



## FLYING CEMENT COMPANY LIMITED









**POWER PLANT** 

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#### **CORE VALUES**

At Flying Cement, core values are always given importance. These values are not only theoretical but in actual **fact delve** deep in the hearts of entire team.

These values are reflected with in the name of **FLYING** itself.

**F=Focus** We believe in **focusing** on reducing cost and improving quality thereby

offering profit to our shareholders.

**L = Leadership** Our objective is to **lead** as a cost effective competitor. We understand the

demand of cement industry at a global level as well as the needs of people

within Pakistan.

Y = You Flying Cement always maintains 'You first' approach, not only to please our

customer but also to satisfy our shareholders.

**I = Initiatives** Taking **initiative** in incorporating modern technology to reduce cost and to

improve quality.

**N = New**We are pioneer in using **new ideas** and strategies for the cost effective and

quality cement manufacturing.

**G = Global** We strive to be reckoned with dignity in **global** market.

#### **BUSINESS ETHICS**

- Transparency in transactions
- Sound business policies
- Judicious use of Company's resources
- Avoidance of conflicts of interest
- Justice to all
- Integrity at all levels
- Compliance of laws of the land

#### STRATEGIC GOALS

- ❖ Lead Cement business
- Manufacture prime quality products
- Maintain operational, technological and managerial excellence
- Create new opportunities for business growth and diversification
- Eliminate duplication of resources to economize cost
- Maximize productivity and expand sales

# THE VISION

"To be a premier quality cement manufacturing unit engaged in nation building through the most efficient utilization of resources".

# THE MISSION

"Successfully deliver quality cement by using innovative practices with the ultimate goal of increasing the satisfaction of our customers".

"To minimize the cost of production by using state-of-the-art technology and utilizing our experience in increasing profits for our shareholders".

## **Quality Policy**

The quality policy of the cement is monitored through the chemical laboratories located at the site installed with latest instrumental analysis techniques directly linked through PLC to control the process of manufacturing automatically keeping lowest variation brand from the required values/parameters laid by the British Standards BS-12-1991.

Flying Cement Company is committed to produce high quality Ordinary Portland Cement as per International and British Standards to achieve customers' satisfaction.

The company is committed to abide by all applicable legal and regulatory requirements and shall strive for continual improvements including prevention of pollution by establishing and monitoring of its Quality and Environmental objectives.

The Chairman and Management are committed to communicate and maintain this policy at all levels of the company, and achieve continual improvement through teamwork.

### **Environmental Protection**

Management of the company is committed towards environmental protection and prevention of pollution. FLYING has been playing its role towards the development of a better society and a better future through continual improvement in the Environmental Management System.

Cement Industry is normally considered to be highly un-friendly to the environment because of its inherent process difficulties. The management with the efforts of its employees succeeded in meeting the environmental objectives and targets after evaluating legal requirements, organizational aspects, technological options and other requirements.

### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Kamran Khan
Mr. Momin Qamar
Mr. Yousaf Kamran Khan
Mr. Qasim Khan
Mrs. Samina Kamran
Mrs. Samina Kamran
Mr. M. Tawassal Majid
Mr. Imran Chaudhry
Mr. Kamran
Member
Mr. Member
Mr. Member

#### **CHIEF EXECUTIVE**

Agha Hamayun Khan

#### **AUDIT COMMITTEE**

Mr. M. Tawassal Majid Chairman
Mr. Qasim Khan Member
Mr. Yousaf Kamran Khan Member

# HUMAN RESOURCE AND REMUNERATION COMMITTEE

Mr. M. Tawassal Majid Chairman Mrs. Samina Kamran Member Mr. Yousaf Kamran Khan Member

#### STATUTORY AUDITORS

M/s. Tahir Siddiqi & Co. Chartered Accountants A member firm of TIAG Int'l

#### **INTERNAL AUDITOR**

Mr. Imran Matloob Khan

#### **COMPANY SECRETARY**

Mr. Muhammad Azeem cosecretary@flyingcement.com

#### **CHIEF FINANCIAL OFFICER**

Mr. Muhammad Jamil

#### **LEGAL ADVISOR**

Mr. Wagar Hasan, Advocate High Court

#### **BANKERS**

Askari Bank Limited The Bank of Punjab United Bank Limited.

Al Baraka Bank (Pakistan) Limited

Faysal Bank Limited MCB Bank Limited

National Bank of Pakistan Bank Al-Habib Limited Bank Al Falah Limited Habib Bank Limited Allied Bank Limited Summit Bank Limited Meezan Bank Limited

#### **REGISTERED HEAD OFFICE**

103-Fazil Road, Lahore Cantt. Lahore Tel: 042-36674301-5 Fax: 042-36660693 www.flyingcement.com

#### **PLANT**

25-K.m. Lilla Interchange Lahore - Islamabad Motorway, Mangowal, Distt. Khoshab

#### **SHARES REGISTRAR**

THK Associates (Pvt) Limited. 1st Floor, 40-C, Block-6, P.E.C.H.S. Karachi-75530

Tel: 021-111-000-322, Fax: 021-34168271

#### **WEB SITE**

www.flyingcement.com

#### E-MAIL

info@flyinggroup.com.pk info@flyingcement.com

## NOTICE OF 25<sup>th</sup> ANNUAL GENERAL MEETING

Notice is hereby given that 25<sup>th</sup> Annual General Meeting of the members of Flying Cement Company Limited will be held on Friday the October 26, 2018 at 10.00 a.m. at Heaven Banquet Hall 343-D-1, Nespak Society, Lahore to transact the following business:

- 1. To confirm minutes of 24<sup>th</sup> Annual General Meeting held on 28<sup>th</sup> of October 2017.
- 2. To receive, consider and adopt the audited accounts of the company for the year ended June 30, 2018 together with Directors' and Auditor's reports thereon.
- 3. To appoint external Auditors of the Company and fix their remuneration for the next financial year 2018-19.
- 4. To elect seven directors of the company as fixed by the Board of Directors U/S 159 subsection (1) of the Companies Act, 2017. The names of the retiring directors are:

Mr. Kamran Khan Mr. Momin Qamar

Mr. Yousaf Kamran Khan Mr. Qasim Khan

Mrs. Samina Kamran Mr. Imran Chaudhry

Mr. Muhammad Tawassal Majid

5. To transact any other business with the permission of Chairman.

(By Order of the Board)

(Muhammad Azeem)

**COMPANY SECRETARY** Lahore: October 05, 2018

#### Notes:

- 1. The Share Transfer Books of the Company will remain closed from October 18, 2018 to October 26, 2018 (both days inclusive) for voting purpose at Annual General Meeting, Transfers received in order by our Share Registra<sup>r,</sup> M/s THK Associates (Pvt) Limited, 1st Floor, 40 C, Block 6, P.E.C.H.S, Karachi <sup>-</sup>75400 by the close of business on October 17, 2018 will be considered in time for the purpose of attending the Annual General Meeting
- 2. A shareholder eligible to attend and vote at the meeting may appoint another member as his/her proxy to attend and vote. Votes may be given personally or by proxy or by attorney in case of a corporate entity. In this case the instrument of proxy completed in every respect, must reach to the Registered Office of the Company not later than 48 hours before the time of the meeting.
  - Attested copy of the shareholder's CNIC must be attached with the proxy form. The contents of Section 137 of the Companies Act, 2017 will apply in this regard.
- 3. The Original Computerized Identity Card of the shareholder is required to prove his/her identity along with account details etc at the time of attending meeting. In case of corporate entities, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be submitted (unless it has been provided earlier) along with proxy form.
- 4. The Shareholders who, have not yet submitted copy of their valid CNIC or NTN, are once again requested to immediately submit the same.
- 5. The Annual Report is being transmitted to shareholders through CDs/DVDs instead of sending these in Book form / hard copy in terms of SRO No. 470(I)/2016 dated May 31, 2016.
- 6. The Annual Report for the Financial Year ended June 30, 2018 have been placed on Company's website <a href="www.flyingcement.com">www.flyingcement.com</a> However, if any shareholder desire to get the hard copy of Annual Audited Financial Statements, the same shall be provided free of cost within seven working days of receipt of such request.
- 7. Members can also avail video conference facility in the cities where facility can be provided keeping in view the geographical dispersal of members. In this regard fill the application as per following format and submit to the registered address of the company 10 days before the date of Annual General Meeting. The video conference facility will be provided only If the company receives consent from members holding in aggregate 10% or more shareholding residing at geographical location, The company will intimate members regarding venue of video conference facility at least 5 days before the date of Annual General Meeting along with complete information necessary to enable them to access such facility.

| I / We                  | of           | being member of Flying Cement                             |
|-------------------------|--------------|---|
| Company Limited, hold   | er of        | Ordinary shares as per Register Folio # / CDC Account # / |
| Participant ID # hereby | opt for Vide | eo conference facility at                                 |
|                         |              |   |
|                         |              |   |
|                         |              |   |
|                         |              | Signature of shareholder                                  |

8. Notice Under Section 244(1)b of the Companies Act, 2017 sent to the shareholders inviting their respective claims against undelivered shares which have become undelivered as of 30 May, 2017. After expiry of this notice period, an advertisement was published in News Papers for the information of General Public as required under the law.

## Chairman's Review

I am pleased to present a review on the performance of the Board and appreciate the Board to fulfill its commitments. There is a rising trend in production cost. Your company with the help of higher sales volume earned profit and showed 33% increase in sales volume.

In the year 2017-2018 the cement industry witnessed increase in sales keeping in view the growing demand of cement, the company decided to add line 2 enabling production from 2000 Metric Tonnage to 4000 Metric Tonnage which is in progress. The Company's marketing network will be enlarged to whole of Pakistan, enabling to capture more share in the market and Flying Cement will remain choice in the market.

It is our commitment to all stakeholders that we will attain more share in the market and Flying Cement will be choice of the market.

Kamran Khan Chairman

Dated: October, 05 2018

#### **DIRECTORS' REPORT**

The Directors of your company have the pleasure to present before you the 25<sup>th</sup> Annual Report of your company along with duly audited Financial Statements for the year ended June 30, 2018.

#### **INDUSTRY OVERVIEW**

Cement growth in the Cement Industry reflected a sound increase of 13.84% during the year ended June 30, 2018 as compared with the year 2017. In the year 2018 capacity utilization of Cement industry stood at 92.82% of the installed capacity as against 90.17% compared to the year 2017. This is the highest ever capacity utilization since the year 1992-93.

#### PRINCIPAL ACTIVITIES

The main objective of the company is to manufacture and sell the Ordinary Gray Portland Cement.

#### **BUSINESS PERFORMANCE**

#### The production and sales volume performance

The production and sales volume figures for the year of your Company together with the comparative figures are as under:

| Particulars       | 2018    | 2017     | % of Increase |
|-------------------|---------|----------|---------------|
|                   | (Metr   | ic Tons) |               |
| Cement Production | 527,850 | 396,992  | 32.96         |
| Cement Dispatches | 525,695 | 397,273  | 32.33         |

The percentage increase in production and sales shows an excellent increase production of Cement in the year 2018.

#### **Financial Performance**

A comparison of the key financial results of your Company for the year ended June 30, 2018 is as under:

| Particulars                          | 2018       | 2017       |
|--------------------------------------|------------|------------|
|                                      | (Rupees ir | Thousands) |
|                                      |            |            |
| Sales revenue Gross                  | 4,335,489  | 3,466,997  |
| Less: Sales Tax/ Federal Excise Duty | 1,425,129  | 996,772    |
| Net: Sales revenue                   | 2,910,360  | 2,470,225  |
| Gross Profit                         | 256,885    | 203,357    |
| Operating profit                     | 185,274    | 142 590    |
| Profit before tax                    | 233,134    | 198 881    |
| Net Profit after tax                 | 181,508    | 161 256    |
| ,<br>Earnings per Share              | 1.03       | 0.92       |

#### **EARNING PER SHARE**

The earning per share of the Company grew from Rs 0.92 for 2017 to Rs 1.03 for the year 2018 under review.

#### **DIVIDEND**

The company has not declared dividend attributable due to non-availability of sufficient revenue reserve.

#### **UPGARADATION OF PLANT LINE-2**

The Company has visualized excessive demand of Cement in coming years to come and has planned to enhance the capacity of Cement production from 2000 Metric tons to 4000 Metric tons. In this regard the management has arranged from National Bank of Pakistan the major finance, however the directors also injected fresh funds from their own sources.

#### **RELATED PARTY TRANSACTIONS**

All related party transactions entered into are at arm's length basis which were reviewed and approved by Audit Committee as well as the Board of Directors of the Company in compliance with the PSX Regulations of The Pakistan Stock Exchange Limited and of the requirement of Section 208 of Companies Act, 2017.

#### PRINCIPAL RISKS

The cement plant required smooth and continued power supply to run the plant smoothly and stabily. Updation of the power system in our country is at risk all times. Production, distribution and instrument have not been updated since long, so the main risk of the company lies with supply of power to the plant a principal risk.

Since in the Cement Industry there are giants leading the cement marketing, distribution and are monopolising the Cement Marketing. Undue holding of markets and lowering the cement prices are tactics to control other cement manufacturers which is ethically wrong practice for the small cement manufacturing units.

#### IMPACT OF COMPANY'S BUSINESS ON THE ENVIRONMENT

The major impact of cement manufacturing business on environment is related to particulate matter and fugitive dust emissions of both inhalable and respirable micron sizes emitted from processes adopted for clinker production that cause a chronic fatal disease i.e. Silicosis. To overcome the dust problem raised by the plant the following measures have been taken by the management to make the environment problems minimize. The company has installed de-dusting equipment such as dust cyclones bag houses, personal protective equipment, speed limit controls and plantation, and for healthy environment at site the company has planted thousands of trees for healthy atmosphere.

#### CORPORATE SOCIAL RESPONSIBILITY

The Directors of the Company are aware of their ethical duties towards Society. The Company has arranged three times serving food to the employees of head office, factory staff and visitors, every year two persons perform the Hajj from the staff, serve packets to the deserving staff and others during Ramzan-ul-Mubarik and preferential jobs to disabled persons.

#### WHISTLE BLOWING

The management understands that through the use of a good Whistle Blowing Plan, they can discover and develop a powerful ally in building trust with its employees and manage fair and transparent operations. All the employees are protected from victimization, harassment and advised to immediately report to the higher management any of the following improper, unethical or illegal conduct of any colleague or supervisor to the management or otherwise.

#### UNPAID DIVIDEND AND UNCLAIMED SHARES

Notice Under Section 244(1)b of the Companies Act, 2017 sent to the shareholders inviting their respective claims against undelivered shares which have become undelivered as of 30 May, 2017. After expiry of this notice period, an advertisement was published in News papers for the information of General Public as required under the Law.

#### **BOARD OF DIRECTORS**

Composition of Board of Directors is as under.

|    | Description | Number of Directors |
|----|-------------|---------------------|
| a) | Male        | 6                   |
| b) | Female      | 1                   |

#### **Catagoral Composition**

| 1) | Independent Director    | 1 |
|----|-------------------------|---|
| 2) | Non Executive Directors | 5 |
| 3) | Executive Director      | 1 |

The requirement of representation of number of independent directors is being met in the coming election of Board of Directors at Annual General Meeting.

Name of Members of the Board of Directors and its Committees.

#### **BOARD OF DIRECTORS**

| Mr. Muhammad Tawassal Majid | Member   | Independent Director   |
|-----------------------------|----------|------------------------|
| Mr. Kamran Khan             | Chairman | Non Executive Director |
| Mr. Yousaf Kamran Khan      | Member   | Non Executive Director |
| Mr. Qasim Khan              | Member   | Non Executive Director |
| Mr. Imran Chaudry           | Member   | Non Executive Director |
| Mrs. Samina Kamran          | Member   | Non Executive Director |
| Mr. Momin Qamar             | Member   | Executive Director     |

#### **AUDIT COMMITTEE**

| Mr. Muhammad Tawassal Majid<br>Mr. Qasim Khan<br>Mr. Yousaf Kamran Khan | Chairman<br>Member<br>Member | Independent Director<br>Non Executive Director<br>Non Executive Director |
|---|------------------------------|--|
| HUMAN RESOURCE AND REMUNERATION COMMITTEE                               |                              |  |
| Mar Made access and Taxona and Mastell                                  | Ol:                          | landon en deut Dinesten  |

| Mr. Muhammad Tawassal Majid | Chairman | Independent Director   |
|-----------------------------|----------|------------------------|
| Mrs. Samina Kamran          | Member   | Non Executive Director |
| Mr. Yousaf Kamran Khan      | Member   | Non Executive Director |

#### CHAIRMAN REVIEW

The Chairman's review is enclosed and duly endorsed by Board of Directors.

#### **CODE OF CONDUCT**

Company has formed Code of Conduct to run its business operations effectively.

#### STATEMENT OF COMPLIANCE

Statement of Compliance duly reviewed by Board of Directors and Auditors is annexed.

#### REMUNERATION OF DIRECTORS

The company will not pay any remuneration to its independent directors except meeting fee for attending the Board and Committee meetings.

#### ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The Board of Directors has established an efficient system of internal financial controls, to ensure effective and efficient conduct of operations, safe guarding of Company's assets, compliance with applicable laws and regulations and reliable financial reporting.

#### **ECONOMY OUTLOOK**

Elections in the country have been successfully conducted and a smooth transition of power to the new government has also been completed. This reflects a positive sign for the country's economy. Inspite of unstable economy of the country, as the biggest challenge for the new Government has announced reforms to provide housing units five millions low cost houses for the masses which will eventually result in increased construction activity in the housing sector. Moreover, renewed focus on CPEC projects still provide an excellent opportunity to the Government for achieving GDP growth, consequently, increased cement demand is expected in the years to come. Stability in prices of fuel, dollar rupee parity and to curtail development budget are main issues of the economy to the present Government.

#### COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

The Directors of your company review the Company's strategic direction and business plans on a regular basis. The Audit Committee is empowered for

effective compliance of Code of Corporate Governance; we are taking all necessary steps to ensure good corporate governance in your Company as required by the Code. As part of the Compliance, we confirm the following.

- (a) The financial statements prepared by the management present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- (b) Proper books of accounts have been maintained by the company.
- (c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- (d) International Financial Reporting Standards as applicable in Pakistan have been followed in preparation of financial statements.
- (e) The system of internal control is sound in design and has been effectively implemented and monitored.
- (f) There are no significant doubts upon the company's ability to continue as a going concern.
- (g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- (h) Key operating and financial data for the last six years is annexed.
- (i) No trade in shares of Flying Cement Company Limited was carried out by the CEO, Head of Internal Audit, CFO, Company Secretary and their spouses and minor children except of those as reported to the regulatory authorities and disclosed in the annexed Pattern of Shareholding.
- (j) Reasons for significant deviations from last year's operating results have been compared in the relevant section of the Directors' report.
- (k) Information about taxes and levies is given in the Notes to the Financial Statements.
- (I) The company has planned to upgrade its production operations by enhancing production capacity of its plant. The matter has been disclosed to shareholders in the due time and also has been written in this directors' report.
- (m) Details of number of Board and Committees meetings held during the year and attendance by each director has been disclosed below:

| NO. | Name of Director              | Board<br>Meetings | Audit Committee<br>Meetings | HR& R<br>Committee<br>Meetings |
|-----|-------------------------------|-------------------|-----------------------------|--------------------------------|
| 1   | Mr. Kamran Khan               | 7                 | N/A                         | N/A                            |
| 2   | Mr. Momin Qamar               | 7                 | N/A                         | N/A                            |
| 3   | Mr. Yousaf Kamran Khan        | 6                 | 4                           | 1                              |
| 4   | Mr. Qasim Khan                | 5                 | 4                           | N/A                            |
| 5   | Mrs. Samina Kamran            | 6                 | N/A                         | 1                              |
| 6   | Mr. Muhammad Tawassal         | 7                 | 4                           | 1                              |
|     | Majid                         |                   |                             |                                |
| 7   | Mr. Imran Chaudhry            | 6                 | N/A                         | N/A                            |
| 8   | Mr. Agha Hamayun Khan         | 7                 | N/A                         | N/A                            |
|     | Total Number of Meetings Held | 7                 | 4                           | 1                              |

(n) The board has been provided with detailed in house briefings and information package to acquaint them with the code, applicable laws, their duties and responsibilities to enable them to effectively manage the affairs of the company for and on behalf of the shareholders.

#### **Staff Retirement Benefits**

An unfunded gratuity scheme has been maintained. Provision has been made in the financial statements accordingly for permanent employees of the company.

#### **Auditors**

The Auditors M/s. Tahir Siddiqi & Co; Chartered Accountants are retiring at the conclusion of forthcoming Annual General Meeting and being eligible have offered their services for the next term. The Auditors confirmed that they have been given satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP) and the firm is fully compliant with the International Federation of Accountants (IFAC) guidelines on code of ethics, as adopted by the ICAP. The Audit Committee and the Board recommended their re-appointment by the shareholders at the Annual General Meeting of Company as Auditors for the year ended June 30, 2019.

#### **Modification in Auditors Report**

The pattern of Auditors report has been modified as per Companies Act, 2017. Therefore the auditors report is issued in its new pattern.

#### Pattern of Shareholding

The pattern of shareholding as at June 30, 2018 along with disclosures as required by the Code of Corporate Governance is annexed.

#### **Post Balance Sheet Events**

There has been no material changes in the financial statements date and the reporting date except progress made in upgradation of plant Line - 2.

#### **Acknowledgement**

The Directors are grateful to the Company's shareholders, financial institutions and valued customers for their continued cooperation, support and patronage.

The Directors acknowledge the efforts and dedicated services and hard work put in by the staff members, executives.

For and on behalf of the Board

**Momin Qamar** 

Mour Dama

Director

Agha Hamayun Khan

Igha Hamagm Khan

**Chief Executive** 

# STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS 2017

Name of Company: Flying Cement Company Limited

Year Ending : 30<sup>th</sup> June 2018

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of Directors are seven as per the following:

|    | Description | Number of Directors |
|----|-------------|---------------------|
| a) | Male        | 6                   |
| b) | Female      | 1                   |

- 2. The composition of board is as follows:
  - a) Independent Directorb) Non Executive Directors5
  - c) Executive Director 1
- 3. The directors have confirmed that none of them is serving as a director in more than five listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable)
- 4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by the board/Shareholders as empowered by the relevant provision of the Act and these Regulations.

- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating Minutes of Meeting of Board. Written notices of the Board meetings, along-with agenda and working papers were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 8. The Board of Directors have a formal policy and transparent procedures for remuneration of Directors in accordance with the Act and these regulations.
- 9. Following Directors have completed the certification under Directors' Trainings Program.

Name of Chief Executive officer 1- Agha Hamayun Khan

Name of Director: Non Executive 2- Yousaf Kamran Khan

Name of Director: Non Executive 3- Qasim Khan

- 10. No new appointment of Chief Financial Officer (CFO), Company Secretary or Head of Internal Audit has been made during the Year.
- 11. The Financial statements of the Company were duly endorsed by the CEO and CFO before approval of the Board.
- 12. The Board has formed an Audit Committee, HR and Remuneration Committee It comprises of three members each, all of them are non Executive Directors and the chairman of the committee is an independent director.

#### **AUDIT COMMITTEE**

| Mr. Muhammad Tawassal Majid | Chairman | Independent Director   |
|-----------------------------|----------|------------------------|
| Mr. Qasim Khan              | Member   | Non Executive Director |
| Mr. Yousaf Kamran Khan      | Member   | Non Executive Director |

# HUMAN RESOURCE AND REMUNERATION COMMITTEE

| Mr. Muhammad Tawassal Majid | Chairman | Independent Director   |
|-----------------------------|----------|------------------------|
| Mrs. Samina Kamran          | Member   | Non Executive Director |
| Mr. Yousaf Kamran Khan      | Member   | Non Executive Director |

13. The terms of reference of the aforesaid committees have been formed, documented and advised to the Committee for compliance.

14. The frequency of meetings(Quarterly/Half Yearly/Yearly) of the Committees were as per followings:

Audit Committee: Met four time during the year.

Human Resource And Remuneration Committee: Met once in the year.

- 15. The Board has setup an effective Internal Audit function which is considered suitably qualified and experienced for the purpose and is conversant with policies and procedures of the company.
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP), that neither the firm nor any of the partners of the firm, their spouses and minor children at any time since the last Annual General Meeting held, purchased, sold or took any position in the shares of the company or any of its associated companies or undertakings and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. We confirm that all other material principles enshrined in the CCG have been complied with.

On behalf of the Board of Directors

**Momin Qamar** 

Mour Dawn

Director

Agha Hamayun Khan

Igha Hamagim Khan

**Chief Executive** 

# REVIEW REPORT TO THE MEMBERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance Regulations 2017 for the year ended June 30, 2018, prepared by the Board of Directors of Flying Cement Company Limited (the Company) to comply with the requirements of regulation 40 of the Regulations

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Regulations as applicable to the Company for the year ended June 30, 2018.

Lahore: October 05, 2018 Tahir Siddiqi & Co. Chartered Accountants

Taki Sugar

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FLYING CEMENT COMPANY LIMITED

### Opinion

We have audited the annexed financial statements of Flying Cement Company Limited, which comprise the statement of financial position as at June 30, 2018, and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the annexed financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the annexed financial statements give a true and fair view of the financial position of the Company as at June 30, 2018, and of its financial performance and its cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the annexed financial statements of the current year. These matters were addressed in the context of our audit of the annexed financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Following are the Key Audit Matters:

| S.NO | Key Audit Matters   | How the matter was addressed in our audit   |
|------|---|---|
| (i)  | Fourth schedule to the Companies Act, 2017  As stated in note 4.2 to the annexed financial statements, the fourth schedule to the Companies Act, 2017 became applicable to the Company for the first time for the preparation of the annexed financial statements.  The Companies Act, 2017 has also brought certain Changes with regard to preparation and presentation of the annexed financial statements of the Company.  As part of this transition to the requirements, the management performed a gap analysis to identify differences between the previous financial reporting framework and the current financial reporting framework and as a result certain changes were made in the Company's annexed financial statements which are included in notes 4.7, 24.2, 30 and 31 to the annexed financial statements.  In view of the extensive impacts in the annexed financial statements due to first time application of the fourth schedule to the Companies Act, 2017, we considered it as a key audit matter. | We reviewed and understood the requirements of the fourth schedule to the Companies Act, 2017. Our audit procedures included the following:  • Considered the management's process to identify the additional disclosures required in the Company's annexed financial statements.  • Obtained relevant underlying supports for the additional disclosures and assessed their appropriateness for the sufficient audit evidence.  • Verified on test basis the supporting evidence for the additional disclosures and ensured appropriateness of the disclosures made. |

#### (ii) Revenue

Refer to note 21 to the financial statements

The Company is engaged in the production and sale of ordinary portland cement.

The Company recognized revenue from the sale of cement of Rs.2,910.361 million for the year ended 30 June 2018.

We identified recognition of revenue is one of the key performance indicator of the Company and gives rise to an inherent risk that revenue could be subject to misstatement to meet goals or targets. Our audit procedures to assess the recognition of revenue included the following:

- Obtaining an understanding of the process relating to recognition of revenue and assessing the design, implementation and operating effectiveness of key internal controls over recording of revenue;
- Comparing a sample of revenue transactions recorded during the year with sale orders, sale invoices, delivery orders and other relevant underlying documents.
- Comparing a sample of revenue transactions recorded around the year end with the sale orders, transportation advices, sale invoices, delivery orders and other relevant underlying documentation to assess if the related revenue was recorded in the appropriate accounting periods;
- Comparing the details of a sample of journal entries posted to revenue accounts during the year, which met certain specific risk -based criteria, with the relevant underlying documentation.

#### (iii) Capital Work in Progress- at cost

Refer notes 14.5 and 14 to the financial statements.

The Company has made significant capital expenditure of Rs. 1,087.678 million during the year on expansion of Line 2.

We identified capitalization of plant and equipment as a key audit matter because there is a risk that amounts being capitalized may not meet the capitalization criteria with related implications on capitalization of borrowing costs and depreciation charge for the year.

Our audit procedures to assess the capitalization of property, plant & equipment, amongst others, included the following:

. Understanding the design and implementation of management controls over capitalization and performing tests of control over authorization of capital expenditure and accuracy of its recording in the system:

- . Testing, on sample basis, the costs incurred on projects with supporting documentation and contracts;
- . Assessing the nature of costs incurred including borrowing costs for the capital projects through testing, on sample basis, of amount recorded and considering whether the expenditure meets the criteria for capitalization as per the accounting policy and applicable accounting standards; and
- . Inspecting supporting documents for the date of capitalization when project was ready for its intended use to assess whether depreciation commenced and further capitalization of costs ceased from that date and assessing the useful life assigned by management including testing of related depreciation.

#### (iv) Stocks

Stock & packing material in trade as disclosed in note 17 to the annexed financial statements includes:

- . Raw materials comprising limestone, clay, gypsum, laterite and
- . Work-in-progress mainly comprising clinker.

Further, store & spares and stock in trade as disclosed in note 16 and 17 to the annexed financial statements include coal.

The Company performs annual inventory counts at the year end and issue prior notification of procedures to be performed for such inventory counts. Our audit procedures to assess the existence of inventory included the following:

- Attended physical inventory counts performed by the Company.
- Assessed the management's process of measurement of stockpiles and the determination of values using conversion of volumes and density to total weight and the related yield.

The above inventory items are stored in purpose built sheds, stockpiles and silos. As the weighing of these inventories is not practicable, management assesses the reasonableness of the quantities on hand by obtaining measurement of stockpiles and converting these measurements. The Company also involves an external surveyor in the inventory count process.

. Obtained and reviewed the inventory count report of the management's external surveyor and assessed its accuracy on a sample basis.

Due to the significance of inventory balance and related estimations involved, this is considered as a key audit matter.

#### (v) Current Liabilities

The Directors / Shareholders funded from their own sources to accomplish the B.M.R plan of the company amounting to Rs.1,515,674,892 as appearing in the long term loan. The Directors / shareholders also paid / adjusted from their own sources to different creditors outstanding in the company amounting to Rs.1,210,556,920 as shown in the current liabilities.

Due to the significance of a material amount involved and a liability on directors & Shareholders behalf this is considered as a key audit matter.

Obtained the confirmation from the directors of the company regarding repayment of the outstanding amount within 1 year time.

.we reviewed and obtained the Company's annual budget and projection for next year, as to how Company will repay the outstanding amount.

Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- (a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- (b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with

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the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;

- (c) Investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980(XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Sarah Tahir Siddiqui.

Taku Sugar

Tahir Siddiqi & Co Chartered Accountants

Lahore

Date: October 05, 2018

# BALANCE SHEET AS AT JUNE 30, 2018

| AS AT JUNE 30, 2018                                 |      | 2018          | 2017          |
|---|------|---------------|---------------|
|   | Note | Rupees        | Rupees        |
| EQUITY AND LIABILITIES SHARE CAPITAL & RESERVES     |      |               |               |
| Authorized share capital                            |      | 0.000.000.000 | 0.000.000.000 |
| 200,000,000 ordinary shares of Rs 10/- each.        |      | 2,000,000,000 | 2,000,000,000 |
| Issued, subscribed and paid up capital              | 5    | 1,760,000,000 | 1,760,000,000 |
| 176,000,000, ordinary shares of Rs. 10/- each.      | 6    | 692,095,204   | 479,767,158   |
| Reserves  | J    | 032,033,204   | 475,767,156   |
| Cumpling on revolution of fixed access              |      | 2,452,095,204 | 2,239,767,158 |
| Surplus on revaluation of fixed assets              | 7    | 1,466,634,998 | 1,497,415,385 |
| NON-CURRENT LIABILITIES                             |      |               |               |
| Long term liabilities                               | 8    | 2,572,520,644 | 1,063,501,913 |
| Long term deposits                                  | 9    | 14,005,340    | 13,505,340    |
| Deferred liabilities                                | 10   | 592,413,717   | 593,395,965   |
| CURRENT LIABILITIES                                 |      | 3,178,939,701 | 1,670,403,218 |
| Trade and other payables                            | 11   | 1,681,337,685 | 1,706,409,489 |
| Unclaimed Dividend                                  | • •  | 47,454        | 47,454        |
| Short term finances                                 | 12   | 705,597,637   | 81,052,367    |
| Current portion of long term finance                | 8    | 237,249,000   | -             |
| Provision for taxation                              | 28   | 39,632,839    | 33,809,723    |
| TOTAL LIADULTIES                                    |      | 2,663,864,615 | 1,821,319,033 |
| TOTAL LIABILITIES                                   |      | 5,842,804,316 | 3,491,722,251 |
| Contingencies and commitments                       | 13   | -             | -             |
| TOTAL EQUITY AND LIABILITIES                        |      | 9,761,534,518 | 7,228,904,794 |
| ASSETS  |      |               |               |
| NON-CURRENT ASSETS                                  |      |               |               |
| Property, plant & equipment                         | 14   | 6,639,761,686 | 5,636,893,465 |
| Long term security deposits                         | 15   | 31,416,883    | 18,593,160    |
| CURRENT ASSETS                                      |      |               |               |
| Stores, spares & loose tools                        | 16   | 727,988,564   | 438,035,187   |
| Stock in trade                                      | 17   | 316,862,420   | 210,155,475   |
| Trade debts   | 18   | 8,590,135     | 3,429,583     |
| Advances, deposits, prepayments & other receivables | 19   | 1,922,032,767 | 906,698,199   |
| Cash and bank balances                              | 20   | 114,882,063   | 15,099,725    |
|   |      | 3,090,355,949 | 1,573,418,169 |
| TOTAL ASSETS  |      | 9,761,534,518 | 7,228,904,794 |

The annexed notes from 1 to 39 form an integral part of these financial statements.

**Momin Qamar** 

Mour Dawn

Director

Agha Hamayun Khan

Igha Hamagim Khan

**Chief Executive** 

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2018

|   | Note | 2018<br>Rupees  | 2017<br>Rupees  |
|---|------|-----------------|-----------------|
| Sales                                   | 21   | 2,910,361,399   | 2,470,224,763   |
| Cost of Sales                           | 22   | (2,653,476,436) | (2,266,867,959) |
| Gross Profit                            |      | 256,884,963     | 203,356,804     |
| Operating Expenses                      |      |                 |                 |
| Distribution Expenses                   | 23   | (7,314,275)     | (6,059,253)     |
| Administrative Expenses                 | 24   | (46,480,725)    | (39,343,994)    |
| Other Operating Expenses                | 25   | (17,815,495)    | (15,363,151)    |
|   |      | (71,610,495)    | (60,766,398)    |
| Operating Profit                        |      | 185,274,468     | 142,590,405     |
| Finance Cost                            | 26   | (43,865,443)    | (8,084,273)     |
| Other Income                            | 27   | 91,725,324      | 64,374,591      |
| Profit Before Taxation                  |      | 233,134,349     | 198,880,723     |
| Taxation                                | 28   | (51,626,560)    | (37,624,875)    |
| Profit After Taxation                   | 20   | 181,507,789     | 161,255,848     |
| Earnings Per Share (before tax) - Basic | 29   | 1.32            | 1.13            |
| Earnings Per Share (after tax) - Basic  | 29   | 1.03            | 0.92            |

The annexed notes from 1 to 39 form an integral part of these financial statements.

**Momin Qamar** 

Mour Dama

Director

Agha Hamayun Khan Agha Hamayun Khan

**Chief Executive** 

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2018

|   | 2018<br>Rupees | 2017<br>Rupees |
|---|----------------|----------------|
| Profit for the year                                     | 181,507,789    | 161,255,848    |
| Remeasurements chargeable in other comprehensive income | 39,870         | 75,967         |
| Total Comprehensive income for the year                 | 181,547,659    | 161,331,815    |

The annexed notes from 1 to 39 form an integral part of these financial statements.

Momin Qamar Director

Mour Dawn

Agha Hamayun Khan Chief Executive

# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2018

|  |      | 2018                       | 2017                   |
|--|------|----------------------------|------------------------|
|  | Note | Rupees                     | Rupees                 |
|  |      |                            |                        |
| Cash Flows From Operating Activities   |      |                            |                        |
| Profit/(Loss) before taxation  |      | 233,134,349                | 198,880,723            |
| Adjustment for:  |      |                            |                        |
| Depreciation   |      | 92,128,873                 | 94,074,704             |
| Provision for gratuity   |      | 282,785                    | 268,547                |
| Loss on sale of assets<br>Finance cost   |      | 43,865,443                 | 1,463,371<br>8,084,273 |
| Timanice cost  |      | 136,277,101                | 103,890,895            |
|  |      | 369,411,450                | 302,771,618            |
|  |      |                            |                        |
| (Increase) / Decrease in Stores, spares & loose tools                          |      | (289,953,377)              | (164,651,229)          |
| (Increase) / Decrease in Stock-in-trade  |      | (106,706,945)              | 8,074,268              |
| (Increase) / Decrease inTrade debts  |      | (5,160,552)                | (2,310,629)            |
| (Increase) / Decrease in Advances, deposits, prepayments and other receivables |      | (902,467,404)              | (353,392,680)          |
|  |      | (05.074.004)               | 00 504 400             |
| Increase in Trade and other Payables   |      | (25,071,804)               | 98,531,406             |
| Cash generated from operations   |      | (959,948,632)              | (110,977,246)          |
|  |      |                            | (1.0,01.,=10)          |
| Gratuity Paid<br>Taxes paid  |      | (123,700)<br>(159,772,071) | -<br>(111,706,507)     |
| Net Cash from Operating Activities   |      | (1,119,844,403)            | (222,683,753)          |
|  |      | (1,110,044,400)            | (222,000,100)          |
| Cash Flows From Investing Activities   |      |                            |                        |
|  |      |                            | ·                      |
| Fixed Capital Expenditure  |      | (1,094,997,093)            | (459,576,342)          |
| Sale proceed of assets Long Term Security deposit                              |      | (12 922 722)               | 9,520,000              |
| Net Cash (used in) Investing Activities  |      | (12,823,723)               | (450,056,342)          |
| not out (used iii) invocang rottvittes   |      | (1,101,020,010)            | (100,000,012)          |
| Cash Flows From Financing Activities   |      |                            |                        |
| Finance cost paid  |      | (43,865,443)               | (28,523,103)           |
| Short Term Finance   |      | 237,249,000                | (28,323,103)           |
| Long term finance  |      | 1,509,018,731              | 699,314,488            |
| Long term deposits   |      | 500,000                    | -                      |
| Net Cash from Financing Activities   |      | 1,702,902,288              | 670,791,385            |
| Net Increase / (Decrease) in Cash and Cash Equivalents                         |      | (524,762,931)              | (1,948,710)            |
| Cash and Cash Equivalents - at the beginning of the year                       |      | (65,952,642)               | (64,003,932)           |
| Cash and Cash Equivalents - at the end of the year                             | 37   | (590,715,573)              | (65,952,642)           |
| •  |      |                            |                        |

The annexed notes from 1 to 39 form an integral part of these financial statements.

**Momin Qamar** 

Mour Dama

Director

Agha Hamayun Khan
Agha Hamayun Khan

**Chief Executive** 

**Muhammad Jamil** 

**Chief Financial Officer** 

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2018

|   | Ordinary Share<br>Capital<br>(Rs.) | Accumulated<br>Profit / (Loss)<br>(Rs.) | Capital Reserve<br>(Rs.) | Total<br>(Rs.) |
|---|------------------------------------|---|--------------------------|----------------|
| Balance as at July 01, 2016             | 1,760,000,000                      | 160,047,791                             | 126,978,994              | 2,047,026,785  |
| Total Comprehensive Income for the Year | -                                  | 161,331,815                             | -                        | 161,331,815    |
| Incremental depreciation                | -                                  | 31,408,558                              | -                        | 31,408,558     |
|   |                                    |   |                          |                |
| Balance as at June 30, 2017             | 1,760,000,000                      | 352,788,164                             | 126,978,994              | 2,239,767,158  |
| Total Comprehensive Income for the year | -                                  | 181,547,659                             | -                        | 181,547,659    |
| Incremental depreciation                | -                                  | 30,780,387                              | -                        | 30,780,387     |
|   |                                    |   |                          |                |
| Balance as at June 30, 2018             | 1,760,000,000                      | 565,116,210                             | 126,978,994              | 2,452,095,204  |

The annexed notes from 1 to 39 form an integral part of these financial statements.

**Momin Qamar** 

Mour Dawn

Director

Agha Hamayun Khan

Chief Executive

Agha Hamaym Khan

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2018

#### 1 LEGAL STATUS AND OPERATIONS

The Company was incorporated as Public Limited Company on December 24, 1992 under the Companies Ordinance, 1984. The company is listed on Pakistan Stock Exchange (Formely Karachi, Lahore and Islamabad Stock Exchanges). The main objective of the company is to manufacture and sell the cement. The registered office of the company is situated at 103 Fazil Road, Lahore Cantt. and the factory in Khushab.

#### 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3 SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of financial statements in conformity with approved accounting and reporting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the process of applying the Company's accounting policies, management has made the following estimates and judgments which are significant to the financial statements:

- (a) recognition of taxation and deferred tax;
- (b) determining the residual value and useful lives of property, plant and equipment;
- (c) accounting for post employment benefits;
- (d) impairment of inventories / adjustment of their net realizable value.

#### 4 SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Accounting Convention

These financial statements have been prepared under the historical cost convention except for those as stated in the respective policies and notes given here under.

4.2 New Accounting Standards, amendments to approved accounting standards and new interpretations.

#### **Promulgation of Companies Act, 2017**

(a) Changes have been made in respect of the disclosure and presentation of the financial statements through promulgation of Companies Act, 2017 (the Act) with effect from May 30, 2017. However, the applicability of the Act in relation to the preparation of the financial statements has been deferred by the Securities and Exchange Commission of Pakistan through its Circular 17 dated July 20, 2017 for the companies having financial closure on or before June 30, 2017.

#### (b) Amendments to approved accounting and reporting standards which are effective during the year ended June 30, 2018.

There were certain new amendments to the approved accounting and reporting standards which became effective during the year ended June 30, 2018 but are considered not be relevant or have any significant effect on the Company's financial reporting excepts as mentioned below and are, therefore, not disclosed in these unconsolidated financial statements.

The third and fourth schedule to the Companies Act 2017 became applicable to Company for the first time for the preparation of these unconsolidated financial statements. The Companies Act, 2017 (including it third and fourth schedules) forms and integral part of the statutory financial reporting framework applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements.

Amendments to IAS 7 'Statement of Cash Flow' became effective during the year. The amendments requires disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Accordingly, these disclosures have been included in the note 35 to these financial statements.

#### (c) Standards and amendments to published approved accounting standards that are not yet effective.

The certain new standards, amendments and interpretations to the approved accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2018. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in the unconsolidated financial statements. During the current year the Securities and Exchange Commission of Pakistan (SECP) has adopted IFRS 9 'Revenue from Customers' and IFRS 16 'Leases' which will not have any significant impact on the financial reporting of the Company.

#### 4.3 Property, Plant & Equipment

#### 4.3.1 Owned

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses except for freehold land and capital work-in-progress which are stated at cost less impairment losses, if any.

Maintenance and normal repairs are charged to profit and loss account, as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any, are retired.

An item of property, plant & equipment is de-recognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in the Profit & Loss Account in the year the asset is derecognized.

The carrying values of the Property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If such indications exist and where the carrying values exceed the recoverable amount, the assets are written down to the recoverable amounts.

Depreciation on all property, plant and equipment is charged to Profit and Loss Account on the reducing balance method, over its estimated useful life at annual rates mentioned in note 14 after taking into account their residual values. Depreciation on additions to property, plant and equipment is charged from the month in which property, plant and equipment is acquired or capitalized while no depreciation is charged for the month in which property, plant and equipment is disposed off.

Assets' residual values, useful lives and methods of depreciation are reviewed and adjusted, if appropriate, at each financial year end.

#### 4.4 Capital Work in Progress

Capital work in progress is stated at cost less any identified impairment loss. These costs are transferred to fixed assets as and when assets are available for use.

#### 4.5 Stock - in - trade

These are stated at the lower of cost and net realizable value. The methods used for the calculation of cost are as follows:

#### (a) Raw and packing material

At weighted average cost comprising quarrying / purchase price, transportation, government levies and other overheads.

#### (b) Work-in-process and finished goods

At weighted average cost comprising direct cost of raw material, labour and other manufacturing overheads. Net realizable value signifies the estimated selling price in the ordinary course of business less estimated cost necessary to make sale.

#### 4.6 Stores, spares & loose tools

These are valued at lower of cost and estimated net realizable value. The cost is determined on weighted average cost basis. Items in transit are valued at cost comprising invoice value and other charges thereon accumulated at the balance sheet date.

#### 4.7 Taxation

#### Current

Provision of current tax is based on the taxable income for the year determined in accordance with the Income Tax Ordinance, 2001. The charge for current tax is calculated using prevailing tax rates after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is accounted for using the balance sheet method in respect of all temporary differences arising from differences between carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of tax. Deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent to which it is probable that taxable profits will be available against which the deductible temporary difference, unused tax loss, and tax credits can be utilized. Deferred tax is charged or credited to profit & loss account.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantially enacted at the balance sheet date.

#### 4.8 Trade Debts

Debtors originated by the company are recognized and carried at the original invoice value. Bad debts are written off, when identified.

#### 4.9 Cash and Cash Equivalents

Cash and Cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, balances with banks on current, saving and deposit accounts and short term borrowings under mark-up arrangements.

#### 4.10 Trade and other payables

Trade and other payables are carried at the cost which is the fair value of the consideration to be paid in future for the goods and services received, whether or not invoiced to the company.

#### 4.11 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at amortized cost. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost less subsequent repayments.

#### 4.12 Borrowing costs

Mark-up, interest and other direct charges on borrowings are capitalized to the related qualifying asset till substantially all the activities necessary to prepare the qualifying asset for its intended use are complete. All other mark-up, interest and related charges are charged to the profit & loss account in the year in which they are incurred.

#### 4.13 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of past event, and it is probable that outflow of economic benefits will be required in the balance sheet to settle the obligation and a reliable estimate of the amount of obligation can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimates.

#### 4.14 Foreign currency transactions

Transactions in foreign currencies are accounted for in Pakistan rupees using exchange rate prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the rate of exchange prevailing at the balance sheet date. Foreign exchange gains or losses are accounted for in Profit & Loss Account.

#### 4.15 Financial Assets and liabilities

Financial assets and liabilities are recognized when the company becomes a party to the contractual provisions of the instrument. The particular measurement methods adopted are considered in individual policy statement associated with each item.

#### 4.16 Offsetting

A financial asset and financial liability is offset and net amount is reported in the balance sheet if the company has a legal enforceable right to set off the recognized amounts and intends either to settle on a net basis or to realize the assets value and settle the liability simultaneously.

#### 4.17 Impairment

The carrying amount of Company's assets is reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognized.

#### 4.18 Related Party Transactions

The Company enters into transactions with related parties on an arm's length basis. Prices for transactions with related parties are determined using admissible valuation methods, except in extremely rare circumstances where, subject to approval of the Board of Directors, it is in the interest of the Company to do so.

#### 4.19 Staff Retirement Benefits

The company operates an unfunded gratuity scheme for all its permanent employees which provides for the graduated scale of benefits dependent on the length of service of the employee on terminal date, subject to the completion of minimum qualifying period of service. Gratuity is based on employee's last drawn salary.

Remeasurement gains / losses as per actuarial valuation done at financial year end are recognised immediately in other comprehensive income and all other expenses are recognised in accordance with IAS-19 "Employee Benefits" in the profit and loss account. The most recent valuation was carried out as on June 30, 2018 using the "Projected Unit Credit Method".

#### 4.20 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the financial statements in the period in which these are approved.

#### 4.21 Surplus on Revaluation of Fixed Assets

The surplus arising on revaluation of fixed assets is credited to the "Surplus on Revaluation of Fixed Assets Account" shown below equity in the balance sheet in accordance with the requirements of section 235 of the Companies Ordinance, 1984. The said section was amended through the Companies (Amendment) Ordinance, 2002 and accordingly the Company has adopted the following accounting treatment of depreciation on revalued assets, keeping in view the Securities and Exchange Commission of Pakistan's (SECP) SRO 45(1)/2003 dated January 13, 2003.

- (a) Depreciation on assets which are revalued is determined with reference to the value assigned to such assets on revaluation and depreciation charge for the year is taken to the profit and loss account; and
- (b) An amount equal to incremental depreciation for the year net of deferred taxation is transferred from "Surplus on Revaluation of Fixed Assets account" to accumulated profit / (loss) through Statement of Changes in Equity to record realization of Surplus to the extent of the incremental depreciation charge for the year.

#### 4.22 Revenue Recognition

- (a) Revenue from sale of goods is recognized on dispatch of goods to the customers.
- (b) Gain on sale of property, plant and equipment is recorded when title is transferred in favour of transferee.
- (c) Income from Banks is recognized when earned.

5

|   | 2018          | 2017          |
|---|---------------|---------------|
|   | Rupees        | Rupees        |
| SHARE CAPITAL   |               |               |
| a) Authorized   |               |               |
| 200,000,000 (2017: 200,000,000) ordinary shares of Rs.10/- each.    | 2,000,000,000 | 2,000,000,000 |
| b) Issued, Subscribed and Paid Up.                                  |               |               |
| - 137,419,189 (2017: 137,419,189) ordinary shares of Rs.10/- each   |               |               |
| fully paid up in cash.  | 1,374,191,890 | 1,374,191,890 |
| - 22,580,811 (2017: 22,580,811) ordinary shares of Rs. 10/- each    |               |               |
| fully paid up for consideration other than cash - Plant & Machinery | 225,808,110   | 225,808,110   |
| - 16,000,000 (2017: 16,000,000) bonus shares of Rs.10/- each        |               |               |
| fully issued as bonus shares.                                       | 160,000,000   | 160,000,000   |
|   |               |               |
|   | 1,760,000,000 | 1,760,000,000 |
|   |               |               |

5.1 All ordinary share holders have same rights regarding voting, board selection, right of first refusal and block voting

#### 6 RESERVES

7

 Capital Reserve
 6.1
 126,978,994
 126,978,994

 Revenue Reserve
 Un-appropriated Profit/(Loss)
 565,151,210
 352,788,164

 692,130,204
 479,767,158

6.1 Capital reserve consists of gain on disposal of 21,296,200 shares by directors / beneficial owners of the company in open market since 2008. This gain is tendered to the company as required by the Companies Ordinance, 1984.

|   |   | 2018          | 2017          |
|---|---|---------------|---------------|
|   |   | Rupees        | Rupees        |
| • | SURPLUS ON REVALUATION OF FIXED ASSETS                            | _             |               |
|   | Opening Balance of Revaluation Surplus                            | 1,497,415,385 | 1,528,823,943 |
|   | Less: Surplus transferred to retained earnings (accumulated loss) | -             |               |
|   | Incremental depreciation  | 43,971,982    | 44,869,369    |
|   | Deferred Tax effect   | (13,191,595)  | (13,460,811)  |
|   |   | 30,780,387    | 31,408,558    |
|   |   | 1,466,634,998 | 1,497,415,385 |

7.1 The company got its assets i.e. land, building, plant & machinery revalued on June 30, 2006 on the basis of current market prices by M/s Hasib Associates (Pvt.) Limited, an independent and approved valuers from Pakistan Banks Association. This amount was credited to Surplus on Revaluation of Fixed Assets account to comply with the requirements of section 235 of the Companies Ordinance, 1984. It includes surplus on revaluation of freehold land amounting to Rs.114.261 million (2017 Rs. 114.261 million). Subsequently the company got its assets revalued in June 2013 by an independent valuer. However, no material differences were identified.

2018

2017

|     |   | 2018          | 2017          |
|-----|---|---------------|---------------|
|     |   | Rupees        | Rupees        |
| 8   | LONG TERM LIABILITIES                                 |               |               |
|     | Loans from banking companies - secured 8.1            | 972,976,153   | 484,112,250   |
|     | Loans from related parties - unsecured 8.2            | 1,515,674,892 | 516,729,322   |
|     | Long term creditors 8.3                               | 83,869,599    | 62,660,341    |
|     |   | 2,572,520,644 | 1,063,501,913 |
| 8.1 | LOANS FROM BANKING COMPANIES - SECURED                |               |               |
|     | National Bank of Pakistan Demand Finance 8.1.1        | 1,160,476,153 | 384,362,250   |
|     | National Bank of Pakistan Demand Finance (WHR) 8.1.2  | 49,749,000    | 99,750,000    |
|     |   | 1,210,225,153 | 484,112,250   |
|     | Less: current portion shown under current liabilities | 237,249,000   |               |
|     |   |               |               |
|     |   | 972,976,153   | 484,112,250   |

**8.1.1** The Company has availed facility of Demand finance of Rs.1,500 million with sub-limit of Import LC-Sight from National Bank of Pakistan at 25% Margin over Fixed Assets secured against 1st charges of Rs.2,000 million over all present and future fixed assets (Hypothecation/Mortgage) of the company and personal guarantees of all directors to finance up gradation of production capacity to 4000 tons per day (TPD) from 2000 TPD.

The facility includes a grace period of one year and principal to be repaid in 16 quarterly installments of Rs.93.75 million each. The first installment falls due at the end of 15th month from lodgment of Import documents. Markup shall be charged at 3 Months KIBOR plus 1.5% p.a.

Sub-limit of LC-Sight includes facility of Rs.1,450 million against nil Cash Margin to finance import requirement for up-gradation of production capacity to 4000 TPD from 2000 TDP secured against lien on documents of title to Goods and same security packages and sponsor commitment as for Demand finance facility. The facility will expire on sight and repayment against the facility will be through disbursement of demand finance / own source of company.

**8.1.2** The Company has availed facility of letter of credit-sight limited of Rs.100 million with nil cash margin and markup payable as per schedule of charges of the bank to import Heat Exchanger.

The Company has availed facility of demand finance as a sub-limit to LC-Sight at nil cash margin with a markup of 3 month KIBOR plus 1.5% p.a to finance import of Heat Exchanger. The facility will expire on 31-12-2018 including 6 months grace period and principal is to be repaid in 6 quarterly installments of Rs.16.67 million. The facility of LC-Sight and its sub limit of demand finance are secured against 1st charge of Rs.134 million over all present and future fixed assets (hypothecation/Mortgage) of the company, lien of import documents and personal guarantees of all Directors.

All these facilities also include commitment of sponsoring directors through pledge of shares.

|     |  |      | 2018<br>Rupees | 2017<br>Rupees |
|-----|--|------|----------------|----------------|
| 8.2 | LOANS FROM RELATED PARTIES - UNSECURED |      |                |                |
|     | Directors & shareholders loan 8.       | .2.1 | 1,515,674,892  | 516,729,322    |
|     |  |      | 1,515,674,892  | 516,729,322    |

- **8.2.1** The directors have personally financed a portion of the expansion project and the loan is interest free. The repayment of the loan will be made after the completion of the expansion project subject to availability of funds.
- **8.3** This include markup free loan from associate companies i.e. Poly Paper & Board Mills (Pvt.) Limited of Rs. 34.3 million, Zaman Paper & Board Mills (Pvt.) Limited of Rs.10.153 million and Flying Paper Industries Limited Rs.35.148 million.

|   |                               |     | 2018       | 2017       |
|---|-------------------------------|-----|------------|------------|
|   |                               |     | Rupees     | Rupees     |
| 9 | LONG TERM DEPOSITS- unsecured |     |            |            |
|   | Dealers                       | 9.1 | 2,805,000  | 2,805,000  |
|   | Transporters                  | 9.2 | 11,200,340 | 10,700,340 |
|   |                               |     | 14,005,340 | 13,505,340 |

- **9.1** These represents interest free security deposits from stockist and are repayable on cancellation of dealership or cessation of business. These are being utilized by the company in accordance with agreed terms.
- **9.2** These represents interest free security deposits from transporters and are repayable on cancellation of dealership or cessation of business. These are being utilized by the company in accordance with agreed terms.

|      |   |      | 2018          | 2017          |
|------|---|------|---------------|---------------|
|      |   |      | Rupees        | Rupees        |
| 10   | DEFERRED LIABILITIES  |      |               | _             |
|      | Deferred Taxation   | 10.1 | 591,449,982   | 592,551,445   |
|      | Gratuity  | 10.2 | 963,735       | 844,520       |
|      |   |      |               |               |
|      |   |      | 592,413,717   | 593,395,965   |
| 10.1 | Deferred Taxation - Net   |      |               |               |
|      | Taxable temporary differences - effect thereof                        |      |               |               |
|      | - Excess of accounting book value of fixed assets over their tax base |      | 1,171,096,295 | 1,172,040,356 |
|      | Deductible temporary differences - effect thereof                     |      |               |               |
|      | - Gratuity  |      | (289,121)     | (253,356)     |
|      | - Excess Tax / Minimum Tax  |      | (39,632,839)  | (33,809,723)  |
|      | - WPPF & WWF  |      | (9,521,641)   | (7,668,120)   |
|      | - Unused tax losses   |      | (530,202,712) | (537,757,712) |
|      |   |      | 591,449,982   | 592,551,445   |
|      |   |      |               |               |

|        |   | Rupees                                    | Rupees     |
|--------|---|---|------------|
| 10.2   | The amounts recognized in the statement of financial position based on the recent actuarial va    | luation carried on June 30, 2018 are as   | follows    |
| 10.2.1 | Present value of defined benefit obligation   | 963,735                                   | 844,520    |
| 10.2.2 | Changes in the present value of defined   |   |            |
|        | Benefit obligation are as follows:  |   |            |
|        | Balance as at July 1  | 844,520                                   | 651,940    |
|        | Charge for the year   | 282,785                                   | 268,547    |
|        | Remeasurement loss/ (gain) recognised in other comprehensive income                               | (39,870)                                  | (75,967    |
|        |   | 1,087,435                                 | 844,520    |
|        | Payment made during the year  | (123,700)                                 | -          |
|        |   | 963,735                                   | 844,520    |
| 10.2.3 | Charge for the year recognised in the profit or loss is as follows:                               |   |            |
|        | Current service cost  | 210,388                                   | 209,872    |
|        | Finance cost  | 72,397                                    | 58,675     |
|        | Total amount chargeable to profit and loss account  | 282,785                                   | 268,547    |
| 10.2.4 | The charge for the year has been allocated as follows:  |   |            |
|        | Cost of sales   | -   | -          |
|        | Distribution cost   | -   | -          |
|        | Administrative expenses   | 282,785                                   | 268,547    |
|        | Cost of sale of electricity   | <u></u>                                   | -          |
|        |   | 282,785                                   | 268,547    |
| 10.2.5 | Principal actuarial assumptions used are as follows:  |   |            |
|        | Expected rate of increase in salary level   | 8.00%                                     | 8.25%      |
|        | Valuation discount rate   | 9.00%                                     | 9.25%      |
| 10.2.6 | Sensitivity analysis  |   |            |
|        | A sensitivity analysis for the above principal actuarial assumptions as of the statement of finan | cial position date showing how the define | ed benefit |

2018

(62,851)

70,432 71,890 (65,292)

7 Years

2025

2017

| Discount rate -1%              |  |
|--------------------------------|--|
| Long term salary increases +1% |  |
| Long term salary increases -1% |  |

obligation would have been affected by changes in the said assumptions is as follows:

10.2.7 Maturity profile of the defined benefit obligation:
Weighted average duration - in number of years
The retirement will at most continue - year

#### 10.2.8 Description of the risks to the Company

Discount rate +1%

The defined benefit plan exposes the Company to the following risks:

Mortality risks - The risk that the actual mortality experince is different. The effect depends on the beneficiaries service/age distribution and the benefit.

Final salary risks - The risk that the final salary at the time of cessation of service is different than what was assumed. Since the benefit is calculated on the final salary, the benefit amount changes similarly.

Withdrawal risks - The risk of higher or lower withdrawal experience than assumed. The final effect could go either way depending on the beneficiaries' service/age distribution and the benefit.

#### 11 TRADE AND OTHER PAYABLES

| Trade Payables                       | 309,108,684   | 1,618,121,569 |
|--------------------------------------|---------------|---------------|
| Accrued liabilities                  | 6,772,300     | 5,805,680     |
| Taxes and Other Govt. Levies payable | 153,106,693   | 80,739,152    |
| Other liabilities                    | 1,743,088     | 1,743,088     |
| Payable Director, Shareholders       | 1,210,556,920 | -             |
|                                      | 1,681,337,685 | 1,706,409,489 |

The director paid from their own sources and adjusted different creditors out standing in the company account at Rs.1,210,556,920.

|      |  |        | 2018<br>Rupees | 2017<br>Rupees |
|------|--|--------|----------------|----------------|
| 12   | SHORT TERM FINANCES                      |        |                |                |
|      | Loans from banking companies-secured     | 12.1   | 705,597,637    | 81,052,367     |
|      |  |        | 705,597,637    | 81,052,367     |
| 12.1 | LOANS FROM BANKING COMPANIES-SECURED     |        |                |                |
|      | Banks - secured                          |        |                |                |
|      | Albaraka Islamic Bank                    | 12.1.1 | 163,034,936    | 4,323,909      |
|      | National Bank of Pakistan                | 12.1.2 | 442,562,701    | 76,728,458     |
|      | National Bank of Pakistan (Cash Finance) |        | 100,000,000    | -              |
|      |  | _      | 705,597,637    | 81,052,367     |
|      |  | _      | -              | -              |
|      |  |        | 705,597,637    | 81,052,367     |

- 12.1.1 A letter of credit facility usance / acceptance 180 days of Rs. 22.50 million (2017: Rs. 42.50 million) is obtained from Albaraka Islamic Bank (Pakistan)

  Limited with a sub limit of letter of guarantee of Rs. 0.20 million (2017: Rs. 0.20 million), Rs 20 Million LC Usance / Acceptance facility against 100%

  Cash Margin, Rs 50 Million LC Sight/Usance clubbed with similar credit limit of Flying Paper Industries Limited, Rs 235 Million LC Usance/Acceptance

  (OTT) to meet the contractual and import requirements of the company. The finance is secured against Ranking charge over current assets of the company valuing Rs. 144 million, Ranking charge over Fixed assets of the company valuing Rs.300 million, lien over import documents valuing Rs. 277.5 million and personal guarantee of all Directors of the company. Mark-up is charged as per bank's Schedule of charges.
- 12.1.2 During the year Company has enhanced financing from National Bank of Pakistan through letter of credit facility of usance (180 Days) to Rs. 700 million (wherein Rs 400 Million is OTT and Rs 300 Million is regular limit) from 300 million at 20% Cash Margin with expiry of 31-03-2019 for the purpose of importing coal, packing material and machinery parts to be repaid through internal Cash Flows routed through Sinking Fund created for the purpose. The facility is secured against 1st charge of Rs.934 million over all present and future fixed assets of the Company, personal guarantees of all Directors, Accepted Bills of Exchange and Trust Receipt.

The Company has availed facility of letter of credit-sight limited of Rs.100 million with nil cash margin and markup payable as per schedule of charges of the bank to import Heat Exchanger.

The Company has availed facility of demand finance as a sub-limit to LC-Sight at nil cash margin with a markup of 3 month KIBOR plus 1.5% p.a to finance import of Heat Exchanger. The facility will expire on 31-12-2018 including 6 months grace period and principal is to be repaid in 6 quarterly installments of Rs.16.67 million. The facility of LC-Sight and its sub limit of demand finance are secured against 1st charge of Rs.134 million over all present and future fixed assets (hypothecation/Mortgage) of the company, lien of import documents and personal guarantees of all Directors.

All these facilities also include commitment of sponsoring directors through pledge of shares.

The Company has availed facility of Demand finance of Rs.1,500 million with sub-limit of Import LC-Sight from National Bank of Pakistan at 25% Margin over Fixed Assets secured against 1st charges of Rs.2,000 million over all present and future fixed assets (Hypothecation/Mortgage) of the company and personal guarantees of all directors to finance up gradation of production capacity to 4000 tons per day (TPD) from 2000 TPD.

The facility includes a grace period of one year and principal to be repaid in 16 quarterly installments of Rs.93.75 million each.. The first installment falls due at the end of 15th month from lodgment of Import documents. Markup shall be charges at 3 Months KIBOR plus 1.5% p.a

Sub-limit of LC-Sight includes facility of Rs.1,450 million against nil Cash Margin to finance import requirement for up-gradation of production capacity to 4000 TPD from 2000 TPD secured against lien on documents of title to Goods and same security packages and sponsor commitment as for Demand finance facility. The facility will expire on sight and repayment against the facility will be through disbursement of demand finance / own source of company

Fresh Cash Finance - Hypo Facility for Rs 100 M to Finance working capital requirement of the company against First Pari Passu charge of the company amounting to Rs 133.50 Million, First Charge over fixed assets of the company amounting to Rs 133.50 Million and personal guarantees of all Directors.

#### 13 CONTINGENCIES AND COMMITMENTS

#### 13.1 Contingencies

- 13.1.1 The Albaraka Islamic Bank has issued letter of guarantees on behalf of the company for the following:
  - Excise Collection Office, Sindh Development & Maintenance amounting to Rs. 0.20 million
- **13.2** The Competition Commission of Pakistan (CCP) has issued a show cause notice to the company for an increase in prices of cement across the country. As a result of it an amount of Rs. 12 million was imposed as a penalty. The case is currently before the Honorable High Court. The Court granted the stay order restricting the CCP to pass any adverse order(s) against the show cause notices issued to the cement manufacturers.
- 13.3 Sales tax audit was conducted in 2015 and an impugned liability of Rs. 40.9 million was determined out of which Rs. 20 million has been deposited by the company under protest. The company feeling aggrieved filed an appeal before appellate tribunal which is pending yet and is likely to be decided in favour of the company.

|    |   | 2018<br>Rupees                          | 2017<br>Rupees |
|----|---|---|----------------|
| 14 | PROPERTY, PLANT & EQUIPMENT             | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                |
|    | Operating Assets - tangible 14.1        | 4,556,392,342                           | 4,641,202,214  |
|    | Capital Work in Progress - at cost 14.5 | 2,083,369,344                           | 995,691,251    |
|    |   | 6,639,761,686                           | 5,636,893,465  |

|                                 |                     | Cost / Revaluation      | valuation  |                     | Date   |                     | Accumulated | Accumulated Depreciation |                     | Book value          |
|---------------------------------|---------------------|-------------------------|------------|---------------------|--------|---------------------|-------------|--------------------------|---------------------|---------------------|
| Particulars                     | As at<br>01-07-2017 | Addition/<br>(Deletion) | Adjustment | As at<br>30-06-2018 | , wate | As at<br>01-07-2017 | Adjustment  | For the period           | As at<br>30-06-2018 | as at<br>30-06-2018 |
|                                 | Rs.                 | Rs.                     |            | Rs.                 |        | Rs.                 | Rs.         | Rs.                      | Rs.                 | Rs.                 |
| Owned Assets                    |                     |                         |            |                     |        |                     |             |                          |                     |                     |
| Land - freehold                 | 6,276,246           | 4,485,000               |            | 10,761,246          |        | •                   | •           | •                        | •                   | 10,761,246          |
| Revaluation                     | 114,261,254         |                         |            | 114,261,254         |        | •                   |             |                          | •                   | 114,261,254         |
|                                 | 120,537,500         | 4,485,000               |            | 125,022,500         |        |                     |             |                          |                     | 125,022,500         |
| Building-on freehold land       | 292,730,850         |                         |            | 292,730,850         | 2      | 78,123,989          | •           | 4,292,137                | 82,416,126          | 210,314,724         |
| Revaluation                     | 287,101,651         |                         |            | 287,101,651         | 2      | 57,210,357          |             | 4,597,826                | 61,808,183          | 225,293,468         |
|                                 | 579,832,501         |                         |            | 579,832,501         |        | 135,334,346         | •           | 8,889,963                | 144,224,309         | 435,608,192         |
| Roads                           | 5,514,865           |                         |            | 5,514,865           | 2      | 1,527,071           |             | 79,756                   | 1,606,827           | 3,908,038           |
| Plant & machinery               | 2,503,783,127       |                         |            | 2,503,783,127       | 2      | 421,756,906         |             | 41,640,524               | 463,397,430         | 2,040,385,697       |
| Revaluation                     | 2,458,637,095       |                         |            | 2,458,637,095       | 2      | 489,929,292         |             | 39,374,156               | 529,303,448         | 1,929,333,647       |
|                                 | 4,962,420,222       |                         | •          | 4,962,420,222       |        | 911,686,198         | •           | 81,014,680               | 992,700,878         | 3,969,719,344       |
| Electrical installations        | 21,686,785          | 286,000                 |            | 21,972,785          | 10     | 10,108,991          | •           | 1,157,779                | 11,266,770          | 10,706,016          |
| Tools & equipment               | 1,391,363           | •                       |            | 1,391,363           | 10     | 830,139             | •           | 56,122                   | 886,261             | 505,102             |
| Furniture, fixtures & equipment | 1,524,309           |                         |            | 1,524,309           | 10     | 1,072,874           |             | 45,144                   | 1,118,018           | 406,291             |
| Vehicles                        | 23,443,385          | 2,548,000               |            | 25,991,385          | 10     | 14,589,097          |             | 885,429                  | 15,474,526          | 10,516,859          |
|                                 |                     |                         |            |                     |        |                     |             |                          |                     |                     |
|                                 |                     |                         |            |                     |        |                     |             |                          |                     |                     |
| Total                           | 5,716,350,930       | 7,319,000               |            | 5,723,669,930       |        | 1,075,148,716       | •           | 92,128,873               | 1,167,277,589       | 4,556,392,342       |

| 2018<br>Rupees | 2017<br>Rupees |
|----------------|----------------|
| 91,198,300     | 90,739,685     |
| 92,126,673     | 91,888,340     |

14.1 Depreciation for the year has been allocated as under:

Cost of Goods Sold Administrative expenses

| 14.1 |  |                         | Cost / Re    | Cost / Revaluation |                | Rate |               | Accumulated Depreciation | Depreciation   |               | Book value    |
|------|--|-------------------------|--------------|--------------------|----------------|------|---------------|--------------------------|----------------|---------------|---------------|
|      | Particulars  | Asat                    | Addition/    |                    | As at          |      | Asat          |                          | For the period | Asat          | as at         |
|      |  | 01-07-2016              | (Deletion)   | Adjustment         | 30-06-2017     | %    | 01-07-2016    | Adjustment               |                | 30-06-2017    | 30-06-2017    |
|      |  | Rs.                     | Rs.          |                    | Rs.            |      | Rs.           | Rs.                      | Rs.            | Rs.           | Rs.           |
|      | Owned Assets   |                         |              |                    |                |      |               |                          |                |               |               |
|      | Land - freehold  | 6,276,246               |              |                    | 6,276,246      |      | •             |                          |                | •             | 6,276,246     |
|      | Revaluation  | 114,261,254             |              |                    | 114,261,254    |      | •             |                          |                |               | 114,261,254   |
|      |  | 120,537,500             | •            |                    | 120,537,500    |      | •             | •                        | •              | •             | 120,537,500   |
|      | Building-on freehold land                              | 292,730,850             | ٠            |                    | 292,730,850    | 2    | 73,744,257    |                          | 4,379,732.00   | 78,123,989    | 214,606,861   |
|      | Revaluation  | 287,101,651             |              |                    | 287,101,651    | 7    | 52,518,698    | ,                        | 4,691,659.00   | 57,210,357    | 229,891,294   |
|      |  | 579,832,501             |              |                    | 579,832,501    |      | 126,262,955   |                          | 9,071,391.00   | 135,334,346   | 444,498,155   |
|      | Roads  | 5,514,865               |              |                    | 5,514,865      | 2    | 1,445,687     |                          | 81,384.00      | 1,527,071     | 3,987,794     |
|      | Plant & machinery                                      | 2,538,783,127           |              | (35,000,000)       | 2,503,783,127  | 2    | 403,283,204   | (24,016,629)             | 42,490,332.00  | 421,756,907   | 2,082,026,220 |
|      | Revaluation  | 2,458,637,095           |              | •                  | 2,458,637,095  | 7    | 449,751,582   |                          | 40,177,710.00  | 489,929,292   | 1,968,707,803 |
|      |  | 4,997,420,222           | •            | (35,000,000)       | 4,962,420,222  |      | 853,034,786   | (24,016,629)             | 82,668,042.00  | 911,686,199   | 4,050,734,023 |
|      | Electrical installations                               | 18,827,285              | 2,859,500    |                    | 21,686,785     | 10   | 8,951,431     |                          | 1,157,560.00   | 10,108,991    | 11,577,795    |
|      | Tools & equipment                                      | 1,391,363               |              |                    | 1,391,363      | 10   | 767,781       |                          | 62,358.00      | 830,139       | 561,224       |
|      | Furniture, fixtures & equipment                        | 1,524,309               |              |                    | 1,524,309      | 10   | 1,022,715     | •                        | 50,159.00      | 1,072,874     | 451,435       |
|      | Vehicles   | 23,443,385              |              |                    | 23,443,385     | 10   | 13,605,287    |                          | 983,810.00     | 14,589,097    | 8,854,288     |
|      |  |                         |              |                    |                |      |               |                          |                |               |               |
|      | Total  | 5,748,491,430           | 2,859,500    | (35,000,000)       | 5,716,350,930  |      | 1,005,090,642 | (24,016,629)             | 94,074,704     | 1,075,148,717 | 4,641,202,214 |
|      |  |                         |              |                    |                |      |               |                          | 1              |               |               |
|      |  |                         |              |                    |                |      |               |                          |                | 2017          | 2016          |
|      |  |                         |              |                    |                |      |               |                          |                | Rupees        | Rupees        |
|      |  |                         |              |                    |                |      |               |                          |                |               |               |
| 14.2 | Depreciation for the year has been allocated as under: | allocated as under:     |              |                    |                |      |               |                          |                |               |               |
|      |  |                         |              |                    |                |      |               |                          |                | 93,040,734    | 90,739,685    |
|      |  | Cost of Goods Sold      |              |                    |                |      |               |                          |                | 1,033,969     | 1,148,855     |
|      |  | Administrative expenses | Ω            |                    |                |      |               |                          | I              | 94.074.703    | 91.888.540    |
| 14.3 | Particulars of assets                                  |                         | Accumulated  | -<br>-<br>-        | -              |      |               | -<br>:                   | 11             |               |               |
|      |  | Cost                    | Depreciation | Book Value         | Sales proceeds |      | Gain / (Loss) | Mode of disposal         |                |               |               |
|      | Generator  | 35,000,000              | 24,016,629   | 10,983,371         | 9,520,000      |      | (1,463,371)   | Negotiation              |                |               |               |
|      |  | 35,000,000              | 24,016,629   | 10,983,371         | 9,520,000      |      | (1,463,371)   |                          |                |               |               |
|      |  |                         |              |                    |                |      |               |                          |                |               |               |

| 14.4       | Had there been no revaluation the carrying amount of the assets would be:   |    |               |               |
|------------|---|----|---------------|---------------|
|            | Land  |    | 10,761,246    | 6,276,246     |
|            | Building  |    | 210,314,724   | 214,606,861   |
|            | Plant & Machinery   |    | 2,040,385,697 | 2,082,026,221 |
|            |   |    | 2,261,461,667 | 2,302,909,328 |
| 14.5       | CAPITAL WORK IN PROGRESS  |    |               |               |
|            | Building  |    | 167,274,390   | 113,132,700   |
|            | Plant & machinery   |    | 1,916,094,954 | 882,558,551   |
|            |   |    | 2,083,369,344 | 995,691,251   |
| 15         | LONG TERM SECURITY DEPOSITS   |    |               |               |
|            | Security deposits-WAPDA   |    | 31,416,883    | 18,593,160    |
|            |   |    | 31,416,883    | 18,593,160    |
| 15.1<br>16 | These are security deposits held with WAPDA and do not carry any markup arrangement. STORES, SPARES AND LOOSE TOOLS |    |               |               |
|            | Stores & Spares   |    | 8,671,151     | 9,759,028     |
|            | Furnace oil, coal & lubricants  |    | 719,317,413   | 428,276,159   |
|            |   |    | 727,988,564   | 438,035,187   |
| 17         | STOCK IN TRADE  |    |               | · · ·         |
|            | Raw & Packing material  |    | 20,742,954    | 19,833,727    |
|            | Work in process   | 22 | 284,575,094   | 188,257,571   |
|            | Finished goods  | 22 | 11,544,372    | 2,064,177     |
|            |   |    | 316,862,420   | 210,155,475   |
| 18         | TRADE DEBTS- considered good though unsecured   |    | 8,590,135     | 3,429,583     |
| 19         | ADVANCES, DEPOSITS, PREPAYMENTS & OTHER RECEIVABLES   |    |               |               |
|            | Advances to suppliers - Unsecured, considered good  |    | 329,160,936   | 72,927,548    |
|            | Advances to staff - Unsecured, considered good  |    | 331,400       | 376,400       |
|            | Margin held by banks  |    | 186,641,873   | 90,984,169    |
|            | Advance income tax  |    | 417,359,250   | 304,492,086   |
|            | Sales tax & excise duty tax year 2013   |    | 20,000,000    | 20,000,000    |
|            | Other advances  |    | 968,539,308   | 417,917,996   |
|            |   |    | 1,922,032,767 | 906,698,199   |
| 20         | CASH AND BANK BALANCES  |    |               |               |
|            | In Hand   |    | 2,847,150     | 4,662,383     |
|            | At Banks- current accounts  |    | 112,034,913   | 10,437,342    |
|            |   |    | 114,882,063   | 15,099,725    |
|            |   |    |               |               |

|    |   |      | 2018                          | 2017                       |
|----|---|------|-------------------------------|----------------------------|
| 04 |   |      | Rupees                        | Rupees                     |
| 21 | SALES Gross Sales                                 |      |                               |                            |
|    | Local - Cement                                    |      | 4,335,489,989                 | 3,452,058,357              |
|    | Material Transferred to Associate                 |      |                               | 14,938,622                 |
|    | Less:   |      | 4,335,489,989                 | 3,466,996,979              |
|    | Sales Tax   |      | 743,480,981                   | 590,439,616                |
|    | Excise Duty                                       |      | 672,107,250                   | 397,273,000                |
|    | Rebate/Commission on Sales                        |      | 9,540,359                     | 9,059,600                  |
|    |   |      | 1,425,128,590                 | 996,772,216                |
|    | NET SALES   |      | 2,910,361,399                 | 2,470,224,763              |
|    |   |      |                               |                            |
| 22 | COST OF SALES                                     |      |                               |                            |
|    | Raw Material Consumed                             |      | 203,532,297                   | 83,235,912                 |
|    | Furnace Oil, Diesel, Coal and Lubricants consumed |      | 1,124,893,843                 | 801,799,441                |
|    | Packing Material consumed                         |      | 262,233,742                   | 188,264,866                |
|    | Stores and Spares consumed                        |      | 3,561,462                     | 7,983,451                  |
|    | Material Transferred to Associate                 |      | -                             | 12,768,053                 |
|    | Salaries , Wages and Benefits                     |      | 64,661,963                    | 56,455,675                 |
|    | Water Charges                                     |      | 1,284,564                     | 1,213,467                  |
|    | Electricity                                       |      | 955,114,072                   | 966,694,691                |
|    | Extraction Charges                                |      | 45,470,990                    | 35,725,500                 |
|    | Repair and Maintenance                            |      | 2,885,085                     | 2,332,774                  |
|    | Vehicle Running Expenses                          |      | 2,398,343                     | 3,137,004                  |
|    | Communication                                     |      | 119,180                       | 208,056                    |
|    | Entertainment                                     |      | 71,310                        | 69,897                     |
|    | Printing and Stationery                           |      | 43,950                        | 48,835                     |
|    | Travelling and Conveyance                         |      | 243,340                       | 332,140                    |
|    | Other Manufacturing Expenses                      |      | 1,561,713                     | 2,700,300                  |
|    | Depreciation                                      | 14.2 | 91,198,300                    | 93,040,734                 |
|    |   |      | 2,759,274,154                 | 2,256,010,796              |
|    | Work In Process                                   |      | <u> </u>                      |                            |
|    | Opening stock                                     |      | 188,257,571                   | 197,470,634                |
|    | Closing stock                                     |      | (284,575,094)<br>(96,317,523) | (188,257,571)<br>9,213,063 |
|    |   |      |                               | 3,210,000                  |
|    | Cost of Goods Manufactured                        |      | 2,662,956,631                 | 2,265,223,859              |
|    | Finished Goods                                    |      | 2 064 477                     | 2 709 277                  |
|    | Opening stock Closing stock                       |      | 2,064,177<br>(11,544,372)     | 3,708,277<br>(2,064,177)   |
|    |   |      | (9,480,195)                   | 1,644,100                  |
|    | Cost of Sales                                     |      | 2,653,476,436                 | 2,266,867,959              |

| 23 | DISTRIBUTION COST                          |      | 2018<br>Rupees | 2017<br>Rupees |
|----|--|------|----------------|----------------|
|    | DISTRIBUTION COST                          |      | Rupees         | Rupees         |
|    | Salaries , Wages and Benefits              |      | 6,861,794      | 5,652,542      |
|    | Rent, Rates and Taxes                      |      | 220,400        | 165,000        |
|    | Travelling, Conveyance and Vehicle Running |      | 57,294         | 23,030         |
|    | Communication                              |      | 43,410         | 30,938         |
|    | Electricity, Water & Sui Gas               |      | 18,736         | 16,147         |
|    | Advertisement                              |      | 98,750         | 148,878        |
|    | Entertainment & Miscellaneous              |      | 13,891         | 22,718         |
|    |  |      | 7,314,275      | 6,059,253      |
|    |  | •    |                | , ,            |
|    |  |      | 2018           | 2017           |
|    |  |      | Rupees         | Rupees         |
| 24 |  |      |                |                |
| 24 | ADMINISTRATIVE EXPENSES                    |      |                |                |
|    | Salaries , Wages and Benefits              | 24.1 | 7,911,532      | 6,459,124      |
|    | Directors' Remuneration                    |      | 22,800,000     | 17,100,000     |
|    | Travelling, Conveyance and Vehicle Running |      | 3,092,530      | 2,321,125      |
|    | Legal and Professional                     |      | 2,494,400      | 2,129,000      |
|    | Communication                              |      | 2,869,121      | 2,242,036      |
|    | Charity and Donation                       | 24.2 | 272,100        | 285,950        |
|    | Fee and Subscription                       |      | 2,229,520      | 3,124,843      |
|    | Insurance                                  |      | 3,880,949      | 2,373,638      |
|    | Fine & Penalties                           |      | -              | 2,274,309      |
|    | Depreciation                               | 14.2 | 930,573        | 1,033,969      |
|    |  |      |                |                |
|    |  | •    | 46,480,725     | 39,343,994     |
|    |  |      |                |                |

<sup>24.1</sup> Salaries , Wages and Benefits includes Rs.282,785/- (2017: Rs. 219,378/-) in respect of gratuity.

<sup>24.2</sup> The company has paid the charity and donation of Rs. 272,100/-(2017: Rs.285,950/-) and directors or their spouses were not interested in the donee.

|      |  |      | 2018        | 2017        |
|------|--|------|-------------|-------------|
|      |  |      | Rupees      | Rupees      |
| 25   | OTHER EXPENSES                           |      | Портов      |             |
|      |  |      |             |             |
|      | Workers' Profit Participation Fund       |      | 12,512,492  | 10,667,094  |
|      | Workers' Welfare Fund                    | 05.4 | 4,333,003   | 3,794,057   |
|      | Auditors' Remuneration                   | 25.1 | 970,000     | 902,000     |
|      |  |      | 17,815,495  | 15,363,151  |
| 25.1 | Auditors' Remuneration                   |      |             |             |
|      | Audit Fee                                |      | 700,000     | 650,000     |
|      | Half yearly review and CCG certification |      | 220,000     | 202,000     |
|      | Out of pocket expenses                   |      | 50,000      | 50,000      |
|      |  |      | 970,000     | 902,000     |
|      |  |      |             |             |
| 26   | FINANCE COST                             |      |             |             |
|      | Mark up                                  |      | 42,105,696  | 6,676,335   |
|      | Bank Charges and Commission              |      | 1,759,747   | 1,407,938   |
|      |  |      | 43,865,443  | 8,084,273   |
| 27   | OTHER INCOME                             |      |             |             |
|      | Loss on disposal of fixed assets         |      | -           | (1,463,371) |
|      | Sale of Trees & Scrap                    |      | 71,602,770  | 65,837,962  |
|      | Creditors written off (Over Three Years) |      | 20,122,554  | -           |
|      |  |      | 91,725,324  | 64,374,591  |
|      |  |      | 2018        | 2017        |
|      |  |      | Rupees      | Rupees      |
| 28   | TAVATION                                 |      |             | <u>.</u>    |
| 20   | TAXATION                                 |      |             |             |
|      | Prior                                    |      | 13,095,184  | 4,717,067   |
|      | Current                                  |      | 39,632,839  | 33,809,723  |
|      |  |      | 52,728,023  | 38,526,790  |
|      | Deferred                                 |      | (11,01,463) | (901,915)   |
|      |  |      | 51,626,560  | 37,624,875  |

- 28.1 Numerial reconciliation between the average tax rate and applicable tax rate has not been presented as the company is subject to the provisions of minimum tax under section 113 and alternate corporate tax under section 113 C of the Income Tax Ordinance, 2001.
- 28.2 The applicable income tax rate for subsequent years beyond tax year 2017 was reduced to 30% on account of changes made to the Income Tax Ordiance, 2001 through Finance Act 2015. Therefore, deferred tax is computed at the rate of 30% applicable to the period when temporary differences are expected to be reversed / utilized.

|      |  | 2018        | 2017        |
|------|--|-------------|-------------|
| 29   | EARNINGS / (LOSS) PER SHARE-BASIC  | Rupees      | Rupees      |
|      | There is no dilutive effect on the earnings per share, and basic earnings per share is based on: |             |             |
|      | Profit/(Loss) before taxation  | 233,184,349 | 198,880,723 |
|      |  |             |             |
|      | Profit / (Loss) after taxation   | 181,507,789 | 161,255,848 |
|      |  | (No. of s   | hares)      |
|      | Weighted average number of ordinary shares   | 176,000,000 | 176,000,000 |
|      |  | (Rupe       | es)         |
| 29.1 | Earnings/(Loss) per share (before tax) - Basic   | 1.32        | 1.13        |
| 29.2 | Earnings/(Loss) per share (after tax) - Basic  | 1.03        | 0.92        |
| 30   | NUMBER OF EMPLOYEES  |             |             |
|      | Total number of employees at the end of year.  | 335         | 305         |
|      | Average number of empolyees during the year.   | 315         | 295         |

#### 31 RELATED PARTIES TRANSACTIONS

Related parties of the company comprise associated undertakings, directors, key employees and management personnel. Detail of transactions with related parties except remuneration and benefits to directors and management personnel under their terms of employment, are as under:

|      | Nature of transaction                 |              |             |             |
|------|---------------------------------------|--------------|-------------|-------------|
|      | Purchase of goods, services           | Relationship | 2018        | 2017        |
|      |                                       |              | Rupees      | Rupees      |
|      |                                       |              |             |             |
|      | Flying Paper Industries Limited       | Associate    | 184,683,551 | 76,372,185  |
|      | Flying Board & Paper Products Limited | Associate    | 96,763,791  | 93,701,588  |
|      |                                       |              |             |             |
|      |                                       |              | 281,447,342 | 170,073,773 |
|      | Nature of transaction                 |              |             |             |
|      | Sales of goods, services              | Relationship |             |             |
|      |                                       |              |             |             |
|      | Flying Board & Paper Products Limited | Associate    | -           | 12,768,053  |
|      |                                       |              |             |             |
|      |                                       |              |             | 12,768,053  |
| 31.1 | Year end balances                     |              |             |             |
|      | Payable to related parties.           | 8.3          | 83,869,599  | 62,660,341  |
|      | Receivable from related parties       |              | 64,832,734  | 48,232,384  |

31.2 All transactions with related parties have been carried out on commercial terms and conditions.

32 RECONCILIATION OF MOVEMENT OF LIABILITIES TO CASH FLOW ARISING FROM FINANCING ACTIVITIES

|   | Short term running finance used for cash Long term loan Accrued markup management purposes | Long term loan A | ccrued markup | Share Capital             | Retained<br>earnings       | Total                           |
|---|--|------------------|---------------|---------------------------|----------------------------|---------------------------------|
| Balance as on July 01, 2017   | 81,052,367   | 1,063,501,913    |               | 1,760,000,000 479,767,158 | 479,767,158                | 3,384,321,438                   |
| Change from financing cash flow<br>Repayment of Ioan<br>Finance cost paid for the year<br>Dividend paid                 |  |                  | (43,865,443)  |                           |                            | -<br>-<br>(43,865,443)<br>-     |
| Total changes from financing flows  | 81,052,367   | 1,063,501,913    | (43,865,443)  | 1,760,000,000             | 479,767,158                | 3,340,455,995                   |
| Other Changes Liability related Increase in short term running finance Finance cost expense for the year                | 624,545,270  | 1,746,267,731    | 43,865,443    |                           |                            | 2,370,813,001<br>43,865,443     |
| Total liability related other changes   | 624,545,270  | 1,746,267,731    | 43,865,443    |                           |                            | 2,414,678,444                   |
| Equity related  Total comrehensive income for the year change in unclaimed dividend  Total equity related other changes |  |                  | ·             |                           | 212,328,046<br>212,328,046 | 212,328,046<br>-<br>212,328,046 |
| Balance as on June 30, 2018   | 705,597,637  | 2,809,769,644    |               | 1,760,000,000             | 692,095,204                | 5,967,462,485                   |

#### 33 FINANCIAL RISK MANAGEMENT

The Company has exposures to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risk faced by the Company, to set appropriate risk limits and controls, and to monitor the risks and adherence to the limits. Risk management policies and systems are regularly reviewed to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Board of Directors of the Company oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risk faced by the Company. The Board is assisted in its oversight role by Internal Audit Function. Internal Audit Function undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Board.

#### 33.1 Credit risk

The company's Credit risk exposures are categorized under the following heads:

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at reporting date was:

|   | 2018<br>Rupees | 2017<br>Rupees |
|---|----------------|----------------|
| Trade debtors   | 8,590,135      | 3,429,583      |
| Advances, deposits, prepayments and other receivables             | 1,155,512,581  | 509,278,565    |
| Cash at banks   | 112,034,913    | 10,437,342     |
|   | 1,276,137,629  | 523,145,490    |
| The trade debts at the balance sheet date are all domestic debts. |                |                |
| The aging of trade receivables at the reporting date:             |                |                |
| Not past due  | 2,233,435      | 891,692        |
| Past due 1-30 days  | 3,178,350      | 1,268,946      |
| Past due 31-60 days   | 1,889,830      | 754,508        |
| Past due 61-90 days   | 773,112        | 308,662        |
| Over 90 days  | 515,408        | 205,775        |
|   | 8,590,135      | 3,429,583      |

Based on historic records, the company believes that no impairment allowance in respect of loans and receivables is required.

#### 33.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to manage liquidity is to ensure as far as possible to always have sufficient liquidity to meet its liabilities when due. The Company is not materially exposed to liquidity risk as substantially obligations / commitments of the Company are short term in nature and are restricted to the extent of available liquidity. In addition, the Company has obtained finance facilities from various commercial banks to meet any deficit, if required to meet the short term liquidity commitments.

The Table below show :-

| At June 30 , 2018        | Carrying amount | Contractual cash flows | Six months or less | Six to twelve months | One to two years | Two to five years |
|--------------------------|-----------------|------------------------|--------------------|----------------------|------------------|-------------------|
| Long term finances       | 2,488,651,045   | 2,488,651,045          | -                  | -                    | -                | 2,488,651,045     |
| Trade and other payables | 317,674,072     | 317,674,072            | 317,674,072        | -                    | -                | -                 |
| Accrued Markup           | -               | -                      | -                  | -                    | -                | -                 |
| Short term borrowings    | 705,597,637     | 705,597,637            | 705,597,637        | -                    | •                | -                 |
|                          | 3,511,922,754   | 3,511,922,754          | 1,023,271,709      | -                    | -                | 2,488,651,045     |
| At June 30 , 2017        | Carrying amount | Contractual cash flows | Six months or less | Six to twelve months | One to two years | Two to five years |
| Long term finances       | 1,000,841,572   | 1,000,841,572          | -                  | -                    | -                | 1,000,841,572     |
| Trade and other payables | 1,625,670,337   | 1,625,670,337          | 1,625,670,337      | -                    | -                | -                 |
| Accrued Markup           | 6,600,628       | 6,600,628              | 6,600,628          | -                    | -                | -                 |
| Short term borrowings    | 81,052,367      | 81,052,367             | 81,052,367         | -                    | -                | -                 |
|                          | 2,714,164,904   | 2,714,164,904          | 1,713,323,332      | -                    | -                | 1,000,841,572     |

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#### 33.3 Market Risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company is exposed to currency risk and interest rates only.

#### 33.3.1 Interest rate risk

At the reporting date the interest rate profile of the Company's interest bearing financial instruments were:

| At the reporting date the interest rate profile of the company's interest bearing inhancial institutions were. | Effective r | ate in % | Carrying A    |             |
|--|-------------|----------|---------------|-------------|
|  | 2018        | 2017     | 2018          | 2017        |
| Financial Liabilities Variable Rate instruments:   |             |          |               |             |
| Short term borrowings  | 8.42        | 7.62     | 705,597,637   | 81,052,367  |
| Long term borrowings   | 8.42        | 7.64     | 1,210,225,153 | 484,112,250 |
|  |             | -        | -             | -           |

#### 33.3.1.1 Fair value sensitivity analysis for fixed rate instruments

The company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rate at the reporting date would not affect profit and loss account.

#### 33.3.1.2 Cash flow sensitivity analysis for various rate instruments

A change of 100 basis points in interest rate at the reporting date would have increased / (decreased) profit or loss by amount shown below. This analysis assumes that all other variables, in a particular foreign currency rate (if any), remains constant. The analysis is performed on the same basis as for the previous year:-

|                     | Rupees          | Rupees          |
|---------------------|-----------------|-----------------|
|                     | Increase Profit | Decrease Profit |
| As at June 30, 2018 | 19,158,228      | (19,158,228)    |
| As at June 30, 2017 | 5,651,646       | (5,651,646)     |

The sensitivity analysis prepared is not necessarily indicative of the effect on profit / (loss) for the year and assets / liabilities of the company.

#### 33.3.2 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). The company is not exposed to any price risk as there are no financial instruments at the reporting date that are sensitive to price fluctuations.

#### 33.3.3 Currency Risk

Foreign currency risk is the risk that the value of financial assets or liabilities will fluctuate due to change in foreign exchange rates. It arises mainly where receivable and payable exist due to transactions entered into foreign currencies. The company is exposed to currency risk on import of machinery mainly dominated in US dollars. The Company's exposure to foreign currency risk for US dollars is as follows:

|                               | 2018        | 2017       |
|-------------------------------|-------------|------------|
|                               | Rupees      | Rupees     |
| Outstanding letter of credits | 605,597,637 | 81,052,367 |
| Average rate                  | 112.44      | 104.95     |
| Reporting date rate           | 121.50      | 106.85     |

#### 33.3.3.1 Sensitivity Analysis

At reporting date, if the PKR had strengthened by 10% against the foreign currencies with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of outstanding letter of credits.

The effect on profit and loss account is **60,559,764** 8,105,237

The weakening of PKR against foreign currencies would have an equal but opposite impact on the post tax profit. The sensitivity analysis prepared is not necessarily indicative of the effects on (loss)/profit for the year and assets/liabilities of the Company.

#### 33.4 Fair values of the financial instruments

The carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

#### 34 Capital Risk Management

The Company's prime objective when managing capital is to safeguard its ability to continue as going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust capital structure, the company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company monitors capital on the basis of the gearing ratio. This ratio is calculated as debt divided by total capital employed. Total capital employed is calculated as equity as shown in the balance sheet plus debt.

2018
2017

 Rupees
 Rupees
 Rupees

 Total Borrowings
 3,194,248,682
 1,081,893,939

 Total Equity
 2,452,130,204
 2,239,767,158

 Total Capital Employed
 5,646,378,886
 3,21,661,097

 Gearing Ratio
 56.57%
 32.57%

#### 35 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

|                         | Chief Ex | recutive | Executiv  | e Directors | Non Execut | ive Directors | Exec      | cutives   |
|-------------------------|----------|----------|-----------|-------------|------------|---------------|-----------|-----------|
|                         | 2018     | 2017     | 2018      | 2017        | 2018       | 2017          | 2018      | 2017      |
|                         | Rupees   | Rupees   | Rupees    | Rupees      | Rupees     | Rupees        | Rupees    | Rupees    |
| Managerial remuneration | 876,000  | 876,000  | 8,727,273 | 6,545,400   | 12,000,000 | 9,000,000     | 5,236,000 | 4,050,000 |
| Medical allowance       | 87,600   | 87,600   | 872,727   | 654,600     | 1,200,000  | 900,000       | 523,600   | 405,000   |
|                         | 963,600  | 963,600  | 9,600,000 | 7,200,000   | 13,200,000 | 9,900,000     | 5,759,600 | 4,455,000 |
| Number of persons       | 1        | 1        | 1         | 1           | 2          | 2             | 12        | 10        |

35.1 No amount was paid to directors for attending the Board of Direcots meeting.

#### 36 PRODUCTION CAPACITY

Clinker

Cement

| Installed | Installed Capacity Actual |         | oroduction |
|-----------|---------------------------|---------|------------|
| 2018      | 2017                      | 2018    | 2017       |
| Tons      | Tons                      | Tons    | Tons       |
| 686,000   | 600,000                   | 503,379 | 374,033    |
|           |                           |         |            |
| 720,000   | 600,000                   | 527,850 | 396,992    |

#### Reason for shortfall

The major reason of short fall in production vis-à-vis production capacity is due to old Plant & Machinery causing frequent break down of the Plant. Further frequent long load shedding of Electricity also augmented the short fall of the production.

Agha Hamagim Khan

| 2018   | 2017   |
|--------|--------|
| Rupees | Rupees |

#### CASH AND CASH EQUIVALENTS

Cash & Bank balances Short term finances

15,099,725 114.882.063 (705,597,637) (81,052,367) (590,715,574)

#### 38 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on October 05, 2018 by the board of directors of the company.

#### **GENERAL**

- Figures in the financial statements have been rounded off to the nearest rupee.
- Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison.

**Momin Qamar** Director

Mour Dama

**Agha Hamayun Khan Chief Executive** 

**Muhammad Jamil Chief Financial Officer** 

#### Operating and Financial Data

| Particulars                            | 2018          | 2017          | 2016          | 2015          | 2014          | 2013          |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
|  |               |               |               |               |               | (Restated)    |
| Operating Results (Rs.)                |               |               |               |               |               |               |
| Net Sales                              | 2,910,361,399 | 2,470,224,763 | 2,475,777,927 | 2,222,797,816 | 2,064,569,791 | 841,229,501   |
| Gross Profit / (Loss)                  | 256,884,963   | 203,356,804   | 166,714,477   | 119,612,703   | 105,978,256   | (5,151,382)   |
| Pre tax profit / (loss)                | 233,184,349   | 198,880,723   | 195,334,906   | 188,375,282   | 151,341,885   | 29,750,399    |
| After tax profit / (loss)              | 181,542,789   | 161,255,848   | 145,696,468   | 117,134,811   | 100,358,339   | 11,117,733    |
| Financial Position (Rs.)               |               |               |               |               |               |               |
| Current Assets                         | 3,090,355,949 | 1,573,418,169 | 1,018,604,825 | 895,760,306   | 736,287,613   | 778,473,782   |
| Current Liabilities                    | 2,663,823,115 | 1,821,319,033 | 1,771,924,390 | 1,805,745,250 | 1,502,531,941 | 1,395,684,687 |
| Property, Plant & Equipment            | 6,639,761,686 | 5,636,893,465 | 5,282,375,198 | 5,163,980,638 | 5,234,261,754 | 5,033,425,637 |
| Total Assets                           | 9,761,534,518 | 7,228,904,794 | 6,319,573,183 | 6,101,534,104 | 6,012,342,527 | 5,853,692,579 |
| Long Term Liabilities                  | 2,586,525,984 | 1,077,007,253 | 377,692,765   | 278,389,686   | 633,868,898   | 717,476,814   |
| Shareholders Equity                    | 2,452,130,204 | 2,239,767,159 | 2,047,026,785 | 1,869,218,800 | 1,720,824,278 | 1,588,864,796 |
| Ratios (%)                             |               |               |               |               |               |               |
| Current Ratio                          | 1.16          | 0.86          | 0.57          | 0.50          | 0.49          | 0.56          |
| Debt to Equity Ratio                   | 56.57%        | 32.57%        | 17.22%        | 13.75%        | 25.00%        | 33.39%        |
| Gross Profit to Sale Ratio             | 8.83%         | 8.23%         | 6.73%         | 5.38%         | 5.13%         | -0.61%        |
| Net Profit to Sales Ratio (before tax) | 8.01%         | 8.05%         | 7.89%         | 8.47%         | 7.33%         | 3.54%         |
| Earnings Per Share (Rs.)               |               |               |               |               |               |               |
| Basic (before tax)                     | 1.32          | 1.13          | 1.11          | 1.07          | 0.86          | 0.17          |
| Basic (after tax)                      | 1.03          | 0.92          | 0.83          | 0.67          | 0.57          | 0.06          |

#### PATTERN OF SHAREHOLDING AS AT JUNE 30, 2018

|                     | HOLDING AS AT JUNE 30, 2018  Having Shares |          |                   |
|---------------------|--|----------|-------------------|
| No. of Shareholders | From                                       | То       | Total Shares Held |
| 619                 | 1  | 100      | 27195             |
| 379                 | 101  | 500      | 161354            |
| 1303                | 501  | 1000     | 864561            |
| 605                 | 1001                                       | 5000     | 1602440           |
| 132                 | 5001                                       | 10000    | 1049534           |
| 47                  | 10001                                      | 15000    | 600201            |
| 30                  | 15001                                      | 20000    | 545200            |
| 20                  | 20001                                      | 25000    | 483650            |
| 9                   | 25001                                      | 30000    | 254500            |
| 6                   | 30001                                      | 35000    | 195700            |
| 3                   | 35001                                      | 40000    | 116500            |
| 6                   | 40001                                      | 45000    | 255000            |
| 9                   | 45001                                      | 50000    | 450000            |
| 4                   | 50001                                      | 55000    | 210549            |
| 1                   | 55001                                      | 60000    | 56000             |
| 2                   | 60001                                      | 65000    | 125800            |
| 4                   | 70001                                      | 75000    | 292000            |
| 2                   | 80001                                      | 85000    | 170000            |
| 1                   | 85001                                      | 90000    | 86500             |
| 1                   | 90001                                      | 95000    | 91000             |
| 5                   | 95001                                      | 100000   | 497500            |
| 1                   | 105001                                     | 110000   | 105500            |
| 2                   | 110001                                     | 115000   | 225500            |
| 2                   | 120001                                     | 125000   | 250000            |
| 1                   | 125001                                     | 130000   | 126000            |
| 1                   | 140001                                     | 145000   | 140100            |
| 1                   | 180001                                     | 185000   | 182000            |
| 1                   | 265001                                     | 270000   | 270000            |
| 1                   | 330001                                     | 335000   | 334000            |
| 2                   | 425001                                     | 430000   | 860000            |
| 1                   | 2160001                                    | 2165000  | 2160050           |
| 1                   | 2650001                                    | 2655000  | 2651000           |
| 1                   | 3510001                                    | 3515000  | 3510492           |
| 1                   | 3645001                                    | 3650000  | 3647050           |
| 1                   | 5035001                                    | 5040000  | 5039280           |
| 1                   | 7005001                                    | 7010000  | 7009400           |
| 1                   | 7230001                                    | 7235000  | 7230291           |
| 1                   | 9180001                                    | 9185000  | 9180500           |
| 1                   | 9995001                                    | 1000000  | 10000000          |
| 1                   | 11055001                                   | 11060000 | 11055550          |
| 1                   | 11080001                                   | 11085000 | 11082007          |
| 1                   | 13800001                                   | 13805000 | 13804500          |
| 1                   | 14830001                                   | 14835000 | 14834314          |
| 1                   | 16795001                                   | 16800000 | 16799549          |
| 1                   | 18295001                                   | 18300000 | 18297298          |
| 1                   | 29070001                                   | 29075000 | 29070435          |
| 3216                | Tot  | tal      | 176000000         |

# CATEGORIES OF SHAREHOLDERS AS AT JUNE 30, 2018

| Particulars                       | Shareholders | Shares held | Percentage |
|-----------------------------------|--------------|-------------|------------|
| Directors, CEO, Spouse & Children | 8            | 83,942,504  | 47.6946    |
| Banks, DFI, NBFI                  | 1            | 25,000      | 0.0142     |
| Modarabas, Mutual Funds           | 1            | 5,000       | 0.0028     |
| General Public (Local)            | 3144         | 91,001,322  | 51.7053    |
| General Public (Foreign)          | 44           | 325,068     | 0.1847     |
| Others                            | 18           | 701,106     | 0.3984     |
|                                   |              |             |            |
| Total                             | 3216         | 176,000,000 | 100        |

#### PATTERN OF SHAREHOLDING ADDITIONAL INFORMATION AS AT JUNE 30, 2018

#### **SHAREHOLDERS CATEGORY**

No. of Shares held

| Mr. Muham<br>Mr. Imran C<br>Mr. Kamran<br>Mr. Momin<br>Mr. Yousaf<br>Mr. Qasim I<br>Mrs.Samina         | i Khan<br>Qamar<br>Kamran Khan<br>Khan | 1500<br>500<br>14834314<br>29070435<br>11082007<br>3647050<br>18297298 |
|--|--|--|
| EXECUTIVES   |  | -  |
| PUBLIC SECTOR CO   | OMPANIES AND CORPORA                   | TIONS -  |
| BANKS, DEVELOPM<br>NON BANKING FINA<br>INSURANCE COMPA   |  |  |
| *SHAREHOLDERS F<br>(other than those rep   | HOLDING 5% OR MORE orted in Directors) | 60840099   |
| MUTUAL FUNDS   |  | 5000   |
| OTHERS   |  | 701106   |
| INDIVIDUALS  | Local<br>Foreign                       | 30161223<br>325068<br>176000000  |
| *SHAREHOLDERS H<br>Munaf Ibrahim<br>Umair Ammanullah<br>Bilal Qamar<br>Imran Qamar<br>Muhammad Zaman A | HOLDING 5% OR MORE  Ahmed Qamar        | 13804500<br>10000000<br>11055550<br>16799549<br>9180500                |

The CEO, Directors, CFO, Head of Internal Auditors, Company Secretary and their spouses and minor children have made no Sale/Purchase in the shares of company during the financial year ended June 30, 2018.

نوٹس سالانہ اجلاس عام

فلائنگ سیمنٹ کمپنی لمیٹڈ کے اراکین کا پجیسواں (25واں) سالانہ اجلاس عام بروز جمعہ مؤرخہ 26اکتوبر 2018ء بوقت صبح 10:00 ہجے ہیون بینکویٹ ہال، 1-2-343، نیسپا ک سوسائٹی، لا ہور میں مندرجہ ذیل امور پر بحث کے لئے منعقد کیا جائے گا۔

ی میں ہوت 2018ء کو اختتام پذیر سال کے لئے تمپنی کی پڑتال شدہ سالانہ مالی الٹیٹمنٹس بمعه آڈیٹرز اور ڈائریکٹرز کی رپورٹ وصول کرنااوران کوزیرغورلا نااوراختیار کرنا۔

آئندہ مالی سال 19-2018 کے لئے کمپنی کے بیرونی آڈیٹرز کی تقرری اوران کا مشاہیرہ طے کرنا۔

4. کمپنیزا یک 2017ء کے سیشن (1) 150 کے تحت بورڈ آف ڈائر یکٹرز کی جانب سے مقرر کردہ کمپنی کے سات ڈائر یکٹرز کا انتخاب کرنا۔ ریٹائر ہونے والے ڈائر یکٹرز کے نام حسب ذیل ہیں:

محترم کامران خان محترم مومن قمر محترم یوسف کامران خان محترم قاسم خان محترم ثمینهٔ کامران محترم محمر وصل مجید

> 5. چیئر مین کی اجازت سے دیگر امور پر بحث کرنا۔ بحکم بورڈ

> > (محرعظیم) تمپنی سیریٹری لاہور، 05اکتوبر 2018ء

#### مندرجات:

- کی کی شیئر زٹرانسفر بگس 18 اکتوبر 2018ء سے 26 اکتوبر 2018ء تک (بشمول دونوں ایام) بندرہے گی تا کہ سالانہ اجلاس عام میں ووٹ کرنے کے لئے اراکین کی اہلیت کانتین کیا جاسکے شیئر رجٹر ار، میسرز THK ایسوسی ایٹس (پرائیویٹ) لیٹرڈ، پہلی منزل، C-4 بلاک PECHS کراچی، 75400 کو 17 اکتوبر 2018ء کو کاروباری اوقات ختم ہونے تک حسب ضابطہ موصول ٹرانسفرز کوسالانہ اجلاس عام میں شرکت کی اہلیت بروقت حاضری تصور کیا جائے گا۔
- 2. اجلاس میں شرکت اور ووٹ کرنے کا/کی اہل رکن اپنی جگہ شرکت اور ووٹ کرنے کے لئے اپنا پراکسی مقرر کرسکتا /سکتی ہے۔

  ووٹ بذات خود یا پراکسی یا کاروباری ادارہ کی صورت میں اٹارنی کے ذریعے کیا جاسکتا ہے۔ اس صورت میں ہر لحاظ سے کممل پڑ
  شدہ پراکسی کا انسٹر ومنٹ اجلاس کے انعقاد سے کم از کم 48 گھٹے بل کمپنی کے رجسٹر ڈپیتہ پر پہنچ جانا چاہئے۔
  شیئر ہولڈر کے CNIC کی تصدیق شدہ نقل پراکسی فارم کے ساتھ منسلک ہو۔ اس صورت میں کمپنیز ایکٹ 2017ء کے سیشن 137 کا اطلاق ہوگا۔
- 3. اجلاس میں شرکت کے وقت شیئر ہولڈرکواپنی شناخت ثابت کرنے کے لئے اپنااصلی کمپیوٹرائز ڈ شناختی کارڈ بمعہ اکا ؤنٹ کی تفصیلات پیش کرنا ہوں گی۔کاروباری ادارہ کی صورت میں ، بورڈ آف ڈائر یکٹرز کی قرار داد/مختار نامہ بمعہ نامز دھنص کے نمونہ کے دستخط (اگریہ پہلے فراہم نہ کیا گیا ہو) بمعہ پراکسی فارم جمع کرانا ہوں گے۔
  - 4. حصد داران کودوباره درخواست کی جاتی ہے کہ کارآ مد شناختی کارڈ /ٹیکس نمبرجمع کروائیں۔
- 5. SRO 470(I)/2016 کے مراسلنمبر 2016/cD/کے تحت سالاندر پورٹ کی کتاب/کاغذات کی شکل میں فراہمی کی بچائے شیئر ہولڈرز کو CD/DVD کے ذریعے رپورٹ ہذاارسال کی جارہی ہے۔
- 6. 2018 ء کو اختتام پذیر سال مالی سال کے لئے سالانہ رپورٹ کمپنی کی ویب سائٹ www.flyingcement.com میں رکھ دی گئی ہے۔ تاہم، اگر کوئی شیئر ہولڈر سالانہ پڑتال شدہ مالی اسٹیٹنٹ کی کاغذات کی شکل میں نقول حاصل کرنے کا خواہش مند ہوتو درخواست کی وصولی سے سات یوم کے اندر بالکل مفت فراہم کی حائیں گی۔

دستخطشيئر ہولڈر

8. حصدداران کیبینزا یک 2017ء زیر دفعہ 1(1)244اطلاع دی جاتی ہے کہ لا دعوی شیئر اور غیر منقسم ڈیبٹ کی مورخہ 30 مئ مئی 2017ء اطلاع دے دی تھی اور ایک نوٹس برائے اطلاع عوام الناس کے لئے مشتہر کر دیا تھا۔

.....شېر میں ویڈیو کانفرنس کی سہولت کے خواہش مندیں۔

# ڈائر یکٹرز کی رپورٹ

آپ کی تمپنی کے ڈائر یکٹرزآپ کو 30 جون، 2018ء کواختتام پذیر سال کے لئے آپ کی تمپنی کی بجیسویں سالانہ رپورٹ کے ہمراہ حسب ضابطہ پڑتال شدہ مالی اسٹیٹنٹ پیش کرتے ہوئی دلی خوشی محسوس کرتے ہیں۔

## انڈسٹری کا جائزہ

سال 2017ء کے مقابلہ میں 30 جون 2018ء کو اختتام پذیر سال کے دوران سیمنٹ انڈسٹری میں سیمنٹ کی نمو میں 13.84 فیصد کا اضافہ ریکارڈ کیا گیا۔ سال 2017ء میں نصب صلاحیت کے 90.17 فی صد سیمنٹ انڈسٹری کے استعال کے مقابلہ میں سال 2018ء کے دوران 92.82 فی صدر ہا۔ 93-1992 سے صلاحیت کا بیسب سے زیادہ استعال ہے۔

سميني كابرا كام

آپ کی تمپنی کابرا کام سیمنٹ بنانااور فروخت کرناہے۔

کاروباری کارکردگی

پیداواراورفروخت کے جم کی کارکردگی

| فيصداضافه | سال2017 | سال2018 | تفصيلات                  |
|-----------|---------|---------|--------------------------|
|           | رين)    | (میٹر)  |                          |
| 32.96     | 396,992 | 527,850 | سیمنٹ کی پیداوار         |
| 32.33     | 397,273 | 525,695 | سىمنٹ ۋ <sup>ىن</sup> ىچ |

پیداواراور فروخت میں فیصداضا فیسال 2018ء میں سیمنٹ کی پیداوار میں زیادہ اضا فی ظاہر کرتا ہے۔

مالی کارکردگی 30 جون 2018ء کواختیام پذیر سال کے لئے آپ کی کمپنی کے بنیادی مالی نتائج حسب ذیل ہیں:

|  | * * *         | - * - **          |
|--|---------------|-------------------|
| تفصيلات  | <i>-</i> 2018 | <sub>-</sub> 2017 |
|  | (روپے ہزار    | وں میں )          |
| مجموعی فروخت                                       | 4,335,489     | 3,466,997         |
| مجموعی فروخت<br>نفی: سیلز ٹیکس/فیڈرل ایکسائز ڈیوٹی | 1,425,129     | 996,772           |
| • (  | 2,910,360     | 2,470,225         |
| مجموعى نفع   | 256,885       | 203,357           |
| · · · · · · · · · · · · · · · · · · ·              | 185,274       | 142,590           |
| نفع بمعتبيس  | 233,134       | 198,881           |
| خالص نفع علاوه ثيكس                                | 181,508       | 161,256           |
| فی خصص آمدنی                                       | 1.03(روپي)    | 0.92 (روپي        |

في خصص آمدني

سال 2017ء میں 0.92روپے فی خصص آمدنی کے مقابلہ میں زیر جائزہ سال 2018ء کے لئے فی خصص آمدنی 1.03ء میں 1.03ء کے لئے فی خصص آمدنی 1.03ء میں 1.03ء کے لئے فی خصص آمدنی

منافع منقسمه

موزوں مالی استطاعت کی عدم دستیابی کی وجہ سے کمپنی نے منافع منقسمہ کا اعلان نہیں کیا۔

پلانٹ لائن۔2 کی ایگریڈیشن

سمپنی نے آئندہ برسوں میں سیمنٹ کی بڑھتی ہوئی طلب کو مدنظر رکھتے ہوئے سیمنٹ کی پیداواری صلاحیت کو 2,000 میٹرکٹن سے 4000 میٹرکٹن تک بڑھانے کا منصوبہ بنایا ہے۔اس تناظر میں ،انتظام یہ نے بیشنل بینک آف یا کستان سے قرض کا انتظام کیا ہے، تا ہم ڈائر یکٹرز نے اپنے ذرائع سے بھی رقوم فراہم کی ہیں۔

## متعلقه پارٹی لین دین

تمام متعلقہ پارٹی کے لین دین کو بڑی توجہ سے آڈٹ کمیٹی اور بورڈ آف ڈائر یکٹرزنے پاکستان اسٹاک ایکیچینج لمیٹڈ کے PSX ضوابط کی تغییل میں او کمپینز ایکٹ 2017ء کے سیکشن 208 کی روشنی میں نظر ثانی کی ہے اور منظوری دی ہے۔

## بنيا دى خدشات

پلانٹ کی بلا روک ٹوک روانی کے لئے بجلی کی مسلسل فراہمی انتہائی ضروری ہے۔ ملک میں توانائی نظام کی تجدید ہمیشہ خطرات کے گھیرے میں رہی اور کافی عرصہ سے پیداوار ،تقسیم اور آلات کی تجدید نہیں ہور ہی اس لئے پلانٹ کو بجلی کی فراہمی سب سے بڑا خدشہ ہے۔

سیمنٹ انڈسٹری میں مارکیٹنگ تقسیم اورا جارہ دارموجود ہیں۔جومنڈیوں کی غیرضروری بندش اور سیمنٹ کی قیمتوں میں کمی سیمنٹ کے دیگر صنعتوں کو کنٹرول کرنے کا ذریعہ ہیں جو سیمنٹ کے چھوٹے صنعت کاروں کے لئے غیرموزوں ہیں

## ماحول پر تمپنی کے کاروبار کااثر

سیمنٹ کے کاروبار کا ماحول پرسب سے بڑا اثریہ ہے کلنگر کی تیاری کے دوران ذرات اور دھول جوسانس لیتے وقت جسم میں داخل ہوتے جوموذی جان لیوا بیاری سلی کوسز کا باعث بنتے ہیں۔ پلانٹ سے اٹھنے والے گرد ذرات کے تدارک کے لئے انتظامیہ نے ماحولیاتی مسائل کو کم کرنے کی غرض سے کئی اقد امات کئے ہیں۔ کمپنی نے گرد کوختم کرنے کے آلات نصب کئے ہیں جن میں ڈسٹ سائیکلون بیگ ہاؤس، ذاتی حفاظتی سامان، سیبیڈ لمٹ کنٹر ولز اور شجر کاری شامل ہیں۔ سائیٹ برصحت مند ماحول کے لئے کمپنی نے ہزاروں درخت لگائے ہیں۔

### کار بوریٹ ساجی ذمہ داری

سمپنی کے ڈائر کیٹرزمعاشرے کے لئے اپنی اخلاقی ذمہ داری سے بخوبی آگاہ ہیں۔ سمپنی نے مرکزی دفتر کے ملاز مین، فیکٹری کے عملہ اور ملاقتیوں کے لئے تین وقت کے کھانا کا انتظام کیا ہے۔ عملہ میں سے ہرسال 2 افراد جج کا فریضہ ادا کرتے ہیں، رمضان المبارک میں مستحق عملہ اور دیگر کورمضان پہلے دیئے جاتے اور معذور افراد کوتر جیجی نو کریاں بھی دی جاتی ہیں۔

## وهمسل بلوئنك

انتظامیہ اس بات ہے آگاہ ہے کہ بہتر وہسل بلوئنگ پلان کے استعمال سے اپنے ملاز مین میں اپنااعتماد بڑھاسکتی ہے اور شفاف اور منصفانه کمل داری کویقینی بناسکتے ہیں۔تمام ملاز مین کوانتقام اور ہراساں کرنے سے محفوظ رکھا جاتا ہے اور کسی بھی ساتھی یا نگران کی جانب سے نامناسب، غیراخلاقی یا غیر قانونی عمل کی صورت میں اعلیٰ انتظامیہ کوفوراً مطلع کریں۔

غيرا داشده منافع منقسمه اورلا دعوي خصص

کمپنیزا یک 2017ء کے سیشن (1) 244 کے تحت حصص داران کوان کے آخری معلوم پیتہ پر بھیجے گئے نوٹس کے نتیجہ میں صرف چند حصص داران نے موجودہ واجبات کے تحت لا دعویٰ حصص کے اظہار پرغیرا داشدہ منافع منقسمہ کی ملکیت کے لئے جواب دائر کیا ہے۔

بورد آف دائر یکٹرز کیتر کیپ

کمپنیزا یک 2017ء کے سیشن 227 کے تحت سالانہ رپورٹ میں شامل بورڈ آف ڈائر یکٹرز کی ترکیب حسب ذیل ہے:

| تعداد ڈائر یکٹرز | تفصيل                  |          |        |
|------------------|------------------------|----------|--------|
| 6                | مرد                    | (a       |        |
| 1                | خواتين                 | (b       |        |
|                  |                        |          |        |
|                  |                        | <b>-</b> | نز کیر |
| 1                | آزاد ڈائر یکٹرز        | (1       |        |
| 5                | نان ایگزیکٹوڈ ائریکٹرز | (2       |        |
| 1                | ا یگزیگٹوڈ ائریکٹرز    | (3       |        |

|            |        | كمياط | _    |
|------------|--------|-------|------|
| کین کے نام | الحارا | يتي   | بورڈ |

|                       |   | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\                             |
|-----------------------|---|--|
| آزاد ڈائر یکٹر        | رکن                                     | محترم محمر توصل مجيد   |
| نان الگزيگڻوڈ ائريکٹر | چيئر مين                                | محترم كامران خان   |
| نان ایگزیکٹوڈ ائریکٹر | رکن                                     | محترم بوسف كامران خان  |
| نان ایگزیکٹوڈ ائریکٹر | رکن                                     | محترم قاسم خان   |
| نان ایگزیکٹوڈ ائریکٹر | رکن                                     | محتر م عمران چو مدری   |
| نان ایگزیکٹوڈ ائریکٹر | رکن                                     | محترمةثمينه كامران   |
| ا مگزیگوڈ ائریکٹر     | رکن                                     | محتر م مومن قمر<br>آ ڈٹ میٹی                                       |
| آ زاد ڈائر یکٹر       | چیئر مان                                | محتر م محر توصل مجيد   |
| نان الگزيگڻوڈ ائريکٹر | رکن                                     | محترم قاسم خان   |
| نان ایگزیگٹوڈ ائریکٹر | رکن                                     | محترم بوسف كامران خان  |
|                       |   | ہیومن ریسورس اینڈ ریمونریشن ممیٹی                                  |
| آزاد ڈائر یکٹر        | چیئر مین                                | محترم محمر توصل مجيد   |
| نان ایگزیگٹوڈ ائریکٹر | رکن                                     | محتر مةثمينه كامران  |
| نان ایگزیگٹوڈ ائریکٹر | رکن                                     | مرمه مینه قامران<br>محترم یوسف کامران خان<br>چیئر مین کا جائز ه    |
|                       |   | چيئر مين کا جائزه  |
|                       | _                                       | چیئر مین کے جائز ہ کو بورڈ آف ڈ ائر یکٹرز نے بھی منظور کیا ہے.     |
|                       |   | كود آف كند كيك   |
| -62                   | طر نق احسن جلا ما حا ـ                  | سمینی نے کوڈ آف کندیکٹ شکیل دیاہے جس کے تحت کمپنی کوب <sup>و</sup> |
|                       | * * * · · · · · · · · · · · · · · · · · | عملدرآ مداستیشنٹ   |
| - =                   | ہے جو کہ ساتھ منسلک                     | بورڈ آف ڈائر بکٹرزنے عملدرآ مداشیٹمنٹ کی منظوری دے دی              |
|                       |   |  |

## ڈائر یکٹرز کامشاہرہ

سمینی آزاد ڈائر بکٹرز کوکوئی معاوضہادانہیں کرے گی ماسوائے بور ڈاور کمیٹی اجلاس میں نثر کت کے لئے میٹنگ فیس کے۔ اندرونی مالی کنٹرول وابستگی

بورڈ آف ڈائر یکٹرز نے اندرونی مالی کنٹرول کا مؤثر نظام قائم کیا ہے تا کہ کارکردگی میں نفاست، کمپنی کے اثاثہ جات کے تحفظ، لا گوتوانین وضوابط کی تنمیل اور قابل بھروسہ مالی رپورٹنگ کویقینی بنایا جاسکے۔

#### معيشت كاحائزه

ملک میں انتخابات کا کامیاب انعقاد ہو چاہے اور نئ حکومت کو اختیارات کی منتقلی کاعمل بھی مکمل ہو چاہے۔ اس کا پاکستان کی معشیت پر مثبت اثر ہواہے۔ ملک کی غیر مستحکم معیشت کے باوجود ، حکومت نے عوام کو 5 ملین کم قیمت رہائتی یونٹ فراہم کرنے کا منصوبہ بنایا ہے۔ جس کے نتیجہ میں ہاؤسنگ کے شعبہ میں تعمیراتی سرگرمیوں میں اضافہ ہوگا۔ مزید برآ س، CPEC منصوبوں پر نظر ثانی کے باوجود حکومت شرح نمو میں اضافہ کے لئے پر امید ہے نتیجہ اُ آئندہ سالوں میں سیمنٹ کی طلب میں اضافہ بھی متوقع ہے۔ ایندھن کی قیمتوں میں استحکام ، ڈالر اور روپے میں عدم توازن اور ترقیاتی بجٹ میں کٹوتی حالیہ حکومت کے لئے بنیادی اقتصادی مسائل ہیں۔

## كود آف كاربوريث كورننس كانغميل

آپ کے کمپنی کے ڈائر کیٹرز کمپنی کی حکمت عملی اور کاروباری منصوبوں پر با قاعد گی سے نظر ثانی کرتے ہیں۔ آڈٹ کمیٹی کوڈ آف کار پوریٹ گورننس کے بہتر اطلاق کو بیٹنی بنانے کار پوریٹ گورننس کے بہتر اطلاق کو بیٹنی بنانے کے لئے تمام ضروری اقد امات کررہے ہیں۔ تعمیل کے لحاظ سے ہم مندرجہ ذیل کی توثیق کرتے ہیں:

- (a) انتظامیہ کی جانب سے تیار کی گئی مالی اسٹیٹمنٹس سمپنی کے کاروباری امور، آپریشنز کے نتائج ، کیش فلوز اور ایکویٹی میں تبدیلیوں کی درست تصویر پیش کرتی ہیں۔
  - (b) ممینی نے کھا توں کو باضابطہ طور پر تیار کیا ہے۔
- (c) مالی اسٹیٹمنٹس کی تیاری میں موزوں اکا وَنٹنگ پالیسیوں کانشلسل سے اطلاق کیا جاتا ہے اور اکا وَنٹنگ تخمینے مناسب اور قابل تعین کی بنیاد پرلگائے جاتے ہیں۔
  - (d) مالی الٹیٹمنٹس کی تیاری کے لئے پاکستان میں لا گوانٹرنیشنل فائنشیئل رپورٹنگ معیارات کی پیروی کی گئی ہے۔
    - (e) انٹرنل کنٹرول کا نظام بہت اعلیٰ ہے اور اس پرمؤ ترغمل در آمداور نگرانی کی جاتی ہے۔
    - (f) کمپنی کے لئے اپنے کاروباری امور کوجاری رکھنے کی کمپنی کی صلاحیت میں کوئی ابہام موجوز نہیں۔

- (g) کسٹنگ ضوابط میں موجود کارپوریٹ گورننس کی بہترین عمل داری میں کوئی ٹھوس اخراج نہیں ہے۔
  - (h) گذشته چهسال کے بنیادی آپریٹنگ اور مالی اعدادو شارلف بذاہیں۔
- (i) CEO،سربراہ انٹرنل آڈٹ، CFO، کمپنی سیکریٹری اور ان کے از دواج اور نابالغ بیچے فلائنگ سیمنٹ کمپنی لمیٹڈ کے حصص کی تجارت میں شامل نہیں ماسوائے ان کے جن کی رپورٹ ریگولیٹری اتھارٹیز کو کی گئی ہے اور شیئر ہولڈنگ کی منسلک لسٹ میں جن کے نام ظاہر کئے گئے ہیں۔
- (j) گذشتہ سال کے آپریٹنگ نتائج سے نمایاں فرق کی وجوہات ڈائریکٹرزرپورٹ کے متعلقہ سیکشن میں واضح کئے گئے ہوں۔ ہیں۔
  - ہیں۔ مالی اشینمنٹس میں محصولات اور لیوائز سے متعلق معلومات فراہم کی گئی ہیں۔ (k)
- (۱) کمپنی نے اپنے پلانٹ کی پیداواری صلاحت کو بڑھا کراپنے پیداواری آپریشنز کواپ گریڈ کرنے کی منصوبہ بندی کی ہے۔ ہے۔اس معاملہ پرخصص داران کو بروفت آگاہ کردیا گیا ہے اوراس ڈائر یکٹرزر پورٹ میں تحریر کردیا گیا ہے۔
  - (m) سال بھر میں منعقد ہونے والے بورڈ اور کمیٹیوں کے اجلاس کی تعدا داور ہرڈ ائر کیٹر کی حاضری حسب ذیل ہے:

| HR&R کمیٹی کے اجلاس | آ ڈٹ میٹی کے اجلاس | بورڈ کے اجلاس | ڈائر یکٹر کا نام      | نمبرشار |
|---------------------|--------------------|---------------|-----------------------|---------|
| دستياب نهيس         | دستياب نہيں        | 7             | محترم كامران خان      | 1       |
| دستياب نهيس         | دستياب نهيس        | 7             | محتر م مومن قمر       | 2       |
| 1                   | 4                  | 6             | محترم بوسف كامران خان | 3       |
| دستیاب نہیں         | 4                  | 5             | محترم قاسم خان        | 4       |
| 1                   | دستياب نهيس        | 6             | محتر مهثمينه كامران   | 5       |
| 1                   | 4                  | 7             | محتر م محمد توصل مجيد | 6       |
| دستیاب نہیں         | دستياب نهيس        | 6             | محتر م عمران چو ہدری  | 7       |
| دستیاب نہیں         | دستياب نهيس        | 7             | محترم آغا ہما یوں خان | 8       |
| 1                   | 4                  | 7             |                       |         |

(n) بورڈ کو تفصیلی ان ہاؤس بریفنگ دی گئی ہے اور معلومات پہلے فراہم کیا گیا ہے تا کہ ضابطہ لا گوتوانین ،ان کے فرائض اور ذمہ داریوں سے ان کوآگا ہی دی جاسکے تا کہ وہ صف داران کے لئے اوران کی جانب سے کمپنی کے امور کو بہتر انداز میں سرانجام دے تکیں۔

عمله کی ریٹائرمنٹ کے فوائد

ان فنڈ ڈ گر بجوا پڑ سکیم تیار کی گئی ہے۔ کمپنی کے ستقبل ملاز مین کے لئے مالی اسٹیٹمنٹس میں حسب ضابطہ قواعد مرتب کئے گئے ہیں۔

آڈیٹرز

آؤیٹرزمیسرزطاہرصدیقی اینڈکو، چارٹرڈاکا وَنٹنٹس آئندہ سالانہ اجلاس عام کے اختتام پرریٹائر ہورہے ہیں اور اہل ہونے پر اگلی مدت کے لئے اپنی خدمات فراہم کرنے کی پیش کش کی ہے۔ آڈیٹرز نے توثیق کی ہے کہ انسٹی ٹیوٹ آف چارٹرڈاکا وَنٹنٹس آف یا کتان (ICAP) کے کواٹی کنٹرول نظر ثانی پروگرام کے تحت انہیں تسلی بخش ریٹنگ دی گئی ہے اور فرم ICAP میں لا گو ضابطہ اخلاق پر انٹرنیشنل فیڈریشن آف اکا وَنٹنٹس (IFAC) کی ہدایات پر کلی طور پر ممل پیرا ہے۔ آڈٹ کمیٹی اور بورڈ نے مابطہ اخلاق پر انٹرنیشنل فیڈریشن آف اکا وَنٹنٹس (IFAC) کی ہدایات پر کلی طور پر ممل پیرا ہے۔ آڈٹ کمیٹی اور بورڈ نے 30 جون 2019 ء کواختنام پذیرسال کے لئے شیئر ہولڈرز کی جانب سے کمپنی کے آڈیٹرز کی دوبارہ تقرری کی سفارش کی ہے۔ آڈٹیٹرز رپورٹ میں تبدیلی

کمپنیزا یک 2017ء کے مطابق آڈیٹرزرپورٹ میں تبدیلی کردی گئی ہے اور آڈیٹرزرپورٹ نئے ضوابط کے تحت جاری کی گئی ہے۔ ہے۔

شيئر ہولڈنگ کی وضع

30 جون 2018ء کوکوڈ آف کارپوریٹ گورننس کے تحت اظہارات کے ساتھ شیئر ہولڈنگ کی وضع لف ہزاہے۔

اعتراف

ڈائر کیٹرز کمپنی کے صص داران ، مالی اداروں اور صارفین کے سلسل تعاون ، حمایت اور معاونت کے شکر گزار ہیں۔ ڈائر کیٹرزعملہ کی سخت محنت اور موقوف خد مات اور کاوشوں کا اعتراف کرتے ہیں۔

منجانب/ برائے بورڈ

مۇن قىر دائر يكىر

05 كتوبر 2018

# 

| ومی حصص کال کی ائے مالک              | ں کھانة نمبر کے تحت عمر                                | ما کن<br>ارہوں/ ہیںاور بموجب رجسڑ ڈ کھان <i>ینبر</i> یا مجوزہ تی ڈی سح |
|--------------------------------------|--|--|
| اور بموجب                            | رہائثی   | ال اہیں۔ اپنی جگہ پرخق رائے دہی کے لیے                                 |
| رت میں                               | کو یااس کے نہآنے کی صور                                | جسر ڈ کھانة نمبر یا مجوزہ ہی ڈی سی کھانة نمبر                          |
|                                      | کھا تنمبریا مجوزہ ہی ڈی سی کھا تنمبر -                 | ہائثی اور بموجب رجسر ڈ   |
| ا کتربر <u>2018</u> بونت شیخ 10 بج   | يں۔کواپنی جگه بروز جمعه بتاری <sup>خ</sup> <u>26 ا</u> | وجو کہ فلائنگ سیمنٹ نمینی کمیٹڈ کا/ کی/کے حصہ دارہے <del>ہ</del>       |
| ندگی کے لئے نمائندہ مقرر کرتا / کرتی | ی متبادل دن جو بھی ہوگا میں رائے دہن                   | ہور میں منعقد ہونے والے 25ویں سالانہ اجلاس عام یا ''                   |
|                                      |  | کرتے ہوں اہیں۔   |
| پانچ روپے کی رسیدی ٹکٹ               |  |  |
| چسپاں کریں                           | دستخط_   |  |
|                                      |  |  |
|                                      | گواه نمبر: 2   | لواه نمبر: 1   |
|                                      | رستخط  | ستخط ــــــــــــــــــــــــــــــــــــ                              |
|                                      | نام  | نام  |
|                                      |  |  |
|                                      | ·  | ·  |
|                                      |  |  |
|                                      | شناختی کارڈنمبریا _                                    | ناختی کارڈنمبریا   |



## FLYING CEMENT COMPANY LIMITED 25<sup>th</sup> Annual General Meeting

Registered Folio / Participant ID No. & A/c No. No. of Shares Held.

#### PROXY FORM

#### **IMPORTANT**

Instruments of Proxy will not be considered as valid unless deposited or received at the Company's Registered Office at 103-Fazil Road, Lahore Cantt. Not later than 48 hours before the time of holding the meeting.

| of   |  | being a  |
|--|--|--|
| member of Flying Cement Company Limite                           | d and holder of                            | Shares do hereby   |
| authorize of of as my/our proxy to attend and vote for me /us a  | another                                    | member of the company<br>t the 25 <sup>th</sup> Appual General |
| Meeting of the Company to be held on Friday adjournment thereof. | <u>/, 26 <sup>th</sup> October 2018 at</u> | : 10:00 hours or any   |
|  |  | Signature  |
|  |  | Please affix   |
|  |  | Rupees Five  |
|  |  | revenue stamp  |
| Witnesses:   |  |  |
| 1. Signature:  | 2. Signature:                              |  |
| Name   | Name                                       |  |
| Address:   | Address:                                   |  |
|  |  |  |
| CNIC or Passport ————  | CNIC or F                                  | Passport —————   |
| ·  |  | •  |
|  |  |  |







#### **Key features:**

- Licensed Entities Verification
- Scam meter\*
- Jamapunji games\*
- ☐ Tax credit calculator\*
- Company Verification
- Insurance & Investment Checklist
- 27? FAQs Answered

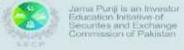
## Be aware, Be alert, Be safe

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- Knowledge center
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- Financial calculator
- Subscription to Alerts (event notifications, corporate and regulatory actions)
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- Online Quizzes







\*Mobile apps are also available for download for android and ics devices



## **FLYING CEMENT COMPANY LIMITED**



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