

**Ghani Automobile Industries Limited** 

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# **Ghani Automobile Industries Limited**

# **Corporate Information**

BOARD OF DIRECTORS Mr. Obaid Ghani Chairman

Mr. Aftab Ahmad Khan Mrs. Ayesha Aftab Mrs. Maryam Junaid Mrs. Musfira jubair Ms. Afifa Anwaar Ms. Zahra Aftab Mr. Junaid Ghani

Mr. Jubair Ghani Hafiz Muhammad Saad Mr. Muhammad Ayub Mr. Nauman Shaukat Mr. Sarfraz Anwar Dr. Amiad Ageel

AUDIT COMMITTEE Mr. Jubair Ghani Chairman

Mrs. Ayesha Aftab Member Mr. Sarfaraz Anwar Member

HR & R COMMITTEE Mr. Obaid Ghani Chairman

Mrs. Ayesha Aftab Member Mr. Junaid Ghani Member

COMPANY SECRETARY Hafiz Mohammad Imran Sabir

CHIEF FINANCIAL OFFICER Mr. Umer Farooq Khan

AUDITORS Hassan Farooq & Company

**Chartered Accountants** 

**LEGAL ADVISORS** Ally Law Associates

SHARE REGISTRAR Corplink (Pvt) Ltd

Wings Arcade, 1-K Commercial Model Town Lahore, Pakistan Phones: (042) 35916714, 35916719 Fax: (042) 35869037

Chief Executive Officer

BANKERS Albaraka Islamic Bank

Allied Bank Limited

Soneri Bank Limited, Islamic Banking Habib Metropolitan Bank Limited (IBD)

Habib Bank Limited
Meezan Bank Limited
UBL Ameen Limited
Bank Alfalah Limited
Bank Al-Habib
Faysal Bank Limited
Bank of Punjab (Taqwa)
MCB Limited (Islamic Banking)

**REGISTERED OFFICE** 274-B, N Block, Model Town Extension, Lahore

Phones: (042) 3516 8873, 3517 2205

Fax : (042) 3517 2263

E-mail: info@ghaniautomobiles.com http://www.ghaniautomobiles.com

**AUTOMOBILE PLANT** 49-KM, Multan Road, (from Lahore)

# Vision & Philosophy

Nothing in this earth or in the heavens

Is hidden from ALLAH

To indulge in honesty, integrity and self determination,

to encourage in performance and

most of all to put our trust in ALLAH,

so that we may, eventually through our efforts and belief,

become the leader amongst automobile products

manufacturers

# **Mission Statement**

To be successful by

effectively & efficiently

Utilizing our Philosophies,

so that We achieve & Maintain

constantly the High Standards of

**Product Quality** 

&

**Customer Satisfaction** 

# Chairman's Review

Dear Shareholders,

It gives me immense pleasure to welcome you at the Annual General Meeting of the Company.

During the Financial year 2018, the economic growth has improved ahead of the crucial July general election. According to macroeconomic indicators, economic output remained positive, due to a recovery in the agricultural sector, healthy manufacturing and solid investments related to the China-Pakistan Economic Corridor (CPEC). Growth will likely slow this year due to spiraling inflation and heightened external risks. Moreover, large macroeconomic imbalances will continue to weigh on potential growth. Provisional estimates put the real GDP growth for FY18 at 5.8 percent, up from 5.4 percent during FY17. However, this improved economic growth came amid widening twin deficits, which pose challenges for sustainability of the growth momentum Deterioration in external balances and high fiscal deficit remains a major source of concern for the economy.

The Board is composed of Directors with the relevant skills and competencies. The Board operates an efficient Committee system.

The Board has substantially complied with the provisions of the Listed Companies (Code of Corporate Governance) Regulations, 2017.

The annual evaluation of the Board of Directors of the company has been carried out to assess Board's performance. The Board's overall performance and effectiveness remained satisfactory.

The board meets regularly to adequately discharge its responsibilities. The Directors attendance in the board meetings is satisfactory. The Board Committee meetings have also been held on regular basis.

Lahore: September 29, 2018 Obaid Ghani
Chairman

Malghain

# **Directors' Report**

**Dear Shareholders** 

Assala-Mo-Alaikum Wa Rehmatullah Wa Barakatohu,

The Board of Directors of Ghani Automobile Industries Limited takes pleasure in presenting the annual report and the audited financial statement of the company together with auditors' report for the year ended June 30, 2018.

#### FINANCIAL PERFORMANCE

The operating results of your company for the year ended June 30, 2018 are summarized as follows:

	2018	2017	
	(Rupees in '000')		
Sales Net	192,227	116,198	
Gross Profit / (Loss)	2,361	(12,112)	
Profit / (Loss) before taxation	(6,031)	(24,723)	
Profit / (Loss) after taxation	(7,953)	(53,154)	
Earning / (loss) per share-basic & diluted (rupees)	(0.16)	(1.06)	

During the year under review, the net sale of the company has increased to Rupees 192 million as compared to Rupees 116 million for the last year. The management has succeeded to transform last year's Gross loss of Rupees 12 million to Gross Profit of Rupees 2.4 million. During the year under review, the net loss of the company has reduced to Rupees 7.9 million from Rupees 53 million. Resultantly, loss per share has also contracted from Rupee 1.06 to Rupees 0.16. The company has started its journey toward improving its sustainability. We hope for the further improvement in future.

#### **FUTURE OUTLOOK**

The shareholders of the company in Extraordinary General Meeting held on June 6, 2018 and held again on June 13, 2018 after adjournment under proviso of Section 135(1) of the Companies Act 2017 has approved to issue 40% right shares at discount of 10% i.e. at discounted price of Rs.9 per share. The purpose of the right issue is the expansion and meeting working capital requirements of the company. The right issue is currently in process. The last date of acceptance and payment is October 5, 2018.

### **CORPORATE GOVERNANCE**

The Board is committed to maintain a high standard of corporate governance, and has ensured full compliance of Corporate Governance as incorporated in the Rule Book/Listing Rules of the Stock Exchange.

Your directors are pleased to report that:

- 1. The financial statement prepared by the management of the company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. The proper books of account have been maintained.
- 3. Appropriate accounting policies consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards as applicable in Pakistan have been followed in preparation of financial statements and any departure there from has been adequately disclosed.
- 5. The system of internal control, which was in place, is continuously reviewed by internal audit and other such procedures. The process of review will continue with the objective to further improve.
- 6. There are no significant doubts upon the company's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- 8. The key operating data of the company is included in this report.
- 9. Due to the financial position and continuous losses, the Company could not announce dividend to the shareholders.
- 10. Outstanding taxes and levies: Please refer notes 6, 8 and 13 to the annexed audited accounts.

# THE MAIN TRENDS AND FACTORS LIKELY TO AFFECT THE FUTURE DEVELOPMENT, PERFORMANCE AND POSITION OF THE COMPANY'S BUSINESS

Pak Rupee devaluation, increasing raw material prices, tough competition etc. are factors likely to affect the future development, performance and position of the business.

#### THE IMPACT OF THE COMPANY'S BUSINESS ON THE ENVIRONMENT

There is no adverse impact of company's operation on the environment.

### **CHANGE OF NATURE OF COMPANY'S BUSINESS**

There are no changes that have occurred during the financial year concerning the nature of the business of the company or any other company in which the company has interest.

#### POLICY FOR FIXING REMUNERATION OF NON-EXECUTIVE/INDEPENDENT DIRECTORS

The company has a policy of not paying remuneration package for Non-Executive and Independent Directors.

### DIRECTORS' RESPONSIBILITY IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The Board ensures adequacy of internal control activities either directly or through its Committees. The Board also reviews the Company's financial operations and position at regular intervals by means of interim accounts, reports, profitability reviews and other financial and statistical information. The Board reviews material budgetary variances and actions taken thereon on periodic basis.

#### STAFF RETIREMENT BENEFIT

The Company operates a funded contributory provident fund scheme for its employees and contributions based on salaries of the employees are made to the fund on monthly basis.

#### **CODE OF CONDUCT**

Code of Conduct in line with the future outlook of the company has been developed and communicated to all the employees of the company.

#### **PATTERNS OF SHAREHOLDING**

A statement of the patterns of shareholding as on June 30, 2018 is attached as required under Companies Act, 2017. The directors, chief executive office, chief financial officer, company secretary, their spouses and minor children did not carry out any transaction in the shares of the company during the year, except as disclosed with the pattern of shareholding.

#### **BOARD OF DIRECTORS**

I would like to place on record my appreciation and gratitude to the Board of Directors for guidance and support to the management.

The total number of directors are 14 as per the following:

a. Male: 9 b. Female: 5

The composition of board is as follows:

	Dr. Amjad Aqeel
	Hafiz Muhammad Saad
Independent Director	Mr. Muhammad Ayub
	Mr. Nauman Shaukat
	Mr. Sarfraz Anwar
	Mrs. Ayesha Aftab
	Mr. Junaid Ghani
	Mr. Obaid Ghani
Other Non-Executive Directors	Mr. Jubair Ghani
	Ms. Zahra Aftab
	Mrs. Maryam Junaid
	Mrs. Musfira Jubair
	Ms. Afifa Anwaar
<b>Executive Directors</b>	Mr. Aftab Ahmad Khan

A total of four meetings of the Board of Directors, six meetings of the Audit Committee and two meetings of HR & R Committee were held during the period of one year, from July 01, 2017 to June 30, 2018. The attendance record of Board members was as

Name of the Director	No. of Board of Directors' Meetings attended	No. of Audit Committee Meetings attended	No. of HR & R Committee Meetings attended
Mr. Aftab Ahmad Khan	4	-	-
Mrs. Ayesha Aftab	4	6	2
Mr. Junaid Ghani	4	-	2
Mr. Obaid Ghani	4	-	2
Mr. Jubair Ghani	4	6	-
Ms. Zahra Aftab	4	-	-
Dr. Amjad Aqeel	4	-	-
Mrs. Maryam Junaid	4	-	-
Mrs. Musfira Jubair	4	-	-
Ms. Afifa Anwaar	4	-	-
Hafiz Muhammad Saad	4	-	-
Mr. Muhammad Ayub	4	-	-
Mr. Nauman Shaukat	4	-	-
Mr. Sarfraz Anwar	4	6	-

# **AUDITORS**

The present auditors Hassan Farooq & Company, Chartered Accountants, retired at the conclusion of the meeting. Being eligible, they have offered themselves for re-appointment. As suggested by the Audit Committee, the Board of Directors has recommended their re-appointment as auditors of the company for the year ending June 30, 2019, at a mutually agreed fee.

### **ACKNOWLEDGEMENT**

Lahore: September 29, 2018

The board acknowledges and puts on record its sincere appreciation for the staff and workers of the company for their work, enthusiasm and loyalty. We pray to Allah Subhanatallah to keep showering us with his Rehmat and keep us on the right path, which is the commandment of Allah Subhanatallah and sunnah of our Prophet "Mohammad" (Sallallaho-Alaie-Wasallam)

For and on behalf of the Board

**Aftab Ahmad Khan** 

Jubair Ghani Chief Executive Officer

Director

# Six Years at Glance

# FOR THE YEAR ENDED JUNE 30, 2018

	2018	2017	2016	2015	2014	2013
		(Rupees in '000')				
Production (Units)	6,511	4,460	2,376	5,802	3,184	6,162
Sales	192,227	116,198	56,071	126,664	124,377	173,262
Gross profit / (loss)	2,361	(12,112)	(34,296)	(21,629)	7,526	562
Net profit / (loss)	(7,953)	(53,154)	(74,991)	8,768	(4,044)	(10,574)
	(0.45)	(, , , , )	(1 <b>-</b> - )		(2.22)	(2.72)
Earning / (loss) per share (rupees)	(0.16)	(1.06)	(1.50)	0.20	(0.20)	(0.53)
Dividend %	-	-	-	-	-	-
Current assets	295,002	275,161	274,298	375,545	359,909	363,639
	·	,	,	,	, , , , , , , , , , , , , , , , , , ,	,
Current liabilities	263,384	239,393	214,400	219,386	364,612	365,676
Chara haldere amithi	01 222	00.100	142 220	217 221	F0 FC2	62.606
Share holders equity	81,233	89,186	142,339	217,331	58,562	62,606

# Statement of Compliance

WITH THE LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017 FOR THE YEAR ENDED JUNE 30, 2018

The company has complied with the requirements of the Regulations in the following manner:

- 1. The total number of directors are 14 as per the following:
- a. Male: 9
- b. Female: 5
- 2. The composition of board is as follows:

	Dr. Amjad Aqeel
	Hafiz Muhammad Saad
Independent Director	Mr. Muhammad Ayub
	Mr. Nauman Shaukat
	Mr. Sarfraz Anwar
	Mrs. Ayesha Aftab
	Mr. Junaid Ghani
	Mr. Obaid Ghani
Other Non-Executive Directors	Mr. Jubair Ghani
Other Non-Executive Directors	Ms. Zahra Aftab
	Mrs. Maryam Junaid
	Mrs. Musfira Jubair
	Ms. Afifa Anwaar
Executive Directors	Mr. Aftab Ahmad Khan

- 3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board/shareholders as empowered by the relevant provisions of the Act and these Regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.
- 8. The board of directors has a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 9. The Board has already arranged Directors' Training Program Mr. Junaid Ghani and Mr. Jubair Ghani. During the year under review, no director could take directors' training due to pre-occupations.
- 10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration

and terms and conditions of employment and complied with relevant requirements of the Regulations.

- 11. CFO and CEO duly endorsed the financial statements before approval of the board.
- 12. The board has formed committees comprising of members given below:
- a) Audit Committee

Mr. Jubair Ghani Chairman Mrs. Ayesha Aftab Member Mr. Sarfraz Anwar Member

b) HR and Remuneration Committee

Mr. Obaid Ghani Chairman Mrs. Ayesha Aftab Member Mr. Junaid Ghani Member

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 14. The frequency of meetings of the committee was as per following:
- a) Audit Committee: 6

Lahore: September 29, 2018

- b) HR and Remuneration Committee: 2
- 15. The board has set up an effective internal audit function who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other requirements of the Regulations have been complied with.

(OBAID GHANI)

Olighans

Chairman

# **Review Report**

To the Members on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of GHANI AUTOMOBILE INDUSTRIES LIMITED for the year ended 30 June 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2018.

HASSAN FAROOQ AND COMPANY

**Chartered Accountants** 

Name of Engagement Partner: Faroog Hamid

Lahore: September 29, 2018

# **Auditors' Report to the Members**

To the members of Ghani Automobile Industries Limited Report on the Audit of the Financial Statements

## **Opinion**

We have audited the annexed financial statements of Ghani Automobile Industries Limited (the Company), which comprise the statement of financial position as at 30 June 2018, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income or the income or expenditure statement, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit or loss and other comprehensive income or loss, or the surplus or deficit, the changes in equity and its cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

#### **Key Audit Matters**

### How our audit addressed the key audit matter

# 1) Valuation of stock in trade

Refer note 4.6, 11, and 16 to the financial statements Inventory forms a significant part of the Company's assets comprising 21.57 % of total assets.

We identified the valuation of stock in trade as key audit matter as it directly affects the profitability of the Company. Our audit procedures to assess the valuation of stock in trade, amongst others, included the following:

- Obtaining an understanding of internal controls over purchases and valuation of stock in trade and testing, on a sample basis, their design, implementation and operating effectiveness;
- Comparing on a sample basis specific purchases (including those from related party) with underlying supporting documents / agreements, if any
- Comparing calculations of the allocation of directly attributable costs with the underlying supporting documents;
- Obtaining an understanding of management's determination of net realizable value (NRV) and the key estimates adopted, including future

- selling
  prices,future costs to complete work in
  progress and costs necessary to make the sales
  and their basis: and
- Comparing the NRV, on a sample basis, to the goods cost of finished to 25925 value inventory accordance with in applicable accounting reporting and standards.

#### 2) Revenue recognition

Refer notes 4.8, and 15 to the financial statements. The Company generates revenue from sale of goods to domestic customers.

We identified revenue recognition as key audit matter as it is one of the key performance indicators the Company because and of the potential risk that revenue transactions be may not recognized in the appropriate period.

Our audit procedures to assess the recognition of revenue, amongst others, included the following:

- obtaining an understanding of and assessing the design and operating effectiveness of controls designed to ensure that revenue is recognized in the appropriate accounting period;
- Assessing the appropriateness of the company's accounting policies for revenue recognition and compliance of those policies with applicable accounting standards;
- Comparing on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation to assess whether revenue has been recognized in the appropriate accounting period; and
- Inspecting credit notes to record sales returns subsequent to year end, if any.

### 3. Preparation of financial statements under companies Act, 2017

As referred to in note 2 to the accompanying financial statements, the companies Act 2017 (the act) became applicable for the first time for the preparation of the Company's annual financial statements for the year ended 30 June 2018.

The act forms an integral part of the statutory financial reporting framework as applicable to company the company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements.

In the case of the company, specific additional disclosures and changes to the existing disclosures have been included in the financial statements as referred to note 3.1 to accompanying financial statements.

The aforementioned changes and enhancements in the financial statements are considered important and a key audit matter because of the volume and significance of the changes in the financial statements resulting from the transition to the new reporting requirements under the act.

We assessed the procedures applied by the management for the identification of the changes required in the financial statements due to the application of the act. We considered the adequacy and appropriateness of the additional disclosure and changes to the previous disclosure based on the new requirements. We also evaluated the sources of information used by the management for the preparation of the above referred disclosures and the internal consistency of such disclosures with other elements of the financial statements.

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information in the annual report including, in particular, the Chairman's Review, Director's Report, Financial Highlights, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements—regarding independence, and to communicate with them all relationships and other matters that may reasonably—be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income or the income and expenditure account, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Farooq Hamid.

HASSAN FAROOQ AND COMPANY Chartered Accountants

Lahore: September 29, 2018

# Balance Sheet AS AT JUNE 30, 2018

<b>598,700</b> 535,700 <b>49,615,088</b> 53,417,875	ς κς	1, 41, 149, 37, 2,
		811,920 74,343,659 146,200,650 12,584,291 58,048,680 3,012,603
	CURRENT ASSETS	
	200,000,000 (150,000,000) (260,814,212) 89,185,788	
200 000 000	(150,000,000) (150,000,000) (268,767,402) 81,232,598	262,774,547 (150,000,000) (268,767,402) 81,232,598 262,774,547 - 609,746 - 609,746
T letines	phia a	To the state of th
מון לינים למכ ליאוי	, substrinct and part up un ton issue of right share unlated losses	Issued, subscribed and paid up capital Discount on issue of right shares Accumulated losses  CURRENT LIABILITIES  Trade and other payables Loan from directors/shareholders Unclaimed dividend Provision for taxation

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

The annexed notes 1 to 34 form an integral part of these financial statements.

**Ghani Automobile Industries Limited** 

# **Profit and Loss Account**

# FOR THE YEAR ENDED JUNE 30, 2018

	NOTE	June 30, 2018 Rupees	June 30, 2017 Rupees
Sales	15	192,227,417	116,198,431
Cost of sales	16	(189,865,952)	(128,310,763)
Gross profit/(loss)		2,361,465	(12,112,332)
Administrative expenses	17	(20,072,330)	(10,428,596)
Distribution and marketing expenses	18	(13,086,047)	(16,341,959)
Other expenses	19	-	(8,085,973)
		(33,158,377)	(34,856,528)
Operating (loss)		(30,796,912)	(46,968,860)
Other income	20	25,085,385	22,417,797
Operating (loss) before interest and tax		(5,711,527)	(24,551,063)
Financial charges	21	(319,389)	(172,284)
(Loss) before taxation		(6,030,916)	(24,723,347)
Taxation	22	(1,922,274)	(28,430,483)
(Loss) for the year		(7,953,190)	(53,153,830)
(Loss) per share - Basic and diluted	23	(0.16)	(1.06)

The annexed notes 1 to 34 form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# Statement of Comprehensive Income

FOR THE YEAR ENDED JUNE 30, 2018

	June 30, 2018 Rupees	June 30, 2017 Rupees
(Loss) for the year	(7,953,190)	(53,153,830)
Other comprehensive income for the year	-	-
Total comprehensive (loss)	(7,953,190)	(53,153,830)

The annexed notes 1 to 34 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

**CHIEF FINANCIAL OFFICER** 

DIRECTOR

# Statement of Cash Flows

# FOR THE YEAR ENDED JUNE 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES  (Loss) for the year before tax  Adjustment for:  Depreciation	(6,030,916)	(24,723,347)
Adjustment for : Depreciation		(24,723,347)
Depreciation	3,867,727	
·	3,867,727	
/C : \		4,147,611
(Gain)/loss on sale of fixed assets	(1,192,462)	-
Financial charges	319,389	172,284
Operating (loss) before working capital changes	2,994,654 (3,036,262)	4,319,895 (20,403,452)
	(0,000,000,	(20):00):02/
(Increase) / decrease in current assets	440.000	2 224
Store, spares and loose tools Stock in trade	448,998	3,224
Trade debtors	(32,350,589) 3,798,833	4,334,618 13,421,497
Advances and other receivables	24,569,407	(10,483,792)
sales tax refundable	(9,666,984)	(3,904,384)
Suites tax returnations	(13,200,335)	3,371,163
Increase in current liabilities		
Trade and other payables	136,096,093	28,553,568
Operating profit after working capital changes	119,859,496	11,521,279
Financial charges paid	(319,389)	(172,284)
Taxes paid	(7,605,298)	(5,708,103)
	(7,924,687)	(5,880,387)
NET CASH GENERATED FROM OPERATING ACTIVITIES	111,934,809	5,640,892
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of fixed assets	(601,653)	(1,813,731)
Sale proceeds from asset disposed off	1,792,175	-
Increase in security deposits	(63,000)	(76,000)
NET CASH GENERATED/(USED) IN INVESTING ACTIVITIES	1,127,522	(1,889,731)
CASH FLOW FROM FINANCING ACTIVITIES		
Loan repaid to directors / shareholders	(112,105,000)	(3,000,000)
NET CASH (USED) IN FINANCING ACTIVITIES	(112,105,000)	(3,000,000)
NET INCREASE IN CASH AND CASH EQUIVALENTS	957,331	751,161
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	2,055,272	1,304,111
CASH AND CASH EQUIVALENTS AT YEAR END	3,012,603	2,055,272

The annexed notes 1 to 34 form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

**DIRECTOR** 

# Statement of Changes in Equity

FOR THE YEAR ENDED JUNE 30, 2018

	Share Capital	Discount on Right Shares	Accumulated (Losses)	Total
			Rupees	
Balance as on July 01, 2016	500,000,000	(150,000,000)	(207,660,382)	142,339,618
(Loss) for the year	-	-	(53,153,830)	(53,153,830)
Other comprehensive income	-	-	-	-
Balance as on June 30, 2017	500,000,000	(150,000,000)	(260,814,212)	89,185,788
(Loss) for the year	-	-	(7,953,190)	(7,953,190)
Other comprehensive income	-	-	-	-
Balance as on June 30, 2018	500,000,000	(150,000,000)	(268,767,402)	81,232,598

The annexed notes 1 to 34 form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

**DIRECTOR** 

# Notes to the Financial Statements

### FOR THE YEAR ENDED JUNE 30, 2018

#### 1. GENERAL INFORMATION

1.1 The company is a public listed company incorporated in Pakistan under the Companies Ordinance, 1984 in September 1987. The registered office and factory of the company is situated at 274-B, N Block, Model Town Extension, Lahore and 49-KM Multan Road Bhai Pheru respectively. The shares of the company are quoted on Pakistan Stock Exchange. The name of the company has been changed from Ghani Textile Limited to Ghani Automobile Industries Limited with effect from March 31, 2004.

The Company is principally engaged in manufacture, assemble and trade of Automotive Vehicles of all kinds and sorts. Before 2004, the Company's business was to manufacture and trade of grey cloth.

Geographical location and address of business unit /plant:

274-B, N Block, Model Town Extension, LahoreRegistered office49-KM Multan Road Bhai PheruProduction plant

#### 2 SIGNIFICANT TRANSACTIONS AND EVENTS THAT AFFECTED THE COMPANY'S FINANCIAL POSITION AND PERFORMANCE

During the year, the Shareholders of Ghani Automobile Industries Limited have passed a "Special Resolution" in Extra Ordinary General Meeting held on Wednesday June 06, 2018 at 11:30 AM and held again on Wednesday June 13, 2018 after adjournment under proviso of section 135 (1) of the Companies Act, 2017 in which it was decided to issue 40% right shares (40 ordinary shares for every 100 shares held) by issuance of 20,000,000/- ordinary shares of Rupees 10/- each in consideration of cash at discount price of Rupees 9 per share i.e. at discount of 10%.

The purpose of right issue is the expansion and meeting the working capital requirements of the Company. The proposed right issue would help the Company strengthening its equity base, initiate the expansion, increase market share and easing the cash flow.

- ii) The Company had obtained loan from directors/shareholders of Rupees 112,105,000/-. The company repaid the loan amount in full during the year.
- Due to the applicability of Companies Act, 2017 certain disclosures of the financial statements have been presented in accordance with the fourth schedule notified by the Securities and Exchange Commission of Pakistan vide S.R.O 1169 dated 7 November 2017.

#### 3. BASIS OF PREPARATION

#### 3.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provision of and directives issued under the Companies Act, 2017.

Where provision of and directives issued under the Companies Act, 2017 differ from the IFRS, the provision of and directives issued under the Companies Act, 2017 have been followed.

# 3.2 Basis of Measurement

These financial statements have been prepared under the historical cost convention except for certain financial instruments, which are carried at fair values and staff retirement benefit - gratuity which is carried at present value of defined benefit obligation net of fair value of plan assets.

#### 3.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the functional and presentation currency of the Company.

#### 3.4 Critical Accounting Estimates and Judgements

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions and judgements are continually evaluated and are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by the management in the application of approved accounting standards, as applicable in Pakistan, that have significant effect on the financial statements and estimates with a significant risk of material adjustments in the next year are as follows:

- Useful lives of property, plant and equipments and depreciation (note 4.2)
- Taxation (note 4.12)
- provisions for slow moving and obsolete stores, spares and loose tools and stock in trade (note 4.5 & 4.6)

#### 3.5 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

#### 3.5.1 Standards, amendments and interpretations to approved accounting standards that are effective in current year.

Certain standards, amendments and interpretations to approved accounting standards are effective for accounting periods beginning on April 1, 2016 but are considered not to be relevant or to have any significant effect on the company's operations (although they may affect the accounting for future transactions and events) and are, therefore, not detailed in these financial statements, except for the following:

## IAS 1, 'Presentation of financial statements'

The amendments provide clarifications on a number of issues, including:

- Materiality an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance.
- Disaggregation and subtotals line items specified in IAS 1 may need to be disaggregated where this is relevant to an understanding of the entity's financial position or performance. There is also new guidance on the use of subtotals.
- Notes confirmation that notes do not need to be presented in particular order.
- Other comprehensive income arising from investments accounted for under the equity method—
  the share of other comprehensive income arising from equity-accounted investments is grouped
  based on whether the items will or will not subsequently be reclassified to profit or loss. Each
  group should then be presented as a single line item in the statement of other comprehensive
  income.

#### - IAS 19, 'Employee benefits'

The amendment clarifies that, when determining the discount rate for post-employment benefit obligations, it is the currency that the liabilities are denominated in that is important, not the country where they arise. The assessment of whether there is a deep market in high-quality corporate bonds is based on corporate bonds in that currency, not corporate bonds in a particular country. Similarly, where there is no deep market in high-quality corporate bonds in that currency, government bonds in the relevant currency should be used. The amendment is retrospective but limited to the beginning of the earliest period presented. The company's current accounting treatment is already in line with the requirement of this standard.

# 3.5.2 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company.

There are certain standards, amendments to the approved accounting standards and interpretations that are mandatoryforcompanies having accounting periods beginning on or after April 1, 2017 but are considered not to be relevant or to have any significant effect on the company's operations and are, therefore, not detailed in these financial statements, except for the following:

Effective Date: July 1, 2018

Effective Date: January 1, 2017

Effective Date: July 1, 2018

Effective Date: January 1, 2018

Effective Date: January 1, 2019

#### - IFRS 15, 'Revenue from contracts with customers'

This standard is yet to be notified by the SECP. This standard deals with revenue recognition and establishes principles for reportinguseful information to users of the financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the goods or services. The standard replaces IAS 18, 'Revenue', and IAS 11, 'Construction contracts', and related interpretations. The company is yet to assess the full impact of the standard.

#### - IAS 7, 'Cashflow statements: Disclosure initiative'

This amendment requires disclosure to explain changes in liabilities for which cash flows have been, or will be classified as financing activities in the statement of cash flows. The amendment only covers balance sheet items for which cash flows are classified as financing activities. In case other items are included within the reconciliation, the changes in liabilities arising from financing activities will be identified separately. A reconciliation of the opening to closing balance is not specifically required but instead the information be provided in other ways. In the first year of adoption, comparative informationneed not to be provided. It is unlikely that the amendment will have any significant impact on the company's financial statements.

#### - IFRS 9, 'Financial instruments'

This standard is yet to be notified by the SECP. This standard replaces the guidance in IAS 39, 'Financial instruments: Recognition and measurement'. It includes requirementson the classification and measurement financial assets and liabilities; it also includes an expected credit losses model that replaces the currentincurred loss impairment model. The company is yet to assess the full impact of the standard.

#### - IFRS 16 'Leases' Effective Date: July 1, 2019

This standard replaces the currentguidance in IAS 17 and is a far reaching change in accounting by lessees in particular. Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operatinglease (offbalance sheet). IFRS 16 now requires lessees to recognise a lease liability reflecting futurelease payments and a 'right-of-useasset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-termleases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees. The company is yet to assess the full impact of the standard.

#### - IFRIC 22, 'Foreign currency transactions'

This IFRIC addresses foreign currency transactions or parts of transactions where there is consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment/receipt is made as well as for situations where multiple payments/receipts are made. The guidance aims to reduce diversity in practice. The company is yet to assess the full impact of the standard.

# IFRIC 23, 'Uncertainty over Income Tax Treatments'

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The above standards and amendments are not expected to have any material impact on the Company's financial statements in the period of initial application.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Basis of Accounting

These financial statements have been prepared under the accrual basis of Accounting.

#### 4.2 Property, Plant and Equipments

Property, plant and equipment except for free hold land and capital work in progress which are stated at cost less accumulated depreciation and accumulated impairment losses (if any). Depreciation is charged on reducing balance method over the useful life of the assets at the rates mentioned in Note 9 to these financial statements.

Subsequent costs including major renewals and improvements are included in the carrying amount of the asset or recognised as a separate asset, as appropriate, only when it is probable that the future economic benefits associated with the asset will flow to the Company and the cost of the asset can be measured reliably. The carrying amount of the replaced part is derecognised at the time of replacement. Normal repair and maintenance and day-to-day servicing are charged to the profit and loss account as and when incurred.

Depreciation on addition is charged from the month in which asset become available for use, while no depreciation is charged in the month of disposal.

Where major components of an item of property, plant and equipment have different useful lives, they are accounted for in the books of account as separate items of property, plant and equipment.

The depreciation methods, useful lives and residual values of items of property, plant and equipment are reviewed periodically and altered if circumstances or expectations have changed significantly. Any change or adjustment in depreciation method, useful lives and residual values is accounted for as a change in accounting estimate under IAS 8, 'Accounting policies, changes in accounting estimates and errors' and is applied prospectively in the financial statements by adjusting the depreciation charge for the period in which the amendment or change has been made and for future periods.

Disposal of an item of property, plant and equipment is recognised when significant risk and rewards, incidental to the ownership of that asset, have been transferred to the buyer. Gains and losses on disposals are determined by comparing the carrying amount of that asset with the sales proceeds and are recognised within 'other income / other operating expenses' in the profit and loss account.

#### 4.3 Impairment of Assets

#### 4.3.1 Financial assets

The Company assesses at each balance sheet date whether there is any objective evidence or indication that financial asset or group of financial assets is impaired. A financial asset or a group of financial asset is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (incurred a loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial asset that can be reliably estimated. If any such indication exists, the management estimates the recoverable amount of the asset. Impairment loss is recognized for the amount by which the carrying value of asset exceeds the recoverable amount. Any impairment losses on financial asset including financial assets carried at amortized cost are recognized in statement of profit or loss.

# 4.3.2 Non-financial assets

The carrying value of non-financial assets other than inventories and deferred tax assets are assessed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the management estimates the recoverable amount of the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized .The reversal is limited so that the carrying amount of the asset does not exceed its recoverable nor exceed the carrying amount that would have been determined , net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit and loss.

### 4.4 Capital Work in Progress

These are stated at cost less accumulated impairment losses if any. All cost/expenditures connected with specific assets, incurred during the installation and construction period are carried under this head. These are transferred to property, plant and equipment as and when assets are available for use.

#### 4.5 Stores, Spares and Loose Tools

These are valued at lower of cost and net realizable value. Cost is determined at moving average, except items in transit, which are valued at cost comprising invoice value and charges incurred thereon. Provision for obsolete and slow moving stores, spare parts and loose tools is determined based on management's estimate regarding their future usability.

#### 4.6 Stock in Trade

Raw materials are valued at the lower of weighted average cost and net realizable value except for items in transit which are stated at cost incurred to date. Cost comprises of all cost of procurement, cost of conversion and other cost incurred in bringing the inventories to present location and condition.

Work in process and finished goods are valued at lower of cost (calculated on weighted average basis) and net realizable value. Cost in relation to work in progress and finished goods, represents direct cost of materials direct wages, and an appropriate portion of production overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost of completion and the costs necessary to be incurred in order to make a sale. Provision is made in the financial statements for obsolete and slow moving stock in trade based on management's estimate regarding their future usability.

#### 4.7 Trade Debts

Trade debts originated by the Company are recognized and carried at original invoice amount less provision for doubtful debts. An estimated provision is made when collection of the full amount no longer receivable. Bad debts are written off as and when identified.

#### 4.8 Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of consideration received or receivable, excluding discounts, rebates, and sales tax or duty. The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or an agent. The following are the specific recognition criteria that must be met before revenue is recognized:

- Sales are recorded on dispatch of goods when significant risk and rewards of ownership are transferred to the customers.
- Return on bank deposits is recognized on accrual basis taking into account the effective yield.
- Others are accounted for an accrual basis.

### 4.9 Advances, deposits and other receivables

Advances are recognised at cost, which is the fair value of the consideration given. An assessment is made at each reporting date to determine whether there is an indication that assets may be impaired. If such indication exists, the estimated recoverable amount of that asset is determined and any impairment loss is recognised for the difference between the recoverable amount.

Other receivable are recognised and carried at cost which is the fair value of the consideration to be received in the future for goods and services.

#### 4.10 Related Party Transactions

Transactions with related parties are priced on arm's length basis. Prices for these transactions are determined on the basis of comparable uncontrolled price method, which sets the price by reference to comparable goods and services sold in an economically comparable market to a buyer unrelated to the seller.

#### 4.11 Staff Retirement Benefits

The Company operates an approved contributory provident fund scheme for all its permanent eligible employees. Contributions are made equally by the Company and its employees at the rate of 8.33% of gross salary. Employee retirement benefits are payable to eligible employees on completion of the prescribed qualifying period of service under these funds. Obligation for contributions to the fund are recognized as an expense in the statement of profit and loss when they are due.

#### 4.12 Taxation

### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any in accordance with the provisions of the Income Tax Ordinance 2001. The charge for the current tax also includes adjustments where necessary, relating to prior years which arise from assessments framed /finalized during the year.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in computation of the taxable profit.

Deferred tax liabilities are generally recognized for all taxable temporary differences, while deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax losses and unused tax credits, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, carry forward unused tax losses and unused tax credits can be utilized.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow deferred tax asset to be recovered.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the income statement.

All expenses are recognised in the statement of profit or loss on an accrual basis.

### 4.13 Foreign Currencies

Transactions in foreign currencies are accounted for in Pak Rupees at the rates of exchange ruling at the date of transactions. Assets and liabilities in foreign currencies except for foreign currency balance covered by forward exchange risk cover are translated into Pak Rupee at the exchange rates prevailing at the balance sheet date. Foreign currency balance covered by forward exchange risk cover is converted at Contracted rates. Any exchange gain/loss is charged to current year's income.

#### 4.14 Financial Instruments

All financial assets and liabilities are recognized at cost which is the fair value of the consideration received or given at the time when the company becomes a party to the contractual provisions of the instrument by following trade date accounting. Any gain or loss on subsequent measurement and derecognition is charged to income.

#### 4.15 Borrowing Cost

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any are capitalised as part of the cost of the relevant asset.

#### 4.16 Off Setting of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are off set and the net amount is reported in the financial statements when there is a legally enforceable right to off set the recognised amounts and the Company intends either to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. Corresponding income on the asset and change in the liability is also off- set accordingly.

#### 4.17 Cash and Cash Equivalents

Cash and cash equivalents are carried at cost and are defined as cash in hand and cash at bank. For the purpose of cashflow statement cash and cash equivalents comprise of cash in hand, cash at banks and term deposit receipts less than or equal to three months.

#### 4.18 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the outflow can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### 4.19 Trade and Other Payables

Liabilities for trade and other payables are carried at cost, which is the fair value of consideration to be paid in future for goods and services received, whether or not billed to the Company.

### 4.20 Earnings Per Share

The Company presents earnings per share (EPS) data for its ordinary shares. EPS is calculated by dividing the profit attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

#### 4.21 Dividend and appropriation to reserves

Dividend distributions to the Company's shareholders is recognised as a liability in the period in which dividends approved. Transfer between reserves made subsequent to the reporting date is considered as non-adjusting event and is recognised in the financial statements in the period in which such transfers are made.

#### 5. ISSUED, SUBSCRIBED AND PAID UP CAPITAL

	June 30, 2018	June 30, 2017			June 30, 2018	June 30, 2017
	Number	of Shares		NOTE	Rupees	Rupees
	19,250,000	19,250,000	Ordinary shares of Rs. 10 each fully paid in cash		192,500,000	192,500,000
	250,000	250,000	Ordinary shares of Rs. 10 each fully paid other than cash		2,500,000	2,500,000
	500,000	500,000	Ordinary shares of Rs. 10 each issued as bonus shares		5,000,000	5,000,000
	30,000,000	30,000,000	Ordinary shares of Rs. 10 each fully paid in cash at discount		300,000,000	300,000,000
	50,000,000	50,000,000			500,000,000	500,000,000
6.	TRADE AND OTHE	R PAYABLES				
	Creditors				190,969,008	89,977,860
	Advance from cu	istomers			40,793,181	11,725,042
	Accrued expense	es and other liabilitie	S	6.1	30,664,504	19,258,626
	Income tax dedu	cted at source			347,854	5,716,926
					262,774,547	126,678,454
	6.1 Accrued	and Other Liabilitie	S			
	Salarie	s and wages			30,024,472	18,675,426
	Audito	r's remuneration			372,500	322,500
	Utility	expenses			267,532	260,700
					30,664,504	19,258,626
-	LOAN EDOM DIDE	CTODE/SUADEUOID	FDC			

#### 7. LOAN FROM DIRECTORS/SHAREHOLDERS

It represents loan obtained from shareholders/directors of the Company. This is interest free loan and the loan amount is repayable on demand. The company repaid the loan amount in full during the year.

# 8. CONTINGENCIES AND COMMITMENTS

### Contingencies

- 8.1 There is a contingent liability of Rupees. 1,727,290/- (2017: Rupees. 1,727,290/-) in respect of income tax for assessment up to assessment year 2001-2002 against order under section 50, 53 and 80 D of repealed Income Tax Ordinance, 1979. The company has filed the appeals to ITAT and CIT against above orders.
- **8.2** The Punjab Employees Social Security Institution has raised a demand of Rupees. 2,245,057/- (2017: Rupees. 2,245,057/-) as less payment of contribution for the period from 1989 to 1995. The company has not acknowledged this demand and filed appeal under section 57 of the Social Security Ordinance, 1965. After remand of the case by Labour Court, appeal is now under process with Additional Commissioner, Punjab Employees Social Security Institute.
- **8.3** Habib Bank Limited has given a guarantee of Rupees. 729,000/- (2017: Rupees. 729,000/-) in favour of Water and Power Development Authority (WAPDA) on behalf of Ghani Automobile Industries Limited to furnish guarantee for payment of dues against electricity sales to the Company.
- 8.4 Habib Metropolitan Bank Limited has given a guarantee of Rupees.1,200,000/- (2017: Rupees. 1,200,000/-) in favour of Sui Northern Gas Pipeline Limited (SNGPL) on behalf of Ghani Automobile Industries Limited in accordance with contract no. LSO/GAIL-7989 (GI) Dated March 26, 2007 to furnish guarantee for payment of dues against gas sales to the Company.

#### Commitments

8.5 The Company has commitment of Rupees 5,476,704/- in respect of raw material as at June 30, 2018. (2017: Nil).

June 30, 2018 June 30, 2017	NOTE Rupees Rupees	S:	0 1 0 0 0 1 5 2 8 8 5 1 7 5
		Property, plant and equipment	Operating assets

<sup>9.1</sup> Reconciliation of carrying amounts at the beginning and end of the year is as follows:

					Owned					
	Freehold Land	Building on Freehold Land	Plant & Machinery	Furniture & Fixtures	Loose Tools	Electrical Equipment	Electrical Installation	Computers	Vehicles	Grand Total
						Rupees				
At June 30, 2016	007	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	0.00	000	7	600	200	0.00		0,000
Accumulated depreciation		(27,920,953)	(8,762,975)	(1,047,111)	(867,125)	(718,463)	(873,609)	(771,187)	(1,775,762)	(42,737,185)
Written down value	14,932,180	32,033,094	5,957,544	382,500	408,451	268,920	916,960	78,399	238,007	55,216,055
Year ended June 30, 2017	14 932 180	32 033 094	5 957 544	387 500	408 451	068 896	916 960	78 399	238 007	55 216 055
Additions	1	718,200		21,900	286,000		106,511		681,120	1,813,731
Depreciation	•	(3,215,279)	(595,754)	(39,162)	(57,412)	(26,892)	(51,174)	(23,520)	(138,417)	(4,147,611)
Closing net book value	14,932,180	29,536,015	5,361,790	365,237	637,039	242,028	972,297	54,879	780,710	52,882,175
<b>At June 30, 2017</b> Cost	14,932,180	60,672,247	14,720,519	1,451,511	1,561,576	987,383	1,897,080	849,586	2,694,889	99,766,971
Accumulated depreciation	•	(31,136,232)	(9,358,729)	(1,086,274)	(924,537)	(745,355)	(924,783)	(794,707)	(1,914,179)	(46,884,796)
Written down value	14,932,180	29,536,015	5,361,790	365,237	637,039	242,028	972,297	54,879	780,710	52,882,175
Year ended June 30, 2018 Opening net book value	14,932,180	29,536,015	5,361,790	365,237	637,039	242,028	972,297	54,879	780,710	52,882,175
Additions	000,00	000				000,	•	000,6	000,20	00T)
Cost Accumulated den			(1,591,000)							(1,591,000)
			(599,713)							(599,713)
Depreciation	,	(2,978,673)	(525,275)	(36,524)	(63,704)	(28,663)	(48,615)	(16,914)	(169,359)	(3,867,727)
Closing net book value	15,017,180	26,934,394	4,236,802	328,714	573,335	257,965	923,682	40,965	703,351	49,016,388
<b>At June 30, 2018</b> Cost	15,017,180	61,049,300	13,129,519	1,451,511	1,561,576	1,031,983	1,897,080	852,586	2,786,889	98,777,624
Accumulated depreciation	•	(34,114,906)	(8,892,717)	(1,122,797)	(988,241)	(774,018)	(973,398)	(811,621)	(2,083,538)	(49,761,236)
Written down value	15,017,180	26,934,394	4,236,802	328,714	573,335	257,965	923,682	40,965	703,351	49,016,388
Rate (%)	%0	10%	10%	10%	10%	10%	2%	30%	20%	

9.1.1 Depreciation charge for the year has been allocated as under:

Cost of goods sold Selling and distributed expenses

 June 30, 2018
 June 30, 2017

 Rupees
 Rupees

 3,829,050
 4,106,135

 3,867,727
 4,147,611

9.1.2 Free hold land of the Company and building thereon, is situated at 49 km Multan Road Bhai Pheru having area of 40 kanals and 9 marlas.

9.1.3 Details of property, Plant and equipment disposed off, having aggregate net book value in excess of Rupees 500,000/- are as follows:

Relationship	with purchaser	
o done	Laicilasei	
Mode of	disposal	
Gain/(loss) on	disposal	
special of co	sale proceds	
onless dood	DOOR Value	
Accumulated	depreciation	
too legining	Original cost	
a citainoso C	Describing	

Plant and machinery

Assafa Enterprises Assafa Enterprises Assafa Enterprises Assafa Enterprises Assafa Enterprises Assafa Enterprises Negotiation Negotiation 6,323 Negotiation Negotiation Negotiation Negotiation Negotiation 15,874 152,913 467,001 53,476 461,598 1,192,462 12,637 31,722 633,730 70,493 205,739 96,882 740,972 1,792,175 6,314 52,826 166,729 15,848 35,218 43,405 279,373 599,713 989'6 97,174 203,271 29,152 64,782 96,595 520,627 991,287 16,000 45,000 150,000 110,000 370,000 100,000 800,000 1,591,000 Welding Plant 303 Tyler Sheet Cutting Machine Welding Plant Electric Lath Machine (07 ft) Sheet Press Machine Pillar Drill Machine Welding Plant (Murex4065) Total

Supplier

Supplier

Supplier Supplier

Supplier

Supplier

Supplier

			June 30, 2018	June 30, 2017
		NOTE	Rupees	Rupees
10.	SECURITY DEPOSITS			
	Against;			
	Utilities		598,700	535,700
11.	STOCK IN TRADE			
	Raw material		50,486,987	28,073,240
	Work in process		5,378,788	5,605,329
	Finished stock		18,477,884	8,314,501
			74,343,659	41,993,070
12.	ADVANCES AND OTHER RECEIVABLES			
	Considered good			
	Advances:			
	Employees	12.1	-	1,218,096
	Suppliers	12.2	5,560,940	27,145,413
	Letters of credit	12.3	7,023,351	8,790,189
			12,584,291	37,153,698

- **12.1** These represent interest free loans and advances provided to employees for personal use as per the terms of employment. These advances are secured against staff provident fund balance.
- **12.2** This represents amount advanced to suppliers for supply of raw material.
- 12.3 This represents advance payments made for the purpose of imports of 800 Self Start Engines for bikes.

13.	TAX REFUNDS AND DUE FROM THE GOVERNMENT	NOTE	June 30, 2018 Rupees	June 30, 2017 Rupees
	Advance income tax		21,208,180	15,525,156
	Sales tax refundable		36,840,500	27,173,516
			58,048,680	42,698,672
14.	CASH AND BANK BALANCES			
	Cash in hand		105,909	275,654
	Cash at bank			
	- in current accounts		2,461,401	1,301,616
	- in saving accounts	14.1	445,293	478,002
			3,012,603	2,055,272

Profit rate on bank deposits ranges from 5.5% to 6% per annum (2017: 5% to 5.7% per annum). The deposits account is placed with bank under islamic mode.

with bank under islamic mode.		June 30, 2018	June 30, 2017
15. SALES	NOTE	Rupees	Rupees
Local sales		229,383,336	136,630,763
Less: Sales return		(1,939,901)	(561,921)
		227,443,435	136,068,842
Sales of spare parts		190,828	888,568
		227,634,263	136,957,410
Less: Sales tax		(35,406,846)	(20,758,979)
		192,227,417	116,198,431

		June 30, 2018	June 30, 2017
	NOTE	Rupees	Rupees
COST OF SALES			
Raw material consumed	16.1	177,778,560	102,440,203
Salaries, wages and benefits	16.2	11,140,363	12,001,749
Store consumed		1,281,902	676,048
Fuel and power		4,060,493	2,266,622
Repair and maintenance		230,897	34,310
Travelling and vehicle running		306,692	227,470
Entertainment		327,096	264,695
Communications and stationery		325,135	345,869
Freight and handling		150,935	115,385
Rent, rates and taxes		143,893	172,094
Depreciation	9.1.1	3,829,050	4,106,135
Other expenses		227,778	389,868
Mark in present		199,802,794	123,040,448
Work in process		5,605,329	11,303,231
Opening stock Closing stock		(5,378,788)	(5,605,329)
Closing Stock		226,541	5,697,902
Cost of goods manufactured		200,029,335	128,738,350
Finished Stock			
Opening stock		8,314,501	7,886,914
Closing stock		(18,477,884)	(8,314,501)
		(10,163,383)	(427,587)
Cost of sales		189,865,952	128,310,763
16.1 Raw Material Consumed			
Opening balance		28,073,240	27,137,453
Purchases		200,192,307	103,375,990
		228,265,547	130,513,443
Closing stock		(50,486,987)	(28,073,240)
		177,778,560	102,440,203

16.

16.2 Salaries, wages and benefits include Rupees. 695,613/- (2017: Rs.569,033/-) in respect of staff retirement benefits.

	NOTE	June 30, 2018 Rupees	June 30, 2017 Rupees
17. ADMINISTRATIVE EXPENSES			
Directors remuneration		12,000,000	5,760,000
Staff salaries benefits	17.1	2,268,466	1,588,851
Travelling and vehicle running		333,612	165,977
Entertainment		784,786	136,753
Communications and stationery		232,158	250,503
Auditor's remuneration	17.2	372,500	322,500
Fee and subscription		3,670,065	2,169,162
Miscellaneous expenses		183,976	34,850
Write off -Advance to supplier		226,767	
		20,072,330	10,428,596

<sup>17.1</sup> Staff salaries and benefits include Rupees 143,073/- (2017: Rupees 47,874/-) in respect of staff retirement benefits.

	NOTE	June 30, 2018 Rupees	June 30, 2017 Rupees
17.2 Auditor's Remuneration			
Annual audit fee		300,000	250,000
Half yearly review		60,000	60,000
Other certification		12,500	12,500
		372,500	322,500
18. DISTRIBUTION AND MARKETING EXPENSES			
Salaries, wages and benefits	18.1	7,201,800	6,509,979
Travelling and vehicle running		2,868,892	3,925,145
Entertainment		242,655	114,440
Advertising and sales promotion		1,028,532	2,092,862
Rent, rates and taxes		120,670	142,410
Communications and stationery		373,996	460,355
Freight and handling		1,143,525	1,248,534
Depreciation	9.1.1	38,677	41,476
Other expenses		67,300	1,806,758
		13,086,047	16,341,959

**18.1** Salaries, wages and benefit include Rupees 257,975 (2017: Rs. 221,878/- ) in respect of staff retirement benefits.

19.	OTHER EXPENSES	NOTE	June 30, 2018 Rupees	June 30, 2017 Rupees
	Loss on sale of spare parts		-	738,809
	Other expenses			7,347,164
20.	OTHER INCOME		-	8,085,973
	Profit on bank deposits		51,753	20,165
	Other income		23,841,170	22,195,261
	Profit on DYL parts painted		-	202,371
	Gain on disposal of fixed asset		1,192,462	-
			25,085,385	22,417,797
21.	FINANCIAL CHARGES			
	Bank charges		319,389	172,284
22.	TAXATION		319,389	172,284
	Current			
	For the year		1,922,274	1,161,984
	Prior year		-	502,687
	Deferred tax		-	26,765,812
			1,922,274	28,430,483

**22.1** The provision for current year tax represent tax on turnover at the rate of 1%. According to management, the tax provision made in the financial statements is sufficient.. Following is the comparison of tax provision as per accounts vis a vis tax assessment for last three years.

•		Provision in financial statements
	Rup	ees
Tax Year 2017	1,386,162	1,161,984
Tax Year 2016	850,296	560,708
Tax Year 2015	1,804,262	1,804,262

The company computes tax based on the generally accepted interpretations of the tax laws and considering views followed by tax authorities to ensure that the sufficient provision for the purpose of taxation is available. According to management, the tax provision made in the financial statements is sufficient.

Deemed assessment represents income tax payable as per return of income filed by the company. As per Section 120 of the income tax ordinance 2001, the return is taken to be assessment order issued to the tax payer by the Commissioner of the day return was filed.

# 23. (LOSS) PER SHARE - Basic and Diluted

(Loss) after tax - Rupees

Weighted average number of shares - Number

(Loss) per share - Rupees

June 30, 2018 Rupees	June 30, 2017 Rupees
(7,953,190)	(53,153,830)
50,000,000	50,000,000
(0.16)	(1.06)

# 24. REMUNERATION TO CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	CHIEF EXE	CUTIVE	DIREC	TORS	EXEC	UTIVES
	2018	2017	2018	2017	2018	2017
			Rup	ees		
Directors' fees	12,000,000	5,760,000	-	-	-	-
Managerial remuneration	-	-	-	-	-	961,920
Reward	-	-	-	-	-	51,000
Retirement benefits	-	-	-	-	-	7,081
Total	12,000,000	5,760,000	-	-	-	1,020,000
Numbers	01	01	0	0	0	01

#### 25. TRANSACTION WITH RELATED PARTIES

Related parties comprise of staff retirement funds and directors. The Company in the normal course of business carries out transactions with various related parties. Detail of related parties (with whom the Company has transacted during the year) along with relationship and transactions with related parties, other than those which have been disclosed elsewhere in these financial statements, are as follows:

		June 30, 2018 Rupees	June 30, 2017 Rupees
Name of Related Party	Nature of Transaction		
Directors / Shareholders	Loan		
Aftab Ahmed Khan	Returned to	(38,555,000	(1,000,000)
	Received from	-	-
Imtiaz Ahmad Khan	Returned to	(36,775,000	-
	Received from	-	-
Anwar Ahmad Khan	Returned to	(36,775,000	-
	Received from	-	-

The related party status of outstanding balances as at June 30, 2018 is included in "Loan From Directors/Shareholders -note 7. These are settled in ordinary course of business.

# 26. CAPACITY AND UTILIZATION

**Total Installed Capacity** 

**Available Installed Capacity** 

Actual production

2018 Units	2017 Units	
25,000	25,000	
25,000	25,000	
6,511	4,460	
	,	

### **Reason For Shortfall**

Actual production is lower than the maximum production capacity due to low market demand and energy crisis in the country.

27.	NUMBER OF EMPLOYEES	June 30, 2018	June 30, 2017
	Number of employees at year end.		
	Factory	60	40
	Others	17	16
	Average number of employees		
	Factory	55	36
	Others	17	16

#### 28. PROVIDENT FUND RELATED DISCLOSURES

The company operates an approved funded contributory provident fund scheme for all its permanent and eligible employees. The following information is based on unaudited financial statements of provident fund for the year ended 30 June 2018.

			June 30, 2018 Rupees	June 30, 2017 Rupees
Size of the fund - Total assets			1,716,382	1,686,545
Cost of investments made			1,041,377	1,103,960
Percentage of investment made			61%	65%
Fair value of investment			1,041,377	1,103,960
28.1 The break-up of fair value of investments is	s: _	2018	20	17
-	Rupees	%	Rupees	%
Bank account	1,041,377	100%	1,103,960	100%

These figures are based on the un-auditedfinancial statements of the Provident Fund. Investments out of Provident Fund have been made in accordance with the provisions of section 218 of the Ordinance and the rules formulated for this purposes.

#### 29. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Company finances its operations through the mix of equity, debt and working capital management with a view to maintain an appropriate mix between various sources of finance to minimize risk. The overall risk management is carried out by the finance department under the oversight of Board of Directors in line with the policies approved by the Board.

29.1	Financia	al Instruments By Category	Rupees	Rupees
	29.1.1	Financial assets:		
		Security deposits	598,700	535,700
		Trade debtors	146,200,650	149,999,483
		Advances and other receivables	5,560,940	28,363,509
		Cash and bank balances	3,012,603	2,055,272
			155,372,893	180,953,964
	29.1.2	Financial liabilities:		
		Trade and other payables	263,384,293	127,288,200

# 29.2 FINANCIAL RISK MANAGEMENT

**29.2.1** The Company has exposure to the following risks from its use of financial instruments:

- a) Credit risk
- b) Liquidity risk and
- c) Market risk (including foreign exchange risk, interest rate risk and price risk)

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

The Company's overall risk management programs focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance. Risk management is carried out by a treasury department under policies approved by the Board of Directors. The treasury department identifies, evaluates and hedges financial risks. The Board provides written principles for overall risk management, as well as, written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative and non-derivative financial instruments and investment of excess liquidity.

#### a) Credit Risk

Credit risk represents the financial loss that would be recognized at the reporting date if counter party fail completely to perform as contracted / fail to discharge an obligation / commitment that it has entered into with the company. It arises principally from trade debtors, bank balances, security deposits, advances and other receivables.

The carrying amount of the financial assets represents the maximumcredit exposure before credit enhancements. The financial assets exposed to credit risk amounted to Rupees 155,266,984/- (2017:Rupees 179,460,214/-) as at June 30, 2018.and are as follows::

	June 30, 2018 Rupees	June 30, 2017 Rupees
Security deposits	598,700	535,700
Trade debtors	146,200,650	149,999,483
Advances and other receivables	5,560,940	27,145,413
Bank balances	2,906,694	1,779,618
	155,266,984	179,460,214

#### **Trade Debtors**

The company has not publicized any credit terms for trading on credit. For the purpose of provision of credit the management monitors the credit exposure towards the customers taking into account the customer's financial position, past experience and other factors. The company initiates recovery process through marketing department personnel after a reasonable credit period has expired.

The maximum exposure to credit risk before credit enhancements for trade debts at the balance sheet is as follow:

	June 30, 2018	June 30, 2017
	Rupees	Rupees
The aging of trade debtors at balance sheet date is		
Past due 1 - 30 days	13,220,874	3,362,280
Past due 30 - 180 days	19,640,146	22,491,029
Past due 180 days	113,339,630	124,146,173
	146,200,650	149,999,482

#### Security deposits

The company has provided security deposits as per the contractual terms with counter parties as security and does not expect material loss against those deposits.

#### **Bank balances**

The company kept its surplus funds with banks having good credit rating as follows:

		Rating	
	Short term	Long term	Agency
Banks			
Conventional			
Bank Al-Falah Limited	AI+	AA+	PACRA
Allied Bank Limited	AI+	AA+	PACRA
Faysal Bank Limited	Al+	AA	PACRA
Soneri Bank Limited	Al+	AA-	PACRA
Habib Bank Limited	A-I+	AAA	PACRA
Habib Metropolitan Bank Limited	AI+	AA+	PACRA
Shariah Compliant			
Al-Barka Islamic Bank Limited	Al	Α	PACRA
MCB Islamic Bank Limited	Al	Α	PACRA
UBL Ameen Bank	A-I+	AAA	JCR-VIS
Bank Al Habib Islamic Limited	AA+	A+	PACRA
Bank Of Punjab Taqwa	A+	AA	PACRA
Meezan Bank Limited	Al	Α	JCR-VIS

#### Concentration of Credit Risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The company believes that it is not exposed to major concentration of credit risk.

#### b) Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Company's approach to manage liquidity is to maintain sufficient level of liquidity of the Company on the basis of expected cash flows. The Company is not exposed to liquidity risk in respect of Loan from directors/shareholders and Trade and other payables of Rupees. NIL (2017: Rupees 112,105,000/-) and Rupees 263,384,293/- (2017: Rupees 127,288,200/-) respectively.

#### c) Market Risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the company's income or the value of holdings of financial instruments. The objective of market risk management is to manage control market risk exposures within acceptable parameters, while optimizing the return.

#### Currency Risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Foreign currency risk arises mainly where receivables and payables exist due to transactions with foreign undertakings. The Company is not exposed to any significant currency risk.

#### - Interest Rate Risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not exposed to any significant interest rate risk.

The Company is exposed to interest rate risk on balances with banks in saving deposits accounts. Deposits in bank savings accounts held at variable interest rate expose the Company to cash flow interest rate risk. The significant interest rate risk exposures are primarily managed by a suitable mix of deposits at June 30, 2018, the Company's interest bearing financial assets amounted to Rupees 445,293/- (2017: Rupees 478,002/-)

#### - Other Price Risk

Other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of change in market prices (other than those arising from interest risk or currency risk). The Company in not exposed to any material price risk.

#### 29.3 Fair Value Of Financial Instruments

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

#### 30. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or obtain / repay financing from / to financial institutions.

Consistent with others in the industry, the Company manages its capital risk by monitoring its debt levels and liquid assets and keeping in view future investment requirements and expectations of the shareholders. Debt is calculated as total from banks borrowings. Total capital comprises shareholders' equity as shown in the balance sheet under 'share capital and reserves' and net debt (net of cash and cash equivalent).

The debt - to - equity ratio as at June 30, 2018 and 2017 were as follows:

June 30, 2018 Rupees	June 30, 2017 Rupees
-	112,105,000
81,232,598	201,290,788
0.00%	55.69%

#### 31. CORRESPONDING FIGURES

Total debt

Total equity

Gearing ratio

The preparation and presentation of these financial statements for the year ended June 30, 2018 is in accordance with requirements in Companies Act, 2017. The Fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. Accordingly, the corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of Companies Act, 2017. Following major reclassifications have been made during the year:

Description	Reclassified from	Reclassified to	June 30, 2017 Rupees
Unclaimed divide	end Trade and other payables		609,746
		Unclaimed dividend (presented o	n face
		of statement of financial position	)

#### 32. GENERAL

Figures have been rounded off to the nearest rupee.

#### 33. EVENTS AFTER THE BALANCE SHEET DATE

There are no subsequent events occurring after the balance sheet date.

#### 34. AUTHORIZATION TO ISSUE

The financial statements were authorized for issue on September 29, 2018 by the Board of Directors of the Company.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

DIRECTOR

# Notice of Annual General Meeting

Notice is hereby given that 31st Annual General Meeting of the members of **GHANI AUTOMOBILE INDUSTRIES LIMITED** will be held on Friday October 26, 2018 at 11:00 a.m., at Factory Premises, 49-KM, Multan Road, Lahore to transact the following business:

#### **Ordinary Business**

- 1. To confirm the minutes of Extraordinary General Meeting of the company held at Hotel Sunfort, 72-d/1, Commercial Zone, Liberty Market, Gulberg-III, Lahore on Wednesday June 6, 2018 at 11:30 a. m. and held again on Wednesday June 13, 2018 after adjournment under proviso of Section 135(I) of the Companies Act, 2017.
- 2. To receive, consider and adopt the audited annual accounts of **GHANI AUTOMOBILE INDUSTRIES LIMITED** for the year ended June 30, 2018 together with the Directors' and Auditors' reports thereon.
- 3. To appoint auditors for the year ending June 30, 2019 and fix their remuneration.

The retiring auditors namely M/s. Hassan Farooq & Company., Chartered Accountants being eligible have offered themselves for re-appointment.

4. To transact any other business with the permission of the Chair.

By order of the Board

Lahore: October 05, 2018 Hafiz Muhammad Imran Sabir
Company Secretary

#### Notes:

- The share transfer books of the Company will remain closed from October 20, 2018 to October 26, 2018 (both days
  inclusive). Members whose names appear on the register of members as at the close of business on October 19, 2018
  will be entitled to attend the Annual General Meeting.
- A member entitled to attend and vote at the Annual General Meeting is entitled to appoint another member as a proxy
  to attend and vote on his/her behalf. A corporation being a member may appoint as its proxy any of its official or any
  other person whether a member of the Company or not. Proxies in order to be effective must be deposited at the
  Share Registrar of the Company not less than 48 hours before the time for holding the meeting, and must be duly
  stamped, signed and witnessed.
- Members are requested to promptly notify Company's Shares Registrar M/s. Corplink (Pvt.) Ltd., Wings Arcade, 1-K
   Commercial, Model Town, Lahore, Ph: 042-35916714, 35916719 Fax: 042-35869037 of any change in their addresses to ensure delivery of mail.
- CDC Accountholders will further have to follow the guidelines as laid down by Circular No. 1, dated January 26, 2000, issued by Securities and Exchange Commission of Pakistan ("SECP").

#### Revision of withholding tax on dividend income

It is further informed that pursuant to the provisions of Finance Act 2014, effective from July 1, 2014 a new criteria for withholding of tax on dividend income has been introduced by the FBR, as per this criteria, 'Filer' and 'Non-Filer' shareholder shall pay tax on dividend @ 15% and 20% respectively.

#### **Mandatory Payment of Cash Dividend Through Electronic Mode**

The provisions of Section 242 of the Companies Act, 2017 require the listed companies that any dividend payable in cash shall only be paid through electronic mode directly into the bank account designated by the entitled shareholders. Accordingly, the shareholders holding physical shares are requested to provide the following information to the Company's Share Registrar at the address given herein above. In case of shares held in CDC, the same information should be provided directly to the CDS

Folio No/Investor Account /CDC sub Account No:
Title of Account:
CNIC No:
IBAN No:
Bank Name:
Branch address:
Cell No:
Name of Network (if protected):
Email Address:

participants for updating and forwarding to the Company.

#### **Unclaimed Dividend / Shares**

Signature of Shareholder

Shareholders who could not collect their dividend/physical shares are advised to contact our Share Registrar to collect/enquire about their unclaimed dividend or shares, if any. In compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all such dividend and shares outstanding for a period of 3 years or more from the date due and payable shall be deposited to the credit of Federal Government in case of unclaimed dividend and in case of shares, shall be delivered to the SECP.

#### **Video Conference Facility**

In terms of the Companies Act, 2017, members residing in a city holding at least 10% of the total paid up share capital may demand the facility of video-link for participating in the annual general meeting. The request for video-link facility shall be received by the Share Registrar at the address given hereinabove at least 7 days prior to the date of the meeting on the Standard Form placed in the annual report which is also available on the website of the Company.

#### Transmission of Annual Financial Statements through e-mail

In pursuance of the directions given by the Securities and Exchange Commission of Pakistan (SECP) vide SRO 787(I)/2014 dated September 8, 2014, those shareholders who desire to receive Annual Financial Statements in future through e-mail instead of receiving the same by Post are advised to give their formal consent along with their e-mail address duly signed by the shareholder along with copy of his CNIC to our share registrar's office, M/s. Corplink (Pvt) Ltd, Wings arcade, 1-k, commercial, Model Town, Lahore. Please note that giving e-mail address for receiving of Annual Financial Statements instead of the same by Post is optional, in case you do not wish to avail this facility, please ignore this notice, Financial Statement will be sent to you at your registered address.

#### Exemption from deduction of Income Tax/Zakat

Members seeking exemption from deduction of income tax or are eligible for deduction at a reduced rate are requested to submit a valid tax exemption certificate or necessary documentary evidence as the case may be. Members desiring non-duduction of zakat are also requested to submit a valid declaration for non-deduction of zakat.

#### **Availability of Audited Financial Statements on Company's Website**

The audited financial statement of the company for the year ended June 30, 2018 have been placed at the Company's website <a href="https://www.ghaniautomobile.com">www.ghaniautomobile.com</a>.

# Pattern of Shareholding OF SHARES HELD BY THE SHAREHOLDERS OF GHANI AUTOMOBILE INDUSTRIES LIMITED AS AT JUNE 30, 2018

2.2 No. of Shareholders	Shareholdir <b>From</b>	ngs <b>To</b>	Total Shares Held
247	1	100	6,60
962	101	500	467,33
813	501	1,000	801,31
1625	1,001	5,000	4,982,55
587	5,001	10,000	4,924,24
196	10,001	15,000	2,625,0
153 101	15,001 20,001	20,000 25,000	2,844,14 2,397,00
45	25,001	30,000	1,304,47
26	30,001	35,000	866,50
25	35,001	40,000	963,00
20	40,001	45,000	851,70
61	45,001	50,000	3,014,00
12	50,001	55,000	636,00
15	55,001	60,000	893,50
4	60,001	65,000	260,0
4	65,001	70,000	268,00
15	70,001	75,000	1,120,00
8	75,001	80,000	618,00
1 3	80,001	85,000 90,000	85,00 270,00
1	85,001 90,001	95,000	94,00
24	95,001	100,000	2,399,75
3	100,001	105,000	306,00
4	105,001	110,000	435,50
1	110,001	115,000	112,50
3	120,001	125,000	371,50
5	125,001	130,000	650,00
1	130,001	135,000	132,50
3	135,001	140,000	415,50
2	140,001	145,000	284,50
2	145,001	150,000	299,00
3	150,001	155,000	461,00
2	155,001	160,000	316,00
2	160,001	165,000	328,50
1	170,001	175,000	175,00
1 2	175,001 190,001	180,000	177,00 388,00
6	195,001	195,000 200,000	1,196,00
1	205,001	210,000	206,50
2	235,001	240,000	475,00
2	250,001	255,000	505,50
2	255,001	260,000	516,00
1	275,001	280,000	280,00
1	280,001	285,000	281,00
1	290,001	295,000	291,00
2	295,001	300,000	600,00
1	315,001	320,000	320,00
1	345,001	350,000	347,50
1	430,001	435,000	432,50
2	435,001	440,000	873,37
1	445,001	450,000	450,00
1	495,001	500,000 680,000	500,00
2	675,001 795,001	800,000	680,00 1,600,00
1	1,095,001	1,100,000	1,100,00
1	1,800,001	1,805,000	1,801,00
5013	.,,	.,	50,000,00
Categories of shareholders		Share held	Percentag
Directors, Chief Executive Officers, and	their spouse and minor children	72,702	0.14549
Associated Companies, undertakings ar	nd related parties. (Parent Company)	0	0.0000
NIT and ICP		4,000	0.0080
Panka Davalanment Financial Institution	na Nan Banking Financial Institutions	0	0.0000
Banks Development Financial Institution	is, ivon danking rinancial institutions.		
nsurance Companies		0	0.0000
Modarabas and Mutual Funds		0	0.0000
Share holders holding 10% or more		0	0.0000
General Public		•	3.3300
a. Local		46,755,025	93.51019
b. Foreig	ın	3,250	0.00659
•	•	5,255	3.3300
		4 500	0.0000
			0.0090
•			6.07509
3- Other Companies		123,000	0.24609
b. Foreig Others (to be specified) 1- Foreign Companies 3- Joint Stock Companies2 3- Other Companies	ju	4,500 3,037,523 123,000	

# Pattern of Shareholding

**AS ON JUNE 30, 2018** 

Sr. No.	Name		No. of Shares Held	Percentage
	Associated Companies, Undertakings and Related Part	ies (Name Wise Detail):	-	-
Mutual Fu	ınds (Name Wise Detail)		-	-
Directors	and their Spouse and Minor Children (Name Wise D	etail):		
1	MR. AFTAB AHMAD KHAN (CDC)		42,202	0.0844%
2	MRS. AYESHA AFTAB		750	0.0015%
3	MR. JUNAID GHANI		500	0.0010%
4	MR. NAUMAN SHOUKAT		1,000	0.0020%
5	MR. OBAID GHANI (CDC)		23,000	0.0460%
6	MR. JUBAIR GHANI		1,250	0.0025%
7	MISS ZAHRA AFTAB		500	0.0010%
8	MR. AMJAD AQEEL		500	0.0010%
9	MRS. MUSFIRA JUBAIR		500	0.0010%
10	MRS. AFFIFA ANWAAR		500	0.0010%
11	MRS. MARYAM JUNAID		500	0.0010%
12	MR. SARFARAZ AMWAR		500	0.0010%
13	HAFIZ MUHAMMAD SAAD		500	0.0010%
14	MR. MUHAMMAD AYUB		500	0.0010%
Executive	es:		-	0.0000%
Public Se	ctor Companies & Corporations:	-	-	
Banks, Development Finance Institutions, Non Banking Finance			-	0.0000%
Companie	es, Insurance Companies, Takaful, Modarabas and F	ension Funds:		
Sharehold	ders holding five percent or more voting intrest in th	ne listed company (Name Wise)		
S. No.	NAME NIL		HOLDING	G %AGE
All trades in the shares of the listed company, carried out by its Directors, Executives and their spouses and minor children shall also be disclosed:				
S.No	NAME NIL		SALE	PURCHASE

ایک سال کے عرصہ (01 جولائی، 2017 تا 30 جون 2018) میں بورڈ آف ڈائز کیٹرز کے چار ، آڈٹ کمپنی کے چھاورا پچ آ راورآ رکمپنی کے دواجلاس ہو ہے۔ جن میں بورڈ کے ارکان کی حاضری کی تفصیل درج ذیل ہے۔

ا بھی آ راورآ رسمیٹی کے اجلاسوں میں حاضری	آڈٹ سمیٹی کے اجلاسول میں حاضری	بورڈ آف ڈائر یکٹرز کے اجلاسوں میں حاضری	ڈائر یکٹر کا نام
-	-	4	مسٹر آ فتاب احمد خان
2	6	4	مسزعا ئشة فتاب
2	-	4	مسترحبيدغني
2	-	4	مسترعبيدغني
-	6	4	مسٹر جُیرغنی
-	-	4	مس زہرہ آفتاب
-	-	4	ڈاکٹرام <i>ج</i> ڈ قبل
-	-	4	مسزمر يم چنيد
-	-	4	مىزمُصوْ ەجُير
-	-	4	مسعفيفهانوار
-	-	4	حا فظ محمر سعد
-	-	4	مسترمحمدا بوب
-	-	4	مسٹر نعمان شوکت
-	6	4	مسٹرسرفرازانور

### آ ڈیٹران

آ ڈیٹران حسن فاروق اینڈ کمپنی چارٹرڈا کا وَمٹنٹ سالا نہ اجلاس عام کے اختتام پرریٹائرڈ ہو گئے ہیں۔اہلیت کی بنیاد پردوبارہ تقرری کیلئے اپنی خدمات پیش کر چکے ہیں۔ آڈٹ کمپنی کی تجویز پر بورڈ نے سال 2019 کیلئے حسن فاروق اینڈ کمپنی چارٹرڈا کا وَنٹینٹس کو کمپنی کا آڈیٹر مقرر کرنے کی سفارش کی ہے۔ اظہار تشکیر

بورڈ ملاز مین کے کام، جذبہ اور ایمانداری کوتہہ دل سے سراہتے ہوئے اظہار تشکر کرتا ہے۔ہم اللہ تعالیٰ سے دعا گوہیں کہوہ ہم پراپنی رحمتوں کونز ول فرماتے ہوئے ہمیں اپنے پیارے نبیؓ کے بتائے ہوئے راستے پیچلائے آمین۔

A MIN

آ فتأب احمد خان چف ایگزیگوآفیسر

لا ہور:29 ستمبر 2018

بجبيرغني

ا ہم رجمانات اورعوامل جو که مستقبل کی ترقی اور کمپنی کی کار کر دگی اور حیثیت پراٹر انداز ہو سکتے ہیں

روپے کی قدر میں کمی ،خام مال کی بڑھتی قیمتوں ہنخت مقابلہ وغیرہ ایسے عوامل ہیں جو کہ ستقبل کی ترقی اور کمپنی کے کاروبار کی کارکر دگی اور حیثیت پراٹر انداز ہوسکتے ہیں۔

کمپنی کے کاروبار کے ماحولیات پراٹرات

کمپنی کے آپریشنز کا ماحولیات پر کوئی منفی اثر نہیں ہے۔

سمپنی کے کاروبار کی نوعیت میں تبدیلی

گزشته سال کے دوران کمپنی کے کاروبار کی نوعیت میں کوئی تبد ملی نہیں ہوئی۔

نان ایگزیکٹواورآ زادڈائریکٹران کی تنخواہ کی یالیسی

کمپنی کی پالیسی ہے کہ نان ایگزیکٹواورآ زادڈائریکٹران کوکوئی تنخواہ نہیں دی جائے گ

اندرونی مالیاتی کنٹرول سے متعلق ڈائز یکٹروں کی ذمہداری

بورڈ براہ راست یا اپنی کمیٹیوں کے ذریعے اندرونی کنٹرول کی سرگرمیوں کویقینی بنا تا ہے۔ بورڈ و قفے سے عبوری اکا وَمُنٹس، رپورٹس،منافع کا جائزہ اور دیگر مالیاتی اورشاریاتی معلومات کے ذریعے مہینی کے مالیاتی اموراور حیثیت کا بھی جائزہ لیتا ہے۔

سٹاف کے ریٹائر منٹ فوائد

سمپنی اینے ملاز مین کیلئے فنڈ ڈیراویڈنٹ فنڈسکیم چلاتی ہےاور تنخوا ہوں کی بنیادیر فنڈ میں ماہانہ حصہ شامل کرتی ہے۔

كود آف كندكث

مستقل کے تقاضوں کو مدنظر رکھتے ہوئے کوڈ آف کنڈرکٹ مرتب کیا گیا ہے اور ملاز مین میں تقسیم کیا گیا ہے۔

نمونی صصداری

کمپنیزا یک 2017 کے مطابق نمونہ حصد اری برطابق 30 جون 2018 منسلک کیا گیا ہے۔ ڈائر یکٹران ، چیف ایگزیکٹوآ فیسر ، چیف فنانشل آفیسر ، کمپنی سیکرٹری اور ان کی بیوی اور چھوٹے بچوں نے کمپنی کی حصص کی جوخرید وفروخت کی ہے وہ نمونہ حصد اری میں بیان کی گئی۔

بورد آف ڈائر یکٹرز

بورڈ آف ڈائر یکٹرز کی طرف سے دی گئی رہنمائی اور جمایت پران کاشکر بیادا کرتا ہوں۔ ڈائر یکٹران کی کل تعداد 14 ہے۔جس کی تفصیل درج ذیل ہے۔ مرد:9 خواتین:5

	ڈاکٹرامجر عقیل
	حافظ محمر سعد
آ زا د ڈ ائر <u>ک</u> ٹران	مسترمحمدا بوب
	مسر خمان شوکت
	مسترسرفرا ذانور
	مز ما ئشرآ فآب
	مسٹر جینیدغنی
	مسترغبيدغني
نان ایگزیکیو دٔ ایزیکیر	منرجيرغني
نان آيزيٽو ڏائريٽر	مس زهره آفتاب
	مسزمريم جبنيد
	مسر مُصفر و جُير
	مسعفيفهانوار
ا يگزيکٽو ڈ ائر پیٹر	مسرر قاب احمد خان
,	

# ڈائزیکٹران کی جائز ہر پورٹ

# *سرز دهمداران* السلام عليكُم ورحَمةُ الله و بركاتهُ

غنی آٹوموبیل کے بورڈ آف ڈائر کیٹرز 30 جون 2018 کومکمل ہونے والے سال کیلئے سالانہ رپورٹ اور آڈٹ شدہ مالی گوشوارے ہمراہ آڈیٹرز کی رپورٹ بخوشی پیش کرتے

مالياتي كاركردگي

30 جون 2018 کوکمل ہونے والے مالیاتی سال کیلئے آپریٹنگ نتائج مختصراً حسب ذیل ہیں۔

2017	2018	
'000' میں)	( روپ	
116,198	192,227	غالص <b>فر</b> وخت
(12,112)	2,361	غام نفع /(نقصان)
(24,723)	(6,031)	نیل ازئیل منافع / ( نقصان )
(53,154)	(7,953)	جدازنیس منافع /(نقصان)
(1.06)	(0.16)	خصص ( نقصان )/منافع بنیادی اور تحلیل شده  (سه)

رواں برس خالص فروخت پچھلے سال 116 ملین رویے کے مقابلے میں 192 ملین رویے رہی۔انتظامیہ پچھلے سال 12 ملین رویے کے خام نقصان سے نمپنی کو 2 ملین رویے کے خام نفع دلانے میں کامیاب رہی۔زیر جائزہ سال کے دوران کمپنی کا خالص نقصان پچھلے سال 53 ملین رویے سے کم ہوکر 7.9 ملین رویے ہوگیا۔ نیجاً فی حصص نقصان بھی (1.06)روپے سے کم ہوکر (0.16)روپے ہوگیا کمپنی نے پائیداری کے سفر کا آغاز کرلیا ہے۔ہم پرامیدہیں کمستقبل میں مزید بہتری آئے گی۔

. تمپنی کے حصصد اران نے اپنے غیر معمولی اجلاس عام منعقدہ 6 جون 2018 جو کہ کمپنیز ایکٹ 2017 کی شق (4) 135 کے تحت دوبارہ 13 جون 2018 کو منعقد ہوا میں %10 رعائیت یعنی ورویے فی خصص پر %40 رائٹ خصص کی منظوری دی ہے۔اس رائٹ ایشو کا مقصد بڑھوتری اور ور کنگ سر مائے کی ضروریات کو پورا کرنا ہے۔رائٹ ایشو کو قبول کرنے اور بیسے جمع کرانے کی آخری تاریخ 5 اکتوبر 2018 ہے۔

### کار پوریٹ گورننس

۔ بورڈ کارپوریٹ گورنس کے اعلیٰ معیار کا قائم رکھنے کیلیے پڑعزم ہے اور کارپوریٹ گورننس جو کہ سٹاک ایکیچینج کے قوائد درج ہے کی کمل تعمیل کی یقین دہانی کرتا ہے۔ آپ کے ڈائز یکٹران بیان کرنے میں خوشی محسوس کرتے ہیں۔ کہ

1 - مینی کی انتظامیہ تیار کردہ مالی گوشواروں میں اس کے واضح امور ،عملدار آمد کے نتائج ،کیش فلوا کیپوٹی میں تبدیلیاں پیش کی گئی ہیں۔

2۔ کمپنی کی ا کا ونٹس بکس یا قاعد گی ہے تیار کی گئی ہیں۔

3 - مالی گوشواروں اورا کا وَ نتنگ تخمینوں کی تیاری میں متعلقہ موزوں ا کا وَنتنگ پالیسیاں بروئے کارلائی گئی ہیں اور بیمناسب فیصلوں پر مبنی ہیں۔

4۔انٹریشنل فنانشلر یورٹنگ اسٹینڈرڈز ( آئی ایف آ رایس ) یا کستان میں نافذ العمل ہیں اور مالی گوشواروں کی تیاری اور کسی بھی روانگی میں با قاعدہ سےاس بڑمل کیاجا تا ہے۔

5۔انٹرنل آ ڈٹ اور دوسرے طریقوں سے کنٹرول کے سٹم کامسلسل جائز ہ لیاجا تا ہے۔اس جائز ہ کامقصدانٹرنل سٹم کواورزیادہ بہتر بنانا ہے۔

6۔جاری ادارہ کی حیثیت سے کمپنی کی اہلیت میں کوئی نما ماں شک نہیں۔

7۔ لسٹنگ ریگولیشنز کےمطابق کارپوریٹ گورننس کےاعلی طریقوں میں کوئی بےضابطگی عمل میں نہیں آئی۔

8 ۔ گزشتہ چھسال کا آپریٹنگ اور فنانشل ڈیٹامخضرر پورٹ میں شامل کیا گیا ہے۔

9۔ مالی حالت کی وجہ سے کمپنی شئر ہولڈرز کوڈیوڈ نڈ دینے سے قاصر ہے۔

10- قابل ادائيگي اورادائيگيال: آ ڈڀ کا وَنٹس کا نوٹ نمبر: 13،8،6

# نمائندگی کا فارم (پراکسی فارم)

ميل رايم
غنی آ ٹومو ہیل انڈسٹر یزلم پیٹڈ کے رکن اور عام شیئر کے حامل کی حیثیت کے۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔
(شيئرز کی تعداد )
رجــر کا فولیونمبر
اوررياس ڈی سی فولیو کا آئی ڈی نمبر ۔۔۔۔۔۔۔۔۔۔۔۔۔۔
ورذیلی ا کاؤنٹ نمبر ۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔
کے
کو مپنی کے 31 ویں سالا نہا جلاس عام جو جمعہ، 26 اکتو بر 2018 کوئے 11:00 بجے فیکٹری واقع 49 کلومیٹر، ملتان روڈ ، لا ہور میں منعقد ہوگا ، میں میرےرہمارے۔
اور میری رہماری طرف سے بحثیت اپنا پراکسی ،ووٹ دینے کے لئے نامز دکرتا ہوں رکرتے ہیں۔
گواه: 1
يستخط والمستخط والمستناء والمستناء والمستخط والمستناء وا
ام المناسخة
پة سی این آئی سی نمبر
۔ نوٹ: پراکسی فارم /نمائندگی فارم کوموثر ہونے کے لیے سالانہ اجلاس ہے کم از کم 48 گھنٹے پہلےموصول ہوناضروری ہے۔اوراس پرد پیخط ،ریوینیوٹکٹ اور شہادت ہ
ضروری ہے۔
ویڈ یو کا نفرنسنگ کی سہولت کے فارم کی درخواست
بیں رہم ۔۔۔۔۔۔۔۔ میں رہم ۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔
صفح نمبرری ڈی تی ا کاؤنٹ نمبر۔۔۔۔۔۔۔۔۔۔۔ کےمطابق۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔ عام ثیمئر (ز) کے حامل کی حیثیت ہے۔۔۔۔۔۔ میں ویڈیو کا نفرنس کی سہولت حاصل کرنا چاہتا ہوں رچاہتے ہیں۔
تارخ:ــــــــــــــــــــــــــــــــــــ
۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔۔

### **GHANI AUTOMOBILE INDUSTRIES LIMITED**

274-B, N Block, Model Town Extension, Lahore

#### **FORM OF PROXY**

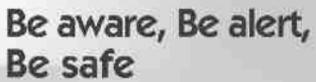
Folio No. -

		No. of Shares	
I/WE			
of			
Being a member of G	HANI AUTOMOBILE INDUSTRIES LI	MITED	
Here by appoint Mr			
of			
failing him Mr		of	
	Meeting of the members of GHAN 2018 at 11:00 a.m., at Factory F		
As witness my/our ha	nd(s) this	day of	2018
Witness's Signature			
			Signature and Revenue Stamp
Address:			
	e effective, by the company not lat d, signed and witnessed.	ter than 48 hours before the I	meeting and
Re	equest for Video Confere	ncing Facility Form	
We,	of	being a	member of
hani Automobile Indus	stries Limited, holder of		
rdinary Share(s) as per	Register Folio No/CDC A/c No		
reby opt for video cor	ference facility at		
	Date:		

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