7,306,227
	Sales tax and excise duty refundable	-	8,916,384	10,923,617
		=	17,427,420	18,229,844
25	DUE FROM ASSOCIATES			
	Unsecured - Considered good Tee jay corporation (private) limited		4 011 011	4 414 244
	ree lay corporation (private) tittilea	_	6,211,211	6,616,246
		=		0,010,240
25.1	Balance due from associated company carries mark up @ 10% (2016)	6: 10%) p	er annum.	
25.2	The age analysis of these due from associates is as follows		E24 140	4 414 244
	By 3 months 4 to 6 months		534,140 5,677,071	6,616,24 <u>6</u>
	Over 6 months		-	-
		=	6,211,211	6,616,246
		=		. ,

for the year ended June 30, 2018

		Note	2018 Rupees	2017 Rupees
26	CASH AND BANK BALANCES			
	Cash in hand		1,249,063	1,273,640
	Cash at bank - current accounts		1,558,205	1,989,774
	Cash at bank - saving accounts		10,702	10,417
			1,568,907	2,000,191
		<u> </u>	2,817,970	3,273,831

- 26.1 The company is maintaining saving account with different banks with interest on the daily product basis which was carrying interest @6% to 7.5%. (2017: @6% to 7%).
- 26.2 All bank accounts are maintained under conventional banking system.

### 27 NON-CURRENT ASSETS CLASSIFIED AS HELD FOR SALE

Non-current assets classified as held for sale

27.1 **27,821,112** 27,821,112

27.1 This includes land, measuring 9 kanal 12 marlas (2017: 9 Kanal 12 marlas), situated at 10 Km G.T. Road, Adayain Road, Rana Town and land, measuring 23 kanal 9 marlas, situated at 1.5 Km, Lahore - Sheikhupura Road.

The Company entered into an agreement to sell the land, measuring 9 kanal 12 marlas, in February 2011 and an advance on account of token payment was received which stands at Rs. 3.775 million (2017: 3.775 million). However, the agreement has been held pending as at the date of statement of financial position, since then no further payment was made by buyer.

The Company entered into an agreement to sell a piece land, measuring 23 kanal 09 marlas, in December 2016, an advance on account of token payment was received which stands at Rs. 18 million (2017: 18 million). However, the agreement has been held pending as at the date of statement of financial position, since then no futhrer payment was made by buyer.

Subsequent to the date of statement of financial position, no further land is sold to any of the party but the management is hopeful that the land will be sold in the next year. Consequently, this land has been classified as asset held for sale.

#### 28 REVENUE

Export sales	287,587,535	216,251,798
Local sales	7,420,518	8,187,314
	295,008,053	224,439,112
Export rebates	3,709,879	2,054,392
Duty draw back	15,373,490	4,607,318
	19,083,369	6,661,710
	314,091,422	231,100,822



		Note	2018	2017
		Mole	Rupees	Rupees
29	COST OF SALES			
	Raw materials consumed	29.1	136,700,991	97,448,074
	Salaries and wages (including all benefits)	29.2	34,389,055	33,486,327
	Fuel and power		37,646,761	25,242,276
	Stores, spares and chemicals consumed		24,584,191	19,260,366
	Packing materials		9,788,430	6,679,721
	Lease charges		1,200,000	1,800,000
	Processing charges		4,535,243	4,169,303
	Repairs and maintenance		663,617	179,483
	Insurance		500,133	405,745
	Depreciation	17.1.1	4,495,642	3,321,208
		•	254,504,063	191,992,503
	- Opening		35,895,352	34,188,668
	- Closing	21	(33,982,360)	(35,895,352)
	•	!	1,912,992	(1,706,684)
	Cost of goods manufactured		256,417,055	190,285,819
	Finished goods inventory:			
	- Opening		36,332,003	35,525,898
	- Closing	21	(33,972,450)	(36,332,003)
		•	2,359,553	(806,105)
			258,776,608	189,479,714
29.1	Raw material consumed			
	Opening stock		20,907,953	18,553,799
	Add: Yarn Purchases during the year		133,368,663	99,802,228
	Less:Closing stock	21	(17,575,625)	(20,907,953)
		•	136,700,991	97,448,074
29.2	This includes Rs. 3.965 million (2017: Rs. 4.046 million) in respect of	f staff reti	rement benefits.	
30	SELLING AND DISTRIBUTION COSTS			
	Commission on sales		7,001,168	5,235,925
	Sea freight		7,078,414	2,378,058
	Freight, octroi and cartage		3,009,350	1,844,240
	Clearing charges		2,616,743	2,807,578
	Travelling and conveyance		-	430,800
	Air freight		755,563	1,358,725
	Postage, telephone and telex		1,353,146	921,111
	Samples		546,048	655,530
	Insurance		66,002	19,350
			22,426,434	15,651,317
		-		· <del></del>

			2018	2017
		Note		2017
			Rupees	Rupees
31	ADMINISTRATIVE EXPENSES			
	Directors' remuneration		1,946,200	1,813,000
	Salaries and wages (including all benefits)	31.1	10,820,966	9,058,313
	Fuel and power		1,921,059	1,682,839
	Vehicles running expenses		1,695,383	1,023,410
	Postage, telephone and telex		949,003	971,382
	Travelling and conveyance		333,920	390,089
	Rent, rates and taxes		701,635	482,988
	Printing and stationery		322,010	319,407
	Repairs and maintenance		258,878	153,780
	Legal and professional charges		575,811	453,393
	Insurance		95,822	192,352
	Advertisement		142,282	86,275
	Gardening expenses		37,300	9,860
	Books and periodicals Entertainment		30,138	28,471
		1711	63,589	125,881
	Depreciation	17.1.1	162,448	164,626
		=	20,056,444	16,956,066
31.1	This includes Rs. 0.642 million (2017: Rs.0.548 million) in respect of	of staff retir	ement benefits.	
32	OTHER OPERATING EXPENSES			
	Auditors' remuneration	32.1	375,000	375,000
	Provision for doubtful debts / advances		-	-
	Exchange loss/( Income)		(206,396)	318,881
		-	168,604	693,881
32.1	Auditors' remuneration:	=		
	- Statutory audit		300,000	300,000
	- Half yearly review and attestations		, 75,000	75,000
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	375,000	375,000
22	FINANCE COST	=	373,000	373,000
33	FINANCE COST	Г		
	Short term borrowings from banking companies - net of subsidy		4,037,383	2,996,968
	Comfort Textile (Private) Limited		537,697	524,850
		_	4,575,080	3,521,818
	Bank charges		2,553,875	1,885,373
	Interest charged by related parties		297,541	1,095,709
		<u> </u>	2,851,416	2,981,082
		- -	7,426,496	6,502,900
34	OTHER INCOME			
	Lease rentals		1,080,000	1,020,000
	Dividend income		493,725	675,623
	Gain on disposal of property, plant and equipment		180,130	162,146
	Interest charged to related parties		534,140	721,774
	Profit on long term security deposit		597,077	111,429
	Profit on saving account		316	711
	Exchange Income-realized	_	419,395	=
			3,304,783	2,691,683
		=		



		Note	2018	2017
		Note	Rupees	Rupees
35	TAXATION			
	Current			
	for the year		3,238,886	2,415,622
	for prior years		(118,593)	(26,925)
		_	3,120,293	2,388,697

- 35.1 The current tax provision represents tax on taxable income under final tax regime of Income Tax Ordinance, 2001. Numerical reconciliation between the average tax rate and the applicable tax rate has not been presented as provision for current year income tax has been made under tax on taxable income under final tax regime of Income Tax Ordinance, 2001
- 35.2 Company's income tax assessment has been finalized up to 2010.
- **35.3** As per the management's assessment, sufficient tax provision has been made in the Company's financial statements. The comparison of tax provision as per the financial statements viz-a-viz tax assessment for last three years is as follows:

		2017	2016	2015
			Rupees	
Provision as per find	ancial statements	2,415,622	2,152,292	2,273,773
Tax assessment		2,297,029	2,125,367	2,344,687
		Note	2018	2017
		Note	Rupees	Rupees
<b>CASH FLOWS FRO</b>	M OPERATING ACTIVITIES			
Profit / (Loss) before	e taxation		8,541,619	4,508,627
Adjustments for:		_		
- Depreciation		17	4,658,090	3,485,834
- Provision for g	ratuity	9	4,606,740	4,594,881
- Dividend inco	me	34	(493,725)	(675,623
- Provision for d	oubtful debts / advances		-	-
- Exchange loss,	/(Income)	32	(206,396)	318,88
- Gain on dispo	sal of property, plant and equipment	17	(180,130)	(162,14
- Profit on long	term security deposit	34	(597,077)	(111,42
<ul> <li>Finance cost</li> </ul>		33	7,426,496	6,502,90
		_	15,213,998	13,953,29
Operating profit b	pefore working capital changes	_	23,755,618	18,461,92
(Increase) / decre	ase in current assets	_		
- Stores and spo	ares		1,484,413	(317,88
- Stock in trade			7,604,873	(4,866,94
<ul> <li>Trade debts</li> </ul>			3,612,158	(7,385,83
- Advances, dep	osits, prepayments and other receivables		(9,273,860)	(9,691,37
- Sales tax refur	ndable		2,007,233	530,13
- Balances due	from related parties / associates		405,035	2,785,83
(Decrease) / incre	ase in current liabilities			
- Trade and oth	er payables		(3,319,117)	(3,665,87
- Balances due	to related parties / associates		(3,613,845)	10,429,84
		_	(1,093,110)	(12,182,089
Cash generated fi	om operations	_	22,662,508	6,279,83

for the year ended June 30, 2018

		Note	2018 Rupees	2017 Rupees
37	EARNINGS PER SHARE - BASIC AND DILUTIVE			
	Basic EPS:			
	Profit for the year attributable to ordinary shareholders	Rupees	5,421,326	2,119,930
	Weighted average number of ordinary shares in issue	Number	6,804,000	6,804,000
	Earnings per Share (Basic)	Rupees	0.80	0.31
	Dilutive EPS:			
	Profit for the year attributable to ordinary shareholders	Rupees	5,421,326	2,119,930
	Weighted average number of ordinary shares in issue	Number	6,804,000	6,804,000
	Weighted average number of potential ordinary shares	Number	6,192,304	6,192,304
	Weighted average number of total shares	Number	12,996,304	12,996,304
	Earnings per Share (Dilutive)	Rupees	0.42	0.16

37.1 To calculate the dilutive earnings per share, the share deposit money has been considered as issued share capital for the purpose of dilution of earnings per share.

#### 38 REMUNERATION OF CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

	2018		2017			
	Chief Executive Officer	Executive Directors	Non- Executive Directors	Chief Executive Officer	Executive Directors	Non-Executive Directors
•	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
Managerial remuneration	653,424	511,478	-	653,424	511,478	-
House rent and utilities	359,376	281,522	-	359,376	281,522	-
Conveyance	3,600	3,600	-	3,600	3,600	-
Entertainment	25,000	42,000	-	-	-	-
Travelling	36,200	30,000	-	-	-	-
	1,077,600	868,600	-	1,016,400	796,600	-
Number of persons	1	1	5	1	2	5

- 38.1 The Chief Executive Officer is provided with Company maintained car and reimbursement of residential telephone bills.
- 38.2 Executive Director is provided with Company maintained car.
- 38.3 Non-executive directors have not been paid any remuneration during the year.
- 38.4 An executive is defined as an employee with basic salary of Rs. 1,200,000 or more per annum. No employee of the Company qualifies as an executive. The company has no employee who meets the definition of Executive.

### 39 TRANSACTIONS WITH RELATED PARTIES

Related parties and associates comprise associated companies/undertakings, directors of the Company and key management staff. Transactions with related parties and associates, other than remuneration and benefits to key management personnel under the term of their employment are as follows:



for the year ended June 30, 2018

			Note	2018	2017
				Rs 0	00
39.1	Related party	Relationship	Nature of transaction		
	<b>Premier Garments</b>	Associated	Interest charged by Associate	(271)	(297)
	Limited	company	Payments made for expenses	1,050	(3,638)
			Funds received	-	872
			Expenses charged to Associate - net	(18)	(370)
			Lease rental charged by Associate	(600)	(1,800)
	Punjab Oil Mills Limite	<b>d</b> Associated	Interest charged by Associate	(27)	(17)
	-	company	Payments made	(1,052)	(1,704)
			Expenses charged by Associate - net	(1,359)	(1,572)
	Tee Jay Corporation	Associated	Rendering of services	675	3,057
	(Private) Limited	company	Lease rental income	540	1,020
			Interest charged to Associate	534	722
			Payments made	(6,649)	(12,817)
			Funds received	8,493	22,976
			Expenses charged to Associate - net	15,381	15,381
			Balance transferred from directors	1,133	4,090
			Creditors / Debtors - net transferred	1,896	4,484
			Interest received	-	1,600
			Adjusted against loan of directors	-	2,830
	Directors	Associated persons	Balance transferred to Tee Jay Corporation (Private) Limited	-	(2,830)
			Payments made	(10,840)	(11,026)
			Funds received	5,766	22,626
			Interest charged by Associate persons	-	(782)
	Compensation paid to key management personnel	Key management personnel		See Note	: 38

### 39.2 Outstanding Balance with Related Parties at the year end are as follows:

Related party	Nature of Balance			
Premier Garments Limite	dDue to associated company	13	3,205	2,134
Punjab Oil Mills Limited	Due to associated company	13	496	101
Tee Jay Corporation (Private) Limited	Due from associated company Share deposit money	25 6	6,211 8,000	6,616 8,000
Directors and close relatives thereof	Share deposit money Accrued mark up Advance against Salary	6 11 23	53,923 - (200)	53,923 1,133 (200)

**39.2.1** Maximum amount due from associated undertakings Ref Note 27 at the end of any month was of Rs 7,103,704/ Further balance outstanding associated undertaking is more than 360 days over due

for the year ended June 30, 2018

#### **40 FINANCIAL RISK MANAGEMENT**

#### 40.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management policies focus on the unpredictability of financial markets and seek to minimize potential adverse effects on the financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management, as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

#### (a) Market risk

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD) and European Union Euro (EURO). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from foreign trade debtors. The Company manages its currency risk by close monitoring of currency markets. However, the Company does not hedge its currency risk exposure. The Company's exposure to currency risk during the year has been as under:

#### Trade debts - net exposure

The following significant exchange rates were applied during the year:

	2018	2017
Rupees per US Dollar	Rupees	Rupees
Average rate	113.18	103.76
Reporting date rate	121.50	104.86
Rupees per EURO		
Average rate	130.80	113.09
Reporting date rate	141.81	119.79

### Sensitivity analysis

If the functional currency, at reporting date, had weakened / strengthened by 1% against the USD & EURO with all other variables held constant, the impact on profit before taxation for the year would have been Rs. 0.3068 million (2017: Rs. 0.347 million) respectively higher / lower, mainly as a result of exchange losses / gains on translation of foreign exchange denominated financial instruments. In management's opinion, the sensitivity analysis is unrepresentative of inherent currency risk as the year end exposure does not reflect the exposure during the year.

#### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The Company is not exposed to commodity price risk.

#### Sensitivity analysis

The investment of the Company classified as available for sale and at fair value through profit or loss would normally be affected due to fluctuation of equity prices in the stock exchange. In case of 10% (2017: 10%) increase / decrease in KSE 100 index on June 30, 2018, the net gain/(loss) for the year relating to securities classified as available for sale and other components of equity and net assets of the Company would increase / decrease by Rs 1.47 million (2017: Rs. 1.61 million) as a result of gains / losses on equity securities classified as available for sale.



for the year ended June 30, 2018

#### Fair value hierarchy

Financial instruments carried at available for sale

Level 1 Quoted market prices

Level 2 Valuation techniques (market observable)

Level 3 Valuation techniques (non market observable)

The Company held following financial instruments measured at fair value:

		20	18	
	Total	Level 1	Level 2	Level 3
	Rupees	Rupees	Rupees	Rupees
Financial assets - Available for sale investments				
- Punjab Oil Mills Limited	14,732,859	14,732,859	-	-
- Premier Garments Limited	-	-	-	-
- Tee Jay Corporation (Private) Limited	1,406,721	-	-	1,406,721
	16,139,580	14,732,859	-	1,406,721
		20	17	
	Total	Level 1	Level 2	Level 3
	Rupees	Rupees	Rupees	Rupees
Financial assets - Available for sale investments				
- Punjab Oil Mills Limited	16,111,010	16,111,010	-	-
- Premier Garments Limited	_	_	-	-
- Tee Jay Corporation (Private) Limited	1,389,960	-	-	1,389,960
ice say corporation (rivale, zimilea				

### (iii) Interest rate risk

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company has no significant long-term interest-bearing assets. The Company's interest rate risk arises from short term borrowings. As the borrowings are obtained at variable rates. These expose the Company to interest rate risk. At the date of statement of financial position, the interest rate profile of the Company's interest bearing financial instruments was as under:

#### Floating rate instruments

#### **Financial liabilities**

Short term borrowings **91,440,000** 96,390,000

#### **Financial assets**

Bank balances - deposit accounts 10,702 10,417

#### Cash flow sensitivity analysis for variable rate instruments

If interest rates at the date of statement of financial position, fluctuate by 1% higher / lower with all other variables held constant, loss before taxation for the year would have been Rs. 0.914 million (2017: Rs. 0.964 million) higher / lower, mainly as a result of higher / lower interest expense on floating rate borrowings. This analysis is prepared assuming the amounts of liabilities outstanding at the date of statement of financial position were indicative of balances outstanding during the year.

for the year ended June 30, 2018

#### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Carrying amounts of financial assets represent the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

Long term investments	16,139,580	17,500,970
Long term deposits	4,614,796	4,017,719
Trade debts	32,706,745	36,112,507
Deposits and other receivables	22,952,530	10,425,835
Bank balances	1,568,907	2,000,191

### The aging of trade debts as at date of statement of financial position is as follows

Past due 1 - 30 days	22,073,513	31,639,285
Past due 31 - 60 days	4,529,108	2,641,432
Past due 61 - 120 days	4,391,950	1,022,594
More than 120 days	1,712,173	809,196
	32,706,744	36,112,507

The credit risk on liquid funds is limited because the counter parties include banks with reasonably high credit ratings. The Company believes that it is not exposed to major concentration of credit risk as its exposure is spread over a large number of counter parties and trade debts are subject to specific credit ceilings based on customer credit history.

The credit quality of bank balances that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

		Rating		2018	2017
	Short term	Long term	Agency	Rupees	Rupees
Faysal Bank Limited	A1+	AA	PACRA	18,388	1,698,409
Askari Bank Limited	A1+	AA+	PACRA	10,806	23,959
The Bank of Punjab	A1+	AA	PACRA	3,257	3,257
Bank Al-falah Limited	A1+	AA+	PACRA	1,371	1,371
Soneri Bank Limited	A1+	AA-	PACRA	1,682	1,682
United Bank Limited	A-1+	AAA	JCR-VIS	14,476	14,476
NIB Bank Limited	A1+	AA-	PACRA	4,296	2,534
JS Bank Limited	A1+	AA-	PACRA	1,497,391	237,263
National Bank of Pakistan	A1+	AAA	PACRA	-	-
Industrial Development Bank of Pakistan	N/A	N/A		17,240	17,240
				1,568,907	2,000,191

Due to the Company's long standing business relationships with these counterparties and after giving due consideration to their strong financial standing, the management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.



for the year ended June 30, 2018

### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Company manages liquidity risk by maintaining sufficient cash and the availability of funding through committed credit facilities. Following are the contractual maturities of financial liabilities, including interest payments.

#### Contractual maturities of financial liabilities as at June 30, 2018

	Carrying Amount	Contractual cash flows	Within 1 Year	Within 2-5 Years	Within 2-5 Years
	Rupees	Rupees	Rupees	Rupees	Rupees
Trade and other payables	28,900,100	28,900,100	28,900,100	-	-
Accrued mark-up	1,759,740	5,797,123	5,797,123	-	-
Short term borrowings	91,440,000	91,440,000	91,440,000	-	-
Due to related parties	10,221,193	11,243,312	11,243,312	-	-
	132,321,033	137,380,535	137,380,535	-	-

### Contractual maturities of financial liabilities as at June 30, 2017

	Carrying Amount	Contractual cash flows	Within 1 Year	Within 2-5 Years	Within 2-5 Years
	Rupees	Rupees	Rupees	Rupees	Rupees
Trade and other payables	28,392,282	28,392,282	28,392,282	-	-
Accrued mark-up	3,585,447	3,585,447	3,585,447	-	-
Short term borrowings	96,390,000	96,390,000	96,390,000	-	-
Due to related parties	13,835,038	13,835,038	13,835,038	-	-
Unpaid dividend	541,012	541,012	541,012	-	-
Unclaimed dividend	892,493	892,493	892,493	-	-
	143,636,272	143,636,272	143,636,272	-	-

The contractual cash flows relating to the above financial liabilities have been determined on the basis of interest rates / mark up rates effective as at 30 June. The rates of interest / mark up have been disclosed in relevant notes to these financial statements.

### 40.2 Financial instruments by categories

### Financial instruments as at June 30, 2018

	Cash and Cash Equivalents	Deposit and receivables	Available for sale	Total
	Rupees	Rupees	Rupees	Rupees
Assets as per Statement of financial position	on			
Long term investments	-	-	16,139,580	16,139,580
Long term deposits	-	4,614,796	-	4,614,796
Trade debts	-	32,706,745	-	32,706,745
Deposits and other receivable	-	22,952,530	-	22,952,530
Cash and bank balances	2,817,970	-	-	2,817,970
	2,817,970	60,274,071	16,139,580	79,231,621

for the year ended June 30, 2018

			Other liabilities	Total
			Rupees	Rupees
Liabilities as per Statement of financial pos	sition			
Trade and other payables			37,147,522	37,147,522
Accrued mark-up			1,759,740	1,759,740
Short term borrowings			91,440,000	91,440,000
Due to related parties			10,221,193	10,221,193
			140,568,455	140,568,455
Financial instruments as at June 30, 2017				
	Cash and Cash Equivalents	Deposit and receivables	Available for sale	Total
	Rupees	Rupees	Rupees	Rupees
Assets as per Statement of financial position	on			
Long term investments	-	-	17,500,970	17,500,970
Long term deposits	-	4,017,719	-	4,017,719
Trade debts	-	36,112,507	-	36,112,507
Deposits and other receivable	-	10,425,835	-	10,425,835
Cash and bank balances	3,273,831	-	-	3,273,831
	3,273,831	50,556,061	17,500,970	71,330,862
			Liabilities	Total
			Rupees	Rupees
Liabilities as per Statement of financial pos	sition			
Trade and other payables			39,622,241	39,622,241
Accrued mark-up			3,585,447	3,585,447
Short term borrowings Due to related parties			96,390,000 13,835,038	96,390,000 13,835,038
Due to retated parties				
			153,432,726	153,432,726

#### 40.3 Fair values of financial assets and liabilities

Carrying values of all financial assets and liabilities reflected in financial statements approximate to their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

### **41 CAPITAL RISK MANAGEMENT**

While managing capital, the objectives of the Company are to ensure that it continues to meet the going concern assumption, enhances shareholders' wealth and meets stakeholders' expectations. The Company ensures its sustainable growth viz. maintaining optimal capital structure, keeping its finance cost low, exercising the option of issuing right shares or repurchasing shares, if possible, selling surplus property, plant and equipment without affecting the optimal production and operating level and regulating its dividend payout thus maintaining smooth capital management.

In line with others in the industry practices, the Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital employed. Net debt is calculated as total borrowings less cash and bank balances. Total capital employed is calculated as equity as shown in the Statement of financial position plus net debt. As at the date of statement of financial position, the gearing ratio of the Company was worked out as under:



for the year ended June 30, 2018

	2018 Rupees	2017 Rupees
Borrowings	91,440,000	96,390,000
Cash and bank balances	(2,817,970)	(3,273,831)
Net debt	88,622,030	93,116,169
Equity	110,174,959	24,362,945
Total capital employed	198,796,989	117,479,114
Gearing ratio	44.58%	79.26%

### **42 SEGMENT INFORMATION**

For management purposes, the activities of the Company are recognized into one operating segment, i.e. manufacturing and sales of towel. The Company operates in the said reportable operating segment based on the nature of the product, risk and return, organizational and management structure and internal financial reporting systems. Accordingly, the figures reported in these financial statements relate to the Company's only one reportable segment. Company-wide disclosures regarding the reportable segments are as follows:

	Percentage	Percentage
Information about productswise revenue:		
- Terry towel	92.87%	91.44%
Information about areawise revenue:		
- Export sales	97.48%	96.35%
- Local sales	2.52%	3.65%
Major customers:		
- 6 customers (2017: 4 customers)	63.61%	60.73%
Revenue from external customers attributed to foreign countries	97%	96%
All non-current assets of the Company are located in Pakistan as at the re	eporting date.	

#### **43 PLANT CAPACITY AND ACTUAL PRODUCTION**

	Number	Number
No. of looms installed and worked (including looms obtained on lease)	48	86
Standard production of looms worked (Kilograms)	582,000	549,400
Actual production (Kilograms)	404,872	330,932

### **Reasons for shortfall**

Reasons attributable to under-utilization of optimal production capacity are mainly the shortage of gas and power as well as change in design and quality resulting in an increase in weaving time etc.

#### 44 NUMBER OF EMPLOYEES

HOMBER OF EMILEOTEES				
		2018		
	Head office	Mills	Total	
	Number	Number	Number	
Employees as at June 30, 2018	12	127	139	
Average employees during the year	12	139	151	
		2017		
	Head office	Mills	Total	
	Number	Number	Number	
Employees as at June 30, 2017	12	156	168	
Average employees during the year	12	179	191	



for the year ended June 30, 2018

### 45 CORRESPONDING FIGURES

Reclassification from component	Reclassification to component	Rupees
Dividend payable to directors (Deferred Liabilities)	Unclaimed Dividend	541,012
Unclaimed Dividend (Trade and other payables)	Unclaimed Dividend	892,493

### **46 AUTHORIZATION OF FINANCIAL STATEMENTS**

These financial statements were authorized for issue on October 03, 2018 by the Board of Directors of the Company.

#### **47 GENERAL**

Figures have been rounded off to the nearest pakistani rupees.

CHIEF EXECUTIVE

**DIRECTOR** 



# PATTERN OF HOLDING OF THE SHARE

As At June 30, 2018

	Shareholdings		
No. of Shareholders	From	То	<b>Total Shares Held</b>
134	1	100	6,976
254	101	500	76,261
243	501	1,000	178,739
148	1,001	5,000	376,657
24	5,001	10,000	183,381
11	10,001	15,000	144,658
6	15,001	20,000	108,995
7	20,001	25,000	163,600
2	25,001	30,000	58,500
2	35,001	40,000	77,000
1	50,001	55,000	53,000
1	80,001	85,000	80,500
1	100,001	105,000	102,000
1	120,001	125,000	120,500
1	160,001	165,000	163,000
1	165,001	170,000	168,885
2	195,001	200,000	395,159
1	390,001	395,000	394,144
1	810,001	815,000	812,822
1	3,135,001	3,140,000	3,139,223
842	• •	• •	6,804,000

### Classification of ordinary shares by Catergories as at June 30, 2018

Categories of shareholders	Share held	Percentage
Directors, Chief Executive Officers, and their spouse and minor children and their spouse and minor children	1,724,625	25.34
Associated Companies, undertakings and related parties. (parent Company)	3,179,393	46.73
NIT and ICP	19,895	0.29
Banks Development financial institutions, Non banking Financial Institutions	4,710	0.07
Insurance Companies	-	-
Modarabas and Mutual Funds	1,000	0.01
Shares holders holding 10% or more	4,072,715	59.86
General Public		
a. Local	1,699,876	24.99
b. Foreign	-	-
Others (to be specified) Joint Stock Companies	- 174,501	- 2.57

# Catagories of Shareholding required under Code of Corporate Governance (CCG) As on June 30, 2018

Sr. No.	Name & Category of shareholders	No. of Shares Held	Percentage
Associate	d Companies, Undertakings and Related Parties		
1	M/S TEEJAY CORPORATION (PVT) LTD	3,139,393	46.14
2	M/S PREMIER GARMENTS LIMITED	40,000	0.59
Mutual F	unds	-	-
Directors	s and their Spouse and Minor Children		
1	MR. TAHIR JAHANGIR	933,322	13.72
2	MRS MUNIZA JAHANGIR	197,441	2.90
3	MRS SULEMA JAHANGIR	197,718	2.91
4	MR. JILLANI JAHANGIR	394,144	5.79
5	MRS MYRA HUSAIN QURESHI	1,000	0.01
6	MR. ABDUL MUNAF	500	0.01
7	MR. RASHID AHMAD KHAN	1,000	0.01
Executives:			
Public Sector Companies & Corporations:			
Banks, Development Finance Institutions, Non Banking Finance 5,710 0.08 Companies, Insurance Companies, Takaful, Modarabas and Pension Funds:			

### Shareholders holding five percent or more voting intrest in the listed company

Sr. No.	Name & Category of shareholders	No. of Shares Held	Percentage
1	M/S TEEJAY CORPORATION (PVT) LTD	3,139,393	46.14
2	MR. TAHIR JAHANGIR	933,322	13.72
3	MR. JILLANI JAHANGIR	394,144	5.79

All trades in the shares of the listed company, carried out by its Directors, Executives and their spouses and minor children shall also be disclosed:

Sr. No. Name SALE PURCHASE Nill



### **FORM OF PROXY**

I/We			
of being a Member of	of Hala Enterprises Limited and holder(s) of		
Ordinary Shares as per Share Register Folio No			
For beneficial owners as per CDC List CDC Participant I.D. No. CNIC No.	Sub Account No Passport No		
hereby appoint Mr./Mrs./Miss	s my / our proxy to attend and vote for me / us and my /our		
Signed this day of 2018	Signature of Proxy		
1. WITNESS Signature: Name: Address:  CNIC No. Or Passport No.	2. WITNESS Signature: Name: Address:  CNIC No		

### Important:

- 1. This Proxy Form. duly completed and signed, must be received at above mentioned address the Registered Office of the Company, not less than 48 hours before the time of holding the meeting.
- 2. If a member appoints more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.
- 3. For CDC Account Holders / Corporate Entities In addition to the above the following requirements have to be met
- i. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be provided with the proxy
- ii. The proxy shall produce his original CNIC or original passport at the time of the meeting.
- iii. In case of a corporate entity, the Board of Directors resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) alongwith proxy form to the Company.

Te	o:	AFFIX CORRECT POSTAGE
	The Company Secretary Hala Enterprises Limited 17.5 Kilometers Sheikhupura Roa	d,
	Lahore	

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# پراکسی فارم

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ىمى/مساةساكن		ورمختار(پراکسی)مقرر کرتا/ کرتی ہوں تا کہوہ میری اہمار ک
رمیری/ہماری طرف سے کمپنی کے سالا نہ اجلاس عام جو کہ بتاریخ ۲۷ اکتوبر 🔥	11:00 عبوقت صبح 11:00 بج ، مکپنی کے رجٹر ڈوفتر	ن پریمسز :17.5 کلومیٹرشنو پوره روڈ لا ہور میں منعقد ہور
ں پول سکےاورووٹ ڈال سکے۔		
شخط بتاريخ ــــــــــــ دن ــــــــــــــــــــــ	ŕ	پاغچ روپے کی ریو نیوسٹمپ چسپال کریں
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ي دُ ي سي ڪھا نڌنمبرز:	; <del>"</del> ",)	میں موجو درجیٹر ڈوستخط کے مطابق ہونے جاہئیں)
منص کی تعداد:		

63

<u> </u>		
To:	AFFIX CORRECT POSTAGE	
The Company Secretary Hala Enterprises Limited 17.5 Kilometers Sheikhupura Road,		
Lahore		
! ! ! !		- i

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17.5 km Sheikhupura Road, Lahore - PK Tel: + 92 (42) 3797 0130, 3797 0230 Fax: + 92 (42) 3797 0681

E-mail: corporate@halaenterprises.com www.halaenterprises.com





